

SPECIAL SUPPLEMENT





GET THE MOST OUT OF YOUR LOGISTICS PLANNER

The Planner edition provides you two types of information: CREATIVE and DIRECTIVE.



The creative portion contains more than 200 pages of need-to-use content, including tons of tips for amping all aspects of supply chain operations. For practical how-to advice, this edition includes articles to help you generate even more demand-driven excellence. All the content is designed to provide new and innovative ways for you to speed product flow efficiently, reduce inventory and investments in supporting infrastructure, and better match your inbound flow to demand from your customers.







The practice of demand-driven logistics reaps many rewards, but it is not easy. That's where the second part of this Planner edition comes in-directing you to logistics leaders. The companies profiled are leaders in their quadrant, primarily because they understand the importance and difficulty of practicing demand-driven logistics. More importantly, they have made all the investments in solutions and messaging to provide the information you need to succeed.

ON DEMAND, ANY WAY AND ANYWHERE YOU WANT IT

MAGAZINE EDITIONS

Join more than 68,000 subscribers by enjoying the ergonomically friendly and portable print version of the Logistics Planner. You can write on it, take notes, and tear out pages to send to your team! Best of all, the only power needed is brainpower.





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PORTABLE DIGITAL PLANNER

For a searchable archive of every Planner Profile, load up your tablet and take it with you. You can even upload the Logistics Planner to your Google or Apple bookshelf by using the Planner PDF link found below.



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Available all year at the URL above. The Profiles include videos, podcasts, and social media streams.

USE THE PLANNER TO FIND THE COMPANIES BEST SUITED TO HELP YOU OPTIMIZE YOUR TRANSPORT AND LOGISTICS OPERATIONS. THE COMPANIES PROFILED HERE UNDERSTAND THEIR ROLE IN HELPING YOU TRANSFORM YOUR COMPANY INTO A DEMAND-DRIVEN ENTERPRISE.



3PL Central

3PL Central is the leader in cloud-based warehouse management system (WMS) solutions built to meet the unique needs of the 3PL warehousing community. Serving as the backbone of our customer's operations, our platform quickly transforms paper-based, error-prone businesses into service leaders who can focus on customer satisfaction, operate more efficiently, and grow faster.

Offering a comprehensive warehouse management platform, we make it easy for 3PLs to manage inventory, automate routine tasks, and deliver complete visibility to their customers. As the proven industry leader for well over a decade, 3PL Central accurately manages billions of dollars in inventory and processes more than one million orders a week from any of our customers and their customers' systems.



3PL Central is one of the most experienced and connected organizations in the 3PL and warehousing industry. Our platform, 3PL Warehouse Manager, is positioned at the center of a powerful ecosystem of customers, partners, and developers with the goal of enabling intelligent distribution and driving growth. Our platform is used daily by over 10,000 logistics professionals.

Whether you're a 3PL owner looking to grow your business, or an operations manager looking to improve day-to-day workflows with best practices, our platform will help you:

- Increase warehouse efficiency via task automation, pre-wired integrations, and cloud-based inventory management.
- Embed billing processes into your operations by customer, ensuring you are fully paid for all the work you perform.
- Transform into a paperless warehouse by eliminating manual input and streamlining workflows and operational processes.
- Provide complete visibility to your teams and customers with accurate, real-time information 24/7.
- Better serve warehouse customers so you can become a 3PL they will love.

Contact us today for a demo and learn how you can partner with 3PL Central. Visit: https://info.3plcentral.com/my-demo



3PL Central

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A.N. Deringer, Inc.



Jake Holzscheiter President and CEO

Services:

- Customs Brokerage
- Freight Forwarding & **Logistics Solutions**
- Customs & Trade Consulting
- Warehousing & Distribution
- USDA Meat Inspection

Over 30 offices located from Maine to Blaine, WA, and key air and vessel ports throughout the US.





A.N. Deringer, Inc. 64 North Main St. St. Albans, VT 05478 Tel: 888-612-6239 www.anderinger.com









eringer provides Customs brokerage, freight forwarding, Customs and trade consulting, warehousing and distribution, and meat inspection services. Maintaining local representation at major ports, strategically located along the northern border and at major air and vessel ports nationwide, customers are provided with a single point of contact. A flat organizational structure allows easy access to our President and leadership team. Moreover, Deringer's culture includes a strong commitment to the ongoing success of our business partners. Welcome to the Deringer Difference.

Deringer's Customs Brokerage Services

We have 100 years of experience, and our longevity in the industry means customers benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that we are renowned as a forerunner of many new and developing trade programs. Members of Deringer's leadership serve on various US Customs & Border Protection and trade association boards and committees. Customers benefit directly from these partnerships as they are kept current on the most pressing trade regulations. Additionally, we custom fit our solutions to each unique client. That's why Deringer has a 99% retention rate among our Top 500 customers, with less than 1% leaving due to customer service-related issues.

Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA-licensed cargo agent, an FMClicensed ocean transportation intermediary, and an NVOCC. Deringer arranges and manages freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, we scale services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding means a seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

Deringer's Consulting Group

Deringer Trade Advisory Group (TAG) supports clients by providing a full complement of import and trade consulting services. We partner with our clients to develop effective and sustainable import compliance programs. These programs reduce the risk of regulatory penalties and seizures, optimize the management of duties and fees, and improve process efficiencies and predictability. We assist clients with CTPAT certification, provide customized training and guidance on classification, valuation, and country of origin determination, as well as prepare binding rulings and prior disclosures on their behalf. Additionally, our group supports customers in finding cost savings by identifying special trade program eligibility and managing duty refund programs.



A3 Freight Payment

A3 Freight Payment creates managed, customized freight payment solutions for large volume shippers. Our solutions automate transportation payables, ensure accurate billing, integrate advanced payment options, and provide detailed reporting for the supply chain and finance professionals within your company.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and managed global freight payment solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. We are experts at freight payment...it's our sole focus and core competency.



A3 Freight Payment

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A3 Freight Payment tailors all aspects of a custom freight payment solution to build a unique solution specific to your needs including:

- Invoice Automation
- Invoice Validation
- Data Capture
- Rate & Service Audit (pre and post)
- Cost Accounting
- Exception
 Management
- AP Automation
- Business Intelligence
- Systems Integration

Companies choose
A3 Freight Payment because of our:

Business Strategy-One of a select few, not one in a million

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

Approach to Processing-A different approach, a better result

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple freight payment providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides 100% transparency to you, to our staff, and to your logistics providers.

Customized Solution-One solution does NOT fit all

Your company has internal systems and processing constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.



Dedicated Resources-A truly managed outsource solution

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

Experience-Our knowledge ensures a smooth transition

The A3 Freight Payment team has a track record of designing, implementing, and managing global freight payment solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.



Alaska Railroad



s the only railroad providing freight services in the state of Alaska, the Alaska Railroad is uniquely positioned to move your shipment across the Last Frontier.

Seamless service between Alaska and the Lower 48 — and beyond.

We contract a yearround, weekly barge service
between Washington and
Alaska, and work with
railroads all across North
America. The result: a
combination rail-barge-rail
service to transport your
freight between Alaska and
the contiguous U.S., Canada
and Mexico — arranged all
through the Alaska Railroad.

We're with you all the way.

Our dedicated freight customer service team keeps you informed — and your shipment on time and within budget.

Our rail-barge service minimizes transfers, damage and shrinkage.

Railcars from the Lower 48 are rolled on to railequipped barges in Seattle and rolled off in Whittier, Alaska, with no need to transload — meaning a safer and more efficient journey for your goods.

No railroad nearby? No problem.

We can arrange for pickup at origin and delivery at destination for non-rail served customers.

Plan ahead and reap the savings.

We won't pretend to be the fastest way to move goods. But there's no question that moving your freight by train is the most cost-effective option.

We haul freight for all kinds of industries:

- Project & Construction Freight
- Oil & Gas Field Supplies
- Mining Equipment & Commodities
- Trailers & Containers
- Bulk Commodities & Hazardous Materials

Year-round ice-free ports:

- Seward
- Whittier

Laydown/storage areas:

- Seward
- Fairbanks

Alaska Railroad 800-321-6518

Sales & Service 907-265-2448

Freight Customer Service 907-265-2624

www.alaskarailroad.com













Alliance Shippers Inc.

Services and Solutions:

- The Perfect Shipment® Program
- Intermodal: USA. Canada and Mexico
- Over-the-Road Transportation
- Critical Capacity Solutions
- International Transportation Service
- Temperature Control
- Warehousing Services
- Dedicated Fleet



ounded in 1977, Alliance Shippers Inc. has grown to become one of the largest privately owned providers of global shipping services. With a range of divisions from temperature control to intermodal rail services—Alliance Shippers Inc. can combine a number of services for each customer. By tailoring services and customizing routes and shipping methods, Alliance Shippers Inc. ensures efficient and cost-effective transportation.

While offering worldwide shipping services, Alliance Shippers Inc. is best known for its absolute dedication to customer service. From the sales level to operations—every customer receives dedicated resources and personnel. At Alliance Shippers Inc., quality assurance specialists and communications experts manage the very latest shipping and tracking technologies to ensure that customers have instantaneous access to the information they need.

All of these factors drive Alliance Shippers Inc. to provide The Perfect Shipment®. It's Alliance Shipper's company-wide commitment to the following four goals:

- Pick up the shipment on time
- Deliver the shipment at the time requested
- Deliver the shipment without exception
- Provide an accurate freight bill

Every shipment at Alliance Shippers Inc. is tracked automatically by a proprietary and state-of-the-art computer system. Multiple measures and checkpoints, from origin to destination, help guarantee on-time pickup and delivery. Whether at the origin, on the rail, on the highway or at the destination dock, Alliance Shippers Inc. keeps track—so their customers can keep on schedule.

As an early supporter and currently certified member of the EPA's SmartWay program, Alliance Shippers Inc. is committed to responsible environmental practices, which includes maximizing fuel efficiency. Alliance Shippers Inc. understands that smart business methods are not only good for the environment—but also good for their customers' bottom line.

Alliance Shippers Inc. believes it is one thing to promise high standards. It is something quite different, however, to commit to excellence by monitoring and grading yourself with serious performance metrics. At Alliance Shippers Inc., it's a standard practice. By consistently monitoring, measuring and modifying its services, Alliance Shippers Inc. is committed to constant improvement.





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www.alliance.com





LOGISTICS PL

Alpega

Shaping Transport Collaboration for a **Better World**

Transform your logistics operations with Alpega TMS solutions:

- Multi-tenant cloud-based solutions
- Global, modular, flexible. scalable
- Pay only for what you use via a SaaS model
- Reduce operational costs via automation of transportation workflows
- Save time and lower freight spend
- Connect supply chain partners to create your logistics ecosystem
- One collaborative platform with visibility across logistics networks
- Shared data for real-time decision making
- Plan and optimize global networks
- Smarter procurement and improved compliance
- Know your true freight costs
- Improve cashflow via faster invoice processing
- Measure KPIs
- Improve customer service levels
- Efficient and sustainable



Alpega North America Inc.

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lpega is a global provider of end-2-end cloud-based Transportation Management Systems (TMS). Alpega enables shippers, logistics service providers and carriers to collaboratively manage all transportation activities from tactical to strategic. By digitizing transportation operations, Alpega TMS solutions transform local and global supply chains into collaborative ecosystems bringing transparency and efficiency to all trading partners involved.

Connect supply chain partners across your logistics networks via a single SaaS platform to collaboratively manage transportation sourcing, planning, optimization, execution, settlement and analysis.

Alpega's modular design and ease of integration address the varying needs of companies of all sizes and supply chain complexity. Our solutions can stand alone, integrate with existing technologies, and scale as needed. Easily adjust your logistics capabilities to align with the demands of vour business.

Offered on a transactional or subscription basis, customers pay only for what they use-for a low TCO and rapid ROI.

Whether you're focused on road only transportation or optimized multi-modal and multi-leg planning and execution for global and complex networks, Alpega TMS solutions enable efficient transportation management.

Alpega Solutions

Alpega TMS - Digitize transportation processes, collaborate with trading partners, and create your logistics ecosystem. Alpega TMS addresses Gartner Levels 1-5 of TMS/ supply chain complexity.

Planning & Optimization - Integrated strategic, tactical and dynamic transportation planning and optimization.

Load Tendering - Automate transport orders, tender loads and centralize related documentation efficiently.



Live Tracking - Real-time tracking for complete shipment visibility with ETAs and notifications.

Mobile Solutions - Stay up to date through real-time shipment updates, including exceptions.

Freight Cost Management - Monitor, settle and analyze freight costs online, and gain full visibility to transportation costs.

Analytics & Reporting - Transportation data at your fingertips for actionable insights and smarter decisions.

Dock Appointment Scheduling - Schedule appointments online 24/7 for inbound and outbound pickups and deliveries across locations.

Freight Procurement - Run RFQs, analyze freight rates, and conduct spot bidding without spreadsheets.

Reusable Packaging Management - Manage returnable transport packaging asset levels & movements between network partners.

Through collaboration with trading partners, increased visibility across transportation networks, and improved asset utilization, shippers can reduce freight spend and carbon footprint — providing an efficient, sustainable logistics IT solution for today's supply chain.

Alpega's user community is present in 80 countries worldwide.

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Victor Finnegar

Victor Finnegan Founder & CEO

At the heart of our mission is customer satisfaction. It begins with the courtesy and helpfulness of our service reps and dispatchers. It is enhanced by our convenient online ordering and tracking system. And it ends with the speed and professionalism of our couriers. Small wonder our on-time performance average is 99.3%.

We believe in treating our customers and employees with respect and integrity. It's a reflection of the pride we take in presenting solutions that work. Failure to deliver for our customers. is not acceptable. That's why we bring a "We Say Yes!" attitude to our jobs each day.

Many American Expediting employees have been with our family for years. Our success depends on their skill. dedication and initiative. And as we continue to grow, we will always put our customers first. We look forward to making vou our next customer.

American Expediting Company

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American Expediting Company



ogistics is not always about cargo ships from foreign lands. It is not always about fleets of dedicated 48s moving freight. Local delivery services all around the country are playing an important role.

American Expediting Company has designed a solution that meets the local. need it now, need it at an exact time, need it to a specific person, need to follow specific instructions, by building out our 40 company owned facilities throughout the U.S. as well as a dedicated and professional group of partners handling time critical needs throughout the U.S.

We are experts in the first mile, last mile, and just in time inventory aspects of logistics management. For over 30 years, American Expediting has been dedicated to handling the time critical local ground delivery needs of logistics providers and shippers.

