



**inbound**  
**logistics**

SPECIAL SUPPLEMENT

# **2016** **LOGISTICS** **PLANNER**

WILL 2016 BRING YOU BUSINESS OPPORTUNITY OR MORE complex supply chain challenges? Even if your answer is “both”, the Logistics Planner can help. When business opportunities and challenges converge, company executives usually look to you and your supply and logistics team to leverage opportunities and foster customer service agility needed to keep the enterprise growing. This past year, *Inbound Logistics* readers reported that they are even more committed to using demand-driven logistics practices to drive efficiencies across extended supply lines and serve customers with the agility and flexibility that a new era of supply chain impatience demands.

We created the Logistics Planner almost 25 years ago after readers like you asked for a resource that could help with transportation and logistics change management. Part of the Logistics Planner mission has been to shine light on leading companies, and their solutions, so that you and all readers — across all channels, in all types of enterprises, and at all stages in their careers — may benefit from those supply chain success stories.

The important part of the Planner mission is to help you identify and select the best carriers, the most effective technology, and the leading logistics providers whose solutions best dovetail with your needs now, and in the future. We produce the Logistics Planner any way you want it: in print, on the Web, in digital, tablet, and iPad editions, and now in a new eBook edition. We also summarize the profiles in our *DiaLog* e-newsletters, and thread them throughout all our social media networks. The Logistics Planner is there to work for you when and where you need it.

This year's Logistics Planner features an exclusive group of companies across all areas of the supply chain. These leading companies have the requisite tools

and expertise to aggregate and align your supply chain management efforts with go-to-market strategies. They can help create synergies within your transportation and logistics functions — and among external partners — then leverage the supply chain as a common denominator from which you can execute strategic business process change.

The Logistics Planner brings together all these different players in one place: world-class carriers and technology providers, domestic and global forwarders, materials handling equipment suppliers, logistics associations, port and airport authorities, logistics real estate specialists, economic development agencies, universities, and leading 3PLs.

The 2016 Logistics Planner is a completely updated resource that provides a mosaic of the supply chain and its many different parts, offering a platform for you to evaluate different aspects of your business and drive enterprise advancement using supply chain management as a change agent. In short, use the Planner to make your business more responsive, scalable, survivable, and most of all: competitive.

## Getting the Most Out of Your Logistics Planner

The Planner Profiles on the following pages include full contact information for each company.

Please mention you saw their Planner Profile in *Inbound Logistics*.

### View all the Planner Profiles online at

[www.inboundlogistics.com/planner](http://www.inboundlogistics.com/planner). Search and browse information on the profile participants, including Web and email links. Each online planner is RFP-enabled to help you execute quickly. A digital and tablet/mobile version of the Logistics Planner—optimized for your desktop computer or tablet—is available at [inboundlogistics.com/digital](http://inboundlogistics.com/digital). You'll also find a link there for the new Logistics Planner eBook version.

### The digital/tablet edition

is provided in 2 parts found at [www.inboundlogistics.com/digital](http://www.inboundlogistics.com/digital). First download the entire January issue featuring all the great feature articles, next download the Planner Company Profile section to access and use all the information on the profiled companies.

**A updated iPad edition** of the Logistics Planner is available by searching for “Logistics Planner” in the iTunes market.

**A new eBook version** of the Logistics Planner is available at this link: [www.issuu.com/inboundlogistics](http://www.issuu.com/inboundlogistics)

**An exclusive online RFP service** at [www.inboundlogistics.com/cms/planner-rfp](http://www.inboundlogistics.com/cms/planner-rfp) lets you get information specific to your transport or logistics challenge. Simply describe your challenge or pose a question, and select the solutions providers you want to query. Your request is immediately sent to the market leaders who have agreed to respond to you quickly.

**Finally if there is a company** you wish to see profiled please drop us a line at [planner@inboundlogistics.com](mailto:planner@inboundlogistics.com)

## 3PL Central

An industry leader in Cloud-based warehouse management software since our launch in 2006, 3PL Central provides WMS solutions that are robust, reliable, secure – and extremely cost-effective – to an expanding array of warehouse operations, ranging from traditional 3PLs to Fortune 500 Distribution Centers, Retail Distributors, e-Commerce Merchants and Manufacturers worldwide.

Our 3PL Warehouse Manager and Red Rock WMS products are the most powerful – and the most affordable – Cloud-based WMS solutions on the market. Our products help our users run more efficiently, expand with ease and satisfy their customers – all for a price starting at less than \$500 per month per warehouse.

Our customers have also benefited from more than 200 real-time upgrades to our software, most of which were provided to our users system-wide at no charge.

Come join the thousands of members in 3PL Central's warehousing community and you too will Discover Why 3PL Central Loves Warehouses.



### 3PL Central

820 Manhattan Ave. #102  
Manhattan Beach, CA 90266  
888-375-2368  
info@3plcentral.com  
www.3plcentral.com



**A**lready a proven success in the challenging third party logistics provider environment, our world-class WMS products provide cost-effective and easy-to-use solutions for everyone from small to medium-sized 3PLs to Fortune 500 distribution centers.

This includes our feature-rich 3PL Warehouse Manager WMS – the first Cloud-based WMS ever developed for the needs of 3PL providers – as well as our new Red Rock WMS, the ideal solution for Retail Distributors, e-Commerce Merchants and Manufacturers worldwide.

Our products serve as

the core of our comprehensive Warehouse Management Platform. The ultimate extension of a stand-alone WMS, our platform provides turnkey access to:

- A World-Class WMS
- Pre-Wired EDI Providers, UCC-128 Label Printing and Turnkey Integration Partners
- CRM and e-Commerce Shopping Carts
- Small Parcel Shipping and Transportation Providers
- World-Class Technology Vendors
- Cutting-Edge Accounting and ERP Integrations (e.g., QuickBooks)
- Industry Leading Hardware Resellers

...and more.

And best of all – you can try either of our products in your warehouse RISK-FREE\* – for 30 days. To get started, simply request your free trial online at: [www.3plcentral.com/Risk-Free](http://www.3plcentral.com/Risk-Free).

*\*Free Trial Offer includes basic set up for one customer and one warehouse under our standard subscription. Any a la carte or additional services, including, but not limited to, EDI, 3rd party integrations, mobile scanning, FedEx/UPS are not available during the trial period, but may be added later.*

**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

## A.N. Deringer, Inc.



**Jake Holzscheiter**  
President and CEO

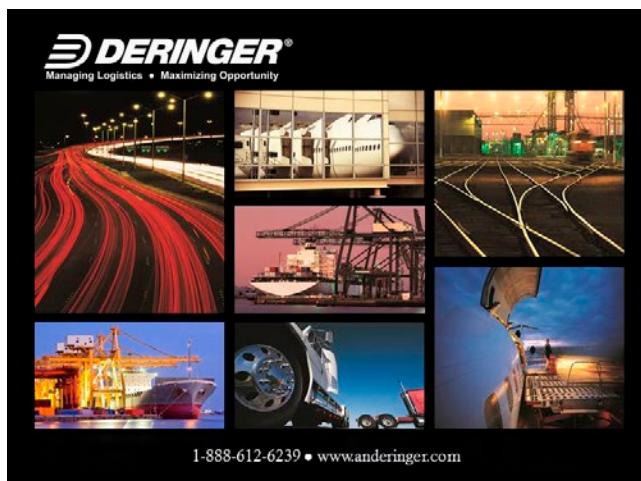
### Services:

- Customs Brokerage
- Freight Forwarding
- International Transportation
- Warehousing & Distribution
- Logistics Consulting
- Cargo Insurance

Over 30 offices located from Maine to Blaine, WA and key air and vessel ports throughout the US.



**A.N. Deringer, Inc.**  
64 North Main St.  
St. Albans, VT 05478  
Tel: 802-524-8110  
Fax: 802-524-5970  
www.nderinger.com



Click here to view A.N. Deringer, Inc.'s video!



**D**eringer offers Customs brokerage, freight forwarding, transportation, consulting, meat inspection, and warehousing and distribution services. Deringer maintains local representation at major ports that are strategically located along the northern border and at major air and vessel ports. Customers are provided with a single point of contact. A flat organizational structure allows easy access to the President and members of the company's leadership team. Moreover, Deringer's culture includes a strong commitment to ensuring the sustained success of its business partners. Welcome to the Deringer Difference.

### Deringer's Customs Brokerage Services

Deringer boasts over 95 years of third-party logistics (3PL) experience – that's nearly a century of contributing to customers' successful supply chains. Our longevity in the industry means companies benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that Deringer is renowned as a Customs pioneer, an early tester and adopter of many new trade programs. Members of Deringer's leadership team serve on various US Customs & Border Protection

and trade association boards and committees. Customers benefit directly from these partnerships by staying current on the most pressing trade regulations. Customs brokerage expertise translates to fewer shipment delays and reduced risk of penalties for its customers. Additionally, Deringer consistently boasts a 99% or higher compliance rate, and nearly 50% of Deringer staff are licensed as Customs brokers or hold other industry certifications.

### Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA licensed cargo agent, a FMC licensed ocean transportation intermediary, and a NVOCC. Deringer arranges and manages the freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, Deringer scales its services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding equates to seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

# **DERINGER**<sup>®</sup>

**Managing Logistics • Maximizing Opportunity**

**Take the next step now.**

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## A&R Logistics



### Doing it Right

A&R Logistics, Inc. is a leading provider of dry bulk transportation, warehousing & packaging, distribution, and third-party logistics solutions to numerous multinational companies within the chemical and plastic industries. We are growing fast to accommodate the massive expansion in U.S. manufacturing.

More than any other dry bulk trucking and logistics company, we are committed to Doing It Right. We have made substantial investments in infrastructure, technology and safety to ensure that we meet our customers' needs, with assets, goods and reputations intact.

In an industry where very few are able to keep up, A&R stays ahead of the curve without cutting corners.

### A&R Transport: The Number-One Dry Bulk Carrier in the Plastics Industry

For the trucking industry, needs have evolved dramatically. So have we. We have an extensive network of owner/operators and company drivers, trained extensively to ensure that transport needs are safely and efficiently accommodated.

For decades, A&R Transport provided comprehensive bulk-trucking, packaging and

warehouse solutions for the plastics, resins and agro-products industries.

With a fleet of over 800 trucks and 1,200 trailers we are in a unique position to support our customers during a period of unprecedented growth. In addition to our substantial infrastructure on the ground, we're backed by \$1 billion in private equity to meet our customers' needs.

### A&R Warehousing & Packaging: 2 Million Square Feet and Counting

We're far more than just a trucking company; we're a \$235 million company with 2 million square feet of infrastructure. With ten facilities nationwide and more than 1,700 rail-car positions, we support everything from packaging through distribution—with expansions planned and in-progress.

We've upgraded warehousing and packaging technology across the nation to improve the efficiency of our operations. With a brand-new Dover system in Morris, Illinois, we can package one million pounds PE or PP product per day, during our two-shift operation. Our rail-car facility in San Bernardino, California is equipped with our own rail technicians who track all daily inventories of

transloading activities, electronically verifying and physically inspecting the cars to improve productivity and enhance safety.

- Inventory tracking
- Super Sacks
- Boxes/Gaylord
- Dry Storage
- Sea Bulk Loading
- Drayage
- Transloading
- Export Solutions

### A&R Global/3PL

In addition to transport and warehousing services, we provide end-to-end outsourced transportation management through our 23 terminals, 10 warehouse facilities and a network of company-owned equipment and owner-operators.

- Global Logistics
- Transactional Brokerage
- Carrier Management
- Transportation Management
- International Freight Audit/Payment

### Safety is Where We Live

We've invested millions of dollars into our Safety First culture. We've aggressively implemented programs and practices to ensure safe and efficient operations at all times. Well in advance of coming mandates, our fleet is 100 percent e-log compliant. And our CSA scores are consistently strong—currently at their best since the 2010 program rollout.



#### A&R Logistics

600 N.Hurstbourne Pkwy  
Ste. 110  
Louisville, KY 40222  
502-777-7020  
ARDoingItRight.com

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# A3 Freight Payment

A3 Freight Payment creates managed, customized freight payment solutions for large volume shippers. Our solutions automate transportation payables, ensure accurate billing, integrate advanced payment options, and provide detailed reporting for the supply chain and finance professionals within your company.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and managed global freight payment solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. We are experts at freight payment... it's our sole focus and core competency.



## A3 Freight Payment

8700 W Trail Lake Drive  
Suite 100

Memphis, TN 38125

Tel: 901-759-2966

Fax: 901-759-2940

info@a3freightpayment.com

www.a3freightpayment.com



A3 Freight Payment tailors all aspects of a custom freight payment solution to build a unique solution specific to your needs including:

- Invoice Automation
- Invoice Validation
- Data Capture
- Rate & Service Audit (pre and post)
- Cost Accounting
- Exception Management
- AP Automation
- Business Intelligence
- Systems Integration

Companies choose A3 Freight Payment because of our:

### **Business Strategy—One of a select few, not one in a million**

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This

strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

### **Approach to Processing—A different approach, a better result**

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides 100% transparency to you, to our staff, and to your logistics providers.

### **Customized Solution—One solution does NOT fit all**

Your company has internal systems and processing

constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.

### **Dedicated Resources—A truly managed outsource solution**

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

### **Experience—Our knowledge ensures a smooth transition**

The A3 Freight Payment team has a track record of designing, implementing, and managing global freight payment solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.

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## Alaska Air Cargo



**Jason Berry**  
Managing Director

Alaska Airlines and Horizon Air are subsidiaries of Alaska Air Group. Together, the Seattle-based carriers transport approximately 118 million pounds of cargo annually, including mail and freight. About 23 million pounds of this is fresh Alaska seafood, which is transported to the Pacific Northwest and beyond each year. The airline serves 95 cities through an expansive network in Alaska, the Lower 48, Hawaii, Canada and Mexico.



### **Alaska Air Cargo: Delivering Quality for Over 80 Years**

During its 80-plus year history, Alaska Airlines has distinguished itself as one of the most respected passenger and cargo carriers in the world. Its cargo division, Alaska Air Cargo, operates the most extensive air cargo network of any passenger airline on the U.S. West Coast. The cargo fleet includes five Boeing 737-400 combination passenger and cargo aircraft and one 737-400 all-cargo aircraft in addition to its fleet of 737 all-passenger aircraft. Beginning in the fall of 2016, Alaska Air Cargo begins its fleet renewal by taking delivery of its first 737-700 freighter aircraft.

Alaska Air Cargo offers unbeatable frequency to more destinations in Alaska than any other cargo carrier and serves more than 100 cargo destinations across North America. Of the 20 communities served in the state of Alaska, only three are connected to a road system. For these remote areas, air service is often the only major form of transportation and the primary

means of receiving many of the goods residents and businesses need to survive.

With its premium GoldStreak™ service providing guaranteed same-or next-day deliveries, Alaska Air Cargo provides a critical service throughout its network. In 2015 the airline increased its maximum per piece weight to 150 pounds for its GoldStreak™ service. In addition, Priority and General Air Freight services are used extensively by freight forwarder customers and other shippers. Alaska Air Cargo is the first airline to require all cargo employees to go through an annual cold-chain training course to ensure that all perishable shipments receive proper attention. As a shipper of more than 30 million pounds of fresh seafood a year and other perishable goods, we take pride in our cold-chain handling abilities.

The company introduced several new destinations in 2015, including Raleigh

Durham, New York-JFK, San Jose, Costa Rica, and Washington Dulles. The airline continues to see growth from a variety of West Coast destinations with new service from Orange County to Puerto Vallarta and San Jose del Cabo, Los Angeles to Baltimore and Portland to Fairbanks, among others. Hawaii is served daily with 22 nonstop flights from Anchorage and seven West Coast cities from Bellingham to San Diego.

Alaska Airlines' dedication to improving service has resulted in various awards over the years. Alaska Airlines is the #1 on-time major North American airline 2010 - 2015 as rated by FlightStats.com. The company has also been recognized for outstanding service, receiving the "Highest in Customer Satisfaction among Traditional Carriers in North America" eight years in a row in the J.D. Power and Associates North America Airline Satisfaction Study.

**Alaska Air Cargo**  
19300 International Blvd.  
Seattle, WA 98168  
800-225-2752  
jason.berry@alaskaair.com  
www.alaskacargo.com

*Alaska Air Cargo*™  
ALASKA AIRLINES & HORIZON AIR

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## Aljex Software, Inc.



**Tom Heine**  
CEO

Aljex enables third party logistics providers (3PLs) with high-power cloud-based TMS software. Our clients are currently handling over \$3.5 billion in combined annual sales using our system. Because of our large cloud client base, we are able to provide the latest technology at a fraction of the cost of an installed system. Our clients get daily and weekly updates and upgrades, all included in their monthly subscription cost. These updates make our clients the most efficient in the industry.

We have earned tremendous loyalty from our customers and employees. Many of our original customers from 1995 are still with us. Many of our employees have been with us for 10-20 years. We treat our clients and our employees as we would want to be treated. As a result we get 90% of our new clients from referrals.

### Aljex Software, Inc.

463 Union Avenue  
Middlesex, NJ 08846  
732-357-8700  
sales@aljex.com  
www.aljex.com  
facebook.com/aljex.softwareinc



The #1 tool for successful freight brokers.  
Always be in the driver's seat.

# Aljex

FREIGHT LOGISTICS SOFTWARE

**A**ljex Software creates the tools to succeed for brokers, 3PLs, and carriers. Aljex is cloud-based and fully supported, so our clients no longer need to be in the IT business. You do what you do best. We'll handle the rest—software, security, upgrades, and backups.

### What makes Aljex different?

Aljex requires no big up-front investment. We charge for the first three months of service, and clients can cancel at any time. This changes the traditional relationship. We are only as good as our last support call. We are very motivated to do an excellent job and we are incentivized to keep adding new features. If you aren't happy, we aren't happy.

Aljex is "cloud computing" with built-in "crowd improving." We have hundreds of clients, all with ideas to improve their

system. As we help one Aljex client improve their process, the system is improved for all Aljex clients. Aljex "crowd improving" accelerates development and makes our software the most rapidly evolving transportation management technology on the market.

Aljex can be finely customized to your specific business. The Aljex system has thousands of custom switches, so each customer can enjoy the profit-driving efficiency of fine-tuned software with no programming required. As your business changes, it only takes a click of the mouse to add a new feature or mode or permission. It's revolutionary.

Another major difference is speed. Depending on the scope of an operation, a new Aljex client can be on-boarded and trained in a few days. If you want to avoid a long, drawn-out switchover, we

are your solution. You can be on a complete system including secure web access for employees, carriers, and customers with a set of apps built for your web site in just a few days.

Connections are important, and Aljex links you to all major load boards, EDI VAN's, and common carriers. That's just the start. We are linked to more than 40 other third-party programs like Sertifi E-signatures, E-Pay Manager, and Comdata. Aljex is also linked to thousands of companies via EDI and API.

Contact us at sales@aljex.com for more information or call us at 732-357-8700.

# Aljex

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Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

# Amber Road



**Jim Preuninger**  
CEO

### Mission Statement

Amber Road's mission is to improve the way companies manage their international supply chains and conduct global trade. As a leading provider of cloud-based global trade management solutions, we automate the global supply chain across sourcing, logistics, cross-border trade, and regulatory compliance activities to dramatically improve operating efficiencies and financial performance. Our solution combines enterprise-class software, trade content sourced from government agencies and transportation providers in 145 countries, and a global supply chain network connecting our customers with their trading partners. We deliver our GTM solution using a Software-as-a-Service (SaaS) model and leverage a highly flexible technology framework to quickly and efficiently meet our customers' unique requirements around the world.

### Amber Road

One Meadowlands Plaza  
East Rutherford, NJ 07073 USA  
Solutions@AmberRoad.com  
www.AmberRoad.com  
Blog.AmberRoad.com  
@GTMBestPractice

GTM Best Practices  
LinkedIn Group

Youtube.com/user/  
GTMBestPractices



[Click here to view Amber Road's video!](#)



**A**s a leading provider of cloud based global trade management (GTM) solutions, Amber Road automates the global supply chain across sourcing, logistics, cross-border trade, and regulatory compliance activities to dramatically improve operating efficiencies and financial performance. This includes collaborating with suppliers on development, sourcing and quality assurance; executing import and export compliance checks and generating international shipping documentation; booking international carriers and tracking goods as they move around the world; and minimizing the associated duties through preferential trade agreements and foreign trade zones.

Amber Road's solutions are currently deployed to global users at some of the world's most successful 3PLs, ocean carriers, brokers, manufacturers, retailers, and high technology companies.

Amber Road is headquartered in East Rutherford, New Jersey

with offices throughout North America, as well as international offices in the United Kingdom, Germany, Hong Kong, India, Switzerland, The Netherlands, and China.

- Features include:
- End-to-end workflow, document determination and regulatory controls to automate import/export compliance and logistics
  - Complete order, shipment and in-transit inventory visibility and event management across all modes of transportation
  - Landed cost calculation that includes accurate freight costs, product costs, import and export duties, taxes, rules of origin, preferential trade agreements and insurance costs
  - A regulatory database that houses up-to-date global trade content and international business rules for 145 countries, covering more than 95 percent of world trade
  - Tools for screening against over 325 government-issued denied party lists

- A pre-integrated worldwide supply chain network of trading partners
- Global transportation optimization with multi-factor routing, door-door costing and delivery performance metrics
- Extensive buy-side logistics contract management and freight audit tools
- Automated logistics pricing and proposal automation tools for logistics service providers

Amber Road's GTM solutions are powered by Global Knowledge<sup>®</sup>, the industry's most comprehensive and up-to-date database of global trade content and international business rules, including tariff and contract rates, preferential duties and taxes, import and export controls, restricted parties lists, and all trade documents required for cross-border commerce.



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# American Expediting Company



**Victor Finnegan**  
Founder & CEO

At the heart of our mission is customer satisfaction. It begins with the courtesy and helpfulness of our service reps and dispatchers. It is enhanced by our convenient online ordering and tracking system. And it ends with the speed and professionalism of our couriers. Small wonder our on-time performance average is 99.3%.

We believe in treating our customers and employees with respect and integrity. It's a reflection of the pride we take in presenting solutions that work. Failure to deliver for our customers is not acceptable. That's why we bring a "We Say Yes!" attitude to our jobs each day.

Many American Expediting employees have been with our family for years. Our success depends on their skill, dedication and initiative. And as we continue to grow, we will always put our customers first. We look forward to making you our next customer.

## American Expediting Company

801 North Primos Avenue  
Folcroft, PA 19032  
800-525-3278  
vic@amexpediting.com  
www.americanexpediting.com  
Twitter.com/Amexpediting  
Linkedin.com/company/290994  
Facebook.com/American-Expediting-Company-106019082302



**L**ogistics is not always about cargo ships from foreign lands. It is not always about fleets of dedicated 48s moving freight. Local delivery services all around the country are playing an important role.

American Expediting Company has designed a solution that meets the local, need it now, need it at an exact time, need it to a specific person, need to follow specific instructions, by building out our 40 company owned facilities throughout the U.S. as well as a dedicated and professional group of partners handling time critical needs throughout the U.S.

We are experts in the first mile, last mile, and just in time inventory aspects of logistics management. For over 30 years, American Expediting has been dedicated to handling the time critical local ground delivery needs of logistics providers and shippers.

### Our Services Include:

#### ■ Same Day On Demand:

We listen carefully to understand your exact requirements, then provide the fastest, most economical door-to-door route to make your deadline. Plus, you can monitor the progress of your deliveries every step of the way using our online Shipping Wizard.

■ **Same Day Rush:** Packages are picked up within 30 minutes and delivered within 1-2 hours, based on mileage.

■ **Warehouse/ Inventory Management:** American Expediting's emergency parts warehouse is the quintessential Just In Time Inventory solution. Our forward stocking locations handle anything from computer repair parts and industrial supplies to medical necessities and more. American Expediting will receive your product, manage your inventory, deliver or ship to your consignee — all on an immediate, same-day, expedited basis.

■ **Fulfillment:** American Expediting's emergency fulfillment services can become an extension of your company, without the overhead of salary and space, and only when you need them.

■ **Medical/Laboratory specialists:** Our medical couriers are highly skilled, bonded and insured, and equipped as necessary with scanners, dry ice, coolers, and spill kits. They are compliant with all state and federal regulations pertaining to safe biohazards transportation.

Services are offered 24 hours a day, 7 days a week. Our technology and flexibility allow us to provide the quality of service you and your customers demand and our nationwide solution saves your valuable time and money.



COURIER • TRUCKING • WAREHOUSING • LOGISTICS

**Take the next step now.**

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## Amerijet International, Inc.



**Pamela Rollins**

*Sr. V.P. Business Development*

"We are always looking to the future to meet our customers ever changing needs and to ensure that we deliver the best value and service to every customer."

### Raising Expectations Delivering Results



**A**merijet is a full-service all-cargo carrier with a dedicated focus on service and operational efficiency. Amerijet operates Boeing 727-200, Boeing 767-200 and Boeing 767-300 all-cargo aircraft from its primary international hub at Miami International Airport and its secondary Caribbean hub in Port of Spain, Trinidad. With offices in 78 countries, the company delivers 300 million pounds of heavy freight and small package shipments annually.

Amerijet operates as a cargo carrier that focuses on the airport-to-airport freight business to the Caribbean, Mexico, Central and South America, and seamlessly connects to 625 destinations worldwide through its network of alliance partners. The company also provides logistics solutions for various customers and industries, ranging from warehousing to pick-up and delivery.

#### **Air Cargo**

As an all-cargo carrier, Amerijet specializes in transporting heavy and oversized freight, hazardous materials, human remains, live animals, valuable and fragile goods. Amerijet provides tailored logistics solutions for even the most complex freight, including temperature-sensitive pharmaceuticals (ATC-Passive or ATC-Active), show horses or explosives.

#### **Charters**

Amerijet operates long and short-term charters within and beyond its network for customers requiring dedicated service solutions due to the intricacy and scale of their projects. Amerijet's strength lies in its collaborative customer approach to understand the complexities of each project and deliver every time.

#### **RFS Services**

Amerijet operates dedicated trucking routes connecting its 18 U.S. and Canadian offices to its primary hub at the Miami airport. The company has also developed a robust LTL and FTL cross border service to Mexico transporting bonded and non-bonded freight between both countries.

#### **Technology**

Amerijet's focus on technology gives the company a competitive edge and allows it to manage day to day operations with a high degree of efficiency and reliability. The Amerijet website allows its customers to manage their business with Amerijet, including rates, schedules, reservations/bookings, tracking and billing.

Amerijet's e-Freight program offers customers multiple channels for electronic data transmission. Amerijet is fully E-Cargo and E-AWB ready.



#### **Amerijet International, Inc.**

3401-A NW 72nd Ave.  
Miami, FL 33122  
Toll Free: 800-927-6059  
Phone: 305-593-5500  
Fax: 305-718-8271  
Email: [sales@amerijet.com](mailto:sales@amerijet.com)  
[www.amerijet.com](http://www.amerijet.com)

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# APL Logistics



**Beat Simon**  
President

**Mission**

Enable our customers to outperform their markets through reliable and innovative supply chain solutions.

Achieve sustainable growth through balancing the needs and requirements of our stakeholders.

**Our Goal**

Grow with our customers and be the go-to player in targeted verticals and markets.



[Click here to view APL Logistics' video!](#)



APL Logistics is a leading, global supply chain specialist in the Automotive, Consumer, Industrials and Retail markets. Our expertise in these verticals has been developed through years of experience, creating customized solutions to meet the unique needs of our core industries.

Our vertical proficiency is supported by a comprehensive range of services including:

- Consolidation
- Deconsolidation
- Freight Management
- Customs Brokerage
- Warehousing
- Distribution
- Transportation Management
- Value-added Services
- Supply Chain Consulting

To integrate all our services, we offer a range of customized technology solutions and best-in-class third party applications to help customers leverage data to better analyze, collaborate and optimize across the supply chain through our Visual Technology Suite.

**Our Vertical Advantages:**

**Automotive**

- Recognized player 
- Expertise in established markets, U.S. and Mexico, and emerging markets, China and India
- Service innovations:
  - AutoLinx™
  - AutoDirect™

**Consumer**

- Established in emerging markets 
- A track record of scaling services to meet growth
- High complexity categories
- Service innovations:
  - ShipMax™ Alliance

**Industrials**

- In-house supply chain engineers 
- Proven track record of performance
- Expertise in execution of best practices

**Retail**

- Established retail expertise 
- Strong footprint in key sourcing regions
- Service innovations:

- OceanGuaranteed®
- With a geographical footprint in established and emerging markets, our network spans more than 100 facilities in 60 countries and is supported by a team of 6,000 supply chain professionals.

**Our Advantage**

- Specialist knowledge
- Innovative solutions
- In-country expertise
- Customer focused
- Comprehensive toolbox
- Reliable global network

APL Logistics is a member of the Kintetsu World Express (KWE) group, a global logistics services provider.



**APL Logistics**

Corporate Headquarters  
9 North Buona Vista Drive  
#14-01 The Metropolis  
Tower 1  
Singapore 138588  
Tel: (65) 6278 9000  
Global\_Marketing@  
apllogistics.com  
www.apllogistics.com

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# Approved Freight Forwarders



**Randy Tutor**

*Vice President / Director of Sales*

Our highly trained logistics experts use advanced technology to tailor shipping solutions that fit your specific requirements. At Approved, we work hard to ensure that your shipment arrives on time and intact, and we keep you updated every step of the way.



**APPROVED FREIGHT FORWARDERS**

14777 Don Julian Rd.  
City of Industry, CA 91746

[approvedforwarders.com/planner/](http://approvedforwarders.com/planner/)

888-679-5099

**Easy, Affordable, Safe**

Since 1991, Approved has been your link to the Pacific. We are dedicated to the unique shipping needs of the Hawaii and Guam trades, and we provide freight forwarding throughout the mainland U.S.

Approved is a fourth-generation, family owned-and-operated company and the only freight forwarder in Hawaii to have its own trucks and warehouses on all four major islands. We accommodate all types of commodities and all sizes of freight for businesses and individuals.

Our highly trained logistics experts use advanced technology to tailor shipping solutions that fit your specific requirements. At Approved, we work hard to ensure that your shipment arrives on time and intact, and we keep you updated every step of the way.

**Freight Logistics Services**

In addition to freight forwarding solutions, Approved handles all aspects of logistics management, bringing efficiency and cost-effective operation to all points in your supply chain.

Whether it's transportation, warehousing, distribution, sorting & segregating, transloading, or project management, the experienced team at Approved offers a level of personalized service that's unmatched by our competitors.

Top-tier brands have relied on us for over two decades because we provide dependable, risk-free logistics management

for businesses large and small as well as for individuals.

**More Than Just Your West Coast Specialists**

Approved is an experienced, knowledgeable domestic 3PL offering:

- Transportation
- Warehousing
- Distribution
- Sorting & Segregating
- Transloading
- Project Management... and much more.

Let Approved Freight Forwarders tackle your tough logistics challenges so you can focus on your core business. Contact us today.



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# AR Traffic Consultants, Inc.



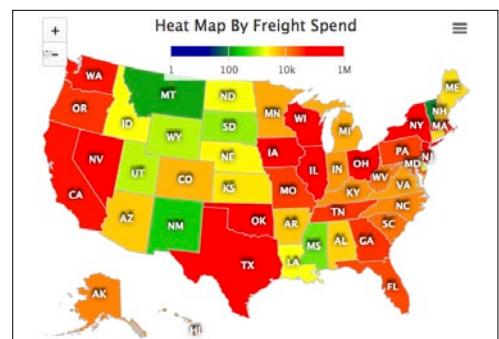
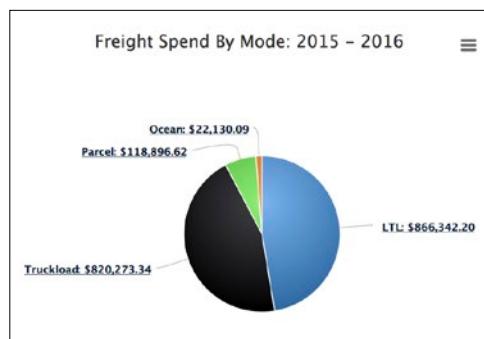
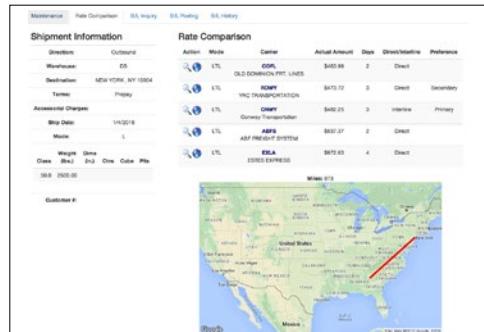
**Arnold Riback**  
President

**Mission Statement:**

AR Traffic Consultants, Inc. has been dedicated to providing the finest in transportation logistics software and services since 1964. All of our products and services are designed specifically to improve the efficiency, accuracy, record-keeping, control and auditability of shipping. We provide the actionable information our clients need to lower their freight costs. Always providing top-level customer service, we are constantly upgrading our products and adding features to keep our clients ahead of the competition.

**AR Traffic Consultants, Inc.**

5 Hanover Square, Suite 1202  
New York, NY 10004  
www.artraffic.com  
Linkedin.com/company/ar-traffic-consultants  
Twitter.com/ar\_traffic



**W**e offer a comprehensive transportation management system available both as a cloud solution and for IBM's System I (AS/400) computers. Our modules interface with many ERPs. We are also an Infor Solution Partner. Additionally, we provide third-party freight auditing and payment services as well as supporting freight rate negotiation for parcel, LTL and truckload shipments. Our cutting-edge Freight Dashboard will show you the components of your freight spend and help you determine areas for hidden savings.

You will have access to a system based upon our sophisticated, proprietary rating engine CalcRate®, capable of handling multiple rate bases, FAKs, weight breaks, discounts, absolute minimums, fuel surcharge tables and accessorial charges. Discount and floor exceptions can be entered for region, state, even

down to the ZIP code level. Use the system for carrier select startsetion, rate comparisons, mileage determinations and to streamline your freight auditing and payment. All of your freight history is stored for future analysis and auditing.

Use CalcRoute®, our advanced freight optimization module to combine shipments from one or multiple warehouses into multi-stop truckload shipments, saving up to 40% of the cost of sending shipments separately. You can also use this tool for pool distribution and parcel zone skipping.

Use the freight analyzer to determine if your warehouses are shipping by the optimal carrier and if you are shipping from your best sourcing location. See the effect that changes in the rate base, floor and discount will have on your freight spend. The warehouse relocation tool will show you the cost impact of opening a

new warehouse or moving an existing one to keep up with a changing customer base.

Take advantage of using your carriers' rate bases to save over using a corporate tariff when comparing rates with the LTL Bid Analyzer. See the effect on your freight spend as if you shipped by a single carrier, used the same carrier as historically or opted for the lowest cost carrier. When you are ready, just set the new effective date and start shipping. Send truckload carriers your lanes with the Truckload Bid Analyzer, compare and load the rates you accept with the press of a button.

Free studies are available to determine the impact of utilizing a TMS value-added program.



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# ArcBest Corporation



**Judy R. McReynolds**  
President and CEO

ArcBest Corporation® solves complex logistics and transportation challenges. Our companies and brands – ABF Freight®, ABF Logistics®, Panther Premium Logistics®, FleetNet America® and U-Pack® – apply the Skill and the Will with every shipment and supply chain solution. ArcBest<sup>SM</sup> finds a way. From small businesses to Fortune 100 companies, our customers trust and rely on ArcBest brands for all their supply chain needs and logistics solutions. We are working hard to meet the market demand for more easily accessible solutions through a single point of contact.



## National & Regional LTL

A trusted name in the less-than-truckload industry for over 93 years, ABF Freight's innovative network delivers superior regional and long-haul solutions for shippers of all sizes who value quality and exceptional service.

## Truckload Service

Choose from a broad array of truckload services to meet your shipping requirements. ABF Logistics will make sure your shipments are fulfilled using the right equipment, such as dry van, reefer, intermodal, flatbed, stepdeck, double drop, removable gooseneck, heavy haul, oversize/permits and power only.

## Expedited Services

Panther Premium Logistics provides expedited solutions and premium logistics anywhere in the world through air, ground and other logistics services.

## Ocean Shipping

Track purchase orders on the factory floor overseas. Watch as inventory sails across the ocean to consolidation warehouses. Global supply chains have never offered this much insight and efficiency.

## Distribution and Warehousing

ABF Logistics offers a variety of warehouse management services to help you increase viability, track inventory and meet distribution demands.

## Product Launch

When customers require specialized delivery coordination and oversight, we are there to provide the complex logistics solutions and services to meet their needs.

## Final Mile & Home Delivery

ABF Freight offers customized delivery solutions to solve the most intricate

shipping challenges. Maximize customer satisfaction with personalized on-time delivery and white glove.

We build relationships that last for decades, and our customers assign a high degree of value for the high level of service and professionalism we provide.

When customers talk about us, they say that we solve problems, we're easy to do business with and we're good partners who understand them. In fact, when we solve one problem for them, they increasingly ask us to help solve another.

This relentless focus on meeting our customers' needs has resulted in the development of many of the businesses we now operate.

No matter the challenge, we'll find a way.

**ArcBest Corporation**  
3801 Old Greenwood Road  
Fort Smith, AR 72903  
479-785-6000  
www.arcb.com

**ArcBest**  
Corporation

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# Artha Capital

**Germán Ahumada Alduncin**  
*Managing Partner, Co-Founder*

**Carlos Gutiérrez Andreassen**  
*Managing Partner, Co-Founder*

**Product Portfolio:**

- Industrial / Logistics
  - Industrial Parks
  - Inventory Buildings
  - Built to Suit & Lease Projects
- Retail
  - Fashion / lifestyle malls
- Community centers
- Office buildings



**A**rtha Capital is a diversified private equity fund focused on the origination, development, acquisition and operation of real properties.

Artha Capital has developed a significant portfolio of integrated large-scale projects that offer the highest quality standards worldwide. Thanks to its internal capacity and to its relations with strategic partners and government agencies of the places where it operates, Artha has become an ideal partner for national and foreign investors.

**Strategy**

We manage our assets pursuant to a structured, investment process-based plan that enables us to carry out each of our projects from its inception through its divestment.

Our portfolio is dynamically managed with the primary aim of maximizing its value added. Key to the achievement of this objective is the adoption of a structured plan and a defined strategy based on five key aspects:

- Development of project-origination procedures
- A rigorous investment analysis and due diligence review process
- A disciplined decision-making process
- Solid asset management
- Multiple exit and liquidity strategies

consolidating strategically located five industrial parks and concentrating high-quality assets to foster the development of the region and the country at large.

**Our Industrial Parks**

- PLATAH (Hidalgo State)
- ARCO57 (Mexico State)
- LOGISTIK Industrial Park (San Luis Potosí State)
- Centro Logístico Jalisco (Jalisco State)
- Parque Industrial León Bajío (Guanajuato State)

**Industrial / Logistics Portfolio**

Our Infrastructure and Land Development Fund focuses on the origination and structuring of large-scale industrial projects. We have



**Artha Capital**

Paseo de Tamarindos 90  
Torre II – Piso 31  
Bosques de las Lomas  
México D.F., C.P.05120  
+52-55-5081 1470  
www.artha.com.mx



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# Atlanta Bonded Warehouse Corporation

**Mission Statement:**

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction through continuous innovation in best practices and in technology by focusing on teamwork, integrity, and accountability, all in a safe working environment.



**A**tlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperature-controlled distribution services for over 60 years. In 2015, ABW handled over 4.6 billion pounds of product through 2.75 million sq. ft. of capacity in 9 food grade warehouse facilities across the southeast. This equates to 5.3 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.

**Multi-Client/Public and Contract Warehousing**

Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary

system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

**Transportation Services**

Colonial Cartage Corporation, our in-house carrier, is a full service carrier providing food-grade, dry and refrigerated TL, LTL, and pool distribution services for over 60 years. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest, Southwest, and Great Plains, as well as truckload and plant support services throughout its service area. As an asset based provider, Colonial's Services include consolidated order selection (bulk picking) and inbound consolidation to outbound cross-dock.

**Co-packaging / Re-packing Services**

ABW provides co-packaging and repacking services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high

percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging, and now primary packaging, experience, ABW continues to grow and develop its capabilities, co-packing or building over 9 million cases in 2015. We have experience operating:

- High-capacity, high speed baggers
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays.

**What does ABW offer that others do not?**

- Stability of ownership: same family for over 50 years
- A focus on our core competencies of warehousing, transportation, and co-packaging; not being everything to everybody
- A track record proving we are not interested in second place
- Long term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time



**Atlanta Bonded Warehouse Corporation**  
3000 Cobb International Blvd.  
Kennesaw, Georgia 30152  
General: 770-425-3000  
Sales: 678-322-3120  
info@atlantabonded.com  
www.atlantabonded.com

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# Atlantic Container Line

A Grimaldi Group Company



**Andrew J. Abbott**  
President/CEO

**The G4 is here! One ship.  
Endless possibilities.**

**Cargo capacity includes:**

- 14,805m<sup>2</sup> for high/heavy RORO decks
- 5,610 m<sup>2</sup> for large vehicles in RORO Decks
- 13,400 m<sup>2</sup> for cars and SUVs in RORO Decks
- 3,807 TEUs for containers in cells
- 739 TEUs for containers in RORO decks.

**ACL Featured Services:**

- Weekly RORO Service to and from 8 North American and European Ports
- 5 Weekly Transatlantic Container Services with Direct Calls at 15 ports
- Unique ports, directly serving Göteborg and Liverpool
- 2 UK port choices: Liverpool and Southampton
- Fast connections to Ireland and Scotland
- Best connections to Norway, Finland, Denmark and the Baltic via Göteborg
- Easy access to interior France and Germany via 5 continental ports
- RORO Service from North America to the Middle East, South Africa, Australia and the Far East

**Atlantic Container Line**

1-800-ACL-1235  
www.ACLcargo.com



ACL is proud to announce that the ATLANTIC STAR, the first of five new vessels in our G4 (Generation 4) fleet, has arrived for transatlantic service. The remaining four, G4 vessels will be delivered during the first half of 2016 and completely replace the existing fleet.

The G4 vessels are the first of its kind vessels and the largest RORO/Containerships (CONRO) ever built. They incorporate an innovative design that increases capacity without significantly changing the dimensions of the vessel. The G4s are bigger, greener and more efficient than their predecessors. The container capacity is more than doubled at 3800 TEUs, plus 28,900 square meters of RORO space and a car capacity of 1300+ vehicles. The RORO ramps are wider and shallower and the RORO decks are higher (up to 7.4 meters) with fewer columns, enabling much easier loading and discharge of oversized

cargo. Emissions per TEU are reduced by 65%. The fleet continues to employ cell-guides on deck, a feature that will allow ACL to extend its enviable record: ACL ships have never lost a container over the side during the last 30 years.

The ATLANTIC STAR and its sister vessels will dramatically improve ACL's competitiveness on the North Atlantic. The G4s demonstrate to our customers that our parent company, the Grimaldi Group, continues to invest for the long term in ACL's future. ACL has been successful during its 48-year history by doing things differently than all of its competitors. We employ unique ships, go to unique ports and carry cargo that others cannot carry. The new G4 fleet will enhance our cargo carrying capabilities, and combined with Grimaldi's ever-expanding service network; they will enable ACL to provide even more services as a high quality container and RORO

operator for years to come.

Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles with the world's largest combination RORO/Containerships. The company's headquarters are in Westfield, New Jersey with offices throughout Europe and North America. ACL offers five transatlantic sailings each week and also handles the Grimaldi Lines' service between the U.S. & West Africa and the Grimaldi EuroMed Service between North America and the Mediterranean. The Company also offers service for non-containerizable cargo to the Middle East, South Africa, Australia and the Far East. ACL is a Grimaldi Group company.



