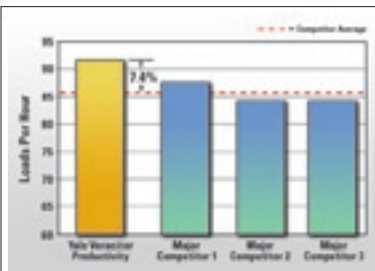


**PRODUCTIVITY.
7 DAYS A WEEK.
25.5 HOURS A DAY.**



Source: NMHG Counterbalanced Development Center

Independent tests show that the new Veractor™ VX moves 7.4% more loads per hour than the competition. That means an hour and a half more productivity each day, giving you the ability to reduce your fleet size by one truck for every 14 in the fleet. The new VX is also ergonomically designed to provide 30% less operator fatigue. And, thanks to its world class dependability, you'll get about a third less downtime. How's that for being productive? To find out all the ways the new Veractor VX can give your productivity a boost, visit www.yale.com or call 1-800-233-YALE.

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Yale
People. Products. Productivity.

SPECIAL ADVERTISING SUPPLEMENT

INBOUND LOGISTICS

FORKLIFT

BUYER'S GUIDE 2006

Purchasing a lift truck or investing in a fleet of forklifts isn't as simple a task as it used to be.

First, forklift manufacturers are building vehicles more evolved in terms of both ergonomics and performance capabilities. Buyers, therefore, need to map the unique demands of their business environment with new purchases to achieve the best return on investment.

Second, industrial truck buyers are looking at investments in new fleets with an eye toward long-term strategy. Companies are not only concerned with finding a truck that proves its worth over time, but also how innovative lift trucks can impact the way they operate and configure distribution and warehousing facilities across the enterprise. In essence, they are buying strategic solutions.

Consequently, truck buyers must match facility design and use with a material handling solution that can flex with expectations. Before you bet the facility on a new fleet of forklifts, here are some factors to consider.

VISION QUEST

The first order of business when looking to purchase a new lift truck is to identify the investment's ultimate goal.

If, for example, a company is looking to streamline space within its warehouse or DC to add capacity - perhaps in lieu of investing in a new facility - it may opt for a fleet of narrow-aisle lift trucks and rede-

sign storage space accordingly. Or, a corporation striving to reduce fuel usage to create a "greener" warehouse environment might gravitate toward electric or LPG/diesel models rather than a traditional diesel-fueled internal combustion engine.

Some industrial truck manufacturers have gone so far as to offer CAD design as a value-added service to show customers how they can reconfigure and streamline a warehouse or DC simply by reinvesting in a fleet of forklifts. A pilot facility that proves successful could be the start of a corporate-wide rollout that changes the way an enterprise designs and operates its facilities.

THE COMMODITY BUY

For businesses driven by short-term needs rather than long-term vision, a forklift purchase may be as simple as replacing an old or disabled unit. In this case, they probably know what they need and are less constrained by forward-thinking motives.

Accordingly, a commodity buyer may be motivated solely by cost. Instead of purchasing a new lift truck, the company may consider leasing or finance options, used trucks, or even outsourcing that competency to a third party.

Other factors that might predicate purchase/lease options are associated maintenance and service costs, driver training, and safety. Most manufacturers offer service and maintenance repair options at time of purchase, akin to buying insurance for your lift truck. For newer vehicles, operational

and safety training may be necessary prerequisites, or another reason to consider outsourcing.

FINDING THE PERFECT FIT

Cost considerations aside, the type of work environment or application where lift trucks are used will dictate the type of truck a company chooses. Whether a facility is specifically using lift trucks indoors, outdoors, or both; is moving heavy pallet loads, atypical project cargo, or smaller shipments; or needs speed because of high-volume throughput, will have bearing on the type of fuel and tires that best suit those demands.

Manufacturers are paying similar attention to safety and comfort innovations to ensure forklift operators are as secure in their "office" as you are in yours.

Given the specific demands and requirements of material handling applications, some forklift companies even offer vehicle customization options that allow buyers to build their own lift trucks.

Finding the perfect lift truck requires due diligence, and our annual *Forklift Buyer's Guide* is a good place to start. You will find information about some hot new models, applications they are best suited for, and contact information.

Go ahead, give your warehouse a lift.



LOSS OF PRODUCTIVITY KEEPING YOU UP AT NIGHT?

