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logistics
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SPECIAL SUPPLEMENT

2018 LOGISTICS PLANNER

Perfecting the Process With the Logistics Planner

THE DREAM OF ANY SUPPLY CHAIN PROFESSIONAL IS TO PERFECT OPERATIONS WHILE ACHIEVING OVERALL ENTERPRISE EFFICIENCY. But the day-to-day realities of demanding customers, vendors, and suppliers; a delivery expectation clock that ticks faster than reality; and the call for smaller and smaller shipments that wreak havoc on your best laid inventory plans can burst your bubble. The Logistics Planner can help your dream become reality.

Part of *Inbound Logistics*' mission has been to shine light on leading companies, their solutions, and their struggle for operational excellence so that readers may benefit from those supply chain successes.

Another important part is helping you identify and select the best carriers, most effective technology, and finest logistics providers whose solutions best dovetail with your needs now, and in the future.

Meeting Today's Challenges

Partnering with the right solutions provider is one important way you can marshal your supply chain to act as a force for supply chain stability and tackle your immediate supply chain challenges in the here and now. But more importantly, the right partners give you the ability and enhanced expertise to drive true enterprise change and scale for growth.

That is the reason why we produce the Annual Logistics Planner any way you want it: in a magazine edition, on the web, and in digital, tablet, and app editions. We also summarize the company profiles in our *DiaLog* e-newsletters, and thread them throughout our social media networks of

more than 350,000 followers.

This year's Logistics Planner features an exclusive group of companies across all areas of the supply chain with the requisite tools and expertise to align your supply chain management efforts with go-to-market strategies.

The Logistics Planner brings together all these different players—world-class carriers and technology providers, domestic and global forwarders, materials handling equipment suppliers, logistics associations, port and airport authorities, logistics real estate specialists, economic development agencies, universities, and leading 3PLs—in one place.

Driving Change

This completely updated resource provides a mosaic of the supply chain and its many different parts, providing a platform for you to evaluate different aspects of your business and drive enterprise advancement using supply chain management as a change agent.

Use the Planner to make your business more responsive, scalable, survivable, and most of all, competitive.




See, dreams can come true!

Getting the Most Out of Your Logistics Planner

The Planner Profiles on the following pages include full contact information for each company. Please mention you saw their Profile in *Inbound Logistics*.

- **View all the Planner Profiles online at inboundlogistics.com/planner.** Search and browse information on profile participants, including web, email, and social media links. Each online planner is RFP-enabled to help get you info quickly.
- **A digital and tablet/mobile version** of the Logistics Planner—optimized for your desktop computer or tablet—is available at inboundlogistics.com/digital. Download the entire January issue featuring all the great articles, as well as the Planner section to access and use all the information on the profiled companies.
- **App editions** of the Logistics Planner are available by searching for "Logistics Planner" in the iTunes and Google markets.
- **An exclusive online RFP service** at inboundlogistics.com/rfp lets you get information specific to your transport or logistics challenge. Describe your challenge or pose a question, and select the solutions providers you want to query. Your request is immediately sent to the market leaders who have agreed to respond to you quickly.

3PL Central

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3PL Central is the leader and most popular cloud-based WMS available in the Third-Party Logistics and Warehousing industry marketplace.

Since 2006, we have provided solutions that empower our customers to optimize and automate the best practices of core warehouse management while remaining easy-to-use, flexible, and scalable so they can grow their businesses.

With 3PL Warehouse Manager we offer a powerful warehouse management platform that serves as the center of your supply chain ecosystem providing enterprise level inventory management, connectivity, flexibility, and compliance for warehouses operating in increasingly complex and competitive environments.

Join the thousands of members in the 3PL Central warehousing community and discover why 3PL Central loves warehouses AND their customers.

3PL Central – Connecting 3PLs with their Customers



3PL Central lets warehouses take complete control of their business, allowing them to operate more efficiently, nimbly react in dynamic markets, and build lasting customer relationships.

Specifically designed to meet the unique needs of today's high-tech warehousing operations, from traditional 3PLs to Fortune 500 Distribution Centers, our products help customers increase sales, streamline operations, and improve customer satisfaction. All while expanding your overall profitability.

3PL Warehouse Manager WMS is at the very center of the global supply chain eco-system and offers key features and functionality such as:

- Core WMS features
- Powerful Reporting & Status Updates
- Pre-Wired EDI Providers & Integration Partners
- Advanced Billing Automation
- Shopping Cart and eCommerce Capabilities
- Mobile Barcode Scanning
- Small Parcel Shipping
- Top Tier Customer Service

Contact us today for a demo and learn how we can help you better serve your customers.

Visit: <https://info.3plcentral.com/my-demo>

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**Jake Holzscheiter***President and CEO***Services:**

- Customs Brokerage
- Freight Forwarding
- International Transportation
- Warehousing & Distribution
- Logistics Consulting
- Cargo Insurance

Over 30 offices located from Maine to Blaine, WA and key air and vessel ports throughout the US.

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Deringer offers Customs brokerage, freight forwarding, transportation, warehousing and distribution, and meat inspection services. Maintaining local representation at major ports, strategically located along the northern border and at major air and vessel ports nationwide, customers are provided with a single point of contact. A flat organizational structure allows easy access to the President and leadership team. Moreover, Deringer's culture includes a strong commitment to the sustained success of our business partners. Welcome to the Deringer Difference.

Deringer's Customs Brokerage Services

We have nearly 100 years of 3PL experience; our longevity in the industry means customers benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that we are renowned as a Customs pioneer, and early tester and adopter of many new trade programs. Members of Deringer's leadership serve on various US Customs & Border Protection and trade association boards and committees. Customers benefit directly from these partnerships by staying current on the most pressing trade regulations. Additionally, we provide supply chain solutions custom fit to each client, delivered with personal and reliable service. That's why Deringer has a 99% retention rate among our Top 500 customers, with less than 1% leaving due to customer service-related issues.

Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA licensed cargo agent, a FMC licensed ocean transportation

intermediary, and a NVOCC. Deringer arranges and manages freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, we scale services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding equates to seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

Deringer's Warehousing & Distribution Services

No two businesses operate the same way. From start-up companies to Fortune 500 firms, we tailor our warehousing and distribution services to meet your requirements. Using strategically-located distribution centers, we facilitate next day ground delivery to all major cities in the US and Canada. Experienced staff can accommodate any of your distribution needs from pick and pack to cross dock, and order fulfillment to reverse logistics. These services are coupled with a tier-1 warehouse management system powered by Manhattan Associates, eShipPartner® Warehouse Manager, and additional proprietary tools providing efficiency and visibility.



A3 Freight Payment

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A3 Freight Payment creates managed, customized freight payment solutions for large volume shippers. Our solutions automate transportation payables, ensure accurate billing, integrate advanced payment options, and provide detailed reporting for the supply chain and finance professionals within your company.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and managed global freight payment solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. We are experts at freight payment...it's our sole focus and core competency.



A3 Freight Payment tailors all aspects of a custom freight payment solution to build a unique solution specific to your needs including:

- Invoice Automation
- Invoice Validation
- Data Capture
- Rate & Service Audit (pre and post)
- Cost Accounting
- Exception Management
- AP Automation
- Business Intelligence
- Systems Integration

Companies choose A3 Freight Payment because of our:

Business Strategy—One of a select few, not one in a million

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

Approach to Processing—A different approach, a better result

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides

100% transparency to you, to our staff, and to your logistics providers.

Customized Solution—One solution does NOT fit all

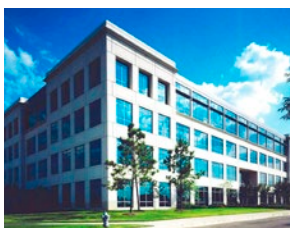
Your company has internal systems and processing constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.

Dedicated Resources—A truly managed outsource solution

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

Experience—Our knowledge ensures a smooth transition

The A3 Freight Payment team has a track record of designing, implementing, and managing global freight payment solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.



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Alliance Shippers Inc.



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Services and Solutions:

- The Perfect Shipment® Program
- Intermodal: USA, Canada and Mexico
- Over-the-Road Transportation
- International Transportation Service
- Temperature Control
- Warehousing and Distribution Services
- Dedicated Fleet
- Continuous Movement Program™



Founded in 1977, Alliance Shippers Inc. has grown to become one of the largest independently owned providers of global shipping services. With a range of divisions—from temperature control to intermodal rail services—Alliance Shippers Inc. can combine a number of services for each customer. By tailoring services and customizing routes and shipping methods, Alliance Shippers Inc. ensures efficient and cost-effective transportation.

While offering worldwide shipping services, Alliance Shippers Inc. is best known for its absolute dedication to customer service. Based on independent surveys, Alliance Shippers Inc. consistently ranks number 1 in this category. Every customer receives dedicated resources and personnel—from the sales level to operations. At Alliance Shippers Inc., quality assurance specialists and communications experts manage the very latest shipping and tracking technologies to ensure that customers have instantaneous access to the information they need.

All of these factors drive Alliance Shippers Inc. to provide The Perfect Shipment® for every single customer. It's Alliance Shipper's trademarked commitment to provide four clear aspects to each shipment:

- Pick up the shipment on time
- Deliver the shipment at the time requested
- Deliver the shipment without exception
- Provide an accurate freight bill

Every shipment at Alliance Shippers Inc. is tracked automatically by a proprietary and state-of-the-art computer system. Multiple measures and checkpoints, from origin to destination, help guarantee on-time pickup and delivery. Whether at the origin, on the rail, on the highway or at the destination dock, Alliance Shippers Inc. keeps track—so their customers can keep on schedule.

As an early supporter and currently certified member of the EPA's Smartway program, Alliance Shippers Inc. is committed to responsible environmental practices, which include maximizing fuel efficiency. Alliance Shippers Inc. understands that smart business methods are not only good for the environment—but also good for their customers' bottom line.

Alliance Shippers Inc. believes it is one thing to promise high standards. It is something quite different, however, to commit to excellence by monitoring and grading yourself with serious performance metrics. At Alliance Shippers Inc., it's a standard practice. By consistently monitoring, measuring and modifying its services, Alliance Shippers Inc. is committed to constant improvement.



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Amber Road

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Jim Preuninger
CEO

Amber Road's (NYSE: AMBR) mission is to dramatically transform the way companies conduct global trade. As a leading provider of cloud-based global trade management (GTM) software, trade content and training, we help companies all over the world create value through their global supply chain by improving margins, achieving greater agility and lowering risk. We do this by creating a digital model of the global supply chain that enables collaboration between buyers, sellers and logistics companies. We replace manual and outdated processes with comprehensive automation for global trade activities, including sourcing, supplier management, production tracking, transportation management, supply chain visibility, import and export compliance, and duty management. We provide rich data analytics to uncover areas for optimization and deliver a platform that is responsive and flexible to adapt to the ever-changing nature of global trade.

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Global Trade Management today is more complex than ever, and constantly changing. Developing a digital supply chain is more than just a money saver; it can create competitive advantages and increase growth. Managing successful trading party relationships requires a great deal of collaboration. Given the added complexity of global vs. domestic shipments – different languages and time zones, longer lead times, complex trade regulations – collaborating with foreign suppliers is even more difficult and more important.

Companies must transform the way they do business and take the leap into making their supply chains digital, otherwise, they will be left behind.

Amber Road helps companies transform their global supply chain, to improve margins, enable agility, and reduce risk. We increase operational efficiency, reduce direct costs, and create a faster, leaner, more agile supply chain. We streamline the global supply chain through digitization, which allows for collaboration, automation, analytics and flexibility.

Our GTM solution is a cloud-based platform that plans, optimizes, and executes all aspects of global trade. It has the broadest functional footprint of any GTM solution in the market. Our solutions also incorporate in-house sourced, country-specific regulatory trade content, gathered, interpreted, and updated on a daily basis by Amber Road's seasoned trade professionals.

Our GTM software suite is comprised of solutions to automate and manage business processes for:

- **Global Sourcing:** Streamline real-time visibility and improve collaboration with multi-tier trading parties to improve the planning, forecasting, and raw material reservation processes.
- **Risk & Quality Management:** Accurately determine that all trading partners are in compliance with regulatory requirements and corporate standards defined for social compliance, product safety, and quality that reflect the importance of the brand.
- **Production Management:** Achieve greater visibility and control, become more agile and competitive, and reduce sourcing costs across the board.



- **Transportation Management:** Identify and remove inefficiencies resulting in shorter cycle times and less variability, helping companies reduce transportation costs, while improving service levels and transit times.
- **Supply Chain Visibility:** Connect importers and exporters with their overseas suppliers, logistics providers, brokers, and carriers.
- **Export Management:** Automate the end-to-end export process to reduce export compliance risks and improve export efficiencies.
- **Import Management:** Automate import activities and provide critical information for decision makers, including the data needed to measure key performance indicators.
- **Duty Management:** Simplify and automate the qualification and administration process of preferential trade programs along with managing Foreign-Trade Zones.

By digitizing, centralizing, and automating these processes, Amber Road accelerates the movement of goods across international borders, enhances compliance, and reduces global supply chain costs.



Amber Road
POWERING GLOBAL TRADE®

American Expediting Company



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Victor Finnegan
Founder & CEO

At the heart of our mission is customer satisfaction. It begins with the courtesy and helpfulness of our service reps and dispatchers. It is enhanced by our convenient online ordering and tracking system. And it ends with the speed and professionalism of our couriers. Small wonder our on-time performance average is 99.3%.

We believe in treating our customers and employees with respect and integrity. It's a reflection of the pride we take in presenting solutions that work. Failure to deliver for our customers is not acceptable. That's why we bring a "We Say Yes!" attitude to our jobs each day.

Many American Expediting employees have been with our family for years. Our success depends on their skill, dedication and initiative. And as we continue to grow, we will always put our customers first. We look forward to making you our next customer.

American Expediting Company

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americanexpediting.com



Logistics is not always about cargo ships from foreign lands. It is not always about fleets of dedicated 48s moving freight. Local delivery services all around the country are playing an important role.

American Expediting Company has designed a solution that meets the local, need it now, need it at an exact time, need it to a specific person, need to follow specific instructions, by building out our 40 company owned facilities throughout the U.S. as well as a dedicated and professional group of partners handling time critical needs throughout the U.S.

We are experts in the first mile, last mile, and just in time inventory aspects of logistics management. For over 30 years, American Expediting has been dedicated to handling the time critical local ground delivery needs of logistics providers and shippers.

Our Services Include:

- **Same Day On Demand:** We listen carefully to understand your exact requirements, then provide the fastest, most economical door-to-door route to make your deadline. Plus, you can monitor the progress of your deliveries every step of the way using our online Shipping Wizard.

- **Same Day Rush:** Packages are picked up within 30 minutes and delivered within 1-2 hours, based on mileage.

- **Warehouse/ Inventory Management:** American Expediting's emergency parts warehouse is the quintessential Just In Time Inventory solution. Our forward stocking locations handle anything from computer repair parts and industrial supplies to medical necessities and more. American Expediting will receive your product, manage your inventory,

deliver or ship to your consignee – all on an immediate, same-day, expedited basis.

- **Fulfillment:** American Expediting's emergency fulfillment services can become an extension of your company, without the overhead of salary and space, and only when you need them.

- **Medical/Laboratory Specialists:** Our medical couriers are highly skilled, bonded and insured, and equipped as necessary with scanners, dry ice, coolers, and spill kits. They are compliant with all state and federal regulations pertaining to safe biohazards transportation.

Services are offered 24 hours a day, 7 days a week. Our technology and flexibility allow us to provide the quality of service you and your customers demand and our nationwide solution saves your valuable time and money.



American Expediting®

COURIER • TRUCKING • WAREHOUSING • LOGISTICS

Amerijet



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Pamela Rollins

Sr. V.P. Business Development

"At Amerijet we focus on service and we are in constant communication with our customers to deliver what's important to them."

Our Vision/Mission

Our vision and corporate values form the foundation of the way we do business at Amerijet International, Inc. The culture of our company and the values we foster guide our relationships with our customers, vendors, and business partners.

About Amerijet

Amerijet International Airlines is a full-service multi-modal transportation and logistics provider, offering international, scheduled all-cargo transport via land, sea, and air. Florida-based Amerijet operates offices all over the world, serving destinations throughout the Americas, Mexico, the Caribbean, Europe, Asia, and the Middle East. Amerijet is able to offer scalable solutions ranging from traditional airport-to-airport to port-to-port movements as well as door-to-door services to its primary destinations.

Customized Solutions

Amerijet provides highly distinct air cargo services through its worldwide network, providing consistent delivery of all types of shipments, including live animals, high value shipments, hazardous materials, temperature controlled and pharmaceuticals. Amerijet International is the first all-cargo airline of U.S. origin to earn IATA's CEIV-Pharma certification, promising to exceed the high standards set by the pharmaceutical industry.

With a consistent aim to increase efficiency, quality and reliability, and the experience to transport difficult-to-handle freight, Amerijet's tailored industry solutions combine land, air and ocean operations.

For customers requiring dedicated service solutions due to the intricacy and scale of their projects, Amerijet operates long and short-term charters within and beyond its network. Amerijet's strength lies in its collaborative customer approach to understand the complexities of each project and deliver the solutions they need.

Technology

As an early adopter of EDI communications, Amerijet accepts digital bookings and transmits proof of delivery information with many of its worldwide customers using Cargo-XML messages. Customers can easily connect to Amerijet directly or by using Descartes or CHAMP. Amerijet is fully E-AWB ready.



More About Amerijet

Amerijet operates Boeing 767 aircraft from its primary hub at the Miami International Airport serving the Caribbean, Mexico, Central and South America with direct all-cargo flights. Amerijet's worldwide partner network provides seamless transportation solutions for customers throughout Europe, Asia, South Africa and the Middle East. The company's Miami 210,000-square-foot export and 100,000-square-foot import air cargo handling facilities include a custom-built 10,300 square-foot (227,419 cu. ft.) perishable handling center providing refrigerated, frozen and chilled storage to maintain the cold chain integrity of pharmaceuticals and perishables during the transportation process. Advanced monitoring procedures provide real-time shipment visibility, alerts and cargo tracking.



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APICS



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APICS is the association for supply chain management. We're the leading provider of research, education, and certification programs that elevate supply chain excellence, innovation, and resilience. Become a member to expand your knowledge and advance your career.



APICS offers a variety of education, certification, and endorsement programs to enhance your professional career and improve your organization's bottom line. Whether you need to streamline your supply chain, master the basics of materials and operations management, or build your knowledge in logistics, transportation, and distribution, APICS has the right program for you.

APICS Certified in Production and Inventory Management

Internal business subjects such as materials management, master scheduling, forecasting, and production planning

APICS Certified Supply Chain Professional

External business subjects such as the extended supply chain, from organizations' suppliers through to the end customers

APICS SCOR Professional

Global supply chain and logistics using the Supply Chain Operations Reference (SCOR) model

APICS Certified in Logistics, Transportation and Distribution

APICS Logistics, Transportation & Distribution Certification Program

Know Where You're Going

Supply chain excellence is a journey. More than 5,000 companies have learned to navigate that journey as corporate affiliates of APICS.

Businesses turn to APICS as the industry authority that advances supply chains through benchmarking, performance improvement, process management, and talent development. APICS talent development resources and frameworks, including the SCOR model, set the global standard for supply chain excellence and enable organizations to address the ever-changing challenges of a global supply chain.

Elevate your supply chain performance. Reduce costs. Improve customer satisfaction. APICS can help get you there. We know organizations that affiliate with APICS perform at a higher level.

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Approved Freight Forwarders

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Randy Tutor

Vice President / Director of Sales

Our highly trained logistics experts use advanced technology to tailor shipping solutions that fit your specific requirements. At Approved, we work hard to ensure that your shipment arrives on time and intact, and we keep you updated every step of the way.



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City of Industry, CA 91746

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888-679-5099

Easy, Affordable, Safe

Since 1991, Approved has been your link to the Pacific. We are dedicated to the unique shipping needs of the Hawaii and Guam trades, and we provide freight forwarding throughout the mainland U.S.

Approved is a fourth-generation, family owned-and-operated company and the only freight forwarder in Hawaii to have its own trucks and warehouses on all four major islands. We accommodate all types of commodities and all sizes of freight for businesses and individuals.

Our highly trained logistics experts use advanced technology to tailor shipping solutions that fit your specific requirements. At Approved, we work hard to ensure that your shipment arrives on time and intact, and we keep you updated every step of the way.

By Land, Air or Sea

In addition to freight forwarding solutions, Approved handles all aspects of logistics management, bringing efficiency and cost-effective operation to all points in your supply chain.

Whether it's transportation, warehousing, distribution, sorting & segregating, transloading, or project management, the experienced team at Approved

offers a level of personalized service that's unmatched by our competitors.

Top-tier brands have relied on us for over two decades because we provide dependable, risk-free logistics management for businesses large and small as well as for individuals.

More Than Just Your West Coast Specialists

Approved is an experienced, knowledgeable international 3PL offering:

- Transportation
- Warehousing
- Distribution
- Sorting & Segregating
- Transloading
- Project Management... and much more.

Let Approved Freight Forwarders tackle your toughest logistics challenges so you can focus on your core business. Contact us today.



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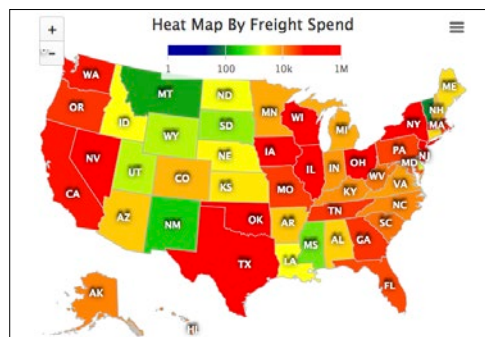
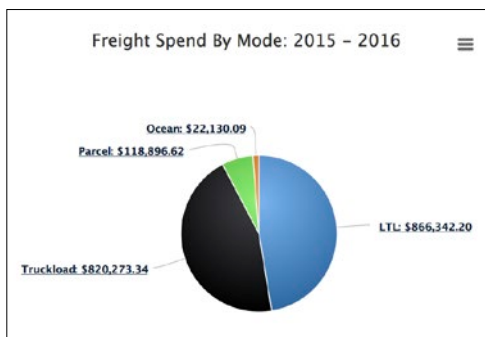
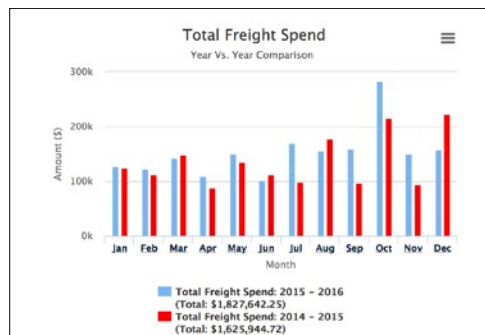
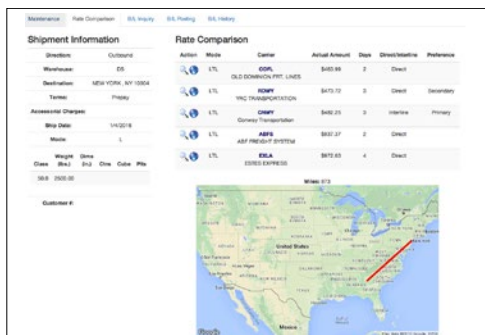
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Arnold Riback
President

Mission Statement:

AR Traffic Consultants, Inc. has been dedicated to providing the finest in transportation logistics software and services since 1964. All of our products and services are designed specifically to improve the efficiency, accuracy, record-keeping, control and auditability of shipping. We provide the actionable information our clients need to lower their freight costs. Always providing top-level customer service, we are constantly upgrading our products and adding features to keep our clients ahead of the competition.



We offer a comprehensive transportation management system available both as a cloud solution and for IBM's System I (AS/400) computers. Our modules interface with many ERPs. We are also an Infor Solution Partner. Additionally, we provide third-party freight auditing and payment services as well as supporting freight rate negotiation for parcel, LTL and truckload shipments. Our cutting-edge Freight Dashboard will show you the components of your freight spend and help you determine areas for hidden savings.

You will have access to a system based upon our sophisticated, proprietary rating engine CalcRate®, capable of handling multiple rate bases, FAKs, weight breaks, discounts, absolute minimums, fuel surcharge tables and accessorial charges. Discount and floor exceptions can be entered for region, state, even down to the ZIP code level. Use the system for carrier selection, rate comparisons, mileage determinations and to streamline your freight auditing and payment. All of your freight history is stored for future analysis and auditing.

Use CalcRoute®, our advanced freight optimization module, to combine shipments from one or multiple warehouses into multi-stop truckload shipments, saving up to 40% of the cost of sending shipments separately. You can also use this tool for pool distribution and parcel zone skipping.

Use the freight analyzer to determine if your warehouses are shipping by the optimal carrier and if you are shipping from your best sourcing location. See the effect that changes in the rate base, floor and discount will have on your freight spend. The warehouse relocation tool will show you the cost impact of opening a new warehouse or moving an existing one to keep up with a changing customer base.







Take advantage of using your carriers' rate bases to save over using a corporate tariff when comparing rates with the LTL Bid Analyzer. See the effect on your freight spend as if you shipped by a single carrier, used the same carrier as historically or opted for the lowest cost carrier. When you are ready, just set the new effective date and start shipping. Send truckload carriers your lanes with the Truckload Bid Analyzer, compare and load the rates you accept with the press of a button.

Free studies are available to determine the impact of utilizing a TMS value-added program.



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Ascent Global Logistics

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Bill Goodgion
President

Mission

Ascent Global Logistics is a full service global logistics partner focused on providing clients with innovative technology, customized solutions and highly individualized service. Our team is focused on going above and beyond to optimize clients' logistics performance and accelerate growth.



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YOUR PARTNER FOR PEAK LOGISTICS PERFORMANCE

Ascent Global Logistics provides a comprehensive suite of Domestic Freight Management, International Freight Forwarding and Retail Consolidation solutions. With a focus on partnership, customer service, continuing education and best-in-class technology, Ascent Global Logistics is committed to helping clients reach new heights of logistics excellence.

OUR SOLUTIONS

- Domestic Freight Management
- Shipment, Route & Mode Optimization
- Outsourced Transportation Management
- Transportation Management System (TMS)
- Carrier Negotiations
- Freight Audit & Payment
- Vendor Inbound Management

INTERNATIONAL FREIGHT FORWARDING

- Air & Ocean Freight Forwarding
- Customs Brokerage
- Regulatory Compliance

Services

- Order Management

RETAIL CONSOLIDATION

- 2.5 Million Sq. Ft. of Warehousing Space
- Strategically Located Network of Facilities
- Dry & Temperature Controlled
- Food-Grade; AIB & CGMP Certified
- State-of-the-Art Warehouse Management System (WMS)

OUR TECHNOLOGY

Ascent Global Logistics is powered by PEAK, an intuitive technology designed to help clients manage beyond logistics with access to insightful and actionable supply chain data to empower intelligent shipping decisions. From domestic to international to consolidation, PEAK enables our team and clients to make optimal and educated shipping decisions.

Our clients gain robust tools to increase supply chain visibility, receive real-time milestone alerts, monitor exceptions, communicate with suppliers and customers,

access standard and customized reporting as well as quickly and easily generate shipping documents.

OUR TEAM

Our team of logistics experts is focused on premium customer service that is professional, solution-oriented and collaborative. With a team of experienced logistics specialists, we concentrate on supporting clients through continuous education and best practice guidance.

START YOUR JOURNEY

Let our team of logistics professionals, empowered by state-of-the-art technology, accelerate your climb to supply chain excellence. Contact our team to start your journey.

Atlanta Bonded Warehouse Corporation

 Connect on LinkedIn  Like us on Facebook

Mission Statement

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction through continuous innovation in best practices and in technology by focusing on teamwork, integrity, and accountability, all in a safe working environment.



Atlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperature-controlled distribution services for over 60 years. In 2017, ABW handled 5.8 billion pounds of product through 3.4 million sq. ft. of capacity in 11 food grade warehouse facilities across the southeast. This equates to 6.5 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.

Multi-Client/Public and Contract Warehousing

Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

Transportation Services

Colonial Cartage Corporation, our in-house carrier, is a full service carrier providing food-grade, dry and refrigerated TL, LTL, and pool distribution services for over 60 years. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest, Southwest, and Great Plains, as well as truckload and plant support services throughout its service area. As an asset based provider, Colonial's Services include consolidated

order selection (bulk picking) and inbound consolidation to outbound cross-dock.

Co-packaging / Re-packing Services

ABW provides co-packaging and re-packing services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging experience, and now primary packaging experience, ABW continues to grow and develop its capabilities, co-packaging or building over 8 million cases in 2017. We have experience operating:

- High-capacity, high speed baggers
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays.

What does ABW offer that others do not?

- Stability of ownership: same family for over 50 years
- A focus on our core competencies of warehousing, transportation, and co-packaging: not being everything to everybody
- A track record proving we are not interested in second place
- Long term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time

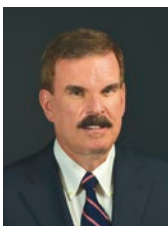


Atlanta Bonded Warehouse Corporation

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Atlantic Container Line

A Grimaldi Group Company



Andrew J. Abbott
President & CEO

Cargo capacity for ACL's G4 vessels include:

- 420 ton quarter ramp enables load and discharge of oversized cargo
- 28,900m² for high/heavy roll on/roll off cargo
- 1,300 vehicles
- 3,800 TEU cellular container capacity

ACL Featured Services:

- Weekly RORO Service to and from 8 North American and European Ports
- 5 weekly Transatlantic Container Services with Direct Calls at 17 Ports
- Unique ports, directly serving Baltimore, Halifax and Liverpool
- 2 UK port choices: Liverpool and Southampton
- Fast connections to Ireland and Scotland
- Easy access to interior France and Germany
- RORO Service from North America to the Middle East, Far East and Oceania



ACL's new G4 (Generation 4) fleet, the Atlantic Star, Atlantic Sun, Atlantic Sea, Atlantic Sail and Atlantic Sky have been placed in their transatlantic service. These vessels completely replace the ACL G3 fleet.

The G4 vessels are the first of their kind vessels and the largest RORO/Containerships (CONRO) ever built. They incorporate an innovative design that increases capacity without significantly changing the dimensions of the vessel. The G4s are bigger, greener and more efficient than their predecessors. The container capacity is more than doubled at 3800 TEUs, plus 28,900 square meters of RORO space and a car capacity of 1300+ vehicles. The RORO ramps are wider and shallower and the RORO decks are higher (up to 7.4 meters) with fewer columns, enabling much easier loading and discharge of oversized cargo. Emissions per TEU are reduced by 65%. The fleet continues to employ cell-guides on deck, a feature that will allow ACL to extend its enviable record. For over fifty years, ACL ships have never lost a container over the side.

The five new G4 vessels will dramatically improve ACL's competitiveness on the North Atlantic. The G4s demonstrate to our customers that our Parent Company, the Grimaldi Group, continues to do things differently than all of its competitors. We employ unique ships, go to unique ports and carry cargo that others cannot carry.

The new G4 fleet will enhance our cargo carrying capabilities. Combined with Grimaldi's ever-expanding service network, the G4s will enable ACL to provide even more services as a high quality container and RORO operator for years to come.

Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles with the world's largest combination RORO/Containerships. The Company's headquarters are in Westfield, New Jersey with offices throughout Europe and North America. ACL offers five transatlantic sailings each week and also handles the Grimaldi Lines' service between the U.S. & West Africa and the Grimaldi EuroMed Service between North America and the Mediterranean. The Company also offers service for oversized cargo from North America to the Middle East, Far East and Oceania. ACL is a member of the Grimaldi Group of Naples, Italy.



Atlantic Container Line
1-800-ACL-1235
www.ACLcargo.com

Bender Group



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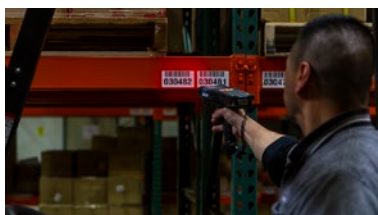


Steve Reid
President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Communicating in a straight line



Founded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has over 70 years of experience in Supply Chain expertise. For almost three quarters of a century, Bender Group has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, Bender Group has continued to expand to over a million square feet with operations in Nevada, Virginia, and California. Bender Group offers a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including dedicated fleet, domestic brokerage, less-than-truckload, truckload and small parcel services.

Distribution and Omni-channel Fulfillment

Bender Group's chief focus is providing flexible distribution and fulfillment center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including omni-channel fulfillment. With bicoastal fulfillment facilities, Bender Group offers delivery service to 99.6% of the US population within 1-3 days delivery.

Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, small package carriers or are interested in private fleet conversion, Bender Group can help you organize and streamline your transportation needs to give you the cost-effective, on-time delivery of goods to meet your business needs.

International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the ever-changing world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Information Technology

When CIOs are surveyed on what would improve their development or supply chain process, the overwhelming answer is increased visibility throughout their pipeline. Bender Group provides you with state-of-the-art systems, order processing, and communications systems to help you maintain clear visibility of your inventory and transactions from anywhere.

Why Bender Group?

Our company culture fosters pro-activity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the ever-changing dynamics of a company's supply chain.

Bender Group




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BENDER GROUP
Intelligent logistics for the road ahead

Bettaway

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As a logistics provider with both asset and non-asset based 3PL solutions, Bettaway is equipped with the best of both worlds. Our company owned modern fleet insures our service commitments are met and gives us the flexibility to meet varying shipper needs. Our national 3PL service with over 30 years of experience gives Bettaway a broad reach and instant scalability. Our pallet management program is a unique offering that is unmatched by any other logistics provider. Bettaway Pallet Systems saves our customers millions of dollars per year versus multiple fee pallet rental programs. Additionally, Bettaway offers modern food-grade warehousing, pick and pack, and order fulfillment services.



Bettaway was founded in 1982 by Betty and Anthony Vaccaro as a beverage distribution company servicing restaurants, catering halls, and commercial accounts with our own private label beverages. We came to realize during the early years that our core business success was delivering and distributing products to our customers in a timely and reliable manner. With our newfound knowledge, the company decided to extend its delivery and distribution service to other beverage distributors and brands.

The new journey began in 1987 with a small regional fleet serving local beverage companies and beer distributors. Over the years, the Bettaway fleet has kept up with the pace of technology in every way, and remains a cornerstone of our company today. Our trucks still bear our original company name, Bettaway Beverage Distributors, Inc.

In 1992, our fleet led to the development of our logistic division, Bettaway Traffic Systems, Inc. In expansion, we focused on national third party logistics management and became one of the first 3PLs.

With trucking and logistics came the responsibility of pallets. Having owned and operated businesses on all sides of the supply chain, we understood the challenges and financial pitfalls of the traditional pallet exchange process. In 1995,

Bettaway Pallet Systems, Inc. (BPS) was founded as a spin-off from our logistics company to meet the growing demand for national pallet management. Today, BPS supplies, retrieves, and repairs millions of pallets a year throughout the United States and Canada.

Today, the company continues under the leadership of family members Laura and John Vaccaro, together with a talented and diverse staff of professionals. Over the past thirty years, Bettaway has embraced the evolving technological requirements of our industry while still retaining personal interaction. Many of our original customers, dating back to 1982, are our customers today. We remain focused on providing a "Bettaway" of transporting goods, and the supply and retrieval of pallets.

Bettaway

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bettaway
Transportation Logistics & Pallet Systems

BLG Logistics, Inc.



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Tom Burke

Director of Sales

Marketing and Engineering

Mission Statement

Provide superior logistics services, value and innovation to our customers so they can focus on their core businesses.

Recruit, hire, develop and retain the best logistics teams in the industry and provide fulfilling careers, inspiring opportunities and security to our workforce.

Provide excellent returns to our owners and shareholders.

Be recognized as leaders in the communities and regions in which we operate.



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BLG Logistics, Inc. is the U.S. subsidiary of the BLG Logistics Group, which was founded in 1877 in Bremen, Germany and employs over 16,000 employees worldwide. We are a global leader in third-party logistics, providing unique, value-added solutions to highly technical clients. We utilize our international experience, innovative technology, and developed workforce to bring the best of global logistics to your doorstep.

We provide intelligent logistics services with our Automotive, Contract/3PL and Container operating divisions using an international network. We blend American innovation with German engineering to power logistics efficiency for all our customers worldwide. Our ability to consistently scale, adapt and deliver to plan explains why so many major companies have partnered with us for complex Supply Chain Management solutions not only in North America, but all over the world.

With over 100 sites across North and South America, Europe, Africa and Asia, we are present in all the global growth markets worldwide. The services offered by our organization range from seaport terminals to complex international supply chain management solutions including value-added services.

Automotive Division

Our Automotive Division covers the global logistics for finished vehicles from the manufacturers to the dealers worldwide serving the world's leading automotive brands. Responsible for more than 7.3 million vehicles annually, BLG Logistics is the market leader in Europe and North America.

Contract/3PL Division

Our Contract/3PL Division creates customized service packages for the Automotive, Industrial Manufacturing, Aerospace & Defense, Retail, CPG, E-commerce and Seaport Logistics industries. We have a high level of IT experience and offer our customers a global "footprint" for a wide variety of products.

Container Division

BLG Logistics currently operates a network of 11 container terminals and provides intermodal transportation and cargo-modal services – handling over 14 million containers per year in Europe, Asia and North America.

Global Logistics Services

- Supply Chain Management
- Finished Vehicle Logistics
- SKD/CKD
- Transportation Management
- Freight Forwarding
- JIT/JIS Services
- E-Commerce Fulfillment – B2B & B2C
- Parts Consolidation and Assembly
- Vehicle Processing
- Contract Packaging
- Light Manufacturing
- Reverse Logistics



BluJay Solutions



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Douglas Braun
CEO

BluJay's vision is to become the world's premier Global Trade Network destination. We believe that future success in global trade requires transforming to a new strategy that moves companies from a traditional siloed, linear, functionally optimized supply chain logistics model to a modern, Global Trade Network model.

