# 2018

Annual





Edition

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# 3PL PERSPECTIVES 2018

Inbound Logistics' 13th annual 3PL market research report examines challenges, trends, and future expectations that are driving shippers and logistics providers to reinvent the way they manage logistics and supply chain operations.

#### **By Jason McDowell**

he current supply chain environment is tumultuous at best, both domestically and globally. Logistics and supply chain professionals may be facing more compounded difficulties in 2018 than they've ever faced before. Fortunately, however, third-party logistics (3PL) providers have stepped up to combat these challenges and help shippers mitigate the increased risks plaguing the supply chain.

On the up side, the U.S. economy is on firm footing and showing signs of continuing expansion. The Made in America movement has manufacturers reshoring operations at higher rates than any time in recent history. While generally a positive, this economic success also leaves shippers facing tight capacity across most major lanes.

The capacity crisis that was narrowly avoided in 2017 has now hit the U.S. supply chain full force. An everexpanding driver shortage across the trucking sector, combined with recent electronic logging device (ELD) mandates and continuing Hours-of-Service (HoS) regulations, leaves the logistics sector scrambling to find ways to move freight on time as drivers find themselves restricted to fewer hours on the road. A lack of readily available trucking space has caused an intermodal spillover into the rail sector, as well.

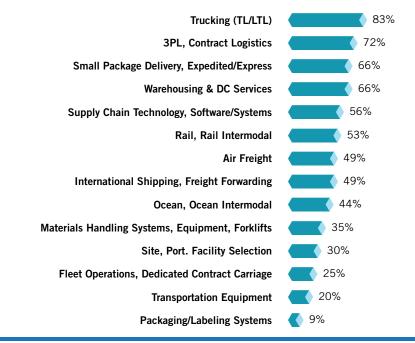
Some shippers are investing in private fleets and other assets to offset capacity issues, but this move poses significant risks for the future. It's important for supply chain professionals



to remember that economic booms like the one we're experiencing now are cyclical. When economic growth eventually slows, and capacity opens up again, shippers that make reactionary investments now will be left with costly unused assets. Shippers are better off investing resources in logistics partnerships. Supply chain disruptions may stem from skilled labor shortages, tight capacity, fluctuating international trade relationships, outdated technology, or some combination of one or more of these issues. However, it's when the supply chain gets turned on its head that logistics providers shine.

At times like these, shippers must let their 3PLs do what they do best leverage relationships and experience to address any number of supply chain challenges. 3PLs spend their existence establishing and honing best practices,

#### FIGURE 2: Services purchased by shippers



and they can apply that expertise across their client base to drive efficiency for all partners.

Inbound Logistics' 13th annual 3PL Perspectives report examines these issues and more, exploring how shippers use 3PLs to combat disruption, access innovative technologies at a lower cost, and find capacity where none seems to exist. Logistics outsourcing is no longer a trend, but a standard as the difficulties of supply chain management grow more complex and diverse. Many shippers even turn to multiple 3PL partners (see Figure 1) to address the widely varied demands they are faced with in today's hectic environment.

#### **Diverse Range of Services**

*IL's* 2018 Top 10 3PL survey data shows that shippers are buying a diverse range of services from their 3PLs. Unsurprisingly, given the current capacity shortage, 83 percent of surveyed shippers use 3PLs to source truckload and less-than-truckload (LTL) services, taking the top spot this year (*see Figure 2*). However, if that's the only service shippers use their 3PL for, they are leaving value on the table.

As shippers rely on expert partners to handle a range of logistics problems, they begin realizing the benefits of focusing on their own core competencies. Beyond securing capacity, shippers use 3PLs to offset complicated, demanding, or resource-heavy logistics processes with contract logistics services (72 percent), expedited/express services (66 percent), and warehousing and distribution (66 percent). (See Figure 2).

Many respondents to our shipper survey express their appreciation for a wide range of 3PL services:

- "Service alone would be enough, but this business is all encompassing. My 3PL is the only one I use that can take care of all my logistical needs. We have a rapidly growing business and my expectations are high."
- "My 3PL can always handle anything we throw at them and I don't have to worry about them not getting done on time."
- "They do an awesome job for us in every way."

"They always pick up and deliver on time, and provide excellent customer service. The equipment is always clean, they offer excellent communication with the shipper and receiver, and resolve all issues fast."

Recognizing this demand for an array of value-added services, 3PLs have responded by offering a wide selection of service options. Demand-driven/inbound logistics tops the list of popular logistics services reported by 3PL survey respondents, with 91 percent delivering this service (see Figure 3).

Of note this year, 72 percent of 3PLs now offer logistics process reengineer-

partners, or some combination of the two. They can create capacity through secondary process improvements such as packaging optimization, business process improvement, new technology, and backhaul programs. 3PLs have demonstrated that they are up to the task of providing this range of efficiencies for their clients.

With a majority of 3PLs offering everything from truckload services (97 percent) to crossdocking (82 percent) to logistics and transportation consulting services (92 percent), logistics partners are fast becoming a true one-stop shop for the shippers they

#### FIGURE 3: Logistics services offered by 3PLs



ing (see Figure 3), as shifting supply chain demands require innovative new methods to address them. The offering of fourth-party logistics (4PL) services (64 percent)—where a logistics provider takes the lead role in managing all supply chain partners to reduce the shipper's burden of such coordination—is another up-ticking trend that this report has tracked over the past several years.

While strict silos once existed between different aspects of the supply chain, these have largely been broken down in the service provider market. Beyond the usual higher-level logistics process management services, many 3PLs now offer direct transportation or warehousing/distribution services, either via their own assets, through serve (*see Figure 4*). When asked what they like most about their 3PL, plenty of shipper respondents offered comments about the diversity of their 3PL's service package:

- "They handle everything."
- "They complete everything that we need and in the time we need it. There's no need to go anywhere else."
- "They have a very diverse portfolio of offerings."
- "They offer a wide range of functions."
- "This company covers all of the supply chain."
- "They understand our core organizational make-up, and therefore can set up processes, standard operating procesures, and carriers that best fit our quick-serve model."

#### FIGURE 4: Additional services 3PLs offer

#### WAREHOUSING SERVICES

E-commerce	51%
Pick/Pack, Subassembly	64%
Crossdocking	82%
DC Management	56%
Site Selection	49%
Transload	66%
Vendor Managed Inventory	63%
Fulfillment	65%

#### TRANSPORTATION SERVICES

67%
65%
98%
97%
87%
66%
81%
61%
67%
24%
42%
61%

#### SPECIAL SERVICES

Direct to Store	75%
Direct to Home	53%
Foreign Trade Zone	43%
Import/Export/Customs	61%
Reverse Logistics/Product Lifecycle Management	69%
Marketing/Customer Service/Call Center	40%
Global Expansion (Sourcing/Selling)	22%
Security Analysis	22%
Contingency/Crisis Planning	37%
Logistics/Transportation Consulting	92%
Labor Management	31%
Sustainability/Green Logistics	56%

#### **3PLs and Technology**

The modern full-service 3PL must be able to provide the aforementioned service diversity to stay competitive, but many are going one step further. The line between logistics providers and technology providers has blurred as 3PLs round out their service portfolios by offering third-party or proprietary logistics technology solutions.

Supply chain technology has begun advancing so rapidly that many shippers hesitate to invest in the latest solutions for fear that they will be outdated within the next few years. 3PLs have begun to take advantage of this rapid technology development by offering advanced hosted, cloud-based, and/or Softwareas-a-Service supply chain solutions to their clients. Shippers of all sizes can now take advantage of advanced supply chain analytics, transportation management systems, warehouse management systems, logistics optimization, big data, and more with only a monthly subscription fee instead of a large upfront investment.

The modern supply chain has simply become too volatile to navigate without appropriate logistics technology solutions. Industry 4.0, the Internet of Things, blockchain, and other disruptive technology advancements have caused a great deal of turmoil across the supply chain management sector. Meanwhile, the Amazon Effect forces shippers to move cargo as efficiently as possible to meet demand, while shifting national and international regulations and information require constantly updated databases and processes.

Our research shows that 3PLs offer a broad range of

basic and advanced technology services to combat volatility and unpredictability across the global supply chain. Ninetyeight percent report that they offer electronic data interchange (EDI), and 93 percent sell some form of third-party or proprietary transportation management system (TMS). (See Figure 5.)

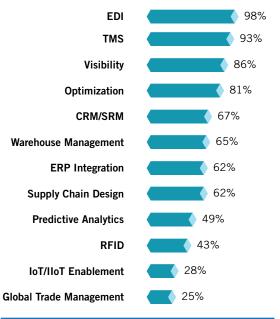
In Figure 2, 56 percent of surveyed shippers report buying logistics technology from their 3PL partner. Many shipper respondents commented on the technology their service providers offer:

"Our 3PL's use of technology in the field is up to date and on the leading edge."

- "Great technology solutions."
- "Our 3PL invests in innovation and technology."
- "The 3PL has embraced technology and made it a very easy platform for getting quotes and making shipments."
- "Quality service, technology, and innovation."

As manufacturers embrace Industry 4.0, the logistics sector must keep pace. If Supply Chain 4.0 can't move components and raw materials at the speed that Industry 4.0 innovations require, then the latest industrial revolution will eventually stall out. This puts immense

#### FIGURE 5: Technology services 3PLs offer



pressure on shippers to keep up to date with the latest technology disruptors that can help them streamline operations.

Though 3PLs are well-invested in the technology market, some up-and-coming technologies make many industry stakeholders nervous. Some technologies—self-driving trucks, delivery drones, blockchain, virtual reality—continue to threaten disruption down the road, but offer no real timetable for implementation in the supply chain. This makes it difficult for shippers to predict how and when these technologies will impact them, making it far easier to rely on a 3PL to provide up-to-date solutions.

#### FIGURE 6: 3PLs report sales and profit growth



(See Figure 8.)

#### **The Current 3PL Market**

Diverse service portfolios and a wide range of technology solutions have made 3PL partners indispensable for many shippers in recent years.

However, 3PL profits haven't kept pace with the level of growth as providers strive to keep rates down for their customers in the face of higher trucking and intermodal rates. While 35 percent of 3PLs report sales growth of more than 20 percent, only 25 percent report profit growth in excess of 20 percent (see Figure 6).