STRONG PARTNERS. TOUGH TRUCKS.™

HYSTER

Your lift trucks significantly impact productivity and profitability. No wonder materials handling managers are lying awake at night. How do you deal with downtime? Should you lease or rent? What's the best way to finance? Are you running the best trucks for your applications? With an average of 30 years in the business, your Hyster® Dealer will deliver restful solutions in no time. So the next time you find yourself staring at the ceiling at 3:00 a.m., give him a call. He'll put your worries to bed for good.

Call 1-800-HYSTER-1 or visit www.hysterusa.com.

**"Productivity isn't good luck. It's good planning."
Call your Hyster® Dealer.**



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LANDOLL	785-562-5381 www.landoll.com
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▼ Bendi Electric Narrow Aisle Series

- ▶ **CAPACITY:** 3,000 to 4,500 lbs.
- ▶ **POWER SOURCE:** Electric
- ▶ **LIFT HEIGHT:** Up to 36 feet
- ▶ **RECOMMENDED STORAGE AISLE SIZE:** 63" to 83"
- ▶ **APPLICATION/ENVIRONMENT:** Ideal for narrow aisles in bulk storage and congested manufacturing areas; in push-back and drive-in rack systems; rail cars; and outdoors.

The Bendi Electric Narrow Aisle truck series, which includes four models, is available with three-stage tilting masts and lift heights up to 36 feet. Quad masts also are available to 26 feet, which give the Bendi high stacking ability while allowing for the low mast height necessary to work



in highway trailers or travel through low doorways. Electric capacities range from 3,000 pounds to 4,500 pounds. The Bendi comes standard with an 11.8-inch stroke side shifter and can also be equipped with a variety of hydraulic attachments, such as paper roll clamps, drum clamp, and a carton clamp to further enhance versatility.

THE BOTTOM LINE: A high-reach, low-mast footprint makes it ideal both inside and outside the warehouse.

Drexel SwingMast Lift Truck Series

- ▶ **CAPACITY:** 3,000 to 12,000 lbs.
- ▶ **POWER SOURCE:** Electric, gas, and diesel
- ▶ **LIFT HEIGHT:** Up to 30 feet
- ▶ **RECOMMENDED STORAGE AISLE SIZE:** 56" to 78"
- ▶ **APPLICATION/ENVIRONMENT:** Well suited for narrow aisles and changing environments.

The 12 models in Landoll’s SwingMast lift truck series enable drivers to turn only the mast assembly, not the entire truck. The trucks can operate in aisles as narrow as 4.5 feet, allowing users to store more product in less space. The SwingMast gives material handling operators four trucks



in one, performing like a conventional counterbalanced truck, a reach truck, a sideloader, and a turret truck. Models are available in capacities from 3,000 pounds to 12,000 pounds with three- or four-stage masts and lift heights up to 30 feet. Drexel also has an EX-rated front-loading forklift available for use in flammable atmospheres.

THE BOTTOM LINE: Versatility – the SwingMast gives users four trucks in one.

PivotMast Electric Narrow Aisle Series

- ▶ **CAPACITY:** 3,000 and 4,000 lbs.
- ▶ **POWER SOURCE:** Electric
- ▶ **LIFT HEIGHT:** 26 feet
- ▶ **RECOMMENDED STORAGE AISLE SIZE:** 66"
- ▶ **APPLICATION/ENVIRONMENT:** Made for narrow aisles; unloading trailers direct to aisle.

The PivotMast Electric series offers two models available with three- and four-stage tilting, 90-degree pivoting, and shifting masts that lift as high as 26 feet. These four-wheel narrow aisle trucks maintain excellent capacities to high lift heights and are available with both 3,000-pound and 4,000-pound capacities. Stacking aisles can be reduced to 4.5 feet. These models can also be used as sideloaders for stacking and handling long loads in narrow aisles.

THE BOTTOM LINE: The PivotMast’s ability to load and unload trailers and go straight to very narrow aisle storage offers unmatched efficiency.

