BUYER'S GUIDE 2014

Transportation management systems (TMS) offer huge benefits to shippers, including improved shipment visibility, advanced reporting capabilities, and freight bill payment and auditing. But with so many products on the market, finding the right solution can be difficult.

To help you select the best option for your transportation management needs, *Inbound Logistics'* TMS Buyer's Guide offers this best-of-breed shortlist of some leading TMS providers and solutions.

VENDOR	PRODUCT	DESCRIPTION
H L **3Gtms Inc.** Shelton, CT 3gtms.com	**3G-TM**	Optimizes rating, routing, tendering, track-and-trace, and settlement.
H L **Accellos** Colorado Springs, CO accellos.com	**Prophesy Transportation Software**	Builds loads, plans routes, monitors in-transit progress, and executes initial and settlement paperwork.
H **Acuitive Solutions** Charlotte, NC acuitivesolutions.com	**Acuitive TMS**	Facilitates end-to-end collaboration during procurement negotiations and after the process with auditing capabilities. Manages, analyzes, and interprets key metrics including rates and rate history, routing patterns, audited invoices, contract terms, Sarbanes-Oxley compliance, and shipment details.
H L **Agile Network** Chesterfield, MO agile-network.com	**Agile Elite Suite**	Evaluates multiple carrier options for accurate delivery time, date commitments, and delivery charge information; automates medium- to high-volume multi-carrier shipment processing from multiple locations.
H **Agistix Inc.** San Mateo, CA agistix.com	**Agistix**	Provides real-time global visibility and execution, order management, rating, booking, reporting, document creation, and tracking for all transportation modes and carriers, and international, domestic, inbound, outbound, and third-party shipments.
H **Aljex Software** Middlesex, NJ aljex.com	**Aljex Vision**	Automates shipment execution with least-cost routing, EDI, document imaging, integrated emailing and faxing, and burst communication. Suitable for use by manufacturers, retailers, 3PLs, and intermodal and asset-based carriers.
H L **Amber Road** East Rutherford, NJ amberroad.com	**Transportation Management Solution**	Automates key transportation processes such as carrier selection and booking, contract and rate management, data quality management, freight audit, order and shipment visibility, and performance management reporting.
L **Argos Software** Fresno, CA argosoftware.com	**ABECAS Insight**	Manages order entry, dispatching, resource (truck, trailer, driver) tracking, messaging, trip building and control, freight billing, and settlements processing for drivers and contractors/outside carriers.
H **BestTransport** Columbus, OH besttransport.com	**BestShippers TMS**	Enables shippers to optimize loads, execute advanced tendering rules (both inbound and outbound), track shipments, and pay freight bills. Provides immediate and accurate visibility into every transaction.
H **CargoSmart Limited** San Jose, CA cargosmart.com	**CargoSmart Transportation Management**	Provides shipment management solutions that benchmark ocean carriers' sailing schedules, performance, and contracts, and leverage big data for greater visibility and live exception management.

