GTM 2019 GUIDE

Managing a global supply chain is complex, so condensing and simplifying your processes is a must. That's where a global trade management (GTM) system comes in.

GTM systems connect sourcing and logistics to make global trade transparent, efficient, and as cost-effective as possible. They work to mitigate the risk of failing to comply with trade restrictions by offering a number of tools that manage documentation and customs clearance and facilitate collaboration among trading partners for end-to-end efficiency. From resource planning and transportation management to analytics and reporting, these solutions can help take some stress out of managing your global supply chain.

If you're in the market for a GTM solution, our Global Trade Management guide can help. We list some of the leading vendors in the sector, along with product descriptions and functionalities, to help you build your short list of prospective solutions.

GLOBAL TRADE MANAGEMENT

Some leading vendors in the GTM Solutions market

ACUITIVE SOLUTIONS

Charlotte, NC • acuitivesolutions.com

> Global TMS

Platform: Cloud based

Description: Dynamically routes inbound/ outbound shipments to align mode, provider, and service selections based on each shipment's need/cost.

Functionality: Supplier management, transportation management

APTEAN

Alpharetta, GA • aptean.com

> TradeBeam

Platform: Cloud based

Description: Agile, multi-tenant, highly secure platform that integrates easily with other back-office solutions.

Functionality: Transportation management, event management, compliance content, analytics and reporting

AMBER ROAD

East Rutherford, NJ • amberroad.com

> Global Trade Management Solutions

Platform: Cloud based

Description: Plans, optimizes, and executes all aspects of global trade with broad functionality.

Functionality: Supplier management, transportation management, booking functionality, compliance content, analytics and reporting, FTZ

BLINCO SYSTEMS

Toronto, ON • 3rdwave.co

> 3rd Wave Global Trade Solutions

Platform: Licensed to user (installed locally), cloud based

Description: Reduces complexity of operations, delivers visibility, and supports collaboration among internal and external partners and providers.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

BLUJAY SOLUTIONS

Chelmsford, MA • blujaysolutions.com

> Customs Management

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Manages connectivity to all global customs agencies and stays up to date with customs and compliance regulations around the world.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

CARGOSMART

San Jose, CA • cargosmart.com

> CargoSmart Transportation Management

Platform: Hosted on the vendor's website, cloud based

Description: Provides global shipment management solutions that benchmark ocean carrier sailing schedules, performance, and contracts. Leverages IoT, weather, and news data for enhanced shipment visibility.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

CDM SOFTWARE

Houston, TX • cdmsoft.com

> Global Trade Management Software

Platform: Licensed to user (installed locally), cloud based

Description: Offers efficient global trade solutions that reduce paper trails and let businesses trade electronic information using the latest technology.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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CLEARTRACK

Brentwood, TX • cleartrack.com

> Clarity for Global Trade Management

Platform: Hosted on the vendor's website, cloud based

Description: Offers applications and professional services configured to fit each organization's requirements. Manages the complexities of today's global trading networks through a unified collaboration network offering managed data services, business intelligence reporting, and advanced analytics to protect brands, control costs, reduce risks, and maintain trust.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

DESCARTES SYSTEMS GROUP

Waterloo, ON • descartes.com

> Global Trade Content

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Provides management tools for logistics operations, compliance, classification, valuation, denied party screening, and market research.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

eCUSTOMS

Buffalo, NY • visualcompliance.com

> Visual Compliance

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Includes compliance solutions such as restricted party screening, integration, license management, classification, document creation, and AES filing.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

Elemica

*Wayne, PA
elemica.com*

> Elemica QuickLink Email Buy

Platform: Cloud based

Description: Allows businesses to integrate suppliers into their processs network without requiring suppliers to have integration software. Automatically converts electronic purchase orders to email and routes them to suppliers to support end-to-end transaction processing, giving full visibility to orders.

Functionality: Supplier management, booking functionality, event management, analytics and reporting

E-FREIGHT TECHNOLOGY

Alhambra, CA • efreightech.com

> eCargo

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Offers freight management, security filing, and supply chain management solutions to serve the forwarding and international shipping industries.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

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ENVISTA

Carmel, IN • envistacorp.com

> myShipINFO

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Provides shipment visibility, carrier performance monitoring, management reporting, currency, and VAT visibility across all modes through cloud-based, global freight audit and payment solutions.

Functionality: Transportation management, compliance content, analytics and reporting

FREIGHTOS

Miami Beach, FL • freightos.com

> International Freight Marketplace

Platform: Cloud based

Description: Helps top-tier Beneficial Cargo Owners reduce costs and increase efficiency with instant air, ocean, and land freight quote comparisons, booking, and management across 50+ global logistics providers and carriers.