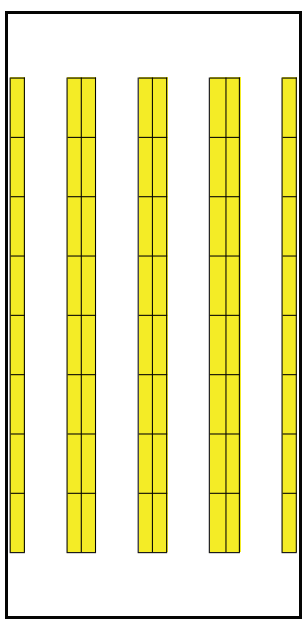
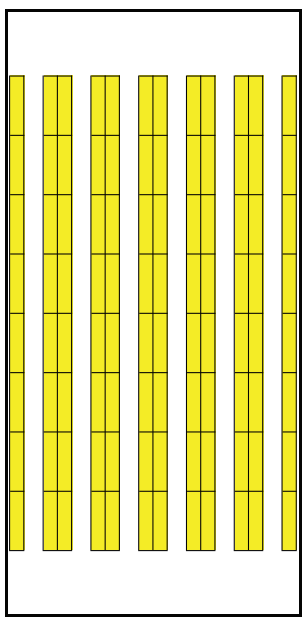
JUNGHEINRICH	804-737-6084 www.jungheinrich-us.com
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ETR 320 Pantograph Reach Truck

- ▶ **CAPACITY:** 4,500 lbs.
- ▶ **POWER SOURCE:** 48-volt electric, 3-phase AC
- ▶ **WORKING AISLE WIDTH:** Starts at 105.2"
- ▶ **LIFT HEIGHT:** Up to 33 feet
- ▶ **APPLICATION/ENVIRONMENT:** For warehouses with high-frequency pallet movement.

The ETR 320 pantographic reach truck is specially engineered for high productivity in U.S. operations. It boasts a three-stage mast, and a rock-steady pantograph mechanism enabling precise load placements at heights

Very Narrow 64” Aisles
vs
Wide 144” Aisles =
12 Rows vs 8 Rows =
50% More Storage



LANDOLL CORPORATION TAKING A VERY NARROW-MINDED VIEW OF FORKLIFT AISLES

Landoll Corporation’s Material Handling Products Division located in Marysville, Kansas specializes in Very Narrow Aisle Forklift solutions for warehousing operations. The Landoll produced Bendi and Drexel Swing Mast Forklifts provide maximum utilization of storage space by reducing aisle sizes while still performing all of the jobs of a front loading forklift. This includes loading and unloading trailers, going from dock to the rack without staging, climbing ramps and working in a variety of applications. These trucks can stack from 60” wide storage aisles with lift heights to 36’ providing the ultimate solution for maximizing the use of all available storage cube. For more information on Landoll Corporation, visit our website at www.landoll.com/mhp or call us at 800-428-5655 to get the narrow-minded solution for your warehouse needs!



up to 33 feet. Its high productivity stems from a powerful combination of energy efficiency, ergonomic design, excellent load and fork visibility, and smooth lift hydraulics. Three standard driving programs are present to suit differing conditions and operator skills. Generous padding protects and supports the operator's legs and back during turns and braking, and the platform is low for easy mount and dismount.

THE BOTTOM LINE: It moves more pallets than any other truck in its class.

▼ ECR 327/ECR 336 Pallet Trucks

► **CAPACITY:** 6,000 to 8,000 lbs.

► **POWER SOURCE:** 24-volt electric

► **DIMENSIONS:** 36" x 90"/36" x 138"

► **MAX SPEED:** 6.8 mph/5.9 mph

► **APPLICATION/ENVIRONMENT:** High loads and heavy use.

The ergonomically designed pallet trucks have Jungheinrich's proprietary AC technology combined with a CAN-bus controller. In addition, the trucks are built to work with a larger, 750 Ah battery, which boosts operating hours, reduces downtime, and yields greater efficiency, while still delivering excellent productivity. The model's "SpeedControl," a real-time drive-speed monitoring system, provides stepless acceleration and deceleration via the motorcycle-style throttle grip. The truck is heaviest in its class, with a solid steel frame. Additional reinforcements of XAR steel are placed in critical areas, providing maximum durability even in the harshest operating conditions. The CAN-bus system provides real-time monitoring of all truck operating parameters.

THE BOTTOM LINE: Operators can pick orders quicker and travel faster with maximum control and maneuverability.

► EKS 314 Order Picker

► **CAPACITY:** 3,000 lbs.

► **POWER SOURCE:** 48-volt electric, 3-phase AC

► **DIMENSIONS:** 42" x 118"

► **MAXIMUM TURNING RADIUS:** 66"

► **MAX SPEED:** 6 mph

► **MAXIMUM PICKING HEIGHT:** 32 feet

► **APPLICATION/ENVIRONMENT:** High torques and dynamic movement.