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# Bahri

## The National Shipping Company of Saudi Arabia



**Engr. Ibrahim Abdulrahman  
Al-Omar**  
CEO



**A**s a pioneer unit of The National Shipping Company of Saudi Arabia (Bahri) with more than 35 years history, Bahri General Cargo is one of the very few marine transportation companies offering a full liner service between North America and the Middle East.

Operating six (6) modern multipurpose vessels – (4) vessels connecting the United States, the Kingdom of Saudi Arabia and major ports in the Gulf, Indian Sub-Continent and Mediterranean and (2) vessels connecting Europe, to the Kingdom of Saudi Arabia and key ports in the Gulf and Mediterranean, Bahri General Cargo views itself as a niche carrier focusing on optimal cargo mix while specializing in “underdeck” storage capability.

The General Cargo sector also manages a container service yard facility at Jeddah Islamic port in Saudi Arabia to handle its containers, and

has invested in a new IT system to integrate ports, agents and offices to provide superior customer services. A vast network of offices and agents located around the globe facilitates the variety of services Bahri General Cargo provides its clients.

The National Shipping Company of Saudi Arabia (Bahri) was formed by a Royal Decree in the year 1978 as a public company with 22.5% ownership held by the Public Investment Fund “PIF” of the Saudi Government, 20% by Saudi Aramco Development Company, and the remainder widely held in public shares by Saudi Nationals and investors. Bahri has grown from a small shipping firm operating multipurpose vessels into one of the biggest shipping conglomerates in the world and occupies a pre-eminent position among its industry peers at national, regional and international levels in all sectors

of its business operations.

Marching past its 35-year mark, Bahri’s services have been expanded to include transportation of general cargo, crude oil, chemical, liquefied petroleum gas “LPG” and dry bulk. Having initially begun its operations strictly for transporting general cargo and containers, Bahri with its extensive track record, has garnered a reputation for providing a superior level of service to customers in all sectors.

Bahri owns and operates 36 VLCCs, including one VLCC designated as floating storage unit, 4 MRs and 1 Aframax, 26 chemical carriers through Bahri Chemicals, a subsidiary established in partnership with SABIC, 5 dry-bulk carriers operated by Bahri Dry Bulk (BDB), a subsidiary established in partnership with ARASCO. Also 10 new VLCCs under contract will be delivered between 2017 and 2018.



# Bahri

**Bahri, The National  
Shipping Company  
of Saudi Arabia**  
info@bahrigc.com  
www.bahri.sa

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## Bender Group



**Steve Reid**  
President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Getting real
- Communicating in a straight line



### **Bender Group**

345 Parr Circle  
Reno, NV 89512  
800-621-9402  
775-788-8800  
775-788-8811  
www.bendergroup.com  
salesinfo@benderwhs.com



**F**ounded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has over 70 years of experience in Supply Chain expertise. For almost three quarters of a century, the Bender family has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, the companies have continued to expand to over a million square feet with operations in Nevada, Virginia, Kansas and California. Bender Group offers a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including dedicated fleet, domestic brokerage,

less-than-truckload, truckload and small parcel services.

### **Warehousing**

Bender Group's chief focus has always been to provide flexible warehousing and distribution center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including omni-channel fulfillment. With its recent expansion into the Midwest market from Kansas City, KS, Bender Group now offers national distribution services to 97% of the US population within 1-2 days delivery.

### **Transportation**

Whether you need national or regional LTL service via our core carriers, airfreight, small package carriers or are interested in private fleet conversion, Bender Group can help you organize and streamline your transportation needs to give you the cost-effective delivery of goods to meet your business needs.

### **International**

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the ever-changing world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Our company culture fosters pro-activity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. In today's accelerated business environment, Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the ever changing dynamics of a company's supply chain.

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# BLG Logistics, Inc.



**Roberto Patiño**  
President/CEO

### Mission Statement

Provide superior logistics services, value and innovation to our customers so they can focus on their core businesses.

Recruit, hire, develop and retain the best logistics teams in the industry and provide fulfilling careers, inspiring opportunities and security to our workforce.

Provide excellent returns to our owners and shareholders.

Be recognized as leaders in the communities and regions in which we operate.



### BLG Logistics, Inc.

1950 Spectrum Circle  
Suite 345  
Atlanta, GA 30067  
Tel: +1 205 633 4031  
Fax: +1 205 632 8717  
sales@blg-logistics.com  
www.blg-logistics.com

youtube.com/user/  
BLGLOGISTICS/videos  
linkedin.com/company/blg-  
logistics-inc



BLG Logistics, Inc. is the U.S. subsidiary of the BLG Logistics Group, which was founded in 1877 in Bremen, Germany and employs over 16,000 employees worldwide. We are a world leader in third-party logistics services, providing unique value-added solutions to highly technical clients. We utilize our international expertise, innovative technology, and developed workforce to bring the best of global logistics right to your doorstep.

With US headquarters in Atlanta, Ga., since 2004; BLG Logistics, Inc. is centered in one of the largest growth areas for the automotive industry in the Americas.

In addition to automotive parts and the international vehicle assembly supply chain, BLG Logistics serves general industry and manufacturing, electronics, high tech, and consumer goods industries. BLG Logistics offers comprehensive logistics know-how and experience in Contract Logistics, Warehousing, Procurement,

In Plant Logistics, and Supply Chain.

### Divisions

#### Automotive Logistics

From materials management to production lines and transportation management to distribution to dealerships, BLG serves the world's leading automotive brands.

#### Contract/3PL

Our contract business division creates customized service packages for automotive parts logistics, industrial parts, finished product logistics and retail product logistics.

#### Container/Intermodal

BLG Logistics operates a network of ten container terminals and provides intermodal transportation and cargo-modal

services – handling over 13.3 million containers per year in Europe and Asia.

### Global Logistics Services

- Finished Vehicle Logistics
- Transportation Management
- Freight Forwarding
- Supply Chain Management
- Parts Consolidation
- Parts Assembly and Subassembly
- JIT/JIS Services
- Picking
- Pre-packing, Packing & Repacking
- CKD & SKD Services
- Sorting & Quality Control
- Reverse Logistics
- In-Plant Logistics
- E-commerce fulfillment
- Warehousing
- Cross-docking
- Value added Services



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# BNSF Logistics, LLC



**Ray Greer**  
President

### Mission Statement

To provide a superior customer experience by delivering innovative, flexible and value driven solutions.



### Company Overview

BNSF Logistics is an industry-leading transportation intermediary, committed to providing value to each of our customers and differentiated by our extensive resources, extensive and balanced service portfolio and uncommon financial depth. We are one of the fastest growing 3PLs in North America and pride ourselves on world-class customer service, innovative and flexible service solutions and a diverse suite of logistics services. BNSF Logistics is an indirect, wholly-owned subsidiary of Burlington Northern Santa Fe LLC, a Berkshire Hathaway company.

Our vision is to establish BNSF Logistics as the leader in providing creative logistics solutions that consistently exceed customer expectations. We handle everything from ultra-complex, multi-modal freight movement around the globe to simple, day-to-day transportation freight solutions across North America. Our expertise spans an array of modes, including truckload,

project cargo, ocean, rail and rail transload, air, LTL, and intermodal.

### Who We Are

BNSF Logistics is a non-asset based logistics provider by choice. Freeing ourselves of asset ownership allows us the flexibility to respond to the needs of our customers, first, foremost and exclusively. Any company with assets must focus on maximizing the utilization and balance of those assets. This puts the needs of the carrier asset above the capacity and service requirements of the customer. As a non-asset based provider, BNSF Logistics has access to a nearly limitless supply of capacity.

### Core Competencies

BNSF Logistics has available expertise, capacity and capabilities in four distinct but often overlapping markets; Domestic, International, Project Cargo and Solutions Design. We invest in complex pursuits to find the most attractive and cost-effective solution each time by combining multiple

service modes to create greater efficiency and economies. The more complex the need, the more innovative the solution; the greater innovation equates to a stronger value proposition and measurable, bottom-line impact for our customer.

### Flexibility to Meet Our Customer's Needs – Corporate Integrity to Do it The Right Way

BNSF Logistics is a proud third-party service provider. All solutions are designed with the unique needs of our customers in mind. The level of customization varies, and is naturally more detailed and complex as the customer requirements or service solution dictates. Our operations are very entrepreneurial by design and our employees are empowered to incorporate creativity into designing and delivering service to their clients. With a globally recognized brand and reputation for being a responsible corporate citizen and embracing our corporate values, led by "Integrity", we take pride in conducting business around the world with an exacting standard for corporate compliance. Our customers value our commitment and investment in ensuring our services provide not only value, but peace of mind. Living out our tag line, "Yeah, We Can Do That" is the foundation of our service execution, commitment, and culture.

**BNSF Logistics, LLC**  
2710 South 48th Street  
Springdale, AR 72762  
+1-866-722-9678  
contactus@bnsflogistics.com  
www.bnsflogistics.com



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# Brown Integrated Logistics



**Brian Kinsey**  
President and CEO

Through its subsidiaries Brown Logistics Services, West Logistics, Brown Fleet Services and Brown Trucking, Brown Integrated Logistics provides a suite of world-class logistics services.



## Brown Integrated Logistics

6908 Chapman Road  
Lithonia, GA 30058  
Toll Free: 1-800-241-5624  
770-482-6521  
Fax: 770-482-5307

[brownintegratedlogistics.com](http://brownintegratedlogistics.com)  
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## Bringing All the Pieces Together to Fulfill Your Transportation Needs

The Southeast's leader in dedicated and regional transportation services for more than 65 years, Brown Integrated Logistics delivers unparalleled, innovative dedicated solutions through its four subsidiaries: Brown Logistics Services, West Logistics, Brown Fleet Services, and Brown Trucking.

## Brown Logistics Services

Our 3PL transportation management division works to determine your needs and connects you with the optimal solution for transporting your shipment—at the optimal price for the service level you require.

## West Logistics

With a range of customized solutions, and contract, dedicated, and public warehouse facilities throughout the United States, West Logistics has the warehousing resources you need.

## Brown Fleet Services

Brown's Maintenance division provides our customers with a vast road service and shop network throughout the United States. Services include contract maintenance, parts sales and service, component installation, commercial truck rental, captive dedicated shops and full-service leasing.

## Brown Trucking Company

Our team is committed to providing exceptional on-time service, value-added options, and transportation solutions that our clients require and expect. These include:

■ **Dedicated Truckload Transportation:** We relieve customers of the cost, risk, liability and headaches of

load planning, scheduling and managing drivers and equipment.

■ **Regional & Short Haul Truckload:** Regional same-day on-time, intact, and on-budget delivery in the Southeast. With 21 terminals and 24 driver domiciles, we have the capacity you need, when and where you need it.

■ **Trailer Spotting & Yard Management:** With our fleet of satellite-tracked OTR-legal yard tractors and single-axle tractors, we can organize your yard, swap loaded and empty trailers at the dock, and shuttle trailers between the plant and warehouses.

## ■ Private Fleet

**Outsourcing:** We provide the drivers, spotters, dispatchers, maintenance, fueling and management, along with any equipment required, and you get the best possible load planning and routing to cut costs and improve service.

## ■ Information Services:

We could be considered an information services company with a great trucking operation; one that gives our clients a competitive edge in managing costs and pricing. We work with each of our clients to develop a complete, customized distribution solution and are capable of providing these services anywhere in the United States.



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# C.H. Robinson



**John Wiehoff**  
Chairman and  
Chief Executive Officer

### Mission Statement

Our people, processes, and technology improve the world's transportation and supply chains, delivering exceptional value to our customers and suppliers.



**C.H. Robinson  
Worldwide, Inc.**

14701 Charlson Road  
Eden Prairie, MN 55347  
800-323-7587  
solutions@chrobinson.com  
www.chrobinson.com

### How Your Supply Chain Can Win Over Customers

What makes your company different from all the rest?

Every day, you do everything you can to please the people who buy your products. You try to stand out from the competition. It's not easy.

What you may not realize is, you can turn your supply chain into a competitive weapon and win over buyers, gaining sales.

### Set Objectives—and Meet Them

What roadblocks stand between you and your supply chain goals?

With knowledgeable logistics experts on your side, you can create a customized solution to fit your business strategies.

You'll obtain the tools, resources, and guidance that can help you maximize supply chain efficiency.

The result: your products can get to market faster and more cost effectively than your competitors'.

### Show Why You're the Best

Why should customers work with your company?

You have the products they want. Now, make it even easier for them to do business with you.

Inject powerful people, processes, and technology into your supply chain, and watch what happens as your shipments are optimized.

Using a single global technology platform called Navisphere®, you can see your products flow to market faster. Your customers can also see their order and delivery statuses on Navisphere, giving you smoother communications with them than ever before.

Use consistent processes to deliver inbound freight, gather business data, and analyze it to make more strategic decisions. That's how you can leverage

your supply chain muscles and leave competitors behind.

Explore how you can accelerate your advantage in the supply chain. Contact us at [solutions@chrobinson.com](mailto:solutions@chrobinson.com).

- \$13.5 billion in gross revenues in 2014
- 14.3 million shipments handled in 2014\*
- 13,000+ employees worldwide
- Offices in North America, South America, Europe, and Asia
- 66,000+ contract carriers worldwide
- 46,000+ customers worldwide
- Publicly owned and traded on NASDAQ (Symbol: CHRW)

\*Includes transportation management business



**C.H. ROBINSON**

»Accelerate Your Advantage®

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# Cardinal Health Integrated Logistics Services



**Rob Doone**  
Vice President

**Our mission:**

We provide our customers with a competitive advantage and the ability to focus on their core business through seamless management of their healthcare supply chain.



**Cardinal Health Integrated Logistics Services**

7000 Cardinal Place  
Dublin, OH 43017  
614-757-9228  
ILSInfo@cardinalhealth.com  
www.yourhealthcare3PL.com

**Jenn Lewis**  
Director of Marketing

614-553-4592  
Jenn.Lewis@cardinalhealth.com

She isn't worrying about your supply chain. Neither should you.

You're in the business of healing—not hassling with your supply chain. Yet all too often, that is how you spend your time. Shipping to distribution centers all over the country. Keeping up with new and changing regulations. Looking for smarter ways to lower costs, without compromising safety or on-time delivery. To make a difference, your products have to be there, at her side. So we'll be here, at yours.

When you are ready to move

your products, Integrated Logistics Services is your healthcare 3PL.

Integrated Logistics Services is the complete 3PL solution for healthcare, combining a nationwide network of distribution centers, transportation logistics and regulatory expertise. We are a complete source for medical-supply supplies and devices to

every point of care—including hospitals, surgery centers, and even patients' homes. We collaborate closely with every client to customize the right solution, from enhancing transportation to offering a fully outsourced, turnkey supply chain. So you can keep your products moving—no matter what. Because we are Your Healthcare 3PL.



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# CaseStack, Inc.



**Dan Sanker**  
CEO

**Vision Statement:**

CaseStack levels the playing field for small to mid-sized consumer packaged goods companies by providing logistics services, which lower distribution costs, thus increasing overall margins.

**Regional Consolidation Centers:**

- Buena Park, CA
- Ontario, CA
- Atlanta, GA
- Chicago, IL
- Scranton, PA
- Dallas, TX
- Kent, WA
- Toronto, Canada

**CaseStack, Inc.**

Corporate Office(s):  
3739 N. Steele Boulevard  
Suite 120  
Fayetteville, AR 72703  
Office: 479-856-6142  
Toll Free: 855-638-3500  
consolidation@casestack.com

3000 Ocean Park Boulevard  
Suite 1000  
Santa Monica, CA 90405  
Toll Free: 855-638-3500  
consolidation@casestack.com

www.CaseStack.com



**Retailer Consolidation Programs**

CaseStack, the industry leader in collaborative retail consolidation programs, supply chain management, and integrated warehousing services, reduces costs for consumer goods companies worldwide. CaseStack collaborates with customers, using our expertise and strategic supply chain relationships offering consolidation of less-than-truckload (LTL) shipments to full outsourcing of our clients' comprehensive supply chain network.

CaseStack provides each of our clients with customizable and scalable supply chain solutions. We work diligently to maintain partnerships through collaborative and innovative programs that are designed to fit each supplier's unique distribution needs.

CaseStack's supply chain solutions transform small to midsize CPG companies into worthy adversaries of the largest Fortune 500 companies.

**How Freight Consolidation Works**

CaseStack combines supplier's weekly purchase orders through our network of consolidation centers or via a cross-dock program. By matching up customers' purchase orders, destined for the same retailer, CaseStack is able to offer proportional full truckload pricing instead of costly LTL rates.

CaseStack, Inc. consolidates weekly purchase orders to the following retailers: Walmart, Kroger, Sam's Club, Target, Costco, Whole Foods, Publix, Safeway, H-E-B, Ralph's, Roundy's, Supervalu and many more throughout the U.S. and Canada.

**Supplier Benefits:**

- Increased on-time performance
- Improved on shelf availability

- Reduced order cycle times
- Improved retailer scorecard
- Decreased inventory costs
- Sustainable solution

**Retailer Benefits:**

- Improved in-stock rates
- Shorter lead times
- Eliminate order minimums
- Decreased dock congestion
- Reduced inventory costs
- Increase supplier competition

**CaseStack, Inc. Proprietary Technology Platform**

CaseStack is a step above the industry standard with our innovative and proprietary Warehouse Management System that allows full data security and 24/7 visibility of your entire supply chain processes.

CaseStack is able to ensure that customers' data is protected with redundant servers and an off-site data recovery system ready to keep your logistics operations running smoothly. With a business continuity plan surpassing that of Fortune 500 companies, CaseStack's systems offer redundancy and reliability that is second to none.

Our web-based platform (WMS) gives clients the ability to:

- Place orders
- Track shipments
- Monitor SKU levels
- Specify item and order attributes
- Dictate inventory levels
- Forecast future needs
- Manage billing and claims



**Take the next step now.**

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## Cass Information Systems, Inc.

Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and business intelligence services. We service over 1,200 customers globally including more Fortune 500 companies than any similar service.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



### Cass Information Systems, Inc.

13001 Hollenberg Drive  
Bridgeton, MO 63044  
314-506-5500  
Fax: 314-506-5840  
cass@cassinfo.com  
www.cassinfo.com

facebook.com/pages/Cass-  
Information-Systems  
/175865212454642?sk=wall

Linkedin.com/company/Cass-  
information-systems

Twitter.com/cassfreight

**Cass** Cass Information Systems, Inc.

**Solving Complex Needs**

**Providing Leading Edge Solutions**

**Financial Security And Stability**

The **Leader** in Freight Bill Audit, Payment and Business Intelligence Services.

**C**ass is the leading provider of freight audit, payment and business intelligence services, leveraging over 50 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize

a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

### Solutions

Cass offers solutions in these key areas:

- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures

- Business Intelligence
  - Standard and Custom Reporting
  - Benchmarking
  - Web-based reporting and analysis
- Carrier services
  - Freight bill inquiry
  - Exception analysis

### Financial Security

Cass Information Systems Inc. is a Financial Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the SSAE 16 Auditing Standard Report available to our customers and prospective customers.

### Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.

**Take the next step now.**

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# Celadon Logistics



**Jon Russell**  
President

## Mission

We are dedicated to delivering lean solutions to our customers and providing a dynamic and challenging environment for our employees. Through our logistics and distribution competencies, we are committed to meeting our customers' supply chain needs in a responsive, consultative, and passionate manner.



**C**eladon is more than a trucking company. Celadon Logistics is a full service 3PL, providing customized solutions in supply chain management, warehousing and distribution. The team at Celadon Logistics helps optimize material flow through our consolidation network in moving freight within the U.S., Canada and Mexico.

## Transportation Management

Our logistics experience and technology enable us to design and implement supply chain solutions that operate at peak efficiency.

### Lead Logistics Provider

Celadon Logistics serves as a seamless extension to your logistics organization. We can support your transportation needs, including procurement, bid management and carrier compliance.

### Network Design and Software

We utilize powerful, cloud-based software to analyze, identify and execute necessary network design. Our transportation management software executes all modes of transportation on one platform for ease of use and allows for

real-time optimization and modeling.

### Freight Pay and Audit

We have the ability to audit all transportation invoices including parcel, ocean, LTL and TL as well as ensure carriers are invoicing you correctly. In addition, we can allocate costs based on complex requirements and assist with monthly accruals.

## Transportation Services

Celadon Logistics provides a network of transportation solutions to our customers through a broad offering of multimodal transportation options.

### Freight Consolidation

We manage a consolidation network with cross docks strategically located throughout North America. Our network enables us to improve trailer utilization, while reducing handling and improving the transit process.

### Capacity Solutions

We offer capacity solutions, including spot capacity, seasonal surges or a single-source provider. We offer and support all modes of service including LTL, FTL, TOFC & COFC, Temperature Controlled, Flatbed and Expedited.

## Expedite

We have the capability to arrange expedites of all sizes, using our network of ground and air partners.

## Carrier Network

Our partner carrier network includes more than 7,000 trusted carriers.

## Rates

We can create flexible programs that incorporate contractual pricing or spot pricing.

## Warehousing and Distribution

Celadon Logistics has more than two million square feet in dedicated (one client) and shared (multi-client) state-of-the-art facilities across the country.

## Value-Added Logistics Services

In addition to storing your inventory, we help improve the performance of your supply chain including sub-assembly, kitting/sequencing, re-packing and quality screening.

## Value-Added Engineering Services

Celadon goes beyond core warehousing and distribution services to provide you with engineering services that focus on applying lean principles to drive efficiency.



### Celadon Logistics

9503 East 33rd Street  
Indianapolis, IN 46235-4207  
800-235-2366  
317-972-7000  
www.celadonlogistics.com

facebook.com/CeladonTrucking  
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linkedin.com/company/  
celadon-group-inc

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# Cheetah Software Systems, Inc.



**Manish Kapoor**

*President and Chief Operating Officer*

## **Cheetah LOOP® Platform**

Our mission is to help consumers get what they want, where they want, fast, always on-time, with real-time visibility into the status of the shipment, and flexibility to change their delivery preference anytime. Cheetah's LOOP® (Logistics Operations Optimization Platform®) and our team of experts help optimize national fleets real-time and track shipments at the item level. We help companies re-engineer customer experience and supply chains and provide fastest delivery service at the lowest cost by optimizing the entire supply chain.

**We help you deliver what they want, where they want and when they want.**



**CHEETAH**  
Logistics Technology

## **Cheetah Software Systems, Inc.**

31280 Oak Crest Drive, Suite #3  
Westlake Village, CA 91361  
805-373-7111  
info@cheetah.com  
www.cheetah.com



## **Consumer Experience Re-engineered**

Consumers expect consistent Omni-Channel experience. Supply chain logistics has become more complex to operate and manage requiring real-time adaptation to customer requirements, reschedules, cancellations, missed deliveries, weather delays, traffic congestions and pickups.

We provide real time visibility into every package and every item at every turn. We are entrusted by companies whose deliveries literally make life critical decisions. We have enabled fortune 500 companies improve customer service call time by over 75%.

Powered by the most accurate routing plans and powerful algorithms, we provide consumers with accurate ETAs and instant customer notifications.

Your customer is put in charge with complete flexibility and we enable you to dynamically respond to changes in their plans.

- Promise time windows with full confidence

- Notify automatically minutes before arrival
- Improve operations continuously with self-learning algorithms
- Reduce operating cost
- Adapt routes live to changing conditions

## **Cheetah Logistics Technology**

With over 2 Billion transactions processed on our platform enabling companies across industries over the last 25 years, we have developed the expertise to transform traditional transportation operations into live and fully automated source-to-destination logistics networks, optimizing in real-time for customer requirements and operating environments changes.

From shore to door, Cheetah provides live synchronization of networks with thousands of on-road routes, off-road operations and all the related real-time communications and visibility.

Our customers have saved several hundred millions of

dollars in operating cost by reducing driver fleets, miles driven, fuel, dispatch and other support staff while simultaneously improving customer experience, operational reliability and standardizing the network.

Our customers are industry leaders like Macy's, FedEx, Ward Trucking, Cardinal Health, JS Logistics, Central Freight, L&W Supply and many others.

Cheetah can analyze your current business operations and technology and help you be a future leader. We have helped several Fortune 500 companies and we are ready to help you too. We conduct an accurate ROI analysis to determine whether the Cheetah platform is right for you. Then, we give you the tools and provide expertise to re-engineer and optimize your supply chain at the lowest cost.

If you want to disrupt your marketplace, Cheetah is the best choice for your strategic partner.

**Take the next step now.**

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## Choice Logistics



**Jim Adams**  
Chief Operating Officer

For more than 50 years, Choice has helped the world's leading companies better manage their global supply chains. We offer enterprise-grade warehouse, inventory, and transportation solutions throughout our network of 400 locations in more than 90 countries. Companies turn to Choice to compress time-to-market, mitigate risk, provide differentiation, and remove costs.



### Global Trade

Choice provides clients a single source solution to manage international trade. Whether your needs involve trade compliance, consignment, direct sales, warranty or repair, we can facilitate and fulfill all of your IOR, EOR, and customs clearance requirements. Our objective is to help scale our clients' businesses, minimize resource requirements, and eliminate risk. From consultation to outsourced solutions, Choice manages customs, duties, permits, certifications, registrations and other regulatory requirements.

### Third-Party Logistics

The most demanding companies in the world entrust Choice with millions of products worth billions of dollars. From standard warehouse, inventory, and transportation solutions to reverse logistics operations in emerging markets, Choice

can develop a custom supply chain solution that exceeds your requirements. Whether it is two-hour delivery in Mumbai or deferred services to Buenos Aires, Choice efficiently moves product into and out of 99.9% of the global marketplace.

### Managed Services

Choice exists to solve our clients' greatest challenges. Rather than be all things to all companies, we manage complementary aspects of our clients' supply chain so they can focus on what they do best. Today, Choice manages hundreds of vendors worldwide to support global needs. Value-added services include parts planning, field engineering,

depot repair, hardware/software configuration, and asset recovery. Choice provides companies a streamlined and integrated experience across the globe.

### Innovation

At Choice, innovation is a process, not an epiphany. We address real-world problems because our innovation roadmap is based on our clients' needs. From leading-edge dashboards that provide a single pane of glass view into your supply-chain, to our ability to track our shipments in real-time and to the street-level, Choice's innovations have garnered numerous industry awards. Call Choice to find out how to turn your supply-chain into a competitive advantage.



### Choice Logistics

1 Whitehall Street, 12th Floor  
New York, NY 10004  
800-861-6900  
info@choicelogistics.com  
www.choicelogistics.com



**CHOICE LOGISTICS**  
ONE WORLD • ONE CHOICE

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**Keith Reardon**

Vice President-Intermodal

"I'm proud of our intermodal team and our commitment to bringing great service to our customers. A fluid and efficient supply chain is what they expect from us, and that's how we measure our success. Whether importing, exporting or just shipping locally, we have the right people, the port and terminal partnerships in place, and the logistics expertise to keep things moving."



**Click here to view C.N.'s video!**



CN is a leader in the North American transportation services industry focused on supply chain innovation and collaboration. We offer integrated shipping solutions, including rail, intermodal, trucking, freight forwarding, warehousing and distribution.

Whether you're shipping across CN's rail network of more than 32,000 kilometers, shipping globally through the many ports we service on three coasts, or leveraging well over 21 strategically located intermodal terminals across our network, we connect you with the people that matter most: your customers. CN has the only rail network that touches three coasts in North America, accessing the Atlantic, Pacific and Gulf coasts. Our strategically placed intermodal terminals give you easy access to over 75% of the U.S. markets and all Canadian markets.

At CN, we work together with our customers to ensure that their products get to market as efficiently as possible. We recognize that when they grow,

we grow. So we work hard with our supply chain partners to innovate, create and implement solutions that seek to drive sustainable, long-term growth for our customers. We've put in place ground-breaking Service Level Agreements to open communication between CN and our port partners. These agreements allow us to improve your total supply chain from vessel to rail, trucking, warehousing, distribution and everything in between.

CN plays a key role in fostering the prosperity of the North American markets we serve and is therefore a true backbone of the economy, transporting approximately C\$250 billion worth of goods annually. CN is an indispensable transportation supplier for many key sectors in North America, from grain and forest products to industrial products and the automotive sector, moving raw materials, intermediate goods and finished products to market. With our extended reach to the markets and manufacturers of

Asia and the rest of the world, CN is also a key gateway for North America's participation in the global economy, helping you win in the markets where you compete.

For CN, efficiency and safety are paramount. Last year, CN invested \$1.6 billion in track and roadway infrastructure. These expenditures involved replacing rail ties and other track materials, as well as bridge improvements. CN also invested \$55 million in two dedicated safety facilities in Winnipeg and Chicago, CN Campus. This is where our railroaders learn safety culture, with the skills and practices they need to build that culture up for future generations. We understand the importance of strong infrastructure in building a safe network with fast, fluid cargo movement for our customers.

**CN**

Montreal (Headquarters)  
935 de La Gauchetière St. West  
Montreal, Quebec, Canada  
H3B 2M9  
Sales: 1-888-MOVIN CN  
www.cn.ca  
Twitter: @shipCN

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# Commercial Warehousing



**Kevin Margeson**  
*President*

Selected as a 2015 Inbound Logistics Top 100 3PL Provider!



**Commercial Warehousing**

100 Industrial Blvd.  
Winter Haven, FL 33880  
Phone: (800) 560-3614  
Email: cwi@comcar.com  
www.commercialwarehousing.com  
Facebook.com/  
CommercialWarehousing  
Linkedin.com/company/  
commercial-warehousing  
Twitter.com/CWI\_Logistics



Click here to view Commercial Warehousing's video!



**C**ommercial Warehousing was founded in 1966 to support trucking operations at the request of a customer with a warehousing need. 50 years later, customers' needs still drive us to constantly evolve in temperature-controlled warehousing, dry warehousing, transportation, packaging, and technology. Our commitment to helping others reach their business goals has, in turn, helped us grow into a leading 3PL provider throughout Florida.

As an experienced provider for food & beverage, consumer packaged goods, pulp & paper, building materials, and agriculture processors, we know the importance of quality service. If you are looking for a turnkey 3PL company who you can depend on, look no further... Some companies print their "core values" in an annual report and forget about them. At Commercial Warehousing, we live what we believe every day. Customers who know us know that. Trusting their name-brand inventory to dedicated people who sweat every detail to get it right - from dock to dock, door to door.

**"Bust a Gut"**

When it comes to getting it right for our customers, hard work is everybody's business.

**"Kick Butt"**

We know we can be the best supply chain partner to any customer. Challenge us. Try us. We love to compete. And we love to win.

**"Get a Brain"**

Smart systems lead to more efficiencies and higher margins. Smart people find ways to make smart systems smarter.

**It is our Vision** is to be recognized as a top-tier provider in the multi-temperature warehousing & logistics services industry by out-serving our competition

every day in every way. We will achieve our Vision by anticipating our customer's needs and continuously providing our customers assured comfort and reliance of quality through cost-effective flexible solutions, service, and support.

**It is our Mission** to provide exceptional service and support to our customers and employees by creating value-added partnerships. We are driven by a strong work ethic, striving to provide smarter cost-effective solutions, and ensuring real value in supporting the needs of our customers and our employees. We will do so while delivering on the Promise of our Vision through a safe, enjoyable and family-oriented workplace.



**Commercial**  
W A R E H O U S I N G

*Organized for your success*

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## Corporate Traffic

**Mission Statement:**

**Never Settle.** At Corporate Traffic, "Never Settle" is more than a motto. It's a quantifiable mentality that all our employees, drivers, and vendors employ to get you the results you need, when you need them. We NEVER SETTLE for anything less than the best. We don't expect you to either!



**CORPORATE TRAFFIC**  
LOGISTICS

NEVER SETTLE.

**Corporate Traffic, Inc.**

2002 Southside Blvd.  
Jacksonville, FL 32216  
800-787-2334  
Fax: 904-727-6804  
cti@corporatetraffic.com  
www.corporatetraffic.com

**We make logistics child's play.**

Corporate Traffic began in the imagination of three young boys running a make-believe trucking company in their parents' attic. Corporate Traffic's founders Christopher, Chad and Craig Cline were inspired by their father, who ran a successful trucking company. It was their dream to one day create a worldwide logistics company their father would be proud of. In 1992, Corporate Traffic was born.

Today, Corporate Traffic is a leading, respected, full service logistics provider with unwavering commitment to helping clients succeed.

Valued globally for our full range of capabilities, Corporate Traffic offers a higher level of service, owning the full logistics process end-to-end. Our dedicated, experienced, and flexible people, combined with cutting-edge technology, make doing business with Corporate Traffic easy, rewarding and cost efficient. We focus on building

strong relationships with our clients and are constantly seeking better ways to meet our clients' logistics needs, whether it's air, ocean, rail or intermodal services. A company of problem solvers, we are ready to handle any bumps along the logistics road.

As an asset-based company, Corporate Traffic can give you the stability, control and flexibility to hurdle every challenge with ease. Bottom line, Corporate Traffic makes logistics child's play.

**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

## Coyote Logistics



**Jeff Silver**  
CEO and Co-founder

Coyote's "No Excuses" philosophy to offer both shippers and carriers the best service experience in the industry has catapulted it to be one of America's leading 3PLs. Coyote's fanaticism for this commitment is fueled by its culture, people, and technology every day. Coyote invests in its employees, offering rigorous training programs, accessible leadership, talent development, and more.

Ten years after its founding in 2006, Chicago-based Coyote has grown to a pack of 2,000 employees operating in 17 offices. Coyote offers a vast North American carrier network; truckload, less-than-truckload, and intermodal brokerage services; cross-border transportation services; unique solutions including an internally developed transportation management platform and Private Fleet Service; and CoyoteGO, our mobile app. In 2015 Coyote became a subsidiary of UPS.

### Coyote Logistics

2545 W. Diversey Ave.  
Chicago, IL 60647  
877-6-COYOTE

Contactshipper@coyote.com

www.coyote.com

Twitter: @CoyoteLogistics

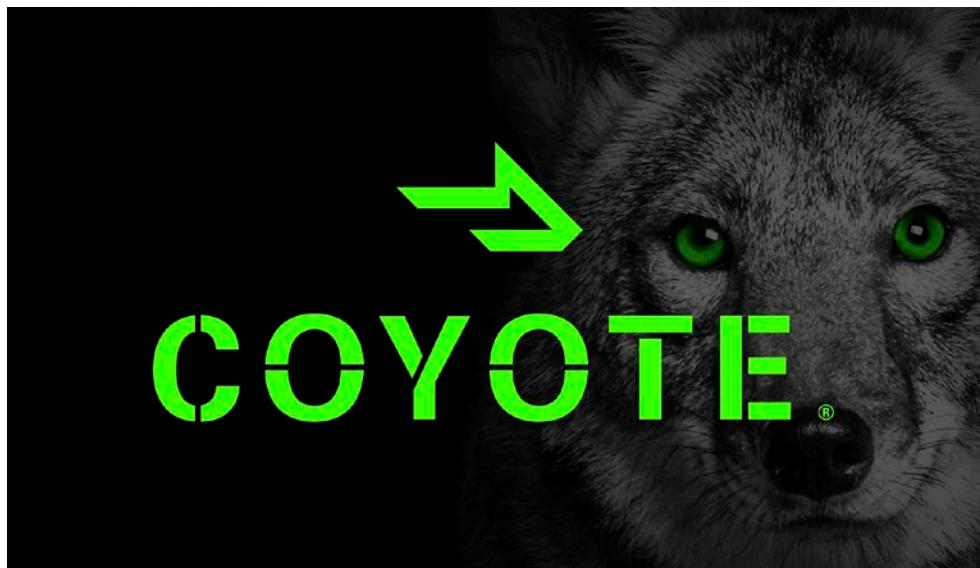
Facebook.com/Coyotelogistics

LinkedIn.com/company/

coyote-logistics

Youtube.com/user/CoyoteLogistics

Instagram: coyotelogistics



Coyote specializes in truckload (dry, temperature-controlled, open-deck, and more), less-than-truckload, and intermodal (specialized rail) modes and cross-border transportation for more than 14,000 shippers, from Fortune 100 companies to small businesses, across many different industries. Coyote's ever-growing network of more than 40,000 transportation providers is one of the largest in the industry.

Backed by an internal team of transportation experts and software developers, Coyote designs and builds its technology in-house. The company's Collaborative Transportation Management (CTM) service provides shippers with exceptional supply chain visibility and cost control. Because the platform is customizable, Coyote can support each individual shipper's needs, helping each unique supply chain

run as efficiently as possible. CoyoteGO, Coyote's mobile app, is built for efficiency and convenience to allow carriers to be in touch with Coyote 24/7/365. Drivers can check in, view load details, send updates, and submit paperwork, all with just one touch.

CEO Jeff Silver started in the transportation and logistics industry in 1984, when he moved to Chicago to join a friend's start-up logistics company. By the time American Backhaulers was sold in 1999, it had grown to be the second-largest freight brokerage in North America at the time.

Silver then took a five-year hiatus from the industry, during which he pursued his MBA at his alma mater, the University of Michigan, and a master of engineering in logistics at MIT.

Throughout his three decades in the industry, Silver had known there was a need for a stronger service commitment. Backed by his deep experience and advanced education, Silver embarked on a mission to change it. He teamed up with his wife, Marianne—also Coyote's chief people officer—to found Coyote in 2006. In 2015, under Silver's leadership, Coyote became a subsidiary of UPS.



**COYOTE**®

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# CRST Logistics, Inc.



**Kent Jordan**  
President

CRST Logistics leverages our extensive industry experience and resources to provide the right customer solution. Enabled by leading edge technology, CRST Aurum TMS, we provide engineered logistics solutions that drive work flow automation, transparent communications, visibility and continuous improvement.

We bring customers value they can measure!



### IT Drives Our Solutions

CRST Logistics, Inc. is a full-service, third party logistics provider (3PL) that provides cost-effective solutions to your transportation and logistics challenges.

Our personalized approach to your project sets us apart. You get a single point of contact to handle your pricing, tracking and billing. CRST's experts can help you with transportation management, transportation brokerage services and freight management. We'll move your valuable products—quickly and safely—from loading dock to loading dock. Anywhere.

### Our approach to 3PL services

- **Logistics strategy**—From transportation process design to distribution network modeling, we'll develop a plan to move your products where they need to go.
- **Transportation management**—Once the strategy is in place, we'll coordinate truck, air or rail transport, effectively managing your transportation to drive results.

### Information management—

You'll know where your load is at all times. From web-based tracking and tracing to vendor collaboration to routing, scheduling and consolidating your orders, we'll use our technology to strategically manage your transportation.

See why CRST Logistics was named to the Information Week 500 and to Inbound Logistics Top 100 3PL Provider list year after year. Call today and put our award-winning transportation management technology to work for you.

#### CRST Logistics, Inc.

3930 16th Ave. SW  
P.O. Box 68  
Cedar Rapids, Iowa 52406  
(800) 736-2778  
crstlogisticsinfo@crst.com  
www.crst.com/companies/logistics



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## CSX Transportation Intermodal



**Are your over-the-road freight moves optimized?** 96% of shippers have freight in their networks that would benefit from intermodal conversion. Converting over-the-road freight that is better suited to move via intermodal rail can result in short and long-term benefits such as immediate cost savings and access to scalable capacity that can flex in times of tightened capacity.

To request a complimentary analysis of your freight network, visit [H2ROptimizer.com](http://H2ROptimizer.com).



CSX Transportation (CSXT) Intermodal leverages the economic efficiencies of rail, enhanced by the flexibility of truck, to provide shippers cost-savings and alternative capacity options for over-the-road freight moves.

Shippers moving full truckload freight 500 miles or more exclusively over-the-road are often missing out on the efficiencies, capacity and cost-savings benefits of intermodal rail.

Identifying and converting sub-optimized freight from the highway to intermodal rail achieves immediate and long-term benefits, including the ability to secure access to scalable capacity, lower freight transportation costs up to 40% and reduce carbon emissions by 75%.

Intermodal.com includes resources to help shippers ready their supply chains for intermodal conversion, including information on how to:

■ **Identify Sub-optimized Freight.** The Highway to Rail (H2R) Optimizer is a comprehensive tool that

identifies, on a large scale, the freight within a network that is most attractive for intermodal conversion. Using origin and destination zip codes, along with volumes for each lane, a complimentary analysis is performed to help shippers achieve transportation savings and access to scalable capacity that can flex to meet demands.

■ **Build Custom Shipments.** The interactive intermodal map allows shippers to explore the CSXT-served intermodal network and create custom shipments to evaluate if intermodal is a good fit for their freight move.

■ **Calculate Freight Move's Carbon Footprint.** Rail is the most environmentally-friendly form of land transport. Moving freight by rail instead of truck results in a 75% reduction of carbon emissions. The Carbon Calculator provides shippers the carbon savings that result from converting freight from the highway to intermodal rail.

■ **Properly Block & Brace.** LEADS (Load Engineering and Design Services) is a team

of engineering experts who offer free blocking and bracing consulting and are available to come onsite and assist companies in customizing a solution that meets their shipping needs.

Shippers looking for scalable capacity and a long-term supply chain solution, should look to CSX Transportation (CSXT) Intermodal. Not only will shippers have access to the most intermodal rail transportation lanes in the East, but they will also benefit from an established and far-reaching network that reaches two thirds of the U.S. population. As one of the nation's leading intermodal carriers, CSXT Intermodal is there every step, and freight-ton mile, of the way.

Visit [Intermodal.com](http://Intermodal.com) to learn more.



### CSX Transportation Intermodal

550 Water Street  
Jacksonville, FL  
855GROWH2R  
(855-476-9427)  
[Intermodal.com](http://Intermodal.com)  
[linkedin.com/company/  
csxtransportationintermodal](https://www.linkedin.com/company/csxtransportationintermodal)

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# CT Logistics

Confidence, Trust, Leadership, Traditions since 1923.



**Allan J. Miner**  
*President*

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions. Our leadership has been earned with over 93 years of client confidence and trust.

**ISO 9001:2008**  
**SOC II**



**CT Logistics**  
12487 Plaza Drive  
Cleveland, OH 44130-1084  
216-267-2000  
sales@ctlogistics.com  
ctlogistics.com



### CONFIDENCE

CT provides more than 93 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

### TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to

assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an ever-changing, global marketplace.

### LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes:

our TMS software, CTLion™, our customized freight audit & payment system, AuditPay™; our rating and routing program, FreitRater™, and our exclusive shipper's co-op program, TranSaver™. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

### CONFIDENCE. TRUST. LEADERSHIP... TRADITIONS SINCE 1923

They've become part of an important 91 year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit [www.ctlogistics.com](http://www.ctlogistics.com) for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.



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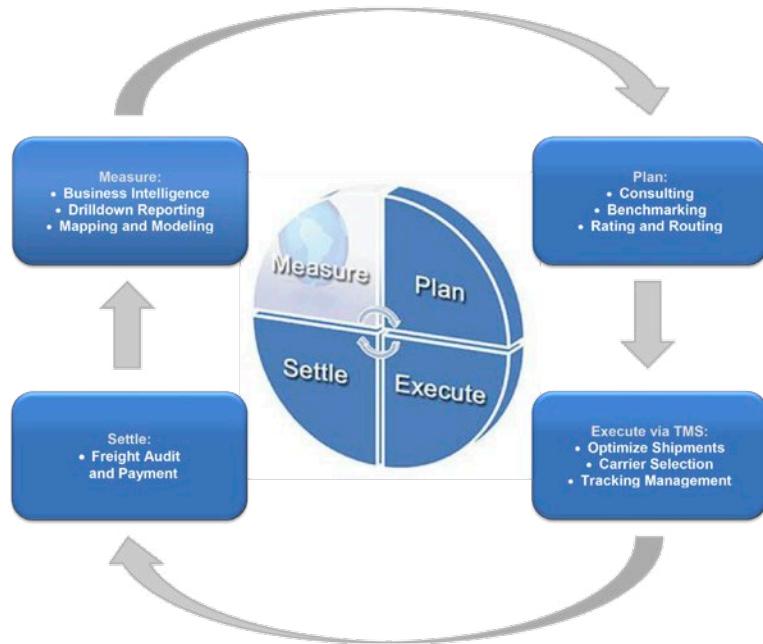
# CTSI-Global

## Your Link to Supply Chain Solutions



**J. Kenneth Hazen**  
President and CEO

CTSI-Global provides global supply chain management services through experience, knowledge, and technology.