Today we bring a vast array of supply chain and global trade capabilities that cannot be found anywhere else, combined with 40,000+ connected partners. Our vision is to extend our lead by creating a platform that is incredibly nimble and has near-universal access with all of your supply chain partners, with a heavy emphasis on systems that help support our customers.



TOGETHER, WE'LL SOAR

BluJay Solutions delivers supply chain software and services to the world's most progressive retailers, distributors, freight forwarders, manufacturers, and logistics service providers.

We are transforming the logistics of supply chain with the BluJay Global Trade Network, and a demonstrated commitment to customer success.

UNLOCK THE POWER OF THE NETWORK, with access to more than 40,000 universally connected partners. Supply chain management becomes a strategic competitive asset.

TRANSFORM YOUR SUPPLY CHAIN ECONOMICS for disruptive advantage in global trade. Fuel the top line and improve the bottom line.

ACHIEVE GREATER VELOCITY of global trade. Operate at the speed of business, even in the face of dynamic market forces and fluctuations in customer demand.

SEE BEYOND THE HORIZON to optimize your future in the global economy, with true end-to-end collaborative visibility to know how, when, and why your world is changing.

The BluJay Global Trade Network is a fundamentally new model that goes beyond automation to harness the full power of the global supply chain ecosystem. At the heart of this powerful network is BluJay's comprehensive and integrated portfolio of logistics applications, analytics, and services, all delivered through a scalable, single instance multi-tenant cloud.

With rich domain expertise in all areas vital to global trade – transportation, parcel, freight forwarding, warehouse, customs and compliance – along with four decades of experience, BluJay is the trusted choice of over 7,500 customers in more than 100 countries.

Our integrated solutions are grouped into five core product families by functionality, along with services:

- **Transportation GTN:** Transportation Management, Parcel, Transportation Management for Forwarders, Fleet Management, Yard Management, BluDex
- **Warehouse GTN:** Warehouse Management, Yard Management
- **Compliance GTN:** Customs Management, Compliance Solutions
- **Commerce GTN:** Commerce
- **Network GTN:** Control Tower, MessageBroker, MobileSTAR, Carrier Network, Actionable Intelligence
- **LaaS GTN:** Logistics as a Service

Customer success is the standard by which BluJay measures success. Over 1,000 motivated employees worldwide are committed to delivering on this promise.

BluJay Solutions

1-866-584-7280

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www.blujaysolutions.com



BNSF Logistics, LLC



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Ray Greer
President

Mission Statement

To provide a superior customer experience by delivering innovative, flexible and value driven solutions.

Company Overview

BNSF Logistics is an industry-leading transportation intermediary, committed to providing value to each of our customers and differentiated by our extensive resources, extensive and balanced service portfolio and uncommon financial depth. We are one of the fastest growing 3PLs in North America and pride ourselves on world-class customer service, innovative and flexible service solutions and a diverse suite of logistics services. BNSF Logistics is an indirect, wholly-owned subsidiary of Burlington Northern Santa Fe LLC, a Berkshire Hathaway company.

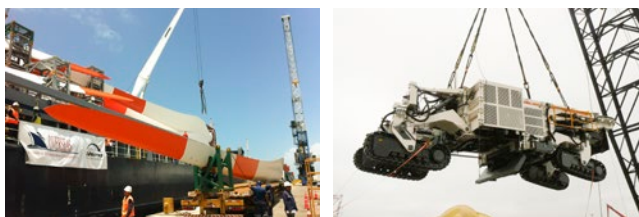
Our vision is to establish BNSF Logistics as the leader in providing creative logistics solutions that consistently exceed customer expectations. We handle everything from ultra-complex, multi-modal freight movement around the globe to simple, day-to-day transportation freight solutions across North America. Our expertise spans an array of modes, including truckload, project cargo, ocean, rail and rail transload, air, LTL, and intermodal.

Who We Are

BNSF Logistics is a non-asset based logistics provider by choice. Freeing ourselves of asset ownership allows us the flexibility to respond to the needs of our customers, first, foremost and exclusively. Any company with assets must focus on maximizing the utilization and balance of those assets. This puts the needs of the carrier asset above the capacity and service requirements of the customer. As a non-asset based provider, BNSF Logistics has access to a nearly limitless supply of capacity.

Core Competencies

BNSF Logistics has available expertise, capacity and capabilities in four distinct but often overlapping markets; Domestic, International, Project Cargo and Solutions Design. We invest in complex pursuits to find the most attractive and cost-effective solution each time by combining multiple service modes to create greater efficiency and economies. The more complex the need, the more innovative the solution; the greater innovation equates to a stronger value proposition and measurable, bottom-line impact for our customer.



Flexibility to Meet Our Customer's Needs – Corporate Integrity to Do it The Right Way

BNSF Logistics is a proud third-party service provider. All solutions are designed with the unique needs of our customers in mind. The level of customization varies, and is naturally more detailed and complex as the customer requirements or service solution dictates. Our operations are very entrepreneurial by design and our employees are empowered to incorporate creativity into designing and delivering service to their clients. With a globally recognized brand and reputation for being a responsible corporate citizen and embracing our corporate values, led by "Integrity", we take pride in conducting business around the world with an exacting standard for corporate compliance. Our customers value our commitment and investment in ensuring our services provide not only value, but peace of mind. Living out our tag line, "Yeah, We Can Do That" is the foundation of our service execution, commitment, and culture.

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BNSF
LOGISTICS
Yeah, We Can Do That.

Brown Integrated Logistics



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Scott Shephard
CEO

Through its subsidiaries Brown Logistics Services, West Logistics, Brown Fleet Services and Brown Trucking, Brown Integrated Logistics provides a suite of world-class logistics services.



Bringing All the Pieces Together to Fulfill Your Transportation Needs

The Southeast's leader in dedicated and regional transportation services for more than 65 years, Brown Integrated Logistics delivers unparalleled, innovative dedicated solutions through its four subsidiaries: Brown Logistics Services, West Logistics, Brown Fleet Services, and Brown Trucking.

Brown Logistics Services

Our 3PL transportation management division works to determine your needs and connects you with the optimal solution for transporting your shipment—at the optimal price for the service level you require.

West Logistics

With a range of customized solutions, and contract, dedicated, and public warehouse facilities throughout the United States, West Logistics has the warehousing resources you need.

Brown Fleet Services

Brown's Maintenance division

provides our customers with a vast road service and shop network throughout the United States. Services include contract maintenance, parts sales and service, component installation, commercial truck rental, captive dedicated shops and full-service leasing.

Brown Trucking Company

Our team is committed to providing exceptional on-time service, value-added options, and transportation solutions that our clients require and expect. These include:

■ Dedicated Truckload

Transportation: We relieve customers of the cost, risk, liability and headaches of load planning, scheduling and managing drivers and equipment.

■ Regional & Short Haul

Truckload: Regional same-day on-time, intact, and on-budget delivery in the Southeast. With 21 terminals and 24 driver domiciles, we have the capacity you need, when and where you need it.

■ Trailer Spotting & Yard

Management: With our fleet of satellite-tracked OTR-legal yard tractors and single-axle tractors, we can organize your yard, swap loaded and empty trailers at the dock, and shuttle trailers between the plant and warehouses.

■ Private Fleet Outsourcing:

We provide the drivers, spotters, dispatchers, maintenance, fueling and management, along with any equipment required, and you get the best possible load planning and routing to cut costs and improve service.

■ Information Services:

We could be considered an information services company with a great trucking operation; one that gives our clients a competitive edge in managing costs and pricing. We work with each of our clients to develop a complete, customized distribution solution and are capable of providing these services anywhere in the United States.

Brown Integrated Logistics

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Capacity



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**Jeff Kaiden***Chief Executive Officer*

Capacity works with brands that need value-added order fulfillment. Our passion for executing to the highest standards of excellence sets us apart from the competition.

We take an engineering-based approach to problem solving, and see innovation as an everyday resource we always have on hand.

At Capacity, it is always our mission to deliver fulfillment solutions that delight and build trust with brands, consumers, and retailers in our target markets.



Capacity fulfills tens of thousands of e-commerce and pick and pack orders daily. We can modify product, create gift sets, replace unit cartons – anything that helps our clients unlock value and delight customers. We enable clients to ship to hundreds of retail trading partners, complying with EDI and other requirements. We are an omnichannel order fulfillment provider, with decades of experience handling higher-value consumer products.

Our engineering, process-based, approach to problem solving and execution is how we deliver exceptional solutions. We design our facilities, processes, and technology with careful attention to each individual client need. Capacity's in-house teams of engineers, programmers, and operations specialists ensure we can respond in real-time to all the challenges modern fulfillment faces.

We have on-site experts available when clients need to speak on a range of topics from problem solving to supply chain challenges outside Capacity's facilities. When our clients want to think creatively to improve product packaging, we are there. We have the experience, vendors, and equipment to make it happen. If our clients just want to connect about another crazy day navigated successfully, we are there. We know just how

much energy goes into getting product to the end consumer. Capacity's culture of excellence is the difference that helps our clients build their brands, giving us a charge that never goes away.

If a project seems out of the ordinary, clients count on Capacity to provide the extraordinary. We do the basics well, but it's the unexpected where we truly excel. That's where we are at our best, and where our clients experience the greatest value. That's the Capacity difference. That's why our clients get what they want, when they want it, the way they want it. That's our idea of 'fulfillment delivered.'

Capacity provides a bicoastal fulfillment solution out of our six fulfillment centers in New Jersey and California. All locations are close to the largest US ports of Newark/New York and Los Angeles/Long Beach. These strategic locations allow for reduced transit times, cost-effective shipping, and more flexible transportation solutions.

**Capacity**

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www.capacityllc.com

CaseStack, Inc.



Dan Sanker
CEO

Vision Statement

To provide the collaborative logistics infrastructure that empowers clients to confidently dominate their market with consistently better supply chain performance and lower total costs



Consolidation Center Locations

Buena Park, CA
Atlanta, GA
Chicago, IL
Scranton, PA
Dallas, TX
Kent, WA
Toronto, Canada

Corporate Office Locations

Fayetteville, AR
Santa Monica, CA
Contact Information
855-638-3500 or 479-856-6142
consolidation@casestack.com
www.casestack.com

Retail Logistics Experts

CaseStack helps retailers and consumer packaged goods companies reduce costs and improve sales by providing industry-leading collaborative freight consolidation programs, supply chain management and warehousing services.

Our collaborative consolidation programs are retailer-specific and structured to meet 1 and 2-day delivery windows to protect suppliers from penalties. Consolidation also offers ride-share like efficiencies, with suppliers typically saving 5% to 50% over prepaid less-than-truckload (LTL) shipments.

By combining our retail logistics expertise and strategic industry relationships, we're able to develop customizable and scalable supply chain solutions to meet our client's evolving needs. Our clients also enjoy support from dedicated management teams, compliance specialists and online access to analytics and shipping documents (PODs, BOLs, etc.)



How Freight Consolidation Works

CaseStack collaborates with retailers to develop formal consolidation programs that operate on unified order and delivery schedules. Orders flow from one or more of our consolidation centers – inventory hold and cross-dock options available.

CaseStack consolidation trucks run each week regardless of volume, allowing us to provide proportional full truckload pricing based on each client's individual capacity needs. Consolidation also eliminates accessorial and other retailer fees for many suppliers.

CaseStack collaborative programs are available for: Walmart, the Kroger banners, Sam's Club, Target, Whole Foods, Amazon. Ad hoc consolidation also available for Publix, Safeway, H-E-B and many more throughout the U.S.

Supplier Benefits:

- Increased on-time performance
- Improved on shelf availability



- Reduced order cycle times
- Improved retailer scorecard
- Decreased inventory costs
- Sustainable solution

Retailer Benefits:

- Improved in-stock rates
- Shorter lead times
- Eliminate order minimums
- Decreased dock congestion
- Reduced inventory costs
- Increase supplier competition

Technology Enabled Supply Chain

CaseStack's proprietary Warehouse Management System offers full data security and 24/7 visibility of your entire supply chain processes. Enjoy online access to inventory, purchase orders, shipping documents (PODs, BOLs, etc.) and custom analytics.

Additional logistics SaaS offerings are available through CaseStack's subsidiary, SupplyPike. Offerings include transportation management, business analytics and EDI.

Our web-based platform (WMS) gives clients the ability to:

- Place orders
- Track shipments
- Monitor SKU levels
- Specify item and order attributes
- Dictate inventory levels
- Forecast future needs
- Manage billing and claims



Cass Information Systems, Inc.



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Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and business intelligence services. We service over 1,200 customers globally including more Fortune 500 companies than any similar service.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



Cass Information Systems, Inc.

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Cass is the leading provider of freight audit, payment and business intelligence services, leveraging over 60 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

Solutions

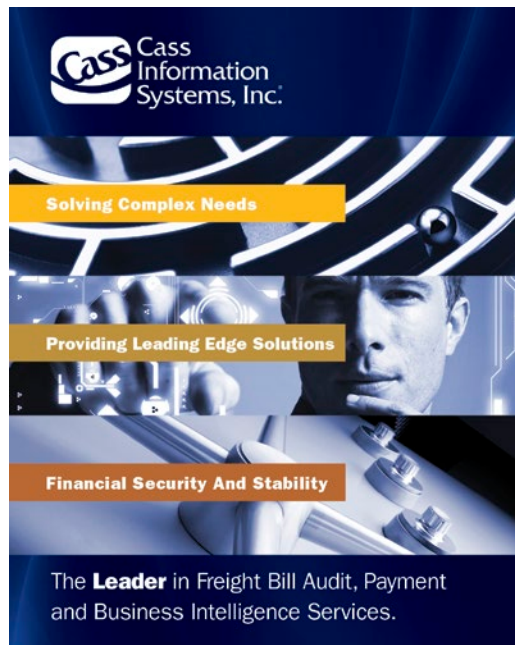
Cass offers solutions in these key areas:

- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures
- Business Intelligence
 - Standard and Custom Reporting
 - Benchmarking
 - Web-based reporting and analysis
- Carrier services
 - Freight bill inquiry
 - Exception analysis

Financial Security

Cass Information Systems Inc. is a Financial Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the SSAE 18 Auditing Standard Report available to our customers and prospective customers.



Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Global Visibility

Visibility to global transportation spend is essential for effective supply chain management. The single best source for gaining this visibility is a robust, best-practice, global freight audit and payment solution. Our global business intelligence platform provides an integrated, global view for transportation spend, usage, and trend information.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.

CCS-Express

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Kurt Ebert
Managing Director

Mission

To deliver ALL-IN-ONE Solutions.
To keep our customers ahead of
their competition.



Overview

Bottlenecks and downtime are simply not an option – Intelligent logistics concepts are essential to keep production lines and aftersales workflows running smoothly. Thanks to our highly qualified employees, wealth of IT expertise, transport capabilities and network of warehouses, we have the independence and flexibility to quickly tailor our processes to your requirements.

CCS has what it takes to get the job done.

Core services

IOR (Importer-Of-Records)

WE HANDLE THAT TASK FOR YOU AS AN INDIRECT REPRESENTATIVE

As a seller from a non-EU country you have to compensate the legally mandatory residency as an importing company in the EU. CCS Express takes over this function as your indirect representative in all customs provisions and we act on your behalf but on our name. Only a few customs agencies can offer this advantage – and usually such agencies do not offer logistics services.

Warehousing and Distribution

SECURING AVAILABILITY – THE FAST, FLEXIBLE, COST-EFFECTIVE WAY

Although many companies have warehouses dotted across Europe, they still can't get spare parts on time. By outsourcing your warehousing activities, you can get a smarter service. We operate numerous warehouses across Europe and can offer additional space at any time at almost any location. All our storage facilities are equipped with alarms, CCTV

and IT connectivity. We keep your data flowing by interfacing with RosettaNet, EDI, XML or any other system you use.

Logistics services

CCS-Express offers a wide range of value-added-services, which are unique from other logistics companies. Together with highly advanced IT capabilities and our own programmed ERP and WMS Software we can guarantee you the service and expertise you need.

CCS provides you the solutions to improve and simplify your business.

- Warehousing and Distribution
- Air and Sea Freight Services
- Customs Clearance and Documentation
- Strategic Stock Locations Worldwide
- Spareparts Logistics
- Courier Services
- 365/24/7 Emergency and Same-Day Service

Value-added services

For our customers, we are a courier firm, a freight forwarding company, a logistics service provider and an IT expert. But above all, we are a problem solver. Our portfolio encompasses a wide range of value-added services like

- Bonded warehousing
- Customizable ERP and WMS software
- Web interfaces and web shops
- Web based order processing
- Vendor managed inventory (VMI)
- Fiscal representation
- EDI and XML interfaces etc.
- RMA and SWAP service
- Temperature controlled storage



sendwich-logistics.com



CCS-EXPRESS

www.ccs-express.de

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Central Michigan University



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Central Michigan University doesn't just adapt to a changing world; it shapes it. Established in 1892 to fulfill a growing need for educators in Michigan, CMU has for 125 years met industry demands by graduating leaders ready to improve the world.



Central Michigan University, a nationally ranked institution, fosters the transformative power of advanced learning while embracing a sense of community among students, faculty, staff and more than 225,000 alumni around the world.

From its roots as a teachers' college, CMU has grown to offer nationally acclaimed programs in areas ranging from the health professions and engineering, to business and communications, and science and technology.

Established in 1892, CMU has more than 20,000 students on its Mount Pleasant campus and another 7,000 enrolled online and at more than 30 locations across North America. Among just five percent of U.S. universities in the highest two Carnegie research classifications, CMU offers more than 200 academic programs at the undergraduate, master's, specialist and doctoral levels. Supply chain programs include:

Undergraduate Programs

Purchasing and Supply Management.

Businesses today are focusing on their core competencies and relying on suppliers for all other goods and services needed to satisfy customer demand. To do this well, business must closely manage its supply chain. This major offers students an opportunity to position themselves for jobs in the increasingly important fields of purchasing and supply management.

This major includes coursework in accounting, international business, personal selling, marketing channels, purchasing strategy, sales forecasting, buyer behavior, logistics, inventory, and materials management. Through these courses, you will specifically learn how to identify global sources for supply, establish logistics and support systems, maintain quality control, design vendor evaluation systems, and more.

Logistics Management. As a logistics management graduate, you'll see products through their life cycle, from manufacturing to distribution to delivery. You'll make sure the movement of goods is effective and efficient. Logistics specialists impact nearly every industry, which means you'll find yourself immersed in an exciting, fast-paced world.

The Certified Green Supply Chain Professional Online Training Program

This program will give you the specialized knowledge to enable a company to achieve its environmental sustainability goals through global sourcing, materials management, procurement and buying, transportation and logistics, and new product development.



Central Michigan University

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Cheetah Software Systems, Inc.



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Jeff Groenke

VP of Sales & Implementation

You can only save time if you look ahead and adjust for changing conditions. Cheetah's primary goals are to save people time, protect our customers' hard-earned money, and to protect the environment.

Using a combination of proprietary logistics algorithms and analytics to autonomously model evolving conditions throughout the day as it adapts to changes, Cheetah will save you money and elevate your customer experience. With the right systems in place, delivering live information to the right people, businesses can hand more power to customers while creating efficiency and customer satisfaction, and cutting costs and complexity.



Cheetah Software Systems, Inc.

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Cheetah LOOP

We call our platform LOOP (Logistics Operations Optimization Platform) and it covers the Logistics space from A to Z, including First Mile, Last Mile, Healthcare, Retail, Intermodal, Courier, Delivery, Freight, Truckload and LTL, 3rd Party Carriers for Hire and Private Fleets and it both accurately and realistically models current logistics supply chains. This platform is the result of 30 years of research and development and here is what it can do for you:

- LOOP Optimization engines seamlessly guide the logistics process; Planning, dynamically managing, adapting and optimizing fleets and drivers.
- You will use less trucks, drive fewer miles and make more on-time deliveries while predicting and providing visibility on extremely accurate arrival times and ETAs.
- Plan and Adapt, live and automatically, to changing operational conditions, including traffic, weather, accidents, customer cancellations, new stop-insertion, relays and driver exceptions.
- Customers, Store Managers and Corporate teams have a real time, live view of the entire network and delivery performance for all customers, allowing companies to be operationally proactive rather than reactive.
- Sophisticated routing algorithms, system flexibility, a plethora of data sources and live, adaptive automation make Cheetah the most

advanced and efficient practical logistics platform in the market today.

- Deliver in the shortest time possible to customers for unparalleled return on investment and value for your money.
- Reduce your carbon footprint while helping the environment.

Cheetah Software Systems

Cheetah (LOOP®) is the only operations solution that not only plans delivery routes, but also predicts extremely accurate arrival times as it adapts, live and automatically, to changing operational conditions. The Cheetah platform has been successfully integrated with its customers' enterprise technology platforms supporting many different verticals.



CN



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Keith Reardon

*Vice President -
Intermodal and Automotive*

"I'm proud of our intermodal team and our commitment to bringing great service to our customers. A fluid and efficient supply chain is what they expect from us, and that's how we measure our success. Whether importing, exporting or just shipping locally, we have the right people, the port and terminal partnerships in place, and the logistics expertise to keep things moving."



CN is a leader in the North American transportation and supply chain logistics industry - focused on innovation and collaboration. We offer integrated shipping solutions, including intermodal, trucking, freight forwarding, warehousing and distribution. With a rail network of 20,000 miles and 21 strategically located intermodal terminals, close to major North American distribution centers, we are well placed to offer easy access to major U.S. markets and all Canadian markets.

CN is an indispensable transportation supplier for many key sectors of the North American economy, from grain and forest products to industrial and automotive products - moving raw

materials and intermediate and finished goods to markets around the world. By working together with our supply chain partners we make sure our customers get their products to market as efficiently as possible - using innovative solutions that drive sustainability and ensure long term growth. CN is a true backbone of the economy; fostering prosperity in the North American markets we serve and helping our customers win in the global marketplace.

Whether you're shipping locally across CN's vast North American rail network, or globally through the many port gateways we service on 3 coasts, we connect you with the people that matter most - your customers.

CN

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935 de La Gauchetière St. West
Montreal, Quebec, Canada
H3B 2M9
Sales: 1-888-MOVIN CN
www.cn.ca



Corporate Traffic



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Mission Statement: Never Settle.

At Corporate Traffic, we deliver the goods. That's because we NEVER SETTLE for anything less than the best in logistics services. NEVER SETTLE is a quantifiable mentality that all our employees, drivers and vendors embrace to deliver the results you need, when you need them. We simply deliver the goods. And we NEVER SETTLE for anything less than the best. We don't expect you to either!



From beer to healthcare products, some of the nation's most successful companies rely on Corporate Traffic for their logistics needs. And the reason is simple: We deliver the goods.

Corporate Traffic began in the imaginations of three young brothers who dreamed of achieving success in the same industry as their father, who ran a trucking company. Christopher, Chad and Craig Cline went on to start Corporate Traffic in 1992 with the goal of creating a worldwide logistics company their father would be proud of. Today, the dream is real, we're still family owned and operated, and we deliver the goods, even when others can't.

We have the trucks. We have pioneered a dual-service approach allowing our trucks and logistics services to work in tandem. And we deliver your goods on time, intact and on budget. Known internationally for a comprehensive range of capabilities, Corporate Traffic has built a reputation for offering a higher level of service, owning the entire logistics process from start to finish.

Our accomplished professionals work with cutting-edge technology to make doing business with Corporate Traffic easy, rewarding and remarkably affordable. We work hard to build strong relationships with our clients, and constantly seek better ways to meet their needs and exceed expectations, whether by full truckload, less-than-truckload, intermodal services or dynamic technology.

If you need stability, control and the flexibility to handle every bump in the road, you need Corporate Traffic. We deliver the goods.



Corporate Traffic
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www.corporatetraffic.com

Coyote Logistics



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**Jeff Silver***CEO and Co-founder*

When CEO and Co-founder Jeff Silver started Coyote, he wanted to create a company that would bring a better experience to shippers and carriers. Throughout his three decades in the industry, Silver had known there was a need for a stronger service commitment. Backed by his deep expertise and advanced education, Silver and Chief People Officer Marianne Silver created a business that was hyper-focused on providing No Excuses service by hiring the best people, providing them with exceptional training, and arming them with superior technology. This straightforward, yet powerful approach has catapulted Coyote to become one of the most reputable logistics companies in the industry.

Coyote Logistics

2545 W. Diversey Avenue

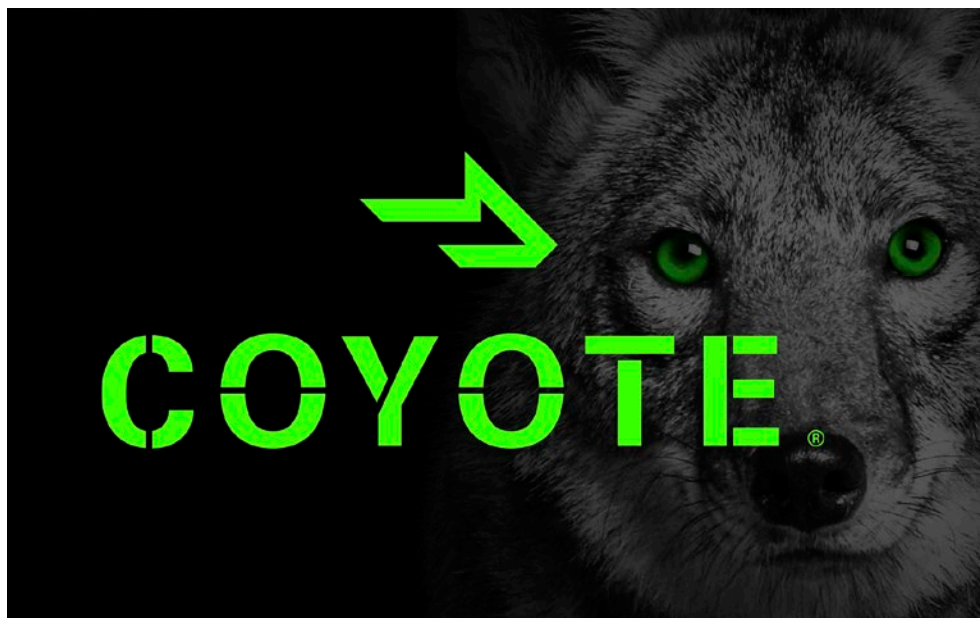
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www.coyote.com



Twelve years after its founding, Chicago-based Coyote has grown to a pack of over 2,700 employees operating in offices throughout North America and Europe. Coyote specializes in truckload (dry van, temperature-controlled, open-deck, and more), less-than-truckload, and intermodal (specialized rail) modes, and cross-border transportation for more than 14,000 shippers, from Fortune 100 companies to small businesses, across many different industries. Coyote's ever-growing network of more than 40,000 transportation providers is crucial to fueling its No Excuses™ commitment to shippers.

After becoming a UPS company in 2015, Coyote gained access to the largest asset fleet in the country, adding UPS asset utilization, air freight, customs brokerage, and global freight forwarding to its portfolio of services. Backed by an internal team of transportation experts and software developers, Coyote designs and builds its technology in house. Coyote is committed to providing superior visibility, passing its technologies onto carriers and shippers through its web portal (Coyote.com) and mobile applications (CoyoteGO® for carriers, CoyoteHOWL™ for shippers).

Coyote brings shippers more in-depth, consultative solutions with CTM (Collaborative Transportation Management), its proprietary transportation management system. This past year, the company took things one step further with

its SMART initiative: systematizing manual and repetitive tasks. Under the SMART umbrella are multiple products that help automate a substantial portion of Coyote's daily volume. All of these contribute to Coyote's mission to improve efficiencies for shippers and carriers.

Coyote's commitment to service, technology, and solutions for shippers and carriers has remained the same since its founding. **No Excuses.**



CT Logistics

Confidence, Trust, Leadership, Traditions since 1923.



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Allan J. Miner
President

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions.

Our leadership has been earned with over 95 years of client confidence and trust.

ISO 9001:2008
SOC II



CONFIDENCE

CT provides more than 95 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an ever-changing, global marketplace.

LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes: our TMS software, CT*Lion*SM, our customized freight audit & payment system, AuditPaySM; our rating and

routing program, FreightRaterSM, and our exclusive shipper's co-op program, TranSaverSM. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

CONFIDENCE. TRUST. LEADERSHIP. TRADITIONS SINCE 1923

They've become part of an important 95 year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit www.ctlogistics.com for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.







CT Logistics

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CTSI-Global

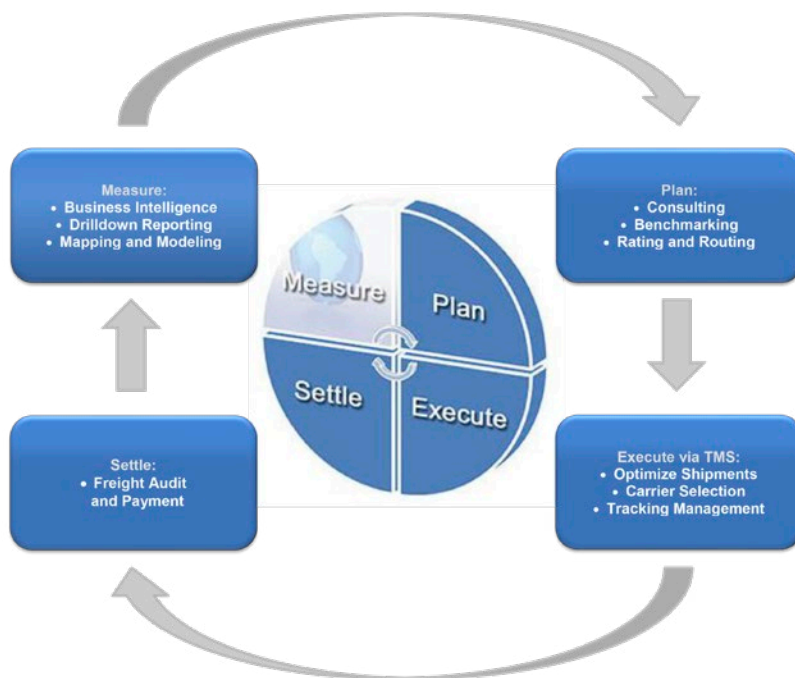
Your Link to Supply Chain Solutions

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  Join the Conversation



J. Kenneth Hazen
President and CEO

CTSI-Global provides global supply chain management services through experience, knowledge, and technology.



End-to-End Supply Chain Solutions

Since 1957, CTSI-Global has provided greater control over supply chains for improved efficiencies and higher savings to clients from all industries. Shippers and 3PLs alike are able to manage all aspects of their supply chains within one global database with our business intelligence, TMS, freight audit and payment, and consulting services. Partnering with one expert provider for all your logistics needs ensures seamless integration to eliminate redundant processes and costs while providing the visibility you need.

- **Business Intelligence.** Dynamically report and drill down into your data through CTSI-Global's KPI dashboards for insight into continuous process improvement and maximum savings. Graph, map, trend, and model your operation.
- **TMS.** Plan and execute shipments to manage orders, optimize loads, select carriers, tender shipments, manifest parcels, track shipments, and manage claims.
- **Freight Audit and Payment.** By allowing experts to manage contracts, audit bills, allocate charges, make payments, and report the results, you are assured of paying the correct amount.
- **Consulting.** With the information gained

from these technologies, CTSI-Global is able to improve client results by consulting in all key areas of interest, including benchmarking, KPI management, global network design, bid preparation, and negotiations.

Global Vision

CTSI-Global's technology solutions automate manual processes, improve performance levels, and decrease transportation costs for clients around the globe. Our solutions can be customized to each client's global business requirements, including processing in many currencies and languages as well as paying duties and taxes. Our dedicated business analysts support our clients and their carriers with day-to-day questions and all-inclusive business reviews.

Businesses cannot manage and control their transportation spend without timely, accurate, and complete visibility of their shipping costs and activities. Investing in CTSI-Global can help reduce these costs, supporting a competitive position in the global marketplace.



CTSI-Global

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Locations:

Memphis • Atlanta • Austin •
India • Ireland • Singapore

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Chad Crotty

Vice President of Sales

Mission Statement

DDC FPO's mission is to create long-term value for transportation industries through customized, innovative solutions. We aim to fundamentally improve the back office operations of freight business processes through our technology, global support and over 30 years of project management expertise.

DDC FPO is a division of The DDC Group, a leading global provider of data capture and business process outsourcing (BPO) services and solutions, since 1989. With operations across North America, Europe and Asia-Pacific, DDC's 4,000-strong staff delivers services in over 40 languages using OCR technology. Our hybrid model of onshore project management and offshore production equips our world-class clientele with strategic B&KPO solutions.

DDC FPO

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info@datacapture.com
www.ddcfpo.com



We Are DDC

Founded in 2005, DDC FPO partners with freight and logistics organizations across North America to identify critical business functions that are traditionally managed through siloed departments, and reallocate those operations to offshore production and onshore management teams. Through our unique model, we help transportation and logistics industries capitalize on opportunities to achieve operational and financial efficiencies by standardizing and streamlining back office functions.

Take a look at some of the key benefits by partnering with DDC FPO:

- Ranked #1 For Customized Freight Solutions
- 4,000+ Employees Worldwide To Service Your Back Office Needs Including Accounting, Finance & Customer Service
- Process Over 30% Of All LTL Bills In The United States
- Serve 30% Of Top-Ranked Trucking Companies By Revenue
- 1,500 LTL Industry-Trained, Carrier-Dedicated Staff Members
- Operate In 40+ Languages
- Certifications Include: HIPAA; APSC; ISO 9001, 14001 & 27001
- Operate In The United States & Canada

What We Can Do For You

Do you seek to attain higher levels of accuracy with your freight billing? Looking for a more efficient, streamlined carrier onboarding process? Needing to improve overall costs? As your freight back office partner, DDC FPO has you covered.

For Carriers, we create customized solutions specific to your industry needs in:




- Freight Billing
- Freight Rate Auditing
- Digital Solutions (IT Outsourcing, Website & Application Development)

For 3PLs & Brokers, we customize solutions targeted to your industry needs in:

- Finance & Accounting Outsourcing
- Carrier Onboarding
- Track & Trace
- POD Processing



Descartes Systems Group

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Edward J. Ryan
Chief Executive Officer

Mission Statement

Connecting logistics-intensive businesses in commerce by uniting the people and technology that move the world.

Descartes is the global leader in providing on-demand, software-as-a-service solutions that improve the productivity, performance and security of logistics-intensive businesses by helping companies to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community.

Descartes Routing, Mobile & Telematics™

- Optimized route planning
- Dispatching and GPS tracking
- Mobile applications
- Telematics
- Fleet/driver, compliance and performance management

Descartes Transportation Management™

- Carrier contracts
- Transportation plans across all modes
- Multimodal real-time freight visibility and load tracking
- Connections to trading partners
- Control flow of prepaid freight
- Track shipments and inventory
- Audit freight
- Dock appointments and trailer movements
- Supplier/carrier performance

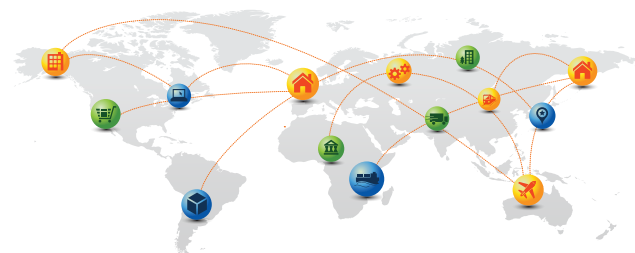
Descartes Global Logistics Network™

- Value-added network services
- Multimodal, inter-enterprise electronic data and document exchange
- All transportation modes and messaging standards
- Share commercial, logistics, customs and product data across systems

Descartes Customs & Regulatory Compliance™

- Cargo security screening
- Customs declaration filings and compliance
- Secure connections to governments and regulatory agencies

Supporting the world's largest, collaborative multimodal logistics community



Descartes Global Trade Content™

- Classification
- Valuation
- Global import/export trade data for market research, sourcing and competitive strategy
- Denied and restricted party screening
- Enterprise Resource Planning (ERP) integration
- Global Trade Management (GTM) integration
- Integration with other internal systems and ecommerce platforms

Descartes Broker & Forwarder Enterprise Systems™

- Shipment management
- Transportation bookings
- Security filings
- Customs entries
- Warehousing
- Accounting

Proven Expertise

With thousands of customers worldwide, Descartes has a proven track record of helping companies drive logistics value by automating processes, enhancing service, improving profitability and ensuring compliance. Descartes' headquarters are in Waterloo, Ontario, Canada and the company has offices and partners around the world.

DESCARTES

Descartes

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North America:

800-419-8495 x 202331

Email: sales@descartes.com

www.descartes.com



A. Wesley Wyatt
President and CEO

Mission Statement:

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

DF Young Services

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business



DF Young Inc.

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Director of Operations
610-725-4000
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DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

Automotive

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully- and semi-knocked down shipments
- Built-up vehicle shipments

Commercial Goods

Full front/back end services support multi-national manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

Front End Services:

- Import/Export flow and distribution
- Quality Assurance program

Back End Services:

- Vendor direct inventory
- Reverse logistics
- Store setup and fixtures

Supply Chain Services:

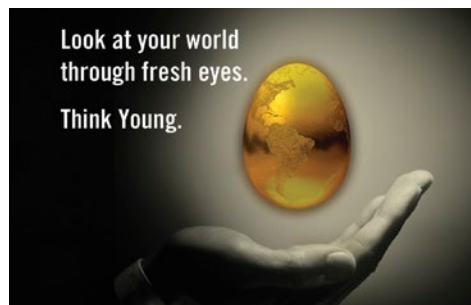
- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

Food/Humanitarian Aid

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. Provide computer recordkeeping, documentation and complete logistics solution.

Foreign Military Service

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.



Services include:

- Air and ocean freight shipping and/or charters
- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

Petrochemical

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

Services include:

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

Pharmaceutical Sample Distribution

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

Services include:

- PDMA compliance.
- Pharma specific packaging, labeling and transportation.
- Convenient, time-specific delivery windows.
- Field inventory transfers.
- Agent service center providing real time status updates.
- Customized reporting for all service and financials requirements.
- Cold chain warehousing and storage.

