



**inbound
logistics**

SPECIAL SUPPLEMENT

2015

**LOGISTICS
PLANNER**

2015 WILL BRING BUSINESS OPPORTUNITIES AS WELL AS OBSTACLES. Whatever supply chain challenges you face, the Logistics Planner can help. Many readers say they are confronting convergent problems, while others are expanding markets and growing. And most readers report that they are even more committed to using demand-driven logistics practices in the coming year. Bottom line, whether or not you foresee your company's fortunes rising in 2015, the application of inbound logistics practices will help.

Part of *Inbound Logistics'* mission has been to shine light on leading companies, their solutions, and their struggle for supply chain efficiency so that all readers—across all channels, in all types of enterprises, and at all stages in their careers—may benefit from those supply chain successes.

Another important part is helping you identify and select the best carriers, the most effective technology, and the logistics providers whose solutions best dovetail with your needs now, and in the future.

Partnering with the right transportation, technology, or logistics provider is one important way you can marshal your supply chain to act as a force for supply chain stability—certainty, if you will—and tackle your immediate supply chain challenges head-on in the here and now. But more importantly, the right partners give you the ability and enhanced expertise to drive true enterprise change.

So our mission, beyond storytelling supply chain successes, is to help you find the right fit to get that done. That is the reason why we produce the Logistics Planner any way you want it: in print, on the Web, and in digital, tablet, and iPad editions. We also summarize the profiles in our *DiaLog* e-newsletters, and thread them throughout all our social media networks. The Logistics Planner is there to work for you

when and where you need it all year long.

This year's Logistics Planner features an exclusive group of companies across all areas of the supply chain. These leading companies have the requisite tools and expertise to aggregate and align your supply chain management efforts with go-to-market strategies. They can help create synergies within your transportation and logistics functions—and among external partners—then leverage the supply chain as a common denominator from which you can execute strategic business process change.

The Logistics Planner brings together all these different players in one place: world-class carriers and technology providers, domestic and global forwarders, materials handling equipment suppliers, logistics associations, port and airport authorities, logistics real estate specialists, economic development agencies, universities, and leading 3PLs. The 2015 Logistics Planner is a completely updated resource that provides a mosaic of the supply chain and its many different parts, providing a platform for you to evaluate different aspects of your business and drive enterprise advancement using supply chain management as a change agent. In short, make your business more responsive, scalable, survivable, and most of all: competitive.

Getting the Most Out of Your Logistics Planner

The Planner Profiles on the following pages include full contact information for each company. Please mention you saw their Planner Profile in *Inbound Logistics*.

View all the Planner Profiles online at

inboundlogistics.com/planner.

Search and browse information on the profile participants, including Web and email links. Each online planner is RFP-enabled to help you execute quickly.

A digital and tablet/mobile

version of the Logistics Planner—optimized for your desktop computer or tablet—is available at inboundlogistics.com/digital. Download the entire January issue featuring all the great articles, then download the Planner section to access and use all the information on the profiled companies.

A special iPad edition of the Logistics Planner is available by searching for “Logistics Planner” in the iTunes market.

An exclusive online RFP service

at inboundlogistics.com/planner-rfp lets you get information specific to your transport or logistics challenge. Simply describe your challenge or pose a question, and select the solutions providers you want to query. Your request is immediately sent to the market leaders who have agreed to respond to you quickly.

3PL Central

An industry leader in Cloud-based warehouse management software since our launch in 2006, 3PL Central provides WMS solutions that are robust, reliable, secure – and extremely cost-effective – to an expanding array of warehouse operations, ranging from traditional 3PLs to Fortune 500 Distribution Centers, Retail Distributors, e-Commerce Merchants and Manufacturers worldwide.

Our 3PL Warehouse Manager and Red Rock WMS products are the most powerful – and the most affordable – Cloud-based WMS solutions on the market. Our products help our users run more efficiently, expand with ease and satisfy their customers – all for a price starting at less than \$500 per month per warehouse.

Our customers have also benefited from more than 200 real-time upgrades to our software, most of which were provided to our users system-wide at no charge.

Come join the thousands of members in 3PL Central's warehousing community and you too will Discover Why 3PL Central Loves Warehouses.

**3PL Central****3PL Central**

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Manhattan Beach, CA 90266
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info@3plcentral.com
www.3plcentral.com



Already a proven success in the challenging third party logistics provider environment, our world-class WMS products provide cost-effective and easy-to-use solutions for everyone from small to medium-sized 3PLs to Fortune 500 distribution centers.

This includes our feature-rich 3PL Warehouse Manager WMS – the first Cloud-based WMS ever developed for the needs of 3PL providers – as well as our new Red Rock WMS, the ideal solution for Retail Distributors, e-Commerce Merchants and Manufacturers worldwide.

Our products serve as

the core of our comprehensive Warehouse Management Platform. The ultimate extension of a stand-alone WMS, our platform provides turnkey access to:

- A World-Class WMS
 - Pre-Wired EDI Providers, UCC-128 Label Printing and Turnkey Integration Partners
 - CRM and e-Commerce Shopping Carts
 - Small Parcel Shipping and Transportation Providers
 - World-Class Technology Vendors
 - Cutting-Edge Accounting and ERP Integrations
 - Industry Leading Hardware Resellers
- ...and more.

And best of all – you can try either of our products in your warehouse RISK-FREE* – for 30 days. To get started, simply request your free trial online at: www.3plcentral.com/Risk-Free.

*Free Trial Offer includes basic set up for one customer and one warehouse under our standard subscription. Any a la carte or additional services, including, but not limited to, EDI, 3rd party integrations, mobile scanning, FedEx/UPS are not available during the trial period, but may be added later.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

A.N. Deringer, Inc.



Jake Holzscheiter
President and CEO

Services:

- Customs Brokerage
- Freight Forwarding
- International Transportation
- Warehousing & Distribution
- Logistics Consulting
- Cargo Insurance

Over 30 offices located from Maine to Blaine, WA and key air and vessel ports throughout the US.



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Deringer offers Customs brokerage, freight forwarding, transportation, consulting, meat inspection, and warehousing and distribution services. Deringer maintains local representation at major ports that are strategically located along the northern border and at major air and vessel ports. Customers are provided with a single point of contact. A flat organizational structure allows easy access to the President and members of the company's leadership team. Moreover, Deringer's culture includes a strong commitment to ensuring the sustained success of its business partners. Welcome to the Deringer Difference.

Deringer's Customs Brokerage Services

Deringer boasts over 95 years of third-party logistics (3PL) experience – that's nearly

a century of contributing to customers' successful supply chains. Our longevity in the industry means companies benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that Deringer is renowned as a Customs pioneer, an early tester and adopter of many new trade programs. Members of Deringer's leadership team serve on various US Customs & Border Protection and trade association boards and committees. Customers benefit directly from these partnerships by staying current on the most pressing trade regulations. Customs brokerage expertise translates to fewer shipment delays and reduced risk of penalties for its customers. Additionally, Deringer consistently boasts a 99% or

higher compliance rate, and nearly 50% of Deringer staff are licensed as Customs brokers or hold other industry certifications.

Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA licensed cargo agent, a FMC licensed ocean transportation intermediary, and a NVOCC. Deringer arranges and manages the freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, Deringer scales its services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding equates to seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

Take the next step now.

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A&R Logistics



Doing it Right

A&R Logistics, Inc. is a leading provider of dry bulk transportation, warehousing & packaging, distribution, and third-party logistics solutions to numerous multinational companies within the chemical and plastic industries. We are growing fast to accommodate the massive expansion in U.S. manufacturing.

More than any other dry bulk trucking and logistics company, we are committed to Doing It Right. We have made substantial investments in infrastructure, technology and safety to ensure that we meet our customers' needs, with assets, goods and reputations intact.

In an industry where very few are able to keep up, A&R stays ahead of the curve without cutting corners.

A&R Transport: The Number-One Dry Bulk Carrier in the Plastics Industry

For the trucking industry, needs have evolved dramatically. So have we. We have an extensive network of owner/operators and company drivers, trained extensively to ensure that transport needs are safely and efficiently accommodated.

For decades, A&R Transport provided comprehensive bulk-trucking, packaging and warehouse solutions for the

plastics, resins and agro-products industries.

With a fleet of over 800 trucks and 1,200 trailers we are in a unique position to support our customers during a period of unprecedented growth. In addition to our substantial infrastructure on the ground, we're backed by \$1 billion in private equity to meet our customers' needs.

A&R Warehousing & Packaging: 1.7 Million Square Feet and Counting

We're far more than just a trucking company; we're a \$235 million company with 1.7 million square feet of infrastructure. With ten facilities nationwide and more than 1,700 rail-car positions, we support everything from packaging through distribution—with expansions planned and in-progress.

We've upgraded warehousing and packaging technology across the nation to improve the efficiency of our operations. With a brand-new Dover system in Morris, Illinois, we can package one million pounds PE or PP product per day, during our two-shift operation. Our rail-car facility in San Bernardino, California is equipped with our own rail technicians who track all daily inventories of transloading activities, electronically verifying and physically

inspecting the cars to improve productivity and enhance safety.

- Inventory tracking
- Super Sacks
- Boxes/Gaylord
- Dry Storage
- Sea Bulk Loading
- Drayage
- Transloading
- Compounding

A&R Global/3PL

In addition to transport and warehousing services, we provide end-to-end outsourced transportation management through our 23 terminals, 10 warehouse facilities and a network of company-owned equipment and owner-operators.

- Global Logistics
- Transactional Brokerage
- Carrier Management
- Transportation Management
- International Freight Audit/Payment

Safety is Where We Live

We've invested millions of dollars into our Safety First culture. We've aggressively implemented programs and practices to ensure safe and efficient operations at all times. Well in advance of coming mandates, our fleet is 100 percent e-log compliant. And our CSA scores are consistently strong—currently at their best since the 2010 program rollout.



A&R Logistics

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A3 Freight Payment

A3 Freight Payment creates managed, customized freight payment solutions for large volume shippers. Our solutions automate transportation payables, ensure accurate billing, integrate advanced payment options, and provide detailed reporting for the supply chain and finance professionals within your company.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and managed global freight payment solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. We are experts at freight payment... it's our sole focus and core competency.



A3 Freight Payment

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www.a3freightpayment.com



A3 Freight Payment tailors all aspects of a custom freight payment solution to build a unique solution specific to your needs including:

- Invoice Automation
- Invoice Validation
- Data Capture
- Rate & Service Audit (pre and post)
- Cost Accounting
- Exception Management
- AP Automation
- Business Intelligence
- Systems Integration

Companies choose A3 Freight Payment because of our:

Business Strategy—One of a select few, not one in a million

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This

strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

Approach to Processing—A different approach, a better result

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides 100% transparency to you, to our staff, and to your logistics providers.

Customized Solution—One solution does NOT fit all

Your company has internal systems and processing

constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.

Dedicated Resources—A truly managed outsource solution

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

Experience—Our knowledge ensures a smooth transition

The A3 Freight Payment team has a track record of designing, implementing, and managing global freight payment solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.

Take the next step now.

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ABF FreightSM

Tim Thorne
President

Our customers tell us they value not just the skill we apply to each task but also the will we display in exceeding their expectations. Let us show you how ABF FreightSM has The Skill & The WillSM to creatively solve your supply chain challenges.



ABF Freight, an ArcBest Company, is one of the most trusted and recognized brands in the LTL industry. We have The Skill & The Will to creatively solve freight transportation challenges with customized solutions. We go above and beyond to provide our customers with superior personal service through a single point of contact.

■ National & Regional LTL

Our resource-rich infrastructure includes an innovative network for regional and national less-than-truckload shipments.

■ Time Critical & Expedited*

Our expedited and time-definite solutions include guaranteed same-day shipping, next-day shipping and second-day shipping.

■ Final Mile & White Glove Delivery Service

We offer curbside, threshold, white glove and final mile solutions.

■ Trade Show Shipping

We can handle your exhibiting needs from start to finish.

■ Retail Shipping Services

Precision shipping and omnichannel solutions to your retail stores and direct to your ultimate consumer. Enhanced security and delivery compliance to major retailers.

■ ReloCube

These portable moving and storage containers are perfect for high-value freight requiring enhanced security.

■ Flatbed Delivery Service

Perfect for commercial heating and air conditioning units; electrical transformers; oil, gas and petrochemical equipment; steel and metal raw materials; and construction site supplies and equipment.

■ Secure Shipment Divider

Our segregated bulkhead

shipping solution provides enhanced security for high-value freight.

We also offer a single point of contact to services from our ArcBest sister companies ABF Logistics™ and Panther Premium Logistics™ including multimodal, global and logistics management solutions.

Our network of local service centers means there is always a nearby customer service representative to personally discuss your freight transportation needs. Plus, for those who prefer centralized support, our team of transportation professionals will keep an end-to-end watch over your shipment.

From small business owners to Fortune 100 companies, our loyal customers trust us for their shipping needs, large and small. We have delivered on a promise of quality since 1923. No matter the challenge, we'll find a way.

*Service is offered in conjunction with Panther Premium Logistics, a subsidiary of ArcBest Corporation and a sister company to ABF Freight.



ABF Freight

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800-610-5544
abf.com
facebook.com/ABFtoday
twitter.com/ABFtoday

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Alaska Air Cargo



Betsy Bacon
Managing Director

Alaska Airlines and Horizon Air are subsidiaries of Alaska Air Group. Together, the Seattle-based carriers transport approximately 118 million pounds of cargo annually, including mail and freight. About 23 million pounds of this is fresh Alaska seafood, which is transported to the Pacific Northwest and beyond each year. The airline serves 95 cities through an expansive network in Alaska, the Lower 48, Hawaii, Canada and Mexico.



Alaska Air Cargo: Delivering Quality for Over 80 Years

During its 80-plus year history, Alaska Airlines has distinguished itself as one of the most respected combination passenger and cargo carriers in the world. Its air cargo division, Alaska Air Cargo, operates the most extensive air cargo operation of any passenger airline on the U.S. West Coast. The cargo fleet includes five Boeing 737-400 combination passenger and cargo aircraft and one 737-400 all-cargo aircraft in addition to its fleet of 737 all-passenger aircraft.

Alaska Air Cargo offers unbeatable frequency to more destinations in Alaska than any other cargo carrier and serves more than 80 cargo destinations across North America. Of the 20 communities served in the state of Alaska, only three are connected to a road system. For these remote areas, air service is often the only major form of transportation and the primary means of receiving many of the basic goods residents need to survive.

With its premium GoldStreak™ service providing guaranteed same- or next-day deliveries of medical supplies, parts and equipment, Alaska Air Cargo provides a critical service throughout its network. The airline has increased its maximum per piece weight to 150 pounds for its GoldStreak™ service. In addition, Priority and General Air Freight services are used extensively by freight forwarder customers and other shippers. Alaska Air Cargo is the first airline to require all cargo employees to go through an annual cold-chain training course to ensure that all perishable shipments receive the required urgency and special attention.

Alaska Airlines is always working to enhance its passenger and cargo services. The company introduced several new destinations in 2014, to include New Orleans, Baltimore, Detroit

and Albuquerque. The airline continues to see growth from West Coast destinations to all four major Hawaiian Islands. Hawaii is served daily with 22 nonstop flights from Anchorage and seven West Coast cities: Bellingham, Seattle, Portland, San Diego, Oakland, San Jose and Sacramento.

Alaska Airlines' dedication to improving service has resulted in various awards over the years. Alaska Airlines is the #1 on-time major North American airline 2010 - 2013 as rated by FlightStats.com. The company has been recognized for outstanding service and has received the "Highest in Customer Satisfaction among Traditional Carriers in North America" seven years in a row in the J.D. Power and Associates North America Airline Satisfaction Study.

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Alaska Air Cargo
ALASKA AIRLINES & HORIZON AIR

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Aljex Software, Inc.



Tom Heine
CEO

Aljex enables third party logistics providers (3PLs) with high-power cloud-based TMS software. Our clients are currently handling over \$2.5 billion in combined annual sales using our system. Because of our large cloud client base, we are able to provide the latest technology at a fraction of the cost of an installed system. Our clients get daily and weekly updates and upgrades, all included in their monthly subscription cost. These updates make our clients the most efficient in the industry.

We have earned tremendous loyalty from our customers and employees. Many of our original customers from 1995 are still with us. Many of our employees have been with us for 10-20 years. We treat our clients and our employees as we would want to be treated. As a result we get 90% of our new clients from referrals.

Aljex Software, Inc.

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Aljex Software creates the tools to succeed for brokers, 3PLs, and carriers. Aljex is cloud-based, so Aljex clients are no longer in the IT business. You do what you do best. We'll handle the rest — software, security, upgrades, and backups.

What makes Aljex different?

Aljex requires no big up-front investment. We charge for the first three months of service, and clients can cancel at any time. This changes the traditional relationship. We are only as good as our last support call. We are very motivated to do an excellent job. And we are incentivized to keep adding new features. If you aren't happy, we aren't happy.

Aljex is "cloud computing" with built-in "crowd improving." We have hundreds of clients, all with ideas to improve their system. As we help one Aljex client improve

their process, the system is improved for all Aljex clients. Aljex "crowd improving" accelerates development and makes our software the most rapidly evolving transportation management technology on the market.

Aljex can be finely customized to your specific business. The Aljex system has thousands of custom switches, so each customer can enjoy the profit-driving efficiency of fine-tuned software with no programming required. As your business changes, it only takes a click of the mouse to add a new feature or mode or permission. It's revolutionary.

Another major difference is speed. Depending on the scope of an operation, a new Aljex client can be on-boarded and trained in a few days. If you want to avoid a long, drawn-out switchover, we are your solution. You can be on a complete system

including secure web access for employees, carriers, and customers with a set of apps built for your web site in just a few days.

Connections are important, and Aljex is very connected — connections you want to have. We are linked to all major load boards, EDI VAN's, and common carriers. But that's just the start. We are linked to another 40 leading third-party programs like Sertifi E-signatures, E-Pay Manager, and Comdata. Aljex is also linked to thousands of companies via EDI and API.

Contact us at sales@aljex.com for more information or call us at 732-357-8700.



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Amber Road



Jim Preuninger
CEO

Amber Road's (NYSE: AMBR) mission is to dramatically change the way companies conduct global trade. As a leading provider of cloud based global trade management (GTM) solutions, we automate import and export processes to enable goods to flow across international borders in the most efficient, compliant and profitable way. Our solution combines enterprise-class software, trade content sourced from government agencies and transportation providers in 145 countries, and a global supply chain network connecting our customers with their trading partners, including suppliers, freight forwarders, customs brokers and transportation carriers. We deliver our GTM solution using a Software-as-a-Service (SaaS) model and leverage a highly flexible technology framework to quickly and efficiently meet our customers' unique requirements around the world.

Amber Road

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Amber Road is a leading provider of on-demand Global Trade Management (GTM) solutions. Our GTM solutions automate import and export processes to enable goods to flow unimpeded across international borders in the most efficient, compliant and profitable way. Our solutions use a combination of enterprise-class software, intelligent trade content, and a global trade network that connects supply chain participants such as importers, exporters, freight forwarders, customs brokers and transportation carriers.

Our business has benefited from an explosion in global trade volumes over the past ten years in the USA and Europe. Companies of all sizes and nearly every industry are pursuing low-cost-country sourcing strategies with suppliers located in places like China, India and Southeast Asia.

The increase in international shipment volumes combined with a proliferation of country-specific trade regulations have led to a need for global trade automation. Governments around the world are

increasingly adding more stringent controls to cross-border trade in an effort to boost revenues from duties and taxes, spur economic growth, protect national interests and improve security. Companies can no longer manage the complexity of trade compliance by adding personnel or using spreadsheets.

Global logistics has also become more complex. International shipments span greater distances, have much longer lead times and include more trading partners. A single international shipment can touch more than a dozen trading partners. Shippers must deal with multiple languages, time zones, currencies, and modes of transport for each shipment. A mistake at any step along the supply chain can mean delays, extra costs, government fines and waste.

Amber Road changes the way companies conduct global

trade. Many of our customers, including some of the world's largest enterprises, have automated their global trade processes for the first time with our solutions. We replace a combination of spreadsheets, ineffective home grown solutions, and manual processes with a comprehensive suite of products that automate trade from the time a purchase order is placed with an overseas supplier to the time a shipment is delivered. Our GTM suite includes products that manage transportation costs, optimize logistics, provide shipment tracking and visibility, ensure compliance with import and export regulations, and assist companies in the implementation and use of preferential and free-trade agreements.

For more information, please visit www.AmberRoad.com, email Solutions@AmberRoad.com or call 201-935-8588.



Amber Road
POWERING GLOBAL TRADE®

Take the next step now.

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Ameren

Least-Cost Connections to Midwest Markets



Michael S. Kearney

Manager, Economic Development

Mission:

Ameren operating subsidiaries provide energy services to 2.4 million electric and 900,000 natural gas customers across 64,000 square miles in Illinois and Missouri. Ameren's Economic Development Team provides comprehensive development services to companies seeking business location option(s). Our goal is to assist your location process and to help power your company's business growth.



Central Location Offers Unsurpassed Infrastructure and Accessibility

The two-state Ameren service area – including central and southern Illinois, central and eastern Missouri and the St. Louis metropolitan area – is competitively positioned as a Midwest distribution hub.

Advantages include:

- Stability and control of costs. The expenses of labor and other key aspects of operating distribution facilities in Ameren's territory are 18% below the national average costs.
- Unsurpassed transportation infrastructure network with access to interstate, river, rail and air create a competitive geographic advantage. The St. Louis region ranks as the 6th largest center of wholesale trade not located on a coastal port and is the third largest rail hub in the nation. The Metropolitan Port of St. Louis extends 70 miles along the Mississippi River from Madison County, Ill., to Jefferson County, Mo. America's Central Port, located near Granite City,

Illinois is part of the third-largest inland water port by tonnage in the United States and provides truck, train and barge intermodal facilities.

- Market population of nearly 78 million people with above average incomes within a day's transport.

A total of 18 intermodal terminals are accessible from Ameren's territory, including the multi-modal hub located in Decatur, Illinois, delivering both domestic and international flexibility for companies through a well-positioned transportation corridor, connecting the Midwest to the East, West and Gulf Coasts of North America. Our region offers unequalled choices of facilities with connections to all seven US/Canadian Class 1 railroads servicing inland ports and ports on the Atlantic, Pacific, and Gulf Coasts in the United States, Canada and Mexico. These regional strengths provide competitive advantages that account for the 10-year growth rate in the Transportation & Warehousing Sector of Ameren's service area that exceeds national trends.

Ameren Can Help You Start Your Site Search

Ameren is your source for access to site location support. Ameren, one of the Midwest's largest investor-owned utilities, brings a breadth of knowledge and understanding of business location criteria to help positively affect the long-term cost competitiveness of your business.

Ameren offers the following value-added development services to businesses considering a Midwest location:

- Project management support in partnership with state and local development agencies.
- Comprehensive community profiles.
- Internet-based building and site inventory with GIS mapping capabilities.
- Technical utility infrastructure and cost analysis.
- Access to energy efficiency programs and qualifying incentives.

"At Ameren, we understand that growing companies must be agile, strategic in their business decisions and prudent in their investments," Kearney says. "Site selection decisions must be absolutely on target. Ameren's Economic Development team is focused on making connections throughout the bi-state region."

Built on a foundation of strong relationships and a common stake in sustainable community and regional development, Ameren brings a unique mix of resources including access to data and contact networks.

"Ameren is the ideal 'first stop' in the site search process for those looking for the right site, for the right value at the right time," Kearney says.



Ameren

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American Expediting Company



Victor Finnegan
Founder & CEO

At the heart of our mission is customer satisfaction. It begins with the courtesy and helpfulness of our service reps and dispatchers. It is enhanced by our convenient online ordering and tracking system. And it ends with the speed and professionalism of our couriers. Small wonder our on-time performance average is 99.3%.

We believe in treating our customers and employees with respect and integrity. It's a reflection of the pride we take in presenting solutions that work. Failure to deliver for our customers is not acceptable. That's why we bring a "We Say Yes!" attitude to our jobs each day.

Many American Expediting employees have been with our family for years. Our success depends on their skill, dedication and initiative. And as we continue to grow, we will always put our customers first. We look forward to making you our next customer.

American Expediting Company

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Logistics is not always about cargo ships from foreign lands. It is not always about fleets of dedicated 48s moving freight. Local delivery services all around the country are playing an important role.

American Expediting Company has designed a solution that meets the local, need it now, need it at an exact time, need it to a specific person, need to follow specific instructions, by building out our 40 company owned facilities throughout the U.S. as well as a dedicated and professional group of partners handling time critical needs throughout the U.S.

We are experts in the first mile, last mile, and just in time inventory aspects of logistics management. For over 30 years, American Expediting has been dedicated to handling the time critical local ground delivery needs of logistics providers and shippers.

Our Services Include:

■ Same Day On Demand:

We listen carefully to understand your exact requirements, then provide the fastest, most economical door-to-door route to make your deadline. Plus, you can monitor the progress of your deliveries every step of the way using our online Shipping Wizard.

■ **Same Day Rush:** Packages are picked up within 30 minutes and delivered within 1-2 hours, based on mileage.

■ **Warehouse/ Inventory Management:** American Expediting's emergency parts warehouse is the quintessential Just In Time Inventory solution. Our forward stocking locations handle anything from computer repair parts and industrial supplies to medical necessities and more. American Expediting will receive your product, manage your inventory, deliver or ship to your consignee — all on an immediate, same-day, expedited basis.

■ **Fulfillment:** American Expediting's emergency fulfillment services can become an extension of your company, without the overhead of salary and space, and only when you need them.

■ **Medical/Laboratory specialists:** Our medical couriers are highly skilled, bonded and insured, and equipped as necessary with scanners, dry ice, coolers, and spill kits. They are compliant with all state and federal regulations pertaining to safe biohazards transportation.

Services are offered 24 hours a day, 7 days a week. Our technology and flexibility allow us to provide the quality of service you and your customers demand and our nationwide solution saves your valuable time and money.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

APL Logistics



Beat Simon
President

Mission

Enable our customers to outperform their markets through reliable and innovative supply chain solutions.

Achieve sustainable growth through balancing the needs and requirements of our stakeholders.

Our Goal

Grow with our customers and be the go-to player in targeted verticals and markets.



APL Logistics

Corporate Headquarters
9 North Buona Vista Drive
#14-01 The Metropolis
Tower 1
Singapore 138588
Tel: (65) 6278 9000
Global_Marketing@aplogistics.com
www.aplogistics.com



APL Logistics is a leading, global supply chain specialist in the Automotive, Consumer, Industrials and Retail verticals. Our expertise in these markets has been developed through years of experience, creating customized solutions to meet the unique needs of our core industries.

Our vertical proficiency is supported by a comprehensive range of services including:

- Consolidation
- Deconsolidation
- Freight Management
- Customs Brokerage
- Warehousing
- Distribution
- Transportation Management
- Value-added Services
- Supply Chain Consulting

To integrate all our services, we offer a range of customized technology solutions and best-in-class third party applications to help customers leverage data to better analyze, collaborate

and optimize across the supply chain through our Visual Technology Suite.

Our Vertical Advantages:

Automotive

- Recognized player
- Expertise in established markets, U.S. and Mexico, and developing markets, China and India
- Service innovations
 - AutoLinxSM
 - AutoDirectSM



Consumer

- Established in emerging markets
- A track record of scaling services to meet growth
- High complexity categories
- Service innovations
 - ShipMaxSM



Industrials

- In-house supply chain engineers
- Proven track record of performance
- Expertise in execution of best practices



Retail

- Established retail expertise
- Strong footprint in key sourcing regions
- Service innovations
 - OceanGuaranteed[®]



With a geographical footprint in established and emerging markets, our network spans more than 100 facilities in 60 countries and is supported by a team of 6,000 supply chain professionals.

Our Advantage

- Specialist knowledge
- Innovative solutions
- In-country expertise
- Customer focused
- Comprehensive toolbox
- Reliable global network

APL Logistics is part of the NOL Group, a Singapore-based, global transportation and logistics company.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Atlanta Bonded Warehouse Corporation

Mission Statement:

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction. We drive customer satisfaction by constant innovation in best practices and technology through focus on teamwork, integrity, and accountability, all in a safe working environment.



Atlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperature-controlled distribution services for over 60 years. In 2014, ABW handled over 4.6 billion pounds of product through 2.5 million sq. ft. of capacity in 9 food grade warehouse facilities across the southeast. This equates to 5.3 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.

Multi-Client/Public and Contract Warehousing

Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary

system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

Transportation Services

Colonial Cartage Corporation, our in-house carrier, is a full service carrier providing food-grade, dry and refrigerated TL, LTL, and pool distribution services for over 50 years. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest, Southwest, and Great Plains, as well as truckload and plant support services throughout its service area. As an asset based provider, Colonial's Services include consolidated order selection (bulk picking) and inbound consolidation to outbound cross-dock.

Co-packaging / Re-packing Services

ABW provides co-packaging and repacking services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high

percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging, and now primary packaging, experience, ABW continues to grow and develop its capabilities, co-packing or building over 9 million cases in 2014. We have experience operating:

- High-capacity, high speed baggers
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays.

What does ABW offer that others do not?

- Stability of ownership: same family for over 49 years
- A focus on our core competencies of warehousing, transportation, and co-packaging; not being everything to everybody
- A track record proving we are not interested in second place
- Long term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time



Atlanta Bonded Warehouse Corporation

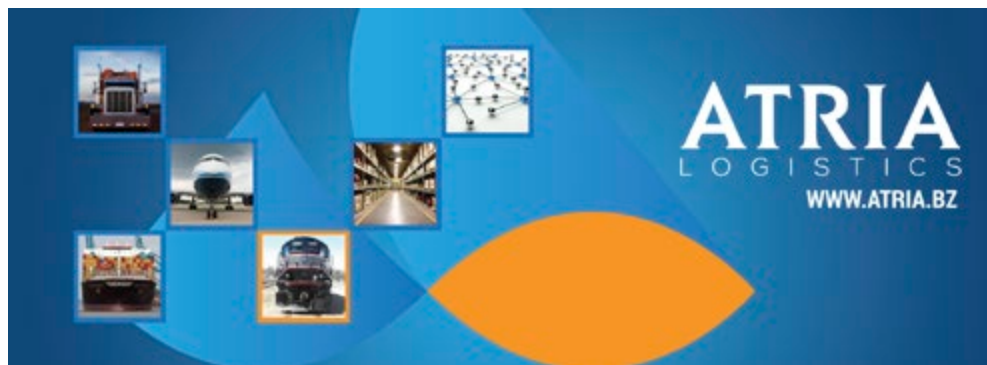
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Sales: 678 264-2720
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Atria Logistics

Chris Matthews
CEO/President



Atria Logistics, is a full service 3PL/4PL (Third Party Logistics) for land (truck/rail), marine (inland/ocean), and air. We strive to deliver the highest quality logistics services to our clients through our incredible team and advanced technologies. With years of experience and office locations domestic and international, we leverage our network of resources to deliver the highest quality value to our clients' supply chain management requirements.

Our 4PL services help clients solve complex logistics problems and identify greater Return on Investment (ROI) opportunities by identifying unique solutions to their problems by blending their existing logistics supply chain with multi-modal options to save time and money or broadening their company reach into in foreign markets.

Atria offers the following benefits & services to our clients:

Major Industries Served

Atria serves a gambit of clients. Here are some of our major industries.

- Consumer Packaged Goods
- Industrial Goods
- Commodities (Sand, Coal, Agricultural, etc)
- Retail / Fashion
- High-Tech
- Automotive

Transportation Management

Trucking Transport

- FTL-Full Truck Load
- LTL-Less than a truck load
- Dry Van
- Bulk Transport
- Heavy/Oversized/Flat-Bed
- Vehicle/Equipment Transport
- Port Drayage
- Reefer/Climate Controlled

Rail Transport

- All Main Line Rail Service
- Short Line Service (select markets)
- Commodities/Sand/Coal/Grain/etc
- Containers/Piggyback
- Heavy Loads/Auto Transport

Marine (Ocean/Inland) Transport

- FCL-Full Container Load
- LCL-Less than a Container Load
- RORO-Roll On/Roll Off
- Bulk Transport
- Barge Transport

Air Cargo

- Air Cargo Shipping

Freight Management Services

- Managed Transportation Services
- Freight Management
- Air Freight Management
- Land Freight Management
- Warehouse Management

Import / Export Management

- Customs Brokerage
- Trade Solutions
- International

Warehouse Services

- Network of warehouses (bonded/un-bonded)
- Short Term/Long Term warehouses
- Climate Controlled/Reefer warehouses
- Distribution Center locations
- Security controlled warehouses

Innovative Solutions

Atria leads with innovative solutions to serve our clients and partners.

- Client Portals
- Partner Portals
- EDI Integration / Web Service Integration
- Mobile Clients (IOS / Android)
- Analytics, Dashboards and Reports
- Track & Trace

Atria Logistics

www.AtriaLogistics.com

Corporate Office

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info@atrialogistics.com
(904) 900-7625 Main

Mailing Address

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Regional Offices

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Chattanooga, Tennessee
(423) 390-8099

San Diego, California
(904) 900-7625

Latin America
San Jose, Costa Rica



Take the next step now.

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Bahri

The National Shipping Company of Saudi Arabia



Engr. Ibrahim Abdulrahman
Al-Omar
CEO



The National Shipping Company of Saudi Arabia (Bahri) General Cargo Sector provides ocean transportation in the North America, Middle East, India Subcontinent and Mediterranean corridor. The company views itself as a niche carrier with expertise in the business of RoRo and project cargoes. Bahri has been a leader in the North America-Middle East trade since 1979.

Project cargo, such as gas and oil exploration machinery, equipment for desalinization plants and apparatus for the construction of sub-electric stations, is Bahri's specialty. Safe and timely movement of project materials to the region contributes to a healthy, mutually-beneficial U.S.-Middle East trading relationship. A continual commercial presence

with specialized ships, an extensive operations vendor network, and highly trained staff and crew has enabled Bahri to lead the market for more than three decades.

The RoRo vessels employed by Bahri's General Cargo Sector are specialized in carrying project cargo, breakbulk, automobiles, RoRo cargoes and containers. Our new, state-of-the-art, 26,000 deadweight-ton ships are equipped with two heavy lift cranes with 120 ton lifting capacity each and a 250 metric ton capacity RoRo ramp. This allows us to accommodate a wide variety of shipments.

Bahri distinguishes itself by providing excellent and personalized customer service. We offer frequent sailings, competitive rates and effective intermodal resources. Our

value added prompt, courteous and accurate "back-room" services such as documentation, accounts processing, and flexible yet reliable scheduling meet all customer needs.

The National Shipping Company of Saudi Arabia (Bahri) is also active in the transportation of Crude Oil, Chemicals, Liquefied Petroleum Gas "LPG" and Dry Bulk, operating a fleet of VLCCs and chemical carriers in various corridors. The company strongly believes that expansion and continuous improvement of its services in the global logistics industry will not only improve the trade, but also contribute to the national economy and to the development of shareholder investment which are prime goals of the organization.



**Bahri, The National
Shipping Company
of Saudi Arabia**
info@bahrigc.com
www.bahri.sa

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Bender Group



Steve Reid
President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Getting real
- Communicating in a straight line



Bender Group

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Founded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has over 68 years' experience in Supply Chain expertise. For almost three quarters of a century, the Bender family has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, the companies have continued to expand to over a million square feet with operations in Nevada, Virginia, Kansas and California. The companies offer a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including dedicated fleet,

domestic brokerage, less-than-truckload, truckload and small parcel services.

Warehousing

Bender Group's chief focus has always been to provide flexible warehousing and distribution center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including multi-channel fulfillment. With its recent expansion into the Midwest market from Kansas City, KS, Bender Group now offers national distribution services to

97% of the US population within 1-2 days delivery.

Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, small package carriers or are interested in private fleet conversion, Bender Group can help you organize and streamline your transportation needs to give you the cost-effective delivery of goods to meet your business needs.

International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the ever-changing world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Our company culture fosters pro-activity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. In today's accelerated business environment, Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the ever changing dynamics of a company's supply chain.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

BNSF Logistics, LLC



Ray Greer
President

Mission Statement

To provide a superior customer experience by delivering innovative, flexible and value driven solutions.



Company Overview

BNSF Logistics is an industry-leading transportation intermediary, committed to providing value to each of our customers and differentiated by our extensive resources, extensive and balanced service portfolio and uncommon financial depth. We are one of the fastest growing 3PLs in North America and pride ourselves on world-class customer service, innovative and flexible service solutions and a diverse suite of logistics services. BNSF Logistics is an indirect, wholly-owned subsidiary of Burlington Northern Santa Fe LLC, a Berkshire Hathaway company.

Our vision is to establish BNSF Logistics as the leader in providing creative logistics solutions that consistently exceed customer expectations. We handle everything from ultra-complex, multi-modal freight movement around the globe to simple, day-to-day transportation freight solutions across North America. Our expertise spans an array of modes, including truckload,

project cargo, ocean, rail and rail transload, air, LTL, and intermodal.

Who We Are

BNSF Logistics is a non-asset based logistics provider by choice. Freeing ourselves of asset ownership allows us the flexibility to respond to the needs of our customers, first, foremost and exclusively. Any company with assets must focus on maximizing the utilization and balance of those assets. This puts the needs of the carrier asset above the capacity and service requirements of the customer. As a non-asset based provider, BNSF Logistics has access to a nearly limitless supply of capacity.

Core Competencies

BNSF Logistics has available expertise, capacity and capabilities in four distinct but often overlapping markets; Domestic, International, Project Cargo and Solutions Design. We invest in complex pursuits to find the most attractive and cost-effective solution each time by combining multiple

service modes to create greater efficiency and economies. The more complex the need, the more innovative the solution; the greater innovation equates to a stronger value proposition and measurable, bottom-line impact for our customer.

Flexibility to Meet Our Customer's Needs – Corporate Integrity to Do it The Right Way

BNSF Logistics is a proud third-party service provider. All solutions are designed with the unique needs of our customers in mind. The level of customization varies, and is naturally more detailed and complex as the customer requirements or service solution dictates. Our operations are very entrepreneurial by design and our employees are empowered to incorporate creativity into designing and delivering service to their clients. With a globally recognized brand and reputation for being a responsible corporate citizen and embracing our corporate values, led by "Integrity", we take pride in conducting business around the world with an exacting standard for corporate compliance. Our customers value our commitment and investment in ensuring our services provide not only value, but peace of mind. Living out our tag line, "Yeah, We Can Do That" is the foundation of our service execution, commitment, and culture.