[Click here to view CTSI-Global's video!](#)



### End-to-End Supply Chain Solutions

Since 1957, CTSI-Global has provided greater control over supply chains for improved efficiencies and higher savings to clients from all industries. Shippers and 3PLs alike are able to manage all aspects of their supply chains within one global database with our business intelligence, TMS, freight audit and payment, and consulting services. Partnering with one expert provider for all your logistics needs ensures seamless integration to eliminate redundant processes and costs while providing the visibility you need.

- **Business Intelligence.** Dynamically report and drill down into your data through CTSI-Global's KPI dashboards for insight into continuous process improvement and maximum savings. Graph, map, trend, and model your operation.

- **TMS.** Plan and execute shipments to manage orders, optimize loads, select carriers, tender shipments, manifest parcel, track shipments, and manage claims.
- **Freight Audit and Payment.** By allowing experts to manage contracts, audit bills, allocate charges, make payments, and report the results, you are assured of paying the correct amount.
- **Consulting.** With the information gained from these technologies, CTSI-Global is able to improve client results by consulting in all key areas of interest, including benchmarking, KPI management, global network design, bid preparation, and negotiations.

### Global Vision

CTSI-Global's technology solutions automate manual processes, improve performance levels, and decrease transportation costs for clients around the globe. Our solutions can be customized to each client's global business requirements, including processing in many currencies and languages as well as paying duties and taxes. Our dedicated business analysts support our clients and their carriers with day-to-day questions and all-inclusive business reviews.

Businesses cannot manage and control their transportation spend without timely, accurate, and complete visibility of their shipping costs and activities. Investing in CTSI-Global can help reduce these costs, supporting a competitive position in the global marketplace.



### CTSI-Global

5100 Poplar Avenue  
15th Floor  
Memphis, TN 38137 USA  
Phone: +1-888-836-5135  
solutions@ctsi-global.com  
www.ctsi-global.com

blog.ctsi-global.com



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## DB Schenker



**Philippe Gilbert**

*Regional CEO, Americas*

### Mission Statement:

To be the leading global provider of integrated logistics services. We provide solutions without complicated strategies. We utilize a structured methodology that is tested and proven to increase efficiencies, reduce costs and protect our customers supply chain. Yet this methodology is completely adaptable to each unique business situation. It's a balanced approach to realigning the customers supply chain into the most productive unit possible.



### DB Schenker

150 Albany Avenue  
Freeport, NY 11520

USA: [www.DBSchengerUSA.com](http://www.DBSchengerUSA.com)

Canada: [www.DBSchenger.ca](http://www.DBSchenger.ca)

Twitter: @DBSchengerUSA and  
@DBSchengerCAN

Follow our blog at:  
[www.nowthatlogistics.com](http://www.nowthatlogistics.com)

### Contact:

customerservice@  
dbschenker.com

1-800-225-5229 (in USA)

1-602-458-6200 (outside USA)



DB Schenker is one of the world's leading providers of integrated logistics services, offering air and ocean freight, land transport as well as comprehensive logistics solutions and global supply chain management from a single source. DB Schenker is a Deutsche Bahn AG company. DB Schenker attributes its success to over 95,000 dedicated employees around the world.

Schenker, Inc. in the USA has over 6,800 employees operating from 70+ locations providing over 21 million sq. ft. of warehouse space. Our USA international hubs include: Atlanta, Dallas, New York, Los Angeles, Miami, Chicago, San Francisco and our ocean gateways include weekly express service from all major USA points and ports to over 150 global destinations, with DB Schenker export consolidation hubs in Seattle, San Francisco,

Los Angeles, Houston, Atlanta, Miami, Charleston, New York and Chicago.

Schenker of Canada Limited started operations in 1953, and in just over half a century our business has grown to include over 40 locations and 1,600 employees. Today we are one of the top logistics service providers in Canada. International hubs include: Vancouver, Toronto, and Montreal.

We emphasize and maintain long-standing commitments to the highest performance and quality standards, as well as ethical conduct, corporate governance, and transparency. Our forward thinking and competitive strategy ensures our continued success as a leading global provider of

transportation and supply chain solutions.

Our unparalleled global network and experience of 2,000+ locations in more than 130 countries worldwide provides local, regional and global presence in nearly every business market. With over 700,000 customers worldwide, we offer an increasing number of well respected industry solutions in the Aerospace, Automotive, Electronics, Healthcare, Industrial, Semiconductor, and Retail sectors.

Global presence and local expertise is just one reason companies across every industry choose DB Schenker. We deliver seamless logistics solutions for some of the world's leading consumer brands and fortune 500 companies.



# SCHENKER

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# DF Young



**A. Wesley Wyatt**  
President and CEO

**Mission Statement:**

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

**DF Young Services**

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business

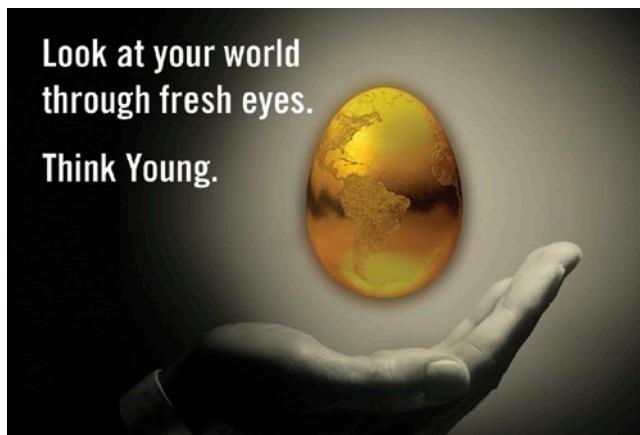


**DF Young Inc.**

1235 Westlakes Drive, Suite 255  
Berwyn, PA 19312  
Phone: 610-725-4000  
Fax: 610-725-0570  
www.dfyoung.com

Contact: Steve Giampapa  
Director of Operations  
610-725-4000

Steve.giampapa@dfyoung.com



DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

**Automotive**

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully- and semi-knocked down shipments
- Built-up vehicle shipments

**Commercial Goods**

Full front/back end services support multi-national manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

**Front End Services:**

- Import/Export flow and distribution
- Quality Assurance program

**Back End Services:**

- Vendor direct inventory

- Reverse logistics
- Store setup and fixtures

**Supply Chain Services:**

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

**Food/Humanitarian Aid**

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. Provide computer recordkeeping, documentation and complete logistics solution.

**Foreign Military Service**

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

**Services include:**

- Air and ocean freight shipping and/or charters

- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

**Petrochemical**

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

**Services include:**

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

**Pharmaceutical Sample Distribution**

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

**Services include:**

- PDMA compliance.
- Pharma specific packaging, labeling and transportation.
- Convenient delivery windows that are time specific.
- Field inventory transfers.
- Agent service center providing real time status updates.
- Customized reporting for all service and financials requirements.
- Cold chain warehousing and storage.

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## Distribution Technology



(left to right): Tom, Rock, and Mark Miralia

**F**or over forty years, Distribution Technology has been providing innovative logistics services, analyses, and recommendations by focusing on the needs of their clients.

As a full-service warehousing and 3PL (third-party logistics) company, Distribution Technology prides itself in offering their diverse group of clientele a complete range of management services including public warehousing, mass-retail cross docking, rail consolidation/deconsolidation, contract warehousing, third-party distribution, international consolidation/deconsolidation, trucking and transportation management services and logistics consulting.

Founded in 1969 by chairman of the board, Rock Miralia, Distribution Technology operated with seven full-time employees

and provided 100,000 square feet of space for contract and public warehousing in the Piedmont region. In 1988, sons Tom and Mark Miralia joined the family-owned company as staff industrial engineer and warehouse supervisor respectively.

Over the years, Distribution Technology continued to expand its services throughout the greater southeast region. Today, both of Rock's sons are still part of the company. Tom Miralia oversees the day-to-day operations as its president/CEO and Mark remains involved as Director. To date, Distribution Technology operates approximately a 1.2-million-square-foot warehousing campus, and employs more than 250 people.

As a privately-owned company, Distribution Technology's management team possesses an extensive

background in warehousing, transportation and distribution. Through the years, Distribution Technology has earned a solid reputation among its customers and other trade industries as a trusted partner in strategic planning and management expertise. Across the board, Distribution Technology believes that its greatest assets are its team members and associates who are committed to forward thinking and collaborative problem solving, leading to a higher level of delivered customer value.

As a logical extension of its service areas, the company also operates a record storage company, re-packaging division, freight-forwarding services, trucking, consolidation, and pool distribution in support of its accounts, thus enabling the company to provide a complete range of logistics services. In addition, Distribution Technology is the operator of Charlotte Foreign Trade Zone #57.



**Distribution**  
TECHNOLOGY

### Distribution Technology Inc.

1701 Continental Blvd.  
Charlotte, N.C. 28273  
Phone: 704-587-5587  
Fax: 704-587-5591  
Email: Mark.Miralia@  
DistributionTechnology.com  
DistributionTechnology.com

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## DM Fulfillment



**Greg Welchans**  
President & CMO

**Mission:**

To be the preferred fulfillment partner for companies requiring fast, efficient national and international distribution, Omni-Channel capabilities, the highest possible service levels and brand building value-add services.

**DM FULFILLMENT**  
*we supply trust*

- National distribution footprint with 1–2 day delivery via ground
- 3-day international shipping
- Comprehensive, Omni-Channel integration
- Real-time reporting and 24/7 account visibility
- Brand-building, in-box marketing capabilities

[www.dmfulfillment.com](http://www.dmfulfillment.com)

Click here to view DM Fulfillment's video!



**A**t DM Fulfillment, we pride ourselves on delivering **value, reliability, innovation and trust** as a fulfillment and distribution partner. Our mission is to deliver an **outstanding customer experience** for our partners and their customers.

Our five distribution centers are strategically located to **deliver quickly and accurately** while keeping cost low. Our technology team will work to seamlessly integrate to **deliver the Omni-Channel experience**, allowing you to focus growing your business within your current channels and expanding, without restriction, into new channels.

#### **National and International Distribution with Competitive Costs**

Our highly-automated **distribution centers** are strategically located to reach 99% of the U.S. in one to two days via ground shipping.

**International shipments** can reach their destination in as little as three days. Our system will optimize every order to select the best origin and carrier with the **lowest freight cost and time in transit**.

#### **Comprehensive Omni-Channel Capabilities**

Our in-house technology group makes it **easy to integrate order management systems** via direct connection, webservices or through your e-commerce provider. **Rest-easy knowing you'll have full EDI transaction compliance**, order automation and visibility to real-time account and order information. **Front-end integration is backed-up by out-the-door fulfillment**

**expertise** to ensure full compliance with retail, e-tail and marketplace shipping requirements. All orders are 100% RF scanned to support our 99.9% accuracy rate and the **highest possible service levels**.

#### **Your Brand is Important**

**Reinforce your brand** with custom packaging, branded pick tickets and **print-on-demand, in-box marketing capabilities** to **deliver high impact, branded communications** with your product shipments. Our full service marketing department, complete with an in-house photo studio, can provide support for your marketing needs. Let us help you promote your brand and your products with every order.

**DM Fulfillment**  
5 Research Park Dr.  
St. Charles, MO 63304  
855-710-8685  
[www.dmfulfillment.com](http://www.dmfulfillment.com)

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## DSC Logistics

### Thinkers & Movers

#### Thinkers & Movers

DSC Logistics CEO Ann Drake presented the 2015 Thinkers & Movers award to two leading health care executives, Mike Duffy, President, Medical Products, Cardinal Health, and Kathy Wengel, VP, Johnson & Johnson Supply Chain (JJSC).



## WHAT WE MEAN BY DYNAMIC SUPPLY CHAIN LEADERSHIP



**achieving women's excellence in supply chain operations, management, and education**

AWESOME, the women's leadership initiative founded by CEO Ann Drake in 2013, will hold its fourth annual Symposium on April 27-29. The 2016 Host Partner is NIKE, Inc. Learn more at [awesomeleaders.org](http://awesomeleaders.org).

In today's dynamic economy and ever-changing business landscape, a successful supply chain depends on the people who design, integrate, manage, and adapt it. At DSC Logistics, that means developing, with each customer, a strong strategic partnership and a customized supply chain solution that moves fluidly and responsively with the demands of changing circumstances.

Our experience with Fortune 500 customers and others crosses geographies and modes, verticals, industries, business situations and challenges – and enables us

to use data, analytics and our own expertise to make smarter, more proactive decisions.

At DSC, we've invested in the people and technology to bring innovative and lean processes to our operations and to add leading-edge ideas that help our customers

- reduce total system costs
- improve service to customers
- transform business processes
- facilitate growth and change
- optimize the potential of the supply chain to be a powerful competitive advantage.

#### Innovative Thinking

#### Strategic Partnerships

#### High-Performance Operations

#### Dynamic Supply Chain Leadership

**DSC Logistics**  
1750 South Wolf Road  
Des Plaines, IL 60018  
[www.dsclogistics.com](http://www.dsclogistics.com)  
[customer.solutions@dsc-logistics.com](mailto:customer.solutions@dsc-logistics.com)



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# Echo Global Logistics

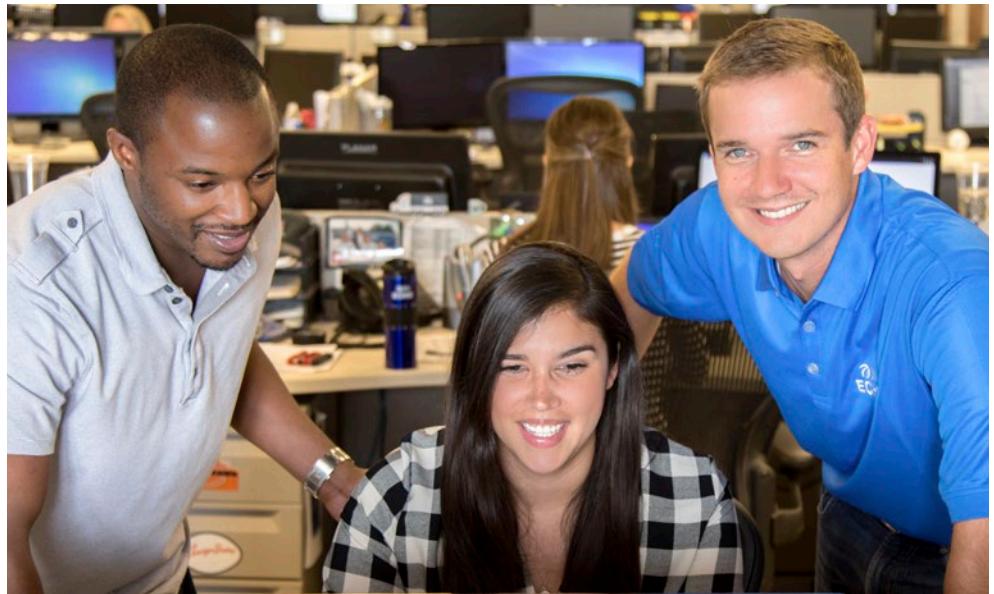


**Doug Waggoner**  
Chairman & CEO

Echo Takes the "Complicated" Out of Transportation Management

Services Offered:

- Managed Transportation
- LTL
- Truckload
- Partial Truckload
- Intermodal
- Expedited
- Small Parcel
- International Air & Ocean



**Echo Global Logistics**

600 West Chicago Avenue  
Suite 725  
Chicago, IL 60654  
888-514-8376  
Fax: 888-796-4445  
Facebook.com/EchoLogistics  
Twitter: @EchoLogistics  
Linkedin.com/company/echo-global-logistics

**E**cho Global Logistics (NASDAQ: ECHO) is a leading provider of technology-enabled transportation and supply chain management services. Headquartered in Chicago with more than 30 offices around the country, Echo offers freight brokerage and Managed Transportation solutions for all major modes, including truckload, partial truckload, LTL, intermodal, and expedited. Echo maintains a proprietary, web-based technology platform that compiles and analyzes data from its network of over 30,000 transportation providers to serve clients across a wide range of industries and simplify the critical tasks involved in transportation management.

**People**

At Echo our logistics professionals have the multimodal experience to cater

to each client's shipping and transportation management needs. We also understand that teamwork yields better results for our clients. Echo employees function as an extension of a client's in-house team, which enables us to develop flexible solutions to simplify the supply chain requirements of any business.

**Technology**

Our proprietary technology at Echo is a critical component of the transportation management services we provide our clients and carrier partners. Our fully scalable technology platform provides portals for seamless client, carrier and vendor management, and our web-based suite of applications delivers real-time capacity and pricing information. Clients also receive complete transparency

into their transportation spend and efficiency through our customized reports. Technology at Echo is essential to ensuring our clients' success.

**Results**

At Echo Global Logistics, our success is measured by the results we generate for our clients. Results are at the core of each engagement we undertake. Every problem we solve, solution we create and efficiency we deliver allows our clients to focus on what they do best. The results we shape are as unique as the clients we serve.



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## ElectriCities of North Carolina, Inc.



**Brenda C. Daniels**

*Manager, Economic Development*

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metal-working, plastics—any power-intensive industry is going to find significant advantages here."



**E**lectriCities is a not-for-profit government service organization representing cities, towns, and universities that own electric distribution systems: more than 70 N.C. cities serve 500,000 customers, with 1 million customers served in N.C., S.C., and Va. ElectriCities provides customer service/safety training, emergency/technical assistance, economic development, communications, government affairs, and legal services.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina.

Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications.

Using ElectriCities as an introduction to North Carolina, site search managers have a turnkey or "flip-switch" information source. "They find all the information they need in

one place," says Brenda Daniels, the organization's economic development manager.

ElectriCities has developed two industrial parks it has dubbed "Prime Power Parks" in the cities of Albemarle, located in Piedmont's lake country, and in Gastonia, 15 miles from Charlotte, just off I-85. The Albemarle park has direct rail access from Charlotte/Douglas International Airport, clearly qualifying the area as a great rail intermodal site.

Besides the flexible electric rate structure and pro-business climate the area offers, the location provides easy access to eastern U.S. markets. The Albemarle Prime Power Park is adjacent to the Stanly County Airport.

The industrial parks are North Carolina Certified Sites with 4 MW of on-site backup power generation, Daniels

adds. "If a company has a critical operation that can't risk a power outage, they have a backup available, and don't have to spend the money to purchase a generator," she says.

The backup, like the rate-lowering services to all ElectriCities' customers, provides an ongoing incentive for companies looking for an ideal logistics location. It is not surprising that ElectriCities has generated increasing interest from companies seeking a great place to call home.

"We've seen a measurable uptick in interest and activity over the last year and a half," says Daniels.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county and state officials. But the most important factor in the interest shown in the area is the availability, reliability and affordability of NC Public Power.

Companies based in ElectriCities member communities recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers. Both ElectriCities and the member utilities work closely with companies to help them manage their power usage and keep costs down.

### ElectriCities of North Carolina, Inc.

1427 Meadow Wood Blvd.  
Raleigh, NC 27604  
www.electricities.com

### Brenda Daniels Manager, Economic Development

Ofc: 919-760-6363  
Mobile: 919-218-7027  
bdaniels@electricities.org



*The energy behind public power*

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# Elemica



**John Blyzinskyj**  
CEO

**Mission Statement:**

As the leading Supply Chain Business Network for the Process Industries, we enable market-driven supply chains through integrated messaging, applications and analytics.



**E**lemica is the leading Supply Chain Operating Network for the process industries. We drive bottom line results by promoting reduced cost of operations, faster process execution, automation of key business processes, removal of transactional barriers, and seamless information flow between trading partners. Elemica transforms supply chains by replacing manual and complex approaches with efficient and reliable ones.

Launched in 2000, customers like BASF, BP, Continental, The Dow Chemical Company, DuPont, The Goodyear Tire & Rubber Company, LANXESS, Michelin, Shell, Solvay, Sumitomo Chemical, Wacker and more process nearly \$400B in commerce value annually on our network.

**Information at Work**

Elemica believes data is the currency companies use to win the market. This resource is acquired through our business network and spent to enable rapid responses to real-time market events.

**No Matter How You Slice It**

Regardless of your supply issue, industry or role; getting transaction data, across all your trading partners, and translating it into actionable information is key to driving value out of your supply chain. That keen insight is achieved by combining powerful business process applications with a robust network – allowing you to outpace your competition in an ever more volatile and complex marketplace.

**Elemica's Logistics Management Suite**

- Reduced transportation costs
- More reliable and efficient transportation scheduling
- Real-time shipment visibility and control
- Lower demurrage and detention costs
- Reduced freight claims and disputes
- Fewer errors and incidents throughout the logistics lifecycle

With the Elemica Logistics Management Solutions, you are in full command with an integrated network that seamlessly connects you to all of your Logistics Service Providers (LSPs) regardless of region, mode or capabilities. Elemica provides a comprehensive view – one point of visibility into your logistics network – giving you immediate access to information and greater management control over LSP performance. Elemica delivers value via cloud-based solutions through easy implementation via QuickLink Network connectivity options. Elemica solutions enable you to leverage the benefits of state-of-the-art business process automation.

**Elemica**

Global Headquarters:  
Philadelphia, PA  
550 E. Swedesford Road  
Suite 310  
Wayne, PA 19087  
484-253-4674  
twitter: @elemica  
linkedin.com/company/elemica  
youtube.com/ElemicaNetwork



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# Evans Distribution Systems



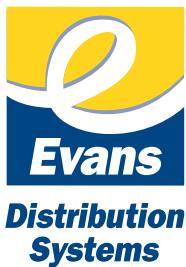
**John A. Evans**  
President

## Mission:

To be a strategic supply chain partner, admired for our people, passion and innovation.

## Nine Point System

1. Listen
2. Innovate
3. Communicate
4. Assign Responsibility
5. Set Standards
6. Document
7. Implement
8. Monitor
9. Review



## Evans Distribution Systems

18765 Seaway Drive  
Melvindale, MI 48122  
313-388-3200  
Fax: 313-388-0136  
sales@evansdist.com  
www.evansdist.com



**E**vans Distribution Systems helps customers enjoy a smoother glide through the supply chain by simplifying complex processes and delivering effective results. As our tagline suggests, "It's easier with Evans."

Our philosophy encompasses the idea that customer success directly correlates to how easy we make it for our employees to provide the best service possible. We're a strategic partner closely involved in our customers' supply chain decision-making, serving as their eyes and ears, anticipating supply chain challenges and proactively identifying opportunities to improve processes and increase profitability.

## Heritage

From our founding in 1929, Evans Distribution Systems has evolved into a full-service third-party logistics service provider offering warehousing, transportation, packaging, inspection, and staffing services. Our extensive and diverse experience with industries including automotive, chemicals, food & beverage, retail and others provides our customers with flexible, creative solutions which enable them to become

more successful. Now in our fourth generation of Evans family leadership, the company employs more than 700 associates operating in ten states including Michigan, Virginia and Illinois.

## Innovation

Evans is particularly adept at meeting changing customer demands by continually investing in new technology to support transportation, warehousing, and value-added services. Our state-of-the-art WMS & TMS systems deliver real-time inventory tracking, satellite tracking, geo-fencing, customized reporting, event management, complete web visibility and some of the most flexible customized solutions available anywhere. Providing these extra services helps our customers to better utilize their own valuable resources, freeing up time they can devote to other areas of their business.

## Passion

The Evans team includes many long-time, dedicated employees devoted to providing the highest quality service. This loyalty provides customers with confidence and comfort the job

will be handled right, no matter what. It's a commitment that enables us to provide premium service. We have the right people, systems and programs in place at the right time, every time.

## Simplified Systems

Our goal is to work seamlessly as an extension of each customer's organization. We blend our logistics expertise with the experience and knowledge of each customer to develop efficient and synchronized processes specifically designed to face the challenges at hand.

## Specialized Services

- Dedicated & Multi-Client Warehousing
- Foreign Trade Zone and US Customs Bonded Space
- Transportation Management Services
- Fulfillment/e-Commerce
- Complete Local and Long-Distance Transportation Services
- Contract Packaging, Shrink Wrapping, Kitting
- Quality Inspection and Sortation Services
- Assembly, Light Manufacturing
- Testing and Rework
- Logistics Staffing Services

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# Evans Network of Companies



**Matthew "Bo" Bates**  
President and CEO



Corporate Headquarters  
100-110 West Columbia Street  
Schuylkill Haven, PA  
800-666-7885  
www.evansdelivery.com



**Mission Statement:**

Our corporate mission is to continue to grow as a vital force in the transportation and logistics industry, and to provide superior logistical services and support to our customers. We are a winning team of capable leaders, associates and agent partners who respond quickly and efficiently to change and are able to adapt aggressively to the customer's needs.

[Click here to view Evans Network of Companies' video!](#)

The Evans Network of Companies is a market-leading logistics partner with revenues totaling over \$480 million and a fleet of over 3,100 power units and 185 terminals throughout the country, providing transportation services in the port drayage/intermodal, flatbed, freight brokerage and van truckload markets. The Evans Network encompasses seven divisions: All Points Transport, Century Express, Commercial Transport, Drayage Express, Hale Intermodal Trucking, Evans Delivery Company, Land Transportation, Orion Intermodal, Polaris Intermodal, Phoenix Transit & Logistics, West Contract Services, 61 Transport and Regan Intermodal. The Network also includes two sister companies: DM Transportation and West Motor Freight of PA.

Headquartered in Schuylkill Haven, PA, the company was founded in 1939 by Albert L. Evans, Sr. with two trucks handling LTL freight. In 1965 Albert "Bert" Evans, Jr. assumed the role of President and CEO and in January 2012, Matthew "Bo" Bates took over that role. Bo had joined his father-in-law at the family owned company in 1988 overseeing the newly acquired

West Motor Freight of PA. At that time West Motor Freight, combined with Evans operated about 200 trucks in the north-eastern United States. In 2002 he was named Executive Vice President of Evans Delivery Company and oversaw the integration of newly acquired Hale Intermodal. In addition to his role as President of Evans Network of Companies, Bates continues to serve as CEO of West Motor Freight of PA and Co-Chairman of DM Transportation Services.

The Evans Network of companies has been named in the *Inbound Logistics* Top 100 Motor Freight Carriers nine times and was a Top Ten Green Supply Chain Partner in 2011. *Commercial Carrier Journal* has ranked the company in the Top 250 Motor Carriers each year from 2008-2014 and *Transport Topics Magazine* has included Evans Network of Companies in the Top 100 For-Hire Carriers in 2010, 2011, 2012, 2013 and 2014. The Evans Network of Companies is the largest Drayage Carrier in the United States.

**Industry Leader**

A recognized industry leader in sustainability

issues, Evans Network of Companies launched ECO-Match (Export Coordination/Optimization - Match) in 2009 to make more productive use of resources by matching up to 75% of import and export shipments handled by the company. Projects with importers, exporters and steamship lines have saved more than 125,000 gallons of diesel fuel and almost 3.0 million lbs. of CO<sub>2</sub>. Evans is a member of the EPA's Clean Air Act Advisory Committee representing the company and the Port Drayage Industry as well as many other industry and governmental coalitions.

**Agent/Driver Focused**

The Evans Network of Companies provides Agents and Owner-Operators with many advantages including a best-in industry fuel discount, Single Point of Contact sales, business workshops, CSA and Safety training and other support services. Agents attend an annual meeting featuring seminars and sales awards and each year one driver is awarded a Harley Davidson Motorcycle for an outstanding safety record.



**Evans Network of Companies**

100-110 W. Columbia St.  
Schuylkill Haven, PA 17972  
570-385-9048  
1-800-666-7885  
Fax: 570-385-5970  
kim.lorimer@evansdelivery.com  
www.evansdelivery.com

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# Express North America



**Maria Baker**  
CEO

### Core Values

#### Customer Focus

- We treat each customer as our only customer.
- We seek to exceed customer expectations.
- We will leave great references in our wake.

#### Sense of Urgency

- We work to be proactive, not reactive to each delivery that we touch, from the creation to completion.
- We deliver on commitments with a sense of urgency each and every time.
- We proactively review our policies and procedures for the benefit of our customers and of our company.

To review the complete Mission Statement/Core Values, please go to [www.ExpressNorthAmerica.com](http://www.ExpressNorthAmerica.com)

#### Express North America

P: 253-922-9477  
F: 206-299-9388

[ExpressNorthAmerica.com](http://ExpressNorthAmerica.com)



#### Small but Mighty. Local with a National Presence. Expedited Freight with Attention to Details.

Express North America understands the pressures and challenges that customers are faced with on a daily basis, but when you have Expedited/Crisis Freight, the stakes become higher for all involved.

Whether it is a one pound gasket or a 3,000 pound pump... if it is a plant shutdown or a new store rollout; someone is in urgent need and more than money is on the line.

We are here for you 24/7/365, with live dispatch; never a voice mail or answering service. Communication is key to great service and support; we know you need to be kept up to date at all times.

#### Real time On Boards, Updates and Proof of Delivery

Whatever details you need to keep your customers happy, we are here to serve. We know each delivery is unique, has its own needs and there are people that need a Hero. Or simply Peace of Mind. The best compliment we hear from our customers is "When I give it to Express North America, I don't have to worry about it anymore".

Based out of Seattle, Washington, Express North America Couriers is a Family Owned Business with owners that are not insulated by layers of Management, but choose to work in the trenches and being "hands on" for

the support of their teams, customers and drivers.

We are proud to offer:

- Expedited Freight from Washington to Canada (BC, AB), OR, ID, CA and beyond; Local and Long Distance Service
- TSA/STA Certified Drivers
- PAPS/PARS/eManifest (Into and out of Canada)
- Fully Licensed, Bonded and Insured—Peace of Mind is included with every delivery
- 1 lb. package on up to 4 pallets/3500 lbs.
- 24/7/365 Live Dispatch
- Large Fleet of Vans; Mini, Cargo and Sprinters
- No Grumpy Dispatchers... Ever!



**Take the next step now.**

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# FIDELITONE

**Mission:**

FIDELITONE, a supply chain management firm, helps you earn your customers' loyalty through specialized services in last mile delivery, inbound materials management, order fulfillment, service parts management and transportation.



**Do Your Supply Chain Services Lead to Repeat Business?**

At FIDELITONE, we are committed to asking you the right questions. Then we manage resources, create right-fit solutions and optimize supply chain processes to advance your business performance and profitability.



**FIDELITONE**  
1260 Karl Court  
Wauconda, IL 60084  
800-628-2014  
marketing@fidelitone.com  
www.fidelitone.com  
Follow FIDELITONE on LinkedIn

- **Last Mile Delivery:** We cultivate the crucial connection between you and your customers with cost-effective and on-time delivery to the home or business.
- **Inbound Materials Management:** We know the stakes are high, and we keep your manufacturing

operation running with the right materials in the right place at the right time.

- **Order Fulfillment:** Speedy, accurate order fulfillment can make or break your customer relationships. We take your brand promise to heart. We deliver on customer expectations.
- **Service Parts Management:** We tackle your service parts needs with a relentless sense of urgency and a focus on keeping your customers satisfied. Our robust solutions for inventory management, procurement and fulfillment improve your service parts performance and your bottom line.
- **Transportation:** We factor your business model

into carrier selection and orchestrate your shipments with care. We get the right cargo to your customers in perfect condition.

**Earning Customer Loyalty**

At every step and in every service, FIDELITONE employees focus on the touchpoints that safeguard your brand and keep your customers coming back.



**FIDELITONE™**

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## FitzMark, Inc.



**Scott Fitzgerald**  
President

FitzMark strives to provide best-in-class logistics services for our customers. Our mission is to create significant customer value through delivering reliability in the flow of customer goods and provide creative and technologically-advanced supply chain solutions. This is achieved by cultivating relationships based on trust and mutual respect with everyone we partner with and creating a goal-driven and fulfilling environment for all FitzMark employees.

FitzMark is a nationwide supply chain solutions provider located in strategically-coordinated hubs including Indianapolis (headquarters), Atlanta, Chicago, Denver, Orlando, Los Angeles and Phoenix. With more than 10,000 trusted transportation providers, 250,000 square feet of warehousing space, and more than 80 dedicated and determined employees, FitzMark provides a level of service unmatched in the industry.

### **FitzMark, Inc.**

4620 West 84th Street, Suite 300  
Indianapolis, IN 46268  
866.944.8717  
[www.fitzmark.com](http://www.fitzmark.com)  
[facebook.com/FitzMarkInc](https://facebook.com/FitzMarkInc)  
[linkedin.com/company/fitzmark](https://linkedin.com/company/fitzmark)  
[twitter.com/fitzmark](https://twitter.com/fitzmark)  
[instagram.com/fitzmarkinc/](https://instagram.com/fitzmarkinc/)



### **A Wealth of Experience Results in Tailored Supply Chain Solutions**

FitzMark's catalogue of expertise covers all full truck load shipments, including dry van, temperature-controlled, flatbed, oversized and expedited shipments. Additionally, FitzMark also specializes in less than truckload shipments and drayage services, and with 250,000 square feet of warehousing strategically-located in Indianapolis, Atlanta, Chicago and Los Angeles, we are poised to provide our customers with the supply chain solutions and management services they need.

FitzMark works tirelessly with more than 3,000 shipping partners, spanning Fortune 100 companies to small businesses, to optimize

management of the entire logistics operations. Because of our industry experience and custom technology, we can tailor our services to aid our customers with all elements of warehousing, transportation management software, freight rate negotiation, fulfillment, custom reporting, freight market predictions, freight accounting, and whatever else necessary to streamline their supply chain practices.

### **Personal Service Reimagined**

FitzMark President Scott Fitzgerald signed on to a national freight brokerage firm upon graduating from Purdue University in 2002

with a degree in mathematics and a focus in business. In 2006, FitzGerald decided to build a company founded on exceptional customer service where his employees could flourish both professionally and personally. And he did just that.

Today, FitzMark provides its employees with an opportunity to experience financial security through a competitive, uncapped commission structure as well as map out a successful career trajectory. Fostering an engaging work environment provides FitzMark with the tools to effectively identify itself as a leader in supply chain management through our unparalleled service.

# **FITZMARK**

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# Florida East Coast Railway LLC



**Jim Hertwig**  
President & CEO

### Mission

To provide safe, timely and cost-effective rail and logistics solutions to meet the demanding transportation needs of our domestic and international intermodal and carload customers; to partner with PortMiami, Port Everglades (Fort Lauderdale), the Port of Palm Beach, and motor carriers to efficiently move intermodal freight; to provide on-time, damage-free carload service to customers.

### FECR Vision

To provide flexible, truck-like transportation solutions for customers; to make South Florida a major hub for international trade; to lower the overall shipping cost for customers moving freight.

### Florida East Coast Railway LLC

7411 Fullerton Street, Suite 300  
Jacksonville, FL 32256  
www.fecrwy.com

**Adam Bridges**  
+1 (904) 279-3151

adam.bridges@fecrwy.com



**B**ased in Jacksonville, Florida, Florida East Coast Railway (FECR) is committed to providing customers with outstanding reliability, flexibility and global connectivity. The company offers a wide range of efficient transportation services, including end-to-end intermodal and carload solutions, connecting the world with the Southeastern United States.

### Quality Infrastructure

FECR operates an exclusive 351 miles of mainline track along the east coast of Florida, made up of premium head hardened continuously welded rail and concrete ties.

### Flexible Service Options

With multiple daily train departures, FECR offers scheduled and reliable solutions for customers seeking:

- Intermodal (domestic and international) services
  - Ramp-to-ramp or door-to-door options
  - Customers may ship private containers and trailers, or make use of FECR provided equipment

- Transloading services
- Carload and industrial development services in private and FECR provided equipment for customers looking to move business forward in Florida

FECR recently invested in equipment to meet growing customer demand, purchasing:

- 24 new GE ES44C4 Tier 3 locomotives for heavy haul thru freight
- 300 new 53-ft containers for domestic intermodal customers bringing the fleet to 1161
- 50 refrigerated trailers to help support the food and beverage supply chains
- 200 new 53-ft chassis as part of FECR's domestic intermodal product bringing the fleet to 539

### Excellent Connectivity

FECR provides direct links between Florida and the nation's Class One rail networks, serving 70% of the United States in four days

or less. Through exclusive partnerships with strategic ports in South Florida, FECR helps drive imports and exports over these piers - helping create jobs and reducing supply chain costs in the region.

### Commitment

FECR is committed to the communities where it operates, maintaining high safety standards and focusing on sustainability. For example, the recently acquired 24 GE ES44C4 Tier 3 locomotives provide increased fuel-efficiency, reducing carbon emissions and air pollution. The railroad supports many worthwhile causes that assist those in need, and through an internal apprentice program FECR is building the rail workforce of tomorrow.

*Florida East Coast Railway - connecting Florida to the World!*



**Florida East Coast**

**RAILWAY**

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## FLS Transportation Services, Inc.



**Domenic Di Girolamo**  
Chief Executive Officer

myFLS is FLS' online client portal for tendering, tracking and reporting on truckload shipments.



**S**ince its beginnings as a small, grassroots Canada-based company more than twenty-eight years ago, FLS Transportation has since grown into a notable multinational third-party logistics company, an industry leader, with a strong foothold in the transportation and logistics market throughout North America. Building on their reputation of providing reliable Cross-Border transport, FLS has expanded its freight management and contract logistics solutions to now include Load Planning, Optimization, and Execution, Carrier Sourcing and Selection, Lead Logistics Provider, and Supply Chain Consulting.

FLS understands the importance of providing reliable solutions, executing to plan, and achieving performance goals. Their focus

on precision and performance, coupled with a passion of delivering exceptional service has earned them several accolades from their many clients who round out North America's Fortune 500. Embracing their ability to customize client centric logistics programs, act pro-actively, and tap into a multitude of successful resource options, FLS is one of North America's fastest growing full service logistics companies.

Services offered by FLS Transportation include:

- FLS CN – Canada Domestic Truckload
- FLS US – US Domestic Truckload
- FLS XB – Cross Border Truckload
- FLS RF – Refrigerated Truckload

- FLS FB – Flatbed Truckload
- FLS ES – Expedited and Specialized Hauling
- FLS MX – Cross Border Mexico Truckload
- FLS IM – Intermodal
- FLS LTL – Less-than-Truckload
- FLS CL – Contract Logistics
- FLS FM – Freight Management

### FLS Technology

FLS has made a significant investment to enable and improve their client's processes through the use of technology. Employing a state-of-the-art Transportation Management System, solutions are easily configurable and information is exchanged in real-time across a wide variety of platforms to increase the effectiveness of their client's supply chains.

### FLS Transportation Services, Inc.

333 Decarie Blvd.  
Suite 250  
Montreal, QC H4N 3M9  
Canada  
Phone: 800-739-0939  
Fax: 514-739-8113  
www.flstransport.com

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# Fortigo



**George Kontoravdis, Ph.D.**  
*President*

**Mission**

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs and improve productivity.



**Fortigo**  
8310 N Capital of Texas Hwy  
Austin, TX 78731  
www.fortigo.com  
info@fortigo.com  
(866) 376-8884

**F**ortigo offers collaborative logistics services to streamline the supply chain, reduce operating costs, improve productivity and facilitate collaboration with carriers and vendors. Fortigo On-Demand TMS delivers best-in-class, carrier neutral, domestic and international shipping automation, visibility, event management and freight audit. The Fortigo offering is based

on Software-as-a-Service (SaaS) model accelerating implementation time while reducing costs.

For companies seeking to reduce costs, improve customer satisfaction and increase profitability, Fortigo automates, optimizes and audits logistics

decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times and streamlining collaboration with logistics providers.



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## FourKites, Inc.



**Matt Elenjickal**  
CEO

FourKites' mission is to reshape the logistics industry into one that's defined by transparency and efficiency. FourKites provides real-time supply chain visibility solutions across transportation modes and digital platforms. Using FourKites, the shipper, the broker, and the carrier can share the same, real-time truck location and shipment status information - from more than 35 onboard GPS/ELD systems used by fleets to individual owner-operator smartphones.

Bypassing phone calls and EDI, FourKites saves time and money across the transportation spectrum. Best of all, nothing falls through the cracks. By providing the most accurate real-time information and pulling together disparate information from different systems, FourKites enables everyone to be on the same page.

We believe that true innovation is fueled not only by technology but by the power of relationships. FourKites is integrated with all the major Transportation Management Systems and Dispatch Systems and empowers our customers and partners to make proactive business decisions.

**FourKites, Inc.**

1165 N Clark St, Ste. 700  
Chicago, IL 60610  
888-466-6958  
sales@fourkites.com  
LinkedIn.com/company/3334773  
Facebook.com/FourKites  
Twitter.com/fourkites  
https://plus.google.com/+Fourkites



**F**ourKites provides the most comprehensive and most affordable tracking solution to shippers, brokers, 3PLs, and carriers.

For shippers, we provide the ability to track all of your carriers at all times. FourKites can reduce your costs, save time, and streamline operations with the most advanced and least expensive load tracking solutions. For brokers, FourKites will help you cover more loads and eliminate check calls with free load tracking.

You can visit [www.fourkites.com](http://www.fourkites.com) to learn more and request a demo of our products below:

**FourKites ELD Control Center**

Powered by a robust network of 35 relationships with all the major GPS providers, the ELD Control Center is the strongest ecosystem of data of its kind for shippers, 3rd party logistics companies, and freight brokers.

- Real-time location tracking feed from more than 35 ELD/GPS manufacturers powering

the trucking industry.

- Recalculates ETA every 15 minutes using real-time data, from traffic to weather conditions.
- Logic built into the backend to take care of tractor changes and relays at yards/domiciles.
- Geo-fencing to notify arrival and departure at each and every stop.
- Alerts to help you manage exceptions as soon as they occur.
- Integrates with major transportation management systems (TMS) used by shippers.

**FourKites CarrierLink**

With a simple invite process, CarrierLink helps brokers and owner-operators sync up with real-time load tracking. No additional hardware or software required.

- Works with any cell phone including flip phones.
- Integrates with major dispatch systems used by brokers.
- Email alerts with load status updates, plus traffic and

weather conditions.

- Works offline seamlessly, so even with temporary loss of signal, the truck's exact location will appear when coverage returns.
- Tracking less than 2,500 loads per month? It's FREE.

**FourKites BackHaul Management**

Deadhead miles are missed opportunities to make some serious revenue. BackHaul Management maximizes your loads for more miles at a time. BackHaul Management identifies every detail about the window in which deadhead miles could potentially occur, including:

- Hours remaining for the driver to drive the truck continuously.
- Space for new loads.
- Information on the existing load.
- Ability to pick up new loads based on location.



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## Freight Management, Inc.



**Robert Walters**  
President

### Mission Statement:

We will be the staff our clients require to reach goals and achieve their vision.



Over 40 years ago, Freight Management Inc. (FMI) began a revolution in Freight Cost Management and Freight Audit Services, reducing shipping costs for its customers. We were among the first to provide this service from which we derived our name: Freight Management — to save businesses time and money on their total freight operations.