The influx of business has contributed to growth for many logistics providers. This dedication to affordable service did not go unnoticed by our surveyed shippers, hundreds of whom commented on the cost-effectiveness of their 3PL. Here are some examples:

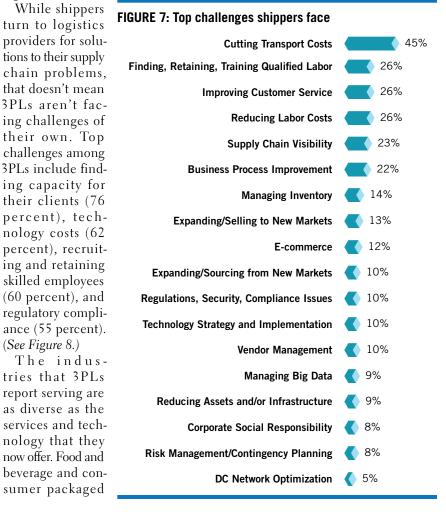
- "They help us keep the cost of transportation down."
- "They meet all our cost and service requirements."
- "They provide timely service and are cost effective."
- "Very friendly, reliable, and cost-effective partner."
- "Efficient service at a fair cost."
- "They worked diligently with us to drastically cut our transportation costs and streamline our transportation program."
- "Met all our needs by securing costeffective transportation."
- "They are about the relationships and not the money. They care about who they partner with and how to work well with them."

The diversity of services offered by

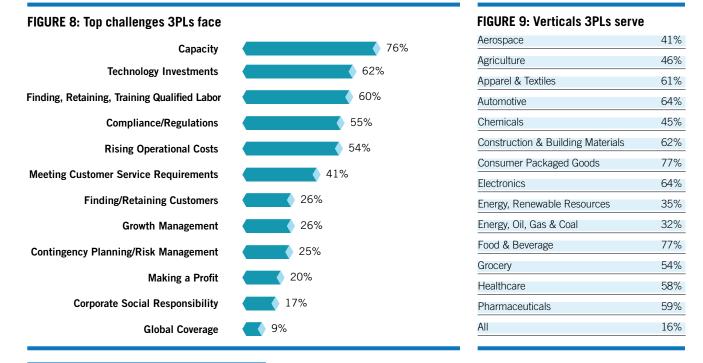
today's logistics providers reflects the broad range of supply chain challengess shippers struggle with. Transportation costs (45 percent), labor recruitment (26 percent), labor costs (26 percent), customer service (26 percent), and supply chain visibility (23 percent) rank among the top challenges that shippers are turning to 3PLs to solve in 2018 (see Figure 7).

goods tied at 77 percent as the largest verticals serviced. On the opposite end of the scale, 16 percent of 3PLs say they offer services to any vertical (see Figure 9.)

Customer service is a top priority for shippers in 2018, and 3PLs are delivering. Of note for 3PLs seeking new business, the shippers we surveyed note

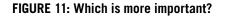


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#### FIGURE 10: Why partnerships fail







poor customer service (45 percent) and failed expectations (30 percent) as the top reasons for past failed partnerships with logistics providers (*see Figure 10*). In addition, 75 percent of shippers say that service is more important than price (*see Figure 11*).

Shippers note the following about the service levels provided by their third-party logistics providers:

- "The customer service and efficiency of our 3PL are unmatched in our region."
- Customer service is top notch and

their execution has been the most consistent across the board."

• "Customer service is elevated above all."

• "Their customer service exceeds our expectations, and the relationships they've made with our logistics representatives are exceptional."

• "Their customer service is above reproach."

• "Their passion for excellence and customer service are second to none."

• "They are responsive, follow through is excellent, and customer service is unmatched."

#### Volatility: The New Normal

For better or worse, the Trump administration is redefining relationships with major trade partners around the globe, leaving supply chain managers and logistics providers to deal with a host of new tariffs on products, components, and materials; broken trade agreements; and import and export hassles and regulations.

In addition, a slew of disruptive technologies hover just over the horizon, threatening to disrupt the way we manage our supply chains. Ocean and airfreight rates and capacity fluctuate wildly as providers try to compensate for market volatility. Truck driver shortages in the United States and abroad continue to threaten capacity and hold carriers back from expanding to meet demand.

#### **Bombarded by Risk**

Meanwhile, hurricanes, earthquakes, and other natural disasters continually threaten to disrupt the global supply chain. The same environmental threats causing this increase in disasters have consumers demanding sustainable supply chains behind the products they purchase.

Technology development and speedto-market today occurs at a faster rate than at any time in history. While the digitalization of supply chains supports increased visibility, efficiency, innovation, and globalization in nearly every vertical, it also opens stakeholders to cybersecurity risks.

Supply chain managers around the world are being bombarded by these risks, and more, every day. 3PLs offer the expertise, technology, and service diversity to help supply chain stakeholders mitigate these risks and survive in the volatile supply chain landscape that has become the new normal.





It's a boon year for third-party logistics providers offering innovative, flexible, and reliable solutions to meet shipper demands. Presented alphabetically, these are the 100 3PLs *Inbound Logistics* editors chose as the best of the best.

Search the 3PL Decision Support Tool for an even deeper dive: bit.ly/3PL-DST

#### A.N. Deringer

888-612-6239 | anderinger.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

Special Services: Direct to Store/Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Security Analysis, Consulting, Sustainability Technology Services: EDI, GTM, Optimization, Predictive Analytics, TMS, Visibility, WMS

#### **Agility Logistics**

714-617-6300 | agility.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt Warehousing Services: Transload, Fulfillment Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk Special Services: FTZ, Import/Export/Customs, Consulting Technology Services: EDI, Supply Chain Design, Visibility

#### **Alliance Shippers**

800-222-0541 | alliance.com

#### Asset/Non-Asset: Both Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale,Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Shared Svcs Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Momt VML

Subassembly, Crossdock, DC Mgmt, VMI, Fulfillment

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, FTZ, Import/ Export/Customs, Marketing/Customer Svc/Call Center, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: CRM/SRM, EDI, Optimization, TMS, Visibility, WMS

## Americold

808-888-4877 americold.com Asset/Non-Asset: Asset Areas Served: Global Markets Served: E-Commerce, Retail, Wholesale, Transportation Logistics Services: Integrated Logs., JIT, Inbound Logs., Logs. Process Reengineering, Inventory/Vendor Mgmt Warehousing Services: E-Commerce, Pick/Pack, Subassembly, X-dock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Rail, Bulk, Final Mile/White Glove

**Special Services:** Direct to Store, Direct to Home, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone GTM Global Trade Management IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload

#### **APL Logistics**

602-357-9100 | apllogistics.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Inventory Mgmt, Vendor Mgmt Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail Special Services: Direct to Store, FTZ, Import/ Export/Customs, Reverse Logistics/PLM, Contingency/Crisis Planning, Consulting, Labor

Mgmt, Sustainability Technology Services: EDI, ERP Integration,

GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

#### **Ascent Global Logistics**

800-614-1348 | ascentgl.com

Asset/Non-Asset: Both

Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Marketing/ Customer Svc/Call Center, Consulting Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, TMS, Visibility, WMS

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage

FTZ Foreign Trade Zone

GTM Global Trade Management

#### Approved Freight Forwarders

562-296-9863 | approved forwarders.com

Asset/Non-Asset: Asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: Integrated Logistics, JIT,

Inbound Logistics, Inventory Mgmt Warehousing Services: Pick/Pack, Crossdock, Transload, VMI, Fulfillment

Transportation Services: Small Package, LTL, TL, Intermodal, Ocean, Rail, DCC, Final Mile/ White Glove

**Special Services:** Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting

Technology Services: EDI, Sustainability, Visibility, WMS

#### Atlanta Bonded Warehouse

678-322-3120 | atlantabonded.com

Asset/Non-Asset: Asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package,

LTL, TL, Intermodal, Ocean, Rail, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload Armada

412-406-5700 | armada.net

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Retail,Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt

Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC Special Services: Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

#### Bender Group

775-788-8800 | bendergroup.com

Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

**Special Services:** Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

**Technology Services:** CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, TMS, Visibility, WMS

#### **BLG Logistics**

205-886-6183 | blg-logistics.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, DCC

Special Services: FTZ, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **Burris Logistics**

800-805-8135 burrislogistics.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: E-Commerce, Retail, Transportation Logistics Services: Inbound Logistics, Inventory/Vendor Mgmt Warehousing Services: E-Commerce, Pick/ Pack, X-dock, DC Mgmt, VMI, Fulfillment Transportation Services: LTL, TL Special Services: Direct to Store Technology Services: EDI, TMS, Visibility, WMS

#### CaseStack

855-638-3500 | casestack.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Retail Logistics Services: Integrated Logistics, Inbound Logistics, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment Transportation Services: LTL, TL, Intermodal, Ocean, Rail Special Services: Import/Export/Customs, Consulting, Sustainability Technology Services: ERP Integration, Optimization, TMS, Visibility, WMS

#### **BNSF Logistics**

855-481-9658 | bnsflogistics.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance Warehousing Services: DC Mgmt, Transload Transportation Services: Small Package, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

Special Services: FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Consulting Technology Services: CRM/SRM, EDI, ERP, Freight Payment/Claims/Auditing, Optimization, Sustainability

#### C.H. Robinson

320-491-0343 | chrobinson.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack,

Subassembly, Crossdock, VMI, Fulfillment

#### **Bolloré Logistics**

718-525-5038 | bollore-logistics.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Transportation Logistics Services: LLP/4PL, Integrated Logistics, Global Trade Svcs, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, VMI

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Bulk, DCC, Final Mile/White Glove

Special Services: FTZ, Import/Export/ Customs, Reverse Logistics/PLM, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, RFID, WMS

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/ White Glove

Special Services: Direct to Store, FTZ, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, Optimization, IoT/IIoT Enablement, TMS, Visibility

#### **CLX Logistics**

800-288-4851 | CLXlogistics.com

Asset/Non-Asset: Non-asset Areas Served: Global

Markets Served: Mfg, Retail, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Vendor Mgmt Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition

**Special Services:** FTZ, Import/Export/Customs, Reverse Logistics/ PLM, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, SC Design, TMS, Visibility, WMS

#### **Celadon Logistics Services**

317-972-7000 | celadonlogistics.com

#### Asset/Non-Asset: Asset

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

**Logistics Services:** LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove

Special Services: FTZ, Import/Export/Customs, Marketing/Customer Svc/ Call Center, Global Expansion, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

#### **Crane Worldwide Logistics**

888-870-2726 | craneww.com

Asset/Non-Asset: Both

Areas Served: Global, US/Canada/Mexico

Markets Served: Manufacturing, E-Commerce, Retail, Services/ Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, VMI, Fulfillment

#### Corporate Traffic Logistics

800-787-2334 | corporatetraffic.com

#### Asset/Non-Asset: Both

Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Vendor Mgmt Warehousing Services: Crossdock, Transload

Transportation Services: Air, LTL, TL, Intermodal, Rail

Special Services: Direct to Store, Direct to Home, Reverse Logistics/PLM Technology Services: EDI, ERP Integration, GTM, Optimization, TMS, Visibility

## **CRST Logistics**

319-390-6253 | crst.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Vendor Mgmt, Shared Svcs Warehousing Services: Crossdock Transportation Services: Air, LTL, TL, Intermodal, Rail, DCC, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, Reverse Logistics/PLM, Marketing/ Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: EDI, ERP Integration, Optimization, Supply Chain Design, TMS

#### **Coyote Logistics**

877-626-9863 | coyote.com

Asset/Non-Asset: Non-asset

Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Logistics

Process Reengineering, Inventory Mgmt, Vendor Mgmt Warehousing Services: Crossdock, Site Selection, VMI, Fulfillment Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/White Glove

**Special Services:** Direct to Store, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting, Sustainability

**Technology Services:** EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

**Transportation Services:** Air, LTL, TL, Intermodal, Ocean, DCC, Fleet Acquisition, Equipment/Drivers

**Special Services:** Direct to Store, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

**Technology Services:** CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, Visibility, WMS

### **CT Logistics**

216-267-2000 | ctlogistics.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Mfg, E-Commerce, Retail, Wholesale, Svs/Gov't, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, SC Finance, Shared Svcs Warehousing Services: DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Equipment/Drivers

**Special Services:** Direct to Store, Marketing/ Customer Svc/Call Center, Global Expansion, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, SC Design, IoT/IIoT Enablement, TMS, Visibility

#### CTSI-Global

888-836-5135 | ctsi-global.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Inbound Logistics, Supply Chain Finance

Warehousing Services: Site Selection Special Services: Consulting, Sustainability Technology Services: EDI, Optimization, Supply Chain Design, TMS, Visibility

#### **Distribution Technology**

704-587-5633 distributiontechnology.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale,Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Shared Svcs

Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC, Equipment/ Drivers, Final Mile/White Glove Special Services: Direct to Store, Consulting, Labor Mgmt

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, Visibility, RFID, WMS

#### **Dupré Logistics**

800-356-3659 | duprelogistics.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance,

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone

GTM Global Trade Management

#### **DHL Supply Chain**

877-277-1054 | logistics.dhl

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale,Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: LTL, TL, Intermodal,

Rail, Bulk, DCC, Equipment/Drivers **Special Services:** Direct to Store, FTZ, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **DF Young**

610-725-4000 | dfyoung.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Inbound Logistics, **DSC Logistics** 

847-398-6800 | dsclogistics.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/ Call Center, Security Analysis, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

Supply Chain Finance Warehousing Services: Site Selection Special Services: Consulting, Sustainability Technology Services: EDI, Optimization, Supply Chain Design, TMS, Visibility

Inventory Mgmt, Vendor Mgmt **Warehousing Services:** Crossdock, DC Mgmt, Transload, VMI **Transportation Services:** Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove **Special Services:** Direct to Store, Import/

IOT/IIOT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Sustainability

**Technology Services:** CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, RFID

VMI Vendor Managed Inventory WMS Warehouse Management System

**TMS** Transportation Management System

#### Use the 3PL Decision Support Tool SEARCH on any of these data points to match your requirements to the Top 100: *bit.ly/3PL-DST*

#### **Echo Global Logistics**

800-354-7993 | echo.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Process Reengineering, Payment Auditing/Processing, Vendor Mgmt, Shared Svcs Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile

Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svcs, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP, Freight Payment/Claims/Auditing, GTM, Optimization, Predictive Analytics, Sustainability, TMS, Visibility

#### **FedEx Supply Chain**

800-677-3110 | supplychain.fedex.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting, Sustainability Technology Services: EDI, Optimization, Predictive Analytics, Supply Chain Design, Visibility, WMS

#### **ELM Global Logistics**

631-233-3200 | elmlogistics.com

Asset/Non-Asset: Asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade, Inbound Logistics, Logistics Process Reengineering, SC Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store/Home, FTZ, Import/Export/Customs, Reverse/PLM, Mktg/ Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID

#### FLS Transportation Services

800-739-0939 | flstransport.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Inbound Logistics Transportation Services: TL, Intermodal, Final Mile/White Glove Special Services: Direct to Store, Consulting

#### Evans Distribution Systems

313-388-3200 | evansdist.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

**Logistics Services:** Integrated Logistics, JIT, Inbound Logistics, Supply Chain Finance, Inventory Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Final Mile/ White Glove

**Special Services:** Direct to Store, FTZ, Import/ Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt

Technology Services: CRM/SRM, EDI, ERP Integration, TMS, Visibility, RFID, WMS

#### **Fidelitone**

847-487-3300 | fidelitone.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Rail, DCC, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, Reverse Logistics/PLM, Marketing/ Customer Svc/Call Center, Global Expansion, Consulting, Labor Mgmt, Sustainability **Technology Services:** CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone

GTM Global Trade Manageme

GTM Global Trade Management

IOT/IIOT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload

#### **Freight Management**

714-632-1440 freightmanagement.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Transportation Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Supply Chain Finance, Vendor Mgmt

Warehousing Services: DC Mgmt, Site Selection

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, Reverse Logistics/PLM, Consulting Technology Services: EDI, ERP Integration, Optimization, TMS, Visibility

#### General Dynamics Information Technology

703-995-8700 | gdit.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: Pick/Pack, Subassembly, Crossdock, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **FW Logistics**

877-393-7483 | fwlogistics.com

Asset/Non-Asset: Asset Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: LTL, TL, Rail, DCC, Fleet Acquisition, Equipment/Drivers Special Services: Direct to Store, Reverse Logistics/PLM, Marketing/Customer Svc/ Call Center

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, RFID, WMS

#### Geodis

615-987-2524 | geodis.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability **Technology Services:** EDI, ERP Integration, GTM, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

#### GlobalTranz

866-275-1407 | globaltranz.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Mfg, E-Comm, Retail, Wholesale, Svs/Gov't, Transportation Logistics Services: LLP/4PL, Integrated Logs., JIT, Inbound Logs., Logistics Process Reengineering, SC Finance, Inventory/Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

**Transportation Services:** Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

**Special Services:** Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/PLM, Mktg/Customer Svc, Global Expansion, Security Analysis, Contingency Plans, Consulting, Sustainability **Technology Services:** CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, SC Design, IoT/IIoT, TMS, Visibility, RFID, WMS

#### **Holman Distribution**

253-872-7140 | holmanusa.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: Integrated Logistics, JIT, Inventory Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, Fulfillment Transportation Services: LTL, TL, DCC, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Reverse Logistics/PLM, Labor Mgmt Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, IoT/IIoT Enablement, TMS, WMS

#### J.B. Hunt

479-820-0000 | jbhunt.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/ Call Center, Security Analysis, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### Kane Is Able

570-558-5113 | kaneisable.com

#### Asset/Non-Asset: Both Areas Served: US only

Markets Served: Os only Markets Served: Manufacturing, E-Commerce, Retail, Services/Government, Transportation Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, LTL, TL, Intermodal, Rail, DCC

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

#### **Johanson Transportation Service**

800-742-2053 | johansontrans.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Manufacturing, Retail, Wholesale Logistics Services: Integrated Logistics, JIT,

Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Vendor Mgmt

Warehousing Services: Crossdock, Site Selection, Transload

#### **KAG Logistics**

800-536-3638 | kaglogistics.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Transportation Logistics Services: LLP/4PL, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt Warehousing Services: Transload, VMI Transportation Services: Rail, Bulk, DCC,

#### KDL (Keystone Dedicated Logistics)

877-535-7717 | kdlog.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Wholesale Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Supply Chain Finance

Warehousing Services: Crossdock, Transload Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Consulting

Technology Services: CRM/SRM, EDI, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting, Sustainability Technology Services: CRM/SRM, EDI, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility

Final Mile/White Glove **Special Services:** Marketing/Customer Svc/ Call Center, Contingency/Crisis Planning, Consulting **Technology Services:** EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility

#### Kenco

800-758-3289 | kencogroup.com

Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Services Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Security Analysis, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS Landstar System

Asset/Non-Asset: Non-asset

Transportation

Logistics, JIT

VMI, Fulfillment

877-696-4507 | landstar.com

Areas Served: Global, US/Canada/Mexico

Retail, Wholesale, Services/Government,

Logistics Services: LLP/4PL, Integrated

Subassembly, Crossdock, DC Mgmt, Transload,

Warehousing Services: Pick/Pack,

Transportation Services: Air, LTL, TL,

Special Services: Direct to Store, Import/

Export/Customs, Reverse Logistics/PLM,

Contingency/Crisis Planning, Consulting

Technology Services: CRM/SRM, EDI,

Intermodal, Ocean, Rail, Bulk

Optimization, TMS, Visibility

Markets Served: Manufacturing, E-Commerce,

#### Knight-Swift Transportation

800-489-2000 | knight-swift.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Shared Services

Warehousing Services: Crossdock, Transload Transportation Services: LTL, TL, Intermodal, DCC, Equipment/Drivers

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Consulting, Sustainability

**Technology Services:** CRM/SRM, EDI, ERP Integration, Optimization, Supply Chain Design, TMS, Visibility, WMS

#### **LEGACY Supply Chain Services**

877-289-0576 | legacyscs.com

Asset/Non-Asset: Both

Areas Served: Global

Markets Served: Mfg, E-Commerce, Retail, Wholesale, Transportation Logistics Services: Integrated Logistics, Global Trade, Inbound Logistics, Logistics Process Reengineering, SC Finance, Inventory, Vendor Mgmt Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Equipment/Drivers, Final Mile/White Glove