	VENDOR	PRODUCT	DESCRIPTION
H	**Cerasis Inc.** Eagan, MN cerasis.com	**Cerasis Rater**	Offers Web-based rating of multiple LTL and small package freight carriers. Includes freight accounting, document storage, analytics, and integration capabilities.
H	**Cheetah Software Systems** Westlake Village, CA cheetah.com	**Cheetah Freight, Cheetah Delivery**	Provides optimized routing, dynamic dispatch, and real-time tracking information to LTL companies. Modular, integrated system. GPS-enabled supply chain visibility. Instant proof of delivery.
H	**Cirrus** Palm Harbor, FL cirrustms.com	**Cirrus TMS**	Streamlines freight operations for Fortune 500 companies and businesses of all sizes. Delivers real-time rating and shipping information, accounting software integration, paperwork generation (such as bills of lading), and performance analytics.
H	**Cloud Logistics** West Palm Beach, FL gocloudlogistics.com	**Cloud Logistics TMS**	Tracks shipments with global visibility and event management across flexible workflows between shippers, receivers, and logistics service providers. Manages carrier contracts, books loads, schedules dock appointments, and auto-pays freight.
H L	**Codeworks** Columbus, OH ctcodeworks.com	**Traffic**	Allows shippers to identify loads and consolidate freight to minimize costs, review shipment savings before consolidation, find carriers with the lowest shipping costs or best margin, and use stored route histories to choose the most fuel-efficient routes.
H L	**CT Logistics** Cleveland, OH ctlogistics.com	**FreitRater SQL**	Provides rate quotes from multiple carriers in all modes; automated shipment execution; real-time status information; reporting, searching, and data mining.
H	**CTSI-Global** Memphis, TN ctsi-global.com	**CTSI-Global Transportation Management System**	Manages transportation networks to control orders, optimize loads, select carriers for all modes, tender shipments, track progress, manage claims, pay invoices, and report results.
L	**Datex** Clearwater, FL datexcorp.com	**Express TMS**	Shippers can manage drivers and assign them to routes; view real-time shipment tracking information; export routes to handheld devices; and import route status and customer signatures from handheld devices.
H L	**Descartes** Waterloo, ON descartes.com	**Descartes Transportation Management**	Helps logistics managers, shippers, and third parties simultaneously evaluate transportation alternatives to find the most efficient shipping method. Manages contract carriers from shipment planning through execution and settlement.
H	**Elemica** Exton, PA elemica.com	**Elemica Logistics Management**	Supports complete process of order-to-shipment planning, booking, execution and settlement, visibility, monitoring, alerts, exception management, connectivity, and collaboration.

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H	**eShip Global** Dallas, TX eshipglobal.com	**eShipGlobal TMS**	Handles every aspect of the transportation lifecycle, including strategic sourcing, rate quotes, transportation execution, freight audit, and payment settlement.
H	**Fortigo** Austin, TX fortigo.com	**On-Demand TMS**	Automates, optimizes, and audits logistics processes across the supply chain. Supplies one system of record for logistics across multiple sites, and interfaces with enterprise resource planning and other supply chain management solutions.
H	**Freight Management Inc.** Glendale Heights, IL gofmi.com	**My Freight Manager**	Acts as a virtual shipping portal for quoting, booking, and tracking all modes of freight. Easily integrates with ERP, WMS, and other operating systems. Accommodates freight forwarders, shippers, and inbound programs of all sizes.
H	**Freightgate** Huntington Beach, CA freightgate.com	**Freightgate Universe**	Allows shippers to consolidate orders, build loads, optimize routes, maintain end-to-end visibility, collaborate with other stakeholders, and audit and pay freight bills.
H	**GT Nexus** Oakland, CA gtnexus.com	**GT Nexus Transportation Management**	Capabilities include real-time shipment/item-level visibility; ocean, air, and truck spend management; freight audit; shipment planning; consolidation management; and shipment execution.
H	**HA Advantage** Pleasanton, CA haadvantage.com	**AdvantageTMS**	Manages automated rate shopping, shipment tracking, margin acceleration, freight bill audit and payment, and reporting.
H	**HighJump Software** Minneapolis, MN highjump.com	**Transportation Management**	Provides international multimodal shipment optimization, carrier and rate management, vendor compliance, vendor tracking, proof-of-delivery, and claims and reporting.
H	**IBM** Armonk, NY ibm.com	**IBM Sterling TMS**	Enables shippers and suppliers to collaborate; provides load planning, tendering, shipment execution and tracking, freight payment, and advanced analytics.
H	**Infor** New York, NY infor.com	**SHIPLOGIX**	Provides transportation planning, electronic load tender, shipment rate engine, order visibility, and enterprise integration.
H L	**InMotion Global** St. Petersburg, FL thefreetms.com	**InMotion Global TMS**	Offers routing and optimization, lane rate management, Web-based load tendering, real-time shipment location/status visibility, reporting, and a shipper/carrier Web portal.