Our Services Include:

- Same Day On Demand: We listen carefully to understand your exact requirements, then provide the fastest, most economical door-to-door route to make your deadline. Plus, you can monitor the progress of your deliveries every step of the way using our online Shipping Wizard.
- Same Day Rush: Packages are picked up within 30 minutes and delivered within 1-2 hours, based on mileage.
- Warehouse/Inventory Management: American Expediting's emergency parts

warehouse is the quintessential Just In Time Inventory solution. Our forward stocking locations handle anything from computer repair parts and industrial supplies to medical necessities and more. American Expediting will receive your product, manage your inventory, deliver or ship to your consignee — all on an immediate. same-day, expedited basis.

- Fulfillment: American Expediting's emergency fulfillment services can become an extension of your company, without the overhead of salary and space, and only when you need them.
- Medical/Laboratory Specialists: Our medical couriers are highly skilled, bonded and insured, and equipped as necessary with scanners, dry ice, coolers, and spill kits. They are compliant with all state and federal regulations pertaining to safe biohazards transportation.

Services are offered 24 hours a day. 7 days a week. Our technology and flexibility allow us to provide the quality of service you and your customers demand, and our nationwide solution saves your valuable time and money.



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Approved Freight Forwarders



Randy Tutor Vice President / Director of Sales

At Approved Freight Forwarders, our expert logistics team leverages advanced technology to tailor shipping solutions that will meet and exceed your specific requirements. We work diligently to ensure that your shipment arrives on time and intact. and we keep you updated every step of the way.







Approved Freight Forwarders

14777 Don Julian Rd. City of Industry, CA 91746

approvedforwarders.com/ planner

888-679-5099







Entrusted with the World's Freight

Since 1991, Approved has been your link to the Pacific and around the world, providing ocean freight consolidations, air freight and over-the-road transport of goods and commodities. As a Top 100 3PL Provider, we are the only freight forwarder in Hawaii with terminals on all four major islands.

We handle all types of commodities and all sizes of freight for businesses and individuals. And with more than 300,000 square feet of space, our warehouses can accommodate all of your logistics needs.

Approved is a fourth-generation, family owned-and-operated company that is part of The DeWitt Companies family, an integrated network of five sister companies that provides relocation, logistics, warehousing and freight forwarding services to businesses, households and military clients all over the world. With wholly owned assets in Hawaii, Alaska, Guam and the Mainland, our clients trust us for easy, affordable, and safe transportation of their goods.

Working Smarter for You

At Approved, one of our core values is to Work Smarter for our customers in every facet of our business, whether it's transportation, warehousing, distribution, sorting and segregating, transloading or project management.

We're proud that we recently celebrated five years without a lost time accident or injury. The average transportation and warehousing company anticipates nearly four incidents per year and we are proud to be blemish-free, all while handling millions of pounds of freight each week. By posting zeroes in the lost time column, we have saved our customers time, money and worry because a safe team equates to safe freight.

Top-tier brands rely on us for our flexibility, responsiveness, dependability and our dedication to efficiency and costeffective operations to all points in the supply chain.

By Land, Air or Sea

Approved is an experienced, knowledgeable international 3PL offering:

- Transportation
- Warehousing
- Distribution
- Sorting & Segregating
- Transloading
- Project Management... and much more.

Let Approved Freight Forwarders tackle your tough logistics challenges so you can focus on your core business. Contact us today.



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AR Traffic Consultants, Inc.



Arnold Riback

President

Mission Statement:

AR Traffic Consultants, Inc. has been dedicated to providing the finest in transportation logistics software and services since 1964. All of our products and services are designed specifically to improve the efficiency, accuracy, record-keeping, control and auditability of shipping. We provide the actionable information our clients need to lower their freight costs. Always providing top-level customer service, we are constantly upgrading our products and adding features to keep our clients ahead of the competition.



AR Traffic Consultants, Inc.

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We offer a comprehensive transportation management system available both as a cloud solution and for IBM's System I (AS/400) computers. Our modules interface with many ERPs. We are also an Infor Solution Partner. Additionally, we provide third-party freight auditing and payment services as well as support freight rate negotiation for parcel, LTL and truckload shipments. Our cuttingedge Freight Dashboard will show you the components of your freight spend and help you determine areas for hidden savings.

You will have access to a system based on our sophisticated, proprietary rating engine CalcRate®, capable of handling multiple rate bases, FAKs, weight breaks, discounts, absolute minimums, fuel surcharge tables and accessorial charges. Discount and floor exceptions can be entered for region, state, even down to the ZIP code level. Use the system for carrier selection, rate comparisons, mileage determinations and to streamline your freight auditing and payment. All of your freight history is stored for future analysis and auditing.

Use CalcRoute®, our advanced freight optimization module, to combine shipments from one or multiple warehouses into

multi-stop truckload shipments, saving up to 40% of the cost of sending shipments separately. You can also use this tool for pool distribution and parcel zone skipping.

Use the freight analyzer to determine if your warehouses are shipping by the optimal carrier and if you are shipping from your best sourcing location. See the effect that changes in the rate base, floor and discount will have on your freight spend. The warehouse relocation tool will show you the cost impact of opening a new warehouse or moving an existing one to keep up with a changing customer base.

Take advantage of using your carriers' rate bases to save over using a corporate tariff when comparing rates with the LTL Bid Analyzer. See the effect on your freight spend as if you shipped by a single carrier, used the same carrier as historically or opted for the lowest-cost carrier. When you are ready, just set the new effective date and start shipping. Send truckload carriers your lanes with the Truckload Bid Analyzer, and compare and load the rates you accept with the press of a button.

Free studies are available to determine the impact of utilizing a TMS value-added program.

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Ascent Global Logistics



Bill Goodgion President

About Ascent

Ascent Global Logistics delivers elite solutions designed to help our client partners optimize logistics performance, maintain their competitive advantage and strengthen their core businesses. As a full-service global logistics partner, Ascent is focused on providing clients with innovative technology, customized solutions and highly individualized service. No matter what challenges our clients face, we are committed to helping them grow while supporting them throughout the journey to peak logistics performance.



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ascentgl.com





scent Global Logistics is focused on going above and beyond to optimize clients' logistics performance and accelerate growth. In today's dynamic marketplace. Ascent understands onesize-fits-all solutions won't step up to the challenges our clients face in a very real way, each and every day. That's why Ascent is committed to providing custom programs with highly individualized service to ensure the optimal solution, regardless of the challenge or situation.

Between the ongoing global trade war, IMO 2020 and the ability to procure truck capacity and rates in a volatile market, the challenges on the horizon in this new decade are not slowing down. Our team of deeply experienced logistics professionals has the knowledge and the dedication that will help our clients navigate these types of uncertainties. With our transparent approach to service, we keep clients informed and educated, while also providing them with tools to better plan and manage their businesses through whatever challenges may arise.

Technology Beyond Logistics

At Ascent, we believe in combining our people's knowledge with powerful technology to deliver a seamless and intuitive experience. We have made significant investments—and plan to

continue those investments throughout 2020-in a series of enhancements to our client technology, $PEAK^{TM}$. This will enable us to provide clients with a multimodal technology platform that simplifies how clients, carriers and agents interact with us. This robust tool will also help our clients manage activities deeper in their supply chains. At Ascent, we realize it is no longer enough to inform clients of a shipment's location or provide past reports. The best 3PL partners are able to give clients insights into their businesses that will assist with a better understanding of what may happen in the future, and that is precisely what we deliver through PEAK™.

Our Biggest Investment—Our People

While technology is critical, it becomes less and less valuable without skilled, experienced people behind it. That's why at Ascent, we invest in and empower our people to help our clients streamline their supply chain, strengthen their core businesses and achieve peak logistics performance. That emphasis on the peoplequotient is not just something we talk about. It is our defining difference and the way that we at Ascent will continue to distinguish our elite brand of partnership, into the new year, the new decade and beyond.



Atlanta Bonded Warehouse Corporation

Mission Statement

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction through continuous innovation in best practices and in technology by focusing on teamwork, integrity, and accountability, all in a safe working environment.



tlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperature-controlled distribution services for over 60 years. In 2019, ABW handled 6.5 billion pounds of product through 5.3 million sq. ft. of capacity in 15 food grade warehouse facilities across the Southeast. This equates to 7.6 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.



Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

Transportation Services

Colonial Cartage Corporation, our in-house carrier, is a full service carrier providing food-grade, dry and refrigerated TL, LTL, and pool distribution services for over 60 years. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest,



Southwest, and Great Plains, as well as truckload and plant support services throughout its service area. As an asset based provider, Colonial's Services include consolidated order selection (bulk picking) and inbound consolidation to outbound cross-dock.

Co-packaging / Re-packing Services

ABW provides co-packaging and re-packing services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging experience, and now primary packaging experience, ABW continues to grow and develop its capabilities, co-packaging or building over 10.5 million cases in 2019. We have experience operating:

- High-capacity, high-speed baggers and cartoners
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays

What does ABW offer that others do not?

- Stability of ownership: same family for over 50 years
- A focus on our core competencies of warehousing, transportation, and co-packaging: not being everything to everybody
- A track record proving we are not interested in second place
- Long term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time





Atlanta Bonded Warehouse Corporation

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Atlantic Container Line

A Grimaldi Group Company



Andrew J. Abbott President & CEO

Cargo capacity for ACL's G4 vessels includes:

- 420 ton quarter ramp enables load and discharge of oversized cargo
- 28,900m2 for high/ heavy roll on/roll off cargo
- 1,300+ vehicle capacity
- 3,800+ TEU cellular container capacity

ACL Featured Services:

- Weekly RORO Service to and from 7 North American and European Ports
- 4 weekly Transatlantic Container Services with Direct Calls at 15 Ports
- Unique ports, directly serving Baltimore, Halifax and Liverpool
- 2 UK port choices: Liverpool and London Gateway
- Fast connections to Ireland and Scotland
- Easy access to interior
 France and Germany
- RORO Service from North America to Asia, Baltic, East & South Africa, Mediterranean, Middle East & South America

Atlantic Container Line 1-800-ACL-1235 www.ACLcargo.com





ACL's new G4 (Generation 4) fleet, the Atlantic Star, Atlantic Sun, Atlantic Sea, Atlantic Sail and Atlantic Sky have been placed in their transatlantic service.

The G4 vessels are the first of their kind vessels and the largest RORO/Containerships (CONRO) ever built. They incorporate an innovative design that increases capacity without significantly changing the dimensions of the vessel. The G4s are bigger, greener and more efficient than their predecessors. The container capacity is more than doubled at 3800 TEUs, plus 28,900 square meters of RORO space and a car capacity of 1300+ vehicles. The RORO ramps are wider and shallower and the RORO decks are higher (up to 7.4 meters) with fewer columns, enabling much easier loading and discharge of oversized cargo. Emissions per TEU are reduced by 65%. The fleet continues to employ cell-guides on deck, a feature that will allow ACL to extend its enviable record. For over fifty years, ACL ships have never lost a container over the side.

The five new G4 vessels dramatically improve ACL's competitiveness on the North Atlantic. The G4s demonstrate to our customers that our Parent Company, the Grimaldi Group, continues to do things differently than all of its competitors. We employ unique ships, go to unique ports and carry cargo that others cannot carry.

The new G4 fleet will enhance our cargo carrying capabilities. Combined with

Grimaldi's ever-expanding service network, the G4s enable ACL to provide even more services as a high quality container and RORO operator for years to come.

Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and vehicles with the world's largest combination RORO/Containerships. The Company's headquarters are in Westfield, New Jersey with offices throughout Europe and North America. ACL offers four transatlantic sailings each week and also handles the Grimaldi Lines' service between the U.S. & West Africa and the Grimaldi EuroMed Service between North America and the Mediterranean. The Company also offers service for oversized cargo from North America to Asia, the Baltic, East and South Africa, the Mediterranean, the Middle East, and South America. ACL is a subsidiary company of the Grimaldi Group of Naples, Italy.



A Grimaldi Group Company

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Bender Group



Steve Reid President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Communicating in a straight line











ounded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has over 70 years of experience in Supply Chain expertise. For almost three quarters of a century, Bender Group has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, Bender Group has continued to expand to over a million square feet with operations in Nevada, Virginia, and California. Bender Group offers a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including domestic brokerage, less-than-truckload, truckload and small parcel services.

Distribution and Omni-channel Fulfillment

Bender Group's chief focus is providing flexible distribution and fulfillment center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including omni-channel fulfillment. With bicoastal fulfillment facilities, Bender Group offers delivery service to 99.6% of the US population within 1-3 days delivery.

Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, or small package carriers or are interested in private fleet conversion, Bender Group

can help you organize and streamline your transportation needs to give you the costeffective, on-time delivery of goods to meet your business needs.

International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the everchanging world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Information Technology

When CIOs are surveyed on what would improve their development or supply chain process, the overwhelming answer is increased visibility throughout their pipeline. Bender Group provides you with state-of-the-art systems, order processing, and communications systems to help you maintain clear visibility of your inventory and transactions from anywhere.

Why Bender Group?

Our company culture fosters proactivity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the everchanging dynamics of a company's supply chain.



Bender Group

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Bronco Warehousing

Who We Are

After spending over three decades working in the freight brokerage industry, the Bronco Warehousing team decided to apply their wealth of experience to the shipping and warehousing industry. Over the course of those 30 years and through Bronco Warehousing today, we remain dedicated to providing exceptional customer service, costeffective warehousing solutions, and high-quality services.



Pronco Warehousing offers a comprehensive range of warehousing services targeted to meet the needs of the cross-border market, including:

- Staging
- Storage
- Pick & Pack Services
- Labeling
- Kitting & Assembly
- FBA (Fulfillment By Amazon) Prep Work
- Customs Clearance
- Reverse Logistics (Returns)
- Shipping

Meeting Your Cross-Border Shipping and Warehousing Needs

Our unique location is a short distance from the United States and Canada border. We are within 500 miles of 40% of the United States population and over 65% of the Canadian population, enabling us to meet your needs with the agility that today's consumers demand.

We utilize a robust warehouse management system to give you unparalleled access to your inventory. Through our innovative customer portal, you can track your inventory, place orders, track shipments, and more with ease. Our depth of experience allows us to simplify your business and streamline your operations.

Why Bronco Warehousing?