BNSF Logistics, LLC
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www.bnsflogistics.com



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Brown Integrated Logistics



Brian Kinsey
President and CEO

Through its subsidiaries Brown Logistics Services, West Logistics, Brown Fleet Services and Brown Trucking, Brown Integrated Logistics provides a suite of world-class logistics services.



load planning, scheduling and managing drivers and equipment.

■ **Regional & Short Haul Truckload:** Regional same-day on-time, intact, and on-budget delivery in the Southeast. With 12 terminals and 19 driver domiciles, we have the capacity you need, when and where you need it.

■ **Trailer Spotting & Yard Management:** With our fleet of satellite-tracked OTR-legal yard tractors and single-axle tractors, we can organize your yard, swap loaded and empty trailers at the dock, and shuttle trailers between the plant and warehouses.

■ **Private Fleet Outsourcing:** We provide the drivers, spotters, dispatchers, maintenance, fueling and management, along with any equipment required, and you get the best possible load planning and routing to cut costs and improve service.

■ **Information Services:** We could be considered an information services company with a great trucking operation; one that gives our clients a competitive edge in managing costs and pricing. We work with each of our clients to develop a complete, customized distribution solution and are capable of providing these services anywhere in the United States.



Bringing All the Pieces Together to Fulfill Your Transportation Needs

The Southeast's leader in dedicated and regional transportation services for more than 65 years, Brown Integrated Logistics delivers unparalleled, innovative dedicated solutions through its four subsidiaries: Brown Logistics Services, West Logistics, Brown Fleet Services, and Brown Trucking.

Brown Logistics Services

Our 3PL transportation management division works to determine your needs and connects you with the optimal solution for transporting your shipment—at the optimal price for the service level you require.

West Logistics

With a range of customized solutions, and contract, dedicated, and public warehouse facilities throughout the United States, West Logistics has the warehousing resources you need.

Brown Fleet Services

Brown's Maintenance division provides our customers with a vast road service and shop network throughout the United States. Services include contract maintenance, parts sales and service, component installation, commercial truck rental, captive dedicated shops and full-service leasing.

Brown Trucking Company

Our team is committed to providing exceptional on-time service, value-added options, and transportation solutions that our clients require and expect. These include:

■ **Dedicated Truckload Transportation:** We relieve customers of the cost, risk, liability and headaches of

Brown Integrated Logistics

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facebook.com/BrownTruckingCompany
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C.H. Robinson



John Wiehoff
Chairman and
Chief Executive Officer

Mission Statement

Our people, processes, and technology improve the world's transportation and supply chains, delivering exceptional value to our customers and suppliers.



How Your Supply Chain Can Win Over Customers

What makes your company different from all the rest?

Every day, you do everything you can to please the people who buy your products. You try to stand out from the competition. It's not easy.

What you may not realize is, you can turn your supply chain into a competitive weapon and win over buyers, gaining sales.

Set Objectives—and Meet Them

What roadblocks stand between you and your supply chain goals?

With knowledgeable logistics experts on your side, you can create a customized solution to fit your business strategies.

You'll obtain the tools, resources, and guidance that can help you maximize supply chain efficiency.

The result: your products can get to market faster and more cost effectively than your competitors'.

Show Why You're the Best

Why should customers work with your company?

You have the products they want. Now, make it even easier for them to do business with you.

Inject powerful people, processes, and technology into your supply chain, and watch what happens as your shipments are optimized.

Using a single global technology platform called Navisphere®, you can see your products flow to market faster. Your customers can also see their order and delivery statuses on Navisphere, giving you smoother communications with them than ever before.

Use consistent processes to deliver inbound freight, gather business data, and analyze it to make more strategic decisions.

That's how you can leverage your supply chain muscles and leave competitors behind.

Explore how you can accelerate your advantage in the supply chain. Contact us at solutions@chrobinson.com.

- \$12.8 billion in gross revenues
- 12.7 million shipments handled in 2013*
- 11,000+ employees worldwide
- Offices in North America, South America, Europe, and Asia
- 63,000+ contract carriers worldwide
- 46,000+ customers worldwide
- Publicly owned and traded on NASDAQ (Symbol: CHRW)

*Includes transportation management business



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C.H. ROBINSON

»Accelerate Your Advantage®

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Cardinal Health Integrated Logistics Services



Rob Doone
Vice President

Our mission:

We provide our customers with a competitive advantage and the ability to focus on their core business through seamless management of their healthcare supply chain.



Cardinal Health Integrated Logistics Services

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www.yourhealthcare3PL.com

Jenn Lewis
Director of Marketing

614-553-4592
Jenn.Lewis@cardinalhealth.com

She isn't worrying about your supply chain. Neither should you.

You're in the business of healing—not hassling with your supply chain. Yet all too often, that is how you spend your time. Shipping to distribution centers all over the country. Keeping up with new and changing regulations. Looking for smarter ways to lower costs, without compromising safety or on-time delivery. To make a difference, your products have to be there, at her side. So we'll be here, at yours.

When you are ready to move

your products, Integrated Logistics Services is your healthcare 3PL.

Integrated Logistics Services is the complete 3PL solution for healthcare, combining a nationwide network of distribution centers, transportation logistics and regulatory expertise. We are a complete source for medical-supply supplies and devices to

every point of care—including hospitals, surgery centers, and even patients' homes. We collaborate closely with every client to customize the right solution, from enhancing transportation to offering a fully outsourced, turnkey supply chain. So you can keep your products moving—no matter what. Because we are Your Healthcare 3PL.



Take the next step now.

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CaseStack, Inc.



Dan Sanker
CEO

Vision Statement:

CaseStack levels the playing field for small to mid-sized consumer packaged goods companies by providing logistics services, which lower distribution costs, thus increasing overall margins.

Regional Consolidation Centers:

- Buena Park, CA
- Ontario, CA
- Atlanta, GA
- Chicago, IL
- Scranton, PA
- Dallas, TX
- Kent, WA
- Toronto, Canada

CaseStack, Inc.

Corporate Office(s):
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Office: 479-856-6142
Toll Free: 855-638-3500
consolidation@casestack.com

3000 Ocean Park Boulevard
Suite 1000
Santa Monica, CA 90405
Toll Free: 855-638-3500
consolidation@casestack.com

www.CaseStack.com



Retailer Consolidation Programs

CaseStack, the industry leader in collaborative retail consolidation programs, supply chain management, and integrated warehousing services, reduces costs for consumer goods companies worldwide. CaseStack collaborates with customers, using our expertise and strategic supply chain relationships offering consolidation of less-than-truckload (LTL) shipments to full outsourcing of our clients' comprehensive supply chain network.

CaseStack provides each of our clients with customizable and scalable supply chain solutions. We work diligently to maintain partnerships through collaborative and innovative programs that are designed to fit each supplier's unique distribution needs.

CaseStack's supply chain solutions transform small to midsize CPG companies into worthy adversaries of the largest Fortune 500 companies.

How Freight Consolidation Works

CaseStack combines supplier's weekly purchase

orders through our network of consolidation centers or via a cross-dock program. By matching up customers' purchase orders, destined for the same retailer, CaseStack is able to offer proportional full truckload pricing instead of costly LTL rates.

CaseStack, Inc. consolidates weekly purchase orders to the following retailers: Walmart, Kroger, Sam's Club, Target, Costco, Whole Foods, Publix, Safeway, CVS, H-E-B, Ralph's, Roundy's, Supervalu and many more throughout the U.S. and Canada.

Supplier Benefits:

- Increased on-time performance
- Improved on shelf availability
- Reduced order cycle times
- Improved retailer scorecard
- Decreased inventory costs
- Sustainable solution

Retailer Benefits:

- Improved in-stock rates
- Shorter lead times
- Eliminate order minimums
- Decreased dock congestion
- Reduced inventory costs
- Increase supplier competition

CaseStack, Inc. Proprietary Technology Platform

CaseStack is a step above the industry standard with our innovative and proprietary Warehouse Management System that allows full data security and 24/7 visibility of your entire supply chain processes.

CaseStack is able to ensure that customers' data is protected with redundant servers and an off-site data recovery system ready to keep your logistics operations running smoothly. With a business continuity plan surpassing that of Fortune 500 companies, CaseStack's systems offer redundancy and reliability that is second to none.

Our web-based platform (WMS) gives clients the ability to:

- Place orders
- Track shipments
- Monitor SKU levels
- Specify item and order attributes
- Dictate inventory levels
- Forecast future needs
- Manage billing and claims



Take the next step now.

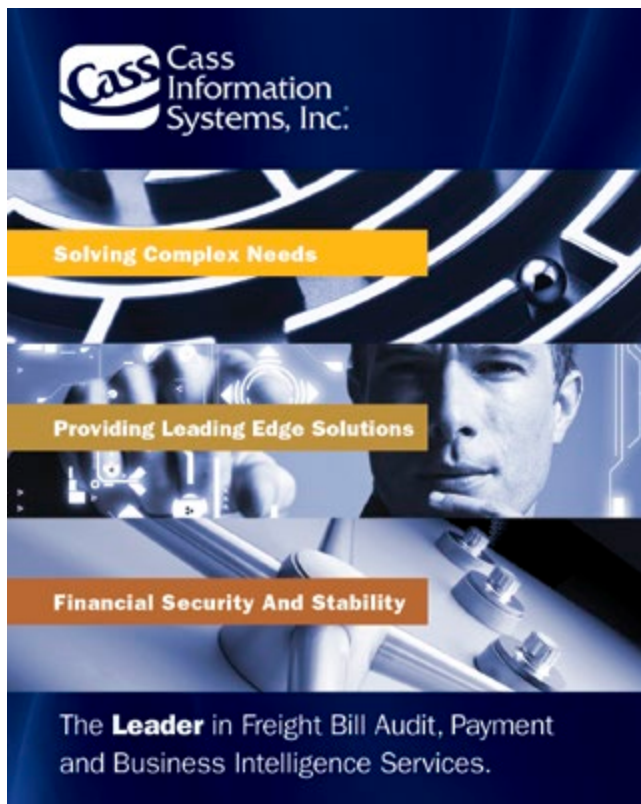
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Cass Information Systems, Inc.

Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and business intelligence services. We service over 1,200 customers globally including more Fortune 500 companies than any similar service.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



Cass is the leading provider of freight audit, payment and business intelligence services, leveraging over 50 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize

a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

Solutions

Cass offers solutions in these key areas:

- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures

- Business Intelligence
 - Standard and Custom Reporting
 - Benchmarking
 - Web-based reporting and analysis
- Carrier services
 - Freight bill inquiry
 - Exception analysis

Financial Security

Cass Information Systems Inc. is a Financial Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the SSAE 16 Auditing Standard Report available to our customers and prospective customers.

Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.



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cass@cassinfo.com
www.cassinfo.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Cheetah Software Systems



Manish Kapoor

President and Chief Operating Officer

Cheetah LOOP Platform

Our mission is to help consumers get what they want, where they want, fast, always on-time, with real-time visibility into the status of the shipment, and flexibility to change their delivery preference anytime. Cheetah's LOOP (Logistics Operations Optimization Platform) and our team experts help optimize national fleets real-time and track shipments at the item level. We help companies re-engineer customer experience and supply chains and provide fastest delivery service at the lowest cost by optimizing the entire supply chain.

We help you deliver what they want, where they want and when they want it



CHEETAH
Logistics Technology

Cheetah Software Systems

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www.cheetah.com



Consumer Experience Re-engineered

Consumers expect consistent Omni-Channel experience. Supply chain logistics has become more complex to operate and manage requiring real-time adapting to customer requirements, reschedules, cancellations, missed deliveries and pickups, weather delays, traffic congestion.

We provide real time visibility into every package and every item at every turn. We are entrusted by companies whose deliveries literally make life critical decisions. We have enabled fortune 500 companies drop customer service call time by 76%.

Powered by the most accurate routing plans, we provide consumers with predictive ETA's including instant customer notification. Your customer is put in charge with complete flexibility and we enable you to dynamically respond to changes in their plans.

- Promise Time windows with full confidence
- Notify automatically Minutes before arrival
- Improve operations with self-learning algorithms

- Reduce operating cost
- Adapt routes live to changing conditions

Cheetah Logistics Technology

With over 2 Billion transactions processed on our platform enabling companies across industries over the last 25 years, we have developed the expertise to transform traditional transportation operations into live and fully automated source-to-destination logistics networks, optimizing in real-time for customer requirements and operating environments changes.

From shore to door, Cheetah provides live synchronization of networks with thousands of on-road routes and off-road operations, and all related real-time communications and visibility.

Our customers have saved several hundred millions of dollars in operating cost by reducing driver fleets, miles, fuel, dispatch and other support staff while simultaneously improving customer experience, operational reliability and standardizing the network.

Our customers are industry leaders like Macy's, FedEx, Ward Trucking, Cardinal Health, JS Logistics, Central Freight, L&W Supply and many others.

Just ask Manish whose relentless passion for the customer experience and operational efficiency using disruptive technologies made him choose Cheetah technologies over others to transform Same Day and Next Day delivery across the FedEx network. He leveraged the same best practices in effecting changes in worldwide logistics operations at Amazon. Manish has joined Cheetah and is leading a team of industry experts who have 500+ years of combined experience in best of class global Supply Chain, Logistics and operations optimization. Cheetah can analyze your current business operations and technology and help you lead the future.

If you want to disrupt your marketplace, Cheetah is the best choice for your strategic partner.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

CipherLab USA



Luis Wu

Vice President and General Manager

CipherLab is dedicated to building better businesses by offering the highest quality Auto Identification and Data Collection products and services through our partner companies to improve productivity and ensure value for customers.



CipherLab USA

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linkedin.com/company/1727370



CipherLab USA has everything you need to solve your mobile computing and barcode scanning needs on warehouse and logistics. We provide quality hardware with lowest total cost of development and ownership. Our systems engineers and developers help you analyze, solve, implement and deploy a custom solution that is tailored for your company, for your situation and for your customers. We have the experience to deliver the best solution-quickly and efficiently. CipherLab USA offers a combination of dependable hardware and reliable, adaptable software that is unparalleled in the industry. We're here to bring CipherLab's worldwide reputation for quality and service to North America and Latin America.

Solutions:

RF Gun and Mobile Computer: Deliberately created for the challenging requirements of warehousing, distribution centers and manufacturing industries, the CipherLab 9700 series RF Gun features excellent functionality and ruggedness

for applications within four-wall environments. CipherLab has engineered mobile computing solutions to keep people moving and free of unnecessary task with accurate data collection in logistics, transportation, warehousing, route accounting, direct store delivery, field service, and sales.

Rugged Android Touch

Computer: CipherLab's smartphone-like touch mobile computer is intended to offer a smart option for the mobile workers that adopts smartphone user interface and applications with proven industrial design to safeguard the operation. Armed with ruggedness, it provides extra protection to enhance ruggedness with a protective boot and also includes versatile reader options, near field communication and other value-added functions that ensure top efficiency for your business needs.

Dedicated OS Data Collector:

CipherLab dedicated OS Mobile Computer is an easy use data collector and also can replace your obsolete Telxon, Symbol or MSI batch, acoustic or wireless

scanner with a compatible, state of the art mobile computer. CipherLab dedicated OS mobile computer accelerates your daily activities and enables Ethernet, WiFi or acoustic modem communication with the backend system so you can stretch existing legacy technology further than you thought possible.

Barcode Scanner: Well-known for pioneering Bluetooth® wireless scanners and creating rock-solid tethered scanners, CipherLab manufactures industry-leading scanners that provide long-lasting service with a low total cost of operation. CipherLab Bluetooth® scanners are ideal for situations where you need flexibility and mobility.

RFID Reader: CipherLab 1860 series handheld RFID reader gives you extended RFID reading and writing capabilities via Bluetooth® pairing with user's existing mobile devices. Enabling to read tags up to 1 m (3.3 ft.) and 5 m (16.5 ft.) away and simultaneously capture various EPC Gen 2 tags, it makes RFID data collections easy and efficient for users.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

CLX Logistics, LLC

J. Stephen Hamilton
President & CEO

Mission Statement

CLX Logistics is dedicated to solving its customers' most vital logistics challenges by leveraging industry expertise, best-of-breed technology and a personalized, high-touch approach to deliver measurable, sustainable value.

Tailored Solutions

CLX Logistics offers a comprehensive menu of logistics solutions, each tailored to the needs of their clients, including:

- On Demand Global TMS Technology
- Managed Freight Services
- Freight Benchmarks & Procurement
- Freight Audit & Payment
- Rail Fleet Management
- International Freight Management
- Intermodal Freight Service
- Freight Brokerage
- Supply Chain Consulting
- Network Optimization

CLX Logistics, LLC

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Eindhoven, NL

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clxlogistics.com



Delivering Sustainable Value

CLX Logistics is the leading provider of comprehensive logistics management and technology services that together with its supply chain consulting resources enable its clients to improve performance and drive economic value.

More Than a Logistics Solution

For nearly 15 years, CLX Logistics has been a leader in global logistics services. Our mission is simple: to create true, sustainable economic value for our clients.

From chemical and energy to manufacturing, retail, agriculture, automotive and heavy haul, we help clients in nearly every industry to realize sustainable supply chain value. To improve performance and reduce costs, we employ a mix of

managed services, on-demand global transportation management system (TMS) technology, and comprehensive transportation management services. CLX Logistics also has deep roots in the chemical logistics industry that extend back to its affiliation with GATX Corporation and the former Chemical Leaman Tank Lines.

High Tech and High Touch

Because technology is critical to monitoring and expediting supply chain movement, CLX Logistics employs state-of-the-art systems to optimize transportation processes and deliver world class performance.

In addition, the company's robust On Demand Global TMS provides clients with real-time visibility into shipment status and information anywhere in the world.

Complementing this technology is a team of dedicated front-line logistics managers and staff with decades of supply chain experience. By offering personalized, high-touch service, the CLX Logistics team is able to deliver measurable, sustainable results – helping its clients shorten order-to-cash cycles, reduce total costs, improve service levels and deploy innovative supply-chain management initiatives.

CLX LOGISTICS

INNOVATION THROUGH PEOPLE, PROCESS, AND TECHNOLOGY

Take the next step now.

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CN

**Keith Reardon***Vice President-Intermodal*

"I'm proud of our intermodal team and our commitment to bringing great service to our customers. A fluid and efficient supply chain is what they expect from us, and that's how we measure our success. Whether importing, exporting or just shipping locally, we have the right people, the port and terminal partnerships in place, and the logistics expertise to keep things moving."



CN is a leader in the North American transportation services industry focused on supply chain innovation and collaboration. We offer integrated shipping solutions, including rail, intermodal, trucking, freight forwarding, warehousing and distribution.

Whether you're shipping across CN's rail network of more than 32,000 kilometres, shipping globally through the many ports we service on three coasts, or leveraging well over 20 strategically located intermodal terminals across our network, we connect you with the people that matter most: your customers. CN has the only rail network that touches three coasts in North America, accessing the Atlantic, Pacific and Gulf coasts. Our strategically placed intermodal terminals give you easy access to over 75% of the U.S. markets and all Canadian markets.

At CN, we work together with our customers to ensure that their products get to market as efficiently as possible. We

recognize that when they grow, we grow. So we work hard with our supply chain partners to innovate, create and implement solutions that seek to drive sustainable, long-term growth for our customers. We've put in place ground-breaking Service Level Agreements to open communication between CN and our port partners. These agreements allow us to improve your total supply chain from vessel to rail, trucking, warehousing, distribution and everything in between.

CN plays a key role in fostering the prosperity of the North American markets we serve and is therefore a true backbone of the economy, transporting approximately C\$250 billion worth of goods annually. CN is an indispensable transportation supplier for many key sectors in North America, from grain and forest products to industrial products and the automotive sector, moving raw materials, intermediate goods and finished products to market.

With our extended reach to the markets and manufacturers of Asia and the rest of the world, CN is also a key gateway for North America's participation in the global economy, helping you win in the markets where you compete.

Nothing is more important to CN than running a safe operation. We have invested over \$50 million to open two training centres in Winnipeg and Chicago. In addition to an enhanced training curriculum that promotes CN's safety culture, the centres feature ultra-modern indoor laboratories with key railroad equipment such as locomotive simulators and dispatcher stations, as well as outdoor labs equipped with dedicated rolling stock and field training equipment. CN expects more than 3,000 employees per year to receive training in these new facilities.

CN

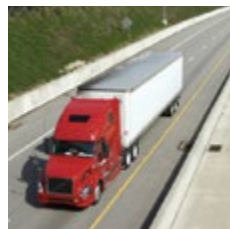
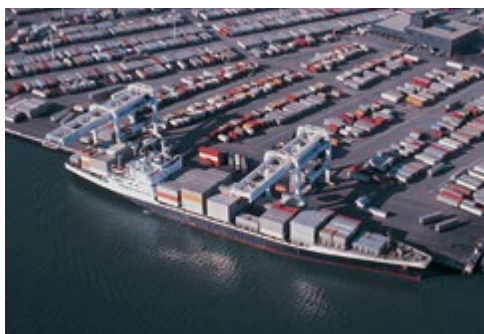
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**Take the next step now.**Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Corporate Traffic

Mission Statement:

Never Settle. At Corporate Traffic, "Never Settle" is more than a motto. It's a quantifiable mentality that all our employees, drivers, and vendors employ to get you the results you need, when you need them. We NEVER SETTLE for anything less than the best. We don't expect you to either!



CORPORATE TRAFFIC
LOGISTICS

NEVER SETTLE.

Corporate Traffic, Inc.

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www.corporatetraffic.com

**We make logistics
child's play.**

Corporate Traffic began in the imagination of three young boys running a make-believe trucking company in their parents' attic. Corporate Traffic's founders Christopher, Chad and Craig Cline were inspired by their father, who ran a successful trucking company. It was their dream to one day create a worldwide logistics company their father would be proud of. In 1992, Corporate Traffic was born.

Today, Corporate Traffic is a leading, respected, full service logistics provider with unwavering commitment to helping clients succeed.

Valued globally for our full range of capabilities, Corporate Traffic offers a higher level of service, owning the full logistics process end-to-end. Our dedicated, experienced, and flexible people, combined with cutting-edge technology, make doing business with Corporate Traffic easy, rewarding and cost efficient. We focus on building

strong relationships with our clients and are constantly seeking better ways to meet our clients' logistics needs, whether it's air, ocean, rail or intermodal services. A company of problem solvers, we are ready to handle any bumps along the logistics road.

As an asset-based company, Corporate Traffic can give you the stability, control and flexibility to hurdle every challenge with ease. Bottom line, Corporate Traffic makes logistics child's play.

Take the next step now.

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Coyote Logistics



Jeff Silver
CEO and Co-founder

The Coyote pack is fanatical in its mission to provide the best service in the industry, and Coyote's culture fuels that mission every day. To execute on its commitment to service, technology, and solutions for shippers and carriers, Coyote invests in the future through rigorous training, accessible leadership, and talent development.

Since its founding in 2006, Chicago-based Coyote has grown to a pack of 2,000 employees. Powered by proprietary technology, smart people, and unrivaled commitment, Coyote offers a vast North American carrier network; van, open-deck, and intermodal brokerage services; an internally developed transportation management platform; and industry-altering mobile innovations.



Coyote specializes in van services (dry, temperature-controlled, less-than-truckload, and private fleet), open-deck services (flatbed and heavy haul), and intermodal (specialized rail) services for more than 14,000 shippers, from Fortune 100 companies to small businesses, across varying industries. We work with an ever-growing network of more than 40,000 transportation providers; this dense North American capacity is one of the largest in the industry.

Coyote's Collaborative Transportation Management (CTM) platform, which is designed and built in-house, provides shippers with exceptional supply chain visibility and cost control, and to ensure your supply chain

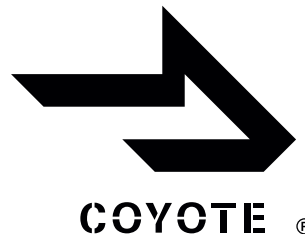
runs as efficiently as possible, the platform is customizable. Coyote develops mobile innovations like CoyoteGO that are convenient and efficient, allowing for carriers to be in touch with Coyote 24/7/365.

CEO Jeff Silver started in the transportation and logistics industry in 1984, when he moved to Chicago to join a friend's start-up logistics company. For 30 years he worked to grow that company, American Backhaulers, to the second-largest freight brokerage in North America at the time. Silver then took a five-year hiatus from the industry, during which he pursued his MBA at his alma mater, the University of Michigan, and a master of engineering in logistics at MIT.

Silver had always known

there was a need for a stronger service commitment in the industry, and in 2006, armed with industry experience and advanced education, he embarked on a mission to change it. Silver and his wife, Marianne, Coyote's chief people officer, cofounded Coyote with a vision to change the industry's expectation of service.

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CT Logistics



Allan J. Miner
President

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions.

Our leadership has been earned with over 92 years of client confidence and trust.

**ISO 9001:2008
SOC II**



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CONFIDENCE

CT provides more than 92 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to assist them in making solid

informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an ever-changing, global marketplace.

LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes: our TMS software, CTLion™, our customized freight

audit & payment system, AuditPay™; our rating and routing program, FreightRater™, and our exclusive shipper's co-op program, TranSaver™. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

CONFIDENCE. TRUST. LEADERSHIP... TRADITIONS SINCE 1923

They've become part of an important 91 year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit www.ctlogistics.com for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

CTSI-Global

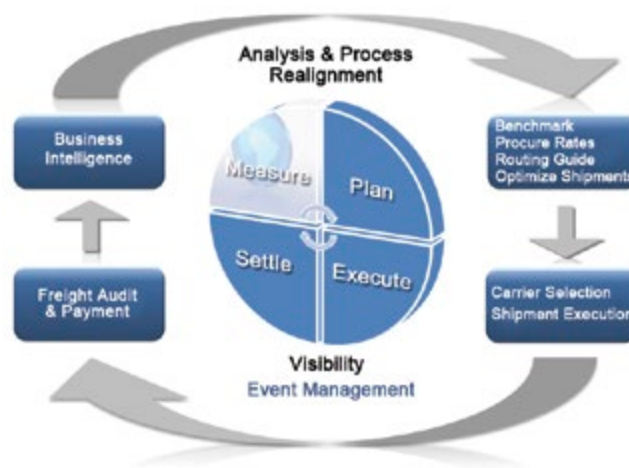
Your Link to Supply Chain Solutions



J. Kenneth Hazen
President and CEO

CTSI-Global provides global supply chain management services through experience, knowledge, and technology.

Transportation Spend Management



Why CTSI-Global?

At CTSI-Global, we act as a valuable resource to our clients. Since 1955, we have helped clients manage all key aspects of their supply chain—physical, financial, and informational within one global database. We provide Transportation Management System (TMS), Freight Bill Audit and Payment, Business Intelligence and Global Consulting. Our services and solutions are customized to each client's specific needs and business requirements to give them more control, improved efficiencies and a cost effective process that result in greater savings.

By offering both a complete SaaS TMS suite of applications and full service freight audit and payment, CTSI-Global automates manual processes, improves performance levels, and decreases transportation costs. Also, using one provider for all your needs

ensures seamless integration, eliminates redundant processes and costs much less. The flexibility, leading-edge online technology, global network, expanded service functionality and expertise are second to none in the industry.

CTSI-Global Highlights

- Multiple locations strategically placed around the world
- Expertise: same operating management for over 25 years
- 10,000+ carriers supported in all modes
- 250+ million annual transactions
- Hundreds of quality clients across all industries
- Over 128+ terabytes of online data storage
- \$6 billion in annual freight dollars processed
- Supports over 35 currencies

Services & Applications

■ Transportation

Management System (TMS):

The ability to manage orders, optimize loads, select the best carriers, tender shipments, manifest parcel, track their progress and manage claims can reduce transportation costs by 10-30%.

■ Freight Audit & Payment:

By allowing experts to manage your contracts, audit your bills, allocate the charges, make the payments, and report the results, you are assured of paying the correct amount.

■ Business Intelligence:

Having the online tools to dynamically report, graph, map, trend and model your entire operation provides the performance reporting, KPI dashboards, and insight for continuous process improvement and maximum savings.

■ Global Consulting:

With the information derived from these technologies, CTSI-Global is able to extend client savings by consulting in all key areas of interest including benchmarking, KPI management, global network design, bid preparation and negotiations.

Businesses cannot manage and control their transportation spend without having timely, accurate, and complete visibility to their shipping costs and activities. Investing in CTSI-Global can help reduce these costs, ensuring a competitive position in the global marketplace.



CTSI-Global

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Follow our Supply Chain Blog
TheLink—blog.ctsi-global.com



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DB Schenker



Malcolm Heath
President and CEO

Mission Statement:

To be the leading global provider of integrated logistics services. We provide solutions without complicated strategies. We utilize a structured methodology that is tested and proven to increase efficiencies, reduce costs and protect our customers supply chain. Yet this methodology is completely adaptable to each unique business situation. It's a balanced approach to realigning the customers supply chain into the most productive unit possible.

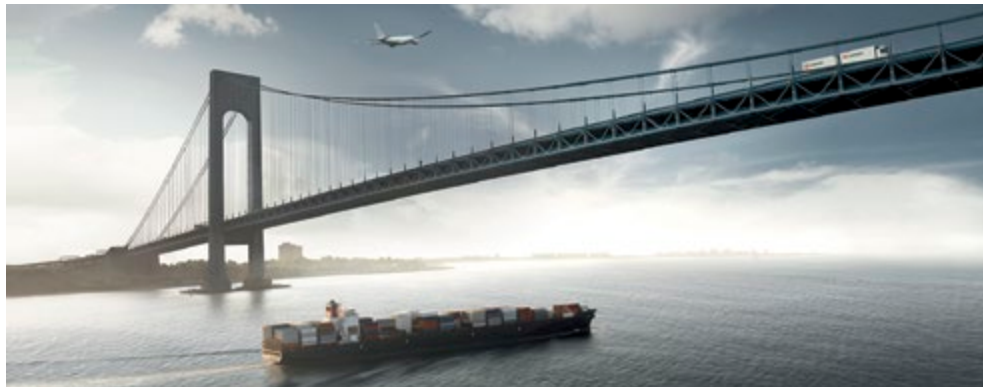


DB Schenker

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1-800-225-5229 (in USA)
1-602-458-6200 (outside USA)



DB Schenker is one of the world's leading providers of integrated logistics services, offering air and ocean freight, land transport as well as comprehensive logistics solutions and global supply chain management from a single source.

DB Schenker is a Deutsche Bahn AG company. DB Schenker attributes its success to over 95,000 dedicated employees around the world.

We emphasize and maintain long-standing commitments to the highest performance and quality standards, as well as ethical conduct, corporate governance, and transparency. Our forward thinking and competitive strategy ensures our continued success as a leading global provider of transportation and supply chain solutions.

Worldwide Presence:

Our unparalleled global network and experience of 2,000+ locations in more than 130 countries worldwide provides local, regional and global presence in nearly every business market. With over 700,000 customers worldwide, we offer an increasing number of well respected industry solutions in the Aerospace, Automotive, Electronics, Healthcare, Industrial, Semiconductor, and Retail sectors, to name a few.

We deliver seamless logistics solutions for some of the world's leading consumer brands and fortune 500 companies. Pairing our global presence with our local expertise is just one reason companies across every industry choose DB Schenker.

A supply chain with global reach does not have to be bad for the environment. DB Schenker implements sustainable standards to provide environment-friendly global transportation and logistics services solutions. At a time in which environmental consciousness is increasingly important, we help our customers monitor and improve their environmental footprint and reduce their carbon footprint. Tap into our extensive global network while meeting your environmental goals with DB Schenker.

Facts and figures about the Transportation and Logistics Division of Deutsche Bahn:

- Over 100,000 truck journeys: DB's freight trains take the equivalent of over 100,000 truck journeys off the roads every day, thus avoiding 4.4

million metric tons of CO₂ emissions annually.

- Six million automobiles: DB Schenker's contract logistics specialists collaborate on the production of six million automobiles each year. Over 3,300 automobiles are shipped daily on ocean-going vessels.
- Six million square meters: the area of state-of-the art logistics facilities operated by DB Schenker worldwide.
- 250 trains with finished vehicles and supplier parts travel through Europe daily. The automotive experts at DB Schenker see to it that three million vehicles are delivered by rail each year.
- 32,000 regular scheduled services per week are offered by DB Schenker Land Transport. The network of scheduled transports links Europe's most important economic regions.
- With 1,200 of its own charter flights each year, DB Schenker Air Freight offers its customers sufficient capacity for the fast global exchange of goods.



SCHENKER

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DDC FPO LLC



Chad Crotty
Vice President, Sales

Mission Statement:

DDC FPO's mission is to create long-term value for the global freight industries by custom-designing innovative solutions that will fundamentally improve the operational performance of freight business processes by way of revolutionary technology, globally consistent support and experienced project management.



DDC FPO is a division of The DDC Group. The DDC Group has been custom-designing and implementing business and knowledge process outsourcing (B&KPO) solutions since 1989. With operations across North America, Europe and Asia-Pacific, DDC's 3,500-strong staff delivers services in over 20 languages and ahead-of-the-curve industry standards. The DDC hybrid model of onshore project management and offshore production equips DDC's world-class clientele with strategic B&KPO solutions fundamental for each organization's future profitability.

How FPO Began

In 2005, a top U.S. carrier approached The DDC Group with background knowledge of the team's project management expertise. The carrier expressed interest in exploring what customizable solution DDC could create for its troubled business processes.

DDC immediately scheduled a visit to the carrier's headquarters to evaluate

its current operations. After spending a significant amount of time with the carrier's management team, the root cause behind its back office problems was pin-pointed.

The carrier's primary issue was lack of standardization in its billing process. This disorganized and decentralized structure led to a ripple effect of inefficiencies, in turn reducing personnel productivity, generating errors and driving up costs terribly.

DDC's project management team tackled these obstacles head-on with a specifically designed data capture solution. Solely tailored for the carrier's billing process, the solution was implemented over a short rollout period. The carrier reaped compelling results from the new BOL process

standardization: Efficiencies were vastly improved throughout, and the company began saving heavy costs.

Upon the realization of the groundbreaking results that this freight process outsourcing solution provided, The DDC Group decided to then share this opportunity with other carriers by creating a specific division dedicated solely to freight: DDC FPO.

The Story Continues

DDC FPO is now the world-leading specialist in Freight Process Outsourcing [FPO]: The digitization, capture and processing of any freight-based paperwork, documentation or associated task.

As a key partner for our nation's top freight companies, DDC FPO significantly reduces costs and improves operational efficiencies so clients may focus on their core business. Over the past eight years, DDC FPO has designed and implemented more freight billing solutions than any other company. In 2014, DDC FPO launched a 100% customizable, tech-enabled solution: iCapture for freight. The intelligent solution makes decisions in context, literally growing smarter with each BOL it touches.

Today DDC FPO processes 20% of LTL bills in the U.S. and continues to focus on creating a standardized system for each client, enhancing the quality, cost containment and labor elasticity of the freight back-office.

DDC FPO

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Take the next step now.

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A. Wesley Wyatt
President and CEO

Mission Statement:

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

DF Young Services

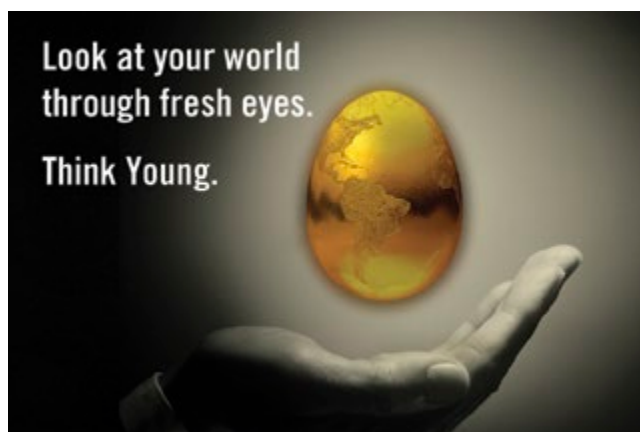
- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business

**DF Young Inc.**

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www.dfyoun.com

Contact: Steve Giampapa
Director of Operations
610-725-4000

Steve.giampapa@dfyoung.com



DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

Automotive

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully- and semi-knocked down shipments
- Built-up vehicle shipments

Commercial Goods

Full front/back end services support multi-national manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

Front End Services:

- Import/Export flow and distribution
- Quality Assurance program

Back End Services:

- Vendor direct inventory

- Reverse logistics
- Store setup and fixtures

Supply Chain Services:

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

Food/Humanitarian Aid

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. Provide computer recordkeeping, documentation and complete logistics solution.

Foreign Military Service

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

Services include:

- Air and ocean freight shipping and/or charters

DF Young

- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

Petrochemical

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

Services include:

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

Pharmaceutical Sample Distribution

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

Services include:

- PDMA compliance.
- Pharma specific packaging, labeling and transportation.
- Convenient delivery windows that are time specific.
- Field inventory transfers.
- Agent service center providing real time status updates.
- Customized reporting for all service and financials requirements.
- Cold chain warehousing and storage.

Take the next step now.

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Distribution Technology



(left to right): Tom, Rock, and Mark Miralia

For over forty years, Distribution Technology has been providing innovative logistics services, analyses, and recommendations by focusing on the needs of their clients.

As a full-service warehousing and 3PL (third-party logistics) company, Distribution Technology prides itself in offering their diverse group of clientele a complete range of management services including public warehousing, mass-retail cross docking, rail consolidation/deconsolidation, contract warehousing, third-party distribution, international consolidation/deconsolidation, trucking and transportation management services and logistics consulting.

Founded in 1969 by chairman of the board, Rock Miralia, Distribution Technology operated with seven full-time employees and provided 100,000 square feet of space for contract and

public warehousing in the Piedmont region. In 1988, sons Tom and Mark Miralia joined the family-owned company as staff industrial engineer and warehouse supervisor respectively.

Over the years, Distribution Technology continued to expand its services throughout the greater southeast region. Today, both of Rock's sons are still part of the company. Tom Miralia oversees the day-to-day operations as its president/CEO and Mark remains involved as Director. To date, Distribution Technology operates approximately a 1.2-million-square-foot warehousing campus, and employs more than 250 people.