Distribution Technology

 Connect on LinkedIn

(left to right): Tom, Rock, and Mark Miralia

For nearly 50 years, Distribution Technology has been providing innovative logistics services, analyses, and recommendations by focusing on the needs of their clients.

As a full-service warehousing and 3PL (third-party logistics) company, Distribution Technology prides itself in offering their diverse group of clientele a complete range of management services including public warehousing, mass-retail cross docking, rail consolidation/deconsolidation, contract warehousing, third-party distribution, international consolidation/deconsolidation, trucking and transportation management services and logistics consulting.

Founded in 1969 by chairman of the board, Rock Miralia, Distribution Technology operated with seven full-time employees and provided 100,000 square feet of space for contract and public warehousing in the Piedmont region. In 1988, sons Tom and Mark Miralia joined the family-owned company as staff industrial engineer and warehouse supervisor respectively.

Over the years, Distribution Technology continued to expand its services throughout the greater southeast region. Today, both of Rock's sons are still part of the company. Tom Miralia oversees the day-to-day operations as its president/CEO and Mark remains involved as Director. To date, Distribution Technology operates approximately a 1.5-million-square-foot warehousing campus, and employs more than 250 people.

As a privately-owned company, Distribution Technology's management team possesses an extensive background in warehousing, transportation and distribution. Through the years, Distribution Technology has earned a solid

reputation among its customers and other trade industries as a trusted partner in strategic planning and management expertise. Across the board, Distribution Technology believes that its greatest assets are its team members and associates who are committed to forward thinking and collaborative problem solving, leading to a higher level of delivered customer value.

As a logical extension of its service areas, the company also operates a record storage company, re-packaging division, freight-forwarding services, trucking, consolidation, and pool distribution in support of its accounts, thus enabling the company to provide a complete range of logistics services.



Distribution TECHNOLOGY

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DistributionTechnology.com

DLS Worldwide

 Connect on LinkedIn



Tom Griffin

President, DLS Worldwide

DLS Worldwide Simplify Logistics Management with Our Leveraged Platform

DLS Worldwide optimizes your distribution and controls your costs through our spectrum of integrated services, unique sources of capacity, and global, technology-based delivery network.

Rely on DLS Worldwide for:

- Domestic LTL & Truckload
- International Air, LCL and FCL
- Expedited Air or Ground with Same Day, Next Day or Two Day Options
- White glove solutions including install & unpack, liftgate delivery and more

RR Donnelley **DLS Worldwide**

1000 Windham Parkway
Bolingbrook, IL 60490
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www.dls-ww.com



Combine your freight volume and achieve powerful economies-of-scale

Unlock new levels of efficiency with the DLS Worldwide leveraged platform. Now your company can rely on the same resources and workflows as any Fortune 250 company managing freight volumes around the world.

Secure complete accessibility and visibility

To help you streamline transportation management and stay on top of your budget, DLS Worldwide offers cost-effective, reliable, efficient delivery methods based on your logistics needs. Our comprehensive range of services ensures a seamless, connected experience with multiple service levels, complete visibility and simplified pricing.

Whether it's transportation via air, land, sea or any combination, rely on DLS Worldwide for the best options and recommendations. Our knowledgeable transportation professionals can customize strategies for you based on your choice of carriers, locations, schedules and delivery requirements, opening new opportunities to build your business and your bottom line.

Access a far-reaching network of experts

Our proven capabilities and deep understanding of domestic and international shipping are

demonstrated daily through our team of dedicated transportation specialists at more than 130 local offices across the United States. With an average of more than 15 years of industry experience, these committed professionals are on the forefront of the latest market trends and technologies and are ready to apply their exceptional skills and industry acumen to deliver outstanding service.

Be responsive and responsible

As part of RR Donnelley, DLS Worldwide is an EPA SmartWay® Transport Partner. We help you meet your sustainability goals by using best practices for:

- Saving fuel
- Minimizing engine idling
- Reducing emissions

For more than 150 years, many of the world's most storied brands have relied on RR Donnelley to connect with their customers. With DLS Worldwide, now you can too.



DSC Logistics



Connect on LinkedIn



Follow us on Twitter

DSC LOGISTICS is a leader in transforming logistics and supply chain management into a critical business strategy based on collaborative partnerships, innovative thinking and high-performance operations.



Ann Drake
CEO, DSC Logistics
Founder, AWESOME

DSC is the Founding Partner of AWESOME (Achieving Women's Excellence in Supply chain Operations, Management, and Education), and is planning its Annual Symposium May 9-11 in Orlando. Learn more at awesomeleaders.org.



It's always been about leadership at DSC Logistics – *dynamic supply chain leadership*. We are passionate about achieving our customers' business goals and maximizing the potential of their supply chains.

Here's how we do it:

Partnerships. Our partnership process and framework provide a joint system which enables the dialogue, planning and process required to leverage the supply chain as a powerful medium to reach business objectives.

Our Promise. We uphold high standards of integrity, responsibility and accountability, based on open communication, collaboration and trust.

Bringing Clarity to Complexity. With the availability of more data than ever before, many companies are in a state of information overload. DSC transforms supply chain details into tangible, guiding insights. We think holistically; every solution has our customers' broader goals and the end customer in mind. We discern and extract the critical details from the complicated information to create simple, sophisticated, straightforward solutions.

Knowing Earlier, Solving Faster. Fast-paced advancements in technology, consumer demand trends and regulatory requirements make it imperative to anticipate change, assess options accurately and adapt quickly. We leverage business intelligence and analytics to translate the patterns and possibilities, helping our customers assess, predict and preempt change. Our insights enable our customers to mitigate risk, be out in front and gain competitive advantage.

We Are Ready for Anything. Our business is based on a foundation built for flexibility; our systems and networks are modular and quickly adaptable. We recruit and develop leaders who are cross-functional and flexible. When it's time to grow and change, we're poised to take action.

Strategic Transformation. Transformation is more than just changing; it's evolving to an improved state. Think metamorphosis – a caterpillar becomes a butterfly. Transformation inspires us to innovate, to improve, to challenge mediocrity. Strategic transformation of our businesses is essential to competitiveness, and *dynamic supply chain leadership* makes transformation possible.

DSC Logistics

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Lead Logistics Partner

Third-Party Logistics

Supply Chain Consulting

Omnichannel Supply Chain Solutions

Logistics Center Management

Transportation Management

Supply Chain Packaging Services

Retail Consolidation & Requirements

Medical & Healthcare Logistics

Dynamic Supply Chain Leadership



Echo Global Logistics



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Doug Waggoner
Chairman & CEO

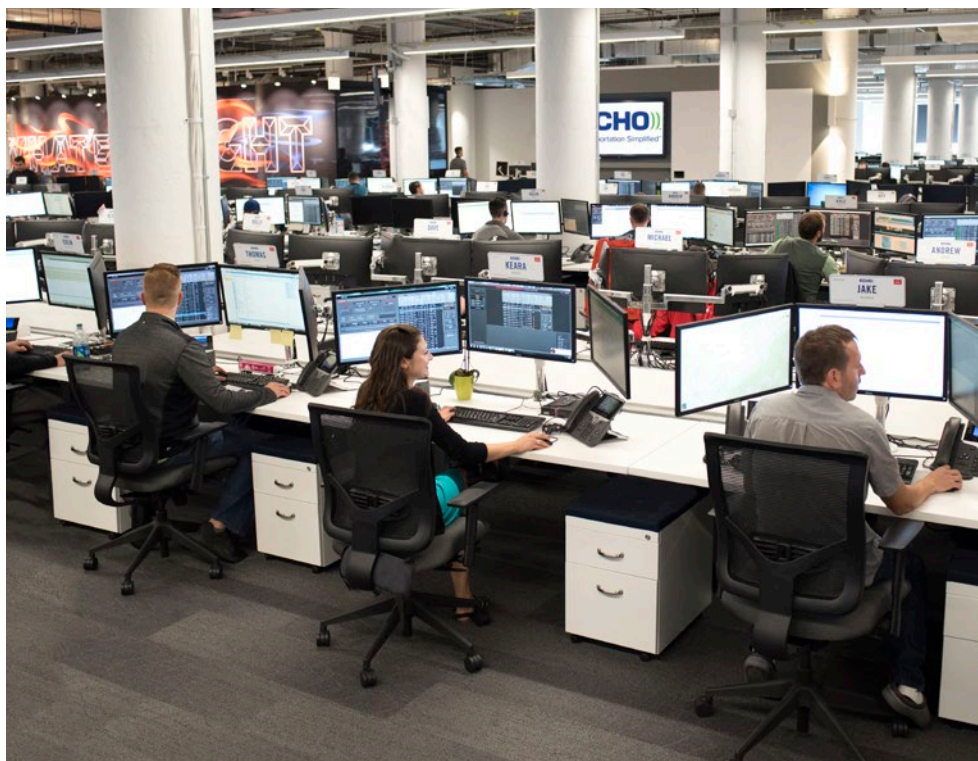
Transportation Simplified

Services Offered:

- Managed Transportation
- LTL
- Truckload
- Partial Truckload
- Intermodal
- Expedited
- Small Parcel
- International Air & Ocean



Echo Global Logistics
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Fax: 888-796-4445
www.echo.com



Echo Global Logistics (NASDAQ: ECHO) is a leading provider of technology-enabled transportation and supply chain management services. From coast to coast, dock to dock, and across all major modes, we connect businesses that need to ship their products with carriers who transport goods quickly, securely, and cost-effectively. Echo simplifies the logistics process so our clients can focus on what they do best.

Relationships

Echo has built solid partnerships with over 40,000 carriers, creating a robust network that matches the needs of our shippers with the needs of our carriers. Our capacity and geographic coverage allow us to move 11,000 shipments every single day for our 30,000 clients.

Technology

The core of the Echo offering is proprietary technology. Quickly adaptable and highly scalable, our best-in-class technology supports the experienced Echo team in simplifying our clients' transportation and utilizing our carriers'

capacity. Through technology, we ensure better data collection and transmission, seamless communication, comprehensive reporting, and real-time visibility.

Service

Above all, Echo values exceptional service in every client interaction. Our commitment to excellence and innovation, delivered by the industry's most talented transportation professionals, means we recognize that one solution does not fit all. Echo evaluates each client's transportation needs, discovers efficiencies, and delivers simplified transportation management—all with a relentless focus on execution.



ElectriCities of North Carolina, Inc.



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**Brenda C. Daniels***Manager, Economic Development*

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metal-working, plastics—any power-intensive industry is going to find significant advantages here."



ElectriCities is a not-for-profit government service organization representing cities, towns and universities that own electric distribution systems: more than 70 N.C. cities serve 500,000 customers with 1 million customers served in N.C., S.C., and Va.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina. Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications. "They find all the information they need in one place," says Brenda Daniels, the organization's economic development manager.

ElectriCities has recently implemented an enhanced site certification program called Smart Sites. Smart Sites are a slam-dunk choice for companies that are ready to grow now. This designation guarantees that a site has met stringent requirements and is "shovel-ready" for immediate development.

Each Smart Site has municipal electric service, water and sewer access within 500 feet, and is within five miles of an Interstate or Interstate-quality highway. Faster construction, fewer uncertainties and less risk for companies and site selectors alike.

In addition, ElectriCities offers a certified industrial park that it has dubbed a "Prime Power Park," which offers 12 MW of on-site backup power generation.

The park is in the city of Albemarle, located in the Piedmont's lake country. The Albemarle park has direct rail access from Charlotte/Douglas International Airport, clearly qualifying the area as a great rail intermodal site. "If a company has a critical operation that can't risk a power outage, they have a backup available, and don't have to spend the money to purchase a generator," Daniels adds.

The Smart Sites and Prime Power Park, like the rate-lowering services to all ElectriCities' customers, provide ongoing incentives for companies looking for an ideal logistics location.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county and state officials.

And these companies recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers.

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ELECTRICITIES
of NORTH CAROLINA, INC.
The energy behind public power

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Bill Conboy
Founder & CEO

The most important characteristic of a 3PL is their dedication to achieving success. For over 35 years ELM Global Logistics emphasizes pride in their work, best in class performance and long term partnership relationships.



**PRIDE, PERFORMANCE,
PARTNERSHIPS ...**



ELM Global Logistics is a full-service, third-party logistics provider that has been tackling unique supply chain challenges for over 35 years. Our personalized approach to all our clients' needs is what sets us apart. We provide innovative logistics solutions while offering cost-effective solutions and speed to market to our customers.

At ELM Global Logistics we offer both shared and dedicated warehousing, packaging and fulfillment services, assembly, consolidation, cross-docking and transportation services. We are the largest in-house, full service rail siding on Long Island that is connected to the freight lines of all major rail carriers. We offer creative solutions that always encompass our customers' needs, rather than trying to fit them into a standard solution.

We service a diverse group of clientele and offer a complete range of services while still offering the flexibility to customize our services to their needs. Offering customers creative solutions, rather than trying to fit them into a basic solution, has always been our strength and belief at ELM Global Logistics. We combine methodical analysis of your material flow via intelligent application of systems designed to reduce and automate every step of the process.

Founded in 1979 by Bill Conboy, ELM Global Logistics operated with just a handful of employees in about 50,000 square feet of warehouse space in Long Island, New York. Over time, ELM Global Logistics has expanded its operations and now occupies more than 1,000,000 square feet

throughout the northeast region. Today, Bill continues to run the operation along with his wife, children, extended family and many dedicated employees which he feels contributes to the success and growth of this truly family-owned business.

ELM Global Logistics offers highly tailored solutions and technology that provides all customers with accurate, real-time information. It's our tightly integrated partnership approach that enables successful execution of complex supply chains within our customer base. We offer a combination of several powerful tools that can help manage your information, inventory, space and time.

Long or short term, we offer you the flexibility to grow your business which allows our customers to focus on their core business.

We put the "P" in 3PL - Pride, Performance and Partnerships...ELM Global Logistics, our 3PL.

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Energy Transportation Group



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**Shawn Girard**

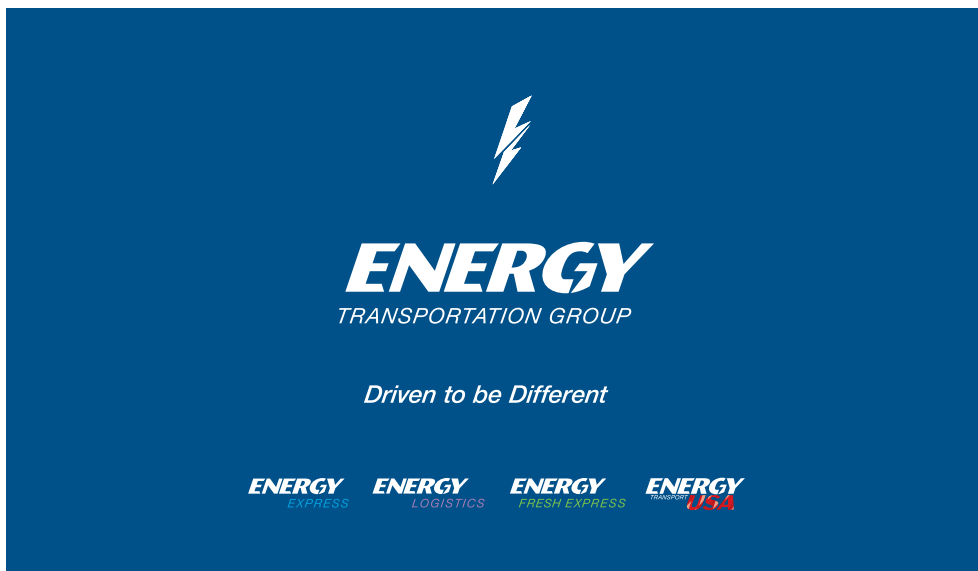
Co-Founder and CEO

Shawn Girard and Michael Cinquino, co-founders of Energy Transportation Group, share a combined 38 years of experience in the transportation industry. As business partners, they've recognized that honesty, reliability and personalized service are cornerstones to their company's success. It is these principles, combined with an unwavering loyalty and commitment to their team, customers, partners and suppliers that is propelling Energy Transportation to new heights.

**Energy Transportation Group**

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www.shipenergy.com



Energy Transportation Group was founded in 2007, and ever since we've been committed to investing in new technologies to not only respond to, but also to anticipate the demands of an ever-changing industry. This commitment has led to the diversification of our services and to the exploration of new markets. 'Driven to be different' isn't just a tagline, it's a part of our DNA.

Energy Transportation Group is proudly Canadian, we are owned and operated in Montreal with offices in Toronto and Chicago, offering services across North America and around the globe. At Energy, our people drive the business and every employee has passion and a dedication to meeting the needs of our customers. We consistently demonstrate our expertise in providing personalized, innovative and reliable solutions to meet even the most complex challenges.

Energy Logistics provides safe, reliable and efficient shipping solutions for freight by ocean, air, rail or road. Whether you have an oversized order that must cross the American/Canadian border before the big snowstorm hits, or a small package of valuable equipment that needs extra insurance, Energy Logistics will find the solution that is right for you. We respect your budget and timeline, and ensure that we find the right option for your needs.

Energy Express provides speedy dry freight commercial shipping services across Canada and the USA. Our fleet of dry box trucks and wide network of drivers ensure on-time delivery. We are an asset-based company that is proud to provide you with

direct service throughout North America using our own state-of-the-art equipment. Our rigorous on-time service and personalized customer support means peace of mind for you, and success for your business. Whether you need to go from BC to San Diego, or Montreal to Miami, or anywhere else you can imagine – we've got you covered.

Energy Fresh Express delivers frozen, fresh and heat shipping services to and from Canada and the USA. They have invested in new temperature-controlled technology to ensure optimal conditions for any product. Our dedicated fleet of temperature-controlled units gets your produce where it needs to go, on-time and ready for consumers. Our personalized service means that your freight gets from farm to table with no wasted time or money.

Energy Transport USA provides complete 5-star transportation services throughout the nation. With teams across the United States of America, our specialization is in intra USA services to clients around the world. Our dedicated logistics management and consulting teams plan and personalize, implement and control the efficiency of your goods to ensure they get to their destination. No shipment is too big or too small! We have it all!



EPA SmartWay



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Mission

EPA's SmartWay program helps companies advance supply chain sustainability by measuring, benchmarking, and improving freight transportation efficiency.



Freight Matters to Supply Chain Sustainability

Global trade has a net positive effect on the world economy. However, associated freight transportation produces adverse impacts on the environment and public health.

U.S. trends point to rapid growth in freight activity.

- Between 1990 and 2013, freight activity grew by over 50 percent and is projected to nearly double again by 2040.
- Experts project that by 2050, global freight transport emissions will surpass those from passenger vehicles.

These trends compel many corporations to seek opportunities to assess and streamline shipping operations so they can use less fuel and generate less pollution.

SmartWay Advances Sustainable Transportation Supply Chains

To address these trends and challenges, EPA developed the SmartWay program. Launched in 2004, this voluntary public-private program:

- Provides a comprehensive and well-recognized system for tracking, documenting, and sharing information about fuel use and freight emissions across supply chains
- Helps companies identify and select more efficient freight carriers, transport modes, equipment, and operational strategies to improve supply chain sustainability and lower costs from goods movement
- Supports global energy security and offsets environmental risk for companies and countries

- Reduces freight transportation-related emissions by accelerating the use of advanced fuel-saving technologies
- Is supported by major transportation industry associations, environmental groups, state and local governments, international agencies, and the corporate community

Core Elements of SmartWay

There are three core components of the SmartWay Program.

The SmartWay Transport Partnership. Freight shippers, carriers, logistics companies, and other stakeholders partner with the EPA to measure, benchmark, and improve logistics operations so they can reduce their environmental footprint.

The SmartWay Brand. Through SmartWay technology verification and branding, EPA has accelerated availability, adoption, and market penetration of fuel-saving technologies and operational practices while helping companies save fuel, lower costs, and reduce adverse environmental impacts.

SmartWay Global Collaboration. EPA works with a broad range of national and global organizations to harmonize sustainability accounting methods in the freight sector.

EPA SmartWay

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734-214-4767

Mailing Address:
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Partnership
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Ann Arbor, MI 48105

www.epa.gov/smartway



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Join the conversation



John A. Evans
President

Mission:

To be a strategic supply chain partner, admired for our people, passion and innovation.

Nine Point System

1. Listen
2. Innovate
3. Communicate
4. Assign Responsibility
5. Set Standards
6. Document
7. Implement
8. Monitor
9. Review

Evans Distribution Systems helps customers enjoy a smoother glide through the supply chain by simplifying complex processes and delivering effective results. As our tagline suggests, "It's easier with Evans."

Our philosophy encompasses the idea that customer success directly correlates to how easy we make it for our employees to provide the best service possible. We're a strategic partner closely involved in our customers' supply chain decision-making, serving as their eyes and ears, anticipating supply chain challenges and proactively identifying opportunities to improve processes and increase profitability.

Heritage

From our founding in 1929, Evans Distribution Systems has evolved into a full-service third-party logistics service provider offering warehousing, transportation, packaging, inspection, and staffing services. Our extensive and diverse experience with industries including automotive, chemicals, food & beverage, retail and others provides our customers with flexible, creative solutions which enable them to become more successful. Now in our fourth generation of Evans family leadership, the company employs more than 700 associates operating in ten states including Michigan, Virginia and Illinois.

Innovation

Evans is particularly adept at meeting changing customer demands by continually investing in new technology to support transportation, warehousing, and value-added services. Our state-of-the-art WMS & TMS systems deliver real-time inventory tracking, satellite tracking, geo-fencing, customized reporting, event management, complete web visibility and some of the most flexible customized solutions available anywhere. Providing these extra services helps our customers to better utilize their own valuable resources, freeing up time they can devote to other areas of their business.

Passion

The Evans team includes many long-time, dedicated employees devoted to providing the highest quality service. This loyalty provides customers with



confidence and comfort the job will be handled right, no matter what. It's a commitment that enables us to provide premium service. We have the right people, systems and programs in place at the right time, every time.

Simplified Systems

Our goal is to work seamlessly as an extension of each customer's organization. We blend our logistics expertise with the experience and knowledge of each customer to develop efficient and synchronized processes specifically designed to face the challenges at hand.

Specialized Services

- Dedicated & Multi-Client Warehousing
- Foreign Trade Zone and US Customs Bonded Space
- Transportation Management Services
- Fulfillment/e-Commerce
- Complete Local and Long-Distance Transportation Services
- Contract Packaging, Shrink Wrapping, Kitting
- Quality Inspection and Sortation Services
- Assembly, Light Manufacturing
- Testing and Rework
- Logistics Staffing Services



**Evans
Distribution
Systems**

Evans Distribution Systems

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www.evansdist.com

FLS Transportation Services



Domenic Di Girolamo
Chief Executive Officer



We are focused on providing a customer experience unparalleled in the third party logistics space.



PRECISION



PERFORMANCE



**PASSION FOR
EXCEPTIONAL SERVICE**

**FLS Transportation
Services, Limited**
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Canada H4N 3M9
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Innovation. Dedication. Collaboration.

Innovation.

Different is not always better, but better is always different. Our industry continues to improve upon itself through the adoption of new technologies that enhance and improve the way we grow our business. Our most recent successes have been derived from the early adoption of technology, but what has made us a leader in the logistics space is the combination of innovative technologies alongside our depth of experience, scale, and breadth of services.

Dedication.

If new logistics entrants, digital or traditional, have done nothing else, they have forced us to re-evaluate our market strategies and re-align them with the direction of the market. One of the real changes we have noted is that our customers today are no longer benchmarking their experience based on our competitors, they are instead comparing us to the best experiences they have received anywhere. This alone causes us to be hyper-focused on innovating and delivering service that is as strategic to our customer's business as it is to ours.

Collaboration.

One of the keys to our success is the business dialogue we maintain with our clients. More than ever, relationships matter. One of the most valuable conversations we are having with our clients today is how we, as a logistics provider, can utilize innovative technology to improve service, reduce cost, and share information across our respective platforms in a way that will increase supply chain efficiency. We continue to be interested in listening to the logistics problems they are facing, and innovating solutions that will allow them to use their supply chain as a competitive weapon.

Fortigo

 Connect on LinkedIn



George Kontoravdis, Ph.D.
President

Mission

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs and improve productivity.



Fortigo offers collaborative logistics services to streamline the supply chain, reduce operating costs, improve productivity and facilitate collaboration with carriers and vendors. Fortigo On-Demand TMS delivers best-in-class, carrier neutral, domestic and international shipping automation, visibility, event management and freight audit.

The Fortigo offering is based on the Software-as-a-Service (SaaS) model, accelerating implementation time while reducing costs.

For companies seeking to reduce costs, improve customer satisfaction and increase profitability, Fortigo automates, optimizes and audits logistics decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times and streamlining collaboration with logistics providers.

Fortigo

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866-376-8884

FORTIGO

Freightgate



Martin Hubert
President & CEO

Freightgate Vision:

For over 20 years Freightgate has been a leader in applications for Supply Chain Management. The majority of companies rank IT innovation as the competitive tool in today's information age. Freightgate is known as THE innovator in solutions that streamline the complexities of Global Rate Management, Routing and TMS. Our solutions are delivered over Cloud and Mobile networks. Learn how to reduce legacy IT costs by connecting to the Freightgate Logistics Information Fiber!

Freightgate SCM solutions can be integrated into most Enterprise Resource Planning (ERP) systems providing visibility and collaboration tools to proactively manage rates, routing, status, delivery and capacity to minimize disruptions.

Our generation of SCM solutions overcomes challenges with volatility and complex supply networks. Our solutions let you manage your entire network in real time. Quickly leverage critical information and analytics, to meet increased expectations to enable collaboration across stakeholders.

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Logistics Cloud Innovation

Freightgate's Logistics Management (TMS) Platform, known as the Freightgate Universe, empowers professionals on all levels to collaborate with global vendors and logistics providers seamlessly on a single common transportation sourcing platform for informed decision-making across the entire global supply chain. It encompasses ISO9001:2008-certified end-to-end transportation management processes from procurement, rate management, optimization, execution and visibility, shipment track and trace, carbon-emission modeling, invoice audit & pay with enhanced carrier connectivity, KPIs and lane based analysis.

Freightgate's latest logistics cloud technology extends transportation management into the new mobile dimension, providing companies with in-depth 360 degree visibility of global supply chain processes and collaboration between manufacturers and its customers, suppliers, carriers and logistics providers.

The Freightgate Universe is comprised of adaptive easy-to-deploy applications to help companies leapfrog into the 21st century with minimal start-up cost. Easy integration with ERP, CRM, SCM environments and TMS transportation management systems.

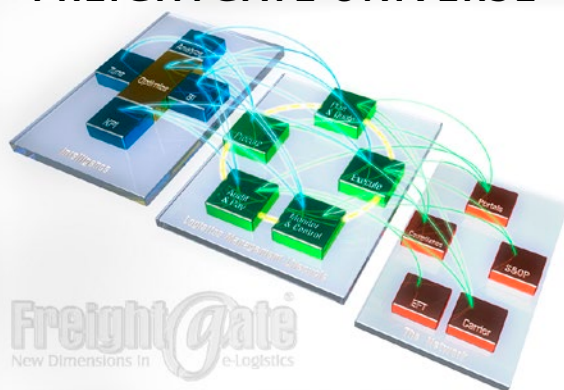
Contract Rate Management & Sales Automation

Managing carrier tariffs, shipping rates, surcharges and discounts can be a tedious labor intensive task. By replacing countless pages of inconsistent and difficult to understand rates with an interactive, searchable internet native solution, you will gain a whole new level of productivity and win more business in the process. Freightgate supports advanced Rate Management Connectivity concepts for CargoSmart, FourSoft, SAP TM in addition to its open standards compliant webservices offerings. Imagine a world where you go from zero to quote in a few seconds.

Visibility & Collaboration

Freightgate's Visibility & Collaboration Platform ensures transparency and helps synchronize events along the supply chain with extra features to enhance collaboration. Sharpen your competitive edge by providing tracking information and event management along the entire supply chain. I-Trek! Mobile utilizes cloud-based connectivity to collaborate with customers and trading partners by sharing vital shipping information. I-Trek provides

FREIGHTGATE UNIVERSE



Experience the Power of NOW on the Logistics Information Fiber™

support tools to make real-time informed decisions that can have a major impact on bottom line performance.

Experts in API Orchestration

In a real time world where efficiency is king; instant response is what fuels supply chains of tomorrow. We have seen a substantial increase in inquiries regarding leveraging our rate engine via API access by various different sub-systems on the client side. By establishing strategic partnerships with our customers we give them a competitive advantage and an opportunity to access a broader range of resources and expertise. This fosters innovation to help generate new ideas, develop better products, and save costs.




Global Trade Compliance

The Freightgate Universe provides regulatory compliance solutions for importers, exporters, customs brokers, freight forwarders and ocean carriers with 10+2 security compliance and trade data reporting to the U.S. Customs and Border Protection (CBP). Along with functionality supporting U.S. Foreign Trade Regulations (FTR), Export Administration Regulations (EAR), Office of Foreign Assets Control (OFAC), and Homeland Security Denied Person Screening.

Start Today - Market Leaders rely on Freightgate's Logistics Cloud to accelerate their supply chain. Don't wait!



FW Logistics

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Locations

- St Louis, MO
- Earth City, MO
- Kansas City, MO
- Indianapolis, IN
- Atlanta, GA
- Charlotte, NC
- Ontario, CA
- Modesto, CA

FW Logistics

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Mike Dieckhaus
Director, Sales and Business
Development
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www.FWlogistics.com

FW Logistics has more than 65 years of experience in warehousing, trucking, and third-party logistics services. We provide a dedicated trucking company of 85 trucks and 320 trailers to streamline our clients' transportation needs. FW operates more than 4 million square feet of warehouse facilities throughout the United States with locations in St. Louis, MO, Kansas City, MO, Sauget, Ill., Indianapolis, IN, Atlanta, GA, and Raleigh, NC. Our warehouses are designed to cover all of our client needs from food grade to HazMat's, Bulk product/racking to pick pack and ship. We are here to help. FW is willing to Flex space to meet all your company's growing needs.

With commodity-specific facilities dedicated to contract, e-commerce, flex, food grade, and chemical/hazardous material, FW has the versatility to handle virtually every product and the experience and expertise to do it very well. In addition, FW offers ambient, conditioned, refrigerated, and frozen storage as well as co-packing, fulfillment, cross-docking and transloading services. FW has a professional Solutions Team including an in-house industrial engineer to devise a supply chain proposal customized to suit your needs and matched with the

best FW facility to provide a turn-key solution.

We at FW are very excited to announce we are expanding due to our clients' distribution needs into three new locations at the start of 2018. One each in Ontario and Modesto, CA along with a new building in the St. Louis metro area.

FW is big enough to handle all your logistics needs but yet small enough to give you that personal dedicated caring attention that your business needs. Give us a call!



Georgia Ports Authority



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Griffith V. Lynch
Executive Director

OUR MISSION

The Georgia Ports Authority's mission is to empower entrepreneurs, strengthen industries, sustain communities and fortify families by relentlessly striving to accelerate global commerce.



GPA Making Major Rail Expansion

The Port of Savannah is the Southeast's busiest intermodal gateway. However, the Georgia Ports Authority is making a series of infrastructure improvements that set the stage to capture greater market share.

Key to expanding rail service is a \$128M project linking Garden City Terminal's two rail yards. The project, dubbed the Mason Mega Rail Terminal, will allow GPA to build additional 10,000-foot long unit trains on terminal without disrupting nearby traffic.

Set for completion in 2020, the rail expansion will improve efficiency and double terminal rail lift capacity to 1 million containers per year. Unit train capacity on terminal will build density into the system, and enable rail providers CSX and Norfolk Southern to deliver faster, more frequent rail service to markets along the Mid-American Arc from Memphis to Chicago and the Ohio Valley.

Bolstering Intermodal Strengths

From ship to shore to on-terminal rail, the speed and efficiency of GPA's intermodal services are unmatched. With the addition of the Mason Mega Rail Terminal, service to Mid-American Arc cities becomes more competitive.

- GPA already features 25 trains per week to and from Mid-American Arc locations. Unit train capability

will provide a new option, delivering reliable, consistent access to the Southeast and Midwest.

- Savannah currently offers the fastest westward transit times in the South Atlantic region, including overnight service to a five-state area – Alabama, Georgia, Florida, North Carolina and South Carolina.
- Port of Savannah customers moving containers by rail enjoy superior speed and reliability, with most cargo moving from vessel to rail within 24 hours.
- Savannah is just over 1,000 miles from Chicago by rail – comparable to other ports that are north of Savannah, but also farther east.
- Savannah rail providers Norfolk Southern and CSX Transportation provide double-stack container trains along the entire route between Savannah and the Midwest.
- Congestion-free movement from ship to rail cuts expenses and speeds delivery directly to the customer.
- As the first port of call on many Panama Canal shipping services, the Port of Savannah provides additional assurance of on-time cargo arrival.

Find this and MORE at gaports.com



Chris Logan

Sr. Director, Trade Development, BCO Sales

Georgia Ports Authority

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George Mason University

Schar School of Policy and Government



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Mission

Develop the analytical thinking and critical skills needed to effectively and efficiently supply and operate transportation facilities and services.



Effective transportation policy strengthens communities and global competitiveness. The Master's in Transportation, Policy, Operations, and Logistics (TPOL) program at George Mason University's Schar School of Policy and Government will train you in the advanced theory, policy, law, research, and practices required to effectively and efficiently supply and operate transportation facilities and services. You will learn to think critically and analytically about the challenges and opportunities in the transportation field, and to communicate your analysis clearly through written and oral presentations. Graduates of the TPOL program hold influential positions at all levels of government, and in the transportation and consulting industries.

Classes are offered in Mason's Schar School of Policy and Government in the Washington, D.C., area on Mason's Arlington campus in Virginia. Our prime location offers students an opportunity to study with leading scholars and practitioners closely connected to the epicenter of policymaking and public service. The Schar School's transportation policy, operations, and logistics Master's degree program includes many renowned scholars and practitioners, including:

- Laurie Schintler, the director of the program, is an expert in transportation theory and policy.
- Jonathan Gifford's area of expertise is transportation and public policy, with a particular focus on transportation and infrastructure finance.

- Kenneth Button is an aviation policy expert and, before coming to the Schar School, was an advisor to the Secretary General of the Organization for Economic Cooperation and Development where he headed up the OECD work on International Aviation.
- Edmund Zolnik is an expert in community and regional development, safe and sustainable transportation, and multilevel modeling.

Curriculum

To earn the Master's in Transportation Policy, Operations, and Logistics, students must successfully complete 34 credit hours of coursework. Students should consult with their academic advisor on appropriate course sequencing. Applications are currently being accepted for the Fall 2018 term.

George Mason University
Schar School of Policy and Government
3351 Fairfax Drive
MS 3B1
Arlington, VA 22201
703-993-2280
www.schar.gmu.edu



Hollingsworth



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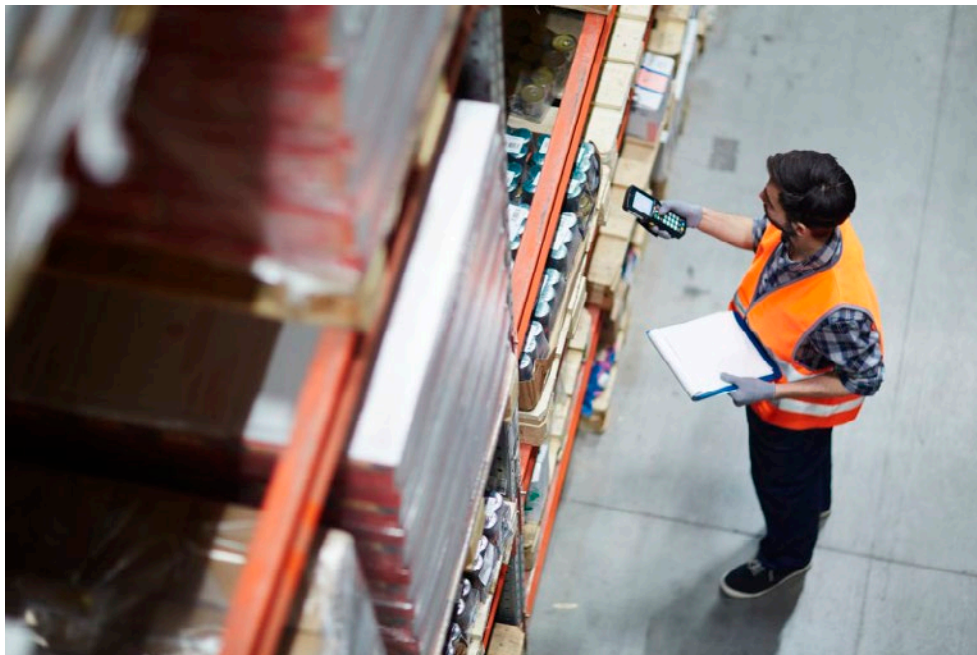
Mike McNamara

President

Mission Statement

Hollingsworth's mission is to provide the highest quality fulfillment, distribution and other third-party logistics services. The company's logistics services include assembly & sequencing, warehousing & packaging, program management, and reverse logistics. With all of these services, their mission is to ensure efficiency, accuracy and timeliness of order fulfillment for a wide variety of industries such as automotive, manufacturing, engineering and e-commerce.

The leadership at Hollingsworth is committed to sustainability in supply chain management, with processes designed to minimize our carbon footprint, reduce energy and fuel consumption, optimize their use of resources and more.



Hollingsworth was initially founded nearly 100 years ago in Flint, Michigan, where they were one of the first expeditors of automotive parts in the world. Over the next few decades, they built a notable reputation for excellence in logistics services for the automotive industry and beyond. The current ownership acquired the company in 1987, and after two strategic mergers in 1993 and 2008, Hollingsworth has developed into the acclaimed provider of third-party logistics that it is today.