- Decrease the time you spend on shipping, storing, and tracking your inventory
- Save money on storage and shipping through our streamlined system designed to reduce cost
- Access cutting-edge shipping solutions and technology to conveniently manage inventory
- Exceptional customer service
- Convenient location near the United States/Canada border

Bronco Warehousing

59 John Glenn Dr. Buffalo, NY 716-427-6626 joseph@ broncowarehousing.com

broncowarehousing.com





Burris Logistics



Donnie Burris CEO

Mission Statement

Our company is founded on deep-rooted values and comprised of four unique brand lines with a mission to be One Partner, Many Solutions. At Burris Logistics, we listen to your challenges to offer compelling and comprehensive solutions. Our doors and minds are always open as we collaborate on your endto-end supply chain management needs.



stablished in 1925, Burris Logistics operates an expanding network of temperature-controlled warehousing and distribution centers from Maine to Florida and as far west as Oklahoma.

This fifth-generation, family-owned enterprise provides leadingedge logistics, transportation, and supply chain solutions, coast to coast, through four distinct Business Units: Burris Custom Distribution, Burris PRW Plus (Temperature-controlled warehousing and Direct to Consumer Fulfillment), Honor Foods (a redistributor of frozen, refrigerated and dry foodservice products), and Trinity Logistics (a global freight solutions provider).

For more information about our trend-setting logistics and deeprooted values® please visit www.burrislogistics.com.

Burris Logistics 501 S.E. 5th Street

Milford, DE 19963

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Corporate Contact Info **Bobby Bailey VP** of Marketing Email: rmbailey@ burrislogistics.com

BurrisLogistics.com One Partner Many Solutions













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C.L. Services

What We Stand For

In 1997, we set out to pave a new name in the transportation game. Our initial goal was to give shippers and carriers a freight brokerage service that uniquely combines the personal attention provided by a smaller brokerage with the technology and capacity of a large-scale freight management company. Today, C.L. Services continues to provide trusted transportation, while developing meaningful relationships with our carriers and customers along the way.











C.L. Services, Inc.

4245 Intl. Pkwy Suite 125 Atlanta, GA 30354 800-533-3922 678-686-0933 (Atlanta) www.clservicesinc.com











t C.L. Services, our experienced logistics team combines technology with dynamic industry knowledge to execute shipping solutions aimed to exceed your expectations. Our logistics professionals work diligently to ensure that your shipment arrives on time, keeping you updated every step of the way.

EXPERIENCE LOGISTICS AS IT SHOULD BE

C. L. Services opened its doors in 1997 with the goal of providing a worldclass logistics service and an unmatched customer service experience, based upon our Prosponsive® Approach. Since then, C.L. Services has continuously developed innovative ways to deliver tailored shipping solutions that combine the personal attention of a small 3PL, with the versatility and capacity of a largescale freight management organization. Today, C.L. Services continues to build on the foundation laid over twenty years ago, offering trusted freight services and innovative solutions, backed by the industry's most dynamic team.

ONE COMPANY TO MEET **ALL YOUR NEEDS**

Trusted by Fortune 500 companies and small businesses alike, C.L. Services' commitment to 24/7/365 customer service and reliability makes us a top choice in the industry. Our innovative training program keeps our employees updated on the latest technology and market trends, helping our team have knowledgeable and informed conversations to help save you time and

money. Our carrier compliance division continually monitors our carrier network to maintain our industry leading standards, allowing us to leverage our 45,000+ strong carrier network and maintain a 95% on-time standard

C.L. Services is a full-service, asset-based 3PL, offering truckload, LTL, refrigerated and dry van, intermodal, cross-docking, container services, trailer pull and more specialized freight services. If you have freight to move, we have the equipment to move it on-time and in budget.

STRESS-FREE LOGISTICS

When you work with C.L. Services, you work with the future of logistics. We quickly evaluate and choose from the best rates, the best carriers, the best pick-up and delivery times, all in one place and on-demand. We book your load with the C.L. Services carrier match program. You will feel confident your freight is in reputable hands every time. We monitor your shipments from pick-up to delivery; we know where it is, shipment status, and when it will be there! We believe in transparent, Prosponsive® Logistics. Your job gets easier when you turn it over to the pros at C.L. Services.

- Full transparency with track and trace 24/7/365
- A select group of consistent people assigned to your account
- Live after-hours communication
- Freight optimization technology
- Expert consulting services
- Expedited & guaranteed shipments

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Capacity LLC



Jeff KaidenChief Executive Officer

Capacity works with brands that need value-added order fulfillment. Our passion for executing to the highest standards of excellence sets us apart from the competition.

We take an engineeringbased approach to problem solving, and see innovation as an everyday resource we always have on hand.

At Capacity, it is always our mission to deliver fulfillment solutions that delight and build trust with brands, consumers, and retailers in our target markets.



North Brunswick, NJ 08902 732-348-7224 inboundlog@ capacityllc.com www.capacityllc.com



apacity fulfills tens of thousands of e-commerce and pick and pack orders daily. We can modify product, create gift sets, replace unit cartons—anything that helps our clients unlock value and delight customers. We enable clients to ship to hundreds of retail trading partners, complying with EDI and other requirements. We are an omnichannel order fulfillment provider, with decades of experience handling higher-value consumer products.

Our engineering, process-based, approach to problem solving and execution is how we deliver exceptional solutions. We design our facilities, processes, and technology with careful attention to each individual client need. Capacity's in-house teams of engineers, programmers, and operations specialists ensure we can respond in real-time to all the challenges that modern fulfillment presents.

We have on-site experts available when clients need to discuss a range of topics, from creative problem solving to supply chain challenges that occur away from our facilities. When our clients want to think creatively to improve product packaging, we are there. We have the experience, vendors, and equipment to make it happen. If our clients just want to connect about another crazy day navigated successfully, we are there. We know just how much energy goes into getting product to the end

consumer. Capacity's culture of excellence is the difference that helps our clients build their brands, giving us a charge that never goes away.

If a project seems out of the ordinary, clients count on Capacity to provide the extraordinary. We do the basics well, but it's the unexpected where we truly excel. That's where we are at our best, and where our clients experience the greatest value. That's the Capacity difference. That's why our clients get what they want, when they want it, the way they want it. That's our idea of 'fulfillment delivered.'

Capacity provides global fulfillment solutions from our locations in New Jersey, California, the United Kingdom and France. Our US locations are close to the major ports of Newark/New York and Los Angeles/Long Beach. Our UK location is close to Gatwick Airport, and in France we are near Lyon. These strategic locations allow for reduced transit times, access to our clients' key markets, and we are always expanding our footprint and our geographic reach.



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Cass Information Systems, Inc.

Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and business intelligence services.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



Cass Information Systems, Inc.

13001 Hollenberg Drive Bridgeton, MO 63044 314-506-5500 Fax: 314-506-5840 www.cassinfo.com





ass is the leading provider of freight audit, payment and business intelligence services, leveraging over 60 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

Solutions

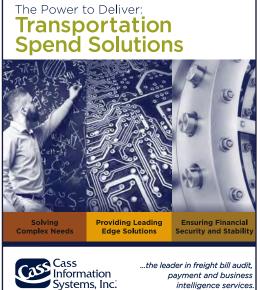
Cass offers solutions in these key areas:

- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures
- Business Intelligence
 - · Standard and Custom Reporting
 - Benchmarking
 - · Web-based reporting and analysis
 - Dashboards
- Carrier services
 - · Freight bill inquiry
 - Exception analysis

Financial Security

Cass Information Systems Inc. is a Financial Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the SOC 1, Type II Auditing Standard Report available to our customers and prospective customers.



Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Global Visibility

Visibility to global transportation spend is essential for effective supply chain management. The single best source for gaining this visibility is a robust, best-practice, global freight audit and payment solution. Our global business intelligence platform provides an integrated, global view for transportation spend, usage, and trend information.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.



CenterPoint



Bob Chapman CEO

CenterPoint is an industrial real estate company made up of dedicated

We're Built to Solve It

thinkers, innovators and leaders with the creativity and know-how to tackle the industry's toughest challenges.

And it's those kinds of problems—the delicate, the complex, the seeminglyimpossible—that we relish most. Because with an agile team, substantial access to capital and industry-leading expertise, those are exactly the kinds of problems we're built to solve.



Corporate Headquarters 1808 Swift Drive Oak Brook, IL 60523 630-586-8000 centerpoint.com







ith a track record of closing the most complex industrial real estate deals ever, you can count on us to deliver forward-thinking solutions for your development, acquisition and management needs.

Leading Expertise

Our wide-ranging expertise enables us to complete complex industrial real estate projects reliably and quickly. Backed by more than three decades of investment. development and management experience. we are an innovator in the investment. development and management of industrial real estate and multimodal transportation infrastructure.

Because we believe that the most efficient approach to shipping and distribution requires thoughtful diversification across multiple modes of transportation. CenterPoint has multifaceted experience in the development and redevelopment of inland and intermodal ports. Combined with our relationships with railways and logistics providers and our expertise in site selection, we're exceptionally equipped to meet the growing demand for transportation and logistics solutions in key markets across the country.

CenterPoint's National Reach

CenterPoint is highly active in the investment, development and management of industrial real estate and multimodal transportation infrastructure in the United

States. We have a growing national platform that targets port and intermodal markets around the country. Whether you are looking to buy, sell, lease or build, our expert team is ready to tackle your supply chain challenges.

Local Market Experts

As a leader in logistics infrastructure and transportation-advantaged properties, CenterPoint has an active presence in strategically located ports and distribution hubs throughout the nation. In each of our markets, we can deliver on your industrial real estate requirements, including traditional build-to-suits, world-class intermodal centers, container storage facilities, truck terminals, state-of-the-art distribution centers, light manufacturing facilities, campus and park development, data centers and more.

We bring localized expertise, broker relationships and community connections to all our key markets. Through our focused industrial real estate activities spanning investment, development and asset management, we help our clients and our partners become more successful maximizing the strategic value of their real estate assets and providing them with more efficient access and proximity to ports, rail terminals, major interstates and population



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CFI



Greg Orr EVP TFI US Truckload

Vision:

Our core purpose is to create an environment where we inspire personal growth; promote service in our community; and provide opportunities for our CFI families.



TRUCKLOAD

Driving together since 1951, CFI is a progressive and stable partner, providing an industry-leading 97% on-time service to our supply chain partners. Beginning with one truck and trailer, CFI grew to become one of the most respected names in trucking. Now 2,000 power units and over 7,000 dry-van trailers strong, the CFI fleet delivers long haul, regional, and dedicated solutions. A TFI International, Inc. company since 2017, CFI exceeds over-the-road expectations in the North American market. To better serve the full customer supply chain in Mexico and Canada, CFI proudly offers CFI Logistica and CFI Logistics. We pick up and deliver safely and on time as promised.

CFI's core values of safety, family, commitment, and teamwork drive the organization's efforts to deliver the highest service possible. On and off the road, CFI family members demonstrate this culture by supporting charitable organizations, advocating for groups in need, and respecting the professionals who have made the trucking industry what it is today. The CFI True to the Troops, She Drives CFI, and the inaugural First Responder wrapped fleet promote the values of equality and respect within the industry. These working tractors demonstrate our commitment to moving the industry forward. An awardwinning carrier in sustainability, culture, and service, CFI is a progressive partner.

CFI LOGISTICA

Established in 1985, CFI Logistica delivers outstanding logistics and cross-border service to and from Mexico. Inbound crossborder goods from Mexico are seamlessly managed and expedited for delivery into distribution centers, where they are staged for order fulfillment and final-mile delivery via an owned intra-Mexico LTL network. Over 90,000 cross-border loads are handled per year with CFI Truckload.

CFI LOGISTICS

CFI Logistics utilizes unique ownedasset capabilities through CFI Truckload and other TFI sister companies to provide complete supply chain solutions across North America. This distinctive carrier base sets CFIL apart from the competition. These close relationships and utilization of carriers recreate the outstanding service CFI provides. CFIL utilizes over 60% of our carrier pool more than 80% of the time; double industry standards. From specialized and heavy haul to project and field delivery, our carriers are ready to meet the challenges that customers face.







CFI customer.assistance@ cfidrive.com 800-641-4747 cfidrive.com









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Cheetah Software Systems, Inc.



Jeff Groenke VP of Sales and Implementation

We call our platform Cheetah LOOP® (Logistics Operations Optimization Platform) and it covers the Logistics space from A to Z, including First Mile, Last Mile, Healthcare, Retail, Courier, Delivery, Freight, Truckload and LTL. 3rd Party Carriers for Hire and Private Fleets.

Our propriety algorithms are designed to both accurately and realistically model your current logistics supply chains using machine learning and AI. Cheetah LOOP® automatically generates alerts when disruptions occur to provide your team with the most relevant information to help resolve problems - including insight into the orders affected, recommendations for best resolution, visibility and potential financial impact.



Cheetah Software Systems, Inc.

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Cheetah LOOP

With Cheetah LOOP®, you can capture and program your detailed business rules into Cheetah's real-time dynamic/ autonomous route optimization engine to produce an optimized daily plan. The plan is then distributed to your drivers and maintained in real time as cancellations, re-schedules, line item updates, delays and live traffic occur. The result being that the driver, dispatch, customer service rep and most importantly your client are all in sync. ETA information and visibility of all the drivers are available in real time all the time. As well, communication and information conveyed between driver, dispatch, customer service and your client are autonomously displayed for the most optimized action to be taken. Having the visibility of correct client data turns hours of planning to minutes, while enhancing your customer's experience.

Cheetah LOOP® can easily manage on-demand same-day orders to be routed and optimized daily. Drivers are assigned new pickups which are added to their existing plan. The entire plan is then automatically re-optimized to its most

efficient form in real time. Autonomous dispatch and auto routing enables dispatchers to manage exceptions with Cheetah LOOP's analytics for decision support and reduces routine manual tasks by as much as 60%-70%.

Cheetah Software Systems

Cheetah LOOP® is the only operations solution that not only plans delivery routes, but also predicts extremely accurate arrival times as it adapts, live and automatically, to changing operational conditions. The Cheetah platform easily integrates with your current customers' enterprise technology platforms and supports a multitude of

We are not just a logistics software building a better way to get around; We are a technology company reformatting the future of mobility with predictive adaptive optimization.



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Your Transportation and Logistics Provider in North America



Keith Reardon Senior Vice President. Consumer Product Supply Chain

"We are well-positioned to serve a growing consumer economy with transportation options that bring more supply chain flexibility to our customers which helps them win in their markets."



is a leader in the North American transportation and supply chain logistics industry — focused on innovation and collaboration. We offer integrated shipping solutions, including intermodal, trucking, freight forwarding, warehousing and distribution. With a rail network of 20,000 miles and 23 strategically located intermodal terminals close to major North American distribution centers — we are well placed to offer easy access to major U.S. markets and all Canadian markets.