Today, FMI remains one of the industry's most experienced, knowledgeable and capable providers of logistics management, including freight audit and payment services.

We offer flexible, customized client solutions based on the size, budget and goals of your company. In fact, one of our greatest strengths is applying our knowledge to your particular needs. Our competency and creativity in freight management puts us on the leading edge of technology with useful, accessible tools for our clients.

FMI is not carrier-owned. And, because of our long-standing independence, we're

unsurpassed in our ability to develop fresh game plans to adapt rapidly to changes that could impact your business. Being quick on our feet is one of the most potent skills we possess to keep your company ahead of the competition – and, of course, save you money.

Our number one source of business is our outstanding customer satisfaction. With many of our partnerships more than 10 years old, long-term relationships are at the heart of our service philosophy. We service a wide array of well-known clients. And, although we're not limited to working with any particular carriers, we also have longstanding relationships with all well-known carrier companies.

Looking towards the future, a large percentage of FMI's expenditure goes toward the development of new software and tools that enhance our logistics services and maximize freight program effectiveness. With feedback from customers and carriers alike, our dedicated Information

Technology department continuously improves and delivers innovative logistics solutions for you.

FMI plays an integral role in the development of Electronic Data Interchange systems and Automated Shipment Notifications for supply chain optimization. A few examples of the technological edge available to FMI customers include online pre-rating of shipments, up-to-the-minute visibility of product transit and the ability to interface with any shippers' software.

Additionally, our clients receive personalized and confidential website access with a number of online services and benefits, including the ability to rate freight shipments before they leave the dock.

### Freight Management, Inc.

2900 E. La Palma Ave  
Anaheim, CA 92806  
(714) 634-1440  
[www.freightmgmt.com](http://www.freightmgmt.com)  
[facebook.com/freightmgmt/](https://www.facebook.com/freightmgmt/)  
[twitter.com/freightmgmt](https://twitter.com/freightmgmt)  
[linkedin.com/company/freight-management](https://www.linkedin.com/company/freight-management)  
<https://plus.google.com/+FreightManagementIncAnaheim/about>



**Freight Management, Inc.**

Your Global Logistics Expert

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# Genesis Logistics



**Dave Penyak**  
CEO

### Our Mission

To enhance our customers' business by providing the highest quality service possible. We are dedicated to total customer satisfaction and constantly challenging ourselves for better ideas. We continually strive to offer innovative, value-added solutions to meet the logistics needs of our customers.

## A Solution Driven Company

Genesis Logistics is a solution driven company providing logistics and transportation services to a variety of customers. Our company commenced operations on July 5, 1983 in Chicago, Illinois. The ability to tailor services to match the needs of our customers provided Genesis Logistics with a niche in the transportation marketplace.

Today, Genesis Logistics continues to enjoy many of the client relationships that were established in the early 1980s. We have expanded our core business to encompass the following:



Truckload and LTL Transportation - North America



Genesis Express - Expedited service at LTL rates



Customized Services - Inside and residential deliveries



Temperature Protective Service - Trailers and terminals



Time-Definite Delivery Service - Appointment scheduling/flexible hours



Warehousing and Fulfillment - Pick/pack, inventory management at multiple locations



Third Party Logistics - Logistics management and reporting services

Genesis Logistics is a division of Genesis Group, Inc., a 3PL service provider and a Surface Freight Forwarder currently servicing all 50 states, Puerto Rico, Mexico and Canada. Genesis assists clients with management of their supply chains by providing inbound and outbound truckload, less than truckload and temperature protection with specialized deliveries. These include lift gate, air-ride, appointment and white glove delivery service when necessary.

Our goal is to offer premier service for a competitive price where we do not overwhelm our clients with added accessorial charges. Our valued clients benefit from our experience and efficient operations.

Genesis currently services a number of Fortune 500 companies along with an additional 2,500 active customers. Our top six customers are all Fortune 200 and have been customers of Genesis for over 15 years, some in excess of 20 years.

Genesis has continued to benefit from our strong emphasis on customer service as well as our knowledge and expertise in the logistics industry.

- **Logistics Management:** Genesis is a well-established logistics management company and full service forwarder.
- **Genesis Express:** Genesis offers overnight service at LTL prices between specific Metro areas. New York and Chicago, Chicago and Atlanta, New York and Atlanta, and Atlanta and Miami.
- **Distribution Management:** Genesis Logistics has been delivering thousands of shipments each month nationwide. These include Pharmaceutical product samples, literature and promotional items as well as a wide array of other products

to distributors and field sales representatives located throughout North America.

- **Warehousing and Fulfillment:** Our proven expertise in warehousing and distribution means you can trust us to manage your inventory. We employ an experienced staff of warehouse professionals trained to manage all aspects of the fulfillment process and are able to provide a wide variety of services.
- **Display & Fixture:** Genesis Logistics provides logistics and transportation services to a variety of customers, including the display and fixture industry. Because every customer's requirements are different, we customize our services to meet their specific needs.

**Genesis Logistics**  
811 Thorndale Ave  
Bensenville, IL 60106  
(800) 543-2702  
Genesislogistics.com



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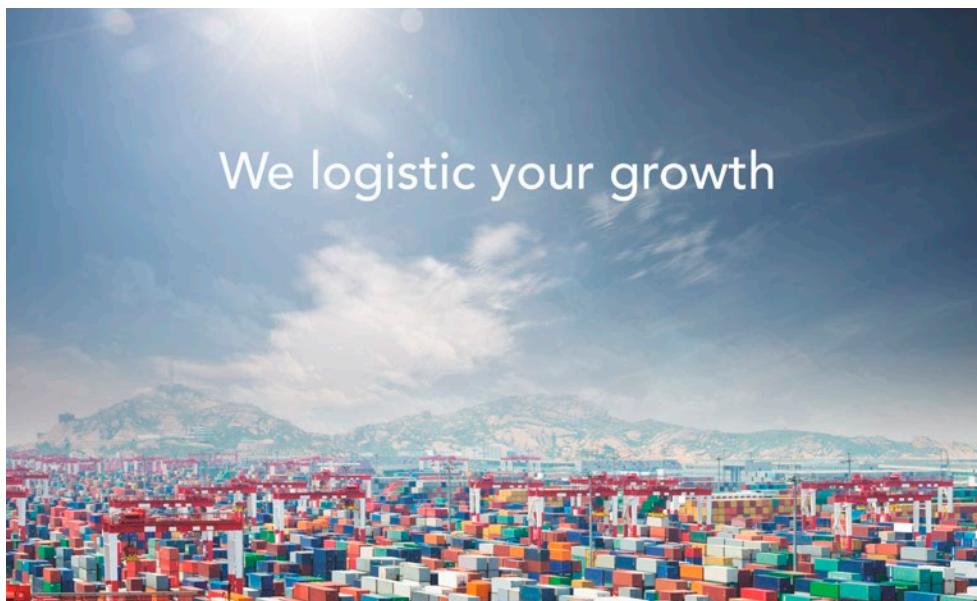
**GEODIS**



**Michael Greco**  
*Managing Director, USA*

**Our mission is to help our clients succeed by overcoming their logistical constraints.**

We are experts in transport and logistics solutions and proud of our unique know-how. **We are the growth partner for our clients.** Together, we design innovative solutions to turn your supply chain into a competitive advantage.



We logistic your growth

GEODIS is a Supply Chain Operator ranking among the top companies in its field because of its ability to overcome logistical constraints and coordinate the different steps of the logistic chain.

GEODIS Freight Forwarding customizes freight solutions with a dedicated industry focus. Combined with value-added and information services that offer security, visibility and control, we provide transport and logistics services that help clients enhance their business development worldwide. In 2015, GEODIS was Air Cargo Week's Air Freight Forwarder of the Year for the fourth time.

GEODIS Supply Chain Optimization provides businesses with advisory services such as supply chain maturity assessments, optimization studies for supply and distribution networks, sourcing strategy improvement recommendations, lean and re-engineering studies and more, enabling our clients to boost their logistics performance.

**Our Integrated Services**

Companies strive to be agile in their approach to managing their supply chain and require a fresh approach to logistics management. GEODIS is well-versed and has the expertise to assist. Our global network of professionals cover every aspect of the supply chain, including intercontinental transportation and customs clearance, road freight transportation, warehousing management and distribution, all supported by innovative IT solutions relevant to your logistics needs. Even top-level GEODIS executives have the hands-on experience needed to arrive at a solution quickly. You will always know where to turn for the latest information.

**Tailored Solutions**

It's imperative that we first understand a customer's unique situation. After carefully studying your activities and requirements, we engineer a best-in-class solution designed to maximize supply chain performance. Our vision is to be the growth partner for our

clients, helping you succeed on a global and local scale via our innovative service portfolio and tailor-made solutions. We continuously improve our offerings including domestic air and ground transportation, reverse logistics, asset recovery, service parts, export consolidations, vendor management, and much more.

**End-to-End Solutions**

Your reputation and success depend on whether you receive or deliver your products on time and at a reasonable price from anywhere in the world. You also need a reliable and dedicated partner with the end-to-end logistics solutions able to turn your supply chain into a competitive advantage. GEODIS can serve you with integrated supply chain solutions that combine the global reach and personal touch that you want from a logistics partner.

**AIRFREIGHT FORWARDER OF THE YEAR**



Awarded by  
Air Cargo Week  
2010, 2011, 2014 & 2015




**GEODIS**

485C U.S. Highway 1 South  
Suite 410  
Iselin, NJ 08830  
+1 732 362 0600  
info.ff.us@geodis.com  
www.geodis.com  
facebook.com/GeodisFFUSA  
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twitter.com/GeodisFFUSA



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# Georgia Ports Authority



**Curtis J. Foltz**  
Executive Director  
Georgia Ports Authority

## OUR MISSION

The Georgia Ports Authority's mission is to develop, maintain and operate ocean and inland river ports within Georgia; foster international trade and new industry for state and local communities; promote Georgia's agricultural, industrial and natural resources; and maintain the natural quality of the environment.



**T**he Port of Savannah delivers more. More efficiency. More flexibility. More choices. More services. More reach. More access. And we strive to do it all in a more environmentally sustainable way.

### More Efficiency

Garden City Terminal is the largest single-terminal container port in North America.

- 1,200 acres, all dedicated to container cargo
- USCBP to expedite clearance and consolidate security
- Client Relations Center – One point of contact, one-of-a-kind support
- WebAccess (webaccess.gaports.com) – 24/7 visibility and real-time shipment status
- Reefer service – Largest refrigerated container gateway in the U.S.

### More Flexibility

9,700 feet of contiguous berth space.

- Nearly 2 miles of uninterrupted berth space
- More than 126 RTGs
- 22 ship-to-shore cranes

- Easily adapt to shifting schedules

### More Choices

Over 4 million square feet of warehousing space available.

- Located within 30 miles of the port.
- Certified sites and shovel-ready programs
- Strong 3PL Presence – Options for warehouse and ocean carrier needs
- Growth Potential – A go-to state for growth-minded companies
- Dedicated Economic Development Team
- Tour sites via Georgia's Commercial Corridors Tool

### More Services

We cover practically any container shipment on any schedule to any place. Select the right service based on transit time with our Global Carrier Services Tool. Simply choose your point of origin. The tool does the rest. Road and rail times for major U.S. inland hubs also are included to help you make the best decision for your business.

### More Reach

Two Class I railroads on terminal, CSX and Norfolk Southern, save time and maximize your reach to more consumers.

- Intermodal Container Transfer Facilities – On-terminal rail saves time and money, minimizes drayage, and reduces fees.
- Two- to three-day transit to major Southeast, Gulf Coast and Midwest hubs
- Overnight service to Atlanta, the fastest of any port

### More Access

Immediate access to two major interstates – I-16 (East/West) and I-95 (North/South).

- Reach 44% of U.S. consumers in 2-3 days
- More than 150 trucking companies available
- One of the highest over-the-road container weight allowances among all Southeastern states

*Find this and MORE at [gaports.com](http://gaports.com)*



**Chris Logan**  
Sr. Director, Trade  
Development, BCO Sales

**Georgia Ports Authority**  
P.O. Box 2406  
Savannah, GA 31402  
912-963-6995  
[gaports.com](http://gaports.com)

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# GlobalTranz



**Andrew Leto**  
Founder & CEO



**Mission:**

We focus on innovative technology and partnering with sales professionals that possess energy, insight and a fervent customer service mentality.

**G**lobalTranz is a privately held, Phoenix-based logistics company specializing in freight management services including LTL, Full Truckload, Supply Chain Management, and Domestic Air/Expedited shipping. We focus on innovative technology and partnering with sales professionals that possess energy, insight and a fervent customer service mentality.

GlobalTranz has created a one-stop-shop for its customer base of over 25,000 shippers through providing Less-Than-Truckload, Full Truckload, Supply Chain and Expedited Services. In 2015, Transport Topics Announced GlobalTranz as the 14th Largest Freight Brokerage Firm in the US. The Arizona Corporate Excellence (ACE) Awards recently named GlobalTranz as the 13th Largest Private Company in Arizona and 3rd Fastest Growing Company in Arizona during 2015. GlobalTranz is a leading company in the \$157 Billion Dollar third-party logistics industry, with an annual revenue of \$500M and growing

every year. Led by our Founder, Andrew Leto, GlobalTranz currently has 500+ employees and is growing rapidly.

GlobalTranz has secured competitive pricing with thousands of national, regional, and local carriers. We leverage the infrastructure, systems, and personnel of world-class carriers to your benefit.

Through our proprietary TMS solution, CarrierRate.com, customers are able to quote, book, and manage their LTL shipments with a few clicks. For your larger accounts, our team of highly skilled rate negotiators will procure Customer Specific Pricing with multiple carriers.

We support shippers and carriers with strong relationships by providing competitive rates through superior supply chain and technology solutions that economically simplify the process of moving product.

GlobalTranz Truckload has

grown leaps and bounds over the last 3 years. With this extreme growth, comes capacity to fit your needs. Let your Sales Representative know what type of equipment is necessary for you, and we are sure to be able to match you up with the right carrier. We provide you with service unmatched in the industry through proprietary software solutions that:

- Give our brokers "Live" capacity feeds directly from carriers software systems, giving GlobalTranz a couple of days notice prior to other brokers taking your trucks.
- Interactive software solutions that enhance your broker's capabilities to source the correct equipment for you.
- 2 tracking calls per day / per load made directly to the driver hauling your freight.
- Gives live tracking updates automatically when our operations team updates your load.

**BUY VETERAN**



**GlobalTranz**

7350 North Dobson Road  
Suite 130  
Scottsdale, AZ 85256  
1 (866) 275-1407  
info@globaltranz.com  
Facebook.com/globaltranz/  
Twitter.com/GlobalTranz  
Linkedin.com/company/  
globaltranz

**GLOBALTRANZ®**

FREIGHT DRIVEN BY TECHNOLOGY

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## Highland Forwarding, Inc.



**Radek Maly**

Founder, President, and CEO

### Highland Forwarding Specializes In:

- Project/Oversize/Break-bulk Cargo
- Air/Ocean/Rail Export & Import
- Door-to-Airport Shipments
- Door-to-Door Shipments
- Dangerous Goods Shipments
- Customs Clearance
- Cargo Insurance
- Banking Document Preparation
- Legalization of Export Documents
- Cargo Consolidations

**Multinational  
Diversity  
Drives  
Success**

**HF HIGHLAND®  
FORWARDING**

*We Take Care of You™*

**H**ighland Forwarding, Inc. was established in 1998 and has quickly become one of the fastest-growing logistics companies in the United States, providing freight forwarding services for businesses nationally and around the world. Since our inception, Highland Forwarding has been featured in Inc. Magazine's Inc. 5000 list of 'America's Fastest Growing Companies' seven times!

### Commitment to Customers

At Highland Forwarding, our motto is "We Take Care of You." Our company was founded with the belief that we can set new standards for the forwarding and logistics industries. We are passionate about customer happiness and satisfaction, and will do everything possible to ensure that our partnerships with our clients are productive and long-lasting.

### International Presence

Headquartered in Londonderry, NH, Highland Forwarding has a global presence with offices across the U.S., Canada, Europe, and Asia, allowing us to best serve both our domestic and international clients. We have alliances with ocean shipping lines, airlines, railways, and more than 1,000 freight forwarding partners in over 150 countries around the globe. Highland Forwarding is an FMC-licensed freight forwarder, IATA air cargo agent, and US Customs licensed broker.

### Custom Solutions

Taking care of our customers and their diverse needs is Highland Forwarding's #1 priority. We custom-design the best, most cost-effective solution for each shipment—whether your cargo is one pound or 100,000 pounds. Because we hold numerous

major shipping contracts, we can assure the most competitive pricing for our customers.

### Global Logistics

Highland Forwarding understands the various nuances, sensitivities, and politics of importing and exporting. We hire employees from all over the world—many of whom have master's degrees and speak multiple languages—simplifying some of the most commonly-encountered problems when it comes to conducting international business.

Learn more about what makes Highland Forwarding, Inc. one of the top logistics companies in the world by visiting us at [www.highlandforwarding.com](http://www.highlandforwarding.com) or give us a call at (603) 425-1800.



### Highland Forwarding, Inc.

6A Kitty Hawk Landing  
Suite 200  
Londonderry, NH 03053  
Phone: (603) 425-1800  
Fax: (603) 425-1844  
[info@highlandforwarding.com](mailto:info@highlandforwarding.com)  
[www.highlandforwarding.com](http://www.highlandforwarding.com)

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## Hoosier Energy

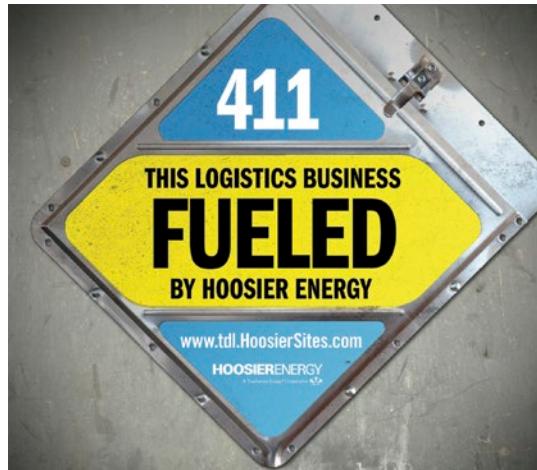


**Harold Gutzwiller**

Manager of Key Accounts and  
Economic Development

### Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.



**H**oosier Energy is a generation and transmission cooperative (G&T) with headquarters and system control center in Bloomington, Indiana. The G&T provides electric power and other services to 18 electric distribution cooperatives, which collectively meet the electricity needs of more than 800,000 residents, businesses, industries and farms.

Hoosier Energy, Indiana's first power supply cooperative, operates four power plants, two renewable energy plants and a transmission network that includes 1,700 miles of high-voltage lines, 18 primary substations and nearly 300 delivery points.

In addition, Hoosier Energy provides training, key accounts, marketing, communications and technical services to its member cooperatives. Hoosier Energy and its members are cooperative businesses that provide reliable, affordable electric power and carry on a long-standing commitment to improve the quality of life in our communities.

### Our Commitment to Economic Development

Through Hoosier Energy's

Economic Development's 2013 efforts, an estimated 1,245 new jobs and \$150 million in capital investment was created in member territories. Because of this dedication and contribution to our counties' economic growth, the Hoosier Energy Economic Development program continues to be one of the Midwest's leading economic development organizations.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive economic development services throughout our service territory. Some of these services include:

- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance.

### Our Commitment to Quality, Reliability

To help assure a consistently reliable power supply, Hoosier Energy's power delivery system is connected to the regional power grid and interconnected with other utilities. As well, the power supply cooperative

is a founding member of the Indianapolis-based Midwest Independent System Operator, which manages power flow, transmission reliability and power marketing throughout a 15-state region and parts of Canada.

Hoosier Energy is a Touchstone Energy® cooperative, part of a nationwide alliance of 650 electric cooperatives providing service with accountability, integrity, innovation and commitment to community. The power supply cooperative has been recognized nationally for its environmental stewardship and education programs, including an education center, free electronic lending library for educators, and community watershed conservation efforts.

Each of the power supply cooperative's members elects a representative to the Hoosier Energy Board of Directors, which develops policies and reviews the co-op's operations. The chief executive officer and his staff carry out day-to-day management of the organization, directing a work force of more than 460 employees.

**HOOSIERENERGY**  
A Touchstone Energy® Cooperative

### Hoosier Energy

P.O. Box 908  
Bloomington, IN 47402  
Direct: 812-876-0294  
Cell: 812-360-4796  
Fax: 812-876-5030  
Hoosiersites.com  
Hepn.com

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## Hub Group



**David P. Yeager**  
Chairman & CEO



**Don Maltby**  
President & COO



**W**e are Hub Group, a leading transportation freight management company. We provide intermodal, highway and logistics services. We are a reliable and reputable \$3.6 billion publicly traded company with over 44 years of financial stability setting our foundation for success. Our goal is to implement strategic freight management plans that allow us to best serve each customer. We come equipped with an array of services that can be blended to meet each customers' needs.

#### Intermodal

Our flexible Intermodal fleet strategy is not only innovative, it's incredibly effective – a model that gives customers access to a fleet of 29,300 of our own 53-foot freight containers, and over 79,500 rail assets. This brings our customers the most flexible and reliable intermodal shipping service operating throughout North America.

#### Truck Brokerage

Hub Highway is one of the largest over-the-road brokers in North America. Our \$340 million Hub Highway brokerage business has strategic relationships with over 20,000 carriers. Our robust carrier base translates to greater capacity for our customers. Our highway division can provide a personalized plan – from a single load to innovative capacity solutions for special projects.

#### Logistics

Unyson is an award-winning 3PL that specializes in customizing solutions to fit our clients' needs. We offer multi-modal capabilities that guarantee supply chain savings through our services, technology and expertise. Unyson deploys structured account management, continuous improvement programs and business intelligence that combines innovative reporting with cutting-edge dashboard technology.

#### Drayage

Hub Group Trucking, our in-house drayage operation, is stronger than ever. Over 30 years strong, in fact. Our services include intermodal drayage, international drayage and dedicated truck services. Our intermodal drayage footprint includes over 2,700 drivers with 26 terminals nationwide. We retain an in-house information technology staff that ensures Hub Group Trucking's technological edge.

#### Mode Transportation

Mode Transportation, a Hub Group company, is a flexible based third-party logistics company focused on delivering truck brokerage and intermodal services. Mode Transportation works with all major consumer and industry groups in North America. No matter the industry or the commodity, we have the know-how to handle small, medium or large supply chains – for both inbound and outbound freight needs.



#### Hub Group

2000 Clearwater Drive  
Oak Brook, IL 60523  
800-377-5833  
info@hubgroup.com  
www.hubgroup.com



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# HWC Logistics



**Mike Owens**  
*Chairman and CEO*

**Mission Statement:**

Understand – Deliver – Improve.  
Simple words that stand as our company's defining mission.

We work hard to understand our customer's specific needs, then we deliver that requirement accurately and on-time, while constantly striving to improve the process each step of the way for the benefit of our customer. This mission has led HWC Logistics to become the Southeast's leading single-source provider of Distribution, Warehousing, Transportation, Import & Export services. When combined with advanced technology systems, dedicated team members, and smartly positioned facilities in Atlanta, Charlotte and Savannah, HWC is able to create the solutions your company requires to compete on a global scale.

**HWC Logistics**  
**Corporate Headquarters:**  
**Atlanta**  
5300 Kennedy Rd.  
Forest Park, GA 30297-2502  
678-705-6002  
info@hwclogistics.com  
www.hwclogistics.com

**Savannah**  
122 Norwest Court  
Savannah, GA 31407-3999  
912-748-9506

**Charlotte**  
1700 West Pointe Drive, Ste. E  
Charlotte, NC 28214-7901  
704-392-8204



**Information System Highlights**

- **WMS powered by Ramp Systems**
- **TMS powered by Crown Systems**
- **CFS powered by Cargo Manager**
- On-line Tracking
- 24/7 Web Access
- Inventory Management
- EDI Transfer
- Document Management
- Mobile Powered
- Detailed Reporting
- Electronic Notification

**History**

In 2016, HWC Logistics celebrates its 35th year in business. Since day one we have remained committed to providing quality and reliable service to our customers, while becoming a powerful partner to every customer we serve. From humble beginnings as a single courier and employee, we have steadily expanded our operations in the Southeast to become a premier vertically integrated logistics provider.

**Logistics Services**

- Distribution Warehousing
- Order Fulfillment
- Pick and Pack
- E-Commerce Solutions
- Assembly/Distribution
- Transportation
- Information Technology
- Project Management
- Third Party Logistics
- Reverse Logistics

**Facilities**

- Atlanta, Savannah & Charlotte
- 24 Hour Security/Fire Monitored
- EFSR Sprinkler System
- CCTV Surveillance
- C-TPAT Compliant
- TSA Compliant
- FDA Certified
- EPA Certified
- Hazmat Certified

**Warehouse Services**

- Container Freight Station
- Centralized Exam Station
- FDA Exam Station
- Ocean Import & Export
- Transloads
- Cross-Docking
- Heavy Lift
- Flat Rack
- Automobile Export
- Special Projects
- Value Added Services

**Transportation Services**

- Local Pickup & Delivery
- Full Truckload
- Flatbed
- Container Drayage
- Intermodal Rail Program
- Line Haul
- IPI Program
- Expedited Trucking
- Courier Services

**Ride With HWC**



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## iGPS



**Jeffrey Liebesman**  
Chief Executive Officer

iGPS is dedicated to being the industry leader of innovative, world-class supply chain solutions leveraging sustainable, intelligent shipping platforms while achieving unmatched value for our customers, investors, and employees.

#### We Value P.R.I.D.E.

**Passion:** We value intense pursuit of our company's mission.

**Respect:** We value our people, customers, partners, diversity and the environment.

**Innovation:** We value creativity and continuous improvement.

**Dedication to Excellence:** We value acting as one team to deliver quality and value in all we do.

**Ethics and Integrity:** We value honesty, transparency and ethical behavior.



#### iGPS: Leading the Market Through Sustainable Supply Chain Solutions

iGPS, which has been providing innovative, world-class supply chain solutions to markets throughout the U.S., has created a sustainable shipping platform that is disrupting the dynamics of the industry.

iGPS's recent growth in new business recognizes the shift from traditional pallets to the more protective and sustainable platform provided through iGPS. The key is the company's plastic pallet pooling system, which provides lighter, safer, stronger recyclable and more environmentally friendly pallets than wooden counterparts. Because iGPS' pallets always are of consistent size specification, have no protruding nails, eliminate splinters, have a crucifix bottom deck, engineered corners and cannot absorb bacteria, they have structural reliability and cleanliness, no contamination, greater stability and less interruption of the automated manufacturing or shipping processes. In fact, this system creates a complete "flow-through efficiency", which

is novel to the iGPS pallet.

Just as important, that process simplification also reduces product damage. By eliminating the shards, splinters, cracks, nails and surface contamination of standard pallets, the iGPS platform removes the primary elements that, otherwise, contribute to product damage – as well as hygiene concerns. Yet, the advantages go even further. This sturdier and greener iGPS platform also introduces three critical elements into the supply chain: 1) Sustainability; 2) Cost Savings; and 3) Efficiency.

#### Improved Sustainability:

A comprehensive independent life-cycle analysis examined the cradle-to-grave impact of all three types of pallets, finding that the iGPS platform had dramatically less impact on all measured dimensions. Since they are 27 pounds lighter than typical wood pallets, requiring

far less transport fuel, the iGPS platforms actually reduce pollution and greenhouse gas emissions. Also, the new iGPS Generation 3 (Next Gen) pallets are 100% recyclable.

**Proven Cost Savings:** An independent study also found that when supply chains in produce, dairy and protein switch to the iGPS platform, those companies have enjoyed meaningful savings per pallet load. The results were unambiguous, accruing across all stages of the supply chain, with benefits for both manufacturers/growers, shippers and retailers.

**Greater Efficiency:** All iGPS pallets are constructed of sturdy, lightweight (48.5 lbs.) plastic, in true 48" x 40" size. Always exceeding or meeting ISO and GMA standards, the iGPS platform is the only pallet to receive NSF's Food Equipment Certification – of critical importance in today's high tech ASRS, AGV, robotic and food safety sensitive environment. iGPS pallets are always in excellent, uniform condition, creating greater efficiency through simplicity and consistency in the supply chain.

It's no wonder that iGPS has seen a significant increase in customers and expanded use among existing clients within just the past year. This has included new agreements with Ainsworth Pet Nutrition, Niagara Bottling, Nestle Waters and Gerawan Farms among others.

# iGPS

**LIGHTER, STRONGER, SAFER, GREENER**

**iGPS**  
225 E. Robinson Street  
Suite 200  
Orlando, FL 32801  
1-800-884-0225  
info@igps.net  
www.igps.net

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## Intelligent Audit



**Joseph 'Yosie' Lebovich**  
CEO & Co-Founder



**Scott Langley**  
President & Co-Founder

### Mission Statement:

Intelligent Audit provides its clients with a global, all-mode transportation audit, recovery, freight payment, and business intelligence reporting partner.

### Intelligent Audit

Corporate Headquarters:  
365 West Passaic Street  
Suite 235  
Rochelle Park, NJ 07662  
866.SHIPSOL

Georgia (Sales) Office:  
4080 McGinnis Ferry Road  
Suite 1102  
Alpharetta, GA 30005  
770.343.6502  
[www.IntelligentAudit.com](http://www.IntelligentAudit.com)

Twitter.com/intelligentaudit  
Facebook.com/Intelligent-Audit-465372916938711/  
LinkedIn.com/company/intelligent-audit



Started in 1997, Intelligent Audit works to analyze and recover transportation costs on behalf of nearly 2,000 clients across dozens of industries.

Recently named the fastest growing company in the Transportation and Logistics industry by Inc. Magazine, Intelligent Audit continually improves on its best-in-class technology by reinvesting profits into research and design in order to provide clients with an unparalleled mix of analytics and reporting.

IA pairs its top-of-the-line technology with an experienced staff of transportation and logistics professionals who offer cost savings expertise and incomparable client service. With the combination of dynamic technology and seasoned staff, Intelligent Audit acts as a true partner and trusted advisor in every client's business.

### Our Services

Currently, Intelligent Audit offers more than two dozen services and solutions to help

its customers cut costs and operate more efficiently. Some of these services include:

**Global Transportation Audit & Recovery:** Regardless of mode or geography, Intelligent Audit is the technology leader in transportation audit and recovery. Our core competency has always been error identification and hard dollar recovery for our valued clients.

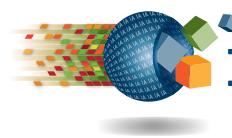
**Freight Payment:** Whether you are single modal or multimodal, our freight payment service can allow you to streamline your accounts payable department and the daily tasks they do each day.

**Financial Logistics:** Our financial logistics processes and systems are deployed within some of the world's largest shippers, providing them with the detailed cost allocation and transportation forecasting

information required in order to truly understand their overall logistics cost down to the item or SKU level.

**Analytics and Information Management:** Intelligent Audit provides a dependable, real-time solution to help your team use information to effectively manage all parts of their business.

**Supply Chain Consulting and Systems Integration:** Whether they are negotiating a new carrier contract or evaluating locations for a new distribution center, our clients receive unparalleled consulting from our team of industry veterans. The IA team can create customized solutions for a wide range of cost-cutting projects, from network and operations analyses to TMS, Accounting and WMS integration.



**Intelligent Audit**  
Your Transportation Savings Partner

**Take the next step now.**

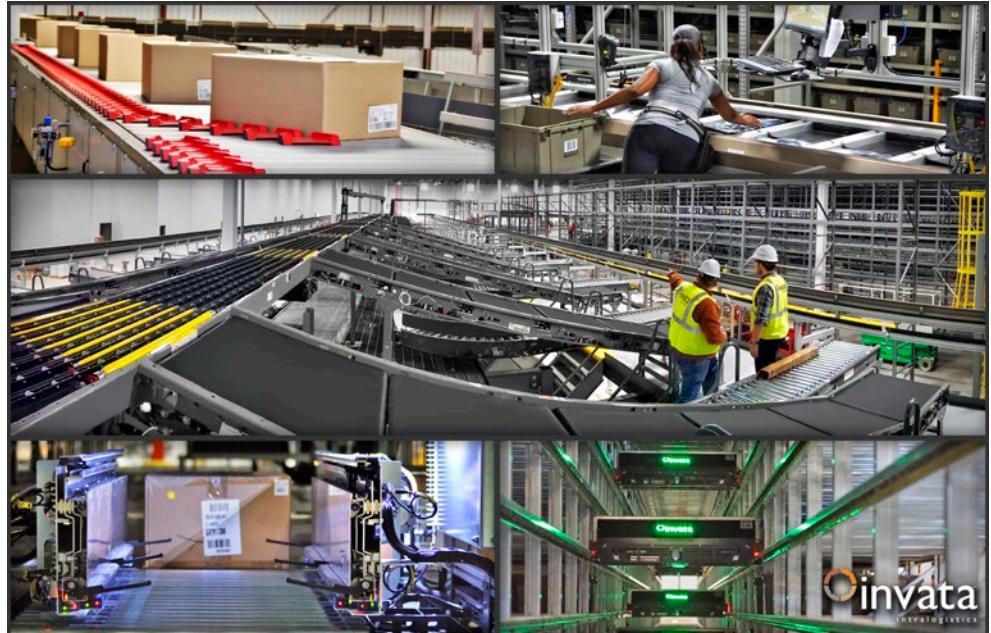
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## Invata Intralogistics



**Ryan Sheehan**  
CEO

At Invata, we share a relentless conviction to the elegance of simplicity. We respect the engineering discipline and use advanced analytical tools and mathematics to deliver optimal solutions to complex problems.



### Invata Intralogistics

401 East Elm Street, Suite 100  
Conshohocken, PA 19428  
(610) 397-1050  
info@invata.com  
www.invata.com

linkedin.com/company/  
invata-intralogistics

twitter.com/invataonline

### Warehouse Automation

Invata designs, builds, integrates, and supports complete warehouse automation solutions for

- Omni-Channel Distribution
- eCommerce Fulfillment
- Retail Distribution
- Reverse Logistics Processing
- Modernization/Retrofits

In doing so, we incorporate advanced material handling technology that can include:

- Automated Storage and Retrieval Systems (ASRS)
- Robotics
- Sortation Systems
- Conveyor Systems
- Order Fulfillment Technologies — Light, Voice, RF, AR
- Parcel Processing — In-Motion Weigh/Manifest, Print/Apply

### The Invata Difference

Ours are uniquely conceived and meticulously integrated, purpose-built automation systems. They combine an elegant mix of advanced automated material handling technology and algorithmic-rich software that optimizes productivity through constant operational analysis, millisecond decision execution, and dynamic deployment of in-motion resources.

Our warehouse execution software includes complete WMS/WCS functionality, a high-performance database design capable of handling the highest transactional demands, and advanced analytical learning capabilities that enable continued evolution/optimization of system performance over time.

In developing our automated solutions, we use data science to design, test, prove, support, and

evolve our systems. As part of our proven process for delivering game-changing results, we analyze data, conceive operating concepts and systems, model our ideas, rigorously test variability, apply material handling equipment, engineer control systems, develop execution software, install equipment, integrate disparate systems, test performance, and train and support our customers.

Our efforts result in smaller infrastructure, a reduction in toilsome labor, diminished energy consumption and a few less trucks on the highway.

Our team adheres to a simple value set that honors inquiry, listening and understanding while striving to achieve ownership and innovation.

Our goal is to compound these strengths, project after project, year after year, knowing that in sustaining our efforts, we will leave the world a better place.

**Take the next step now.**

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# J.B. Hunt Transport Services, Inc.



**John Roberts**  
President and CEO

**Mission Statement:**

We forge long-term partnerships with key customers that include supply-chain management as an integral part of their strategy. Working in concert, we drive out cost, add value and function as an extension of our customers' enterprise.



**Our Services:**

J.B. Hunt, a Fortune 500 and S&P 500 company and Inbound Logistics Top 5 3PL, utilizes an integrated, multimodal approach to provide customer-oriented shipping solutions. Each solution is centered on delivering unparalleled value and industry-leading service. An ongoing commitment to innovation and customer experience has resulted in the launch of our cloud-based transportation management system, J.B. Hunt 360, allowing self-service shipment booking and optimization. We further combine our assets with those of more than 45,000 transportation providers representing more than 900,000 pieces of equipment, ensuring our customers get the capacity they need, even in difficult market conditions.

Included among our service offerings are:  
**■ Intermodal:** Our intermodal solution utilizes the most extensive rail network and the largest private container fleet (more than 78,000 units) in North

America. Intermodal services combine integration of best-in-class service with fuel efficiency, priority routing and seamless coordination of rail and over-the-road transport movements to deliver single billing for complete door-to-door service.

**■ Dedicated contract carriage:** Our Dedicated Contract Services division offers design, development and execution of customer-specific fleet solutions. These dedicated designs are customized with guaranteed capacity, industry-leading service levels, optimum efficiency and costs-saving management.

**■ Truckload:** Our over-the-road offering has been the proven leader in truckload transportation for decades. Our company-owned fleet of tractors, combined with access to tens of thousands of transportation providers, ensures ample capacity. Over-the-road covers more lanes than ever before, provides specialized equipment and combines innovative technologies with experience.

**■ Final mile:** Our Final Mile service combines experienced, highly trained drivers with specialized equipment and technology to provide full delivery visibility and safe, reliable transportation, right to the front door of your home or business.

**■ Less-Than-Truckload (LTL):** Our LTL service provides efficiency throughout an organization by offering the flexibility of LTL, expedited LTL and consolidation services.

**■ Temperature control:** Our customizable solutions offer both temperature-controlled intermodal, dedicated and van service, including more than 4,000 refrigerated units and a network of thousands of safe, reliable carriers, including roll-door and multi-temperature units.

**■ Flatbed:** Our flatbed solution includes more than 11,000 units, including heavy haul, step deck, removable gooseneck and curtain side equipment.

**■ Expedited and team:** We offer solutions to expedited and specialized needs ranging from dual-driver protection to trade show services, all with critical care and 24/7 customer service.

**■ Specialized:** A variety of specialized equipment is available, including forklift flatbeds, boom trucks, delivery vans, multi-axle equipment and others.

**■ Single source:** Utilize our suite of scalable enterprise services in a single, integrated management system. Put control of the entire supply chain at your fingertips.

For more information, visit [www.jbhunt.com](http://www.jbhunt.com).



**J.B. Hunt Transport, Inc.**  
 615 J.B. Hunt Corporate Drive  
 Lowell, AR 72745  
 1-800-643-3622  
[solutions@jbhunt.com](mailto:solutions@jbhunt.com)  
[www.jbhunt.com](http://www.jbhunt.com)

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## Joplin Regional Partnership



**Kevin Welch**  
Director

### Welcome to the Joplin Region!

The Joplin Region is comprised of Southwest Missouri and Southeast Kansas, where you'll find five counties working together to make your business expansion or location successful and profitable. Explore our region and you will find a quality labor force, available buildings and sites, a strong transportation network, competitive state and local incentives, numerous education and training facilities and many other resources available to grow your company.



### Joplin Region's Logistics Advantages:

- 670-acre Distribution Park adjacent to I-44 and new interstate grade U.S. 71 (I-49 corridor) The Region has numerous other distribution parks in other communities
- Nine communities and five counties make up the Joplin Regional Partnership
- Rail-served sites up to 1,500 acres
- More than 50 trucking companies
- Excellent highway access
- Available sites and buildings
- Low operating costs

### Access to Success

If easy access to U.S. and North American markets, low operating costs and skilled employees are important to your business, then Joplin, Missouri Region offers a number of dynamic opportunities for success.

Interstate 44 (east-west) along with interstate-grade US Hwy. 71 & US 69 (north-south) create connections to every region in the country and to Mexico and Canada as well. These major highway connections are enhanced with

numerous state highways that provide efficient market access throughout the region and the greater Midwest area.

Three Class 1 railroads and two regional short-line railroads are important parts of the transportation system. These rail lines provide direct access to major ports on the Gulf of Mexico and Pacific Ocean. The Joplin Regional Airport and three other airports within 60 to 90 minutes drive-time serve the region, providing commercial and cargo air service to markets throughout the world.

While the Joplin metropolitan area comprises 173,000 people, the three-state market area encompasses more than 450,000. The labor pool of more than 250,000 people gets high marks for its productivity and quality of work. The excellent highway system makes it easy for businesses to access this talented labor market.

The workforce is enhanced with training opportunities at Missouri Southern State University, Crowder College, Pittsburg State University and Franklin Technology

Center. All of these institutions offer standard and customized training in a wide variety of skills.

Along with a skilled workforce, companies locating in the Joplin Region find that overall operating costs are among the most favorable in the U.S. Utility and transportation costs are low. Local property tax rates are among the lowest in the country and state corporate tax rates are modest. Wage rates are very favorable, particularly given the strong work ethic of area residents.

Overall, the Joplin Region offers an ideal location for companies that need access to U.S. and North American markets, quality labor, available sites and buildings, low operating costs and communities with a high quality of living.

The Joplin Region is home to companies such as General Mills, Leggett & Platt, Owens Corning, Atec Steel Fabrication, Butterball, Schreiber Foods, and Thorco Industries. Let us help you successfully meet your logistics needs as well.



### Joplin Regional Partnership

320 East 4th Street  
Joplin, MO 64801  
417-624-4150  
Fax: 417-624-4303  
Email: kwelch@  
joplinregionalpartnership.com  
www.joplinregional  
partnership.com

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# Just Tanx



**Trisha Petersen**  
Vice President

Receive high-quality professional services from Just Tanx LLC, based in New Jersey.

Whether your project is large or small, our team of experts can provide the resources and solutions you need to get the job done right. Our track record for consistency, timely service, and subject matter expertise make it possible to overcome insurmountable tasks.



### Providing the Best Bulk Liquid Tank Container Transportation

Just Tanx offers ISO container, intermodal bulk liquid logistics and transportation within the 48 contiguous states.

Woman-owned and operated, Just Tanx has more than 20 years of combined experience in transportation and chemicals. Our multifaceted company is here to assist by providing a wide range of services at affordable prices.

Our network operates around the clock in order to meet all shipment needs. Our reputation and commitment

to safety, professional drivers, premium insurance protection and customer service all combine to minimize your logistics risks.

Just Tanx has 24 hour monitoring and security cameras.

#### Services

Some services we offer:

- U.S. Haulage
- Hazardous & Non Hazardous liquid
- Transfers of ISO containers & Flexi Bags
- Ultra Light Chassis with Lift Kits
- ISO Container Storage (Empty and Loaded)

- Heating (Steam & Hot Water)
- Drumming
- ISO Container Cleaning
- Product Sampling
- Container Testing
- Container Repairs
- Premium Insurance Protection

*Full Depot Service Including Container Inspections*



**Just Tanx**  
Office: 201-991-TANX (8269)  
Fax: 201-991-1855  
Email: TPetersen@JustTanx.com  
Web: www.justtanx.com

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# Kenco



**Jane Kennedy Greene**  
Chairwoman & CEO

“What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you.”

– Customer Testimonial



## Material Handling Solutions

Kenco has been providing material handling equipment (MHE) and maintenance services for over 49 years. In addition to regional forklift dealerships, Kenco has the ability to provide on-site technicians that perform preventative maintenance and repairs. This service can substantially reduce equipment downtime and maintenance costs. We also offer a fleet strategy service that tracks and reports MHE data to allow management to make more informed equipment decisions.

## Real Estate Management

JDK Real Estate is known for optimum site selection and rate negotiation power. We leverage our partnerships with internationally known real estate firms to provide a “one-stop shop” capable of managing the real estate process from beginning to end. We can locate an existing site or build-to-suit, and customize, equip, and manage the facility.