As a privately-owned company, Distribution Technology's management team possesses an extensive background in warehousing, transportation and distribution. Through the years, Distribution Technology has earned a solid

reputation among its customers and other trade industries as a trusted partner in strategic planning and management expertise. Across the board, Distribution Technology believes that its greatest assets are its team members and associates who are committed to forward thinking and collaborative problem solving, leading to a higher level of delivered customer value.

As a logical extension of its service areas, the company also operates a record storage company, re-packaging division, freight-forwarding services, trucking, consolidation, and pool distribution in support of its accounts, thus enabling the company to provide a complete range of logistics services. In addition, Distribution Technology is the operator of Charlotte Foreign Trade Zone #57.



**Distribution
TECHNOLOGY**

Distribution Technology Inc.

1701 Continental Blvd.

Charlotte, N.C. 28273

Phone: 704-587-5587

Fax: 704-587-5591

Email: Mark.Miralia@

DistributionTechnology.com

DistributionTechnology.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

DM Fulfillment



Bob Klunk
Managing Director

To be the preferred fulfillment partner for companies requiring highly efficient national distribution, Omni-Channel capabilities and value-add services that support brand reinforcement and the highest possible customer satisfaction levels.

DM FULFILLMENT

- National distribution network with 1-2 day delivery via ground
- Order automation, same-day shipping with 99.9% accuracy
- On-demand, real-time reporting and 24/7 account visibility
- Brand building, in-box marketing capabilities
- 3-Day international shipping

www.dmfulfillment.com

At DM Fulfillment, we pride ourselves on delivering value, reliability, innovation and trust as a fulfillment and distribution partner. Our mission is to deliver an outstanding customer experience to both our partners and their customers. We accomplish this through excellence in fulfillment, integration through technology, value-add services promoting your brand and focus on achieving the highest possible service levels.

Today's Omni-Channel world provides endless opportunity. But the logistics challenges can be overwhelming. Our investments in both direct integrations and through leading industry EDI providers will allow you to focus on growing your business within your current channels and expand, without restriction, into new channels.

National Distribution with Competitive Costs

Our four highly-automated distribution centers are strategically located to reach

99% of the U.S. in one to two days through economical ground shipping. Our system will optimize every order to select the best origin and carrier for the lowest freight cost and time in transit. Same-day shipping and order accuracy of 99.9% ensures customer satisfaction at the highest possible levels.

Technology Integration and Up-to-the-Minute Account Information

Our technology group can integrate our order entry system to your order management or ecommerce platform. In-house development staff and partnerships are in place to set up and receive electronic orders (EDI) from national providers. Information is real-time and all orders are 100% RF scanned for accuracy and efficiency. You can feel at ease knowing real-time reports are always available via our reporting portal, providing a comprehensive snapshot of your account.

Experienced Team and Leadership

The DM Fulfillment Client Services Team is a highly experienced and dedicated group of professionals focused on our customers and their needs. The team includes individuals experienced in onboarding new customers to transition your account with little to no disruption to your business. Each account has a dedicated account representative and a senior management advocate.

Brand Building Marketing Support

Reinforce your brand with custom packaging, branded pick tickets and print-on-demand, in-box marketing capabilities to deliver high impact, branded communications with your product shipments. Our full service marketing department, complete with in-house photo studio, can provide support for your marketing needs. Let us help you promote your brand and your products with every order.



DM Fulfillment
5 Research Park Dr.
St. Charles, MO 63304
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www.dmfulfillment.com

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DSC Logistics

Supply Chain Management and Logistics



Ann Drake
CEO, DSC Logistics

Recipient of CSCMP's
Distinguished Service Award (2012)

Board member of Chicago
Mayor Rahm Emanuel's
Supply Chain Innovative
Network of Chicago (SINC)

Selected as one of nine 2014
Women Who Make a Difference
by the International Women's
Forum (IWF)

DSC Logistics



Recognized for sustainability
achievements with 16 awards in
the past six years



achieving women's excellence
in supply chain operations,
management, and education

Leadership initiative founded by
Ann Drake now in its third year
with 500-member network

DSC Logistics

1750 South Wolf Road
Des Plaines, IL 60018
www.dsclogistics.com
customer.solutions@dsc-logistics.com



If you're doing the same thing you did last year, we know a better way

The world doesn't stand still. By its very nature, the supply chain never stands still. In fact, there is probably no field as dynamic as supply chain. When you're facing this constant discontinuity, the right supply chain partner can make a major difference in your success, enabling you to be both proactive and responsive. Today's Dynamic Supply Chain leadership is all about people, partnership and performance.

People

When you choose a supply chain partner, the most valuable resource is the people. At DSC, we look for leaders with experience, skill and something else – the ability to see both the big picture and the details and to think of your business as if it was our business, too. For more than two decades, we've put talent at the top of our priorities, and our customer teams are made up of

people who are smart, capable, analytical, practical and resolute in helping customers achieve their goals.

Partnership

We firmly believe that together we can achieve things neither of us could alone. We know you bring a tremendous amount of knowledge to your supply chain, and we draw on expertise gained from working with some of the most sophisticated, most successful companies in the world. Our customer portfolio consists of Fortune 500 companies – and others who are growing every year. Most of our relationships go back more than a decade, yet we are continually exploring new approaches, new technology and new solutions. Collaborating and maintaining a strong relationship based on open communication and trust positions us to be agile, fluid and, as we like to say, *ready for anything!*

Performance

DSC's combination of people and partnership gets results – and that's what we mean by performance. Our safety record is outstanding, and our fulfillment accuracy, on-time shipping and inventory accuracy far exceed industry averages. Working with customers on comprehensive, customized solutions makes DSC more than an ordinary 3PL; we handle a wide range of complex operations at Logistics Centers throughout our nationwide network.

And when you consider people, partnership and performance, add one more quality: passion. We're passionate about helping our customers achieve their goals in 2015.

We're ready! Are you?



Take the next step now.

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Dupré Logistics, LLC



Reggie Dupré
CEO



Tom Voelkel
President and COO

Dupré Logistics is a team of professionals who design and deliver safe, diversified logistics solutions and services for quality-focused clients who are committed to increasing their competitive advantage.



In this dynamic industry, Dupré Logistics knows that we must remain Forward Thinking. Since 1980, Dupré has been an innovator providing safe service, professional drivers and a deep understanding of our client's needs. As a leading logistics service provider of hazardous materials, Dupré makes sure that safety, improving operations and increasing YOUR competitive advantage are at the forefront of everything we do.

Safe Service

As a 2010 and 2014 recipient of the prestigious American Trucking Association's President's Trophy, Dupré is more than a leading hazmat logistics provider. We are a partner with our clients in risk reduction. In addition to receiving more than 70 safety awards since 2004; in the last 10 years, the Dupré Experience Modification Rate (EMR) has been at least 40% below the industry average. In fact, no customer has experienced a financial loss due to a Dupré safety issue in over 30 years.

The Dupré safety program is always looking for continuous improvement. In 12 years, the number of miles driven annually by Dupré drivers has increased 56%. At the same time, our severe accident rate has been reduced by 66%. We believe that every driver has an important role in our safety program. We are not only a partner in logistics, we take safety seriously... and it shows.

YOUR Competitive Advantage

Dupré ensures that we understand your business and logistics needs to increase YOUR competitive advantage. In the last ten years, we have recommended and implemented changes that have saved our clients millions of dollars. We work with you to lower your overall transport costs, and to fully understand your business processes not just the next transactional trucking opportunity.

Our Results-Based Supply Chain Process™ helps our clients eliminate invisible costs and enhance productivity and profits. Before signing a contract, our operations and logistics design teams work closely with our clients evaluating the business and the operating assumptions to make sure expected business results are on target.

In 2013, Dupré delivered over 19,000 loads every month directly from customer production lines without one shutdown. In fact, since 1980 no customer has ever had to shut down a production line due to a Dupré problem.

Capacity to get the job done.

Our drivers are well trained, safety-focused and paid hourly

ensuring that not only will Dupré have the best drivers on the road, but that those drivers will maintain the high level of service our clients require. Our industry is challenged with a 100% turnover rate, but in the last three years, turnover at Dupré has remained below 30%. We guarantee capacity for our clients and face the ongoing challenge of driver capacity head on.

We have added over 200 hazmat drivers in the last 18 months in a market that has a shortage of more than 325,000 drivers. In the last three years, Dupré has provided over 31,000,000 miles of guaranteed driver capacity; 24 hours a day, 365 days a year, holidays and natural disasters included.

Our clients can be sure that a Dupré driver is one that has the experience and the background to safely and efficiently deliver their loads.

Always Forward Thinking

Dupré Logistics is looking farther down the road to give you and your business a competitive edge. We are problem solvers finding ways to provide safe service and the capacity to get the job done while increasing YOUR competitive advantage.

We can help you find a better way forward, whether it's through our Site & Private Fleet Services, Strategic Capacity Services, Crude Oil Gathering Services or our Energy Distribution Services. For a no obligation operational analysis, please contact our team.



Always Forward thinking

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www.duprelogistics.com

linkedin.com/company/
dupre%27-logistics-llc?trk=cws-
cpw-coname-0-0

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East Kentucky Power Cooperative

Business is Electrifying in Kentucky



Rodney Hitch

Economic Development Manager

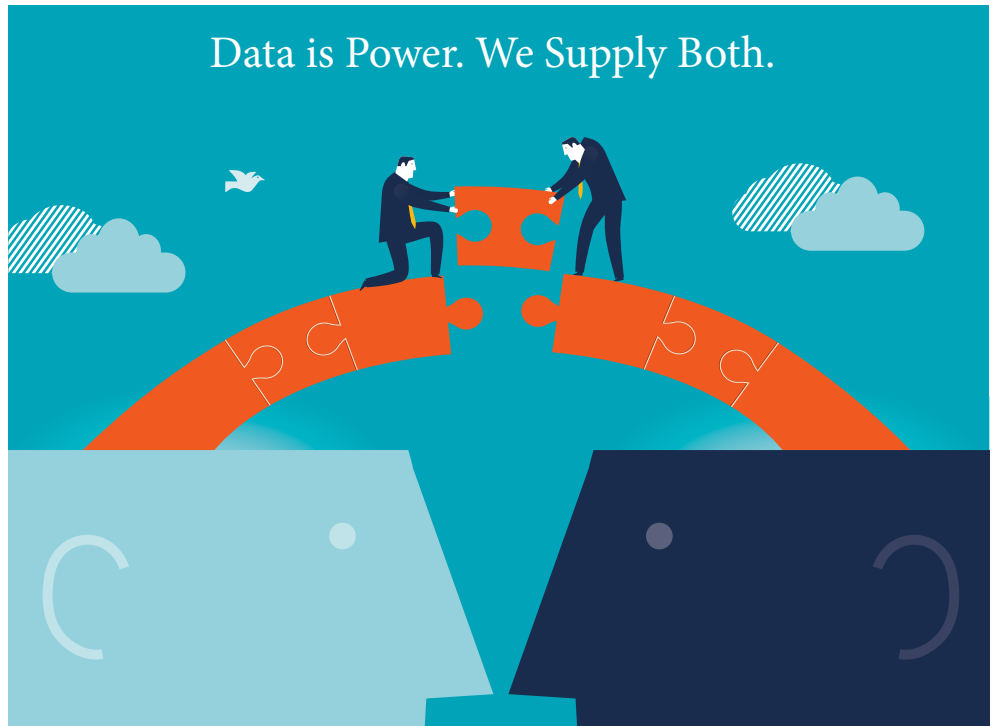
Mission:

East Kentucky Power Cooperative exists to serve its owner-member cooperatives by safely delivering reliable, affordable energy and related services. EKPC is a not-for-profit generation and transmission electric utility with headquarters in Winchester, KY. We provide wholesale transmission and support services to 16 distribution cooperatives.

Together, East Kentucky Power and the owner-member cooperatives are known as Kentucky's Touchstone Energy Cooperatives. The owner-member distribution cooperatives serve more than one million Kentuckians across 87 counties.

East Kentucky Power Cooperative

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(859) 744-4812
(859) 744-4864
rodney.hitch@ekpc.coop
www.ekpc.coop/
economicdevelopment.html



If you're looking for a place to grow your company, then Kentucky is a land of exceptional opportunity.

Our stunning natural treasures, central location, low business costs, outstanding transportation, and dedicated workforce make Kentucky a great place to build a business and a great life.

This is the birthplace of Lincoln, bourbon, the Kentucky Derby and the greatest athlete of all time, Muhammad Ali. It's the home of innovative technology and high tech manufacturing.

Kentucky is a great place to plant a business, raise a family and build a great life.

We're East Kentucky Power Cooperative, and we're part of Touchstone Energy, America's largest utility network.

We generate nearly 3,000 megawatts of power to 16 owner-member cooperatives

that serve nearly 1 million Kentucky homes, businesses and industries across 87 counties.

We also belong to the world's largest centrally dispatched power grid: the PJM Interconnection, giving you easy access to a major power supply marketplace. Working together, you will not find a cooperative more able and eager to work with you to make your project work.

Many of the world's most successful companies are already here. They've found a superb quality of life and unparalleled business opportunities.

And Kentucky's location is right in the middle....of everything. With five interstate highways, 2,500 miles of rail, and 1,100 miles of commercially navigable waterways connecting to major ports on the Ohio and Mississippi Rivers, businesses in Kentucky can easily connect with the world's largest markets.

And Kentucky's electric rates are among the best in America.

Our business costs rank among the lowest in the nation, we have dedicated workers and attractive tax incentives.

The door is open. Come build your bottom line and a great life, right here in our old Kentucky home.



EAST KENTUCKY POWER COOPERATIVE

A Touchstone Energy Cooperative

Take the next step now.

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Echo Global Logistics



Doug Waggoner
Chief Executive Officer

At Echo We're Taking
the "Complicated" Out of
Transportation Management

Services offered:

- Managed Transportation
- Freight Brokerage
- LTL
- Truckload
- Intermodal
- Small Parcel
- International Air & Ocean
- Specialized Solutions



Echo Global Logistics

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Twitter: @EchoLogistics
linkedin.com/company/echo-
global-logistics



Echo Global Logistics is a leading provider of technology-enabled transportation and supply chain management services. Echo maintains a proprietary web-based technology platform that compiles and analyzes data from its network of transportation providers to serve its clients' transportation and supply chain management needs. Our proprietary web-based technology, dedicated service teams and robust procurement power enable our clients to achieve significant transportation efficiencies while receiving best-in-class service.

People

At Echo, we understand that teamwork yields better results for our clients. We assemble the right team with the right experience to create solutions unique to each client's needs. Echo employees function as an extension of a client's in-house team, enabling them to develop

flexible solutions to simplify the supply chain requirements of any business.

Technology

The proprietary technology at Echo is a critical component of the transportation management services we provide both our client and carrier partners. A fully scalable platform, our systems provide portals for seamless client, carrier and vendor management. Our web-based suite of applications provides real-time capacity and pricing information. The customized web portal and management reports give our clients complete transparency into their transportation spend and efficiency.

Results

At Echo Global Logistics, our success is measured by the results we generate for our clients. Results are at the core of every engagement we undertake. Each problem we

solve, every solution we create and the efficiencies we deliver allow our clients to focus on what they do best. The results we shape are as unique as the clients we serve.

Echo Global Logistics has built a team of talented people who, supported by our proprietary technology, are creating outstanding results for clients and investors alike. Our transportation, logistics, information technology, and service professionals collaborate to ensure our clients' success. Operating from over 30 offices around the country, we provide transportation and logistics solutions for more businesses in more locations than ever before.



Take the next step now.

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ElectriCities of North Carolina, Inc.



Brenda C. Daniels

Manager, Economic Development

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metal-working, plastics—any power-intensive industry is going to find significant advantages here."



ElectriCities is a not-for-profit government service organization representing cities, towns, and universities that own electric distribution systems: more than 70 N.C. cities serve 500,000 customers, with 1 million customers served in N.C., S.C., and Va. ElectriCities provides customer service/safety training, emergency/technical assistance, economic development, communications, government affairs, and legal services.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina.

Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications.

Using ElectriCities as an introduction to North Carolina, site search managers have a turnkey or "flip-switch" information source. "They find all the information they need in

one place," says Brenda Daniels, the organization's economic development manager.

ElectriCities has developed two industrial parks it has dubbed "Prime Power Parks" in the cities of Albemarle, located in Piedmont's lake country, and in Gastonia, 15 miles from Charlotte, just off I-85. The Albemarle park has direct rail access from Charlotte/Douglas International Airport, clearly qualifying the area as a great rail intermodal site.

Besides the flexible electric rate structure and pro-business climate the area offers, the location provides easy access to eastern U.S. markets. The Albemarle Prime Power Park is adjacent to the Stanly County Airport.

The industrial parks are North Carolina Certified Sites with 4 MW of on-site backup power generation, Daniels

adds. "If a company has a critical operation that can't risk a power outage, they have a backup available, and don't have to spend the money to purchase a generator," she says.

The backup, like the rate-lowering services to all ElectriCities' customers, provides an ongoing incentive for companies looking for an ideal logistics location. It is not surprising that ElectriCities has generated increasing interest from companies seeking a great place to call home.

"We've seen a measurable uptick in interest and activity over the last year and a half," says Daniels.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county and state officials. But the most important factor in the interest shown in the area is the availability, reliability and affordability of NC Public Power.

Companies based in ElectriCities member communities recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers. Both ElectriCities and the member utilities work closely with companies to help them manage their power usage and keep costs down.

ElectriCities of North Carolina, Inc.

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www.electricities.com

Brenda Daniels Manager, Economic Development

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bdaniels@electricities.org


ELECTRICITIES
of NORTH CAROLINA, INC.

The energy behind public power

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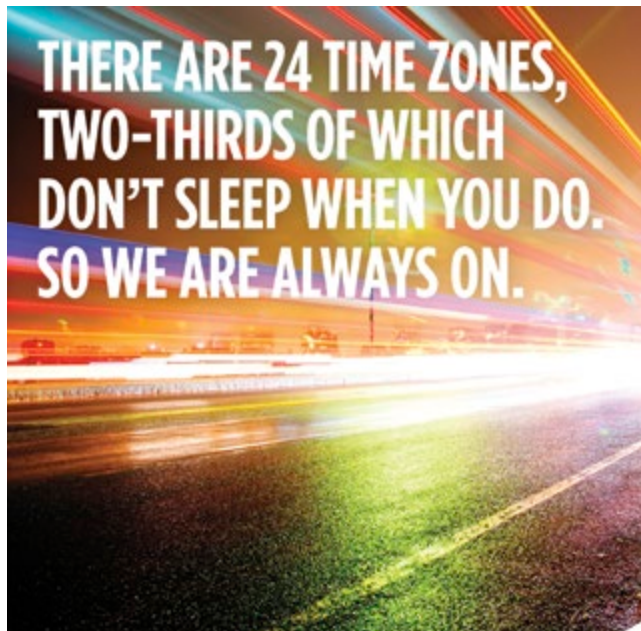
Estes Forwarding Worldwide



Scott P. Fisher
President, CEO

Mission Statement:

EFW is an employee-centric, customer focused community of vested transportation professionals striving for strategic growth by providing innovative, consistent solutions delivered with passion and integrity.



In today's 24/7 world, it's always business hours somewhere. So Estes Forwarding Worldwide is always on. That's the reason they put their personal cell phone numbers on their business cards.

When you're handed one, that person becomes your single source of contact, day or night. So while your goods may travel by a number of different forms of transportation, through a number of different time zones, you always have one single number to call to plan the journey or track the shipment.

As Scott Fisher, President and CEO of EFW, likes to say, "From the first day, our focus has been on the customers. We will give you the best

experience each and every time you engage us. And that focus will never change." And it's that commitment to service that has made Estes Forwarding Worldwide a leader in logistic solutions across the globe.

What started as a single call center now has multiple locations: Richmond, VA; Norfolk, VA; New York, NY; Harrisburg, PA; Philadelphia, PA; Atlanta, GA; Jacksonville, FL; Chicago, IL; Dallas, TX; Houston, TX; Phoenix, AZ; Los Angeles, CA; San Francisco, CA; Tracy, CA and Cherryville, NC.

Estes Forwarding Worldwide offers a full range of global solutions—including air, ocean, ground and intermodal transportation—that few competitors can match. With access to provider assets and a

direct relationship with Estes Express Lines, EFW is one of the very few companies that can guarantee capacity with no size limitations.

EFW has the dedicated truckload, global (including licensed customs house brokers), home delivery, automotive, retail, trade show and government services teams that companies require. This allows you to be confident in your dedicated EFW team of experts. Also they provide their customers with a suite of on-line shipping tools that exceeds the needed flexibility in today's ever-changing financial climate. Modern business demands multiple options and EFW provides a multitude of service levels to work with your business requirements.

But no matter what logistic solution you need, EFW's goal is to always offer the ultimate customer experience. "We never say no to a customer," says Scott.

It's no wonder why Estes Forwarding Worldwide provides dedicated resources to train and retain employees for the long run. Five of the original six who founded the company are still there and continue to grow the company based on one simple philosophy, "Provide the best solution for the customer."

This has worked for EFW since 2003 and will continue to moving forward. And like everyone else in the company, they are always on.



Estes Forwarding Worldwide

1100 Commerce Road
Richmond, VA 23224
855-433-9669
EFWnow.com

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Evans Distribution Systems



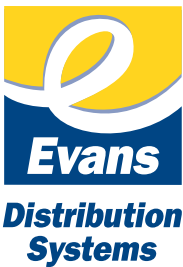
John A. Evans
President

Mission:

To be a strategic supply chain partner, admired for our people, passion and innovation.

Nine Point System

1. Listen
2. Innovate
3. Communicate
4. Assign Responsibility
5. Set Standards
6. Document
7. Implement
8. Monitor
9. Review



Evans Distribution Systems

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Fax: 313-388-0136
sales@evansdist.com
www.evansdist.com



Evans Distribution Systems helps customers enjoy a smoother glide through the supply chain by simplifying complex processes and delivering effective results. As our tagline suggests, "It's easier with Evans."

Our philosophy encompasses the idea that customer success directly correlates to how easy we make it for our employees to provide the best service possible. We're a strategic partner closely involved in our customers' supply chain decision-making, serving as their eyes and ears, anticipating supply chain challenges and proactively identifying opportunities to improve processes and increase profitability.

Heritage

From our founding in 1929, Evans Distribution Systems has evolved into a full-service third-party logistics service provider offering warehousing, transportation, packaging, inspection, and staffing services. Our extensive and diverse experience with industries including automotive, chemicals, food & beverage, retail and others provides our customers with flexible, creative solutions which enable them to become

more successful. Now in our fourth generation of Evans family leadership, the company employs more than 700 associates operating in ten states including Michigan, Virginia and Illinois.

Innovation

Evans is particularly adept at meeting changing customer demands by continually investing in new technology to support transportation, warehousing, and value-added services. Our state-of-the-art WMS & TMS systems deliver real-time inventory tracking, satellite tracking, geo-fencing, customized reporting, event management, complete web visibility and some of the most flexible customized solutions available anywhere. Providing these extra services helps our customers to better utilize their own valuable resources, freeing up time they can devote to other areas of their business.

Passion

The Evans team includes many long-time, dedicated employees devoted to providing the highest quality service. This loyalty provides customers with confidence and comfort the job

will be handled right, no matter what. It's a commitment that enables us to provide premium service. We have the right people, systems and programs in place at the right time, every time.

Simplified Systems

Our goal is to work seamlessly as an extension of each customer's organization. We blend our logistics expertise with the experience and knowledge of each customer to develop efficient and synchronized processes specifically designed to face the challenges at hand.

Specialized Services

- Dedicated & Multi-Client Warehousing
- Foreign Trade Zone and US Customs Bonded Space
- Transportation Management Services
- Fulfillment/e-Commerce
- Complete Local and Long-Distance Transportation Services
- Contract Packaging, Shrink Wrapping, Kitting
- Quality Inspection and Sortation Services
- Assembly, Light Manufacturing
- Testing and Rework
- Logistics Staffing Services

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Evans Network of Companies



Matthew "Bo" Bates
President and CEO

Mission Statement:

Our corporate mission is to continue to grow as a vital force in the transportation and logistics industry, and to provide superior logistical services and support to our customers. We are a winning team of capable leaders, associates and agent partners who respond quickly and efficiently to change and are able to adapt aggressively to the customer's needs.



Evans Network of Companies

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www.evansdelivery.com



Corporate Headquarters
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Schuylkill Haven, PA
800-666-7885
www.evansdelivery.com



The Evans Network of Companies is a market-leading logistics partner with revenues totaling over \$400 million and a fleet of over 2,800 power units and 165 terminals throughout the country, providing transportation services in the port drayage/intermodal, flatbed, freight brokerage and van truckload markets. The Evans Network encompasses seven divisions: All Points Transport, Century Express, Commercial Transport, Drayage Express, Hale Intermodal Trucking, Evans Delivery Company, Land Transportation, Orion Intermodal, Polaris Intermodal, Phoenix Transit & Logistics and West Contract Services. The Network also includes two sister companies: DM Transportation and West Motor Freight of PA.

Headquartered in Schuylkill Haven, PA, the company was founded in 1939 by Albert L. Evans, Sr. with two trucks handling LTL freight. In 1965 Albert "Bert" Evans, Jr. assumed the role of President and CEO and in January 2012, Matthew "Bo" Bates took over that role. Bo had joined his father-in-law at the family owned company in 1988 overseeing the newly acquired

West Motor Freight of PA. At that time West Motor Freight, combined with Evans operated about 200 trucks in the north-eastern United States. In 2002 he was named Executive Vice President of Evans Delivery Company and oversaw the integration of newly acquired Hale Intermodal. In addition to his role as President of Evans Network of Companies, Bates continues to serve as CEO of West Motor Freight of PA and Co-Chairman of DM Transportation Services.

The Evans Network of companies has been named in the *Inbound Logistics* Top 100 Motor Freight Carriers eight times and was a Top Ten Green Supply Chain Partner in 2011. *Commercial Carrier Journal* has ranked the company in the Top 250 Motor Carriers each year from 2008-2013 and *Transport Topics Magazine* has included Evans Network of Companies in the Top 100 For-Hire Carriers in 2010, 2011, 2012 and 2013. The Evans Network of Companies is the largest Drayage Carrier in the United States.

Industry Leader

A recognized industry leader in sustainability

issues, Evans Network of Companies launched ECO-Match (Export Coordination/Optimization - Match) in 2009 to make more productive use of resources by matching up to 75% of import and export shipments handled by the company. Projects with importers, exporters and steamship lines have saved more than 125,000 gallons of diesel fuel and almost 3.0 million lbs. of CO₂. Evans is a member of the EPA's Clean Air Act Advisory Committee representing the company and the Port Drayage Industry as well as many other industry and governmental coalitions.

Agent/Driver Focused

The Evans Network of Companies provides Agents and Owner-Operators with many advantages including a best-in industry fuel discount, Single Point of Contact sales, business workshops, CSA and Safety training and other support services. Agents attend an annual meeting featuring seminars and sales awards and each year one driver is awarded a Harley Davidson Motorcycle for an outstanding safety record.

Take the next step now.

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FIDELITONE

Mission:

FIDELITONE helps you earn your customers' loyalty through supply chain management and specialized services in order fulfillment, last mile delivery, and transportation.

**Do Your Supply Chain Services Lead to Repeat Business?**

At FIDELITONE, we are committed to asking you the right questions. Then we manage resources, create right-fit solutions and optimize supply chain processes to advance your business performance and profitability.

■ Supply Chain Management:

We help you create high-performing solutions for inventory forecasting, procurement, order management, and vendor management. From end to end, we apply big data plus

big thinking to save your company big money and enhance your service levels.

- **Order Fulfillment:** Speedy, accurate order fulfillment can make or break your customer relationships. We take your brand promise to heart. We deliver on customer expectations.
- **Last Mile Delivery:** We cultivate the crucial connection between you and your customers with cost-effective and on-time delivery to the home or business.
- **Transportation:** We factor your business model into carrier selection and

orchestrate your shipments with care. We get the right cargo to your customers in perfect condition.

Earning Customer Loyalty

At every step and in every service, FIDELITONE employees focus on the touchpoints that safeguard your brand and keep your customers coming back.

**FIDELITONE**

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**FIDELITONE™****Take the next step now.**

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Florida East Coast Railway LLC



Jim Hertwig
President & CEO

Mission

To provide safe, timely and cost-effective rail and logistics solutions to meet the demanding transportation needs of our domestic and international intermodal and carload customers; to partner with PortMiami, Port Everglades (Fort Lauderdale), the Port of Palm Beach, and motor carriers to efficiently move intermodal freight; to provide on-time, damage-free carload service to customers.

FECR Vision

To provide flexible, truck-like transportation solutions for customers; to make South Florida a major hub for international trade; to lower the overall shipping cost for customers moving freight.



Based in Jacksonville, Florida, Florida East Coast Railway (FECR) is committed to providing customers with outstanding reliability, flexibility and connectivity. The company offers a wide range of efficient transportation services, including carload and door-to-door intermodal solutions connecting the world with the Southeastern United States.

Quality Infrastructure

FECR operates on 351 miles of mainline track, made up of 136-pound continuous welded rail and concrete ties. The company is the only railroad that runs along Florida's east coast, and FECR is historically among the safest railroads in the U.S.

Flexible Service Options

With multiple daily train departures, FECR offers scheduled and reliable solutions for customers shipping:

- Intermodal (domestic and international)
 - Ramp to Ramp or Door to Door

- Customers may ship private containers and trailers, or make use of FECR provided equipment
- FECR offers Carload services for industrial customers in private and rail provided equipment.

FECR has expanded its equipment options to meet growing customer demands:

- 500 53' containers for Domestic Intermodal customers,
- 50 refrigerated trailers to help support the food and agricultural supply chains, and
- 100 additional 53' chassis as part of FECR's Domestic Intermodal product.

Excellent Connectivity

FECR provides direct links between Florida and the nation's Class One rail networks, serving

70% of the United States in four days or less. Through exclusive partnerships with strategic ports in South Florida, FECR helps drive imports and exports over these piers – helping create jobs and reducing supply chain costs in the region.

Commitment

FECR is committed to the communities where it operates. The company maintains high safety standards and is focused on sustainability. For example, FECR recently acquired 24 GE ES44C4 locomotives. These units are fuel-efficient and EPA compliant. FECR is building the rail workforce of tomorrow through its apprentice programs. And, FECR supports many worthwhile causes that assist those in need.

*Florida East Coast Railway –
Connecting Florida to the
World*

Florida East Coast Railway LLC

7411 Fullerton Street, Suite 300
Jacksonville, FL 32256
www.fecrwy.com

Adam Bridges
+1 904-538-6021
adam.bridges@fecrwy.com



Florida East Coast

RAILWAY

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

FLS Transportation Services, Inc.



Domenic Di Girolamo
Chief Executive Officer

myFLS is FLS' online client portal for tendering, tracking and reporting on truckload shipments.



Since its beginnings as a small, grassroots Canada-based company more than twenty-seven years ago, FLS Transportation has since grown into a notable multinational third-party logistics company, an industry leader, with a strong foothold in the transportation and logistics market throughout North America. Building on their reputation of providing reliable Cross-Border transport, FLS has expanded its freight management and contract logistics solutions to now include Load Planning, Optimization, and Execution, Carrier Sourcing and Selection, Lead Logistics Provider, and Supply Chain Consulting.

FLS understands the importance of providing reliable solutions, executing to plan, and achieving performance goals. Their focus

on precision and performance, coupled with a passion of delivering exceptional service has earned them several accolades from their many clients who round out North America's Fortune 500. Embracing their ability to customize client centric logistics programs, act pro-actively, and tap into a multitude of successful resource options, FLS is one of North America's fastest growing full service logistics companies.

Services offered by FLS Transport include:

- FLS CN – Canada Domestic Truckload
- FLS US – US Domestic Truckload
- FLS XB – Cross Border Truckload
- FLS RF – Refrigerated Truckload

- FLS FB – Flatbed Truckload
- FLS ES – Expedited and Specialized Hauling
- FLS MX – Cross Border Mexico Truckload
- FLS IM – Intermodal
- FLS LT389389 – Less-than-Truckload
- FLS CL – Contract Logistics
- FLS FM – Freight Management

FLS Technology

FLS has made a significant investment to enable and improve their client's processes through the use of technology. Employing a state-of-the-art Transportation Management System, solutions are easily configurable and information is exchanged in real-time across a wide variety of platforms to increase the effectiveness of their client's supply chains.

FLS Transportation Services, Inc.

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Fax: 514-739-8113
www.flstransport.com

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Fortigo



George Kontoravdis, Ph.D.
President

Mission

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs and improve productivity.



Fortigo

8310 N Capital of Texas Hwy
Austin, TX 78731
www.fortigo.com
info@fortigo.com
(866) 376-8884

Fortigo offers collaborative logistics services to streamline the supply chain, reduce operating costs, improve productivity and facilitate collaboration with carriers and vendors. Fortigo On-Demand TMS delivers best-in-class, carrier neutral, domestic and international shipping automation, visibility, event management and freight audit. The Fortigo offering is based

on Software-as-a-Service (SaaS) model accelerating implementation time while reducing costs.

For companies seeking to reduce costs, improve customer satisfaction and increase profitability, Fortigo automates, optimizes and audits logistics

decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times and streamlining collaboration with logistics providers.

FORTIGO

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Freightgate



Martin Hubert
President & CEO

Freightgate Vision:

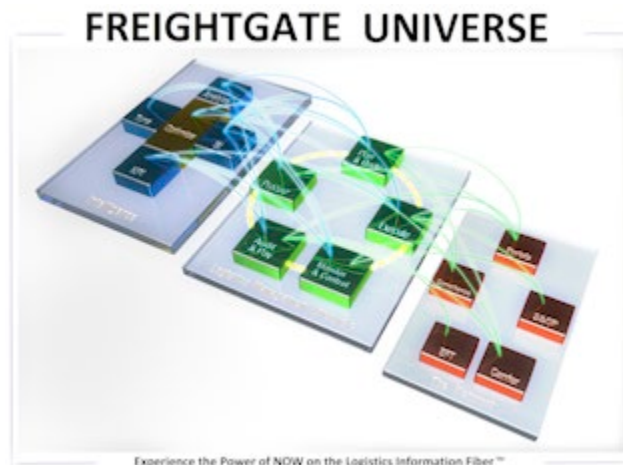
For over 20 years Freightgate has been a leader in applications for Supply Chain Management. The majority of companies rank IT innovation as the competitive tool in today's information age. Freightgate is known as THE innovator in solutions that streamline the complexities of Rate Management, Routing and TMS. Our solutions are delivered over Cloud and Mobile networks. A large percentage of your IT budget goes toward maintenance – 'keeping the lights on'. Learn how to reduce that cost with our solutions!

Freightgate SCM solutions can be integrated into most Enterprise Resource Planning (ERP) systems providing visibility and collaboration tools to proactively manage rates, routing, status, delivery and capacity to minimize disruptions.

Our generation of SCM solutions overcomes challenges with volatility and complex supply networks. Our solutions let you manage your entire network in real time. Quickly leverage critical information and analytics, to meet increased expectations to enable collaboration across stakeholders.

Freightgate

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Fax : +1 714-799-0011
sales@freightgate.com
www.freightgate.com



Logistics Cloud Innovation

Freightgate's Logistics Management (TMS) Platform, known as the Freightgate Universe, empowers professionals on all levels to collaborate with global vendors and logistics providers seamlessly on a single common transportation sourcing platform for informed decision-making across the entire global supply chain. It encompasses ISO9001:2008-certified end-to-end transportation management processes from procurement, rate management, optimization, execution and visibility, shipment track and trace, carbon-emission modeling, invoice audit & pay with enhanced carrier connectivity, KPIs and lane based analysis.

Freightgate's latest logistics cloud technology extends transportation management into the new mobile dimension, providing companies with In-depth 360 degree visibility of global supply chain processes and collaboration between manufacturers and its customers, suppliers,

carriers and logistics providers.

The Freightgate Universe is comprised of adaptive easy-to-deploy applications to help companies leapfrog into the 21st century with minimal start-up cost. Easy integration with ERP, CRM, SCM environments and TMS transportation management systems.

Contract Rate Management & Sales Automation

Managing carrier tariffs, shipping rates, surcharges and discounts can be a tedious labor intensive task. By replacing countless pages of inconsistent and difficult to understand rates with an interactive, searchable internet native solution, you will gain a whole new level of productivity and win more business in the process. Freightgate supports advanced Rate Management Connectivity concepts for CargoSmart, FourSoft, SAP TM in addition to its open standards compliant webservices offerings. Imagine a world where you go from zero to quote in a few seconds.

Visibility & Collaboration

Freightgate's Visibility & Collaboration Platform ensures transparency and helps synchronize events along the supply chain with extra features to enhance collaboration. Sharpen your competitive edge by providing tracking information and event management along the entire supply. I-Trek! Mobile utilizes cloud-based connectivity to collaborate with customers and trading partners by sharing vital shipping information. I-Trek provides support tools to make real-time informed decisions that can have a major impact on bottom line performance.

Global Trade Compliance

The Freightgate Universe provides regulatory compliance solutions for importers, exporters, customs brokers, freight forwarders and ocean carriers with 10+2 security compliance and trade data reporting to the U.S. Customs and Border Protection (CBP). Along with functionality supporting U.S. Foreign Trade Regulations (FTR), Export Administration Regulations (EAR), Office of Foreign Assets Control (OFAC), and Homeland Security Denied Person Screening.

Start Today – Market Leaders rely on Freightgate's Logistics Cloud to accelerate their supply chain.



Take the next step now.

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GEODIS Wilson



Michael Greco
Managing Director, USA

We are an International and Domestic Freight Forwarder and 3PL provider, experts in transport and logistics solutions. We help our clients to succeed by overcoming their logistical constraints. This is our mission. We are the growth partner for our clients, designing innovative solutions making our clients more efficient and going the extra mile to improve their performance.



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With 34,000 people and a global network in 120 countries, GEODIS is one of the world's largest logistics providers, ranking #4 in its field in Europe. Our global, multi-modal offering delivers end-to-end logistics solutions for every step of your supply chain, for every sector of industry.