CN is an indispensable transportation provider for many key sectors of the North American economy, from grain and forest products to industrial and automotive products - moving raw materials and intermediate and finished goods to markets around the world. By working together with our supply chain partners we make sure our customers get their products to market as efficiently as possible - using innovative solutions that drive sustainability and ensure long term growth. CN is a true backbone of the economy; fostering prosperity in the North American markets we serve and helping our customers win in the global market place.

Whether you're shipping locally across CN's vast North American rail network, or globally through the many port gateways we service on 3 coasts, we connect you with the people that matter most — your customers.

CN

Montreal (Headquarters) 935 de La Gauchetière St. W Montreal, Quebec, Canada H3B 2M9

Sales: 1-888-MOVIN CN www.cn.ca









Continental Expedited Services

Unmatched Urgency

Continental Expedited Services is second to none when it comes to speed. Moving freight anytime, day or night. Right now.





Full Selection of Transportation Tools and Services

CES has all the tools your business needs to move freight quickly and easily.

Air Options

Continental offers a variety of door-todoor air solutions as an indirect air carrier through our network of over 200 airfreight and air charter service providers.

Freight Rescue

Continental will do whatever it takes to get your cargo moving quick. Repackaging, assessment of distressed freight, and warehousing are often part of the recovery effort.

Surface Expedite

CES is your one-call solution for all ground shipments in North America. We provide exclusive use, door-to-door service to all parts of the United States, Canada, and Mexico.

Special Handling

Inside deliveries, temperature-controlled transport, pallet jack services, custom packaging and liftgate services are just a few ways we take care of our customers.

Expedited Service to Mexico

CES has built a reputation as the go-to solution for expediting to Mexico. Like a hot knife through butter, CES cuts through borders quickly and cleanly. Experience and attention to detail is the name of the game.

Continental has hubs in both Monterrey and Querétaro, as well as storage and airfreight capabilities throughout Mexico.

Our 24-hour service center can provide a complete solution to your time-critical needs—within minutes. We also offer intra-Mex and cross-border warehousing.

- Experienced Bilingual Staff 24/7
- Web Tracking & Total Visibility
- EDI Capable
- Hazmat Certified
- Customs Bonded

CES has over 20 years of experience crossing borders. Our priority is to make it as quick and easy for our customers.

Continental Expedited Services

Continental Expedited Services 2718 Union Hall Road

2718 Union Hall Road Clarksville, TN 37040 855-SHIPCES customer.service@ shipces.com continentalexpedited.com





Corporate Traffic Logistics



Corporate Traffic

6500 Bowden Road. Suite 202 Jacksonville, FL 32216

Toledo 904-400-6004 1715 Indian Wood Circle, Suite 230 Maumee, OH 43537

Charlotte 704-944-5855 3800 Arco Corporation Drive, Suite 300 Charlotte, NC 28273

800-787-2334 Fax: 904-727-6804 cti@corporatetraffic.com www.corporatetraffic.com



orporate Traffic Logistics began in the imaginations of three brothers who dreamed of achieving success in the same industry as their father, who ran a trucking company. Chris, Chad, and Craig Cline went on to start Corporate Traffic in 1992 with the goal of creating a worldwide logistics company their father would be proud of. Today, the dream is real—we're still family owned and operated, and we deliver the goods, even when others can't.

We have pioneered a dual-service approach allowing our trucks and logistics services to work in tandem. And we deliver your goods on time, intact and on budget.

Known internationally for a comprehensive range of capabilities, Corporate Traffic has built a reputation for offering a higher level of service, owning the entire logistics process from start to finish.

Our accomplished professionals work with cutting-edge technology to make doing business with Corporate Traffic easy, rewarding and remarkably affordable. We work hard to build strong relationships with our clients, and constantly seek better ways to meet their needs and exceed expectations, whether by full truckload, less-than-truckload, intermodal services or dynamic technology.





















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COSCO SHIPPING Lines (North America) Inc.



OSCO SHIPPING brings the highest quality of ocean cargo transportation services to every corner of the globe, with one of the largest, newest and 'greenest' fleets making frequent and timely calls to the busiest ports worldwide. COSCO SHIPPING delivers your containerized cargo quickly, economically and securely, interfacing with rail, road, barge, air and more, with advanced equipment and technology leading the way to absolute supply chain efficiency. And, there is no other ocean carrier who knows China better.

Your China Partner

With long and detailed experience in moving cargo in and out of the interior of China, COSCO SHIPPING is your guide to selecting the right feeder services, barge, railroad, and trucking companies. With local offices and representatives positioned strategically in all of the manufacturing and production cities across China and Asia, COSCO SHIPPING can save you time, money and paperwork in getting your shipments prepared and on to port locations. COSCO SHIPPING truly is your China partner, with accurate and comprehensive advice available to you by phone, fax, web, and other sources on a real-time, around-the-clock basis. No matter if you are just beginning to trade with China or are an old China hand, COSCO SHIPPING can add value to your supply chain.

COSCO SHIPPING Lines (North America) Inc.

100 Lighting Way Secaucus, NJ 07094 866-830-2550 elines.coscoshipping. com/usa

E-Lines is E-Sweet, Now Includes the New Customer Portal

COSCO SHIPPING provides you with the tools to make the shipping process seamless, easy and efficient. Our new E-Lines web service helps you check routes and rates, collect details and documentation, share data, generate bills of lading, track and/or redirect inbound and outbound shipments, and maintain accurate metrics and reporting. Our E-Lines e-suite saves you time, effort and aggravation, and is backed by a global network of ocean cargo specialists ready 24/7 to assist in any part of the process. See it and try it through the new COSCO SHIPPING Customer Portal at support.cosco-usa.com

The Ocean Alliance

COSCO SHIPPING is part of the Ocean Alliance, the largest operational agreement ever made between shipping companies. With more than 40 maritime services, we will be sharing our fleet with the largest Asian shipping companies. By offering more ports and more direct calls, as well as better transit times, we will provide our customers with unmatched quality services. This new offering is a cornerstone of our strategy as it reinforces our competitiveness and strengthens our position as a key player in the shipping industry.

We Deliver Value

COSCO SHIPPING doesn't just move ocean cargo, we make moving ocean cargo a better part of your bottom line. 50 mainline services, 85 offices in 160 countries serving 1000 ports around the globe all add up to a world-class ocean carrier with worldwide capabilities. Contact COSCO SHIPPING today!



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CT Logistics

Confidence, Trust, Leadership, Traditions since 1923.



Allan J. Miner President

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions.

Our leadership has been earned with over 97 years of client confidence and trust.

ISO 9001:2015 SOCII













CT Logistics

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CONFIDENCE

CT provides more than 97 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an everchanging, global marketplace.

LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes: our TMS software, CTLion[™], our customized freight audit & payment system, AuditPay[™]; our rating and routing program, FreitRater[™], and our exclusive shipper's co-op program, TranSaver[™]. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

CONFIDENCE, TRUST, LEADERSHIP. **TRADITIONS SINCE 1923**

They've become part of an important 97 year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit www.ctlogistics.com for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.



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CTSI-Global

Total Logistics Technology + Intelligence



J. Kenneth Hazen CFO

Founded in 1957, CTSI-Global solves supply chain challenges by transforming logistics data into actionable insights.

Services

- Managed Logistics Services
- Honeybee TMS
- Spend Management
- Strategic Data

In a world of complex supply chain data, go Global.





CTSI-Global

1 South Prescott Memphis, TN 38111 Phone: +1-888-836-5135 solutions@ctsi-global.com ctsi-global.com

Locations: Memphis • Atlanta • India • Ireland • Singapore













Your Global Logistics Ecosystem

CTSI-Global is the largest private freight audit tech provider in the world, processing \$15 billion in transactions every year. Versatile managed logistics services, robust TMS, legendary spend management, and Strategic Data create end-to-end supply chain solutions that fit your business. Our tech solutions automate processes, improve performance, and decrease transportation costs for national, regional, and global shippers.

We care about our clients. We adapt our strategic solutions to your global trade needs, and our dedicated business analysts provide tactical support and all-inclusive business reviews.

Managed Logistics Services

• Experts optimize your logistics strategy while providing full visibility as we navigate the intricacies of your supply chain.

Honeybee TMS

• Comprehensive TMS to plan and execute shipments: Manage orders, optimize loads, select carriers, tender shipments, manifest parcels, track shipments, and manage claims.

Spend Management

• Eliminate payment errors, save time and money, and offload contract management and the most advanced freight audit and payment.

Strategic Data

• Business intelligence dashboards and benchmarking tools empower you to visualize, synthesize, and analyze trends in your shipping data, centralized.

Your business depends on timely, accurate, and complete visibility to execute shipping and manage transportation spend. Invest in CTSI-Global to reduce your costs and stay competitive in the global marketplace.



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CyberLogitec Americas



William Peterson Managing Director

Mission Statement:

CyberLogitec America, Inc. is a division of CyberLogitec, headquartered in Seoul, South Korea. CyberLogitec is committed to providing global, end-to-end, advanced technology solutions and technical consultation to the supply chain and strives to be the number one provider of technologies that lead the way in supply chain automation, communication and collaboration.

CyberLogitec Americas is focused on delivering and supporting logistics technologies to regional freight forwarders, operational solutions to regional shipping lines, and EDI services and support to regional container terminal operators.



vberLogitec empowers the global supply chain with advanced technologies that solve operational challenges and meet industry demands. For more than two decades, CyberLogitec has worked with the largest shipping lines, container terminals, and logistics providers to help them manage end-to-end operations and optimize business processes through modern, flexible, integrated platforms.

Servicing the end-to-end supply chain, from maritime shipping operations, port and terminal operating systems to logistics freight forwarding, CyberLogitec's solutions help industry partners adapt quickly to operational needs by providing actionable visibility. CyberLogitec's advanced algorithms digitize and automate data exchanges to improve customers' overall performance, efficiency, competitiveness, productivity, and service.

The CyberLogitec Americas Support and Services team offers business consulting during the evaluation and implementation processes, utilizing extensive industry expertise. Then they will continue to support the operation long after implementation is completed.

CyberLogitec continues to invest in developing innovative supply chain technology solutions that will improve collaboration, communication, and visibility across the supply chain.



management, visibility for customers, complete management reporting with integrated accounting functionality are OPUS Logistics core competencies. Importing, exporting, bills of lading, sales, and related accounting and reporting procedures can be automated and centralized.

The latest version of OPUS Logistics is an enterprise, cloud-based software-asa-service (SaaS) platform that is easy to access and reduces IT infrastructure costs. Always stay up to date on the latest version and enable your team to access the data and reporting, anytime, anywhere. Maintain data integrity with a single source of truth.

Improving Visibility, Communication, and Collaboration across the logistics supply chain is a central part of the OPUS Logistics system. The SmartLink service platform works with OPUS Logistics to expedite customs clearance and improve collaboration with shipping lines, shippers, and overseas partners, while reducing paperwork and repetitive documentation. Finally, our Visibility Portal enables shippers to have real-time visibility into the location of their cargo.

To learn more and schedule a demo, visit www.cyberlogitec-americas.com.

CyberLogitec

www.cyberlogitec.com





◎ OPUS LOGISTICS by CyberLogitec

OPUS Logistics by CyberLogitec is an integrated logistics platform that manages all freight forwarding processes including sales, accounting, and warehouse inventory. Offering flexibility in operational

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Descartes Systems Group

DESC_RTES

Uniting the People & Technology

That Move the World.



Edward J. RyanChief Executive Officer

Mission Statement

By combining innovative technology, powerful trade intelligence and the reach of our network, Descartes delivers the industry's most complete offering of cloud-based logistics and supply chain managment solutions.

Proven Expertise

With thousands of customers worldwide, Descartes has a proven track record of helping companies drive logistics value by automating processes, enhancing service, improving profitability and ensuring compliance. Descartes' headquarters are in Waterloo, Ontario, Canada and the company has offices and partners around the world.

DESCARTES

Descartes

Sales Inquiries International: 519-746-8110 x 202331 North America:

800-419-8495 x 202331 Email:

info@descartes.com www.descartes.com

Transportation Management

- Shipper TMS
- Real-time Visibility
- Capacity MatchingRetail Distribution
- Parcel Shipping
- Freight Broker TMS
- Dock Scheduling and Yard Management
- Data Analytics for Transportation Management

Routing, Mobile and Telematics

- Route Planning and Optimization
- Dispatching and Tracking
- Mobile Apps
- Telematics and Compliance
- Appointment Scheduling
- Fleet and Driver Performance Management
- Data Analytics for Routing, Mobile & Telematics

B2B Connectivity and Messaging

- Logistics Messaging
 - o Air
 - o Ocean
 - o Road
 - o Express and Postal
- Commercial/B2B Messaging
 - o B2B
 - o Order-to-Cash
 - o Procure-to-Pay
 - o Supplier Compliance
 - o EDI-Managed Services
- Customs Messaging
- o Customs Authority Connectivity
- o Broker Connectivity

Customs and Regulatory Compliance

- Security Filings
 - o North America
 - o EMEA
 - o LatAm
 - o APAC
 - o ROW
- Customs Declarations
 - o Canada
 - o United States
 - o Europe
- Product Classification and Duty Determination

- Denied Party Screening
- Export Compliance
- Other Government/Industry Programs
 - o Partner/Other Government Agencies
 - o Industry Program Support (CSA, C-TPAT, EU Green Lanes)
 - o Ocean Regulatory Services

Broker and Forwarder Enterprise Systems

- Shipment Management
- Customs Compliance
- Accounting and Billing
- Warehousing and PO Management
- Customer Portal
- Classification
- Denied Party Screening
- LSP Lead Generation
- Value-added Services

Global Trade Intelligence

- Product Classification and Duty Determination
- Denied Party Screening
 - o Screening and Sanctions Compliance
 - o Audit and Resolution
 - o Sanctioned Party Content
- Export Compliance
 - o Export Classification
 - o Controlled Technology
 - o Export Automation
- Duty and Tariff Data
- Import & Export Data
- Trade Research

Ecommerce Shipping & Fulfillment

- Ecommerce Connectivity
- Warehouse Management
- Shipping
- Home Delivery

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DF Young



A. Wesley Wyatt *President and CEO*

Mission Statement:

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

DF Young Services

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business

DF Young Inc.



1235 Westlakes Drive Suite 305 Berwyn, PA 19312 Phone: 610-725-4000 Fax: 610-725-0570 www.dfyoung.com

Contact: Steve Giampapa Vice President of Operations 610-725-4000 steve.giampapa@ dfyoung.com DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

Automotive

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully and semi-knocked-down shipments
- Built-up vehicle shipments

Commercial Goods

Full front- and back-end services support multinational manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

Front-End Services:

- Import/Export flow and distribution
- Quality Assurance program

Back-End Services:

- Vendor direct inventory
- Reverse logistics
- Store setup and fixtures

Supply Chain Services:

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

Food/Humanitarian Aid

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. We provide computer recordkeeping, documentation and complete logistics solution.