With national recognition for excellence, Hollingsworth is now a leading service provider of fulfillment & distribution, warehousing, reverse logistics, assembly & sequencing, packaging, and program management.

Utilizing cutting-edge systems such as their sophisticated SAP ERP technology, the company has a proven track record

of efficiency and accuracy throughout the supply chain. From highly complex sequencing and assembly scenarios for automotive production, to optimized warehouse arrangements to accommodate millions of fasteners and parts for manufacturing, Hollingsworth's advanced systems and technology help to achieve maximum efficiency in their supply chain management.

In addition to excellence in supply chain management and 3PL services, Hollingsworth is committed to sustainability. They are actively developing their processes and implementing new technologies in order to reduce costs where possible, improve systems efficiency, and minimize consumption of fuel, energy and other resources. As an organization, Hollingsworth has applied key

recycling initiatives that have resulted in hundreds of tons of recycled materials each year, earning the company recognition and awards for their efforts to conserve Earth's resources.

With locations strategically located throughout the U.S., Hollingsworth's distribution channels are able to meet short deadlines for shipping and order fulfillment. They can deliver most orders within three days to almost any destination in the contiguous United States. The company's headquarters are in Dearborn, Michigan.

Hollingsworth

14225 West Warren Avenue
Dearborn, MI 48126-1456
(313) 768-1400

www.hollingsworthllc.com



Hollingsworth
Supply Chain Innovators

Hoosier Energy



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Harold Gutzwiller

*Manager of Key Accounts and
Economic Development*

Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.



The Commitment Stands Tall sculpture,
Hoosier Energy Headquarters,
Bloomington, IN



Hoosier Energy is a non-profit generation and transmission cooperative (G&T) that provides wholesale power and services to 18 member distribution cooperatives.

Collectively, member cooperatives operate and maintain more than 36,000 miles of distribution lines and provide electric service to nearly 300,000 consumers or about 650,000 people in 59 counties in southern Indiana and southeastern Illinois.

Hoosier Energy's "all-of-the-above" power supply includes 2,000 megawatts of generation that includes coal, natural gas, renewable energy and power purchase contracts. Taken together, these resources provide the best balance of affordability, reliability and sustainability to meet member needs.

The G&T's interconnected transmission network includes nearly 1,700 miles of high-voltage power lines, 25 transmission stations and about 300 delivery points.

In addition, Hoosier Energy provides training, key accounts, marketing, communications and technical services to its member cooperatives. Hoosier Energy and its members are cooperative businesses that provide reliable, affordable electric power and carry on a long-standing commitment to improve the quality of life in our communities.

Our Commitment to Economic Development

Through Hoosier Energy's 2017 efforts, an estimated 2,000 new jobs and \$600M in capital investment was created in member territories. Because of this dedication and contribution to our counties' economic growth, the Hoosier Energy Economic Development program continues to be one of the Midwest's leading economic development organizations.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive

economic development services throughout our service territory. Some of these services include:

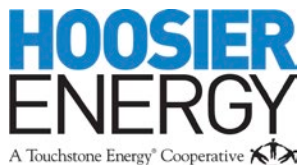
- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance.

Our Commitment to Quality, Reliability

To help assure a consistently reliable power supply, Hoosier Energy's power delivery system is connected to the regional power grid and interconnected with other utilities. As well, the power supply cooperative is a founding member of the Indianapolis-based Midcontinent Independent System Operator, which manages power flow, transmission reliability and power marketing throughout a 15-state region and parts of Canada.

The power supply cooperative has been recognized nationally for its environmental stewardship and education programs, including an education center, free electronic lending library for educators, and community watershed conservation efforts.

Each of the power supply cooperative's members elects a representative to the Hoosier Energy Board of Directors, which develops policies and reviews the co-op's operations. The chief executive officer and his staff carry out day-to-day management of the organization, directing a work force of more than 460 employees.



Hoosier Energy

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Hub Group



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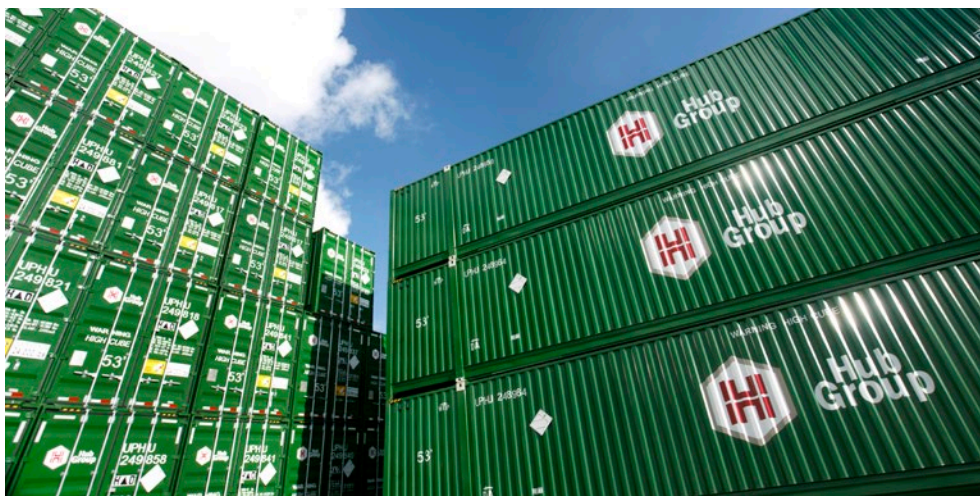
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David P. Yeager
Chairman & CEO



Don Maltby
President & COO



We are Hub Group, a leading transportation freight management company. We provide intermodal, highway and logistics services. We are a reliable and reputable \$3.6 billion publicly traded company with over 46 years of financial stability setting our foundation for success. Our goal is to implement strategic freight management plans that allow us to best serve each customer. We come equipped with an array of services that can be blended to meet each customers' needs.

Intermodal

Our flexible Intermodal fleet strategy is not only innovative, it's incredibly effective – a model that gives customers access to a fleet of 36,000 of our own 53-foot freight containers, and over 90,300 rail assets. This brings our customers the most flexible and reliable intermodal shipping service operating throughout North America.

Truck Brokerage

Hub Group's Truck Brokerage Service is one of the largest over-the-road brokers in North America. Our \$392 million Hub Highway brokerage business has strategic relationships with over 20,000 carriers. Our robust carrier base translates to greater capacity for our customers. Our highway division can provide a personalized plan – from a single load to innovative capacity solutions for special projects.

Dedicated

Our Dedicated service brings industry-leading talent, technology and safety to your supply chain, managed with our award-winning customer service. With a focus on performance and quality, our network of over 2,250 drivers and 5,500 trailers delivers value to customers from multiple verticals coast-to-coast.

Logistics

Unyson is an award-winning 3PL that specializes in customizing solutions to fit our clients' needs. We offer multi-modal capabilities that guarantee supply chain savings through our services, technology and expertise. Unyson deploys structured account management, continuous improvement programs and business intelligence that combines innovative reporting with cutting-edge dashboard technology.

Drayage

Hub Group Trucking, our in-house drayage operation, is stronger than ever. Over 30 years strong, in fact. Our services include intermodal drayage, international drayage and dedicated truck services. Our intermodal drayage footprint includes over 2,500 drivers with 23 terminals nationwide. We retain an in-house information technology staff that ensures Hub Group Trucking's technological edge.

Mode Transportation

Mode Transportation, a Hub Group company, is a flexible based third-party logistics company focused on delivering truck brokerage and intermodal services. Mode Transportation works with all major consumer and industry groups in North America. No matter the industry or the commodity, we have the know-how to handle small, medium or large supply chains – for both inbound and outbound freight needs.



Hub Group
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800-377-5833
info@hubgroup.com
www.hubgroup.com

Institute for Supply Management



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Mission

We advance the practice of supply management to drive value and competitive advantage, and contribute to a prosperous, sustainable world.



Institute for Supply Management (ISM) is the first and largest not-for-profit professional supply management organization worldwide. Founded in 1915, ISM has over 50,000 members located in 100 countries.

ISM membership helps you and your company excel in the most competitive industry in the world. Join our network of supply management professionals and get the tools you and your organization need to advance and perform at each stage of your career.

ISM Mastery Model®

Skill gaps – especially the ones you don't know about – can hinder your efficiency, problem-solving, innovativeness, and career development. The ISM Mastery Model® identifies areas for improvement, recommends learning resources, and helps you master essential skills to become the expert your company can't succeed without.

eISM

Furthering your supply management career shouldn't disrupt your work-life balance. eISM lets professionals like you choose from countless self-paced or instructor-led online courses to help you master your craft—and we focus on growth recommendations tailor made for you.

ISM Certifications

Being certified by ISM, whether it's a CPSM® or CPSPD™, is one of the most important decisions you will make. Those four letters after your name carry a lot of weight in the global supply management field because they are backed by ISM's reputation and more than 100 years of credibility.

Stand out from your peers. Earn more. Win promotions. Impress employers. These are the possibilities that a globally recognized ISM certification can help make a reality.

ISM Services

Procurement and supply chain managers all over the world understand they need to apply the same strategic approach and discipline to their own organizations as they do to the purchasing categories they manage.

Whether your team needs to transform its global procurement and supply chain strategy or establish a foundation of knowledge, ISM Services offers the specific tools you need to achieve greater profitability, enhanced staff competencies, and sustainable cost improvements.

We deliver high quality, procurement and supply chain solutions for your business needs that will help your organization have a deep, lasting effect on your company's bottom line.

**Institute for Supply
Management**
309 W Elliot Road, Suite 113
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480-752-6276



Intelligent Audit



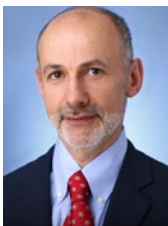
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Joseph 'Yosie' Lebovich
CEO & Founder

Mission Statement

Intelligent Audit aspires to develop innovative analytic intelligence to drive optimization, cost reduction, and revenue recovery in our clients' global supply chain processes.



The Missing Link in Your Supply Chain.

Founded in 1996, Intelligent Audit is the leader in supply chain data analytics, business intelligence, and freight audit and recovery, with a wide range of services available to clients looking to reduce costs, improve customer satisfaction, and discover new strategic enhancements within their supply chain.

Intelligent Audit successfully manages more than \$8 billion in customer transportation spend and specializes in reducing carrier and freight costs for more than 2,500 customers – leveraging technology to provide insights that help shippers think smarter.

As a premier technology company with deep knowledge of the logistics industry, Intelligent Audit has developed a best-in-class, proprietary software system to automatically review every package shipped for accurate billing – verifying all charges against carrier contracts and validating all potential exceptions. Services include:

1. Freight Audit and Recovery

Investigate and recover opportunities regardless of dollar amount. Automate dispute submission and resolution tasks. Create systematic processes to drive and increase cost savings.

2. Business Intelligence

Visualize and analyze complex data. Deliver attractive, customizable reports for internal and external use. Drive proactive versus reactive strategies using BI and analytics tools. Bring data into common alignment within diverse departments.

3. Contract Optimization

Analyze carrier contracts and determine cost reduction opportunities. Identify areas of improvement and optimize current contracts. Simplify management and reduce risk with the support of IA advisors.

4. Finance and Accounting Tools

Effectively manage complex GL coding and cost center allocation entries. Automate multi-currency freight payment and remittance processes. Accurately categorize costs by business unit. Model and forecast accruals and landed costs.

IA's services, paired with a team of strategic account managers and freight and transportation industry expertise, provide an unrivaled ability to uncover opportunities for cost reduction and supply chain improvements.

Intelligent Audit

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Fax: 201-809-2616

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www.IntelligentAudit.com



International Warehouse Logistics Association



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Mission Statement

Help members run high-quality, profitable warehouse logistics businesses.

Vision Statement

To be the most valued trade association for our members.



The International Warehouse Logistics Association (IWLA) is dedicated to being the resource for warehouse logistics providers, suppliers, and 3PL customers.

IWLA Value Proposition

In order to accomplish our mission and vision, IWLA members have access to:

Education

- Educational events with expert-driven content focused on industry standards in assessing warehousing and logistical costs, legal, sales, marketing, safety, technology, regulations, and operations.
- Monthly webinar series brings education to a wider audience on a variety of timely subjects.

Government Advocacy

- Representation in Washington, D.C., helps IWLA keep up with (or ahead of) federal and state laws, and regulations that impact warehouse/logistical business.
- Lobbying guidance is essential to IWLA's successful government affairs efforts in that members have a proactive voice in the Congressional decision-making process.
- Pooled financial support in the Bi-Partisan Political Action Committee brings IWLA members

resources like data, campaigns, press, and guidance to bring real results.

Information

Information is a powerful resource in the highly competitive and regulated business world of warehousing and logistics. IWLA gives members the right information, at the right time.

- IWLA Councils are designed to address specific needs/interests of member companies by bringing those groups together in an organized fashion: Transportation Advisory Council, Chemical Council, Sustainability Council, Food Security Council, Government Affairs Council, and Diversity Council.
- The IWLA1891 newsletter and blog is a weekly showcase of the latest regulatory, governmental, association news, member spotlights, and business intelligence circulating the warehouse 3PL industry.
- Legal counsel and guidance is made available to every member on an as-needed basis.


IWLA
The Resource for Warehouse Logistics

International Warehouse Logistics Association

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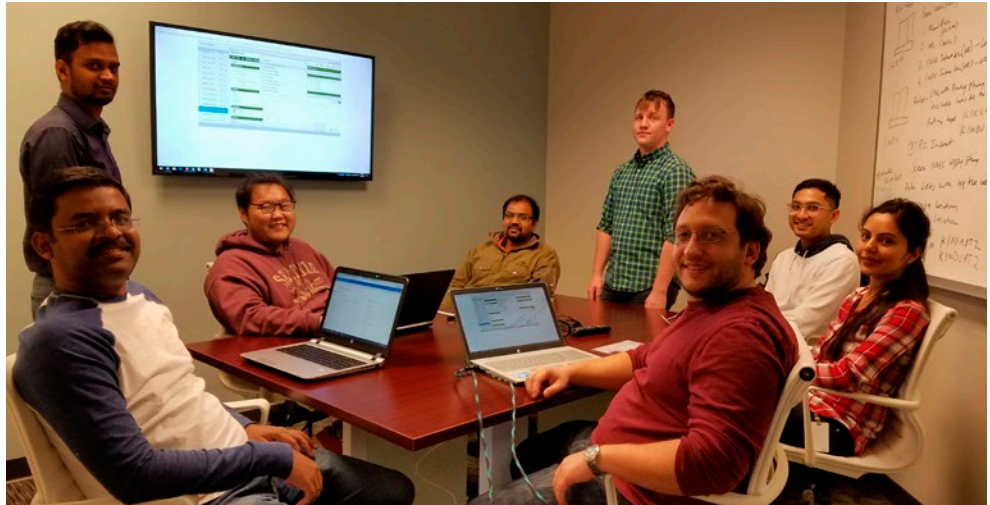
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Shan Muthuvelu
President

"In today's highly accelerated business environment, all you need is an integrated supply chain system. We at ITOrizon, help companies ensure their supply chain resiliency and to facilitate seamless information flow with real-time visibility."



Founded in 2013, ITOrizon is a Global Services Company specialized in Supply Chain Management, Enterprise Resource Planning, Enterprise Order Management, and Digital Business.

Headquartered in Atlanta (USA), we are a niche system integrator who serves enterprises on Business Consulting and Technology Platforms. We align our cutting-edge technology solutions with our client's business objectives to gain operational efficiency and top line growth.

We apply Gartner and other industry analysts' research for recommending the best of breed solutions and processes to our customers. In addition to our consultative approach, we specialize on very selective software vendor packages and technology platforms to be the SINGLE Trusted Partner to aid customers on their IT journeys. We also provide development and support services to take complete ownership of our design and deliveries.

ITOrizon – Center of Excellence (CoEs)

Our CoEs are cross-functional bodies which blend expertise from various internal teams, and research input from various external analysts. We work as a strategic partner to ensure your IT solutions become your core business enabler.

- SCM - COE
- ERP & EOM - COE
- Digital Business - COE
- Technology - COE
- Support Services - COE






Our Customer Engagement Process

- Transform strategic objectives and high-level requirements from executive management and business teams into granular, measurable, and detail-oriented business requirements for engineering, operations, IT, software vendors, suppliers, manufacturers, and carriers.
- Fit business requirements into methodologies, tools, and sprint cycles, and assist client IT in coming up with clean project plans, milestones, and metrics.
- Consult client PMO in sourcing, budgeting and risk mitigating.
- Deliver thought-leadership to client business analysts regarding the industry's best practices and latest trends.
- Strategize with client technical architects in choosing on-premise vs. cloud, open source vs. licensed, Java vs. .Net, SQL vs. NOSQL, etc.

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Eric Green
CEO

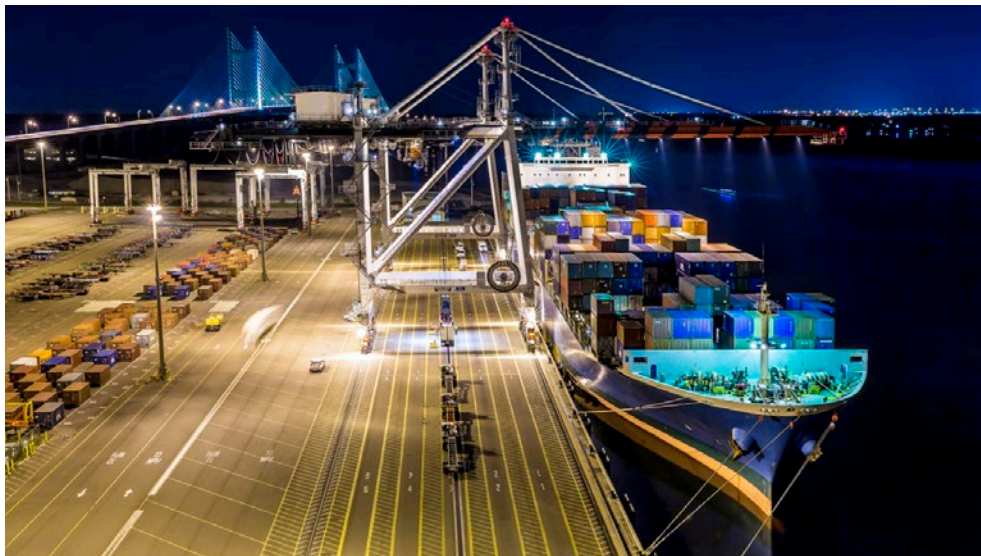
Located in Northeast Florida in the heart of the South Atlantic, JAXPORT is a full-service, international trade seaport at the crossroads of the nation's rail and highway network.

JAXPORT owns, maintains and markets three cargo terminals, a rail terminal and one passenger cruise terminal along the St. Johns River: Blount Island Marine Terminal, Dames Point Marine Terminal, Talleyrand Marine Terminal, the JAXPORT Intermodal Container Transfer Facility (ICTF) and the JAXPORT Cruise Terminal.



JAXPORT

2831 Talleyrand Avenue
 Jacksonville, FL 32206-0005
 Toll-free: 1-800-874-8050
 Phone: 904-357-3030
 Info@JAXPORT.com
www.JAXPORT.com/Cargo



JAXPORT. It's just smart business.

As Florida's No. 1 container port complex and one of the nation's busiest auto processing ports, JAXPORT continually earns accolades for customer service and efficiency. Jacksonville, a large population center in one of the nation's fastest growing states, was also recently named a top U.S. hub for global logistics.

JAXPORT offers worldwide cargo service from dozens of ocean carriers with connections to more than 100 ports in 72 countries. This includes direct service with Asia, Europe, Africa, the Middle East, South America, the Caribbean and other key markets.

JAXPORT terminals are serviced by three major interstates (I-10, I-95 and I-75), and 36 daily train departures via three railroads: CSX, Norfolk Southern and Florida East Coast Railway.

The JAXPORT ICTF is conveniently located near the port's North Jacksonville terminals and connects to CSX's main line with two daily unit trains carrying up to 200 containers each. The ICTF allows for the direct transfer of containers between vessels and trains.

JAXPORT's Foreign Trade Zone No. 64, spanning more than 5,000 square miles across eight counties, helps shippers save time and money by streamlining customs clearance.

There are more than 120 million square feet of distribution center and warehousing space within close proximity to JAXPORT, offering businesses

room to grow.

The federal project to deepen the Jacksonville shipping channel to 47 feet is set to begin construction in early 2018 and \$2.5 billion in state transportation projects are being completed around the Northeast Florida region, all enhancing JAXPORT's efficiency and cost-effectiveness.

Connect with JAXPORT's global cargo experts today at JAXPORT.com/Cargo.



Kenco



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Join the Conversation



*Denis Reilly
President & CEO*

"What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you."

– Customer Testimonial



Kenco is the largest woman-owned third-party logistics company in the United States. We provide integrated logistics solutions that include distribution and fulfillment, comprehensive transportation management, material handling services, real estate management, and information technology—all engineered for Operational Excellence.

Privately-held and financially strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. Our agility, customer dedication, and common sense solutions drive uncommon value.

We engineer creative solutions that provide tangible value with the highest level of quality, service, and continuous improvement in the following areas:

Distribution and Fulfillment

Kenco operates over 28 million square feet of warehouse space across North America. We perform services that go far beyond the receiving and storage of freight. Some of these value-added services include: network optimization, sequencing, raw materials management, product testing, vendor-managed inventory, and regulated pharmaceutical destruction. Kenco's technology solutions bring agility and flexibility to our customers. We offer the combination of several powerful tools to help you manage your information, workforce, inventory, space, and time.

Transportation Management

Companies rely on Kenco for innovative solutions to lower transportation costs, improve customer service, and reduce order cycle times. Our experts focus on your transportation needs so you can focus on your company's core competency. Kenco offers full-service transportation solutions, which include dedicated fleet management, freight management, transportation brokerage, over the road transportation, and transportation management systems.

Material Handling Solutions

Kenco has been providing material handling equipment (MHE) and maintenance services for over



50 years. In addition to regional forklift dealerships, Kenco has the ability to provide on-site technicians that perform preventative maintenance and repairs. This service can substantially reduce equipment downtime and maintenance costs. We also offer a fleet strategy service that tracks and reports MHE data to allow management to make more informed equipment decisions.

Real Estate Management

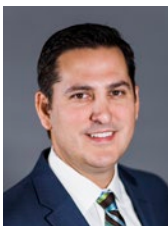
JDK Real Estate is known for optimum site selection and rate negotiation power. We leverage our partnerships with internationally known real estate firms to provide a "one-stop shop" capable of managing the real estate process from beginning to end. We can locate an existing site or build-to-suit, and customize, equip, and manage the facility.

Through our Women's Business Enterprise National Council (WBENC) certification, Kenco fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals.



Kenco
2001 Riverside Drive
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Toll Free: 1-800-758-3289
solutions@kencogroup.com
kencogroup.com

Knight-Swift Transportation



Dave Jackson
CEO

At Knight-Swift, we provide transportation solutions that improve each customer's ability to compete and grow their business. With the considerable assets of North America's premier \$5 billion transportation company—we are on a mission to deliver more.



Knight-Swift Transportation Holdings LLC.
20002 N. 19th Avenue
Phoenix, AZ 85027
800-489-2000

Knight Supply Chain Solutions

Knight Supply Chain Solutions provides asset backed transportation management and 3PL services that leverage the Knight-Swift network. From LTL to a full network analysis we design, engineer and execute customized supply chain solutions—True Solutions™.

E-Commerce Support

Our time-critical, expedited truckload, and air-freight capabilities yield high-performance results through precision delivery, load visibility, pro-active 24/7/365 customer service, team transit, trailer pool control, and capacity flexibility.

Dry Van Truckload

With nearly 23,000 tractors, 77,000 trailers, and 28,000 transportation professionals we successfully operate the nation's largest truckload fleet by incorporating the strongest core values with the most comprehensive terminal network in the industry.

Refrigerated Truckload

Providing nationwide temperature-controlled solutions utilizing 2,300+ asset-based tractors with state-of-the-art temp-controlled equipment and technology.

Flatbed

Full North American coverage including Mexico. We utilize one of the industry's widest varieties of specialized equipment and trailer configurations with live tracking to provide superior service.

Dedicated

Comprehensive door-to-door, engineered fleet solutions tailored to your supply chain that delivers a consistent high level of service and reliability.

Brokerage/Logistics

Companies of any size can tap into North America's largest freight network. With over 25,000 certified partner carriers coast-to-coast, our solutions cover dry van, refrigerated, and flatbed.

Dray/Port Services

We operate over 370 trucks with offices and secure drop yards located in close proximity to most major ports / rail heads in order to facilitate timely service.

Intermodal

Asset and non-asset based door-to-door intermodal capacity when and where you need it. Our strategic relationships with multiple railroads, 9,000 double stack containers, and extensive trailer pool enables us to provide flexible service in every market.

Cross-Border

Our Trans-Mex unit and Customs Brokerage Service allows us to complete the supply chain and offer the ONLY true door-to-door transportation service in the industry. This translates to better service and a timely, safe and affordable delivery of your freight.

Kuebix



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Dan Clark

Founder and President

Kuebix Mission

Kuebix was founded in 2008 with the mission of leveraging the latest cloud technology to build a transportation management system (TMS) with Freight Intelligence that enables companies to capitalize on supply chain opportunities through visibility, control and the use of predictive analytics. That vision was realized when the Kuebix team of freight and technology experts launched Kuebix TMS, a next generation SaaS TMS that is changing how businesses of all sizes purchase freight.

Products/Services

- Kuebix TMS (Shipper, Business Pro, Enterprise)
- Premier Applications
- Integrations
- Managed Services

Download "The Complete Buyer's Guide to TMS"



Kuebix

5 Mill & Main Place
Maynard, MA 01754
978-298-2100
www.kuebix.com



Whether you're looking to find the best shipping rates, manage a growing logistics operation, or discover new efficiencies in a sophisticated supply chain, Kuebix shifts the balance of power back to you, the shipper.

It all starts with Kuebix's transportation management system (TMS), which creates a community where shippers and carriers interact to drive better levels of service and accountability. Instantly rate, book and track orders using Kuebix's cloud-based, multi-tenant TMS. From order creation to final mile, customers gain sorely needed visibility and can apply predictive analytics to their operations for better decision-making.

Kuebix TMS is a single code base that scales from meeting the needs of small businesses to Fortune 500 companies with more complex and elaborate supply chains. The TMS can be implemented quickly with the base TMS, then logistics professionals can seamlessly add Premier Applications and Integrations as needed. Kuebix also offers unique Managed Service Programs to businesses looking to partially or fully outsource transportation management.

Kuebix TMS was designed by a team of freight industry insiders who have helped build and optimize corporate shipping operations for large corporations. Dan Clark, Founder and President, is a transportation industry

veteran. He possesses extensive operations and sales experience gained from years of working with leading freight carriers. He has also consulted with multibillion-dollar corporations with vast supply chains and is known as an industry visionary who has found a way to embed his strategy for supply chain efficiency into an intuitive, powerful software platform.

At Kuebix's core is Freight Intelligence™; actionable analytics that enable logistics professionals to spend their time planning ways to increase the efficiency of their supply chain rather than fighting fires. Many Kuebix TMS customers have reduced their annual freight spend by 20%, and have implemented programs to turn their freight operations into a profit center.

With the data-fueled management capabilities of Kuebix TMS, logistics managers can help position the logistics department as a strategic asset as businesses seek to continually evolve and optimize their core operations.



KUEBIX®
Freight Intelligence™

Landstar System, Inc.



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Jim Gattoni
President & CEO



RESPONSIBLE CARE®
OUR COMMITMENT TO SUSTAINABILITY



The Landstar Advantage

A recognized industry leader, Landstar provides safe, secure, reliable transportation services delivered by our unique network of independent agents and capacity providers. Landstar customers enjoy personalized service at the local level with the global reach and resources of a multi-billion dollar company.

Safe, Reliable Capacity at a Cost-effective Price

- One of the industry's largest van and platform selections with over 53,000 truck capacity providers under contract
- Expedited cargo vans, straight trucks and tractor-trailers
- 14,000 pieces of trailing equipment
- Access to 1,400 stepdecks, 1,300 flatbed trailers
- Drop and hook services
- Specialty trailers ranging from beam, blade and Schnabels to double drop, stretch and multi-axles

Global Air & Ocean Freight Forwarding Services

- Import/Export, at major ports
- Air express, air cargo and air charter
- Licensed NVOCC
- Full & less-than-container loads, plus over-dimensional breakbulk





Rail Intermodal

- Boxcar, bulk, flatcar and tank capacity
- Contracts with major rail and stack train operators
- Service into Canada and Mexico

Landstar System, Inc.
13410 Sutton Park Dr. South
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www.landstar.com



LEGACY Supply Chain Services

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Mike Glodziak
President & CEO

Commitment to Customers:

LEGACY is a third party logistics partner who builds client-centric solutions that add business value, improve cost-to-serve, and enable profitable business growth across B2B & B2C sales channels.

VETS to WERC:

LEGACY is a founding partner of VETS to WERC, a program to align experienced veterans with our industry's need for talented supply chain professionals.



VETS to WERC

To learn more, visit WERC.org/VETStoWERC

LEGACY Supply Chain Services

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For nearly 40 years, LEGACY Supply Chain Services has been a value-added provider of warehousing, distribution & transportation solutions for dynamic supply chains in the US & Canada. Our high-touch customer service and operational expertise deliver results for clients in many industries including retail, consumer goods, industrial manufacturing, technology, aftermarket automotive, and food & beverage.

Solving Today's Logistics Challenges...

Supply chain has become a primary enabler of profitable business growth – directly responsible for boosting sales, enhancing customer satisfaction, and strengthening brand loyalty. Companies are faced with complex and evolving supply chain challenges: How do I reduce my cost-to-serve diverse customer markets? How do I overcome supply chain labor challenges? How do I ramp speed-to-market? How do I optimize inventory to serve multiple sales channels?

...with Omni-Channel Expertise

Today's consumer-driven supply chain requires sound strategy & ability to execute across all sales channels:

Direct to Consumer & eComm | Direct to Store | DC to DC | Big Box Retail | Wholesaler & Distributor

HOW We Do It: We are supply chain operational experts – with deep and diverse experience customizing solutions for Fortune 500 and mid-size clients across many industries.

Solutions for Dynamic Supply Chains

LEGACY's know-how in dynamic supply chain environments increases speed to market, reduces costs, and increases service levels for our clients:

- **Value-Added Warehousing & Distribution:** contract warehousing & distribution, omni-channel distribution – driving cost-to-serve and other critical KPIs in dynamic b2b & b2c supply chain environments
- **Fulfillment:** ecommerce order fulfillment & drop shipping solutions in dedicated and shared warehouse environments, technology integration to enable online supply chain
- **International Transportation & Customs:** import & export freight forwarding, NVOCC ocean freight, air cargo, foreign-to-foreign, US Customs brokerage & foreign border crossing services
- **North American Transportation:** intermodal, over-the-road and last mile solutions for today's capacity-constrained transportation market
- **Dedicated Fleet Solutions:** remove network variability- operations, admin, safety & compliance management, asset & non-asset models
- **And Everything to Add Value in Between:** supply chain design, transportation analysis & planning, customized supply chain technology

Learn how LEGACY can add value in your dynamic supply chain - visit LEGACYscs.com



LEGACY
SUPPLY CHAIN SERVICES

Litco International, Inc.



Gary Sharon

Executive Vice President

Founded in 1962, Litco International offers innovative, cost effective, sustainable transport packaging pallets and load securement solutions that are designed for LTL, truckload, rail, overseas container and air shipping. We specialize in the molding of wood fibers into three dimensional shapes and sizes. We ship from two locations that can economically reach most of the USA and neighboring countries.

Litco International is the exclusive North American source for the Inca(R) Molded wood pallet. Other services include, but are not limited to, pallet leasing, pallet management, pallet removal and pallet recycling. Litco's product specialists are "Export Pallet Experts" and are trained in eliminating the pallet related pains associated with export shipping.

Litco International, Inc.

One Litco Drive
P.O. Box 150
Vienna, OH 44473-0150
800-236-1903
[www.litco.com/
export-grade-pallets](http://www.litco.com/export-grade-pallets)



Introducing... "The Exporter" Engineered Molded Wood Pallet

A low-cost, strong, internationally accepted pallet built for export shipments.

Here's how our molded wood pallet **OUTPERFORMS** conventional wood, plastic and corrugated pallets for one-way domestic and export shipping!

- ISPM 15 compliant "as is" – no additional costs to heat treat or fumigate.
- Low M.C. of 3% at time of manufacture - Mold, termite and bacteria resistant
- Sanitized at 350 degrees Fahrenheit in the molding process.
- Typically 33% lighter than new hardwood pallets
- Lower cost per pallet: 48" x 40" as low as \$7.00 (truckload quantity)

Performance Facts:

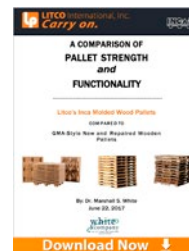
Our molded wood pallets are twice as stiff as new hardwood pallets!

Stiffer pallets are always better:

- They are more stable.
- They reduce the vibration transmissions and stresses on packaged products being transported.
- They help to resist load shifting during transportation.

- They allow the potential to reduce the specification and cost of distribution packaging materials.
- Durable
- Due to their eco-intelligent design, Inca molded wood pallets have a 52% greater resistance to fork-related, pallet edge damage. This is because they do not use nails or staples to form joints that are subject to failure upon impact.




For a free sample visit our web site:
www.litco.com/export-grade-pallets



Want to see the science behind our performance declarations? Download the Whitepaper comparing Litco's Molded Wood Inca Pallets to Conventional Wooden Pallets at www.litco.com/GMACompareReport



Lynden

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Jim Jansen
Chairman

At Lynden, our job is to deliver innovative transportation solutions to our customers.

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do. Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.



Over land, on the water, in the air – or in any combination – Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail, seafood and manufacturing.

Lynden is a family of transportation companies with the combined capabilities of truckload and less-than-truckload transportation, scheduled and charter barges, intermodal bulk chemical hauls, scheduled and chartered air freighters, domestic and international forwarding and customs services, sanitary bulk commodities hauling, and multi-modal logistics.

The Lynden family of companies delivers a completely integrated freight transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to

destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

Lynden was founded on principles of integrity and quality. Its environmental commitment is based on a common-sense desire to be efficient and to do things right. Its culture of innovation and efficiency is completely in harmony with its commitment to protect the environment. Lynden's people, equipment, processes and technology are focused on the efficient use of resources and sustainable operations.

Proudly serving Alaska for more than 60 years.

Lynden

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W. Neely Mallory III
President



services officers. Offering value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguishes us from other third party logistics providers.

Expertise

For more than 92 years, Mallory Alexander has been providing our expertise to a broad range of diverse logistics problems. Originally founded in Memphis to warehouse and ship cotton, we

now lend our expertise to a range of customers in many industries. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

Excellence

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2008 and C-TPAT certified. We participate in government agencies and third party training and seminars to ensure the highest degree of compliance with the US government regulations. We are a winner of the President's E-Award for Exporting Excellence and the President's E Star Award for the promotion of U.S. Exports.

Mallory Alexander offers a proud tradition of innovative logistics solutions, tailored quality services, and leading edge technologies delivered every day by the best professionals in the business. We recognize that people are our greatest asset and our success is based on the integrity of people who have a passion and commitment to service their customers.

Mallory Alexander is right-sized with the expertise and flexibility that our customers demand. We are proud to call Memphis, TN home for our company headquarters and the foundation for all our global offices.

Mallory Alexander International Logistics is a leading third-party logistics (3PL & 4PL) provider. We support manufacturers, retailers and other suppliers in the storage and shipment of their valuable cargo, and we do it with confidence—on time, with care, everywhere. We recognize the invaluable role our customers play in the international economy and in lives around the world.

We navigate the complex logistics landscape and build safeguards into our processes, ensuring accuracy and providing our customers peace of mind. We create reliable yet nimble systems to meet our customers' dynamic needs, at every touch point, every time.

Your biggest challenges are met with creativity and supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure company, Mallory Alexander has the stability and commitment to develop long-term relationships in global commerce.

Rely on Mallory Alexander for superior supply chain performance around the world.

Experience

Mallory Alexander works to establish partnerships with our customers to develop customized business solutions that fit their particular needs, while ensuring that their corporate goals are met. Combining best in class operating procedures and systems with a comprehensive network of agents and service providers allows customers to maximize the value of their supply chain spend.

At Mallory Alexander, we align our objectives with our customers' objectives. As a solution provider first, we are not bound to a limited group of suppliers or



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Maryland Port Administration



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James J. White
Executive Director

Mission Statement:

The Maryland Port Administration (MPA) oversees and manages the six public marine terminals of the Port of Baltimore. It is tasked to stimulate the flow of waterborne commerce through the State of Maryland in a manner that provides economic benefit to Maryland citizens. The MPA directly markets, promotes, and facilitates trade through the Port of Baltimore while supporting both public and private Port facilities. The Port of Baltimore annually generates about 13,600 direct jobs, and nearly 130,000 jobs in Maryland are linked to the POB.



More than 300 years removed from its beginning as a colonial hub for the tobacco trade, then as a budding shipbuilding mecca famous for its "Baltimore Clipper," today the Port of Baltimore is widely celebrated for its specialization in moving a 20th century conveyance – the automobile. Among the most diversified cargo gateways in the United States, it is a leading port of departure and arrival for automobiles and roll on/roll off (ro/ro) cargo, while also laying claim as one of the top destinations for imported forest products, paper, gypsum, sugar, and iron ore.

Centrally located on the Atlantic Coast, the Port of Baltimore, which is managed by the Maryland Port Administration (MPA), is the farthest inland port in the United States with a 50-foot deep channel. Baltimore now has a 50-foot deep container berth that is ready to welcome the world's largest ships today.

It is also the closest Atlantic port to major Midwestern population and manufacturing centers and a day's reach from one-third of all U.S. households. Steel manufacturers in Pittsburgh, furniture makers in North Carolina, and consumers in Boston are all served in less than 24 hours from the port.