Designed specifically for U.S. market applications, the EKS 314 combines Jungheinrich's AC technology with an ergonomically

designed operator platform featuring its "Superclear" view mast that increases flexibility and efficiency when order picking from racking systems. AC technology extends the truck's in-service capabilities and performance with low energy consumption through more efficient electrical management systems. The cab features a compact operating panel with a graphic display including: battery discharge monitor, operating hour meter, key switch, emergency stop switch, clock, and lift height and steering position indicators. The cab allows the operator to either stand or sit, providing a user-friendly work environment.

THE BOTTOM LINE: High performance in a high-rack warehouse.

YALE

800-233-YALE
www.yale.com



▲ MPW-050-W Galvanized Walkie Pallet Truck

► **CAPACITY:** 5,000 lbs.

► **POWER SOURCE:** Electric

► **TURN RADIUS:** 48"

► **APPLICATION/ENVIRONMENT:** General warehouse; refrigerated cooler and freezer space.

Yale's MPW-050-W truck, which has an optional heavy corrosion/wash-down package, reduces overall cost of operation by eliminating the need for accelerated maintenance schedules in tough environments. The walkie's unique corrosion-resistant metal treatment protects the truck from the characteristically tough environments of food storage rooms, refrigerators, and freezers. The truck's galvanized frame, lift linkage, battery well, and fork weldment are developed for highly corrosive wash-down applications that typically display accelerated surface rust and corrosion.

THE BOTTOM LINE: The MPW is a tough truck that meets even tougher corrosive wash restrictions.

Size doesn't matter.



No matter its capacity, every TCM forklift truck is reliable, powerful, and productive. And TCM trucks have capacities ranging from 3,000 to 22,000 pounds. TCM offers trucks with electric or internal combustion power, cushion or pneumatic tires, and a full range of equipment options to meet your application needs. Equally important, competitively priced TCM trucks deliver maximum profitability to your bottom line. Made in the USA.

Explore TCM. www.tcmusa.com

TCM
LIFT TRUCKS

Veracitor VX Line

- ▶ **CAPACITY:** 4,000 to 7,000 lbs.
- ▶ **POWER SOURCE:** Gas
- ▶ **MAXIMUM REACH:** 218"
- ▶ **APPLICATION/ENVIRONMENT:** General warehousing.

The Yale Veracitor VX line of lift trucks – which includes its Productivity, Value, and Base trucks – offers increased productivity, customization for individual user application needs, and improved ergonomics. Yale’s Berea, Ky., manufacturing facility was redesigned with new equipment and technology to produce the new product line. Customer-requested features and special equipment are incorporated into the truck as it is manufactured to create a final product that meets customer needs more effectively, and is produced for the right application. The first Yale lift truck produced using the new manufacturing process is the Veracitor GC-VX, available with three engine selections consisting of the GM 2.4L, Mazda 2.2L and 2.0L, four Yale transmissions, plus a variety of ergonomic features.

THE BOTTOM LINE: Users control the design process to make sure the lift truck meets their specific requirements.

▼ ERP-DH Electric Rider Lift Truck

- ▶ **CAPACITY:** 4,000 to 6,000 lbs.
- ▶ **POWER SOURCE:** 80-volt AC power drive control
- ▶ **MAX SPEED:** 8.6 mph
- ▶ **DIMENSIONS:** 46.9" x 86"
- ▶ **OUTSIDE TURN RADIUS:** 78.6" to 84.6"
- ▶ **APPLICATION/ENVIRONMENT:** Ideal for users in home improvement outlets, grocery distribution centers, paper mills, and automotive manufacturing.



comfort, as well as better tire traction on unimproved surfaces and in indoor/outdoor applications.

THE BOTTOM LINE: The rugged Yale ERP-DH is built to perform and last in the toughest applications.



TCM DISTRIBUTION USA 866-216-7840
www.tcmusa.com

▲ Cushion Tire Lift Trucks

- ▶ **CAPACITY:** 3,000 to 8,000 lbs.
- ▶ **POWER SOURCE:** Internal combustion, both LPG and gas
- ▶ **FREE LIFT:** 4.1" to 11.8"
- ▶ **ENGINE HP:** 54.3 hp to 60.9 hp
- ▶ **OVERALL LENGTH (w/o FORKS):** 82.7" to 98.3"
- ▶ **OVERALL WIDTH:** 37.6" to 47.3"
- ▶ **OVERALL HEIGHT (FORKS LOWERED):** 83.1"
- ▶ **APPLICATION/ENVIRONMENT:** Indoor environments; particularly good in confined spaces.