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H L	**INSIGHT Inc.** Manassas, VA insightoutsmart.com	**Transportation Strategy Tools**	Routes orders by determining what combination of modes, carriers, and vehicles provides the lowest overall transportation cost.
H	**Int'l Asset Systems (IAS)** Oakland, CA interasset.com	**IAS Dispatch**	Manages drayage assignments, appointment times, amendments, invoicing, visibility, rates, optimization, and business intelligence.
H L	**JDA Software Group** Scottsdale, AZ jda.com	**JDA Transportation Manager**	Covers the entire closed loop transportation process – from strategic transportation sourcing, planning, and optimization to shipment visibility, payment, and performance analysis.
H	**Kewill** Chelmsford, MA kewill.com	**Kewill MOVE Transport**	Manages air, sea, rail, and road requirements for full load, pallet, and parcel deliveries on a local, national, regional, or global scale.
H	**LeanLogistics** Holland, MI leanlogistics.com	**LeanTMS**	Delivers complete transportation planning, execution, settlement, and procurement, as well as supply chain visibility and business intelligence to improve business processes, increase efficiency, and reduce costs.
H	**LOG-NET** Red Bank, NJ log-net.com	**LOG-NET Transportation Management**	Monitors events and status, filtering results to view only shipments deviating from trip plans; generates forwarder and carrier rating and performance reporting; performs appointment scheduling, contract fulfillment, route and rate management, and freight audit.
H L	**Logility** Atlanta, GA logility.com	**Voyager Transportation Planning & Management**	Automates multi-modal shipment planning, execution, and freight accounting. Supports automated, unattended operation by monitoring ongoing activities and providing real-time alerts to potential problems. Analyzes productivity using key performance indicators to provide operations reports.
H	**Logistics Management Solutions (LMS)** St. Louis, MO lmslogistics.com	**TOTAL**	Supplies complete transportation management, including rating, freight optimization, load tendering, shipment tracking, and business intelligence.
H	**Logisuite** Doral, FL logisuite.com	**Logisuite Freight IQ**	Processes pickup and delivery operations from beginning to end, and dispatches drivers or carriers. Provides real-time visibility, online quotes, and access to shipping documents.
H	**M33 Integrated Solutions** Greenville, SC m33integrated.com	**Blackbeard**	Manages the lifecycle of an order, from rate quoting through freight bill payment and reporting. Delivers accurate carrier rating and rate shopping, proper carrier execution for increased cost reduction, and real-time shipment visibility.

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H **Made4net** Hackensack, NJ made4net.com	**TransportExpert**	Supports and optimizes carrier selection; manages freight rates and carrier contracts; generates shipment documents; electronically communicates transportation needs to carriers; and provides real-time, exception-based shipment status visibility.
H **L** **Magaya Corporation** Miami, FL magaya.com	**Magaya Cargo System**	Creates import and export consolidations for air, ocean, and ground shipments; queries and compares carrier rates; prints labels to ID and track all packages; automates tariffs and billing; and receives proof of delivery, online shipment updates, and package tracking data.
H **L** **Manhattan Associates** Atlanta, GA manh.com	**Transportation Management System**	Provides a global view of transportation across all modes – inbound or outbound – from bidding to billing, to reduce costs, reroute around trouble spots, and coordinate deliveries precisely.
L **McLeod Software** Birmingham, AL mcleodsoftware.com	**Freight Management Solutions**	Provides tools for bid procurement, less-than-truckload/truckload mode optimization, and load execution.
H **L** **MercuryGate International** Cary, NC mercurygate.com	**MercuryGate TMS**	Delivers integrated multimodal TMS, allowing global shippers and service providers to optimize and execute loads. Analytics and a workflow engine automate processes for maximum efficiency.
H **Navegate** Eagan, MN navegate.com	**Navegate TMS**	Manages contracts, rate quoting, carrier status updates, and ad hoc reporting.
H **L** **Next Generation Logistics** Inverness, IL nextgeneration.com	**FreightMaster TMS**	Schedules inbound and outbound dock appointments, and offers track-and-trace capabilities.
H **L** **NTE** Oakbrook Terrace, IL nte.com	**NTE Transportation Management**	Provides shipment planning, optimization, routing guide execution, financial settlement, track-and-trace capabilities, and alerting and reporting options.
H **L** **Nulogx Inc.** Toronto, ON nulogx.com	**Nulogx Transportation Manager**	Supports all activities necessary to manage the full lifecycle of the transportation process, including load optimization, carrier communication, and freight bill audit, payment, and analytics.
H **Odyssey Logistics & Tech.** Danbury, CT odysseylogistics.com	**WIN - Web Integrated Network**	Offers browser-based technology for daily and/or spot freight quotes and multi-mode quote comparisons, shipment tendering, monitoring and reporting; customizable dashboards; and master data management.