GEODIS Wilson is the freight forwarding division of the Geodis Group. Its core business is its award-winning, customized airfreight solution and LCL and FCL ocean freight solutions with a dedicated industry focus. Combined with information services that offer security, visibility and control, and value-added services such as cross-docking and insurance, Geodis Wilson provides transport and logistics services to help their clients enhance their business worldwide. In 2014, Geodis Wilson was named Air Cargo Week's Air Freight Forwarder of the Year

for the third time, and was ranked #1 in 3PL Warehousing and Distribution by readers of Logistics Management.

End-to-End Solutions

Your reputation and success depend on whether your products reach their destination on time and at a reasonable price from anywhere in the world. You need a reliable and dedicated partner managing the delivery of your cargo via sea, air, or ground with tailor-made, end-to-end logistics solutions that enables your supply chain to provide you with a competitive advantage in your field.

GEODIS Wilson offers additional value by optimizing the flow of your goods and can provide you with the integrated supply chain solutions by combining our global reach with the personal touch that you should expect from your logistics partner.

Our Integrated Services

Our vision is to become the growth partner for our clients, helping them succeed on a global and local scale via our innovative service portfolio. We continue to improve and excel our offering, including domestic air and ground transportation, reverse logistics, asset recovery, service parts, customs brokerage, export consolidations, warehousing and distribution, vendor management, and much more. In addition, we specialize in project cargo with our dedicated and experienced teams working out of our state of the art facility in Houston, TX, and focusing on sectors such as Oil & Gas, Nuclear, and Power Generation.



GEODIS
wilson

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Georgia Center of Innovation for Logistics



Sandy Lake

Associate Director

The Center of Innovation for Logistics, a division of the Georgia Department of Economic Development, is the leading statewide resource for fueling logistics industry growth and global competitiveness. The Center provides the technical industry expertise, collaborative research, and partnerships needed to help the industry connect, compete, and grow globally.



The Center of Innovation for Logistics, a division of the Georgia Department of Economic Development, provides the technical industry expertise, collaborative research, and partnerships needed to help the state's logistics industry connect, compete, and grow globally.

Whether air or ground, rail or sea, the Center understands global supply chain issues and helps companies find practical answers to complex challenges. With focus areas in freight transportation, warehousing & distribution centers, and logistics technology the Center provides connectivity to the entire logistics industry.

Exclusive to Georgia, the Center addresses the logistics and transportation needs of any existing company or one looking to expand or locate to Georgia. Georgia's logistics infrastructure is uniquely complete and is powered by more than 12,300 logistics

providers employing over 150,000. With the 4th largest and fastest growing seaport in the nation, the world's busiest passenger airport and 10th largest air-cargo hub in North America, more rail miles than any other state in the Southeast and a nationally top-ranked highway system, Georgia offers a premier gateway to the world.

To further link the industry, the Center created the annual Georgia Logistics Summit, the largest event of its kind and size in the nation to connect both providers and consumers of logistics together under one roof. With over 2,000 attendees from 38 states and 11 nations,

the Georgia Logistics Summit provides endless opportunities to help grow your business.

Transform Your Business With Our Signature Services

- Delivering technical industry expertise to identify and resolve challenges
- Exposing companies to new markets and opportunities
- Accelerating business, academic, and government connections to find solutions
- Providing data to help businesses understand emerging trends and opportunities
- Preparing real time, mode specific, comparative pricing analysis

Georgia Center of Innovation for Logistics

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Georgia Ports Authority



Curtis J. Foltz
Executive Director
Georgia Ports Authority

OUR MISSION

The Georgia Ports Authority's mission is to develop, maintain and operate ocean and inland river ports within Georgia; foster international trade and new industry for state and local communities; promote Georgia's agricultural, industrial and natural resources; and maintain the natural quality of the environment.



The Port of Savannah delivers more. More efficiency. More flexibility. More choices. More services. More reach. More access. And we strive to do it all in a more environmentally sustainable way.

More Efficiency

Garden City Terminal is the largest single-terminal container port in North America.

- 1,200 acres, all dedicated to container cargo
- USCBP to expedite clearance and consolidate security
- Client Relations Center – One point of contact, one-of-a-kind support
- WebAccess (webaccess.gaports.com) – 24/7 visibility and real-time shipment status
- Reefer service – Largest refrigerated container gateway in the U.S.

More Flexibility

9,700 feet of contiguous berth space.

- Nearly 2 miles of uninterrupted berth space
- More than 100 RTGs
- 25 ship-to-shore cranes

- Easily adapt to shifting schedules

More Choices

Over 4 million square feet of warehousing space available.

- Located within 30 miles of the port.
- Certified sites and shovel-ready programs
- Strong 3PL Presence – Options for warehouse and ocean carrier needs
- Growth Potential – A go-to state for growth-minded companies
- Dedicated Economic Development Team
- Tour sites via Georgia's Commercial Corridors Tool

More Services

We cover practically any container shipment on any schedule to any place. Select the right service based on transit time with our Global Carrier Services Tool. Simply choose your point of origin. The tool does the rest. Road and rail times for major U.S. inland hubs also are included to help you make the best decision for your business.

More Reach

Two Class I railroads on terminal, CSX and Norfolk Southern, save time and maximize your reach to more consumers.

- Two-day access to 70% of U.S. consumers
- Intermodal Container Transfer Facilities – On-terminal rail saves time and money, minimizes drayage, and reduces fees.
- Two- to three-day transit to major Southeast, Gulf Coast and Midwest hubs
- Overnight service to Atlanta, the fastest of any port

More Access

Immediate access to two major interstates – I-16 (East/West) and I-95 (North/South).

- Reach 44% of U.S. consumers in 2-3 days
- More than 150 trucking companies available
- One of the highest over-the-road container weight allowances among all Southeastern states

Find this and MORE at
gaports.com



Chris Logan
Sr. Director, Trade
Development, BCO Sales

Georgia Ports Authority
P.O. Box 2406
Savannah, GA 31402
912-964-3880
gaports.com

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GP Desarrollos

Fernando Fuentes Urbieto

GP Desarrollos Director

Services Portfolio:

- Site Selection
- Design, Engineering and Construction
- Project Management
- Property Management
- Maintenance

Product Portfolio:

1. Industrial Parks
2. Inventory Buildings
3. Built to Suit & Lease Projects
4. Distribution Centers
5. Office Buildings
6. Shopping Malls
7. Vertical Residences



GP Desarrollos is Mexico's leading real estate developer for logistics and manufacturing facilities with over 4 million square feet built and land reserve over 2,000 acres available in strategic locations such as Nuevo León, Aguascalientes, Tamaulipas and San Luis Potosí.

Our parent company, Grupo GP founded in 1986 decide to meet global market dynamics in the need for space and compliance with upscale features for investment. As a result, GP Desarrollos became responsible for creating Mexico's first northeastern region industrial park, detonating opportunities for both domestic and foreign direct investment, today resulting in a solid client portfolio ranging from logistics and manufacturing to financial services and software development.

Over the years, GP Desarrollos has been an active member of key organizations such as AMPIP (Mexican Association of Private Industrial Parks), ADI (Real Estate Developers Association)

and CMIC (National Construction Industry Chamber) with a strong commitment of contributing to regional socioeconomic development.

Competitive Advantages

■ **Technical Capabilities:** Your solutions are altogether within our walls. This means we do not outsource construction or property management services like most of developers would, therefore we achieve maximum efficiency combined with local market knowledge that sets industry standards to deliver on time results.

■ **Guaranteed Quality and Sustainable Projects:** Our construction segment has almost 50 years of experience with global companies and international standards compliance, nowadays aiming to specialize in LEED certification projects. On the other hand, when it comes to Property Management, the company's facilities are maintained in accordance to the industry's highest standards certified by:

- NFPA (National Fire Protection Association)
- ASHRAE
- ISO 9001
- TUV SUD

■ **Strategic Alliances:** The company's leadership and growth has outlined expansion plans and partnerships with world class real estate & financial institutions such as Clarion Partners, enhancing the company's capacity and financial stability to execute high complexity projects and improve market share in key locations.

■ **Corporate Social Responsibility:** Essentially, corporate responsibility is a self-regulation process integrated into our business model to ensure support for quality of life, ethical standards and community involvement. With this, our business embraces responsibility for the impact of its activities on the environment and stakeholders, also encouraging public interest in community growth and development, voluntarily avoiding practices that could harm the public sphere.



GP Desarrollos

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Toll Free from USA:
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www.grupogp.com.mx

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Hamburg Süd



Total transportation

Founded in 1871, Hamburg Süd is an international transport-logistics organization offering worldwide ocean freight services and highly sophisticated supply chain management logistics capabilities. With annual carryings of around 3.3 million TEUs we rank among the world's top 15 container lines.

A firm philosophy

Our aim is to maintain the highest possible operational standards, in the best interests of our customers. Our core values reflect this:

- Hamburg Süd people are highly focused on the customer and the market.
- Hamburg Süd sets the standard for service quality and value.
- Hamburg Süd is a future-driven company with proud traditions.

Hamburg Süd North America, Inc.

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Fax: +1 973 775 5310
info.mor@hamburgsud.com
www.hamburgsud-line.com



'Hamburg Süd is a future driven company'

A broad overview

Hamburg Süd links North America with Latin America, Europe, the Mediterranean, Asia, Australia/New Zealand and the South Pacific Islands.

Our *shipper-to-port* services include efficient equipment fleet management; on-site container positioning and fail-safe EDI links with ports, terminals and intermodal operators. Our *port-to-port* carrying capabilities include reliable schedules; fast, frequent sailings with highly competitive transit times and convenient, coordinated relay connections. Our *port-to-customer* services provide shippers with secure coastal, road and rail delivery links.

We also maintain a complete range of eCommerce services including electronic bills of lading and web-based facilities such as interactive schedules; rates and bookings facilities; real-time shipment tracking-and-tracing and a carbon emission calculator.

First class equipment

Hamburg Süd operates a fleet of 103 modern containerships with a slot capacity of 457,000 TEUs. We own a total of 458,000 20-foot & 40-foot containers including dry containers of all types and high-tech, integrated refrigerated containers.

Exceptional quality and reliability

Hamburg Süd's operational practices meet and often exceed mandated international efficiency standards. We enjoy ISO 9001, ISO 14001 Environmental Management and ISM safety code certification, and the maintenance of our standards is independently audited.

Regular independent surveys that measure on-time arrivals across hundreds of services indicate that we consistently rank as one of the world's top two or three most reliable liner service operators.

Environmental responsibility

Our continuing commitment to the minimization of carbon emissions and energy waste is second to none. Compared with 2009 levels, Hamburg Süd will by the end of this year have lowered the overall energy consumption of our reefer containers by 15% – and in the case of new containers by 20%. We reached our target in respect to a reduction of CO2e emissions (per TEU/km) several years ahead of schedule. In late 2014, we set ourselves the new challenge of reducing these emissions by 45% by 2020, again compared with the 2009 levels.

Hamburg Süd is people with a passion for performance. **No matter what.**



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Hoosier Energy

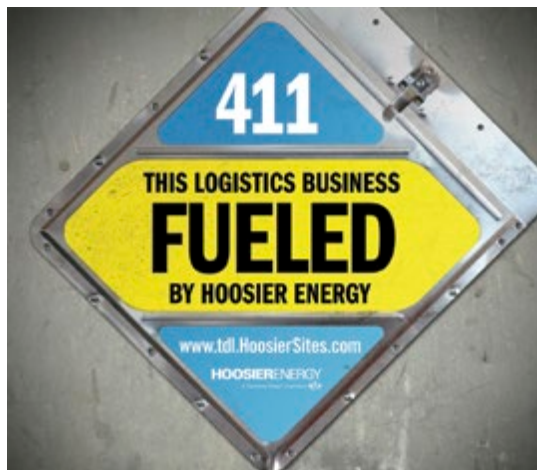


Harold Gutzwiller

*Manager of Key Accounts and
Economic Development*

Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.



Hoosier Energy is a generation and transmission cooperative (G&T) with headquarters and system control center in Bloomington, Indiana. The G&T provides electric power and other services to 18 electric distribution cooperatives, which collectively meet the electricity needs of more than 800,000 residents, businesses, industries and farms.

Hoosier Energy, Indiana's first power supply cooperative, operates four power plants, two renewable energy plants and a transmission network that includes 1,700 miles of high-voltage lines, 18 primary substations and nearly 300 delivery points.

In addition, Hoosier Energy provides training, key accounts, marketing, communications and technical services to its member cooperatives. Hoosier Energy and its members are cooperative businesses that provide reliable, affordable electric power and carry on a long-standing commitment to improve the quality of life in our communities.

Our Commitment to Economic Development

Through Hoosier Energy's

Economic Development's 2013 efforts, an estimated 1,245 new jobs and \$150 million in capital investment was created in member territories. Because of this dedication and contribution to our counties' economic growth, the Hoosier Energy Economic Development program continues to be one of the Midwest's leading economic development organizations.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive economic development services throughout our service territory. Some of these services include:

- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance.

Our Commitment to Quality, Reliability

To help assure a consistently reliable power supply, Hoosier Energy's power delivery system is connected to the regional power grid and interconnected with other utilities. As well, the power supply cooperative

is a founding member of the Indianapolis-based Midwest Independent System Operator, which manages power flow, transmission reliability and power marketing throughout a 15-state region and parts of Canada.

Hoosier Energy is a Touchstone Energy® cooperative, part of a nationwide alliance of 650 electric cooperatives providing service with accountability, integrity, innovation and commitment to community. The power supply cooperative has been recognized nationally for its environmental stewardship and education programs, including an education center, free electronic lending library for educators, and community watershed conservation efforts.

Each of the power supply cooperative's members elects a representative to the Hoosier Energy Board of Directors, which develops policies and reviews the co-op's operations. The chief executive officer and his staff carry out day-to-day management of the organization, directing a work force of more than 460 employees.

HOOSIERENERGY

A Touchstone Energy® Cooperative



Hoosier Energy

P.O. Box 908
Bloomington, IN 47402
Direct: 812-876-0294
Cell: 812-360-4796
Fax: 812-876-5030
Hoosiersites.com
Hepn.com

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Hub Group



David P. Yeager
Chairman & CEO



Mark Yeager
President & COO



We are Hub Group, a leading transportation freight management company. We provide intermodal, highway and logistics services. We are a reliable and reputable \$3.4 billion publicly traded company with over 44 years of financial stability setting our foundation for success. Our goal is to implement strategic freight management plans that allow us to best serve each customer. We come equipped with an array of services that can be blended to meet each customer's needs.

Intermodal

Our flexible Intermodal fleet strategy is not only innovative, it's incredibly effective – a model that gives customers access to a fleet of 28,300 of our own 53-foot freight containers, and over 65,000 rail assets. This brings our customers the most flexible and reliable intermodal shipping service operating throughout North America.

Truck Brokerage

Hub Highway is one of the largest over-the-road brokers in North America. Our \$300 million Hub Highway brokerage business has strategic relationships with over 150 carriers. Our robust carrier base translates to greater capacity for our customers. Our highway division can provide a personalized plan – from a single load to innovative capacity solutions for special projects.

Logistics

Unyson is an award-winning 3PL that specializes in customizing solutions to fit our clients' needs. We offer multi-modal capabilities that guarantee supply chain savings through our services, technology and expertise. Unyson deploys structured account management, continuous improvement programs and business intelligence that combines innovative reporting with cutting-edge dashboard technology.

Drayage

Hub Group Trucking, our in-house drayage operation, is stronger than ever. Over 30 years strong, in fact. Our services include intermodal drayage, international drayage, and dedicated truck services. Our intermodal drayage footprint includes over 2,800 drivers with 29 terminals nationwide. We retain an in-house information technology staff that ensures Hub Group Trucking's technological edge.

Mode Transportation

Mode Transportation, a Hub Group company, is a flexible based third-party logistics company focused on delivering truck brokerage and intermodal services. Mode Transportation works with all major consumer and industry groups in North America. No matter the industry or the commodity, we have the know-how to handle small, medium or large supply chains – for both inbound and outbound freight needs.



Hub Group

Hub Group

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GoGreen@hubgroup.com
www.hubgroup.com



Take the next step now.

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HWC Logistics



Mike Owens
Chairman and CEO

Mission Statement:

Understand. Deliver. Improve.
Simple words that stand as our company's defining mission.

By working to understand our customer's needs and delivering on that need accurately and on time, HWC Logistics has become one of the Southeast's leading single-source providers of distribution, warehousing, transportation, and import and export services. Our advanced systems link our customers and cargo to HWC's smartly positioned facilities in Atlanta, Charlotte, and Savannah. However your products move – intermodal, sea, air, domestic, or international – HWC can handle it.

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www.hwclogistics.com

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Pooler, GA 31322-3943
912-748-9506

Charlotte
1700 West Pointe Drive, Ste. E
Charlotte, NC 28214-7901
704-392-8204



Information System Highlights

**WMS powered by
3PL Systems**

**TMS powered by
Crown Systems**

**CFS powered by
Cargo Manager**

- On-line Tracking
- 24/7 Web Access
- Inventory Management
- EDI Transfer
- Document Management
- Mobile Powered
- Detailed Reporting
- Electronic Notification

History

In 2015, HWC Logistics celebrates its 34th year in business. Since day one we have remained committed to providing quality and reliable service and to becoming a powerful partner to every customer we serve. From humble beginnings as a single courier, we have steadily expanded our influence in the U.S. to become a premier, integrated provider of distribution, warehousing, import, export, and trucking services.

Logistics Services

- Supply Chain Provider
 - Transportation
 - Information Technology
 - Assembly/Distribution
 - Inventory Management
 - Material Handling
 - Third-party Logistics
- Distribution Warehousing
- Project Management
- Order Fulfillment Solution
- Reverse Logistics

Facilities

- Atlanta, Savannah & Charlotte
- 24 Hour Security/Fire Monitored
- EFSR Sprinkler System
- CCTV Surveillance
- C-TPAT Compliant
- TSA Compliant
- FDA Certified
- EPA Certified
- Hazmat Certified

Warehouse Services

- Container Freight Station
- Centralized Exam Station
- FDA Exam Station
- Ocean Import & Export
- Transloads
- Cross-Docking
- Heavy Lift
- Flat Rack
- Automobile Export
- Special Projects
- Value Added Services

Transportation Services

- Local Pickup & Delivery
- Full Truckload
- Flatbed
- Container Drayage
- Intermodal Rail Program
- Line Haul
- IPI Program
- Expedited Trucking
- Courier Services

Ride With HWC



HWC LOGISTICS

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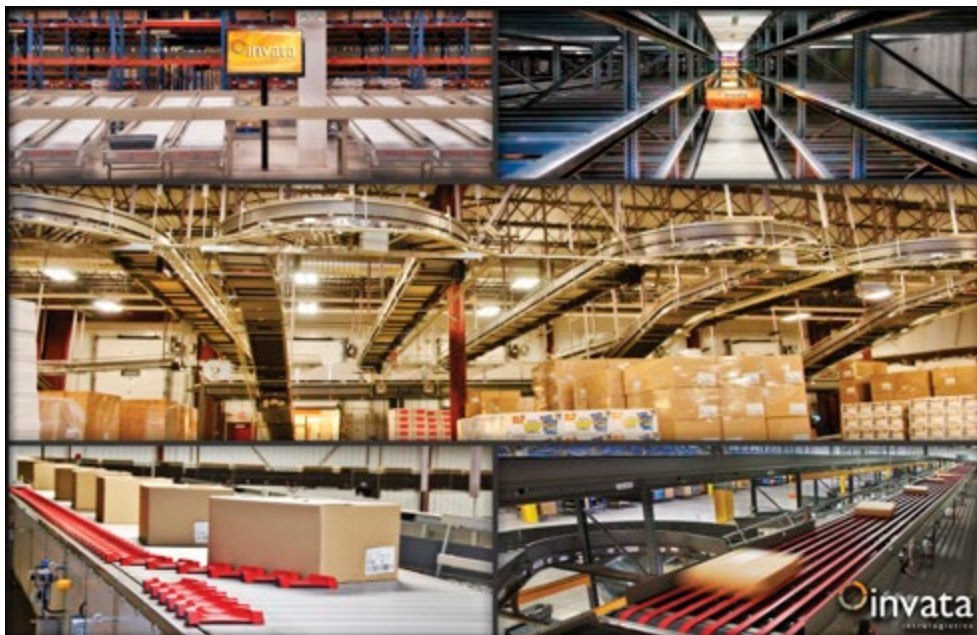
Invata Intralogistics



Ryan Sheehan
CEO

A Culture of Inquiry

At Invata, we share a relentless conviction to the elegance of simplicity, the efficiency of purpose, and the satisfaction derived from finding the best, most efficient solution possible to any logistics challenge we face. As a result, curiosity is our driver and understanding is the due diligence required for success.



Warehouse Automation Solutions

Invata designs, builds, integrates, and supports complete warehouse automation solutions for

- Omni-Channel Distribution Centers
- eCommerce Fulfillment Centers
- Reverse Logistics Processing Centers
- Third Party Logistics Centers (3PLs)
- Warehouse Automation Modernization

In doing so, we incorporate a wide array of material handling technology that can include:

- Automated Storage and Retrieval Systems (ASRS)
- Sortation Systems
- Conveyor Systems
- Order Fulfillment Systems (Light, Voice, RF)
- Parcel Processing Systems (Dimension, Weigh, Print and Apply)

- Control Systems
- Storage Equipment, Racking, and Mezzanines

The Invata Difference

Our intralogistics systems combine an elegant mix of advanced automated material handling technology and algorithmic-rich software that optimizes productivity through constant analysis and millisecond decision-making capabilities.

Ours are purpose-built systems, uniquely conceived, exactly designed, and meticulously integrated to meet the specific requirements of each client. They deliver the order fulfillment and material handling methods and strategies that best fit each client's unique business needs.

Invata warehouse automation designs stem from an in-depth analysis and understanding of each client's data, processes, operation,

facility, and current and future business objectives. Contingency planning and defensive design are the hallmarks of our automated systems, but it is our relentless conviction for the elegance of simplicity that is the real impetus behind our engineering process.

Unlike companies that promote a philosophy of "don't let great get in the way of good," Invata encourages its employees to take the opposite approach, empowering them to seek elegant, intelligent solutions, unencumbered by the mediocrity that comes from a lack of creative thinking.

As a result, our clients benefit from warehouse automation solutions that are designed, built, and fully integrated to not just to meet their current and future business objectives, but to provide lasting financial and strategic advantages as well.



Invata Intralogistics

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J.B. Hunt Transport Services, Inc.



John Roberts
President and CEO

Mission Statement:

We forge long-term partnerships with key customers that include supply-chain management as an integral part of their strategy. Working in concert, we drive out cost, add value and function as an extension of our customers' enterprise.



J.B. Hunt Transport, Inc.
615 J.B. Hunt Corporate Drive
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1-800-643-3622
solutions@jbhunt.com
www.jbhunt.com



Our Services:

J.B. Hunt, a Fortune 500 Company and Inbound Logistics Top 5 3PL, utilizes an integrated, multimodal approach to provide customer-oriented shipping solutions. Each solution is centered on delivering unparalleled value and industry-leading service. An ongoing commitment to innovation and customer experience has recently resulted in the launch of our cloud-based transportation management system, J.B. Hunt 360, allowing self-service shipment booking and optimization. We further combine our assets with those of more than 34,000 transportation providers representing over 900,000 pieces of equipment, ensuring our customers get the capacity they need, even in difficult market conditions.

Included among our service offerings is:

■ **Intermodal:** Our intermodal solution utilizes the most extensive rail network and the largest private container fleet (over 73,000 units) in North America.

Intermodal services combine integration of best-in-class service with fuel efficiency, priority routing and seamless coordination of rail and over-the-road transport movements to deliver single billing for complete door-to-door service.

■ **Dedicated contract carriage:** Our Dedicated Contract Services division offers design, development and execution of customer-specific fleet solutions. These dedicated designs are customized with guaranteed capacity, industry-leading service levels, optimum efficiency and cost-savings management.

■ **Truckload:** Our over-the-road offering has been the proven leader in truckload transportation for decades. Our company-owned fleet of tractors, combined with access to tens of thousands of transportation providers, ensures ample capacity. Over-the-road covers more lanes than ever before, provides specialized equipment and combines innovative technologies with experience.

■ **Final mile:** Our Final Mile service combines experienced, highly-trained drivers with specialized equipment and technology to provide full delivery visibility and safe, reliable transportation, right to the front door of your home or business.

■ **Less-Than-Truckload (LTL):** Our LTL service provides efficiency throughout an organization by offering the flexibility of LTL, expedited LTL and consolidation services.

■ **Temperature-controlled:** Our customizable solutions offer both temperature-controlled intermodal and van service, including over 500 refrigerated units and a network of thousands of safe, reliable carriers, including roll-door and multi-temperature units.

■ **Flatbed:** Our flatbed solution includes over 1,000 company-owned units with access to thousands more, including heavy haul, step deck, removable gooseneck and curtain side equipment.

■ **Expedited and Team:** We offer solutions to expedited and specialized needs ranging from dual-driver protection to trade show services, all with critical care and 24/7 customer service.

■ **Specialized:** A variety of specialized equipment is available, including forklift flatbeds, boom trucks, delivery vans, multi-axle equipment, and others.

■ **Single source.** Utilize our suite of scalable enterprise services in a single, integrated management system. Put control of the entire supply chain at your fingertips.

For more information, visit www.jbhunt.com.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

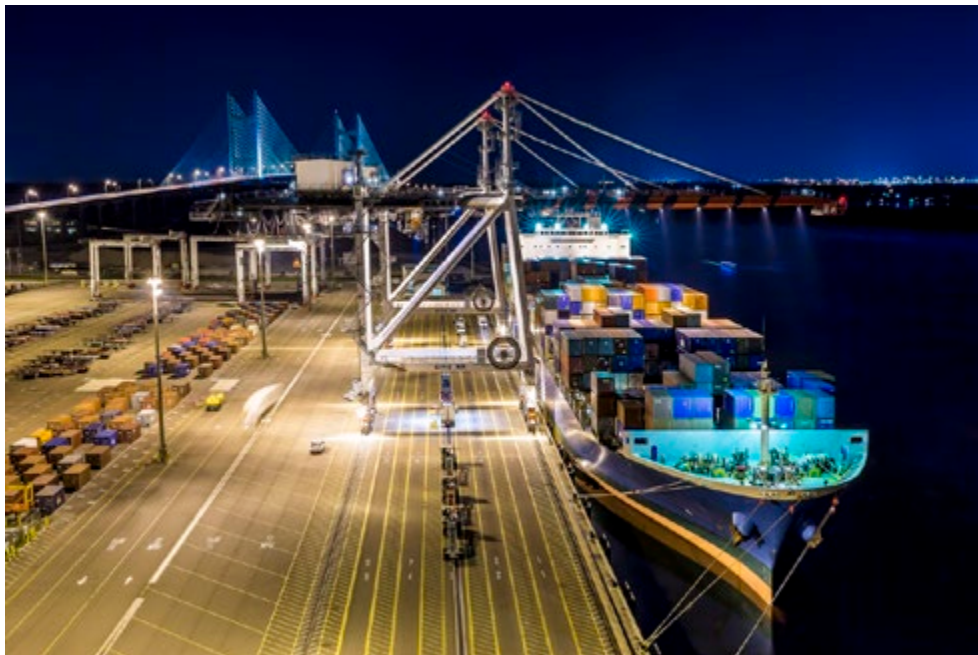
JAXPORT



Brian Taylor
CEO

Vision:

The vision of JAXPORT is to make Northeast Florida a principal hub of the nation's global logistics, trade and transportation network.

**JAXPORT**

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Twitter: @JAXPORT

Facebook.com/
JacksonvillePortAuthority

YouTube.com/JAXPORT

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Instagram: @Jax_Port

**JAXPORT is the 4th
fastest growing import
port in the U.S. Find out
what we're doing right.**

As the 4th fastest growing containerized import port in the nation, JAXPORT is now the port of choice for thousands of businesses worldwide. On the export side, we're also a top 10 U.S. port. Located in Northeast Florida in the heart of the South Atlantic, minutes away from Interstate highways and major rail hubs, your shipment is never more than a day away from 60 million consumers. Together, we can move your business further.

■ Dozens of ocean carriers with direct connections to the world's largest ports: Asia, Africa, Middle East, Europe, South America and more

- Experience handling all types of cargo: containers, Ro/Ro and autos, dry and liquid bulks, breakbulk, heavy lift and specialty cargoes
- Three interstate highways (I-95, I-75, and I-10) as close as one mile to the terminals
- 60 million U.S. consumers within a one-day truck drive
- On-dock rail that connects to CSX, Norfolk Southern and Florida East Coast Railway
- Skilled, diversified labor options
- Port labor force regularly exceeds 40 moves per hour
- Truck turn times as low as 14 minutes
- Competitive intermodal and trucking rates
- Individualized customer service with superior results

- Savings from internationally ranked Foreign Trade Zone No. 64
- More than 120 million square feet of regional warehousing and distribution space

Don't wait!

Start moving your cargo through JAXPORT today! Our dedicated Sales Team and port partners offer customized shipping solutions tailored to the efficient handling of your specific cargo.

JAXPORT 
JACKSONVILLE PORT AUTHORITY

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Joplin Regional Partnership



Kevin Welch
Director

Welcome to the Joplin Region!

The Joplin Region is comprised of Southwest Missouri and Southeast Kansas, where you'll find five counties working together to make your business expansion or location successful and profitable. Explore our region and you will find a quality labor force, available buildings and sites, a strong transportation network, competitive state and local incentives, numerous education and training facilities and many other resources available to grow your company.



Joplin Regional Partnership

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Email: kwelch@
joplinregionalpartnership.com
www.joplinregional
partnership.com



Joplin Region's Logistics Advantages:

- 670-acre Distribution Park adjacent to I-44 and new interstate grade U.S. 71 (I-49 corridor) The Region has numerous other distribution parks in other communities
- Nine communities and five counties make up the Joplin Regional Partnership
- Rail-served sites up to 1,500 acres
- More than 50 trucking companies
- Excellent highway access
- Available sites and buildings
- Low operating costs

Access to Success

If easy access to U.S. and North American markets, low operating costs and skilled employees are important to your business, then Joplin, Missouri Region offers a number of dynamic opportunities for success.

Interstate 44 (east-west) along with interstate-grade US Hwy. 71 & US 69 (north-south) create connections to every region in the country and to Mexico and Canada as well. These major highway connections are enhanced with

numerous state highways that provide efficient market access throughout the region and the greater Midwest area.

Three Class 1 railroads and two regional short-line railroads are important parts of the transportation system. These rail lines provide direct access to major ports on the Gulf of Mexico and Pacific Ocean. The Joplin Regional Airport and three other airports within 60 to 90 minutes drive-time serve the region, providing commercial and cargo air service to markets throughout the world.

While the Joplin metropolitan area comprises 173,000 people, the three-state market area encompasses more than 450,000. The labor pool of more than 250,000 people gets high marks for its productivity and quality of work. The excellent highway system makes it easy for businesses to access this talented labor market.

The workforce is enhanced with training opportunities at Missouri Southern State University, Crowder College, Pittsburg State University and Franklin Technology

Center. All of these institutions offer standard and customized training in a wide variety of skills.

Along with a skilled workforce, companies locating in the Joplin Region find that overall operating costs are among the most favorable in the U.S. Utility and transportation costs are low. Local property tax rates are among the lowest in the country and state corporate tax rates are modest. Wage rates are very favorable, particularly given the strong work ethic of area residents.

Overall, the Joplin Region offers an ideal location for companies that need access to U.S. and North American markets, quality labor, available sites and buildings, low operating costs and communities with a high quality of living.

The Joplin Region is home to companies such as General Mills, Leggett & Platt, Owens Corning, Atec Steel Fabrication, Butterball, Schreiber Foods, and Thorco Industries. Let us help you successfully meet your logistics needs as well.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Kenco

**David Caines**

Chief Operating Officer

"What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you."

— Customer Testimonial



Kenco is the largest woman-owned third-party logistics company in the United States. We provide integrated logistics solutions that include distribution and fulfillment, comprehensive transportation management, material handling services, real estate management, and information technology – all engineered for Operational Excellence.

Privately-held and financially strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. Our agility, customer dedication, and common sense solutions drive uncommon value.

By leveraging the strengths of our five operating companies, we engineer innovative solutions that provide tangible value. Our companies are committed to providing the highest level of quality, service, and continuous improvement in the following areas:

Distribution and Fulfillment

Kenco operates over 30 million square feet of warehouse space across North America. We perform services that go far beyond the receiving and storage of freight. Some of these value-added services include:

network optimization, sequencing, raw materials management, product testing, vendor-managed inventory, and regulated pharmaceutical destruction. Kenco's technology solutions bring agility and flexibility to our customers. We offer the combination of several powerful tools to help you manage your information, workforce, inventory, space, and time.

Transportation Management

Companies rely on Kenco for innovative solutions to lower transportation costs, improve customer service, and reduce order cycle times. Our experts focus on your transportation needs so you can focus on your company's core competency. Kenco offers full-service transportation solutions, which include dedicated fleet management, freight management, transportation brokerage, over the road transportation, and transportation management systems.

Material Handling Solutions

Kenco has been providing material handling equipment (MHE) and maintenance services for over 48 years. In addition to regional forklift dealerships, Kenco has the ability to provide on-site technicians that perform preventative maintenance and repairs. This service can substantially reduce equipment downtime and maintenance costs. We also offer a fleet strategy service that tracks and reports MHE data to allow management to make more informed equipment decisions.

Real Estate Management

JDK Real Estate is known for optimum site selection and rate negotiation power. We leverage our partnerships with internationally known real estate firms to provide a "one-stop shop" capable of managing the real estate process from beginning to end. We can locate an existing site or build-to-suit, and customize, equip, and manage the facility.

Through our Women's Business Enterprise National Council (WBENC) certification, Kenco fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals.

Kenco

2001 Riverside Drive
Chattanooga, TN 37406
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solutions@kencogroup.com
kencogroup.com



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Kentucky Cabinet for Economic Development



Larry Hayes
Secretary

Mission Statement:

The Kentucky Cabinet for Economic Development is the primary state agency in the Commonwealth responsible for encouraging job creation and retention, as well as new business investment in the state. The Cabinet is committed to enabling the success and growth of Kentucky's existing businesses, attracting new businesses to Kentucky and facilitating the start-up of small business ventures by consistently providing outstanding service, programs and results that exceed expectations.

Kentucky Cabinet for Economic Development

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Fax: 502-564-3256
Email: econdev@ky.gov
www.ThinkKentucky.com
Facebook: ThinkKentucky
Twitter: @ThinkKentucky



Kentucky delivers the whole package

With excellent air, highway, rail and river assets, Kentucky is an important link in the world's distribution chain. Located at the center of a 34-state distribution area, Kentucky's location advantages facilitate the distribution of goods and materials to a massive industrial and consumer market.

Global cargo hubs create distribution mecca

Kentucky has two major air-cargo delivery hubs operated by DHL and UPS. Their presence gives Kentucky a lot more than jobs. They serve as a catalyst for dozens of other technology and logistics-based companies to locate or expand operations in Kentucky. Companies know they'll have easy access to shipping to the worldwide marketplace.

UPS' Worldport at Louisville International Airport is the largest fully automated package-handling facility in the world. The operation turns more than 130 aircraft daily, processing an average of 1.5 million packages a day. UPS chose to locate Worldport, its global logistics hub, in

Louisville based on several important factors, including proximity to population centers, the airport's strong record for staying open in inclement weather, the community's quality of life, and the willingness of city and state government to work together.

DHL's U.S. hub at Cincinnati/Northern Kentucky International Airport (CVG) in Northern Kentucky handles about 90 percent of the DHL shipments that enter the United States. DHL Express U.S. specializes exclusively in international shipping for importers and exporters, employing more than 2,000 workers at CVG, where 78 flights operate daily, connecting shipments across the United States and around the globe. DHL is currently undergoing a major expansion, including the addition of a new sorting facility and upgrades to its existing 520,000-square-foot facility.

Rivers, Roads, Rail

With ports on the east and west coasts getting more and more congested, many international shippers are looking for alternative routes into – and out of – America's

heartland. Kentucky provides that alternative.

Kentucky has about 1,100 miles of commercially navigable waterways, providing an expedient two-way route between inland markets and major ports on the Gulf of Mexico. The Ohio River alone flows 664 miles along the northern border of Kentucky. Seven public riverports operate facilities at Henderson, Hickman, Louisville, Lyon County, Owensboro, Paducah and Wurtland.

Back on land, Kentucky is served by an exceptional highway system that includes Interstates 24, 65, 75, 64, 71 and 69, four interstate bypass loops, and a network of limited-access state parkways.

Numerous railroads also serve Kentucky with 2,760 miles of track, including 2,299 miles of Class I track. Railroads operating in the state include CSX, Norfolk Southern, Canadian National Railway Company, and the Paducah and Louisville Railway. The state also offers regional and local distribution networks of shortline railroads and intermodal freight facilities.

By highway, river, rail, or air, Kentucky offers unique advantages for transportation, distribution, and export, and provides new opportunities for capitalizing on North American markets and global trade. It's easy to see why so many companies have already chosen the Bluegrass State for their global transportation needs.



Take the next step now.

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Labelmaster



Alan Schoen
President

Mission Statement

To be every organizations' trusted advisor and first choice on their journey to comply with Dangerous Goods transportation regulations in ensuring our roads, airways, waterways and work places are safer for the people using them. We do this by providing continued innovation in products, services, software, solutions, regulatory expertise & customer service when companies need to navigate both simple and complex Dangerous Goods issues.



For nearly 50 years, Labelmaster has supported companies with the safe and efficient transportation of dangerous goods and hazardous materials. Labelmaster offers customers a complete dangerous goods solution, from labels and packaging, to software and services.

Rules required for shipping dangerous goods are complex and constantly changing. These regulations differ depending on

- The mode of transport (i.e. air, rail, highway, and water)
- The origin and destination location
- The carrier transporting the goods

Labelmaster specializes in understanding these regulations and applying them to help our customers solve their toughest dangerous goods logistics challenges.

Labelmaster Products

Labelmaster offers over 40,000 products including labels, placards, UN packaging, regulatory books, spill control, safety, and other warehouse supplies. Labelmaster can also develop custom labels, packaging, and kit solutions for individualized corporate needs.

Labelmaster Software

Labelmaster Software provides innovative IT solutions designed to help businesses expedite dangerous goods shipments while reducing the risks in DG document preparation. Labelmaster Software offers a range of local- and cloud-based dangerous goods software, including its best-in-class Dangerous Goods Information System (DGIS), a comprehensive software-as-a-service dangerous goods shipping solution.

Labelmaster Services

With 167 years of combined dangerous goods experience, the Labelmaster Services team brings not only regulatory expertise, but the operational experience to help companies customize solutions for their unique business needs. Labelmaster Services can support a range of needs, including facility audits, policy and procedure development, training development, program management; hotline support, penalty remediation, and special permit applications.

Labelmaster

5724 N. Pulaski Rd.
Chicago, IL 60646
800-621-5808
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blog.labelmaster.com

LABELMASTER®

SOFTWARE PRODUCTS SERVICES

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Landstar System, Inc.



Jim Gattoni
President and CEO



Landstar System, Inc.

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A recognized industry leader, Landstar provides safe, secure, reliable transportation services delivered by our unique network of entrepreneurs. Independent agents and capacity providers operating under the Landstar umbrella enjoy the strength and support of one of the industry's most stable companies. Landstar customers enjoy personalized service at the local level with the global reach and resources of a multi-billion dollar company.

Safe, Reliable Capacity at a Cost-effective Price

■ Landstar offers one of the industry's largest van and platform selections with over 45,000 truck capacity providers under contract in our network

- Expedited cargo vans, straight trucks and tractor-trailers
- 14,000 pieces of trailing equipment
- Access to 1,400 step-decks, 1,300 flatbed trailers and specialty trailers ranging from beam, blade and Schnabels to double drop, extendable and multi-axles
- Drop and hook services

Global Air & Ocean Freight Forwarding Services

- Import/Export, at all major U.S. and international ports
- Air express, air cargo and air charter
- Licensed NVOCC
- Full & less-than-container loads, plus over-dimensional breakbulk

Rail Intermodal

- Contracts with major rail and stack train operators
- Service into Canada and Mexico

Transportation Management Solutions from a single point of contact, with the resources and services to get your freight where you need it, when you want it.



Take the next step now.

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Lansdale Warehouse



W. Paul Delp
President

Mission Statement:

Lansdale Warehouse is Committed to Excellence and Customer Satisfaction.

The Lansdale Warehouse Company provides premier warehouse and distribution services in a safe and secure environment for customers' goods at a reasonable cost.

Our "quality management" atmosphere engenders an entrepreneurial attitude that ultimately translates into "100% customer satisfaction through a 'zero defectives' process."

Continuous improvement attitudes ensure dependable customer service. Employee participation, honest communication, and a clearly defined understanding of our customers' needs support our successful process.



Lansdale Warehouse

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Fax: 215-855-8676
dave.emery@
lansdalewarehouse.com
lansdalewarehouse.com



In less than two hours Lansdale can turn an e-order for paper rolls into a 40,000 lb. just-in-time delivery.

Impossibly tight deadlines..."Just-in-Time" contract penalties...complex fulfillment requirements...and paperwork. Lansdale Warehouse solves these worries with cost-effective solutions so customers can concentrate on more profitable activities.

Lansdale Warehouse, established in 1958, is family owned and operated. With over 500,000 square feet and five locations of warehouse space, the Company furnishes comprehensive logistical services in a public and contract environment for both national and international customers who require access to the Eastern United States markets. The Company is ISO 9001:2008 certified, ISO 22000 certified for food safety, has pharmaceutical returns capabilities, and handles products from paper, food, consumer/industrial products, pharmaceuticals, confectionary and trusses.

Accuracy Rates

The Company proudly touts its 99.8% accuracy rates on shipments and fulfillment with current inventory, order and delivery information available to its customers 24/7. Shipping order lead times are reduced, paperwork is eliminated, and fewer errors are incurred.

Customer Service

The Company is focused on customer service. When a competitor recently had an emergency situation, they called Lansdale. It was Sunday, and a load of paper with rolls that weighed 6,000 pounds each, were 45" in diameter and 95" high had broke loose and damaged a trailer. The delivery schedule was tight. Lansdale sent a truck and a roll clamp to transfer the load of rolls and make the scheduled delivery in Kentucky. It's really about knowing what to do, and being able and willing to do it.

Service Features

Services include Lansdale's Accuplus computer system

to coordinate inventory and delivery details 24/7 using RF and Bar coding technology, e commerce, JIT, EDI, vendor managed inventory, contract pack fulfillment, pick & pack, reverse logistics, local cartage TL & LTL, dry vans & flatbeds, reverse logistics with 60 truck doors and equipment using GPS technology. Lansdale is a "CSX Premier Provider" with 20 rail doors for intermodal and transloading.

In addition, all of the company's facilities provide:

- Climate-controlled environments with advanced sprinkler, fire prevention and security systems.
- Specialized rack storage.
- A wide variety of material handling equipment.

Affiliations

Lansdale Warehouse Company is affiliated with WERC, CLM, IWLA, The American Trucking Association, and Pennsylvania Motor Truck Association.

Take the next step now.

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LEGACY Supply Chain Services



Ron Cain
Chairman & CEO

Commitment to Customers:

LEGACY focuses on developing a strong & sustainable workplace culture that drives value into the supply chain and delivers year-over-year performance for our clients.



LEGACY Supply Chain Services

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www.LEGACYscs.com

Blog: LEGACYscs.com/news-resources

facebook.com/LEGACYscs

Twitter: @legacyscs

youtube.com/user/LEGACYscs

linkedin.com/company/legacy-supply-chain-services



For nearly 40 years, LEGACY Supply Chain Services has been a dedicated logistics partner to our clients across North America. Our high-touch customer service and operational expertise deliver results for clients in many industries including retail, consumer packaged goods, industrial manufacturing, technology, food & beverage and aftermarket automotive.

The LEGACY Advantage

Just like other logistics providers, we recognize design, technology, and infrastructure as integral parts of every supply chain. And we have the Tier 1 Technology, supply chain engineering, infrastructure, and long-term contracts to prove it. What distinguishes us in the 3PL industry is our values-based LEGACY culture.

Values-Based Culture Drives Supply Chain Performance

Through our proprietary cultural development model, LEGACY helps create an empowered workforce that

leads to high-performing supply chains. Aligning employees with core values, and intentionally developing the right leadership culture drives employee engagement, reduction of waste, increased productivity, increased levels of customer service – and ultimately decreased costs. Our leadership culture is the foundation that allows us to provide sustainable supply chain performance for our clients.

End-to-End Logistics Solutions

We specialize in providing customized supply chain solutions to our clients that reduce costs, increase product speed to shelf, and streamline supply chains.

■ **Warehousing & Distribution:** Dedicated contract and multi-client facilities, business-to-business

and direct-to-consumer fulfillment models, labor optimization, powered by Tier 1 WMS

■ International

Transportation: Import & export freight forwarding, NVOCC ocean freight, air cargo, foreign-to-foreign services, project cargo, powered by Tier 1 TMS

■ Pool Distribution & Consolidation:

retail pool point consolidation & distribution, high volume cross-docking operations

■ North American

Transportation: LTL & full truckload brokerage, dedicated contract carriage, rail & intermodal, expedited services, project cargo, last mile & white glove, powered by Tier 1 TMS

■ Customs & Compliance:

U.S. Customs brokerage, foreign entry services, compliance support, documentation services, foreign trade zone, powered by Tier 1 customs brokerage system

■ And Everything to

Add Value in Between:

Transportation analysis & planning, supply chain design, value-added services, and customized supply chain technology

Learn more about what makes LEGACY one of the Top 3PLs in North America – visit www.LEGACYscs.com or call 800.361.5028 ext. 6.



LEGACY
SUPPLY CHAIN SERVICES

Take the next step now.

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Lynden



Jim Jansen
Chairman

At Lynden, our job is to deliver customers innovative transportation solutions.

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do.

Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.

Lynden

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information@lynden.com
www.lynden.com



Over land, on the water, in the air – or in any combination – Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail and manufacturing.

The combined capabilities of the Lynden companies includes truckload and less-than-truckload transportation, scheduled and charter barges, rail barges, intermodal bulk chemical hauls, scheduled

and chartered air freighters, domestic and international air forwarding, international ocean forwarding, customs brokerage, trade show shipping, remote site construction, sanitary bulk commodities hauling, and multi-modal logistics.

Lynden offers customers sophisticated technologies, including a suite of e-commerce services; to capture data and translate it into information that helps you with every aspect of your freight and logistics. EZ Shipping lets

you book your shipments online, including the printing of necessary forms and labels. EZ Tracing provides the visibility you need from origin to destination with the ability to view signed delivery receipts and other documentation. EZ Reporting allows customers to specify what type of information and date ranges they would like to see in spreadsheet data reports, with links to shipment documents. EZ Invoicing sends you email notification that your latest invoices are ready in PDF format.

The Lynden family of companies delivers a completely integrated freight transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

***Proudly Serving Alaska for
Over 50 Years.***



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

LynnCo Supply Chain Solutions, Inc.



Wendy Buxton
President

What if...

- Your supply chain partner provided dedicated resources that could serve as an extension of your existing team?
- You could infuse and automate supply chain best practices throughout your organization improving efficiency and reducing costs?
- You had a supply chain partner that allowed your business to grow without having to scale your supply chain expenses proportionally?

LynnCo's Solutions Include:

- Supplier Accountability
- Supply Chain Optimization
- Transportation Procurement
- Transportation Management
- Financial Services
- Supply Chain Analytics
- Supply Chain Compliance
- Lean Logistics



LynnCo Supply Chain Solutions Inc.

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866-872-3264
www.LynnCo-SCS.com



LynnCo works collaboratively with mid-market and emerging companies to help improve supply chain performance. From supplier and transportation management to financial services and operating best-practices, we create a predictable supply chain while lowering costs. Optimizing supply chain performance can be complicated, but managing it doesn't have to be. Our concierge-style service and expert resources drive the entire supply chain optimization process and deliver comprehensive, dynamic, and completely tailored solutions that fit our clients' unique needs.

By looking beyond the problem to find the root cause, LynnCo offers a truly distinctive approach to Supply Chain improvement.

CONFIGURE | Proactive Visibility

Our engineered approach to supply chain configuration

puts LynnCo's performance optimization methodologies to work for our clients, before the first order is placed and shipment is moved.

PLAN | Strategic Analytics

LynnCo's supply chain business intelligence gives clients the ability to address gaps between a plan and its actual performance. Our analytics and scorecarding methods aid in gaining control over unexpected events and hidden risks that threaten service and costing levels.

EXECUTE | Predictable Results

LynnCo deploys expert resources to help with the

heavy lifting. With a high level of precision, control and visibility, LynnCo lends the support needed to keep partners compliant, landed costs down, and end customers satisfied.

Too often companies look to short-lived solutions, like negotiating lower freight rates or implementing lean methods that are transportation focused, only to find that in the end, these solutions fall short of expectations – yielding less-than-optimal supply chain performance.

Let LynnCo look deeper into your supply chain efficiency today, visit www.lynnco-scs.com or call 866.872.3264.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Matson

**Matt Cox***President and CEO***Mission Statement:**

To move freight better than anyone.



A leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features four newly-built containerships, as well as combination container and roll-on, roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, U.S.-crewed and U.S.-operated, which provide significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support island economies. Matson provides a vital lifeline to the island economies of Hawaii, Guam, Micronesia and select South Pacific islands, and is a key component of the distribution systems for island businesses, allowing customers to rely on the company's dependable

vessel schedules to continually replenish inventories.

Matson's China-Long Beach Express has established a strong reputation in the Transpacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times in the trade and offering next day cargo availability on the West Coast.

All of Matson's Pacific services are further enhanced by the vast transportation network of the company's subsidiary, Matson Logistics. Matson Logistics is a leading provider of multimodal transportation services to the North American market, including domestic and international rail intermodal service, long haul and regional highway brokerage, supply chain services and LTL transportation services, as well as third-party logistics services that encompass warehousing, distribution, and international freight forwarding.

Matson Logistics serves a

broad range of customers and industries with customized transportation solutions and award-winning service.

Contact Matson Logistics for all of your logistics needs:

- Domestic rail intermodal service
- International rail intermodal service
- Long haul and regional highway truckload service
- LTL transportation
- Specialized hauling, flatbed and project work
- Dedicated and seasonal warehousing and distribution
- Transloading, cross-dock services, and value-added packaging services
- Network analysis and freight management services
- End-to-end supply chain services

At Matson, customer satisfaction is our top priority. We're firmly committed to providing our customers with industry-leading service wherever their transportation needs take them.

Matson**Matson**

555 12th Street
Oakland, CA 94607
1-800-4MATSON
customerservice@matson.com
www.matson.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

MD Logistics



Mark Sell

President and Co-Founder

Our Mission:

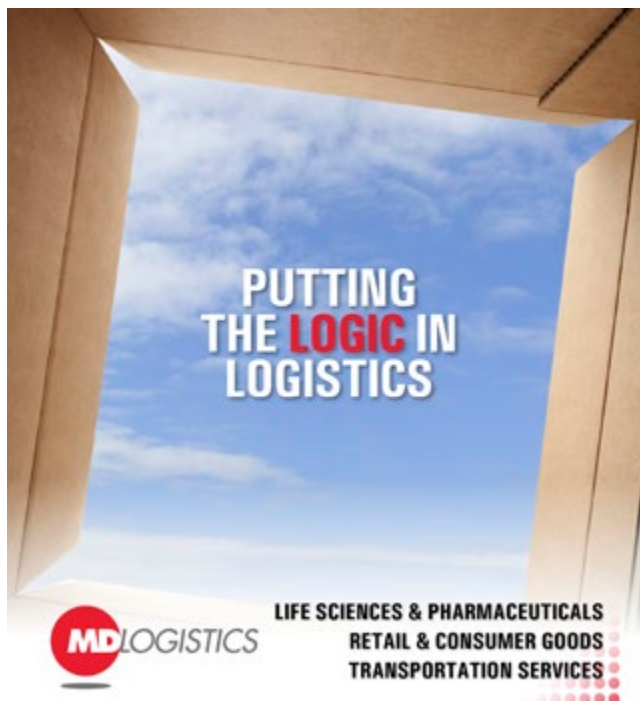
At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.



MD Logistics

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www.mdlogistics.com

Reno Office:
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Reno, NV 89506



MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals, Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade zone warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and freight management. Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

Life Sciences and Pharmaceuticals

MD Logistics designs customized supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange for order management and

reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

Retail & Consumer Goods

MD Logistics client shared facilities manage high-volume, high-value, market-driven, retail-sensitive products for industries that expect maximum performance and flexible infrastructure. We handle B2B and e-commerce distribution, supporting the top 100 retailers in the country. Our tier one WMS fully integrates with our customers' ERP software and supports electronic data interchange for order management and reporting. By combining a wide array of custom solutions, the MDL team manages your supply chain from start to finish.

Transportation Services

Beyond traditional warehousing and distribution services, MD Logistics offers freight management, global freight forwarding and brokerage services. Our Indianapolis and Reno facilities are both located near International airports and within a day's drive of over 80% of the US population. We are strategically positioned to offer customers a range of all-inclusive transportation services and optimize their transportation budgets.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

MercuryGate International, Inc.



Monica Wooden
CEO

MercuryGate's vision is to be the highest quality and most robust Transportation Management System available at an affordable price. MercuryGate will be the premier TMS for logistics service providers, shippers, freight forwarders, and domestic freight brokers of all sizes.

Our focus is customer satisfaction through product perfection. With our unparalleled architecture, we will deliver a world-class single platform TMS for every mode, around the world.



MercuryGate delivers the industry's only single platform, omni-modal transportation management solution for shippers and logistics service providers worldwide. The easy-to-use cloud-based TMS creates optimal transportation plans to control costs and provide visibility of shipments on every mode, including parcel.

Negotiate and Procure the Optimal Rate

Negotiate long term contracts with volume commitments with your carriers while maintaining the flexibility to find spot rates when the circumstances call for them. Public and private bid boards are both available so you're sure to be always using the best available carrier at the best available rate.

Simultaneously Optimize Inbound and Outbound Transportation

Consolidating shipments into loads, making use of pooling scenarios, finding backhauls,

and configuring efficient multi-stop route plans reduces driver miles and squeezes maximum savings from the transportation spend. Regardless of whether the focus is on inbound or outbound freight, or both, the MercuryGate TMS with Mojo delivers optimal results.

Select the Optimal Mode, Carrier and Rate

The true omni-modal TMS opens opportunities to take advantage of multiple service levels and mode shifts that reduce costs. Carrier information is stored locally or accessed remotely using web services. To the user, rates and schedules are available from a single, easy-to-use interface. Planning multimodal, multi-leg loads is easy because the MercuryGate TMS does the heavy lifting.

Achieve Control Tower Visibility & Decision Support

MercuryGate TMS offers an easy-to-use interface and

the ability to use any available reference number to locate items down to the SKU level. Because the TMS is monitoring the movement of your freight day and night, notifications can be sent via email or text when issues arise. When simply spotting an issue isn't enough, adjustments can be made to the delivery plan to meet the new objectives. Collaborate with your partners in real time to find an acceptable alternative and to put the new plan into action.

Conduct Effective Freight Audits and Manage Fully Landed Costs

Whether the shipment is a simple point-to-point domestic move or a multi-leg, cross-ocean, cross-border load, all carrier and customs costs are accrued and accounted for. The fully landed costs accruals include all fees and accessorial associated with the load. When you are able to view fully landed costs, your accountants are able to accurately allocate those costs to appropriate cost centers.

React Quickly to the Changing Global Market

The MercuryGate TMS manages international loads with an easy-to-use load planning interface. Whether inbound or outbound, each leg is optimized with the best carrier and rate. Automated filings to AES and ISF streamline the export and import processes. Plus, easy access to the Denied Party Screening database screens every shipment to protect against an inadvertent breach of security.



MercuryGate International, Inc.

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linkedin.com/company/
mercurygate-international

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MHI**The Industry that Makes Supply Chains Work**

George W. Prest
CEO

Mission

To deliver exceptional value to our Member companies, their customers and other industry constituents in order to promote the growth and prosperity of their organizations and our industry.



MHI is the nation's largest material handling, logistics and supply chain association. MHI offers education, networking and solution sourcing for members, their customers and the industry as a whole through programming and events.

MHI Snapshot

■ 800 members including: material handling and logistics equipment companies, systems and software manufacturers; consultants; systems integrators and simulators; and third-party logistics providers and publishers.

■ 19 MHI Industry Groups represent the leading providers in several key equipment and system solution categories.

■ Sponsor of the industry-leading ProMat and MODEX events

■ MHI provides educational, business development, networking and solution sourcing opportunities

MHI
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customerservice@mhi.org
www.mhi.org

**MHI**™

THE INDUSTRY THAT MAKES SUPPLY CHAINS WORK™

Take the next step now.Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Network Global Logistics



Scott Riddle
President & CEO

Corporate Mission:

While setting the highest quality standards in the industry we aim to develop long lasting partnerships with our customers by offering business solutions that are flexible, exceed expectations, provide value and create peace of mind.



Network Global Logistics is a specialized third party logistics provider who provides integrated global supply chain solutions with core areas of focus in global next flight out, medical logistic solutions routed same day delivery, same day on demand local delivery, service parts logistics, warehousing fulfillment and distribution, and freight management.

With over 5 million square feet of distribution space, over 550 Forward Stocking Locations worldwide, 3500 contracted couriers and leading edge technology, Network Global Logistics is your answer when you need a scalable partner for your toughest supply chain and transportation challenges.

We pride ourselves on the reliability of our services. We offer a 99.5% on-time arrival

rate measured to the minute. We are flexible by leveraging our deep domain expertise in order to provide our customers with solutions to their specific challenges. Our information technology is a competitive advantage by ensuring real time visibility and control for our customers.

Founded in 1971, find out why more customers than ever are selecting NGL for same day delivery, eCommerce fulfillment, service parts logistics, distribution and urgent transportation solutions.

Services offered:

- Routed Same Day Medical Logistic Solutions
- On Demand Same Day Local Delivery
- Global Next Flight Out
- Service Parts Logistics
- Distribution & Warehousing
- Freight Management
- Intelligent Technology

Visit us at www.nglog.com.

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twitter.com/NG_Log
facebook.com/Network.Global
linkedin.com/company/network-global-logistics



network
global logistics

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NFI

Sidney R. Brown
Chief Executive Officer

Mission

We free each of our customers to focus on their core business by managing commerce and "delivering the goods." Our people make our solutions seamless through their uncompromising commitment to excellence and their can-do spirit.

Values

- Integrity
- People
- Customer Service
- Entrepreneurship
- Performance
- Social Responsibility

**NFI**

1515 Burnt Mill Road
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contactus@NFIindustries.com
www.NFIindustries.com

**Overview**

Since 1932, NFI has been a leader in providing supply chain management services across numerous industries. NFI engineers customized solutions for every step of the shipping process that your business requires. Our services are tailored to meet all of your business needs and are executed safely, reliably, and efficiently.

Dedicated Transportation

With an expert team driven by a commitment to customer service, NFI customizes its dedicated transportation service for your dynamic business needs. As NFI continues to add drivers, tractors, and trailers, you can be reassured that you will have consistent capacity across your operation.

Distribution

Whether your company focuses regionally or has international reach, NFI's distribution services are tailored to you. Our experts utilize NFI's 22+ million sq. ft. of warehousing space across

North America to customize a solution that addresses your unique supply chain goals.

Cross-Docking

With close coordination between transportation and distribution and continuous information flow from manufacturers to stores, NFI's cross docking expertise ensures your goods and materials reach their destination efficiently and on time.

Brokerage & Transportation Management

The NFI brokerage team knows the marketplace and is your source for finding qualified carriers to move your freight in a reliable and timely manner. Every brokerage customer receives a dedicated representative who will know the specifics of your business and will be available around the clock.

Intermodal

NFI is a leading provider of dry and refrigerated intermodal services. Our innovative refrigerated

intermodal containers can ensure that refrigerated or frozen goods are transported at temperatures as cold as -10 degrees. NFI's strategic rail partnerships and company-owned drayage assets provide end-to-end solutions for your freight demands.

Global

Staffed by experts who are knowledgeable in international transactions, NFI's global team takes a personal approach to your air and ocean shipments by guaranteeing excellent operations on schedule and on budget. With proprietary supply chain technology, Global Connect, you will have complete visibility and clear communication for all your international shipments.

Real Estate

NFI approaches real estate solutions with your supply chain goals in mind. With this operational expertise, we can locate, develop, and construct a state-of-the-art facility that accommodates your needs and maximizes flexibility for future expansion opportunities.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

nVision Global



Luther M. Brown
Founder & CEO

Mission Statement:

nVision has evolved as one of the fastest growing Global Freight Audit, Payment & Logistics Management solution providers in the industry through two simple underlying principles: "Providing Customers with the Operational Business Intelligence they require to increase efficiencies and reduce costs within their supply chain" and secondly by "Providing a true global enterprise-wide solution with unsurpassed Customer Service by delivering more than is expected."

nVision Global

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Asia Pacific Office

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Jiangbei District
NingBo, Zhejiang Province,
China
Phone: +86.574.87856760



nVision Global is a leading Global Freight Audit, Payment & Logistics Management Solutions provider. With locations in The Americas, EMEA and APAC regions; our staff, fluent in over 25 languages, processes and pays freight invoices from over 198 countries worldwide.

From our roots as a North American service provider nVision Global has evolved to one of the fastest growing Global Freight Audit, Payment and Logistics Management solution providers in the industry.

Our customers have come to rely on our prompt, accurate, Sarbanes-Oxley compliant freight audit and payment services and software as well as our leading-edge information management analytical tools to increase efficiencies and reduce their overall supply chain costs.

Over the years we've continued to build on our success by "Partnering" with some of the world's most recognized companies from

a wide array of industries to provide state-of-the-art technology, flexible processes and unparalleled customer service second to none in the industry.

As your global business partner, nVision Global is poised to provide your company a true single source global solution with the flexibility and foresight to meet your current and future needs. nVision Global's products and services provide year over year savings that go directly to the bottom line!

While each of our customer's demand products and services tailored to their unique needs, nVision Global with its flexibility and technology is ideally equipped to meet these requirements. Our commitment to excellence through continuous improvements, technology enhancements and customer service allows us to provide services efficiently and intelligently around the globe.

nVision Global Highlights include:

- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-Lingual Staff
- Processing Freight Invoices From Over 190 Countries Worldwide
- Experts in Processing all Modes of Transportation
- Six Sigma Process Improvement Methodology

Core Services include:

Global Freight Audit/Payment

- Single Global Platform
- 120 Standard Data Elements Captured
- Latest Imaging Technology
- Experts in Complex Account Coding
- On-demand Closings
- Non-commingled Payments in any Currency

Business Intelligence/Information Management

- Industry Leading iFocus Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse

Logistics Management

- Benchmarking
- Vendor Compliance Reporting
- Shipment Tracking & Visibility
- Rate Negotiations
- Key Performance Indicator (KPI) Development
- Global Freight Bid/Tendering Services

Claims

- Loss & Damage Claims Software or Service



Take the next step now.

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Odyssey

Odyssey Logistics & Technology Corporation



Robert H. Shellman
President and CEO

Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high-value logistics strategies.

Our clients benefit from expertly-tailored solutions across multiple transportation modes, backed by the power of our nearly \$2B freight network.

Odyssey's mission is to develop targeted, comprehensive logistics solutions that address each client's unique set of challenges, systems, products and vision. Our experienced management team provides the expertise, market intelligence and best practices to drive cost savings and optimize operations.

Whether you choose to have us support all or a portion of your logistics, or to manage it yourself via our web-based portal, partnering with Odyssey gives you access to exceptional logistics and technology and provides transparency and control of your logistics process.



Managed Logistics

- Domestic & International Logistics; N.A., EMEA, APAC
- Samples Distribution
- Freight Management; single source for contracting, track & trace, invoice audit/pay & claims support
- Rail; procurement, car maintenance, operations, service monitoring & reporting; fleet & car tracking
- Facilities; supply chain needs analysis start-up & network optimization projects

Intermodal

- Rail; including ocean container repositioning
- Intermodal Tank; including chemical & food-grade tanks
- Metals; specialized Load and Roll Pallet (LRP) for safe, damage-free transportation

Truck

- Bulk; planning, contracting, brokering
- Truckload & Less-than-Truckload; managed by client or Odyssey

International Services

- Customs Brokerage
- Int'l Freight Forwarding; transport & technology
- NVOCC; full container load shipping solutions
- Service through 220 ports

Client-Managed Transportation

WIN; Clients self-manage their transport via our proprietary Web Integrated Network (WIN)

- Optimized, multi-mode freight management throughout N.A.
- Shipment visibility
- Reporting, analysis & market data
- Extensive carrier network

Odyssey Logistics & Technology Corporation

39 Old Ridgebury Road, Danbury, CT 06810
855.412.0199 • odysseylogistics.com
salesandmarketing@odysseylogistics.com



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Old Dominion Freight Line, Inc.



David Congdon
President and CEO

Vision Statement: To be the premier transportation solutions company in domestic and global markets served.

Mission Statement: To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.



**HELPING THE WORLD
KEEP PROMISES.®**

Thomasville, N.C.-based Old Dominion Freight Line is an LTL, national multi-regional motor carrier providing one-to-five day, next day and second-day services among six U.S. regions and seamless worldwide LCL and FCL services.

Through its five service offerings, OD•Domestic, OD•Expedited, OD•People, OD•Global and OD•Technology, the company offers an array of innovative products and services that provide direct service to the contiguous 48 states through over 225 state-of-the-art service centers. In addition to its core domestic LTL services, the company offers its customers a broad range of logistics services including ground and air expedited transportation, supply chain consulting, transportation management, truckload brokerage, container delivery and warehousing. In addition, Old Dominion offers a consumer product for household moving: OD Household Services. Through strategic partnerships,

the Company also offers international freight forwarding services throughout the world.

OD-Domestic's single source operation helps customers manage their domestic shipping needs with confidence. Old Dominion provides complete nationwide coverage across all regions of the United States, and the company's super regional service allows customers to ship nationally, interregionally and intraregionally within the Northeast, Southeast, Midwest, Central states, Gulf states and West regions of the country, with the most competitive transit times available.

OD-Expedited provides daily on-time deliveries, guaranteed deliveries within normal transit times and time-specific deliveries, including air service, tailored to customers' needs. Old Dominion provides online tracking and tracing, monitored shipments 24/7 and a seasoned, proactive team to serve customers.

OD-People have consistently delivered premium customer service, maintained

an impressive safety record and built a financially strong company that's poised to remain at the forefront of this industry.

OD-Global offers seamless, reliable worldwide LCL and FCL services tailored to meet customers' export and import, foreign to foreign or air freight needs. In North America, Old Dominion provides direct service to Alaska, Hawaii, Canada, and Mexico. Outside North America, the company's service extends to the Caribbean, Europe, the Far East, Central America, South America and points in between. Old Dominion's Pacific Promise™ provides businesses with standard guaranteed transit times and simplified rates from the 23 origin ports in Asia to nearly any U.S. domestic destination.

OD-Technology's award-winning technology enables the company to manage both equipment and shipments more efficiently while consistently providing customers with premium service, access to real-time information and the comfort of knowing their shipments are moving as safely as possible.

Celebrating more than 80 years of premium service, Old Dominion has built a solid reputation of "Helping the World Keep Promises" with its customers by achieving, among other key metrics, one of the highest on-time delivery records and one of the lowest claims ratio in the industry.

For the fifth consecutive year, Old Dominion was honored by Mastio & Company as the No. 1 National LTL carrier. Also in 2014, Old Dominion was recognized as one of Forbes 100 Most Trustworthy Companies.

For more information about Old Dominion, visit odfl.com or call (800) 235-5569.



**Old Dominion
Freight Line, Inc.**

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odfl.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

OOCL Logistics

Ricky Giovannone

President
OOCL Logistics (USA) Inc.

As a world-class provider of innovative logistics and supply-chain services and solutions, OOCL Logistics has an extensive network of more than 130 offices in over 30 countries. With our recent inclusion of Mexico, Brazil, El Salvador and Honduras our network continues to expand to meet the evolving global sourcing needs of our clients.

**Vision + Execution = Your Supply Chain Success**

The challenges of strategic supply chain management require collaborative thinking encompassing demand, suppliers, intermediaries, finance and a wide range of service providers.

Providing advanced customer-specific solutions through our value-creating services and IT technology in supply-chain management, OOCL Logistics' comprehensive service network and platforms serve global sourcing and supply-chain-management requirements. We create value through innovative end-to-end international logistics programs.

We are also a leader in providing sophisticated transportation, warehousing and distribution services in China, offering professional and efficient 3PL and 4PL solutions. As a global company based in Asia, OOCL Logistics is exceptionally positioned to serve both international and domestic customers in the world's fastest-growing markets.

Having just a vision isn't the same as a solution—success depends on execution.

OOCL Logistics combines decades of supply chain management experience, global services, best practices, analysis and consultation to implement programs that make the vision a reality in your supply chain.

To ensure that you are on top of your logistics business process, OOCL Logistics provides SCOPE (Supply Chain Optimization and Performance Evaluation) business reviews to ensure that the vision and execution combine to produce results. OOCL Logistics considers the SCOPE evaluation a critical element to maintain focus on important metrics that reveal opportunities in your supply chain.

These face-to-face and webcast meetings are our opportunity to evaluate progress toward established goals, reveal new solutions and develop strategies for your supply chain success.

Capability, Expertise and Experience

As a logistics partner, OOCL Logistics offers the expertise and experience backed by a global network of professionals to bring every customer a complete menu of capabilities.

- **Supply Chain Management:** consultation, consolidation, shipment management and specialized programs.
- **Freight-Forwarding:** providing full coordination of shipments.
- **NVOCC:** ocean transportation and value added services with a single reliable logistics provider
- **Warehousing, Distribution and Transportation:** coordinating complex supply chain requirements.

PODIUM® Supply Chain Suite Highlights

- **Advanced Technology:** PODIUM® cloud technologies for powerful, scalable solutions.
- **Advanced report creation and supply chain analysis technology:** putting more business intelligence at your fingertips.
- **E-document creation and management:** easy to use electronic document capabilities; including commercial invoices and packing lists.
- **Mobile Technologies:** Smart phone apps that keep you close to your supply chain.

We would like to take this opportunity to thank all our customers and we look forward to serving you in 2015!

**OOCL Logistics (USA) Inc.**

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New York, NY 10005
Tel: 212-269-9010
www.oocllogistics.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Pacific Coast Warehouse Company



Jim Marcoly
President

Mission Statement:

Our mission is to meet or exceed customer requirements by supplying On Time, Complete and Damage Free Warehousing and Distribution Services.

**Discover California,
Discover PCWC**
If your company needs a logistics partner in the West for you or your customer's needs, please contact us at 909-545-8100 x237 or visit www.pcwc.com



Pacific Coast Warehouse Company dates back over eighty five years and has clearly become one of the finest distribution organizations in the Western United States.

We are currently operating over 700,000 square feet of space in Southern and Northern California. Our facilities are of the highest quality concrete tilt-up construction, with rail service and complete sprinkler and alarm protection. Our ASI award-winning sanitation programs, complete code date tracking and stock rotation are all integral parts of our service.

In handling the distribution needs of each of our customers, we approach each situation as a very real member of that company's distribution team. We are continually looking for ways to improve our operation in terms of both logistics and productivity, with the end result being lower costs to our

customers. Our many years of service to our respected clients certainly confirm our success in these efforts.

Pacific Coast Warehouse Company complies with all safety, health and environmental practices required by our clients and by law. To ensure on-going regulatory compliance, Pacific Coast Warehouse conducts regular training programs and each of our operating sites undergoes routine audits. We also invite local fire marshals to visit and inspect our operations, and we receive additional scrutiny by OSHA, insurance representatives, and our other clients' personnel.

Distribution

- Public Warehousing
- Inventory Management
- Food Grade DC's, fully racked to ensure your product's integrity all the way to end user

- Alcohol Permits to store and distribute Beer, Wine & Spirits
- Separate Hazardous Material and Chemicals DC where we are NACD members.
- Extensive experience in Retail/Import, Apparel & Electronics

Transportation

- In-house Drayage Services
- Freight Consolidation
- Direct Store Delivery (DSD)

On-Site Fulfillment

- Co-pack & Packaging
- Labeling
- Shrink Wrapping
- Carton Packaging
- Floor Display

Technology Benefits

- Client Specific Solutions
- EDI Services
- RF Web Based Reporting
- E-Commerce
- WMS



Pacific Coast Warehouse Company

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Email: cma@pcwc.com
www.pcwc.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

PECO Pallet, Inc.



David Lee
President/CEO

Mission Statement:

PECO Pallet is committed to providing high quality pallets and outstanding customer service to grocery and CPG manufacturers throughout North America.



PECO Pallet is the North American leader in pallet rental services with an outstanding reputation for quality, service, and sustainability. PECO's red wood block pallets are used by leading manufacturers to ship grocery and consumer goods products to retailers throughout the U.S., Canada, and Mexico. PECO Pallet's experienced service and operations teams work closely with manufacturers, retailers, and depots to reduce costs and improve efficiency throughout the supply chain.

PECO Pallet is committed to providing the highest quality pallets and the best customer service in the industry. PECO manufactures sturdy wood block pallets and maintains the quality of its pallet pool by rigorously inspecting, sorting, cleaning, and repairing pallets each time they cycle through

a depot. PECO also takes great pride in maintaining a customer satisfaction rating above 99.5%. The company has built strong working relationships with many of the nation's top manufacturers and retailers.

Environmental sustainability is nothing new at PECO Pallet. The company was founded on the basic principle of reusing pallets to conserve resources. PECO's pallets are built from responsibly forested timber and are continually repaired, reused and recycled. By efficiently managing pallets within a controlled loop, PECO turns pallets an average of four

times per year. Strict control and maintenance standards extend pallet life to over ten years. No harmful chemicals or hazardous materials are ever used on PECO pallets, and all materials are eventually reused or recycled. Nothing goes to the landfill.

PECO Pallet is based in Irvington, New York, and maintains over 1,300 service centers and manufacturing plants throughout the U.S., Canada, and Mexico. In recent years, PECO has added more top manufacturers and distributors to its North American service network.

PECO Pallet, Inc.

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linkedin.com/company/peco-pallet-inc.



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Penske Logistics



Marc Althen
President

Products and Services

- Dedicated Contract Carriage
- Distribution Center Management
- Transportation Management
- Lead Logistics
- Customized Solutions
- Freight Brokerage



Penske Logistics engineers supply chain and logistics solutions that deliver powerful business results for market-leading companies. With offices in North America, South America, Europe and Asia, Penske can help meet your business needs by boosting efficiency and driving down costs in your supply chain.

Industry-specific expertise

Our experts work with the world's leading companies across industries, from automotive and healthcare to food and beverage and retail. We offer specialized solutions tailored to your operations, production and market demands. Penske Logistics can help you:

- Improve the product development cycle for a successful launch

- Drive dynamic supply chain solutions

■ Achieve record savings
Our technical capabilities, depth of experience and practical creativity have been recognized by both our customers and the industries we serve, and our people deliver the results you need to succeed every day.

Innovative thinking

As a recognized industry thought leader, our award-winning teams bring fresh perspectives to benefit you and your business. By tapping into our fresh thinking you can start driving innovation that produces real business results.

To keep us and our customers on the cutting edge of industry trends and information, we partner with leading organizations such as the Council of Supply Chain Management

Professionals and sponsor well-respected longitudinal studies from top supply chain researchers at Northeastern University and Penn State University.

Global capabilities

Penske Logistics has extensive experience successfully establishing operations in new territories and a proven ability to transfer knowledge across geographies and cultures. We're committed to serving our customers anywhere, meeting the needs of suppliers, manufacturers and retailers around the globe.

Let us show you how our winning strategies can work for you. Call today or visit us online.



Penske Logistics
Worldwide Headquarters
Route 10 Green Hills
Reading, PA 19603
1-800-529-6531
www.penskelogistics.com

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Performance Team



Craig Kaplan
CEO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity. Today's supply chain solutions depend on absolute commitment to these ideals.