Special Services: Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/ PLM, Security Analysis, Contingency Plans, Consulting, Sustainability Technology Services: EDI, GTM, SC Design, TMS, Visibility, RFID, WMS

#### **Mallory Alexander International**

800-257-8464 | mallorygroup.com

#### Asset/Non-Asset: Non-asset

Areas Served: Global

Markets Served: Mfg, E-Comm, Retail, Wholesale, Services/Government Logistics Services: LLP/4PL, Integrated Logs., JIT, Global Trade, Inbound Logs., Logistics Process Reengineering, SC Finance, Inventory/Vendor Mgmt Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Pkg, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/ PLM, Mktg/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, GTM, Optimization, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone GTM Global Trade Management IOT/IIOT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload TMS Transportation Management System VMI Vendor Managed Inventory WMS Warehouse Management System

**Lynden** 888-596-3361 | lynden.com

> Asset/Non-Asset: Both Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Vendor Mgmt

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Contingency/ Crisis Planning, Consulting, Sustainability Technology Services: EDI, Visibility, RFID

#### Loup

800-303-4544 | louplogistics.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Svs/Government, Transportation Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: X-dock, DC Mgmt, Site Selection, Transload, VMI Transportation Services: LTL, TL, Intermodal, Rail, Bulk,

Final Mile/White Glove

**Special Services:** Direct to Store, Contingency Planning, Consulting **Technology Services:** EDI, Optimization, Predictive Analytics, SC Design, Visibility

#### Use the 3PL Decision Support Tool SEARCH on any of these data points to match your requirements to the Top 100: *bit.ly/3PL-DST*

#### **Matson Logistics**

877-647-8782 | matson.com

#### Asset/Non-Asset: Both Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government,

Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Inventory Mgmt, Vendor Mgmt Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: LTL, TL, Intermodal, Ocean, Rail, DCC

Special Services: Direct to Store, FTZ, Import/ Export/Customs, Global Expansion, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

#### Miller Intermodal Logistics Services

601-709-8000 | MILS3PL.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Transportation Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Crossdock, Site Selection, Transload, VMI Transportation Services: LTL, TL, Intermodal,

Rail, Bulk, DCC, Equipment/Drivers **Special Services:** Reverse Logistics/PLM, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability **Technology Services:** EDI, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility

#### **MD** Logistics

317-838-8900 | mdlogistics.com

#### Asset/Non-Asset: Asset Areas Served: US only Markets Served: E-Commerce, Retail, Wholesale, Transportation Logistics Services: Integrated Logistics, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory/Vendor Mgmt Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, VMI, Fulfillment

#### NFI

877-544-5835 | nfiindustries.com

#### Asset/Non-Asset: Both

Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, SC Finance, Inventory Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

#### **Odyssey Logistics & Technology**

855-412-0200 | odysseylogistics.com

#### Asset/Non-Asset: Both

Areas Served: Global

Markets Served: Manufacturing, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: Crossdock, Site Selection, Transload, VMI

#### **ODW** Logistics

614-549-5000 | odwlogistics.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs **Warehousing Services:** E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment **Transportation Services:** Small Package, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Labor Mgmt Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, TMS, Visibility, RFID, WMS

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/ White Glove

**Special Services:** Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers Special Services: Direct to Store, FTZ, Import/ Export/Customs, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

Acquisition, Equipment/Drivers **Special Services:** Direct to Store, FTZ, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Security Analysis, Consulting, Labor Mgmt

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, RFID, WMS

#### **Penske Logistics**

800-800-5290 | penskelogistics.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Mfg, E-Comm, Retail, Wholesale, Svs/Gvt, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, SC Finance, Inventory Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Fulfillment Transportation Services: Small Package, LTL, TL, Intermodal, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/ PLM, Contingency Plans, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP, GTM, Optimization, Predictive

#### Analytics, SC Design, IoT/IIoT, TMS, Visibility, RFID, WMS

#### **Pilot Freight Services**

800-447-4568 | pilotdelivers.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico

Markets Served: Manufacturing, E-Commerce, Retail, Services/Government, Transportation Logistics Services: Integrated Logistics, Global Trade Svcs, Inbound Logistics, Inventory Mgmt Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, VMI, Fulfillment

Transportation Services: Air, TL, Intermodal, Ocean, Bulk, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Consulting Technology Services: CRM/SRM, EDI, ERP Integration, GTM, TMS, Visibility, WMS

#### **PLS Logistics Services**

888-814-8486 | plslogistics.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Services/Government Logistics Services: JIT, Inbound Logistics, Supply Chain Finance, Inventory/Vendor Mgmt Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting

Technology Services: EDI, Optimization, Predictive Analytics, Supply Chain Design, IoT/ **IIoT Enablement, TMS, Visibility** 

#### Performance Team

866-775-5120 | performanceteam.net

#### Asset/Non-Asset: Both

Areas Served: US only

Markets Served: E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, Inbound Logistics, Logistics Process Reengineering, Inventory/Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Intermodal, Rail, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store/Home, FTZ, Reverse, Mktg/Cust. Svc, Security Analysis, Contingency Plans, Consulting, Sustainability Technology Services: CRM/SRM, EDI, ERP, Optimization, SC Design, TMS, Visibility, RFID, WMS

#### **Port Jersey Logistics**

609-495-1300 | portjersey.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Intermodal, DCC, Final Mile/White Glove Special Services: Direct to Store, Reverse

Logistics/PLM, Consulting Technology Services: CRM/SRM, EDI, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

#### **Purolator International**

888-511-4811 | purolatorinternational.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Mfg, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated

Logistics, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory/

**CRM/SRM** Customer/Supplier Relationship Mgmt **DCC** Dedicated Contract Carriage FTZ Foreign Trade Zone **GTM** Global Trade Management

#### Vendor Mgmt

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload

Special Services: Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/PLM, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

#### Use the 3PL Decision Support Tool SEARCH on any of these data points to match your requirements to the Top 100: *bit.ly/3PL-DST*

#### Port Logistics Group

877-901-6472 portlogisticsgroup.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Shared Services

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Package, LTL, TL, Intermodal, Rail, Bulk, DCC, Equipment/ Drivers, Final Mile/White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Reverse Logistics/PLM, Sustainability Technology Services: EDI, ERP Integration,

Optimization, TMS, Visibility, RFID, WMS

#### **Rakuten Super Logistics**

866-955-7793 | rakutensl.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: E-Commerce, Retail, Wholesale, Transportation Logistics Services: Global Trade Svcs, Inbound Logistics, Inventory Mgmt Warehousing Services: E-Commerce, Pick/

#### ProTrans

317-240-4100 | protrans.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering,

Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack,

Subassembly, Crossdock, Transload, VMI, Fulfillment

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Equipment/Drivers

Special Services: FTZ, Import/Export/Customs, Reverse Logistics/PLM, Consulting Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, WMS

Pack, Subassembly, Crossdock, DC Mgmt, VMI, Fulfillment **Transportation Services:** Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk **Special Services:** Import/Export/Customs, Consulting

Technology Services: CRM/SRM, ERP Integration, TMS, RFID, WMS

#### Rinchem

505-342-4395 | rinchem.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone GTM Global Trade Management Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Equipment/Drivers, Final Mile/White Glove Special Services: FTZ, Import/Export/ Customs, Reverse Logistics/PLM, Consulting, Sustainability Technology Services: EDI, ERP Integration,

Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, WMS

IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload **R2 Logistics** 

214-451-4671 | r2logistics.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: EDI, TMS, Visibility

#### **Regal Logistics**

253-922-2250 | regallogistics.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, DCC, Equipment/ Drivers, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, TMS, Visibility, RFID, WMS

#### **ROAR Logistics**

716-983-7878 | roarlogistics.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Transportation Logistics Services: Global Trade Svcs, Inbound Logistics Warehousing Services: Pick/Pack, Subassembly, Crossdock, Transload, Fulfillment Transportation Services: LTL, TL, Intermodal, Ocean Special Services: Import/Export/Customs, Consulting Technology Services: EDI, Optimization, TMS

#### **RRD Logistics Solutions**

877-744-3818 | dls-ww.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, TMS, Visibility, WMS

#### **Romark Logistics**

908-789-2800 | romarklogistics.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated

Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs **Warehousing Services:** E-Commerce, Pick/

Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

#### Ruan

866-782-6669 | ruan.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale,Transportation Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack, Subassembly, Crossdock, Site Selection, Transload, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Import/ Export/Customs, Reverse/PLM, Marketing/ Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, WMS Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### Ryder

305-500-3161 | ryder.com

Asset/Non-Asset: Asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/

Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: LTL, TL, Intermodal,

Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/ PLM, Marketing/Customer Svc/Call Center, Global Expansion, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### Saddle Creek Logistics

888-878-1177 | sclogistics.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, DCC Special Services: Direct to Store, Direct to Home, FTZ, Reverse Logistics/PLM, Marketing/ Customer Service/Call Center, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, TMS, Visibility, RFID, WMS

#### Schneider

920-592-4200 | schneider.com

Asset/Non-Asset: Both

Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: CRM/SRM, EDI, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **Shippers Group**

678-981-3577 | shipperswarehouse.com

#### Asset/Non-Asset: Both

Areas Served: US only

Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Intermodal, Rail, DCC, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **SEKO Logistics**

630-919-4800 | sekologistics.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Final Mile/ White Glove

**Special Services:** Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, WMS

#### **Sunset Transportation**

314-756-8580 | sunsettrans.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt

Warehousing Services: Crossdock, Site Selection, Transload, VMI

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Final Mile/White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility Seldat

732-348-0000 | seldatinc.com

Asset/Non-Asset: Asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, VMI, Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **Syfan Logistics**

855-287-8485 | syfanlogistics.com

#### Asset/Non-Asset: Both

Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: JIT, Inbound Logistics Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers

Special Services: Consulting

Technology Services: EDI, Optimization, TMS, Visibility

#### syncreon

248-377-4700 | syncreon.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site