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H	**One Network Enterprises** Dallas, TX onenetwork.com	**Intelligent Logistics TMS**	Integrates transportation planning and optimization, execution, and financial reconciliation, providing comprehensive visibility and control across the entire transportation network.
H **L**	**Oracle** Redwood Shores, CA oracle.com	**Oracle Transportation Management**	Provides carrier rate bidding and management, shipment planning and execution, freight billing and claims, visibility, and key performance indicators.
H **L**	**Precision Software** Lisle, IL precisionsoftware.com	**Precision Transportation Management**	Streamlines transportation planning and execution, manages asset utilization, automates business processes, and handles freight payments. Users can rate, route, produce labels, and manage service levels for any shipment mode.
H	**RateLinx** Madison, WI ratelinx.com	**ShipLinx**	Provides rates and shipment execution using multiple carriers and rate bases for all modes; tracks real-time key performance indicators; generates reports and status updates.
H **L**	**Retalix** Plano, TX retalix.com	**Transportation Optimization & Management**	Integrates and manages all aspects of the transportation process, including inbound/outbound optimization, yard management, and dock scheduling.
H	**Riege Software** Georgetown, CT riege.com	**Scope**	Provides a comprehensive multi-modal forwarding transportation management system for complete operation, management, communications, supply chain visibility, and regulatory compliance management and documentation.
H	**RMI–GE Transportation** Atlanta, GA rmiondemand.com	**ShipperConnect**	Handles multimodal transportation planning, execution, terminal operations, carrier settlement, and exception alerts while providing shipment visibility across all carriers and modes.
H **L**	**Roadnet Technologies** Towson, MD roadnet.com	**Roadnet Transportation Suite**	Enables organizations with fleets and mobile resources to develop optimal route plans and track them in real time, then use this information to compare actual vs. planned data.
L	**Robocom Systems International** Farmingdale, NY robocom.com	**Robocom TMS**	Manages freight rating, billing, and auditing; and tracks the location of drivers, captures proof-of-delivery data, and provides dispatchers the ability to insert pickup stops into delivery runs.
L	**Royal 4 Systems** Long Beach, CA royal4.com	**Royal 4 TMS Suite**	Automates carrier communications, including contract negotiation, load tendering, invoice processing, and payment approvals. Builds loads, groups orders, and plans routes to maximize asset utilization, and manages carrier selection and compliance.