PERFORMANCE TEAM

Performance Team

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**Cliff Katab, President
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**WE'RE THE ONLY THING
THAT SHOULD COME BETWEEN
YOUR PRODUCTS AND YOUR CUSTOMERS™**



PERFORMANCE TEAM

**CONSOLIDATION / DECONSOLIDATION • CROSS DOCK • WAREHOUSING
& DISTRIBUTION • E-COMMERCE FULFILLMENT • PICK AND PACK
TRANSPORTATION • RETAIL STORE DELIVERY • EDI / INTERFACE SERVICES**

Performance Team has been providing the retail and manufacturing industries with a wide range of supply chain services for over 28 years. Through eleven domestic hubs, over 6.6 million square feet of warehouse space, and a fleet of more than 400 trucks, Performance Team processes over \$100 billion in wholesale goods annually. We've worked hard to earn and maintain a reputation as one of the leading trucking, consolidation, and distribution companies in the U.S. Here are a few ways we can help you serve your customers efficiently.

Distribution

Whether e-commerce, omni-channel, reverse logistics, pick & pack, transload, or carton-in-carton-out, we have distribution solutions to meet your most basic or

complex needs. PT has the infrastructure, material-handling equipment, information technology, and management expertise to handle any challenge. We are especially proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate your need for lengthy and costly real estate investments, as well as unneeded construction and equipment, labor management and technology purchases. As your business expands, requiring additional space or more sophisticated solutions, Performance Team can rise to meet your strategic distribution needs.

Transportation

Our customers compete in fast-paced retail and manufacturing industries,

demanding precise, accurate, and informed transportation support. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local pick-up, consolidation, and delivery to distribution facilities and stores, Performance Team's experience makes us ready to step up to the plate and make a difference for your company.

Logistics / Consulting

To Performance Team, logistics means strategy, execution and integrity. Our extensive experience in supply chain service enables us to analyze your business, devising custom, efficient, effective and flexible solutions to best maximize the movement, handling and distribution of your goods. Our logistics consulting expertise can help you craft robust growth-oriented distribution systems, increasing your return on assets while managing overhead without losing sight of your goal – giving your customers the best service available.

Technology

Performance Team utilizes best-in-class technology to streamline and improve the movement and visibility of your products and information. Integrating our world-class WMS and TMS systems with yours, and your clients' ERP systems, is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI standards or proprietary interfaces as our customers require.

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Pilot Freight Services



Richard G. Phillips, Jr.
Chief Executive Officer

Pilot Freight Services' mission is to allow our customers to focus on their businesses by making the transportation of their goods easy, fast, and dependable.



PILOTING LOGISTICS. PILOTING BUSINESS.

Pilot Freight Services is a full-service global transportation and logistics company with over 75 locations throughout North America, as well as locations in Amsterdam, the Netherlands; A Coruña, Spain; and a worldwide network of overseas partners. Not only can we move your freight anywhere in the world, we can deliver the expertise and customized services that help businesses run more effectively and efficiently. That's what we call Piloting Business.

As North America's largest privately held freight forwarder, we offer a full range of services, such as time-definite Domestic and International air transport; Expedited Ground; Ocean Freight; Special Services, such as B-to-B or Home Delivery; Automotive Services for OEMs; Logistics Services, including warehousing and inventory; as well as Transborder Services

with complete Customs Brokerage to simplify and speed your international shipments.

Our ability to meet specific customer needs with uniquely tailored solutions enables us to work seamlessly with any size shipper or any size budget. We leverage the resources of world-class air carriers, ocean shipping companies, ground transport, and warehouse networks to maximize performance. We also negotiate and optimize flights, overseas connections, drivers and carriers, and warehousing space and services to meet your exact cost criteria and standards.

Pilot has dedicated more than 45 years to building our business—and a reputation for distinguished service. To us, it's not just a shipment, or a logistics plan, or a warehousing solution. It is your credibility, your reputation, your financial viability, your business future. That's why we invest

so much of ourselves into everything we do. By blending situation-specific services with intelligence, we create customized, usable solutions that drive business for our customers—both domestically and internationally.

We are a single-minded team of professionals dedicated to the success of our customers and unflinchingly committed to doing whatever it takes to get the job done. That's the kind of passion that recently earned us our fourth Top 100 3PL Provider from *Inbound Logistics*.

And, that's what Piloting Business is all about.

Discover what Piloting Business can do for your business. Visit us online at pilotdelivers.com, or call our National Customer Service hotline at 1-800-HI-PILOT.

PILOT
FREIGHT SERVICES



**Selected as a 2014
Top 100 3PL Provider**

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PITT OHIO



Charles L. Hammel III
President/Owner

Customer Driven

We strive to understand the diverse and emerging needs of our customer base. We provide reliable and dependable solutions that exceed our customers' expectations.

People Driven

We know that our most significant resource is our people. The success of our organization can be attributed to our employees' dedication, pride, and outstanding work ethic. The commitment and loyalty of our employees facilitates the success of our organization.

Quality Driven

We recognize that quality is important to our customers. We develop repeatable operations, safety, security, claims prevention and vehicle maintenance processes that minimize variance and improve consistency. We are committed to providing our customers with high-value, cost-efficient solutions. Our commitment to quality is integral to our company.



With the help of the talented people at PITT OHIO, our company has grown from a Less-Than-Truckload (LTL) leader to a transportation solutions provider equipped to handle all of your transportation needs. The core values we established in 1979 for our LTL service remains the same today as PITT OHIO continues to go beyond the road and exceeds expectations with our SUPPLY CHAIN, GROUND and TRUCKLOAD services as well.

Our organization exists to make our customers more competitive, our employees more valuable and our communities stronger. Our "just say yes" approach to conducting business is a result of our commitment to lead the industry with our customer-centric mindset and innovation.

We strive to take it to the next level by providing diverse

transportation solutions that help optimize our customers supply chain. This customer-centric mindset is evident with our participation in The Reliance Network (TRNET) an alliance consisting of ourselves and six other regional LTL carriers who provide service throughout North America. PITT OHIO's enhanced and simplified Fast Track service is now your global expedited solution with the ability to deliver all of your urgent shipments. We can accommodate any specific time that you need with our same-day delivery, specific time

of day delivery or a next-day guarantee delivery.

We are driven by our customers, people and our commitment to quality in every part of our business. We are Customer Driven, People Driven and Quality Driven.

At PITT OHIO, you can be sure "We're Always There For You!"

PITT OHIO

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PITT OHIO

SUPPLY CHAIN ■ GROUND ■ LTL ■ TL

We're Always There For You!

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PLS Logistics Services

Greg Burns

Chairman, President, and CEO

Mission Statement:

PLS Logistics Services is the leading provider of technology-based, custom third-party logistics solutions in the industries we serve. Our mission is to turn logistics into a competitive advantage for your business. We do this by harnessing the energy of our experienced team of logistics professionals. These are transportation experts backed by our proven processes, equipped with our exclusive technology and fully accountable for delivering superior customer service.



PLS Logistics Services is one of North America's leading logistics management providers. PLS provides dependable outsourced logistics solutions as well as freight brokerage services.

PLS ships millions of loads annually across all major freight modes: flatbed, van, LTL, rail and barge, and air and ocean. Customers benefit from PLS' broad transportation network of over 150,000 trucks representing over 15,000 carrier partners, along with Class-1 railroads and major barge companies.

PLS' proprietary web-based transportation management system, PLS PRO, ensures that every freight move is optimized and tendered at the lowest cost, meeting service requirements while providing increased visibility through tracking, administration and reporting. We provide the right solution for your business, adapting to your specific needs and requirements.

PLS Logistics Services offers a full suite of business solutions that optimize your supply chain while reducing costs and improving service levels. Our bottom line is helping you manage yours. Your shipping needs are carefully examined

and you are provided with options that allow you to focus your energy where it truly belongs: managing your business.

PLS Services:

- Outsourced Logistics Management
- Freight Brokerage Services
- Inbound Freight Management
- Supply Chain Design and Consulting

Industries Served:

Industrial: PLS is the largest North American provider of logistics services for industrial freight. Our unmatched network of flatbed carriers will support the special handling requirements of heavy, over-dimensional loads. Sectors served include:

- Metals
- Oil & Gas
- Lumber, Construction and Building Materials
- Automotive

- Nuclear
- Industrial Equipment
- Chemical Supplies

Consumer/Retail Goods:

PLS focuses on the details most important to CPG and retail customers such as on-time delivery, arranging product delivery to multi-store locations, and special customer requirements. Leading CPG and retail organizations throughout North America leverage PLS' expansive truckload and LTL carrier base to ship a large variety of goods.

Driven by technology, PLS provides dependable freight management, outsourced logistics and brokerage solutions across all modes. Through our talented people, innovative technology and proven processes, we create customized solutions based on our clients' needs.

PLS Logistics Services

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LOGISTICS SERVICES

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Port Everglades



Steven M. Cernak, P.E., PPM
Chief Executive & Port Director

Port Everglades is South Florida's "powerhouse port" and one of the most diverse seaports in the United States. Located on the southeast coast of the Florida peninsula, Port Everglades is one of the top three cruise ports in the world, is among the most active containerized cargo ports in the United States and South Florida's main seaport for petroleum products such as gasoline and jet fuel.



Port Everglades Focuses on Landside Improvements for "Last Mile" Connectivity

Already Florida's leading container port exceeding one-million TEUs in 2014, Port Everglades is nearing completion of several multi-million-dollar landside infrastructure improvements to improve connections to South Florida's major highway and railroad systems.

In July 2014, the Florida East Coast Railway (FECR) opened its new \$72 million, 43-acre intermodal container transfer facility (ICTF) that is used to transfer both domestic containers to/from South Florida and international shipping containers between ship and rail. This near-dock facility, located on port property, replaced FECR's previous 12-acre intermodal yard, which was located 2 miles from the port. Port Everglades contributed the land to the public/private partnership.

Leading directly into the port at the east end of Interstate-595, which connects directly to I-95, I-75 and Florida's Turnpike, the Florida Department of Transportation (FDOT) has invested \$42.5 million to build the Eller Drive Overpass, which allows vehicles

entering Port Everglades to travel unimpeded over the FECR's two new rail tracks into the ICTF.

To enhance productivity for over-the-road container movement, Port Everglades realigned McIntosh Road, the main roadway in the Port's Southport containerized cargo area, with additional lanes so that it is now an efficient multi-lane loop road with ample room for truck staging.

On the north side of the Port, the security checkpoint at the Port's Eisenhower Boulevard entrance is being moved further south to carve out the Broward County/Greater Fort Lauderdale Convention Center from the controlled access area of the Port and improve traffic flow.

In addition to these landside improvements, which are anticipated to be completed this year, longer-term capital improvements at Port Everglades include adding cargo berths, deepening and widening the navigation channel, purchasing new super post-Panamax gantry cranes and completing capacity upgrades to the existing gantry cranes.

Already underway and slated for completion in 2019, Port Everglades will be adding new

cargo berths in its Southport Turning Notch Extension project, which will lengthen the existing deep-water turnaround area for cargo ships from 900 feet to 2,400 feet. Super post-Panamax gantry cranes will also be added to serve the existing Southport container berths, and the crane rails will be extended to the full length of the extended Turning Notch to better utilize existing cranes.

The Port is also advancing an 18-year effort to deepen and widen its navigational channels and turning basin to handle larger cargo ships. Main features of the project are to deepen the main navigational channels from 42 feet to 48 feet (plus 1-foot required and another 1-foot allowable overdepth for a total of 50 feet) and widen the Entrance Channel and the maneuverability constrained Southport Access Channel, including the "knuckle" area between berths 23-26.

As Port Everglades continues to advance major infrastructure projects, all aimed at improving productivity, this South Florida powerhouse seaport will continue to serve as an ideal point of entry for products shipped around the world.



Port Everglades

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Port Logistics Group



Bob Stull
CEO

Mission Statement:

■ We are the gateway logistics experts, providing complete logistics services at major North American ports, enabling speed to market, inventory control & visibility, and fast, flexible, reliable service for our clients.

■ Our clients benefit by leveraging our experience, agility, innovation, service excellence and national footprint to gain a distinct competitive advantage.



Port Logistics Group

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Gateway Logistics Services

- Warehousing & Distribution
- Import Deconsolidation
- Transloading
- Vendor Pickup & Store Delivery
- Value-Added Services

National Footprint

- New York - New Jersey
- Los Angeles - Long Beach
- Seattle - Tacoma
- Savannah
- Houston

Proven Results

- Speed to Market
- Inventory Control
- Visibility
- Fast, Flexible, Reliable Service

The Leader in Gateway Logistics Services

Port Logistics Group is the nation's leading provider of gateway logistics services, including value-added warehousing and omni-channel distribution, transloading and cross-docking, eCommerce fulfillment, and national transportation. With 5 million square feet of warehouse space strategically located in and around major North American ports, we provide the critical link between international transportation and the "last-mile" supply chain.

National Presence, Local Touch

When you work with Port Logistics Group, you'll be confident that our local operators know your products, your customers, and your challenges at each port of entry. From the moment your goods arrive, our team provides fast, reliable pickup and

processing. Our retail industry knowledge allows us to **meet your most demanding customer specifications**. You can expect that same level of service **regardless of your U.S. point of entry**, giving you the flexibility to manage a complex and ever-changing global supply chain.

On the Shelf, On Time

At Port Logistics Group, we understand the urgency of getting goods from the port to store shelves on time and consumer-ready. Whether your products require **transloading, cross-docking, or storage and distribution**, our experienced staff and advanced material handling technology will get your products out of the port and onto store shelves.

A Full-Service 3PL

We've designed our locations to be a one-stop solution for our retail and manufacturing customers. We combine our

gateway logistics services with **domestic vendor consolidation for store and DC delivery operations**.

For our clients who need a complete distribution solution, Port Logistics Group provides **inventory management, order fulfillment, pick-pack, and kitting**. Our Value-Added Services teams provide a full range of **retail finishing services** (inspection, ticketing, sewing, pressing, re-pack, GOH processing, labeling, gift wrap) so your products arrive at their destination ready for sale.

Many Channels—One Provider

We specialize in solutions for retailers and manufacturers who need to combine a traditional retail distribution strategy with a B-to-C channel. Our proprietary WMS allows you to maintain a **single inventory** at multiple locations while fulfilling orders to your DCs, stores, or Internet customers – **seamlessly**.

Retail Ready

Experience. Agility. Service Excellence. National Footprint. As you design your supply chain strategy, don't leave the critical link between global transportation and your last-mile supply chain to chance. **Trust Port Logistics Group – the Gateway Logistics Experts.**

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Port of Galveston



The Port of Galveston is one of Texas' major seaports. As a self-supporting enterprise not relying on any local tax dollars for operations, the Port generates current annual operating revenues of approximately \$24.7 million, and provides an annual estimated economic impact to the State of Texas of over \$3.82 billion.

The Port of Galveston, a Landlord Port with facilities and property approximating 850 acres on Galveston Island and adjacent Pelican Island, facilitates the movement of a diverse mix of domestic and international cargoes that deliver value to the region and the state. Situated on the Gulf Intracoastal Waterway and the Interstate Highway System (I-45), the Port is also served by the two major western Class 1 railroads, the BNSF Railway Company and the Union Pacific Railroad. The Galveston Ship Channel has an authorized depth of and is currently maintained at 45 feet, with channel widths up to 1,200 feet. The Port

serves the cargo, cruise and offshore oil and gas industries simultaneously.

One of the top fifty ports in the nation and one of the busiest seaports in Texas, the Port moves an average of 6.7 million short tons of cargo each year. This includes export grain, fertilizer and other dry and liquid bulk products, wind turbine towers, blades, nacelles and other components, high and heavy cargoes, project cargoes, new, used and personally owned vehicles, agricultural machinery, construction equipment and numerous other types of roll-on/roll-off cargoes, household goods, refrigerated fruit and produce, liner board, military cargo, livestock and

some containerized cargo. The Port maintains Roll-On/Roll-Off (Ro-Ro) terminal facilities in both the east and west end areas of the Port, currently serviced by six regular Ro-Ro shipping lines. Nearly all of the Port's facilities have direct access to the Port's terminal railway services, Galveston Railroad, LP, which interchanges with the Class 1 railroads.

The Port of Galveston is also the Grantee for Foreign-Trade Zone (FTZ) No. 36, an Alternative Site Framework (ASF) Zone with activated sites located on Galveston Island Port facilities, Pelican Island and other locations in Galveston County.

Port of Galveston

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Port of Houston



Roger Guenther
Executive Director

For nearly 100 years, the Port of Houston Authority has owned/operated the public cargo-handling facilities of the Port of Houston – the nation's largest port in terms of foreign waterborne tonnage. The port has historically been an economic engine for the Houston region, the state of Texas, and the nation. The port contributes to the creation of more than one million statewide and more than 2.1 million nationwide jobs and the generation of more than \$178.5 billion of statewide and \$499 billion of nationwide economic activity.



With two-thirds of the state's population located within a 300-mile radius, The Port of Houston offers a central location for reaching the heartland of America.

The Port of Houston Authority (PHA) owns a total of eight public cargo-handling terminals located along the 52-mile-long Houston Ship Channel. With six general cargo facilities and two container terminals, the diverse cargo-handling capabilities at the docks of the Port Authority make Houston the U. S. Gulf Coast leader in maritime shipping and logistics. The Port of Houston is the number one container port on the U.S. Gulf and the seventh largest container port in the country. With all-water services to the Far East, Latin America and Euro-Med, the port is a major container gateway for Houston, for Texas, and for all of the 100 million people who live between the Mississippi River and the Rocky Mountains.

Its balanced import and

export trade also provides economical match-back opportunities and efficiencies. According to the U.S. Census Bureau, Houston is the second-largest customs district in terms of the export merchandise value—\$127 billion in 2012. Its massive petrochemical complex utilizes the port's container terminals to export large volumes of plastics and chemicals. Other containerized exports include machinery, food and drink and raw cotton, as well as standard backfill exports.

Ongoing projects to service Post-Panamax vessels at its two container facilities will position the Port of Houston Authority for the containerships of the future.

Bayport Container

Terminal: At build-out, this state-of-the-art terminal will have a total of seven container berths with the capacity to handle 3 million TEUs on a complex which includes 376 acres of container yard. The master plan also includes a 123-acre intermodal transfer

facility that will be built based upon demand. A computerized inventory control system tracks the status and location of individual containers. The terminal also features electronic data interchange capabilities.

Barbours Cut Container

Terminal: One of the top container-handling facilities in the U.S. Gulf since 1977 is in the process of being modernized. A \$700 million project to upgrade this critical facility is under way to include: Super-Post-Panamax cranes, lights and dock improvements to continue to provide customers efficient cargo handling and a total capacity of 2 million TEUs.

With a 45-foot-deep federal channel that today accommodates Post-Panamax vessels and planned widening and deepening projects at our container terminals, Houston is big-ship ready. The Bayport terminal channel will be widened by up to 100 feet in the bay and 50 feet in the land cut and increase channel depth by five feet to 45 feet to match the depth of the Houston Ship Channel. This project is underway and is projected to be completed in the Spring of 2015. The Barbours Cut terminal channel project has been completed and includes widening from 150 feet to 225 feet and increased channel depth to 45 feet.

Extensive intermodal rail infrastructure provides easy access to four nearby terminals served by BNSF, KCS and UP. Weekly service to Dallas is available via the Barbours Cut near dock rail facility. The container terminal locations also provide immediate and fluid access to the major interstate highways and air-freight connections.



Port of Houston Authority

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Facebook: /PortofHouston

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Port of Long Beach



Jon Slingerup
Chief Executive

Mission Statement:

The Port of Long Beach is an innovative provider of state-of-the-art seaport facilities and services that enhance the economic vitality and improve quality of life and the environment.



The Port of Long Beach is the premier gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety and environmental stewardship. As the second-busiest container seaport in the United States, the Port handles trade valued at \$180 billion annually and supports 1.5 million trade-related jobs across the nation, including 300,000 in Southern California.

The industry has entered the "Big Ship Era," and the Port of Long Beach brings in the biggest ships of any U.S. seaport.

Founded in 1911, the Port welcomes 2,000 vessels a year and serves 140 shipping lines with connections to 217 seaports around the world. Goods moving through the Port reach every U.S. congressional district.

The Port encompasses 3,000 acres with 35 miles of waterfront, 10 piers, 80 berths and 66 post-Panamax gantry cranes. In 2014, the Port handled more than 6.8 million

container units.

Led by the Board of Harbor Commissioners and Chief Executive Jon Slingerup, the Port has undertaken a decade-long, \$4 billion capital improvement program, the most aggressive seaport modernization in the nation. It is building some of the most efficient and sustainable marine facilities in the world to accommodate bigger and bigger ships, while generating tens of thousands of jobs in the region.

The two largest projects, each exceeding \$1 billion, are the Middle Harbor Terminal Redevelopment Project and the replacement of the aging Gerald Desmond Bridge. Middle Harbor will be the most technologically advanced container terminal in North America, capable of moving more than 3 million container units annually while cutting air pollution by half from previous levels. The bridge, a new landmark, cable-stayed bridge, will be safer and provide better Port access than the current span.

We have begun servicing the new generation of larger, more efficient vessels entering the trans-Pacific fleet. Our region continues to offer superior logistics with extensive cross-country rail connections, an unrivaled network of warehouses and distribution facilities, and an experienced labor force.

The Port of Long Beach prides itself on its culture of customer service and the strong relationships it maintains with industry, community, environmental advocates and partner agencies. It has received many accolades from government and industry for its landmark green initiatives, and in 2014, Long Beach was named the world's "Best Green Seaport" by its customers in Asia in recognition of the Port's industry-leading environmental sustainability projects.



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Port of Seattle



Ted J. Fick
CEO

Mission Statement

The Port of Seattle plays a key role in bringing international commerce, transportation and travel to the Pacific Northwest. As one of the largest cargo handling ports in the United States, the Port of Seattle is responsible for providing tens of thousands of family wage jobs to the Puget Sound region, and also supports industries as diverse as tourism and commercial fishing. The port offers the lowest carbon footprint for cargo shipped by sea from Asia to major markets in the Midwest and East Coast, making us the Green Gateway for trade. Environmental stewardship is a high priority, and as a result can offer trading partners a port that is clean, energy efficient and improving every day.



The Port of Seattle's Seaport is one of the most diverse in the United States. It is home to a wide range of maritime activities that bring trade to the region and generates thousands of jobs. The seaport is made up of 1,543 acres of waterfront land and nearby properties including container terminals, general purpose/cargo terminals, foreign, break-bulk cargo and refrigerated cargo and storage. The Port of Seattle also operates Sea-Tac International Airport which ranks 21st in air cargo volume in North America. The Airport has approximately 680,000 square feet of leasable space in 15 airside buildings and more than three million square feet of aircraft ramp space.

Highlights of the Port of Seattle's Seaport include:

- Naturally deep water port
- Four container terminals, one barge terminal, and one multi-use facility

- Access to two Class 1 railroads and two major interstate highways
- 500+ acres of terminal facilities
- 8,000 ft of moorage
- 40-acre grain facility
- Efficient intermodal infrastructure
- 22 ocean carriers with direct service to Asia, Europe, Latin America, and domestic markets (Alaska and Hawaii).
- 13 Super post Panamax cranes, including 6 of the largest in North America, and 11 post Panamax cranes
- Grantee for Foreign-Trade Zone #5

The Port of Seattle is one of the 10 largest container ports in the United States. Over \$1 billion has been invested in terminal and road infrastructure to handle expanding volumes, and collaborative, business friendly relationships are maintained with a robust customer base. To speed cargo through Port of

Seattle facilities, the following services are offered:

- Weekly ocean service to Asia, Europe, Latin America, the Mediterranean, Middle East, Africa, Oceania, and beyond
- On-dock and near-dock rail
- Automated terminal gate technology for efficient turn-around
- Bulk trans-load facilities adjacent to terminals
- Environmental sustainability with no additional fees

A strong working seaport is vital to the economic health of King County and Washington state; four in ten jobs in Washington state are tied to international trade. Our Seaport is instrumental in producing family-wage jobs that are a key driver of job growth and economic development.

Port of Seattle
2711 Alaskan Way
Seattle, WA 98121
www.portseattle.org

Steve Balaski
National Accounts Manager
206-787-7913
Balaski.s@portseattle.org

**Port
of Seattle®**

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Port of Tacoma



John Wolfe

Chief Executive Officer

Mission Statement:

To deliver prosperity by connecting customers, cargo and community with the world.



As a major gateway to Asia and Alaska, and one of the nation's top 10 container ports, the Port of Tacoma combines strategic location with a focus on efficiency, reliability and customer service to make it easy for shippers to get business done. Nearly 1.9 million TEUs moved across port docks in 2013. In addition to containers, we are also a major center for bulk, breakbulk and project/heavy-lift cargoes, and automobiles.

Located on Commencement Bay – a naturally deep-water harbor in the northwest corner of Washington State – Port of Tacoma has more than 2,700 acres of land for shipping terminals, logistics and manufacturing activities. Outstanding intermodal operations, international and domestic rail service from two transcontinental railroads (BNSF Railway and Union Pacific Railroad) and easy access to Interstate 5 and major highways make the Port an ideal location for warehouse, distribution, and transload operations.

■ **Facilities:** We are big ship ready. The Port features six deep-water container terminals (-51 ft. MLLW at berth). Sailing times are one day shorter to and from Asia than California ports.

■ **Global Connections:** Fifteen leading international container carriers offer thirteen liner services to over 50 ports of call in Asia, Europe, Central & South America and Oceania.

■ **Rail Service:** Early 5th morning service via BNSF Railway and the Union Pacific to key destinations in the Midwest and Ohio Valley. Both railroads offer fast and convenient domestic service from the Pacific Northwest. Short-haul rail service between Tacoma and Portland gives customers added flexibility and more service options.

■ **Real Estate:** Over 2,700 acres; developed and undeveloped sites available for water-dependent and non-water dependent uses in an area zoned port maritime industrial only. We offer

competitive lease rates less than the regional average for prime property near Port facilities. Home to FTZ #86, the second largest Foreign Trade Zone on the U.S. West Coast.

■ **Logistics:** More than 20 transload and cross-dock facilities operate near Port terminals, most with rail-access. We are also located within 20 minutes of the Kent Valley, the second highest concentration of warehouse and distribution centers on the U.S. West Coast.

■ **Ease of Doing Business & Value:** Recognized as #1 in both categories in the 2014 Logistics Management Quest for Quality Awards among U.S. West Coast ports.

Port of Tacoma

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PortMiami



Juan M. Kuryla, PPM
Director/CEO

PortMiami Mission

PortMiami's mission is to operate and further develop the world's leading cruise port and the largest container port in the State of Florida; to maximize its assets and strengthen its advantage for future growth; promote international trade and commerce as a vital link between North and South America and a growing center for global trade; support sustainability and operate in an environmentally responsible manner.



At PortMiami excellent service is paramount. PortMiami is continuously looking at ways to improve operations and surpass customers' expectations. On the cruise side, PortMiami continues working to maintain its standing as the Cruise Capital of the World. We understand the importance of making an outstanding first impression.

In 2014 PortMiami was able to retain its position as the market leader serving close to 4.8 million multi-day cruise passengers. Currently, PortMiami's Master Plan includes the expansion of the cruise footprint, including options for new cruise berths and renovated terminals with new adjacent intermodal, provisioning, and parking facilities.

PortMiami sits in a beautiful and geographically advantageous location. With existing inland and distribution infrastructure and many Post-Panamax improvements coming online, the Port can

also take part in exciting new East/West trade growth opportunities.

It is not just PortMiami's location and modern facilities that make it the success it is today. It is also the hard work and commitment of an entire team that is fully dedicated to delivering what the customer needs and more. Every team member fully understands and believes that the customer is the top priority.

PortMiami currently has the infrastructure in place to provide the world's top shipping lines reliable and efficient service. With new Super-post-Panamax gantry cranes, a new restack facility, newly restored on-dock rail service, as well as a new access tunnel linking the port directly to the national highway system, PortMiami is ready to conduct business in a Post-Panamax world. Additionally, the deepening of

the port's main cargo channel from a water depth of -42 feet to -50/-52 feet will position Miami as the most convenient global transshipment hub on the North American East Coast. When completed this summer, PortMiami will be the only U.S. Atlantic port south of Norfolk, Virginia at -50 ft.

At PortMiami, it is not just the superior location and modern facilities that make the Port the success it is today. It is the hard work and commitment of the entire PortMiami team. It is a team that is fully dedicated to delivering what the customer needs and more.

Every member of the PortMiami team fully understands and believes that the customer is first priority because customers are not dependent on us—we are dependent on them.

PortMiami

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Ports-to-Plains Alliance

Ports-to-Plains is a grassroots alliance of communities and businesses whose mission is to advocate for a robust transportation infrastructure to promote economic security and prosperity throughout North America's energy and agricultural heartland.

- We are committed to working as an alliance to improve transportation infrastructure and business networks, by ensuring appropriate funding levels, so business and industry can thrive.
- We are focused on the economic and business interests that are the lifeblood of the region.
- We are a voice for our small town, grassroots members who may otherwise not have access to the right audiences.



Ports-to-Plains ribbon-cutting ceremony celebrates the completion of US 8.

Pulsing through the heart of rural North America, the Ports-to-Plains Alliance corridor represents an economic lifeline from the U.S.-Mexico border to the northern border with Canada.

Counties, cities, and towns located within the corridor – which comprises the states of Colorado, Kansas, Montana, Nebraska, New Mexico, Oklahoma, North Dakota, South Dakota, Texas, and Wyoming – depend on the region's transportation infrastructure for both access to and export of a vast array of goods and services.

Bringing jobs and opportunities to the Ports-to-Plains region is another focus of the Alliance's mission. The group works closely with area economic development organizations, chambers of commerce, corporations, and expressway organizations to lobby for transportation, infrastructure, and economic development projects critical to the economic prospects of the Ports-to-Plains region.

Acting as Advocates

The Alliance is working to ensure specific policies are included in the next transportation reauthorization bill – the Safe, Accountable, Flexible, Efficient Transportation Equity Act (SAFETEA-LU), which authorizes federal surface transportation programs for highways, highway safety, and transit. The Alliance wants the new bill to include a focus on rural transportation efficiency, rural connectivity, safety, and mobility.

To date, the Alliance has worked with state departments of transportation and the federal government to make more than \$1 billion in infrastructure improvements. Current construction projects totaling more than \$192 million are underway in Texas, Oklahoma, New Mexico, Colorado, Nebraska, South Dakota, North Dakota, and Montana.

Transportation Connection

The main piece of the “transportation connection” puzzle is the Alliance's goal of upgrading roadways in the region from two-lane thoroughfares to the four-lane divided highways that are needed to support major transportation and distribution efforts. A four-lane highway running the length of the corridor would improve the region's ability to attract business and commerce, and would help ease congestion on the roads that enable much of the region's current trade and transportation activity.

The Ports-to-Plains Alliance Corridor By the Numbers

- Comprises 2,333 miles of highway, 14% of total U.S. GDP (\$1.7 trillion), and 38.5 million citizens
- Generates \$166.7 billion in trade with Canada and Mexico, nearly 20% of total U.S.-North America trade
- Includes 7 of the top 10 U.S. states for installed and wind energy potential, generating more than 5,185 megawatts, nearly 45% of the U.S. total
- Includes 6 of the top 10 oil-producing states and 5 of the top 6 natural-gas producing states
- Home to nearly 25% of U.S. ethanol refining capacity
- Includes 6 of the top 10 farm states, producing \$44.3 billion of agricultural goods, 25% of the U.S. total

Ports-to-Plains Alliance
www.portstoplains.com



PORTS-TO-PLAINS
ALLIANCE

Securing the Benefits of Commerce to
North America's Energy & Agricultural Heartland

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Prudential Real Estate Investors



Contact Us

Prei.industrial.info@
prudential.com

Terrafina Portfolio¹

- 218 industrial properties and 13 land reserves
- Properties located in 29 strategic markets
- Gross leasable area of 31 million square feet

¹As of September 30, 2014

Prudential Real Estate Investors

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www.prei.com
www.terrafina.mx

Firm Overview

Prudential Real Estate Investors is a leader in the global real estate investment management business with gross assets totaling US\$58.2 billion² across a broad range of investment vehicles that invest in private and public market opportunities in the Americas, Europe and Asia Pacific.

PREI has been investing in Latin America for more than a decade, and today we are one of the largest international real estate investment managers in the region. We manage country and sector specific strategies specializing in industrial, residential, retail and mixed usage properties on behalf of global institutional investors.

Terrafina

In 2013, PREI consolidated two of its Mexican industrial funds to launch Terrafina, (BMV:TERRA13) a Mexican real estate investment trust formed primarily to acquire, develop, lease and manage industrial real estate properties in Mexico. Terrafina's portfolio consists of attractive, strategically located light manufacturing properties and other warehouses throughout the Central, Bajío and Northern regions of Mexico. It is internally managed by highly qualified industry specialists, and externally advised by PREI.

Terrafina's objective is to provide attractive risk-adjusted returns for the holders of its certificates through stable distributions and capital appreciation. It aims to achieve this through a successful performance of its industrial real estate and land reserves, strategic acquisitions, access to a high level of institutional support, and to its management and corporate governance structure.

²As of September 30, 2014; \$US43.5 billion net



Prudential

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Purolator International

We deliver Canada

Mission Statement:

To be the best in our industry at forwarding and delivering the products of companies based outside of Canada to, from and within the Canadian market.



Purolator International is the established leader in helping U.S. businesses ship to, from, and within Canada. As the U.S. subsidiary of Purolator Inc., Canada's leading integrated freight, parcel, and logistics solutions provider, we have unique access to one of Canada's most extensive transportation and logistics networks and supporting infrastructure.

With branch offices located throughout the U.S., proven experience in cross-border customs, and the resources of Canada's largest, most respected network, Purolator International is the best choice for U.S. businesses looking to reach the Canadian marketplace. Our U.S. branches bring you a localized presence to best coordinate the consolidation of your shipments and deliver the most direct routing to Canada, making even the most far-reaching beyond points easily accessible.

Our customers' requirements are as varied as the industries they represent. That's why we don't offer cookie-cutter supply chain solutions. By customizing a mix of proprietary services, from point to point, that suit your business – we make

shipping to Canada seamless and hassle free at every point along the supply chain. Through our native Canadian market expertise, strong networks in the U.S. and Canada, and unmatched border-crossing proficiency, we have the capabilities to meet any logistics needs.

We began our business by keeping our promises, identifying solutions, and innovating methods for businesses to ship their packages and freight. Now we're the leading integrated parcel and freight delivery services provider in Canada. We see our U.S. neighbors and partners as vital to our business, and we have dramatically increased capacity and capability within the U.S. We now operate 30 branches and have upgraded hubs and DCs from coast to coast to better serve U.S. businesses and consumers.

Services

■ **PuroExpedite**: For the times when your shipments have special delivery requirements, PuroExpedite offers 3 service options: Elite, Air and Ground. With PuroExpedite we get your most critical shipments where they need to be no matter the size, destination or time sensitivity with options

like Next Flight out, hand carry and dedicated transport.

■ **PuroExpress**[™]: Express Services offer delivery times from urgent Next Flight Out to guaranteed Overnight to Second Day deliveries. Packages are tracked, offering clear visibility into the supply chain. We have the best on-time track record and more guaranteed delivery points in Canada than any other carrier.

■ **PuroFreight**[™]: Your business has deadlines to meet and inventory levels to maintain. Our business is making sure your business delivers. We move 400,000 pounds each night and 100 million pounds of freight each year. Our highly competent logistics experts provide air and ground solutions through an integration of information, transportation, inventory, warehousing, tracking, material handling, and packaging.

■ **PuroParcel**[™]: Parcel is our most cost-efficient delivery service for documents, parcels, and catalogs, all of which receive expert treatment and handling with improved cost efficiencies. Utilizing multimodal service, we offer the reach and capability to deliver to even the most remote locations.

PuroLogistics

We offer a range of supply chain services that assure personalized service, maximum efficiency, and exceptional value. We can tailor a solution that integrates our customs expertise, supply chain knowledge, and technological capabilities. Once shipments flow into our vast Canadian network, visibility is enhanced, efficiencies are realized, and customers are satisfied.



Purolator International

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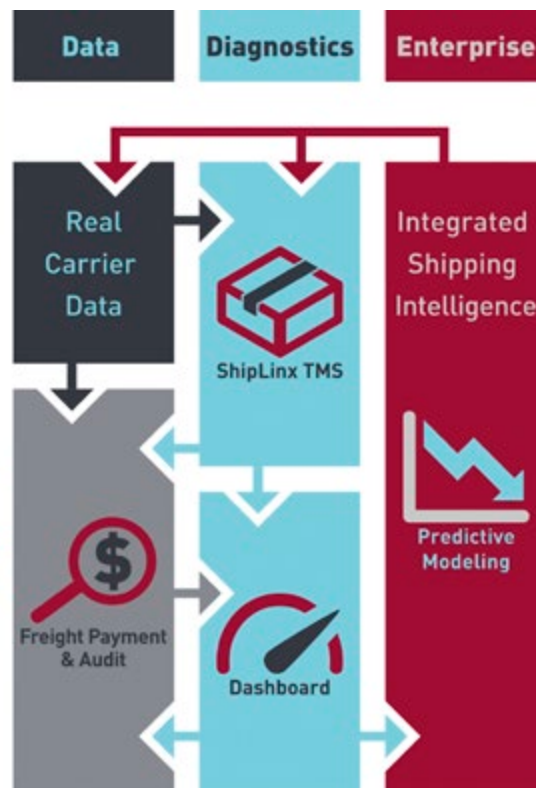
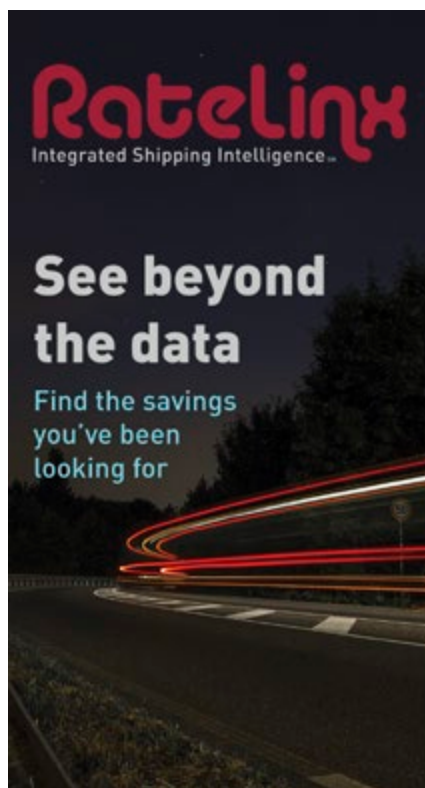
RateLinx



Shannon Vaillancourt
President

Corporate Mission:

To collaboratively develop customized and integrated logistics tools that help customers lower their freight spend and overall supply chain costs.