In terms of transportation, the Port of Baltimore is located adjacent to the East Coast's primary north-south corridor, I-95, proximate to east-west running I-70, and is served by both CSX and Norfolk Southern railroads.

One of the unique aspects of the port's trade is the diversity of cargo moving through its facilities. With a balanced portfolio of automobiles, forest and paper products, ro/ro, and container shipments, the port hosts a variety of global shippers and is less vulnerable to precipitous drops in niche trades.

The MPA operates six public terminals:


- **Dundalk Marine Terminal (570 acres):** Containers, breakbulk, wood pulp, ro/ro, autos, project cargo, farm and construction equipment.
- **Fairfield Automobile Terminals (104 acres):** Automobiles.
- **The Intermodal Container Transfer Facility (84 acres):** International and domestic containers.
- **North Locust Point Marine Terminal (90 acres):** Wood pulp, lumber, latex, steel, paper, and containers.
- **Seagirt Marine Terminal (284 acres):** Containers.
- **South Locust Point Marine Terminal (79 acres):** Forest products.



Maryland Port Administration

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Matson

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Matthew J. Cox
Chairman and CEO

Mission Statement

To move freight better than anyone.



A leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features containerships, combination container and roll-on / roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, -owned and -operated, which provides significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support remote economies.

Providing a vital, reliable lifeline to the economies of Hawaii, Alaska, Guam, Micronesia and select South Pacific islands, Matson is a key supply chain partner allowing customers to rely on the company's dependable vessel schedules to continually replenish inventories.

Matson's China-Long Beach Express has a strong reputation in the Transpacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times and offering next day cargo availability on the West Coast.

Matson's Pacific services are further enhanced by the transportation and distribution network of the company's subsidiary, Matson Logistics. A leading provider of freight transportation, warehousing, and supply chain services to the North America market, Matson Logistics helps companies source, store, and deliver their products faster, more reliably

and cost efficiently. Its services and technology are customized to drive efficiencies in—and costs out—of supply chain networks for retailers, manufacturers, and distributors.

Matson Logistics' sourcing, transportation, and distribution solutions include:

- Long haul and regional highway FTL and LTL service
- Domestic and international intermodal rail service with all Class I providers
- Specialized hauling, flatbed, and project logistics
- Contract and public warehousing at key East and West Coast ports including transload, cross-dock, and product preparation and handling down to the sub-SKU level
- Freight forwarding in Alaska; cross-border service to Canada and Mexico
- Value-added retail packaging services, light assembly, and product customization
- E-commerce fulfillment and DtC programs
- Asia-origin consolidation, PO management, customs brokerage, and NVOCC services for FCL and LCL shipments
- Online, on-demand portal to book, track, and manage your shipments—from source to store

Matson is firmly committed to operational excellence and providing its customers with the highest level of service across all modes of transportation.

Learn more at matson.com.

Matson

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MD Logistics



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**Mark Sell**

President and Co-Founder

Our Mission:

At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.

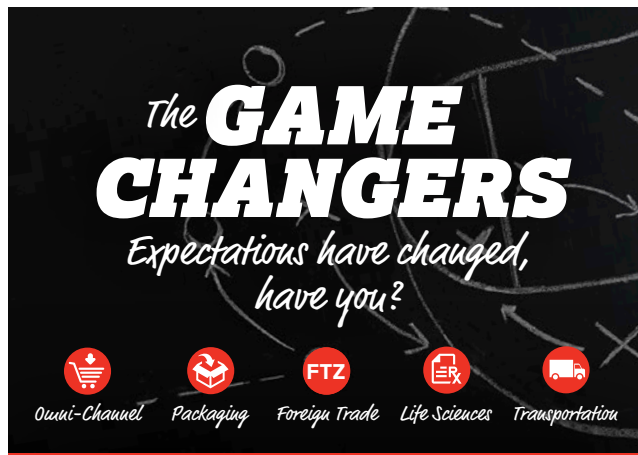
MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals, Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade zone warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and freight management. Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

Life Sciences and Pharmaceuticals

MD Logistics designs customized supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange for order management and reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

Retail & Omni-Channel Logistics

MD Logistics client shared facilities manage high-volume, high-value, market-driven, retail-sensitive products for industries that expect maximum performance and flexible infrastructure. We handle B2B and e-commerce distribution, supporting the top 100 retailers in the country. Our tier one WMS fully integrates with our customers' ERP software and supports electronic data interchange for order management and reporting. By combining a wide array of custom solutions, the MDL team manages your supply chain from start to finish.

**MDLOGISTICS***Customized Supply Chain Solutions*

Transportation Services

Beyond traditional warehousing and distribution services, MD Logistics offers freight management, global freight forwarding and brokerage services. Our Indianapolis and Reno facilities are both located near International airports and within a day's drive of over 80% of the US population. We are strategically positioned to offer customers a range of all-inclusive transportation services and optimize their transportation budgets.

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MercuryGate International, Inc.



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Monica Wooden
CEO

At MercuryGate, we help company logistics operations be more profitable, productive, and efficient through use of innovative transportation management software (TMS) solutions. Together with our customers, we are designing the Future of Delivery.

MercuryGate provides powerful transportation management solutions proven to be a competitive advantage for today's most successful shippers, 3PLs, freight forwarders, brokers, and carriers. MercuryGate's solutions are unique in their native support of all modes of transportation on a single platform including Parcel, LTL, Truckload, Air, Ocean, Rail, and Intermodal.

Through the continued release of innovative, results-driven technology and a commitment to making customers successful, MercuryGate delivers exceptional value for transportation management system (TMS) users through improved productivity and operational efficiency. MercuryGate offers business intelligence to improve transportation processes, increase customer satisfaction, and reduce costs.

Founded by supply chain professionals with real-world experience and a passion for innovation in transportation management, MercuryGate offers a comprehensive and configurable TMS and delivers a suite of modular solutions for all stages of the transportation management lifecycle – from planning, selling, execution, settlement, and procurement.

Comprehensive Solutions Span the Transportation Management Lifecycle

- Simple to complex transportation network design and optimization
- Multi-modal, multi-leg planning, optimization, and execution
- Control tower visibility and support
- Reusability for set-up, on-boarding, and repetitive moves
- Adaptability to support and improve your workflow
- Procurement, allocation, invoicing in a closed-loop process

All Mode Visibility and Flexible Deployment Options Add Value

MercuryGate provides all mode visibility – Parcel, LTL, Truckload, Air, Ocean, Rail and Intermodal – from one platform across all of its solutions. MercuryGate also offers flexible deployment options, based on customer preferences. MercuryGate was among the first TMS providers to offer the ability to be deployed in a cloud shared, cloud-dedicated, or on-premises



environment. The technology's SaaS model allows MercuryGate to deliver maintenance, updates, and fixes to production quickly, and the cloud platform easily scales during periods of high usage.

Customers Achieve Real Results Using MercuryGate Solutions

MercuryGate's customers continue to use its advanced solutions to drive positive results, including:

- 100 percent return on the TMS cost investment within a 6-9 month Go Live process
- Tens of millions in freight savings
- Improvement in delivery service levels including 30 percent increase in on-time delivery
- 5-10% average reduction in freight bill invoice costs
- 20% instant savings due to leveraging synergies across customers/divisions

Technology Empowers Businesses, Today and in the Future







Constant market changes have created the need for better real-time data, continual optimization, stronger visibility and expansive connectivity to respond to today's demands and tomorrow's unknowns. MercuryGate empowers businesses across every industry to stay connected, be proactive, and adapt to whatever tomorrow may bring.



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MHI

The Industry That Makes Supply Chains Work

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George W. Prest
CEO

Mission:

We provide an unbiased, collaborative environment that fosters stakeholder best practices by facilitating industry groups, education, events, and market intelligence through innovative direct programming or in partnership with other industry providers.

Vision:

To be recognized as the premier authority for the material handling industry, enhancing how supply chains work.



MHI is the nation's largest material handling, logistics and supply chain association. MHI offers education, networking and solution sourcing for members, their customers and the industry as a whole through programming and events.

MHI Snapshot

- 800 members including: material handling and logistics equipment companies, systems and software manufacturers; consultants; systems integrators and simulators; and third-party logistics providers and publishers.

- 17 MHI Industry Groups represent the leading providers in several key equipment and system solution categories.

- Sponsor of the industry-leading ProMat and MODEX events.

- MHI provides educational, business development, networking and solution sourcing opportunities.

MODEX will be held April 9-12, 2018 at Georgia World Congress Center in Atlanta, GA. Visit MODEXShow.com to learn more.



MHI

THE INDUSTRY THAT MAKES SUPPLY CHAINS WORK®

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Mitsubishi Caterpillar Forklift America Inc. (MCFA)



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Ken Barina
President

Mission Statement

Mitsubishi Caterpillar Forklift America Inc. (MCFA) develops, manufactures and distributes the highest quality material handling solutions. We place customer focus on everything we do by striving to provide innovative material handling solutions to our customers.

100% Safety, 100% Quality, 100% On Time – these concepts are critically important to our customers, and are the focus of the work we do every day.

MCFA Quick Facts

- Headquartered in Houston, TX
- 1200+ employees
- Brands: Cat® lift trucks, Mitsubishi forklift trucks, Jungheinrich®
- 340+ dealer locations throughout North, Central and South America

MCFA

2121 W. Sam Houston Pkwy. N.
Houston, TX 77043
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www.mcfa.com



MCFA is a leading manufacturer of forklifts throughout North, Central and South America and the Caribbean. Based in Houston, Texas, MCFA features one of the most experienced dealer networks in the industry, offering a wide range of quality forklifts and warehouse products across three brands: Cat lift trucks, Mitsubishi forklift trucks and Jungheinrich warehouse products.

Global Manufacturer

By combining the expertise of three global leaders – Caterpillar Inc., Mitsubishi Nichiyu Forklift Co., Ltd. and Jungheinrich AG – MCFA brings years of manufacturing excellence and experience to the lift truck industry. We are committed to delivering the highest quality forklifts and business solutions and helping our customers succeed by providing reliable local support and extensive aftermarket services. This passion is what drives our business and fuels the products and services we offer.

Our Brands

- **Cat lift trucks has been one of the most trusted forklift brands in the world for nearly 50 years.** With capacities ranging from 2,500 to 36,000 pounds, the product line includes fuel-efficient lift trucks and advanced electric forklifts with longer run times and a lower total cost of ownership.

- **Mitsubishi forklift trucks, ranging in capacity from 2,200 to 15,500 pounds, are known for delivering exceptional value.** Designed for reliability, the products span from warehouse products to a wide range of internal combustion (IC) forklifts.

- **Jungheinrich offers a broad range of forklifts and very narrow aisle lift trucks with capacities ranging from 2,000 to 19,800 pounds.** With more than 60 years of electric lift truck design expertise, Jungheinrich develops energy-efficient warehouse products – many of which operate up to two shifts on one charge in various applications.

Our Dealers

MCFA's dealer network has more than 340 forklift dealer locations across North, Central and South America.



MNO Logistics Inc.



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Michael Yarborough
President & CEO



Carrie Byrd
Vice President & CFO

Mission

We are a customer driven logistics company that moves product for our clients all over the world. Although technology has all but taken over our industry, we believe there is still a need for real people, real partnerships, and real performance.

BENNETT



NWBOC
WBE CERTIFIED

MNO Logistics Inc.

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Info@MNOLogistics.com
www.MNOLogistics.com

MNO Logistics, Inc. is a team of experienced and seasoned logistics solutions providers who strive to become the premier Go-To for all our clients' transportation needs. Through a combination of TMS/WMS systems, along with in-house processes, we aim to become a true extension of our clients' supply chain program and footprint.

SOLUTIONS/SERVICES

- **Dedicated Division.** Our dedicated division is accessible to all clients. Assets are deployed when consistent volume demands consistent capacity.
- **Truckload (TL).** Our Truckload program is a combination of our dedicated capacity and our Brokerage Division. The brokerage program allows for flexible capacity during peak seasons and volatile market trends that cause capacity crunches throughout the year.
- **Less-than-Truckload (LTL).** Our LTL program coupled with our proprietary software can be utilized by a combination of client/provider, client only, or provider only. This gives the ultimate flexibility with access to all common carriers with customer specific and/or blanket pricing along with transparency.
- **Final Mile.** Our final mile service combines experienced drivers with the tools and equipment needed to provide on time, transparent and safe delivery to your customers' doorstep.
- **Refrigerated.** Our customizable solutions offer temperature-controlled service, through our Dedicated Capacity and Brokerage Division providing a network of thousands of vetted, reliable carriers, such as roll-door and multi-temperature units.
- **Open Platform/Heavy Specialized.** Our flatbed solution includes heavy haul, step deck, removable gooseneck, and Conestoga. A variety of solutions for specialized equipment is available including forklift flatbeds, broom trucks, delivery



vans, multi-axle equipment and others.

- **Expedited/Team Service.** We offer solutions to expedited and specialized needs ranging from dual-driver protection to trade show services, all with critical care and 24/7 customer service.
- **Freight Management Service.** We offer full domestic freight management across all modes and services to our clients. Our customer focused freight management strategies use various transportation modes to meet the ever-changing needs of our customers.

Insurance

With a full-service insurance agency, we can provide P&C insurance for high risk, high value loads on the spot with little to no delay to the customer or carrier.

Our team fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals with the ability of a single point of contact team here at MNO Logistics, Inc.

NASSTRAC



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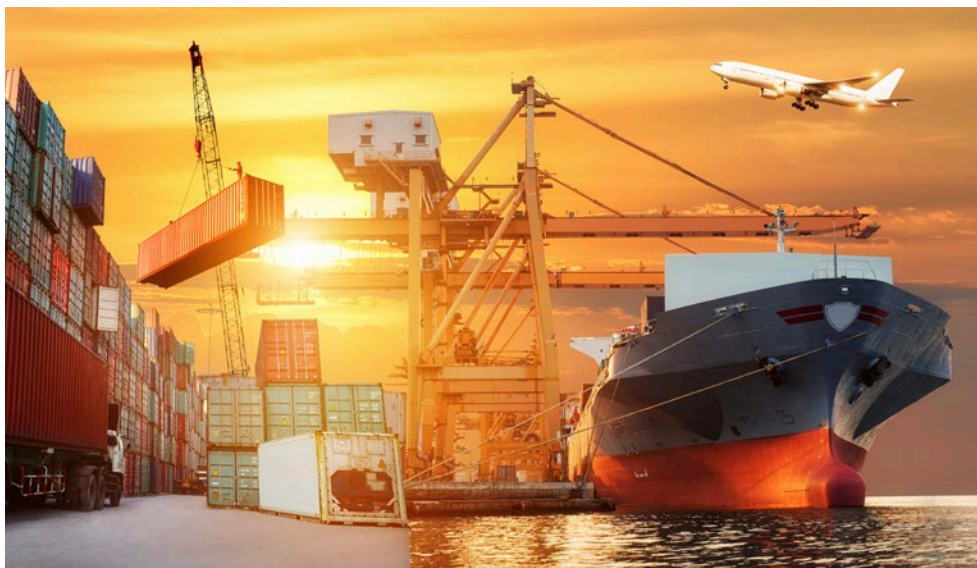


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The National Shippers Strategic Transportation Council (NASSTRAC) is the shipper's association for transportation and logistics professionals who manage freight across all modes. Whether you manage freight moving via truckload, LTL, parcel, rail, ocean or air, you'll find value in belonging to NASSTRAC. Membership offers resources to meet these challenges head on: rising costs of transportation, regulatory issues, legislative decisions, securing adequate capacity for shipments, senior management education, and more.



Short for the National Shippers Strategic Transportation Council, NASSTRAC is THE association for transportation and logistics professionals who manage freight across all modes.

We began in 1952 and today, NASSTRAC represents freight decision-makers who are mid- to upper-level management across many industries, from manufacturers and retailers to wholesalers and distributors throughout the U.S. Many industries are represented, including food and beverage, consumer goods, retail, manufacturing, pharmaceutical and industrial products.

Whether you manage freight moving via truckload, LTL, parcel, rail, ocean or air, you'll find value in belonging to NASSTRAC.

NASSTRAC is the voice of the shipper in opposing unwise or excessively burdensome regulation that will negatively impact your transportation or supply chain operations. As a member of NASSTRAC, you'll collectively communicate shipper concerns with greater impact and at a lower cost than if each shipper member acted alone.

Gain a feeling of satisfaction through the knowledge that you are contributing to common-sense, pro-growth policies that will facilitate safe and effective transportation, logistics, and supply chain operations and contribute to growing and strengthening our national economy.

We make your life easier by:

- Creating an environment which is conducive to effective communication between members, logistics providers, and carriers.
- Helping you identify the best of the best in carrier performance and value.
- Strengthen your relationships with current carriers and source new ones at our Annual Shippers Conference & Transportation Expo in a uniquely intimate setting.

Key Benefits

- Annual Shippers Conference & Transportation Expo
- Regional meetings
- Webinars
- Whitepapers
- NewsLink and E-Link newsletters
- Online news updates

NASSTRAC

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NFI



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Sidney R. Brown

Chief Executive Officer

Mission

We free each of our customers to focus on their core business by managing commerce and "delivering the goods."

Our people make our solutions seamless through their uncompromising commitment to excellence and their can-do spirit.

Values

- Integrity
- People
- Customer Service
- Entrepreneurship
- Performance
- Social Responsibility



Industry-Leading Supply Chain Solutions

As one of North America's top supply chain solutions providers, NFI's award-winning services deliver the competitive advantage you need as a leader in your industry. Allow NFI to be the driving force as a partner in your business, engineering integrated solutions that leverage insights from experience that spans since 1932.

NFI provides the flexibility, agility, and quick decision-making needed to increase speed to market. Our uniquely engineered solutions are specifically designed for a variety of industries including retail, food & beverage, e-commerce, manufacturing, industrial, automotive, and healthcare.

management, intermodal, and drayage, NFI can engineer world-class solutions and continuously optimize specialized services that match your products' specific requirements.

Global Logistics

Connect your domestic operations with international trade by leveraging NFI's air/ocean freight forwarding, port drayage, transloading, deconsolidation, and customs examination capabilities. With a significant presence at nearly every major U.S. port, NFI provides you with the seamless transition of goods from import to port to final destination in North America.

Distribution

NFI operates more than 41.5 million square feet of warehousing across North America. Meeting the needs of your products, NFI provides specialized services such as cross-docking, automation, e-commerce, ambient, temperature-controlled storage, and food-grade facilities. During peak and seasonal surges, NFI can provide you with the flexibility to continually meet demand.

Real Estate

As a 3PL, NFI gives a unique perspective on knowing what it takes to build and develop modern distribution centers. NFI specializes in providing state-of-the-art facilities that offer flexibility and expansion opportunities as your business grows. With the ability to rapidly procure space and utilize incentives, NFI can be your partner in construction, development, and leasing.

Transportation

NFI's unique combination of asset-based and non-asset based transportation solutions provides you with a variety of options that can be integrated for your needs and allow you to focus on your core business. With solutions that span dedicated transportation, brokerage, transportation



NFI

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The Northwest Seaport Alliance



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John Wolfe

Chief Executive Officer

About The Northwest Seaport Alliance

The ports of Seattle and Tacoma (Washington State, USA) unified management of their marine cargo facilities in August 2015. The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners.



The Northwest Seaport Alliance (NWSA) brings together two of the nation's premier harbors to form a single, integrated gateway for marine cargo. Our combined terminal facilities, carriers and ports of call provide unlimited options and flexibility to suit your unique supply chain needs.

We are one of the largest container load centers in North America. Strategically located in the northwest corner of the U.S., we offer shorter transits from Asia, and are the first and last ports of call for many transpacific liner services. We are also a major gateway to Alaska and Hawaii; more than 80% of trade between Alaska and the lower 48 states moves through our harbors. In addition to containers, we are also a center for bulk, breakbulk and project/heavy-lift cargoes, and automobiles.

Make better connections

Shorter transit times from Asia make The Northwest Seaport Alliance the natural port of choice for time-sensitive container cargo headed to the Midwest, Ohio Valley and the East Coast.

Our on-dock rail, international and domestic rail service options from two Class 1 railroads along with near-terminal transload warehouse facilities offer plenty of options and the flexibility to move cargo how and when you want. Our close proximity to the 2nd largest concentration of warehousing on the U.S. West Coast also makes us an ideal location for warehousing, distribution, and transload operations.

We pride ourselves on being proactive and performance-driven, and put unrelenting focus on

delivering operational excellence and best-in-class service for our customers. And our commitment to working hand-in-hand with our supply chain partners to provide cost-effective, innovative shipping solutions is unparalleled. At the end of the day, it's all about helping you, the shipper, get the job done.

Make our competitive advantages yours:



Big Ship Ready



Room to Grow



Hassle-free Connections



Cargo Handling Experts



Best-in-class Customer Service

The Northwest Seaport Alliance

P.O. Box 2985

Tacoma, WA 98401

Phone: (800) 657-9808


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www.nwseaportalliance.com



THE NORTHWEST
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Gateway to Solutions

nVision Global

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nVision Global is a leading Global Freight Audit, Payment & Logistics Management Solutions provider. With locations in The Americas, EMEA and APAC regions, our staff, fluent in over 25 languages, processes and pays freight invoices from over 198 countries worldwide.

From our roots as a North American service provider nVision Global has evolved to one of the fastest growing Global Freight Audit, Payment and Logistics Management solution providers in the industry.

Our customers have come to rely on our prompt, accurate, Sarbanes-Oxley compliant freight audit and payment services and software as well as our leading-edge information management analytical tools to increase efficiencies and reduce their overall supply chain costs.

Over the years we've continued to build on our success by "Partnering" with some of the world's most recognized companies from a wide array of industries to provide state-of-the-art technology, flexible processes and unparalleled customer service second to none in the industry.

As your global business partner, nVision Global is poised to provide your company a true single source global solution with the flexibility and foresight to meet your current and future needs. nVision Global's products and services provide year over year savings that go directly to the bottom line!

While each of our customers demands products and services tailored to their unique needs, nVision Global, with its flexibility and technology, is ideally equipped to meet these requirements. Our commitment to excellence through continuous improvements, technology enhancements and customer service allows us to provide services efficiently and intelligently around the globe.

nVision Global Highlights include:

- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-lingual Staff
- Processing Freight Invoices From Over 198 Countries Worldwide
- Experts in Processing all Modes of Transportation
- Six Sigma Process Improvement Methodology

Core Services include:

Global Freight Audit/Payment

- Single Global Platform
- 120 Standard Data Elements Captured
- Latest Imaging Technology
- Experts in Complex Account Coding
- On-demand Closings
- Non-commingled Payments in any Currency



Business Intelligence/ Information Management

- Industry Leading iFocus Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse

Logistics Management

- Benchmarking
- Vendor Compliance Reporting
- Shipment Tracking & Visibility
- Rate Negotiations
- Key Performance Indicator (KPI) Development
- Global Freight Bid/Tendering Services

Claims

- Loss & Damage Claims Software or Service



ODW Logistics



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John Ness
President & CEO

Mission

To be the leading third party logistics provider serving the middle market with nationwide warehouse, fulfillment, and comprehensive transportation solutions.

Our goal is to deliver our clients an efficient and effective supply chain by providing continuous cost and service advantages to propel your business forward.

We accomplish this through our consultative and personal approach to understand your unique business needs and deliver flexible and responsive supply chain solutions that are adaptable to the changing demands of your business.

Corporate Headquarters
400 W. Nationwide Blvd.
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Columbus, OH 43215
614-549-5000
www.odwlogistics.com

Founded in 1971, ODW Logistics provides nationwide warehouse and transportation solutions to various industries including, but not limited to: retail, CPG, food and beverage, health & beauty/cosmetics, and building materials.

Our logistics solutions are tailored to suit your specific business operation and include:

- Nationwide warehousing and distribution
- Comprehensive transportation management (asset & non-asset based, yard management, drayage, regional fleet)
- Ecommerce fulfillment
- Network design solutions

Warehousing and Distribution

ODW Logistics has four million sq. ft. of dedicated and shared facilities throughout the United States. With operations in Columbus, OH, Chicago, Milwaukee, St. Louis, and Los Angeles, we have the range and flexibility to scale with your business and adapt to your changing supply chain needs.

Value-Added Solutions

ODW Logistics offers customized value-added services specific to your business needs. Services include, but are not limited to: manufacturing support, sub-assembly, display building, kitting, re-packing, sequencing, and quality screening.

Transportation Management

ODW Logistics Transportation Services (LTS) provides a single source transportation management solution to our clients. Our dedicated account management team serves as the "control tower" for your operation



and brings immediate attention and proactive solutions to potential issues beginning from the customer order to final product delivery.

Freight Consolidation

ODW LTS utilizes an industry leading transportation management system (3GTMS) to maximize consolidation opportunities and offer cost optimized routing while ensuring on-time delivery.

Our network allows us to improve utilization and optimize LTL orders to build full truckload shipments at a lower per-unit shipping cost.

Optimization

ODW LTS takes a consultative approach to establish a distribution network to ensure all customer orders are shipped from the most efficient location. To provide fully optimized solutions, ODW LTS leverages 3 primary drivers:

- 3GTMS to enable multi-stop delivery load building, pool distribution, and solutions for complex supply chain networks.
- Carrier Partnerships: over 7,000 truckload and LTL carrier contracts for

optimal routing.

- People: ODW LTS dedicated account management teams providing a single point of contact

Network Analysis

ODW utilizes cloud-based network analysis software to analyze your current supply chain state and develop specific solutions to optimize your transportation and distribution nodes.

We deliver our clients an intuitive and visual platform that allows for real-time modeling and variability to optimize your distribution and achieve an ideal future state.

Dedicated Carrier


ODW Logistics Dist-Trans provides dedicated transportation services with over 200 tractors and 400 trailers nationwide. Services include: Local and regional truckload service, drayage, and yard management.

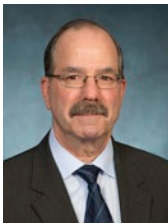
ODW Logistics - We've got Range®. For more information visit: www.odwlogistics.com



Odyssey

Odyssey Logistics & Technology Corporation

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Robert H. Shellman
President and CEO

Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high value logistics strategies.

Our clients benefit from expert tailored solutions across multiple transportation modes, backed by the power of our freight network of over \$2B.

Odyssey's mission is to develop targeted, comprehensive logistics solutions that address each client's unique set of challenges, systems, products and vision. Our experienced management team provides the expertise, market intelligence and best practices to drive cost savings and optimize operations.

Whether you choose to have us support all or a portion of your transportation needs, Odyssey gives you access to exceptional logistics and technology.



Managed Logistics

- Domestic & International Logistics; N.A., EMEA, APAC
- Global Sample Fulfillment & Distribution
- Freight Management; single source for contracting, track & trace, invoice audit/pay & claims support
- Rail; procurement, car maintenance, operations, service monitoring & reporting; fleet & car tracking
- Facilities; supply chain needs analysis start-up & network optimization projects

International Services

- Customs Brokerage
- Int'l Freight Forwarding; transport & technology
- NVOCC; full container load shipping solutions

Intermodal

- Ocean container transport and repositioning
- Intermodal ISO Tank; chemical & food grade
- Food grade flexitank services
- Metals; specialized Load and Roll Pallet (LRP) for safe, damage-free transportation

Truck

- Flatbed & warehouse
- Bulk tank truck & ISO tank depot services
- Bulk brokerage; planning & contracting available
- Truckload & Less-than-Truckload; managed by client or Odyssey



RESPONSIBLE CARE
OUR COMMITMENT TO SUSTAINABILITY

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Innovating Logistics

Old Dominion Freight Line, Inc.



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**David Congdon**

Vice Chairman and CEO

Vision Statement: To be the premier transportation solutions company in domestic and global markets served.

Mission Statement: To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.



Old Dominion (NASDAQ: ODFL) is a leading, less-than-truckload (LTL), union-free company providing premium service to all its customers. OD offers regional, inter-regional and national LTL service. In addition to its core LTL offerings, the company provides its customers a broad range of logistics services including ground and air expedited transportation, supply chain consulting, truckload brokerage, container delivery and trade show logistics. In addition, through strategic alliances, the Company's customers have access to international freight forwarding services throughout the world. Old Dominion also offers a consumer home moving service: OD Household Services. Old Dominion's safety record, claims ratio and on-time service are among the best in the industry, and OD takes great pride in all of its employees who are driving this success. For more than 80 years, Old Dominion has been helping the world keep promises.

Recently, Old Dominion was recognized with the following acknowledgements for company leadership in the industry:

- Mastio & Company ranked Old Dominion as the **No. 1 National LTL Carrier** for an unprecedented eighth consecutive year.
- The American Trucking Associations honored the company with the **2016 President's Trophy** award in the **Over 100 Million Miles** category.
- *Inbound Logistics* named the company to its **75 Green Supply Chain Partners (G75) List** for the seventh consecutive year.

- *Logistics Management* recognized Old Dominion with the **Quest for Quality** award as **Top Multi-Regional LTL Carrier** for the eighth consecutive year and also as **Best Expedited Carrier**.
- NASSTRAC honored the company as **2016 Carrier of the Year** for the fourth consecutive year.
- *Supply Chain Brain* named Old Dominion to its **2016 100 Great Supply Chain Partners** listing.
- Numerous Carrier of the Year awards.

For more information about Old Dominion, visit odfl.com or call 800-235-5569.

**Old Dominion
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Penske Logistics



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Marc Althen
President

Products and Services

- Dedicated Contract Carriage
- Distribution Center Management
- Transportation Management
- Lead Logistics
- Customized Solutions
- Freight Brokerage



Penske Logistics engineers supply chain solutions that deliver powerful business results for market-leading companies. With offices in North America, South America, Europe and Asia, Penske can help your business move forward by boosting efficiency and driving down costs in your supply chain.

Industry-specific expertise

Our experts work with the world's leading companies across industries, from automotive and healthcare to food and beverage and retail. We offer specialized solutions tailored to your operations, production and market demands. Penske Logistics can help you:

- Ensure efficiency within your supply chain using smart technology
- Improve the product development cycle for a successful launch
- Drive dynamic supply chain solutions
- Achieve record savings

Our technical capabilities, depth of experience and practical creativity have been recognized by both our customers and the industries we serve, and our people deliver the results you need to succeed every day.

Innovative thinking

As a recognized industry thought leader, our award-winning teams bring fresh perspectives to benefit

you and your business. By tapping into our expertise you can start driving innovation that produces real business results.

To keep ourselves and our customers on the cutting edge of industry trends and information, we partner with leading organizations such as the Council of Supply Chain Management Professionals and sponsor well-respected longitudinal studies from top supply chain researchers at Penn State University.

Global capabilities

Penske Logistics has extensive experience successfully establishing operations in new territories and a proven ability to transfer knowledge across geographies and cultures. We're committed to serving our customers anywhere, meeting the needs of suppliers, manufacturers and retailers around the globe.

Let us show you how our winning strategies can work for you. Call 844-868-0818 or visit us online at penskelogistics.com today.

Penske Logistics

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Leasing
Logistics**

Performance Team



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Craig Kaplan
CEO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity.



PERFORMANCE TEAM

Performance Team

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Locations

Los Angeles/Long Beach
Inland Empire
Dallas/Fort Worth
Shreveport, LA • Miami, FL
Savannah, GA
Charleston, SC • Louisville, KY
New York/New Jersey

In 2017 Performance Team celebrated 30 years of providing the retail and manufacturing industries with end-to-end supply chain services. Through our domestic hub network and over 7 million square feet of warehouse space, and 500 trucks, Performance Team processes, distributes and transports over \$100 billion in wholesale goods annually. We've worked hard to earn and maintain a reputation as one of the leading e-commerce, distribution, trucking, and consolidation companies in the U.S. Here are a few ways we can help you serve your customers efficiently.

E-commerce Fulfillment & Distribution

Whether e-commerce, omnichannel, reverse logistics, pick and pack, transload, or carton-in carton-out, we have distribution solutions to meet your most basic or complex needs. PT has the infrastructure, material handling equipment, information technology, and management expertise to handle any challenge. We are proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate your need for lengthy and costly real estate investments, as well as construction and equipment, labor management and technology purchases. As your business expands, requiring additional space or more sophisticated solutions, Performance Team can rise to meet your strategic distribution needs.

Transportation

Our customers compete in fast-paced retail and manufacturing industries, demanding precise, accurate, and informed transportation support. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local pick-up, consolidation, and delivery to distribution facilities and stores, Performance Team's experience makes us ready to step up to the plate and make a difference for your company.

**WE ARE THE ONLY THING
THAT SHOULD COME BETWEEN
YOUR PRODUCTS AND YOUR CUSTOMERS™**



PERFORMANCE TEAM

CONSOLIDATION/DECONSOLIDATION | CROSS DOCK | WAREHOUSING & DISTRIBUTION | E-COMMERCE FULFILLMENT | CFS/FTZ | PICK AND PACK TRANSPORTATION | RETAIL STORE DELIVERY | EDI/INTERFACE SERVICES

Supply Chain Consulting


To Performance Team, logistics means strategy, execution and integrity. Our extensive experience in supply chain consulting enables us to analyze your business, devising custom, efficient, effective and flexible solutions to best maximize the movement, handling and distribution of your goods. Our logistics expertise can help you craft robust growth-oriented distribution networks, increasing your return on assets while managing overhead without losing sight of your goal—giving your customers the best service available.

Technology

Performance Team utilizes best-in-class technology to streamline and improve the movement and visibility of your products and information. Integrating our world-class WMS and TMS systems with yours, and your customer's ERP systems, is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI standards or proprietary interfaces as our customers require.

Pharr International Bridge

Your Connection. Your Business. Your Bridge.

 Like us on Facebook



Luis A. Bazán
Director

The Pharr International Bridge allows for safe, orderly and efficient crossings for both commercial and non-commercial vehicles. We do this by proactively implementing local, state, and federal rules and regulations as well as acting as a liaison with governmental agencies and business owners in the USA and Mexico. We deliver on our commitment by striving to excel in having the fastest crossing time, as well as being the only full-service commercial bridge in the region.



The Future for Trade is in Pharr

The Pharr-Reynosa International Bridge serves as one of the most important gateways for the U.S.-Mexico border. Pharr ranks 4th in the nation for trade with Mexico, behind only Laredo, El Paso and Otay Mesa. Ranked as the 6th largest land port of entry in the U.S. for the import and export of perishable and manufactured goods, it was an \$18 million project that was completed in November 1994 and opened its doors on November 16, 1994, built upon the foundation of NAFTA to handle both commercial and passenger operated vehicles. The land port of entry crosses on average over 2,400 northbound commercial trucks and 2,200 southbound commercial trucks on a daily basis. Pharr's import and export numbers speak for themselves, which is why regardless of the negative NAFTA rhetoric, the future still looks bright for international trade through Pharr.

Export Rankings in Pharr

- No. 2** in U.S. for TVs and computer monitors
- No. 3** in U.S. for petroleum gases
- No. 5** for cotton
- No. 6** for insulated wire and cable
- No. 6** for cellular antennas, parts

Import Rankings in Pharr

- No. 1** for category that includes avocados. Set 11th record in last 12 years.
- No. 1** for berries
- No. 2** for tomatoes
- No. 2** for vehicle audio systems
- No. 3** for TVs and computer monitors
- No. 3** for navigational equipment
- No. 3** for electric motors
- No. 3** for power tools
- No. 4** in electrical panels

No. 5 for insulated wire and cable

The Pharr border crossing plays an important logistics role in the global economy with direct connectivity to freight corridors through land, air and sea. The Pharr Bridge's strategic location, surrounding infrastructure, services and potential for growth, give a competitive advantage to the City of Pharr, Texas, as well as the City of Reynosa, Tamaulipas. In Reynosa, Pharr's cross-border trade benefits 11 industrial parks and commerce service centers with a total of 166 manufacturing plants. On the U.S. side, Pharr has 55 dry warehouses and 24 cold storage and distribution centers with another 15-20 both dry and cold opening by 2020.

New infrastructure projects and improvements inside the U.S. port of entry, as well as in Mexico, will streamline the truck/cargo inspection process, allowing for better flow, maximum efficiency, increased capacity and reduction of wait times. By 2020 the City of Pharr, through CBP's Donations Acceptance Program (DAP or 559), will have invested \$30 million in infrastructure improvements. These improvements, along with the new access to Mexico customs and the modernization of both import and export lots in Reynosa, will benefit trade for the next 25-30 years.

Since its opening in 1994, the Pharr Bridge has more than doubled its volume of imports and exports, now growing by up to 12% yearly in exports and 15% yearly in imports. This is a testament of the future potential for the Pharr International Bridge. If you're thinking of investing, relocating, expanding and excellence in logistics, choose the Pharr International Bridge. We are: Your Connection. Your Business. Your Bridge.



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PITT OHIO



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Charles L. Hammel III
President/Owner

Customer Driven

We strive to understand the diverse and emerging needs of our customer base. We provide reliable and dependable solutions that exceed our customers' expectations.

People Driven

We know that our most significant resource is our people. The success of our organization can be attributed to our employees' dedication, pride, and outstanding work ethic. The commitment and loyalty of our employees facilitates the success of our organization.

Quality Driven

We recognize that quality is important to our customers. We develop repeatable operations, safety, security, claims prevention and vehicle maintenance processes that minimize variance and improve consistency. We are committed to providing our customers with high-value, cost-efficient solutions. Our commitment to quality is integral to our company.



With the help of the talented people at PITT OHIO, our company has grown from a Less-Than-Truckload (LTL) leader to a transportation solutions provider equipped to handle all of your transportation needs. The core values we established in 1979 for our LTL service remain the same today as PITT OHIO continues to go beyond the road and exceeds expectations with our SUPPLY CHAIN, GROUND and TRUCKLOAD services as well.

Our organization exists to make our customers more competitive, our employees more valuable and our communities stronger. Our "just say yes" approach to conducting business is a result of our commitment to lead the industry with our customer-centric mindset and innovation.