Foreign Military Service

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

Services include:

- Air and ocean freight shipping and/or charters
- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing

Innovative logistics

solutions designed

for your unique needs.

- Inland freight services
- Repair/return processing
- Materials tracking/tracing

Petrochemical

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

Services include:

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
 - Online reporting
 - General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

Pharmaceutical Sample Distribution

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

Services include:

- PDMA compliance
- Pharma-specific packaging, labeling and transportation
- Convenient, time-specific delivery windows
- Field inventory transfers
- Agent service center providing real-time status updates
- Customized reporting for all service and financial requirements
- Cold chain warehousing and storage

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Distribution Technology



(Left to right): Tom Miralia, President & CEO; Rock Miralia, Principal Founder & Chairman of the Board; Mark Miralia, Vice President

We pride ourselves in offering each customer a unique, unparalleled client experience that sets the industry standard in reliability, accuracy, and dependability. Our goal is to develop robust, long-term relationships with each customer to improve and enhance their businesses processes—ensuring success and exceeding expectations every single day.



Distribution Technology Inc.

1701 Continental Blvd. Charlotte, NC 28273 Phone: 704-587-5587 Fax: 704-587-5591 Email:

rcantelmo@ distributiontechnology.com

DistributionTechnology.com





or over 50 years, Distribution Technology has helped businesses distribute their products globally with exceptional care, accuracy, and efficiency.

Today, a team of 250 dedicated staff utilizes modern technology and processes to help customers control distribution costs, increase speed to market, and make multi-channel shopping experiences more convenient and streamlined for the end user.

With capabilities to store and efficiently deliver retail goods, raw materials, food products, e-commerce, and more in our 1.2 million square ft. collection of distribution centers, we excel in exceptional third-party logistics, warehousing, and transportation across a variety of industries, supporting both B2B and B2C operations.

Channels We Serve

- Mass Retail
- Fast Moving Consumer Goods
- Industrial Materials and Products
- General Merchandise
- Building Materials
- Paper Products
- Specialty Chemicals
- Specialty Grocery, Beverage, Confections

End-to-End Solutions

Warehousing. Our facilities are equipped with temperature-controlled, food-grade, secure storage capacity—including additional storage for chemicals and a designated area for hazardous or flammable materials.

Transportation Management. We take the frustration and hassle out of transportation, and by using our expertise

in freight consolidation, we leverage multi-client volumes to collectively save money—improving efficiency, reducing transportation expense, and creating value that benefits our entire customer base.

Manufacturing Support. We work with manufacturing clients synchronizing the flow of raw materials and work-in-progress to support just-in-time production, along with managing finished goods storage with flexible warehousing at less overhead and capital expense. This ensures you meet your promises to your customers.

Imports. With decades of experience handling imports and exports of products and raw materials, we have the ability to streamline hundreds of container floor loads weekly, allowing you to optimize your own capacity as needed.

Direct Rail Access. Our facilities are strategically located with rail-served direct access to the Norfolk Southern Railroad, giving you the advantage of seamless transloading through our DC from truck to boxcar, boxcar to truck, or to container.



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DLS Worldwide



Tom Griffin

President

DLS WorldwideSimplify Logistics Management with Our Leveraged Platform

DLS Worldwide optimizes your distribution and controls your costs through our spectrum of integrated services, unique sources of capacity, and global, technology-based delivery network.

Rely on DLS Worldwide for:

- Domestic LTL & Truckload
- International Air, LCL and FCL
- Expedited Air or Ground with Same Day, Next Day or Two Day Options
- Parcel Services
- White glove solutions including install & unpack, liftgate delivery and more

RRD Logistics DLS Worldwide

1000 Windham Parkway Bolingbrook, IL 60490 877-744-3818 www.rrd.com/dlsworldwide



DLS Worldwide (DLSW) offers proven efficiency

DLS Worldwide can help optimize your distribution and control costs through a wide spectrum of services, capacity, and technology.

As an experienced shipper, we know the challenges you face day in and day out. We've been there. This makes us uniquely qualified to provide you the logistics services you want and deserve.

Easy-to-use technology

Gain better visibility into every stage of the shipping process — from any device, in real time. From obtaining quotes to managing freight, our proprietary software system — DLSW Connect — is designed with you in mind.

We make connection simple with multiple integration options including single sign-on, EDI, API, as well as plug-ins for major CMS platforms. The DLSW Connect on-boarding process is backed by a fully dedicated team to instill confidence through trusted direction.

From the simplest to the most complex shipments, our technology ensures your shipping experience is seamless, transparent, and hyper-connected.

Experienced Agent Station Network

Our nationwide Agent Station Network is DLSW's strongest asset with more than 140 stations across the U.S. providing 24/7 availability, all staffed with knowledgeable, experienced personnel

Bolstered by solid carrier partnerships and the power of an established Fortune 500 company, we offer the local knowledge, personal attention, and experience you need.

Services for any mode, any size, any time

DLSW's expert staff will match you with the right mode and carrier to deliver your goods where you want, when you want. We offer a variety of services to meet your every shipping need.

For more than 150 years, many of the world's most storied brands have relied on RRD Logistics to connect with their customers. With DLS Worldwide, now you can too.





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DSC Logistics



Ed Bowersox CEO DSC Logistics



GREATER TOGETHER



Sung Yup Suh Deputy CEO DSC Logistics

At DSC Logistics, we combine innovative solutions, collaborative partnerships and high-performance operations to unlock the potential of your supply chain. We've joined with CJ Logistics, The Global SCM Innovator, creating an integrated global network with expanded capabilities.

Integrated Global Solutions

End-to-end visibility across a global network fuels innovation and optimization potential.

TES (Technology, Engineering, Systems & Solutions)

Designing both for today and the supply chain of the future, our solutions feature network simulation, artificial intelligence (AI), automation, big data, internet of things (IoT), advanced material handling equipment, autonomous vehicles, conveyor systems and robotics.

Transportation Solutions

Our expertise and tools help customers explore scenarios, predict events, identify opportunities and optimize networks. Freight forwarding, asset-based and cross border transportation services can be integrated with our managed transportation and warehousing services.

Logistics Center Management

Known for our large-scale, long-term and highperforming warehouse operations, we provide customized logistics centers with a wide range of size and complexity, and have expertise in highly regulated industries and environments.

Supply Chain Packaging Services

Our solutions include in-network co-packing, production lines, repacking, returns and specialized packaging. We help customers preserve resources and protect product by performing packaging services within their own warehouses and networks.

Supply Chain Consulting

We provide a variety of consulting services with expertise in supply chain analytics, network modeling, engineering, technology and operations. Our experience serving leading global companies across a variety of industries enables the insightful advancement of leading practices. Our practitioner advantage ensures feasible, actionable solutions that we stand behind.

Learn more about our strategic solutions and how they can strengthen your supply chain: dsclogistics.com/solutions

JEDSC

DSC Logistics, a CJ Logistics Company DSC provides dynamic supply chain leadership for customers based on collaborative partnerships, innovative solutions and high-performance operations.



The Global SCM Innovator

We have joined with CJ Logistics, accelerating our transformation strategy to deliver customer value in new and expanded ways.

OUR SOLUTIONS

- Integrated Supply Chain Solutions
- Transportation Management
- Supply Chain Packaging Services
- Information Technology
- International Freight Forwarding
- Business Process Integration
- Supply Chain Consulting
- Industry Insights

- TES (Technology, Engineering, Systems & Solutions)
- Logistics Center Management
- Business Intelligence
- Retail Consolidation + Requirements
- Global Supply Chain Network
- Cross-Border Transportation
- Asset-Based Transportation
- Omnichannel

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Dynamic Logistix



Jeff Auslander Chief Executive Officer. Managing Partner

Mission Statement

At Dynamic Logistix we believe that the transportation industry, specifically shippers and carriers, should have access to a 21st Century logistics management solution to help them lower costs, save money and reduce wasted time.

X.TMS Program Portfolio

- 24/7 Visibility
- Carrier Management
- ERP Integration
- Freight Audit & Pay
- Custom Real-Time Dashboards
- Business Intelligence Reporting
- Dedicated Account Management
- Load Optimization
- Claims Management



Save money, save time...

ynamic Logistix specializes in deployment of our Transportation Management System (X.TMS) to create increased visibility, automation, integration, reliability and cost savings to shippers across the continent. We bring turnkey transportation to our clients - we sometimes call it the 'easy button' that saves time and money for the shipper. Our expertise and best-in-class technology bring definition and opportunity to our carriers so they can become part of our partner solution for our shippers.

With experience of over 50 TMS deployments, we don't just know how to create an exceptional experience for our clients - we know how to create that experience quickly and ensure its staying power. Implementation, automation and training of X.TMS with Dynamic Logistix takes on average 8 to 10 weeks in an industry that usually takes 8 to 12 months.

On the carrier capacity side, we have 8.500 contracted carriers and have access. to over 12,000 more. We commit time to get to know our carrier base and work to bring consistent 'core' carriers to each client we serve. Our technology, our culture and our carriers allow us to provide premium solutions for Full Truckload, LTL, Flatbed, Refrigerated and Hazmat loads.

What makes us Dynamic? We believe we have the best and most Dynamic People who use expertise to serve our clients and partners. We never stop developing superior service and technology solutions. Call it an X-Factor, call it Dynamic, call it what you want, just know that you will experience something with Dynamic Logistix that substantially rises above conventional standards of shipping.

Bring your transportation management into the 21st century with Dynamic Logistix.

#82 Fastest Growing Company in America

- Inc. Magazine 2019

Best Place to Work in Kansas City

- Kansas City Business Journal 2019



info@shipdlx.com







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Echo Global Logistics



Doug Waggoner Chairman & CEO

Transportation Simplified

Services Offered:

- Managed Transportation
- Truckload
- Partial Truckload
- LTL
- Intermodal
- Expedited
- Small Parcel
- International Air & Ocean









Echo Global Logistics

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shipping by enabling customers to build loads, store frequently used shipment information, and track shipments in realtime. Shippers can also search, view, and pay all invoices using EchoShip. EchoDrive, Echo's web portal and mobile app for carriers, was built to give carriers the ability to book, manage, and get paid on freight hauled for Echo. EchoDrive also provides carriers real-time access to search, view, and bid on available Echo

dock to dock, and across all major modes, we connect businesses that need to ship their products with carriers who transport goods quickly, securely, and cost-effectively. Echo simplifies the logistics process so our clients can focus on what they do best.

Relationships

Echo has built solid partnerships with over 50,000 carriers, creating a robust network that matches the needs of our shippers with the needs of our carriers. Our capacity and geographic coverage allow us to move 16,000 shipments every single day for our 35,000 clients.

cho Global Logistics (NASDAQ: ECHO)

is a leading provider of technology-

management services. From coast to coast,

enabled transportation and supply chain

Technology

The core of the Echo offering is proprietary technology. Quickly adaptable and highly scalable, our best-in-class technology supports the experienced Echo team in simplifying our clients' transportation and utilizing our carriers' capacity. Through technology, we ensure better data collection and transmission, seamless communication, comprehensive reporting, and real-time visibility. EchoShip, Echo's self-service shipping platform, consolidates and simplifies

Service

freight.

Above all, Echo values exceptional service in every client interaction. Our commitment to excellence and innovation, delivered by the industry's most talented transportation professionals, means we recognize that one solution does not fit all. Echo evaluates each client's transportation needs, discovers efficiencies, and delivers simplified transportation management—all with a relentless focus on execution.





ElectriCities of North Carolina, Inc.



Brenda C. Daniels Manager, Economic Development

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metalworking, plastics-any power-intensive industry is going to find significant advantages here."



Brenda Daniels Manager, Economic Development Ofc: 919-760-6363 Mobile: 919-218-7027

bdaniels@electricities.org











lectriCities is a not-for-profit government service organization representing cities, towns and universities that own electric distribution systems: more than 70 N.C. cities serve 500,000 customers with 1 million customers served in N.C., S.C., and Va.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina. Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications. "They find all the information they need in one place," says Brenda Daniels, the organization's economic development

ElectriCities has recently implemented an enhanced site certification program called Smart Sites. Smart Sites are a slam-dunk choice for companies that are ready to grow now. This designation guarantees that a site has met stringent requirements and is "shovel-ready" for immediate development.

Each Smart Site has municipal electric service, water and sewer access within 500 feet, and is within five miles of an Interstate or Interstate-quality highway. Faster construction, fewer uncertainties and less risk for companies and site selectors alike.

In addition, ElectriCities offers a certified

industrial park that it has dubbed a "Prime Power Park," which offers 12 MW of on-site backup power generation. The park is in the city of Albemarle, located in the Piedmont's lake country. The Albemarle park has direct rail access from Charlotte/Douglas International Airport, clearly qualifying the area as a great rail intermodal site. "If a company has a critical operation that can't risk a power outage, they have a backup available, and don't have to spend the money to purchase a generator," Daniels adds.

The Smart Sites and Prime Power Park, like the rate-lowering services to all ElectriCities' customers, provide ongoing incentives for companies looking for an ideal logistics location.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county and state officials.

And these companies recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers.



The energy behind public power



ELM Global Logistics



Bill ConboyFounder & CEO

The most important characteristic of a 3PL is their dedication to achieving success. For over 35 years ELM Global Logistics emphasizes pride in their work, best in class performance and long term partnership relationships.



PRIDE, PERFORMANCE, PARTNERSHIPS ...





ELM Global Logistics 50 Emjay Blvd. Brentwood, NY 11717 800-736-1771 www.elmlogistics.com







ELM Global Logistics is a full-service, third-party logistics provider that has been tackling unique supply chain challenges for over 35 years. Our personalized approach to all our clients' needs is what sets us apart. We provide innovative logistics solutions while offering cost-effective solutions and speed to market to our customers.

At ELM Global Logistics we offer both shared and dedicated warehousing, packaging and fulfillment services, assembly, consolidation, cross-docking and transportation services. We are the largest in-house, full service rail siding on Long Island that is connected to the freight lines of all major rail carriers. We offer creative solutions that always encompass our customers' needs, rather than trying to fit them into a standard solution.

We service a diverse group of clientele and offer a complete range of services while still offering the flexibility to customize our services to their needs. Offering customers creative solutions, rather than trying to fit them into a basic solution, has always been our strength and belief at ELM Global Logistics. We combine methodical analysis of your material flow via intelligent application of systems designed to reduce and automate every step of the process.