#### TransGroup Global Logistics

206-244-0330 | transgroup.com

Asset/Non-Asset: Non-asset Areas Served: Global

Markets Served: Mfg, E-Commerce, Retail, Wholesale, Services/Gov't, Transportation Logistics Services: Integrated Logs., JIT, Global Trade, Inbound Logs., Logs. Process Reengineering, Inventory/Vendor Mgmt Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Small Pkg, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/ White Glove

Special Services: Direct to Store/Home, FTZ, Im/Ex/Customs, Reverse/PLM, Consulting, Sustainability

Technology Services: EDI, ERP Integration, GTM, TMS, Visibility, RFID, WMS Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Final Mile/White Glove

**Special Services:** Direct to Store, Direct to Home, Import/Export/Customs, Reverse Logistics/PLM, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Predictive Analytics, Supply Chain Design, TMS, WMS

#### Transplace

866-413-9266 | transplace.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, Retail Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Vendor Mgmt, Shared Svcs

Warehousing Services: Pick/Pack, Subassembly, Crossdock, Transload, VMI Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, Final Mile/

White Glove Special Services: FTZ, Import/Export/Customs,

Contingency/Crisis Planning, Consulting, Sustainability

Technology Services: EDI, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility

#### **Taylored Services**

844-746-4833 | tayloredservices.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Transportation Logistics Services: LIP/4PL, Inbound Logistics Warehousing Services: Pick/Pack, Subassembly, DC Mgmt, Transload, VMI, Fulfillment, X-dock Transportation Services: LTL, TL, Intermodal, Ocean, Rail

Special Services: Direct to Store/Home, Reverse/ PLM, Mktg/Customer Svc, Consulting, Labor Mgmt Technology Services: WMS

#### Tucker Company Worldwide

856-317-9600 | tuckercompany.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Mfg, E-Commerce, Retail, Wholesale, Svs/Gov't, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Vendor Mgmt Warehousing Services: Crossdock, Site Selection, Transload Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Equipment/

Drivers, Final Mile/White Glove Special Services: Direct to Store, Reverse/

PLM, Security Analysis, Contingency Plans, Consulting

Technology Services: EDI, ERP, TMS, Visibility

#### **Transportation Insight**

828-485-5000 | transportationinsight.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/ Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

**Technology Services:** EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

CRM/SRM Customer/Supplier Relationship Mgmt DCC Dedicated Contract Carriage FTZ Foreign Trade Zone GTM Global Trade Management IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload TL Truckload

#### **Use the 3PL Decision Support Tool** SEARCH on any of these data points to match your requirements to the Top 100: bit.ly/3PL-DST

#### Universal

586-467-1457 | UniversalLogistics.com

Asset/Non-Asset: Both Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack,

Subassembly, Crossdock, DC Mgmt, Transload, VMI, Fulfillment

Transportation Services: Air, TL, Intermodal, Ocean, DCC, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Import/ Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### UTXL

800-351-2821 | UTXL.com

Asset/Non-Asset: Non-asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Shared Svcs Warehousing Services: Crossdock Transportation Services: LTL, TL, Intermodal, Bulk, DCC, Equipment/Drivers Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility

#### Unyson

314-819-6300 | unyson.com

Asset/Non-Asset: Non-asset Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs

Warehousing Services: E-Commerce, Crossdock, Site Selection, Transload, VMI,

#### UPS Supply Chain Solutions

502-345-3212 | ups.com

Asset/Non-Asset: Both Areas Served: Global Markets Served: Manufacturing, E-Commerce, Retail

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mamt

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

#### **Verst Logistics**

859-485-1212 | verstlogistics.com

Asset/Non-Asset: Asset Areas Served: US/Canada/Mexico Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment

Fulfillment

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Final Mile/White Glove Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Security Analysis, Contingency/Crisis Planning, Consulting, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS

Transportation Services: Small Package, Air, LTL, TL, Intermodal, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers Special Services: Direct to Store, Direct to Home, Reverse Logistics/PLM, Marketing/ Customer Svc/Call Center, Contingency/ Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, **Optimization, Predictive Analytics, Supply Chain** Design, TMS, Visibility, WMS

**CRM/SRM** Customer/Supplier Relationship Mgmt **DCC** Dedicated Contract Carriage FTZ Foreign Trade Zone

**GTM** Global Trade Management

IoT/IIoT Internet of Things/Industrial Internet of Things LLP Lead Logistics Provider LTL Less Than Truckload **TL** Truckload

#### Veritiv

770-797-4734 | veritivcorp.com

Asset/Non-Asset: Both Areas Served: US/Canada/Mexico Markets Served: Transportation Logistics Services: Integrated Logistics, JIT, Inbound Logistics, Supply Chain Finance Warehousing Services: Pick/Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, LTL, TL, Intermodal, Rail, DCC Special Services: Direct to Store, Consulting, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, Optimization, Predictive Analytics,

Integration, Optimization, Predictive Analytics Supply Chain Design, TMS, Visibility, WMS

#### WSI (Warehouse Specialists, LLC)

920-831-3700 | wsinc.com

Asset/Non-Asset: Asset

Areas Served: US only Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mamt, Shared Svcs

Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

**Special Services:** Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability

Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS

#### **Wagner Logistics**

816-421-3520 | wagnerlogistics.com

Asset/Non-Asset: Both Areas Served: US only Markets Served: E-Commerce, Retail, Wholesale, Transportation Logistics Services: Integrated Logistics, Inbound Logistics, Inventory Mgmt Warehousing Services: E-Commerce, Pick/

#### **Werner Logistics**

402-895-6640 | werner.com

Asset/Non-Asset: Asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, Retail, Wholesale, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade Svcs, Inbound Logistics, Logistics Process Reengineering, Supply Chain Finance, Inventory Mgmt, Vendor Mgmt

Warehousing Services: Pick/Pack, Subassembly, Crossdock, Site Selection, Transload

#### Yusen Logistics (Americas)

800-414-3895 | yusen-logistics.com

Asset/Non-Asset: Non-asset Areas Served: Global, US/Canada/Mexico Markets Served: Manufacturing, Retail, Services/Government, Transportation Logistics Services: LLP/4PL, Integrated Logistics, JIT, Inbound Logistics, Logistics Process Reengineering, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: Pick/Pack, Subassembly, Crossdock, Transload, VMI,

Fulfillment

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk Special Services: FTZ, Import/Export/Customs, Reverse Logistics/PLM, Marketing/Customer Svc/Call Center, Consulting, Sustainability Technology Services: EDI, GTM, Optimization, Supply Chain Design, TMS, Visibility, RFID, WMS Pack, Subassembly, Crossdock, DC Mgmt, Fulfillment

Transportation Services: Small Package, LTL, TL, Intermodal, DCC, Equipment/Drivers Special Services: Direct to Home, Reverse Logistics/PLM, Consulting, Labor Mgmt Technology Services: CRM/SRM, EDI, TMS, Visibility, WMS

Transportation Services: Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Fleet Acquisition, Equipment/Drivers, Final Mile/ White Glove

Special Services: Direct to Store, Direct to Home, FTZ, Import/Export/Customs, Reverse Logistics/PLM, Global Expansion, Contingency/ Crisis Planning, Consulting, Sustainability Technology Services: CRM/SRM, EDI, Optimization, Predictive Analytics, Supply Chain Design, TMS, Visibility, RFID

#### **XPO Logistics**

844-742-5976 | xpo.com

Asset/Non-Asset: Both Areas Served: Global

Markets Served: Manufacturing, E-Commerce, Retail, Wholesale, Services/Government, Transportation

Logistics Services: LLP/4PL, Integrated Logistics, JIT, Global Trade, Inbound Logistics, Logistics Process Reengineering, SC Finance, Inventory Mgmt, Vendor Mgmt, Shared Svcs Warehousing Services: E-Commerce, Pick/ Pack, Subassembly, Crossdock, DC Mgmt, Site Selection, Transload, VMI, Fulfillment Transportation Services: Small Package, Air, LTL, TL, Intermodal, Ocean, Rail, Bulk, DCC, Equipment/Drivers, Final Mile/White Glove Special Services: Direct to Store/to Home, FTZ, Im/Ex/Customs, Reverse Logistics/PLM, Mktg/ Customer Svc/Call Center, Global Expansion, Security Analysis, Contingency/Crisis Planning, Consulting, Labor Mgmt, Sustainability Technology Services: CRM/SRM, EDI, ERP Integration, GTM, Optimization, Predictive Analytics, Supply Chain Design, IoT/IIoT Enablement, TMS, Visibility, RFID, WMS



rom truckload capacity constraints to the intricacies of trade compliance, the global supply chain presents shippers with an ever-shifting set of logistics conundrums. That's when they turn to the experts: third-party logistics (3PL) providers.

Logistics is what 3PLs do. By handling a portion or all of a company's transportation and logistics operations, 3PLs help shippers deal with a complicated and essential part of their business. When companies know their supply chain is in competent hands, they're free to focus on what they do best–customer service, production, and profitability.

Each year, the *Inbound Logistics* Readers' Choice Top 10 3PL Excellence survey gives shippers the chance to give a shout-out to providers that have taken on so much of their load.

Approximately 13,000 voters responded to the 2018 survey and detailed the hallmarks of white-glove service: attentiveness, reliability, flexibility, and ability to execute.

#### **Survey Says**

With such a diverse and robust sampling of industries and job titles giving feedback, *Inbound Logistics*' annual survey provides a widely varied analysis of today's global supply chain.

From procurement to transportation management, manufacturing to retail, shippers from all links of the supply chain across 55 different countries chimed in, including supply chain decision-makers from household names such as Amazon, Apple, Ford Motor Company, General Electric, Hershey, IKEA, Kimberly-Clark, Pfizer, Starbucks, Target, Toyota, Walmart, and Unilever.

Those companies spend millions on transportation and logistics services each year from logistics providers like those honored here. (See About the Survey Respondents on page 116 and Vote of Thanks on page 124 for more background on this year's voters.)

With 2017 bringing extreme weather events and 2018 ushering in global trade tensions, 3PLs need to remain reliable to ensure seamless and solvent supply chains. The most laudable providers offer experience, innovation, technology solutions, and the global connections necessary to keep shipments moving.