We strive to take it to the next level by providing diverse transportation solutions that help optimize our customers' supply chain. This customer-centric mindset is evident in the services that we are able to provide our customers. PITT OHIO has the ability to

not only move freight reliably throughout the Mid-Atlantic and Midwest region but throughout all of North America. Our enhanced and simplified Fast Track service is now your global expedite solution to deliver all your urgent shipments. In addition, we have added over 1200 heated trailers boasting the largest heated fleet in the United States in order to deliver customers protect from freeze shipments with our Heat Track service.

We are driven by our customers, people and our commitment to quality in every part of our business. We are Customer Driven, People Driven and Quality Driven.

At PITT OHIO, you can be sure "We're Always There For You!"

PITT OHIO

SUPPLY CHAIN ■ GROUND ■ LTL ■ TL

We're Always There For You!

PITT OHIO

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Greg Burns
President & CEO

Founded in 1991, PLS Logistics Services is one of North America's largest third party logistics providers. Driven by technology, we provide dependable freight management, outsourced logistics and brokerage solutions across all industries and all major freight modes. With over one million loads moved annually, rely on our size, experience, and be 100% confident in all of your freight moves.

Solutions. Delivered.



PLS

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888-814-8486
www.plslogistics.com

With additional offices in:

Pittsburgh, PA
Philadelphia, PA
Jacksonville, FL
Tampa, FL
Charlotte, NC
St. Louis, MO
Dallas, TX
Houston, TX
Phoenix, AZ

Who We Are

PLS Logistics Services is a tier-one, full-scale provider of transportation management services. As a non-asset provider, PLS' carrier network consists of over 60,000 trucking companies along with Class-1 railroads and major barge companies. PLS has the largest flatbed network in the industry. Our technology-driven solutions deliver true cost savings and service improvements. We have logistics experts across all modes and multiple industry verticals, including industrial, energy, CPG, and retail.

Solutions

Effective transportation management enables shippers to increase visibility, manage inventory, improve processes, reduce costs, and enhance service performance.

- **Brokerage Services:** For spot market freight shippers, our representatives can always find you the best rates and capacity while monitoring your shipments through delivery.
- **National Accounts:** For shippers looking for committed capacity, our logistics expertise and carrier network are the solutions for strategic portions of your distribution network.
- **Managed Transportation:** For shippers looking to improve service and lower costs, our team will work with you to find pain points and use actionable data to generate strategic results.
- **Inbound Freight Management:** To direct inbound freight, shippers have to take control. PLS inbound specialists monitor your vendors, making sure they don't use a carrier that costs you more.

Technology: Going PRO

With PLS PRO, you can oversee all freight shipping, from planning to freight settlement. With our proprietary TMS, you can operate, plan and optimize transportation activity by merging all shipping processes into one online platform.

- **PLS PRO:** Scalable, customizable and user-friendly. PLS PRO seamlessly integrates with your existing business systems and is designed to optimize shipments, consolidate billing and track KPIs.






- **PLS PRO LTL:** Uncomplicated, innovative and configurable. 2.0 is exclusively for LTL freight moves, with a carrier portal unlike anything on the market. It has a density class estimator, auto GL coding and digital BOLs.
- **Mobile Apps:** Innovative, reliable and responsive. PLS Live Track app, for client-shippers, enhances visibility with status notifications, reporting and map-based tracking. PLS Carrier Connect app, for dispatchers and drivers, permits drivers to instantly share their location, receive dispatch information and upload photos.
- **Continuing Innovations:** Set to be launched in early 2018 is PLS PRO 3.0. Cloud based, full service TMS, and cutting-edge technology. The dashboards are designed to measure shipping metrics and aid in future efforts with strategic reports.

Results

At PLS Logistics, we generate long-term results for our clients. We identify challenges and create custom solutions so that you can focus on your core competency.



Polaris Transportation Group

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Mission

Founded in 1994, Polaris Transportation Group fosters a culture of mentorship and support for existing and future employees. In so doing we will create a customer experience unique to the transportation industry and we will continue to invest in the people and organizations that join our family of companies. We will support and recognize our social, cultural and environmental responsibilities to the communities we serve. Our reputation will be one of respect as an undisputed leader in our field and our company chosen over others as a trusted supplier and partner in the transportation industry.



For nearly 25 years, Polaris Transportation Group has been an award winning carrier of choice for Fortune 500 companies, 3PLs, global freight forwarders and small to medium size businesses alike. All divisions operate with the best technology and customer service available in the industry. A snapshot of their individual service strengths follow:

Polaris Transportation is the largest independently Canadian owned, cross border LTL carrier. They specialize in the shipment of dry goods, price by the hundredweight or by the skid and deliver industry leading transit times between Canada and the USA. Customer service is a top priority at Polaris. As an ISO 9001 registered company, you can rest assured your shipments will be delivered according to their stringent quality process.

Polaris Motor Freight Inc. is the U.S. headquarters of Polaris Transportation's LTL cross border operation, based in Cleveland, Ohio. They are a full truckload and LTL carrier in the northeast Ohio market and specialize in distribution of freight in Ohio's largest metropolitan area.

Polaris Global Logistics (PGL) investigates larger opportunities within their customers' supply chain. These solutions include global requirements where PGL acts as the critical link for the North American transportation and distribution segment. Within

North America, they provide all modes of transport, warehousing, distribution and supply chain management services. They can effectively deliver to every zip and postal code within Canada and the USA on a daily basis.

J.G. Drapeau takes a dedicated partnership approach to the truckload transportation of hazmat commodities. They purchase and maintain equipment types to suit each customer's requirements including; dry vans, heaters, reefers and an extensive chassis fleet for the transport of intermodal and sea containers. Safety is of the utmost importance and all J.G. Drapeau drivers and operational staff are certified through regular dangerous goods training.

Commercial Warehousing and Logistics (CWL) specializes in the warehousing of hazardous materials and is headquartered in Toronto, Ontario. Their operational facility and personnel are compliant with all regulations and safety protocols required for the handling of dangerous goods. If you need a presence in Canada, CWL's Toronto facility serves as the ideal distribution hub.



Polaris Transportation Group

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Port Everglades



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Steven M. Cernak, P.E., PPM

Chief Executive & Port Director

As a premier gateway and powerhouse for international trade, travel and investment, Broward County's Port Everglades leverages its world-class South Florida facilities and innovative leadership to drive the region's economic vitality and provide unparalleled levels of service, safety, environmental stewardship and community engagement.

Port Everglades, one of the nation's leading container ports handling more than one-million TEUs annually, serves as a gateway to Latin America, the Caribbean, Europe and Asia. Its enviable location at the crossroads of North-South and East-West trade, and in the heart of South Florida's consumer-rich population, is strengthened by intermodal connections that reach 70 percent of the U.S. population within four days.

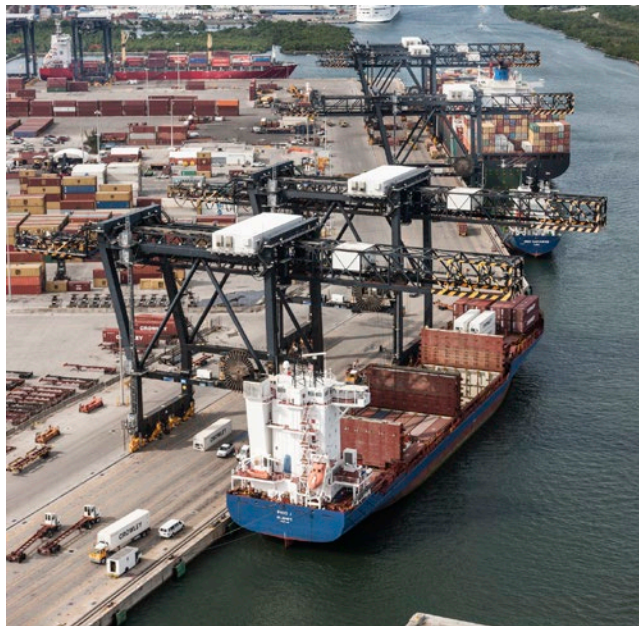
Port Everglades efficiently handles a diverse spectrum of cargos with cost-competitive services provided by multiple terminal operators. Port Everglades' users have long enjoyed the benefits of such attributes as:

- 24/7 customer service
- location at the center of the nation's eighth most populous metropolitan region
- direct access and just one green light to the Interstate highway system
- favorable location less than one mile from the Atlantic Shipping Lane
- on-port Foreign-Trade Zone
- proximity to Fort Lauderdale-Hollywood International Airport (FLL), just two miles away

Ongoing capital improvements and expansion ensure that Port Everglades is ready to handle future growth in container traffic.

On the waterside, the Port Everglades Navigation Improvements Project has received federal authorization for the U.S. Army Corps of Engineers to move forward with deepening and widening the Port's navigation channels as part of the Water Infrastructure Improvements for the Nation (WIIN) Act. The project is currently in the preconstruction engineering and design phase, and can now proceed through the permitting and federal funding processes.

In addition, the Port's Southport Turning Notch Extension project will lengthen the existing deep-water turn-around area for cargo ships from 900 feet to 2,400 feet, resulting in up to five new cargo berths.



Landside, several multi-million-dollar infrastructure improvements have enhanced connections with South Florida's major highway and railroad systems, and will add new Super Post-Panamax gantry cranes in Southport.

Florida East Coast Railway's (FECR) 43-acre Intermodal Container Transfer Facility efficiently transfers domestic and international shipping containers between ship and rail.

The Florida Department of Transportation (FDOT) invested \$42.5 million to build the Eller Drive Overpass, allowing vehicles to travel unimpeded over FECR's rail tracks directly to Florida's interstate highway system.

Port Everglades also partnered with FDOT to realign McIntosh Road, the main roadway in the Port's Southport containerized cargo area, to build an efficient multi-lane loop road with ample room for truck staging.

As Port Everglades continues to advance major infrastructure projects to increase productivity, this South Florida powerhouse seaport will continue to serve as an ideal point of entry for products shipped around the world.

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Port Houston



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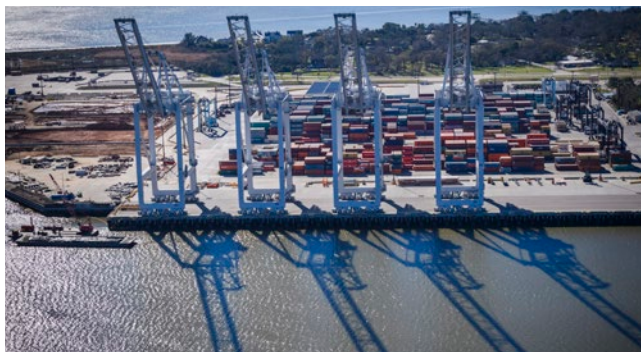


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Roger Guenther
Executive Director

For more than 100 years, the Port of Houston Authority has owned/operated the public cargo-handling facilities of Port Houston – the nation's largest port in terms of foreign waterborne tonnage. The port has historically been an economic engine for the Houston region, the state of Texas, and the nation. The port contributes to the creation of nearly 1.175 million jobs statewide and 2.7 million jobs nationwide and the generation of more than \$265 billion of statewide and \$617 billion of nationwide economic activity.



With two-thirds of the state's population located within a 300-mile radius, Port Houston offers a central location for reaching the heartland of America.

The Port of Houston Authority owns a total of eight public cargo-handling terminals located along the 52-mile-long Houston Ship Channel. With six general cargo facilities and two container terminals, the diverse cargo-handling capabilities at the docks of the Port Authority make Houston the U.S. Gulf Coast leader in maritime shipping and logistics. Port Houston is the number one container port on the U.S. Gulf and the sixth largest container port in the country. With all-water services to the Far East, Latin America and Euro-Med, the port is a major container gateway for Houston, for Texas, and for all of the 100 million people who live between the Mississippi River and the Rocky Mountains.

Its balanced import and export trade also provides economical match-back opportunities and efficiencies.

According to the U.S. Census Bureau, Houston is the second-largest customs district in terms of the export merchandise value—\$127 billion in 2012. Its massive petrochemical complex utilizes the port's container terminals to export large volumes of plastics and chemicals. Other containerized exports

include machinery, food and drink and raw cotton, as well as standard backfill exports.

Ongoing projects to service Post-Panamax vessels at its two container facilities will position Port Houston for the containerships of the future.

Bayport Container Terminal:

At build-out, this state-of-the-art terminal will have a total of seven container berths with the capacity to handle 3 million TEUs on a complex which includes 376 acres of container yard. The master plan also includes a 123-acre intermodal transfer facility that will be built based upon demand. A computerized inventory control system and mobile app track the status and location of individual containers. The terminal also features electronic data interchange capabilities.

Barbours Cut Container

Terminal: One of the top container-handling facilities in the U.S. Gulf since 1977 is in the process of being modernized. A \$700 million project to upgrade this critical facility is underway that includes: Super-Post-Panamax cranes, lights and dock improvements to continue to provide customers efficient cargo handling and a total capacity of 2 million TEUs.

With a 45-foot-deep federal channel that today accommodates Post-Panamax vessels and widening and deepening projects at our container terminals, Houston is big-ship ready. The Bayport terminal channel has been widened by up to 100 feet in the bay and 50 feet in the land and the channel has been deepened by five feet to 45 feet to match the depth of the Houston Ship Channel. The construction dredging is completed. The Barbours Cut terminal channel project has been completed and includes widening from 150 feet to 225 feet and increased channel depth to 45 feet.

Extensive intermodal rail infrastructure provides easy access to four nearby terminals served by BNSF, KCS and UP. Weekly service to Dallas is available via the Barbours Cut near dock rail facility. The container terminal locations also provide immediate and fluid access to the major interstate highways and air-freight connections.






PORT HOUSTON
THE INTERNATIONAL PORT OF TEXAS

Port Houston

111 East Loop North
Houston, TX 77029
www.porthouston.com

Port Jersey Logistics

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Robert Russo
President & CEO

Port Jersey Logistics exists to empower the success of our People, our Customers and our Network. This is done by developing tailored logistics solutions through creating collaborative partnerships with our customers to ensure their expectations are exceeded so they can focus on their core business.

This is achieved by dedicating ourselves to focusing on 4 key areas:

- **Relationships:** Working together as trusted partners, openly sharing ideas and expectations.
- **Teamwork:** Recognizing, respecting & aligning our goals with the goals of each stakeholder.
- **Productivity:** Continuous process improvement, by working together to assess, plan, execute and then re-develop solutions for improved efficiency.
- **Culture/Ethics:** Following the Golden Rule to operate with the highest level of integrity and respect.

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Port Jersey Logistics offers six decades of 3PL experience providing comprehensive and integrated services that meet a broad range of logistics requirements. Customized one-stop solutions are built for our customers through our warehousing and transportation divisions which cater to a wide array of products including:

- Consumer Packaged Goods
- Specialty Foods
- Food Ingredients
- Health & Personal Care
- Alcoholic Beverages

Distribution and Fulfillment

Warehousing, Inventory Management, and Fulfillment are provided through our warehousing division, Tyler Distribution Centers, Inc. All facilities are food grade, FDA registered, AIB approved with Superior ratings, and USDA Organic Certified. Manufacturers, importers, exporters, distributors and retailers all benefit from our focus on compliance and technology in developing customized distribution solutions.

Value Added Services

As a comprehensive solution, Tyler Distribution provides value added services, such as:

- Retailer compliance
- Vendor consolidation
- E-commerce fulfillment
- Secondary packaging and assembly
- Shippers/point-of-purchase displays
- Ink jet printing
- Heat shrink packaging
- Labeling and ticketing
- Pick & Pack

With space and capacity flexibility as well as specialized capabilities, your public or contract warehousing and distribution requirements are covered. In addition to offering ambient and temperature-controlled warehousing, our operations utilize a full range of modern material handling equipment. Should your warehousing and distribution situation require dedicated operations, we have the resources to provide fast, effective solutions anywhere in the United States.



Transportation Management

Our national transportation management operation, Continental Logistics, Inc., provides solutions for customers with varied needs through multiple transportation modes. We provide our customers the human and technological resources that coordinate all of the logistics prior to pick-up and see everything through to ensure delivery.

With direct personal involvement of your dedicated Logistics Coordinator, we manage your domestic supply chain throughout the entire process regardless of what is needed to get things done the right way, on time and on budget! Continental Logistics Inc, offers the following:




- Retailer compliance
- Import / Export Drayage
- Less than Truckload "LTL"
- Full Truckload "FTL"
- Intermodal Transportation
- Project Management
- Cross Dock Transportation
- Vendor Consolidations

Scalable, Customized Solutions

Beyond warehousing and transportation, Port Jersey provides added value by developing solutions tailored to the needs of our clients – and our clients' clients. Our broad range of options exceeds customer expectations by integrating transportation and warehousing services with a focus on both compliance and technology.



Port Logistics Group

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Bob Stull
CEO

Mission Statement

■ We are the gateway logistics experts, providing complete logistics services at major North American ports, enabling speed to market, inventory control & visibility, and fast, flexible, reliable service for our clients.

■ Our clients benefit by leveraging our experience, agility, innovation, service excellence and national footprint to gain a distinct competitive advantage.

The Leader in Gateway Logistics Services

Port Logistics Group is the nation's leading provider of gateway logistics services, including value-added warehousing and omnichannel distribution, transloading and cross-docking, ecommerce fulfillment, and national transportation. With 5.5 million square feet of warehouse space strategically located in and around major North American ports, we provide the critical link between international transportation and the "last-mile" supply chain.

National Presence, Local Touch

When you work with Port Logistics Group, you'll be confident that our local operators know your products, your customers, and your challenges at each port of entry. From the moment your goods arrive, our team provides fast, reliable pickup and processing. Our retail industry knowledge allows us to **meet your most demanding customer specifications**. You can expect that same level of service **regardless of your U.S. point of entry**, giving you the flexibility to manage a complex and ever-changing global supply chain.

On the Shelf, On Time

At Port Logistics Group, we understand the urgency of getting goods from the port to store shelves on time and consumer-ready. Whether your products require **transloading, cross-docking, or storage and distribution**, our experienced staff and advanced material handling technology will get your products out of the port and onto store shelves.

A Full-Service 3PL

We've designed our locations to be a one-stop solution for our retail and manufacturing customers. We combine our gateway logistics services with **domestic vendor consolidation for store and DC delivery operations**. For our clients who need a complete distribution solution, Port Logistics Group provides **inventory management, order fulfillment, pick-pack, and kitting**. Our Value-Added Services teams provide a full range of **retail finishing services** (inspection, ticketing, sewing, pressing, re-pack, GOH processing, labeling, gift wrap) so your products arrive at their destination ready for sale.



Many Channels – One Provider

We specialize in solutions for retailers and manufacturers who need to combine a traditional retail distribution strategy with a B-to-C channel. Our proprietary WMS allows you to maintain a **single inventory** at multiple locations while fulfilling orders to your DCs, stores, or Internet customers – **seamlessly**.

Omnichannel Ready

Experience. Agility. Service Excellence.

National Footprint. As you design your supply chain strategy, don't leave the critical link between global transportation and your last-mile supply chain to chance. **Trust Port Logistics Group – the Gateway Logistics Experts.**



Port Logistics Group

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Port of Brownsville



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**Eduardo A. Campirano**

Port Director & CEO

Facilities

- Approximately 40,000 acres of land
- 17-mile-long ship channel
- 42 ft. channel depth (U.S. Congressional authorization to deepen to 52 ft.)
- 635,000 sq. ft. covered storage
- 3+ million sq. ft. open storage
- 13 cargo docks
- 5 liquid cargo docks (with a sixth under construction)



As the largest landowning public port authority with 40,000 acres and the only deepwater seaport on the U.S.-Mexico border, the Port of Brownsville is uniquely positioned to serve as the transshipment gateway delivering goods and materials to nearby multinational manufacturing centers on both sides of the border. Mexico has emerged as the most dynamic economy in Latin American overtaking Brazil as the region's largest steel consumer. And the Port of Brownsville ranks among the leading U.S. steel ports, moving more than 2.3 million tons of steel into Mexico, during the most recent reporting period.

Mexican oil reforms are fueling the exchange of petroleum products at previously unseen volumes, contributing to the expansion of vessel, rail and highway movements to and from the port. These activities contributed to the port's Foreign Trade Zone reaching the number two spot in 2016 for the value of exported goods – \$2.8 billion, marking the fourth time in as many years that FTZ No. 62 was within the top three in the U.S.

That comes as no surprise with more than 10 million eager consumers within a three-hour drive of the port, with many of those located across the border. And crossing the border is easy. The Port of Brownsville's property actually meets the international border, proving an undeniable proximity advantage.

The first new border-crossing rail bridge in 108 years opened in 2015, directly connecting the Port of Brownsville with Mexico and all of North America. The port is conveniently served by three Class 1 railroads: Union Pacific, BNSF Railway and Kansas City Southern de Mexico. And the port's short line BRG Railway (operated by agreement with OmniTRAX) complements the Class 1 providers with 45 miles of on-port rail assets.

Crossing the border by road is simple, too. A unique overweight corridor pioneered by the Port of Brownsville crosses the border at the Veterans International Bridge. This heavy haul highway allows trucks entering or leaving the port to be loaded to the maximum legal weights of Mexico – 125,000 pounds – 45,000 pounds more than those of standard U.S. limits. That means remarkable savings in time, money and logistical efficiencies.

The Port of Brownsville is the port that *works*!

**PORT OF
BROWNSVILLE**
the port that works

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Brownsville, TX 78521
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www.portofbrownsville.com

Port of Galveston



The Port of Galveston is one of Texas' major seaports, relying on any local tax dollars for operations. The Port generates current annual operating revenues of approximately \$34.5 million, provides an annual estimated economic impact to the State of Texas of over \$2.3 billion and generates approximately 13,890 jobs.

The Port of Galveston, a Landlord Port with facilities and property approximating 850 acres on Galveston Island and adjacent Pelican Island, facilitates the movement of a diverse mix of domestic and international cargoes that deliver value to the region and the state. Situated on the Gulf Intracoastal Waterway and the Interstate Highway System (I-45), the Port is also served by the two major western Class 1 railroads, the BNSF Railway Company and the Union Pacific Railroad. The Galveston Ship Channel has an authorized depth of and is currently maintained at 45 feet, with channel widths up to 1,200 feet. The Port serves the cargo, cruise and offshore oil and gas industries simultaneously.

One of the top fifty ports in the nation and one of the busiest seaports in Texas, the Port moves an average of 3.4 million short tons of cargo each year. This includes export grain, fertilizer and other dry and liquid bulk products, wind turbine towers, blades, nacelles and other components, high and heavy cargoes, project cargoes, new, used and personally owned vehicles, agricultural machinery, construction equipment and numerous other types of roll-on/

roll-off cargoes, household goods, refrigerated fruit and produce, liner board, military cargo, and some containerized cargo. The Port maintains Roll-On/Roll-Off (Ro-Ro) terminal facilities in both the east and west end areas of the Port, currently serviced by 6 regular Ro-Ro shipping lines. They are Wallenius Wilhelmsen Logistics (WWL), American Roll-On Roll-Off Carrier (ARC), "K" Line, MOL ACE ("ACE" stands for Auto Carrier Express), ACL-Grimaldi Line and Hyundai Glovis. Nearly all of the Port's facilities have direct access to the Port's terminal railway services, Galveston Railroad, LP, which interchanges with the Class 1 railroads.

The Port of Galveston is also the Grantee for Foreign-Trade Zone (FTZ) No. 36, an Alternative Site Framework (ASF) Zone with activated sites located on Galveston Island Port facilities, Pelican Island and other locations in Galveston County.

Port of Galveston

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Port of Long Beach



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**Mario Cordero***Executive Director***Mission**

The Port of Long Beach is an international gateway for the reliable, efficient and sustainable movement of goods for the benefit of our local and global economies.



The Port of Long Beach is the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, environmental stewardship and sustainability. As the second-busiest container seaport in the United States, the Port handles trade valued at more than \$180 billion annually and supports 1.5 million trade-related jobs across the nation, including 300,000 in Southern California.

As the industry enters the "Big Ship Era," the Port of Long Beach is one of the few U.S. ports that can welcome today's largest vessels.

Founded in 1911, the Port serves 175 shipping lines with connections to 217 seaports around the world. Goods moving through the Port reach every U.S. congressional district.

The Port encompasses 3,200 acres with 31 miles of waterfront, 10 piers, 80 berths and 66 post-Panamax gantry cranes. In 2017, the Port handled more than 7.5 million container units and expects to see even more growth in 2018.

Led by the five-member Board of Harbor Commissioners and Executive Director Mario Cordero, the Port is investing \$4 billion this decade in a capital improvement program, the largest in the nation. It is building some of the most modern, efficient and sustainable marine facilities in the world to accommodate bigger and bigger ships, while generating tens of thousands of new jobs in the region.

The two largest projects are the replacement of the aging Gerald Desmond Bridge, budgeted at nearly \$1.5 billion, and the Middle Harbor Terminal Redevelopment Project at \$1.5 billion. Middle Harbor will be the most technologically advanced container terminal in North America, capable of moving more than three million container units annually while cutting air pollution by half from previous levels. The new landmark, cable-stayed bridge will be safer and provide better Port access than the current span.

The Port of Long Beach prides itself on its culture of customer service and the strong relationships it maintains with industry, community, environmental advocates and partner agencies. It has received many accolades from government and industry for its landmark green initiatives, and industry leaders have named it "The Best Seaport in North America" in 19 of the past 22 years.



Port of
LONG BEACH
The Green Port

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Port of Los Angeles



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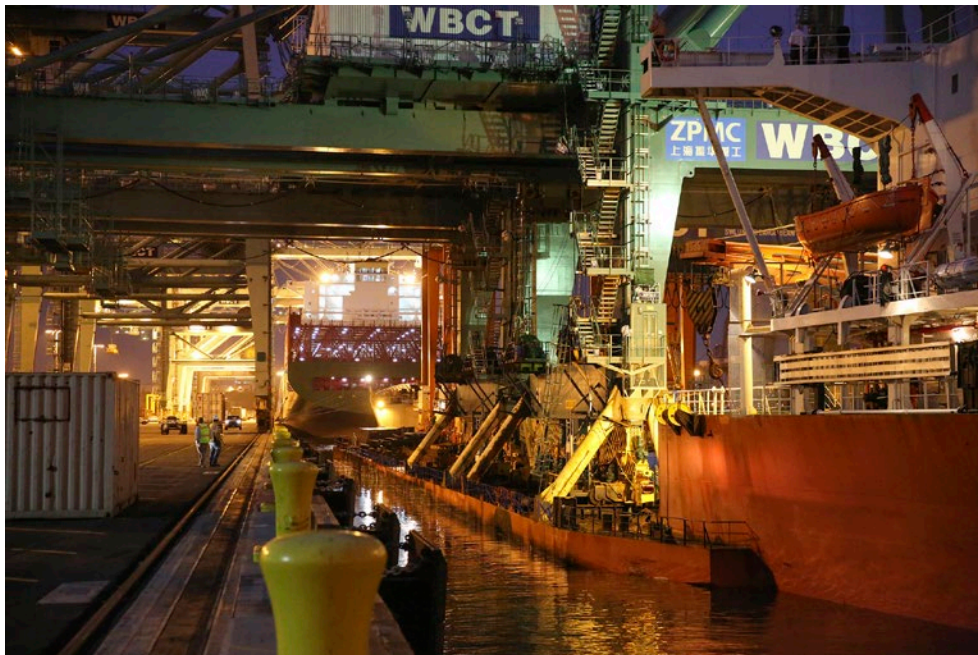


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**Gene Seroka***Executive Director*

The Port of Los Angeles encompasses 7,500 acres of land and water along 43 miles of waterfront. It features 27 passenger and cargo terminals, including automobile, breakbulk, container, dry and liquid bulk, and warehouse facilities that handle billions of dollars worth of cargo each year.

When measured by container throughput, the Port has consecutively ranked as the number one port in the nation for the last 15 years.

**Port of Los Angeles**

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The Port of Los Angeles—America's Port® and the premier gateway for international commerce—is located in San Pedro Bay, 20 miles south of downtown Los Angeles. This thriving seaport not only sustains its competitive edge with record-setting cargo operations, but is also known for its groundbreaking environmental initiatives, progressive security measures, diverse recreational and educational facilities, and visitor-serving LA Waterfront.

The Port is currently increasing supply chain efficiencies by continuously exploring new technologies and creative ideas that support business competitiveness, environmental sustainability, security, and efficiency. The Port is working with supply chain partners to improve the efficiency of marine terminal, trucking, rail and vessel operations.

With an exceptional credit record, the Port maintains an Aa2 bond rating, the highest assigned to any seaport in the United States, operating without the benefit of taxpayer support. The Port also wields tremendous economic impact, generating employment for more than 3.3 million Americans nationwide. In California alone, nearly 1 million jobs are related to trade through the San Pedro Bay Port Complex.

Facilitating global trade while protecting the environment is a delicate balance at the nation's largest trade gateway. To strike that balance, the Port of Los Angeles is leading the way internationally when it comes to reducing air emissions, improving water quality, modernizing facilities and cultivating the development of new technologies.

The aggressive clean air program at the Port of Los Angeles shows it has reduced pollutants up to 97% in the past 10 years, measured by a detailed inventory of emissions of key pollutants from ships, trucks, locomotives, cargo-handling equipment and small harbor craft. At least half of container, refrigerated and cruise ships calling at the Port are required to run their auxiliary engines on shore-based electricity, which eliminates significant emissions at berth.

Complementing its busy terminal operations with green alternatives, the Port of Los Angeles remains committed to managing resources and conducting Port developments and operations in both an environmentally and fiscally responsible manner.

The Port of Los Angeles: America's Port®.

Purolator International

We deliver Canada



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Mission Statement

To be the best in our industry at shipping and logistics for companies delivering to, from, and within North America.



International's Elite service is the go-to option. This premium, guaranteed service delivers time-sensitive shipments anywhere in the world, regardless of the size, destination, or time of day.

- **Express:** Our Express services include guaranteed next-day and second-day delivery. Packages are tracked every step of the way to offer clear visibility, and with a track record of industry-leading on-time performance and guaranteed delivery points, businesses can be sure their package is where it needs to be

when it needs to be there.

- **Expedited Forwarding:** Businesses have deadlines to meet and inventory levels to maintain. Our business is making sure our customers' businesses deliver. We move 400,000 pounds of freight each night and 100 million pounds each year. Our highly competent logistics experts provide air and ground solutions through an integration of information, transportation, inventory, warehousing, tracking, material handling, and packaging.
- **Parcel:** Not every package a business ships has to get there yesterday, but that doesn't minimize its importance. Parcel is our most cost-efficient delivery service for documents, catalogs, and similar packages to and within Canada. For ecommerce shippers, our PuroPost service has all-in-pricing and a 2-8 day service guarantee that covers Canada completely providing you even more options to get your shipments delivered quickly and reliably. And our PuroPostPlus solution goes even further with 2-5 day delivery.

Purolator International is the established leader in helping U.S. businesses ship to, from, and within Canada. That expertise has formed a foundation that enables Purolator International to deliver superior service across a full portfolio of shipping and logistic products to businesses throughout North America as well as offer specialized services within the U.S.

Our customers' requirements are as varied as the industries they represent. That's why we don't offer cookie-cutter supply chain solutions. By customizing a mix of proprietary transportation management and specialized services that suit their businesses, we make shipping seamless and hassle-free at every point along the supply chain. Through our native Canadian market expertise, comprehensive network, and unmatched border-crossing proficiency, we have the capabilities to meet any logistics needs for cross border. These capabilities, along with our proven transportation management expertise, let us go beyond Canada and offer other solutions.

The key to our past success and the basis for all of our services—new and old—is our emphasis on customer focused transportation management. Our entire organization has been built around the principle that our customers deserve a proactive partner who makes it easier to ship. No matter the service, we offer complete visibility and ultimate peace of mind—we call this the PuroTouch.

Purolator International also offers a wide range of additional services to help create the most efficient supply chain. From the best transportation routing, to the proactive management and tracking, to reliably quick transit times with incredibly flexible integration options, we provide a service you can count on.



Purolator International

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Fax: 516-938-2395

purolatorinternational.com

Services

- **Elite:** Our standard shipping services set the bar for transit time and accuracy, but we know there are times when businesses need to go above and beyond. For these urgent shipments, Purolator

R2 Logistics



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Ben Gase

Founder and CEO

The R2 Way

Obsess Over The Customer
Do It Now Attitude
Take Responsibility
Be Different
Always Think Positively
Compete, Compete, Compete
Over-Communicate
Do Your Job
Play The Long Game
It's About The Team



WHO WE ARE

Founded in 2007, R2 Logistics is a global provider of transportation services and logistics solutions. As a third-party logistics company, we provide access to thousands of contracted transportation providers. With offices located across the United States we have the capacity to resolve all your shipping needs. Backed by game-changing technology and our culture for Reliable Service and Relentless Passion, we've built a strong reputation as an industry leader.

CUSTOMER SERVICE IS PRIORITY NUMBER 1

At R2 Logistics we pride ourselves on offering a superior customer service experience. Whether you're a Fortune 500 company or a small family owned business you are valued by R2 Logistics. Our Customer Service Advisory Board was formed to ensure every customer across the board is given the time and attention they deserve. Comprised of a member from each of our offices, this group holds a weekly conference call to hold everyone accountable by discussing any service issues or successes. The team also meets twice annually at our corporate headquarters to brainstorm new and innovative ways to offer the best customer service the transportation industry has ever seen.

TAKING TECHNOLOGY FURTHER

R2 Logistics is superior to other 3PLs by how we utilize technology to ensure the highest level of accuracy and service. Our TMS creates data that help shippers streamline tasks and reduce costs. With an integrated customer portal, our tools deliver real-time connectivity across the supply chain. Whether you need transparent visibility to your operations, optimization of your business processes, or strategic data and reporting to help drive decisions, R2 Logistics has the tools you need.

SERVICES & CAPABILITIES

- Supply Chain
- Truckload
- LTL
- Expedited
- Intermodal
- Air
- Specialized



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RateLinx



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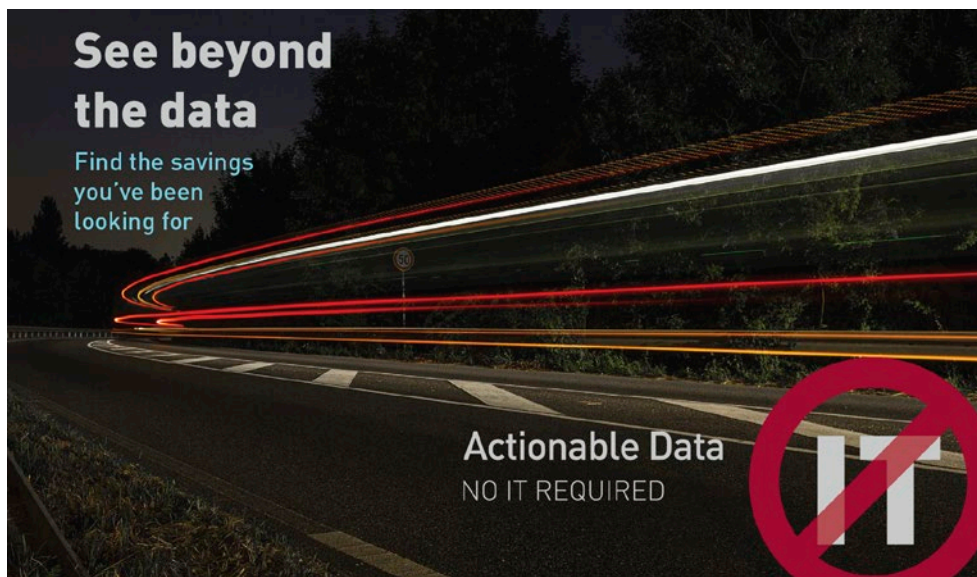
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Join the Conversation

**Shannon Vaillancourt***President***Corporate Mission:**

Develop and implement customized and integrated logistics software tools while providing insightful consulting to help customers lower freight and overall supply chain costs.



RateLinx is the only logistics software provider to create clean, actionable data with no IT required. We collaborate with you to find opportunities for you to take action and reduce your overall freight spend. With RateLinx, you can begin to manage logistics in 3D—Diagnose, Develop and Deploy.

Diagnose

First, we diagnose your current situation. Starting with clean, standardized data from Intelligent Invoice Management™ (IIM). IIM automates data cleaning and standardizing to obtain actionable data. IIM merges carrier invoice, track & trace, shipment and order data into one standardized data set in real time. Coupled with our Analytics Module, you'll get actionable data identifying where decisions need to be made and actions taken.

Develop

Once you have IIM's standardized data, our Predictive Modeling & Analytics engine helps you develop strategies to address the underlying problems and reduce costs. Even before you start implementing, you can be certain that these data-driven decisions will lead to big savings on your freight costs—strategies are tested in the modeling environment to ensure positive outcomes and reveal any unintended consequences before changes are made.

Deploy

You get access to all of these processes through our Dashboard Visibility Module showing data in real time. Customized with your goals and constraints, RateLinx converts the data into actionable intelligence, so you can quickly deploy your new strategy and get quicker savings.

Advanced Analytics

As you deploy your strategy, the ShipLinx analytics engine provides insights on each shipment to measure and monitor success and compliance. ShipLinx can be deployed as a full TMS, or specific modules can be deployed to augment your current environment. ShipLinx TMS can be customized and integrated to bridge the gaps within your current environment for greater efficiency and savings.

Ultimately, it's the analytics that make RateLinx stand apart from other logistics solutions. A single, powerful rating engine provides clean rates in IIM, real-time insight to IIM's standardized data, and fast and accurate rate sourcing with Predictive Modeling. Integrate these insights into your logistics management for smarter results. That's why we call it Integrated Shipping IntelligenceSM.

RateLinx

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Madison, WI 53718
Phone: 262-565-6150
sales@ratelinx.com
www.ratelinx.com

RateLinx
Integrated Shipping IntelligenceSM

Rinchem Company, Inc.