Through our Women’s Business Enterprise National Council (WBENC) certification, Kenco fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals.

**K**enco is the largest woman-owned third-party logistics company in the United States. We provide integrated logistics solutions that include distribution and fulfillment, comprehensive transportation management, material handling services, real estate management, and information technology – all engineered for Operational Excellence.

Privately-held and financially strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. Our agility, customer dedication, and common sense solutions drive uncommon value.

By leveraging the strengths of our five operating companies, we engineer innovative solutions that provide tangible value. Our companies are committed to providing the highest level of quality, service, and continuous improvement in the following areas:

### Distribution and Fulfillment

Kenco operates over 30 million square feet of warehouse space across North America. We perform services that go far beyond the receiving and storage of freight. Some of these value-added services include:

network optimization, sequencing, raw materials management, product testing, vendor-managed inventory, and regulated pharmaceutical destruction. Kenco’s technology solutions bring agility and flexibility to our customers. We offer the combination of several powerful tools to help you manage your information, workforce, inventory, space, and time.

### Transportation Management

Companies rely on Kenco for innovative solutions to lower transportation costs, improve customer service, and reduce order cycle times. Our experts focus on your transportation needs so you can focus on your company’s core competency. Kenco offers full-service transportation solutions, which include dedicated fleet management, freight management, transportation brokerage, over the road transportation, and transportation management systems.



### Kenco

2001 Riverside Drive  
Chattanooga, TN 37406  
Toll Free: 1-800-758-3289  
solutions@kencogroup.com  
kencogroup.com



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# Kewill



**Doug Braun**  
CEO

Kewill, a Francisco Partners portfolio company, is a global leader in multimodal transportation management software, providing organizations with a comprehensive end-to-end platform for managing the complexities of transportation, logistics and trade compliance. Kewill helps companies reduce costs, manage volatility and gain greater visibility and supports supply chain execution activities for 7,500 companies in more than 100 countries.



**T**oday's global supply chains are complex, dispersed and multi-faceted, but the ability to manage them effectively is critical to a company's success. Imagine the power of having visibility and control across your entire global logistics network – with a common view and a sophisticated set of tools to manage it all.

Kewill makes it possible with on-premise and SaaS/Cloud solutions that can help you:

- **Trade:** From order-to-invoice and from full container to parcel, manage global, regional and local logistics shipments and gain earlier insight into potential supply issues and trade barriers.
- **Transport:** Benefit from multimodal transportation expertise and capabilities that are unmatched in the industry. Effectively manage air, sea, rail and road requirements for full-load, less than truck load, pallet and parcel deliveries on a local, national, regional or global scale.
- **Store:** Improve the efficiency of your warehouse

management and inventory management processes. Provide inventory visibility to your suppliers and customers and connect to wireless technology to improve operator productivity.

- **Comply:** Actively manage customs and trade compliance and stay informed of changing trade regulations around the world. Kewill provides connections to a multitude of different local customs applications – removing the burden from you.
- **Manage:** Gain a holistic view of your logistics network with end-to-end visibility across your most critical supply chain execution processes. Dashboards, key performance indicators (KPI) and proactive alerting will change the way you manage your business.
- **Integrate:** Improve external collaboration and B2B integration with your critical trading partners by removing the geographic and technical constraints that hinder your efficiency.

### Who We Help

#### **Logistics service providers:**

Kewill can help you lower costs, better manage network volatility and integrate more efficiently with trading partners, ultimately helping you improve margins and operate more profitably.

#### **Manufacturers:**

By providing a common platform for managing trade, transport, storage and compliance, Kewill MOVE® enables better visibility, improved compliance, fewer errors and greater agility.

#### **Retailers/distributors:**

Kewill delivers a holistic view of your logistics network with end-to-end visibility and product tracking across store locations, distribution centers and all of your global delivery channels – all of which contribute to a better consumer experience and higher margins.

For more information on Kewill's innovative supply chain solutions, visit [www.kewill.com](http://www.kewill.com), email us at [info@kewill.com](mailto:info@kewill.com) or call 978-482-2500.



#### **Kewill**

One Executive Drive  
Chelmsford, MA 01824  
978-482-2500  
[www.kewill.com](http://www.kewill.com)  
[linkedin.com/company/kewill](https://www.linkedin.com/company/kewill)  
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# Landstar System, Inc.



**Jim Gattoni**  
President and CEO



## Delivering Exceptional Solutions



**Landstar System, Inc.**

13410 Sutton Park Dr. South  
Jacksonville, FL 32224  
877-696-4507

Solutions@landstar.com  
www.landstar.com

Twitter: @LandstarNow

Facebook.com/LandstarAgents

LinkedIn.com/company/Landstar

**A** recognized industry leader, Landstar provides safe, secure, reliable transportation services delivered by our unique network independent agents and capacity providers. Landstar customers enjoy personalized service at the local level with the global reach and resources of a multi-billion dollar company.

**Safe, Reliable Capacity at a Cost-effective Price**

■ One of the industry's largest van and platform selections with over 50,000 truck capacity providers under contract

- Expedited cargo vans, straight trucks and tractor-trailers
- 14,000 pieces of trailing equipment
- Access to 1,400 stepdecks, 1,300 flatbed trailers
- Specialty trailers ranging from beam, blade and Schnabels to double drop, stretch and multi-axles
- Drop and hook services

**Global Air & Ocean Freight Forwarding Services**

■ Import/Export, at major ports

- Air express, air cargo and air charter
- Licensed NVOCC
- Full & less-than-container loads, plus over-dimensional breakbulk

**Rail Intermodal**

- Boxcar, bulk, flatcar and tank capacity
- Contracts with major rail and stack train operators
- Service into Canada and Mexico

Transportation Management Solutions to get your freight where you need it, when you want it.

**Take the next step now.**

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## LeanLogistics



**Dan Dershem**  
*President*

**Mission Statement:**

Building Better Supply Chains  
Together with Innovation,  
Assurance, Expertise and Scalability.



**L**eanLogistics is a global solutions provider of SaaS transportation management system (TMS) applications and supply chain services enabled by the industry's largest transportation network.

LeanTMS® delivers complete transportation planning, execution, settlement and procurement, as well as visibility and business intelligence, to improve transportation processes, increase efficiency and reduce costs. LeanTMS enables shippers to scale infrastructure and business processes while gaining efficiencies to improve service offerings. Furthermore, the global capabilities of LeanTMS ensure compliance by providing complete supply chain visibility and access to industry

data to meet multi-regional regulations and guidelines.

For companies outsourcing their transportation management process, Managed Transportation Services utilizes LeanTMS® together with a team of experienced logistics professionals to create the optimal solution for companies seeking to outsource transportation functions.

The LeanLogistics Transportation Network empowers shippers, carriers and other participating

members to reduce costs, improve services and gain complete visibility.

LeanLogistics consistently ranks among top logistics solution providers and continues to win numerous awards for customer service. LeanLogistics' customer satisfaction surveys consistently result in 90+ percent of clients indicating plans to renew or expand relationships, as well as willingness to provide referrals for LeanLogistics.

**LeanLogistics, Inc.**

1351 S. Waverly Rd.  
Holland, MI 49423  
616-796-7631

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# LEGACY Supply Chain Services



**Mike Glodziak**  
President

**Commitment to Customers:**

LEGACY focuses on developing a strong & sustainable workplace culture that drives value into the supply chain and delivers year-over-year performance for our clients.



**LEGACY Supply Chain Services**

99 Bow Street, Ste. 100E  
Portsmouth, NH 03801  
800-361-5028 ext. 6  
contactus@legacyscs.com  
www.LEGACYscs.com

Blog: [legacyscs.com/news-resources/](http://legacyscs.com/news-resources/)  
Facebook: [legacyscs](https://www.facebook.com/LEGACYscs)  
Twitter: @legacyscs  
Youtube: [user/LEGACYscs](https://www.youtube.com/user/LEGACYscs)  
Linkedin: [company/legacy-supply-chain-services](https://www.linkedin.com/company/legacy-supply-chain-services)

**F**or nearly 40 years, LEGACY Supply Chain Services has been a dedicated logistics partner to our clients across the U.S. and Canada. Our high-touch customer service and operational expertise deliver results for clients in many industries including retail, consumer packaged goods, industrial manufacturing, technology, food & beverage, life sciences, aftermarket automotive, aerospace, and healthcare.

**The LEGACY Advantage**

Just like other logistics providers, we recognize design, technology, and infrastructure as integral parts of every supply chain. And we have the Tier 1 Technology, supply chain engineering, infrastructure, and long-term contracts to prove it. What distinguishes us in the 3PL industry is our values-based LEGACY culture.

**Culture Drives Supply Chain Performance**

Through our proprietary cultural development model, LEGACY helps create an empowered workforce that leads to high-performing supply chains. Aligning

employees with core values, and intentionally developing the right leadership culture drives employee engagement, reduction of waste, increased productivity, increased levels of customer service - and ultimately decreased costs. Our leadership culture is the foundation that allows us to provide sustainable supply chain performance for our clients.

**End-to-End Logistics Solutions**

We specialize in providing customized supply chain solutions to our clients that reduce costs, increase product speed to shelf, and streamline supply chains.

- **Warehousing & Distribution:** Dedicated contract and multi-client facilities, business-to-business and direct-to-consumer fulfillment models, labor optimization, powered by Tier 1 WMS
- **International Transportation:** Import & export freight forwarding, NVOCC ocean freight, air cargo, foreign-to-foreign services, project cargo, powered by Tier 1 TMS

- **Pool Distribution & Consolidation:** Retail pool point consolidation & distribution, high volume cross-docking operations
- **North American Transportation:** LTL & full truckload, dedicated contract carriage, rail & intermodal, expedited services, project cargo, last mile & white glove, powered by Tier 1 TMS
- **Customs & Compliance:** U.S. Customs brokerage, foreign entry services, compliance support, documentation services, foreign trade zone, powered by Tier 1 customs brokerage system
- **And Everything to Add Value in Between:** Transportation analysis & planning, supply chain design, value-added services, and customized supply chain technology

Learn more about what makes LEGACY one of the Top 3PLs in North America – visit [www.LEGACYscs.com](http://www.LEGACYscs.com) or call 800.361.5028 ext. 6.



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# LeSaint Logistics



**Jeff Pennington**  
President

#### Mission:

LeSaint Logistics provides the highest value integrated third party supply chain solutions with an unsurpassed level of customer satisfaction.

Our work environment provides an opportunity for growth, participation and open communication so that we can attract and retain the highest quality individuals.

We are socially responsible and actively contribute to our communities.

#### Key Markets:

- Chemical
- Retail
- Pharmaceutical
- Beverage

#### Engineering Retail Logistics Solutions:

- Vendor Compliance
- Port Services
- Warehouse Management
- Inventory Management
- Transportation
- Reverse Logistics

#### LeSaint Logistics

868 W. Crossroads Parkway  
Romeoville, IL 60446  
1-877-KNOW3PL  
Fax: 815-293-1095  
www.lesaint.com/end2end



[Click here to view LeSaint Logistics' video!](#)



#### Put LeSaint Logistics 3PL KnowHow™ to work for you.

These days, achieving competitive advantage is all about effectively managing the complexities of your supply chain. Knowing when to outsource your logistics so you can focus on your core competencies may be the most critical decision you make. As a nationally recognized 3PL provider, LeSaint Logistics has the know-how, flexibility and service performance levels to power your supply chain with intelligent solutions that streamline efficiencies and boost your bottom line.

#### Delivering value at every point in your supply chain.

LeSaint has a proven track record of designing, implementing and managing sophisticated supply chain solutions. From warehousing and transportation to information technology and fulfillment, our experienced team of logistics experts can manage your entire network or any facet of it.

#### LeSaint Integrated 3PL Services.

- Supply Chain Management
- Warehouse Management

- Transportation Management
- Fulfillment
- Inventory Management
- Dedicated Contract Carriage
- Hazardous Materials Management
- Value-added Services

#### We make it our business to know your business.

Our customers come from a wide range of diverse industries, but they all have one thing in common: they expect us to understand their business and deliver high-performance logistics solutions designed to meet their unique needs.

For more than 27 years, LeSaint has been developing customized integrated supply chain solutions that help reduce our customers' total logistics costs, free up working capital, reduce risk and improve their customer service. We can design and deliver the right mix of services to create an integrated and effective supply chain solution for you, while measuring and monitoring the key performance indicators that are critical to your business. Most of our customers have multiple manufacturing facilities, distribution points

and suppliers, as well as high inventory turns and hundreds or thousands of different products or parts to handle.

#### LeSaint TechKnow™ adds visibility and control.

LeSaint TechKnow™ adapts best of breed third-party information technology systems to provide management and reporting throughout the supply chain, with the accountability and visibility you need to streamline your logistics processes. Our WareTech™ manages all your inbound and outbound shipments, fulfillment and inventory control. For real-time reporting, count on our WareTech™ Portal, providing web-based order and inventory status, customized reporting and email alerts. Our TransTech™ solution manages your entire transportation process, from order entry and dispatch through logistics management and settlement. We are continually adding and upgrading technologies to help manage the flow of your products more effectively.

#### 14 North American locations.

Headquartered near Chicago in Romeoville, IL, LeSaint has warehouse and distribution facilities located throughout North America. Put LeSaint 3PL KnowHow™ to work for your business. You'll see the difference on your bottom line.



**Take the next step now.**

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# Lynden



**Jim Jansen**  
Chairman

**At Lynden, our job is to deliver customers innovative transportation solutions.**

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do.

Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.

**Lynden**

6441 South Airpark Place  
Anchorage, AK 99502-1809  
1-888-596-3361  
Fax: 206-243-8415  
information@lynden.com  
www.lynden.com



Over land, on the water, in the air – or in any combination – Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail and manufacturing.

The combined capabilities of the Lynden companies includes truckload and less-than-truckload transportation, scheduled and charter barges, rail barges, intermodal bulk chemical hauls, scheduled

and chartered air freighters, domestic and international air forwarding, international ocean forwarding, customs brokerage, trade show shipping, remote site construction, sanitary bulk commodities hauling, and multi-modal logistics.

Lynden offers customers sophisticated technologies, including a suite of e-commerce services; to capture data and translate it into information that helps you with every aspect of your freight and logistics. EZ Shipping lets

you book your shipments online, including the printing of necessary forms and labels. EZ Tracing provides the visibility you need from origin to destination with the ability to view signed delivery receipts and other documentation. EZ Reporting allows customers to specify what type of information and date ranges they would like to see in spreadsheet data reports, with links to shipment documents. EZ Invoicing sends you email notification that your latest invoices are ready in PDF format.

The Lynden family of companies delivers a completely integrated freight transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

*Proudly Serving Alaska for Over 50 Years.*



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# Magaya Corporation

## Software for Logistics and Supply Chain



**Jesus David Rodriguez**  
*President and Co-Founder*



**Jose Yoniel Garcia**  
*Vice President and Co-Founder*



**Software Products**

- Magaya Cargo System
- Magaya WMS
- Magaya Supply Chain Solution
- Magaya Commerce System
- Logistico E-Commerce

The core drive behind Magaya Corporation's supply chain software products is to setup our customers for success. We give our customers the freedom to think forward. To accomplish this, we constantly learn from our customers and develop software to meet their evolving needs.

**Magaya Corporation**  
7950 NW 53rd Street, #300  
Miami, FL 33166  
www.magaya.com  
linkedin.com/company/360786  
youtube.com/user/magayasoftware

Supply chain software, WMS, and logistics software are the core products of Magaya Corporation. Based in Miami, Florida since 2001, Magaya Corporation has been the trusted partner of over 2,000 small-to-medium-sized business leaders and entrepreneurs worldwide for over 15 years.

The foundation of the software is the Magaya Network, which enables B2B communications between logistics companies such as freight forwarders and their destination agents or branch offices. Our API connection gives our customers the option for EDI exchange of cargo and inventory data, accounting details, and more. Online tracking keeps customers and partners updated with

real-time transaction data and gives them options such as paying their invoices online and attaching documents.

By utilizing built-in software features such as the tracking, recurrent invoicing and ordering, inventory level monitoring, and more, many of our customers have grown their businesses and increased their revenue while keeping costs down.

Additional services offered by Magaya include implementation of the software, including installing Magaya WMS Mobile on bar code scanners in your warehouse or connecting a CubiScan weighing and

dimensioning system to your Magaya system to accelerate small package processing. Free Tech Support is included with every 30-day free trial.

All Magaya software runs on the Cloud, which enables remote access that is maintained by Magaya, not a third party, with the same standards of reliability, security and ease of use our customers have come to expect.

We have offices in Miami, Houston, Los Angeles, and São Paulo, Brazil. We have resellers and partners worldwide, including Central and South America, and Africa.

# Magaya®

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# Mallory Alexander International Logistics



**W. Neely Mallory III**  
President



## Mallory Alexander International Logistics

4294 Swinnea Road  
Memphis, TN 38118  
Tel: 1-800-257-8464  
Fax: 1-901-370-4288  
info@mallorygroup.com  
www.mallorygroup.com

twitter.com/mallorygroup

facebook.com/Mallory  
AlexanderInternationalLogistics

linkedin.com/company/  
mallory-alexander-  
international-logistics

**M**allory Alexander International Logistics is a leading third-party logistics (3PL & 4PL) provider. We support manufacturers, retailers and other suppliers in the storage and shipment of their valuable cargo, and we do it with confidence—on time, with care, everywhere. We recognize the invaluable role our customers play in the international economy and in lives around the world.

We know how to navigate the complex logistics landscape and build safeguards into our processes, ensuring accuracy and providing our customers peace of mind. We create reliable yet nimble systems to meet our customers' dynamic needs, at every touch point, every time.

Your biggest challenges are met with creativity and supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure company, Mallory Alexander has the stability and commitment to develop long-term relationships in global commerce.

Rely on Mallory Alexander for superior supply chain performance around the world.

## Experience

Mallory Alexander works to establish partnerships with our customers to develop customized business solutions that fit their particular needs, while ensuring that their corporate goals are met. Combining best in class operating procedures and systems with a comprehensive network of agents and service providers allows customers to maximize the value of their supply chain spend.

At Mallory Alexander, we align our objectives with our customers' objectives. As a solution provider first, we are not bound to a limited group of suppliers or services officers. By offering value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguishes us from other third party logistics providers.

## Expertise

For more than 90 years, Mallory Alexander has been providing our expertise to a broad range of diverse logistics problems. Originally founded in Memphis to warehouse and ship cotton, we now lend our expertise to a range of

customers in many industries. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

## Excellence

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2008 and C-TPAT certified. We participate in government agencies and third party training and seminars to ensure the highest degree of compliance with the US government regulations. We are a winner of the President's E-Award for Exporting Excellence and the President's E Star Award for the promotion of U.S. Exports.

Mallory Alexander offers a proud tradition of innovative logistics solutions, tailored quality services, and leading edge technologies delivered every day by the best professionals in the business. We recognize that people are our greatest asset and our success is based on the integrity of people who have a passion and commitment to service their customers.

Mallory Alexander is right-sized with the expertise and flexibility that our customers demand. We are proud to call Memphis, TN home for our company headquarters and the foundation for all our global offices.

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# Maryland Port Administration



**James J. White**  
Executive Director

## Mission Statement:

The Maryland Port Administration (MPA) oversees and manages the six public marine terminals of the Port of Baltimore. It is tasked to stimulate the flow of waterborne commerce through the State of Maryland in a manner that provides economic benefit to Maryland citizens. The MPA directly markets, promotes, and facilitates trade through the Port of Baltimore while supporting both public and private Port facilities. The Port of Baltimore annually generates about 13,500 direct jobs and \$300 million in tax revenues.



**M**ore than 300 years removed from its beginning as a colonial hub for the tobacco trade, then as a budding shipbuilding mecca famous for its “Baltimore Clipper,” today the Port of Baltimore is widely celebrated for its specialization in moving a 20th century conveyance – the automobile. Among the most diversified cargo gateways in the United States, it is a leading port of departure and arrival for automobiles and roll on/roll off (ro/ro) cargo, while also laying claim as one of the top destinations for imported forest products, paper, gypsum, sugar, and iron ore.

Centrally located on the Atlantic Coast, the Port of Baltimore, which is managed by the Maryland Port Administration (MPA), is the furthest inland port in the United States with a 50-foot deep channel. Baltimore now

has a 50-foot deep container berth that is ready to welcome the world’s largest ships today.

It is also the closest Atlantic port to major Midwestern population and manufacturing centers and a day’s reach from one-third of all U.S. households. Steel manufacturers in Pittsburgh, furniture makers in North Carolina, and consumers in Boston are all served in less than 24 hours from the port.

In terms of transportation, the Port of Baltimore is located adjacent to the East Coast’s primary north-south corridor, I-95, proximate to east-west running I-70, and is served by both CSX and Norfolk Southern railroads.

One of the unique aspects of the port’s trade is the diversity of cargo moving through its facilities. With a balanced portfolio of automobiles, forest and paper products, ro/ro, and container shipments, the

port hosts a variety of global shippers and is less vulnerable to precipitous drops in niche trades.

The MPA operates six public terminals:

- **Dundalk Marine Terminal (570 acres):** Containers, breakbulk, wood pulp, ro/ro, autos, project cargo, farm and construction equipment.
- **Fairfield Automobile Terminals (104 acres):** Automobiles.
- **The Intermodal Container Transfer Facility (84 acres):** International and domestic containers.
- **North Locust Point Marine Terminal (90 acres):** Wood pulp, lumber, latex, steel, paper, and containers.
- **Seagirt Marine Terminal (284 acres):** Containers.
- **South Locust Point Marine Terminal (79 acres):** Forest products.



## Maryland Port Administration

401 East Pratt Street  
Baltimore, MD 21202  
800-638-7519  
410-385-4400  
[www.marylandports.com](http://www.marylandports.com)

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## Matson



**Matt Cox**  
President and CEO

**Mission Statement:**

To move freight better than anyone.



**A** leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features four newly-built containerships, as well as combination container and roll-on, roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, U.S.-crewed and U.S.-operated, which provide significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support island economies. Matson provides a vital lifeline to the economies of Hawaii, Alaska, Guam, Micronesia and select South Pacific islands, and is a key component of the distribution systems for businesses,

allowing customers to rely on the company's dependable vessel schedules to continually replenish inventories.

Matson's China-Long Beach Express has established a strong reputation in the Transpacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times in the trade and offering next day cargo availability on the West Coast.

All of Matson's Pacific services are further enhanced by the vast transportation and distribution network of the company's subsidiary, Matson Logistics. Matson Logistics is a leading provider of multimodal transportation, warehousing, and supply chain services to the North America market.

Matson Logistics serves a broad range of customers and industries with customized supply chain solutions and award-winning service.

Contact Matson Logistics for

all of your logistics needs:

- Long haul and regional highway truckload and LTL service
- Domestic rail intermodal service
- International rail intermodal service
- Specialized hauling, flatbed and project work
- Contract and public warehousing and distribution at key east and West Coast ports
- Value-added packaging services, light assembly, and product customization
- Web-based supply chain visibility and management
- NVOCC services
- Customer portal for fast and easy access to rate, book, and manage freight

At Matson, customer satisfaction is our top priority. We're firmly committed to providing our customers with industry-leading service wherever their transportation needs take them.

**Matson**

**Matson**

555 12th Street  
Oakland, CA 94607  
1-800-4MATSON  
customerservice@matson.com  
www.matson.com

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## MD Logistics



**Mark Sell**

*President and Co-Founder*

### **Our Mission:**

At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.



[Click here to view MD Logistics' video!](#)



### **MD Logistics**

1301 Perry Rd.  
Plainfield, IN 46235  
+1 317-838-8900  
info@mdlogistics.com  
www.mdlogistics.com

Reno Office:  
12125 Moya Blvd  
Reno, NV 89506

MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals, Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade zone warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and freight management. Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

### **Life Sciences and Pharmaceuticals**

MD Logistics designs customized supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange

for order management and reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

### **Retail & Omni-Channel Logistics**

MD Logistics client shared facilities manage high-volume, high-value, market-driven, retail-sensitive products for industries that expect maximum performance and flexible infrastructure. We handle B2B and e-commerce distribution, supporting the top 100 retailers in the country. Our tier one WMS fully integrates with our customers' ERP software and supports electronic data interchange for order management and reporting. By combining a wide array of custom solutions, the MDL team manages your supply chain from start to finish.

### **Transportation Services**

Beyond traditional warehousing and distribution services, MD Logistics offers freight management, global freight forwarding and brokerage services. Our Indianapolis and Reno facilities are both located near International airports and within a day's drive of over 80% of the US population. We are strategically positioned to offer customers a range of all-inclusive transportation services and optimize their transportation budgets.

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## MercuryGate International, Inc.



**Monica Wooden**  
CEO

MercuryGate's vision is to be the highest quality and most robust Transportation Management System available at an affordable price. MercuryGate will be the premier TMS for logistics service providers, shippers, freight forwarders, and domestic freight brokers of all sizes.

Our focus is customer satisfaction through product perfection. With our unparalleled architecture, we will deliver a world-class single platform TMS for every mode, around the world.



### MercuryGate International, Inc.

200 Regency Forest Drive  
Suite 400  
Cary, NC 27518  
919-469-8057

sales@mercurygate.com  
www.mercurygate.com  
twitter.com/MercuryGate  
facebook.com/MercuryGate  
linkedin.com/company/  
mercurygate-international

**M**ercuryGate delivers the industry's only single platform, omni-modal transportation management solution for shippers and logistics service providers worldwide. The easy-to-use cloud-based TMS creates optimal transportation plans to control costs and provide visibility of shipments on every mode, including parcel.

### Negotiate and Procure the Optimal Rate

Negotiate long term contracts with volume commitments with your carriers while maintaining the flexibility to find spot rates when the circumstances call for them. Public and private bid boards are both available so you're sure to be always using the best available carrier at the best available rate.

### Simultaneously Optimize Inbound and Outbound Transportation

Consolidating shipments into loads, making use of pooling scenarios, finding backhauls,

and configuring efficient multi-stop route plans reduces driver miles and squeezes maximum savings from the transportation spend. Regardless of whether the focus is on inbound or outbound freight, or both, the MercuryGate TMS with Mojo delivers optimal results.

### Select the Optimal Mode, Carrier and Rate

The true omni-modal TMS opens opportunities to take advantage of multiple service levels and mode shifts that reduce costs. Carrier information is stored locally or accessed remotely using web services. To the user, rates and schedules are available from a single, easy-to-use interface. Planning multimodal, multi-leg loads is easy because the MercuryGate TMS does the heavy lifting.

### Achieve Control Tower Visibility & Decision Support

MercuryGate TMS offers an easy-to-use interface and

the ability to use any available reference number to locate items down to the SKU level. Because the TMS is monitoring the movement of your freight day and night, notifications can be sent via email or text when issues arise. When simply spotting an issue isn't enough, adjustments can be made to the delivery plan to meet the new objectives. Collaborate with your partners in real time to find an acceptable alternative and to put the new plan into action.

### Conduct Effective Freight Audits and Manage Fully Landed Costs

Whether the shipment is a simple point-to-point domestic move or a multi-leg, cross-ocean, cross-border load, all carrier and customs costs are accrued and accounted for. The fully landed costs accruals include all fees and accessorial associated with the load. When you are able to view fully landed costs, your accountants are able to accurately allocate those costs to appropriate cost centers.

### React Quickly to the Changing Global Market

The MercuryGate TMS manages international loads with an easy-to-use load planning interface. Whether inbound or outbound, each leg is optimized with the best carrier and rate. Automated filings to AES and ISF streamline the export and import processes. Plus, easy access to the Denied Party Screening database screens every shipment to protect against an inadvertent breach of security.

**Take the next step now.**

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**MHI**

**The Industry That Makes Supply Chains Work**



**George W. Prest**  
CEO

**Mission:**

To deliver exceptional value to our Member companies, their customers and other industry constituents in order to promote the growth and prosperity of their organizations and our industry.



MHI is the nation's largest material handling, logistics and supply chain association. MHI offers education, networking and solution sourcing for members, their customers and the industry as a whole through programming and events.

**MHI Snapshot**

■ 800 members including: material handling and logistics equipment companies, systems and software manufacturers; consultants; systems integrators and simulators; and third-party logistics providers and publishers.

■ 19 MHI Industry Groups represent the leading providers in several key equipment and system solution categories.

■ Sponsor of the industry-leading ProMat and MODEX events. MODEX will be held

April 4-7, 2016 at the Georgia World Congress Center in Atlanta, GA.

■ MHI provides educational, business development, networking and solution sourcing opportunities

**MHI**  
8720 Red Oak Blvd. Suite 201  
Charlotte, NC 28217  
Phone: 704.676.1190  
Fax: 704.676.1199  
www.mhi.org



**MHI**<sup>TM</sup>

THE INDUSTRY THAT MAKES SUPPLY CHAINS WORK<sup>TM</sup>

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## Network FOB



**Jim Handoush**  
CEO and President

### Mission Statement:

Network FOB, through its entrepreneurial base of independent business operators, provides owner driven, purposeful freight transportation throughout the transportation and logistics arena. Network FOB was founded on beliefs that by removing barriers and enabling entrepreneurs to thrive, it brings together reliable and safe carriers, the best shippers, and most importantly the best and most experienced professionals in transportation.



In the transportation industry, solving old problems requires innovative solutions — looking at things a different way, a better way. And that's exactly what N+FOB does. Since 1987, Network FOB has been revolutionizing the transportation and logistics industry. Through the use of technology, expertise and relationships, Network FOB brings together the best agents, carriers, and shippers by giving them the tools and freedom they need to succeed.

Our patent-pending technology platform drives the lowest transaction processing cost in the industry. And when you couple that with our innovative business processes, this technology saves Agents time and enables quick, independent decision-making. N+FOB Agents are set free to use their time and resources where they should be

used — helping the Shippers and Carriers they serve to achieve their unique business goals. And we are never satisfied.

A unique part of Network FOB's benefits is the PRIME program. PRIME was created for those businesses looking for an exit strategy that would include long-term financial retirement plan. Through the utilization of our 24,000 carriers offering multi-modal, air, ocean, truck, rail and LTL services, a traditional transportation owner can turn over the day to day control to the N+FOB experts while expanding the services they offer their customers.

PRIME is just one example of Network FOB's ability to uniquely customize a solution, regardless of the norm.

Network FOB has been recognized for the past two years by Inc. Magazine as one of the nation's 5000 fastest growing companies. The company has also been recognized by national news program, Fox & Friends, for its hiring practices. It's entrepreneurial approach to the transportation industry continues to draw a wide range of demographics, including millennials, which will ultimately lead to continued growth and success.

**Network FOB**  
6622 Southpoint Drive S.  
Suite #210  
Jacksonville, FL 32216  
Phone: (855) 675-5635  
Email: [customerservice@networkfob.com](mailto:customerservice@networkfob.com)  
[www.NetworkFOB.com](http://www.NetworkFOB.com)  
[twitter.com/networkfob/](https://twitter.com/networkfob/)  
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**N + F O B**  
**FREEDOM TO DELIVER.™**

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## Network Global Logistics



**John Labrie**  
CEO

John Labrie joined NGL as CEO in November, 2015. Prior to joining NGL, John was the Senior Vice President of Corporate Strategy at Echo Global Logistics. Between 2011 and 2014 John was the co-founder of Partage, buytruckload.com, and Discount Diesel. Previously, John was the president of CRST Expedite. From 1990 to 2010, he was an executive at Con-way, Inc.

### Mission Statement:

NGL was established in 1971 as the first air courier company specializing in first flight courier services as well as local ground courier services. It was originally called Network Courier Services. NGL later expanded into service parts logistics, eCommerce distribution, medical logistics and related logistics services and changed its name to Network Global Logistics. Today it is the leader in mission-critical delivery and efficient distribution. For same day delivery, service parts logistics, medical logistics and warehousing NGL is the only logical choice.

### Network Global Logistics

Corporate Headquarters  
320 Interlocken Parkway  
Suite 100  
Broomfield, CO 80021  
Main Phone: 866-938-1870  
Sales: 888-285-7447  
Customer Service: 800-938-1809  
www.nglog.com  
Twitter: @NG\_Log  
Facebook.com/Network.Global



### NGL Is A Premier Provider Of Best-In-Breed Same Day Logistics Services And Supply Chain Solutions.

Since 1971, NGL has been an industry leader in supply chain and logistics services. With thousands of valued customers processing thousands of shipments daily, more than 550 forward stocking locations around the world, and over 500 employee drivers and agents, NGL has consistently delivered quality services and solutions across the supply chain for more than four decades.

As the leader in time definite logistics, NGL works with leading companies across a broad spectrum of industries, including Aerospace, eCommerce/Retail, Food & Beverage, High-Tech, Industrial, Life Sciences, Medical/Biotech, Telecommunications and others to deliver end-to-end offerings such as mission-critical medical logistics solutions, same day local delivery, next flight out, service parts logistics and warehouse fulfillment.

In many cases, NGL customers find these services crucial for meeting Service Level Agreements (SLAs) with their end customers. For example, traditional, or "normal" SLAs can range from a few hours to a couple of weeks. In medical logistics, these agreements are far more strict and urgent. The most stringent SLAs are what the industry calls "super-stat" – meaning that the need is immediate and critical and must be met from order to delivery within one hour. This includes the delivery of everything from drugs to live tissue. NGL has historically met these requirements and received 5-Star ratings from key clients.

Few logistics or expedited shipping companies have the talent, resources and domain expertise needed to ensure that their customers perform to such stringent and sometimes life-saving parameters. And no one does it with the speed, accuracy and efficiency of NGL.

Beyond saving lives, the robust NGL network saves countless time and man-hours for its customers, essentially acting as a huge profit lever and providing an immediate and recurring impact to the bottom line.

It's about a lot more than same day delivery. It's about having the right systems and people in place – and people who truly care.



**network**  
global logistics

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**Sidney R. Brown**  
Chief Executive Officer

**Mission**

We free each of our customers to focus on their core business by managing commerce and “delivering the goods.”

Our people make our solutions seamless through their uncompromising commitment to excellence and their can-do spirit.

**Values**

- Integrity
- People
- Customer Service
- Entrepreneurship
- Performance
- Social Responsibility



**Overview**

Since 1932, NFI has been a leader in providing end-to-end supply chain management services across numerous industries. NFI engineers customized solutions for every step of the shipping process. Our services are tailored to meet your business needs and are executed safely, reliably, and efficiently throughout the world. Our entrepreneurial power inspires our people to create value for our customers' businesses.

**Distribution**

Whether your company focuses regionally or has international reach, NFI's distribution services are tailored to you. Our experts utilize NFI's 25+ million sq. ft. of warehousing space across North America to customize solutions that address your unique supply chain goals. Our distribution centers, cross-docks, and fulfillment centers are fully customized and dedicated to meet your unique specifications. Our value-added services offer the flexibility to

accommodate special orders, sudden changes, seasonality, promotional displays, or any other needs your inventory must respond to. NFI creates solutions to optimize your supply chain so you can focus on what you do best.

**Transportation**

With an expert team driven by a commitment to customer service, NFI's unique set of asset-based and non-asset based transportation solutions provides you with options that can be integrated and customized to best address your needs. As NFI continues to add drivers, tractors, and trailers, you can be reassured that you'll have consistent capacity across your operation. NFI continues to provide best-in-class transportation solutions through our experience with dedicated fleets, brokerage, transportation management, intermodal, drayage, and global transportation.

**Global Logistics**

Staffed by experts who are knowledgeable in international

transactions, NFI takes a personal approach to your air and ocean shipments by guaranteeing excellent operations on schedule and on budget. With end-to-end solutions, NFI provides you with the global rates, service, systems, and solutions global shippers need. We are global experts who work to understand your business and provide you with support at every turn of your global distribution and freight forwarding journey.

**Real Estate**

NFI approaches real estate solutions with your supply chain goals in mind and understands what it takes to run a modern distribution facility. NFI leverages its operational expertise to create a better model for real estate development. With this operational expertise, we can locate, develop, and construct a state-of-the-art facility that accommodates your needs and maximizes flexibility for future expansion opportunities.



**NFI**

1515 Burnt Mill Road  
Cherry Hill, NJ 08003  
1-877-312-7207  
contactus@NFIindustries.com  
www.NFIindustries.com

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## The Northwest Seaport Alliance



**John Wolfe**  
Chief Executive Officer

### About The Northwest Seaport Alliance

The Northwest Seaport Alliance brings together two of North America's premier harbor facilities to form a single, integrated gateway for marine cargo. The ports of Seattle and Tacoma (Washington State, USA) unified management of their marine cargo facilities in August 2015. The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners.



**THE NORTHWEST  
SEAPORT ALLIANCE**  
Gateway to Solutions

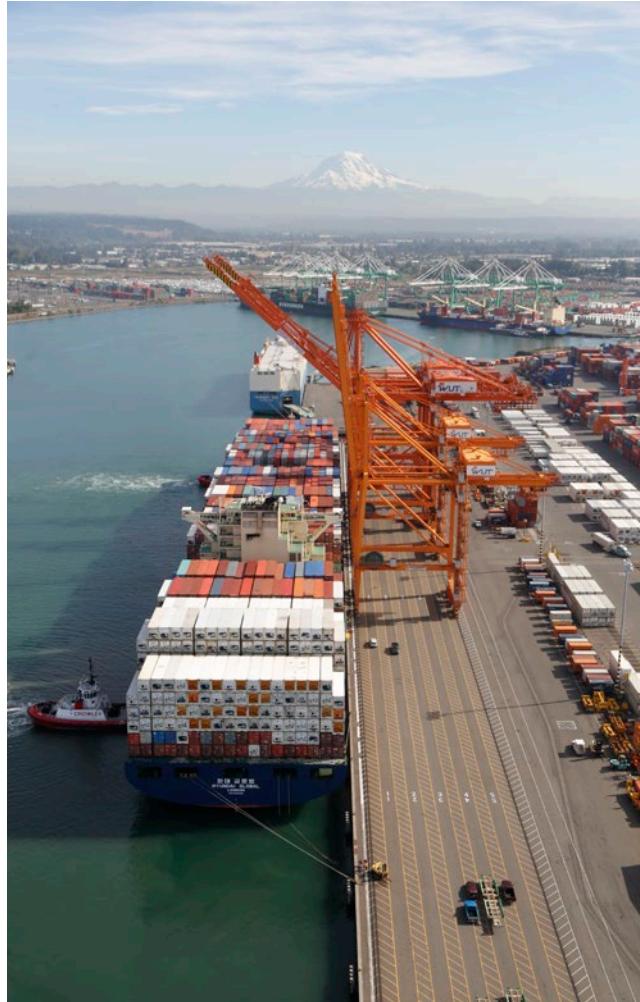
### The Northwest Seaport Alliance

P.O. Box 2985  
Tacoma, WA 98401  
Phone: (800) 657-9808  
info@nwseaportalliance.com  
www.nwseaportalliance.com

twitter.com/SeaportNW or  
@SeaportNW

facebook.com/  
nwseaportalliance.com

linkedin.com/company/the-  
northwest-seaport-alliance



**T**he Northwest Seaport Alliance (NWSA) brings together two of the nation's premier harbors to form a single, integrated gateway for marine cargo. Our combined terminal facilities, carriers and ports of call provide unlimited options and flexibility to suit your unique supply chain needs.

We are the 3rd largest container load center in North America. Strategically located in the northwest corner of the U.S., we offer shorter transits from Asia, and are the first and last ports of call for many transpacific liner services.

We are also a major gateway to Alaska and Hawaii; more than 80% of trade between Alaska and the lower 48 states moves through our harbors. In addition to containers, we are also a center for bulk, breakbulk and project/heavy-lift cargoes, and automobiles.

### Make better connections

Shorter transit times from Asia make The Northwest Seaport Alliance the natural port of choice for time-sensitive container cargo headed to the Midwest, Ohio Valley and the East Coast.

Our on-dock rail, international and domestic rail service options from two Class 1 railroads along with near-terminal transload warehouse facilities offer plenty of options and the flexibility to move cargo how and when you want. Our close proximity to the 2nd largest concentration of warehousing on the U.S. West Coast also make us an ideal location for warehousing, distribution, and transload operations.

We pride ourselves on being proactive and performance-driven, and put unrelenting focus on delivering operational excellence and best-in-class service for our customers. And our commitment to working hand-in-hand with our supply chain partners to provide cost-effective, innovative shipping solutions is unparalleled. At the end of the day, it's all about helping you, the shipper, get the job done.

### Make our competitive advantages yours:

- **Big ship ready.** Most container terminals are 50 ft or deeper at berth and equipped with modern-cargo handling equipment
- **Room to grow.** Plenty of available land and terminal capacity to handle your business
- **Hassle free connections.** On- and near-dock rail plus major highways within minutes of the port keep your cargo on the move
- **Cargo handling experts.** Over 25 near-terminal transload, warehousing and cross dock facilities add flexibility to your supply chain
- **Best-in-class customer service.** Seaport Alliance staff are highly-skilled and passionate about our customers and their cargo

**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

# nVision Global



**Luther M. Brown**  
Founder & CEO

**Mission Statement:**

nVision has evolved as one of the fastest growing Global Freight Audit, Payment & Logistics Management solution providers in the industry through two simple underlying principles: "Providing Customers with the Operational Business Intelligence they require to increase efficiencies and reduce costs within their supply chain" and secondly by "Providing a true global enterprise-wide solution with unsurpassed Customer Service by delivering more than is expected."

**nVision Global**

**World Headquarters**

1900 Brannan Rd., Suite 300  
McDonough, GA 30253  
Phone: +1 770.474.4122

**Central America Office**

Curridabat, La Galera  
100 mtrs al norte, 25 mtrs al este  
Edificio Bioquim #2, 2do piso  
San Jose, Costa Rica  
Phone: +506.2271.5613

**European Office**

Stationsplein 8-K  
Maastricht 6221 BT  
Netherlands  
Phone: +31 (0) 43 799 9123

**Asia Pacific Office**

Room 303, No.15 Chezhan Road  
Jiangbei District  
NingBo, Zhejiang Province,  
China  
Phone: +86.574.87856760



nVision Global is a leading Global Freight Audit, Payment & Logistics Management Solutions provider. With locations in The Americas, EMEA and APAC regions; our staff, fluent in over 25 languages, processes and pays freight invoices from over 198 countries worldwide.

From our roots as a North American service provider nVision Global has evolved to one of the fastest growing Global Freight Audit, Payment and Logistics Management solution providers in the industry.

Our customers have come to rely on our prompt, accurate, Sarbanes-Oxley compliant freight audit and payment services and software as well as our leading-edge information management analytical tools to increase efficiencies and reduce their overall supply chain costs.

Over the years we've continued to build on our success by "Partnering" with some of the world's most recognized companies from

a wide array of industries to provide state-of-the-art technology, flexible processes and unparalleled customer service second to none in the industry.

As your global business partner, nVision Global is poised to provide your company a true single source global solution with the flexibility and foresight to meet your current and future needs. nVision Global's products and services provide year over year savings that go directly to the bottom line!

While each of our customer's demand products and services tailored to their unique needs, nVision Global with its flexibility and technology is ideally equipped to meet these requirements. Our commitment to excellence through continuous improvements, technology enhancements and customer service allows us to provide services efficiently and intelligently around the globe.

**nVision Global Highlights include:**

- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-Lingual Staff
- Processing Freight Invoices From Over 198 Countries Worldwide
- Experts in Processing all Modes of Transportation
- Six Sigma Process Improvement Methodology

**Core Services include:**

**Global Freight Audit/Payment**

- Single Global Platform
- 120 Standard Data Elements Captured
- Latest Imaging Technology
- Experts in Complex Account Coding
- On-demand Closings
- Non-commingled Payments in any Currency

**Business Intelligence/Information Management**

- Industry Leading iFocus Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse

**Logistics Management**

- Benchmarking
- Vendor Compliance Reporting
- Shipment Tracking & Visibility
- Rate Negotiations
- Key Performance Indicator (KPI) Development
- Global Freight Bid/Tendering Services

**Claims**

- Loss & Damage Claims Software or Service



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# Odyssey

## Odyssey Logistics & Technology Corporation



**Robert H. Shellman**  
President and CEO



Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high-value logistics strategies.