Founded in 1979 by Bill Conboy, ELM Global Logistics operated with just a handful of employees in about 50,000 square feet of warehouse space in Long Island, New York. Over time, ELM Global Logistics has expanded its operations and now occupies more than 1,000,000 square feet throughout the Northeast region. Today, Bill continues to run the operation along with his wife, children, extended family and many dedicated employees which he feels contributes to the success and growth of this truly family-owned business.

ELM Global Logistics offers highly tailored solutions and technology that provides all customers with accurate, real-time information. It's our tightly integrated partnership approach that enables successful execution of complex supply chains within our customer base. We offer a combination of several powerful tools that can help manage your information, inventory, space and time.

Long or short term, we offer you the flexibility to grow your business which allows our customers to focus on their core business.

We put the "P" in 3PL — Pride, Performance and Partnerships... ELM Global Logistics, our 3PL.



Evans Distribution Systems



John A. Evans President

Mission Statement

To be a strategic supply chain partner, admired for our people, passion and innovation.

Nine Point System

- 1. Listen
- 2. Innovate
- 3. Communicate
- 4. Assign Responsibility
- 5. Set Standards
- 6. Document
- 7. Implement
- 8. Monitor
- 9. Review

vans Distribution Systems is a 91-year-old, full-service third-party logistics company located in Detroit, Mich. We operate seven facilities totaling nearly three million square feet. Our transportation operation includes 100 trucks, 150 drivers and 2,500 partner carriers. We operate from our five core business

- Warehousing -Dedicated, contract, bonded and Foreign Trade Zone.
- Fulfillment -Integrations, small parcel volume discounts and real-time reporting.
- Value-added Contract packaging, shrink wrap, kitting and quality inspection.
- Transportation Competitive assetbased and brokerage transportation management solutions.
- Staffing Scalable staffing solution with qualified and vetted employees.

Reputation

Since 1929, we have built a reputation for quality and trust amongst our partners, employees and customers. We go above and beyond to support the local communities that we operate and live in.

Expertise

For 20 years, Evans has been ISO 9001 certified, and we also hold C-TPAT and SmartWay certifications. In addition, one million square feet is classified as Foreign Trade Zone and U.S. Customs Bonded.

Scalability

Our customers experience exponential growth when working with Evans. Through our seven locations, we can adapt to longterm or short-term contracts and shift people based on our customer needs and volume. Our diversified service offerings and staffing solutions allow us flexibility to accommodate shifts in your business.





Technology

Technology is the backbone of the supply chain. With a dedicated IT department, Evans is committed to providing the latest software, hardware and datadriven solutions to our customers. From machine vision/AI automation systems, to warehouse and transportation management software, to RF barcode scanning, EDI/API connectivity, and fulfillment integrationswe use technology to optimize performance. We provide real-time visibility into inventory and shipments to all customers.

Diversification

Evans serves a variety of industries and business models. Customers range from consumer goods, furniture, automotive, food and beverage, chemical, hazmat, raw materials, robotics and more. Our expansion into fulfillment has positioned us as an expert of direct-to-consumer services.

Discover Why It's Easier with Evans

Discover how partnering with Evans Distribution Systems makes things easier for you. We simplify the complex supply chains so that you can do what you do bestmanage and grow your business. Call us and see for yourself at 1-800-OK-EVANS.



Evans Distribution Systems, Inc.

Corporate Headquarters 18765 Seaway Dr. Melvindale, MI 48122 1-800-OK-EVANS sales@evansdist.com www.evansdist.com















Evergreen Line

Mission Statement:

FULL STEAM AHEAD Dedicated to Enriching Your Life

For 50 years and beyond, Evergreen Group has relentlessly explored more possibilities, building a comprehensive network at sea. on land and in the air.

Our pursuit of service excellence leads us to navigate our way to every corner of the world, enriching people's lives and creating a better future.



omposed of the five shipping companies of the Evergreen Group, Evergreen Line is one of the world's largest container carriers, offering a capacity of approximately 1,300,000 TEU. 'Evergreen Line' refers to Evergreen Marine Corp. (Taiwan) Ltd., Italia Marittima S.p.A., Evergreen Marine (UK) Ltd. and Evergreen Marine (Hong Kong) Ltd and Evergreen Marine (Singapore) Pte Ltd. Evergreen Line was established and has grown in response to the requests and expectations of global customers. Its maritime activities contribute more than \$2.7 billion to the US economy.

As part of the East/West Trade OCEAN Alliance, Evergreen has the ability to provide cargo space on 330 vessels to 147 ports with 284 port calls per week. The company's global network offers 316 offices and agents located in 112 countries around the world.

The carrier has been certified by the Customs Trade Partnership Against Terrorism (C-TPAT) since 2002. Since May 2004, all vessels operated by Evergreen are certified by the International Ship and Port Security for compliance. Evergreen's E-Commerce capabilities—considered among the most up-to-date in the industry—have been recognized by numerous groups and have been honored for excellence for four consecutive years by Log-Net, which gathers information from carrier users.

To further enhance service quality and competitiveness, Evergreen maintains its fleet renewal program as it continues to deploy vessels within the most suitable trades. The company has announced plans for fleet deployment that calls for capacity increasing from 2019 levels by more than 30% during the next 4 years, to a total of nearly 1,700,000 TEU. Introducing this additional capacity allows Evergreen to continue the replacement of older tonnage currently in operation, optimizing the efficiency of its operating fleet and enhancing its competitiveness within services. While building and upgrading its fleet, Evergreen Line intends to maintain each of the services it currently operates and will develop within new trades to meet the needs of its worldwide customer base.

Evergreen recognizes its obligation to conduct affairs constructively as a corporate citizen and has established an occupational Safety, Quality and **Environmental Protection Management** System for its container ships and shore-based personnel. The company is committed to being a responsible steward of our surroundings and its S-type Green Ships are outfitted with numerous features specifically designed to protect our environmental treasures. Evergreen Marine Corp. previously raised its first Green Bonds initiative with proceeds specifically earmarked for improving energy efficiencies, preventing and controlling pollution and developing strategies for a sustainable environment worldwide.

Evergreen Shipping Agency (America) Corp., as Agent for **EVERGREEN LINE** One Evertrust Plaza Jersey City, NJ 07302 201-761-3000 www.evergreen-line.com







FIBRA Macquarie Mexico

At a glance

- December 2012 global offering represented the largest North American REIT IPO since 2006.
- Portfolio of 234 industrial and 17 retail/office properties, located in 20 cities across 16 Mexican states. Nine of the retail/ office properties are held through a 50/50 joint venture.
- Recently completed GRESB Assessment.

IBRA Macquarie is a Mexican real estate investment trust, listed on the Mexican stock exchange (Bolsa Mexicana de Valores). It is focused on the acquisition, ownership, leasing and management of industrial, retail and office real estate properties in Mexico.

FIBRA Macquarie was established on December 19, 2012 following a successful Initial Public Offering (IPO). Since then, the firm has been active in growing our portfolio utilizing a disciplined approach.

Opportunity

We believe that FIBRA Macquarie is well-positioned to capitalize on the favorable long-term economic and demographic trends in Mexico. There are six key pillars which allow us to realize this opportunity for customers and investors:

- High quality portfolio in prime industrial and consumer markets
- Scalable internal property administration platform
- Strong track record of disciplined capital deployment
- Consistently strong operational and financial performance
- Flexible balance sheet and strong cash flow that will support future growth
- Experienced management supported by quality institutional platform

Our Team

FIBRA Macquarie is managed by Macquarie México Real Estate Management, which operates within Macquarie Infrastructure and Real Assets (MIRA). MIRA is a division of Macquarie Group and a global alternative asset manager with approximately US\$119 billion in assets under management, as of March 31, 2018, through specialized funds focused on real estate, infrastructure and other real assets.

FIBRA Macquarie is governed by a Technical Committee comprising over 80% independent committee members who have a wide variety of experiences and skills.







Sustainability

We support the communities in which we operate, and our buildings are safe and environmentally friendly. We understand the importance of maintaining a culture of transparency and a corporate governance framework that aligns the management of the business with the interests of customers and investors.

We are fully committed to implementing the best ESG practices by continuing to improve and enhance our internal processes.



FIBRA Macquarie Mexico

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FLS Transportation



John LeachChief Executive Officer





2

Proven Carrier Compliance



Guaranteed Fair Prices

The #1 3PL for Cross-Border Freight

And a perfect choice for your domestic freight too!

At FLS Transportation Services, we care about your freight. It is this mindset that not only sets us apart but has also earned us a place among the Top 50 Freight Brokerage Firms in North America and the distinction as the #1 3PL for cross-border freight. Ever since our humble beginnings in 1987 in Montreal, Canada, our team of logistics experts has been driven by a single shared goal: delivering every load on time, with the least amount of headaches. It's what shippers want. It's what carriers want. And, it's what we want.

In an industry dominated by a lack of differentiation, we strive to be different with our 3x3 support; proven carrier compliance; and fair price guarantee. Our base of 54,000 carriers and 400,000 trucks ensures that we always meet this promise. 32 years, 430 employees, and 18 offices across North America later, we still take great pride in saying: **Every Load Covered. No Sweat.**

If you need freight delivered in North America contact us for a quote today!

FLS Transportation

400 Ste-Croix Avenue Montreal, Quebec Canada, H4N 3L4 www.flstransport.com 855-297-9197 | flstransport.com

Fortigo



George Kontoravdis, Ph.D.

President

Mission

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs, and improve productivity.



ortigo offers one-stop collaborative logistics services to streamline the supply chain. Whether you are sending a letter, box, pallet, or shipping container, Fortigo TMS efficiently manages the ship-to-delivery workflow, reduces operating costs, improves productivity, and enhances collaboration with carriers and vendors, all from a cloud-based system.

For companies seeking to enhance savings, improve

customer satisfaction, and increase profitability, Fortigo automates, optimizes, and audits logistics decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times, and streamlining collaboration with logistics providers.

Contact us at info@fortigo.com to set up a demo and learn more.

Fortigo

8310 N Capital of Texas Hwy Austin, TX 78731 www.fortigo.com info@fortigo.com





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Freight Management, Inc.



Robert Walters President

Mission Statement

We will be the staff our clients require to reach goals and achieve their vision



ver 40 years ago, Freight Management Inc. (FMI) began a revolution in Freight Cost Management and Freight Audit Services, reducing shipping costs for its customers. We were among the first to provide this service from which we derived our name: Freight Management - to save businesses time and money on their total freight operations.

Today, FMI remains one of the industry's most experienced, knowledgeable and capable providers of logistics management, including freight audit and payment services.

We offer flexible. customized client solutions based on the size, budget and goals of your company. In fact, one of our greatest strengths is applying our knowledge to your particular needs. Our competency and creativity in freight management puts us on the leading edge of technology with useful, accessible tools for our clients.

FMI is not carrier-owned.

And, because of our longstanding independence, we're unsurpassed in our ability to develop fresh game plans to adapt rapidly to changes that could impact your business. Being quick on our feet is one of the most potent skills we possess to keep your company ahead of the competition — and, of course, save you money.

Our number one source of business is our outstanding customer satisfaction. With many of our partnerships more than 10 years old, longterm relationships are at the heart of our service philosophy. We service a wide array of well-known clients. And, although we're not limited to working with any particular carriers, we also have longstanding relationships with all wellknown carrier companies.

Looking towards the future, a large percentage of FMI's expenditure goes toward the development of new software and tools that enhance our logistics services and maximize freight program effectiveness. With

feedback from customers and carriers alike, our dedicated Information Technology department continuously improves and delivers innovative logistics solutions for you.

FMI plays an integral role in the development of Electronic Data Interchange systems and Automated Shipment Notifications for supply chain optimization. A few examples of the technological edge available to FMI customers include online pre-rating of shipments, up-to-theminute visibility of product transit and the ability to interface with any shippers' software.

Additionally, our clients receive personalized and confidential website access with a number of online services and benefits. including the ability to rate freight shipments before they leave the dock.



Your Global Logistics Expert

Freight Management, Inc. 2900 E. La Palma Ave

Anaheim, CA 92806 714-632-1440 www.freightmgmt.com









LOGISTICS PLAND

Georgia Ports Authority



Griffith V. Lynch Executive Director

OUR MISSION

The Georgia Ports Authority's mission is to empower entrepreneurs, strengthen industries, sustain communities and fortify families by relentlessly striving to accelerate global commerce.



Phase I of GPA's Mega Rail project set to open

The Port of Savannah is the Southeast's busiest intermodal gateway. However, the Georgia Ports Authority is making a series of infrastructure improvements that set the stage to capture greater market share.

Key to expanding rail service is a project linking Garden City Terminal's two rail yards.

The project, dubbed the Mason Mega Rail Terminal, will allow GPA to build additional 10,000-foot long unit trains on terminal without disrupting nearby traffic.

Phase I of the project will open in the spring of 2020, with full completion expected by the end of the year. The rail expansion will improve efficiency and double terminal rail lift capacity to 2 million TEUs per year. Unit train capacity on terminal will build density into the system, and enable rail providers CSX and Norfolk Southern to deliver faster, more frequent rail service to markets along the Mid-American Arc from Memphis to Chicago and the Ohio Valley.

Bolstering Intermodal Strengths

From ship to shore to on-terminal rail, the speed and efficiency of GPA's intermodal services are unmatched. With the addition of the Mason Mega Rail Terminal, service to Mid-American Arc cities becomes more competitive.

- GPA already features 27 trains per week to and from Mid-American Arc locations. Added capacity will provide new options, delivering reliable, consistent access to the Southeast and Midwest.
- Savannah currently offers the fastest westward transit times in the South Atlantic region, including overnight service to a five-state area - Alabama, Georgia, Florida, North Carolina and South Carolina.
- Port of Savannah customers moving containers by rail enjoy superior speed and reliability, with most cargo moving from vessel to rail within 24 hours.
- Savannah is just over 1,000 miles from Chicago by rail - comparable to other ports that are north of Savannah, but also farther east.
- Savannah rail providers Norfolk Southern and CSX Transportation provide doublestack container trains along the entire route between Savannah and the Midwest.
- Consistent, congestion-free movement from ship to rail cuts expenses and speeds delivery directly to the customer.
- •As the first port of call on many Panama Canal shipping services, the Port of Savannah provides additional assurance of on-time cargo arrival.