Streamlining the Chemical Supply Chain



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Chuck Breinholt
President

Our Mission:

The mission of Rinchem Company, Inc. is to be the most responsive provider of Chemical Management Services any of our stakeholders ever experience. Responsiveness is identifying, documenting and fulfilling every expectation and requirement of our stakeholders. Stakeholders include customers, employees, communities, regulatory authorities and owners.

Locations:

- United States
- Taiwan
- Singapore
- South Korea
- Israel
- Ireland

Associations:

- ISO 9001
- IWLA Member
- WERC Member

Rinchem Company, Inc.

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1-888-3PL-CHEM
info@rinchem.com
www.rinchem.com

Managing the Global Chemical Logistics Network

Rinchem Company, Inc. is a lead logistics provider with proven expertise in creating and managing safe and efficient supply chains for high purity, pre-packaged chemicals and gases. We apply three decades of expertise and innovation to provide the most reliable, efficient, and cost-effective solutions for our customers. Our services include global warehousing, transportation, freight forwarding, training and consulting.

Rinchem operates a broad network of temperature-controlled, hazardous materials compliant warehouses at locations across North America and in parts of Europe, the Middle East and Asia. Rinchem's transportation and warehousing networks are linked through Chem-Star®, a secure, Internet-based logistics management application and reporting interface that provides customers with real-time visibility into inventory location and status.

Rinchem Services and Areas of Expertise

Our areas of core competence include:

■ **Lead Logistics Solutions:** Coordination of all logistics-related activities and suppliers, including analysis of and recommendations regarding modes of transport, opportunities for consolidation, customer service performance levels and opportunities for supply chain improvement

■ **Warehousing:** Public or dedicated, temperature-controlled or ambient, regulated or non-regulated warehousing and handling of high-purity, pre-packaged chemicals, gases and other materials

■ **Transportation:** Intermodal, over-the-road transportation, cross docking or local delivery of wet or dry chemicals or other materials in bottles, cases, drums, totes or other specialized containers

■ **Freight Forwarding:** International shipment of regulated, temperature-controlled chemicals and gases, including import, export, customs clearance, shipment consolidation and deconsolidation, drayage to and from the port, bonded warehousing, cross-docking, transloading and door-to-door delivery services.

**OVER 1.5 BILLION POUNDS
OF CHEMICALS AND GASES
SAFELY HANDLED ANNUALLY**

Chemical Management Expertise and Logistics Network Optimization

Rinchem's core area of expertise is our ability to safely and efficiently manage chemicals and gases, achieving full regulatory compliance and a reduction in risk. Unlike many general purpose third party logistics providers, Rinchem's assets, employees, systems, processes and expertise are customized for the management of chemicals and gases. Allowing Rinchem to manage the chemical supply chain enables companies to focus greater time and resources upon their own core competencies.

Rinchem engages in long-term, strategic relationships with its customers to systematically drive cost, risk and waste out of the supply chain. Strategies for improvement include the utilization of systems and expertise that deliver greater visibility, flexibility and control, leading to inventory reduction and improved service levels. Rinchem also helps customers to consolidate and optimize shipments and routing, reducing a company's environmental footprint, as well as overall logistics costs.



RoadOne



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Ken Kellaway
CEO



David McLaughlin
COO



RoadOne provides domestic and international intermodal trucking and related services to multiple-channel partners—Steamship Lines, Intermodal Marketing Companies, Railroads, 3PL companies, and Direct Beneficial Customers. Our goal is to provide Single Source Solutions (S3) with unprecedented visibility to our business partners nationwide

Now, more than ever, it has become important to take the inconsistencies and inefficiencies out of your supply chain. In today's intermodal marketplace, your goods and materials are often being handled on the front and back end by multiple, small local providers—each with their own standards, processes, technologies and ways of doing business. Ensuring their goals and requirements are in sync with yours can be difficult enough. Add this to the constant worry that these companies can weather economic downturns and handle the eventual peaks and valleys in your volume make it enough to keep anyone up at night.

That's why you need RoadOne IntermodalLogistics. RoadOne combines multiple modes of logistics services including port and rail container drayage, terminal operations, dedicated truckload solutions, transloading, warehousing, and distribution. As

the largest private, independent intermodal logistics service provider in North America, we can deliver the comprehensive offerings you need from Port to Floor™, including these single source solutions:

- Domestic Intermodal Trucking Solutions
- International Intermodal Trucking Solutions
- Container Terminal Solutions
- Regional Dedicated Truckload Solutions
- National Transloading, Warehousing and Distribution Solutions

Best of all, our industry-leading solutions can be tightly integrated to scale to whatever size you need across the U.S. and Canada. And because all of our solutions are backed by the most advanced logistics planning and technology

solutions in the industry, we can better ensure:

- Timely, efficient and seamless movement of your goods and assets to reduce unnecessary miles and detention charges.
- Optimization of work and information flows to streamline invoicing, payments and processing, back office vendor management costs.
- Technology integration and connectivity amongst all systems to improve overall velocity, visibility, and exception management.

At RoadOne, we're changing the way our customers think about intermodal transportation and distribution solutions. Let us prove it to you today.

RoadOne
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 **RoadOne™**
IntermodalLogistics
Solutions That Connect.

Ruan



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Join the Conversation



Ben McLean
CEO

Mission Statement:

Our mission is to employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.

Facts About Ruan

- 300 locations nationwide
- Headquartered in Des Moines, IA
- Manage over \$1 billion in annual transportation spend
- 24/7 customer care from one full-service 3PL provider
 - Asset and non-asset options
 - 5,500 team members, including 4,400 professional drivers
- Proprietary Megasafe Safety Program
 - Safety and regulatory experts monitor issues and compliance constantly

Ruan Transportation Management Systems

666 Grand Avenue, Suite 3200
Des Moines, IA 50309
866-782-6669 x7
solutions@ruan.com
www.ruan.com

INTEGRATED SOLUTIONS
SUPPLY CHAIN SOLUTIONS & DEDICATED CONTRACT TRANSPORTATION

RUAN

WHEN IT ALL COMES TOGETHER, IT REALLY MOVES.

Ruan is a family-owned company with 85 years of supply chain experience operating according to our original principles of integrity, innovation and exceptional customer service.

Flexible Integrated Solutions

Ruan's Integrated Solutions combine the flexibility of non-asset and asset-based capabilities with optimal technology and superior service focused on continuous improvement, cost savings and supply chain efficiency. We partner with you to evaluate, optimize and deliver a one-source supply chain solution. Ruan's Integrated Solutions are driven by people, transformed by process and enhanced by platform, allowing you to focus on your core competencies.

Driven by People

Ruan's experienced team members are experts in all aspects of supply chain design and operations. We offer seamless start up and TMS/WMS implementation. Our driver turnover rate is one-fifth the national average. Customers have one point of contact and one consolidated bill for all services, and our safety professionals monitor compliance and regulations daily.

Transformed by Process

Ruan's business intelligence team provides ongoing analysis that identifies opportunities for continuous improvement and cost savings through development and execution of key performance

indicators and quarterly business reviews. We employ a customer satisfaction survey process to gain unbiased feedback from our partners and develop action plans to improve operationally. Ruan's carrier development includes stringent qualification standards and safety monitoring.

Enhanced by Platform

Ruan's best-of-breed supply chain platform, RTMS2.0, offers sophisticated transportation planning that provides network optimization by employing efficient routing, 3D load configuration, continuous moves, waterfall tendering, rich analytics and customized reporting on secure customer portals. Combined with state-of-the-art tracking, we ensure that your product ships on time and safely, every time.

Ruan has expertise in providing supply chain solutions to every industry. And everyone at Ruan is dedicated to serving your business as an extension of your team.

Services

Dedicated Contract Transportation
Supply Chain Solutions
Value-Added Warehousing

RUAN

Saddle Creek Logistics Services



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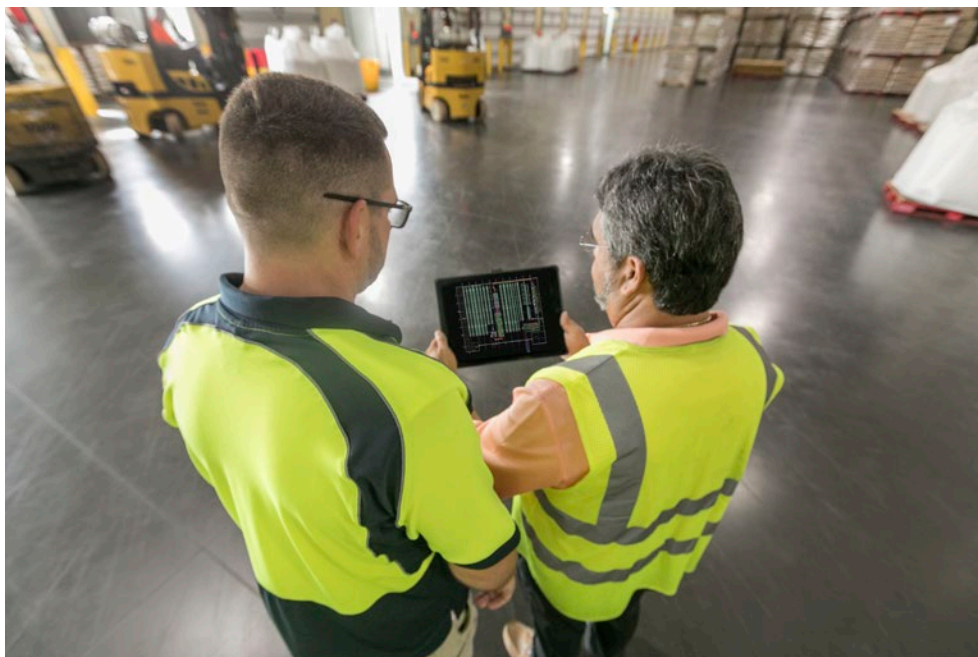


Follow us on Twitter



Cliff Otto
CEO

Leverage our wide array of logistics capabilities for omnichannel solutions that provide speed, service, and scalability.



At Saddle Creek, we specialize in helping retailers, manufacturers and ecommerce companies get products where they need to be quickly, cost-effectively and seamlessly.

Sophisticated Solutions

As an asset-based 3PL, we focus on designing and delivering omnichannel logistics solutions for our clients. Our approach is solution based and data driven, using the most advanced operational methods and sophisticated technologies.

Full Range of Services

Clients utilize our warehousing, fulfillment and transportation services as stand-alone offerings or as part of an integrated logistics solution. They can also take advantage of a host of value-added services such as packaging, kitting, display building, embroidery and engraving.

Through our custom fulfillment solutions, they're able to accommodate customer requirements in a variety of channels – including ecommerce, direct selling and subscription/continuity programs.

Extensive Resources

Clients also have access to our nationwide network of strategic locations – 44 shared-space and dedicated facilities across the country – totaling nearly 18 million square feet of warehouse space. They enjoy cost-effective, service-driven transportation capabilities including a large private fleet, a full set of brokerage services and extensive relationships with all major parcel providers.

Service Excellence

Saddle Creek is one of the largest family-owned logistics providers in the country. We have been in business for over 50 years and are recognized in our industry as an extremely high-level service provider.

Clients will tell you that we stand out due to our ability to deliver on our promises. This is driven by our company culture, which is one of integrity, strong performance expectations, a high level of accountability and the commitment to doing what is right for our clients and their customers each and every day.

We'll do *Whatever It Takes!* to ensure that your supply chain delivers.



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Logistics Services**
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Seaboard Marine



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Edward Gonzalez

CEO

Mission Statement

To be the leader in ocean transportation and logistics to all the markets we serve. Our existence, progress and success depend on our customers. By creating a positive environment where our employees can work in partnership with our customers, large and small, we shall provide the highest quality service without exception.



Established in 1983, Seaboard Marine is a wholly owned subsidiary of Seaboard Corporation. We are an ocean transportation and logistics company that provides direct, regular service between the United States and the Caribbean Basin, Central and South America. Seaboard Marine plays a significant role in promoting trade in the Western Hemisphere.

Our success in the region for over three decades has enabled us to expand gradually into new markets. We now serve nearly 40 ports in over 25 countries. Seaboard Marine's facilities include a private terminal of nearly 90 acres at PortMiami. We carry more cargo to and from PortMiami than any other carrier. Although this facility complies with and exceeds all governmental security mandates, it operates seven days a week, 365 days a year, a unique convenience for our customers.

Seaboard Marine has successfully initiated services from other U.S. ports. Operating from our 62 acre terminal in Houston, we offer weekly services to multiple ports in the Caribbean and Latin America. We also proudly serve Central America weekly from New Orleans. In addition, Seaboard Marine provides weekly service to the Western Hemisphere from Philadelphia and Brooklyn, NY.

Seaboard Marine's fleet of nearly 30 vessels and over sixty thousand (60,000) dry, reefer, and specialized containers supports direct service between the U.S. and major ports of call throughout Latin America and the Caribbean. Our reliable fixed-day schedules make it simple for customers to coordinate manufacturing schedules and maintain inventories at cost-efficient levels. Convenient schedules, outstanding customer service, and an expanding fleet of ships both commanded and managed by a company of dedicated professionals, have become the trademark of Seaboard Marine.

Seaboard Marine

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SEKO Logistics



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James Gagne
President and CEO

- Omni-Channel Logistics
- Air Freight Forwarding
- Ocean NVOCC Services
- Ground Transportation
- Home Delivery
- Heavyweight/Final Mile
- White Glove
- Crossborder eCommerce
- Expedited Cargo
- AOG/NFO Services
- Aerospace Logistics
- MedTec Logistics
- Store Development Logistics
- Warehousing & Distribution
- Customs Brokerage
- Value-Added Solutions
- Supply Chain Software
- TMS
- WMS
- Purchase Order Management
- Asset Management
- Inventory Management
- Demand Chain Management
- 60 USA Locations
- 120 Global Locations



We provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a customer centric organization, we are powered by the expertise of our people and our in-house developed, best in class, customizable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, our unique ownership management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level.

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement customized solutions which far exceed those of our competitors.

This unique business model provides our customers with:

- Fast, efficient decision-making
- Minimal bureaucracy - easy to do business with
- Local expertise through people that really care
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, customized solutions
- Individual vertical sector experience

SEKO Logistics

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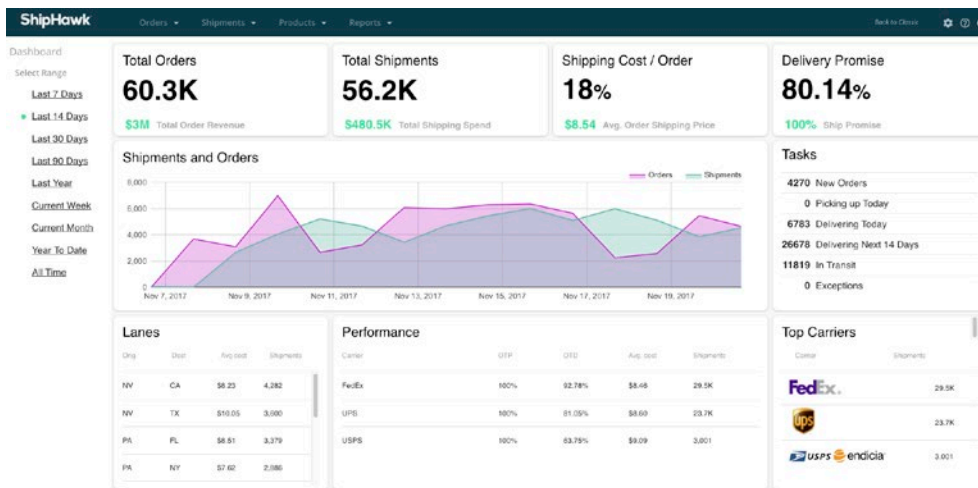
Join the conversation



Jeremy Bodenhamer
Co-Founder and CEO

Mission Statement

Our mission is to empower real people and real businesses to grow and to thrive in an increasingly competitive world. ShipHawk's TMS 2.0 optimizes supply chains and reduces shipping costs. ShipHawk customers process millions of shipments worldwide. Our HQ is in Santa Barbara, CA.



Modern. Beautiful. Optimized. Configurable. Automated. Data-Driven.

ShipHawk is a Smart Transportation Management System™ (TMS 2.0™) helping retailers, manufacturers, and distributors radically reduce shipping costs by creating data-driven, automated supply chains.

What you get with ShipHawk's TMS:

1. Lowest possible shipping costs
2. Multi-carrier cross-mode rating engine
3. Beautiful, modern interface
4. Latest technology and RESTful APIs
5. Fast setup
6. On-brand tracking
7. Workflow automation – process more orders faster
8. Packing optimization – the right box, at the lowest cost, every time
9. Vendor/Customer fulfillment interface
10. Real-time data – full internal visibility

What makes ShipHawk different from other services that provide multi-carrier rating?

ShipHawk accounts for SKU data at the item level, far before a shipment is created, providing a baseline for rating and automation that removes the human element from the carrier selection and fulfillment process.

In other words, because it looks at the individual items within an order, ShipHawk automatically accounts for split shipments, drop shipments, multiple boxes, volume, geolocation and other variables that often end up costing more than expected or disrupting fulfillment.

Awards

- ShipHawk is the fastest growing transportation and logistics company in America.
- #12 on the 2017 Inc 5000
- #8 on the 2017 Deloitte Fast 500

ShipHawk
805-880-4190
shiphawk.com

ShipHawk™

The Shippers Group



Rob Doyle
President

Mission

Our mission is to **Understand** our customer's needs, **Deliver** on our promise of world class supply chain services and continually **Improve** in every aspect of our business.



Since 1901, we've been in forward motion toward being an industry leader in third party logistics with a focus on our people, our processes and the technology we employ to enhance the overall customer experience.

Our service offering has grown from just warehousing to include transportation, packaging and e-commerce solutions, and it is time for a more relevant name. Therefore, our company formerly known as Shippers Warehouse is now The Shippers Group.

With 11 locations and 4.5 million square feet of distribution space in 5 states from coast to coast, The Shippers Group is becoming nationally recognized for the full range of logistics services we offer that include Public and Contract Warehousing, Pick-n-Pack and E-Commerce Order Fulfillment, and Transportation Services.

We are BRC Superior with an AA rating and AIB Superior with 990 out of 1000. The Shippers Group is a Green Citizen named by *Inbound Logistics* as a leading company that goes above and beyond to ensure global supply chains are sustainable and operations are socially and environmentally friendly.

World Class Supply Chain Support

Supply Chain performance drives our customers' bottom line and that's why The Shippers Group provides world class supply chain support from receiving inbound products to shipping outbound orders, inventory management and contract packaging. We are focused on Continuous Improvement to keep pace with consistent shifts in consumer demand. We are applying LEAN initiatives for improved productivity and accuracy.

The Shippers Group is implementing innovative solutions to effectively manage complex supply chains while reducing costs. Our systems provide agile support to meet the unique needs of our multi-customer distribution operations. From pick-to-voice, layer pickers, robust WMS and LMS systems, we're employing and developing innovative methods within our operations, improving accuracy and efficiency.

The Shippers Group

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info@shipperswarehouse.com



SMC³



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Andrew Slusher
President and CEO

Mission Statement

SMC³ is devoted to consistently raising the level of knowledge, collaboration and technological capability in the freight transportation marketplace. The company achieves this using the internal expertise of its employees with industry connectivity to provide the best data, technology and educational services to its members, customers and associates. SMC³'s deep-seated core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for a unique portfolio of industry solutions.

SMC³ is the one-stop knowledge hub for LTL technology, data and education. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making.

LTL Technology and Data

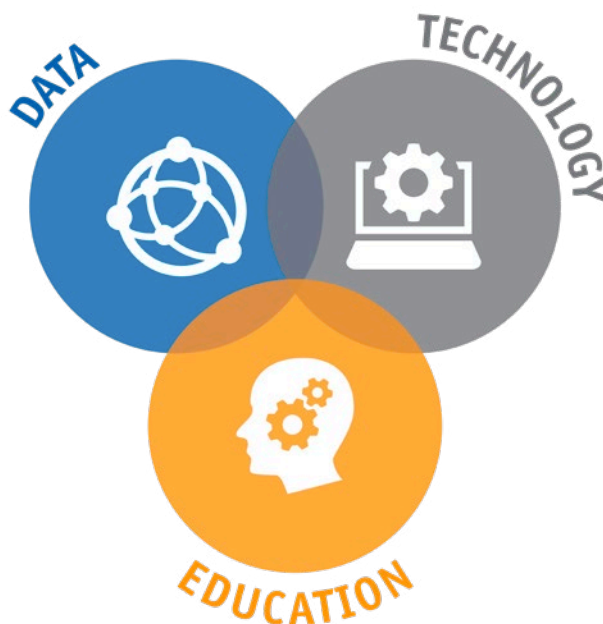
The SMC³ Platform is the underlying LTL fuel for transportation management systems. It delivers the only integrated suite of technology solutions that enables shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL shipment lifecycle. Built on a secure cloud network and supported by redundant security protocols, SMC³ solutions simplify the complexity of LTL:

- Price negotiations and bid management
- Rating and transit-time optimization
- Shipment tracking from dispatch to delivery
- Freight bill auditing

SMC³ is best known for CzarLite, the industry standard base rate; the BidSense bidding tool; and the high-horsepower analytical APIs RateWare XL and CarrierConnect XL, which deliver high-speed rating analytics, and carrier points of service and transit times, respectively. Supply chain players rely on SMC³ to deliver detailed and actionable intelligence, translating complex supply chain information into optimized data.

The industry's only complete and flexible LTL solution, the SMC³ Platform, allows customers to choose the level of computing power to match their business needs, and is the only solution shippers and 3PLs of any size need to successfully navigate the LTL shipment arena.

The newest additions to the SMC³ Platform, LTL Execution and Visibility APIs, provide real-time shipment communications via connectivity direct to carriers.



Delivered with industry-leading speed, reliability and performance, LTL solutions from SMC³ offer unparalleled insight, giving customers an unrivaled ability to make smarter LTL freight decisions.

Education

SMC³ extends its expertise through supply chain educational forums across North America. Attendees keep current on industry trends and best practices used by global supply chain leaders at Connections and Jump Start, SMC³'s two annual supply chain conferences.

The strategic educational and networking events feature cutting-edge, forward-thinking sessions, top-tier presenters and unique networking opportunities. SMC³ works to create events that facilitate lasting collaboration between logistics and transportation professionals from carrier, shipper, 3PL and technology-provider verticals.

SMC³'s technology, data and educational solutions are backed by a lifetime of industry understanding and technical expertise.

Contact SMC³ today to learn more.

SMC³

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South Carolina Ports Authority



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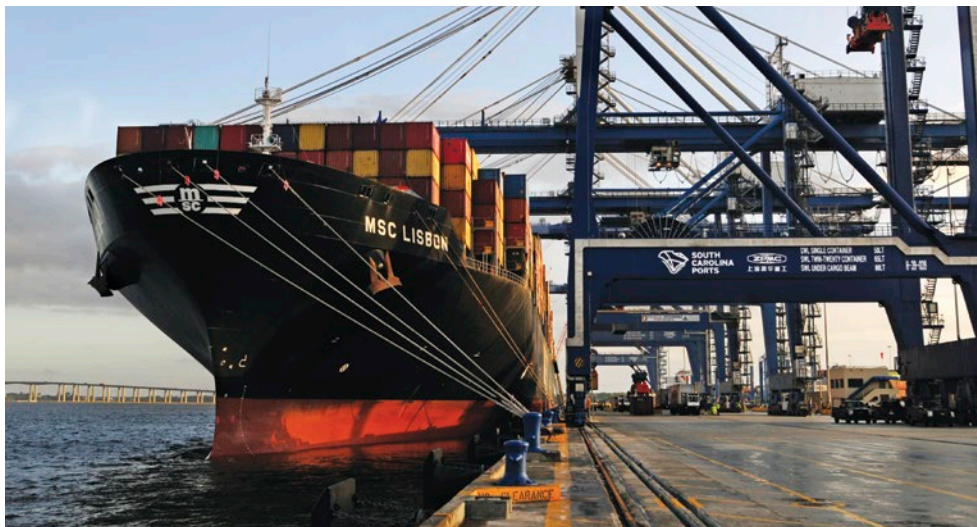
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Jim Newsome
President & CEO

Mission Statement

The South Carolina Ports Authority (SCPA) promotes, develops and facilitates waterborne commerce to meet the current and future needs of its customers, and for the economic benefit of the citizens and businesses of South Carolina. The SCPA fulfills this mission by delivering cost competitive facilities and services, collaborating with customers and stakeholders, and sustaining its financial self-sufficiency.



South Carolina's reliable, efficient port system stands ready to be your supply chain partner with the expertise and flexibility that makes doing business easy and the infrastructure to meet your cargo needs, no matter what you've got to move.

South Carolina Ports Authority (SCPA) offers BCO shippers customized solutions through its Supply Chain Authority service, bringing together representatives from operations and terminals, commercial and economic development, and information technology to provide solutions to logistics challenges each Port customer faces.

The Supply Chain Authority's expertise complements the productive operations, big ship handling capability and efficient market reach the Port is known for. The Port's current capital investment plan of \$1.3 billion will yield a 52-foot deep harbor and the newest container terminal on the East Coast, both completed by 2020. Additional improvements are underway, including upgrades to the Wando Welch Terminal, bigger cranes and modernized technology systems.

Charleston offers the deepest channels and harbor in the region today, handling 9 weekly ships of more than 8,500-TEU capacity drafting up to 48 feet. Short transit times to the Port's five marine terminals, each within two hours sailing time from the open ocean, preserve vessel schedule integrity and minimize the risk of canal penalties or missed berthing windows.

Daily intermodal rail service and the RapidRail dray system connect SCPA terminals with rail hubs across the region and beyond, and the Port has expanded its freight transportation network with two inland ports. Inland Port Greer utilizes an overnight Norfolk Southern intermodal service to drive the efficiency of international container movements between the Port of Charleston, the South Carolina Upstate and neighboring states. Opening in the spring of 2018, Port Dillon will handle continued rail volume growth and expand access to markets throughout the Carolinas, Northeast and Midwest via CSX service.

Access to global transportation networks and support businesses such as distribution centers, transloading facilities, cold storage warehouses and other assets provides a robust environment for SCPA customers, and the Port offers exciting possibilities for shippers with an unmatched combination of import and export cargo flows handled with high productivity at low cost. Our facilities are well-equipped to handle any type of cargo and our Supply Chain Authority is ready to deliver customized business solutions for your shipping needs.



**SOUTH
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PORTS**
THE WORLD CONNECTS HERE

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Sunset Transportation



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Lindsey Graves

Chief Operating Officer

Whether it's transportation brokerage, logistics management, TMS technology, or freight audit and payment services, Sunset offers solutions to best fit your business. Our commitment to quality, integrity, and delivering on our five promises are the foundation of our success.

Customized Solutions:

- Logistics Optimization & Management
- Shipper Technology
- Freight Audit & Payment
- Domestic & International Brokerage

Service Promises:

- Savings
- Visibility
- Data-Driven Decisions
- Continuous Improvement
- Relationships, not Transactions



Between our diverse 3PL services, user-friendly technology suite and our transparent, customer-focused culture, Sunset Transportation is positioned as the dominant logistics management partner for mid-market and large businesses. Sunset's flexibility and entrepreneurial spirit makes us The Right Size 3PL for your growing business – large enough to provide professional, multi-modal solutions while remaining agile and committed to our roots with personalized service.

Time to Truly Manage Your Supply Chain?

Sunset customers can get back to mission-critical business knowing their supply chain is being analyzed, monitored and improved month over month. We are accountable for providing ongoing savings and efficiencies through:

- Bid management and carrier procurement
- Route optimization and strategic modeling
- Integration and visibility
- Freight bill audit and payment
- Key Performance Indicator (KPI) compliance and reporting

Need a TMS that Fits Your Business?

Do you have visibility to every shipment within your system? Can you access multiple carriers' pricing across modes within your system? Do you know if you're utilizing the lowest-cost carrier and right mode for every shipment? If the answer is no, you're not alone.

Even the most complex supply chains operate with significant gaps in visibility due to inefficient technology or unknown solutions. Sunset works to

bridge the common gaps in your ERP with a TMS solution that provides:

- Shipment rating and routing
- Shipment execution and tracking
- Carrier safety and compliance
- Shipment image retrieval
- GL reconciliation
- Supply chain analytics

Why Sunset?

As a second generation corporation, Sunset puts our customers first – big or small. Sunset and its employees are dedicated to continuous improvement and personalized attention.

We are proud to uphold and report on our Five (5) Promises with every customer, every day:

- Savings
- Visibility through technology
- Data-driven decisions
- Continuous improvement
- Relationships, not transactions

Let Sunset help you navigate the challenges of strategic supply chain management. We are here for the long-term, and are helping our customers grow through our experience, integrity, and service!



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Syfan Transport–Syfan Logistics



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**Steve Syfan**

Executive Vice President

Who We Are

Syfan Transport is a Southeast-based carrier fleet featuring 24-7 dispatch, on-board GPS and ELD-compliant systems on every truck, and transparent reporting on all shipments. Together with its 3PL arm, Syfan Logistics, the company provides a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

Mission Statement:

We will provide our customers a competitive advantage through superior transportation and logistics services. We will consistently strive to meet and exceed our customers' expectations of service through timely communication and quality information.

Vision Statement:

We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.

Syfan Transport/ Syfan Logistics

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SyfanCorp.com
Toll-Free: 855-287-8485
Local: 770-287-8485

Ready. Willing. Able.

Syfan Transport and its Syfan Logistics division focus on the highest level of transparency and reliability for customer shipments. This year provides the perfect opportunity to deliver on their commitment.

In 2018, changes in federal law will require licensed carriers to comply with new requirements for Electronic Logging Devices (ELD). This comes on the heels of last year's new federal law for safer food transport under the Food Safety Modernization Act (FSMA). For both rule changes, Syfan was ready well ahead of the deadlines. Now, working with an ELD-compliant carrier will be just as important as protecting shipments with cargo insurance.

The bottom line for ELD compliance and FSMA is greater visibility and food safety – which is why Syfan put such a high priority on implementation of the new rules. Historically, the company has always invested heavily in GPS technology, communications, and a 24-7 professional dispatch team. So naturally they would embrace the new rules too.

Expanding equipment

With the ongoing expansion of Syfan Transport and its over-the-road fleet, the company is also responding to customer demands for even greater accessibility to equipment across the country. Based north of Atlanta in Gainesville, Ga., Syfan Transport's truck fleet is supported by several hundred trailers – dry vans, flatbeds and a newly acquired addition of the industry's most advanced temperature-controlled reefers with cold-chain monitoring and solar panels.

On the logistics side, Syfan further draws from an expansive network of carrier partners to bolster its service and fill gaps. Syfan Logistics has grown into one of the leading logistics services in the United States. Inbound Logistics, Transport Topics and Global Trade magazines have all recognized the company in their national rankings of the top logistics providers.

Primary insurance

Syfan Transport and Syfan Logistics serve the most demanding shipping needs with on-time pickup and delivery throughout the continental United States, Mexico and Canada. And Syfan goes the extra mile by backing every load with primary cargo insurance. It's a commitment practiced by only a small percentage of the industry.



Syfan Services

Syfan Transport

Numerous trucks and equipment options are available around the clock and across the country.

Syfan Expedited

Syfan's long history with JIT shipping for automotive manufacturers and small parcel air loads has forged a unique sensitivity to deadline-oriented shipping.

Third-Party Logistics

For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics fills those emergency gaps.

Freight Management Services

Syfan Logistics also can manage a company's entire shipping program, providing significant cost savings.

Syfan Intermodal

Syfan is a UHIA carrier for all modes of transit (single drivers, team and expedited) and provides service recovery, crosstown shipments and power-only shipments.

Project Management

Whether relocating a frozen food shipment from a damaged warehouse or moving large equipment, no job is too big or too small.

Customer Industries:

- Food and Beverage
- Parcel
- Automotive
- Manufacturing
- Healthcare
- Construction materials
- Retail/Consumer products
- Electronics
- Paper products



Taylorred Services



Jim DeVeau
President and CEO

Mission Statement:

We have become a leader in fulfillment by thinking like our clients, providing the services they need when and where they need them. We strive to be the top provider of distribution and fulfillment services to the retail apparel, footwear and accessory markets.

Many companies talk about "thinking outside of the box." At Taylorred Services, we believe the key to a superior customer experience is to "think like a box." Thinking like a box means considering everything that a box needs throughout the supply chain process.



Taylorred Services

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Chris Kearns
VP of Key Accounts
chris@tpservices.com



Taylorred Services. Thinking like a box. Since our humble beginnings in New Jersey in 1992, Taylorred Services has grown to become a national leader in distribution, fulfillment and warehousing. We have achieved this status by providing the services our clients need when and where they need them.

Our distribution centers are located near the nation's busiest ports of Los Angeles, Long Beach and New York. We work with a diversified client base including wholesalers, manufacturers and retailers and our expertise extends to multiple brand and accessory categories.

We have invested significantly in systems and technology and maintain long-term relationships with all of the other interim suppliers along our clients' boxes journey. As a result, our clients can track their merchandise at every step through and from our warehouse to multiple points of destination.

Our services include:

- Warehousing and Distribution
- Supply Chain Management
- Value Added Services and Merchandise Rework
- Transportation Management Services

Warehousing & Distribution

Taylorred Services operates strategically located warehousing facilities in major locations on both coasts of the US. While our clients' products are stored with us, they are safe, secure and well-tracked. If products require a dedicated facility, or need to share space in one of our distribution centers, we have the resources and experience to meet our clients' warehousing and distribution needs, including:

- Pick & Pack
- E-Commerce
- Receiving - All receipts processed against service orders - EDI or flat file transmissions
- Inventory Control - Radio frequency bar-code scanning and cycle counts

- 24/7 real time inventory visibility & reports through Taylorred Access
- Fulfillment - Designed to meet client-specific needs (FIFO, LIFO, serial or lot #)
- Electronic Notification (EDI, flat file or Taylorred Access)

Supply Chain Management

We work closely with our clients and all of their and our channel partners to ensure that we are implementing the most effective and efficient supply chain solutions, particularly with regard to warehousing, distribution and packaging.

Value Added Distribution Solutions

From product inspection to ticketing, we offer a wide range of services to meet our clients' needs inside the box. Among the multiple value added services Taylorred provides are:

- Re-packing, re-ticketing & assortments
- Point-of-purchase display assembly
- Inserts and labeling
- Returns - client-defined processing, inspection, quality control and tracking

Transportation Management Services

Our expertise, experience and relationships extend to flexible and cost effective transportation solutions. We help our clients reliably move their products into and out of our warehouses.

Our shared commitment to your objectives makes us a dedicated provider focused on the very same goals that drive your business. Contact us today at (909) 510-4816, and let us put our experience to work for you.



TAYLORED
FULFILLMENT
SERVICES

TOTE Maritime Puerto Rico



Tim Nolan
President

Mission Statement

A leader in the shipping industry with a professional team that is dedicated to unparalleled customer service, safety and environmental responsibility.



TOTE Maritime is a pioneer not only in shipping cargo, but also in connecting businesses and communities. For more than 30 years, we've transported a wide variety of cargo between Jacksonville and Puerto Rico twice weekly. Throughout that time, we've adapted, expanded and innovated. Yet at each stage of our evolution, we have remained as dedicated to caring for our employees and our community as we are to exceeding clients' expectations.

This dedication is central to our core values of safety, commitment and integrity. It's also what makes us a leader in the shipping industry. Here's what you can expect from TOTE Maritime:

INNOVATIVE TECHNOLOGY

As an industry leader, TOTE Maritime brings you the benefits of emerging technology. We were the pioneers of Marlin Class LNG-powered container vessels, and in 2018, we will introduce the first LNG barges to provide our customers another economic, environmentally friendly shipping method. Our CoolConnect service uses smart refrigerated containers and 24/7 real-time monitoring to ensure perishables and pharmaceuticals maintain the correct temperature and arrive with maximum precision.

UNIQUE EQUIPMENT

TOTE Maritime offers an advanced, flexible and comprehensive array of equipment to meet our customers' particular needs, including the world's first 53-foot tri-modal containers. We've also designed and patented innovative auto carrier racks to ensure shipped vehicles arrive in pristine condition. All our equipment is supported with the most versatile lift-on/lift-off Marlin Class vessels in the trade as well as a network of port facilities and quality inland transportation resources.

TURNKEY SOLUTIONS

TOTE Maritime backs our technology and equipment with unparalleled customer service. We have launched the second generation of our online booking web portal to better meet our customers' needs. The portal allows you to create, change and monitor your shipments with the click of a button. Our representatives are also readily available via phone or email and pride themselves on rapid response. We are even rolling out our app this year so that you can have information on the go – no matter where you are.

Experience the TOTE Maritime difference by contacting us today.



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www.totemaritime.com

Tranco Logistics



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Bruce Trantham
CEO

Mission Statement:

We invest in our team to deliver unparalleled supply chain excellence for our partners.



Tranco is a values-driven, total solution provider of best-in-class logistics services from local to global. Tranco ownership embodies the first-generation passion and entrepreneurial spirit which inspires every team member to deliver out-of-the-box solutions throughout the Southern, Central and Southeastern USA.

Tranco began its 21-year history with just a pick-up truck and renting 2,500 sq. ft. of warehouse space. Today with 7 locations totaling over 1.5M sq. ft. of warehouse space and 500+ rolling assets, our Asset and Brokerage divisions deliver unmatched solutions worldwide. Come grow with us and let us help transform your supply chain into a competitive advantage.

Asset Based Transportation

Tranco's asset transportation fleet is operated by seasoned leadership and a driver pool with very low turnover. Consequently, Tranco has stability and an award-winning reliability level that is superior to most.

- SmartWay Certified
- Based in Chattanooga, TN, the "Gateway to the South," we reach 2/3 of the US population in 24 hours.
- Dedicated Fleet - factory support, JIS/JIT, regional lanes, shuttle service
- Regional asset carrier for the Southeast, South, Central and Northeast USA
- Full service garage/shop

Warehousing and Distribution

Tranco offers ambient and climate controlled space in the perfect location to service the entire Southeast just off of I-75 and I-24.