Our clients benefit from expertly-tailored solutions across multiple transportation modes, backed by the power of our nearly \$2B freight network.

Odyssey's mission is to develop targeted, comprehensive logistics solutions that address each client's unique set of challenges, systems, products and vision. Our experienced management team provides the expertise, market intelligence and best practices to drive cost savings and optimize operations.

Whether you choose to have us support all or a portion of your logistics, or to manage it yourself via our web-based portal, partnering with Odyssey gives you access to exceptional logistics and technology and provides transparency and control of your logistics process.

### Managed Logistics

- Domestic & International Logistics; N.A., EMEA, APAC
- Samples Distribution
- Freight Management; single source for contracting, track & trace, invoice audit/pay & claims support
- Rail; procurement, car maintenance, operations, service monitoring & reporting; fleet & car tracking
- Facilities; supply chain needs analysis start-up & network optimization projects

### Truck

- Bulk; planning, contracting, brokering
- Truckload & Less-than-Truckload; managed by client or Odyssey

### Intermodal

- Rail; including ocean container repositioning
- Intermodal Tank; including chemical & food-grade tanks
- Metals; specialized Load and Roll Pallet (LRP) for safe, damage-free transportation

### International Services

- Customs Brokerage
- Int'l Freight Forwarding; transport & technology

- NVOCC; full container load shipping solutions
- Service through 220 ports

### Client-Managed Transportation

- WIN; Clients self-manage their transport via our proprietary Web Integrated Network (WIN)
- Optimized, multi-mode freight management throughout N.A.
  - Shipment visibility
  - Reporting, analysis & market data
  - Extensive carrier network



**RESPONSIBLE CARE**  
OUR COMMITMENT TO SUSTAINABILITY

### Odyssey Logistics & Technology Corporation

39 Old Ridgebury Road, Danbury, CT 06810  
855.412.0199  
odysseylogistics.com  
salesandmarketing@odysseylogistics.com



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## Old Dominion Freight Line, Inc.



**David Congdon**  
Vice Chairman and CEO

**Vision Statement:** To be the premier transportation solutions company in domestic and global markets served.

**Mission Statement:** To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.



Old Dominion (NASDAQ: ODFL) is a leading, less-than-truckload (“LTL”), union-free company providing premium service at a fair price. OD offers regional, inter-regional, and national LTL service. In addition to its core LTL offerings, the company provides its customers a broad range of logistics services including ground and air expedited transportation, supply chain consulting, truckload brokerage, container delivery, and warehousing.

Beyond the continental United States, Old Dominion provides service to Alaska, Hawaii, Canada, Mexico, Puerto Rico, and the Virgin Islands. Through strategic alliances, the Company also serves more than 40 ports in Asia and more than 65 in Europe. From sea to shining sea and anywhere in between, Old Dominion prides itself in providing reliable, seamless service.

Old Dominion also offers a consumer home moving service: OD Household Services.

Old Dominion’s safety record, claims ratio, and on-time service are among the best in the industry, and OD takes great pride in all of its employees who are driving this success. For more than 80 years, Old Dominion has been helping the world keep promises.

Recently, Old Dominion was recognized with the following acknowledgements for company leadership in the industry:

- Mastio & Company ranked Old Dominion as the **No. 1 National LTL Carrier** for the sixth consecutive year.
- *Forbes Magazine* named Old Dominion as one of **America’s 100 Most Trustworthy Companies** for the third consecutive year and as one of **America’s Best Employers**.
- *Fortune Magazine* named Vice Chairman and CEO, David Congdon, **2015 Top 50 Businessperson of the Year**.

- NASSTRAC honored the company as **2015 Carrier of the Year** for the third consecutive year.
- Inbound Logistics named the company to its **75 Green Supply Chain Partners (G75) List** for the fifth consecutive year.
- Supply Chain Brain named Old Dominion in its 2015 **“100 Great Supply Chain Partners”** listing.
- Numerous Carrier of the Year Awards.

For more information about Old Dominion, visit [odfl.com](http://odfl.com) or call (800) 235-5569.



### Old Dominion Freight Line, Inc.

500 Old Dominion Way  
Thomasville, NC 27360  
Toll-Free: (800) 235-5569  
Fax: (336) 822-5239  
[customer.service@odfl.com](mailto:customer.service@odfl.com)  
[odfl.com](http://odfl.com)

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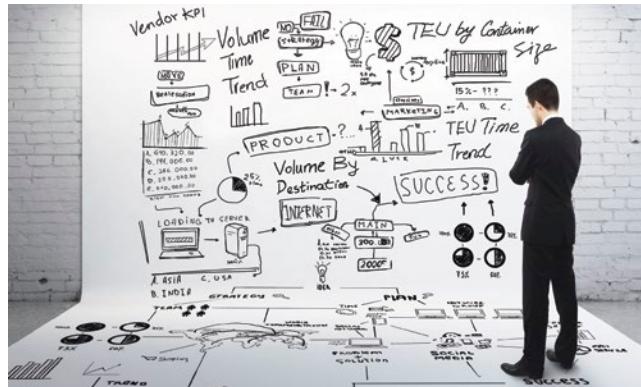
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# OOCL Logistics

**Ricky Giovannone**  
**President**

OOCL Logistics (USA) Inc.

As a world-class provider of innovative logistics and supply-chain services and solutions, OOCL Logistics has an extensive network of more than 130 offices in over 30 countries. With our recent inclusion of offices in Mexico, Central and South America and trans-continental intermodal services between China and Western Russia our network continues to expand to meet the evolving global sourcing needs and logistics requirements of our clients.



Click here to view OOCL Logistics' video!

**Vision + Execution = Your Supply Chain Success**

The challenges of strategic supply chain management require collaborative thinking encompassing demand, suppliers, intermediaries, finance and a wide range of service providers.

Providing advanced customer-specific solutions through our value-creating services and IT technology, OOCL Logistics' comprehensive service network and platforms serve global sourcing and supply-chain-management requirements. We create value through innovative end-to-end international logistics programs.

We are also a leader in providing sophisticated transportation, warehousing and distribution services in China, offering professional and efficient 3PL and 4PL solutions. As a global company based in Asia, OOCL Logistics is exceptionally positioned to serve both international and domestic customers in the world's fastest-growing markets.

**Success depends on execution – SCOPE and Supply Chain-Insight**

OOCL Logistics combines decades of supply chain management experience,

global services, best practices, analysis and consultation to implement programs that make the vision a reality in your supply chain.

To ensure that you are on top of your logistics business process, OOCL Logistics provides SCOPE (Supply Chain Optimization and Performance Evaluation) business review meetings and webcasts to ensure that the vision and execution combine to produce results. OOCL Logistics considers the SCOPE evaluation a critical element to maintain focus on important metrics that reveal opportunities in your supply chain.

New in 2015 OOCL Logistics introduced Supply Chain-Insight our supply chain intelligence tool integrated directly into PODIUM® that easily identifies deviations from expectations through sophisticated indicators that measure your supply chain activities.

Supply Chain-Insight provides near real-time monitoring of your supply chain community and KPI across various dimensions and gives you easy to understand graphical analysis of shipment, carrier and vendor activities with detailed, downloadable

data on demand.

**Capability, Expertise and Experience**

As a logistics partner, OOCL Logistics offers the expertise and experience backed by a global network of professionals to bring every customer a complete menu of capabilities.

- **Supply Chain Management:** consultation, consolidation, shipment management and specialized programs.
- **Freight-Forwarding:** providing full coordination of shipments.
- **NVOCC:** ocean transportation and value added services with a single reliable logistics provider
- **Warehousing, Distribution and Transportation:** coordinating complex supply chain requirements.

**PODIUM® Supply Chain Information Technology**

- **Advanced Technology:** PODIUM® cloud technologies for powerful, scalable solutions.
- **Advanced report creation and supply chain analysis technology:** putting more business intelligence at your fingertips.
- **E-document creation and management:** easy to use electronic document capabilities; including commercial invoices and packing lists.
- **Supply Chain-Insight:** advanced Supply Chain Intelligence tools integrated directly into PODIUM®
- **Mobile Technologies:** Smart phone apps that keep you close to your supply chain.

We would like to take this opportunity to thank all our customers and we look forward to serving you in 2016!

**OOCL Logistics (USA) Inc.**  
**U.S. Headquarters**

Wall Street Plaza  
88 Pine Street  
New York, NY 10005  
Tel: 212-269-9010  
www.oocllogistics.com

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# Paragon Software Systems, Inc.



**William Salter**  
President & CEO

"Here at Paragon we remain committed to developing, implementing and supporting software solutions that meet the real needs of today's transport operators. We feel that our great software offering, when combined with our fantastic team of dedicated and committed people, is what has made us so successful throughout our 30 year history and makes us a valued software partner to so many companies all over the world."

**Our services**

- Single Depot
- Multi Depot
- Integrated Fleets
- Fleet Controller
- Paragon HDX
- fleXipod EPOD system
- Business Modelling Tools

**Paragon Software Systems, Inc.**

2591 Dallas Parkway, Suite 300  
Frisco, TX, 75034  
972-731-4308  
sales@paragonrouting.com  
www.paragontruckrouting.com  
Twitter: @paragon\_routing



**P**aragon Software Systems, Inc., based in Dallas, Texas, is a leading provider of truck routing and scheduling software solutions.

Paragon's advanced planning systems have been proven to cut transportation costs and improve efficiency and customer service across a wide range of distribution operation types and industry sectors. Whether you are a 3PL looking to identify savings for a new customer, or you manage your own fleet, we have a solution for you.

Established since 1997, Paragon has over 3,300 systems installed at more than 1,000 client sites in 50 countries worldwide. The software is used for the daily route optimization of transportation schedules; rationalizing fixed routes; managing transportation resources; strategic logistics planning; and managing home delivery orders with dynamic routing.

Paragon's clients include George's Inc, AgReliant Genetics, The Dufresne Group, Linde, McLane, National Food Corporation, Tesco, Sainsbury's, IKEA and Argos.

**Telematics integration**

In addition to our core route optimisation products, our Fleet Controller software helps improve routing and scheduling planning accuracy and real-time responsiveness by using live tracking data from in-cab devices. Paragon's routing and scheduling software is already integrated with 25 different vehicle tracking systems.

**Omni-channel fulfillment**

For retailers looking to manage their omni-channel fulfillment, Paragon has designed a comprehensive suite of home delivery management and route optimization products. Paragon HDX helps retailers and service organisations gain a competitive edge with continuous optimization at the point of order.

With every new order, Paragon HDX analyzes all the existing deliveries scheduled, resource availability and route planning parameters, then calculates the best delivery time to offer your customer within seconds. The route optimization system ensures all promised time windows remain feasible, switching deliveries to different trucks or changing the drop sequence to guarantee the routes remain optimized and the truck arrives at its destination at the right time.

Paragon Software Systems, Inc. is a wholly owned subsidiary of Paragon Software Systems plc, the UK's number one provider of transportation routing and scheduling software.

Get in touch with our team of experienced routing and scheduling professionals to find out how we can help you.



**Take the next step now.**

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## PECO Pallet, Inc.



**David Lee**  
President/CEO

### Mission Statement:

PECO Pallet is committed to providing superior quality pallets and outstanding customer service to grocery, CPG, and private label manufacturers and produce growers throughout North America.



PECO Pallet is simply the best rental pallet provider in North America, and the company's passionate commitment to quality and service has saved its customers millions of dollars. PECO's superior quality wood block pallets are used to ship fresh produce, grocery, CPG and private label products to retailers and distribution centers throughout the U.S., Canada, and Mexico. PECO Pallet's experienced team also works closely with manufacturers, retailers, and depots to find innovative ways to improve efficiency and cut costs throughout the supply chain—leading to significant long-term savings.

PECO maintains the exceptional quality of its pallet pool by inspecting, cleaning, and repairing pallets each time they cycle through a depot. PECO also takes pride

in providing responsive 24/7 customer service, delivering pallets on time, and offering a simplified "all-in-one" price per pallet. The company works in a genuine spirit of collaboration and has built strong working relationships with many of the nation's top manufacturers and retailers.

PECO Pallet is also dedicated to safety and environmental sustainability. PECO's high-quality pallets work smoothly in fast-moving automated environments, and pallets are maintained to the strictest repair specifications in the industry to reduce the risk of employee injury, damaged product, or retailer rejections.

Switching to "red" is also a great way to "go green," since PECO's pallets are continually repaired, reused and recycled. No harmful chemicals or hazardous materials are ever used on PECO pallets, and nothing goes to the landfill.

PECO Pallet is based in Irvington, New York, and maintains over 1,300 service centers and manufacturing plants throughout North America. The company is owned by Pritzker Group, a multi-billion dollar family investment firm with a permanent capital base to support PECO's ongoing growth.

For more information, visit [www.pecopallet.com](http://www.pecopallet.com).

### PECO Pallet, Inc.

2 Bridge Street, Suite 210  
Irvington, NY 10533  
914-376-5444  
[sales@pecopallet.com](mailto:sales@pecopallet.com)  
[pecopallet.com](http://pecopallet.com)  
[facebook.com/PECOPallet](https://facebook.com/PECOPallet)  
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# Penske Logistics



**Marc Althen**  
*President*

**Products and Services**

- Dedicated Contract Carriage
- Distribution Center Management
- Transportation Management
- Lead Logistics
- Customized Solutions
- Freight Brokerage



**P**enske Logistics engineers supply chain solutions that deliver powerful business results for market-leading companies. With offices in North America, South America, Europe and Asia, Penske can help your business move forward by boosting efficiency and driving down costs.

**Industry-specific expertise**

Our experts work with the world's leading companies across industries, from automotive and healthcare to food and beverage and retail. We offer specialized solutions tailored to your operations, production and market demands. Penske Logistics can help you:

- Improve the product development cycle for a successful launch
- Drive dynamic supply chain solutions
- Achieve record savings

Our technical capabilities, depth of experience and practical creativity have been recognized by both our customers and the industries we serve, and our people deliver the results you need to succeed every day.

**Innovative thinking**

As a recognized industry thought leader, our award-winning teams bring fresh perspectives to benefit you and your business. By tapping into our expertise you can start driving innovation that produces real business results.

To keep us and our customers on the cutting edge of industry trends and information, we partner with leading organizations such as the Council of Supply Chain

Management Professionals and sponsor well-respected longitudinal studies from top supply chain researchers at Northeastern University and Penn State University.

**Global capabilities**

Penske Logistics has extensive experience successfully establishing operations in new territories and a proven ability to transfer knowledge across geographies and cultures. We're committed to serving our customers anywhere, meeting the needs of suppliers, manufacturers and retailers around the globe.

Let us show you how our winning strategies can work for you. Call today or visit us online.

**Penske Logistics**  
Worldwide Headquarters  
Route 10 Green Hills  
Reading, PA 19603  
1-800-529-6531  
www.penskelogistics.com



**Rental  
Leasing  
Logistics**

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## Performance Team



**Craig Kaplan**  
CEO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity. Today's supply chain solutions depend on absolute commitment to these ideals.



### PERFORMANCE TEAM

**Performance Team**  
2240 E Maple Ave.  
El Segundo, CA 90245  
866-775-5120 x2271

[www.performanceteam.net](http://www.performanceteam.net)

**Cliff Katab, President  
marketing@  
performanceteam.net**

#### Locations

Los Angeles/Long Beach  
Inland Empire • Northern  
California • Seattle/Tacoma  
Dallas/Fort Worth • Shreveport,  
LA • Miami, FL • Savannah, GA  
Memphis • Charleston, SC •  
Louisville, KY • Charlotte, NC  
New York/New Jersey

**WE ARE THE ONLY THING  
THAT SHOULD COME BETWEEN  
YOUR PRODUCTS AND YOUR CUSTOMERS™**



**PERFORMANCE TEAM**

CONSOLIDATION/DECONSOLIDATION | CROSS DOCK | WAREHOUSING  
& DISTRIBUTION | E-COMMERCE FULFILLMENT | CFS/FTZ | PICK AND PACK  
TRANSPORTATION | RETAIL STORE DELIVERY | EDI/INTERFACE SERVICES

**P**erformance Team has been providing the retail and manufacturing industries with end-to-end supply chain services for nearly 30 years. Through twelve domestic hubs, over 7 million square feet of warehouse space, and a fleet of more than 500 trucks, Performance Team processes over \$100 billion in wholesale goods annually. We've worked hard to earn and maintain a reputation as one of the leading trucking, consolidation, and distribution companies in the U.S. Here are a few ways we can help you serve your customers efficiently.

#### Distribution

Whether e-commerce, omni-channel, reverse logistics, pick & pack, transload, or carton-in-carton-out, we have distribution solutions to meet your most

basic or complex needs. PT has the infrastructure, material-handling equipment, information technology, and management expertise to handle any challenge. We are proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate your need for lengthy and costly real estate investments, as well as unneeded construction and equipment, labor management and technology purchases. As your business expands, requiring additional space or more sophisticated solutions, Performance Team can rise to meet your strategic distribution needs.

#### Transportation

Our customers compete in fast-paced retail and manufacturing industries,

demanding precise, accurate, and informed transportation support. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local pick-up, consolidation, and delivery to distribution facilities and stores, Performance Team's experience makes us ready to step up to the plate and make a difference for your company.

#### Supply Chain Consulting

To Performance Team, logistics means strategy, execution and integrity. Our extensive experience in supply chain consulting enables us to analyze your business, devising custom, efficient, effective and flexible solutions to best maximize the movement, handling and distribution of your goods. Our logistics consulting expertise can help you craft robust growth-oriented distribution systems, increasing your return on assets while managing overhead without losing sight of your goal—giving your customers the best service available.

#### Technology

Performance Team utilizes best-in-class technology to streamline and improve the movement and visibility of your products and information. Integrating our world-class WMS and TMS systems with yours, and your clients' ERP systems, is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI standards or proprietary interfaces as our customers require.

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## Pilot Freight Services



**Richard G. Phillips, Jr.**  
Chief Executive Officer

Pilot Freight Services' mission is to allow our customers to focus on their businesses by making the transportation of their goods easy, fast, and dependable.



### PILOTING LOGISTICS. PILOTING BUSINESS.

Pilot Freight Services is a full-service global transportation and logistics company with over 75 locations throughout North America, as well as locations in Amsterdam, the Netherlands; A Coruña, Spain; and a worldwide network of overseas partners. Not only can we move your freight anywhere in the world, we can deliver the expertise and customized services that help businesses run more effectively and efficiently. That's what we call Piloting Business.

As North America's largest privately held freight forwarder, we offer a full range of services, such as time-definite Domestic and International air transport; Expedited Ground; Ocean Freight; Special Services, such as B-to-B or Home Delivery; Automotive Services for OEMs; Logistics Services, including warehousing and inventory; as well as Transborder Services

with complete Customs Brokerage to simplify and speed your international shipments.

Our ability to meet specific customer needs with uniquely tailored solutions enables us to work seamlessly with any size shipper or any size budget. We leverage the resources of world-class air carriers, ocean shipping companies, ground transport, and warehouse networks to maximize performance. We also negotiate and optimize flights, overseas connections, drivers and carriers, and warehousing space and services to meet your exact cost criteria and standards.

Pilot has dedicated more than 45 years to building our business—and a reputation for distinguished service. To us, it's not just a shipment, or a logistics plan, or a warehousing solution. It is your credibility, your reputation, your financial viability, your business future. That's why we invest

so much of ourselves into everything we do. By blending situation-specific services with intelligence, we create customized, usable solutions that drive business for our customers—both domestically and internationally.

We are a single-minded team of professionals dedicated to the success of our customers and unflinchingly committed to doing whatever it takes to get the job done. That's the kind of passion that recently earned us our fifth Top 100 3PL Provider from *Inbound Logistics*.

And, that's what Piloting Business is all about.

**Discover what Piloting Business can do for your business. Visit us online at [pilotdelivers.com](http://pilotdelivers.com), or call our National Customer Service hotline at 1-800-HI-PILOT.**



**Selected as a 2015  
Top 100 3PL Provider**

#### **Pilot Freight Services**

Corporate Office  
314 North Middletown Road  
Lima, PA 19037  
(610) 891-8100  
1-800-HI-PILOT  
[www.pilotdelivers.com](http://www.pilotdelivers.com)

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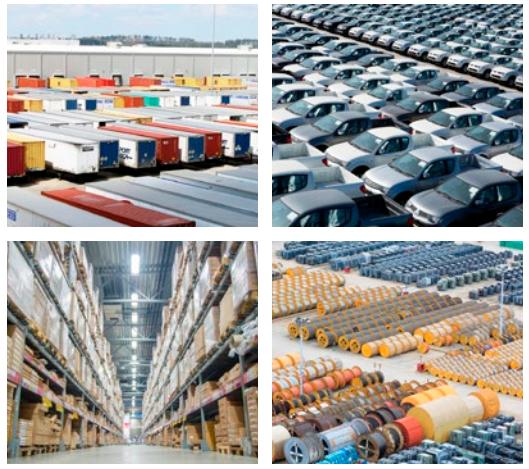
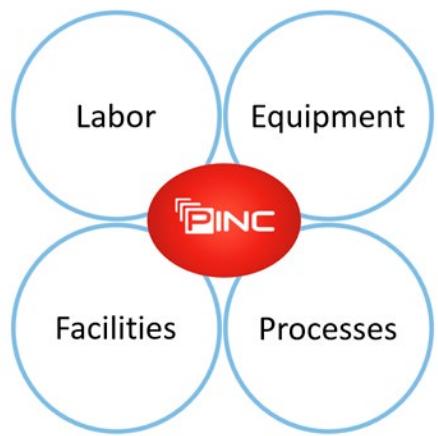
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**PINC**

**World's #1 Yard Management System**



**Matt Yearling**  
CEO



The world's leading brands use PINC's advanced yard management and supply chain execution solutions to orchestrate and optimize freight shipments across their supply chain networks. Our innovative solutions allow our customers to establish controls, improve shipment visibility, increase operational efficiencies, better serve customers, enable inter-party collaboration, optimize inventory, and to accelerate velocity. Even greater operational efficiencies can be achieved for those who opt to utilize our patented aerial and ground based real-time location systems.

Our yard management offerings are the most complete, easy-to-use and cost-effective in the industry.

PINC is perfect for organizations implementing operational excellence and continuous improvement programs.



**The Most Comprehensive Yard Management Solution**

Rich capabilities that grow with your needs. No other Yard Management System (YMS) has the breadth of capabilities that PINC provides. Our solutions can seamlessly manage any size of operation, from a single unmanned facility to a large network of distribution centers.

**Innovation That Keeps Your Operations Evolving**

PINC is a recognized pioneer in real-time locations systems for the supply chain industry. First to deliver a YMS in the cloud and a network of connected yards in its Enterprise Visibility offering, PINC is innovating again with the industry's first supply chain drone.

**Easy to Use**

The yard map shows real-time locations and status of your assets at a glance. Role based dashboards for every job function. No need to learn new concepts, as the system adapts to your existing terminology and process flows.

**Proven Value**

Rapid deployment and ease-of-use means that customers can expect an ROI within 6 to 9 months.

**Insights from Rich Analytics**

More than 100 built-in reports are more than enough for most. Extensive alerting capabilities come out-of-the-box. Easily create additional custom reports or simply export data into your favorite business intelligence tool.

**Manage Diverse Environments**

Manage a variety of asset types in a diverse set of environments. Traditional trailer yards, finished vehicle tracking, lay-down yards or even high-value assets inside warehouses. We solve the difficult problem of locating and managing the movement of high-value and hard-to-reach assets.

**Complement Existing IT Investments**

Easily extend the capabilities of existing transportation or warehouse management systems, through variety of rapid integration methods.

**Improve Collaboration Across Your Network**

A network view allows organizations, such as shippers, 3PLs and carriers, to pool assets, make appointments and compare operational effectiveness across locations.

**Increase Safety & Compliance**

Automated yard checks minimize the need to have people in the yard. Monitoring the historical speed and history of yard trucks increases safety. Manage food safety compliance through built-in reefer management capability.

**Operational Efficiency Redefined**

Our robust process automation engine means you can optimize your utilization of labor, equipment and facilities with the rules that you define. You can rest assured that assets move between gate, yard and dock door in the most optimum way possible.

**PINC**  
1851 Harbor Bay Parkway  
Suite 2500  
Alameda, CA 94502  
(510) 474-7519  
info@pincosolutions.com  
www.pincosolutions.com



**PITT OHIO**

**Charles L. Hammel III**  
*President/Owner*

**Customer Driven**

We strive to understand the diverse and emerging needs of our customer base. We provide reliable and dependable solutions that exceed our customers' expectations.

**People Driven**

We know that our most significant resource is our people. The success of our organization can be attributed to our employees' dedication, pride, and outstanding work ethic. The commitment and loyalty of our employees facilitates the success of our organization.

**Quality Driven**

We recognize that quality is important to our customers. We develop repeatable operations, safety, security, claims prevention and vehicle maintenance processes that minimize variance and improve consistency. We are committed to providing our customers with high-value, cost-efficient solutions. Our commitment to quality is integral to our company.



**W**ith the help of the talented people at PITT OHIO, our company has grown from a Less-Than-Truckload (LTL) leader to a transportation solutions provider equipped to handle all of your transportation needs. The core values we established in 1979 for our LTL service remains the same today as PITT OHIO continues to go beyond the road and exceeds expectations with our SUPPLY CHAIN, GROUND and TRUCKLOAD services as well.

Our organization exists to make our customers more competitive, our employees more valuable and our communities stronger. Our "just say yes" approach to conducting business is a result of our commitment to lead the industry with our customer-centric mindset and innovation.

We strive to take it to the next level by providing diverse

transportation solutions that help optimize our customers supply chain. This customer-centric mindset is evident with our participation on The Reliance Network (TRNET) an alliance consisting of strong regional LTL carriers who provide service throughout North America. PITT OHIO's enhanced and simplified Fast Track service is now your global expedited solution with the ability to deliver all of your urgent shipments. We can accommodate any specific time that you need with our same-day delivery, specific time of day delivery or a next-day

guarantee delivery.

We are driven by our customers, people and our commitment to quality in every part of our business. We are Customer Driven, People Driven and Quality Driven.

At PITT OHIO, you can be sure "We're Always There For You!"

**PITT OHIO**

15 27th Street  
Pittsburgh, PA 15222  
800-366-7488  
Fax: 412-232-0944  
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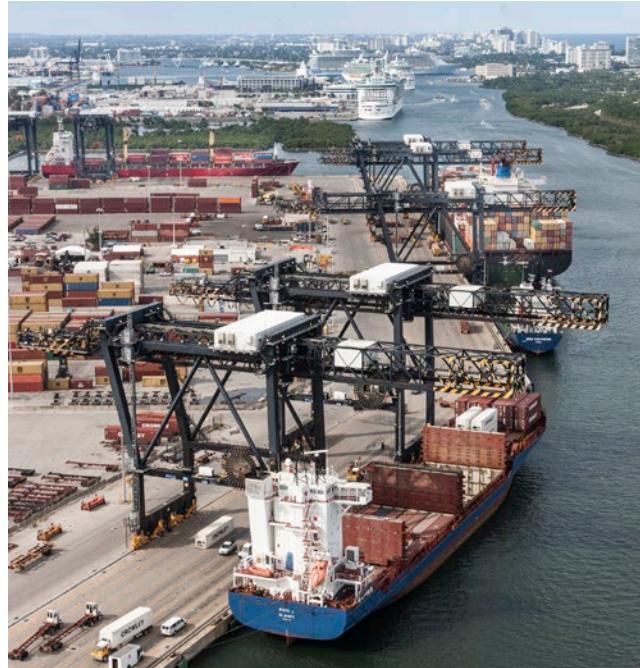
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# Port Everglades



**Steven M. Cernak, P.E., PPM**  
Chief Executive & Port Director

As a premier gateway and powerhouse for international trade, travel and investment, Broward County's Port Everglades leverages its world-class South Florida facilities and innovative leadership to drive the region's economic vitality and provide unparalleled levels of service, safety, environmental stewardship and community engagement.



In addition, the Port's Southport Turning Notch Extension project will lengthen the existing deep-water turnaround area for cargo ships from 900 feet to 2,400 feet, resulting in up to five new cargo berths.

Landside, several multi-million-dollar infrastructure improvements have enhanced connections with South Florida's major highway and railroad systems, and will add new Super Post-Panamax gantry cranes in Southport.

Florida East Coast Railway's (FECR) 43-acre Intermodal Container Transfer Facility, entering its second year, efficiently transfers domestic and international shipping containers between ship and rail.

The Florida Department of Transportation (FDOT) invested \$42.5 million to build the Eller Drive Overpass, allowing vehicles to travel unimpeded over FECR's rail tracks directly to Florida's interstate highway system.

Port Everglades also partnered with FDOT to realign McIntosh Road, the main roadway in the Port's Southport containerized cargo area, to build an efficient multi-lane loop road with ample room for truck staging.

As Port Everglades continues to advance major infrastructure projects to increase productivity, this South Florida powerhouse seaport will continue to serve as an ideal point of entry for products shipped around the world.

**Click here to view Port Everglades' video!**



**P**ort Everglades, one of the nation's leading container ports handling more than one-million TEUs annually, serves as a gateway to Latin America, the Caribbean, Europe and Asia. Its enviable location at the crossroads of North-South and East-West trade, and in the heart of South Florida's consumer-rich population, is strengthened by intermodal connections that reach 70 percent of the U.S. population within four days.

Port Everglades efficiently handles a diverse spectrum of cargos with cost-competitive services provided by multiple terminal operators. Port Everglades' users have long enjoyed the benefits of such attributes as:

- 24/7 customer service
- location at the center of the nation's eighth most populous metropolitan region
- direct access and just one green light to the Interstate highway system

- favorable location less than one mile from the Atlantic Shipping Lane
- on-port Foreign-Trade Zone
- proximity to Fort Lauderdale-Hollywood International Airport (FLL), just two miles away

Ongoing capital improvements and expansion ensure that Port Everglades is ready to handle future growth in container traffic.

On the waterside, the U.S. Army Corps of Engineers has approved a long-awaited economic and environmental report that clears the way for Port Everglades to begin the next phase to deepening and widening its channels from 42 feet to 48-50 feet.

**Port Everglades**

1850 Eller Drive  
Fort Lauderdale, FL 33316  
954-523-3404  
Toll Free: 1-800-421-0188  
Portevergladescargo@broward.org  
Porteverglades.net  
Facebook.com/port.everglades  
Twitter.com/porteverglades  
youtube.com/PortEvergladesFL



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## Port Logistics Group



**Bob Stull**  
CEO

### Mission Statement:

■ We are the gateway logistics experts, providing complete logistics services at major North American ports, enabling speed to market, inventory control & visibility, and fast, flexible, reliable service for our clients.

■ Our clients benefit by leveraging our experience, agility, innovation, service excellence and national footprint to gain a distinct competitive advantage.



Click here to view Port Logistics Group's video!



### The Leader in Gateway Logistics Services

Port Logistics Group is the nation's leading provider of gateway logistics services, including value-added warehousing and omni-channel distribution, transloading and cross-docking, eCommerce fulfillment, and national transportation. With 5.5 million square feet of warehouse space strategically located in and around major North American ports, we provide the critical link between international transportation and the "last-mile" supply chain.

### National Presence, Local Touch

When you work with Port Logistics Group, you'll be confident that our local operators know your products, your customers, and your challenges at each port of entry. From the moment your goods arrive, our team provides fast, reliable pickup and processing. Our retail industry knowledge allows us to meet

your most demanding customer specifications. You can expect that same level of service regardless of your U.S. point of entry, giving you the flexibility to manage a complex and ever-changing global supply chain.

### On the Shelf, On Time

At Port Logistics Group, we understand the urgency of getting goods from the port to store shelves on time and consumer-ready. Whether your products require **transloading, cross-docking, or storage and distribution**, our experienced staff and advanced material handling technology will get your products out of the port and onto store shelves.

### A Full-Service 3PL

We've designed our locations to be a one-stop solution for our retail and manufacturing customers. We combine our gateway logistics services with **domestic vendor consolidation for store and DC delivery operations.**

For our clients who need a complete distribution solution, Port Logistics Group provides **inventory management, order fulfillment, pick-pack, and kitting.** Our Value-Added Services teams provide a full range of **retail finishing services** (inspection, ticketing, sewing, pressing, re-pack, GOH processing, labeling, gift wrap) so your products arrive at their destination ready for sale.

### Many Channels—One Provider

We specialize in solutions for retailers and manufacturers who need to combine a traditional retail distribution strategy with a B-to-C channel. Our proprietary WMS allows you to maintain a **single inventory** at multiple locations while fulfilling orders to your DCs, stores, or Internet customers – **seamlessly.**

### Retail Ready

**Experience. Agility. Service Excellence. National Footprint.** As you design your supply chain strategy, don't leave the critical link between global transportation and your last-mile supply chain to chance. **Trust Port Logistics Group – the Gateway Logistics Experts.**

**Port Logistics Group**  
288 Mayo Avenue  
City of Industry, CA 91789  
973-249-1230 x1310  
info@portlogisticsgroup.com  
www.portlogisticsgroup.com



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## Port of Galveston



**T**he Port of Galveston is one of Texas' major seaports. As a self-supporting enterprise not relying on any local tax dollars for operations, the Port generates current annual operating revenues of approximately \$33.1 million, and provides an annual estimated economic impact to the State of Texas of over \$3.82 billion.

The Port of Galveston, a Landlord Port with facilities and property approximating 850 acres on Galveston Island and adjacent Pelican Island, facilitates the movement of a diverse mix of domestic and international cargoes that deliver value to the region and the state. Situated on the Gulf Intracoastal Waterway and the Interstate Highway System (I-45), the Port is also served by the two major western Class 1 railroads, the BNSF Railway Company and the Union Pacific Railroad. The Galveston Ship Channel has an authorized depth of and is currently maintained at 45 feet, with channel widths up to 1,200 feet. The Port serves the cargo, cruise and

offshore oil and gas industries simultaneously.

One of the top fifty ports in the nation and one of the busiest seaports in Texas, the Port moves an average of 6.7 million short tons of cargo each year. This includes export grain, fertilizer and other dry and liquid bulk products, wind turbine towers, blades, nacelles and other components, high and heavy cargoes, project cargoes, new, used and personally owned vehicles, agricultural machinery, construction equipment and numerous other types of roll-on/roll-off cargoes, household goods, refrigerated fruit and produce, liner board, military cargo, livestock and

some containerized cargo. The Port maintains Roll-On/Roll-Off (Ro-Ro) terminal facilities in both the east and west end areas of the Port, currently serviced by six regular Ro-Ro shipping lines. Nearly all of the Port's facilities have direct access to the Port's terminal railway services, Galveston Railroad, LP, which interchanges with the Class 1 railroads.

The Port of Galveston is also the Grantee for Foreign-Trade Zone (FTZ) No. 36, an Alternative Site Framework (ASF) Zone with activated sites located on Galveston Island Port facilities, Pelican Island and other locations in Galveston County.

**Port of Galveston**  
123 Rosenberg Ave., 8th Fl.  
Galveston, TX 77550  
Phone: 409-765-9321  
Fax: 409-766-6171  
[www.portofgalveston.com](http://www.portofgalveston.com)



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## Port of Houston



**Roger Guenther**  
Executive Director

For nearly 100 years, the Port of Houston Authority has owned/operated the public cargo-handling facilities of the Port of Houston – the nation's largest port in terms of foreign waterborne tonnage. The port has historically been an economic engine for the Houston region, the state of Texas, and the nation. The port contributes to the creation of more than one million statewide and more than 2.1 million nationwide jobs and the generation of more than \$178.5 billion of statewide and \$499 billion of nationwide economic activity.



Click here to view Port of Houston's video!



**With two-thirds of the state's population located within a 300-mile radius, The Port of Houston offers a central location for reaching the heartland of America.**

The Port of Houston Authority (PHA) owns a total of eight public cargo-handling terminals located along the 52-mile-long Houston Ship Channel. With six general cargo facilities and two container terminals, the diverse cargo-handling capabilities at the docks of the Port Authority make Houston the U. S. Gulf Coast leader in maritime shipping and logistics. The Port of Houston is the number one container port on the U.S. Gulf and the seventh largest container port in the country. With all-water services to the Far East, Latin America and Euro-Med, the port is a major container gateway for Houston, for Texas, and for all of the 100 million people who live between the Mississippi River and the Rocky Mountains.

Its balanced import and

export trade also provides economical match-back opportunities and efficiencies. According to the U.S. Census Bureau, Houston is the second-largest customs district in terms of the export merchandise value—\$127 billion in 2012. Its massive petrochemical complex utilizes the port's container terminals to export large volumes of plastics and chemicals. Other containerized exports include machinery, food and drink and raw cotton, as well as standard backfill exports.

Ongoing projects to service Post-Panamax vessels at its two container facilities will position the Port of Houston Authority for the containerships of the future.

### **Bayport Container**

**Terminal:** At build-out, this state-of-the-art terminal will have a total of seven container berths with the capacity to handle 3 million TEUs on a complex which includes 376 acres of container yard. The master plan also includes a 123-acre intermodal transfer

facility that will be built based upon demand. A computerized inventory control system tracks the status and location of individual containers. The terminal also features electronic data interchange capabilities.

### **Barbours Cut Container**

**Terminal:** One of the top container-handling facilities in the U.S. Gulf since 1977 is in the process of being modernized. A \$700 million project to upgrade this critical facility is under way to include: Super-Post-Panamax cranes, lights and dock improvements to continue to provide customers efficient cargo handling and a total capacity of 2 million TEUs.

With a 45-foot-deep federal channel that today accommodates Post-Panamax vessels and planned widening and deepening projects at our container terminals, Houston is big-ship ready. The Bayport terminal channel will be widened by up to 100 feet in the bay and 50 feet in the land cut and increase channel depth by five feet to 45 feet to match the depth of the Houston Ship Channel. This project is underway and is projected to be completed in the Spring of 2015. The Barbours Cut terminal channel project has been completed and includes widening from 150 feet to 225 feet and increased channel depth to 45 feet.

Extensive intermodal rail infrastructure provides easy access to four nearby terminals served by BNSF, KCS and UP. Weekly service to Dallas is available via the Barbours Cut near dock rail facility. The container terminal locations also provide immediate and fluid access to the major interstate highways and air-freight connections.



Port of **Houston** Authority

### **Port of Houston Authority**

111 East Loop North  
Houston, TX 77029  
www.portofhouston.com  
Twitter: @PortofHouston  
Facebook: /PortofHouston

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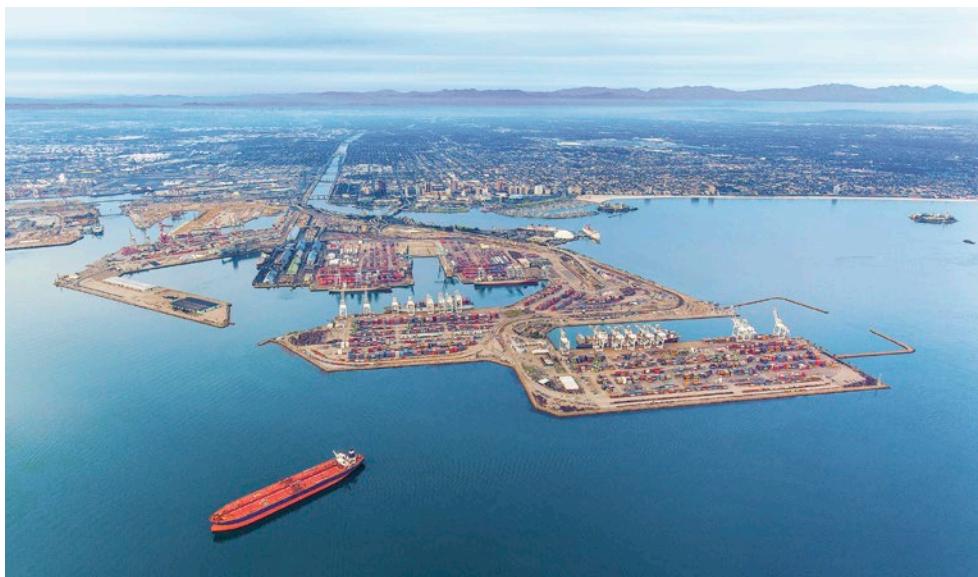
## Port of Long Beach



**Jon Slangerup**  
Chief Executive Officer

### Mission Statement:

The Port of Long Beach is an innovative provider of state-of-the-art seaport facilities and services that enhance the economic vitality and improve quality of life and the environment.



**T**he Port of Long Beach is the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, environmental stewardship and sustainability. As the second-busiest container seaport in the United States, the Port handles trade valued at more than \$180 billion annually and supports 1.5 million trade-related jobs across the nation, including 300,000 in Southern California.

As the industry enters the "Big Ship Era," the Port of Long Beach is one of the few U.S. ports that can welcome today's largest vessels.

Founded in 1911, the Port serves 175 shipping lines with connections to 217 seaports around the world. Goods moving through the Port reach every U.S. congressional district.

The Port encompasses 3,200 acres with 31 miles of waterfront, 10 piers, 80 berths

and 66 post-Panamax gantry cranes. In 2014, the Port handled more than six million container units and is on track to surpass seven million in 2015.

Led by the five-member Board of Harbor Commissioners and Chief Executive Officer Jon W. Slangerup, the Port began a capital improvements program topping \$4 billion, the largest in the nation. It is building some of the most modern, efficient and sustainable marine facilities in the world to accommodate bigger and bigger ships, while generating tens of thousands of new jobs in the region.

The two largest projects are the replacement of the aging Gerald Desmond Bridge, budgeted at nearly \$1.5 billion, and the Middle Harbor Terminal Redevelopment Project at \$1.3 billion. Middle Harbor will be the most technologically advanced

container terminal in North America, capable of moving more than three million container units annually while cutting air pollution by half from previous levels. The new landmark, cable-stayed bridge will be safer and provide better Port access than the current span.

The Port of Long Beach prides itself on its culture of customer service and the strong relationships it maintains with industry, community, environmental advocates and partner agencies. It has received many accolades from government and industry for its landmark green initiatives, and industry leaders have named it "The Best Seaport in North America" in 17 of the past 20 years.



**Port of Long Beach**  
4801 Airport Plaza Drive  
Long Beach, CA 90815  
562-283-7750  
trade@polb.com  
www.polb.com/trade

Facebook.com/PortofLB

Twitter.com/PortofLongBeach

Instagram.com/PortOfLongBeach

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## Port of Los Angeles



**Gene Seroka**  
Executive Director

The Port of Los Angeles encompasses 7,500 acres of land and water along 43 miles of waterfront. It features 27 passenger and cargo terminals, including automobile, breakbulk, container, dry and liquid bulk, and warehouse facilities that handle billions of dollars worth of cargo each year.

When measured by container throughput, the Port has consecutively ranked as the number one port in the nation for the last 15 years.



**T**he Port of Los Angeles—America's Port® and the premier gateway for international commerce—is located in San Pedro Bay, 20 miles south of downtown Los Angeles. This thriving seaport not only sustains its competitive edge with record-setting cargo operations, but is also known for its groundbreaking environmental initiatives, progressive security measures, diverse recreational and educational facilities, and visitor-serving LA Waterfront.