#### **Service Reigns**

Overall, shippers prioritize service–75 percent of survey respondents rate service as more important than price. Meanwhile, only 25 percent say price is their main concern. Forty-five percent rate poor customer service as the reason 3PL partnerships fail.

Year after year, the *IL* 3PL survey reveals the pivotal role customer service plays in shipper supply chains. The best partnerships are not always the cheapest, but they get the job done every time. AND THE WINNERS ARE...



READERS

## TOP 10 3PL Excellence Awards

#### ONES TO WATCH

These 3PLs did not receive enough votes to place on this year's Top 10 list, but they have a large following among our readers.

- Allen Lund
- Amazon FBA
- Coyote
- DHL
- Dupré
- OIÁ
- PLS
- Ryder
- Saddle Creek
- Schneider
- Uber
- Unishippers
- Yusen

#### **ABOUT THE SURVEY RESPONDENTS**

F	υ	Ν	С	Т	1	O	Ν	

Logistics/distribution	34%
Corporate	30%
Supply chain/purchasing	15%
Transportation management	12%
Operations	<b>9</b> %

#### INDUSTRY

Retail/e-commerce/wholesale	47%
Manufacturing	39%
Services	14%

#### ANNUAL TRANSPORT/LOGISTICS SPEND

\$10-\$49 million	39%
More than \$50 million	26%
\$1-\$10 million	22%
Less than \$1 million	13%

SERVICES READERS BUY	
Motor freight (TL/LTL)	83%
Third-party logistics (3PL), contract logistics	72%
Small package delivery, expedited freight, express services	66%
Warehousing & DC services	66%
Supply chain technology, software/systems	56%
Rail, rail intermodal	53%
Air freight	<b>49</b> %
Intl. shipping, freight forwarding	<b>49%</b>
Ocean, ocean intermodal	44%
Materials handling systems, equipment, forklifts	35%
Site, port, or facility selection	30%
Fleet operations, dedicated contract carriage	25%
Transportation equipment	20%
Packaging/labeling systems	<b>9</b> %

#### **IN THEIR OWN WORDS**

A SAMPLING OF READER COMMENTS

"Sunset handles our needs, getting the best prices and smoothly getting our elevators shipped from manufacturers." - Advantage Elevator

"GlobalTranz is on top of everything. Manufacturing a commodity product means I need to be competitive all the time. GlobalTranz is willing to work with me on price when necessary, keep me up to date when loads are time sensitive, and the whole team is just a blast to work with." - Belco Forest Products

"Kenco is an excellent supply chain partner and very customer and patient focused." - Bracco Diagnostics Inc.

"J.B. Hunt is always on top of its game, offering flexibility and great communication." - Branded Spirits USA

"C.H. Robinson has gone way above and beyond helping me figure out logistics. Every single part of C.H. Robinson has been a delight to work with, and as my company grows, it will be in part because they took the time to help me in my first days. C.H. Robinson has treated me like gold." - Equiventurous LLC

"Echo is my number one. If there is a problem they handle it from start to finish; they file all claims and disputes for us. We never have to touch a thing. We provide them with the information, and their reps go to bat for us. It is great to know they are always in our corner." - GMG Products LLC

"Werner always meets or exceeds our demands."

– Kyrox

## WHAT IS MORE IMPORTANT?

Service **75%** Price **25%** 

#### WHAT IS THE #1 REASON 3PL RELATIONSHIPS FAIL?\*

Poor customer service	45%
Failed expectations	30%
Cost	10%
More competitive options	7%
Loss of control	7%
Cultural dissimilarities	1%

\*Note: Some respondents selected multiple answers.

Source: IL Top 10 3PL survey

READERS' CHOICE

# TOP 10 3PL Excellence Awards



## **Echo Global Logistics**

*WHY THEY WON:* At Echo, service and technology combine to create a leading 3PL. The logistics sector is on an impressive technology growth

trajectory, and Echo has remained at the forefront of this growth with its increased technology investment and ongoing innovation.

"Our strong client partnerships helped us evolve our offerings by designing unique solutions to address their challenging and ever-changing needs," says Doug Waggoner, chairman of the board of directors and chief executive officer. "This helps differentiate us in the marketplace and allows us to build stronger relationships with our customers."

Austin Ryan, logistics manager at Stonecrop Technologies, praises the 3PL for being a reliable partner. "Transparency and the desire to drive constant improvement are keys to any successful partnership, and you'll get both with Echo. Their ability to apply data-driven analytics to develop overall strategic initiatives is invaluable, and as our company has continued to grow, Echo has continued to excel."

Customers commend Echo for its stellar customer service, communication, and competitive rates. "Our mission is to exceed client expectations and be the first choice for carrier partners," says Waggoner. "The transportation sector is a highly competitive, rapidly expanding industry, where our employees' experience, combined with our extensive network and proprietary technology, help us deliver unrivaled results."



Doug Waggoner Chairman and CEO

CLIENT ROSTER: ACTION GYPSUM SUPPLY ARCHWAY CHOLULA HOT SAUCE CULLIGAN INTERNATIONAL GREENHECK JOHNSTONE SUPPLY MONSTER BEVERAGE STONECROP

## Transplace

WHY THEY WON: Transplace leverages its deep vertical expertise, scale, and proprietary technology to deliver on the promise of strong execution and value delivery to the community of shippers that move more than \$7.5-billion worth of freight through its logistics platform annually.

"Sonoco selected Transplace because of its scale, strong engineering capabilities, and knowledge of the North American freight network," says Richard Wynne, global sourcing director at Sonoco. "The partnership has added significant value to our organization."

"We are a tireless advocate for shippers, working closely not only to ensure that their logistics networks are optimized to perform at the highest possible service level with the lowest possible landed cost, but also to be a partner in continuous improvement and innovation, so that their networks evolve to meet the ever-increasing demands of their customers," says Transplace CEO Frank McGuigan.

The 3PL recognizes challenges the shipping community faces with evolving consumer buying patterns, a greater need for visibility, and velocity in their networks.

"The next generation of network management is upon us, and shippers need objective, transparent partners that bring the industry's best technology and expertise to lead them through these changing times," says McGuigan.



Frank McGuigan CEO

CLIENT ROSTER: BAKER HUGHES BASF NESTLÉ WATERS DEL MONTE BORG WARNER CALUMET CAMPBELL SOUP CUMMINS HUHTAMAKI JSG CORPORATION

# TOP 10 3PL Excellence Awards

READERS' CHOICE



## J.B. Hunt Transport Services

WHY THEY WON: J.B. Hunt forges long-term relationships with customers and includes supply chain management as an integral part of its strategy. The 3PL helps shippers drive out cost and adds value and functionality.

"Today's supply chain customers are adapting to the growing expectations of their consumers. J.B. Hunt customers expect full visibility, shorter delivery windows, and a seamless customer experience," says Shelley Simpson, executive vice president and chief commercial officer. "They need actionable, real-time data and reliable capacity from a company they can trust to get the job done."

Utilizing an integrated, multimodal approach, the 3PL provides capacityoriented solutions centered on delivering customers value and industry-leading service. The company's technology solution, J.B. Hunt 360, has seen significant growth, as the company continues expanding its capabilities to provide shippers and carriers with a better, streamlined platform for doing business. Customers notice and praise the 3PL for its great service and communication, competitive rates, and dependability. "They are always on top of their game, offering flexibility and great communication," a customer says.

On-time deliveries are another strong point for the 3PL. "J.B. Hunt takes care of our transportation needs and goes the extra mile to get carriers in on time," says one customer. Another customer agrees, "They truly take ownership of the freight tendered to them and make sure containers are delivered within the timeline published."



Shelley Simpson Executive Vice President and Chief Commercial Officer



James Gagne President and CEO

CLIENT ROSTER:

CATH KIDSTON DANAHER DIPPIN' DOTS ESCALADE SPORTS JAGUAR/LAND ROVER KELLOGG'S PEAK SCIENTIFIC REISS TRUGOLF

## **SEKO Logistics**

WHY THEY WON: SEKO Logistics stands out because of its people, technology, proactive attitude, and attention to customer service. "Our global network provides the infrastructure to meet the growing global demands of our client base and, as a mid-sized and global 3PL, we are small enough to care, yet, we have a large enough network to scale," says President and CEO James Gagne.

Customers praise the 3PL for its attention to detail and customer service. "With a robust plan for expansion, we want to have a relationship with a partner and carrier that can grow with us," says Mason Jones, marketing director at TruGolf.

As consumer buying expectations rapidly change and disrupt traditional

supply chains, SEKO has been successful by listening to its clients and continuing to develop omnichannel logistics and white-glove solutions that emphasize the customer experience and customer demand, rather than supply.

"At our core, we are a technologyenabled, demand chain management logistics provider," says Gagne. "We believe the future is not solely comprised of being a one-stop shop logistics company with assets all over the world.

"It's not about being everywhere," he adds. "It's about having the right people, partnerships, and technology to create the best client experience possible." READERS

# TOP 10 3PL Excellence Awards

## **Werner Logistics**

WHY THEY WON: Werner Logistics is supported by leading-edge technology, experienced professionals, and an extensive global network to manage the shipping needs of customers.

"Werner Logistics was able to react to our problem quickly, helping us minimize the impact to our end customer," says one customer. "When I contacted them, I had all the confidence they would provide solutions and options."

The 3PL helps shippers manage supply chain costs using optimal modes, schedules, and its vast partner carrier network, in addition to its asset-based resources for a wide range of capacity solutions.

"Werner continues to support our customers with truckload services in the middle-mile segment of the home delivery business, utilizing our extensive asset-based capabilities," says President and CEO Derek Leathers. "We support our own finalmile services network and those of our strategic partners with capacity and expedited services. This has been a fast-growing part of our asset division growth and we consider this a key advantage to our overall service offering."



Derek Leathers President and CEO

CLIENT ROSTER: DOLLAR GENERAL THE HOME DEPOT TARGET WALMART

## C.H. Robinson

*WHY THEY WON:* As supply chains grow in both size and complexity, transportation management technology is an important way C.H. Robinson helps shippers gain a competitive advantage and exceed its customers' expectations.