Founded in 2002 and headquartered in Madison, Wisconsin, RateLinx is a thought-leader in customized shipping and logistics management software tools and consulting. RateLinx provides the only solution that connects procurement, processing and payment to turn freight from a tactical necessity to a strategic advantage.

How RateLinx Works

RateLinx shipping and logistics solutions consulting applies our thought-leading approach to logistics management. With our proprietary software tools we create actionable Integrated Shipping Intelligence™. Whether you are interested in accessing big data analytics through our full Enterprise Suite or have a

specific goal in mind around payment processing, rate sourcing, mode selection or supply chain visibility, RateLinx will reduce shipping costs, increase efficiency and allow you to work smarter with your carriers.

Customized, Integrated

Our experienced Account Managers consult with you to develop the customized shipping solution according to your exact specifications and requirements. Integrating seamlessly with your existing ERP/WMS, RateLinx Shipping Solutions and Software Tools allow for customized business rules. Designed for volumes of 25 to 250,000 shipments per day, the multi-carrier, multi-modal, multi-location software tools are web- or premise-based.

Who Uses RateLinx

More than 300 integrations in more than 10,000 locations across a wide range of industries leverage RateLinx software tools and consulting. Our knowledge and experience in implementing effective solutions for all sized shippers and logistics companies allows us to deliver successful projects at incredible speeds. RateLinx works collaboratively with customers to develop effective and efficient shipping solutions that help customers lower their freight spend and overall supply chain costs. To learn more you can visit ratelinx.com/blog.

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RateLinx
Integrated Shipping Intelligence™

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Red Classic



Ronald Drogan
President

Mission:

To become the most trusted and safest organization in the transportation industry. We will be: The Employer of Choice. The Transportation Solution of Choice. The Carrier Partner of Choice. The Fleet Maintenance Company of Choice.



Red Classic

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classic-transportation-services-llc

Red Classic epitomizes the adage “Necessity is the mother of invention.” The senior leadership at Coca-Cola Bottling Co, Consolidated, upon examination of the company’s distribution network, noticed that all of the trucks delivering Coke products were returning empty; representing a significant cost to the company’s overall distribution budget. At the same time, it was also evident that soft drinks revenues had levelled out for Coke Consolidated’s defined service area. So the first order of business was to mitigate cost by introducing the opportunity for Coke raw material vendors to fill returning Red Classic trucks. This not only served to minimize empty miles, but sparked a tremendous interest in using Red Classic as a commercial provider as well as attracting outside

carriers to supplement those load volumes that were overflow. It became evident that Red Classic should be its own commercial enterprise and haul freight in the open for-hire market. This led to what is now a wholly owned subsidiary that transports freight for a diverse and rapidly growing customer base.

Currently, Red Classic operates a truckload fleet of more than 450 tractors and 1,100 dry-van trailers throughout the southeastern portion of the United States. The logistics division of Red Classic provides nationwide coverage for truckload, less-than-truckload, intermodal and flatbed shipments. Red Classic also utilizes its 51 shops and four mobile maintenance units in seven states to provide commercial fleet maintenance services.

The company operates out of its new corporate headquarters situated in a 16,000-square-foot facility outfitted with the latest computing and fleet management systems to provide customers the best in class service and end-to-end shipment visibility.

“Our objective for Red Classic is to be for transportation what Coke has been to the beverage industry,” says Red Classic president Ron Drogan. “We want to be the best transportation provider for shippers, the employer of choice for talented men and women, the partner carriers seek to grow their own businesses, and a service to the community where we live, work and play.”

“We’ve set a high bar for ourselves,” stated Drogan, “but I’m confident in our ability to be the best. Our team will accept no less.”

Take the next step now.

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Rinchem Company, Inc.

Streamlining the Chemical Supply Chain



Chuck Breinholt
President

Our Mission:

The mission of Rinchem Company, Inc. is to be the most responsive provider of Chemical Management Services any of our stakeholders ever experience. Responsiveness is identifying, documenting and fulfilling every expectation and requirement of our stakeholders. Stakeholders include customers, employees, communities, regulatory authorities and owners.

Locations:

- United States
- China
- Japan
- Taiwan
- Singapore
- South Korea
- Israel
- Ireland

Associations:

- ISO 9001
- IWLA Member
- WERC Member

Rinchem Company, Inc.

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info@rinchem.com
www.rinchem.com



Managing the Global Chemical Logistics Network

Rinchem Company, Inc. is a lead logistics provider with proven expertise in creating and managing safe and efficient supply chains for high purity, pre-packaged chemicals and gases. We apply three decades of expertise and innovation to provide the most reliable, efficient, and cost-effective solutions for our customers. Our services include global warehousing, transportation, freight forwarding, training and consulting.

Rinchem operates a broad network of temperature-controlled, hazardous materials compliant warehouses at locations across North America and in parts of Europe, the Middle East and Asia. Rinchem's transportation and warehousing networks are linked through Chem-Star®, a secure, Internet-based logistics management application and reporting interface that provides customers with real-time visibility into inventory location and status.

Rinchem Services and Areas of Expertise

Our areas of core competence include:

■ Lead Logistics Solutions:

Coordination of all logistics-related activities and suppliers, including analysis of and recommendations regarding modes of transport, opportunities for consolidation, customer service performance levels and opportunities for supply chain improvement

■ Warehousing:

Public or dedicated, temperature-controlled or ambient, regulated or non-regulated warehousing and handling of high-purity, pre-packaged chemicals, gases and other materials

■ Transportation:

Intermodal, over-the-road transportation, cross docking or local delivery of wet or dry chemicals or other materials in bottles, cases, drums, totes or other specialized containers

■ Freight Forwarding:

International shipment of regulated, temperature-controlled chemicals and gases, including import, export, customs clearance,

shipment consolidation and deconsolidation, drayage to and from the port, bonded warehousing, cross-docking, transloading and door-to-door delivery services.

Chemical Management Expertise and Logistics Network Optimization

Rinchem's core area of expertise is our ability to safely and efficiently manage chemicals and gases, achieving full regulatory compliance and a reduction in risk. Unlike many general purpose third party logistics providers, Rinchem's assets, employees, systems, processes and expertise are customized for the management of chemicals and gases.

Allowing Rinchem to manage the chemical supply chain enables companies to focus greater time and resources upon their own core competencies.

Rinchem engages in long-term, strategic relationships with its customers to systematically drive cost, risk and waste out of the supply chain. Strategies for improvement include the utilization of systems and expertise that deliver greater visibility, flexibility and control, leading to inventory reduction and improved service levels. Rinchem also helps customers to consolidate and optimize shipments and routing, reducing a company's environmental footprint, as well as overall logistics costs.



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Roadrunner Transportation Systems



Mark DiBlasi
President and CEO

Roadrunner Transportation Systems is committed to providing flexible and responsive global supply-chain solutions. We are dedicated to a customer-focused culture that delivers reliable and personalized service. Roadrunner Transportation Systems strives to maintain the very highest ethical standards while continuing to be a best-valued logistics provider in the industry.

**Roadrunner
Transportation Systems**

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Roadrunner Transportation Systems, Inc. is a leading asset-light transportation and logistics services provider offering a full suite of solutions, including customized and expedited less-than-truckload, truckload and logistics, transportation management solutions, intermodal, brokerage, freight consolidation, inventory management, and domestic and international air.

From pickup to delivery, we provide scalable capacity and reliable, customized service to our more than 40,000

customers throughout North America. Although we service large national accounts, we primarily focus on small to mid-size shippers, which we believe represent an expansive and underserved market. Roadrunner's customized

transportation and logistics solutions are designed to be a complete resource to our customers to reduce operating costs, redirect resources to core competencies, improve supply chain efficiency, and enhance customer service.



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RR Donnelley

DLS Worldwide



Tom Griffin

President, DLS Worldwide

DLS Worldwide optimizes your distribution and controls your costs through our spectrum of integrated services, unique sources of capacity, and global, technology-based delivery network.

Rely on DLS Worldwide for:

- Domestic LTL & Truckload
- International FCL, LCL, and Air
- Expedited Air or Ground with Same Day, Next Day or Two Day Options
- White glove solutions including install & unpack, liftgate delivery and more

Achieve powerful volume-leveraged economies of scale

Unlock new levels of efficiency with the DLS Worldwide *leveraged platform*. Now your company can rely on the same resources and workflows as any Fortune 500 company sending massive freight volumes around the world.

Secure complete accessibility and visibility

To help you streamline transportation management and stay on top of your budget, DLS Worldwide offers cost-effective, reliable, efficient delivery methods based on your logistics needs. Our comprehensive range of services ensures a seamless, *connected experience* with multiple service levels, complete visibility and simplified pricing.

Whether it's transportation via air, land, sea or any combination, rely on DLS Worldwide for the best options and recommendations. Our knowledgeable transportation professionals can customize strategies for you based on your choice of carriers, locations, schedules and delivery requirements, opening new opportunities to build your business and your bottom line.

Access a far-reaching network of experts

Our proven capabilities and deep understanding of domestic and international shipping are demonstrated daily through our team of dedicated transportation specialists at more than 130 local offices across the United States. With an average of more than 15 years of industry experience, these committed professionals are on the forefront of the latest market

trends and technologies and are ready to apply their exceptional skills and industry acumen to deliver outstanding service.

Be responsive and responsible

As part of RR Donnelley, DLS Worldwide is an EPA SmartWay® Transport Partner. We help you meet your sustainability goals by using best practices for:

- Saving fuel
- Minimizing engine idling
- Reducing emissions

For more than 150 years, many of the world's most storied brands have relied on RR Donnelley to connect with their customers. With DLS Worldwide, now you can too.

RR DONNELLEY

DLS Worldwide

1000 Windham Parkway
Bolingbrook, IL 60490
877-744-3818
www.dls-www.com



Simplify Logistics Management
with our **Leveraged Platform**

Your Freight.
Your Goals.
Our Resources.



Honoring
One Hundred
Fifty Years

RR DONNELLEY

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Ruan



Ben McLean
CEO

Mission Statement:

Our mission is to employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.

Facts About Ruan

- Headquartered in Des Moines, IA
- Total revenue of \$807,000,000
- Freight under management \$250,000,000
- 24/7 customer care from one full-service 3PL provider
 - Asset and non-asset options
 - 260 operations, 5,200 team members, including 4,200 professional drivers
 - 3,950 power units and 7,500 trailers
- 99.8 percent on-time delivery
- 99.7 percent customer retention
- Ongoing commitment to quality and process improvement
- 2012, 2013 and 2014 SmartWay Excellence Award recipient
- Principal sponsor of the World Food Prize

RUAN

DEDICATION THAT MOVES YOUR BUSINESS

Ruan

666 Grand Avenue – Suite 3200
Des Moines, IA 50309
866-782-6669 x7
solutions@ruan.com
www.ruan.com



Ruan is a family-owned company with 83 years of transportation experience and a strong commitment to our team members and the communities we serve. We operate according to our original principles of integrity, hard work, innovation, quality customer service and compassion.

Your Integrated Solutions Partner

Ruan's Integrated Solutions service combines the flexibility of our non-asset and asset capabilities with optimal technology and superior service focused on continuous improvement, cost savings and supply chain efficiency. The Ruan team partners with you to evaluate, optimize and deliver a one-source transportation solution. Ruan's core business is Transportation Management which allows you to focus on your core competencies. Ruan's Integrated Solutions service

offerings include:

- Fleet Management
 - Dedicated contract carriage
 - Bulk transportation
- Supply Chain Solutions
 - Logistics management, mode selection, carrier management, freight pay and audit, inbound and LTL consolidation, final mile, certified brokerage, load and route optimization, warehousing, cross-docking, sub-assembly, kitting, and more

Ruan's Integrated Solutions are supported by people, process and technology.

Supported by People

- Focused team experienced in all aspects of supply chain design and operations
- Seamless, in-house start up and TMS implementation
- Driver turnover is 1/5 the national average

- One point of contact and one consolidated bill for all services
- Safety and regulatory experts monitor issues every day

Supported by Process

- Business intelligence team provides ongoing analysis that identifies opportunities for continuous improvement and cost savings
 - Key performance indicators
 - Quarterly business reviews
- Surge capacity strategies add flexibility with part-time drivers
- Effective and unique backhaul programs
- Carrier development and partnership management
 - Stringent carrier qualification/onboarding process and safety monitoring
 - Carrier benefits: quick pay, fuel and maintenance programs
- Comprehensive freight claim management
- Industry-leading supply chain event management and workflow

Supported by Technology

- Best-of-breed TMS combines proprietary in-house functionality, OTM and TMW generating cost savings and optimization
- Sophisticated transportation planning engine builds efficient shipments employing route and cube optimization, mode selection, waterfall tendering and network analysis
- Rich analytics and KPI reporting are available on customer web portals

Ruan has expertise in transporting goods in every industry. And everyone at Ruan is dedicated to your business and to your cargo.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Saddle Creek Logistics Services



Cliff Otto
CEO

Leverage our wide array of logistics capabilities – warehousing, transportation, packaging and fulfillment – for an integrated solution that supports your business objectives.



Challenged to enhance service levels? Increase efficiency? Improve your bottom-line? We can help. At Saddle Creek, we offer strategic solutions to help you reach your business goals.

Optimizing distribution networks

Ready to take a more strategic approach to network configuration? We can help guide your site selection process to ensure optimal efficiency. With access to our conveniently located facilities around the country, you can meet your needs without a major investment in infrastructure – whether you have a B-to-B distribution center model or a B-to-C fulfillment operation. As

a result, you'll improve service levels, better manage your inventory and reduce transportation costs.

Supporting postponement strategies

Delaying product configuration until the last possible minute can increase your flexibility and help you be more responsive to market demands. Take advantage of value-added services at our locations nationwide in order to move product customization closer to your customer. From rainbow pack assembly to hard drive formatting to mechanical alterations, we can accommodate a variety of special requirements to help streamline your supply chain.

Investing in e-fulfillment

We've recently invested \$3.5 million in automated fulfillment solutions and opened strategically located facilities to help customers increase efficiency and speed delivery times. Operational solutions include pick-to-light technology, automated label application/manifesting, small-parcel banding and more. With our existing infrastructure, we can build a custom operation from the ground up in as little as six weeks.

We invite you to see how our integrated services can help you develop a stronger, more effective supply chain.



**Saddle Creek
Logistics Services**
3010 Saddle Creek Road
Lakeland, Florida 33801
888-878-1177
sales@sclogistics.com
sclogistics.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Saia LTL Freight



Rick O'Dell
President and CEO



Transparency, Ingenuity Deliver the Best Service

Vigilant shippers make sure every dollar they spend counts by choosing carriers who offer them the opportunity to shine in front of their customers. While there are different ways to accomplish this, one of the best measures a shipper can take is to look for a carrier that provides transparency and ingenuity.

For over 15 years, Saia LTL Freight has tracked its performance via our Customer Service Indicators (CSIs), an index of performance measurements. Indeed, shippers need to make sure their carriers are holding themselves accountable by providing honest, accurate metrics. Shippers shouldn't assume all on-time performance is created

equal. Ask your carriers what shipments are excluded from their service and then compare them to see who is providing the truest measure of service. Saia has always held itself to a higher standard by having very few service exception codes.

Another way to assess a carrier is to look at how they view "clear" deliveries. For instance, being able to see claims-free ratios is great but being able to see how many of your customers signed for shipments as "clear" is even better. Saia measures "clear" deliveries for every one of our customers via our Exception-free Delivery metric.

Still, shippers shouldn't stop at transparency. They should also partner with a carrier that keeps them a step ahead. Saia's pick-up and delivery optimization software

enhances our overall service by generating estimated time of arrivals. Doing so allows customers to get delivery window times on their freight by calling our customer service number or tracing the shipment themselves online.

At Saia, we're not satisfied with providing ordinary results. A carrier that is a true partner is always looking to improve their service.



Saia LTL Freight

11465 Johns Creek Parkway
Suite 400
Johns Creek, GA 30097
Phone: 1-800-765-7242
customerservice@saia.com
www.saia.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Seaboard Marine

Mission Statement

To be the leader in ocean transportation and logistics to all the markets we serve. Our existence, progress and success depend on our customers. By creating a positive environment where our employees can work in partnership with our customers, large and small, we shall provide the highest quality service without exception.



Seaboard Marine

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twitter.com/Seaboard_Marine
www.linkedin.com/company/seaboard-marine

Established in 1983, Seaboard Marine is a wholly owned subsidiary of Seaboard Corporation. We are an ocean transportation and logistics company that provides direct, regular service between the United States and the Caribbean Basin, Central and South America. Seaboard Marine plays an important role in promoting trade in the Western Hemisphere.

Our success in the region for over three decades has enabled us to gradually expand into new markets. We now serve nearly 40 ports in over 25 countries. Seaboard Marine's facilities include a private terminal of more than 85 acres at PortMiami. We carry more cargo to and from

PortMiami than any other carrier. Although this facility complies with and exceeds all governmental security mandates, it operates seven days a week, 365 days a year, a unique convenience of our customers.

Seaboard Marine has successfully initiated services from other U.S. ports. We now offer weekly services to Chile, Peru, Ecuador, Venezuela, Trinidad, Colombia and all of Central America from Houston. We operate our own 62-acre terminal in Houston, Jacintoport, which has a similar hi-tech security system as PortMiami. We also proudly serve Central America weekly from New Orleans. In addition, Seaboard Marine provides

weekly service to Jamaica, Haiti, and the Dominican Republic from Brooklyn, New York.

Seaboard Marine's fleet of over 40 vessels and nearly sixty thousand (60,000) dry, reefer, and specialized containers supports direct service between the U.S. and major ports of call throughout Latin America and the Caribbean. Our reliable fixed-day schedules make it simple for customers to coordinate manufacturing schedules and maintain inventories at cost-efficient levels. Convenient schedules, outstanding customer service, and an expanding fleet of ships both commanded and managed by a company of dedicated professionals, has become the trademark of Seaboard Marine.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

SEKO Logistics



William Wascher
Chief Executive Officer

- Omni-Channel Logistics
- White Glove Deliveries
- Heavyweight Home Deliveries
- North America Final Mile
- Medical Device Logistics
- Store Development Services
- Product Launches
- Global Order Fulfillment/
Distribution
- eCommerce Logistics
- PO Management
- Global Vendor Compliance
- Project Cargo
- Government Logistics
- MySEKO/TMS/WMS
- 60 US Locations
- 120 Global Locations/40
Countries

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International
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We provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a customer centric organization, we are powered by the expertise of our people and our in-house developed, best in class, customizable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, our unique ownership management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level.

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement customized solutions which far exceed those of our competitors. This unique business model provides our customers with:

- Fast, efficient

decision-making

- Minimal bureaucracy - easy to do business with
- Local expertise through people that really care
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, customized solutions
- Individual vertical sector experience



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

SMC³

Jack Middleton
CEO

Corporate Mission & Vision Statement

SMC³ is devoted to raising the level of knowledge, collaboration and technological capability in the freight transportation marketplace. We achieve this by using our internal expertise and industry connectivity to provide the best data, technology and educational services to our members, customers and associates. Our deep-seated core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for our unique portfolio of industry solutions.

By anticipating the future demands of the freight transportation industry, SMC³ will advance multimodal and global transportation intelligence through broadened channels of data services, technology systems and educational forums. These solutions will continue to reflect our high standards of quality and service, as well as our relentless commitment to the industry.



SMC³'s innovative products and solutions put transportation pricing to work, supporting collaboration between 5,000+ North American carrier, shipper and logistics service provider organizations. Every day, SMC³ meets our customers' needs for actionable pricing content and their operational demands by providing flexible content delivery options and partnering with leading transportation software solution providers. Our extensive educational initiatives – from acclaimed bi-annual conferences to courses from The Academy – are designed to give our audiences the knowledge they need to succeed in a competitive transportation environment.

SMC³ is both a technology/service provider and an industry association. In both our roles, we:

- Make it our business to understand our industry's evolving role in national and global supply chains
- Help our members and customers to manage delivery and pricing risk;

provide superb customer service; collaborate with their best partners; and thrive in a time of increased regulation and technological sophistication

- Strive to guide – and even model and create – industry best practices and benchmarks
- Work closer to home, with a focus on good corporate citizenship in our local community

SMC³ is committed to researching and developing the best solutions for our customers' needs, and then delivering those solutions through integrated technology systems. Carriers utilize our pricing and routing software for billing, freight auditing and payment, classification lookups, and in negotiating agreements for interline shipments. Our web-enabled technology tools give

carriers the ability to offer their customers immediate access to their pricing information.

A variety of our industry-related solutions and services are cross-functional between shippers, carriers and logistics service providers and other industry organizations. These solutions involve multi-tariff pricing management, benchmarking and analysis, and shipment classification and packaging. We also offer LTL shippers automated decision-making tools that aid in the carrier selection process by integrating pricing with the points of service, transit times and terminal information of specific carriers.

SMC³

500 Westpark Drive
Peachtree City, GA 30269
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www.smc3.com



Transportation Pricing at Work

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

SourceAmerica

Mission

SourceAmerica's mission is to create employment opportunities for people with significant disabilities.

SourceAmerica Supply Chain Quick Facts

- 99.1% order fill accuracy
- 96.0% employee retention rate
- 2 million sq. ft. of accessible warehouse space
- 550+ trained specialists in national network
- 99.9% inventory accuracy
- 99.0% on-time delivery rate
- \$50 million+ in current logistics contract



SourceAmerica®, a national nonprofit, is the leading source of job opportunities for a dedicated and highly qualified workforce – people with significant disabilities.

We are the vital link between this exceptional workforce, a national network of 1,000+ community-based nonprofit agencies, and organizations that need the products and services they provide. SourceAmerica is an AbilityOne® authorized enterprise.

The products and services that SourceAmerica provides include:

Products

- Aircraft, Vehicular and Electrical Equipment and Supplies
- Clothing, Textiles and Individual Equipment
- Food Processing, Packaging and Distribution
- Medical and Dental Supplies
- Office Supplies

Services

- Administrative
- Contact Center
- Contract Management
- Custodial
- Document Management
- Electronic Recycling
- Fleet Management
- Food Services
- Grounds Maintenance
- Healthcare Environmental
- Hospitality
- Laundry
- Secure Document Destruction
- Secure Mail/Digital Document
- Supply Chain Management and Warehouse
- Total Facilities Management

Supply Chain Management Services

No two supply chains are alike, so SourceAmerica offers customized management

solutions at our nationwide network of facilities. We have more than 125 network partners with warehousing and distribution capabilities across the country to create an efficient, streamlined operation that works for your individual organizational structure. We manage and deliver over \$1 billion in inventory every year, safely and on time.

We can create a unique solution for you, whether you need us to work with your own facilities, or want to make use of over two million square feet of space we have at our disposal. Our accuracy and on-time delivery rates are among the very highest in the industry, and we're one of the top contractors to the U.S. Army, Air Force, and Department of Veterans Affairs as well as the Centers for Disease Control.

SourceAmerica

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Email: customerservice@sourceamerica.org
Website: sourceamerica.org

Facebook: facebook.com/SourceAmerica
LinkedIn: linkedin.com/company/sourceamerica
Twitter: twitter.com/SourceAmericaUS

SourceAmerica®

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South Carolina Ports Authority



Jim Newsome
President & CEO

The South Carolina Ports Authority owns and operates public seaport facilities in Charleston, Georgetown and Greer, facilitating 260,800 jobs statewide and nearly \$45 billion in economic activity each year. At the Port of Charleston, the SCPA offers two container facilities – frequently cited as the most productive in North America – and three mixed-use facilities. Long term, Charleston is building the only new, permitted port facility under construction on the East Coast, and the facility will infuse an additional 50% in container capacity at the port.



**South Carolina
Ports Authority**

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Charleston, SC 29413-2287
Marketing & Sales Phone:
843-577-8101
Fax: 843-577-8710
www.scsipa.com



South Carolina's efficient seaports stand ready to meet your cargo needs, no matter what you've got to move. With multi-use facilities in Charleston, Georgetown and Greer, SC Ports Authority is well-equipped to handle any type of cargo: container, breakbulk, wheeled, overweight, oversized or loose. We're ready to work with you to deliver customized business solutions for your shipping needs.

As the deepwater hub of the Southeast, the Port of Charleston is ready to link your post-Panamax supply chain today. Charleston offers the deepest channels and harbor in the region, handling 10 weekly ships of more than 5,500-TEU capacity drafting up to 48 feet. Short transit times to the port's five marine terminals, each within two hours sailing time from the open ocean, preserve vessel schedule integrity and minimize the risk of canal penalties or missed

berthing windows at other ports. Daily intermodal rail service and our RapidRail dray system connect our terminals with rail hubs across the Southeast and beyond. And an overnight rail service to the South Carolina Inland Port in Greer extends the Port of Charleston's reach 212 miles inland, giving shippers access to 94 million consumers across the Southeast within a one-day drive.

Efforts to further deepen Charleston's harbor to 52-feet and expand turning basins and the entrance channel to 54-feet are well underway. Our harbor deepening project is being expedited by the Administration, and the state share of construction cost is fully-funded by the South Carolina Legislature. We expect to realize this additional depth by the end of the decade.

In addition to Charleston's container-handling capabilities, the port delivers

on breakbulk. With four multi-purpose terminals, experienced staff and heavy-lift equipment—including the new barge-mounted crane—Charleston is ready to handle any sized load. Access to interstate highways for oversized moves further highlights Charleston's cargo-handling capabilities.

Beyond serving your needs today, SC Ports Authority is growing and modernizing its facilities with a \$1.3 billion capital plan. The Navy Base Terminal, scheduled to come online in 2019, is currently the only permitted container terminal on the East Coast and will boost the port's container capacity by 50%. Additional near-term structural and technology upgrades for our facilities ensure that our modern ports are capable and ready to grow along with you.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Sunland Logistics Solutions



Arch Thomason
President/CEO

Purpose:

We help our customers do what they do...better!

Vision:

To create a great 3PL company where opportunity exists, people want to work, and customers want to buy.

Values:

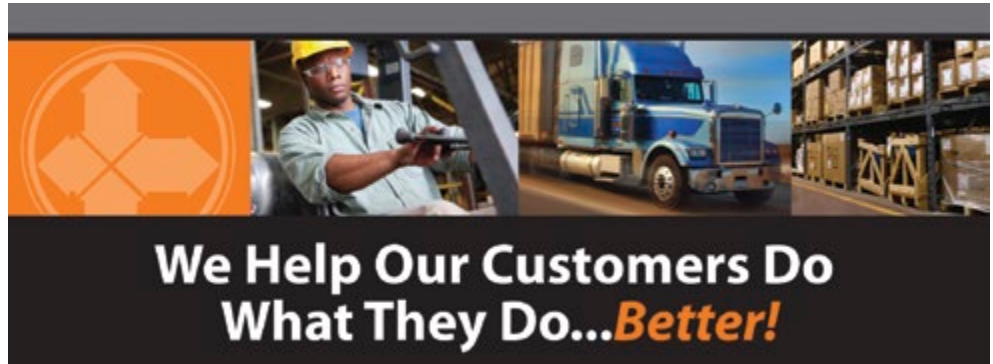
Winning Every day
Customer Loyalty
Associate Engagement
Reaching New Heights
Encouraging Excellence

In Sunland's 2014 Customer Satisfaction Survey:

- 100% of participating customers said we have met expectations.
- 100% of participating customers said they would recommend Sunland.

Sunland Logistics Solutions

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Email: liza@sunlandls.com
sunlandlogisticsolutions.com
facebook.com/
SunlandLogisticsSolutions



A 3rd party logistics company founded in 1982, Sunland Logistics Solutions specializes in providing warehousing and value added services to help companies perform better, primarily in the automotive, retail/e-commerce, chemical, health & beauty, pharmaceuticals, and paper industries.

Sunland has a unique approach for developing customer relationships that drive and foster innovation. Innovation is embedded systemically in the way we conduct business with customers, starting with the initial conversation and continuing throughout the life cycle of the partnership. It is expected that every one of our customers will have unique requirements that call for us to engineer customized solutions to meet their specific needs.

The following is a sample of the services Sunland offers:

- Warehousing and distribution
- Value added services
- ISO 9001 certified facilities
- FTZ accessibility
- Solutions design

- Returns management
- Relabeling
- Rework
- Inventory management
- Sequencing
- Vendor managed inventory
- Inspection and testing
- Sampling
- Toll processing
- Drum filling
- Shuttle services
- TMS solutions

What Makes Sunland Different?

Our customers define what quality means to them, and we deliver by meeting those expectations and finding ways to innovate together. Team problem solving and developing innovative solutions is what we are passionate about.

Continuous improvement is a part of the culture at Sunland. Our associates are trained to recognize problems as opportunities, encouraged to ask "why," and rewarded for both wins and good tries.

In addition to having the experience, people, processes, and technology needed to design successful solutions to help our customers do what they do better, Sunland has proven leadership strategies and techniques to manage the changing dynamics of relationships over time. We deploy lean and other globally recognized tools that engage teams to systematically create value and provide the care and attention customers need at all levels of their organization.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Syfan Logistics



Jim Syfan
Chairman



Who We Are: Syfan Logistics is an asset-based transportation logistics company providing a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

Mission Statement: We will provide our customers a competitive advantage through superior transportation and logistics services. We will consistently strive to meet and exceed our customers' expectations of service through timely communication and quality information.

Vision Statement: We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.



Syfan Logistics

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817-337-9587

An American Tradition in Transportation

The Syfan family – Jim Syfan, wife Gloria, and their two sons, Greg and Steve – launched their original transportation company in 1984 just north of Atlanta in Gainesville, Ga. Their rise to success is a story of hard work and determination coming together to build an American tradition in transportation.

Syfan Logistics represents the family's heralded return to the logistics business after selling Turbo Logistics in 2006. In just under four years, their new company has grown to over 150 professional team members and drivers with an annual revenue run rate projected to surpass \$106 million by the end of 2015.

Growth in Intermodal Services is Booming

The fastest growing sector of Syfan Logistics is its Intermodal division, which is nearing a full one-third of overall operations. Although the company has always had the capability to handle intermodal traffic, Syfan now coordinates it on a daily basis. Their experience was spawned from a partnership with a major Class 1 railway company and a national parcel delivery carrier. Since then, their volume

of intermodal business has grown with each successful delivery.

Deep Roots in Hauling Refrigerated Foods

With its location in the heart of the U.S. poultry industry in Georgia, Syfan Logistics has long been well-versed in hauling deadline-sensitive, perishable food products. The company works extensively with the nation's largest foodstuffs companies in the poultry, seafood, confectionary, cereal and soft drink industries.

Syfan also brings their 40-year experience and commitment to on-time delivery to its non-food customers, including the world's largest package-delivery companies as well as the expedited divisions of America's major automotive manufacturers.

Key Services

In addition to its Intermodal division, Syfan Logistics provides the following key services:

■ Syfan Dedicated Fleet:

Syfan owns its own fleet of trucks and trailers (refrigerated, flatbed and dry van). This versatility is put to work with a dedicated fleet division focused exclusively on each customer's

individual shipping needs with a designated driver handling the same loads on a weekly basis.

■ Syfan Expedited: For the highest priority loads with the most demanding delivery schedules, no one in the industry has more experience in expedited logistics. The Syfans' vast experience in poultry and other national foodstuff industries has forged a unique sensitivity to deadline-oriented product shipping. When others say "no," the only answer you'll hear from Syfan Expedited is "yes."

■ Third-Party Logistics:

For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics is able to fill those emergency gaps with its reliable, pre-qualified team of core carriers.

■ Freight Management:

Syfan Logistics also can manage a company's entire shipping program with these Freight Management Services:

- Bidding and procurement
- Carrier realignment
- Order consolidation/load optimization
- Load execution
- Spot market management

The bottom line for customers is significant cost savings through greater operational efficiencies.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Technical Traffic Consultants Corporation

Customized solutions for Freight Expense Management. Services include freight bill audit, payment, data warehousing, reporting, analytics, and logistics consulting.



Since 1973, Technical Traffic Consultants has been providing customized solutions for freight preaudit, payment, and logistics support. Rooted in best business practices, Technical Traffic's service offering is tailored around the unique shipping characteristics, accounting rules, and reporting guidelines of each client we serve. Through this custom approach, continuous process improvements are collectively cultivated and result in long term business relationships.

As a full service firm, Technical Traffic handles all modes of transportation for both domestic and international freight movements, and can accommodate payment in any currency. With a fine attention to detail, we are capable of handling the most complex of business rules, costing models, and reporting requests.

Technical Traffic does not outsource any aspect of our operation, and all

services are performed at our 50,000 square foot facility in Congers, New York by our team of 145 transportation professionals. Additionally, we do not maintain any third party affiliations with carriers or brokers, which provides our clients with a purely independent and objective perspective.

Services offered by Technical Traffic include, but are not limited to, the following:

Pre Audit & Payment Services:

- Audit all Modes of Transportation
- Audit of Domestic & International Freight Charges
- Cost Allocation of General Ledgers, Store Numbers, Cost Centers, etc.
- Detail Data Capture
- Carrier Payment in any Currency
- Custom Reporting & Data Transfers
- Web Based Reporting Portal
- Carrier Inquiry & Support

Data Analysis:

- Freight Accruals
- KPI Metrics
- Carrier Reviews
- Freight Forecasting
- Freight as a Percent of Sale
- Executive Summaries
- Custom Requests

Logistics & Legal Support

- Rate & Pricing Analysis
- Freight Benchmarking Analysis
- Loss & Damage Claims
- Vendor Chargeback's
- Routing Guides
- In-house Transportation Attorney
- Carrier Negotiations
- Carrier Contract Drafting or Review

Technical Traffic Consultants Corporation

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TransGroup Worldwide Logistics

- U.S. Owned
- Globally Connected
- Transport & Logistics Nationwide/Worldwide
- Global Warehousing & Distribution
- Integrated Supply Chain Management
- Industry-Leading Technology
- Customer Centric Approach
- Custom Tailored Systems & Solutions
- Heavy Project Logistics



TransGroup is the multinational that cares, with the IT that thinks like you do.

We connect full Domestic and International capabilities across 90 worldwide stations with the best web-based technology in the industry. This allows us to do what others can't.

We create logistics solutions that matter.

International Services

- Global Air
- Worldwide Consolidation
- FCL/LCL
- Air & Ocean Charter
- Complete Project Cargo Svcs.
- Dangerous Goods
- Customs Brokerage
- Overseas Warehousing & Distribution
- FMC OTI/NVOCC Licensed
- C-TPAT Validated

North American Services

- Next Flight Out
- Next Day AM/PM
- Second Day
- TranSaver 3-5 Day
- Express LTL/FTL
- Hot Shot Options
- Specialized Equipment
- Air Charter
- Trade Show Services
- Asset Recovery/Reverse Logistics
- White Glove Services
- Warehousing & Distribution
- TransBorder Expertise (Canada/USA/Mexico)

Technology

- Global Tracking
- Online Shipment Initiation
- Worldwide P.O. Management
- Proactive Milestone & Status Notifications
- Reports/Metrics
- Global Warehouse Management
- TMS Online LTL Rating & Dispatch
- EDI/XML/ERP Integration
- Internally Developed for Maximum Flexibility

Get our Mobile App by visiting:
<http://app.transgroup.com>



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Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Transplace



Tom Sanderson
CEO

Mission Statement

To achieve supply chain excellence for our customers—North American manufacturers, retailers, and distributors—as a premier provider of transportation management services, intermodal, truck brokerage and SaaS TMS solutions.

To exceed customer expectations by continuously reducing costs and improving service. Our assets are people, proven processes, proprietary technology and scale.



CAPACITY SERVICES



Helping Your Business Grow

As the leading North American logistics provider, Transplace partners with many of the world's largest shippers to provide superior transportation management, and cost-effective intermodal and brokerage capabilities enhanced by industry leading technology and consulting services. Recognized for our award-winning solutions and experienced leadership, Transplace helps your business grow by reducing transportation costs and improving service to your customers.

Transportation Management

Whether you want a full outsourced solution, a pure technology solution, or something in between, our managed transportation team allows you to focus on core competencies while a trusted expert focuses on reducing your supply chain costs and improving service to your customers. Many of the largest manufacturers, retailers and distributors trust Transplace to manage more than \$6 billion of freight spend annually. Transplace ensures a rapid ROI as well as consistent long-term value, through the employment of:

- Proprietary SaaS Transportation Management System (TMS)
- Competitive Freight Pricing
- Carrier Freight Audit and Payment
- Robust Business Intelligence
- Collaborative Shipping

Freight Brokerage

You have unique capacity requirements. Capacity Services provides the competitive price point and service level you need by offering access to thousands of small to medium sized carriers. Depend on us to strategically move your freight door-to-door saving you time, cost and effort.

- Core Capacity Provider
- Flexible Capacity
- Seasonal Capacity
- Transactional Capacity
- Dedicated Capacity

Intermodal Services

As one of North America's largest intermodal companies and industry leaders in equipment management, systems, and customer service, Celtic International provides truck-like service at a lower total cost for shippers of all types and sizes. We manage the entire door-to-door process to deliver outstanding service. By focusing on the three areas of experienced personnel, equipment supply management and best-of-breed technology, we deliver value-added services to our customers. Our attention to detail and award-winning execution has been the foundation of our success.

International Services

Transporting goods across borders adds significant complexity to the supply chain.

Unstable fuel prices, increase in transportation demand, changing regulations and macroeconomic conditions all put pressure on the cost and capacity it takes to move goods across continents. With Transplace, cross-border distribution is smoother, faster, more predictable and more secure. Our multilingual staff and systems ensure clear communication, and our diversified carrier base mitigates the risk of a fast-changing environment. We know the border procedures, the local carriers to rely on, and the compliance requirements – and we put this knowledge and experience to work for you.

Transplace Centers of Excellence United States:

Corporate HQ: Frisco, TX
Chicago, Laredo, Lowell, AR,
Los Angeles, Philadelphia,
St. Louis, Stuttgart, AR

Canada:

Calgary, Montreal, Toronto

Mexico:

Mexico City, Monterrey

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888.445.9425

TRANSPLACE
The 3PL & Technology Company

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

TRANSPOREON Group Americas



Florian Dussler
CEO, TRANSPOREON
Group Americas

Mission Statement:

Our mission is to provide "Best in Class" industry specific solutions along the transportation management process, connecting shippers and their carriers worldwide.