TCM’s internal combustion cushion tire lift trucks are available in seven different models, with a wide variety of options for most application needs. Their engines produce high power for faster travel and lift speeds, which increase productivity and deliver excellent fuel economy and reliability to reduce costs. Both LPG and gas trucks use the latest engine management technology and meet EPA Tier 2 regulations. Operator safety and comfort features include unrestricted visibility fore and aft, a comprehensive safety interlock and restraint system, the largest brakes in the industry, roomy floors with wide steps, and smooth, precise controls.

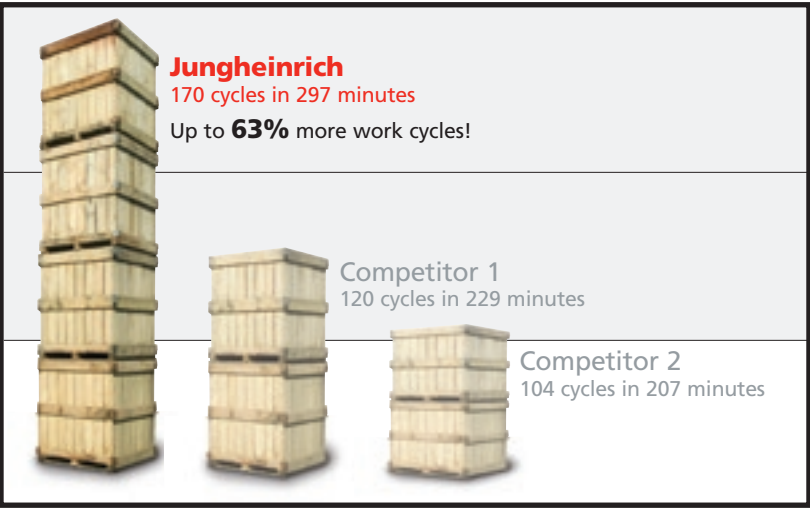
THE BOTTOM LINE: Power, speed, comfort, and safety make TCM’s cushion tire truck a must inside the warehouse.

TCM Pneumatic Tire Lift Trucks

- ▶ **CAPACITY:** 3,000 to 22,000 lbs.
- ▶ **POWER SOURCE:** LPG, gas, and diesel
- ▶ **FREE LIFT:** 4.1" to 8.1"
- ▶ **ENGINE HP:** 54.3 hp to 107.1 hp



Work Performed With a Single Battery Charge



In Comparison to the New **ETR 320...**
Other Reach Trucks Just Don’t Stack Up.

Productivity is what the new ETR 320 is all about, so we decided to prove it.

We fully charged the batteries of our new ETR 320 Pantograph Reach Truck and two competitive reach trucks and then performed identical work cycles until 80% of each truck’s battery life was used. The results? The ETR 320 completed 170 cycles and lasted 297 minutes; the competitors’ reach trucks completed 120 and 104 cycles in 229 and 207 minutes, respectively. Or, in other words, the Jungheinrich truck completed 63% more work cycles than Competitor 2.

Why? Because the ETR 320 has *three motors* based on 3-phase AC technology (steering, hydraulic and driving). It runs cooler... It has a pantograph that makes smooth, precise movements... It recycles energy...

And there’s a whole lot more. Size one up today, call:
1-888-333-2644

Jungheinrich Lift Truck Corp.
info@jungheinrich-us.com
www.jungheinrich-us.com





- ▶ **OVERALL LENGTH (w/o FORKS):** 82.7" to 167.5"
- ▶ **OVERALL WIDTH:** 37.6" to 88.4"
- ▶ **OVERALL HEIGHT (FORKS LOWERED):** 83.1" to 112.2"
- ▶ **APPLICATION/ENVIRONMENT:** Ideal for heavy-duty applications requiring continuous use.

TCM’s internal combustion pneumatic tire lift trucks are available in 12 models, with many custom options for different industries and applications. These highly productive trucks have economical, reliable, high-powered engines that meet all EPA regulations. Fuel choices include LPG, gas, and diesel. TCM builds its own wide-view masts to give unrestricted views of the fork tips, and designs its hydraulic systems with minimal connections. The trucks incorporate comprehensive operator safety and restraint systems, adjustable seats, and roomy floors with wide steps that make operators more comfortable.