The Port is currently increasing supply chain efficiencies, by continuously exploring new technologies and creative ideas that support business competitiveness, environmental sustainability, security, and efficiency. The Port pledges to continue working with supply chain partners, taking innovative approaches to improving the efficiency of

marine terminal, trucking, rail and vessel operations.

With an exceptional credit record, the Port maintains an Aa2 bond rating, the highest assigned to any seaport in the United States, operating without the benefit of taxpayer support. The Port also wields tremendous economic impact, generating employment for more than 3.3 million Americans nationwide. In California alone, nearly 1 million jobs are related to trade through the San Pedro Bay Port Complex.

Facilitating global trade while protecting the environment is a delicate balance at the nation's largest trade gateway. To strike that balance, the Port of Los Angeles is leading the way internationally when it comes to reducing air emissions, improving water quality, modernizing facilities and cultivating the development of

new technologies.

The aggressive clean air program at the Port of Los Angeles shows it has reduced pollutants up to 97% in the past 10 years, measured by a detailed inventory of emissions of key pollutants from ships, trucks, locomotives, cargo-handling equipment and small harbor craft. At least half of container, refrigerated and cruise ships calling at the Port are required to run their auxiliary engines on shore-based electricity, which eliminates virtually all emissions at berth.

Complementing its busy terminal operations with green alternatives, the Port of Los Angeles remains committed to managing resources and conducting Port developments and operations in both an environmentally and fiscally responsible manner.

The Port of Los Angeles: America's Port®.



**Port of Los Angeles**

425 S. Palos Verdes Street  
P.O. Box 151  
San Pedro, CA 90733-0151  
Phone/TDD: (310) SEA-PORT  
www.portoflosangeles.org  
facebook.com/portofla  
Twitter/Instagram: @portofla

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# Prologis



**Luis Gutierrez**  
President  
Prologis Latin America

## YOUR LOCAL PARTNER TO GLOBAL TRADE

Prologis is the global leader in industrial logistics real estate across the Americas, Europe and Asia. We create value by developing and managing a world-class portfolio of high-quality logistics and distribution facilities, serving customers and investors as an integral part of the global supply chain.



**Prologis Park Tres Rios. Cuautitlán Icalli, Mexico.**

### Unmatched Global Platform

- Actively developing and managing industrial real estate on four continents
- Strategic focus on global and regional markets
- Specializing in infill locations, owning and operating logistics facilities near key seaports, airports and major highway interchanges

### World-Class Strategic Capital Franchise

- Focused solely on industrial real estate
- Currently managing \$37.3 billion in assets
- Offering investors a broad range of opportunity along the risk/return spectrum

### Committed To Being The Best And Most Diverse Real Estate Organization

- The deepest pool of talent in the industry
- Expertise in operations, development and asset management second to none
- Extensive customer relationships resulting from exceptional customer service

### Fast facts\*

- \$57.3 billion in total assets under management
- Approximately 671 million square feet (62 million square meters) owned, managed or under development
- Operating portfolio of 3,214 industrial properties
- Operations in 21 countries across the Americas, Europe and Asia
- Over 1,500 colleagues serving 5,200 customers worldwide
- Publicly traded REIT on the NYSE under the symbol "PLD"
- Member of the S&P 500
- Among the top 100 most sustainable companies in the world

### Prologis in Mexico

With the largest platform of logistics and distribution facilities in the country, Prologis is the leading provider of industrial real estate in Mexico. Focusing on six key markets, we are well-positioned to assist customers with both offshoring and near-shoring for their logistics and light manufacturing

operations, as well as regional distribution to Mexico's most important growth markets. Prologis Mexico offers 193 facilities and 894 acres (362 hectares) of land for development.

### Prologis in Brazil

Prologis is the most active developer of industrial real estate in Brazil, partnering with Cyrela Commercial Properties (CCP), one of the country's largest commercial real estate companies. Focusing on São Paulo and Rio de Janeiro, Prologis CCP is well-positioned to provide world-class facilities in Brazil's most commerce-intensive markets. The current platform includes 16 state-of-the-art distribution facilities and holds 497 acres (201 hectares) for further development.

*\*As of 30 September 2015*



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# ProTrans



**Craig Roeder**  
CEO



**U**nique supply chains need unique solutions. ProTrans understands that your supply chain is unlike any other. With extensive tier one experience, the strength of our network, vision and professional excellence, we constantly innovate throughout every client relationship to build the right custom solutions for your business.

#### WHO WE ARE

ProTrans, founded in 1993, is a non-asset based North American logistics management company with customized solutions to improve customer efficiencies across their supply chains. Headquartered in Indianapolis, IN ProTrans operates service centers throughout Canada, Mexico and the U.S.

#### WHAT WE DO

We are committed to providing solutions that optimize customers' time, money and resources through value added service enhancements, leading edge technology development and

highly skilled customer support specialists.

#### HOW WE DO IT

We're more than just logistics providers. We're strategic problem solvers who take a holistic approach to getting the most out of your network. With tested processes, robust technology and talented professionals, we assess your infrastructure top-down — seizing opportunities that ultimately steer efficiency.

- **Turnkey Third-Party Logistics (3PL)** – Let us manage every aspect of your complex logistics needs, so you can focus on your core competencies
- **Optimization Through Consolidation** – We move more of your materials with fewer trucks, reducing your carbon footprint and keeping costs down and efficiencies high

- **Unplanned/Expedited Freight Management** – Ensuring the right freight gets to the right place at the right time. Every time.
- **Comprehensive Materials Management** – Flexible warehousing solutions that respond to your unique inventory and fulfillment needs.
- **Simplified Cross Border Processing** – Multiple validation and verification options for when you need to move inventory across the border.
- **Intellectual Talent** – ProTrans overall success lies in our people. We've made a full commitment to our Talent Development Program, a comprehensive program covering all departments in our company.

Visit our new website:  
[www.protrans.com](http://www.protrans.com)



#### ProTrans International, Inc.

8311 N. Perimeter Road  
Indianapolis, IN 46241  
317-240-4100  
[marketing@protrans.com](mailto:marketing@protrans.com)  
[www.protrans.com](http://www.protrans.com)



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# Prudential Real Estate Investors

## Contacts:

### Rodrigo Meza

Industrial Portfolio Manager, PREI  
Rodrigo.Meza@prudential.com

### Francisco Martinez

Investor Relations, Terrafina  
francisco.martinez@terrafinamx.com



## Firm Overview

Prudential Real Estate Investors is a leader in the global real estate investment management business with gross assets totaling US\$62.6 billion<sup>2</sup> across a broad range of investment vehicles that invest in private and public market opportunities in the Americas, Europe and Asia Pacific.

PREI has been investing in Latin America for more than a decade, and today we are one of the largest international real estate investment managers in the region. We manage country and sector specific strategies specializing in industrial, residential, retail and mixed usage properties on behalf of global institutional investors.

## Terrafina

In 2013, PREI consolidated its Mexican industrial funds to launch Terrafina, a Mexican real estate investment trust formed primarily to acquire, develop, lease and manage industrial real estate properties in Mexico. Terrafina's portfolio consists of attractive, strategically located light manufacturing properties and other warehouses throughout the Central, Bajío and Northern regions of Mexico. It is internally managed by highly qualified industry specialists, and externally advised by PREI.

Terrafina's objective is to provide attractive risk-adjusted returns for the holders of its certificates through stable distributions and capital appreciation. It aims to achieve this through a successful performance of its industrial real estate and land reserves, strategic acquisitions, access to a high level of institutional support, and to its management and corporate governance structure.

<sup>2</sup>As of September 30, 2015; \$US46.3 billion net

## Terrafina Portfolio<sup>1</sup>

- 196 industrial properties and 13 land reserves
- Properties located in 25 strategic markets
- Gross leasable area of 28 million square feet

<sup>1</sup>As of September 30, 2015

## Prudential Real Estate Investors

www.prei.com  
www.terrafinamx.com



# Prudential

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## Purolator International

We deliver Canada

### Mission Statement:

To be the best in our industry at forwarding and delivering the products of companies based outside of Canada to, from and within the Canadian market.



**P**urolator International is the established leader in helping U.S. businesses ship to, from, and within Canada. As the U.S. subsidiary of Purolator Inc., Canada's leading integrated freight, parcel, and logistics solutions provider, we have unique access to one of Canada's most extensive transportation and logistics networks and supporting infrastructure.

With branch offices located throughout the U.S., proven experience in cross-border customs, and the resources of Canada's largest, most respected network, Purolator International is the best choice for U.S. businesses looking to reach the Canadian marketplace. Our U.S. branches bring you a localized presence to best coordinate the consolidation of your shipments and deliver the most direct routing to Canada, making even the most far-reaching beyond points easily accessible.

Our customers' requirements are as varied as the industries they represent. That's why we don't offer cookie-cutter supply chain solutions. By customizing a mix of proprietary services, from point to point, that suit your business – we make shipping to Canada

seamless and hassle free at every point along the supply chain. Through our native Canadian market expertise, strong networks in the U.S. and Canada, and unmatched border-crossing proficiency, we have the capabilities to meet any logistics needs.

We began our business by keeping our promises, identifying solutions, and innovating methods for businesses to ship their packages and freight. Now we're the leading integrated parcel and freight delivery services provider in Canada. We see our U.S. neighbors and partners as vital to our business, and we have dramatically increased capacity and capability within the U.S. We now operate 30 branches and have upgraded hubs and DCs from coast to coast to better serve U.S. businesses and consumers.

### Services

■ **PuroExpedite**: For the times when your shipments have special delivery requirements, PuroExpedite offers 3 service options: Elite, Air and Ground. With PuroExpedite we get your most critical shipments where they need to be no matter the size, destination or time sensitivity with options

like Next Flight Out, hand carry and dedicated transport.

■ **PuroExpress**<sup>™</sup>: Express Services offer delivery times from urgent Next Flight Out to guaranteed Overnight to Second Day deliveries. Packages are tracked, offering clear visibility into the supply chain. We have the best on-time track record and more guaranteed delivery points in Canada than any other carrier.

■ **PuroFreight**<sup>™</sup>: Your business has deadlines to meet and inventory levels to maintain. Our business is making sure your business delivers. We move 400,000 pounds each night and 100 million pounds of freight each year. Our highly competent logistics experts provide air and ground solutions through an integration of information, transportation, inventory, warehousing, tracking, material handling, and packaging.

■ **PuroParcel**<sup>™</sup>: Parcel is our most cost-efficient delivery service for documents, parcels, and catalogs, all of which receive expert treatment and handling with improved cost efficiencies. Utilizing multimodal service, we offer the reach and capability to deliver to even the most remote locations.

### PuroLogistics

We offer a range of supply chain services that assure personalized service, maximum efficiency, and exceptional value. We can tailor a solution that integrates our customs expertise, supply chain knowledge, and technological capabilities. Once shipments flow into our vast Canadian network, visibility is enhanced, efficiencies are realized, and customers are satisfied.



### Purolator International

2 Jericho Plaza, Suite 204  
Jericho, NY 11753  
Phone: 1-888-511-4811  
Fax: 516-938-2395

[www.purolatorinternational.com](http://www.purolatorinternational.com)

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# Railinc Corp.



**Allen West**  
CEO & President

**Mission Statement**

To create valued solutions for rail industry problems using our people, processes and technology.



**Railinc Provides Freight Rail Data and IT Services**

Railinc is an innovative and reliable resource to the freight rail industry for rail data, IT and information services. We support business processes and provide business intelligence to help railroads, rail equipment owners and their business partners increase productivity, achieve operational efficiencies and keep their assets moving.

Railinc data reference files and applications like the Umler® and RailSight™ systems are embedded in critical operations and financial systems throughout the rail industry, supporting railroads, equipment owners and suppliers along every link of the supply chain. We deliver billions of messages and data types annually over our private EDI network in support of the movement of freight by rail.

**Logistics Leaders Rely on Railinc's RailSight™ Products**

Railinc's RailSight solutions lead the industry in delivering comprehensive, single-source rail shipment and equipment management data. With greater visibility into the tracking process, you are well-positioned for data-driven insights into critical business challenges, and enabling you to make business decisions that drive efficient operations, improve asset control, better utilization rates, increased productivity and profitability, and enhanced customer satisfaction.

That's why TMS providers, logistics companies and many of the largest rail equipment owners depend on RailSight for mission-critical shipment and fleet management decisions. RailSight products feature:

- Secure on-demand tracing
- Historical tracing

- Quick and easy web access to rail fleets and rail event data
- Integration with Oracle, MercuryGate and other supply chain management applications

The RailSight Messaging Service is the central hub that moves millions of inbound and outbound EDI transactions daily for railroads and their trading partners through Railinc applications. Customers rely on this service to deliver the information needed for uninterrupted rail operations and transport, whether it is local, regional, international or intermodal. Railinc interconnects with other leading North American VANs to help ensure the exchange of messages with virtually any trading partner, no matter who provides its network services.

For more information, email: [inquiries@railinc.com](mailto:inquiries@railinc.com)



**Railinc Corp.**

7001 Weston Parkway, Ste. 200  
Cary, NC 27513  
Phone: (877) 724-5462  
[inquiries@railinc.com](mailto:inquiries@railinc.com)  
[www.railinc.com](http://www.railinc.com)

Twitter: @railinc  
LinkedIn: [linkedin.com/in/railinc](http://linkedin.com/in/railinc)

*Railinc Corp. is a subsidiary of the Association of American Railroads.*

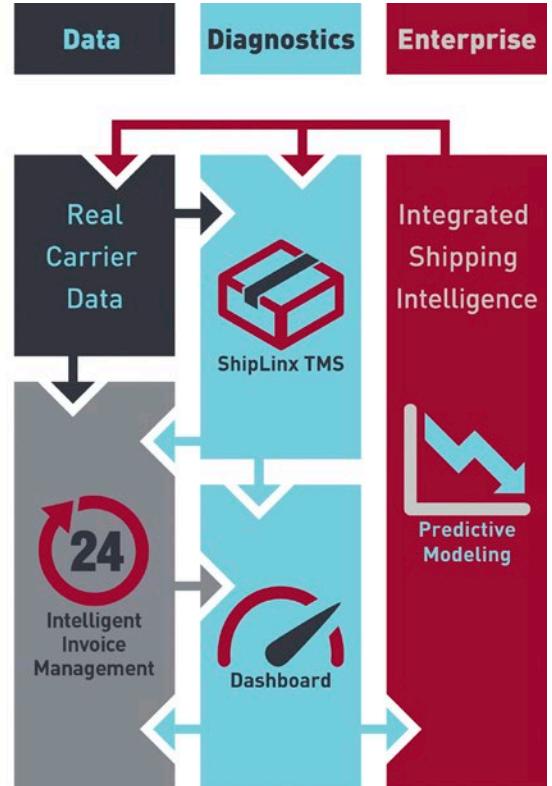
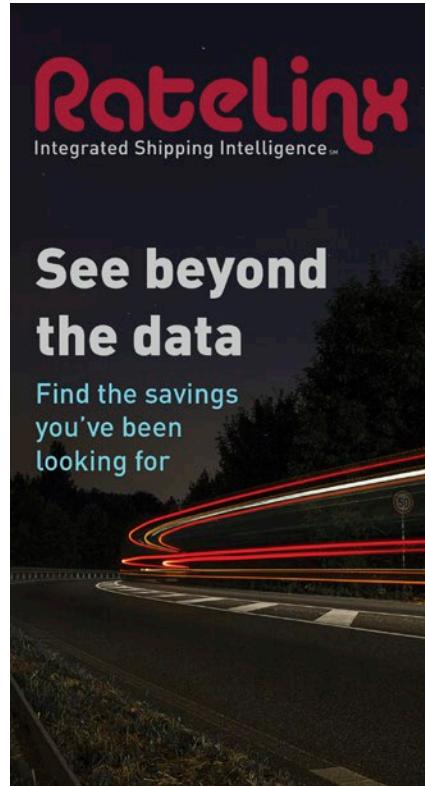
# RateLinx



**Shannon Vaillancourt**  
*President*

**Corporate Mission:**

To collaboratively develop customized and integrated logistics tools that help customers lower their freight spend and overall supply chain costs.



**RateLinx**

4602 S Biltmore Lane  
Suite 104  
Madison, WI 53718  
Phone: 262-565-6150  
Fax: 262-436-2122  
sales@ratelinx.com  
www.ratelinx.com  
twitter.com/RateLinx  
@RateLinx  
linkedin.com/company/ratelinx

**F**ounded in 2002 and headquartered in Madison, Wisconsin, RateLinx is a thought-leader in customized shipping and logistics management software tools and consulting. RateLinx provides the only solution that connects procurement, processing and payment to turn freight from a tactical necessity to a strategic advantage.

**How RateLinx Works**

RateLinx shipping and logistics solutions consulting applies our thought-leading approach to logistics management. With our proprietary software tools we create actionable Integrated Shipping Intelligence™. Whether you are interested in accessing

big data analytics through our full Enterprise Suite or have a specific goal in mind around payment processing, rate sourcing, mode selection or supply chain visibility, RateLinx will reduce shipping costs, increase efficiency and allow you to work smarter with your carriers.

**Customized, Integrated**

Our experienced Account Managers consult with you to develop the customized shipping solution according to your exact specifications and requirements. Integrating seamlessly with your existing ERP/WMS, RateLinx Shipping Solutions and Software Tools allow for customized business rules. Designed for volumes of 25 to 250,000 shipments

per day, the multi-carrier, multi-modal, multi-location software tools are web- or premise-based.

**Who Uses RateLinx**

More than 300 integrations in more than 10,000 locations across a wide range of industries leverage RateLinx software tools and consulting. Our knowledge and experience in implementing effective solutions for all sized shippers and logistics companies allows us to deliver successful projects at incredible speeds. RateLinx works collaboratively with customers to develop effective and efficient shipping solutions that help customers lower their freight spend and overall supply chain costs. To learn more you can visit [ratelinx.com/blog](http://ratelinx.com/blog).

**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

## Rinchem Company, Inc.

### Streamlining the Chemical Supply Chain



**Chuck Breinholt**  
President

#### Our Mission:

The mission of Rinchem Company, Inc. is to be the most responsive provider of Chemical Management Services any of our stakeholders ever experience. Responsiveness is identifying, documenting and fulfilling every expectation and requirement of our stakeholders. Stakeholders include customers, employees, communities, regulatory authorities and owners.

#### Locations:

- United States
- Taiwan
- Singapore
- South Korea
- Israel
- Ireland

#### Associations:

- ISO 9001
- IWLA Member
- WERC Member

#### Rinchem Company, Inc.

6133 Edith Blvd. NE  
Albuquerque, NM 87107  
1-505-345-3655  
1-888-3PL-CHEM  
info@rinchem.com  
www.rinchem.com



#### Managing the Global Chemical Logistics Network

Rinchem Company, Inc. is a lead logistics provider with proven expertise in creating and managing safe and efficient supply chains for high purity, pre-packaged chemicals and gases. We apply three decades of expertise and innovation to provide the most reliable, efficient, and cost-effective solutions for our customers. Our services include global warehousing, transportation, freight forwarding, training and consulting.

Rinchem operates a broad network of temperature-controlled, hazardous materials compliant warehouses at locations across North America and in parts of Europe, the Middle East and Asia. Rinchem's transportation and warehousing networks are linked through Chem-Star®, a secure, Internet-based logistics management application and reporting interface that provides customers with real-time visibility into inventory location and status.

#### Rinchem Services and Areas of Expertise

Our areas of core competence include:

##### ■ Lead Logistics Solutions:

Coordination of all logistics-related activities and suppliers, including analysis of and recommendations regarding modes of transport, opportunities for consolidation, customer service performance levels and opportunities for supply chain improvement

##### ■ Warehousing:

Public or dedicated, temperature-controlled or ambient, regulated or non-regulated warehousing and handling of high-purity, pre-packaged chemicals, gases and other materials

##### ■ Transportation:

Intermodal, over-the-road transportation, cross docking or local delivery of wet or dry chemicals or other materials in bottles, cases, drums, totes or other specialized containers

##### ■ Freight Forwarding:

International shipment of regulated, temperature-controlled chemicals and gases, including import, export, customs clearance,

shipment consolidation and deconsolidation, drayage to and from the port, bonded warehousing, cross-docking, transloading and door-to-door delivery services.

#### Chemical Management Expertise and Logistics Network Optimization

Rinchem's core area of expertise is our ability to safely and efficiently manage chemicals and gases, achieving full regulatory compliance and a reduction in risk. Unlike many general purpose third party logistics providers, Rinchem's assets, employees, systems, processes and expertise are customized for the management of chemicals and gases. Allowing Rinchem to manage the chemical supply chain enables companies to focus greater time and resources upon their own core competencies.

Rinchem engages in long-term, strategic relationships with its customers to systematically drive cost, risk and waste out of the supply chain. Strategies for improvement include the utilization of systems and expertise that deliver greater visibility, flexibility and control, leading to inventory reduction and improved service levels. Rinchem also helps customers to consolidate and optimize shipments and routing, reducing a company's environmental footprint, as well as overall logistics costs.



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**RR Donnelley**  
DLS Worldwide



**Tom Griffin**

President, DLS Worldwide

DLS Worldwide optimizes your distribution and controls your costs through our spectrum of integrated services, unique sources of capacity, and global, technology-based delivery network.

**Rely on DLS Worldwide for:**

- Domestic LTL & Truckload
- International FCL, LCL, and Air
- Expedited Air or Ground with Same Day, Next Day or Two Day Options
- White glove solutions including install & unpack, liftgate delivery and more



Click here to view Amber Road's video!



**Combine your freight volume and achieve powerful economies-of-scale**

Unlock new levels of efficiency with the DLS Worldwide leveraged platform. Now your company can rely on the same resources and workflows as any Fortune 260 company managing freight volumes around the world.

**Secure complete accessibility and visibility**

To help you streamline transportation management and stay on top of your budget, DLS Worldwide offers cost-effective, reliable, efficient delivery methods based on your logistics needs. Our comprehensive range of services ensures a seamless, *connected experience* with multiple service levels, complete visibility and simplified pricing.

Whether it's transportation via air, land, sea or any

combination, rely on DLS Worldwide for the best options and recommendations. Our knowledgeable transportation professionals can customize strategies for you based on your choice of carriers, locations, schedules and delivery requirements, opening new opportunities to build your business and your bottom line.

**Access a far-reaching network of experts**

Our proven capabilities and deep understanding of domestic and international shipping are demonstrated daily through our team of dedicated transportation specialists at more than 130 local offices across the United States. With an average of more than 15 years of industry experience, these committed

professionals are on the forefront of the latest market trends and technologies and are ready to apply their exceptional skills and industry acumen to deliver outstanding service.

**Be responsive and responsible**

As part of RR Donnelley, DLS Worldwide is an EPA SmartWay<sup>®</sup> Transport Partner. We help you meet your sustainability goals by using best practices for:

- Saving fuel
- Minimizing engine idling
- Reducing emissions

For more than 150 years, many of the world's most storied brands have relied on RR Donnelley to connect with their customers. With DLS Worldwide, now you can too.

**RR Donnelley**  
**DLS Worldwide**  
1000 Windham Parkway  
Bolingbrook, IL 60490  
**877-744-3818**  
www.dls-www.com

**RR DONNELLEY**

**Take the next step now.**

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**Ruan**



**Ben McLean**  
CEO

**Mission Statement:**

Our mission is to employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.

**Facts About Ruan**

- 270 locations nationwide
- Headquartered in Des Moines, IA
- Total revenue of \$848,000,000
- 24/7 customer care from one full-service 3PL provider
  - Asset and non-asset options
  - 5,500 team members, 4,400 professional drivers
  - Own or operate 3,950 power units and 8,500 trailers
- Proprietary Megasafe Safety Program
  - Safety and regulatory experts monitor issues and compliance constantly

**RUAN**

**Ruan**

666 Grand Avenue, Suite 3200  
Des Moines, IA 50309  
866-782-6669 x7  
solutions@ruan.com  
www.ruan.com



Click here to view Ruan's video!



**R**uan is a family-owned company with 84 years of transportation experience and a strong commitment to our team members and the communities we serve.

**Your Integrated Solutions Partner**

Ruan's Integrated Solutions services offer the flexibility of our non-asset and asset capabilities with optimal technology and superior service focused on continuous improvement, cost savings and supply chain efficiency. The Ruan team partners with you to evaluate, optimize and deliver a one-source supply chain solution—our core competency.

- Dedicated Contract Carriage
  - True dedicated transportation: our trucks and drivers haul only for one client, enabling lower turnover, more thorough product training and improved security
- Supply Chain Solutions
  - Logistics management, mode, load and route optimization, carrier management, freight

pay and audit, inbound and LTL consolidation, certified brokerage, warehousing, cross-docking, postponement and more

Ruan's Integrated Solutions are supported by people, transformed by process and enhanced by technology.

**Supported by People**

- Team experienced in all aspects of supply chain design and operations
- Seamless start up and TMS implementation
- Driver turnover is 1/5 the national average
- One point of contact and one consolidated bill

**Transformed by Process**

- Business intelligence team provides ongoing analysis that identifies opportunities for continuous process improvement and cost savings
  - Key metrics indicators
  - Quarterly business reviews
- Surge capacity strategies add flexibility with part-time drivers

- Effective and unique backhaul programs
- Carrier development and partnership management
  - Stringent carrier qualification, onboarding and safety monitoring
  - Carrier benefits: quick pay, fuel and maintenance programs
- Comprehensive freight claim management

**Enhanced by Technology**

- R2.0 best-of-breed TMS combines proprietary functionality and industry-leading software to generate cost savings and optimization
- Sophisticated transportation planning engine builds efficient shipments with route and cube optimization, mode selection, waterfall tendering and network analysis
- Rich analytics and metrics are available on customer web portals

Ruan has expertise in providing supply chain solutions to every industry. And everyone at Ruan is dedicated to your business and to your cargo.

**Take the next step now.**

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# Saddle Creek Logistics Services



**Cliff Otto**  
CEO

Leverage our wide array of logistics capabilities for an omnichannel solution that supports your business objectives.



**Saddle Creek  
Logistics Services**

3010 Saddle Creek Road  
Lakeland, Florida 33801  
888-878-1177  
sales@sclogistics.com  
sclogistics.com

facebook.com/  
SaddleCreekLogisticsServices

twitter.com/SaddleCreekLog

linkedin.com/company/saddle-  
creek-logistics-services

**A**s companies race to adapt to today's omnichannel marketplace, speed, service and scalability are in high demand. At Saddle Creek, we specialize in helping retailers, manufacturers and ecommerce companies get products where they need to be quickly, cost-effectively and seamlessly.

Our custom-engineered omnichannel solutions leverage warehousing, transportation, fulfillment and packaging services as well as:

- **Network optimization.** We take a strategic approach to network configuration and can help you determine which of our nationwide DC locations will provide optimal efficiency.
- **Product customization.** Our value-added services allow you to delay product configuration until the last

minute for increased flexibility and responsiveness to market demands.

■ **Automated fulfillment.** To improve order turnaround and delivery times, we've invested in a variety of automated fulfillment solutions—pick-to-light, automated label application/manifasting, and more.

■ **Cross-docking.** This proven practice allows us to minimize handling, increase turn rates, eliminate the cost of inventory and product rotation, and reduce transportation costs.

■ **Transportation management.** From a regional

CNG fleet to brokerage services, our transportation solutions give you increased efficiency, cost control, and optimal flexibility.

With capabilities like these, we're ready to help you tackle today's unique supply chain challenges . . . and tomorrow's. Call today or visit us online to learn more about our omnichannel solutions.

*We've built our reputation on helping customers to adapt to an ever-changing marketplace. As we commemorate our 50th anniversary in 2016, we'll look forward to continuing that tradition well into the future.*



**Take the next step now.**

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## Saia LTL Freight



**Raymond Ramu**  
Chief Customer Officer



### **A passion for people**

At Saia, we have been putting people first for more than nine decades – from our exceptional employees to our loyal customers. We believe that the most effective way to achieve our goal of customer-focused performance is to invest in our team.

### **Delivering for our customers every day**

All of our efforts to support and empower our employees ultimately drive the service we provide our customers. Our customers are at the center of everything we do. We provide a commitment to innovation and exceptional customer service. Customer satisfaction is part of everyone's job at Saia.

### **Ensuring a higher standard of quality**

"Quality Matters MORE" – means we are taking our "quality matters" initiative to the next level. We are investing in new equipment, new technology, and our infrastructure, including a new state-of-the-art terminal in the Chicago area – all to ensure that we are making the improvements needed to provide industry leading, on-time delivery and claims-free service.

We will maintain our momentum to pursue quality and excellence in everything we do. As a company, we are always looking to evolve and strengthen our position in the marketplace.

Our commitment to providing outstanding

customer service is not only reflected in our continuous improvement, but in how we measure our performance based on six key customer service indicators, not just a single measure of service.

### **Focused on the future**

There has never been a more customer-focused time at Saia. It is everyone's goal to make certain that we exceed our customers' expectations.



**Saia LTL Freight**  
11465 Johns Creek Parkway  
Suite 400  
Johns Creek, GA 30097  
Phone: 1-800-765-7242  
customerservice@saia.com  
www.saia.com

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# SATO America



**Michael Beedles**  
President of North America  
SATO Group

### Mission Statement

Headquartered in Charlotte, North Carolina, SATO America is the national sales, service, consumables manufacturing and marketing entity for SATO Corporation in North America.

A leading provider of Auto-ID solutions connecting people, goods and information. Serving a diverse range of customers across North and Central America, Mexico and the Caribbean.

The company's extensive product line encompasses:

- Thermal printers
- RFID smart printers
- RFID and thermal labels and tags
- High speed laser printers
- Label design software
- Handheld labelers
- Genuine SATO labels and ribbons

### SATO America

10350-A Nations Ford Rd.  
Charlotte, NC 28273  
704-644-1650

sales-sallc@sato-global.com  
www.satoamerica.com  
facebook.com/SATOAmerica  
twitter.com/SATOAmerica  
linkedin.com/company/sato-america  
youtube.com/user/SATOAmerica



**I**nventory must be managed effectively for the prosperity of any business. Instrumental to the success of this process requires the best technology for printing and labeling. SATO Print and Label Barcode RFID Solutions are ideal for asset tracking in manufacturing, warehousing and supply chain logistics.

The process of inventory identification and tracking can be tedious. SATO thermal barcode and RFID Solutions are the principle mechanisms to ensure detectability of inventory contents, case and

cartons. Generating labels with accurate registration of barcode symbologies and reliable adhesion will effectively minimize costs and increase efficiencies throughout operations. SATO Print and Label Solutions are the ultimate component in a multitude of logistics and warehousing applications.

SATO Labeling Solutions precisely identify Location, Pallet, Individual Item, and Shipments:

- Bin, tote, and Rack Labeling
- Cross Dock Labeling

- Cautionary Labeling
- Carrier Labeling
- Product ID Labeling
- Case/Carton/Pallet Labeling
- FIFO labeling
- Put-away Labeling
- Freight Forwarded Labeling
- Location Labeling

SATO is the world's leading manufacturer of Print Engines, Industrial Thermal and Laser printers, and RFID embedded tags and labels.



**Take the next step now.**

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# Schneider



**Mike Kukiela**

Vice President/General Manager  
of Supply Chain Management  
& Shared Services

**Mission Statement:**

Safe, courteous, hustling associates delivering superior experiences that excite our customers.



**Together We Will Take Your Supply Chain in the Right Direction**

You're working to solve tomorrow's "big picture" while staying focused on all the important details of today. We know that's no small task which is why Schneider Supply Chain Management delivers decades of expertise and proven methodologies to optimize your supply chain and keep your business running smoothly.

We move quickly to understand your business and how your supply chain helps you keep freight moving and your customers happy. We apply proprietary processes and industry-leading technology and analytics to reduce costs, optimize flow and enhance your strategic positioning.

Just as important, we lock arms with you and your team throughout the change-management process to ensure every measure is implemented successfully for breakthrough results.

**Customized Solutions, Not One-Size-Fits-All**

Schneider works with your team to understand your supply-chain requirements, budget, complexity and appetite for change. We carefully weigh each consideration as we begin applying the many solutions available from our broad portfolio of services. The result, a tailored solution for your organization that delivers freight as effectively as it delivers your business goals.

**Whatever it Takes to Drive Your Business Forward**

Schneider Supply Chain Management effectively orchestrates the flow of goods, information and payments across your supply chain – or we can simply assist you with a small piece of the larger puzzle. The portfolio of services we bring to the table comes with an unbeatable combination of expertise and experience. Trust Schneider Supply Chain Management to help you with:

- Supply Chain Design and Engineering

- Account Management
- Carrier Management
- Operations Execution
- Metrics, Measurement and Continuous Improvement
- Sole Source and Promotions Execution

**Schneider Supply Chain Management Brings a Lot More Than Ideas to the Table**

With Schneider, you get it all – a broad portfolio of services, best-in-class expertise and an organization that truly understands the needs of shippers and customers alike. We bring real-world solutions and an industry knowledge that has been hard-earned by more than 80 years in transportation. From supply chain management to a transportation network like no other, we're ready to help your supply chain work a whole lot harder for you.

Let's talk about what Schneider Supply Chain Management can do for you, call 920-592-4200 or email [inquiries@schneider.com](mailto:inquiries@schneider.com).



**Schneider**

P.O. Box 2545  
3101 South Packerland Drive  
Green Bay, WI  
920-592-4200  
[inquiries@schneider.com](mailto:inquiries@schneider.com)  
[www.schneider.com](http://www.schneider.com)

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# Seaboard Marine

**Edward Gonzalez**  
CEO

**Mission Statement**

To be the leader in ocean transportation and logistics to all the markets we serve. Our existence, progress and success depend on our customers. By creating a positive environment where our employees can work in partnership with our customers, large and small, we shall provide the highest quality service without exception.



**E**stablished in 1983, Seaboard Marine is a wholly owned subsidiary of Seaboard Corporation. We are an ocean transportation and logistics company that provides direct, regular service between the United States and the Caribbean Basin, Central and South America. Seaboard Marine plays a significant role in promoting trade in the Western Hemisphere.

Our success in the region for over three decades has enabled us to expand gradually into new markets. We now serve nearly 40 ports in over 25 countries. Seaboard Marine's facilities include a private terminal of nearly 90 acres at PortMiami. We carry more cargo to and from PortMiami than any other carrier. Although this facility complies with and exceeds all governmental security

mandates, it operates seven days a week, 365 days a year, a unique convenience for our customers.

Seaboard Marine has successfully initiated services from other U.S. ports. Operating from our 62 acre terminal in Houston, we offer weekly services to multiple ports in the Caribbean and Latin America. We also proudly serve Central America weekly from New Orleans. In addition, Seaboard Marine provides weekly service to the Western Hemisphere from Philadelphia and Brooklyn, NY.

Seaboard Marine's fleet of

nearly 30 vessels and over sixty thousand (60,000) dry, reefer, and specialized containers supports direct service between the U.S. and major ports of call throughout Latin America and the Caribbean. Our reliable fixed-day schedules make it simple for customers to coordinate manufacturing schedules and maintain inventories at cost-efficient levels. Convenient schedules, outstanding customer service, and an expanding fleet of ships both commanded and managed by a company of dedicated professionals, has become the trademark of Seaboard Marine.

**Seaboard Marine**  
Headquarters  
8001 Northwest 79th Avenue  
Miami, FL 33166  
P 305.863.4444  
F 305.863.4400  
sales@seaboardmarine.com  
www.seaboardmarine.com

Facebook.com/seaboardmarine  
Twitter.com/Seaboard\_Marine  
Linkedin.com/company/seaboard-marine



# SEKO Logistics



**William Wascher**  
Chief Executive Officer

- Omni-Channel Logistics
- White Glove Deliveries
- Heavyweight Home Deliveries
- North America Final Mile
- Medical Device Logistics
- Store Development Services
- Product Launches
- Global Order Fulfillment/  
Distribution
- eCommerce Logistics
- PO Management
- Global Vendor Compliance
- Project Cargo
- Government Logistics
- MySEKO/TMS/WMS
- 60 US Locations
- 120 Global Locations/40  
Countries

**SEKO Logistics**

1100 Arlington Heights Rd.  
Suite 600  
Itasca, IL 60143  
800-228-2711  
Fax: 630-773-9179  
sales@sekologistics.com  
www.sekologistics.com

International  
+1 630 919 4800  
Fax: 630-773-9219



Click here to view SEKO Logistics' video!



**W**e provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a customer centric organization, we are powered by the expertise of our people and our in-house developed, best in class, customizable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, our unique ownership management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level.

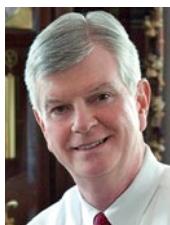
We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement customized solutions which far exceed those of our competitors. This unique business model provides our customers with:

- Fast, efficient decision-making
- Minimal bureaucracy - easy to do business with
- Local expertise through people that really care
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, customized solutions
- Individual vertical sector experience



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**Jack Middleton**  
CEO

**Corporate Mission & Vision Statement**

SMC<sup>3</sup> is devoted to raising the level of knowledge, collaboration and technological capability in the freight transportation marketplace. We achieve this by using our internal expertise and industry connectivity to provide the best data, technology and educational services to our members, customers and associates. Our deep-seated core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for our unique portfolio of industry solutions.

By anticipating the future demands of the freight transportation industry, SMC<sup>3</sup> will advance multimodal and global transportation intelligence through broadened channels of data services, technology systems and educational forums. These solutions will continue to reflect our high standards of quality and service, as well as our relentless commitment to the industry.



SMC<sup>3</sup>'s innovative products and solutions put transportation pricing to work, supporting collaboration between more than 3,000 North American carrier, shipper and logistics service provider organizations. Every day, SMC<sup>3</sup> meets our customers' needs for actionable pricing content and their operational demands by providing flexible content delivery options and partnering with leading transportation software solution providers. Our extensive educational initiatives – from acclaimed bi-annual conferences to technology summits – are designed to give our audiences the knowledge they need to succeed in a competitive transportation environment.

SMC<sup>3</sup> is both a technology/service provider and an industry association. In both our roles, we:

- Make it our business to understand our industry's evolving role in national and global supply chains
- Help our members and customers to manage delivery and pricing risk; provide superb customer

service; collaborate with their best partners; and thrive in a time of increased regulation and technological sophistication

- Strive to guide – and even model and create – industry best practices and benchmarks
- Work closer to home, with a focus on good corporate citizenship in our local community

SMC<sup>3</sup> is committed to researching and developing the best solutions for our customers' needs, and then delivering those solutions through integrated technology systems. Carriers utilize our pricing and routing software for billing, freight auditing and payment, classification lookups, and in negotiating agreements for interline shipments. Our web-enabled technology tools give carriers the ability to offer their

customers immediate access to their pricing information.

A variety of our industry-related solutions and services are cross-functional between shippers, carriers and logistics service providers and other industry organizations. These solutions involve multi-tariff pricing management, benchmarking and analysis, and shipment classification and packaging. We also offer LTL shippers automated decision-making tools that aid in the carrier selection process by integrating pricing with the points of service, transit times and terminal information of specific carriers.

**SMC<sup>3</sup>**  
500 Westpark Drive  
Peachtree City, GA 30269  
800.845.8090  
www.smc3.com



**Transportation Pricing at Work**

**Take the next step now.**

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# Standard Forwarding



**Al Toliver**  
CEO

"Let Standard Forwarding support your customers with our outstanding service and commitment to quality."



Also servicing:

- Canada
- Alaska
- Hawaii

★ Terminal Locations  
○ Major Cities Served

Deutsche Post DHL, the world's leading logistics group. Serving over 5,000 next day points in Illinois, Iowa, Indiana, Minnesota, Wisconsin, St. Louis, MO, Omaha, NE, and southern Michigan with on-time and claim free efficiency Standard Forwarding is the Midwest leader in supply chain services.

- Seamless LTL Service to Canada, Alaska and Hawaii
- EDI and Web-Based Solutions
- Fast Forwarding –100% Guaranteed Expedited Service
- Consolidation and Cross-Dock Service
- Bonded Chicago Freight Container Station for international Service
- Volume Pricing
- Lead Logistics Provider Service
- Comprehensive Supply Chain Solutions

Our goal is to exceed customer expectations. Contact us at [insidesales@standardforwarding.com](mailto:insidesales@standardforwarding.com) to see how Standard Forwarding can provide a comprehensive supply chain solution for you.



**S**tandard Forwarding has been delivering award winning Midwest LTL transportation for over 80 years. The quality service you've come to expect is delivered by over 400 courteous, professional drivers, whose dedication is matched only by our industry-leading customer service team. Averaging over 10 years of experience, they work proactively to meet and exceed your supply chain needs with "Make the First Call" Customer Service. We are exceptionally proud of the Standard Forwarding team and the commitment they show our customers each and every day.

Our award winning service has been recognized:

- Mastio Midwest LTL Carrier of the Year

- John Deere's Hall of Fame Award
- Case New Holland Carrier of the Year
- Inbound Logistics Top 100 LTL carrier
- Schneider Logistics LTL Carrier of the Year
- Whirlpool LTL Carrier of the Year

Standard is a wholly owned entity of DHL Freight, the road freight arm of



**Standard Forwarding**

2925 Morton Drive  
East Moline, IL 61244  
800-447-2012  
Fax: 309-755-9774  
[www.standardforwarding.com](http://www.standardforwarding.com)

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# Sunland Logistics Solutions



**Arch Thomason**  
CEO

**Purpose:**

We help our customers do what they do...better!

**Vision:**

To create a great 3PL company where opportunity exists, people want to work, and customers want to buy.

**Values:**

- Winning Every day
- Customer Loyalty
- Associate Engagement
- Reaching New Heights
- Encouraging Excellence

Sunland's executive leadership is a team of industry experts with global company experience who are united by the desire to provide better service through:

- Customer alignment
- Lean & continuous improvement culture
- Vested approach to building relationships
- Developing a winning team supported by servant leadership

**Sunland Logistics Solutions**

1312 Old Stage Road, Suite A  
Simpsonville, SC 29681  
Phone: 800.295.0081  
Email: liza@sunlandls.com  
sunlandlogisticssolutions.com  
facebook.com/  
SunlandLogisticsSolutions



**S**unland Logistics Solutions is a third party logistics provider specializing in warehousing and value added services with a lean approach. Our industries of expertise include automotive, retail/e-commerce, chemical, health & beauty, and paper with a wide range of solutions from returns management to Foreign Trade Zone accessibility. Headquartered in Upstate South Carolina since 1982, Sunland operates over 2.5 million SF across the southeast & Midwest and is growing into a national provider.

We expect our customers will have unique requirements that call for us to engineer customized solutions to meet their specific needs. The following is a sample of the services Sunland offers:

- Lean warehousing and distribution
- Value added services
- ISO 9001 certified operations
- Inventory management
- FTZ accessibility
- Returns management
- E-commerce fulfillment solutions

- Labeling and relabeling
- Kitting
- Sequencing
- Inspection, grading, and testing
- Sampling
- Toll processing
- Drum filling
- Shuttle services
- TMS solutions

**What Makes Sunland Different?**

Our Relationship Management processes are designed to understand your strategic direction, then position our organization to support your short and long-term needs. Practices such as Advanced Quality Planning sessions and periodic Business Reviews are essential

to facilitating an efficient transition and transformation of your operation. We approach customer relationships as partnerships – built on trust and focused on driving innovation to win as a team.

Our company culture is rooted in continuous improvement, safety, and respect for all people. We have a team mentality and provide a learning environment designed to engage and empower our associates to expose and solve problems. The members of our executive team naturally have a strong servant leader mentality which permeates throughout the entire company. How can I help? is a common phrase you hear at Sunland.