TRANSPOREON's proven expertise in sourcing, rate management, execution, dock scheduling, mobile order management and freight bill audit enables shippers and carriers to succeed in today's challenging environment.

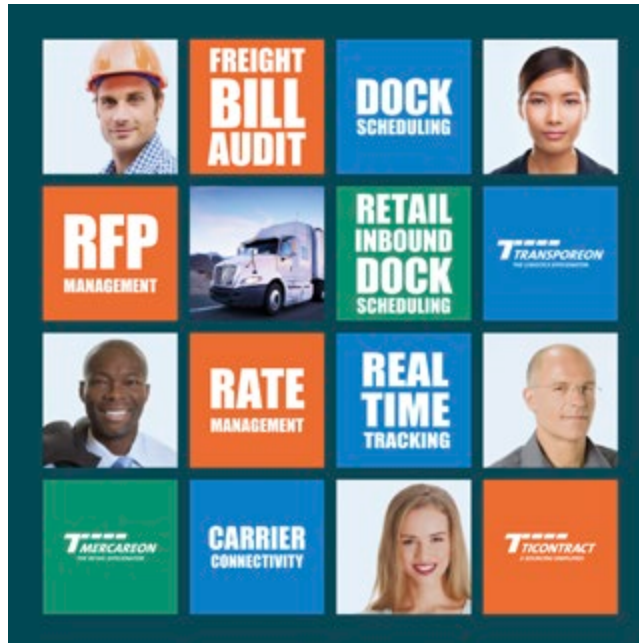


Deloitte
Technology Fast50

ORACLE Gold Partner

TRANSPOREON Group Americas

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Fort Washington, PA 19034
267-281-1555
www.transporeon.com/us
www.ticontract.com/us
www.mercareon.com



About the TRANSPOREON Group

The TRANSPOREON Group links manufacturers, retailers and wholesalers with logistics service providers. Headquartered in Philadelphia for its Americas operations, TRANSPOREON Group offers 3 SaaS based logistics platforms:

TRANSPOREON for transportation management; TICONTRACT for e-sourcing, procurement and freight bill auditing; MERCAREON for retail specific dock scheduling.

These 3 platforms currently link over 1,000 shippers, 45,000 carriers and 100,000 users in over 85 countries. TRANSPOREON's efficient, user-friendly Web-based solutions facilitate RFP management, load tendering, dock scheduling and real-time mobile tracking and tracing. Established in 2000 in Germany, TRANSPOREON's platforms successfully serve customers in North America ranging from mid-sized to blue chip.

Benefits of Working with TRANSPOREON Group:

- Proven ROI with proven methodology
- Customer driven solutions
- Reduction of waiting time at docks
- Cost savings through efficiency gains
- Increased transparency of carrier performance
- "Best in Class" transportation procurement
- Market insights and benchmarking
- Real time visibility
- Seamless communication between all supply chain partners

The Platforms Explained

TRANSPOREON enables efficient transportation management such as electronic load tendering, dock scheduling and mobile order management. Over 10 million shipments a year are handled with TRANSPOREON's leading platform that connects shippers and carriers.

www.transporeon.com/us

TICONTRACT is the leading platform for electronic transportation procurement, the management of freight rates and freight bill auditing. More than 8,000 RFPs have been handled worldwide in 2014 via TICONTRACT across all modes of transport.

www.ticontract.com/us

MERCAREON bridges the communication gap between retailers and their suppliers and carriers. This tailor-made inbound dock scheduling system is helping over 250 warehouse locations, 7500 carriers and 2500 suppliers adding efficiency in the highly competitive world of retail logistics.

www.mercareon.com

**TRANSPOREON
GROUP**

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Transportation Insight



Chris Baltz
President and CEO

Through evaluation, innovation and best-in-class LEAN supply chain solutions, we help our clients create sustained competitive advantage and dominate their market.

Enterprise Logistics Services

- Domestic Transportation
- International Transportation
- Warehousing
- Private Fleet Consulting
- Outsourced Execution
- LTL and TL Transactional
- Extended LEAN® Consulting
- Supply Chain Analytics
- Insight Fusion® Big Data Solution
- Supply Chain Sourcing of Indirect Materials including Secondary Packaging



Transportation Insight, LLC

Corporate Hickory, NC
Bentonville, AR
Atlanta, GA
Charlotte, NC
877-226-9950

info@transportationinsight.com
www.transportationinsight.com



Enterprise Logistics

Founded in 1999, Transportation Insight is a global Enterprise Logistics Provider serving as a non-asset-based logistics adviser and business strategist to hundreds of manufacturers, distributors and retailers ranging from midsize companies to Fortune 500 corporations.

Continuous Improvement

With more than 500 years of combined executive-level logistics experience, we help clients increase logistics productivity and foster long-term, enterprise value creation. Utilizing our **Extended LEAN®** continuous improvement methodology, our clients remove non-value-added activities from their end-to-end supply chains. As a result, they reduce logistics costs, improve operational efficiency, maximize profits, improve customer service, increase visibility and gain supply chain control.

Logistics Management

Co-managed Logistics®, our consultative, collaborative approach to logistics management, has been successful for hundreds of companies worldwide by allowing shippers to maintain

the level of logistics control they desire. From the C-suite to the Logistics Manager, our clients consider us a trusted expert that sources and supports all domestic transportation modes, international freight forwarding and integrated warehousing services with excellence. In addition, we offer carrier contract and rate administration, private fleet consulting, claims processing and outsourced execution services.

Financial Settlement

Our **freight invoice audit and payment services** provide benefits far beyond ensuring the accuracy of every invoice. We help companies improve accounting efficiency through consolidated electronic billing, automated General Ledger (GL) coding, timely carrier payment, refunds for service provider failures and freight accruals. Using the massive amounts of invoice information in our data warehouse, we apply algorithms to glean business intelligence that supports client strategic planning and decision-making.

Technology

Through **Insight TMS®**, our customizable, web-based Transportation Management System, shippers have total asset visibility from foreign ports to the customer's door through one interface. Insight TMS users can also automate logistics tasks such as load tendering, shipment tracking, rate shopping, dock scheduling, Bill of Lading creation and others. To minimize your investment, we provide extensive training while requiring no installation or maintenance costs.

Business Insight

Our comprehensive **Business Insight** offering delivers complete supply chain visibility in the present, past and future. **Insight Now** enables you to identify optimal shipment routing, select the best service providers, access in-transit tracking and execute shipments faster. **Historical Insight** provides customized reporting to uncover missed opportunities, spot business trends and make data-driven decisions. To bring **Future Insight**, our Supply Chain Analytics group utilizes advanced network modeling tools and a consultative continuous improvement approach to ensure your network can adjust quickly to supply and demand changes while maintaining maximum productivity. And, with mobile data delivery tools such as **Insight Fusion®**, our interactive business intelligence portal, we provide all of this reliable information when, where and how you need it.

 **Transportation Insight®**
Evaluate. Innovate. Dominate.

Take the next step now.

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TransportGistics

www.blgen.com
www.freighttracing.com
www.insourceaudit.com
www.productreturns.com
www.routingguides.com
www.tgibid.com
www.tgirater.com

TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services



TransportGistics

TransportGistics, Inc.

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Suite 202
Bohemia, NY 11716
631-567-4100
Fax: 631-563-2497
sales@transportgistics.com

Simpler-is-better transportation management and logistics solutions.

Transportation Management and Logistics Solutions

TransportGistics is a global, multi-product and services company that provides market leading, simple, incremental solutions for transportation and logistics management. Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-to-implement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to

meet requirements to improve business processes, reduce costs and enhance service offerings.

- **BLGen:** Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- **FreightTracing:** Provides complete shipment visibility, including alerts.
- **InsourceAudit:** A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- **ProductReturns:** Enables users to automatically generate return authorizations, route shipments via least-cost carriers, generate bar-coded Bills of Lading, and facilitates the receiving and accounts payable/receivable processes.
- **RoutingGuides:** Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute and track receipt of new or updated Routing Guides.
- **TGIBid:** TGIBid is a

cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria, (price, transit time, etc).

- **TGIRater:** Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at **631-567-4100**, or visit us on the web at www.transportgistics.com

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Trax Technologies



J. Scott Nelson

Founder, President & CEO

Trax is committed to enabling buyers and sellers of logistics services to efficiently and effectively generate the highest-quality data available from their information supply chains to drive:

- efficient, well-controlled, and accurate transaction processing
- enforcement of governance, risk, and compliance processes and controls
- timely, accurate financial reporting
- timely, consistent, global supply chain visibility, analytics, and business intelligence



Trax estimates that poor logistics data quality costs companies hundreds of billions of dollars a year, globally. This estimate is based on Trax's experience processing more than a billion freight transactions for the world's leading shippers over the past 20 years. The high cost of poor data quality arises from process inefficiencies, uncontrolled financial risk, distorted financial reporting, and suboptimal decision making.

To reduce the cost and inefficiencies resulting from poor-quality logistics data, Trax has developed the world's first and only logistics data refinery. The service enables any company to enjoy the benefits of greatly improved logistics data.

Trax's cloud-based data-refinery platform receives, standardizes, normalizes, and corrects logistics data extracted from the information supply chains of its clients. The Trax data refinery eliminates processing errors caused by incomplete, inconsistent and

inaccurate data. Refined data enables companies to identify and reduce unmanaged financial risk. Buyers post expenses sooner, more efficiently, and more accurately. Sellers get paid faster, more efficiently, and more accurately. And refined data greatly enhances the value of supply-chain analytics.

By combining high-quality data with robust analytics, both buyers and sellers gain reliable, timely, and globally consistent visibility into their supply chains. High-quality data drives high-quality, reliable decisions.

Whether your logistics operations cost millions or billions of dollars a year, you want to know your company's processes and financial controls are effective and consistent. A Trax financial risk-scoring system (patent pending) gauges

the effectiveness of financial controls and processes for both buyers and sellers of logistics services. The Trax Score measures the unmanaged financial risk associated with each invoice. It also points toward risk-reduction initiatives that will deliver high return on investment.

Trax continues to work with the world's largest companies to reduce costs and risks in their supply chains through enhanced data quality. Trax ensures that these companies have the highest-quality logistics data available to drive efficient, well-controlled, and accurate processes for Logistics, Finance, Audit, and Risk Management.

Trax is headquartered in the U.S., with offices in Europe, Asia, and Latin America.

For more information, visit www.traxtech.com.

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www.traxtech.com



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Tucker Company Worldwide Inc.



Jeff Tucker
CEO



Jim Tucker
President & COO

Mission Statement:

Tucker Company Worldwide Inc. is committed to safely providing our customers with competitively priced, comprehensive freight management programs that deliver.

= ISO 9001:2008 =
COMPANY WITH
QUALITY SYSTEM
CERTIFIED BY DNV



Tucker Company Worldwide, Inc.

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www.tuckerco.com



Tucker Company Worldwide, Inc. operates America's oldest privately held freight brokerage authority. We are a third party logistics (3PL) business with NVOCC and ocean freight forwarding authorities who are focused on providing customized and focused logistics services and expertise throughout a broad array of industries. No matter the complexities, Tucker seamlessly adapts to meet your supply chain needs safely and efficiently.

Our product specialty categories include: general commodities, healthcare, temperature control, energy industry, military and government. Tucker's team is also expert in following domestic freight modes, types and programs. From routine

LTL and truckload to managed programs, over-dimensional and project cargo.

Areas of concentrated expertise include: extremely high value cargo, selection and use of credentialed carriers and high security carriers, Rx and OTC pharmaceuticals, JIT/tight timetables, adherence to, and validation of contractual, site-specific and product-specific care requirements.

Tucker's service covers all points in North America and the World with all modes: truck, train, ship and plane. Tucker operates as an NVOCC and ocean freight forwarder (FMC#021989NF).

Tucker values building strong carrier and customer relationships to leverage and ensure that our network delivers

results for your business. As industry capacity and market forces ebb and flow, Tucker keeps you well positioned to reach your market every day.

With Tucker in the picture, your organization can scale up, down, flex or recover at a moment's notice. We've got you covered. Tucker Company Worldwide - Safely Delivering Results for over 50 years!

Specialized Divisions at Your Service

- North American Freight Group (brokerage)
- Dedicated Logistics Group (3PL)
- Government Freight Group
- International (NVOCC & OFF)

Specialties

- Truckload & Expedited
- Managed LTL
- Intermodal
- Towaway and/or Driveaway
- Inbound & Outbound Management
- Container and Pier Work
- Ocean Freight
- Temperature Control, Cold Chain; Ambient; Reefer; Protect from Freeze
- Heavy Haul, Specialized & Project Cargo
- Project Management
- Rigging
- Plant Relocations
- Trailer Pulls

High Safety & Security Cargo

- Healthcare & Pharmaceuticals
- Medical Diagnostics
- Specialty Chemicals
- Capital Equipment
- Energy Industry
- Electronics

Expedited Services

- Truckload & LTL
- Air Freight & Chartered Flights

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U.S. Bank Freight Payment



Rick Erickson

*Global Director of Freight
Payment Solutions*

Count on U.S. Bank Freight Payment

An effective supply chain has the right goods in the right place at the right time – that means fostering strong carrier relationships. You need a payment partner you can trust to pay your carriers on time, provide the visibility needed to ensure efficiency, and be there day in and day out.



Looking to reduce cost in your supply chain and increase transportation service levels? U.S. Bank Freight Payment can help. Transportation invoices are complicated, detailed and often involve specific freight audit requirements. We help logistics professionals manage global freight payment and audit for all transportation modes with a single solution.

As a leading global transportation solution, U.S. Bank Freight Payment processes millions of freight invoices annually. We help some of the largest corporations and government agencies in the world uncover cost savings, increase financial control and gain visibility into freight spend.

Add efficiencies and cost savings to your supply chain

- Save money and ensure clean data with 100%

- Improve visibility with a single, real-time view across all business units, geographies
- Simplify your freight payment processes with one solution for all transportation modes and multiple methods for quick and easy invoice submission
- Leverage industry leading cash management solutions to extend payment terms while carriers receive faster payments without renegotiating contracts.
- Collaborate online for quick and efficient exception resolution
- Put strategic supply chain data at your fingertips

Rely on unrivaled financial responsibility and supply chain expertise

As a bank, we go beyond the basic SOX and SSAE 16 Type 2 certification to meet the rigorous regulation, audit, and compliance requirements of the financial industry.

Depend on our experience

We pioneered electronic freight payment and our people come from the transportation and logistics industry. U.S. Bank continues to develop the solutions to meet the financial needs of a healthy supply chain.

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U.S. Bank Freight Payment

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LinkedIn: linkedin.com/
company/corporate-payment-
systems



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UltraShipTMS



Nicholas Carretta
President

Company Mission:

To support transportation, logistics, IT and finance departments in their pursuit of ongoing improvements in visibility, efficiency and cost savings through the design, implementation and support of world-class SaaS technology solutions for in-and out-bound logistics, common carrier and private fleet management.



UltraYMS – This newest module completes end-to-end coverage of the transportation portion of the supply chain. As part of the proven UltraShipTMS platform, UltraYMS closes the loop, ensuring uninterrupted visibility from your dock door to their dock door.

For every step of the way between dock doors, freight is moved with the utmost efficiency – inbound or outbound with:

UltraShipTMS – Manages common/dedicated carrier movements and private fleet activity from a single application. SaaS delivery model ensures no hardware expenses and very minimal commitment of IT resources. Successful organizations leverage UltraShipTMS automate and improve processes such as:

- Rating, routing & tendering
- Reverse logistics & backhauls
- Scheduling
- Private/dedicated fleet management
- Freight audit/payment
- Carrier & customer communications

UltraShipTMS includes robust reporting, transforming raw data into actionable intelligence for better planning and forecasting.

LoadFusion

Optimizer – Use the 2013 “Transportation Product of the Year” to view and compare routes, schedules and loading models in seconds (see video)! Consolidate orders, maximize cubes and plan continuous moves, ensuring the most cost-effective use of equipment and resources. The best tool in the market for freight and route optimization, LoadFusion reduces freight cost, miles and CO₂ emissions

Private & Dedicated Fleet Management – UltraShipTMS brings unmatched private fleet management functionality to shippers employing a mixture of common carrier and private/dedicated fleets as part of a comprehensive TMS application. From dispatching, backhaul management and driver payroll to driver/equipment history, vehicle position

monitoring and communications, UltraShipTMS is your single source solution.

Inbound Logistics – With functionality to aid carriers, DC operations and supply chain management UltraShipTMS fosters collaboration between your business and business partners using Ultra’s collaborative inbound logistics portal, eliminating the communication challenges that slow deliveries and interrupt just-in-time manufacturing strategies.

Call (800) 731-7512 or visit UltraShipTMS.com today to take a self-guided online demo of our product or to learn more.

UltraShipTMS

17-17 Route 208 North
Fair Lawn, NJ 07410

800-731-7512

www.ultrashiptms.com

[www.linkedin.com/
company/2942360](http://www.linkedin.com/company/2942360)

twitter.com/UltraShipTMS

Supply Chain Collaborator Blog:
UltraShipTMS.com/blog



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Universal Truckload Services, Inc.



Jeff Rogers
CEO

Mission:

To be our customers' first choice in logistics by consistently delivering exceptional value through sustainable, innovative solutions performed by dedicated associates. Our people make the difference!



Universal is a leading edge asset-light logistics provider. We offer a comprehensive suite of supply solutions providing Value-Added, Transportation, Intermodal and Specialized services across the globe.

Value-Added

- Cross-docks
- Consolidation
- Kitting
- Sequencing
- Sub-Assembly
- Warehousing
- Repacking
- Line-side Delivery
- Material Handling
- Reverse Logistics
- Order Fulfillment
- Project Management

- Machining
- Axle & Chassis Assembly

Transportation

- Flatbed
- Heavy Haul
- Oilfield
- Van
- Refrigerated
- Shuttle
- Dedicated
- Drive Away
- Truckload Brokerage
- Switching & Yard Management
- Transportation Management

Intermodal

- Port & Rail Drayage
- Domestic Intermodal
- Container Yard Services
- Intermodal Flatbed

Specialized

- Air Freight Forwarding (Domestic, International)
- Ocean Freight Forwarding [Full Container Load (FCL), Less than Container Load (LCL), NVOCC Consolidation]
- Worldwide Air Charter
- Customs Brokerage (Full service, licensed customs brokers)
- Ground Expedite (Point-to-Point, Expedite relay services)
- Final-Mile Delivery
- Transportation

Universal Truckload Services, Inc.

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universal-truckload-services



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University of Tennessee

The University of Tennessee is ranked among the nation's top public universities, and is on an aggressive path to join its peers in the country's Top 25.

Accredited by the Southern Association of Colleges and Schools, we are Tennessee's largest research institution, leading the state in the number of degrees awarded annually. From 11 colleges, our students receive undergraduate, graduate, and professional degrees from more than 300 programs.

Our students build a strong foundation through challenging coursework, ongoing academic support, and countless chances to learn outside the classroom.



Executive Programs—Global Supply Chain Management

Why do so many people spend so much time implementing supply chain management? Because it's an unparalleled way to leverage your company's competitive advantage. The fierce competition in today's marketplace is led by advances in technology, globalization, and information availability. In highly competitive markets, it isn't enough to simply pursue market share—you must partner successfully with your supply chain organizations to produce value and optimize profitability.

For more than 50 years, University of Tennessee faculty have played a major role in the supply chain arena, conducting innovative research, publishing leading-edge findings, writing industry-standard textbooks, and creating the manual to which companies successful in supply chain management adhere. We offer comprehensive supply-chain management/logistics

programming across the entire educational spectrum, as well as customized solutions to fit your specific needs.

Our program is...

- The first to offer supply chain management certification
- The only program for contractor performance-based logistics (PBL)
- The only source for Vested Outsourcing

We offer extensive programming in sourcing/procurement, reflecting our applied research, expertise, and award-winning global work in the field with business and government.

Supply Chain Management Certification

To earn your certification in supply chain management, you must complete...

- Our Global Supply Chain Executive Development program
- Our Demand Management in the Supply Chain program
- Three additional 2.5-day

programs from the supply chain program listing

- The supply chain management knowledge assessments that follow each program Courses may be taken in any sequence and will be offered at least once each year. There is no time limit for completing the certification.

Faculty and Staff Profiles

Our accomplished faculty bring their depth of business scholarship and industry experience to ensure you have the most impactful experience possible. Additionally, our committed staff will be there every step of the way to support you and the goals you want to create.

University of Tennessee

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www.utk.edu



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UPS

**High-tech supply chains require high-tech logistics solutions**

Today, nothing stands still, especially in the fast-paced high tech industry. At UPS, we understand the challenges of 21st century high-tech manufacturing. We bring logistics expertise, a global infrastructure, industry-leading technology and full commitment to the growth of our high-tech customers. UPS can identify better ways to meet the increasingly complex – and constantly changing – logistics that grow with globalization in the high-tech industry.

**UPS**

World Headquarters
55 Glenlake Parkway NE
Atlanta, GA 30328
United States
1-800-PICK-UPS
www.ups.com

Leverage the strength of UPS:

- **Global Delivery:** UPS has global reach to over 220 countries and territories and global market expertise.
- **Global Sourcing:** With a worldwide, multi-modal network of air, ground and ocean freight, package delivery and other logistics solutions unmatched in versatility and global reach.
- **Inventory Management:** UPS warehousing and distribution services with facilities in key locations around the globe.
- **Customer Experience:** The world's most reliable delivery network with services such as UPS My Choice®, an industry first that gives your customers unrivaled flexibility in scheduling residential deliveries.

With proven experience and global capabilities, UPS is a single source that can help you drive efficiencies and improve your business performance.

We'll recommend the solutions needed to meet your specific objectives and demonstrate the value they can provide. Visit UPS.com/hightech for more information.

Take the next step now.

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UTi Worldwide

**Supply chain solutions that deliver.****Supply Chain Solutions That Deliver**

UTi is one of the industry's leading non-asset based, global third party logistics providers. We deliver competitive advantage to each of our client's supply chains through innovative, integrated solutions. We are committed to delivering value that will help clients succeed in today's uncertain economic environment. This means maintaining an external focus on the global marketplace, being alert to potential obstacles as well as opportunities, and having solutions ready that can eliminate complexity.

Our primary services include:

- Air and Ocean Freight Forwarding
- Contract Logistics
- Customs Brokerage
- Distribution
- Managed Transportation Services
- Supply Chain Consulting

UTi Worldwide

c/o UTi, Services, Inc.
100 Oceangate, Suite 1500
Long Beach, CA 90802
+1 (562) 552 9400
www.go2uti.com

UTi Freight Forwarding

With 310 freight forwarding locations, in 59 countries, UTi believes freight transportation is about reducing costs while delivering goods when and where they are needed. Value is provided through inter-modal shipping at competitive rates, utilizing air, ocean, surface and specialty transportation services.

UTi Contract Logistics

Operating a global footprint of 230 logistics centers with more than 26 million square feet of warehousing worldwide, UTi can store, configure and deliver your products while maintaining the visibility and inventory management you need to effectively manage your business. Whether delivering goods to a global client base or managing complex inbound supply chains, our transportation and inventory optimization tools reduce network costs and improve product availability.

UTi Supply Chain Design and Innovation

UTi leverages our global network, IT systems, relationships with transportation providers, and expertise in outsourcing to improve visibility and reduce costs. Our team can help you build a business case for change, innovation and cost reduction in your organization.

Competitive Advantage

At UTi, our people are the most important resource in keeping our commitments to clients. We nurture talent, providing an atmosphere conducive to performance excellence by each and every person. This is why we can say, at UTi, there's not a weak link in the chain.

**Take the next step now.**

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Vantix Logistics

3PL for Restaurants – Our Specialty



Vantix Logistics has been meeting the rigorous demands of some of America's top restaurant brands, chains and distributors for over 20 years.

To help ensure food safety, quality and optimal cost, we maintain relationships with more than 5,000 carriers, and through our parent company McLane Company, Inc., we have access to one of the nation's largest private fleets of multi-temp trailers.

These relationships, combined with our cutting-edge logistics technology, enable us to create the very best foodservice logistics solutions possible.

In your business, you need a 3PL partner with comprehensive foodservice industry expertise, a true

understanding of freight and transportation and the ability to safely deliver a range of products—from dry goods, cooler and freezer, to cleaning supplies and restaurant

equipment. Vantix is your 3PL solution.

For more information, visit VantixLogistics.com or call Charles Bostick at 972-371-5014.

Vantix Logistics
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www.vantixlogistics.com



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Wagner Logistics



The Wagner Way

The Wagner family founded the company on the principle that every customer is a big deal. The Wagner Way continues to permeate in our integrity of actions and genuine customer service focus.

Our can-do culture engenders a certain mindset that we believe fosters a distinct competitive advantage for our clients: We want to tackle your biggest, most complex supply chain challenges. Whatever it is, whatever it takes. We say, "Bring it."



Wagner Logistics

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www.wagnerlogistics.com

Marketing & Sales

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Connect With Wagner

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[Twitter.com/wagnerlogistics](https://twitter.com/wagnerlogistics)
[Facebook.com](https://www.facebook.com)



Honored fourteen
years in a row

Who We Are

Wagner Logistics has been tackling unique supply chain challenges since 1946. Whether it's inventory issues, new market entry, expanding or utilizing speed-to-market capabilities – Wagner has you covered!

A premier 3PL provider offering dedicated warehousing, transportation, packaging and fulfillment services across the United States. Wagner customers enjoy greater speed-to-market at lower cost, at every stage, from manufacture to mass consumption.

Wagner's operation utilizes a tier-one warehouse and transportation management system that can be deployed at multiple customer sites. Our IT team uses their cutting-edge technology to quickly set up in any location, increasing our speed-to-market capabilities.

We provide customers the freedom to focus on their business core competencies.

Transportation

Wagner Logistics is small enough to care about your freight but large enough that numerous Fortune 500 companies trust us to deliver as needed throughout North America. Our team can take on small projects, thousands of loads, or any job in between. Assets are deployed when consistent volume demands consistent capacity. Longstanding partnerships with house carriers extend our reach and deliver superior customer service. Wagner ensures our customers' transportation needs are met strategically and cost-effectively.

Warehousing

As a nimble lead logistics provider, we build flexible leases and enter new markets to meet customers' needs in today's fast paced environment. Our detailed speed-to-market process will show how we respond quickly to unique warehousing needs and exceed expectations every time. We can locate it, obtain it and run it.

Fulfillment

Through a proven process, our multi-channel fulfillment operations can take on any size project. We pick, pack, and ship everything from multiple truckloads a day going to big-box retailers all the way to individual specialized pieces. Our Advance Ship Notice (ASN) and compliance with retailer routing guides allows you to feel confident Wagner has it covered!

Packaging

We can be an extension of your product line – connecting the dots between your business and the ultimate consumer. Wagner continues to provide quality value-added services to our customers and has been for decades – that means faster delivery, quicker turnarounds, lower risk, and continued savings. We reduce your points of contact by collaborating with the strengths of manufacturers, big-box retailers and packaging design firms while giving you visibility into each project.

Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Weber Logistics



Daniel M. Frank
President

Mission Statement:

Weber Logistics connects growing brands to Western U.S. markets.

Founded in 1924, Weber is the leading provider of warehousing, transportation and import logistics services in the Western U.S.



Weber Logistics provides growing companies in the CPG, food, retail, and chemical sectors with flexible distribution solutions for the Western U.S. No other 3PL – large or small, global or regional – can match Weber's market knowledge and logistics infrastructure in Southern California and the Western Region.

- 3 million square feet of space
- Fleet of trucks, including temperature-controlled trailers, for next-day direct delivery within the region
- Comprehensive import logistics services for LA/Long Beach

Warehousing Services

We operate dedicated and shared-use facilities in LA County, the Inland Empire, Northern California, and Arizona.

- Vendor compliance services to minimize chargebacks
- eCommerce fulfillment
- Value-added postponement services and final packaging

Transportation Services

Weber delivers anytime, anywhere, on any mode. Our specialty: final mile delivery to grocery and mass retail stores and distribution centers in the region

- Temperature-controlled delivery of food, beverage, and candy products
- Pool distribution, including receipt of full truckloads, sortation by consignee, and final-mile delivery

Port Services

Weber's experience in West Coast port services helps get your imports to market faster.

- Reliable, economical drayage service using a 100% clean truck fleet
- Transloading of import containers for inland distribution

Industry Recognition

Weber is widely recognized for its innovative logistics work.

- Inbound Logistics' Top 100 3PLs
- Supply Chain Brain's 100 Great Supply Chain Partners
- Logistics Management's Top 50 3PLs
- Global Trade's Top 10 Temperature-Controlled Warehouse Providers
- Food Logistics' Top 3PLs and Top 100 Technology Providers

Going West? Go Weber.

If your company requires an experienced partner for a Western U.S. logistics project, let's talk.

Weber Logistics

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Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Wen-Parker Logistics



Steven A. Emanuel

President and Chief Operating Officer



Since 1997, Wen-Parker Logistics' (WPL) mission is to provide leading edge global supply chain solutions that deliver innovation, value and world-class service. We strive to operate as a true business partner with each of our clients in an effort to maximize the performance and efficiency of their individual supply chains. Our comprehensive menu of end-to-end supply chain services includes air and ocean transportation, customs brokerage, trucking and container drayage, purchase order management and warehousing & distribution services.

WPL's global headquarters is located in Mahwah, New Jersey (EWR) about 30 miles north of New York City. We currently service over 80 countries worldwide with our global footprint of 25 owned and operated WPL offices, which includes 8 locations in the US and 17 more located in high impact markets throughout Asia. We supplement our owned global office network with a carefully

selected network of agent partners who provide local service and expertise throughout the balance of the Asia Pacific region, Latin America, Europe, the Middle East and Africa together providing unmatched worldwide coverage and service in all major commercial centers and sourcing markets across the globe.

At WPL our specialty is Fashion and Retail and we are proud to have a client list that includes some of the world's most respected and well-known brand names to demonstrate this concentration. Our broader expertise however, is in designing and delivering global supply chain solutions across many sectors and we have additional focus and experience in a number of diverse vertical markets such as Automotive, Consumer Electronics, Medical Devices and Equipment, Cosmetics and many others. WPL distinguishes ourselves among our closest competitors by being a leader in the use and application of innovative supply chain

technology solutions. We utilize technology to drive greater productivity and maximize efficiency both in our own internal operations and to provide our clients with shipment visibility and leading edge supply chain data solutions and tools that go far beyond moving cargo from point A to point B.

To learn more about WPL, our vertical market concentrations, and how our team of global professionals can tailor global logistics solutions for your company call us at (888) 978-3029 or (201) 312-6635 or visit our website at www.wen-parker.com.

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Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Werner Enterprises/Werner Global Logistics



Derek Leathers
President & COO

Mission Statement:

To deliver value to our customers, business partners and shareholders through leading-edge global supply chain solutions that exceed expectations and promote safety while we remain customer focused and asset-backed.

Werner Enterprises Global Headquarters

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Werner Global Logistics (Shanghai) Co., Ltd.

South 23/F Harbour Building
1 Fenghe Road
Shanghai, China 200120
Phone: 86.21.3887.9520



The Leader in Freight Transportation Innovation

Werner Enterprises offers a variety of freight management solutions for customers of all sizes and industry types. In nearly 60 years, the company has evolved from a one-truck operation to a full-service transportation and logistics provider with coverage throughout North America, Asia, Europe, South America, Africa and Australia.

From design through implementation, Werner Enterprises delivers complete freight management programs customized to meet the customer's unique needs. From project-sized initiatives to full-fledged single source freight management, Werner's customized programs provide its customers with a single point of contact, door-to-door visibility, integrated optimization technology and a full range of managed services.

Supporting the company's comprehensive solutions are Werner Enterprises' leading-edge technology, experienced professionals and extensive global network.

Freight Movement

Our portfolio of supply chain solutions throughout North America, Asia, Europe, South America, Africa and Australia is backed by our network of 7,100 trucks and 10,500 alliance carriers across all modes. This provides an assortment of movement options including:

- Van: Long Haul, Regional and Expedited
 - Asset and alliance carrier solutions, covering 48 states, Canada and Mexico
- Dedicated
- Intermodal
 - Multimodal TOFC and COFC solutions serving North America utilizing all major rails
- Ocean
 - Licensed NVOCC, freight forwarder and U.S. Customs Broker
- Air
 - IATA airfreight forwarder with global contracts
- Temperature-Controlled
- Flatbed and Over-Dimensional Services
- Power Only

- Bulk
- LTL
- Warehousing
- Supplier Diversity

Global Implementation

As customers have expanded overseas, Werner has developed logistics and cross border initiatives to support their needs. Werner Global Logistics provides seamless supply chain solutions and door-to-door services using one operating platform. This is achieved through our global network of offices and agents, a global shipment visibility platform, warehousing, cross-docking facilities, and road and rail capabilities, which are all supported by Werner's own assets.

Werner was recognized as one of the first North American companies to receive combined approval to operate as a wholly owned foreign entity in freight forwarding, ground transportation, logistics, trading and NVOCC services in China.

Technological Advantages

Throughout all initiatives, domestic or global, Werner's freight management programs are strategically implemented with the company's proprietary software to provide customers visibility, capacity loading and timely deliveries. By integrating leading-edge technology with our comprehensive solutions, Werner is able to provide complete supply chain continuity.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

YardView

Yard Management Software



Nathan Harris
President.

YardView yard management software provides our customers with efficient and economical network-wide visibility and control of trailer and container inventory.

Our customers see immediate operational improvements, a very fast return on investment and rapid improvement in customer service.

See what you've been missing with YardView.



YardView, the missing piece.

YardView is a fast, easy and economical way to bring yard management sophistication to your operations.

YardView yard management software allows you to do more with fewer resources:

- Achieve 50% reduction in wait time for trailer moves.
- Minimize detention and demurrage.
- Gain 100 percent visibility between the fence line and the warehouse.

Perfect Visibility

YardView provides perfect visibility and management of your distribution center trailers and containers.

Flexibility

YardView can handle any size operation and can grow as you grow.

Designed by operators

Designed from an operators perspective. Guards and Warehouse workers have a simple interface.

Easy to Learn

YardView follows current processes and uses familiar names. Learning is easy and intuitive.

Quick Deployment

YardView logistics software can be quickly deployed. Once we have the data we need to configure YardView we can have you ready in a few days.

Built-in Reports

Quick reports are available by clicking on drag and drop icons from the report menu and all reports are exportable to Excel.

Multiple Facilities

YardView can handle multiple facilities, multiple areas and many parking locations, including inter-plant activity if desired. Each facility and each user role can have it's own data page configuration and localized drop down values.

Meeting Your Needs

YardView has the operational expertise and software know-how to meet the most challenging yard management requirements. Our knowledgeable experts will work with you to understand your processes and requirements so YardView is configured the way you need it.

Whether you have a single yard driver or many, YardView will help you save time and money by automating your yard operations.

See what you've been missing with YardView.

YardView

599 Topeka Way
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303-781-3430
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www.yardview.com



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

Yusen Logistics



Kunihiko Miyoshi
President & CEO

At Yusen Logistics, our mission is to contribute to global economic development and earn the trust of our customers, so we can help them maximize their corporate value. Through our long-standing customer relationships, we have a deep understanding of their business, which enables us to provide them with practical logistics services and solutions.



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www.linkedin.com/company/
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?trk=tabs_biz_home



Yusen Logistics is an award-winning global logistics provider with over 55 years of expertise in freight forwarding and transportation. With more than 19,000 employees and 400 offices worldwide, it provides services to customers across Asia, Europe, North and South America, and Australasia. As a member of the NYK Group, it is one of the world's largest and most recognized global transportation companies.

Innovative Supply Chain Solutions

As your supply chain partner, Yusen Logistics develops, plans and delivers supply chain solutions addressing today's toughest market demands. Leveraging its global network and industry expertise, Yusen Logistics' supply chain professionals collaborate with their customers to formulate strategies that optimize cargo transportation processes and lead to measurable cost savings and efficiencies. Yusen Logistics is innovative driven, providing a strategic transportation service mix to build advanced, customized solutions for its customers.

Service Scope

Yusen Logistics' ability to provide solutions across industries and companies, regardless

of size and location, comes from its strong global scope. Internationally, Yusen Logistics provides ocean and air freight forwarding, customs and origin consolidation services as part of an overall import management program, or as standalone services to support existing supply chains. Domestically, it provides multiple inland transportation options, including intermodal, full and less-than container load trucking and specialized services including project cargo. These are further supported by fulfillment, transload and reverse logistics solutions, managed under its global warehouse network.

Yusen Logistics' broad service scope and powerful IT platform allow it to work with customers where they have the most need, providing them measurable long-term value. Its portfolio umbrella allows Yusen Logistics to support specific local challenges or globally as a logistics partner.

Technological Infrastructure

Yusen Logistics provides visibility, tracking and planning across the supply chain, from origin-to-destination. As a proprietary online solution, Yusen Logistics' systems are customizable and integrate seamlessly with each customer's current systems and processes. The flexibility afforded by this approach allows for quick implementation times and minimal business disruptions, while providing maximum business control.

Pledge for Sustainability

Yusen Logistics is passionate and committed to helping its customers reduce their impact on the environment. As part of a list of select companies, Yusen Logistics has the honor of being recognized by the following organizations for its green initiatives and sustainable business operations:

- Morningstar Social Investment Index
- Dow Jones Sustainability Index
- RobecoSAM Sustainability Award for 2014

Yusen Logistics takes great pride in providing new and innovative ways to support its customers in developing a more robust and environmentally conscious supply chain operation.



Take the next step now.

Request information, pricing, or a proposal at inboundlogistics.com/planner-rfp

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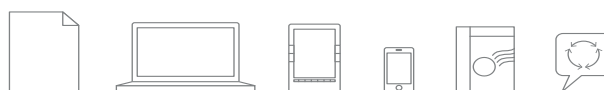
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The Logistics Planner inboundlogistics.com/planner

Our Logistics Planner includes in-depth company profiles of the leaders in logistics, including their mission and vision, detailed information on their capabilities, Web and e-mail links, video, and a built-in RFP to connect with their solutions.

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