- ISO 9001; 2015 Certified
- Serving automotive, industrial, pharmaceutical, food, E-commerce and chemical verticals
- Multi-client/Public warehousing
- Contract warehousing
- Storage, Distribution, JIS/JIT service
- Custom crating for domestic and international shipments
- Cross dock



Tranco Global

Our *Tranco Global* division provides a world of international shipping solutions. We provide a full suite of international freight forwarding and customs brokerage services including:

- Air Forwarding Through Tranco Air
- Tranco Ocean Freight Services
- Customs Clearance
- Project and Over-Dimensional Freight Handling
- International Contract Logistics Management
- Coordination for Special Commodities
- 3PL solutions for van, flatbed, refrigerated, and oversize TL and LTL freight
- Industry leading TMS software with customer portals available
- EDI functionality for immediate tracking visibility

Our iTranco cloud-based visibility portal assures information and freight delivery are in sync. Paperwork, shipment status, and flexible reporting, are all available at the click of a button, 24/7.

Our Tranco Global Network, of over 500 offices strategically located at all major gateways in over 180 countries, brings you best-in class service delivering seamless cargo handling around the globe.

TRANCO
logistics



Tranco Logistics

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TransGroup Global Logistics



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- Global Warehousing & Distribution
- Integrated Supply Chain Management
- Industry-Leading Technology
- Customer Centric Approach
- Custom Tailored Systems & Solutions
- Heavy Project Logistics



Our logistics expertise is a balanced cross-discipline of domestic, international and warehouse/distribution services, making TransGroup a true single-source transportation and logistics provider. Our 'Customer Centric' approach, global reach and industry-leading software enable us to do just that. We partner with our clients to tailor and integrate logistics systems and solutions that deliver value across the entire enterprise.

We create logistics solutions that matter.

- Hot Shot Options
- Specialized Equipment
- Air Charter
- Trade Show Services
- Asset Recovery / Reverse Logistics
- White Glove Services
- Warehousing & Distribution
- TransBorder Expertise (Canada / USA / Mexico)

Technology

- Global Tracking
- Online Shipment Initiation
- Worldwide P.O. Management
- Proactive Milestone & Status Notifications
- Reports / Metrics
- Global Warehouse Management
- TMS Online LTL Rating & Dispatch
- EDI / XML / ERP Integration
- Internally Developed for Maximum Flexibility

**Get our Mobile App
by visiting:**

<http://app.transgroup.com>

International Services

- Global Air
- Worldwide Consolidation
- FCL / LCL
- Air & Ocean Charter
- Complete Project Cargo Services
- Dangerous Goods
- Customs Brokerage
- C-TPAT Validated
- Overseas Warehousing & Distribution
- FMC OTI / NVOCC Licensed

North American Services

- Next Flight Out
- Next Day AM / PM
- Second Day
- TranSaver 3-5 Day
- Express LTL / FTL

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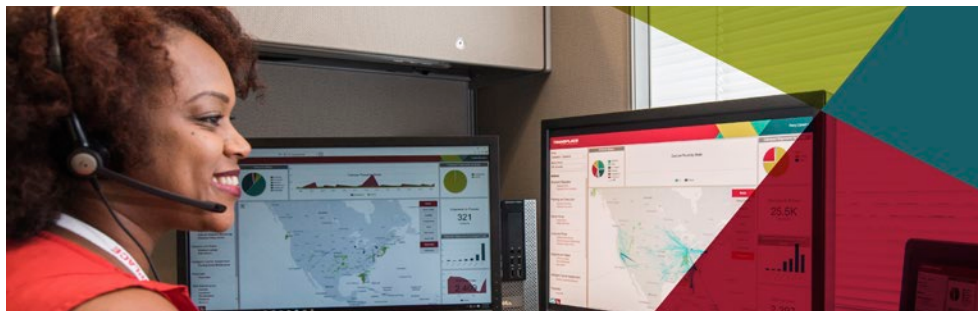
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GLOBAL LOGISTICS

Transplace

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Frank McGuigan
CEO



Mission Statement

Achieve supply chain excellence for our customers – North American manufacturers, retailers, and distributors – as the premier provider of managed transportation, consulting & TMS solutions; and intermodal, truck brokerage, and cross-border trade services.

Exceed customer expectations through superior quality and value. Our assets are people, proven processes, proprietary technology and scale.

North America's Premier Provider of Logistics Solutions

Transplace is a non-asset based logistics services provider offering manufacturers, retailers, chemical and consumer packaged goods companies the optimal blend of logistics technology and transportation management services. We are recognized among the elite 3PLs for our proven ability to deliver both rapid return on investment and consistent value to a customer base ranging from mid-market shippers to Fortune 500 companies.

With operations centers located throughout North America, Transplace delivers integrated solutions tailored to meet in-country and cross-border supply chain needs.

Transportation Management

Transplace offers flexible and customizable managed transportation services that optimize our customers' supply chain and help them outperform their competition. Shippers of all sizes choose Transplace for the convenience of having a single transportation partner that can support the unique and changing needs of their business and alleviate the administrative burdens of transportation management. Whether you are looking for a completely outsourced solution, Software as a Service (SaaS) technology, or something in between—Transplace can provide a customized business solution to fit your needs.

- Managed Transportation Solutions/Control Towers
- Proprietary SaaS TMS
- Supply Chain Engineering & Consulting

Strategic Capacity Solutions

Our comprehensive capacity expertise allows us to leverage our entire network to solve large-scale, complex supply chain problems for every one of our customers. Whether domestically, cross-border, collaboratively or via intermodal transportation, we can create capacity solutions that deliver meaningful benefits to shippers throughout all of North America. Our experts can tap into our vast network in order to craft a solution tailored to each individual business, fusing together the best of our managed services and capacity solutions. Our goal is to push even further beyond a traditional brokerage solution to deliver a better transportation network to our customers.

- TL, LTL, Intermodal
- TransMATCH Co-loading
- Continuous Moves/Cross-Client Collaboration

Cross-Border and Global Trade Solutions

Rely on Transplace to help you navigate through the ever-changing regulatory environment of cross-border and global transportation. Our compliance experts design strategic processes to help your business mitigate risk, reduce supply-chain costs and get the visibility you need for your logistics operations.

- Customs Brokerage & Trade Compliance
- Cross-docking/Transloading
- Global Trade Management

Transplace Offices
United States:
Corporate HQ: Frisco, TX,
Chicago, Edison, NJ,
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SC, Laredo, TX, Lowell, AR,
Los Angeles, Philadelphia,
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TRANSPLACE
— REST EASY. WE WON'T. —

Transportation Insight



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Join the Conversation



Chris Baltz

President & CEO

Through innovative multi-modal solutions (LTL, Parcel, TL), technology and advanced analytics, we evolve the digital supply chain for sustainable enterprise excellence.

Enterprise Logistics Services

- Domestic Transportation
- International Transportation
- E-commerce Solutions
- TMS Technology
- Supply Chain Analytics
- Freight Bill Audit and Payment
- Parcel Audit, Optimization, Advanced Analytics
- Warehouse Sourcing
- Extended Lean®
- Insight Fusion® Big Data Solution
- Private Fleet Consulting
- Outsourced Execution
- Transactional Services
- Indirect Materials Sourcing Including Secondary Packaging

Transportation Insight, LLC

More than 50 Client Support Offices across North America
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e: info@

transportationinsight.com
w: transportationinsight.com

— Corporate Hickory, NC —
Atlanta, GA — Bentonville, AR
Boston, MA — Charlotte, NC
Omaha, NE — Overland Park, KS
Salt Lake City, UT

Enterprise Logistics

A non-asset-based logistics provider and supply chain consultant, Transportation Insight offers advanced analytics and technology-powered solutions in all transportation modes (LTL, Parcel, TL). Transportation Insight partners with over 1,500 manufacturers, distributors, retailers and e-tailers to deliver data-driven insight for supply chain transformation. We help clients grow, reduce supply-chain related costs, increase agility, improve customer delivery experience, mitigate risks, streamline processes and achieve enterprise sustainability.



Continuous Improvement

With our **Extended LEAN®** continuous improvement methodology for the supply chain, we help clients increase operational efficiencies, maximize profits, improve visibility and optimize their extended value chain. Transportation Insight implements integrated analytics to help clients increase efficiency, while reducing vehicle miles, fuel and energy consumption and air pollution emissions. This sustainability mindset earned Transportation Insight a U.S. Environmental Protection Agency 2016 SmartWay® Excellence Award.

Logistics Collaboration

Co-managed Logistics®, our consultative approach to logistics management, allows shippers to maintain their desired level of supply chain control. Clients consider us a trusted expert providing optimal choices in end-to-end supply chain solutions, including domestic transportation sourcing and support, international freight forwarding, import/export compliance, integrated warehousing and other value-added services.

Analytics

We deliver comprehensive present, past and future business insight solutions. Quickly identify optimal shipment routing and service providers, access in-transit tracking and execute shipments. Leverage comprehensive reporting to uncover missed opportunities, spot trends and make data-driven decisions. Look forward with advanced network modeling and simulation tools. Access key performance indicators when, where and how you need them through our mobile interactive portal Insight Fusion®.

Technology

Insight TMS®, our customizable, web-based Transportation Management System, provides total shipment visibility from foreign ports to the customer's door through one interface. Automate logistics tasks like load tendering, shipment tracking, rate shopping, dock scheduling and Bill of Lading creation and integrate with other systems for maximum impact.

Parcel Solutions

Transportation Insight's innovative parcel engineers, advanced analytics experts and product managers possess extensive parcel shipping expertise. Through optimization, advanced analytics and auditing (Invoice, Service and Compliance), Transportation Insight helps develop more efficient, economically integrated supply chains for small-package shippers in e-commerce, retail and manufacturing.




Financial Settlement

Freight invoice audit and payment services provide benefits beyond ensuring invoice accuracy. We help companies improve accounting efficiency through consolidated electronic billing, automated general ledger coding, timely carrier payment and freight accruals. Rigid processes and controls helped Transportation Insight earn a global reputation of trusted business partner.



Evaluate. Innovate. Dominate.

Transportation Intermediaries Association

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The Transportation Intermediaries Association (TIA) is the premier organization for third-party logistics professionals doing business in North America. TIA provides resources, education, information, advocacy, and connections to establish, maintain, and expand ethical, profitable, and growing businesses in service to their customers.



The Transportation Intermediaries Association (TIA) is an organization for North American third-party logistics companies that celebrates the individual disciplines of its members while speaking with one voice to shippers, carriers, government officials, and international organizations.

TIA provides value to its members through promotion of TIA members, promotion of the third-party logistics industry, and education – as well as product and service offerings that assist members in the successful conduct of their businesses.

TIA provides leadership and direction for the 3PL industry to advance professional standards, business practices, and the overall image and credibility of the profession and its ultimate contribution to society.

TIA helps third-party logistics professionals better manage their companies for growth and profit.

We do this by:

- Lobbying to protect businesses from harmful regulation and by providing a strong voice for this important industry to Congress, the Administration, states, courts, shippers, carriers, and international organizations.
- Providing education, research, and networking for CEOs and their employees designed to improve current operations, expand into new disciplines, and provide a competitive advantage for member companies.
- Providing member benefits, services, and products that provide recognizable returns

on member dues investment and provide a competitive advantage for member companies.

- Promoting the highest ethical standards for use by the professional 3PL industry.
- Developing best practices to enhance and protect shareholder value.
- Promoting the use of TIA members by shippers and carriers.
- Maintaining a strong and growing association that can continue to meet the needs of our members and the industry.

Courses, Seminars, and Webinars

TIA offers several core courses built to give you and your business access to the best information on topics critical to your success. Courses include:

- A Broker's Introduction to Intermodal Transportation.
- Certified Transportation Broker
- Marketing Transportation Brokerage Services
- New Broker Course
- Partnership Selling in the Supply Chain
- Temperature Control Transport
- Independent Contractor Course

Transportation Intermediaries Association

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TransportGistics



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TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services



TransportGistics, Inc.

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**Simpler-is-better
transportation
management and
logistics solutions.**

Transportation Management and Logistics Solutions

TransportGistics is a global, multi-product and services company that provides market leading, simple, incremental solutions for transportation and logistics management. Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-to-implement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to meet requirements to improve business processes, reduce costs and enhance service offerings.

- **BLGen:** Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- **FreightTracing:** Provides complete shipment visibility, including alerts.
- **InsourceAudit:** A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- **ProductReturns:** Enables users to automatically generate return authorizations, route shipments

via least-cost carriers, generate bar-coded Bills of Lading, and facilitates the receiving and accounts payable/receivable processes.

- **RoutingGuides:** Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute and track receipt of new or updated Routing Guides.
- **TGIBid:** TGIBid is a cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria (price, transit time, etc).
- **TGIRater:** Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at **631-567-4100**, or visit us on the web at www.transportgistics.com

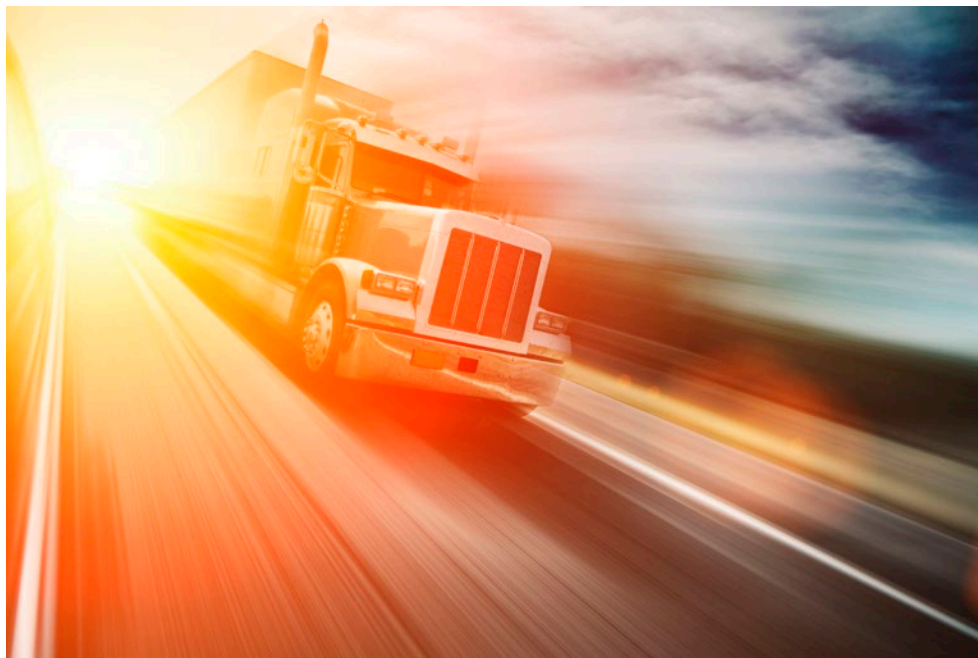
Tucker Company Worldwide



Jeff Tucker
President and CEO



Jim Tucker
President and COO



Tucker Company Worldwide Affiliations

TIA
NITL
TAPA
NDTA
NCBFAA
QualifiedCarriers.com

Services:

Truckload

Dry Van
Temperature Control

Flatbed & Specialized

Project Management

Product Launches
Managed LTL Programs
Inbound & Outbound Freight
Management

Tucker Company Worldwide

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We are Tucker Company Worldwide – the most respected name in North American freight transportation. We are passionate about our business, our customers, carriers and our industry.

Difficulty is our Specialty

Oversized, delicate, high value, hazardous... each of these freight types is wildly different, but they have one thing in common: all require the utmost care, and must be handled by competent professionals and carefully designed procedures. We've spent 56 years perfecting our recipe: a combination of ISO 9001:2015 certified industry leading processes, a meticulous approach to carrier selection, and a dedicated staff made up of freight experts and forward thinkers.

Quietly & Confidently Leading the Pack

We're pioneering a new level of transportation service—again. Tucker provides outstanding service in every area of logistics planning, execution and reporting. We serve shippers from small shops, to multinational household names.

- Service that sets us apart
- Superior Carrier Selection
 - 24/7/365 Expert Logistics Support
 - Access to unlimited capacity

We are Forward Thinkers

We have a lot of experience moving freight, so naturally we've evolved to offer programs that go beyond executing simple shipments. For instance, we can coordinate a fleet of highly time-sensitive shipments – and deliver them in exactly the order you need them. We can take the lead on your project launch and arrange all major retail deliveries across the country, so that your brand doesn't miss a beat. Tucker Company Worldwide delivers unparalleled service, around the clock.

ISO
9001:2015

SmartWay
Transport Partner
Getting There With Cleaner Air

U.S. Bank Global Transportation Payment Solutions



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Jeff Pape

Senior Vice President
Head of Product Marketing
Global Transportation

We go the distance

No matter what role you play in managing a successful supply chain, you count on reliable partners and visibility into critical data to make informed decisions. Depend on U.S. Bank's strength and experience to provide the payment integrity, efficiency and security only a bank can provide.



Get the reliability and visibility you need

In today's complex and competitive supply chains, you need streamlined processes, actionable data and reliable partners. As a single-source solution, with decades of direct transportation industry experience, U.S. Bank partners with you to improve efficiencies and manage the financial side of your supply chain.

U.S. Bank Freight Payment

Make your supply chain more efficient. U.S. Bank Freight Payment provides the visibility you need to remove costs, improve your cash-to-cash cycle and create efficiencies with a freight payment partner you can trust.

- Uncover savings with 100% pre-payment audit.
- Resolve exceptions quickly and reduce errors by collaborating online.
- Gain complete oversight of all funds received and disbursed.

If your business reaches abroad, look to Elavon Freight Payment. In addition to the benefits available through U.S. Bank Freight Payment, Elavon has the in-depth knowledge of local rules and regulations to bring clarity to your global operations.

U.S. Bank Voyager Fleet Card

Fleet managers, like you, constantly strive to reduce costs and provide superior fleet services for your organization. That requires information and tools to enable you to improve business decisions and control expenses. A single solution for cars, light duty trucks and over-the-road rigs, U.S. Bank Voyager Fleet Card can help you and your drivers get where you need to go.

- Pay for fuel and maintenance expenses at more than 320,000 locations nationwide.
- Prevent fraud and misuse with automated controls, reporting and real-time alerts.
- Support fleet policies, budgeting, forecasting and auditing with streamlined data.
- Access customer service 24/7.

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UltraShipTMS



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Join the Conversation



Nicholas Carretta
President

Mission:

To deliver efficiency and cost benefits far *beyond* those expected of today's transportation logistics and supply management technologies, driving value within every functional area of the customer organization touching transportation, upstream and downstream. UltraShipTMS is dedicated to fielding a modular cloud-based platform to high volume shippers across all modes.



The UltraShipTMS CORE

Affordable cloud-based supply chain management software platform comprising the backbone of the UltraShipTMS transportation logistics management and supply chain optimization solution.

The CORE module automates rating, routing, tendering, carrier management, OS&D, scheduling, alerts & notifications, EDI, wireless and telematics communications and more. Includes online portals for carriers, vendors, customers and sales users. Add additional modules to manage freight payment and audit, private/dedicated fleet management, rate/route optimization, yard management and more!

LoadFusion Optimizer

A powerful optimization engine skinned with an award winning user interface for viewing and comparing routes, schedules and loading models in seconds. This module improves loading/utilization, moving more freight with less equipment, minimizing empty miles and reducing overall fuel cost. Flexible to accommodate last-minute orders and other disruptions like regulatory changes, market changes, peak seasonality, etc. Increase lead times, improve on-time delivery, identify backhaul opportunities and enjoy broader visibility into delivery scheduling.

Advanced Scheduling

Module supports improved on-time reporting, superior communication between transportation stakeholders, and tighter controls over accessorial spend in such areas as detention fees and stop charges. Advanced Scheduling uses TMS data to provide real-time carrier notification of available loading bays, hours of operation, and loading times for each bay. This upgrade to traditional scheduling allows each location to employ its own method of scheduling – Appointment Time, Appointment Window, Hours of Operation or any other method in use at any given location.

UltraFleet

Robust fleet management functionality for shippers employing a mixture of common carrier and private/dedicated fleets. Dispatching via integration with Telematics like PeopleNet, Omnitrac and



others; Backhaul Creation & Billing; Driver Hours of Service and other DOT Compliance; Equipment Histories; Driver Payroll & Vacation; Invoice Reconciliation for Dedicated Fleets; Proximity Searches and more!

UltraYMS

BYOD keeps capital cost low for this yard solution delivering complete visibility, downstream reporting, asset control, communication and accountability for the unique features of any yard/site.

Ultra Freight Pay & Audit

Exert exceptional control over financial processing and reporting with the ability to automate comparisons of freight invoices with rates calculated in your TMS. Set configurable tolerances and allowances and be alerted to discrepancies flagged for human attention. Use the solution to detect duplicate invoices, unauthorized charges, rating errors and other commonly occurring mistakes.



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University of Washington



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Anne Goodchild
Professor & Director



Bill Keough
Associate Professor &
Managing Director

The Supply Chain Transportation & Logistics Master's degree gives you the technical skills and big picture perspective to separate yourself from the pack. Learn from world-class faculty and industry leaders through a work-compatible online curriculum housed at the University of Washington's premier College of Engineering.

University of Washington
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Email: sctl@uw.edu
www.supply-chain-transportation.uw.edu



Gain an edge in your transportation and logistics career.

The Master of Supply Chain Transportation & Logistics degree gives you the technical skills and big picture perspective needed to separate yourself from the pack and accelerate your career.

Learn from world-class faculty and industry leaders through a work-compatible, mostly online curriculum housed at the University of Washington's premier College of Engineering, ranked 15th in public engineering graduate schools by *U.S. News & World Report*.

Curriculum

Our curriculum is grounded in quantitative principles and emphasizes using data to inform decision-making through a blend of engineering and business courses. We explore both traditional and emerging industry topics such as:

- Making the supply chain lean, green, and resilient
- Deploying and managing information technology across the enterprise
- Managing transportation risks and disruptions
- Handling inventory management and supply chain integration, and
- Administering facilities and operations.

Interactive Online Learning

We bring together the best of online and in-person learning. Weekly live real-time class sessions are a central aspect of the program and one of its unique strengths.

You'll be face to face with faculty members and classmates in an interactive online learning environment, where you'll participate in discussions, exercises, games, and simulations – keys to forging relationships that help you accelerate your career.

Residency Week

Your first year begins with a one-week residency course on the UW Seattle campus, where you'll engage, network, and collaborate with students and faculty. Activities may include:

- Active learning with your peers to build foundational knowledge and make connections
- Networking opportunities with the advisory board
- Discussions with industry leaders on real-world problems in the field
- Dinner hosted by a faculty member
- Company or plant tours

Designed for Working Professionals

Weekly class sessions are supplemented with on-demand self-study modules, readings, and assignments – giving you the ability to earn your degree from wherever you are in the world.

Sound Like the Right Fit?

The degree is a good fit for those working in manufacturing who want to bolster their knowledge, or for business systems/process analysts, project managers, product managers or management consultants looking to specialize in transportation or logistics.

Apply today to start in September.

March 1: Priority Application Deadline

May 1: Final Application Deadline

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Mark Robinson
President

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Growing a business can put a huge strain on cash flow. We offer financing solutions to help conserve cash and leverage offshore-warehoused or in-transit inventory, to help you meet day-to-day business costs and expand to new markets.

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- Cyber Liability Insurance
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Mark Hogan
CEO

Our Mission:

- ...place safety FIRST.
- ...pursue perfection.
- ...achieve excellence.



eXcellence...
...eXpedited

Together, let's expedite excellence.

The best transportation brokers enhance safety and service, provide proactive communications with in-transit visibility, and help reduce supply chain costs. Shippers also rely on their most dependable brokers, such as UTXL, to support their core carrier group during surges and to back-haul their dedicated fleets.

How does a broker affect good service? Most of our customers' shipments have a high consequence of failure – bad, expensive things happen if we don't deliver on time. We cannot fail our customers or their supply chains. Our proven carrier vetting process plays a huge role in achieving our excellent service record. We strive to match, and often exceed our customers' selection standards that they use to select their direct core carriers.

As a result, UTXL utilizes fewer carriers than other large brokers. Even so, our extensive database of contract carriers includes more than 500 carriers that have been licensed and safely operating for over 25 years. These carriers have an average fleet size of 35 trucks and combined assets of over 17,500 trucks. Many can provide drop trailers for loading or unloading.

Can a broker really enhance safety? In our 20-year history, there has never been a single dollar charged to any of UTXL's extensive insurance policies or bonds. For the few cargo claims that have occurred, each one was processed to the complete satisfaction of our shippers.

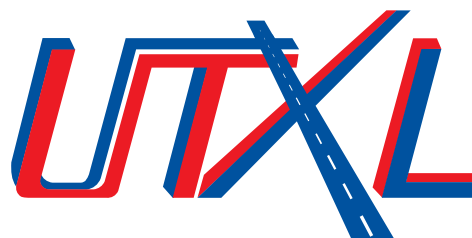
For one of our long-time customers, we have arranged door-to-door transportation of over 100,000 expedited, high-value truckloads – without a single cargo claim.

How can a resourceful broker provide responsive and dependable capacity? Small and medium-sized carriers are nimble and typically specialize in niche service lanes to get their drivers home (lower driver turnover) and their trucks maintained (fewer breakdowns). However, unlike large carriers, niche carriers have little or no sales support or TMS/EDI capabilities and are effectively "invisible" to most shippers.

A good broker efficiently connects this vast "invisible" capacity to the transportation marketplace by performing these necessary customer service activities for many carriers, as a seamless, single point of contact. Our comprehensive systems enforce compliance with all of our processes and send automated alerts if deviations occur. Management is engaged, and accessible around the clock.

For a helpful checklist to rate your existing or future brokers, visit www.UTXL.com.

Please contact me anytime at: mhogan@UTXL.com and together, let's expedite excellence.



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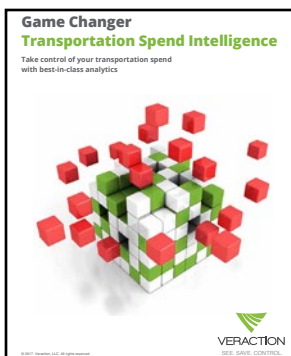
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The Next Generation of Freight Audit and Payment

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Veraction

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Veraction is a global leader in Transportation Spend Management solutions. Combining industry-leading, cloud-based applications with best-in-class services, Veraction helps shippers realize savings, visibility and control of their transportation spend across all transportation modes. With a global footprint and range of solutions—from freight and parcel audit to spend analytics and beyond—Veraction delivers transportation spend management solutions that enable companies to manage their critical and significant transportation spend effectively.

Transportation Spend Management

At Veraction our Total TSMSM solution is purpose-built as a closed loop spend management solution for transportation; combining and leveraging a best-in-class set of data management and audit capabilities with a rich set of spend intelligence solutions or Transportation Spend Intelligence (TSI). Total TSMSM represents the next generation of freight and parcel audit and we intend to drive the industry toward comprehensive transportation spend management to finally deliver the capabilities shippers require to better manage and control their transportation costs.

Transportation Spend Intelligence

Best-in-class analytics can transform transportation cost data into an advantage for any shipper. Analytics can eliminate the pain involved

with managing raw transportation data and converting it into actionable intelligence—reducing the time required to take action.

Veraction delivers transportation spend intelligence through our TSI solution suite, enabling shippers to analyze their transportation spending and answer key questions like “What happened?” “Why did it happen?” and “What can I do about it?” Whether it’s our TSI Insights solution, which captures all spending and KPIs in a best-in-class business intelligence solution or our TSI Variance Analysis, which quickly lets you measure the changes in your spending and identify the root causes of those changes, TSI gives you control.

Why Veraction

Veraction delivers solutions that move beyond traditional freight and parcel audit and enable shippers of all sizes to quickly gain the benefit of transportation spend management—enabling you to better manage and control one of your most significant and complex spend categories.



Verst



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Paul T. Verst
President & CEO

Our Core Purpose:

To extend the expertise, capabilities and reach of our clients by providing logistics and packaging resources that relieve the need for operational investment, increasing speed to market and lowering costs.

Our Core Values:

Innovation
Excellence
Respect
Safety
Teamwork

We are an *Inbound Logistics* Top 100 3PL. We provide warehousing, fulfillment, transportation and packaging solutions throughout North America.

Verst Provides a Broad Portfolio of Logistics Services

WAREHOUSING & DISTRIBUTION

- Inventory Management
- Reverse Logistics/Returns Management
- 21+ Dedicated & Multi-Client Locations
- Rail Served
- Automotive, Paper, Food & Beverage, Consumer Products
- Cross Docking
- (VMI) Vendor-Managed Inventory
- Value-Added Services
- Kitting
- Pick & Pack

FULFILLMENT

- Key Midwest Transportation Corridor
- 1 - 2 Day Ground to over 85% of U.S.
- Competitive Parcel & Freight Rates
- Shopping Cart Integration
- B2B & B2C
- 100% Order Accuracy
- Automated Systems
- Customized Billing & KPI Reporting
- Customer Web Portal
- Low IT Startup Cost

TRANSPORTATION SERVICES

- Brokerage
- ELD Compliant
- Full Truck Load
- Expedited Reefer Service
- Load Planning
- Electronic Load Tendering
- Freight Bill Audit & Payment
- Order-to-Delivery Visibility

DEDICATED TRANSPORTATION

- Dedicated Contract Carriage
- Experienced Drivers
- GPS Tracking
- GEO Fencing
- Time Critical & Window Deliveries



CONTRACT PACKAGING

- Technology-Leading Shrink Labeling
- Largest North American Shrink Sleeve Labeler
- Bundling and Kitting
- POP Displays
- High-Impact Graphics
- Custom Packaging

INTEGRATED LOGISTICS SERVICES

- Network Design
- Modal Optimization
- Event and Returns Management
- Private Fleet Analysis
- LTL Consolidation
- Customized Invoices
- Consulting Services

TECHNOLOGY

- Integrated TMS
- Advanced WMS Software
- Best-in-Class Application Suite
- Enterprise-Class Infrastructure
- Customer Web Portal
- 24 x 7 x 365 Support
- Full EDI Capabilities
- Voice-Activated Pick Technology

Verst Logistics

Our business is . . .
an extension of your business



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Vision

WERC helps our members and their companies to succeed by creating unparalleled learning experiences, networking opportunities, and access to research-driven industry information.



Warehousing Education and Research Council (WERC) is the only professional organization focused on logistics management and its role in the supply chain. Through membership in WERC, seasoned practitioners and those new to the industry master best practices and establish valuable professional relationships.

Since being founded in 1977, WERC has maintained a strategic vision to continuously offer resources that help distribution practitioners and suppliers stay on top in our dynamic, variable field. These include national, regional, local, and online educational events; performance metrics for benchmarking; practical research; expert insights; and multiple opportunities for peer-to-peer knowledge exchange.

Some Call Them Chapters – We Call Them WERCouncils

WERCouncils provide members with an opportunity to improve the quality of their membership through engagement at the local level. With over 20 chapters in the United States and Canada, there are several ways WERC members can get involved.

WERCouncils work in conjunction with WERC national to provide outstanding networking and educational opportunities through chapter meetings,

networking events, and community outreach. They share and support the same mission of WERC which is to exist to lead the warehousing industry, advance warehousing science, and develop a competitive advantage for both individuals and corporations.

Strategies and Objectives

Industry Leadership: To be the recognized leader in education and research for the field of warehouse and distribution management and its role in the supply chain.

Industry Development: To advance the art and science of warehousing and distribution technology.

Professional Development: To provide relevant information and programs that will enhance the knowledge and professional development of members and others in the warehousing and distribution industry.

Association Development: Leverage the resources of stakeholders to support association objectives.



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and Research Council**
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Wen-Parker Logistics



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John Singleton
Chief Executive Officer

Mission Statement

Our mission is to provide customized global supply chain solutions that deliver value, innovation, and world-class service.

US Offices

- New York
- Los Angeles
- Miami
- Louisville
- Columbus
- Detroit (Sales)
- Boston (Sales)



Wen-Parker Logistics, Inc.

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At Wen-Parker Logistics, our customers are at the core of everything we do. We pride ourselves on being a solutions-driven organization that responds quickly to the ever-changing and increasingly-sophisticated needs of global clients both big and small.

Wen-Parker Logistics' (WPL) new global headquarters is located in Elmont, New York. WPL operates a total of 26 offices worldwide, supplemented by a robust global network of agent partners in close to 100 key sourcing and consumer markets around the globe. The relocation to Elmont was one of four key strategic developments for WPL in 2017. As the brand grew, we opened our 26th office in Hanoi, Vietnam, expanded our London office after only a year at its previous location and opened our new Indian headquarters in Gurgaon.

We strive to operate as a true business partner with each of our clients. Our objective is to maximize the individual performance and efficiency of our clients' global supply chains. We work to help them achieve superior financial results, utilizing a well-managed supply chain model to their competitive advantage for business and revenue growth.

Equipped with extensive industry experience and

supported by leading-edge information technology and business tools, WPL provides a customer experience unlike any other within the transportation and logistics industry.

Our global supply chain services include Air & Ocean Freight Forwarding & Consolidation, Customs Brokerage, eBusiness, Trucking & Container Drayage, Warehousing & Distribution, Purchase Order Management, and a comprehensive menu of value-added supply chain services and technology solutions.



Werner Enterprises/Werner Logistics



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Derek Leathers
President & CEO

Purpose Statement

To deliver world-class supply chain solutions to the global marketplace responsibly and safely while exceeding the expectations of our customers, shareholders and associates.

Average Is for Other People

Werner Enterprises, Inc. was founded in 1956 and has evolved from a one-truck operation to the full-service premier transportation and logistics company it is today, with coverage throughout North America, Asia, Europe, South America, Africa and Australia.

Werner is among the five largest truckload carriers in the United States. We invest in the best at Werner, providing our professional drivers with more home time, competitive pay and the newest equipment in the industry. Our philosophy is to stress quality over quantity, and this principle is evident in every aspect of our company.

In 1998, Werner was the first carrier to receive FMCSA approval to implement electronic logging devices. Werner is committed to conservation and sustainability. Since 2007, Werner has saved more than 203 million gallons of fuel and reduced the company's carbon footprint by more than 2.2 million tons.

Werner also developed the first truck driver apprenticeship program in the industry approved by the Department of Labor and the Department of Veterans Affairs. Werner is a proud supporter of military veterans and veteran spouses, who comprise approximately 20 percent of the company's workforce.

Beyond the Assets

Werner maintains its global headquarters in Omaha, Nebraska, and maintains offices in the United States, Canada, Mexico, China and Australia. Werner's comprehensive solutions are supported by leading-edge technology, experienced professionals and an extensive global network.

Werner's diversified portfolio of transportation services includes one-way van, dedicated, cross border Mexico and Canada, expedited, temperature controlled, freight management, brokerage, intermodal, flatbed, ocean and air, global freight forwarding, final mile and home delivery.



Werner Logistics is a comprehensive Top 20 logistics provider and key component of the company's portfolio of transportation services solutions. Werner Logistics generates over \$400 million of revenues annually with operations in over 150 countries.

Werner is committed to reinvesting millions in our 5T's initiative: trucks, trailers, talent, terminals and technology. While the average age of trucks in the industry is over five years, Werner's average truck age is 1.9. A newer fleet means less maintenance downtime and more productive miles.

With more than 60 years in business, Werner maintains a strong financial condition with low debt. Werner has consistently profitable financial results, a solid financial position and is publicly traded on NASDAQ under the symbol WERN.

Werner Enterprises

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www.werner.com

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Kunihiro Miyoshi
President & CEO

At Yusen Logistics, our mission is to contribute to global economic development and earn the trust of our customers, so we can help them maximize their corporate value. Through our long-standing customer relationships, we have a deep understanding of their business, which enables us to provide them with practical logistics services and solutions.

Yusen Logistics is an award-winning global logistics provider with over 60 years of expertise in freight forwarding and transportation. With more than 20,000 employees and 500 offices worldwide, it provides services to customers across Asia, Europe, North and South America, and Oceania. It is a member of the NYK Group, one of the world's largest and most recognized global transportation companies.

Innovative Supply Chain Solutions

As your supply chain partner, Yusen Logistics develops, plans and delivers supply chain solutions addressing today's toughest market demands. Leveraging its global network and industry expertise, Yusen Logistics' supply chain professionals collaborate with customers to optimize cargo transportation processes that lead to measurable cost savings and efficiencies. Yusen Logistics provides a strategic transportation service mix to build advanced, customized solutions for its customers.

Service Scope

Yusen Logistics' ability to provide solutions across industries and companies, regardless of size and location, comes from its strong global scope. The industries served include automotive, aerospace, retail, healthcare, technology and food logistics. Internationally, Yusen Logistics provides ocean and air freight forwarding, project cargo, customs and origin consolidation services as part of an overall import management program, or as standalone services. Domestically, it provides multiple inland transportation options, including intermodal, full and less-than-truck load services, and specialized services. These are further supported by fulfillment, transload and reverse logistics solutions, managed under its global warehouse network.

Technological Infrastructure

Yusen Logistics provides visibility, tracking and planning across the supply chain, from origin-to-destination. As a proprietary online solution, Yusen Logistics' systems are customizable and integrate seamlessly with each customer's current systems and processes. The flexibility afforded by this approach



allows for quick implementation times and minimal business disruptions, while providing maximum business control.

Pledge for Sustainability

Yusen Logistics is passionate and committed to helping its customers reduce their impact on the environment. As part of a list of select companies, Yusen Logistics has the honor of being recognized by the following organizations for its green initiatives and sustainable business operations:

- Dow Jones Sustainability Index
- FTSE4Good Index
- Morningstar Socially Responsible Investment Index
- *Inbound Logistics'* Green Supply Chain Partner

Yusen Logistics takes great pride in providing new and innovative ways to support its customers in developing a more robust and environmentally conscious supply chain operation.



Insight Into Action

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