	VENDOR	PRODUCT	DESCRIPTION
L	**SAP** Newton Square, PA sap.com	**mySAP Supply Chain Management**	Offers transportation planning and shipment completion capabilities, shipment cost calculation and settlement, freight billing, and service agent selection.
H L	**Supply Vision** Chicago, IL supply-vision.com	**Supply Vision TMS**	Offers customizable shipper and logistics provider visibility tools with integrated warehouse management, document imaging, and intelligent rate shopping.
H L	**TECSYS Inc.** New York, NY tecsys.com	**TECSYS TMS**	Automates and optimizes small package and LTL shipment rating, routing, manifesting, tracking, and post-shipment analysis.
H	**TMSforce** Raleigh, NC tmsforce.com	**TMSforce TMS**	Covers the transportation lifecycle, including transport instructions; optimizing consignments using routes and rates; carrier shipping instructions and fleet dispatch; tracking shipments to settlement; control tower, visibility, and key performance indicators.
H L	**TMW Systems Inc.** Mayfield Heights, OH tmwsystems.com	**TMWSuite**	Integrates transportation execution with customer service, sales, dispatch, carrier, driver and asset management, settlement, finance, and business intelligence.
L	**Trans-i Technologies** Fort Lauderdale, FL trans-i.com	**TranSHIP**	Manages day-to-day shipping processes including quoting, bookings, documentation, and equipment control.
H L	**TransportGistics** Bohemia, NY transportgistics.com	**TGI: TMS**	Features shipment rating, bidding, planning, execution and visibility, tariff management, inbound and outbound, multimodal management, freight audit and payment, analysis, and data mining.
H	**TransWorks** Fort Wayne, IN trnswrks.com	**TransWorks TMS**	Automates transportation operations such as carrier and rate management, appointment scheduling, and freight settlement.
H	**UltraShipTMS** Fair Lawn, NJ ultrashiptms.com	**UltraShipTMS**	Gives logistics managers total network visibility and control over inbound and outbound transportation, ensuring optimal procurement, execution, and reporting.
H	**Wolters Kluwer Transport** New York, NY transwide.com	**Transwide TMS**	Offers full-cycle transportation management, including carrier selection, fleet planning and optimization, load tendering, appointment scheduling, event notification, freight bill settlement, KPI reporting, and integration services.

THE 3PL ALTERNATIVE

Shippers may be able to gain access to transportation management system functions through their third-party logistics (3PL) provider. Here's a sample of some 3PLs offering TMS, either as a standalone option or part of the outsourced transportation service.

3PL	PRODUCT	DESCRIPTION
BlueGrace Logistics Riverview, FL mybluegrace.com	**BlueShip TMS**	Allows users to customize their transportation process, providing functions such as rating, routing, tracking, and reporting.
Echo Global Logistics Chicago, IL echo.com	**ETM**	Offers routing guide management, automated load entry, tendering and acceptance, load visibility, customized reporting, and analytics.
Exel Westerville, OH exel.com	**Transportation Management System**	Configured and deployed to customer specifications to manage transportation processes.
J.B. Hunt Lowell, AR jbhunt.com	**J.B. Hunt 360**	Lets users select shipment mode with complete control over LTL consolidation and optimization, allows online shipment tendering, provides data and analytics in a simple dashboard.
Jacobson Companies Des Moines, IA jacobsonco.com	**Logistics Integrated Network Collaboration System**	Offers access to shipment information to enhance order visibility and product flow throughout the supply chain.
LeSaint Logistics Romeoville, IL lesaint.com	**TransTech TMS**	Gives shippers visibility to shipping costs and activities.
Menlo Worldwide Logistics San Mateo, CA con-way.com	**MenloTMS**	Executes a full menu of transactional transportation functions across all modes.
SEKO Itasca, IL sekologistics.com	**SEKO Transportation Management System**	Automatically audits invoices, reports exceptions, and generates real-time track-and-trace information for international and domestic shipments.
TMC, a division of C.H. Robinson Chicago, IL mytmc.com	**Managed TMS**	Features procurement software, mode/route optimization, shipment tender, rate assignment, freight payment, yard and dock management, appointment scheduling, business intelligence, and global language/currency capabilities.
Transplace Frisco, TX transplace.com	**Transplace Transportation Management System**	Automates order management, shipment optimization, shipment tracking, and overall performance. Enables route and mode selection, load consolidation, asset utilization, and reporting.
Trinity Logistics Seaford, DE trinitylogistics.com	**Trinity Logistics TMS**	Offers real-time access to multi-modal rates, status updates, invoicing, and reporting while automating daily operations through integration with multiple platforms.
Werner Enterprises Omaha, NE werner.com	**SMART**	Delivers shipment validation, visibility, and optimization, and facilitates comprehensive data collection.