**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

## Syfan Logistics



**Jim Syfan**  
Chairman



**Who We Are:** Syfan Logistics is an asset-based transportation logistics company providing a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

**Mission Statement:** We will provide our customers a competitive advantage through superior transportation and logistics services. We will consistently strive to meet and exceed our customers' expectations of service through timely communication and quality information.

**Vision Statement:** We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.

### Expanding its fleet of trucks and technology

Asset-based Syfan Logistics understands that shippers today want greater transparency and reliability when it comes to transporting their products across the country. That is why the company continues to invest in greater technology and communications while steadily expanding its versatile fleet of Syfan Transport trucks and equipment.

A 24/7 operation, Syfan Logistics has grown into one of the leading logistics companies in the United States. *Inbound Logistics* and *Transport Topics* magazines have both recognized the company in their national rankings of the top logistics providers in America.

### Primary cargo insurance on every load

With its own fleet of trucks, Syfan Logistics is a full-scale, asset-based logistics management company. It serves the most demanding shipping needs for temperature-controlled, dry van or flat bed loads with on-time pickup and delivery throughout the continental United States, Mexico and Canada.

Syfan also goes the extra mile by backing every load with primary cargo insurance – a commitment practiced by only a small percentage of the industry.

### Deep roots in hauling refrigerated foods

Based in the heart of the U.S. poultry industry in Georgia, Syfan Logistics is well-versed in hauling deadline-sensitive, perishable food products. The company works extensively with the nation's largest foodstuffs companies in the poultry, seafood, confectionary, cereal and soft drink industries.

Syfan brings this same experience and commitment to on-time delivery to its non-food customers, including the world's largest package-delivery companies as well as the expedited divisions of America's major automotive manufacturers.

### Key services

Syfan Logistics provides a comprehensive range of key services:

**Syfan Transport:** Syfan Transport's truck fleet is supported by several hundred trailers – dry vans, flatbeds and temperature controlled. This year's expansion of this division will provide even greater accessibility to equipment – around the clock and across the country.

**Syfan Expedited:** For the highest priority loads with the most demanding delivery schedules, no one in the industry has more experience in expedited logistics. Syfan's long history with JIT shipping

for automotive manufacturers and small parcel air loads has forged a unique sensitivity to deadline-oriented product shipping. When others say "no," the only answer you'll hear from Syfan Expedited is "yes."

**Third-Party Logistics:** For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics is able to fill those emergency gaps with its vast and reliable pre-qualified team of core carriers.

**Freight Management Services:** Syfan Logistics also can manage a company's entire shipping program with these Freight Management Services:

- Bidding and procurement
- Carrier realignment
- Order consolidation/load optimization
- Load execution
- Spot market management
- Dedicated fleet

The bottom line for customers is significant cost savings through greater operational efficiencies.

### Industries:

- Food and Beverage
- Parcel
- Automotive
- Manufacturing
- Healthcare
- Construction materials
- Retail/Consumer products
- Electronics
- Paper products



### Syfan Logistics

PO Box 1294  
Gainesville, GA 30503  
Jim.Syfan@SyfanCorp.com  
SyfanLogistics.com  
Toll-Free: 855-287-8485  
Local: 770-287-8485

**Take the next step now.**

Request information, pricing, or a proposal at [inboundlogistics.com/planner-rfp](http://inboundlogistics.com/planner-rfp)

## Taylorred Services

### Mission Statement:

We have become a leader in fulfillment by thinking like our clients, providing the services they need when and where they need them. We strive to be the top provider of distribution and fulfillment services to the retail apparel, footwear and accessory markets.

Many companies talk about "thinking outside of the box". At Taylorred Services, we believe the key to a superior customer experience is to "think like a box". Thinking like a box means considering everything that a box needs throughout the supply chain process.



**Taylorred Services. Thinking like a box.** Since our humble beginnings in New Jersey in 1992, Taylorred Services has grown to become a national leader in distribution, fulfillment and warehousing. We have achieved this status by providing the services our clients need when and where they need them.

Our distribution centers are located near the nation's busiest ports of Los Angeles, Long Beach and New York. We work with a diversified client base including wholesalers, manufacturers and retailers and our expertise extends to multiple brand and accessory categories.

We have invested significantly in systems and technology and maintain long-term relationships with all of the other interim suppliers along our clients' boxes journey. As a result, our clients can track their merchandise at every step through and from our warehouse to multiple points of destination.

Our services include:

- Warehousing and Distribution
- Supply Chain Management
- Value Added Services and Merchandise Rework
- Transportation Management Services

### Warehousing & Distribution

Taylorred Services operates strategically located warehousing facilities in major locations on both coasts of the US. While our clients' products are stored with us, they are safe, secure and well-tracked. If products require a dedicated facility, or need to share space in one of our distribution centers, we have the resources and experience to meet our clients' warehousing and distribution needs, including:

- Pick & Pack
- E-Commerce
- Receiving – All receipts processed against service orders – EDI or flat file transmissions
- Inventory Control – Radio frequency bar-code scanning and cycle counts
- 24/7 real time inventory visibility & reports through Taylorred Access
- Fulfillment – Designed to meet client-specific needs (FIFO, LIFO, serial or lot #)
- Electronic notification (EDI, flat file or Taylorred Access)

### Supply Chain Management

We work closely with our clients and all of their and our channel partners to ensure that we are implementing the most effective and efficient supply

chain solutions, particularly with regard to warehousing, distribution and packaging.

### Value Added Distribution Solutions

From product inspection to ticketing, we offer a wide range of services to meet our clients' needs inside the box. Among the multiple value added services Taylorred provides are:

- Re-packing, re-ticketing & assortments
- Point-of-purchase display assembly
- Inserts and labeling
- Returns – client-defined processing, inspection, quality control and tracking

### Transportation Management Services

Our expertise, experience and relationships extend to flexible and cost effective transportation solutions. As a result, we are able to help our clients reliably move their products into and out of our warehouses.

Our shared commitment to your objectives makes us a dedicated provider focused on the very same goals that drive your business. Contact us today at (732) 248-7900, and let us put our experience to work for you.



### Taylorred Services

231 Mill Road  
Edison, NJ 08837  
(732) 248-7900  
www.taylorredservices.com

### Contacts:

**Jim DeVeau, CEO**  
jdevEAU@tpservices.com

**Brian Southwell, Vice President of Business Development and Marketing**  
bsouthwell@tpservices.com

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## TMW Systems, Inc.



**David W. Wangler**  
President & CEO

### Pathways to excellence

Like the industry it serves, TMW Systems continually expands its range of market leading solutions and capabilities to help transportation enterprises achieve impressive new levels of operational efficiency, utilization, profitability and customer value and satisfaction.

In addition to innovative platform solutions that automate business-critical operations for commercial and private carriers, brokers, 3PLs and other industry participants, TMW has developed a comprehensive technology eco-system infused with broad-reaching business intelligence and analytics tools. Together these solutions can help virtually any enterprise involved in the complex world of logistics and fleet operations position itself among the industry's top performers.



### TMW Systems, Inc.

6085 Parkland Blvd.  
Mayfield Heights, OH 44124  
(800) 401-6682  
solutions@tmwsystems.com  
www.tmwsystems.com



### Leadership through value

With over 2,000 customers, TMW has unsurpassed expertise in helping asset- and non-asset-based businesses identify and eliminate inefficiencies, improve profitability and provide exceptional service and value.

The company has introduced the power of 360-degree visibility to **commercial and private carriers** through integrated dispatch and fleet maintenance software, fuel optimization, network analysis, final mile routing and rich brokerage and 3PL features.

Many leading **brokers and 3PLs** rely on TMW solutions to cover loads faster and more profitably through streamlined carrier onboarding, enhanced shipment visibility, powerful load optimization tools, detailed cost tracking and more.

Top **multi-stop, multi-order fleets** have chosen Appian scheduling and routing software from TMW to help keep drivers on time,

improve vehicle utilization and continuously identify and capture cost savings.

And each of these customers can leverage **TMW business intelligence solutions** to transform the way they analyze and apply actionable data for improved operational and financial performance.

### What's your next target?

TMW can work with your team to attack any operational challenge through technology and help target and achieve step-change improvements in key areas, including:

- **Transportation costs**, through enhanced route optimization of last mile deliveries, increased equipment utilization and other benefits
- **Fuel spend**, by guiding your drivers to least-cost fuel purchase locations within each route
- **Asset utilization**, by reducing empty miles, increasing revenue per mile and facilitating better load

assignment and resource allocation decisions

- **Maintenance costs**, by capturing and managing maintenance data in real time, through VMRS reporting, regulatory compliance and more
  - **Revenue**, by supporting multiple transportation modes, services and operations on a single, fully integrated technology platform
  - **Customer satisfaction**, through solutions that help increase on-time delivery, reduce cost and increase visibility.
- Your business demands and deserves every advantage available through today's best technology. TMW solutions are designed for the business of transportation and fleet management, helping organizations of all sizes make the most of their people, assets and emerging opportunities.

Learn more by visiting [www.tmwsystems.com](http://www.tmwsystems.com) or emailing [solutions@tmwsystems.com](mailto:solutions@tmwsystems.com).

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# TransGroup Worldwide Logistics

- U.S. Owned Globally Connected
- Transport & Logistics Nationwide/Worldwide
- Global Warehousing & Distribution
- Integrated Supply Chain Management
- Industry-Leading Technology
- Customer Centric Approach
- Custom Tailored Systems & Solutions
- Heavy Project Logistics



**TransGroup Worldwide Logistics**

18850 8th Ave S.  
Seattle, WA 98148  
(800) 444-0294  
info@transgroup.com  
www.transgroup.com  
Facebook: TransGroupWorldwide  
LinkedIn: transgroup-worldwide-logistics



**O**ur logistics expertise is a balanced cross-discipline of domestic, international and warehouse/distribution services, making TransGroup a true single-source transportation and logistics provider. Our 'Customer Centric' approach, global reach and industry-leading software enable us to do just that. We partner with our clients to tailor and integrate logistics systems and solutions that deliver value across the entire enterprise.

We create logistics solutions that matter.

**International Services**

- Global Air
- Worldwide Consolidation
- FCL / LCL
- Air & Ocean Charter
- Complete Project Cargo Services
- Dangerous Goods
- Customs Brokerage

- Overseas Warehousing & Distribution
- FMC OTI / NVOCC Licensed
- C-TPAT Validated

**North American Services**

- Next Flight Out
- Next Day AM / PM
- Second Day
- TranSaver 3-5 Day
- Express LTL / FTL
- Hot Shot Options
- Specialized Equipment
- Air Charter
- Trade Show Services
- Asset Recovery / Reverse Logistics
- White Glove Services
- Warehousing & Distribution

- TransBorder Expertise (Canada / USA / Mexico)

**Technology**

- Global Tracking
- Online Shipment Initiation
- Worldwide P.O. Management
- Proactive Milestone & Status Notifications
- Reports / Metrics
- Global Warehouse Management
- TMS Online LTL Rating & Dispatch
- EDI / XML / ERP Integration
- Internally Developed for Maximum Flexibility

Get our Mobile App by visiting:  
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# Transplace



**Tom Sanderson**  
CEO

## Mission Statement

To achieve supply chain excellence for our customers—North American manufacturers, retailers, and distributors—as a premier provider of transportation management services, intermodal, truck brokerage and SaaS TMS solutions.

To exceed customer expectations by continuously reducing costs and improving service. Our assets are people, proven processes, proprietary technology and scale.



## Helping Your Business Grow

As the leading North American logistics provider, Transplace partners with many of the world's largest shippers to provide superior transportation management, and cost-effective intermodal and brokerage capabilities enhanced by industry leading technology and consulting services. Recognized for our award-winning solutions and experienced leadership, Transplace helps your business grow by reducing transportation costs and improving service to your customers.

## Transportation Management

Whether you want a full outsourced solution, a pure technology solution, or something in between, our managed transportation team allows you to focus on core competencies while a trusted expert focuses on reducing your supply chain costs and improving service to your customers. Many of the largest manufacturers, retailers and distributors trust Transplace to manage more than \$6 billion of freight spend annually. Transplace ensures a rapid ROI as well as consistent long-term value, through the employment of:

- Proprietary SaaS Transportation Management System (TMS)
- Competitive Freight Pricing
- Carrier Freight Audit and Payment
- Robust Business Intelligence
- Collaborative Shipping

## Freight Brokerage

You have unique capacity requirements. Transplace provides the competitive price point and service level you need by offering access to thousands of small to medium sized carriers. Depend on us to strategically move your freight door-to-door saving you time, cost and effort.

- Core Capacity Provider
- Flexible Capacity
- Seasonal Capacity
- Transactional Capacity
- Dedicated Capacity

## Intermodal Services

As one of North America's largest intermodal companies and industry leaders in equipment management, systems, and customer service, Celtic International provides truck-like service at a lower total cost for shippers of all types and sizes. We manage the entire door-to-door process to deliver outstanding service. By focusing on the three areas of experienced personnel, equipment supply management and best-of-breed technology, we deliver value-added services to our customers. Our attention to detail and award-winning execution has been the foundation of our success.

## International Services

Transporting goods across borders adds significant complexity to the supply chain. Unstable fuel prices, increase

in transportation demand, changing regulations and macroeconomic conditions all put pressure on the cost and capacity it takes to move goods across continents. With Transplace, cross-border distribution is smoother, faster, more predictable and more secure. Our multilingual staff and systems ensure clear communication, and our diversified carrier base mitigates the risk of a fast-changing environment. We know the border procedures, the local carriers to rely on, and the compliance requirements – and we put this knowledge and experience to work for you.

### Transplace Centers of Excellence United States:

Corporate HQ: Frisco, TX  
Chicago, Edison, NJ,  
Greensboro, NC, Greenville, SC,  
Laredo, Lowell, AR, Los Angeles,  
Philadelphia, St. Louis,  
Stuttgart, AR

### Canada:

Calgary, Montreal, Toronto

### Mexico:

Mexico City, Monterrey

info@transplace.com  
transplace.com  
facebook.com/transplace  
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888.445.9425

**TRANSPLACE**  
The 3PL & Technology Company

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# Transportation Insight



**Chris Baltz**  
President and CEO

Through evaluation, innovation and best-in-class supply chain solutions, we help our clients create sustained competitive advantage and dominate their markets.

### Enterprise Logistics Services

- Domestic Transportation
- International Transportation
- E-commerce Solutions
- TMS Technology
- Supply Chain Analytics
- Freight Bill Audit and Payment
- Parcel Audit, Optimization, Advanced Analytics
- Warehouse Sourcing
- Extended Lean®
- Insight Fusion® Big Data Solution
- Private Fleet Consulting
- Outsourced Execution
- Transactional Services
- Indirect Materials Including Secondary Packaging



### Transportation Insight, LLC

More than 50 Client Support Offices across North America  
877-226-9950

info@transportationinsight.com  
www.transportationinsight.com

-Corporate Hickory, NC –  
Atlanta, GA – Bentonville, AR  
Charlotte, NC – Plymouth, MA  
Omaha, NE – Salt Lake City, UT



### Enterprise Logistics

Founded in 1999, Transportation Insight is one of the largest and most experienced lead logistics providers in North America offering top tier solutions in all modes of transportation. Serving as a non-asset-based logistics advisor and business strategist, we partner with over 1,000 manufacturers, distributors, retailers and e-tailers to achieve supply chain excellence. Clients range from midsize companies to Fortune 500 corporations.

### Continuous Improvement

With more than 500 years of combined executive-level logistics experience, we help clients increase logistics productivity and foster long-term, enterprise value creation. Utilizing our **Extended LEAN®** continuous improvement methodology, our clients reduce logistics-related costs, increase operational efficiencies, maximize profits, improve customer service, increase visibility and grow their business.

### Logistics Management

**Co-managed Logistics®**, our consultative, collaborative approach to logistics management has been successful for companies

worldwide by allowing shippers to maintain the level of supply chain control they desire. From the C-suite to the logistics manager, our clients consider us a trusted expert that sources and supports all domestic transportation modes, international freight forwarding and integrated warehousing services with excellence. We offer carrier sourcing, contract and rate administration, claims processing and inbound vendor compliance.

### Parcel Solutions Powered by BirdDog®

From data-driven parcel program engineering to invoice auditing and advanced analytics, Transportation Insight customizes a parcel shipping plan that is backed by proven methodologies, sophisticated modeling tools and a parcel team that is second to none in the logistics industry.

### Financial Settlement

Our freight invoice audit and payment services provide benefits far beyond ensuring the accuracy of every invoice.

We help companies improve accounting efficiency through consolidated electronic billing, automated general ledger (GL) coding, timely carrier payment and freight accruals.

### Technology

Through **Insight TMS®**, our customizable, web-based Transportation Management System, shippers have total asset visibility from foreign ports to the customer's door through one interface. Insight TMS users can also automate logistics tasks such as load tendering, shipment tracking, rate shopping, dock scheduling, Bill of Lading creation and others.

### Business Insight

Our comprehensive **Business Intelligence** offering delivers complete supply chain visibility in the present, past and future. **Insight Now** enables you to identify optimal shipment routing, select the best service providers, access in-transit tracking and execute shipments faster. **Historical Insight** provides customized reporting to uncover missed opportunities, spot business trends and make data-driven decisions. To bring **Future Insight**, our Supply Chain Analytics group utilizes advanced network modeling tools and a consultative continuous improvement approach. And, with mobile data delivery tools such as **Insight Fusion®**, our interactive business intelligence portal, we provide all of this reliable information when, where and how you need it.



Evaluate. Innovate. Dominate.



**Take the next step now.**

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## TransportGistics

[www.blgen.com](http://www.blgen.com)  
[www.freighttracing.com](http://www.freighttracing.com)  
[www.insourceaudit.com](http://www.insourceaudit.com)  
[www.productreturns.com](http://www.productreturns.com)  
[www.routingguides.com](http://www.routingguides.com)  
[www.tgibid.com](http://www.tgibid.com)  
[www.tgirater.com](http://www.tgirater.com)

TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services



TransportGistics

### TransportGistics, Inc.

4170 Veterans Highway,  
 Suite 202  
 Bohemia, NY 11716  
 631-567-4100  
 Fax: 631-563-2497  
[sales@transportgistics.com](mailto:sales@transportgistics.com)

# Simpler-is-better transportation management and logistics solutions.

### Transportation Management and Logistics Solutions

TransportGistics is a global, multi-product and services company that provides market leading, simple, incremental solutions for transportation and logistics management. Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

### Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-to-implement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to

meet requirements to improve business processes, reduce costs and enhance service offerings.

- **BLGen:** Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- **FreightTracing:** Provides complete shipment visibility, including alerts.
- **InsourceAudit:** A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- **ProductReturns:** Enables users to automatically generate return authorizations, route shipments via least-cost carriers, generate bar-coded Bills of Lading, and facilitates the receiving and accounts payable/receivable processes.
- **RoutingGuides:** Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute and track receipt of new or updated Routing Guides.
- **TGIBid:** TGIBid is a

cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria, (price, transit time, etc).

- **TGIRater:** Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at **631-567-4100**, or visit us on the web at [www.transportgistics.com](http://www.transportgistics.com)

**Take the next step now.**

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# Tucker Company Worldwide Inc.



**Jeff Tucker**  
CEO



**Jim Tucker**  
President & COO

**Mission Statement:**

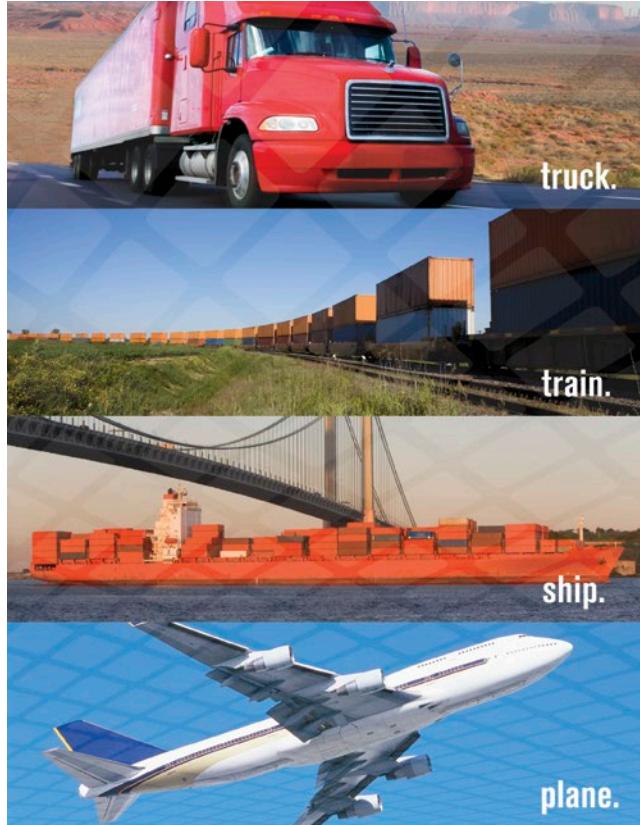
Tucker Company Worldwide Inc. is committed to safely providing our customers with competitively priced, comprehensive freight management programs that deliver.

ISO 9001:2008  
COMPANY WITH  
QUALITY SYSTEM  
CERTIFIED BY DNV



**Tucker Company  
Worldwide, Inc.**

800-229-7780  
856-317-9600  
Fax: 856-317-0741  
info@tuckerco.com  
www.tuckerco.com



**T**ucker Company Worldwide, Inc. operates America's oldest privately held freight brokerage authority. We are a third party logistics (3PL) business with NVOCC and ocean freight forwarding authorities who are focused on providing customized and focused logistics services and expertise throughout a broad array of industries. No matter the complexities, Tucker seamlessly adapts to meet your supply chain needs safely and efficiently.

Our product specialty categories include: general commodities, healthcare, temperature control, energy industry, military and government. Tucker's team is also expert in following domestic freight modes, types and programs. From routine

LTL and truckload to managed programs, over-dimensional and project cargo.

Areas of concentrated expertise include: extremely high value cargo, selection and use of credentialed carriers and high security carriers, Rx and OTC pharmaceuticals, JIT/tight timetables, adherence to, and validation of contractual, site-specific and product-specific care requirements.

Tucker's service covers all points in North America and the World with all modes: truck, train, ship and plane. Tucker operates as an NVOCC and ocean freight forwarder (FMC#021989NF).

Tucker values building strong carrier and customer relationships to leverage and ensure that our network delivers

results for your business. As industry capacity and market forces ebb and flow, Tucker keeps you well positioned to reach your market every day.

With Tucker in the picture, your organization can scale up, down, flex or recover at a moment's notice. We've got you covered. Tucker Company Worldwide - Safely Delivering Results for over 50 years!

**Specialized Divisions at Your Service**

- North American Freight Group (brokerage)
- Dedicated Logistics Group (3PL)
- Government Freight Group
- International (NVOCC & OFF)

**Specialties**

- Truckload & Expedited
- Managed LTL
- Intermodal
- Towaway and/or Driveaway
- Inbound & Outbound Management
- Container and Pier Work
- Ocean Freight
- Temperature Control, Cold Chain; Ambient; Reefer; Protect from Freeze
- Heavy Haul, Specialized & Project Cargo
- Project Management
- Rigging
- Plant Relocations
- Trailer Pulls

**High Safety & Security Cargo**

- Healthcare & Pharmaceuticals
- Medical Diagnostics
- Specialty Chemicals
- Capital Equipment
- Energy Industry
- Electronics

**Expedited Services**

- Truckload & LTL
- Air Freight & Chartered Flights

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## U.S. Bank Freight Payment and Voyager® Fleet Cards



### Jeff Pape

Senior Vice President  
Head of Product Marketing  
Global Transportation

#### We go the distance.

No matter what role you play in managing a successful supply chain, you count on reliable partners and visibility into critical data to make informed decisions. Depend on U.S. Bank's strength and experience to deliver the payment integrity, efficiency and security only a bank can provide.



#### Get the reliability and visibility you need

In today's complex and competitive supply chains, you need streamlined processes, actionable data and reliable partners. As a single-source solution, with decades of direct transportation industry experience, U.S. Bank partners with you to improve efficiencies and manage the financial side of your supply chain.

#### U.S. Bank Freight Payment

Make your supply chain more efficient. U.S. Bank Freight Payment provides the visibility you need to remove costs, improve your cash-to-cash cycle and create efficiencies with a freight payment partner you can trust.

- Uncover savings with 100% pre-payment audit.
- Resolve exceptions quickly and reduce errors by collaborating online.

- Gain complete oversight of all funds received and disbursed.

#### U.S. Bank Voyager® Fleet Cards

Fleet managers, like you, constantly strive to reduce costs and provide superior fleet services for your organization. That requires efficiently managing driver purchases with customizable controls and real-time data across your fleet systems.

U.S. Bank Voyager Fleet Cards can help, with a suite of card options designed to help you and your drivers get where they need to go.

- Pay for fuel and maintenance expenses in nearly every ZIP code.

- Prevent fraud and misuse with automated controls, reporting and real-time alerts.
- Support fleet policies, budgeting, forecasting, and auditing with streamlined data.

#### Bank on us

Discover how U.S. Bank Freight Payment and Voyager Fleet Cards can help your team at [usbpayment.com](http://usbpayment.com) or call 866.274.5898 today.

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#### U.S. Bank Freight Payment and Voyager® Fleet Cards

866.274.5898  
[usbpayment.com](http://usbpayment.com)



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# UltraShipTMS



**Nicholas Carretta**  
President

### Company Mission:

To support transportation, logistics, IT and finance departments in their pursuit of ongoing improvements in visibility, efficiency and cost savings through the design, implementation and support of world-class SaaS technology solutions for in-and out-bound logistics, common carrier and private fleet management.



### UltraShipTMS

17-17 Route 208 North  
Fair Lawn, NJ 07410  
800-731-7512  
www.ultrashiptms.com

www.linkedin.com/  
company/2942360

twitter.com/UltraShipTMS

Supply Chain Collaborator Blog:  
UltraShipTMS.com/blog



Click here to view UltraShipTMS' video!



### Inbound Solution for Transportation Management

What makes the UltraShipTMS platform the best solution for inbound shippers and why are so many retailers – and high volume shippers in other industries too – choosing the Ultra solution for Inbound Logistics?

### Collaborative Transportation Management in the Cloud

UltraShipTMS delivers superior visibility and collaborative functionality to support even the most complex inbound logistics program. With robust, configurable vendor and carrier web portals, UltraShip delivers detailed information to every user type. Vendors, carriers, transportation managers and even buyers can log in anywhere, anytime and see exactly where orders and shipments are, every step of the way. Integration with ERPs and Purchase Order Management Systems, Carrier EDI (Tender,

Status Update and Invoice) and an innovative mobile carrier/driver app mean up to the minute updates on shipping details, stop confirmations, in-transit check calls, manifest details down to the PO level and more. Operate with confidence, delivering visibility and forecasting capability to DC operations and exceptional cost management capacity to transportation departments.

### Optimization for Unlimited Flexibility

LoadFusion rates and optimizes TL, LTL, parcel, intermodal, consolidators and pool point. Handle order consolidation, LTL consolidation, pickup/delivery optimization and other efficiency-boosting planning capabilities for leaner, more responsive supply chains. UltraShip's LoadFusion Optimizer delivers unmatched

optimization tools enabling retail shippers to create multiple shipping profiles and model different plans in a sandbox environment before sending optimized, consolidated shipments to the TMS module complete with system generated manifests.

### Yard Management and Shipping/Receiving Scheduling

Use UltraShipTMS Core module and LoadFusion Optimizer for appointment and dock-door scheduling. Activate the UltraYMS module for integrated yard management tools to wring further efficiencies from your logistics IT solution.

### Freight Audit and Settlement

Manage freight audit and settlement with UltraShip's integrated freight pay solution. Enjoy paperless invoicing (push pay), reconcile accessorial charges and manage claims/OS&D within the TMS platform for seamless financial management and reporting.

### Domain Expertise

Inbound logistics management for retailers is a mission-critical element for success and UltraShipTMS has proven effective at delivering solutions that work for leading retailers.

Call today for a live product demo or visit [www.UltraShipTMS.com](http://www.UltraShipTMS.com) for more information on the award-winning UltraShipTMS solution.



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# Unyson



**Donald Maltby**  
President & COO

**Mission Statement:**

A division of Hub Group, Unyson is a recognized leader in providing multi-modal capabilities.

Plus, we guarantee supply chain savings and adapt our services to meet each client's ever increasing needs.



**B**etween fuel and labor costs, moving freight is expensive, not to mention stressful. After all, outsourcing these capabilities means you're entrusting your most valuable commodity to someone else. We understand your concerns and the importance of saving you money.

Unyson is a division of Hub Group Inc. that specializes in elevating supply chain performance by using industry leading practices, experienced professionals and state of the art technology. At Unyson, we move freight via an expansive multi-modal network of trucks, trains and ships. In fact, thanks to 40 years of outstanding service, today we're widely recognized as one of the best third-party logistics (3PL) providers in the world.

We are dedicated to developing, implementing and operating customized solutions. Our people, processes and technology enable us to delivery tangible savings for our customers. On average, we save customers 12-15% in the initial year and 5-10% each additional year. Check out the savings calculator on our website to see how much we could be saving you.

We differentiate ourselves from our competitors by providing the following:

- Customized solutions
- Multi-modal transportation management expertise

- Dedicated account teams
- Collaboration with customers in a true strategic relationship
- Proven ability to delivery results
- Procurement processes and tools familiar to the carrier community
- Commitment to Continuous Improvements
- Network analysis and design
- Industry leading technology and reporting
- Access to different divisions within Hub Group with premier status through Unyson

**Unyson**

1801 Park 270 Drive  
Suite 500  
St. Louis, MO 63146  
Tel: 866-409-9759  
Fax: 314-819-6626

**Connect with Us!**

Facebook.com/Unyson-725082687543242/?fref=nf  
Linkedin.com/company/unyson-logistics  
Twitter.com/Unyson



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## UPS Capital



**Ronald Chang**  
President

Nobody understands transportation and logistics like UPS®. And while you've probably never thought of a UPS company for financing and insurance services, our global supply chain expertise uniquely positions us to help protect companies from risk and allows them to leverage cash in their supply chains. Insurance companies and banks can't say that.



**U**PS Capital® is the financial services business unit of UPS®, a global leader in logistics, offering a broad range of solutions including transporting packages and freight; facilitating international trade, and deploying advanced technology to more efficiently manage the world of business. With more than 100 years of transportation and global supply chain expertise, we're uniquely positioned to help companies protect against risks and leverage cash in their supply chains. With services available in 23 countries, UPS Capital supports all aspects of the order-to-cash cycle, including financing inventory warehoused overseas, insuring shipments and providing payment solutions. The suite of customizable insurance options, including cargo and transactional insurance, trade finance and payment solutions, is designed to help customers protect their assets and keep

their businesses running smoothly.

In 2015, UPS Capital acquired Parcel Pro™ and the Insured Parcel Services business of G4Si International Logistics, both leading players in the insured transportation of jewelry, loose stones, wristwatches and collectibles. This white glove service complements UPS Capital's supply chain risk mitigation capabilities, helping customers protect their bottom line while enabling top line growth in today's changing global economy.

Insurance is underwritten by an authorized insurance company and issued through licensed insurance producers affiliated with UPS Capital Insurance Agency, Inc., and other affiliated insurance agencies. UPS Capital Insurance Agency, Inc. and its licensed affiliates are wholly owned subsidiaries of UPS Capital Corporation. Insurance coverage is not available in all jurisdictions. Loans made in

California are pursuant to a Department of Corporations California Finance Lenders License. Products may not be available in all areas and may be modified based on requirements. Check with your UPS Capital representative for local availability. Credit availability is subject to approval.

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**UPS Capital®**

**UPS Capital**

35 Glenlake Parkway NE  
Atlanta, GA 30328  
upscapital.com  
1-877-263-8772  
twitter.com/upscapital

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## Vantix Logistics



Vantix is an industry-leading 3PL specializing in the food industry as well as time-sensitive goods that require careful handling and transportation. The combination of our exceptional logistics, technology, carriers, service and resources help ensure that your shipments arrive at the right time, for the right price, in the right condition.

Vantix is a division of McLane Company, Inc., a \$46 billion supply chain services leader and wholly-owned business unit of Berkshire Hathaway that provides grocery and foodservice supply chain solutions for convenience stores, mass merchants, drug stores and chain restaurants throughout the United States.

As a division of McLane Company, we have access to one of the largest private fleets and distribution networks

in the United States and the relationships and leverage to ensure you get optimal rates and service on any freight lane.

### Vantix Logistics

2085 Midway Road  
Carrollton, Texas 75006  
(800) 737-5423 Ext. 2198  
Fax: (972) 364-2339  
[www.vantixlogistics.com](http://www.vantixlogistics.com)



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# Wagner Logistics

## The Wagner Way

The Wagner family founded the company on the principle that every customer is a big deal. Seventy years later "The Wagner Way" continues to redefine service through our integrity of actions and genuine customer focus.

Our can-do culture creates a mindset that fosters a distinct competitive advantage for our clients. We want to tackle your most complex supply chain challenges. Whatever it is, whatever it takes. We say, "Bring it."



## Wagner Logistics

1201 E. 12th Avenue  
North Kansas City, MO 64116  
800-817-1264  
[www.wagnerlogistics.com](http://www.wagnerlogistics.com)

## Marketing & Sales

800-817-1264

## Connect With Wagner

[Linkedin.com/company/86406](https://www.linkedin.com/company/86406)  
[Twitter.com/wagnerlogistics](https://twitter.com/wagnerlogistics)  
[Facebook.com](https://www.facebook.com)



Honored fifteen  
years in a row

## Who We Are

Wagner Logistics has been tackling unique supply chain challenges since 1946. A premier 3PL provider offering dedicated warehousing, transportation, packaging and fulfillment services across the United States. Wagner customers enjoy greater speed-to-market at lower cost, at every stage, from manufacture to mass consumption.

Wagner's warehouse and transportation management systems are deployed across multiple customer sites, providing needed visibility. Our IT experts quickly implement the WMS using their award winning IT-in-a-Box™ solution.

We provide customers the freedom to focus on their business core competencies.

## Transportation

Wagner Logistics is small enough to care about your freight and large enough that

Fortune 500 companies trust us to deliver throughout North America. Our team will take on small projects, thousands of loads, total freight management and any job in between. Assets are deployed when consistent volume demands consistent capacity. Longstanding partnerships with house carriers extend our reach and deliver superior customer service. Wagner ensures our customers transportation needs are met strategically and cost-effectively. Put your freight in our hands and relax.

## Warehousing

We can locate it, obtain it and run it if we aren't already there. Wagner remains a nimble logistics provider offering flexible leases and new market entry as customers' needs change. You can focus on your products and grow your business and leave the distribution to us. It's what we do.

## Fulfillment

Our multi-channel fulfillment operations can take on any size project. We pick, pack and ship everything: from individual specialized pieces to multiple truckloads a day going to big-box retailers. Our understanding of quality order fulfillment and retailer routing guides allows you to feel confident.

## Packaging

We can be an extension of your product line – connecting the dots between your business and the ultimate consumer. Wagner has been providing a wide variety of value-added services to our customers for decades. This translates into faster deliveries, quicker turnarounds, lowered risk and continued savings. We reduce your points of contact by pooling the strengths of manufacturers, big-box retailers and packaging design firms together while giving you visibility into each project.

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## Wen-Parker Logistics

### US Offices

- New York
- Los Angeles
- Miami
- Louisville
- Columbus
- Detroit (Sales)
- Boston (Sales)



Since 1997, Wen-Parker Logistics' mission is to provide leading edge global supply chain solutions that deliver innovation, value and world-class service. Our diverse portfolio consists of small clients to well-known global brands. Wen-Parker Logistics (WPL) strives to operate as a true business partner with each of our clients in an effort to maximize the performance and efficiency of their individual supply chains.

Acting as a single point of contact for customers, WPL has a comprehensive suite of logistics services that include air and ocean freight forwarding, purchase order management, customs brokerage, trucking and container drayage, and warehousing and distribution.

### Your First Call

WPL has been the first call for many companies that are looking for creative

solutions to unique supply chain issues. Where larger companies have failed to deliver, WPL was there to pick up the pieces and provide the hands-on customer service and in-depth market and supply chain knowledge that other organizations lacked. We extend this knowledge base to a broad spectrum of vertical markets that include Fashion and Retail, Automotive Parts and Accessories, Consumer Electronics, Cosmetics, Medical Devices and Equipment and many others.

### Delivering a Solution

A well-known U.S.-based sports apparel company was rapidly expanding in Asia. They approached Wen-Parker Logistics for a unique and creative distribution solution because they were opening stores and needed inventory. The company told WPL they did not want to invest too much in the market just yet

but they needed a fast and cost-effective solution. WPL's market savvy professionals were able to set up hubs in Hong Kong and Shanghai with relative ease and efficiency that kept this customer's supply chain and business moving forward.

### Moving Forward

Go to our new-look website chock full of robust information that will give you more insight into WPL, our vertical market concentrations, state-of-the-art technology and how our experienced team of global professionals can tailor logistics solutions for your company. Call or email and then connect with us on LinkedIn and Twitter @Wen\_Parker.



### Wen-Parker Logistics, Inc.

Worldwide Headquarters  
1200 MacArthur Boulevard  
Mahwah, NJ 07430  
201-252-5700  
888-978-3029  
info@wen-parker.com  
www.wen-parker.com

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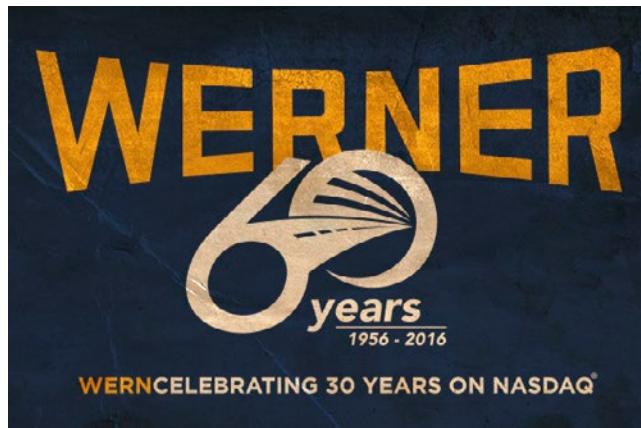
# Werner Enterprises/Werner Global Logistics



**Derek Leathers**  
President & COO

## Purpose Statement:

To deliver world-class supply chain solutions to the global marketplace responsibly and safely while exceeding the expectations of our customers, shareholders and associates.



## The Leader in Freight Transportation Innovation

2016 marks 60 years since Werner Enterprises first made a name for itself in the transportation industry and 30 years since the company went public on Nasdaq. It also signifies 10 years since Werner Global Logistics began providing customers throughout the globe with seamless supply chain solutions.

Werner has evolved from the one-truck operation it started as in 1956 to the full-service premier transportation and logistics provider it is today, with coverage throughout North America, Asia, Europe, South America, Africa and Australia.

From design through implementation, Werner Enterprises delivers complete freight management programs customized to meet the customer's unique needs. From project-sized initiatives to full-fledged single source freight management, Werner's customized programs provide its customers with a single point of contact, door-to-door visibility, integrated optimization technology and a

full range of managed services.

Werner's comprehensive solutions are supported by leading-edge technology, experienced professionals and an extensive global network.

## Freight Movement

Werner's portfolio of supply chain solutions throughout North America, Asia, Europe, South America, Africa and Australia is backed by its network of more than 7,400 trucks and 12,000 alliance carriers across all modes. This provides an assortment of movement options that include:

- Van: Long Haul, Regional and Expedited
  - Asset and alliance carrier solutions, covering 48 states, Canada and Mexico
- Dedicated
- Intermodal
  - Multimodal TOFC and COFC solutions serving North America utilizing all major rails
- Ocean
  - Licensed NVOCC, freight forwarder and U.S. Customs Broker
- Air
  - IATA airfreight forwarder with global contracts
- Temperature-Controlled

- Flatbed and Over-Dimensional Services
- Power Only
- Bulk
- LTL
- Warehousing
- Supplier Diversity

## Global Implementation

As customers have expanded overseas, Werner has developed logistics and cross-border initiatives to support their needs. Werner Global Logistics provides seamless supply chain solutions and door-to-door services using one operating platform. This is achieved through the company's global network of offices and agents, a global shipment visibility platform, warehousing, cross-docking facilities, and road and rail capabilities, which are all supported by Werner's own assets. Werner was recognized as one of the first North American companies to receive combined approval to operate as a wholly owned foreign entity in freight forwarding, ground transportation, logistics, trading and NVOCC services in China.

## Technological Advantages

Throughout all initiatives, domestic or global, Werner's freight management programs are strategically implemented with the company's proprietary software to provide customers visibility, capacity loading and timely deliveries. By integrating leading-edge technology with our comprehensive solutions, Werner is able to provide complete supply chain continuity.



## Werner Enterprises Global Headquarters

14507 Frontier Road  
Omaha, NE 68138  
800.228.2240  
www.werner.com

## Werner Global Logistics (Shanghai) Co., Ltd.

South 5/F Harbour Building  
1 Fenghe Road  
Shanghai, China 200120  
Phone: 86.21.3887.9520

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## Yusen Logistics



**Kunihiko Miyoshi**  
President & CEO

At Yusen Logistics, our mission is to contribute to global economic development and earn the trust of our customers, so we can help them maximize their corporate value. Through our long-standing customer relationships, we have a deep understanding of their business, which enables us to provide them with practical logistics services and solutions.



**Yusen Logistics  
(Americas) Inc.**

300 Lighting Way, 6th Floor  
Secaucus, NJ 07094  
800-414-3895  
solutions@us.yusen-  
logistics.com  
www.yusen-logistics.com  
twitter.com/yusenlogisticsa  
linkedin.com/company/yusen-  
logistics-americas-inc-?trk=cws-  
cpw-coname-0-0



**Y**usen Logistics is an award-winning global logistics provider with 60 years of expertise in freight forwarding and transportation. With more than 20,000 employees and 475 offices worldwide, it provides services to customers across Asia, Europe, North and South America, and Oceania. It is a member of the NYK Group, one of the world's largest and most recognized global transportation companies.

### **Innovative Supply Chain Solutions**

As your supply chain partner, Yusen Logistics develops, plans and delivers supply chain solutions addressing today's toughest market demands. Leveraging its global network and industry expertise, Yusen Logistics' supply chain professionals collaborate with customers to optimize cargo transportation processes that lead to measurable cost savings and efficiencies. Yusen Logistics provides a strategic transportation service mix to build advanced, customized solutions for its customers.

### **Service Scope**

Yusen Logistics' ability to provide solutions across industries and companies, regardless of size and location, comes from its strong global scope. The industries served include automotive, aerospace, retail, healthcare, technology and food logistics. Internationally, Yusen Logistics provides ocean and air freight forwarding, project cargo, customs and origin consolidation services as part of an overall import management program, or as standalone services. Domestically, it provides multiple inland transportation options, including intermodal, full and less-than-truck load services, and specialized services. These are further supported by fulfillment, transload and reverse logistics

solutions, managed under its global warehouse network.

### **Technological Infrastructure**

Yusen Logistics provides visibility, tracking and planning across the supply chain, from origin-to-destination. As a proprietary online solution, Yusen Logistics' systems are customizable and integrate seamlessly with each customer's current systems and processes. The flexibility afforded by this approach allows for quick implementation times and minimal business disruptions, while providing maximum business control.

### **Pledge for Sustainability**

Yusen Logistics is passionate and committed to helping its customers reduce their impact on the environment. As part of a list of select companies, Yusen Logistics has the honor of being recognized by the following organizations for its green initiatives and sustainable business operations:

- Carbon Disclosure Project (CDP)
- Dow Jones Sustainability Index
- FTSE4Good Index

Yusen Logistics takes great pride in providing new and innovative ways to support its customers in developing a more robust and environmentally conscious supply chain operation.



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