THE BOTTOM LINE: TCM pneumatic tire forklift trucks deliver reliable power on demand.

TCM Three-Wheel Electric Lift Trucks: FTB16-7/FTB18-7

- ▶ **CAPACITY:** 3,200 lbs./3,500 lbs.
- ▶ **POWER SOURCE:** 36-volt electric/48-volt electric
- ▶ **FREE LIFT:** 6.1"
- ▶ **OVERALL LENGTH:** 111.2"/115.6"
- ▶ **OVERALL WIDTH:** 42.3"
- ▶ **OVERALL HEIGHT (FORKS LOWERED):** 78.5"
- ▶ **APPLICATION/ENVIRONMENT:** Indoors and outdoors with pneumatic tire option; excellent in confined spaces.

TCM’s all-new FTB-7 series electric three-wheel trucks are available in 3,200-pound and 3,500-pound capacities. They are 100-percent AC-powered to deliver higher travel and lift speeds, yet they double battery life between charging. Patented TCM controllers instantaneously manage

current draw and regeneration, adjust for three power and speed settings, and protect the equipment with Automatic Drive Monitoring. Wide view masts and lowered and simplified dashboards give an unrestricted view of the fork tips. TCM “Smart Start Steering” and Lift Lock are available as options to further enhance handling and safety. Also, standard wet disk brakes are maintenance-free and carry a limited lifetime warranty.

THE BOTTOM LINE: This clean-sheet design uses advanced technology to deliver improved power, efficiency, productivity, safety, and maintenance.

DOOSAN

800-323-9662
www.doosanlift.com

- ▶ **Pro5 3-Wheel AC Series: B15T/B18T/B20T**
- ▶ **CAPACITY:** 3,000 to 4,000 lbs.
- ▶ **POWER SOURCE:** 36-volt and 48-volt AC
- ▶ **LENGTH TO FORK FACE:** 73.5"/78.8"/79"
- ▶ **WIDTH:** 42.9"
- ▶ **OVERHEAD GUARD HEIGHT:** 83.5"
- ▶ **TURNING RADIUS:** 58.7"/64"/64"
- ▶ **MAX SPEED:** 8.7 mph
- ▶ **APPLICATION/ENVIRONMENT:** Ideal for any warehouse environment.

Doosan’s design breakthrough takes technology a leap beyond conventional AC-powered forklifts that utilize AC control of the drive motor only. It has designed this new generation of electric lift trucks to be strong, safe, stable, smart, and stylish. The new B15T, B18T, and B20T models meet and even surpass users’ material handling needs in one compact, productive, and efficient package. The design team has integrated the advances of AC technology with user-



LIFT TRUCKS

We are ...
a tough, durable product.



The bottom line...Doosan Infracore America Lift Trucks offers a wide selection of material handling products that are guaranteed to meet your company’s most demanding applications. Whether you choose to use our *heart-of-the-line*, 4,000 - 6,500 lb. products, our large model 22,000 - 33,000 lb units, or our assortment of *state-of-the-art* Electric style trucks, we know you will be pleased by the overall performance of our product line. By the way, did we mention that we are priced right to meet even the most exacting budget?

So what are you waiting for? Stop by our website for more information on how we may make your work life a bit easier: www.doosanlift.com. For corporate details go to: www.dhiac.com.



defined comfort and performance needs generated from extensive marketplace research. Features include a lockable parking brake lever with warning system, and a breakthrough overhead guard.

THE BOTTOM LINE: A three-wheel electric truck that excels in performance, practicality, and production.

Doosan G25E IC Truck

- ▶ **CAPACITY:** 5,000 lbs.
- ▶ **POWER SOURCE:** Mitsubishi LPG engine
- ▶ **HORSEPOWER:** 51.3 hp
- ▶ **LENGTH TO FORK FACE:** 101.3"
- ▶ **WIDTH:** 46.1"
- ▶ **OVERHEAD GUARD HEIGHT:** 85.9"
- ▶ **TURNING RADIUS:** 89.2"
- ▶ **MAX SPEED:** 12.4 mph
- ▶ **APPLICATION/ENVIRONMENT:** Inside, outside, and everywhere in-between.