Find this and MORE at gaports.com



Chris Logan

Sr. Director, Trade Development, BCO Sales

Georgia Ports Authority

P.O. Box 2406 Savannah, GA 31402 912-963-6995 gaports.com









GlobalTranz



Renee Krug CEO

Freight Driven by Technology

Solutions Offered:

- TMS for shippers, logistics service providers and carriers
- Managed Transportation
- Supply Chain Solutions
- Truckload
- Partial Truckload
- Expedite
- Intermodal
- Air & Ocean
- Small Parcel
- **Project Logistics**
- Mexico Cross-Border





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With additional offices in: Charleston, WV • Chicago, IL Lombard, IL • Milwaukee, WI Minneapolis, MN Monterrey, MX Niles, IL • Prescott Valley, AZ Riverside, CA Salt Lake City, UT













hether you're looking to drive cost savings, simplify your logistics operations, or create competitive advantage from your supply chain, GlobalTranz has the logistics solutions and TMS technology to help your business grow.

GlobalTranz is more than a 3PL. We're a strategic partner providing awardwinning logistics solutions and cloud-based multimodal Transportation Management System (TMS) technology for shippers of all sizes.

Driven by our technology

Built to address realworld logistics challenges, GlobalTranz's TMS powers everything from fast rating, booking and freight management to real-time tracking, freight pay and audit, reporting and business intelligence. Load your own tariffs or use our rates and network of 34,000+ pre-qualified carriers. GlobalTranz's TMS simplifies logistics management, drives automation and delivers end-to-end supply chain visibility.

Powered by our people

Operational efficiency is our prime objective. It doesn't matter if you're an enterprise or small-scale shipper, local or national, first-time customer or longtime client. GlobalTranz will help you find the best solutions for your logistics needs. We'll work as your partner to provide supply chain planning, day-to-day execution and strategic recommendations to reduce your freight costs, improve operational processes and give you a competitive advantage.

GLOBALTRANZ

Freight driven by technology.



GLT Logistics



Federico Restrepo CEO

Enhance the Power of Your Supply Chain

Our coverage network expands throughout the United States, Canada, and Mexico.

OUR SERVICES

- Less than Truckload (ITI)
- Full Truckload (FTL)
- Heavy Hauling
- Container Drayage
- Expedited & Guaranteed
- Intermodal
- Cargo Insurance
- Warehousing and Distribution

GLT Logistics is a complete logistics and transportation provider focused on offering customized solutions to its customers; optimizing their time and costs, enhancing carrier performance, and addressing unexpected logistics situations by delivering services with control, visibility, and flexibility.

We work hard to stand out in the market and to build long-term relationships with our customers, creating custom-made strategies

according to their needs, and offering a wide array of logistics services. With the strategic combination of experienced industry professionals focused on providing real and friendly customer service and hightechnology tools, GLT delivers outstanding solutions that make a distinction in the logistics industry.

The heart of our company's value proposition focuses on being able to supply a successful service and to simplify our customer's job. To make these goals possible, we train our team members at GLT University, where they learn how to think outside the box and to manage each shipping situation creatively. We offer specialized teams focused on verifying each step of the shipping process so that they achieve the best results and a positive impact on our customers.

MODERN TECHNOLOGY

With an integrated and enhanced infrastructure, we offer an easy-to-use online platform for our customers to quote in seconds, dispatch and track loads, and have access to their reports, all in a consolidated environment. With these high-technology tools, we also offer the alternative of tailored, scalable, and customizable connectivity, including the ability to connect to other platforms through APIs. This contributes to customer efficiency and makes it even easier to access our logistics solutions with one click.

We're also working to enhance and provide even better customer service and process response time through artificial







intelligence in order to boost our efficiency without losing the personal touch that characterizes our company.

MORE HUMAN AND FRIENDLY SERVICE

At GLT, you'll never talk to a robot. Instead, a live and friendly expert will be standing by to answer all of your questions.

We've created specialized teams to support you all along the way. With GLT, you'll experience peace of mind.

GLT UNIVERSITY

Understanding how the industry works gives us the ability to provide tailored solutions to our customers.

We do our best to provide our customers with reliable, friendly, and knowledgeable customer service. To make this happen, we train our team members at a University we've created called GLT University focused on teaching our staff how to offer excellent customer service, how to resolve difficult situations with creativity by thinking outside the box, and to innovatively manage each logistics situation. This training program will give our team members the information and the competencies they need to successfully engage with our GLT customers.

Learn more about our company here: www.shipwithglt.com



GLT Logistics Miami. Florida 305-938-0700 info@shipwithglt.com www.shipwithglt.com











Holman Logistics



Brien Downie

President

Extraordinary Service for Over a Century

Our Core Purpose

Established in 1864, Holman exists to envision and bring into reality new concepts and ideas that help businesses operate more efficiently and cost effectively in order to improve the lives of people everywhere.

We strive every day to live by our Core Values:

- Safety Focus
- Be Better
- Show Respect
- Serve Others
- Extraordinary Service



Holman Logistics

22430 76th Ave. S. Kent, WA 98032 253-872-7140 Holmanusa.com





ith headquarters in the Pacific Northwest and operations across the U.S., we provide public and contract warehousing, manufacturing logistics, plant support, transportation, shuttle, collaborative logistics, and e-commerce order-fulfillment services.

We Are Experts in Partnering with Manufacturing Operations

We perform manufacturing logistics for both consumer package goods and durable goods clients, managing raw material inventories, material usage planning and delivery, quality control, lot control, and facilities maintenance.

We Provide a Broad Array of Ground Transportation Services

Our transportation services vary from truckload and LTL deliveries to spotting and shuttle services. Holman regularly pools LTL deliveries across customers to realize transportation savings.

We Have Experience in Your Industry

We serve a wide variety of industries, including CPG, paper products, beverages, food packaging, pet foods, electronics, home appliances, heavy equipment, and raw materials, among others.

We Create Lasting Relationships with Our Customers

As a privately-held company, we are not subject to shareholder requirements and quarter-by-quarter market results. This affords us the ability to both believe in and create lifetime relationships. We choose to invest in our people, in our processes, and in our clients.

Your Search for the Perfect Partner Is

The average length of our strategic customer relationships is over 34 years! We keep that business by providing extraordinary service. We know that your supply chain must add value to your product and to your customer's experience. If we do our job well, we'll help to ensure that your customers will build lifetime relationships with your business as well.





Hoosier Energy



Harold Gutzwiller

Manager of

Key Accounts and

Economic Development

Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.





oosier Energy is a non-profit generation and transmission cooperative (G&T) that provides wholesale power and services to 18 member distribution cooperatives.

Collectively, member cooperatives operate and maintain more than 36,000 miles of distribution lines and provide electric service to nearly 300,000 consumers or about 650,000 people in 59 counties in southern Indiana and southeastern Illinois.

Hoosier Energy's "all-of-the-above" power supply includes 2,000 megawatts of generation that includes coal, natural gas, renewable energy and power purchase contracts. Taken together, these resources provide the best balance of affordability, reliability and sustainability to meet member needs.

The G&T's interconnected transmission network includes nearly 1,700 miles of high-voltage power lines, 25 transmission stations and about 300 delivery points.

In addition, Hoosier Energy provides training, key accounts, marketing, communications and technical services to its member cooperatives. Hoosier Energy and its members are cooperative businesses that provide reliable, affordable electric power and carry on a long-standing commitment to improve the quality of life in our communities.

Our Commitment to Economic Development

Through Hoosier Energy's 2019 efforts, an estimated 2,500 new jobs and \$485M in capital investment was created in member territories. Because of this dedication and contribution to our counties' economic growth, the Hoosier Energy Economic

Development program continues to be one of the Midwest's leading economic development organizations.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive economic development services throughout our service territory. Some of these services include:

- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance

Our Commitment to Quality, Reliability

To help ensure a consistently reliable power supply, Hoosier Energy's power delivery system is connected to the regional power grid and interconnected with other utilities. As well, the power supply cooperative is a founding member of the Indianapolis-based Midcontinent Independent System Operator (MISO), which manages power flow, transmission reliability and power marketing throughout a 15-state region and parts of Canada.

The power supply cooperative has been recognized nationally for its environmental stewardship and education programs, including an education center, free electronic lending library for educators, and community watershed conservation efforts.

Each of the power supply cooperative's members elects a representative to the Hoosier Energy Board of Directors, which develops policies and reviews the co-op's operations. The chief executive officer and his staff carry out day-to-day management of the organization, directing a work force of more than 440 employees.



Hoosier Energy

P.O. Box 908 Bloomington, IN 47402 Direct: 812-876-0294 Hoosiersites.com





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Hub Group



David P. Yeager Chairman & CEO



Phil YeagerPresident & COO









Hub Group

2000 Clearwater Drive Oak Brook, IL 60523 800-377-5833 info@hubgroup.com www.hubgroup.com



At Hub Group, we're more than transportation managers. We're a world-class supply chain solutions provider that offers multi-modal transportation services throughout North America. Our more than 5,000 employees deliver innovative, customer-focused solutions and industry-leading service to help customers better control supply chains and their costs.

Intermodal

Our flexible intermodal fleet combines 38,000 of our own 53-foot containers with access to 95,000 rail-owned containers to deliver effective solutions across North America. Supported by more than 2,500 drivers and strong carrier relationships, your shipments will benefit from top quality execution from door to door.

Brokerage

Harness our buying power with top carriers throughout North America to craft truly tailored truckload and less-than-truckload solutions. A unique mix of national and regional providers will deliver customized services that include committed capacity, project management, transactional capacity and expedite, each scalable to your specific need and supported by specialized equipment capabilities.

Dedicated

Our dedicated solution is built on years of award-winning expertise with customers across every vertical, with 3,000+ drivers and 5,500+ trailers operating coast to coast. Our solutions are focused on safety and efficiency, crafted to enhance service while reducing costs in key locations across your supply chain.

Logistics

Hub Group brings years of award-winning transportation solutions to generate efficiency and value throughout your supply chain. Our custom solutions utilize a multimodal approach backed by integrated technology and modeling to continually strive for meaningful savings. With Account Management resources and continuous improvement initiatives coupled with comprehensive business intelligence, your business will benefit from streamlined management and optimum visibility.

Consolidation and Warehousing

Ask about our retail freight consolidation programs and warehousing services optimized by proprietary technology. With critical mass at strategic cross-dock locations, your business will benefit from increased performance and reduced costs, while meeting the industry's top retailers' rigorous service standards.



Infor



Rod Johnson Head of the Americas and GM

Vision/Mission Statement Infor's vision is to deliver best-of-breed supply solutions in the cloud and provide our customers with the deep industry functionality and scientific insight they need to manage complex, global supply chains. We deliver beautiful applications designed to optimize your end-to-end supply chain from source to deliver. We have a passion for customer success, and we pledge to be responsive, follow through on promises, reject mediocrity, be accessible, and communicate proactively.



Infor 641 6th Ave. New York, NY 10011 infor.com/scm





15%
reduction of in-transit inventory at \$55B industrial machinery manufacturer

growth without adding resources in Accounts Payable at \$2.5B sporting goods brand

nfor is a global leader in cloud software products and combines best-in-class solutions to optimize your end-to-end supply chain and collaborate more effectively with customers, partners, and suppliers. With analytics at the core, gain greater visibility into your supply chain to optimize resources and labor, improve inventory and shipping accuracy, deliver the perfect order, and respond faster to customer opportunities and market fluctuations.

Infor CloudSuite Supply Chain Planning

Infor CloudSuite™ Supply Chain Planning (SCP) balances supply and demand through modular applications to tackle key areas of complexity—all while making use of a shared, powerful, end-to-end platform. The integrated planning platform uses complex algorithms, optimization techniques, and heuristics to derive plans from the strategic utilization of assets to tactical responses to unexpected market shifts. In-memory processing and a cloud-native architecture enables network-wide optimization and collaboration.

Infor Nexus (Global Trade Management and Supply Chain Visibility)

As the world's only single-instance business network, Infor Nexus provides end-to-end supply chain orchestration through a solution designed for the enterprise-level organizations across several specialized industries. Infor Nexus provides predictive intelligence which allows companies to proactively rearrange resource and labor utilization, inventory and shipping operations, and respond to

fluctuations in the market. Infor Nexus builds communication by eliminating silos internally, as well as with suppliers, partners, and customers.

Infor Nexus Financial Supply Chain Management

Infor Nexus Financial Supply Chain Management connects all parties, documents, and systems in an automated ecosystem, allowing for exceptions management and N-way matching that not only digitize invoices, settlements. and supply chain financing, but enable strategic programs to improve working capital and assure supply. By connecting the entire supply chain on a single endto-end networked-platform, retailers and manufacturers create streamlined, more compliant transactions. This opens the door for innovation around supply chain finance and dynamic discounting, deductions management, and trading company models and first sale automation.

Infor CloudSuite WMS

Infor CloudSuite WMS is an advanced warehouse management system combining core warehouse functionality with labor management, task management, wave management, 3PL management, and more on one highly configurable, scalable database. The contemporary user interface, combined with an open API framework, enables advanced features such as Web RF, 3D visual warehousing, and voice processing, allowing you to manage multiple channels (B2B/B2C) from a single warehouse.

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Intelligent Audit



Hannah Testani Chief Operating Officer

Mission Statement Intelligent Audit aspires to help shippers reduce spend and ship smarter by leveraging the industry's leading audit and business intelligence platform.

The Missing Link in Your Supply Chain.

ntelligent Audit is the technology leader in parcel and freight audit, business intelligence, and transportation spend optimization.

IA's proprietary technology, paired with a team of strategic account managers, helps some of the largest and most complex global shippers analyze, benchmark, optimize, and gain critical insights into their global transportation network. With bestin-class audit and reporting technology, clients can leverage their data to reduce costs, enhance real-time visibility, and improve end-customer experience.

With more than 2,500 clients representing over \$12 billion in annual transportation spend, Intelligent Audit prides itself on providing customers with the tools and insights to help them ship smarter. Intelligent Audit's services include:

1. Freight Audit and Recovery

Systematic audit across all modes and regions with more than 150 audit touch points and a true contractual audit. Proprietary technology automates issue identification, claims submission, and recovery.

2. Business Intelligence and Analytics

Achieve real-time visibility to all global transportation activity in IA's proprietary cloud-based reporting portal. Leverage normalized data to track performance. identify inefficiencies, and prescribe solutions.

3. Spend Optimization

Determine optimal carrier/service mix based on business objectives. Utilize 'big data' to benchmark against like-shippers. Develop roadmap for network optimization strategies, such as zone skipping, footprint redistribution, or omni-channel fulfillment.

4. Financial Reporting

Manage complex GL coding and cost allocation by geography, business unit even SKU. Provide detailed accruals to track all unbilled carrier activity. Model landed costs and compare to budget forecasts.