"We have the largest pool of capacity in North America so we can match and manage the best carriers of all sizes to optimize the supply chain and ensure reliability for our customers," says CEO John Wiehoff. "We continue to evolve our technology with an eye toward speed and efficiency—helping our people do more, think more, and solve more complex supply chain challenges."

Customers praise the 3PL for its reliability, technology, and customer service. "Our C.H. Robinson team is consistently working with us to bring value-added solutions to our needs to better service our customers. We would not be leading the market if not for our CHR team," says one LTL customer.

The 3PL is focusing on what the innovative supply chain of the future will look like, and recognizes it will take people, processes, and technology to meet current and future challenges.

"The ELD mandate, combined with an already tight capacity market, has really heightened reassessments of desirable freight and appropriate pricing," says Wiehoff. "Organized and efficient loading and unloading times will become even more important.

"Both carriers and shippers are analyzing their networks and processes to identify and solve capacity shortages," he adds. "C.H. Robinson has the largest pool of quality, reliable capacity in North America, with a network of more than 73,000 active contract drivers."



John Wiehoff CEO

CLIENT ROSTER: TARGET QUEST DIAGNOSTICS DOLLAR GENERAL BLUE RIDGE PRODUCT SOLUTIONS

# TOP 10 3PL Excellence Awards

READERS' CHOICE

## Kenco

WHY THEY WON: Kenco is the largest woman-owned third-party logistics company in the United States and one of the only 3PLs that offers an in-house, vertically integrated suite of services.

"We are a nationally recognized leader in innovation, being one of the first and only U.S. 3PLs to establish a dedicated innovation lab," says President and CEO Denis Reilly. "To help customers respond to the changing market demands, operational needs, and competitive pressures, Kenco invested in its technical solution and design capabilities by adding talent from companies such as Amazon, Tesla, and other global 3PLs."

Kenco offers the scale and capabilities of a large corporation,

along with customer service focused on long-term value and entrepreneurial agility. "For 68 years, our agility, customer dedication, and commonsense solutions have driven uncommon value and built relationships that span decades," says Reilly.

"We have a strong partnership with Kenco," says one customer. "The Kenco employees at our sites care about us as a company and care about serving our customers' needs."

Other customers applaud the 3PL's technology, execution, and procurement capabilities. "They are honest and seem to care about their employees," says another customer. "Kenco always strives to find ways to serve customers better and save them money."



Denis Reilly President and CEO

CLIENT ROSTER: AMERICAN STANDARD CARRIER DUPONT FANZZ GENERAL MILLS HONEYWELL KOMATSU RECKITT BENCKISER STRYKER MEDICAL WHIRLPOOL



## Penske Logistics

WHY THEY WON: Penske Logistics finds new and improved ways to coordinate all aspects of customers' supply chain service every day.

"Penske Logistics provides us with the platform, technology, and execution we need to ensure world-class distribution services," says one customer. "Truly, it has been a collaborative partnership since day one."

Penske partners with customers to create solutions that help address critical business needs around trucking capacity, trucking and warehouse labor shortages, and leveraging technology investments across shippers' enterprises to increase productivity and supply chain transparency.

"A robust economy, low unemployment, and strong consumer and business confidence has created unprecedented demand for logistics and supply chain solutions," says President Marc Althen.

"Close collaboration between shippers and logistics providers has never been more important to compete successfully in today's demanding market," he adds.



Marc Althen President

CLIENT ROSTER: KROGER TOYOTA GENERAL MOTORS WHIRLPOOL FORD CARDINAL DELPHI NOVELIS LOWE'S SHINOLA READERS

# TOP 10 3PL Excellence Awards

## XPO Logistics

WHY THEY WON: XPO's people, technology, assets, and expertise work together to help customers around the globe succeed. The 3PL empowers employees to deliver worldclass customer service through its information technology. XPO's global team of technologists understands how to drive innovation for customers' benefit.

"We are willing to invest significant resources and capital to create mutually beneficial solutions," says Ashfaque Chowdhury, president, supply chain-Americas and Asia Pacific. "In this era of rapid innovation, we continue to focus on technology to meet demand and overcome labor shortages."

XPO works closely with customers to look at their entire supply chains, from

point of origin to the end consumer. "We've invested significant resources in developing customized programs that deliver continuous measured cost savings and efficiency improvements for customers," says Chowdhury.

XPO's experience can help companies reach their end goals quickly and efficiently. "Companies leverage XPO's scale, innovation, and expertise, as well as our global footprint," says Chowdhury.

Customers commend the 3PL for going above and beyond. "XPO has proven to be a customer-centric organization, willing to do whatever it takes to meet our needs and expectations," says Brad Morris, vice president of global logistics and fulfillment for Nu Skin.



Ashfaque Chowdhury President, Supply Chain – Americas and Asia Pacific

CLIENT ROSTER: BOEING CUMMINS DISNEY VERIZON NU SKIN SIEMENS TRINITY HEALTH NAVISTAR EUROPEAN WAX CENTER DOW CHEMICAL

## Unyson TIE

WHY THEY WON: New supply chain demands, including speed to market through multiple supply chain channels and the capacity to execute, provide unique challenges that Unyson specializes in. The 3PL's holistic approach analyzes procedures and leverages technology to provide complete supply chain visibility, optimize processes, gain access to multi-modal capacity, and lower cost.

"Our partnership with Unyson has delivered value not only in terms of reducing our freight costs, but in meeting and exceeding our customers' service requirements," says Lindley Bennett, senior transportation manager at Massimo Zanetti Beverage Group. "By striving to fully understand our needs, the team they provide us with has increased the overall visibility of our logistics functions, helped manage costs, and driven continuous improvement initiatives that have helped us manage our business better."

Unyson starts with each customer's unique needs and creates a highly tailored solution that combines technology, operational excellence, and personal engagement.

"Over the past year, we have listened to the needs of our customers and reacted to that feedback by investing heavily in our technology," says Chairman and CEO David Yeager. "Increased visibility, better access to capacity, and enhanced supply chain modeling are deliverables that we give to our customers to improve their supply chains."



Dave Yeager Chairman and CEO

CLIENT ROSTER:

BIG LOTS KIMBERLY CLARK TOYOTA LOWE'S PFIZER NESTLÉ OWENS CORNING WD40 AMAZON JACK LINKS

# TOP 10 3PL Excellence Awards

READFRS CHOICE



#### GlobalTranz



WHY THEY WON: GlobalTranz offers continuous improvement processes and robust technology platforms to manage freight demands and market shifts, and optimizes logistics with maximum visibility to satisfy buyers' increasing delivery expectations.

"GlobalTranz has differentiated itself through technology. Technology is embodied in our culture, how we execute, and the way we manage our relationships with our shipper customers, freight agents, carrier partners, and employees," says Chairman and CEO Bob Farrell.

"We do everything through a technology lens. We create end-toend freight management through

a full range of systems integration options to seamlessly flow information between the supply chain of our customers and partners; all while leveraging the ubiquity of social media and other networking platforms."

Customers compliment the 3PL's reliability, customer service, and pricing. "GlobalTranz is our go-to any time freight needs to be moved," says one customer. "Not only do they respond quickly to requests, but updates are communicated from the time freight leaves the dock to the time it's delivered."

Another customer adds: "Our partnership with GlobalTranz is key to seeing our commitment to excellence and on-time performance."



**Bob Farrell** Chairman and CEO



## Sunset Transportation

WHY THEY WON: Sunset Transportation puts

customers first and works to perfect its approach to arranging logistics and freight. "We began our relationship with Sunset six years ago and the bond between our companies has matured and adapted in all the right ways," says Brad Knechtel, vice president of materials at Hopkins Manufacturing Corp. "Sunset's team has proven they are truly the right size fit for our logistics program; one they helped us design with flexibility and visibility to our entire supply chain."

Communication is key when handling supply chain challenges and disruptions. "Our customers face many challenges and disruptors in the current market. As their partner, it is incumbent

upon us to provide real-time actionable data and market trends to ensure they are cost competitive, the freight is on time and intact, and they are knowledgeable of any regulations that may affect their business or their customers' business," says COO Lindsey Graves. "We do this through a robust configurable dashboard platform and a comprehensive approach to account management and communication."

Sunset says the key to its success is its exceptional customer service, and customers agree. "Sunset is always quick to take care of and answer any and all questions I have," says one customer. "We have a great line of communication and receive excellent customer service."



**Lindsey Graves** coo

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Alpinion USA 
Alternative Apparel 
Amalgamet Canada LP 
Amazon 
Amazon Robotics 
AMC Trans 
Amcor Flexibles Ameren • America Rents • American Battery • American Beverage • American Eagle Steel • American International Chemical • American Licorice • American Micro Industries • American Paper • American Standard Brands • American Sugar • American Traders • American Wholesale Club • Ameriwood • AMF Electric • Amgen • Amraco • Anadarko Petroleum • Anchor Packaging • Anchor Wall Systems • Anderson Arms • Anheuser-Busch Inbev • Annamaet Petfoods • Anodyne Coffee Roasting • AO Smith • Apex Tool Group • Apollo Aerospace Components • Apple • Applebees • Appleton Coated Materials • Archer Daniels Midland • Arizona Beverages USA • Arkansas Diesel Engines • Arnold Industries South • Ashley Furniture • AT&T • Atlanta Brewing Company • Atlantic Coast Brands • Atlantic Corporation • Atlas Copco • Auntie Anne's • AutoZone • Avalon Flooring • Avery Dennison • Avitar Company • Avon • AZZ Nuclear • Bacardi USA • Baldor/ABB • Bally Plus • Bally Sunglass & Optical • BASF • Bassett • Bed Bath and Beyond • Belk Hudson • Berkshire Hathaway • Best Brands • Best Buy • Best Food Service • Beumer Group • Big D Supermarkets • Big Dutchman USA • Big K Wine • Big Lots • Billabong • BIO-CAT Microbials • Biofresh Middle East • BioPlus • Birchbox • Blanton's Candies • Blue Apron • Blue Buffalo • BMS Manufacturing • Boeing • Bomag Americas • Bombardier Trans RCS • BorgWarner • Bosch Thermotechnology • Bosch Vietnam • Bountiful Harvest • Bowman Andros Products • Boyce Prodcuts • Boyd Metals • Boyer Candy • BP • BP Pipeline • Bracco Diagnostics • Brainard Rivet Company • Brenntag NA • Bridgestone Bandag • Bridgville Plastics • Brinkmann • Bristol-Myers Squibb • Brittain Machine • Brooks Fashions • Brown Jordan (China) • Brugola USA • Brunswick/Life Fitness • Buckskin Mining • Buehler Foods • Bugle Boy • Builders Square • Buildmaster Tools • BULK-FLOW • Buildog Safety Anchors • Bumble Bee Foods • Burger Chef • Butler's Pantry • Buy Floors Direct • Cabot • Cargill Bulgaria EOOD • Callahan Auto Parts • Campbell Soups • Camping World • Can-Do National Tape • Canon Solutons America • Carboline • Cardinal Stores • Cargill • Carl Durfees • Carnival Cruise Lines • Carvel • Casa Cuervo SA de CV • Cascade Aircraft • Cascades Tissue • Castalite • Caterpillar • Cathay Pacific Cargo • CEBI Electromechanical China • Celanese • Celestica • Cento Fine Foods • Century Drill and Tool • Cerrado Coffees USA • Champion Bolt & Supply • Channel Home

## TO ALL WHO VOTED

READERS' CHOICE TOP 10 3PL Excellence Awards

2018

nank) Who votes for the Top 10 3PL Excellence Award winners? Inbound Logistics readers do. Here's a sampling of voters' industries and company sizes – from leading corporations to SMBs. This year, more than 13,000 of you cast ballots and shared praise for the 3PLs that support your supply chain, logistics, and

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transportation operations, and keep your company globally competitive.

Centers • Charlotte Russe • Charter Communications • Chefs' Warehouse • Chemlock Metals • ChemSystems • Cher Lampors • Chevron • Chicago Cubs • Chi-Chi's Restaurants • Chick Fil A • Chicken of the Sea • Childs Restaurants • Cholula Food • Cinnabon • Cisco Systems • CITCO • citi • Cixi Homease Electrical • Clark Beverage Group • Clarkson Eyecare • Classic Toy • Clean Earth Systems • CleanWell • Cleveland Quarries • Clifton Steel • Clorox Company • Club Wholesale • CNH Industrial • Coast to Coast Hardware • Coastal Farms • Coastal Netting Systems • Coca Cola • Coca Cola FEMSA • Coconut's Restaurants • Coleman • Colfax Corporation • Colgate Mexico • Colgate Palmolive • Colordyne Technologies • Colortech • Columbian Chemical • Combustibles Modernos De Mexico • Comcast • ConAgra Foods • Conair • ConocoPhillips • Continental Paper & Plastics • Cool Pak Ag Packaging • Cooper Tire • Copoco's Honey and Bee Products • Coronado Brewing • Corsicana Bedding • Costco • Cott Beverages • Coushatta Casino Resort • Cox Communications • Crandall's Fine Furniture • Crane USA • Croakies • Crosman • Cummins • Cummins Power Systems • Curtiss Wright • Cushman & Wakefield • CVS Health • CWD Laundry Equipment • Dahlkemper's • Dakota Playground • Davidson Foods • Dawn Foods • Dean Foods • Deep Eddy Vodka • De-Jaiz Mens Clothing • Del Monte Foods • Delco Elevator • Dell • Delta Air Lines • Dermalogica • Detroit Chassis • Detroit Stoker • Deutsche Beverage Technology • Diamond Pet Foods • Diamond Produce • Dicks Sporting Goods • Dippin' Dots • Disney • Diversified Refrigeration • Dixie Pulp & Paper • DOEHLER Egypt SAE • Doka USA • Dole • Dollar General • Domino Foods • Dominos • Domtar Paper • Doubletree • Douglas Dynamics (Beijing) • Dove • Dow Chemical • Dow Chemical • Dr Pepper Snapple Group • Dressbarn • Duane Reade • Dunkin' Donuts • Dura Automotive • Dura-Line • Dynamic Bicycles • Dynamic Robotic Solutions • E & J Gallo • EarthTronics • Electrolux • Elevation Brands • Elgin Separation Solutions • Elite Enclosures • Elizabeth Arden • Elmira Pet Products • Embassy Suites • Energya Steel Solutions • EnviroSource Design • Enviro-USA • Esse Health • Estee Lauder (Shanghai) • Everlast Epoxy • EW Brandt & Sons • Exacto • Exacto • Excel Industries • Exide Technologies • Expo Superstore • Express Family of Companies • Extol • Exxon Mobil • F&H Food Equipment • Fabtrends • Fairbanks Scales • Falcon Fastening • Family Dollar Stores • FamilyMart • FaradayFuture • Fayva • Federal Equipment • Federal Mining • Federated Group • Fiat-Chrysler • Firehouse Subs • Fisher Research Labs • Flagg Bros Shoes • Flagship Food Group • Flagship Tire & Wheel • Flex Pharma • Flex-O-Glass • Flexsteel Industries • FLIR Systems • Florida Power & Light • Florida Silica • Fluid Aire • Fluor • Flux USA • Foam Concepts • Foley Mansfield • Food Barn • Food Fair •

Food Mart • Food Service Specialties • Ford • Ford Motor • Four Points by Sheraton • Four Seasons Resorts • Fresh Market • Fresh Start • Frick's Quality Meats • Frito-Lay • Fujifilm • Furniture of America • G2000 (Apparel) Limited • G3 Industries • Gardner Industries • Garmin • Gasper Tool • GE Appliances • GE Lighting • GEA Flow Components India • General Electric • General Mills • General Motors • General Nutrition Centers • GENESYS • Gestamp NA • Giant • Gilchrist & Soames • Gilead Sciences • Gino's Hamburgers • GKN Aerospace • GlaxoSmithKline • Glazer's • Glicks Furniture • Global Brands Group • Global Harvest Foods • Global Industrial Equipment • Global Thermoforming • GNC • Gold Star Feed Grain • Golden's Distributors • Golf Pro • Goodyear Tire & Rubber • Google • Gould Paper • Graham Chemical • GrayBar • Great Lakes Tool Specialties • Great Northern • Great Western • Green Mountain Keurig • Greenbriar • Gregory Manufacturing • Grupo Fernando Automotriz • Grupo Industrial Valro • Grupo Modelo • GSK • GTI Chemical Solutions • Guangzhou Suning Network Technology LDT • Guhring India • Guy Chemical • Gymboree • Habitat for Humanity • Hachette Book Group • Halliburton • Hampton Farms • Handy Andy • Hanesbrands Harbor Freight Tools • Hardees • Hardee's • Harvest Foods • Hasbro • Hayes Pump • HB Fuller Construction Products • Heilig-Meyers Furniture • Helice Internacional Sa de CV • Henderson Specialty Papers • Heniz Kraft • Henkels & McCoy • Herbalife International • Herbalife Nutrition • Heritage Ammunition • Herko International • Herndon Products • Herr Foods • Hershey Compnay • Hidden Valley Industries • Hills Brothers • HIX • Hobby Lobby • Hobie Cat • Holship Suomi Oy • HomArt • Home Depot • Homedics • Honda Motor • Honeywell • Houlihans • HP • Hughes Markets • Hugs Pet Products • Huhtamaki • Husky Corporation • Husqvarna Canada • Hussey Seating • Hutchinson Sealing Systems • Hyundai-Kia • IBM • ICD Alloys & Metals • Icicle Seafoods • Ideal Products • Illinois Tool Works • iMFLUX • Imperial Foods • InBev Industrial Supply 
Ingersoll Rand 
Inland Standard Equipment 
Innovative Concrete Technology 
Insect Shield 
Insulfaam 
Insulsafe Textiles • Intel • Intelligrated • InterContinental Hotel Group • Interline Brands • International Aerospace • International Flavors & Fragrances • International Paper • International Paper • Interstate Batteries • Intertech Commercial Flooring • Invalsa Coffee • Iron Horse Rail Car • Irvin Automotive • Iwatani Corp of America • Japan Pulp & Paper (USA) • Jatco Mexico S A de C V • Jersey Mike's • Jet's Pizza • Jewel Mart • Jewell Hardwoods • Jimmy John's • Jindal Films • Jinhua Garden Tools • Johns Manville • Johnson & Johnson • Johnson Controls • Johnsonville Sausage • JumboSports • Just For Feet • Kandy Kiss of California • Kangaroo Manufacturing • Keiaisha Mexico • Kellogg's • Kerry Ingredients & Flavours • Kerry Ingredients And Flavours UK • Kessel Food Market • Keurig Canada • Keystone Cement Company • Keystone Screw • Khalsa Trans • Kikkoman Foods • Kilo industries • Kimberly-Clark • King Coffee/Five O'Clock Brands • Kinney Shoes • KLEENEX • Kloeckner Metals • Koch Air • Koch Companies • Kohler • Kohl's • Kohl's Food Stores • Kolmar Korea • Kona Ice • Kool Pak • Kraco Enterprises • Kraft Heinz • Kragen Auto Parts • Kramer Industries • Kroger • Krystal • Kuriyama of America • Kyocera Solar • Lamberti USA • Lancaster Foods • Land O'Lakes • Larson Manufacturing • Laura Ashley • LCH Products • Leapfrog • Lear Corporation • Leer • Lenova • Libbey Glass • Liberty Fastener • Lift Products • Lindsay Manufacturing • Linens 'n Things • Lockton Companies • Logan Aluminum • Logo Brands • Lonerider Brewing • Louisiana Sugar Refining • Lowes • Lowe's Companies • LP Building Products • Lubrizol • Lucky (Vietnam) Toys And Gifts • MAAX Bath • Mac Tools • Mack Trucks • MacMarr Stores • Macy's • Mad-Croc • Magid Glove & Safety • MagniFlood • Magnolia Metals • Mahindra USA • Mallkrodt • Manchester Tool & Die • Mancor Carolina • Manitowoc Foodservice • Marshalls • Martex Fiber Southern • Marvell Foods • Mary Kay • Massimo Zanetti Beverage • Masterfit Enterprises • Matco Tools • Maxx Auto Glass • McCain Foods • McCormick & Co • McDonalds McLain Foods
Mead Johnson
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