This forklift's low fuel consumption, electronic-governed 2.4-liter G424E LP gas engine reduces harmful exhaust by 90 percent over previous engine systems. Self-diagnostic and automated RPM control systems continuously check engine conditions and will automatically shut down fuel control valve if an abnormal engine condition occurs. Ergonomically, the G25E features conveniently positioned hydraulic control levers, increased mast width, repositioned tie bar to enhance forward visibility, and an optional suspension seat with swing-out LP cradle to provide comfort, security, and ease of operation.

THE BOTTOM LINE: A durable and robust design, coupled with an emphasis on operator comfort, make the Doosan G25E IC the right choice for the most demanding material handling applications.

HYSTER

800-HYSTER-1
www.hyster.com

Hyster W40Z Walkie Pallet Truck

- ▶ **CAPACITY:** 4,000 lbs.
- ▶ **POWER SOURCE:** 24-volt electric
- ▶ **MAX SPEED:** 3.8 mph
- ▶ **FORK SPREAD:** 27"
- ▶ **FORK LENGTH:** 48"
- ▶ **APPLICATION/ENVIRONMENT:** Loading docks, general warehousing, trucking companies, food retailers.

The W40Z, the latest addition to Hyster's family of Walkie pallet trucks, is redefining navigation in small spaces. Its powerful 24-volt electrical system helps companies turn stock, load trailers, and transport receivables short distances more efficiently than ever before. The cooler/freezer package makes the W40Z an excellent tool in environments with operating temperatures ranging from zero degrees to 120 degrees. The greater maneuverability of the Freightier Special

option makes it possible to place two additional pallets in a trailer, quickly and efficiently.

THE BOTTOM LINE: The enhanced maneuverability of the W40Z pallet truck is the result of Hyster's innovations in both ergonomics and performance.



▲ Hyster N35-45ZR Narrow-Aisle Forklift Series

- ▶ **CAPACITY:** 4,000 lbs. and 4,500 lbs.
- ▶ **POWER SOURCE:** 36-volt electric
- ▶ **LIFT HEIGHT:** Up to 140 feet
- ▶ **3-STAGE FULL FREE LIFT MAST:** 95"/212"/56"
- ▶ **FORKS:** 1.5" x 4" x 42"
- ▶ **APPLICATION/ENVIRONMENT:** Appropriate for distribution, parts, and home improvement warehouses.

Hyster's narrow-aisle lift trucks feature three mast configurations – 5.5-inch standard duty, 5.5-inch heavy duty, and 6.9-inch – with lift heights up to 140 feet. Its programmable vehicle modes are available for maximum speed, acceleration, deceleration, and hydraulic ramping. For ease of use, the models feature a multi-function control handle integrated in an armrest with forward and side stance. Additionally, brake pedal location is optimized for comfortable operation and a suspended floorplate helps reduce stress on the operator's legs.

THE BOTTOM LINE: High lifting and lowering speeds enable operators to move more loads.

PUT INBOUND LOGISTICS TO WORK FOR YOU

FORKLIFT RFP

What is the Forklift RFP/RFI? It's your opportunity to have forklift manufacturers and materials handling experts look at your specific warehouse/DC challenges and needs, and give you free, no-obligation advice, solutions, and information specific to your request.

Purchasing a lift truck or investing in a fleet of forklifts can be an indomitable task. Using this Forklift RFP will simplify the task of creating a database of likely partners, building your knowledge base, and preparing your Forklift Request for Proposal list. You'll get information not about the companies listed here, but about solutions to the specific challenges you describe in the space below.

This page is your direct pipeline to solutions for your forklift challenges. These companies have agreed to respond to your request for in-depth information. Your request is totally confidential. Fax this RFP to Inbound Logistics at 212-629-1565. For faster service, make your request online at www.inboundlogistics.com/rfp

Ask your questions, you'll get answers.

▲ NAME

▲ TITLE

▲ COMPANY

▲ ADDRESS

▲ CITY, STATE, ZIP

▲ PHONE

▲ FAX

▲ E-MAIL

MY FORKLIFT CHALLENGE IS:

FAX TO THESE LEADERS AT 212-629-1565

- ☐ Doosan Infracore America
- ☐ Hyster Company
- ☐ Jungheinrich
- ☐ Landoll Corporation
- ☐ TCM Distribution USA, Inc.
- ☐ Yale Material Handling