Functionality: Supplier management, transportation management, booking functionality, analytics and reporting

GTKONNECT

Irvine, CA • gtkonnect.com

> GTM Platform

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Features a high-end platform with end-to-end solutions and capabilities to enhance global trade management efficiencies.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

FREIGHTGATE

Fountain Valley, CA • freightgate.com

> Transportation Management System

Platform: Licensed to user (installed locally), cloud based

Description: Provides transportation management software for all modes of transportation. Offers global rate management, global tender management, and global visibility solutions.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

GT NEXUS

Oakland, CA • gtnexus.com

> GT Nexus Commerce Network

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Cloud-based collaboration platform that automates supply chain processes across entire global trade communities.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

INTEGRATION POINT

Charlotte, NC • integrationpoint.com

> Integration Point Platform

Platform: Cloud based

Description: Suite of global management products enabling companies to achieve global compliance while maximizing supply chain savings.

Functionality: Compliance content, analytics and reporting, FTZ

LOG-NET

Tinton Falls, NJ • log-net.com

> LOG-NET Platform

Platform: Cloud based

Description: Capabilities include order management, supplier management, visibility, customs ISF, and entry costs, all through multiple modes of transportation.

Functionality: Supplier management, transportation management, booking functionality, analytics and reporting

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MIQ LOGISTICS

Overland Park, KS • miq.com

> International Supply Chain

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Delivers value by combining services across MIQ Logistics to create a complete end-to-end solution.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

NAVEGATE

Mendota Heights, MN • navegate.com

> Navegate

Platform: Cloud based

Description: Provides supply chain visibility, end-to-end tracking, vendor/manufacturer compliance, organized collaboration, delivery and pick-up confirmations, and documents.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

nVISION GLOBAL

McDonough, GA • nvisionglobal.com

> iMpact TMS

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: This global track-and-trace tool with multi-mode, multi-carrier visibility provides supplier/order management and shipment planning and execution.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

ORACLE

Redwood City, CA • oracle.com

> Global Trade Management Cloud

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Optimizes and streamlines business processes related to cross-border trade.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

PRECISION SOFTWARE (QAD)

Downers Grove, IL • precisionsoftware.com

> Global Trade Management Software

Platform: Licensed to user (installed locally), cloud based

Description: Automates documentation production and customs reporting to help companies adhere to regulatory requirements and reduce hidden costs.

Functionality: Transportation management, compliance content, analytics and reporting

QUESTAWEB

Clark, NJ • questaweb.com

> Global Trade Management Software

Platform: Licensed to user (installed locally), cloud based

Description: Facilitates timely and compliant movement of goods from origin to destination, across borders, anywhere in the world.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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SAP

Newtown Square, PA • sap.com

> SAP Transportation Management

Platform: Licensed to user (installed locally), cloud based

Description: Speeds customs clearance, reducing unnecessary delays, and minimizes fines and penalties from trade compliance violations

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

SEKO LOGISTICS

Itasca, IL • sekologistics.com

> Global Trade Management Tool

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Provides instant access to all current regulations, for any combination of countries, with full integration into MySEKO.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

TOC LOGISTICS

Indianapolis, IN • toclogistics.com

> Global Logistics Services

Platform: Hosted on the vendor's website

Description: Provides visibility and metrics tracking and reporting.

Functionality: Supplier management, transportation management, booking functionality, compliance content, analytics and reporting, FTZ

TRANSPOREON GROUP

Fort Washington, PA • transporeon-group.com

> Transporeon & Ticontract

Platform: Cloud based

Description: Collaborative, modular logistics platform that links manufacturers, retailers, and wholesalers with logistics service providers, connecting a global network of more than 1,000 shippers and trading companies, almost 90,000 carriers, and more than 100,000 users in 100-plus countries.

Functionality: Supplier management, transportation management, booking functionality, analytics and reporting, FTZ

TRANSPORTATION INSIGHT

Hickory, NC • transportationinsight.com

> International Logistics

Platform: Cloud based

Description: Combines multi-modal expertise with a blended technology platform to improve agility to respond to changing global shipping demands.

Functionality: Transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

TRANSPORTGISTICS

Mt. Sinai, NY • transportgistics.com

> TGI

Platform: Licensed to user (installed locally), hosted on the vendor's website, cloud based

Description: Easy-to-execute global rate management portal with bid/response capabilities, as well as tendering, tracking, rating, reporting, and analysis.

Functionality: Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting