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2019

LOGISTICS

PLANNER

The Planner edition provides you two types of information: creative and directive.

The creative portion contains more than 200 pages of need-to-use content, including 18 pages of tips for amping all aspects of supply chain operations. For practical how-to advice, this edition includes 20+ articles to help you generate even more demand-driven excellence. All the content is designed to provide new and innovative ways for you to speed product flow efficiently, reduce inventory and investments in supporting infrastructure, and better match your inbound flow to demand from your customers.

The practice of demand-driven logistics reaps many rewards, but it is not easy. That's where the second part of this Planner edition comes in—directing you to logistics leaders. The companies profiled are leaders in their quadrant, primarily because they understand the importance and difficulty of practicing demand-driven logistics. More importantly, they have made all the investments in solutions and messaging to provide the information you need to succeed.

Leveraging Logistics Communities To Find Capacity in a Tight Market

Finding reliable capacity in today's market isn't an easy task, and those shortages are not the only ones to fret. The supply chain is under a lot of pressure, and it's not just the demand side that's causing trouble. Supply chain is under a lot of pressure, and it's not just the demand side that's causing trouble. Supply chain is under a lot of pressure, and it's not just the demand side that's causing trouble.

...and that's why it's important to find capacity. Supply chain is under a lot of pressure, and it's not just the demand side that's causing trouble. Supply chain is under a lot of pressure, and it's not just the demand side that's causing trouble.

159 EXPERT TIPS TO AMP UP YOUR SUPPLY CHAIN

YOU

AMP

SUPPLY CHAIN

159 EXPERT TIPS TO AMP UP YOUR SUPPLY CHAIN

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On Demand, Any Way and Anywhere You Want It

1

MAGAZINE EDITIONS

Join more than 78,000 subscribers by enjoying the ergonomically friendly and portable print version of the Logistics Planner. You can write on it, take notes, and tear out pages to send to your team! Best of all, the only power needed is brainpower.



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2

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3

PORTABLE DIGITAL PLANNER

For a searchable archive of every Planner Profile, load up your tablet and take it with you. You can even upload the Logistics Planner to your Google or Apple bookshelf by using the Planner PDF link found below.



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4

WEB PLANNER

Available all year at the URL above. The Profiles include videos, podcasts, and social media streams.

Use the Planner to find the companies best suited to help you optimize your transport and logistics operations. Readers tell us they refer to the Planner Profiles when voting for the Top 10 3PL Readers Choice Awards, and many of the companies profiled are Top 100s in their field.



WATCH FOR PLANNER PROFILE ANNOUNCEMENTS ON OUR BUSINESS NETWORK ON LINKEDIN, TWITTER, AND FACEBOOK.

A.N. Deringer, Inc.



Jake Holzscheiter
President and CEO

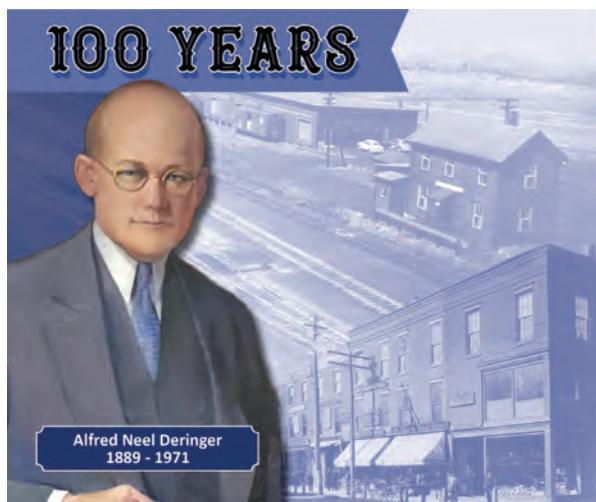
Services:

- Customs Brokerage
- Freight Forwarding & Logistics Solutions
- Customs & Trade Consulting
- Warehousing & Distribution
- USDA Meat Inspection

Over 30 offices located from Maine to Blaine, WA and key air and vessel ports throughout the US.



A.N. Deringer, Inc.
64 North Main St.
St. Albans, VT 05478
Tel: 888-612-6239
www.nderinger.com



Deringer provides Customs brokerage, freight forwarding, Customs and trade consulting, warehousing and distribution, and meat inspection services. Maintaining local representation at major ports, strategically located along the northern border and at major air and vessel ports nationwide, customers are provided with a single point of contact. A flat organizational structure allows easy access to our President and leadership team. Moreover, Deringer's culture includes a strong commitment to the ongoing success of our business partners. Welcome to the Deringer Difference.

Deringer's Customs Brokerage Services

We have 100 years of experience, and our longevity in the industry means customers benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that we are renowned as a forerunner of many new and developing trade programs. Members of Deringer's leadership serve on various US Customs & Border Protection and trade association boards and committees. Customers benefit directly from these partnerships as they are kept current on the most pressing trade regulations. Additionally, we custom fit our solutions to each unique client. That's why Deringer has a 99% retention rate among our Top 500 customers, with less than 1% leaving due to customer service-related issues.



Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA licensed cargo agent, an FMC licensed ocean transportation intermediary, and an NVOCC. Deringer arranges and manages freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, we scale services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding means a seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

Deringer's Consulting Group

Deringer Trade Advisory Group (TAG) supports clients by providing a full complement of import and trade consulting services. We partner with our clients to develop effective and sustainable import compliance programs. These programs reduce the risk of regulatory penalties and seizures, optimize the management of duties and fees, and improve process efficiencies and predictability. We assist clients with CTPAT certification, provide customized training and guidance on classification, valuation, and country of origin determination, as well as prepare binding rulings and prior disclosures on their behalf. Additionally, our group supports customers in finding cost savings by identifying special trade program eligibility and managing duty refund programs.

A3 Freight Payment

A3 Freight Payment creates managed, customized freight payment solutions for large volume shippers. Our solutions automate transportation payables, ensure accurate billing, integrate advanced payment options, and provide detailed reporting for the supply chain and finance professionals within your company.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and managed global freight payment solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. We are experts at freight payment...it's our sole focus and core competency.



A3 Freight Payment

3150 Lenox Park Blvd.
Suite 400

Memphis, TN 38115

Tel: 901-759-2966

Fax: 901-759-2940

info@a3freightpayment.com

a3freightpayment.com



A3 Freight Payment tailors all aspects of a custom freight payment solution to build a unique solution specific to your needs including:

- Invoice Automation
- Invoice Validation
- Data Capture
- Rate & Service Audit (pre and post)
- Cost Accounting
- Exception Management
- AP Automation
- Business Intelligence
- Systems Integration

Companies choose A3 Freight Payment because of our:

Business Strategy—One of a select few, not one in a million

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

Approach to Processing—A different approach, a better result

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides 100% transparency to you, to our staff, and to your logistics providers.

Customized Solution—One solution does NOT fit all

Your company has internal systems and processing constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.



Dedicated Resources—A truly managed outsource solution

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

Experience—Our knowledge ensures a smooth transition

The A3 Freight Payment team has a track record of designing, implementing, and managing global freight payment solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.



Alliance Shippers Inc.

Services and Solutions:

- The Perfect Shipment® Program
- Intermodal: USA, Canada and Mexico
- Over-the-Road Transportation
- Critical Capacity Solutions
- International Transportation Service
- Temperature Control
- Warehousing and Distribution Services
- Dedicated Fleet



Founded in 1977, Alliance Shippers Inc. has grown to become one of the largest privately owned providers of global shipping services. With a range of divisions—from temperature control to intermodal rail services—Alliance Shippers Inc. can combine a number of services for each customer. By tailoring services and customizing routes and shipping methods, Alliance Shippers Inc. ensures efficient and cost-effective transportation.

While offering worldwide shipping services, Alliance Shippers Inc. is best known for its absolute dedication to customer service. From the sales level to operations—every customer receives dedicated resources and personnel. At Alliance Shippers Inc., quality assurance specialists and communications experts manage the very latest shipping and tracking technologies to ensure that customers have instantaneous access to the information they need.

All of these factors drive Alliance Shippers Inc. to provide The Perfect Shipment® for every single customer. It's Alliance Shipper's trademarked commitment to provide four clear aspects to each shipment:

- Pick up the shipment on time
- Deliver the shipment at the time requested
- Deliver the shipment without exception
- Provide an accurate freight bill

Every shipment at Alliance Shippers Inc. is tracked automatically by a proprietary and state-of-the-art computer system. Multiple measures and checkpoints, from origin to destination, help guarantee on-time pickup and delivery. Whether at the origin, on the rail, on the highway or at the destination dock, Alliance Shippers Inc. keeps track—so their customers can keep on schedule.

As an early supporter and currently certified member of the EPA's Smartway program, Alliance Shippers Inc. is committed to responsible environmental practices, which includes maximizing fuel efficiency. Alliance Shippers Inc. understands that smart business methods are not only good for the environment—but also good for their customers' bottom line.

Alliance Shippers Inc. believes it is one thing to promise high standards. It is something quite different, however, to commit to excellence by monitoring and grading yourself with serious performance metrics. At Alliance Shippers Inc., it's a standard practice. By consistently monitoring, measuring and modifying its services, Alliance Shippers Inc. is committed to constant improvement.



Alliance Shippers Inc.
Corporate Office:
516 Sylvan Avenue
Englewood Cliffs, NJ 07632
201-227-0400
info@alliance.com
www.alliance.com





Jim Preuninger
CEO

Amber Road's (NYSE: AMBR) mission is to dramatically transform the way companies conduct global trade. As a leading provider of cloud-based global trade management (GTM) software, trade content and training, we help companies all over the world create value through their global supply chain by improving margins, achieving greater agility and lowering risk. We do this by creating a digital model of the global supply chain that enables collaboration between buyers, sellers and logistics companies. We replace manual and outdated processes with comprehensive automation for global trade activities, including sourcing, supplier management, production tracking, transportation management, supply chain visibility, import and export compliance, and duty management. We provide rich data analytics to uncover areas for optimization and deliver a platform that is responsive and flexible to adapt to the ever-changing nature of global trade.

Amber Road

One Meadowlands Plaza
East Rutherford, NJ 07073
201-935-8588
Solutions@AmberRoad.com
www.AmberRoad.com



Global supply chains, varying labor rates, uncertain transportation costs, and last-mile delivery challenges combine to create new complexities for today's companies. Add shifting trade policies, consumer consumption patterns and global tensions to the mix, and we see a perfect storm of uncertainty and risk that companies doing business in the global trade arena will need to overcome.

Global trade will continue to be marked by uncertainty for the foreseeable future. However, the results of this research suggest that firms will continue to leverage technology to outperform competitors in any environment. Supply chain digitization enables companies to minimize risk while achieving end-to-end visibility, improved efficiency, and cost reductions. The best technology stacks involve digitizing as much of the supply chain as feasible, yet the "right" stack will differ from company to company. Although finding the right stack might sound daunting at first, this task should be seen as a way to spark your company's innovativeness in finding new ways to compete and win.

Amber Road helps companies transform their global supply chain to improve margins, enable agility, and reduce risk. We increase operational efficiency, reduce direct costs, and create a faster, leaner, more agile supply chain. We streamline the global supply chain through digitization, which allows for collaboration, automation, analytics, and flexibility.

Our global supply chain solution is a cloud-based platform that plans, optimizes, and executes all aspects of global trade. It has the broadest functional footprint of any GTM solution in the market. Our solutions also incorporate in-house sourced, country-specific regulatory trade content, gathered, interpreted, and updated on a daily basis by Amber Road's seasoned trade professionals.

Our GTM software suite is comprised of solutions to automate and manage business processes for:

- **Global Sourcing:** Streamline real-time visibility and improve collaboration with multi-tier trading parties to improve the planning, forecasting, and raw material reservation processes.
- **Risk & Quality Management:** Accurately determine that all trading partners are in compliance with regulatory requirements and corporate standards defined for social compliance, product safety, and

Amber Road



quality that reflect the importance of the brand.

- **Production Management:** Achieve greater visibility and control, become more agile and competitive, and reduce sourcing costs across the board.
- **Transportation Management:** Identify and remove inefficiencies resulting in shorter cycle times and less variability, helping companies reduce transportation costs, while improving service levels and transit times.
- **Supply Chain Visibility:** Connect importers and exporters with their overseas suppliers, logistics providers, brokers, and carriers.
- **Export Management:** Automate the end-to-end export process to reduce export compliance risks and improve export efficiencies.
- **Import Management:** Automate import activities and provide critical information for decision makers, including the data needed to measure key performance indicators.
- **Duty Management:** Simplify and automate the qualification and administration process of preferential trade programs along with managing Foreign-Trade Zones.

By digitizing, centralizing, and automating these processes, Amber Road accelerates the movement of goods across international borders, enhances compliance, and reduces global supply chain costs.



Amber Road
POWERING GLOBAL TRADE®



Victor Finnegan
Founder & CEO

At the heart of our mission is customer satisfaction. It begins with the courtesy and helpfulness of our service reps and dispatchers. It is enhanced by our convenient online ordering and tracking system. And it ends with the speed and professionalism of our couriers. Small wonder our on-time performance average is 99.3%.

We believe in treating our customers and employees with respect and integrity. It's a reflection of the pride we take in presenting solutions that work. Failure to deliver for our customers is not acceptable. That's why we bring a "We Say Yes!" attitude to our jobs each day.

Many American Expediting employees have been with our family for years. Our success depends on their skill, dedication and initiative. And as we continue to grow, we will always put our customers first. We look forward to making you our next customer.

American Expediting Company

801 North Primos Avenue
Folcroft, PA 19032
800-525-3278
vic@amexpediting.com
americanexpediting.com



American Expediting Company



Logistics is not always about cargo ships from foreign lands. It is not always about fleets of dedicated 48s moving freight. Local delivery services all around the country are playing an important role.

American Expediting Company has designed a solution that meets the local, need it now, need it at an exact time, need it to a specific person, need to follow specific instructions, by building out our 40 company owned facilities throughout the U.S. as well as a dedicated and professional group of partners handling time critical needs throughout the U.S.

We are experts in the first mile, last mile, and just in time inventory aspects of logistics management. For over 30 years, American Expediting has been dedicated to handling the time critical local ground delivery needs of logistics providers and shippers.

Our Services Include:

■ **Same Day On Demand:** We listen carefully to understand your exact requirements, then provide the fastest, most economical door-to-door route to make your deadline. Plus, you can monitor the progress of your deliveries every step of the way using our online Shipping Wizard.

■ **Same Day Rush:** Packages are picked up within 30 minutes and delivered within 1-2 hours, based on mileage.

■ **Warehouse/ Inventory Management:** American Expediting's emergency parts

warehouse is the quintessential Just In Time Inventory solution. Our forward stocking locations handle anything from computer repair parts and industrial supplies to medical necessities and more. American Expediting will receive your product, manage your inventory, deliver or ship to your consignee — all on an immediate, same-day, expedited basis.

■ **Fulfillment:** American Expediting's emergency fulfillment services can become an extension of your company, without the overhead of salary and space, and only when you need them.

■ **Medical/Laboratory Specialists:** Our medical couriers are highly skilled, bonded and insured, and equipped as necessary with scanners, dry ice, coolers, and spill kits. They are compliant with all state and federal regulations pertaining to safe biohazards transportation.

Services are offered 24 hours a day, 7 days a week. Our technology and flexibility allow us to provide the quality of service you and your customers demand and our nationwide solution saves your valuable time and money.



Amerijet International Airlines



Derry Huff

*Vice President of
Sales and Marketing*

"At Amerijet we focus on service and we are in constant communication with our customers to deliver what's important to them."

Our Vision/Mission

Our vision and corporate values form the foundation of the way we do business at Amerijet International, Inc. The culture of our company and the values we foster guide our relationships with our customers, vendors, and business partners.



Amerijet International Airlines

4250 NW 36th Street
Miami, FL 33166
Toll Free: 800-927-6059
Phone: 305-593-5500
Fax: 305-718-8271
Email:
sales@amerijet.com

About Amerijet

With more than 40 years of experience in the cargo industry, Amerijet operates its own dedicated freighter fleet of B767-300/200 aircraft from its primary hub at the Miami International Airport to 38 destinations throughout the Caribbean, Mexico, Central and South America. The company provides more main deck capacity to more destinations with more frequency than any other all-cargo operator in its service region. Amerijet's global network reaches 476 destinations in Europe, Asia, Pacific, South Africa and the Middle East with seamless and transparent transportation solutions for customers shipping time-sensitive, valuable, hazmat, temperature controlled and other commodity types.

Within the United States and Canada Amerijet can provide full truckload, less-than-truckload and expedited trucking services. Throughout the company's international service region in the Caribbean, Central and South America, Amerijet offers clearance and last mile delivery for commercial customers across many industries.

The company's new Miami facility has over 360,000 square-foot (33,500 sq. meter) import/export facility and 40,000 square-foot (3,700 sq. meter) perishable handling center providing refrigerated, frozen and chilled storage to maintain the cold chain integrity of pharmaceuticals and perishables during the transportation process. Advanced monitoring procedures, real-time shipment alerts and cargo tracking provide end-to-end visibility of every shipment.



Customized Solutions

General Cargo is a fast and reliable solution for most air freight shipments. Amerijet transports more than 136 Million Kg (300 Million Pounds) of freight through its network annually.



As the first U.S. all-cargo carrier earning IATA's CEIV-Pharmaceutical certification, Amerijet provides consistent quality services for passive, active and hazardous pharmaceuticals.



In addition to temperature-controlled containers, perishable handling centers and refrigeration facilities, Amerijet's cold chain management processes have been designed to ensure the integrity of perishable shipments.



Specialized in handling the most difficult loads, Amerijet works closely with every customer to ensure the safe and effective delivery of heavy/oversized freight and mission critical shipments.



From magnetic to radioactive, corrosive to explosive, Amerijet ensures the highest safety of the shipments and the environment. Amerijet is one of the few air cargo carriers qualified to transport all types of hazardous materials.



Transporting valuable shipments requires safe handling, trained professionals, as well as security systems and procedures that exceed industry standards. Amerijet's constant drive for excellence provides the peace of mind when shipping valuable or fragile goods.



With over 40 years of experience in transporting live animals, Amerijet's primary objective is to provide the utmost care for your animals on the ground and in the air. Animal breeders, handlers, zoos, aquariums and pet owners are among those groups who entrust their animals to the Amerijet live animal handling teams.



Amerijet offers 24-hour air charter services to support your urgent needs. These services are offered worldwide, using a variety of aircraft including but not limited to our B767-300/200 fleet.

Approved Freight Forwarders



Randy Tutor
*Vice President /
Director of Sales*

At Approved Freight Forwarders, our expert logistics team leverages advanced technology to tailor shipping solutions that will meet and exceed your specific requirements. We work diligently to ensure that your shipment arrives on time and intact, and we keep you updated every step of the way.



Approved Freight Forwarders

14777 Don Julian Rd.
City of Industry, CA 91746

[approvedforwarders.com/
planner](http://approvedforwarders.com/planner)

888-679-5099



Entrusted with the World's Freight

Since 1991, Approved has been your link to the Pacific and around the world, providing ocean freight consolidations, air freight and over-the-road transport of goods and commodities. As a Top 100 3PL Provider, we are the only freight forwarder in Hawaii with terminals on all four major islands.

We handle all types of commodities and all sizes of freight for businesses and individuals. And with more than 300,000 square feet of space, our warehouses can accommodate all of your logistics needs.

Approved is a fourth-generation, family owned-and-operated company that is part of The DeWitt Companies family, an integrated network of five sister companies that provides relocation, logistics, warehousing and freight forwarding services to businesses, households and military clients all over the world. With wholly-owned assets in Hawaii, Alaska, Guam and the Mainland, our clients trust us for easy, affordable, and safe transportation of their goods.

Working Smarter for You

At Approved, one of our core values is to Work Smarter for our customers in every facet of our business, whether it's transportation, warehousing, distribution, sorting and segregating, transloading or project management.

We're proud that we recently celebrated four years without a lost time accident or injury. The average transportation and warehousing company anticipates nearly four incidents per year and we are proud to be blemish-free, all while handling millions of pounds of freight each week. By posting zeroes in the lost time column, we have saved our customers time, money and worry because a safe team equates to safe freight.

Top-tier brands rely on us for our flexibility, responsiveness, dependability and our dedication to efficiency and cost-effective operations to all points in the supply chain.

By Land, Air or Sea

Approved is an experienced, knowledgeable international 3PL offering:

- Transportation
- Warehousing
- Distribution
- Sorting & Segregating
- Transloading
- Project Management... and much more.

Let Approved Freight Forwarders tackle your tough logistics challenges so you can focus on your core business. Contact us today.



AR Traffic Consultants, Inc.



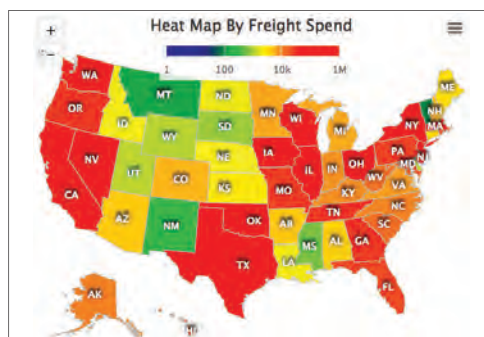
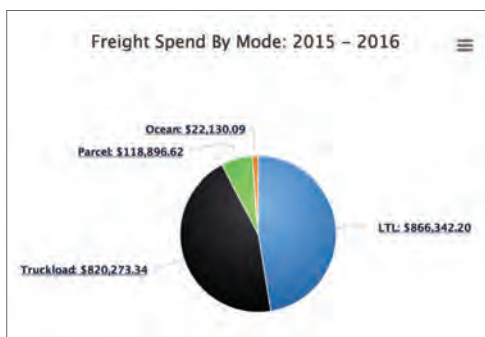
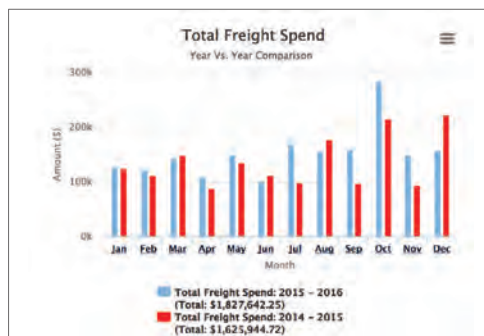
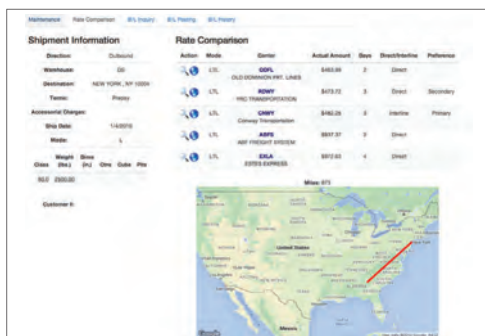
Arnold Riback
President

Mission Statement:

AR Traffic Consultants, Inc. has been dedicated to providing the finest in transportation logistics software and services since 1964. All of our products and services are designed specifically to improve the efficiency, accuracy, record-keeping, control and auditability of shipping. We provide the actionable information our clients need to lower their freight costs. Always providing top-level customer service, we are constantly upgrading our products and adding features to keep our clients ahead of the competition.



AR Traffic Consultants, Inc.
5 Hanover Square
Suite 202
New York, NY 10004
212-736-8565
www.arttraffic.com



We offer a comprehensive transportation management system available both as a cloud solution and for IBM's System I (AS/400) computers. Our modules interface with many ERPs. We are also an Infor Solution Partner. Additionally, we provide third-party freight auditing and payment services as well as supporting freight rate negotiation for parcel, LTL and truckload shipments. Our cutting-edge Freight Dashboard will show you the components of your freight spend and help you determine areas for hidden savings.

You will have access to a system based upon our sophisticated, proprietary rating engine CalcRate®, capable of handling multiple rate bases, FAKs, weight breaks, discounts, absolute minimums, fuel surcharge tables and accessorial charges. Discount and floor exceptions can be entered for region, state, even down to the ZIP code level. Use the system for carrier selection, rate comparisons, mileage determinations and to streamline your freight auditing and payment. All of your freight history is stored for future analysis and auditing.

Use CalcRoute®, our advanced freight optimization module, to combine shipments from one or multiple warehouses into

multi-stop truckload shipments, saving up to 40% of the cost of sending shipments separately. You can also use this tool for pool distribution and parcel zone skipping.

Use the freight analyzer to determine if your warehouses are shipping by the optimal carrier and if you are shipping from your best sourcing location. See the effect that changes in the rate base, floor and discount will have on your freight spend. The warehouse relocation tool will show you the cost impact of opening a new warehouse or moving an existing one to keep up with a changing customer base.

Take advantage of using your carriers' rate bases to save over using a corporate tariff when comparing rates with the LTL Bid Analyzer. See the effect on your freight spend as if you shipped by a single carrier, used the same carrier as historically or opted for the lowest cost carrier. When you are ready, just set the new effective date and start shipping. Send truckload carriers your lanes with the Truckload Bid Analyzer, compare and load the rates you accept with the press of a button.

Free studies are available to determine the impact of utilizing a TMS value-added program.

Artha Capital

Germán Ahumada Alduncin
Managing Partner, Co-Founder

Carlos Gutiérrez Andreassen
Managing Partner, Co-Founder

Industrial Product Portfolio:

- Ready to build industrial land
- Inventory buildings
- Built to Suit & Lease projects



PLATAH Industrial Park, Hidalgo, México.

Artha Capital is a diversified private equity fund focused on the origination, development, acquisition and operation of real estate properties.

Artha Capital has developed a significant portfolio of integrated large-scale projects that offer the highest quality standards worldwide. Thanks to its internal capacity and to its relations with strategic partners and government agencies of the places where it operates, Artha has become an ideal partner for national and foreign investors.

With 4,200 acres of industrial land ready to build, strategically located in Mexico's main markets, Artha Capital is capable of fulfilling the requirements of world class companies, such as BMW, Michelin, Liverpool, Saverglass, Niagara, Molex, DJ Orthopedics, and Icon Aircraft.

Our portfolio is dynamically managed with the primary aim of maximizing its value added.

Artha Capital has presence in 7 states (Mexico, Hidalgo, Jalisco, Guanajuato, Baja California, Querétaro, San Luis Potosí) with 5 industrial parks and more than 3 million square feet of leasable space.



Artha Capital

Paseo de Tamarindos 90
Torre II - Piso 31
Bosques de las Lomas
México D.F., C.P.05120
+52-55-5081 1470
01 800 00 ARTHA
industrial@artha.com.mx
www.artha.com.mx



Industrial / logistics portfolio

During the past years, Artha Capital has consolidated an important and versatile industrial portfolio through aggressive development and strategic acquisitions that makes us a Proven Solution for the Industrial Real Estate Market.



Ascent Global Logistics



Bill Goodgion
President

Mission

Ascent Global Logistics is a full service global logistics partner focused on providing clients with innovative technology, customized solutions and highly individualized service. Our team is focused on going above and beyond to optimize clients' logistics performance and accelerate growth.



Ascent Global Logistics
1431 Opus Place Ste. 530
Downers Grove, IL 60515
1.800.614.1348
info@ascentgl.com
ascentgl.com



YOUR PARTNER FOR PEAK LOGISTICS PERFORMANCE



DOMESTIC



INTERNATIONAL



RETAIL CONSOLIDATION

1.800.614.1348

ascentgl.com



YOUR PARTNER FOR PEAK LOGISTICS PERFORMANCE

Ascent Global Logistics provides a comprehensive suite of Domestic, International and Retail Consolidation solutions. With a focus on partnership, customer service, continuing education and best-in-class technology, Ascent Global Logistics is committed to helping clients reach new heights of logistics excellence.

DOMESTIC

- Shipment, Route & Mode Optimization
- Transportation Management System (TMS)
- Carrier Negotiations
- Freight Audit & Pay
- Vendor Inbound Management

INTERNATIONAL

- Air & Ocean Freight Forwarding
- Customs Brokerage
- Regulatory Compliance Services
- Order Management & Consolidation
- Project Management

RETAIL CONSOLIDATION

- 2.5 Million Sq. Ft. of Warehousing Space
- Strategically Located Network Of Facilities
- Dry & Temperature Controlled
- Food-Grade; AIB & CGMP Certified
- Warehouse Management System (WMS)

OUR TECHNOLOGY

Ascent Global Logistics is powered by PEAK, an intuitive technology designed to help clients manage beyond logistics with access to insightful and actionable supply chain data to empower intelligent shipping decisions. From domestic to international to consolidation, PEAK enables our team and clients to make optimal and educated shipping decisions.

Our clients gain robust tools to increase supply chain visibility, receive real-time milestone alerts, monitor exceptions, communicate with suppliers and customers, access

standard and customized reporting as well as quickly and easily generate shipping documents.

OUR TEAM

Our team of logistics experts is focused on premium customer service that is professional, solution-oriented and collaborative. With a team of experienced logistics specialists, we concentrate on supporting clients through continuous education and best practice guidance.

START YOUR JOURNEY

Let our team of logistics professionals, empowered by state-of-the-art technology, accelerate your climb to supply chain excellence. Contact our team to start your journey.

Atlanta Bonded Warehouse Corporation

Mission Statement

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction through continuous innovation in best practices and in technology by focusing on teamwork, integrity, and accountability, all in a safe working environment.



Atlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperature-controlled distribution services for over 60 years. In 2018, ABW handled 6.0 billion pounds of product through 4.5 million sq. ft. of capacity in 14 food grade warehouse facilities across the southeast. This equates to 7 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.

Southwest, and Great Plains, as well as truckload and plant support services throughout its service area. As an asset based provider, Colonial's Services include consolidated order selection (bulk picking) and inbound consolidation to outbound cross-dock.

Co-packaging / Re-packing Services

ABW provides co-packaging and re-packing services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging experience, and now primary packaging experience, ABW continues to grow and develop its capabilities, co-packaging or building over 10.5 million cases in 2018. We have experience operating:

- High-capacity, high-speed baggers and cartoners
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays.

Multi-Client/Public and Contract Warehousing

Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

Transportation Services

Colonial Cartage Corporation, our in-house carrier, is a full service carrier providing food-grade, dry and refrigerated TL, LTL, and pool distribution services for over 60 years. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest,

What does ABW offer that others do not?

- Stability of ownership: same family for over 50 years
- A focus on our core competencies of warehousing, transportation, and co-packaging: not being everything to everybody
- A track record proving we are not interested in second place
- Long term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time



Atlanta Bonded Warehouse Corporation
3000 Cobb Int'l Blvd.
Kennesaw, GA 30152
General: 770-425-3000
Sales: 678-322-3120
info@atlantabonded.com
www.atlantabonded.com

Atlantic Container Line

A Grimaldi Group Company



Andrew J. Abbott
President & CEO

Cargo capacity for ACL's G4 vessels includes:

- 420 ton quarter ramp enables load and discharge of oversized cargo
- 28,900m² for high/heavy roll on/roll off cargo
- 1,300 vehicles
- 3,800 TEU cellular container capacity

ACL Featured Services:

- Weekly RORO Service to and from 7 North American and European Ports
- 4 weekly Transatlantic Container Services with Direct Calls at 14 Ports
- Unique ports, directly serving Baltimore, Halifax and Liverpool
- 2 UK port choices: Liverpool and London Gateway
- Fast connections to Ireland and Scotland
- Easy access to interior France and Germany
- RORO Service from North America to the Middle East, Far East and Australia

Atlantic Container Line
1-800-ACL-1235
www.ACLcargo.com



ACL's new G4 (Generation 4) fleet, the Atlantic Star, Atlantic Sun, Atlantic Sea, Atlantic Sail and Atlantic Sky have been placed in their transatlantic service. These vessels completely replace the ACL G3 fleet.

The G4 vessels are the first of their kind vessels and the largest RORO/Containerships (CONRO) ever built. They incorporate an innovative design that increases capacity without significantly changing the dimensions of the vessel. The G4s are bigger, greener and more efficient than their predecessors. The container capacity is more than doubled at 3800 TEUs, plus 28,900 square meters of RORO space and a car capacity of 1300+ vehicles. The RORO ramps are wider and shallower and the RORO decks are higher (up to 7.4 meters) with fewer columns, enabling much easier loading and discharge of oversized cargo. Emissions per TEU are reduced by 65%. The fleet continues to employ cell-guides on deck, a feature that will allow ACL to extend its enviable record. For over fifty years, ACL ships have never lost a container over the side.

The five new G4 vessels will dramatically improve ACL's competitiveness on the North Atlantic. The G4s demonstrate to our customers that our Parent Company, the Grimaldi Group, continues to do things differently than all of its competitors. We employ unique ships, go to unique ports

and carry cargo that others cannot carry.

The new G4 fleet will enhance our cargo carrying capabilities. Combined with Grimaldi's ever-expanding service network, the G4s will enable ACL to provide even more services as a high quality container and RORO operator for years to come.

Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles with the world's largest combination RORO/Containerships. The Company's headquarters are in Westfield, New Jersey with offices throughout Europe and North America. ACL offers five transatlantic sailings each week and also handles the Grimaldi Lines' service between the U.S. & West Africa and the Grimaldi EuroMed Service between North America and the Mediterranean. The Company also offers service for oversized cargo from North America to the Middle East, Far East and Australia. ACL is a subsidiary company of the Grimaldi Group of Naples, Italy.



Bender Group



Steve Reid
President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Communicating in a straight line



Bender Group
345 Parr Circle
Reno, NV 89512
800-621-9402
775-788-8800
775-788-8811
www.bendergroup.com
salesinfo@
benderwhs.com



Founded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has over 70 years of experience in Supply Chain expertise. For almost three quarters of a century, Bender Group has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, Bender Group has continued to expand to over a million square feet with operations in Nevada, Virginia, and California. Bender Group offers a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including domestic brokerage, less-than-truckload, truckload and small parcel services.

Distribution and Omni-channel Fulfillment

Bender Group's chief focus is providing flexible distribution and fulfillment center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including omni-channel fulfillment. With bicoastal fulfillment facilities, Bender Group offers delivery service to 99.6% of the US population within 1-3 days delivery.

Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, small package carriers or are interested in private fleet conversion, Bender Group

can help you organize and streamline your transportation needs to give you the cost-effective, on-time delivery of goods to meet your business needs.

International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the ever-changing world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Information Technology

When CIOs are surveyed on what would improve their development or supply chain process, the overwhelming answer is increased visibility throughout their pipeline. Bender Group provides you with state-of-the-art systems, order processing, and communications systems to help you maintain clear visibility of your inventory and transactions from anywhere.

Why Bender Group?

Our company culture fosters pro-activity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the ever changing dynamics of a company's supply chain.

Brown Integrated Logistics



Scott Shephard
CEO

Brown Integrated Logistics is the family that delivers world class logistics solutions through our subsidiaries Brown West Logistics, Brown Trucking Company, Brown Logistics Services, and Brown Fleet Services.



Brown Integrated Logistics

6908 Chapman Road
Lithonia, GA 30058
Toll Free: 1-800-241-5624
770-482-6521
Fax: 770-482-5307
brownintegratedlogistics.com



A Bridge to Capacity for Your Transportation and Supply Chain needs.

We're proud of our family of experienced professionals and our wide range of integrated services. Whether it's trucking, warehousing, brokerage, or in house maintenance, our team is dedicated to go the extra mile to get the job done with a commitment to safety, reliability, and efficiency. While our trucking services are based in the Southeast, our brokerage and warehousing divisions can handle your nationwide needs.

BROWN WEST LOGISTICS

Brown West Logistics offers more than just warehousing for your goods. We provide customized logistics solutions specifically designed to accomplish our customers' initiatives and/or supply chain challenges. Our primary differentiators are our commitment to strategic partnerships and unwavering dedication to customer service, while executing at levels that create competitive advantages for our customers.

Our Core Competency Is YOUR Supply Chain

We work with clients all over the U.S. to be the strategic partner that develops and executes solutions that are cost effective and at the highest quality - so our customers can focus on their business. Our services include solution design, warehouse selection and operations, process flow and design, warehouse management systems, and detailed reporting and visibility.

BROWN TRUCKING COMPANY

Brown Trucking provides a diverse range of truckload contract services including regional and long haul transportation with dedicated capacity options. We work with customers to solve complicated transportation and logistics challenges and deliver consistent on-time results with unparalleled, innovative and dedicated solutions. Our contract services include data analysis, load plan design, implementation and execution of strategic end-to-end transportation solutions.

Dedicated Truckload Capacity

Customers enjoy all the benefits of a private fleet without the headaches. Brown Trucking offers guaranteed internal capacity options that drive improved on-time performance and higher customer satisfaction. We provide efficient drop and hook services, and yard management optimization services with the



drivers, spotters, dispatchers, equipment, maintenance, management, and the software required so that customers get the best service and price.

Brown Trucking utilizes network optimization tools to maximize asset utilization. We also provide automated notification of pickup, departure, ETA, and delivery.

BROWN LOGISTICS SERVICES

Brown Logistics Services serves as a bridge to manufacturers, retailers and consumer packaged goods companies connecting them with non-asset and asset based capacity solutions. Our solutions include transportation management, transportation modeling, freight bill audit, dedicated and non-dedicated capacity offerings.

Transportation Management & Modeling

Brown Logistics offers customized managed transportation solutions to alleviate our customers from the burden of transportation management including access to our software systems, which provide the customer with a control tower view of their entire logistics network. We assist with the ever-changing logistics environment, with projects including consulting services and management of the RFQ process through our custom software programs.

Capacity Solutions

With capacity from our 20,000 partner carriers and sister company Brown Trucking, Brown Logistics is able to offer high quality capacity solutions based on the customer request; whether it is an expedited, high value, project based or long term dedicated needs, we have the expert network to solve them.



C.L. Services

What We Stand For

In 1997, we set out to pave a new name in the transportation game. Our initial goal was to give shippers and carriers a freight brokerage service that uniquely combines the personal attention provided by a smaller brokerage with the technology and capacity of a large-scale freight management company. Today, C.L. Services continues to provide trusted transportation, while developing meaningful relationships with our carriers and customers along the way.

Our Word

C.L. Services, Inc. is under the umbrella of The Prospensive® Logistics Group. PLG has two sides: a brokerage arm and an asset division controlling its own fleet of trucks. Together, we are a nationwide transportation provider servicing all domestic freight in the U.S., Canada, and Mexico. Our dependability, consistency, and proactive communication are the hallmarks of our company and we operate with the specific needs of our customers at the forefront.

We stand by the Prospensive® Promise: To proactively respond and communicate quickly and honestly with all of our clients and vendors.

**Knowledgeable,
Accurate, Dependable
+ PROSPENSIVE® =
RAVING CUSTOMER
SERVICE**



Our Credibility

SmartWay Certified: 609 of the approximately 16,700 brokers in the USA are SW certified. That makes us part of the 3.65% of brokers who are SW certified and we have been continuously since 2009, when we were part of the less than 1% SmartWay certified at that time.

- Member of TIA and IANA
- Management averages 25 years of transportation experience
- Full truckload, LTL partial, flatbed, intermodal and drayage
- Locations (see map): intrastate, Pacific Northwest, Midwest, Canada (esp. Toronto & BC), Mexico
- 45,000 carriers (1 year requirement, which we take very seriously)

We Stand Above the Rest

- C.L. Services, Inc. receives phone, fax, email, EDI order, or customer entry portal.
- Human touch and technology work together to verify consistent tracking of load until delivery confirmation.
- Once delivered, load is released to billing.
- Details are captured for tracking from pickup to delivery and customer self-service portal or 214 EDI updates.
- Customer Portal: Invoicing is initiated and delivered via eco-friendly EDI, ACH, email, or via paper invoices.
- Carrier is delivered full shipping and delivery instructions after compliance confirmation is received.
- Our entrusted employees maintain full visibility and control through the entire process.



C.L. Services, Inc.

4245 Intl. Pkwy
Suite 125
Atlanta, GA 30354
800-533-3922
678-686-0933 (Atlanta)
www.clservicesinc.com

CAI Logistics



Victor Garcia
President and CEO
CAI International, Inc.



Jason Miller
Senior Vice President
CAI Logistics, Inc.

CAI Logistics is a subsidiary of CAI International (NYSE: CAI), a global transportation company offering intermodal container leasing and sales, rail leasing and operations, and global logistics services.

CAI Logistics
866-685-7391
www.caimoves.com
#caimoves



LET'S GET MOVING!



The CAI Logistics Difference

At CAI Logistics, everything we do comes from our unique customer-centric approach. We listen to our customers and build real relationships. As we recognize their business needs, we find opportunities to design creative and custom solutions whether shipping goods regionally, across North America or to destinations overseas.

North American Services

Our well-established industry presence comes with a wealth of benefits including legacy railroad direct contracts, a company-owned and operated office network, and asset and non-asset-based capacity solutions.

Our TMS communicates in real-time with our transportation providers while our customer portal allows access to customized reports, billing, and other essential documents to analyze and streamline your workflow.

- Supply Chain Solutions
- Cross-dock and Transloading
- Intermodal
- Full Truckload / Less Than Truckload
- Flatbed
- Over-Dimensional
- Expedited
- Temperature Control
- Freight Management
- Quality Contract Carriers



International Services

We offer freight forwarding and NVOCC services with worldwide representation and a global agency network that moves your cargo from any place in the world, no matter how remote.

We are fully licensed and bonded with the US Federal Maritime Commission and a licensed transportation broker. We are a member of C-TPAT and are Hazardous Materials Certified.

- Import & Export
- Full Container Load (FCL)
- Less Than Container Load (LCL)
- Reefer/Perishable Goods
- Oversized Shipments
- Air Freight

CAI Logistics

Capacity



Jeff Kaiden
Chief Executive Officer

Capacity works with brands that need value-added order fulfillment. Our passion for executing to the highest standards of excellence sets us apart from the competition.

We take an engineering-based approach to problem solving, and see innovation as an everyday resource we always have on hand.

At Capacity, it is always our mission to deliver fulfillment solutions that delight and build trust with brands, consumers, and retailers in our target markets.



Capacity fulfills tens of thousands of e-commerce and pick and pack orders daily. We can modify product, create gift sets, replace unit cartons—anything that helps our clients unlock value and delight customers. We enable clients to ship to hundreds of retail trading partners, complying with EDI and other requirements. We are an omnichannel order fulfillment provider, with decades of experience handling higher-value consumer products.

Our engineering, process-based, approach to problem solving and execution is how we deliver exceptional solutions. We design our facilities, processes, and technology with careful attention to each individual client need. Capacity's in-house teams of engineers, programmers, and operations specialists ensure we can respond in real-time to all the challenges that modern fulfillment presents.

We have on-site experts available when clients need to discuss a range of topics, from creative problem solving to supply chain challenges that occur away from our facilities. When our clients want to think creatively to improve product packaging, we are there. We have the experience, vendors, and equipment to make it happen. If our clients just want to connect about another crazy day navigated successfully, we are there. We know just how much

energy goes into getting product to the end consumer. Capacity's culture of excellence is the difference that helps our clients build their brands, giving us a charge that never goes away.

If a project seems out of the ordinary, clients count on Capacity to provide the extraordinary. We do the basics well, but it's the unexpected where we truly excel. That's where we are at our best, and where our clients experience the greatest value. That's the Capacity difference. That's why our clients get what they want, when they want it, the way they want it. That's our idea of 'fulfillment delivered.'

Capacity provides global fulfillment solutions out of fulfillment centers in New Jersey, California and the United Kingdom. Our US locations are close to the largest US ports of Newark/New York and Los Angeles/Long Beach; our UK joint venture with ILG is close to London Gatwick International Airport. These strategic locations allow for reduced transit times, cost-effective shipping, and flexible transportation solutions.



Capacity

1112 Corporate Road,
North Brunswick, NJ 08902
732-745-7770
inboundlog@
capacityllc.com
www.capacityllc.com



Cass Information Systems, Inc.

Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and business intelligence services.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



Cass Information Systems, Inc.

13001 Hollenberg Drive
Bridgeton, MO 63044
314-506-5500
Fax: 314-506-5840
www.cassininfo.com



Cass is the leading provider of freight audit, payment and business intelligence services, leveraging over 60 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

Solutions

Cass offers solutions in these key areas:

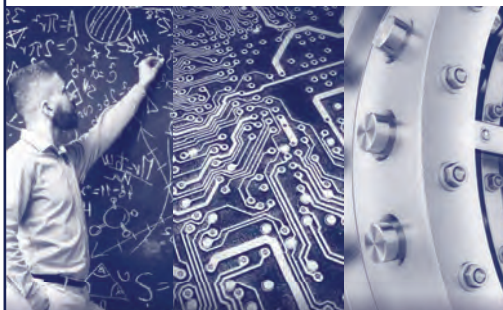
- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures
- Business Intelligence
 - Standard and Custom Reporting
 - Benchmarking
 - Web-based reporting and analysis
 - Dashboards
- Carrier services
 - Freight bill inquiry
 - Exception analysis

Financial Security

Cass Information Systems Inc. is a Financial Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the SOC 1, Type II Auditing Standard Report available to our customers and prospective customers.

The Power to Deliver: Transportation Spend Solutions



Solving Complex Needs **Providing Leading Edge Solutions** **Ensuring Financial Security and Stability**



...the leader in freight bill audit, payment and business intelligence services.

Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Global Visibility

Visibility to global transportation spend is essential for effective supply chain management. The single best source for gaining this visibility is a robust, best-practice, global freight audit and payment solution. Our global business intelligence platform provides an integrated, global view for transportation spend, usage, and trend information.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.

Cheetah Software Systems, Inc.



Jeff Groenke
VP of Sales and
Implementation

Cheetah LOOP provides Live Autonomous Workflow and Asset Management of networks with thousands of on-road routes, off-road operations while adapting to on-demand live changes as orders come in. With all the related real-time communications and visibility, our customers have saved hundreds of millions of dollars in operating cost by reducing driver fleets, miles driven, fuel, dispatch and other support staff while simultaneously improving customer experience, operational reliability and standardizing the network.

The Cheetah LOOP Platform is the most powerful logistics routing platform in the industry providing consumers with accurate ETAs and instant customer notifications. Delivering live information to the right people at the right place at the right time. Businesses can hand more power to customers while creating efficiency, customer satisfaction, cut costs and cut complexity.

Cheetah Software Systems, Inc.

31280 Oak Crest Dr., Ste #3
Westlake Village, CA 91361
805-373-7111

info@cheetah.com
www.cheetah.com



Do you feel like your competition is running away from you?

Cheetah LOOP

We call our platform LOOP (Logistics Operations Optimization Platform) and it covers the Logistics space from A to Z, including First Mile, Last Mile, Healthcare, Retail, Intermodal, Courier, Delivery, Freight, Truckload and LTL, 3rd Party Carriers for Hire and Private Fleets and it both accurately and realistically models current logistics supply chains. This platform is the result of 30 years of research and development and here is what it can do for you:

- LOOP Optimization engines seamlessly guide the logistics process; Planning, dynamically managing, adapting and optimizing fleets and drivers.
- You will use less trucks, drive fewer miles and make more on-time deliveries while predicting and providing visibility on extremely accurate arrival times and ETAs.
- Plan and Adapt as orders come in, live and automatically, to changing operational conditions, including traffic, weather, accidents, customer cancellations, new stop-insertion, relays and driver exceptions.
- Customers, Store Managers and Corporate teams have a real-time, live view of the entire network and delivery

performance for all customers, allowing companies to be operationally proactive rather than reactive.

- System flexibility, a plethora of data sources and live, adaptive automation make Cheetah the most advanced and efficient practical logistics platform in the market today.
- Deliver in the shortest time possible to customers for unparalleled return on investment and value for your money.

Cheetah Software Systems

Cheetah (LOOP®) is the only operations solution that not only plans delivery routes, but also predicts extremely accurate arrival times as it adapts, live and automatically, to changing operational conditions. The Cheetah platform has been successfully integrated with its customers' enterprise technology platforms supporting many different verticals.



CN**Keith Reardon**

*Senior Vice President,
Consumer Product
Supply Chain Growth*

“We work hard with our supply chain partners to innovate, create and drive sustainable long-term growth for our customers. Whether importing, exporting or just shipping locally, we have the right people, the port and terminal partnerships in place, and the logistics expertise to keep things moving.”



CN is a leader in the North American transportation and supply chain logistics industry — focused on innovation and collaboration. We offer integrated shipping solutions, including intermodal, trucking, freight forwarding, warehousing and distribution. With a rail network of 20,000 miles and 23 strategically located intermodal terminals close to major North American distribution centers — we are well placed to offer easy access to major U.S. markets and all Canadian markets.

CN is an indispensable transportation supplier for many key sectors of the North American economy, from grain and forest products to industrial and automotive products — moving raw materials and intermediate and finished goods to markets

around the world. By working together with our supply chain partners we make sure our customers get their products to market as efficiently as possible — using innovative solutions that drive sustainability and ensure long term growth. CN is a true backbone of the economy; fostering prosperity in the North American markets we serve and helping our customers win in the global market place.

Whether you're shipping locally across CN's vast North American rail network, or globally through the many port gateways we service on 3 coasts, we connect you with the people that matter most — your customers.

CN

Montreal (Headquarters)
935 de La Gauchetière St. W
Montreal, Quebec, Canada
H3B 2M9
Sales: 1-888-MOVIN CN
www.cn.ca



COSCO SHIPPING Lines (North America) Inc.



COSCO SHIPPING brings the highest quality of ocean cargo transportation services to every corner of the globe, with one of the largest, newest and 'greenest' fleets making frequent and timely calls to the busiest ports worldwide. COSCO SHIPPING delivers your containerized cargo quickly, economically and securely, interfacing with rail, road, barge, air and more, with advanced equipment and technology leading the way to absolute supply chain efficiency. And, there is no other ocean carrier who knows China better.

Your China Partner

With long and detailed experience in moving cargo in and out of the interior of China, COSCO SHIPPING is your guide to selecting the right feeder services, barge, railroad, and trucking companies. With local offices and representatives positioned strategically in all of the manufacturing and production cities across China and Asia, COSCO SHIPPING can save you time, money and paperwork in getting your shipments prepared and on to port locations. COSCO SHIPPING truly is your China partner, with accurate and comprehensive advice available to you by phone, fax, web, and other sources on a real-time, around-the-clock basis. No matter if you are just beginning to trade with China or are an old China hand, COSCO SHIPPING can add value to your supply chain.

routes and rates, collect details and documentation, share data, generate bills of lading, track and/or redirect inbound and outbound shipments, and maintain accurate metrics and reporting. Our E-Lines e-suite saves you time, effort and aggravation, and is backed by a global network of ocean cargo specialists ready 24/7 to assist in any part of the process. See it and try it through the new COSCO SHIPPING Customer Portal at support.cosco-usa.com

The Ocean Alliance

COSCO SHIPPING is part of the Ocean Alliance, the largest operational agreement ever made between shipping companies. With more than 40 maritime services, we will be sharing our fleet with the largest Asian shipping companies. By offering more ports and more direct calls, as well as better transit times, we will provide our customers with unmatched quality services. This new offering is a cornerstone of our strategy as it reinforces our competitiveness and strengthens our position as a key player in the shipping industry.

We Deliver Value

COSCO SHIPPING doesn't just move ocean cargo, we make moving ocean cargo a better part of your bottom line. 50 main-line services, 85 offices in 160 countries serving 1000 ports around the globe all add up to a world-class ocean carrier with world-wide capabilities. Contact COSCO SHIPPING today!

COSCO SHIPPING Lines (North America) Inc.

100 Lighting Way
Secaucus, NJ 07094
866-830-2550
www.cosco-usa.com

E-Lines is E-Sweet, Now Includes the New Customer Portal

COSCO SHIPPING provides you with the tools to make the shipping process seamless, easy and efficient. Our new E-lines web service helps you check



CT Logistics

Confidence, Trust, Leadership, Traditions since 1923.



Allan J. Miner
President

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions.

Our leadership has been earned with over 96 years of client confidence and trust.

ISO 9001:2015
SOC II



CONFIDENCE

CT provides more than 96 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an ever-changing, global marketplace.

LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes: our TMS software, CTLionSM, our customized freight

audit & payment system, AuditPaySM; our rating and routing program, FreightRaterSM, and our exclusive shipper's co-op program, TranSaverSM. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

CONFIDENCE. TRUST. LEADERSHIP. TRADITIONS SINCE 1923

They've become part of an important 96 year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit www.ctlogistics.com for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.



CT Logistics
12487 Plaza Drive
Cleveland, OH 44130-1084
216-267-2000
sales@ctlogistics.com
ctlogistics.com



CTSI-Global

Total Logistics Technology + Intelligence



J. Kenneth Hazen
President and CEO

CTSI-Global provides global supply chain management services through experience, knowledge, and technology.



End-to-End Supply Chain Solutions

CTSI-Global processes 5 million freight transactions every day—and over \$12 billion in freight dollars every year. Since 1957, CTSI-Global has provided greater insights into supply chains for improved visibility, efficiencies, and savings. Our shippers and 3PLs manage all aspects of their supply chains within one global database. In a world of complex supply chain data, go Global.

- **Managed Services.** CTSI-Global is dedicated to optimizing your logistics strategy while providing full visibility as we manage the intricacies of your supply chain.

Global Vision

CTSI-Global's technology solutions automate manual processes, improve performance levels, and decrease transportation costs for national, regional, and global companies. Our solutions can be customized to each client's global business requirements, including processing currencies and languages and paying international duties and taxes. Our dedicated business analysts provide tactical support and all-inclusive business reviews.

Businesses cannot manage their transportation spend without timely, accurate, and complete visibility into their shipping costs and activities. Investing in CTSI-Global can help reduce these costs, supporting a competitive position in the global marketplace.

- **TMS.** Plan and execute shipments to manage orders, optimize loads, select carriers, tender shipments, manifest parcels, track shipments, and manage claims.
- **Business Intelligence.** Centralize your shipping data into one global information warehouse. Strategic Data, dashboards, and benchmarking empower you to visualize, synthesize, and analyze your data trends into actionable insights.
- **Freight Audit and Payment.** Eliminate payment errors, save time and money, and offload freight payment and contract management with advanced freight audit and payment.

CTSI·GLOBAL

CTSI-Global

5100 Poplar Avenue
15th Floor
Memphis, TN 38137 USA
Phone: +1-888-836-5135
solutions@ctsi-global.com
www.ctsi-global.com

Locations:
Memphis • Atlanta •
Austin • India • Ireland •
Singapore



Descartes Systems Group



Edward J. Ryan
Chief Executive Officer

Mission Statement

Connecting logistics-intensive businesses in commerce by uniting the people and technology that move the world.

Descartes is the global leader in providing on-demand, software-as-a-service solutions that improve the productivity, performance and security of logistics-intensive businesses by helping companies to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community.

Descartes Routing, Mobile & Telematics™

- Optimized route planning
- Dispatching and GPS tracking
- Mobile applications
- Telematics
- Fleet/driver, compliance and performance management

Descartes Transportation Management™

- Carrier contracts
- Transportation plans across all modes (truck, air, ocean, parcel)
- Real-time freight visibility and capacity matching
- Connections to trading partners
- Control flow of prepaid freight
- Track shipments and inventory
- Audit freight
- Dock appointments and trailer movements
- Supplier/carrier performance

Descartes Global Logistics Network™

- Value-added network services
- Multimodal, inter-enterprise electronic data and document exchange
- All transportation modes and messaging standards
- Share commercial, logistics, customs and product data across systems



Descartes Customs & Regulatory Compliance™

- Cargo security screening
- Customs declaration filings and compliance
- Secure connections to governments and regulatory agencies

Descartes Global Trade Content™

- Classification
- Valuation
- Global import/export trade data for market research, sourcing and competitive strategy
- Denied and restricted party screening
- Enterprise Resource Planning (ERP) integration
- Global Trade Management (GTM) integration
- Integration with other internal systems and ecommerce platforms

Descartes Broker & Forwarder Enterprise Systems™

- Shipment management
- Transportation bookings
- Security filings
- Customs entries
- Warehousing
- Accounting

Proven Expertise

With thousands of customers worldwide, Descartes has a proven track record of helping companies drive logistics value by automating processes, enhancing service, improving profitability and ensuring compliance. Descartes' headquarters are in Waterloo, Ontario, Canada and the company has offices and partners around the world.

DESCARTES

Descartes

Sales Inquiries
International:

519-746-8110 x 202331

North America:

800-419-8495 x 202331

Email:

sales@descartes.com

www.descartes.com



DF Young



A. Wesley Wyatt
President and CEO

Mission Statement:

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

DF Young Services

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business



DF Young Inc.

1235 Westlakes Drive
Suite 305
Berwyn, PA 19312
Phone: 610-725-4000
Fax: 610-725-0570
www.dfyoung.com

Contact: Steve Giampapa
Director of Operations
610-725-4000
Steve.giampapa@
dfyoung.com

DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

Automotive

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully- and semi-knocked down shipments
- Built-up vehicle shipments

Commercial Goods

Full front/back end services support multi-national manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

Front End Services:

- Import/Export flow and distribution
- Quality Assurance program

Back End Services:

- Vendor direct inventory
- Reverse logistics
- Store setup and fixtures

Supply Chain Services:

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

Food/Humanitarian Aid

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. Provide computer recordkeeping, documentation and complete logistics solution.



Foreign Military Service

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

Services include:

- Air and ocean freight shipping and/or charters
- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

Petrochemical

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

Services include:

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

Pharmaceutical Sample Distribution

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

Services include:

- PDMA compliance
- Pharma specific packaging, labeling and transportation
- Convenient, time-specific delivery windows
- Field inventory transfers
- Agent service center providing real time status updates
- Customized reporting for all service and financial requirements
- Cold chain warehousing and storage

DHL Supply Chain



Scott Sureddin
Chief Executive Officer

A History of Innovation.

We have always been revolutionizing, shaping, and simplifying the world of logistics. We're thinkers, makers and pioneers that constantly challenge what's possible.



DHL is the leading global brand in the logistics industry. Our DHL family of divisions offers an unrivaled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 360,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses

securely and reliably, enabling global trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, energy, automotive and retail, a proven commitment to corporate responsibility and an unrivalled presence in developing markets, DHL is decisively positioned as "The logistics company for the world."

DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 60 billion euros in 2017.

DHL Supply Chain
614-865-8500
logistics.dhl.com



Distribution Technology



(left to right): Tom, Rock, and Mark Miralia



For 50 years, Distribution Technology has been providing innovative logistics services, analytics, and guidance by focusing on the needs of their clients.

As an integrated logistics company and 3PL, Distribution Technology prides itself in offering their diverse group of clientele a complete range of management services including public warehousing, mass retail cross docking, rail consolidation/deconsolidation, contract warehousing, third-party distribution, domestic and international consolidation/deconsolidation, trucking & transportation management services and logistics consulting.

Founded in 1969 by chairman of the board, Rock Miralia, Distribution Technology operated with seven full-time employees and provided 100,000 square feet of space for contract and public warehousing in the Piedmont region. In 1988, sons Tom and Mark Miralia joined the family-owned company as staff industrial engineer and warehouse supervisor respectively.

Over the years, Distribution Technology continued to expand its services throughout the greater southeast region. Today, Tom Miralia oversees the day-to-day operations of the organization as its president and CEO.

Distribution Technology operates an approximate 1.2-million-square-foot warehousing campus and employs more than 250 people. As a privately-owned company, Distribution Technology's management team possesses an extensive

background in warehousing, transportation and distribution.

The company has earned a solid reputation among its clients and other trade industries as a trusted partner in strategic planning and management expertise. Its greatest assets are its team members and associates who are committed to forward-thinking and collaborative problem solving, leading to a higher level of delivered customer value.

As a total logistics provider serving to optimize our clients' business needs, the company also operates a document storage company, re-packaging division, freight-forwarding services, trucking, consolidation, and pool distribution in support of its partners, thus enabling the company to provide a complete range of services.

**Skillfully Crafted Services, Delivered.
We Are In It For The Long Haul.**



**Distribution
TECHNOLOGY**

Distribution Technology Inc.

1701 Continental Blvd.
Charlotte, NC 28273
Phone: 704-587-5587
Fax: 704-587-5591

Email:
rcantelmo@
distributiontechnology.com

DistributionTechnology.com



DLS Worldwide



Tom Griffin
President

DLS Worldwide Simplify Logistics Management with Our Leveraged Platform

DLS Worldwide optimizes your distribution and controls your costs through our spectrum of integrated services, unique sources of capacity, and global, technology-based delivery network.

Rely on DLS Worldwide for:

- Domestic LTL & Truckload
- International Air, LCL and FCL
- Expedited Air or Ground with Same Day, Next Day or Two Day Options
- White glove solutions including install & unpack, liftgate delivery and more

RRD Logistics **DLS Worldwide**

1000 Windham Parkway
Bolingbrook, IL 60490
877-744-3818
www.dls-ww.com



Combine your freight volume and achieve powerful economies-of-scale

Unlock new levels of efficiency with the DLS Worldwide leveraged platform. Now your company can rely on the same resources and workflows as any Fortune 250 company managing freight volumes around the world.

Secure complete accessibility and visibility

To help you streamline transportation management and stay on top of your budget, DLS Worldwide offers cost-effective, reliable, efficient delivery methods based on your logistics needs. Our comprehensive range of services ensures a seamless, connected experience with multiple service levels, complete visibility and simplified pricing.

Whether it's transportation via air, land, sea or any combination, rely on DLS Worldwide for the best options and recommendations. Our knowledgeable transportation professionals can customize strategies for you based on your choice of carriers, locations, schedules and delivery requirements, opening new opportunities to build your business and your bottom line.

Access a far-reaching network of experts

Our proven capabilities and deep understanding of domestic and

international shipping are demonstrated daily through our team of dedicated transportation specialists at more than 140 local offices across the United States. With an average of more than 15 years of industry experience, these committed professionals are on the forefront of the latest market trends and technologies and are ready to apply their exceptional skills and industry acumen to deliver outstanding service.

Be responsive and responsible

As part of RRD Logistics, DLS Worldwide is an EPA SmartWay® Transport Partner. We help you meet your sustainability goals by using best practices for:

- Saving fuel
- Minimizing engine idling
- Reducing emissions

For more than 150 years, many of the world's most storied brands have relied on RRD Logistics to connect with their customers. With DLS Worldwide, now you can too.



DM Fulfillment



Greg Welchans
President & CMO

Mission: To be the preferred fulfillment partner for companies requiring fast, efficient national and international distribution, comprehensive omni-channel capabilities, the highest possible service levels and brand-building, value-add services.

At DM Fulfillment, we pride ourselves on delivering value, reliability, innovation and trust as a fulfillment partner. Our mission is to deliver an outstanding customer experience to our partners and their customers.

National and International Distribution

Our highly-automated fulfillment centers are located to reach 99% of the U.S. in one to two days via ground shipping* offering unparalleled speed to customer or shelf. Our Chicago-based Foreign Trade Zone helps save costs and improve efficiency for international needs. International shipments can reach their destination in as little as three days. Our system will optimize every order to select the best origin and carrier with the lowest freight cost and time in transit. *When utilizing all four distribution centers.

Comprehensive Omni-Channel Capabilities

Extensive integration capabilities allow you to seamlessly deliver the Omni-Channel experience. We make it easy to integrate order management systems via direct connection, webservices or through your e-commerce provider. Rest-easy knowing you'll have full EDI transaction compliance, order automation and visibility to real-time account and order information. Front-end integration is backed up by out-the-door fulfillment expertise to ensure full compliance with retail, e-tail and marketplace shipping requirements. All orders are 100% RF scanned supporting an industry-leading accuracy rate and the highest possible service levels.

DM FULFILLMENT SERVICES
we supply trust

- National distribution footprint with 1-2 day delivery via ground
- 3-day international shipping
- Comprehensive, omni-channel integration
- Direct-to-consumer, retail, marketplace and Amazon expertise
- Real-time reporting and 24/7 account visibility

www.dmfulfillment.com

Amazon and Marketplace Expertise

Capture the buy box, take control of your inventory and packaging, get discounted shipping rates and achieve Prime status*. Our integrations and expertise with Amazon and other relevant marketplaces will allow you to thrive in all channels while simplifying inventory management and streamlining operational and shipping costs to boost profitability. *When meeting qualifications.

Your Brand is Important

Reinforce your brand with custom packaging, customizable, branded pick tickets and print-on-demand, in-box marketing capabilities to deliver high impact, branded communications with your product shipments. Our full service marketing department, complete with an in-house photo studio, can provide support for your marketing and content photography needs. Let us help you promote your brand and your products with every order.

DM Fulfillment
5 Research Park Dr.
St. Charles, MO 63304
855-710-8685
www.dmfulfillment.com





Ed Bowersox
*President,
DSC Logistics*



Sung Yup Suh
*Executive Vice President,
DSC Logistics*



Ann Drake
*Chairman,
DSC Advisory Board*

DSC Logistics, a CJ Logistics Company

DSC Logistics transforms logistics and supply chain management into a critical business strategy based on collaborative partnerships, innovative solutions and high-performance operations.

We have joined with CJ Logistics, a leading global supply chain management innovator, accelerating our transformation strategy to deliver customer value in new and expanded ways.



DSC Logistics

1750 South Wolf Road
Des Plaines, IL 60018

dsclogistics.com

info@dsclogistics.com



At DSC Logistics we are passionate about achieving our customers' business goals and maximizing the potential of their supply chains.

Partnerships. Our partnership process and framework provide a joint system that enables the dialogue, planning and process required to leverage the supply chain as a powerful medium to reach business objectives.

Our Promise. We uphold high standards of integrity, responsibility and accountability, based on open communication, collaboration and trust.

Bringing Clarity to Complexity. We transform supply chain details into tangible guiding insights. We think holistically; every solution has our customers' broader goals and the end customer in mind.

Knowing Earlier, Solving Faster. We leverage business intelligence and analytics to translate the patterns and possibilities, helping our customers assess, predict and preempt change.

Ready for Anything. Our business is based on a foundation built for flexibility; our systems and networks are modular and quickly adaptable.

Integrated Global Solutions. DSC provides global integrated supply chain solutions that combine multiple elements of supply chain consulting, logistics center management, transportation management and supply chain packaging services.



integrated
global
supply chain
innovation

TES (Technology, Engineering, Systems & Solutions). DSC leverages systems, business intelligence and analytics to improve daily execution and drive insights that inform and advance supply chain strategies. Our end-to-end solutions feature Artificial Intelligence (AI), Automation, Big Data and Internet of Things (IoT) technologies, advanced Material Handling Equipment (MHE) such as autonomous vehicles, conveyor systems and robots, as well as industry-specific consulting expertise.

Transportation Solutions. Our transportation solutions can be integrated with logistics center management and supply chain packaging solutions. We leverage data visualization, shipment visibility and information insights to optimize transportation decisions and performance. Our modeling expertise helps customers explore scenarios, predict future costs, identify opportunities for shipment consolidation and optimize delivery routes.

Advancing progress, unlocking a greater potential. Learn more about our strategic solutions and how they can strengthen your supply chain.

dsclogistics.com/solutions

- Integrated Supply Chain Solutions
- Transportation Management
- Supply Chain Packaging Services
- Business Process Integration
- Supply Chain Consulting
- Omnichannel
- Logistics Center Management
- Business Intelligence
- Retail Consolidation + Requirements
- Technology
- International Freight Forwarding
- Asset-Based Transportation
- TES (Technology, Engineering, Systems + Solutions)



Echo Global Logistics



Doug Waggoner
Chairman & CEO

Transportation Simplified

Services Offered:

- Managed Transportation
- LTL
- Truckload
- Partial Truckload
- Intermodal
- Expedited
- Small Parcel
- International Air & Ocean



Echo Global Logistics
600 West Chicago Ave.
Suite 725

Chicago, IL 60654
800-354-7993

Fax: 888-796-4445
www.echo.com



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Echo Global Logistics (NASDAQ: ECHO) is a leading provider of technology-enabled transportation and supply chain management services. From coast to coast, dock to dock, and across all major modes, we connect businesses that need to ship their products with carriers who transport goods quickly, securely, and cost-effectively. Echo simplifies the logistics process so our clients can focus on what they do best.

Relationships

Echo has built solid partnerships with over 50,000 carriers, creating a robust network that matches the needs of our shippers with the needs of our carriers. Our capacity and geographic coverage allow us to move 16,000 shipments every single day for our 30,000 clients.

Technology

The core of the Echo offering is proprietary technology. Quickly adaptable and highly scalable, our best-in-class technology supports the experienced Echo team in simplifying

our clients' transportation and utilizing our carriers' capacity. Through technology, we ensure better data collection and transmission, seamless communication, comprehensive reporting, and real-time visibility.

Service

Above all, Echo values exceptional service in every client interaction. Our commitment to excellence and innovation, delivered by the industry's most talented transportation professionals, means we recognize that one solution does not fit all. Echo evaluates each client's transportation needs, discovers efficiencies, and delivers simplified transportation management—all with a relentless focus on execution.



ElectriCities of North Carolina, Inc.



Brenda C. Daniels
*Manager, Economic
Development*

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metal-working, plastics—any power-intensive industry is going to find significant advantages here."



ElectriCities is a not-for-profit government service organization representing cities, towns and universities that own electric distribution systems: more than 70 N.C. cities serve 500,000 customers with 1 million customers served in N.C., S.C., and Va.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina. Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications. "They find all the information they need in one place," says Brenda Daniels, the organization's economic development manager.

ElectriCities has recently implemented an enhanced site certification program called Smart Sites. Smart Sites are a slam-dunk choice for companies that are ready to grow now. This designation guarantees that a site has met stringent requirements and is "shovel-ready" for immediate development.

Each Smart Site has municipal electric service, water and sewer access within 500 feet, and is within five miles of an Interstate or Interstate-quality highway. Faster construction, fewer uncertainties and less risk for companies and site selectors alike.

In addition, ElectriCities offers a certified

industrial park that it has dubbed a "Prime Power Park," which offers 12 MW of on-site backup power generation. The park is in the city of Albemarle, located in the Piedmont's lake country. The Albemarle park has direct rail access from Charlotte/Douglas International Airport, clearly qualifying the area as a great rail intermodal site. "If a company has a critical operation that can't risk a power outage, they have a backup available, and don't have to spend the money to purchase a generator," Daniels adds.

The Smart Sites and Prime Power Park, like the rate-lowering services to all ElectriCities' customers, provide ongoing incentives for companies looking for an ideal logistics location.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county and state officials.

And these companies recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers.


ELECTRICITIES
of NORTH CAROLINA, INC.
The energy behind public power

**ElectriCities of
North Carolina, Inc.**
1427 Meadow Wood Blvd.
Raleigh, NC 27604
www.electricities.com

Brenda Daniels
**Manager, Economic
Development**
Ofc: 919-760-6363
Mobile: 919-218-7027
bdaniels@electricities.org



ELM Global Logistics



Bill Conboy
Founder & CEO

The most important characteristic of a 3PL is their dedication to achieving success. For over 35 years ELM Global Logistics emphasizes pride in their work, best in class performance and long term partnership relationships.



**PRIDE, PERFORMANCE,
PARTNERSHIPS ...**



ELM Global Logistics
50 Emjay Blvd.
Brentwood, NY 11717
800-736-1771
www.elmlogistics.com



ELM Global Logistics is a full-service, third-party logistics provider that has been tackling unique supply chain challenges for over 35 years. Our personalized approach to all our clients' needs is what sets us apart. We provide innovative logistics solutions while offering cost-effective solutions and speed to market to our customers.

At ELM Global Logistics we offer both shared and dedicated warehousing, packaging and fulfillment services, assembly, consolidation, cross-docking and transportation services. We are the largest in-house, full service rail siding on Long Island that is connected to the freight lines of all major rail carriers. We offer creative solutions that always encompass our customers' needs, rather than trying to fit them into a standard solution.

We service a diverse group of clientele and offer a complete range of services while still offering the flexibility to customize our services to their needs. Offering customers creative solutions, rather than trying to fit them into a basic solution, has always been our strength and belief at ELM Global Logistics. We combine methodical analysis of your material flow via intelligent application of systems designed to reduce and automate every step of the process.

Founded in 1979 by Bill Conboy, ELM Global Logistics operated with just a handful of employees in about 50,000 square feet of warehouse space in Long Island, New York. Over time, ELM Global Logistics has expanded its operations and

now occupies more than 1,000,000 square feet throughout the northeast region. Today, Bill continues to run the operation along with his wife, children, extended family and many dedicated employees which he feels contributes to the success and growth of this truly family-owned business.

ELM Global Logistics offers highly tailored solutions and technology that provides all customers with accurate, real-time information. It's our tightly integrated partnership approach that enables successful execution of complex supply chains within our customer base. We offer a combination of several powerful tools that can help manage your information, inventory, space and time.

Long or short term, we offer you the flexibility to grow your business which allows our customers to focus on their core business.

We put the "P" in 3PL —
Pride, Performance and Partnerships...
ELM Global Logistics, our 3PL.



enVista**John Stitz***Senior Managing Partner***Mission Statement**

enVista is a leading global software and consulting solutions firm enabling enterprise commerce for the world's leading manufacturers, distributors and omni-channel retailers. enVista is uniquely experienced in both optimizing supply chain efficiencies to drive cost savings, and unifying commerce to drive customer engagement and revenue. enVista's Unified Commerce Platform, and the firm's ability to consult, implement and operate across supply chain, transportation, IT, enterprise business solutions and omni-channel, enables Tier 1 to Tier 3, omni-channel companies to leverage enVista as a trusted advisor across their enterprise.



Optimize your global transportation strategy and results with enVista. We deliver leading global transportation visibility and spend management solutions that significantly improve global transportation visibility, reduce costs and maximize transportation results for the world's leading brands. Our experienced team of transportation management experts and former carrier pricing managers brings exceptional expertise to help you improve your operations and attain your goals.

Our Services & Solutions:

- Global Freight Audit & Payment
- Strategic Carrier Sourcing
- TMS Selection & Implementation
- Vendor Dropship Management
- Transportation Consulting
- Business Intelligence
- Trading Partner Management
- Network Optimization

Our Expertise:

- 1,000+ global clients across multiple industries
- \$6 billion spend managed annually
- 14+ languages translated and 168 currencies on freight data platform
- Highly experienced team of transportation experts
- Inc. 500|5000 fastest growing transportation & logistics company (eight consecutive years)

enVista

877.684.7700

info@envistacorp.com

www.envistacorp.com



Evans Distribution Systems



John A. Evans
President

Mission:

To be a strategic supply chain partner, admired for our people, passion and innovation.

Nine Point System

1. Listen
2. Innovate
3. Communicate
4. Assign Responsibility
5. Set Standards
6. Document
7. Implement
8. Monitor
9. Review

Evans Distribution Systems helps customers enjoy a smoother glide through the supply chain by simplifying complex processes and delivering effective results. As our tagline suggests, "It's easier with Evans."

Our philosophy encompasses the idea that customer success directly correlates to how easy we make it for our employees to provide the best service possible. We're a strategic partner closely involved in our customers' supply chain decision-making, serving as their eyes and ears, anticipating supply chain challenges and proactively identifying opportunities to improve processes and increase profitability.

Heritage

From our founding in 1929, Evans Distribution Systems has evolved into a full-service third-party logistics service provider offering warehousing, transportation, packaging, inspection, and staffing services. Our extensive and diverse experience with industries including automotive, chemicals, food & beverage, retail and others provides our customers with flexible, creative solutions which enable them to become more successful. Now in our fourth generation of Evans family leadership, the company employs more than 700 associates operating in ten states including Michigan, Virginia and Illinois.

Innovation

Evans is particularly adept at meeting changing customer demands by continually investing in new technology to support transportation, warehousing, and value-added services. Our state-of-the-art WMS & TMS systems deliver real-time inventory tracking, satellite tracking, geo-fencing, customized reporting, event management, complete web visibility and some of the most flexible customized solutions available anywhere. Providing these extra services helps our customers to better utilize their own valuable resources, freeing up time they can devote to other areas of their business.



Passion

The Evans team includes many long-time, dedicated employees devoted to providing the highest quality service. This loyalty provides customers with confidence and comfort the job will be handled right, no matter what. It's a commitment that enables us to provide premium service. We have the right people, systems and programs in place at the right time, every time.

Simplified Systems

Our goal is to work seamlessly as an extension of each customer's organization. We blend our logistics expertise with the experience and knowledge of each customer to develop efficient and synchronized processes specifically designed to face the challenges at hand.

Specialized Services

- Dedicated & Multi-Client Warehousing
- Foreign Trade Zone and US Customs Bonded Space
- Transportation Management Services
- Fulfillment/e-Commerce
- Complete Local and Long-Distance Transportation Services
- Contract Packaging, Shrink Wrapping, Kitting
- Quality Inspection and Sortation Services
- Assembly, Light Manufacturing
- Testing and Rework
- Logistics Staffing Services

Evans Distribution Systems

18765 Seaway Drive
Melvindale, MI 48122
313-388-3200
Fax: 313-388-0136
sales@evansdist.com
www.evansdist.com



Evans
Distribution
Systems

Evans Network of Companies



Matthew "Bo" Bates
President and CEO

Mission Statement:

Our corporate mission is to continue to grow as a vital force in the transportation and logistics industry, and to provide superior logistical services and support to our customers. We are a winning team of capable leaders, associates and agent partners who respond quickly and efficiently to change and are able to adapt aggressively to the customer's needs.



Evans Network of Companies

100-110 W. Columbia St.
Schuylkill Haven, PA 17972
570-385-9048
1-800-666-7885
Fax: 570-385-5970
kim.lorimer@
evansdelivery.com
www.evansdelivery.com



The Evolution of the Evans Network of Companies

Founded in 1939 by Albert Evans Sr in Pottsville, Pa., The Network has evolved over the last three decades from an asset heavy LTL trucking operation into the largest asset light independent Intermodal drayage provider in North America. The Company has primarily been focused on building its drayage platform through service expansion and acquisitions. As of today the network has expanded operations to include brokerage, flatbed and truckload, with 600 service center locations and more than 7000 trucks. This expansion extended into employment as well, The Company now employs 400+ people half of whom are in the Schuylkill Haven corporate office. With revenues in excess of \$1.2 billion, *Transport Topics*, a widely read transportation periodical ranks Evans Network as the 39th largest for hire trucking company in the United States. The Evans Network of Companies is excited to celebrate 80 years in business.

The Evans Network of Companies gives back to the community in many ways. Multiple employees are involved in local organizations such as Penn State University Schuylkill, The Schuylkill Chamber of Commerce, NEPA Logistics/Transportation Partnership and many nonprofit groups including The Walk In Art Center, Schuylkill YMCA, Vision, United way, Boy Scouts of America, local fire companies, and many other nonprofit organizations.

The Evans Network encompasses:

- Evans Delivery Co. Inc.
- 39 Transport
- 61 Transport
- All Points Transport
- Allegiant Intermodal
- Century Express
- Hale Intermodal Trucking
- Haven Intermodal
- Land Transportation
- Orion Intermodal Services
- Phoenix Transit & Logistics
- Polaris Intermodal Services
- Red, White and Blue Intermodal
- Regan Intermodal
- Sweet Arrow Trucking
- Vital Drayage

- West Contract Services of PA
- Whitacre Intermodal
- Z Intermodal
- Schuylkill Transport
- Drayage Express of Delaware
- FIT Transportation
- Commercial Transportation (CTI)
- ACE Drayage
- Madaris Transportation
- Compass Intermodal
- Pierside Intermodal
- Track Intermodal
- Catfish Container
- Madaris Logistics
- Elwood Cartage Inc.
- Phoenix
- Packard Specialized Carriers Inc.
- Newhawk Xpress
- West Motor Freight of PA
- Packard Transport Inc.
- Packard Logistics, Inc.
- Greatwide American TransFreight, LLC
- Greatwide Cheetah Transportation, LLC
- Greatwide Dallas Mavis, LLS
- Greatwide National Transportation

Evergreen Line

Mission Statement:

FULL STEAM AHEAD
Dedicated to Enriching
Your Life

For 50 years and beyond, Evergreen Group has relentlessly explored more possibilities, building a comprehensive network at sea, on land and in the air.

Our pursuit of service excellence leads us to navigate our way to every corner of the world, enriching people's lives and creating a better future.



Composed of the five shipping companies of the Evergreen Group, Evergreen Line is one of the largest container carriers in the world, delivering a capacity of approximately 1,200,000 TEU. 'Evergreen Line' refers to Evergreen Marine Corp. (Taiwan) Ltd., Italia Marittima S.p.A., Evergreen Marine (UK) Ltd. and Evergreen Marine (Hong Kong) Ltd. and Evergreen Marine (Singapore) Pte Ltd. Evergreen Line was established and has grown in response to the requests and expectations of global customers and its maritime activities contribute more than \$2.7 billion to the US economy.

As part of the East/West Trade OCEAN Alliance, Evergreen has the ability to provide cargo space on 350 vessels to 114 ports with 284 port calls per week. The company's global network offers 316 offices and agents located in 112 countries around the world.

The carrier has been certified by the Customs Trade Partnership Against Terrorism (CTPAT) since 2002. Since May 2004, all vessels operated by Evergreen are certified by the International Ship and Port Security for compliance. Evergreen's E-Commerce capabilities – considered among the most up-to-date in the industry – have been recognized by numerous groups and been honored for excellence for four consecutive years by Log-Net, which gathers information from carrier users.

To further enhance service quality and competitiveness, Evergreen is continuing its fleet renewal program as it continues

to deploy vessels within the most suitable trades. The company recently announced it would charter twenty-four 1,800 TEU vessels, ten 2,500 TEU container vessels, and will also be building four 2,500 TEU container vessels. Introducing these new vessels will allow Evergreen to replace older tonnage currently in operation, optimizing, the efficiency of its operating fleet and enhancing its competitiveness within services. While building and upgrading its fleet, Evergreen Line intends to maintain each of the services it currently operates and will develop within new trades to meet the needs of its worldwide customer base.

Evergreen recognizes its obligation to conduct affairs constructively as a corporate citizen and has established an occupational Safety, Quality and Environmental Protection Management System for its container ships and shore-based personnel. The company is committed to being a responsible steward of our surroundings and its S-type Green Ships are outfitted with numerous features specifically designed to protect our environmental treasures. During June 2018, Evergreen Marine Corp. raised its first Green Bonds initiative, financing \$65.7 million specifically earmarked for improving energy efficiencies, preventing and controlling pollution and developing strategies for a sustainable environment worldwide.

Evergreen Shipping
Agency (America) Corp.,
as Agent for
EVERGREEN LINE
One Evertrust Plaza
Jersey City, NJ 07302
201-761-3000
www.evergreen-line.com



EVERGREEN LINE

FIBRA Macquarie Mexico

At a glance

- December 2012 global offering represented the largest North American REIT IPO since 2006.
- Portfolio of 236 industrial and 17 retail/office properties, located in 20 cities across 16 Mexican states (as of July 26, 2018). Nine of the retail/office properties are held through a 50/50 joint venture.
- Recently completed GRESB Assessment.

FIBRA Macquarie is a Mexican real estate investment trust, listed on the Mexican stock exchange (Bolsa Mexicana de Valores). It is focused on the acquisition, ownership, leasing and management of industrial, retail and office real estate properties in Mexico.

FIBRA Macquarie was established on December 19, 2012 following a successful Initial Public Offering (IPO). Since then, the firm has been active in growing our portfolio utilizing a disciplined approach.

Opportunity

We believe that FIBRA Macquarie is well-positioned to capitalize on the favorable long-term economic and demographic trends in Mexico. There are six key pillars which allow us to realize this opportunity for customers and investors:

- High quality portfolio in prime industrial and consumer markets
- Scalable internal property administration platform
- Strong track record of disciplined capital deployment
- Consistently strong operational and financial performance
- Flexible balance sheet and strong cash flow that will support future growth
- Experienced management supported by quality institutional platform

Our Team

FIBRA Macquarie is managed by Macquarie México Real Estate Management, which operates within Macquarie Infrastructure and Real Assets (MIRA). MIRA is a division of Macquarie Group and a global alternative asset manager with approximately US\$119 billion in assets under management, as of 31 March, 2018, through specialized funds focused on real estate, infrastructure and other real assets.

FIBRA Macquarie is governed by a Technical Committee comprising over 80% independent committee members who have a wide variety of experiences and skills.



Sustainability

We support the communities in which we operate, and our buildings are safe and environmentally friendly. We understand the importance of maintaining a culture of transparency and a corporate governance framework that aligns the management of the business with the interests of customers and investors.

Fully committed to implementing the best ESG practices by continuing to improve and enhance our internal processes.

FIBRA Macquarie Mexico

Pedregal #24 Piso 21
Col. Molino del Rey
Mexico, CDMX. 11040

Industrial Leasing
Inquiries

+52 81 8363 8399

industrial.leasing@
fibramacquarie.com

Retail Leasing Inquiries

+52 55 9178 7700

Retail.leasing@

fibramacquarie.com

www.fibramacquarie.com



Florida East Coast Railway



Nate Asplund
President & CEO

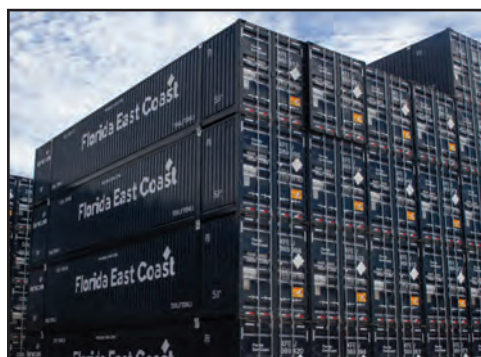
Vision:

To be the safest, fastest growing, most intensive, and best run railway in North America.

Mission:

Offer customers superior service and creative transportation solutions to get freight delivered efficiently, on-time and with competitive value.

Leverage our unique 351-mile rail corridor to "Own Florida" - moving more freight per mile than any other North American railway, and achieving the lowest unit cost per mile in the rail industry.



Under new ownership of Grupo Mexico Transportes (GMXT), Florida East Coast Railway continues to focus on providing customers with high quality transportation solutions that connect America's best state to the rest of the world. As the sole rail provider - operating 351 miles along the east coast of Florida - we offer intermodal, carload logistics solutions, and over-the-road trucking and we do it all in a safe, efficient, and reliable manner.

Carload

We move a variety of carload commodities, including aggregates, automobiles, perishables, packaged foods, building and industrial materials, ethanol, bio-fuels and other petroleum products, offering 12 transload facilities along Florida's east coast.

Over-the-Road

Our regional trucking carrier Raven Transport provides line-haul, heavy-haul and tanker transportation services for the Southeast, Mid-West and Northeast, with operating authority to service all 48 contiguous states.

Intermodal

Truck-like intermodal service provides shippers the convenience of door-to-door service and shipment tracing with delivery speeds that match that of trucking, but with greater reliability and reduced carbon emissions.

Real Estate

We have multiple industrial development sites available to enhance your strategic position within Florida along our mainline track from Jacksonville to Miami, including parcels, and third party owned land and facilities.

Florida East Coast Railway

7150 Philips Highway
Jacksonville, FL 32256
800-342-1131
www.fecrwy.com



Florida East Coast
RAILWAY

FLS Transport



John Leach
Chief Executive Officer



**EVERY LOAD COVERED.
NO SWEAT.**



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COMPLIANCE**



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The #1 3PL for Cross-Border Freight ... and a perfect choice for your domestic freight too!

At FLS Transportation Services, we care about your freight. It is this mindset that not only sets us apart but has also earned us a place among the Top 50 Freight Brokerage Firms in North America and the distinction as the #1 3PL for cross-border freight. Ever since our humble beginnings in 1987 in Montreal, Canada, our team of logistics experts has been driven by a single shared goal: delivering every load on time, with the least amount of headaches. It's what shippers want. It's what carriers want. And, it's what we want.

In an industry dominated by a lack of differentiation, we strive to be different with our 3x3 support; proven carrier compliance; and fair price guarantee. Our base of 12,000 carriers and 300,000 trucks ensures that we always meet this promise. 31 years, 300 employees, and 10 offices across North America later, we still take great pride in saying: **Every Load Covered. No Sweat.**

If you need freight delivered in North America contact us for a quote today!

855-297-9197 | flstransport.com

Fortigo



George Kontoravdis,
Ph.D.
President

Mission

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs and improve productivity.



Fortigo offers collaborative logistics services to streamline the supply chain, reduce operating costs, improve productivity and facilitate collaboration with carriers and vendors. Fortigo On-Demand TMS delivers best-in-class, carrier neutral, domestic and international shipping automation, visibility, event management and freight audit.

The Fortigo offering is based on the Software-as-a-Service (SaaS) model, accelerating implementation time while reducing costs.

For companies seeking to reduce costs, improve customer satisfaction and increase profitability, Fortigo automates, optimizes and audits logistics decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times and streamlining collaboration with logistics providers.

Fortigo

8310 N Capital of Texas Hwy
Austin, TX 78731
www.fortigo.com
info@fortigo.com



FORTIGO

Freightgate



Martin Hubert
President & CEO

Freightgate Vision:

For over 20 years Freightgate has been a leader in applications for Supply Chain Management. The majority of companies rank IT innovation as the competitive tool in today's information age. Freightgate is known as THE innovator in solutions that streamline the complexities of Global Rate Management, Routing and TMS. Our solutions are delivered over Cloud and Mobile networks. Learn how to reduce legacy IT costs by connecting to the Freightgate Logistics Information Fiber!

Freightgate SCM solutions can be integrated into most Enterprise Resource Planning (ERP) systems providing visibility and collaboration tools to proactively manage rates, routing, status, delivery and capacity to minimize disruptions.

Our generation of SCM solutions overcomes challenges with volatility and complex supply networks. Our solutions let you manage your entire network in real time. Quickly leverage critical information and analytics, to meet increased expectations to enable collaboration across stakeholders.

Freightgate
Head Office
10055 Slater Ave.
Suite 231
Fountain Valley, CA 92708
Tel : +1 714-799-2833
Fax : +1 714-799-0011
sales@freightgate.com
www.freightgate.com

Logistics Cloud Innovation

Freightgate's Logistics Management (TMS) Platform, known as the Freightgate Universe, empowers professionals on all levels to collaborate with global vendors and logistics providers seamlessly on a single common transportation sourcing platform for informed decision-making across the entire global supply chain. It encompasses ISO9001:2015-certified end-to-end transportation management processes from procurement, rate management, optimization, execution and visibility, shipment track and trace, carbon-emission modeling, invoice audit & pay with enhanced carrier connectivity, KPIs and lane based analysis.

Freightgate's latest logistics cloud technology extends transportation management into the new mobile dimension, providing companies with in-depth 360 degree visibility of global supply chain processes and collaboration between manufacturers and its customers, suppliers, carriers and logistics providers.

The Freightgate Universe is comprised of adaptive easy-to-deploy applications to help companies leapfrog into the 21st century with minimal start-up cost. Easy integration with ERP, CRM, SCM environments and TMS transportation management systems.

Contract Rate Management & Sales Automation

Managing carrier tariffs, shipping rates, surcharges and discounts can be a tedious labor intensive task. By replacing countless pages of inconsistent and difficult to understand rates with an interactive, searchable internet native solution, you will gain a whole new level of productivity and win more business in the process. Freightgate supports advanced Rate Management Connectivity concepts for CargoSmart, FourSoft, SAP TM in addition to its open standards compliant webservices offerings. Imagine a world where you go from zero to quote in a few seconds.

Visibility & Collaboration

Freightgate's Visibility & Collaboration Platform ensures transparency and helps synchronize events along the supply chain with extra features to enhance collaboration. Sharpen your competitive edge by providing tracking information and event management along the entire supply chain. I-Trek! Mobile utilizes cloud-based connectivity to collaborate with customers and trading

FREIGHTGATE UNIVERSE



Experience the Power of NOW on the Logistics Information Fiber™

partners by sharing vital shipping information. I-Trek provides support tools to make real-time informed decisions that can have a major impact on bottom line performance.

Experts in API Orchestration

In a real time world where efficiency is king; instant response is what fuels supply chains of tomorrow. We have seen a substantial increase in inquiries regarding leveraging our rate engine via API access by various different sub-systems on the client side. By establishing strategic partnerships with our customers we give them a competitive advantage and an opportunity to access a broader range of resources and expertise. This fosters innovation to help generate new ideas, develop better products, and save costs.

Global Trade Compliance

The Freightgate Universe provides regulatory compliance solutions for importers, exporters, customs brokers, freight forwarders and ocean carriers with 10+2 security compliance and trade data reporting to the U.S. Customs and Border Protection (CBP). Along with functionality supporting U.S. Foreign Trade Regulations (FTR), Export Administration Regulations (EAR), Office of Foreign Assets Control (OFAC), and Homeland Security Denied Person Screening.

Start Today - Market Leaders rely on Freightgate's Logistics Cloud to accelerate their supply chain. Don't wait!



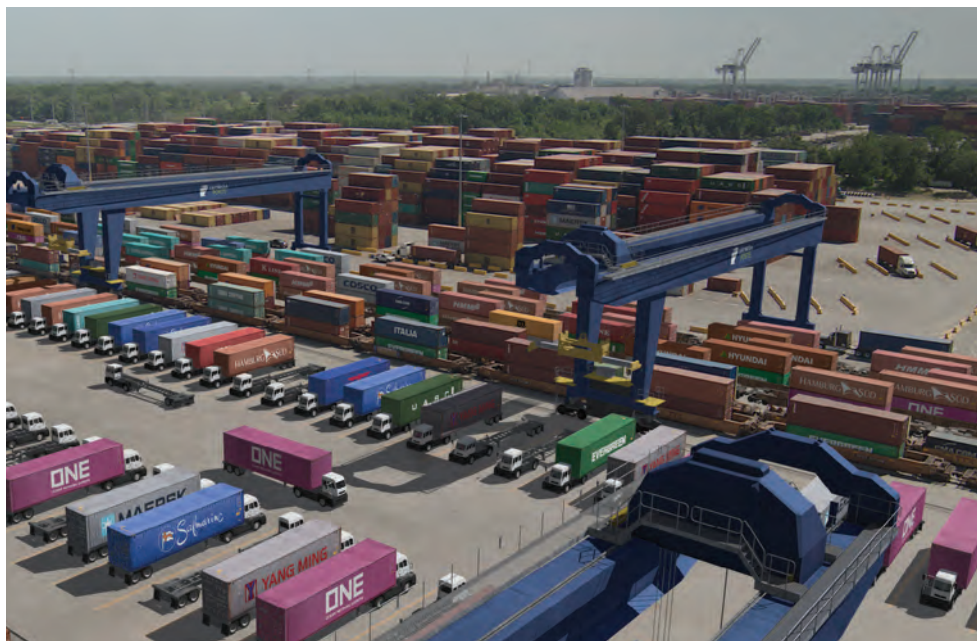
Georgia Ports Authority



Griffith V. Lynch
Executive Director

OUR MISSION

The Georgia Ports Authority's mission is to empower entrepreneurs, strengthen industries, sustain communities and fortify families by relentlessly striving to accelerate global commerce.



GPA Making Major Rail Expansion

The Port of Savannah is the Southeast's busiest intermodal gateway. However, the Georgia Ports Authority is making a series of infrastructure improvements that set the stage to capture greater market share.

Key to expanding rail service is a project linking Garden City Terminal's two rail yards. The project, dubbed the Mason Mega Rail Terminal, will allow GPA to build additional 10,000-foot long unit trains on terminal without disrupting nearby traffic.

Set for completion in 2020, the first phase will come on line this year. The rail expansion will improve efficiency and double terminal rail lift capacity to 1 million containers per year. Unit train capacity on terminal will build density into the system, and enable rail providers CSX and Norfolk Southern to deliver faster, more frequent rail service to markets along the Mid-American Arc from Memphis to Chicago and the Ohio Valley.

Bolstering Intermodal Strengths

From ship to shore to on-terminal rail, the speed and efficiency of GPA's intermodal services are unmatched. With the addition of the Mason Mega Rail Terminal, service to Mid-American Arc cities becomes more competitive.

- GPA already features 27 trains per week to and from Mid-American Arc locations. Unit train capability will provide a new option, delivering reliable, consistent access to the Southeast and Midwest.
- Savannah currently offers the fastest westward transit times in the South Atlantic region, including overnight service to a five-state area – Alabama, Georgia, Florida, North Carolina and South Carolina.
- Port of Savannah customers moving containers by rail enjoy superior speed and reliability, with most cargo moving from vessel to rail within 24 hours.
- Savannah is just over 1,000 miles from Chicago by rail – comparable to other ports that are north of Savannah, but also farther east.
- Savannah rail providers Norfolk Southern and CSX Transportation provide double-stack container trains along the entire route between Savannah and the Midwest.
- Congestion-free movement from ship to rail cuts expenses and speeds delivery directly to the customer.
- As the first port of call on many Panama Canal shipping services, the Port of Savannah provides additional assurance of on-time cargo arrival.

Find this and MORE at gaports.com



Chris Logan

Sr. Director, Trade Development, BCO Sales

Georgia Ports Authority

P.O. Box 2406
Savannah, GA 31402
912-963-6995
gaports.com



GlobalTranz



Renee Krug
CEO

Freight Driven by
Technology

Solutions Offered:

- TMS for shippers, logistics service providers and carriers
- Managed Transportation
- Supply Chain Solutions
- LTL
- Truckload
- Partial Truckload
- Expedite
- Intermodal
- Air & Ocean
- Small Parcel
- Project Logistics



GlobalTranz

Corporate Headquarters
7350 North Dobson Rd.,
Suite 130
Scottsdale, AZ 85256
1-866-275-1407
info@globaltranz.com
With additional offices in:
Chicago, IL
Niles, IL
Minneapolis, MN
Milwaukee, WI
Salt Lake City, UT
Charleston, WV
Prescott Valley, AZ
Monterrey, MX
Riverside, CA



GlobalTranz is a technology company providing award-winning cloud-based multi-modal Transportation Management System (TMS) products to shippers, logistics service providers and carriers. GlobalTranz is leading the logistics software and services market with innovative technology that optimizes the efficiency of freight movement and matches shipper demand and carrier capacity in real-time. Combined with our technology, GlobalTranz offers shippers a full-suite of logistics solutions to positively impact their bottom line.

Driven by our technology

Built to address real-world logistics challenges for shippers of all sizes, our TMS powers everything from fast rating, booking and freight management to real-time tracking, freight pay and audit, reporting and business intelligence. Load your own tariffs or use our rates and network of 34,000+ pre-qualified asset providers. Our GTZconnect™ TMS platform simplifies logistics management, drives automation and delivers end-to-end supply chain visibility.

Powered by our people

Operational efficiency is our prime objective. It doesn't matter if you're an enterprise or small-scale shipper, local or national, first-time customer or long-time client. GlobalTranz will help you find the best solutions for your logistics needs. We'll work as your partner to provide supply chain planning, day-to-day execution and strategic recommendations to reduce your freight costs, improve operational processes and give you a competitive advantage.

GLOBALTRANZ®
Freight driven by technology.

Hollingsworth



Mike McNamara
President

Mission Statement

Hollingsworth's mission is to provide the highest quality fulfillment, distribution and other third-party logistics services. The company's logistics services include assembly & sequencing, warehousing & packaging, program management, and reverse logistics. With all of these services, their mission is to ensure efficiency, accuracy and timeliness of order fulfillment for a wide variety of industries such as automotive, manufacturing, engineering and e-commerce.

The leadership at Hollingsworth is committed to sustainability in supply chain management, with processes designed to minimize our carbon footprint, reduce energy and fuel consumption, optimize their use of resources and more.

Hollingsworth

14225 West Warren Ave.
Dearborn, MI 48126-1456
313-768-1400

www.hollingsworthllc.com



Hollingsworth was initially founded nearly 100 years ago in Flint, Michigan, where they were one of the first expeditors of automotive parts in the world. Over the next few decades, they built a notable reputation for excellence in logistics services for the automotive industry and beyond. The current ownership acquired the company in 1987, and after two strategic mergers in 1993 and 2008, Hollingsworth has developed into the acclaimed provider of third-party logistics that it is today.

With national recognition for excellence, Hollingsworth is now a leading service provider of fulfillment & distribution, warehousing, reverse logistics, assembly & sequencing, packaging, and program management.

Utilizing cutting-edge systems such as their sophisticated SAP ERP

technology, the company has a proven track record of efficiency and accuracy throughout the supply chain. From highly complex sequencing and assembly scenarios for automotive production, to optimized warehouse arrangements to accommodate millions of fasteners and parts for manufacturing, Hollingsworth's advanced systems and technology help to achieve maximum efficiency in their supply chain management.

In addition to excellence in supply chain management and 3PL services, Hollingsworth is committed to sustainability. They are actively developing their processes and implementing new technologies in order to reduce costs where

possible, improve systems efficiency, and minimize consumption of fuel, energy and other resources. As an organization, Hollingsworth has applied key recycling initiatives that have resulted in hundreds of tons of recycled materials each year, earning the company recognition and awards for their efforts to conserve Earth's resources.

With locations strategically located throughout the U.S., Hollingsworth's distribution channels are able to meet short deadlines for shipping and order fulfillment. They can deliver most orders within three days to almost any destination in the contiguous United States. The company's headquarters are in Dearborn, Michigan.



Hollingsworth
Supply Chain Innovators

Holman



Brien Downie
Vice President

Extraordinary service for over a century

Our Core Purpose

Established in 1864, Holman exists to envision and bring into reality new concepts and ideas that help businesses operate more efficiently and cost effectively in order to improve the lives of people everywhere.

We strive every day to live by our Core Values:

- Focus on Operational Safety
- Help Each Other to Be Better
- Show Respect to All
- Serve Others
- Deliver an Extraordinary Service Experience



Holman
22430 76th Ave. S.
Kent, WA 98032-9995
253-872-7140
Holmanusa.com



With headquarters in the Pacific Northwest and operations across the U.S., we provide public and contract warehousing, manufacturing logistics, plant support, transportation, shuttle, collaborative logistics and E commerce order-fulfillment services.

We are Experts in Partnering with Manufacturing Operations

We perform manufacturing logistics for both consumer package goods and durable goods clients, managing raw material inventories, material usage planning and delivery, quality control, lot control and facilities maintenance.

We Provide a Broad Array of Ground Transportation Services

Our transportation services vary from truckload and LTL deliveries to spotting and shuttle services. Holman regularly pools LTL deliveries across customers to realize transportation savings.

We Have Experience in Your Industry

We serve a wide variety of industries, including CPG, paper products, beverages, food packaging, pet foods, electronics, home appliances, heavy equipment and raw materials, among others.

We Create Lasting Relationships with Our Customers

As a privately-held company, we are not subject to shareholder requirements and quarter-by-quarter market results. This affords us the ability to both believe in and create lifetime relationships. We choose to invest in our people, in our processes and in our clients.

Your Search for the Perfect Partner is Over

The average length of our strategic customer relationships is over 34 years! We keep that business by providing extraordinary service. We know that your supply chain must add value to your product and to your customer's experience. If we do our job well, we'll help to ensure that your customers will build lifetime relationships with your business as well.



Warehousing | Manufacturing Logistics | Transportation

Hoosier Energy



Harold Gutzwiller
*Manager of
Key Accounts and
Economic Development*

Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.



The Commitment Stands Tall sculpture,
Hoosier Energy Headquarters,
Bloomington, IN



Hoosier Energy is a non-profit generation and transmission cooperative (G&T) that provides wholesale power and services to 18 member distribution cooperatives.

Collectively, member cooperatives operate and maintain more than 36,000 miles of distribution lines and provide electric service to nearly 300,000 consumers or about 650,000 people in 59 counties in southern Indiana and southeastern Illinois.

Hoosier Energy's "all-of-the-above" power supply includes 2,000 megawatts of generation that includes coal, natural gas, renewable energy and power purchase contracts. Taken together, these resources provide the best balance of affordability, reliability and sustainability to meet member needs.

The G&T's interconnected transmission network includes nearly 1,700 miles of high-voltage power lines, 25 transmission stations and about 300 delivery points.

In addition, Hoosier Energy provides training, key accounts, marketing, communications and technical services to its member cooperatives. Hoosier Energy and its members are cooperative businesses that provide reliable, affordable electric power and carry on a long-standing commitment to improve the quality of life in our communities.

Our Commitment to Economic Development

Through Hoosier Energy's 2018 efforts, an estimated 2,500 new jobs and \$730M in capital investment was created in member territories. Because of this dedication and contribution to our counties' economic growth, the Hoosier Energy Economic Development program continues to be one of the Midwest's leading economic

development organizations.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive economic development services throughout our service territory. Some of these services include:

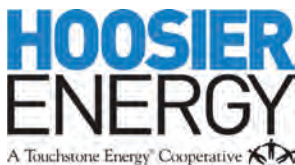
- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance.

Our Commitment to Quality, Reliability

To help ensure a consistently reliable power supply, Hoosier Energy's power delivery system is connected to the regional power grid and interconnected with other utilities. As well, the power supply cooperative is a founding member of the Indianapolis-based Midcontinent Independent System Operator (MISO), which manages power flow, transmission reliability and power marketing throughout a 15-state region and parts of Canada.

The power supply cooperative has been recognized nationally for its environmental stewardship and education programs, including an education center, free electronic lending library for educators, and community watershed conservation efforts.

Each of the power supply cooperative's members elects a representative to the Hoosier Energy Board of Directors, which develops policies and reviews the co-op's operations. The chief executive officer and his staff carry out day-to-day management of the organization, directing a work force of more than 440 employees.



Hoosier Energy
P.O. Box 908
Bloomington, IN 47402
Direct: 812-876-0294
Hoosiersites.com



Hub Group



David P. Yeager
Chairman & CEO



Don Maltby
President & COO



Hub Group
2000 Clearwater Drive
Oak Brook, IL 60523
800-377-5833
info@hubgroup.com
www.hubgroup.com



Hub Group is a leading supply chain management company that provides innovative, value-added multi-modal logistics solutions by offering reliability, visibility and value to our customers. A multi-billion dollar, publicly traded company, Hub Group leverages 47 years of experience to develop and deliver strategic supply chain solutions that allow us to best service each customer. Combined, our multi-modal solutions deliver a managed end-to-end strategy enhanced by leading technology and award-winning customer support.

Intermodal

Our flexible intermodal fleet combines 38,000 of our own 53-foot containers with access to 95,000 rail-owned containers to deliver effective solutions across North America. Supported by 2,500 drivers and strong carrier relationships, your shipments will benefit from top quality execution from door to door.

Brokerage

Harness our buying power with more than 20,000 carriers throughout North America to craft truly tailored truckload and less-than-truckload solutions. A unique mix of national and regional providers will deliver customized services that include committed capacity, project management, transactional capacity and expedite, each scalable to your specific need and supported by specialized equipment capabilities.

Dedicated

Our dedicated solution is built on years of award-winning expertise with customers across every vertical, with 3,000+ drivers and 5,500+ trailers operating coast to coast. Our solutions are focused on safety and efficiency, crafted to enhance service while reducing costs in key locations across your supply chain.

Logistics

Hub Group's Logistics services bring years of award-winning transportation solutions to generate efficiency and value throughout your supply chain. Our custom solutions utilize a multi-modal approach backed by integrated technology and modeling to continually strive for meaningful savings. With Account Management resources and continuous improvement initiatives coupled with comprehensive business intelligence, your business will benefit from streamlined management and optimum visibility.

Consolidation and Warehousing

New to the Hub Group family, CaseStack provides retail freight consolidation programs and warehousing services optimized by proprietary technology. With critical mass at strategic cross-dock locations, your business will benefit from increased performance and reduced costs, while meeting the industry's top retailers' rigorous service standards.

iGPS



Jeffrey Liebesman
Chief Executive Officer

iGPS is dedicated to being the industry leader of innovative, world-class supply chain solutions leveraging sustainable, intelligent shipping platforms while achieving unmatched value for our customers, investors, and employees.

We Value P.R.I.D.E.

Passion: We value intense pursuit of our company's mission.

Respect: We value our people, customers, partners, diversity and the environment.

Innovation: We value creativity and continuous improvement.

Dedication to Excellence: We value acting as one team to deliver quality and value in all we do.

Ethics and Integrity: We value honesty, transparency and ethical behavior.

iGPS

LIGHTER, STRONGER, SAFER, GREENER

iGPS

225 E. Robinson Street
Suite 200
Orlando, FL 32801
1-800-884-0225
info@igps.net
www.igps.net

iGPS: Leading the Market Through Sustainable Supply Chain Solutions

iGPS, which has been providing innovative, world-class supply chain solutions to markets throughout the U.S., has created a sustainable shipping platform that is disrupting the dynamics of the industry.

iGPS's recent growth in new business recognizes the shift from traditional pallets to the more protective and sustainable platform provided through iGPS. The key is the company's plastic pallet pooling system, which provides lighter, safer, stronger recyclable and more environmentally friendly pallets than wooden counterparts. Because iGPS' pallets always are of consistent size specification, have no protruding nails, eliminate splinters, have a crucifix bottom deck, engineered corners and cannot absorb bacteria, they have structural reliability and cleanliness, no contamination, greater stability and less interruption of the automated manufacturing or shipping processes. In fact, this system creates a complete "flow-through efficiency", which is novel to the iGPS pallet.

Just as important, that process simplification also reduces product damage. By eliminating the shards, splinters, cracks, nails and surface contamination of standard pallets, the iGPS platform removes the primary elements that, otherwise, contribute to product damage – as well as hygiene concerns. Yet, the advantages go even



further. This sturdier and greener iGPS platform also introduces three critical elements into the supply chain: 1) Sustainability; 2) Cost Savings; and 3) Efficiency.

Improved Sustainability:

A comprehensive independent life-cycle analysis examined the cradle-to-grave impact of all three types of pallets, finding that the iGPS platform had dramatically less impact on all measured dimensions. Since they are 27 pounds lighter than typical wood pallets, requiring far less transport fuel, the iGPS platforms actually reduce pollution and greenhouse gas emissions. Also, the new iGPS Generation 3 (Next Gen) pallets are 100% recyclable.

Proven Cost Savings: An independent study also found that when supply chains in produce, dairy and protein switch to the iGPS platform, those companies have enjoyed meaningful savings per pallet load. The results were unambiguous,

accruing across all stages of the supply chain, with benefits for both manufacturers/growers, shippers and retailers.

Greater Efficiency:

All iGPS pallets are constructed of sturdy, lightweight (48.5 lbs.) plastic, in true 48" x 40" size. Always exceeding or meeting ISO and GMA standards, the iGPS platform is the only pallet to receive NSF's Food Equipment Certification – of critical importance in today's high tech ASRS, AGV, robotic and food safety sensitive environment. iGPS pallets are always in excellent, uniform condition, creating greater efficiency through simplicity and consistency in the supply chain.

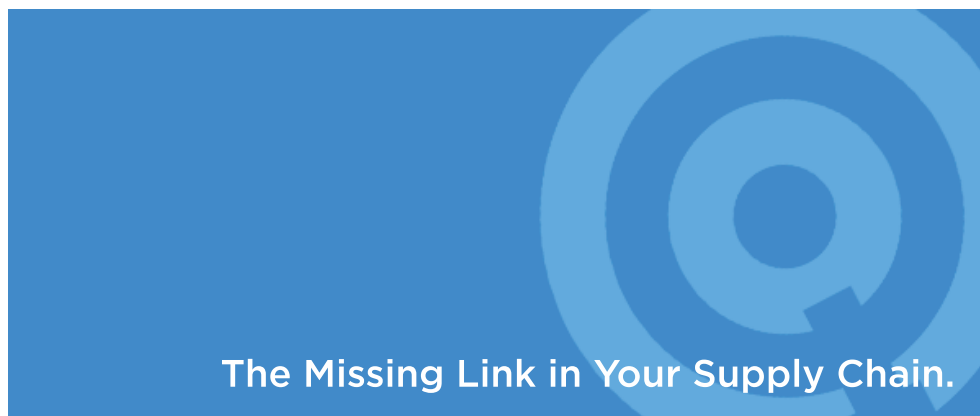
It's no wonder that iGPS has seen a significant increase in customers and expanded use among existing clients within just the past year. This has included new agreements with Ainsworth Pet Nutrition, Niagara Bottling, Nestle Waters and Gerawan Farms among others.



Hannah Testani
Chief Operating Officer

Mission Statement

Intelligent Audit aspires to help shippers reduce spend and ship smarter by leveraging the industry's leading audit and business intelligence platform.



Intelligent Audit is the technology leader in freight audit and transportation spend management. IA helps some of the largest and most complex global shippers analyze, benchmark, optimize, and gain critical insights into their global transportation network. With best-in-class audit and reporting technology, clients are able to leverage their data to reduce costs, enhance real-time visibility, and improve end-customer experience.

Our cloud-based solution addresses logistics pain points using data-driven analytics and reporting to examine all transportation activities, identify trends, and uncover areas for improvement and optimization. We serve customers of all shapes and sizes—from Fortune 10 to small- and mid-sized businesses—and are a single-vendor solution supporting audit and payment across all transportation modes globally.

With more than 2,500 clients representing over \$9 billion in annual transportation spend, Intelligent Audit prides itself on providing customers with the tools and insights to help them ship smarter.

Our Solution Includes:

1. Freight Audit and Recovery

Fully-automated audit across all modes and regions with the most robust audit engine in the marketplace.

2. Business Intelligence & Analytics

Achieve real-time visibility to all global transportation activity in IA's proprietary cloud-based reporting portal. Leverage normalized data to track performance, identify inefficiencies, and prescribe solutions.

3. Spend Optimization

Determine optimal carrier/service mix. Utilize 'big data' to benchmark against like-shippers. Develop roadmap for network optimization strategies, such as zone skipping or footprint redistribution.

4. Financial Reporting

Manage complex GL coding and cost allocation by geography, business unit—even SKU. Provide detailed accruals to track all unbilled carrier activity. Model landed costs and compare to forecasts.

5. Freight Payment with Triumph

Streamline carrier payment processes with the security and backing of Triumph Bank, a Nasdaq-listed financial institution and leader in carrier payment technology and supply chain financing.

6. Proactive Advisory Support

Dedicated strategic account advisors proactively analyze your data, identify issues, uncover opportunities, and act as an extension of your team.



IA Headquarters
365 West Passaic Street
Fourth Floor
Rochelle Park, NJ 07662

Phone: 201-880-1110
Fax: 201-809-2616



Kenco



Denis Reilly
President & CEO

"What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you."

- Customer Testimonial



Kenco is the largest woman-owned third-party logistics company in the United States. We provide integrated logistics solutions that include distribution and fulfillment, comprehensive transportation management, material handling services, real estate management, and information technology—all engineered for Operational Excellence.

Privately-held and financially strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. Our agility, customer dedication, and common sense solutions drive uncommon value.

We engineer creative solutions that provide tangible value with the highest level of quality, service, and continuous improvement in the following areas:

Distribution and Fulfillment

Kenco operates over 28 million square feet of warehouse space across North America. We perform services that go far beyond the receiving and storage of freight. Some of these value-added services include: network optimization, sequencing, raw materials management, product testing, vendor-managed inventory, and regulated pharmaceutical destruction. Kenco's technology solutions bring agility and flexibility to our customers. We offer the combination of several powerful tools to help you manage your information, workforce, inventory, space, and time.

Transportation Management

Companies rely on Kenco for innovative solutions to lower transportation costs, improve customer service, and reduce order cycle times. Our experts focus on your transportation needs so you can focus on your company's core competency. Kenco offers full-service transportation solutions, which include dedicated fleet management, freight management, transportation brokerage, over the road transportation, and transportation management systems.



Material Handling Solutions

Kenco has been providing material handling equipment (MHE) and maintenance services for over 50 years. In addition to regional forklift dealerships, Kenco has the ability to provide on-site technicians that perform preventative maintenance and repairs. This service can substantially reduce equipment downtime and maintenance costs. We also offer a fleet strategy service that tracks and reports MHE data to allow management to make more informed equipment decisions.

Real Estate Management

JDK Real Estate is known for optimum site selection and rate negotiation power. We leverage our partnerships with internationally known real estate firms to provide a "one-stop shop" capable of managing the real estate process from beginning to end. We can locate an existing site or build-to-suit, and customize, equip, and manage the facility.

Through our Women's Business Enterprise National Council (WBENC) certification, Kenco fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals.



Kenco
2001 Riverside Drive
Chattanooga, TN 37406
Toll Free:
1-800-758-3289
solutions@kencogroup.com
kencogroup.com



Kuebix



Dan Clark

Founder and President

Kuebix Mission

Kuebix was founded in 2008 with the mission of leveraging the latest cloud technology to build a transportation management system (TMS) with Freight Intelligence that enables companies to capitalize on supply chain opportunities through visibility, control and the use of predictive analytics. That vision was realized when the Kuebix team of freight and technology experts launched Kuebix TMS, a next generation SaaS TMS that is changing how businesses of all sizes purchase freight.

Products/Services

- Kuebix TMS (Shipper, Business Pro, Enterprise)
- Premier Applications
- Integrations
- Managed Services

Thinking of Implementing a TMS? Download our "TMS Buyer's Kit" for resources to help you find the right TMS for your needs.

Kuebix

5 Mill & Main Place
Maynard, MA 01754
978-298-2100
www.kuebix.com



Whether you're looking to lower freight spend, battle the capacity crunch and driver shortage, meet rising customer expectations, manage a growing logistics operation, or discover new efficiencies in a sophisticated supply chain, Kuebix shifts the balance of power back to you, the shipper.

It all starts with Kuebix's transportation management system, the industry's fastest growing TMS with access to a global community where shippers and carriers collaborate to drive better levels of service and accountability. Instantly rate, book and track orders using Kuebix's cloud-based, multi-tenant TMS. From order creation to final mile, customers gain sorely needed visibility and can apply predictive analytics to their operations to make better strategic decisions.

Kuebix TMS is a single code base that scales from meeting the needs of small businesses to enterprise organizations with more complex and elaborate supply chains. The TMS can be implemented quickly with the base TMS, then Premier Applications and Integrations can be seamlessly added in a modular fashion. Kuebix also offers unique Managed Service Programs to businesses looking to partially or fully outsource transportation management.

Kuebix TMS was designed by a team of freight industry experts who have helped build and optimize corporate shipping operations for

renowned enterprises. Dan Clark, Founder and President of Kuebix, is a transportation industry veteran. He possesses extensive operations and sales experience gained from years of working with leading freight carriers. He has also consulted with multibillion-dollar corporations with vast supply chains and is known as an industry visionary who has found a way to embed his strategy for supply efficiency into an intuitive, powerful software platform.

At Kuebix's core is Freight Intelligence™; actionable analytics that enable logistics professionals to spend their time planning ways to increase the efficiency of their supply chain rather than fighting fires. Many of Kuebix TMS customers have reduced their annual freight spend by as much as 20%, and have implemented programs that can turn their freight operations into a profit center.

With the data-fueled management capabilities of Kuebix TMS, logistics managers can help position the logistics department as a strategic asset as businesses seek to continually evolve and optimize their core operations.





THE LANDSTAR ADVANTAGE



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LEGACY Supply Chain Services



Mike Glodziak
President & CEO

Commitment to Customers:

LEGACY is a third party logistics partner who builds client-centric solutions that add business value, improve cost-to-serve, and enable profitable business growth across B2B & B2C sales channels.

Commitment to People:

Our customers' dynamic supply chains are operated by dynamic LEGACY Leaders. We put people first, providing real career opportunities enhanced by dedicated programs to develop the next wave of supply chain Leaders.

LEGACY Supply Chain Services

US Headquarters
5360 Capital Ct.
Suite 100
Reno, NV 89502

Canada Headquarters
1 Kenview Blvd.
Brampton, ON
L6T 5E6

800-361-5028 ext. 6
contactus@
legacyscs.com
www.LEGACYscs.com



For nearly 40 years, LEGACY Supply Chain Services has been a value-added provider of warehousing, distribution & transportation solutions for dynamic supply chains in the US & Canada. Our high-touch customer service and operational expertise deliver results for clients in many industries including retail, consumer goods, industrial manufacturing, technology, aftermarket automotive, and food & beverage.

Solving Today's Logistics Challenges...

Supply chain has become a primary enabler of profitable business growth—directly responsible for boosting sales, enhancing customer satisfaction, and strengthening brand loyalty. Companies are faced with complex and evolving supply chain challenges: How do I reduce my cost-to-serve diverse customer markets? How do I overcome supply chain labor challenges? How do I ramp speed-to-market? How do I optimize inventory to serve multiple sales channels?

...with Omni-Channel Expertise

Today's consumer-driven supply chain requires sound strategy & ability to execute across all sales channels:

Direct to Consumer & eComm | Direct to Store | DC to DC | Big Box Retail | Wholesaler & Distributor

HOW We Do It: We are supply chain operational experts—with deep and diverse experience customizing solutions for Fortune 500 and mid-size clients across many industries.

Solutions for Dynamic Supply Chains

LEGACY's know-how in dynamic supply chain environments increases speed to market, reduces costs, and increases service levels for our clients:

- **Value-Added Warehousing & Distribution:** contract warehousing & distribution, omni-channel distribution—driving cost-to-serve and other critical KPIs in dynamic b2b & b2c supply chain environments
- **eCommerce Fulfillment:** ecommerce order fulfillment & drop shipping solutions in dedicated and shared warehouse environments, technology integration to enable online supply chain
- **International Transportation & Customs:** import & export freight forwarding, NVOCC ocean freight, air cargo, foreign-to-foreign, US Customs brokerage & foreign border crossing services
- **North American Transportation:** intermodal, over-the-road and last mile solutions for today's capacity-constrained transportation market
- **Dedicated Fleet Solutions:** remove network variability—operations, admin, safety & compliance management, asset & non-asset models
- **And Everything to Add Value in Between:** supply chain design, transportation analysis & planning, customized supply chain technology

Learn how LEGACY can add value in your dynamic supply chain—visit LEGACYscs.com



Lynden



Jim Jansen
Chairman

At Lynden, our job is to deliver innovative transportation solutions to our customers.

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do. Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.



Lynden

6441 South Airpark Place
Anchorage, AK 99502
1-888-596-3361
Fax: 907-245-1744
information@lynden.com
www.lynden.com



Over land, on the water, in the air – or in any combination – Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail, seafood and manufacturing.

Lynden is a family of transportation companies with the combined capabilities of truckload and less-than-truckload transportation, scheduled and charter barges, intermodal bulk chemical hauls, scheduled and chartered air freighters, domestic and international forwarding and customs services, sanitary bulk commodities hauling, and multi-modal logistics.

The Lynden family of companies delivers a completely integrated freight

transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

Lynden was founded on principles of integrity and quality. Its environmental commitment is based on a common-sense desire to be efficient and to do things right. Its culture of innovation and efficiency is completely in harmony with its commitment to protect the environment. Lynden's people, equipment, processes and technology are focused on the efficient use of resources and sustainable operations.

***Proudly serving Alaska for
more than 60 years.***



Mallory Alexander International Logistics



W. Neely Mallory III
President

Mallory Alexander International Logistics is a leading third-party logistics (3PL & 4PL) provider. We support manufacturers, retailers and other suppliers in the storage and shipment of their valuable cargo, and we do it with confidence—on time, with care, everywhere. We recognize the invaluable role our customers play in the international economy and in lives around the world.

We navigate the complex logistics landscape and build safeguards into our processes, ensuring accuracy and providing our customers peace of mind. We create reliable yet nimble systems to meet our customers' dynamic needs, at every touch point, every time.

Your biggest challenges are met with creativity and supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure company, Mallory Alexander has the stability and commitment to develop long-term relationships in global commerce.

Rely on Mallory Alexander for superior supply chain performance around the world.



range of diverse logistics problems. Originally founded in Memphis to warehouse and ship cotton, we now lend our expertise to a range of customers in many industries. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

Excellence

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2015 and C-TPAT certified. We participate in government agencies and third party training and seminars to ensure the highest degree of compliance with the US government regulations. We are a winner of the President's E-Award for Exporting Excellence and the President's E Star Award for the promotion of U.S. Exports.

Mallory Alexander offers a proud tradition of innovative logistics solutions, tailored quality services, and leading edge technologies delivered every day by the best professionals in the business. We recognize that people are our greatest asset and our success is based on the integrity of people who have a passion and commitment to serve their customers.

Mallory Alexander is right-sized with the expertise and flexibility that our customers demand. We are proud to call Memphis, TN home for our company headquarters and the foundation for all our global offices.



Experience

Mallory Alexander works to establish partnerships with our customers to develop customized business solutions that fit their particular needs, while ensuring that their corporate goals are met. Combining best in class operating procedures and systems with a comprehensive network of agents and service providers allows customers to maximize the value of their supply chain spend.

At Mallory Alexander, we align our objectives with our customers' objectives. As a solution provider first, we are not bound to a limited group of suppliers or services officers. Offering value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguishes us from other third party logistics providers.

Expertise

For more than 93 years, Mallory Alexander has been providing our expertise to a broad

**Mallory Alexander
International Logistics**
4294 Swinnea Road
Memphis, TN 38118
Tel: 1-800-257-8464
Fax: 1-901-370-4288
info@mallorygroup.com
www.mallorygroup.com



Maryland Port Administration



James J. White
Executive Director

Mission Statement:

The Maryland Port Administration (MPA) oversees and manages the six public marine terminals of the Port of Baltimore. It is tasked to stimulate the flow of waterborne commerce through the State of Maryland in a manner that provides economic benefit to Maryland citizens. The MPA directly markets, promotes, and facilitates trade through the Port of Baltimore while supporting both public and private Port facilities. The Port of Baltimore annually generates about 13,600 direct jobs, and nearly 130,000 jobs in Maryland are linked to the POB.



Maryland Port Administration

401 East Pratt Street
Baltimore, MD 21202
800-638-7519
410-385-4400
www.marylandports.com



More than 300 years removed from its beginning as a colonial hub for the tobacco trade, then as a budding shipbuilding mecca famous for its "Baltimore Clipper," today the Port of Baltimore is widely celebrated for its specialization in moving a 20th century conveyance – the automobile. Among the most diversified cargo gateways in the United States, it is a leading port of departure and arrival for automobiles and roll on/roll off (ro/ro) cargo, while also laying claim as one of the top destinations for imported forest products, paper, gypsum, sugar, and iron ore.

Centrally located on the Atlantic Coast, the Port of Baltimore, which is managed by the Maryland Port Administration (MPA), is the farthest inland port in the United States with a 50-foot deep channel. Baltimore now has a 50-foot deep container berth that is ready to welcome the world's largest ships today.

It is also the closest Atlantic port to major Midwestern population and manufacturing centers and a day's reach from one-third of all U.S. households. Steel manufacturers in Pittsburgh, furniture makers in North Carolina, and consumers in Boston are all served in less than 24 hours from the port.

In terms of transportation, the Port of Baltimore is located adjacent to the East Coast's primary north-south corridor, I-95, proximate to east-west running I-70, and is served by both CSX and Norfolk Southern railroads.

One of the unique aspects of the port's trade is the diversity of cargo moving through its facilities. With a balanced portfolio of automobiles, forest and paper products, ro/ro, and container shipments, the port hosts a variety of global shippers and is less vulnerable to precipitous drops in niche trades.

The MPA operates six public terminals:

- **Dundalk Marine Terminal (570 acres):** Containers, breakbulk, wood pulp, ro/ro, autos, project cargo, farm and construction equipment.
- **Fairfield Automobile Terminals (104 acres):** Automobiles.
- **The Intermodal Container Transfer Facility (84 acres):** International and domestic containers.
- **North Locust Point Marine Terminal (90 acres):** Wood pulp, lumber, latex, steel, paper, and containers.
- **Seagirt Marine Terminal (284 acres):** Containers.
- **South Locust Point Marine Terminal (79 acres):** Forest products.

Matson



Matt Cox

Chairman and CEO

Mission Statement

To move freight better than anyone.



A leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features containerhips, combination container and roll-on / roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, -owned and -operated, which provides significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support remote economies.

Providing a vital, reliable lifeline to the economies of Hawaii, Alaska, Guam, Micronesia and select South Pacific islands, Matson is a key supply chain partner allowing customers to rely on the company's dependable vessel schedules to continually replenish inventories.

Matson's China-Long Beach Express has a strong reputation in the Transpacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times and offering next day cargo availability on the West Coast.

Matson's Pacific services are further enhanced by the transportation and distribution network of the company's subsidiary, Matson Logistics. A leading provider of freight transportation, warehousing, and supply chain services to the North America market, Matson Logistics helps companies source, store, and deliver their products faster, more reliably and cost

efficiently. Its services and technology are customized to drive efficiencies in—and costs out—of supply chain networks for retailers, manufacturers, and distributors.

Matson Logistics' sourcing, transportation, and distribution solutions include:

- Long haul and regional highway FTL and LTL service
- Domestic and international intermodal rail service with all Class I providers
- Specialized hauling, flatbed, and project logistics
- Contract and public warehousing at key East and West Coast ports including transload, cross-dock, and product preparation and handling down to the sub-SKU level
- Freight forwarding in Alaska; cross-border service to Canada and Mexico
- Value-added retail packaging services, light assembly, and product customization
- E-commerce fulfillment and DtC programs
- Asia-origin consolidation, PO management, customs brokerage, and NVOCC services for FCL and LCL shipments
- Online, on-demand portal to book, track, and manage your shipments—from source to store

Matson is firmly committed to operational excellence and providing its customers with the highest level of service across all modes of transportation.

Learn more at matson.com.

Matson

Matson

555 12th Street
Oakland, CA 94607
1-800-4MATSON
customerservice@
matson.com
www.matson.com



MD Logistics



Mark Sell

President and Co-Founder

Our Mission:

At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.

MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals, Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and freight management.

Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

Life Sciences and Pharmaceuticals

MD Logistics designs customized supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange for order management and reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

Retail & Omni-Channel Logistics

MD Logistics client shared facilities manage high-volume, high-value, market-driven, retail-sensitive products for industries that



MD LOGISTICS

Customized Supply Chain Solutions

expect maximum performance and flexible infrastructure. We handle B2B and e-commerce distribution, supporting the top 100 retailers in the country. Our tier one WMS fully integrates with our customers' ERP software and supports electronic data interchange for order management and reporting. By combining a wide array of custom solutions, the MDL team manages your supply chain from start to finish.

Transportation Services

Beyond traditional warehousing and distribution services, MD Logistics offers freight management, global freight forwarding and brokerage services. Our Indianapolis and Reno facilities are both located near International airports and within a day's drive of over 80% of the US population. We are strategically positioned to offer customers a range of all-inclusive transportation services and optimize their transportation budgets.



MD Logistics

1301 Perry Rd.
Plainfield, IN 46168
+1 317-838-8900
info@mdlogistics.com
www.mdlogistics.com

Reno Office:
12125 Moya Blvd
Reno, NV 89506



MGN Logistics



Matthew Telesca
President & CEO

Mission statement:

To provide the industry's most innovative Transportation Management Software through technology and dedication, thereby helping businesses efficiently manage their supply chain.



TECHNOLOGY DRIVEN LOGISTICS

MGN Logistics is a leading provider of IT solutions for the freight management and transportation industry. Their Transportation Management Software or TMS platform has been the backbone of some of the country's largest 3PLs for many years. Now, this innovative technology is being made available to individual companies to assist in improving operational efficiencies.

MGN's cloud-based TMS supports all modes of transportation including Truckload, LTL, Ocean, Air, Rail, Intermodal and Parcel, providing customers with a powerful, yet easy-to-use, single platform for their entire supply chain. An early pioneer of web-based transportation management solutions, MGN's innovative and proprietary TMS was designed by transportation professionals with real-world experience.

Whether you are looking for a simple rate comparison or a complex, fully managed supply chain solution, MGN Logistics' state-of-the-art, NextGen platform has what you need. Their cloud-based TMS offers seamless integration into existing Enterprise Resource Planning (ERP) and Warehouse Management Systems (WMS) or can be implemented as a stand-alone solution. Services include mode and carrier selection, rate optimization, automated tracking and tracing, including GPS, freight bill auditing and payment, along with business intelligence, blockchain, artificial intelligence

and sophisticated analytical tools.

MGN provides the highest level of consulting intelligence coupled with technology to implement best practices, compliance, and auditing to maximize all available opportunities for improvement. Some of the benefits MGN Logistics' customers experience from our solution include:

- Immediate cost reduction from carrier and mode optimization
- Full transparency into all shipment invoices
- Real-time visibility into any shipment metric
- Vendor shipment execution and compliance reporting
- Artificial Intelligence for optimization
- Blockchain enhanced data security
- Access to live market data

Are you tired of hearing about other companies' supply chain successes? Then join the growing number of businesses that are now taking control of their transportation spends. MGN Logistics has been recognized by *Inc. magazine*, five years in a row as one of the country's fastest growing private companies. Find out why some of the best industry professionals in the business have turned to MGN Logistics for their TMS solution.



MGN Logistics

Contact information:
George Williams
Vice-President of
Business Development
800-645-0727, ext 0406
g.williams@mgnlogistics.com
www.mgnlogistics.com

MHI

The Industry That Makes Supply Chains Work



George W. Prest
CEO

MHI is an international trade association that has represented the industry since 1945. MHI members include material handling, logistics, and supply chain equipment and systems manufacturers, integrators, consultants, publishers, and third-party logistics providers. Much of the work of the industry is done within its product- and solution-specific groups. The association also sponsors trade events, such as ProMat and MODEX, to showcase the products and services of its member companies and to educate industry professionals on the productivity solutions provided through material handling and logistics.

ProMat 2019

ProMat is where you'll find the wow you need to transform your supply chain into a competitive advantage. At ProMat 2019, you'll find 900+ exhibits and 100+ education sessions tailored to help you discover equipment and system solutions for your material handling and supply chain needs. With keynotes, networking, education, and product booths, ProMat is where manufacturing and supply chain innovation comes to life – in person and in action. Experience 1,000 providers as they demonstrate the latest equipment and systems that will deliver the WOW to help you:

- Improve visibility & accelerate time to market
- Reduce operating costs & increase efficiency
- Streamline & automate your operations
- Connect with solution providers & key thought leaders
- Discover the latest technologies & innovations
- Learn the latest trends in over 100 educational sessions

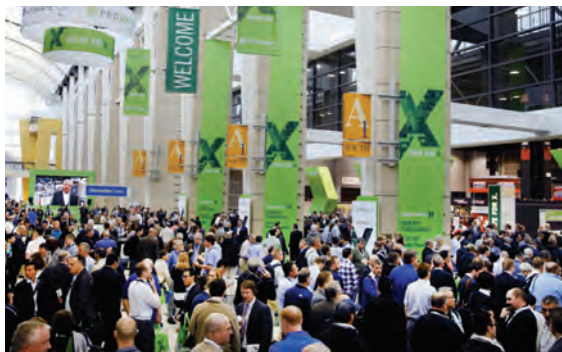
On April 8-11, manufacturing and supply chain professionals will have an unrivaled face-to-face opportunity to network, learn, share, and get a sneak preview of where our industry is headed.

IN-PERSON EXPERIENCES. OUTSTANDING RESULTS.

There's no substitute for meeting face-to-face and watching equipment and technology operate in real time. ProMat 2019 gives you the chance to do both. When you're here, you can connect with industry peers and 1,000 solution providers to find what you need to move your business forward.

SET YOURSELF UP FOR FUTURE SUCCESS.

The future of the manufacturing and supply chain industry starts at ProMat. It's where the brightest minds in the industry gather to network, learn, and share. Get a sneak preview of where the industry is going and find the people, solutions, and



resources you need to compete in an increasingly challenging marketplace.

EXPLORE GLOBAL OPPORTUNITIES.

ProMat is an international event with manufacturing and supply chain professionals attending from over 140 countries. To accommodate our international visitors, we offer special interpreting services, meeting rooms, and matchmaking tools to help you take full advantage of a global economy.

So whatever solutions you need to move your business forward, you'll find them all at ProMat 2019. Register today at promatshow.com and join us at McCormick Place in Chicago.



MHI

8720 Red Oak Blvd,
Suite 201
Charlotte, NC 28217
704-676-1190
customerservice@mhi.org
mhi.org



Mid America Logistics



Mark Kummer
President

Everything We Do Is By Design

Mid America Logistics is a full-service logistics company driving the best people and best technology with a dedicated passion for service. We have a massive network of high-performance partners and our own in-house written software, making us the easiest company to do business with – hands down.

Driven by success. A better experience.



Mid America Logistics was founded in 2007 as an asset-based temperature-controlled trucking company servicing the flower industry. Since inception the company has evolved into a full-service trucking, logistics, and technology development company. The company is based in Saint Louis, Missouri with offices in Charlotte, NC, Jacksonville, FL, Cincinnati, OH, Phoenix, AZ, Rogers, AR, Spokane, WA and Guadalajara, Mexico. They are one of the fastest growing Midwest based providers of Full, Partial and Less Than Truckload capacity in the CPG, Retail, Agriculture and Automotive industries, growing from \$24M in 2014 to over \$110M in 2018.

Mid America Logistics services the entire 48 contiguous United States, Canada and Mexico. It operates 24 hours per day, seven days per week with full capacity. It has preferred delivery status and experience in TSA controlled, government and free trade zones allowing for more reliable transit to and from ports of entry. It is also one of the few third-party logistics firms offering the ability to offer time specific pickup and delivery times through automated scheduling.

Mid America has developed a proprietary real-time secure SQL platform allowing for rapid development of supply chain execution services. They have utilized

class leading market data allowing for predictive fuel and market index pricing of shipping corridors to optimize routing, transportation procurement and cost optimization. Mid America's development team has developed redundant mobile and text tracking solutions for real-time location, asset performance, truck diagnostics and driver behavior evaluation. The proprietary technology has a full suite of connectivity options such as EDI and API. Mid America offers its clients Complimentary Shipper TMS Licenses on a non-exclusive basis to perform full reporting, procurement, tracking, tendering and execution with both Mid America and other carriers.

Mid America Logistics operates under a culture of safety across all divisions of the business. It conducts regular Safety Audits both internal and third parties. Furthermore, they utilize Electronic Driver Logs for both drivers and developed technology to detect non-compliance with its carriers. Within the logistics division, it executes automated insurance compliance and matches VIN # tracking for all carriers to eliminate any chance of double brokerage. All employees attend scheduled safety meetings and training in all company meetings.



Mid America Logistics
900 South Highway Dr.
Suite 202
Fenton, MO 63026
Tel: 636.226.4770
Fax: 636.226.4768
www.midamlogistics.com

Milestone



Sarah Johnson
*Executive Vice
President, Mobile
Warehouse & Storage*

Mission Statement:

Milestone delivers flexible transportation equipment solutions to our customers, while providing rewarding careers to our employees.

Core Values:

Milestone puts the customer at the center of everything we do and operates according to our core values of: Integrity, Customer Service, Teamwork, Flexibility, Innovation, Safety and Excellence.



With a combined fleet of more than 85,000 trailers, chassis and domestic containers, Milestone is one of the nation's leading and most comprehensive transportation lessors. Founded in 1995 and headquartered in St. Charles, MO, Milestone's team of seasoned commercial, operational and customer support professionals provide a broad range of transportation solutions to customers, operating from 65+ locations nationwide.

We offer our customers a wide variety of flexible leasing and rental programs, ranging from only a few units to over 10,000 units. Milestone meets the customer where they are, bringing solutions to solve their challenges, instead of offering the customer only one solution.

Our customers include trucking companies (over-the-road and LTL), third-party logistics (3PL) companies, package carriers, private shippers, railroads, steamship operators, beneficial cargo owners (BCOs), retailers, manufacturers and other companies throughout the transportation sector.

In 2019, Milestone implemented a Mobile Warehouse & Storage platform to become the only national provider allowing for warehouse flex space to meet the demands of the customers' business. "In recent years, many companies have struggled with rapidly escalating logistics and warehousing

costs, in part driven by the massive growth of e-commerce," said Milestone CEO Don Clayton. "We worked closely with our customers to develop a product offering that delivers substantial cost savings and flexibility relative to traditional warehousing. Along with the significant investments we continue to make in late model equipment and the expansion of our branch network, we're positioned to deliver an unparalleled range of solutions to our customers."

In addition to our leasing and rental programs, we provide numerous consultancy services to help solve the challenges of the transportation industry, including:

- National Mobile Warehouse & Storage platform
- Committed peak and surge capacity programs
- Complex consulting and structured deals, including sale-leaseback transactions and fleet refresh programs
- Maintenance and telematics consulting and services
- Comprehensive management of third party transportation equipment assets
- Equipment acquisitions and remarketing

Milestone
3050 W. Clay St., Ste. 300
St. Charles, MO 63301
866-706-1144
Sarah.johnson@milecorp.com
www.milecorp.com



Need It Now Delivers and Its Specialized Subsidiaries



Eric Mautner
CEO

Changing How Businesses Do Shipping

- Servicing the Logistics industry for over 50 years
- Need It Now Operates in over 75 physical distribution facilities
- Deployment of the latest technology to deploy into any E-Commerce site: API, EDI, Need It Now APP and Website
- NO job is left unfulfilled with the Need It Now Delivers Triple Fleet Guarantee!
- Courier Delivery, Final Mile, Warehousing, Air Freight, White Glove, Retail Logistics with the **Gilbert Company**

Need It Now Delivers

37-18 57th St.
Woodside, NY 11377
212-989-1919
nindelivers.com



Need It Now Delivers and Its Specialized Subsidiaries have serviced the logistics industry for over 50 years; providing quality logistics solutions to companies of all sizes. Need It Now Delivers operates in over 75 physical distribution facilities and combines today's latest delivery technology with a "real world fleet" to implement any logistics solution.

Verticals and Services

Courier - Routed and On Demand

On demand with vans or trucks providing routed, scheduled or recurring deliveries.

Work is performed on a national level. All drivers are vetted with BGC's and MVR's.

Final Mile White Glove Delivery from Our Customer's Docks

A big focus is on the 2-man residential *white glove* delivery. "There is no second chance for a good first impression." Services include: delivery and installation of home appliances and electronic equipment. We are the first choice delivery provider for many of the nation's largest retailers.

Warehousing

We warehouse or cross dock freight and set appointments to make delivery to residential homes or businesses. We also warehouse freight from many industries including general LTL freight and make the related delivery. Our customers include critical parts, medical related, cabinets, office supplies, and many more.

Retail Logistics

Our **Gilbert Company** subsidiary is recognized as a leader in retail logistics providing Deconsolidation, DC bypass, Consolidation, Retail warehousing, Ecommerce and fulfillment, and Retail Store Delivery. Our accounts include many of the largest and prestigious retailers in the U.S.

Air Freight

We are TSA approved. We ship domestically and internationally. Clients include professional firms, software companies, digital display companies and retailers.



Technology

Need It Now Delivers courier operations are consolidated into one technology platform. We have our own in-house driver and customer APP. The Need It Now APP is now available in the Apple or Google Play stores. Our technology capabilities allow us to provide an excellent customer experience. We designed our services particularly geared towards growth to the residential and retail consumers. Our logistics technologies include our own On-demand and routed software; a proprietary warehouse management system for our final mile warehouses; PCS and Bearware for the **Gilbert** store delivery program; proprietary Warehouse Management System for the **Gilbert** Services.

Need It Now Delivers uses state of the art technology to deploy into any e-commerce site, an established API or our Need It Now App and Website. Unlike other Crowdsourcing technology services, Need It Now Delivers stand behind every delivery with our APP Fleet, employee fleet and our courier network. No job is left unfulfilled with the **Need It Now Delivers Triple Fleet Guarantee!**



The Northwest Seaport Alliance



John Wolfe
Chief Executive Officer

About The Northwest Seaport Alliance

The ports of Seattle and Tacoma (Washington State, USA) unified management of their marine cargo facilities in August 2015.

The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners.



The Northwest Seaport Alliance (NWSA) brings together two of the nation's premier harbors to form a single, integrated gateway for marine cargo. Our combined terminal facilities, carriers and ports of call provide unlimited options and flexibility to suit your unique supply chain needs.

We are one of the largest container load centers in North America. Strategically located in the northwest corner of the U.S., we offer shorter transits from Asia, and are the first and last ports of call for many transpacific liner services. We are also a major gateway to Alaska and Hawaii; more than 80% of trade between Alaska and the lower 48 states moves through our harbors. In addition to containers, we are also a center for bulk, breakbulk and project/heavy-lift cargoes, and automobiles.

Make better connections

Shorter transit times from Asia make The Northwest Seaport Alliance the natural port of choice for time-sensitive container cargo headed to the Midwest, Ohio Valley and the East Coast.

Our on-dock rail, international and domestic rail service options from two Class 1 railroads along with near-terminal transload warehouse facilities offer plenty of options and the flexibility to move cargo how and when you want. Our close proximity to the 2nd largest concentration of warehousing on the U.S. West Coast also makes us an ideal location for warehousing, distribution, and transload operations.

We pride ourselves on being proactive and performance-driven, and put unrelenting focus on delivering operational excellence and best-in-class service for our customers. And our commitment to working hand-in-hand with our supply chain partners to provide cost-effective, innovative shipping solutions is unparalleled. At the end of the day, it's all about helping you, the shipper, get the job done.

Make our competitive advantages yours:



Big Ship Ready



Room to Grow



Hassle-free Connections



Cargo Handling Experts



Best-in-class Customer Service



THE NORTHWEST
SEAPORT ALLIANCE
Gateway to Solutions

The Northwest Seaport Alliance
P.O. Box 2985
Tacoma, WA 98401
Phone: (800) 657-9808
info@nwseaportalliance.com
nwseaportalliance.com





Luther M. Brown
Founder & CEO

nVision Global
World Headquarters
1900 Brannan Rd., Ste. 300
McDonough, GA 30253
Phone: +1 770.474.4122

Central America Office
Curridabat, La Galera
100 mtrs al norte,
25 mtrs al este
Edificio Bioquim #2,
2do piso
San Jose, Costa Rica
Phone: +506.2271.5613

European Office
Stationsplein 8-K
Maastricht 6221 BT
Netherlands
Phone: +31 (0) 43 799 9123

Asia Pacific Offices
Room 303,
No.15 Chezhan Rd.
Jiangbei District
NingBo, Zhejiang Province,
China
Phone: +86.574.87856760

J-2, 2nd Floor,
Block EP & GP
Sector-V, Salt Lake
Kolkata, West Bengal
700091
Phone: +91.33.2357.6571

B-1/A-12, Mohan
Co-operative Industrial Area
New Delhi 110044
Phone +91.11.4150.4442



nVision Global provides configurable technology solutions, enabling shippers around the world to optimize their transportation management and gain access to critical data. From our roots as a North American freight audit & payment provider, we now offer a full suite of logistics services that allows for end-to-end shipment visibility.

We possess more than 25 years of expertise in Freight Audit and Payment, Data Normalization, Claims Processing, Freight Rate Procurement and Management, Spot Quote/Auction Platform and Best in Class Business Intelligence and Analytics, all of which are located within our Impact Transportation Management System.

Customers rely on our modular software solutions to provide the visibility and data that they need to increase efficiencies and reduce overall transportation costs.

While each customer has similar issues, every customer is different! We provide configurable solutions that meet every customer's needs because our solutions are robust enough to address global issues but flexible enough to fit into your environment. Unlike our competitors, we tailor our solution to fit your needs; not the other way around.

nVision Global Highlights include:

- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-Lingual Staff
- Process Invoices From Over 198 Countries
- Experts in Processing all Transport Modes
- Six Sigma Methodology

Core Services include:

Global Freight Audit/Payment

- Single Global Platform
- 120 Standard Data Elements Captured
- Utilize Latest Imaging Technology
- Experts in Complex Account Coding
- On-Demand Closings
- Non-Commingle Payments
- Online Exception Management
- Global Support & Services Teams
- Sarbanes-Oxley Compliant
- Automated Match Pay Processing

nVision Global



Business Intelligence/Information Management

- Industry Leading Analytics Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse
- Key Performance Indicator Development

Claims Management

- Loss & Damage Claims Processing
- Overcharge Claims Processing
- Service Failure Claims Processing
- nVision Global Managed or Self Service (Offered as a Software – SAAS)
- 87% Collection Rate
- Over 40 Years of Combined Experience

Freight Rate Procurement

- Online Procurement Software that Manages the Entire Procurement Project
- Transport Providers Submit Bids Online

Contract Management

- Online Management Portal
- Rate Approval & Imaging Process
- Rate Expiration Notifications
- Storage of Expired and Current Rates
- Standardized Pricing Templates Available

Transportation Management System (TMS)

- Global Freight Auto Rate and Auto Tender
- Shipment Tracking & Visibility
- Benchmarking
- Vendor Compliance Reporting
- EDI Compatible
- Vendor & PO Integration
- Shipment Creation & Rating
- Shipment Spot Bid & Approval
- Shipment Tender/Booking
- Shipment Visibility

Odyssey

Odyssey Logistics & Technology Corporation



Robert H. Shellman
President and CEO

Odyssey specializes in solving complex logistics challenges in the chemical, consumer and retail, energy, food, industrial and manufacturing, medical and metals industries.

Our clients trust us to deliver the solutions and data analyses that enable their internal logistics teams to make the smart decisions to keep them ahead of their competition. Our deep expertise and singular focus on transportation, our proprietary global technology platform, responsive client services and multi-modal supplier network consistently deliver the tailored, efficient logistics solutions they need.



RESPONSIBLE CARE®
OUR COMMITMENT TO SUSTAINABILITY

Odyssey Logistics & Technology Corporation

39 Old Ridgebury Road
Danbury, CT 06810
866-487-7481

odysseylogistics.com
salesandmarketing@odysseylogistics.com



Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high-value logistics strategies. Our clients benefit from expert tailored solutions across multiple transportation modes, backed by the power of our more than \$3B freight network.

Complete, Global Services

With operations in North America, Europe, and the Far East, Odyssey's logistics programs and services are available in all modes of transport, including:

Intermodal

- Ocean container transport and repositioning
- Intermodal ISO tank - chemical and food grade
- Food grade flexitank services
- Metals; specialized Load and Roll Pallet (LRP) for safe, damage-free transportation

Trucking

- Flatbed and warehouse
- Bulk tank truck and ISO tank depot services
- Bulk brokerage; planning and contracting available
- Truckload and Less-than-Truckload; managed by client or Odyssey

Managed Services

- Domestic and International Logistics; N.A., EMEA, APAC
- Global sample fulfillment and distribution
- Freight management; single-source for contracting, track and trace, invoice audit/pay and claims support
- Rail; procurement, car maintenance, operations, service monitoring and reporting, fleet and car tracking
- Facilities; supply chain needs analysis start-up and network optimization projects

International Transportation

- Customs brokerage
- International freight forwarding; transport and technology
- NVOCC; full container and load shipping solutions

Partner with Us

Whether you choose to have us support all or a portion of your logistics services or to manage it yourself via our web-based dashboard, partnering with Odyssey gives you access to our exceptional logistics and technologies and returns transparency and control to your transportation needs.

Odyssey is here to help - contact us today.

Odyssey
Innovating Logistics™

Old Dominion Freight Line, Inc.



Greg Gantt
President and CEO

Vision Statement:

To be the premier transportation solutions company in domestic and global markets served.

Mission Statement:

To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.



Old Dominion Freight Line, Inc. (Nasdaq: ODFL) is a leading, less-than-truckload ("LTL"), union-free motor carrier providing regional, inter-regional and national LTL services through a single integrated organization. Our service offerings, which include expedited transportation, are provided through a network of more than 235 service centers located throughout the continental United States. Through strategic alliances, the Company also provides LTL services globally. In addition to its core LTL services, the Company offers a range of value-added services including container drayage, truckload brokerage and supply chain consulting. For 85 years, Old Dominion has been helping the world keep promises®.

Recently, Old Dominion was recognized with the following acknowledgements for company leadership in the industry:

- Mastio & Company, a global B2B research and consulting firm, ranked Old Dominion as the No. 1 National LTL carrier for an unprecedented ninth consecutive year.
- The U.S. Environmental Protection Agency recognized Old Dominion as a leader in freight supply chain environmental performance and energy efficiency for a fourth consecutive year.
- *Logistics Management* recognized Old Dominion with the Quest for Quality award as Top Multi-Regional LTL carrier for the ninth consecutive year.

- The American Trucking Association honored the Company with its annual Claims & Loss Prevention Award for 2018, which is given to the company that sets the bar for claims management, loss prevention and damage control.
- *Inbound Logistics* recognized the Company as a 75 Green Supply Chain Partner (G75) for the ninth consecutive year as well as a Top 100 Trucker for the seventh year in a row.
- Forbes Global 2000 recognized Old Dominion as one of the World's Best Employers in 2018, the only trucking company to make the list.

For more information about Old Dominion, visit odfl.com or call 800-235-5569.



**Old Dominion
Freight Line, Inc.**
500 Old Dominion Way
Thomasville, NC 27360
800-235-5569
customer.service@odfl.com
www.odfl.com



Penske Logistics



Marc Althen
President

Products and Services

- Dedicated Contract Carriage
- Distribution Center Management
- Transportation Management
- Lead Logistics
- Customized Solutions
- Freight Brokerage



Penske Logistics engineers supply chain and logistics solutions that deliver powerful business results for market-leading companies. Through its design, planning, and execution, Penske gives you the confidence to move forward by boosting efficiency and driving down costs in your supply chain.

Industry-specific expertise

Our experts work with the world's leading companies across industries, from automotive and healthcare to food and beverage and retail. We offer specialized solutions tailored to your operations, production and market demands. Penske Logistics can help you:

- Ensure efficiency within your supply chain using smart technology
- Improve the product development cycle for a successful launch
- Drive dynamic supply chain solutions
- Achieve record savings

Our technical capabilities, depth of experience and practical creativity have been recognized by both our customers and the industries we serve, and our people deliver the results you need to succeed every day.

Innovative thinking

As a recognized industry thought leader, our award-winning teams bring fresh

thinking to benefit you and your business. By tapping into our knowledge and know-how, you can start driving innovation that produces real value.

To keep ourselves and our customers on the cutting edge of industry trends and information, we partner with leading organizations such as the Council of Supply Chain Management Professionals, and sponsor well-respected longitudinal studies from top supply chain researchers at Penn State University.

Global capabilities

Penske Logistics has extensive experience successfully establishing operations in new territories and a proven ability to transfer knowledge across geographies and cultures. With offices in North America, South America, Europe, and Asia, we're committed to serving our customers anywhere, meeting the needs of suppliers, manufacturers and retailers around the globe.

That's how we deliver confidence. Let us show you how our winning strategies can work for you. Call 844-868-0818 or visit us online at penskelogistics.com today.

Penske Logistics
Worldwide Headquarters
Route 10 Green Hills
Reading, PA 19603
844-868-0818
www.penskelogistics.com



**Rental
Leasing
Logistics**

Performance Team



Craig Kaplan
CEO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity.



Performance Team

2240 E Maple Ave.
El Segundo, CA 90245
866-755-5120 x 6975

www.performanceteam.net

Cliff Katab, President
marketing@
performanceteam.net

Locations

Los Angeles/Long Beach
Northern CA
Inland Empire
Dallas/Fort Worth
Shreveport, LA
Miami, FL
Charleston, SC
Louisville, KY
New York/New Jersey



For over 30 years, Performance Team has been a logistics leader in providing retail and manufacturing industries with end-to-end supply chain services. Through our domestic hub network, nearly 9 million square feet of warehouse space, and 500 plus trucks, Performance Team processes, distributes and transports over \$150 billion in wholesale goods annually. We've worked hard to earn and maintain a reputation as one of the leading e-commerce, distribution, trucking, and consolidation companies in the U.S. Here are a few ways we can help serve you and your customers more efficiently.

E-commerce Fulfillment & Distribution

Whether e-commerce, omnichannel, reverse logistics, pick and pack, transload, or carton-in carton-out, we have distribution solutions to meet your most basic or complex needs. PT has the infrastructure, material handling equipment, information technology, and management expertise to handle any task. We are proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate the need for costly real estate investments, construction and equipment, labor management and technology purchases. As your business expands and requires additional space or more sophisticated solutions, Performance Team will rise to the challenge to not only meet but exceed your strategic distribution needs.

Transportation

Our customers compete in fast-paced retail and manufacturing industries, demanding precise, accurate and informed transportation services. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local pick-up, consolidation, and delivery to distribution facilities and stores, PT is ready to step-up to the plate and make a difference for your company.

Supply Chain Consulting

To Performance Team, logistics means strategy, execution and integrity. Our extensive experience in supply chain

**WE ARE THE ONLY THING
THAT SHOULD COME BETWEEN
YOUR PRODUCTS AND YOUR CUSTOMERS™**



PERFORMANCE TEAM

CONSOLIDATION/DECONSOLIDATION | CROSS DOCK | WAREHOUSING & DISTRIBUTION | E-COMMERCE FULFILLMENT | CFS/FTZ | PICK AND PACK TRANSPORTATION | RETAIL STORE DELIVERY | EDI/INTERFACE SERVICES

consulting enables us to analyze your business, devise custom, effective and flexible solutions to optimize the movement handling and distribution of your goods. Our logistics expertise can help you craft robust growth-oriented distribution networks, increasing your return on assets while managing overhead without losing sight of your goal—giving you and your customers the best service available.

Technology

Performance Team utilizes best-in-class technology to streamline and improve the movement and visibility of your products. Our WMS and TMS systems are integrated with our customer's ERP systems and provide real-time updates and reporting 24/7. This is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI and API standards or proprietary interfaces as our customers require. Our API integration with Shopify and Magento enables seamless e-commerce integration.



PERFORMANCE TEAM

Pharr International Bridge

Investing for the Future of Commercial Trade



Luis A. Bazán
Bridge Director

The Pharr International Bridge allows for safe, orderly and efficient crossings for both commercial and non-commercial vehicles. We do this by proactively implementing local, state, and federal rules and regulations as well as acting as a liaison with governmental agencies and business owners in the USA and Mexico. We deliver on our commitment by striving to excel in having the fastest crossing time, as well as being the only full-service commercial bridge in the region.



Pharr International Bridge

9900 S. Cage Blvd.
Pharr, TX 78577
956-402-4660
Fax: 956-223-2013
www.pharrbridge.com

The Pharr-Reynosa International Bridge serves as one of the most important commercial ports of entry for the U.S.-Mexico border. Pharr ranks 4th in the nation for trade with Mexico, behind only Laredo, El Paso and Otay Mesa, and as of 2018, ranks as the 7th largest border crossing in the U.S. in terms of value for imported and exported products.

Over 40,000 commercial trucks cross the Pharr Bridge on a daily basis, consisting of the following goods and commodities:

Top Exports

- No. 1** Petroleum gases and other gaseous hydrocarbons
- No. 2** Gasoline and other fuels
- No. 3** Motor vehicle parts
- No. 4** Computer chips
- No. 5** TVs and computer monitors
- No. 6** Insulated wire and cable
- No. 7** Electrical supplies
- No. 8** Plastic boxes and containers
- No. 9** Computers
- No. 10** Cotton

Top Imports

- No. 1** TVs and computer monitors
- No. 2** Avocados, dates, figs and pineapples
- No. 3** Motor vehicle parts
- No. 4** Insulated wire and cable
- No. 5** Electrical boards, panels and switches
- No. 6** Strawberries, blueberries and raspberries
- No. 7** Laser-based medical equipment
- No. 8** Cell phones
- No. 9** Electrical motors and generators
- No. 10** Vehicle audio systems

The Pharr border crossing plays an important logistics role in the global economy with direct connectivity to freight corridors through land, air and sea. The Pharr Bridge's strategic location, surrounding infrastructure, services and potential for growth, give a competitive advantage to the City of Pharr, Texas, as well as the City of Reynosa, Tamaulipas. In Reynosa, Pharr's cross-border trade benefits 11 industrial parks and commerce service centers with a total of 166 manufacturing plants. On the U.S. side, Pharr has 55 dry warehouses and 24 cold storage facilities



and distribution centers with another 20 both dry and cold opening by 2020.

New infrastructure projects and improvements inside the U.S. port of entry, as well as in Mexico, will augment the current facilities and streamline the cargo inspection process, allowing for increased truck throughput, maximum efficiency and reduction of wait times. By 2020, the City of Pharr will invest over \$30 million in infrastructure improvements. These enhancements, along with the new freight access road to Mexico customs, and the recently completed construction of the \$90 million modernized "Aduana" in Reynosa, will benefit trade and foreign investments in the years ahead. Importers, exporters, domestic and multinational manufacturing companies have found that using the Pharr-Reynosa International Bridge as their preferred port of entry is a strategic advantage to conduct their operations, as it has transformed into profits due to the region's low cost of doing business and its direct distribution access to clients and consumers.

Pharr's steadfast approach to positioning itself as one of the top leading bridges in the nation will be even more pronounced once process improvements, such as Unified Cargo Processing (UCP), are implemented. By monitoring trends in the manufacturing industry, perishables industry and energy sector, Pharr is poised for unparalleled growth.

With over \$34 billion in trade with the world, the Pharr Bridge continues to break import and export records. If you're ready to invest, relocate, expand and excel in logistics, choose the Pharr International Bridge. We are: Your Connection. Your Business. Your Bridge.

Pierbridge



Bob Malley
Managing Director

First-mile to Last-mile
Shipping Technology
that Solves Global-to-
Local eCommerce Parcel
Shipping Challenges



Why do thousands of shippers, developers, and logistics service providers trust Pierbridge technology to process millions of packages every year? Because we know shipping. Our customers and partners count on Pierbridge's expertise, technology, and unwavering support to roll out powerful shipping solutions across their supply chains. It's no wonder Transtream has helped our technology partners achieve the highest FedEx, UPS, and USPS certification levels. We deliver.

What makes us different?

Enterprise Class: Our enterprise shipping platform, Transtream, is built on a service-oriented architecture (SOA) that provides IT professionals with the controls and analytics they need to manage and monitor user permissions, security, and connections to hundreds of parcel and freight services worldwide. Whether you are a retailer onboarding thousands of users across hundreds of fulfillment centers, offices, and store locations globally, or a multi-national financial services company managing tens of thousands of desktops, or a 3PL supporting a shipper community, Transtream gives you the automation and transportation cost-savings tools you need to succeed.

Scalability: Transtream can be deployed on premise, accessed from our cloud, or implemented in a hybrid environment. Our APIs enable developers to augment

their solutions with cartonization, rating, shipping, tracking, returns, and other transportation execution capabilities with sub-second response times. Transtream is resilient and redundant, ensuring high availability.

Flexibility: Our Composer UI design studio tools enable administrators to modify and adapt Transtream apps to role-specific processes across the enterprise. Configure business rules to control processes by location, user, or user group. Then modify or create new apps as business requirements change.

Connectivity: Transtream's unique Internet of Things (IoT) tool, HubCapp, makes it easy to securely connect in real time to on-premise data sources and devices (such as scales, thermal label printers, conveyors, and cameras) from the cloud. Developers can also use HubCapp to quickly embed interactive plug-and-play rating, shipping, tracking, and returns "widgets" within their websites or apps.

Experience: Pierbridge's executive team has led the parcel software industry for over 25 years, introducing innovation after innovation that have transformed the way businesses ship. We have a passion for helping customers and partners turn complex problems into simple solutions.

pierbridge
WISETECH GLOBAL GROUP

Pierbridge
508-630-1220
sales@pierbridge.com
www.pierbridge.com



PLS Logistics Services



Greg Burns
President & CEO

Founded in 1991, PLS Logistics Services is one of North America's largest third party logistics providers. Driven by technology, we provide dependable freight management, outsourced logistics and brokerage solutions across all industries and all major freight modes. With over one million loads moved annually, you can rely on our size, experience, and be 100% confident in all of your freight moves.

Solutions. Delivered.



PLS

Corporate HQ
3120 Unionville Road
Building 110, Suite 100
Cranberry Township, PA 16066
888-814-8486
www.plslogistics.com

With additional offices in:
Pittsburgh, PA
Philadelphia, PA
Jacksonville, FL
Tampa, FL
Charlotte, NC
St. Louis, MO
Dallas, TX
Houston, TX
Phoenix, AZ

Who We Are

PLS Logistics Services is a tier-one, full-scale provider of transportation management services. As a non-asset provider, PLS' carrier network consists of over 60,000 trucking companies along with Class-1 railroads and major barge companies. PLS has the largest flatbed network in the industry. Our technology-driven solutions deliver true cost savings and service improvements. We have logistics experts across all modes and multiple industry verticals, including industrial, energy, CPG, and retail.

Solutions

Effective transportation management enables shippers to increase visibility, manage inventory, improve processes, reduce costs, and enhance service performance.

- **Brokerage Services:** For spot market freight shippers, our representatives can always find you the best rates and capacity while monitoring your shipments through delivery.
- **National Accounts:** For shippers looking for committed capacity, our logistics expertise and carrier network are the solutions for strategic portions of your distribution network.
- **Managed Transportation:** For shippers looking to improve service and lower costs, our team will work with you to find pain points and use actionable data to generate strategic results.
- **Inbound Freight Management:** To direct inbound freight, shippers have to take control. PLS inbound specialists monitor your vendors, making sure they don't use a carrier that costs you more.

Technology: Going PRO

With PLS PRO, you can oversee all freight shipping, from planning to freight settlement. With our proprietary TMS, you can operate, plan and optimize transportation activity by merging all shipping processes into one online platform.



- **PLS PRO:** Scalable, customizable and user-friendly. PLS PRO seamlessly integrates with your existing business systems and is designed to optimize shipments, consolidate billing and track KPIs.
- **PLS PRO LTL:** Uncomplicated, innovative and configurable. 2.0 is exclusively for LTL freight moves, with a carrier portal unlike anything on the market. It has a density class estimator, auto GL coding and digital BOLs.
- **Mobile Apps:** Innovative, reliable and responsive. PLS Live Track app, for client-shippers, enhances visibility with status notifications, reporting and map-based tracking. PLS Carrier Connect app, for dispatchers and drivers, permits drivers to instantly share their location, receive dispatch information and upload photos.
- **Continuing Innovations:** Set to be launched in early 2019 is PLS PRO 3.0. Cloud based, full service TMS, and cutting-edge technology. The dashboards are designed to measure shipping metrics and aid in future efforts with strategic reports.

Results

At PLS Logistics, we generate long-term results for our clients. We identify challenges and create custom solutions so that you can focus on your core competency.



Polaris Transportation Group

Mission

Founded in 1994, Polaris Transportation Group fosters a culture of mentorship and support for existing and future employees. In so doing we will create a customer experience unique to the transportation industry and we will continue to invest in the people and organizations that join our family of companies. We will support and recognize our social, cultural and environmental responsibilities to the communities we serve. Our reputation will be one of respect as an undisputed leader in our field and our company chosen over others as a trusted supplier and partner in the transportation industry.



Polaris Transportation Group

7099 Torbram Road,
Mississauga, ON
Canada
L4T 1G7
Toll Free: 1-800-409-2269
Tel: 905-671-3100
Fax: 1-800-840-7755
polaristransport.com
customercare@
polaristransport.com



For nearly 25 years, Polaris Transportation Group has been an award winning carrier of choice for Fortune 500 companies, 3PLs, global freight forwarders and small to medium size businesses alike. All divisions operate with the best technology and customer service available in the industry. A snapshot of their individual service strengths follows:

Polaris Transportation is the largest independently Canadian owned, cross border LTL carrier. They specialize in the shipment of dry goods, price by the hundredweight or by the skid and deliver industry leading transit times between Canada and the USA. Customer service is a top priority at Polaris. As an ISO 9001 registered company, you can rest assured your shipments will be delivered according to their stringent quality process.

Polaris Motor Freight Inc. is the U.S. headquarters of Polaris Transportation's LTL cross border operation, based in Cleveland, Ohio. They are a full truckload and LTL carrier in the northeast Ohio market and specialize in distribution of freight in Ohio's largest metropolitan area.

Polaris Global Logistics (PGL) investigates larger opportunities within their customers' supply chain. These solutions include global requirements where PGL acts as

the critical link for the North American transportation and distribution segment. Within North America, they provide all modes of transport, warehousing, distribution and supply chain management services. They can effectively deliver to every zip and postal code within Canada and the USA on a daily basis.

J.G. Drapeau takes a dedicated partnership approach to the truckload transportation of hazmat commodities. They purchase and maintain equipment types to suit each customer's requirements including dry vans, heaters, reefers and an extensive chassis fleet for the transport of intermodal and sea containers. Safety is of the utmost importance and all J.G. Drapeau drivers and operational staff are certified through regular dangerous goods training.

Commercial Warehousing and Logistics (CWL) specializes in the warehousing of hazardous materials and is headquartered in Toronto, Ontario. Their operational facility and personnel are compliant with all regulations and safety protocols required for the handling of dangerous goods. If you need a presence in Canada, CWL's Toronto facility serves as the ideal distribution hub.



Port Everglades



Steven M. Cernak
P.E., PPM

*Chief Executive &
Port Director*

Port Everglades is Florida's powerhouse global gateway. A respected leader in trade, travel and financial stability, we create economic and social value by working in partnership with world-class clients. We achieve advancements focusing on efficient facilities, trade and cruise expansion, jobs growth, safety, security and environmental stewardship for our customers, stakeholders and community.

Port Everglades

1850 Eller Drive
Ft Lauderdale, FL 33316
954-523-3404
Toll Free: 800-421-0188
Portevergladescargo@
broward.org
Porteverglades.net

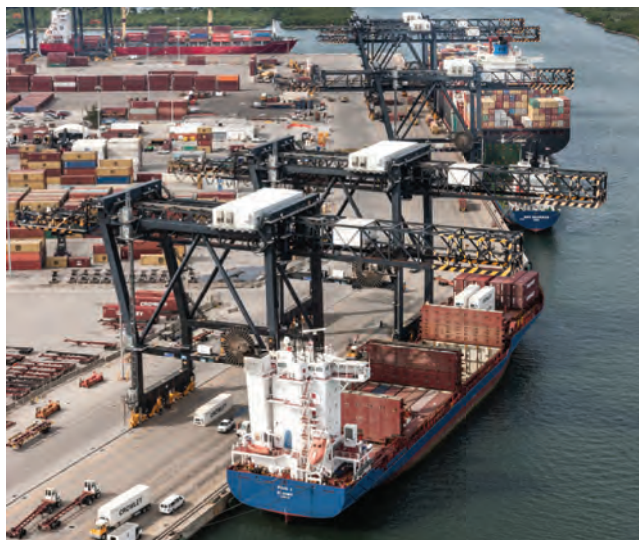
Port Everglades, a national leader in container ports handling more than one-million TEUs annually, serves as a gateway to Latin America, the Caribbean and Europe. Its enviable location in the heart of South Florida's consumer-rich population, is strengthened by intermodal connections that reach 70 percent of the U.S. population within four days.

The Port is moving forward with a public-private partnership to build a logistics center on Port property. The Port Everglades International Logistics Center, LLC (PE-ILC) will include approximately 240,000 square-feet of warehouse facilities with an attached 45,000 square-foot office building on 16.657 acres. The ground lease term is for 50 years. The project will contain warehouse, refrigerated warehouse and office space, and cross-docking facilities, which will enhance the services available to shippers using Port Everglades. The entire logistics center will be designated as a Foreign-Trade Zone (FTZ). Construction is anticipated to be completed in late 2020/early 2021.

As the nation's leading gateway for trade with Latin America, Port Everglades handles approximately 15 percent of all Latin American trade in the U.S. and 37 percent of Florida's total trade in the region. Much of that trade is in the perishable market where Port Everglades is Florida's leading refrigerated cargo seaport, and sixth in the U.S.

Ongoing capital improvements and expansion ensure that Port Everglades is ready to handle future growth in container, cruise and petroleum traffic. Currently, more than \$1 billion in infrastructure improvements are planned for the next 10 years.

New cargo berths and Super Post-Panamax gantry cranes are in store for the Port Everglades Southport Container Complex. This \$437.5 million expansion, the largest infrastructure project in the Port's history, will allow for up to five new cargo berths by lengthening the existing



Southport Turning Notch from 900 feet to 2,400 feet. The project is expected to be completed and operational by 2021.

Part of this effort includes installing crane rail infrastructure for new Super Post-Panamax gantry cranes. Port Everglades has ordered three Super Post-Panamax container-handling gantry cranes at \$13.8 million each, and has an option to purchase three additional cranes within five years.

To further enhance ship traffic at Port Everglades, the U.S. Army Corps of Engineers is moving forward with a progressive plan to deepen the Port's navigation channels from 42 feet to 48-50 feet and widen narrower sections of the channel for safe vessel passage. The project is currently in the preconstruction engineering and design phase, having received Congressional authorization in December 2016.

As Port Everglades continues to advance major infrastructure projects, all aimed at improving productivity, this South Florida powerhouse seaport will continue to serve as an ideal point of entry for products shipped around the world.



Port Logistics Group



Jeff Wolpov
CEO

Mission Statement

- We are the gateway logistics experts, providing complete logistics services at major North American ports, enabling speed to market, inventory control & visibility, and fast, flexible, reliable service for our clients.
- Our clients benefit by leveraging our experience, agility, innovation, service excellence and national footprint to gain a distinct competitive advantage.

The Leader in Gateway Logistics Services

Port Logistics Group is the nation's leading provider of gateway logistics services, including value-added warehousing and omnichannel distribution, transloading and crossdocking, ecommerce fulfillment, and national transportation. With 6 million square feet of warehouse space strategically located in and around major North American ports, we provide the critical link between international transportation and the "last-mile" supply chain.

National Presence, Local Touch

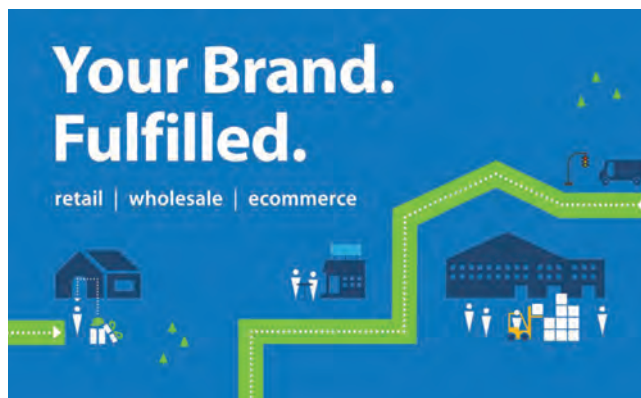
When you work with Port Logistics Group, you'll be confident that our local operators know your products, your customers, and your challenges at each port of entry. From the moment your goods arrive, our team provides fast, reliable pickup and processing. Our retail industry knowledge allows us to **meet your most demanding customer specifications**. You can expect that same level of service **regardless of your U.S. point of entry**, giving you the flexibility to manage a complex and ever-changing global supply chain.

On the Shelf, On Time

At Port Logistics Group, we understand the urgency of getting goods from the port to store shelves on time and consumer-ready. Whether your products require **transloading, cross-docking, or storage and distribution**, our experienced staff and advanced material handling technology will get your products out of the port and onto store shelves.

A Full-Service 3PL

We've designed our locations to be a one-stop solution for our retail and manufacturing customers. We combine our gateway logistics services with **domestic vendor consolidation for store and DC delivery operations**. For our clients who need a complete distribution solution, Port Logistics Group provides **inventory management, order fulfillment, pick-pack,**



and kitting. Our Value-Added Services teams provide a full range of **retail finishing services** (inspection, ticketing, sewing, pressing, re-pack, GOH processing, labeling, gift wrap) so your products arrive at their destination ready for sale.

Many Channels – One Provider

We specialize in solutions for retailers and manufacturers who need to combine a traditional retail distribution strategy with a B-to-C channel. Our proprietary WMS allows you to maintain a **single inventory** at multiple locations while fulfilling orders to your DCs, stores, or ecommerce customers – **seamlessly**.

Omnichannel Ready

Experience. Agility. Service Excellence.
National Footprint. As you design your supply chain strategy, don't leave the critical link between global transportation and your last-mile supply chain to chance. **Trust Port Logistics Group – the Gateway Logistics Experts.**

Port Logistics Group
288 Mayo Avenue
City of Industry, CA 91789
877-901-6472
info@portlogisticsgroup.com
portlogisticsgroup.com



Port Jersey Logistics



Robert Russo
President & CEO

Port Jersey Logistics exists to empower the success of our People, our Customers and our Network. This is done by developing tailored logistics solutions through creating collaborative partnerships with our customers to ensure their expectations are exceeded so they can focus on their core business. This is achieved by dedicating ourselves to focusing on 4 key areas:

Relationships: Working together as trusted partners, openly sharing ideas and expectations.

Teamwork: Recognizing, respecting & aligning our goals with the goals of each stakeholder.

Productivity: Continuous process improvement, by working together to assess, plan, execute and then re-develop solutions for improved efficiency.

Culture/Ethics: Following the Golden Rule to operate with the highest level of integrity and respect.



Port Jersey Logistics
200 Liberty Way
Cranbury, NJ 08512
Tel: 800-355-1009
sales@portjersey.com
www.portjersey.com



Port Jersey Logistics offers six decades of 3PL experience providing comprehensive and integrated services that meet a broad range of logistics requirements. We build customized one-stop solutions through our warehousing and transportation divisions, which cater to an array of products such as consumer packaged goods, specialty foods, food ingredients, health and personal care, alcoholic beverages, and more.

Distribution and Fulfillment

We provide warehousing, inventory management, and fulfillment through our public warehousing operation, Tyler Distribution Centers, Inc. and our contract warehousing operation, 21st Century Distribution Centers, Inc. All facilities are food grade, FDA registered, AIB approved with superior ratings, and USDA Organic Certified. Manufacturers, importers, exporters, distributors and retailers benefit from our focus on compliance and technology in developing solutions.

Value Added Services

As a comprehensive solution, Tyler Distribution and 21st Century Distribution provide:

- Retailer compliance
- Vendor consolidation
- E-commerce fulfillment
- Secondary packaging and assembly
- Shippers/point-of-purchase displays
- Ink jet printing & heat shrink packaging
- Labeling and ticketing, pick & pack
- Inventory, shelf life, lot code management

We have the space, capacity flexibility and specialized capabilities to cover your warehousing and distribution requirements. An integrated Warehouse Management System (WMS) guides our ambient and temp-controlled warehousing operations, ensuring accurate inventory visibility and order fulfillment. We have the resources to provide fast and effective dedicated solutions anywhere in the United States.



Transportation Management

Our national transportation management and logistics services operation, Continental Logistics, Inc., provides customers the human and technological resources that coordinate all of the logistics prior to pick-up and see everything through to ensure delivery.

A dedicated Logistics Coordinator, combined with our interconnected Transportation Management System (TMS), manages your domestic supply chain to get things done the right way, on time and on budget! Continental Logistics offers:

- Retailer Compliance
- Import / Export Drayage
- Less than Truckload (LTL) / Full Truckload (FTL) / Intermodal
- Project Management
- Cross Dock Transportation
- Vendor Consolidations

Scalable, Customized Technology-Focused Solutions

Beyond warehousing and transportation, Port Jersey provides added value by developing solutions tailored to the needs of our clients—and their clients. We exceed customer expectations by integrating transportation and warehousing services with a focus on compliance and technology. Our warehousing and transportation operations are systemically integrated to make sharing information simple. Automated data flows through Electronic Data Interchange (EDI) and file sharing through File Transfer Protocols (FTPs) allowing our partners to focus on managing the business rather than being tied up by daily operations. We provide real time web access to both our WMS and TMS systems and can customize and schedule reports for when you need them.

Port of Galveston



The Port of Galveston is one of Texas' major seaports, relying on any local tax dollars for operations. The Port generates current annual operating revenues of approximately \$43.5 million, provides an annual estimated economic impact to the State of Texas of over \$2.3 billion and generates approximately 13,890 jobs.

The Port of Galveston, a Landlord Port with facilities and property approximating 850 acres on Galveston Island and adjacent Pelican Island, facilitates the movement of a diverse mix of domestic and international cargoes that deliver value to the region and the state. Situated on the Gulf Intracoastal Waterway and the Interstate Highway System (I-45), the Port is also served by the two major western Class 1 railroads, the BNSF Railway Company and the Union Pacific Railroad. The Galveston Ship Channel has an authorized depth of and is currently maintained at 45 feet, with channel widths up to 1,200 feet. The Port serves the cargo, cruise and offshore oil and gas industries simultaneously.

One of the top fifty ports in the nation and one of the busiest seaports in Texas, the Port moves an average of 4.1 million short tons of cargo each year. This includes export grain, fertilizer and other dry and liquid bulk products, wind turbine towers, blades, nacelles and other components, high and heavy cargoes, project cargoes,

new, used and personally owned vehicles, agricultural machinery, construction equipment and numerous other types of roll-on/roll-off cargoes, household goods, refrigerated fruit and produce, liner board, military cargo, and some containerized cargo. The Port maintains Roll-On/Roll-Off (Ro-Ro) terminal facilities in both the east and west end areas of the Port, currently serviced by 5 regular RoRo shipping lines. They are Wallenius Wilhelmsen Logistics (WWL), American Roll-On Roll-Off Carrier (ARC), "K" Line, MOL ACE ("ACE" stands for Auto Carrier Express), and ACL-Grimaldi Line. Nearly all of the Port's facilities have direct access to the Port's terminal railway services, Galveston Railroad, LP, which interchanges with the Class 1 railroads.

The Port of Galveston is also the Grantee for Foreign-Trade Zone (FTZ) No. 36, an Alternative Site Framework (ASF) Zone with activated sites located on Galveston Island Port facilities, Pelican Island and other locations in Galveston County.

Port of Galveston
123 Rosenberg Ave., 8th Fl.
Galveston, TX 77550
Phone: 409-765-9321
Fax: 409-766-6171
www.portofgalveston.com



Port of Long Beach



Mario Cordero
Executive Director

Mission

The Port of Long Beach is an international gateway for the reliable, efficient and sustainable movement of goods for the benefit of our local and global economies.



The Port of Long Beach is the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, environmental stewardship and sustainability. As the second-busiest container seaport in the United States, the Port handles trade valued at more than \$194 billion annually and supports 1.5 million trade-related jobs across the nation, including 300,000 in Southern California.

As the industry enters the “Big Ship Era,” the Port of Long Beach is one of the few U.S. ports that can welcome today’s largest vessels.

Founded in 1911, the Port serves 175 shipping lines with connections to 217 seaports around the world. Goods moving through the Port reach every U.S. congressional district.

The Port encompasses 3,200 acres with 31 miles of waterfront, 10 piers, 80 berths and 66 post-Panamax gantry cranes. In 2018, the Port handled more than 8 million container units and expects to see even more growth in 2019.

Led by the five-member Board of Harbor Commissioners and Executive Director Mario Cordero, the Port is investing \$4 billion this decade in a capital improvement program, the largest in the nation. It is building some of the most modern, efficient and sustainable marine facilities in the world to accommodate bigger and bigger ships, while generating tens of thousands of new jobs in the region.

The two largest projects are the replacement of the aging Gerald Desmond Bridge, budgeted at nearly \$1.5 billion, and the Middle Harbor Terminal Redevelopment Project at \$1.5 billion. Middle Harbor will be the most technologically advanced container terminal in North America, capable of moving more than three million container units annually while cutting air pollution by half from previous levels. The new landmark, cable-stayed bridge will be safer and provide better Port access than the current span.

The Port of Long Beach prides itself on its culture of customer service and the strong relationships it maintains with industry, community, environmental advocates and partner agencies. It has received many accolades from government and industry for its landmark green initiatives, and industry leaders have named it “The Best Seaport in North America” in 19 of the past 23 years.



Port of Long Beach
4801 Airport Plaza Drive
Long Beach, CA 90815
562-283-7750
trade@polb.com
www.polb.com/trade



Port of Los Angeles



Gene Seroka
Executive Director

The Port of Los Angeles encompasses 7,500 acres of land and water along 43 miles of waterfront. It features 27 passenger and cargo terminals, including automobile, breakbulk, container, dry and liquid bulk, and warehouse facilities that handle billions of dollars worth of cargo each year.

When measured by container throughput, the Port has consecutively ranked as the number one port in the nation for the last 15 years.



Port of Los Angeles

425 S. Palos Verdes St.
P.O. Box 151
San Pedro, CA 90733-0151
Phone/TDD:
(310) SEA-PORT
www.portoflosangeles.org



The Port of Los Angeles—America's Port® and the premier gateway for international commerce—is located in San Pedro Bay, 20 miles south of downtown Los Angeles. This thriving seaport not only sustains its competitive edge with record-setting cargo operations, but is also known for its groundbreaking environmental initiatives, progressive security measures, diverse recreational and educational facilities, and visitor-serving LA Waterfront.

The Port is currently increasing supply chain efficiencies by continuously exploring new technologies and creative ideas that support business competitiveness, environmental sustainability, security, and efficiency. The Port is working with supply chain partners to improve the efficiency of marine terminal, trucking, rail and vessel operations.

With an exceptional credit record, the Port maintains an Aa2 bond rating, the highest assigned to any seaport in the United States, operating without the benefit of taxpayer support. The Port also wields tremendous economic impact, generating employment for more than 3.3 million Americans nationwide. In California alone, nearly 1 million jobs are related to trade through the San Pedro Bay Port Complex.

Facilitating global trade while protecting the environment is a delicate balance at the nation's largest trade gateway. To strike that balance, the Port of Los Angeles is leading the way internationally when it comes to reducing air emissions, improving water quality, modernizing facilities and cultivating the development of new technologies.

The aggressive clean air program at the Port of Los Angeles shows it has reduced pollutants up to 97% in the past 10 years, measured by a detailed inventory of emissions of key pollutants from ships, trucks, locomotives, cargo-handling equipment and small harbor craft. At least half of container, refrigerated and cruise ships calling at the Port are required to run their auxiliary engines on shore-based electricity, which eliminates significant emissions at berth.

Complementing its busy terminal operations with green alternatives, the Port of Los Angeles remains committed to managing resources and conducting Port developments and operations in both an environmentally and fiscally responsible manner.

The Port of Los Angeles: America's Port®.

ProTrans



Gary Cardenas
CEO

For over 25 years, ProTrans has been providing innovative customer solutions. We are a full-service 3PL provider offering logistics design, carrier procurement, supply chain management and transportation management.



Who we are

ProTrans is part of ProTrans Holdings, a private shareholder group, which includes ProTrans International, Inc., TOC Logistics International, Inc. and Millennial Transport Services.

ProTrans is a non-asset based US logistics management company headquartered in Indianapolis, IN. We operate service centers throughout Canada, Mexico and the United States.

What we do

We are committed to providing solutions that expand our customers' resources through value-added service enhancements, leading-edge technology development and highly skilled customer support specialists.

How we do it

We create your unique logistics plan, utilize our versatile management and offer strategic control with our proprietary software and analytic tools; you control your shipments anytime and anywhere.

ProTrans Solutions

- Turnkey third-party logistics (3PL):** Our 3PL solutions, including supply chain management, supply chain design, transportation procurement and route management, are designed to fulfill the increasingly complex demands of today's logistics.
- Optimization through Consolidation:** We move more of your materials with fewer trucks, reducing your carbon footprint while keeping costs down and efficiencies high.
- Optimization through Pool Distribution:** Our pool distribution solutions are an extended option available to provide cost savings in your supply chain. Our flexible network allows us to receive, validate and inventory your goods for final delivery in a particular geographic region thereby greatly reducing redundant shipping costs and unnecessary handling.
- Unplanned/Expedited Freight Management:** ProTrans Freight Management solutions move your freight in the necessary time frames with real-time visibility by using dedicated teams focused on monitoring and tracking your loads.
- Comprehensive Materials Management:** Flexible warehousing solutions that respond to your unique inventory and fulfillment needs.
- Simplified Cross Border Processing:** Multiple validation and verification options for when you need to move inventory across the border.
- Intellectual Talent:** ProTrans overall success lies in our people. We've made a full commitment to our Talent Development Program, an in depth program covering all departments in our company.



ProTrans
International, Inc.
8311 N. Perimeter Road
Indianapolis, IN 46241
317-240-4100
marketing@protrans.com
www.protrans.com



PROTRANS[®]
A perfect fit

PSS Distribution Services

Mission Statement

The team at PSS Distribution Services Co. is committed to providing reliable distribution, transportation and packaging services while maintaining a safe work environment at an acceptable level of return.

To facilitate continuous improvement and increase customer satisfaction by identifying, communicating, training and promoting the use of quality principles, concepts and technologies; and thereby be recognized throughout the Eastern United States as the leading authority on and champion for public and contract warehousing and logistics services provided by third parties. We are committed to inspect, count, track and service promptly and efficiently all inbound and outbound movement of product for our customers. Employee education and training are based on this philosophy.



Based in the heart of the Northeast region, PSS continues to position itself as a leader in quality logistics solutions.

With 1 million square feet, PSS has continued to experience extensive growth in the areas of food, grocery and consumer products.

PSS had several accomplishments in 2018 including:

- Named Warehouse of the Year by Barilla America.
- Continued investment in technology including an aggressive platform to provide efficient services in the E-Commerce sector.
- Growth in this area as well as the addition of E-Commerce specific software integration with all small parcel options and specific material handling equipment have enabled us to provide solutions in this rapidly growing segment.

Continued Growth

Powered by Softeon, PSS continues to experience significant growth in the packaging and value added side of the business: kitting, display and shipper builds, retail labeling and assembly. This along with Shelf Life Management, has enabled PSS to continue to be a key component in our clients' supply chains.

Distribution services continue to be the primary function of the company. Modern facilities, strategically located between New York, NY and Philadelphia, PA, offering total distribution services including order selection, cross dock services, just in time movement and start-to-finish inventory management.

Located in the heart of the Northeast corridor, PSS Transportation continues to be a significant part of the truckload and LTL shipping networks as well as a comprehensive Direct Store Delivery and Consolidation program for premier Grocery chains such as Shop Rite and Price Rite.

The combination of Distribution, Transportation, Packaging and E-Commerce expertise in AIB audited and maintained facilities along with 21st century real time technology will assist PSS in continued growth within the region.

PSS Distribution Services

121 Ridge Rd
Jamesburg, NJ 08831
732-992-1300
www.pssdistribution.com



Purolator International

We deliver Canada

Mission Statement

To be the best in our industry at shipping and logistics for companies delivering to, from, and within North America.



Purolator International is the established leader in helping U.S. businesses ship to, from, and within Canada. That expertise has formed a foundation that enables Purolator International to deliver superior service across a full portfolio of shipping and logistic products to businesses throughout North America as well as offer specialized services within the U.S.

Our customers' requirements are as varied as the industries they represent. That's why we don't offer cookie-cutter supply chain solutions. By customizing a mix of proprietary transportation management and specialized services that suit their businesses, we make shipping seamless and hassle-free at every point along the supply chain. Through our native Canadian market expertise, comprehensive network, and unmatched border-crossing proficiency, we have the capabilities to meet any logistics needs for cross border. These capabilities, along with our proven transportation management expertise, let us go beyond Canada and offer other solutions.

The key to our past success and the basis for all of our services—new and old—is our emphasis on customer focused transportation management. Our entire organization has been built around the principle that our customers deserve a proactive partner who makes it easier to ship. No matter the service, we offer complete visibility and ultimate peace of mind—we call this the PuroTouch.



Purolator International
2 Jericho Plaza, Suite 204
Jericho, NY 11753
Phone: 1-888-511-4811
Fax: 516-938-2395
purolatorinternational.com



Services

- **Elite:** Our standard shipping services set the bar for transit time and accuracy, but we know there are times when businesses need to go above and beyond.

For these urgent shipments, Purolator International's Elite service is the go-to option. This premium, guaranteed service delivers time-sensitive shipments anywhere in the world, regardless of the size, destination, or time of day.

- **Express:** Our Express services include guaranteed next-day and second-day delivery. Packages are tracked every step of the way to offer clear visibility, and with a track record of industry-leading on-time performance and guaranteed delivery points, businesses can be sure their package is where it needs to be when it needs to be there.
- **Expedited Forwarding:** Businesses have deadlines to meet and inventory levels to maintain. Our business is making sure our customers' businesses deliver. We move 400,000 pounds of freight each night and 100 million pounds each year. Our highly competent logistics experts provide air and ground solutions through an integration of information, transportation, inventory, warehousing, tracking, material handling, and packaging.
- **Parcel:** Not every package a business ships has to get there yesterday, but that doesn't minimize its importance. Parcel is our most cost-efficient delivery service for documents, catalogs, and similar packages to and within Canada. For ecommerce shippers, our PuroPost service has all-in-pricing and a 2-8 day service guarantee that covers Canada completely providing you even more options to get your shipments delivered quickly and reliably. And our PuroPostPlus solution goes even further with 2-5 day delivery.

Purolator International also offers a wide range of additional services to help create the most efficient supply chain. From the best transportation routing, to the proactive management and tracking, to reliably quick transit times with incredibly flexible integration options, we provide a service you can count on.

R2 Logistics



Ben Gase
Founder and CEO

The R2 Way

Obsess Over The Customer
Do It Now Attitude
Take Responsibility
Be Different
Always Think Positively
Compete, Compete,
Compete
Over-Communicate
Do Your Job
Play The Long Game
It's About The Team



WHO WE ARE

Founded in 2007, R2 Logistics is a global provider of transportation services and logistics solutions. As a third-party logistics company, we provide access to thousands of contracted transportation providers. With offices located across the United States we have the capacity to resolve all your shipping needs. Backed by game-changing technology and our culture for Reliable Service and Relentless Passion, we've built a strong reputation as an industry leader.

CUSTOMER SERVICE IS PRIORITY NUMBER 1

At R2 Logistics we pride ourselves on offering a superior customer service experience. Whether you're a Fortune 500 company or a small family owned business you are valued by R2 Logistics. Our Customer Service Advisory Board was formed to ensure every customer across the board is given the time and attention they deserve. Comprised of a member from each of our offices, this group holds a weekly conference call to hold everyone accountable by discussing any service issues or successes. The team also meets twice annually at our corporate

headquarters to brainstorm new and innovative ways to offer the best customer service the transportation industry has ever seen.

TAKING TECHNOLOGY FURTHER

R2 Logistics is superior to other 3PLs by how we utilize technology to ensure the highest level of accuracy and service. Our TMS creates data that help shippers streamline tasks and reduce costs. With an integrated customer portal, our tools deliver real-time connectivity across the supply chain. Whether you need transparent visibility to your operations, optimization of your business processes, or strategic data and reporting to help drive decisions, R2 Logistics has the tools you need.

SERVICES & CAPABILITIES

- Supply Chain
- Truckload
- LTL
- Expedited
- Intermodal
- Air
- Specialized



R2 Logistics
4131 N. Central Expwy.
Suite 1200
Dallas, TX 75204
214-451-4671
sales@r2logistics.com
www.TheBest3PL.com



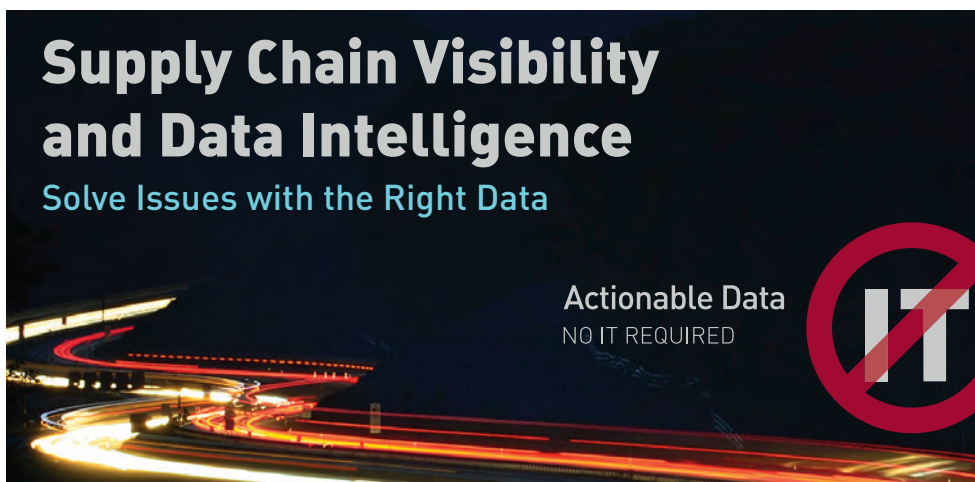
RateLinx



Shannon Vaillancourt
President and Founder

Corporate Mission:

Transform logistics to help companies improve their supply chain management by developing integrated data intelligence software and offering a data-first service approach to solve problems.



RateLinx helps companies by accelerating intelligence in their supply chain. Starting with the right data, RateLinx helps customers gain complete supply chain visibility, solve issues, save costs and build world-class logistics strategies through Integrated Data IntelligenceSM. As the leading supply chain software and services company with the only completely integrated Data-as-a-Service (DaaS) technology platform, RateLinx uses a data-first approach called Logistics in 3D to diagnose the underlying problem and then develop and deploy a tailored solution—within 45 days and without requiring internal IT support.

Diagnose

First, we diagnose your current situation starting with the right data, not just aggregated data. Intelligent Invoice ManagementSM (IIM) captures data at the source and automates cleansing and standardizing. Carrier invoice, track & trace, shipment, and order data are merged and normalized in real time to provide missing intelligence around a company's logistics.

Develop

With IIM's standardized data foundation, our advanced analytics engine helps you develop strategies to address stubborn, underlying problems. Strategies are tested in the modeling environment to reveal any unintended consequences before making changes. Trusting data-driven decisions will lead to improved supply chain management and cost reductions.

Deploy

New strategies in place, you can monitor the processes in real time for complete visibility. When you need a new report or attribute added, our Managed Services team can turn your request around in a day or less. Customized with your goals and constraints, our software delivers data intelligence to quickly deploy your new strategy and solve problems faster, accelerating savings.

Preventing Late Deliveries Delivers Positive Financial Results

Our Radar Track & Trace monitors orders before they are picked up by the carrier, alerts you if orders are in danger of being late, and proactively identifies the most cost-effective way to expedite the shipment. Unlike other tracking solutions, Radar Track & Trace data is integrated with your TMS planning function to ensure that the carrier pick-up date and the service or mode selected will allow the shipment to arrive on time. Because Radar Track & Trace data is integrated with the carrier invoice in IIM, you'll have analytics around the financial impact of the shipping service and related upstream data about the service itself.

RateLinx

4602 S Biltmore Lane
Suite 104
Madison, WI 53718
Phone: 262-565-6150
sales@ratelinx.com
www.ratelinx.com



RateLinx
Integrated Data IntelligenceSM

Red Classic

Outstanding Experiences. Exceptional Outcomes.



Dave Glancy
President

Mission Statement

Our mission is to be the safest provider of transportation, logistics and maintenance solutions to enable our customers and communities to thrive.

Services

- Truckload
- LTL
- Dedicated
- Intermodal
- Flatbed
- Drayage
- Refrigerated
- Logistics Solutions
- Managed Transportation
- Fleet Maintenance



Red Classic

1800 Continental Blvd.
Suite 400
Charlotte, NC 28273
866-768-8809
sales@redclassic.com
www.redclassic.com

Who We Are

At Red Classic, we know that getting things where they need to go—on time and cost efficient—is what shippers need. As a wholly-owned subsidiary of Coca-Cola Consolidated, the largest Coca-Cola bottler in the U.S., Red Classic has been serving the world's best-known brand for more than 100 years. Today, we drive operational efficiency for customers across dozens of industries by offering a full range of transportation and fleet maintenance solutions customized for your business needs. Great brands trust us with their products because we deliver outstanding experiences and exceptional outcomes every day.

Transportation Solutions

With regional company-owned assets, a growing over-the-road (OTR) division and a network of more than 20,000 carrier partners managed through our full-service brokerage department, we have the reliable capacity your business demands. We offer truckload, less than truckload (LTL), dedicated and other logistics solutions for raw materials and finished products throughout the continental U.S. and Canada.

Fleet Maintenance Solutions

With more than 20,000 assets under management and 80+ full-service maintenance shops, we provide customized maintenance solutions that reduce downtime and labor costs. Our skilled technicians service more than 150 equipment types including light duty vehicles, material handling equipment, class 7 and 8 tractors and everything in between.

The Red Classic Difference

- **Safety Comes First.** Safety Comes First is Red Rule #1. We invest in extensive, systematic training and the latest technology to ensure our drivers, our equipment and our freight arrive safely.
- **Assured Capacity.** As an asset-based 3PL and one of the largest beverage haulers



in the U.S., we understand the demands of today's shipping environment. Our growing network means we can expand with your business as your need for capacity evolves.

- **Industry Expertise.** Our experienced logistics team has the expertise to address the most complex and demanding shipping environments, saving you time and money.
- **Unparalleled Service.** Our commitment to extraordinary customer service breeds a culture of partnership with our customers that is second to none. We're proactive and responsive, so you can rest easy knowing your freight is handled with care.

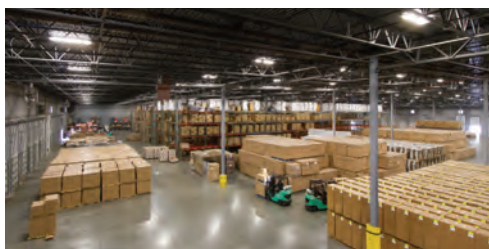
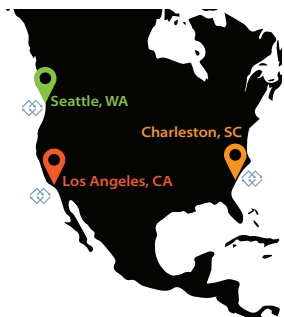
Our Promise to You:

- We want you to be delighted with every interaction.
- You can count on us to operate with integrity, always.
- Our expertise is there for you, whenever and wherever you need it.

Experience what our customers already know – no matter what you need, Red Classic delivers.



Regal Logistics



REGAL LOGISTICS®

From Port to Sale™

A **Third-Party Retail Distribution Provider** with 50 years' experience, **Regal Logistics** delivers innovative shipping solutions, state-of-the-art systems, lower costs and better results.

We offer comprehensive services, from Port to Sale, for North American companies importing from Asia and specialize in weekly replenishment services and distribution.

Customers benefit from our experience and expertise shipping to 800+ retailers and specialty stores, industry specific solutions and streamlined logistics processes that improve product flow.

"Regal Logistics is an example we use when instructing new vendors on our expectations for routing and loading their freight." Walmart

"We chose Regal Logistics to be part of our new transportation initiative for high volume shippers." Amazon

Advanced information technologies including EDI, real-time shipment tracking, warehouse and transportation management systems exceed standards and accelerate goods to market.

2.4 million square feet of high-velocity Distribution Centers in significant port gateways feature fulfillment, full carton, cross docking and small parcel services.

What can we do for you?

Regal Logistics
866-300-5580
regallogistics.com



Rinchem Company, Inc.

Streamlining the Chemical Supply Chain



Chuck Breinholt
President

Our Mission:

The mission of Rinchem Company, Inc. is to be the most responsive provider of Chemical Management Services any of our stakeholders ever experience. Responsiveness is identifying, documenting and fulfilling every expectation and requirement of our stakeholders. Stakeholders include customers, employees, communities, regulatory authorities and owners.

Locations:

- United States
- Taiwan
- Singapore
- South Korea
- Israel
- Ireland

Associations:

- ISO 9001
- IWLA Member
- WERC Member

Rinchem Company, Inc.

6133 Edith Blvd. NE
Albuquerque, NM 87107
1-505-345-3655
1-888-3PL-CHEM
info@rinchem.com
www.rinchem.com



Managing the Global Chemical Logistics Network

Rinchem Company, Inc. is a lead logistics provider with proven expertise in creating and managing safe and efficient supply chains for high purity, pre-packaged chemicals and gases. We apply three decades of expertise and innovation to provide the most reliable, efficient, and cost-effective solutions for our customers. Our services include global warehousing, transportation, freight forwarding, training and consulting.

Rinchem operates a broad network of temperature-controlled, hazardous materials compliant warehouses at locations across North America and in parts of Europe, the Middle East and Asia. Rinchem's transportation and warehousing networks are linked through Chem-Star®, a secure, Internet-based logistics management application and reporting interface that provides customers with real-time visibility into inventory location and status.

Rinchem Services and Areas of Expertise

Our areas of core competence include:

■ **Lead Logistics Solutions:** Coordination of all logistics-related activities and suppliers, including analysis of and recommendations regarding modes of transport, opportunities for consolidation, customer service performance levels and opportunities for supply chain improvement

■ **Warehousing:** Public or dedicated, temperature-controlled or ambient, regulated or non-regulated warehousing and handling of high-purity, pre-packaged chemicals, gases and other materials

■ **Transportation:** Intermodal, over-the-road transportation, cross docking or local delivery of wet or dry chemicals or other materials in bottles, cases, drums, totes or other specialized containers

■ **Freight Forwarding:** International shipment of regulated, temperature-controlled chemicals and gases, including import, export, customs clearance, shipment consolidation and deconsolidation, drayage to and from the

**OVER 1.5 BILLION POUNDS
OF CHEMICALS AND GASES
SAFELY HANDLED ANNUALLY**



port, bonded warehousing, cross-docking, transloading and door-to-door delivery services.

Chemical Management Expertise and Logistics Network Optimization

Rinchem's core area of expertise is our ability to safely and efficiently manage chemicals and gases, achieving full regulatory compliance and a reduction in risk. Unlike many general purpose third party logistics providers, Rinchem's assets, employees, systems, processes and expertise are customized for the management of chemicals and gases. Allowing Rinchem to manage the chemical supply chain enables companies to focus greater time and resources upon their own core competencies.

Rinchem engages in long-term, strategic relationships with its customers to systematically drive cost, risk and waste out of the supply chain. Strategies for improvement include the utilization of systems and expertise that deliver greater visibility, flexibility and control, leading to inventory reduction and improved service levels. Rinchem also helps customers to consolidate and optimize shipments and routing, reducing a company's environmental footprint, as well as overall logistics costs.





Marc Lebovitz
President

Mission:

Delivering customized logistics solutions built on an unwavering commitment to providing outstanding service for our customers.

Our core values include:

- As a family-owned company with integrity, we understand the importance of long-term relationships.
- Service excellence and attention to detail that translates into the highest standards;
- Providing the utmost efficiency and ensuring a best-in-class industry benchmark;
- Remaining adaptable, independent, productive and environmentally proactive;
- Continuous improvement - recognizing the status quo is never good enough;
- Keeping facilities secure from threats and theft to freight in our care; and
- Keeping our associates safe and injury-free is one of our most important values.



Romark Logistics

822 South Avenue West
Westfield, NJ 07090
Phone: 800-276-2719
sales@romarklogistics.com
www.romarklogistics.com



Founded in 1954, Romark Logistics has been a pioneer in the supply chain and logistics sectors. As a top third-party logistics and cold-chain provider in North America, we service some of the leading food, beverage, pharmaceutical, and retail customers in the world.

With millions of square feet of industrial space throughout the U.S., Romark has established itself as a premier third-party logistics company that is people-driven and results-focused. The company's tagline, "Personalized Service...Always" drives our team to create more tangible results for customers, with solutions that are flexible and results that are proven. Many of our customers have been with the company since our inception, which is indicative of our ability to grow and meet changing needs.

A key to our success has been the diversification of the company's operating businesses, as we have acquired some of the leading packaging, transportation and warehousing companies in the United States. With our strategic investments in automation and technology, Romark has masterfully blended these acquisitions into strong, value-added business units that help provide our customers with personalized, dependable solutions, which include:

Distribution and Fulfillment Solutions

Romark offers contract and public food-grade warehousing solutions and specializes in temperature-controlled requirements. Our extensive history and knowledge allow us to offer a full suite of services including short and long-term storage, cross-dock operations, e-commerce fulfillment, packaging, assembly and JIT delivery, plant support, reverse logistics, and supply chain consulting.

Transportation Management

Whether you need dry or temperature-controlled applications, we can provide customized transportation solutions, including dedicated fleet management, freight management, transportation brokerage, over the road transportation, pool distribution, white glove service, and shuttle service. Our offerings include both asset and non-asset-based solutions.



Packaging/Creating Value-Added Solutions for Our Customers

Our company has a proven record of excellence in custom packaging services to receive, package, store, and distribute products and displays to retail stores across the nation. Whether you require customized kit assemblies or primary and secondary packaging, Romark provides solutions that deliver efficient and superior results.

Real Estate Development and Facility Design

With more than 65 years' experience as an owner and developer of industrial real estate, we understand what it takes to run a modern distribution facility. Applying this operational expertise, we specialize in providing state-of-the-art facilities that maximize flexibility and future expansion opportunities.

Let Romark Logistics become your partner in helping you secure the most efficient distribution operations to accommodate your supply chain needs.

ROMARK
Logistics



RPM



Barry Spilman
Founder and CEO

RPM was founded in 2012 by Chief Operating Officer, Barry Spilman. RPM fosters a culture of entrepreneurial innovation that has culminated in a revolutionary approach to logistics. Barry oversees RPM's overall business direction, growth, scaling strategies and implementation.

Company Mission:

RPM is passionate about changing the lives of our customers, team, and communities. We are deeply committed and engaged in what happens beyond our walls. We want to impact our customers and carriers in a meaningful way, ultimately improving lives and creating wealth, so that our trading partners can in turn give back to what matters most to them.

RPM

301 W. Fourth, Ste 200
Royal Oak, MI 48067
855-585-1910
www.LoadRPM.com



RPM is a third-party logistics company specializing in transportation brokerage and supply chain solutions. We continue to scale our operation around the needs of companies across all industries spanning North America. At the core of RPM is our capacity to manage all transportation needs across any supply chain. Our advanced proprietary technology, customer-facing teams and carrier-facing teams allow us to provide best-in-class service in all verticals.

We specialize in supply chain management – with unique specializations across the spectrum of freight, vehicle and bulk commodities. We have a system that provides transparency, authentic customer support, and customer and carrier visibility in the face of rapid change – a true value-added logistics and business solution.

Freight Systems

RPM was founded on full truckload and LTL freight – and continues to be a focal point of our operational execution. We service areas, including automotive, retail, metals, building materials, consumer produce, food and beverage, energy and gas, chemicals and more. We remain committed to sourcing spot and dedicated capacity for our customers through our extensive carrier network and powerful industry relationships.

Vehicle Systems

We move 60,000+ vehicles a month. Whether you need a full truckload, partial or single unit transport, we have your vehicle transport needs covered. We service all

areas including OEM, remarketing financial institutions, dealerships, fleet management, rental, e-commerce, auctions, cross-border, POV, repo and more.

Bulk Systems

We take great pride in our ability to service unique markets like liquid and dry bulk, including commodities like oil and gas, chemicals, paints and solvents, plastics and resin, food and beverage, agriculture, mining and construction. We thoroughly vet and monitor every one of our providers to ensure complete adherence to all regulatory standards and deliver tremendous value to our bulk transport customers' supply chain routes across the U.S.

RPM is one of the fastest growing companies in America. In 2018, we were honored to be in the top 25% of Inc. Magazine's Inc. 5000 list. We have also been given the rare 5-year-in-a-row distinction by Inc. Magazine on their yearly Inc. 500 list. We have been awarded the honor of Entrepreneur Magazine's Top Company Cultures in 2018, Inc. Magazine's Best Workplaces in 2017, "Cool Places to Work in Michigan" by Crain's Detroit Business in 2015, 2016 and 2017, and received Entrepreneur Magazine's 360 award in 2018 and in 2016.



Ruan



Ben McLean
CEO

Mission Statement:

Employ the best team in the industry to move our customers' business safely, efficiently, and on time, every time.

Facts About Ruan

- Founded in 1932
- 300 operations nationwide
- 5,600 team members
- GAAP revenue of \$850 million
- Freight under management \$1 billion
- Safety and regulatory experts monitor issues and compliance constantly

Ruan Transportation Management Systems

666 Grand Avenue
Suite 3200
Des Moines, IA 50309
866-782-6669 x7
solutions@ruan.com
www.ruan.com



Ruan is a family-owned company with 86 years of supply chain experience operating according to our original principles of integrity, innovation, and exceptional customer service.

Flexible Integrated Solutions

Ruan's Integrated Solutions combine the flexibility of non-asset and asset-based capabilities with optimal technology and superior service focused on continuous improvement, cost savings, and supply chain efficiency. We partner with you to evaluate, optimize, and deliver a one-source supply chain solution. Ruan's Integrated Solutions are driven by people, transformed by process, and enhanced by platform, allowing you to focus on your core competencies.

Driven by People

Ruan's experienced team members are experts in all aspects of supply chain design and operations. We offer seamless start up and TMS/WMS implementation. Our professional drivers know your business and your customers. We offer one point of contact and one consolidated bill for all services, and our safety professionals monitor compliance and regulations daily.

Transformed by Process

Ruan's business intelligence team provides ongoing analysis that identifies opportunities for continuous improvement and cost savings through development and execution of key performance indicators, quarterly business reviews, and an annual customer satisfaction survey. Ruan's carrier development process includes stringent qualification standards and safety monitoring.

Enhanced by Platform

Ruan's best-of-breed supply chain platform, RTMS2.0, offers sophisticated transportation planning that provides network optimization by employing efficient routing, 3D load configuration, continuous moves, waterfall tendering, dock scheduling, and rich analytics on secure customer portals. Combined with real-time tracking, we help ensure that your product ships on time and safely, every time.

Ruan has expertise in providing supply chain solutions to every industry. And everyone at Ruan is dedicated to serving your business as an extension of your team.

Services

Dedicated Contract Transportation
Supply Chain Solutions
Value-Added Warehousing

RUAN

Saddle Creek Logistics Services



Mark Cabrera
COO

Leverage our wide array of logistics capabilities for omnichannel supply chain solutions that provide speed, service, and scalability.



At Saddle Creek, we specialize in helping retailers, manufacturers and ecommerce companies get products where they need to be quickly, cost-effectively and seamlessly.

Sophisticated Solutions

As an asset-based 3PL, we focus on designing and delivering omnichannel logistics solutions for our clients. Our approach is solution based and data driven, using the most advanced operational methods and sophisticated technologies.

Full Range of Services

Clients utilize our omnichannel fulfillment, warehousing and transportation services as stand-alone offerings or as part of an integrated logistics solution. They can also take advantage of a host of value-added services such as packaging, kitting, display building, embroidery and engraving.

Through our custom fulfillment solutions, they're able to accommodate customer requirements in a variety of channels - including ecommerce, direct selling and subscription/continuity programs.

Extensive Resources

Clients also have access to our nationwide network of strategic locations - 45 shared-space and dedicated facilities across the country - totaling more than 19 million square feet of warehouse space. They enjoy cost-effective, service-driven transportation capabilities including a large private fleet, a full set of brokerage services and extensive relationships with all major parcel providers.

Service Excellence

Saddle Creek is one of the largest family-owned logistics providers in the country. We have been in business for over 50 years and are recognized in our industry as an extremely high-level service provider.

Clients will tell you that we stand out due to our ability to deliver on our promises. This is driven by our company culture, which is one of integrity, strong performance expectations, a high level of accountability and the commitment to doing what is right for our clients and their customers each and every day.

We'll do **Whatever It Takes!** to ensure that your supply chain delivers.



Saddle Creek
Logistics Services
3010 Saddle Creek Road
Lakeland, FL 33801
888-878-1177
sales@sclogistics.com
sclogistics.com



Seaboard Marine

Edward Gonzalez
CEO

Mission Statement

To be the leader in ocean transportation and logistics to all the markets we serve. Our existence, progress, and success depend on our customers. By creating a positive environment where our employees can work in partnership with our customers, large and small, we shall provide the highest quality service without exception.



Established in 1983, Seaboard Marine is a wholly owned subsidiary of Seaboard Corporation. We are an ocean transportation and logistics company that provides direct, regular service between the United States and the Caribbean Basin, Central, and South America. Seaboard Marine plays a significant role in promoting trade in the Western Hemisphere.

Our success in the region for over three decades has enabled us to expand gradually into new markets. We now serve over 40 ports in over 25 countries. Seaboard Marine's facilities include a private terminal of nearly 90 acres at PortMiami. We carry more cargo to and from PortMiami than any other carrier. This facility complies with and exceeds all governmental security mandates; it operates seven days a week, 365 days a year, a unique convenience for our customers.

Additionally, Seaboard Marine provides services from other U.S. Gulf and Atlantic ports. Operating from our 62 acre terminal in Houston, we offer weekly services to multiple ports in the Caribbean and Latin America. We also proudly serve Central America weekly from New

Orleans. Seaboard Marine also provides weekly service throughout the Western Hemisphere between the Northeast United States (Philadelphia, PA and Brooklyn, NY).

Seaboard Marine's fleet of nearly 30 vessels and over sixty thousand (60,000) dry, reefer, and specialized containers supports direct service between the U.S. and major ports of call throughout Latin America and the Caribbean. Our reliable fixed-day schedules make it simple for customers to coordinate manufacturing schedules and maintain inventories at cost-efficient levels. Convenient schedules, outstanding customer service, and an expanding fleet of ships both commanded and managed by a company of dedicated professionals, have become the trademark of Seaboard Marine.

SEABOARD
MARINE

Seaboard Marine

Headquarters
8001 Northwest 79th Ave.
Miami, FL 33166
P 305.863.4444
F 305.863.4400

customerservice@seaboardmarine.com
seaboardmarine.com



SEKO Logistics



James Gagne
President and CEO

- Omni-Channel Logistics
- Air Freight Forwarding
- Ocean NVOCC Services
- Ground Transportation
- Home Delivery
- Heavyweight/Final Mile
- White Glove
- Cross-Border eCommerce
- Expedited Cargo
- AOG/NFO Services
- Aerospace Logistics
- MedTec Logistics
- Store Development Logistics
- Warehousing & Distribution
- Customs Brokerage
- Value-Added Solutions
- Supply Chain Software
- TMS
- WMS
- Purchase Order Management
- Asset Management
- Inventory Management
- Demand Chain Management
- 60 USA Locations
- 120 Global Locations



We provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a client centric organization, we are powered by the expertise of our people and our in-house developed, best in class, configurable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, our unique ownership management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level.

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your

exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement scalable solutions which far exceed those of our competitors. This unique business model provides our clients with:

- Fast, efficient decision-making
- Minimal bureaucracy - easy to do business with
- Local expertise through people that really care
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, configurable solutions
- Individual vertical sector experience

SEKO Logistics

1100 Arlington Heights Rd.
Suite 600
Itasca, IL 60143
800-228-2711
hello@sekologistics.com
www.sekologistics.com

International
+1 630-919-4800



Sheer



Joe Egertson
CEO

Our Truth

Our truth is built on transparency. Because having complete information allows clients to make better decisions. It saves time. It's better for business, better for people, and ultimately better for the long-term relationships we cultivate. Our truth leads to extraordinary results. Information is power and we give it to our clients, because that's what they deserve. We're playing a long game, practicing honesty and mutual respect to help our clients thrive. Our truth is that both Sheer and our clients can win. We don't believe in zero-sum strategies; we protect our clients' business interests like our own. Because if they don't win, we don't either. And we don't like losing. This is our truth.

Sheer
866.200.5884
sales@sheerlogistics.com
sheerlogistics.com



What makes transportation management different at Sheer?

We're more proactive. Using real-time data and business intelligence, we'll analyze and boost virtually every aspect of your logistics network before challenges come up.

SheerExchange

A truly end-to-end supply chain solution.

Measure anything and everything. Transportation costs. Internal efficiencies. Supplier performance. Industry trends. Our SheerExchange platform can provide a wealth of knowledge – and a wealth of opportunities.

SheerExchange captures data throughout the order lifecycle, pulling from our Transportation Management System, your Enterprise Resource Planning System, and data from carriers, vendors, warehouses, and customs agencies.

SheerExchange consolidates data into a clear, visual representation of your end-to-end supply chain operations; providing real-time reporting so the right people can make informed decisions.

We make sense of all of it on a single dashboard that provides a clear, comprehensive view of your logistics operations. Run custom analytics reports, act on insights, and build new capabilities for your business.

We're not a carrier.

That means zero conflict of interest. We'll be your advocate in competitive bidding, ensuring you get reliable carrier capacity at the right price.

We do our homework.

We'll assess your current technology and process flows so we can recommend improvements that save time and money.

sheer
Think Logistically™

The Shippers Group



Rob Doyle
President

Mission

Our mission is to provide the ultimate supply chain experience by **Understanding, Delivering and Improving** services that meet our customers' needs.



Since 1901, we've been in forward motion toward being an industry leader in third party logistics with a focus on our people, our processes and the technology we employ to enhance the overall customer experience.

With 11 locations and 4.5 million square feet of distribution space in 5 states from coast to coast, The Shippers Group is becoming nationally recognized for the full range of logistics services we offer that include Public and Contract Warehousing, Pick-n-Pack and E-Commerce Order Fulfillment, and Transportation Services.

We are BRC Superior with an AA rating and AIB Superior with 990 out of 1000. The Shippers Group is a Green Citizen named by *Inbound Logistics* as a leading company that goes above and beyond to ensure global supply chains are sustainable and operations are socially and environmentally friendly.

World Class Supply Chain Support

Supply Chain performance drives our customers' bottom line and that's why The Shippers Group provides world class supply chain support from receiving inbound products to shipping outbound orders, inventory management and contract packaging. We are focused on Continuous Improvement to keep pace with consistent shifts in consumer demand. We are applying LEAN initiatives for improved productivity and accuracy. TSG is among *Inbound Logistics'* Top 100 3PL Providers for 2018.

The Shippers Group is implementing innovative solutions to effectively manage complex supply chains while reducing costs. Our systems provide agile support to meet the unique needs of our multi-customer distribution operations. From pick-to-voice, layer pickers, robust WMS and LMS systems, we're employing and developing innovative methods within our operations, improving accuracy and efficiency.

The Shippers Group

8901 Forney Road
Dallas, TX 75227
214-381-5050
theshippersgroup.com
info@
shipperswarehouse.com



SMC³



Andrew Slusher
President and CEO

Mission Statement

SMC³ is devoted to consistently raising the level of knowledge, collaboration and technological capability in the freight transportation marketplace. The company achieves this using the internal expertise of its employees with industry connectivity to provide the best data, technology and educational services to its members, customers and associates. SMC³'s deep-seated core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for a unique portfolio of industry solutions.

SMC³

500 Westpark Drive
Peachtree City, GA 30269
800-845-8090
sales@smc3.com
www.smc3.com



SMC³ is the one-stop knowledge hub for LTL technology, data and education. As the single integration point for all carrier rate, transit and service information, SMC³ solutions travel beyond simple connectivity and empower shippers, 3PLs and carriers to collaborate and optimize decision making.

LTL Technology and Data

The SMC³ Platform is the underlying LTL fuel for transportation management systems. It delivers the only integrated suite of technology solutions that enables shippers, 3PLs and carriers to collaborate and optimize decision making throughout the entire LTL shipment lifecycle. Built on a secure cloud network and supported by redundant security protocols, SMC³ solutions simplify the complexity of LTL:

- Price negotiations and bid management
- Rating and transit-time optimization
- Shipment tracking from dispatch to delivery
- Freight bill auditing

SMC³ is best known for CzarLite, the industry standard base rate; the BidSense bidding tool; and the high-horsepower analytical APIs RateWare XL and CarrierConnect XL, which deliver high-speed rating analytics, and carrier points of service and transit times, respectively. Supply chain players rely on SMC³ to deliver detailed and actionable intelligence, translating complex supply chain information into optimized data.

The industry's only complete and flexible LTL solution, the SMC³ Platform, allows customers to choose the level of computing power to match their business needs, and is the only solution shippers and 3PLs of any size need to successfully navigate the LTL shipment arena.

The newest additions to the SMC³ Platform, LTL Execution and Visibility APIs, provide real-time shipment communications via connectivity direct to carriers.



Delivered with industry-leading speed, reliability and performance, LTL solutions from SMC³ offer unparalleled insight, giving customers an unrivaled ability to make smarter LTL freight decisions.

Education

SMC³ extends its expertise through supply chain educational forums across North America. Attendees keep current on industry trends and best practices used by global supply chain leaders at Connections and Jump Start, SMC³'s two annual supply chain conferences.

The strategic educational and networking events feature cutting-edge, forward-thinking sessions, top-tier presenters and unique networking opportunities. SMC³ works to create events that facilitate lasting collaboration between logistics and transportation professionals from carrier, shipper, 3PL and technology-provider verticals.

SMC³'s technology, data and educational solutions are backed by a lifetime of industry understanding and technical expertise.

Contact SMC³ today to learn more.



Sunland Logistics Solutions



Arch Thomason
CEO

Purpose:

Sunland's purpose is to help our customers do what they do...better!

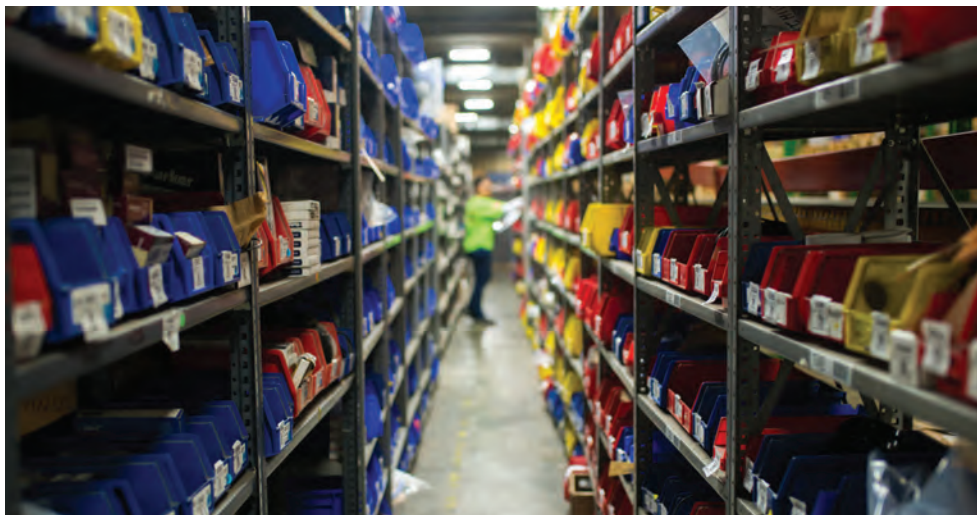
Founded in 1982, Sunland Logistics Solutions is a growing 3PL headquartered in the Southeast of the US and expanding nationally. With extensive global supply chain experience, Sunland's current leadership team united in 2013 with a servant leader mentality to help their associates and customers be successful. Sunland is focused on being a flexible partner who provides world class service through high performance, advanced technology, and a winning continuous improvement culture.

Key Markets:

Retail / e-commerce
Automotive
Chemical
Industrial

Sunland Logistics Solutions, Inc.

Corporate Office
1312 Old Stage Road
Simpsonville, SC 29681
864.295.0081
Solutions@SunlandLS.Com
SunlandLogisticsSolutions.com



Sunland specializes in providing warehousing and value added services with expertise in multiple industries including: automotive, retail / e-commerce, chemical, and industrial. As the team continues to attract leading talent in the industry and grow alongside its customers' evolving needs, Sunland is continuously expanding its footprint and scope of services.

Process Leadership

- Project management
- ISO 9001 certified operations
- Quality & lean focus
- Relationship management

Advanced Systems & Innovation

- Tier 1 WMS, TMS, LMS
- Enhanced visibility across supply chains and plant networks
- Integration expertise
- Solutions Lab team of IT & engineering experts

Services

- Order fulfillment, inventory management, & returns management
- Labeling, Repackaging, customization, kitting
- Hazmat & flammable storage, Foreign Trade Zone
- Sequencing, export packaging, inspection, material planning, assembly
- In-Plant logistics, JIT Shuttle Transportation

Core Values

Winning Every day: Working with our fellow associates, customers, and suppliers to collaborate and win as a team.

Customer Loyalty: Committing to asking, listening, and responding proactively to customers' changing needs and continuously learning in order to develop solutions for our customers.

Associate Engagement: Providing leadership that inspires service excellence and ability to generate and share ideas that will help change the game for customers.

Reaching New Heights: Striving to seek new methods to innovate, provide fuel for organic growth, and win new customers.

Encouraging Excellence: Adopting an attitude of excellence in all aspects of our business and approach to serving customers, which translates to a culture of encouraging winning strategies and creating a "leading effect."



SUNLAND
LOGISTICS SOLUTIONS

Sunset Transportation



Lindsey Graves
Chief Operating Officer

Customized Solutions

- Logistics program implementation & management
- Shipper technologies
- Freight audit & payment services
- Domestic & international transportation brokerage

Service Promises

- Savings
- Visibility
- Data-driven decisions
- Continuous improvement
- Relationships, not transactions

Between our diverse 3PL services, user-friendly shipper technology tools, and customer-focused culture, Sunset is a top 10 3PL partner. Sunset's flexibility and entrepreneurial spirit make us the right size provider for your growing business. We support a range of freight programs while remaining agile and committed to personal service.

Time to Truly Manage Your Supply Chain?

Sunset customers can get back to mission-critical business knowing their supply chain is being analyzed, monitored and improved month over month. We are accountable for providing ongoing savings and efficiencies through:

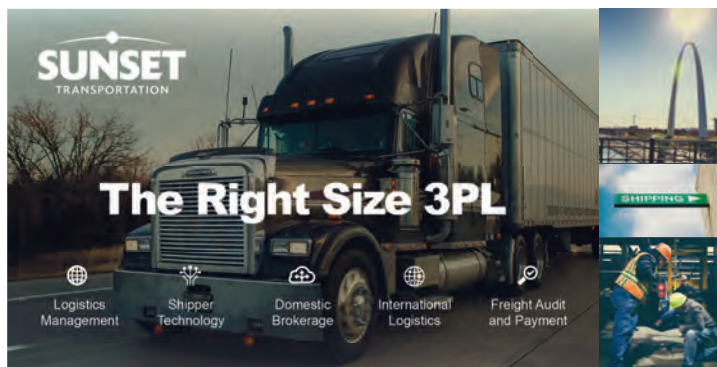
- Bid management and carrier procurement
- Route optimization and strategic modeling
- Integration and visibility
- Freight bill audit and payment
- Key Performance Indicator (KPI) compliance and reporting

Need a TMS That Fits Your Business?

Do you have visibility to every shipment within your system? Can you access multiple carriers' pricing across modes within your system? Do you know if you're utilizing the lowest-cost carrier and right mode for every shipment? If the answer is no, you're not alone.

Even the most complex supply chains operate with significant gaps in visibility due to inefficient technology or unknown solutions. Sunset works to bridge common gaps in your ERP with a logistics management solution that gives you access to Sunset's TMS, providing:

- Shipment rating and routing
- Shipment execution and tracking
- Carrier safety and compliance



- Shipment image retrieval
- Supply chain analytics

Why Sunset?

As a growing second-generation corporation, Sunset puts our customers first - big or small. Sunset and its employees are dedicated to continuous improvement and personalized attention.

We are proud to uphold and report on our five (5) promises with every customer, every day:

- Savings
- Visibility through technology
- Data-driven decisions
- Continuous improvement
- Relationships, not transactions

Let Sunset help you navigate the challenges of strategic supply chain management. We are here for the long term, and are helping our customers grow through our experience, integrity, and service!

Sunset Transportation
11325 Concord Village Ave.
St. Louis, MO 63123
SalesGroup@
SunsetTrans.com
www.SunsetTrans.com
Phone: 314-325-1505
Fax: 314-849-8242



SwanLeap



Brad Hollister
CEO

FASTEST GROWING FOR A REASON

Mission Statement:

SwanLeap seeks to disrupt legacy supply chain strategies and realign processes with our transportation knowledge and technology expertise to enforce best practices and improve customer experiences.

PRODUCTS & SERVICES

- TMS
- Freight Pay and Audit
- Analytics
- Smart Contracts
- Consulting



SwanLeap

6325 Odana Rd Suite 2000
Madison, WI 53719
855-737-3444
beyondTMS@swanleap.com
swanleap.com



SwanLeap—the No. 1 fastest-growing company on the 2018 Inc. 5000 and Deloitte Technology Fast 500—provides supply chain managers, decision-makers and entire companies with comprehensive, actionable insights into supply chain logistics and costs by generating impactful savings through an artificial intelligence-based recommendation engine, automation, data analysis, consulting and a next-generation transportation management system. Headquartered in Madison, Wisconsin, SwanLeap brings unprecedented clarity and control to a fragmented shipping market through a proprietary machine learning platform that curates cost-effective and personalized supply chain recommendations in real time across all transportation modes to improve connections between sender, receiver and carrier.

Until now, logistics managers, finance executives and other supply chain decision-makers have operated in information silos, forcing decisions based on a fraction of the facts influencing service, cost and customer experience. Driven by artificial intelligence and machine learning, SwanLeap specializes in supply chain best practices and shipping cost-reduction strategies, saving clients an average of 26.7 percent annually. By providing unprecedented visibility into a fragmented shipping market, organizations are able to make more informed decisions in real-time. Through a next generation TMS built on a true cloud architecture, freight pay and audit services and consulting services, SwanLeap is helping forward thinking companies leap into the future.

SwanLeap simplifies supply chain management with an artificial intelligence platform that saves money, optimizes visibility and increases control.





Steve Syfan

Executive Vice President

Who We Are

Syfan Transport is a Southeast-based carrier fleet featuring 24-7 dispatch, on-board GPS and ELD-compliant systems on every truck, and transparent reporting on all shipments. Together with its 3PL arm, Syfan Logistics, the company provides a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

Mission Statement:

We will provide our customers a competitive advantage through superior transportation and logistics services. We will consistently strive to meet and exceed our customers' expectations of service through timely communication and quality information.

Vision Statement:

We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.

Syfan Logistics

PO Box 1294
Gainesville, GA 30503
Steve Syfan,
Executive Vice President
Steve.Syfan@
SyfanCorp.com
SyfanCorp.com
Toll-Free: 855.287.8485
Local: 770.287.8485



Shipping & Logistics

Without the Drama

Syfan Logistics and asset-based Syfan Transport have always focused on delivering the highest level of transparency and reliability for customer shipments – with no surprises and zero drama. This year provides another opportunity to deliver on their commitment.

Syfan is growing to meet customer needs. The company has expanded its offices on two floors by more than 18,000 square feet to bring all departments under one roof and accommodate projected growth over the next three years.

The addition, which was completed in 2019, provides more room for the accounting, human resources and training departments to join the sales and logistics staff at the company's headquarters north of Atlanta in Gainesville, Ga.

Syfan Logistics currently employs approximately 250 professionals, and the extra space will allow for another 100 or more new team members, according to CEO Jim Syfan.

Growing fleet

Meanwhile, Syfan Transport continues to grow its over-the-road fleet with a new contingent of Peterbilt trucks for 2019 – addressing customer demands for even greater accessibility to equipment across the country. Syfan Transport's carrier fleet is supported by several hundred trailers – dry vans, flatbeds and the industry's most advanced temperature-controlled reefers with cold-chain monitoring and solar panels.

On the logistics side, Syfan further draws from an expansive network of carrier partners to bolster its service and fill gaps. Syfan Logistics has grown into one of the leading logistics services in the United States. Inbound Logistics, Transport Topics and other publications have recognized the company in their rankings of the nation's top logistics providers.

Primary insurance

Syfan Transport and Syfan Logistics serve the most demanding shipping needs with on-time pickup and delivery throughout the continental United States, Mexico and Canada. And Syfan goes the extra mile by backing every load with primary cargo insurance. It's a commitment practiced by only a small percentage of the industry.



Syfan Services

Transport

Numerous Syfan Transport fleet trucks and equipment options are available around the clock. And all support is handled by the company's own 24-7 dispatch team (not an outside answering service).

Expedited

Syfan's long history with JIT shipping for automotive manufacturers and small parcel air loads has forged a unique sensitivity to deadline-oriented shipping.

Third-Party Logistics

For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics fills those emergency gaps.

Freight Management Services

Syfan Logistics also can manage a company's entire shipping program, providing significant cost savings.

Intermodal Service Recovery

Syfan is a UIIA carrier for all modes of transit (single drivers, team and expedited) and provides service recovery, crosstown shipments and power-only shipments.

Project Management

Whether relocating a frozen food shipment from a damaged warehouse or moving large equipment, no job is too big or too small.

Customer Industries:

- Food and Beverage
- Parcel shipping
- Automotive
- Manufacturing
- Healthcare
- Construction materials
- Retail/Consumer products
- Electronics
- Paper products



Taylored Services



Jim DeVeau
President and CEO

Mission Statement:

We have become a leader in fulfillment by thinking like our clients, providing the services they need when and where they need them. We strive to be the top provider of distribution and fulfillment services to the retail apparel, footwear and accessory markets.



Taylored Services

33 S. Wood Ave.
Iselin, NJ 08830
844-RING-TDF
www.tayloredservices.com

Contacts:

Brian Southwell
VP of Business
Development and
Marketing
bsouthwell@
tpservices.com

Chris Kearns
VP of Key Accounts
chris@tpservices.com

Taylored Fulfillment

Services. Since our humble beginnings in New Jersey in 1992, Taylored Services has grown to become a national leader in distribution, fulfillment and warehousing. We have achieved this status by providing the services our clients need when and where they need them.

Our distribution centers are located near the nation's busiest ports of Los Angeles, Long Beach and New York. We work with a diversified client base including wholesalers, manufacturers and retailers and our expertise extends to multiple brand and accessory categories.

We have invested significantly in systems and technology and maintain long-term relationships with all of the other interim suppliers along our clients' boxes journey. As a result, our clients can track their merchandise at every step through and from our warehouse to multiple points of destination.

Our services include:

- Warehousing and Distribution
- Supply Chain Management
- Value Added Services and Merchandise Rework
- Transportation Management Services

Warehousing & Distribution

Taylored Services operates strategically located warehousing facilities in major locations on both coasts of the US. While our clients' products are stored with us, they are safe, secure and well-tracked. If products require a dedicated facility, or need to share space in one of our distribution centers, we have the resources and experience to meet our clients' warehousing and distribution needs, including:

- Pick & Pack
- E-Commerce
- Receiving – All receipts processed against service orders – EDI or flat file transmissions
- Inventory Control – Radio frequency bar-code scanning and cycle counts
- 24/7 real time inventory visibility & reports through Taylored Access
- Fulfillment – Designed to meet



client-specific needs (FIFO, LIFO, serial or lot #)

- Electronic Notification (EDI, flat file or Taylored Access)

Supply Chain Management

We work closely with our clients and all of their and our channel partners to ensure that we are implementing the most effective and efficient supply chain solutions, particularly with regard to warehousing, distribution and packaging.

Value Added Distribution Solutions

From product inspection to ticketing, we offer a wide range of services to meet our clients' needs inside the box. Among the multiple value added services Taylored provides are:

- Re-packing, re-ticketing & assortments
- Point-of-purchase display assembly
- Inserts and labeling
- Returns – client-defined processing, inspection, quality control and tracking

Transportation Management Services

Our expertise, experience and relationships extend to flexible and cost effective transportation solutions. We help our clients reliably move their products into and out of our warehouses.

Our shared commitment to your objectives makes us a dedicated provider focused on the very same goals that drive your business. Contact us today at (844) RING TDF, and let us put our experience to work for you.



TAYLORED
FULFILLMENT
SERVICES

TOTE Maritime Puerto Rico



Mike Noone
President

Mission Statement

A leader in the shipping industry with a professional team that is dedicated to unparalleled customer service, safety and environmental responsibility.



TOTE Maritime is a pioneer not only in shipping cargo, but also in connecting businesses and communities. For more than 30 years, we've transported a wide variety of cargo between Jacksonville and Puerto Rico twice weekly. Throughout that time, we've adapted, expanded and innovated. Yet at each stage of our evolution, we have remained as dedicated to caring for our employees and our community as we are to exceeding clients' expectations.

This dedication is central to our core values of safety, commitment and integrity. It's also what makes us a leader in the shipping industry. Here's what you can expect from TOTE Maritime:

INNOVATIVE TECHNOLOGY

As an industry leader, TOTE Maritime brings you the benefits of emerging technology. We were the pioneers of Marlin Class LNG-powered container vessels and continue to invest in innovations to better serve our customers. Our CoolConnect service uses smart refrigerated containers and 24/7 real-time monitoring to ensure perishables and pharmaceuticals maintain the correct temperature and arrive with maximum precision.

UNIQUE EQUIPMENT

TOTE Maritime offers an advanced, flexible and comprehensive array of equipment to meet our customers' particular needs, including the world's first 53-foot tri-modal containers. We've also designed and patented innovative auto carrier racks to ensure shipped vehicles arrive in pristine condition. All our equipment is supported with the most versatile lift-on/lift-off Marlin Class vessels in the trade as well as a network of port facilities and quality inland transportation resources.

TURNKEY SOLUTIONS

TOTE Maritime backs our technology and equipment with unparalleled customer service. We have launched the second generation of our online booking web portal to better meet our customers' needs. The portal allows you to create, change and monitor your shipments with the click of a button. Our representatives are also readily available via phone or email and pride themselves on rapid response. We even rolled out our app last year so that you can have information on the go — no matter where you are.

Experience the TOTE Maritime difference by contacting us today.



TOTE Maritime Puerto Rico

10550 Deerwood Park Blvd.
Ste. 509
Jacksonville, FL 32256
877-775-7447
www.totemaritime.com



TransGroup Global Logistics

- U.S. Owned Globally Connected
- Transport & Logistics Nationwide/Worldwide
- Global Warehousing & Distribution
- Integrated Supply Chain Management
- Industry-Leading Technology
- Customer Centric Approach
- Custom Tailored Systems & Solutions
- Heavy Project Logistics



Our logistics expertise is a balanced cross-discipline of domestic, international and warehouse/distribution services, making TransGroup a true single-source transportation and logistics provider. Our 'Customer Centric' approach, global reach and industry-leading software enable us to do just that. We partner with our clients to tailor and integrate logistics systems and solutions that deliver value across the entire enterprise.

We create logistics solutions that matter.

International Services

- Global Air
- Worldwide Consolidation
- FCL / LCL
- Air & Ocean Charter
- Complete Project Cargo Services
- Dangerous Goods
- Customs Brokerage
- C-TPAT Validated
- Overseas Warehousing & Distribution
- FMC OTI / NVOCC Licensed

North American Services

- Next Flight Out
- Next Day AM / PM
- Second Day
- TranSaver 3-5 Day

- Express LTL / FTL
- Hot Shot Options
- Specialized Equipment
- Air Charter
- Trade Show Services
- Asset Recovery / Reverse Logistics
- White Glove Services
- Warehousing & Distribution
- TransBorder Expertise (Canada/USA/Mexico)

Technology

- Global Tracking
- Online Shipment Initiation
- Worldwide P.O. Management
- Proactive Milestone & Status Notifications
- Reports / Metrics
- Global Warehouse Management
- TMS Online LTL Rating & Dispatch
- EDI / XML / ERP Integration
- Internally Developed for Maximum Flexibility

**Get our Mobile App
by visiting:**

<http://app.transgroup.com>

TRANSGROUP
GLOBAL LOGISTICS

TransGroup Global Logistics

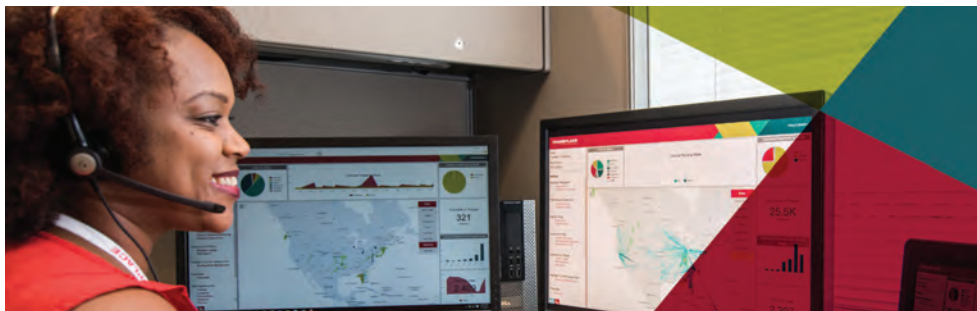
18850 8th Ave S.
Seattle, WA 98148
800-444-0294
info@transgroup.com
www.transgroup.com



Transplace



Frank McGuigan
CEO



Mission Statement

Achieve supply chain excellence for our customers – North American manufacturers, retailers, and distributors – as the premier provider of managed transportation, consulting & TMS solutions; and intermodal, truck brokerage, and cross-border trade services.

Exceed customer expectations through superior quality and value. Our assets are people, proven processes, proprietary technology and scale.

Transplace Offices United States:

Corporate HQ: Frisco, TX
Chicago, IL, Cincinnati, OH, Edison, NJ, Garland, TX, Greensboro, NC, Greenville, SC, Iselin, NJ, Jacksonville, FL, Laredo, TX, Little Rock, AR, Lowell, AR, Los Angeles, CA, Memphis, TN, Philadelphia, PA, Pittsburgh, PA, St. Louis, MO, Stuttgart, AR

Canada:

Toronto, ON, Oakville, ON

Mexico:

Apodaca, TS, Mexico City, DF, Monterrey, FN; Nuevo Laredo, TM, Querétaro, QT

Contact info

info@transplace.com
transplace.com

888.445.9425

North America's Premier Provider of Logistics Solutions

Transplace is a non-asset based logistics services provider offering manufacturers, retailers, chemical and consumer packaged goods companies the optimal blend of logistics technology and transportation management services. We are recognized among the elite 3PLs for our proven ability to deliver both rapid return on investment and consistent value to a customer base ranging from mid-market shippers to Fortune 500 companies.

With operations centers located throughout North America, Transplace delivers integrated solutions tailored to meet in-country and cross-border supply chain needs.

Transportation Management

Transplace offers flexible and customizable managed transportation services that optimize our customers' supply chain and help them outperform their competition. Shippers of all sizes choose Transplace for the convenience of having a single transportation partner that can support the unique and changing needs of their business and alleviate the administrative burdens of transportation management. Whether you are looking for a completely outsourced solution, Software as a Service (SaaS) technology, or something in between– Transplace can provide a customized business solution to fit your needs.

- Managed Transportation Solution/ Control Tower
- Proprietary SaaS TMS
- Supply Chain Engineering & Consulting

Strategic Capacity Solutions

Our comprehensive capacity expertise allows us to leverage our entire network to solve large-scale, complex supply chain problems for every one of our customers. Whether domestically, cross-border, collaboratively or via intermodal transportation, we can create capacity solutions that deliver meaningful benefits to shippers throughout all of North America. Our experts can tap into our vast network in order to craft a solution tailored to each individual business, fusing together the best of our managed services and capacity solutions. Our goal is to push even further beyond a traditional brokerage solution to deliver a better transportation network to our customers.

- TL, LTL, Intermodal
- TransMATCH Co-loading
- Continuous Moves/Cross-Border Cross-Client Collaboration

Cross-Border and Global Trade Solutions

Rely on Transplace to help you navigate through the ever-changing regulatory environment of cross-border and global transportation. Our compliance experts design strategic processes to help your business mitigate risk, reduce supply-chain costs and get the visibility you need for your logistics operations.

- Customs Brokerage & Trade Compliance
- Cross-docking/Transloading
- Global Trade Management

TRANSPLACE
— REST EASY. WE WON'T. —

Transporeon



Ed Moran

*Managing Director and
SVP Sales & Marketing*

Mission Statement:

Transporeon Group enables carriers, shippers, and their customers to thrive as part of the world's largest collaborative network of supply chain professionals. With solutions that allow our customers to make the most of a digitalized transportation network, we help companies around the world maximize competitive advantage.

The Transporeon group powers three cloud-based logistics platforms that enable a worldwide, collaborative network of logistics professionals: Transporeon for transportation management, Ticontract for transportation procurement and Mercareon for retail-specific dock scheduling.

These platforms for intelligent transport logistics create a digital connection between shippers and carriers, achieving smarter, transparent and more cost-effective movement of goods around the world. By digitizing the entire logistics supply chain, it also enables real communication and collaboration across the worldwide shipper-carrier community.

The company links a global network of more than 1,000 shippers (manufacturers, suppliers, and retailers), 65,000 carriers (logistics and transportation service providers, 3PLs, freight forwarders, and brokers), and more than 100,000 users in over 100 countries through a range of software-as-a-service solutions currently available in 24 language versions.

Driving Efficiencies in Logistics

The cloud-based transportation and logistics software from Transporeon Group drives efficiencies such as lower costs and higher productivity. With real-time visibility, process automation and our one-web-plug simplicity, we offer a singular shipper connection to a world of carriers. Our solutions include:

- Transportation Sourcing/RFP Management
- Rate Management
- Shipment Execution
- Dock Scheduling
- Visibility
- Reporting
- Freight Bill Audit
- ERP integration

Transportation Sourcing

Ticontract brings speed and structure to your freight procurement processes. This



pioneering e-sourcing solution can help you find the right logistics service providers and reduce administrative workload associated with the RFP process for greater market transparency, easily comparable offers and insightful reports at the click of a mouse. Simplify your bid communications with a fully customizable RFI/RFP platform, with integrated features for FTL, LTL, air and ocean.

Automated Shipment Execution

Transporeon is a collaborative logistics solution that offers full connectivity to ERP and a complete range of transportation management functionality to help solve your daily logistics challenges. Cut transportation and administration costs by utilizing spot-market freight assignment for day-by-day capacity and demand matching in real-time to a closed pool of carriers, or fully automated freight assignment, which automatically assigns the freight order to one carrier based on pre-set criteria.

A Customized Fit

Unique in the market, Transporeon Group solutions include onboarding, consultancy, and lifetime support with multilingual customer support. This ensures a customized fit for each organization, boosting shipper/carrier performance and cutting costs while optimizing carrier margins and lowering CO2 emissions. Transporeon services are ISO-27001 certified, and the group has global presence with offices across the US, Europe, Russia and Asia. Transporeon Group Americas is based in Fort Washington, PA.



Transporeon Group Americas

500 Office Center Drive
Suite 400
Fort Washington, PA 19034
contact-us@transporeon.com
transporeon-group.com/us



Transportation Insight



Chris Baltz
President & CEO

Through innovative multi-modal solutions (LTL, Parcel, Full Truckload), technology and advanced analytics, we evolve the digital supply chain for sustainable enterprise excellence.

Enterprise Logistics Services

- Domestic Transportation
- International Transportation
- E-commerce Solutions
- TMS Technology
- Supply Chain Analytics
- Freight Bill Audit and Payment
- Parcel Audit, Optimization, Advanced Analytics
- Warehouse Sourcing
- Extended Lean®
- Insight Fusion® Big Data Solution
- Private Fleet Consulting
- Outsourced Execution
- Transactional Services
- Indirect Materials Sourcing Including Secondary Packaging

Transportation Insight, LLC

Client Support Offices across North America • 877-226-9950

e: info@

transportationinsight.com

– Corporate Hickory, NC –
Atlanta, GA – Bentonville, AR
Boston, MA
Canton, OH – Charlotte, NC
Omaha, NE – Overland Park, KS
Salt Lake City, UT – St. Louis, MO



Enterprise Logistics

A non-asset-based logistics provider and supply chain consultant, Transportation Insight offers advanced analytics and technology-powered solutions in all transportation modes (LTL, Parcel, TL). Transportation Insight partners with over 1,500 manufacturers, distributors, retailers and e-tailers to deliver data-driven insight for supply chain transformation. We help clients grow, reduce supply chain related costs, increase agility, improve customer delivery experience, mitigate risks, streamline processes and achieve enterprise sustainability.

Continuous Improvement

With our **Extended LEAN®** continuous improvement methodology for the supply chain, we help clients increase operational efficiencies, maximize profits, improve visibility and optimize their extended value chain. Transportation Insight implements integrated analytics to help clients increase efficiency, while reducing vehicle miles, fuel and energy consumption and air pollution emissions. This sustainability mindset earned Transportation Insight a U.S. Environmental Protection Agency 2016 SmartWay® Excellence Award.

Logistics Innovation

Co-managed Logistics®, our consultative approach to logistics management, allows shippers to maintain their desired level of supply chain control. Clients consider us a trusted adviser providing optimal choices in end-to-end supply chain solutions, including domestic transportation sourcing and support, international freight forwarding, import/export compliance, integrated warehousing and other value-added services.

Analytics

We deliver comprehensive present, past and future business insight solutions. Quickly identify optimal shipment routing and service providers, access in-transit tracking and execute shipments. Leverage comprehensive reporting to uncover missed opportunities, spot trends and make data-driven decisions. Look forward with advanced network modeling and simulation tools. Access key performance indicators when, where and how you need



them through our mobile interactive portal Insight Fusion®.

Technology

Insight TMS®, our customizable, web-based Transportation Management System, provides total shipment visibility from foreign ports to the customer's door through one interface. Automate logistics tasks like load tendering, shipment tracking, rate shopping, dock scheduling and Bill of Lading creation and integrate with other systems for maximum impact.

Parcel Solutions

Transportation Insight's innovative parcel engineers, advanced analytics experts and product managers possess extensive parcel shipping expertise. Through optimization, advanced analytics and audit (Invoice, Service and Compliance), Transportation Insight helps develop more efficient, economically integrated supply chains for small-package shippers in e-commerce, retail and manufacturing.

Financial Settlement

Proprietary freight invoice audit and payment solutions provide benefits beyond ensuring invoice accuracy. In addition to validating the integrity of the data that drives the actionable business intelligence we deliver for our clients, we help companies improve accounting efficiency through consolidated electronic billing, automated general ledger coding, timely carrier payment and freight accruals. Rigid processes and controls helped Transportation Insight earn a global reputation of trusted business partner.



TransportGistics

www.blgen.com
www.freighttracing.com
www.insourceaudit.com
www.productreturns.com
www.routingguides.com
www.tgibid.com
www.tgirater.com

TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services

TransportGistics, Inc.

28 N. Country Rd.
Suite 103
Mt Sinai, NY 11766
631-567-4100
Fax: 631-563-2497
sales@transportgistics.com



Transportation Management and Logistics Solutions

TransportGistics is a global, multi-product and services company that provides market leading, simple, incremental solutions for transportation and logistics management.

Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-to-implement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to meet requirements to improve business processes, reduce costs and enhance service offerings.

- **BLGen:** Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- **FreightTracing:** Provides complete shipment visibility, including alerts.
- **InsourceAudit:** A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- **ProductReturns:** Enables users to automatically generate return authorizations, route shipments via least-cost carriers, generate bar-coded Bills of Lading, and facilitates the receiving and accounts payable/receivable processes.
- **RoutingGuides:** Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute

**Simpler-is-better
transportation
management and
logistics solutions.**

and track receipt of new or updated Routing Guides.

- **TGIBid:** TGIBid is a cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria (price, transit time, etc).
- **TGIRater:** Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at **631-567-4100**, or visit us on the web at www.transportgistics.com



Trax

Total Transportation Spend Management – Freight Audit Transformed.



SEE

SAVE

CONTROL



Trax is a global leader in Transportation Spend Management solutions. Combining industry leading cloud based applications with expert services, we are transforming traditional freight and parcel audit to help customers better manage and control their global transportation costs and drive enterprise wide efficiency. With a global footprint spanning North America, Latin America, Asia and Europe, we deliver data based visibility and insights, higher savings and better control of transportation spend for shippers of all sizes.

Transportation Spend Management

At Trax our Total TSMSM solution is purpose-built as a closed loop spend management solution for transportation; combining and leveraging a best-in-class set of data management and audit capabilities with a rich set of spend intelligence solutions or Transportation Spend Intelligence (TSI). Total TSMSM represents the next generation of freight and parcel audit and we intend to drive the industry toward comprehensive transportation spend management to finally deliver the capabilities shippers require to better manage and control their transportation costs.

Transportation Spend Intelligence

Best-in-class analytics can transform transportation cost data into an advantage for any shipper. Analytics can eliminate the pain involved with managing raw transportation data and converting it into actionable intelligence – reducing the time required to take action.

Trax delivers transportation spend intelligence through our TSI solution suite, enabling shippers to analyze their transportation spending and answer key questions like “What happened?” “Why did it happen?” and “What can I do about it?”. Whether it’s our TSI Insights solution, which captures all spending and KPIs in a best-in-class business intelligence solution or our patent pending TSI Variance Analysis, which quickly lets you measure the changes in your spending and identify the root causes of those changes, TSI gives you control.

Why Trax

Trax delivers solutions that move beyond traditional freight and parcel audit and enable shippers of all sizes to quickly gain the benefit of transportation spend management – enabling you to better manage and control one of your most significant and complex spend categories.



Trax

14500 N. Northside Blvd, Ste 113
Scottsdale, AZ 85260
1-800-755-0110
sales@traxtech.com
traxtech.com



Tucker Company Worldwide



Jeff Tucker
President and CEO



Jim Tucker
President and COO

Tucker Company Worldwide Affiliations

TIA
NITL
TAPA
NDTA
NCBFAA
QualifiedCarriers.com
ISNetworld

Services:

Truckload

Dry Van
Temperature Control

Flatbed & Specialized

Project Management

Product Launches
Managed LTL Programs
Inbound & Outbound
Freight Management

Tucker Company Worldwide

56 N. Haddon Avenue
Haddonfield NJ 08033

Office: 800 229-7780
Tuckerco.com
info@tuckerco.com



We are Tucker Company Worldwide – the most respected name in North American freight transportation. We are passionate about our business, our customers, carriers and our industry.

Difficulty is our Specialty

Oversized, delicate, high value, hazardous... each of these freight types is wildly different, but they have one thing in common: all require the utmost care, and must be handled by competent professionals and carefully designed procedures. We've spent 57 years perfecting our recipe: a combination of ISO 9001:2015 certified industry leading processes, a meticulous approach to carrier selection, and a dedicated staff made up of freight experts and forward thinkers.

Quietly & Confidently Leading the Pack

We're pioneering a new level of transportation service—again. Tucker provides outstanding service in every area of logistics planning, execution and reporting. We serve shippers from small shops, to multinational household names.

Service That Sets us Apart

- Superior Carrier Selection
- 24/7/365 Expert Logistics Support
- Access to unlimited capacity

We are Forward Thinkers

We have a lot of experience moving freight, so naturally we've evolved to offer programs that go beyond executing simple shipments. For instance, we can coordinate a fleet of highly time-sensitive shipments – and deliver them in exactly the order you need them. We can take the lead on your project launch and arrange all major retail deliveries across the country, so that your brand doesn't miss a beat. Tucker Company Worldwide delivers unparalleled service, around the clock.



U.S. Bank Global Transportation Payment Solutions



Jeff Pape
Senior Vice President
Head of Product
Marketing
Global Transportation



Get the reliability and visibility you need

No matter what role you play in managing a successful supply chain, you count on reliable partners and visibility into critical data to make informed decisions. Depend on the strength and experience of U.S. Bank to provide the payment integrity, efficiency and security only a bank can provide.

U.S. Bank Freight Payment

Get the reliability and visibility you need to make your supply chain a strategic advantage. U.S. Bank Freight Payment is a comprehensive solution designed to streamline freight invoice audit and payment processes at every mile through:

- **100% pre-payment audit** to uncover savings
- **Enhancing working capital** while providing carriers timely, predictable payment
- **Collaborative, web-based tools** to reduce errors and resolve exceptions quickly
- **Freight analytics tools and services** that turn raw data into smart decisions

U.S. Bank Voyager® Fleet Program

Managing fleet expenses and payments can be a major challenge—especially if you don't have the right solutions. The Voyager Fleet Program enhances driver efficiency and reduces costs while supporting data integrity and preventing fraud and misuse. We offer:

- **Convenience:** Pay for fuel and maintenance expenses at more than 320,000 locations worldwide
- **Control:** Support fleet policies, budgeting, forecasting and auditing with streamlined data
- **Cost savings:** Prevent fraud and misuse with automated controls, reporting and real-time alerts
- **Customer service:** Available 24 hours a day, whether you're in the office or on the road

U.S. Bank Global Transportation Payment Solutions

Bank on us.
usbpayment.com/
transportation-solutions
866.274.5898
intouchwithus@
usbank.com



UTXL



Mark Hogan
CEO

Our Mission:

- ...place safety FIRST.
- ...pursue perfection.
- ...achieve excellence.



UTXL

Corporate Office
12200 NW Ambassador Dr.
Kansas City, MO

Direct Telephone:
(816) 891-7770
Toll Free: (800) 351-2821
www.UTXL.com



eXcellence...
...eXpedited

Together, let's expedite excellence.

The best transportation brokers enhance safety and service, provide proactive communications with in-transit visibility, and help reduce supply chain costs. Shippers also rely on their most dependable brokers, such as UTXL, to support their core carrier group during surges and to back-haul their dedicated fleets.

How does a broker affect good service? Most of our customers' shipments have a high consequence of failure – bad, expensive things happen if we don't deliver on time. We cannot fail our customers or their supply chains. Our proven carrier vetting process plays a huge role in achieving our excellent service record. We strive to match, and often exceed our customers' selection standards that they use to select their direct core carriers.

As a result, UTXL utilizes fewer carriers than other large brokers. Even so, our extensive database of contract carriers includes more than 500 carriers that have been licensed and safely operating for over 25 years. These carriers have an average fleet size of 35 trucks and combined assets of over 17,500 trucks. Many can provide drop trailers for loading or unloading.

Can a broker really enhance safety? In our 20-year history, there has never been a single dollar charged to any of UTXL's extensive insurance policies or bonds. For the few cargo claims that have occurred, each one was processed to the complete satisfaction of our shippers.

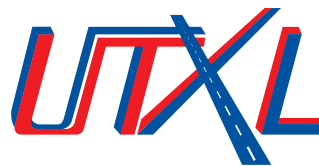
For one of our long-time customers, we

have arranged door-to-door transportation of over 100,000 expedited, high-value truckloads – without a single cargo claim.

How can a resourceful broker provide responsive and dependable capacity? Small and medium-sized carriers are nimble and typically specialize in niche service lanes to get their drivers home (lower driver turnover) and their trucks maintained (fewer breakdowns). However, unlike large carriers, niche carriers have little or no sales support or TMS/EDI capabilities and are effectively "invisible" to most shippers.

A good broker efficiently connects this vast "invisible" capacity to the transportation marketplace by performing these necessary customer service activities for many carriers, as a seamless, single point of contact. Our comprehensive systems enforce compliance with all of our processes and send automated alerts if deviations occur. Management is engaged, and accessible around the clock.

For Van or Refrigerated Pricing (full trailer or multi-stops) visit www.UTXL.com or contact me anytime at: mhogan@UTXL.com and together, let's expedite excellence.



2019 CAPACITY!
Nationwide

Verst



Paul T. Verst
President & CEO

Our Core Purpose:

To extend the expertise, capabilities and reach of our clients by providing logistics and packaging resources that relieve the need for operational investment, increasing speed to market and lowering costs.

Our Core Values:

Innovation
Excellence
Respect
Safety
Teamwork

We are an *Inbound Logistics* Top 100 3PL. We provide warehousing, fulfillment, transportation and packaging solutions throughout North America.

Verst Provides a Broad Portfolio of Logistics Services

WAREHOUSING & DISTRIBUTION

- Inventory Management
- Reverse Logistics/Returns Management
- 21+ Dedicated & Multi-Client Locations
- Rail Served
- Automotive, Paper, Food & Beverage, Consumer Products
- Cross Docking
- (VMI) Vendor-Managed Inventory
- Value-Added Services
- Kitting
- Pick & Pack

FULFILLMENT

- Key Midwest Transportation Corridor
- 1 - 2 Day Ground to over 85% of U.S.
- Competitive Parcel & Freight Rates
- Shopping Cart Integration
- B2B & B2C
- 100% Order Accuracy
- Automated Systems
- Customized Billing & KPI Reporting
- Customer Web Portal
- Low IT Startup Cost

TRANSPORTATION SERVICES

- Brokerage
- ELD Compliant
- Full Truck Load
- Expedited Reefer Service
- Load Planning
- Electronic Load Tendering
- Freight Bill Audit & Payment
- Order-to-Delivery Visibility

DEDICATED TRANSPORTATION

- Dedicated Contract Carriage
- Experienced Drivers
- GPS Tracking
- GEO Fencing
- Time Critical & Window Deliveries



CONTRACT PACKAGING

- Technology-Leading Shrink Labeling
- Largest North American Shrink Sleeve Labeler
- Bundling and Kitting
- POP Displays
- High-Impact Graphics
- Custom Packaging

INTEGRATED LOGISTICS SERVICES

- Network Design
- Modal Optimization
- Event and Returns Management
- Private Fleet Analysis
- LTL Consolidation
- Customized Invoices
- Consulting Services

TECHNOLOGY

- Integrated TMS
- Advanced WMS Software
- Best-in-Class Application Suite
- Enterprise-Class Infrastructure
- Customer Web Portal
- 24 x 7 x 365 Support
- Full EDI Capabilities
- Voice-Activated Pick Technology

Verst Logistics

Our business is . . .
an extension of your business



Verst Logistics
300 Shorland Drive
Walton, KY 41094
1-859-485-1212
Fax: 859-379-1276
www.verstlogistics.com



Volta Logistics

OUR MISSION

WE FOCUS ON SPEED,
SERVICE AND SAFETY.

To Volta Logistics, your business is more than an account. It's not just another load for us. Our analysts and representatives are devoted to the logistical health of your company. We work tirelessly, focused on you, to bring intelligent and appropriate shipping solutions.

Value
Opportunity
Loyalty
Trust
Accountability

This industry deserved better service. Volta Logistics was born.

The quality of the relationship directly correlates to the quality of the business. We rely on steadfast personal communication to ease stress and foster confidence from our shippers and carriers. This approach has secured competitive pricing across the United States and Canada, allowing us to deliver answers to complex shipping problems and service our customers' needs wherever they need it.

TO GROW QUICKLY, YOU NEED THE RIGHT TOOLS

Creating an environment that facilitates fast and frictionless growth requires a technology infrastructure with the same principles. Volta Logistics relies day-to-day on a transportation management system built for growth. DAT® is our powerhouse technology partner who has helped us build a scalable, limitless and fluid business model.

BETTER COMMUNICATION. FIRST CLASS LOGISTICS.

Freedom is found in the thousands of national carriers we partner with every day. From start to finish we do things better.

Contracted/Primary

We have the capacity to be your primary carrier. Our network of drivers is best in business.

Fixed price

Through our fixed price services, we strive to honor static pricing without volume commitments.

Project only

Practical solutions, clear pricing and dedicated service mean your project is our project.



Spot quote

We offer spot and surge pricing to keep your supply chain moving even during unpredictable times.

Expedited shipping

For those that needed it yesterday, our rapid expedited shipping is available.

Team drivers

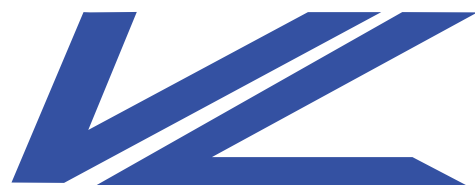
Time sensitive shipments can be readily handled through our team drivers.

Government

We work with government services to deliver confidential and sensitive freight.

Hazmat

We offer safe and fully compliant movement for delicate freight from packaging to transport.



Volta Logistics
1515 Central Ave NE Ste 120
Minneapolis, MN 55413
844-565-8290
moveit@voltalogistics.com
voltalogistics.com

Wagner Logistics

The Wagner Way

The Wagner family founded the company on the principle that every customer is a big deal. Seventy years later "The Wagner Way" continues to redefine service through our integrity of actions and genuine customer focus.

Our can-do culture creates a mindset that fosters a distinct competitive advantage for our clients. We want to tackle your most complex supply chain challenges. Whatever it is, whatever it takes. We say, "Bring it."



WAGNERSM
LOGISTICS

Bring it.

Wagner Logistics
1201 E. 12th Avenue
N. Kansas City, MO 64116
www.wagnerlogistics.com

Sales & Marketing
816-293-3503

Wagner Logistics started servicing customers' needs in 1946 and grew into a premier full-scale North American 3PL.

The company remains dynamic by being nimble when competitors cannot. We began by servicing customers' transportation needs and now offer contract warehousing, robust fulfillment, network analysis and top-notch transportation services.

Wagner Logistics was founded on the principle that every customer is a big deal, which drives our service today. It is the culture of our people that maintains our reputation of stellar service and we are ready to face your supply chain challenges with you.

understand that when a promise is made you must perform. That understanding is the reason Fortune 100 companies bring thousands of shipments to our capable team.

Wagner Logistics will work through the tough freight issues rather than taking just the low hanging fruit. We haul the freight to consignees that fine for late delivery because we know how to make it on time. Your drop trailer freight, bring it. We deploy assets when consistent volume demands consistent capacity.

We can provide a complete freight management solution to fit your needs. We have a great parcel program in place.

Contract Warehousing

Customers rely on our expertise in network analysis and facility placement to consolidate operations and maximize savings.

Wagner understands how to transition your distribution operation when others are

failing. We know how to take you into a new market with flawless execution.

Our start-up team is fast, precise and knows how to avoid the road blocks. Coast-to-Coast, we have you covered.

Fulfillment

Wagner Logistics opened our fulfillment services offering over 25 years ago. Ecommerce has changed distribution and internet shopping has forever changed customer expectations. Wagner worked out the kinks years ago and was ready when the ecommerce changes hit.

Our brand-new fulfillment operation is in the heartland to allow our customers to reach over 80% of the population in 2 days with ease.



**Honored eighteen
years in a row**



Dynamic Transportation

Customers have trusted Wagner to deliver critical freight for over 70 years. Many companies offer freight solutions and only perform when it benefits their bottom line. We

Wen-Parker Logistics



John Singleton
*Chairman &
Chief Executive Officer*

Mission Statement

Our mission is to provide customized global supply chain solutions that deliver value, innovation, and world-class service.

US Offices

- New York
- Los Angeles
- Miami
- Louisville
- Columbus
- Columbus (Warehouse)
- Detroit (Sales)
- Boston (Sales)



Wen-Parker Logistics, Inc.

1975 Linden Boulevard
Suite 420
Elmont, NY 11003
(888) 978-3029
info@wen-parker.com
www.wen-parker.com



Wen-Parker Logistics (WPL), a leading global freight forwarder and supply chain solutions provider, is headquartered in Elmont, New York. WPL operates a total of 27 offices worldwide, supplemented by a robust global network of agent partners in close to 100 key sourcing and consumer markets worldwide.

In 2018, the Wen-Parker brand continued to grow domestically and internationally. The first strategic brand move was the opening of the new warehouse facility in Columbus, Ohio. The Alum Creek location is across the street from Rickenbacker International Airport (LCK) and has easy access to all major highways and Terminal/Container Yards.

Only a few months later, the WPL brand name expanded overseas when the Ho Chi Minh office officially opened on November 1st, 2018. The office in Ho Chi Minh City is Wen-Parker's 9th in Southeast Asia and marks the 3rd new location to open since July 2016 when WPL opened in London (since expanded) and Hanoi in 2017.

Whether it is opening a new warehouse facility or new office, Wen-Parker Logistics is always looking for ways to enhance our business partners' revenue and competitive edge, through the utilization of a well-managed supply chain model. Equipped with extensive industry experience and supported by leading-edge information technology and business tools, Wen-Parker Logistics provides a customer experience unlike any other within the transportation and logistics industry.

Our global supply chain services include Air & Ocean Freight Forwarding & Consolidation, Customs Brokerage, eBusiness, Trucking & Container Drayage, Warehousing & Distribution, Purchase Order Management, and a comprehensive menu of value-added supply chain services and technology solutions.



Werner Enterprises/Werner Logistics



Derek Leathers
President & CEO

Purpose Statement

To deliver world-class supply chain solutions to the global marketplace responsibly and safely while exceeding the expectations of our customers, shareholders and associates.

Average Is for Other People

Werner Enterprises, Inc. was founded in 1956 and has evolved from a one-truck operation to the full-service premier transportation and logistics company it is today, with coverage throughout North America, Asia, Europe, South America, Africa and Australia.

Werner is among the five largest truckload carriers in the United States. We invest in the best at Werner, providing our professional drivers with more home time, competitive pay and the newest equipment in the industry. Our philosophy is to stress quality over quantity, and this principle is evident in every aspect of our company.

In 1998, Werner was the first carrier to receive FMCSA approval to implement electronic logging devices. Werner is committed to conservation and sustainability. Since 2007, Werner has saved more than 237 million gallons of fuel and reduced the company's carbon footprint by more than 2.6 million tons.

Werner also developed the first truck driver apprenticeship program in the industry approved by the Department of Labor and the Department of Veterans Affairs. Werner is a proud supporter of military veterans and veteran spouses, who comprise approximately 20 percent of the company's workforce.

Beyond the Assets

Werner maintains its global headquarters in Omaha, Nebraska, and maintains offices in the United States, Canada, Mexico and China. Werner's comprehensive solutions are supported by leading-edge technology, experienced professionals and an extensive global network.

Werner's diversified portfolio of transportation services includes one-way van, dedicated, cross border Mexico



and Canada, expedited, temperature controlled, freight management, brokerage, intermodal, flatbed, ocean and air, global freight forwarding, final mile and home delivery.

Werner Logistics is a comprehensive Top 20 logistics provider and key component of the company's portfolio of transportation services solutions. Werner Logistics generates over \$500 million of revenues annually with operations in over 150 countries.

Werner is committed to reinvesting millions in our 5T's initiative: trucks, trailers, talent, terminals and technology. While the average age of trucks in the industry is over five years, Werner's average truck age is 1.8 years. A newer fleet means less maintenance downtime and more productive miles.

With more than 60 years in business, Werner maintains a strong financial condition with low debt. Werner has consistently profitable financial results, a solid financial position and is publicly traded on NASDAQ under the symbol WERN.

Werner Enterprises
14507 Frontier Rd.
Omaha, NE 68138
800.228.2240
www.werner.com

**WERNER**
LOGISTICS

Zero Down Supply Chain Solutions



Brad McBride
CEO

Mission Statement

Our mission is to make an impact on traditional industry practices and provide considerable savings for businesses. We are passionate about helping companies achieve supply chain savings and efficiencies through our formal bid process, best-in-class auditing services and in-depth business intelligence.



At Zero Down Supply Chain Solutions, we provide our clients with a consultative-style approach that dramatically reduces transportation and supply chain expenses while providing unparalleled visibility. Our team comes prepared with decades of carrier and client-side experience in sales and operations. With this experience came the knowledge that most customers don't have the time, technology, or expertise to negotiate favorably with their carriers or leverage their data to obtain optimal rates and bottom-line savings.

We put an end to that disadvantage.

Since 2003, we have been passionate about helping companies achieve savings and efficiencies in all modes through our best-in-class Audit and Optimization services, robust Business Intelligence, and our cutting-edge Transportation Management System. Our services are powered by the leading technology of our proprietary software suite, FreightOptics.

We leverage the most innovative logistics platform in the industry - our own!

As the supply chain industry undergoes a digital transformation, our software leads the competition in technological capabilities, overall visibility, and ease of use. FreightOptics is a cloud-based platform that was conceptualized by a team of technology and supply chain industry leaders in search of a comprehensive, profit-driven software solution that enhances supply chain visibility.

FreightOptics analyzes each critical element of your supply chain to maximize all savings opportunities and streamlines your shipping data into one consolidated dashboard that can be customized to fit your individual needs.

With a winning combination of human intelligence and advanced technology, FreightOptics provides ultimate visibility over the critical details of your supply chain and ensures profits stay right where they belong.

If you're involved in supply chain operations, we can save you money.

Our customers include any organization that has supply chain movement. We work with shippers, carriers, 3PLs, freight forwarders, LTL companies, fulfillment companies, and other supply chain solution providers. Plus, we serve all modes, both domestic and international: Courier, Small Parcel, Less than Truckload, Truckload, International Air and Ocean, and Ocean Contracts direct with steamship lines.

Services

- Parcel and Freight Audit & Pay
- Business Intelligence
- Optimization
- TMS
- Visibility to Warehouse Metrics
- Packaging Analysis
- Duty Drawback Recovery
- Bid Management
- Cost Allocation General Ledger Coding



**Zero Down
Supply Chain Solutions**
1560 Sawgrass Corporate
Pkwy, 4th Floor
Sunrise, Florida 33323
800-785-7959
info@zddscs.com
www.zddscs.com