5. Bank-backed Freight Payment

Streamline carrier payment processes to remove the administrative burden of remittance to numerous counterparties with the security and backing of Triumph Bancorp, Inc. (Nasdaq: TBK), a publicly traded financial institution and leader in carrier payment technology and supply chain financing.

6. Proactive Advisory Services

Dedicated strategic account advisors proactively analyze your data, identify issues, uncover opportunities for savings, and act as an extension of your team to help you implement industry best practices.

O INTELLIGENT AUDIT

IA Headquarters 365 West Passaic Street Fourth Floor Rochelle Park, NJ 07662

Phone: 201-880-1110 Fax: 201-809-2616







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Jacksonville Port Authority (JAXPORT)



Eric GreenChief Executive Officer

Mission Statement Creating jobs and opportunity by offering the most competitive environment for the movement of cargo and people.



ptimize your supply chain through JAXPORT and reach 140 ports around the world.

MORE OPTIONS

The Jacksonville Port Authority (JAXPORT) offers ocean carrier services from all major regions of the world, including regular container service connecting Jacksonville, Florida with ports in Asia, South America, the Caribbean and Central America, as well as customized container freight shipments and transshipment options to/from Europe and Africa.

With JAXPORT's prominence as a Roll-On/Roll-Off (RoRo) center, you have several services to manage your customers' vehicle supply chains. Whether shipping automobiles, heavy equipment, yachts and boats, machinery or other rolling stock, you'll have your choice of major RoRo carriers to link with all corners of the globe.

CLOSER TO MARKET

Jacksonville's strategic location allows shippers to reach a market of more than 70 million U.S. consumers within a day's drive. JAXPORT's intermodal network helps you connect to the consumer base regionally as well as to markets throughout the Southeastern U.S., Mississippi and Ohio River Valleys, and Midwest.

SUPERIOR LOGISTICS

JAXPORT terminals integrate seamlessly with three U.S. interstates, on-dock rail, 40 daily trains and more than 100 trucking and drayage firms. The port's equal balance of imports and exports provides backhaul opportunities, maximizing transportation savings.

A recent survey of shippers ranked JAXPORT the No. 1 port in the U.S. for customer service and performance excellence, and the port was recognized in December 2019 as the second most improved container port in North America for overall productivity.

THE JACKSONVILLE ADVANTAGE

Northeast Florida features 138 million square feet of warehousing and distribution space, a labor force of 845,000+ workers, and streamlined clearances via Foreign Trade Zone No. 64.

With your choice of intermodal services, dozens of ocean carriers, a growing consumer base and an outstanding highway and rail network — you'll find Jacksonville offers a transportation combination simply unmatched in the Southeastern United States

Contact our JAXPORT team at 800-874-8050 or JAXPORT.com/cargo to learn how you can seamlessly connect your cargo with your customers today.



JAXPORT

2831 Talleyrand Ave. Jacksonville, FL 32206 800-874-8050 info@jaxport.com www.jaxport.com

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Kenco



Denis ReillyPresident & CEO

"What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you."

- Customer Testimonial









Kenco

2001 Riverside Drive Chattanooga, TN 37406 Toll Free: 1-800-758-3289 kencogroup.com





strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. We are committed to charting a new path in the 3PL industry, offering our customers best-in-class solutions. With the

customers best-in-class solutions. With the scale and capabilities of a large corporation, Kenco also has the entrepreneurial agility and individual focus that empower our people and our customers to achieve long-term success.

We engineer creative solutions that provide tangible value with the highest level of quality, service, and continuous improvement in the following areas:

Distribution and Fulfillment

Kenco operates over 28 million square feet of warehouse space across North America. We perform services that go far beyond the receiving and storage of freight. Some of these value-added services include: network optimization, sequencing, raw materials management, product testing, vendor-managed inventory, and regulated pharmaceutical destruction. Kenco's technology solutions bring agility and flexibility to our customers. We offer the combination of several powerful tools to help you manage your information, workforce, inventory, space, and time.

Transportation Management

Companies rely on Kenco for innovative solutions to lower transportation costs, improve customer service, and reduce order cycle times. Our experts focus on your transportation needs so you can focus on your company's core competency. Kenco offers full-service transportation solutions, which include dedicated fleet management,



freight management, transportation brokerage, over the road transportation, and transportation management systems.

Material Handling Solutions

Kenco has been providing material handling equipment (MHE) and maintenance services for over 50 years. In addition to regional forklift dealerships, Kenco has the ability to provide on-site technicians that perform preventative maintenance and repairs. This service can substantially reduce equipment downtime and maintenance costs. We also offer a fleet strategy service that tracks and reports MHE data to allow management to make more informed equipment decisions.

Supply Chain Solutions

Kenco offers a combination of technology, operational expertise and logistics engineering to develop, execute and operate solutions that empower customers to achieve real-world results across even the most complex supply chains. Kenco is a nationally recognized leader in innovation, being one of the first and select few 3PLs to establish a dedicated Innovation Lab designed to test new and emerging technologies in a real-world warehouse setting.

Through our Women's Business Enterprise National Council (WBENC) certification, Kenco fulfills a unique market niche by offering high-quality and comprehensive services on a large scale while allowing customers to meet supplier diversity goals.



LOGISTICS PLA

Kuebix



Dan Clark Founder and President

Kuebix Mission

Kuebix was founded in 2008 with the mission of leveraging the latest cloud technology to build a transportation management system (TMS) with Freight Intelligence that enables companies to capitalize on supply chain opportunities through visibility, control and the use of predictive analytics. That vision was realized when the Kuebix team of freight and technology experts launched Kuebix TMS, a next generation SaaS TMS that is changing how businesses of all sizes purchase freight.

Products/Services

- Kuebix TMS (Shipper, Business Pro, Enterprise)
- Premier Applications
- Integrations
- Managed Services

Thinking of Implementing a TMS? Download our "TMS Buyer's Kit" for resources to help you find the right TMS for your needs.

Kuebix

5 Mill & Main Place Maynard, MA 01754 978-298-2100 www.kuebix.com









uebix provides a transportation management system (TMS) that powers North America's largest shipping community. Kuebix is transforming the transportation industry with a common TMS platform for shippers, carriers and intermediaries that enables new levels of visibility and efficiency for the entire market.

By connecting all logistics stakeholders on a single platform, shippers gain unprecedented access to available capacity and competitive pricing, while brokers and carriers increase their business and gain superior asset utilization. In addition to connecting directly with carriers for all their contracted rates, Kuebix users can leverage Community Load Match, Kuebix's built-in truckload spot marketplace, to fill assets or find capacity without leaving the technology they use to manage daily operations.

Kuebix offers an array of integrations to help businesses connect internal and external technologies to completely manage their logistics operation within a single pane of glass. Popular among these are ERP integrations, like those with NetSuite and Microsoft Dynamics, which automatically populate order information from the ERP to Kuebix and vice versa. This greatly reduces human error, speeds up order creation and booking, and helps companies position themselves to make

more strategic decisions. API integrations with Kuebix allow organizations to connect their e-commerce or quoting platforms. These integrations enable the shipper to leverage the power of the Kuebix rating, booking, scheduling and tracking engines in a single system, providing enhanced customer service.

As a modular, cloud-based solution, Kuebix can seamlessly scale to meet the needs of supply chains of every size and level of complexity. This ensures a diverse network of supply chain stakeholders power Kuebix's shipping community, resulting in superior collaboration opportunities. Kuebix offers rapid onboarding and optimal return on investment.

Connectivity, collaboration and visibility define Kuebix TMS. All Kuebix userswhether they are shippers, carriers, brokers, freight forwarders or intermediaries—can realize increased efficiency through the use of Kuebix TMS. When all supply chain players connect and collaborate, everyone wins.



Landstar System, Inc.



Jim Gattoni President & CEO











THE LANDSTAR **ADVANTAGE**

recognized industry leader, Landstar provides safe, secure, reliable transportation services delivered by our unique network of independent agents and capacity providers. Landstar customers enjoy personalized service at the local level with the global reach and resources of a multibillion-dollar company.

Safe, Reliable Capacity at a **Cost-Effective Price**

- One of the industry's largest van and platform selections with over 68,000 truck capacity providers under contract
- Expedited cargo vans, straight trucks and tractor-trailers
- 16,000 pieces of trailing equipment
- Access to 1,300 stepdecks, 1,100 flatbed
- Drop and hook services
- Specialty trailers ranging from beam,

blade and Schnabels to double drop, stretch and multi-axles

Global Air & Ocean Freight Forwarding Services

- Import/export at major ports
- Air express, air cargo and air charter
- Licensed NVOCC
- Full & less-than-container loads, plus over-dimensional breakbulk

Rail Intermodal

- Boxcar, bulk, flatcar and tank capacity
- Contracts with major rail and stack train operators
- Service into Canada and Mexico



Landstar System, Inc.

13410 Sutton Park Dr. South Jacksonville, FL 32224 877-696-4507 Solutions@landstar.com www.landstar.com







LFS



Andres Lopera

We are driven by the desire to make a lasting impact on your business, by helping you reach your goals and overcome the challenges you may face along the way while shipping all types of freight.



ere at LFS, we understand the difference between being a supplier and becoming a strategic partner.

We are a transportation management company that operates in North America. Our goal is to not only meet but exceed our customers' needs through excellent service experience, innovative solutions and highly competitive rates.

We are focused on assisting shippers, exporters, importers, cargo agents and individuals all over the world, by providing the best possible service, paired with state-of-the-art solutions and highly competitive rates.

HANDLED BY HUMANS

Brilliant ideas have the power to move the world. We believe our expertise and knowledge are the power behind our most important asset: great human beings. LFS teamwork has become a trademark that allows us to ensure it is more than just business... it's humans interacting with humans, providing you value and unmatched support in every transaction.

DRIVEN BY TECHNOLOGY

Amidst an ever-moving industry, digitization turns into a first-hand tool aimed at providing our customers visibility and traceability at the reach of their hand. LFS balances the sharpness of technology with the thorough understanding of the supply chain, offering countless possibilities at any stage of the logistics and ground transportation process.

DARE TO DIFFER

Isn't it amazing that the same company can help you haul from the smallest box to the biggest load? LFS has built strong and lasting relationships with top trucking carriers, airlines, intermodal carriers, container yards, railroad companies and many other key players in the supply chain across the U.S., Canada and Mexico, everything happening as you earn miles from our LFSrewards program. As easy as it gets, all your needs in a one-stop shop!

YOU NAME IT, WE HANDLE IT

Service has to be great. Versatility is a must. Period. LFS is strongly committed to delivering timely, personalized service to every customer, as a guarantee of the company's adaptability to special requirements and challenges. We believe attention to detail and tailor-made solutions can turn your strategies into meaningful business success.



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Logistical Labs



Jonathan Evans *Director of Client Solutions*

Collect. Analyze. Take Action.

Our integrated suite of logistics and transportation software products helps you save time, control costs, strengthen margin, and manage your business more confidently.

ogistical Labs builds technology for collecting, analyzing, and deploying big data in the supply chain. With their suite of analytics products users can make better informed pricing and quoting decisions through datadriven insights and social collaboration. Open API access allows users to easily integrate products into their existing business applications for improved process efficiency. Logistical Labs

was named a Top 100 Logistics IT Provider by *Inbound Logistics* in 2018 and 2019. To learn more, visit www.logisticallabs.com.

LoadDex: All Rates, All Modes, One Search

Logistical Labs' pricing platform, LoadDex, drastically simplifies pricing and carrier selection across all modes. With a single search, users can compare thousands of rates from all types of transportation providers at once.

BidDex: Host Bids & Manage Your Carrier Network

Logistical Labs' carrier sourcing platform, BidDex, makes RFP management easy by letting users send and receive bids, analyze pricing data, and manage awards in one place.

The BidDex Bid Tracker allows you to source carriers on a load-by-load basis through your own private network. Simply submit a load and let your carriers send their bids. You can then track sourced carriers as they respond and accept or deny their offers from a single screen.

RailDex: Intermodal Pricing Platform

Shippers and logistics providers want a simple platform for intermodal pricing. RailDex connects your ramp service with



your drayage rates so you can offer a comprehensive door-to-door solution with minimal effort and reach new industry verticals that wouldn't otherwise be accessible.

HeavyCarts: Technology for Shipping Heavy or Large E-Commerce Products

Logistical Labs helps shippers get e-commerce products to their customers by connecting them with all types of carriers parcel, non-parcel, less-than-truckload, truckload, brokerage, and more—to find the most competitive shipping rate at the point of sale.

API Connectivity

Integrate our products with your existing business systems and logistics tools through SQL, FTP, API, screen scrape, or iFrame products we're already integrating with.

Logistical Labs 640 N. LaSalle, Suite 555 Chicago, IL 60654 312-999-9762 info@logisticallabs.com www.logisticallabs.com





Lynden



Jim Jansen Chairman

At Lynden, our job is to deliver innovative transportation solutions to our customers.

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do. Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.











Lynden

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ver land, on the water, in the air—or in any combination—Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail, seafood and manufacturing.

Lynden is a family of transportation companies with the combined capabilities of truckload and less-than-truckload transportation, scheduled and charter barges, intermodal bulk chemical hauls, scheduled and chartered air freighters, domestic and international forwarding and customs services, sanitary bulk commodities hauling, and multi-modal logistics.

The Lynden family of companies delivers a completely integrated freight

transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

Lynden was founded on principles of integrity and quality. Its environmental commitment is based on a commonsense desire to be efficient and to do things right. Its culture of innovation and efficiency is completely in harmony with its commitment to protect the environment. Lynden's people, equipment, processes and technology are focused on the efficient use of resources and sustainable operations.

Proudly serving Alaska for more than 65 years.





Mainfreight



John Hepworth CEO

"Across Mainfreight's global network our customer sits at the very center of our business. Striving to consistently improve our quality and service, we believe the best people to make decisions are those right on the spot. Every one of us has the autonomy to think like we own the business and make educated decisions quickly. Through being closer to our customers both geographically and in our decision making, we become a faster and more valuable business. Autonomous decisionmaking also creates a generation of decisive future leaders with a hands-on understanding of both our business and those of our customers."



1450 Glenn Curtiss St. Carson, CA 90746 800-283-8888 www.mainfreightusa.com











ith a global footprint of over 260 branches in 24 countries, our extensive network looks to offer customized supply chain solutions for our customers. We aim to delight our customers by building strong partnerships and an understanding of their unique needs.

Backed by world-class technologies, our global business is built on two unshakable beliefs that we live by on any given day:

- The only way to keep ahead of our competitors is by the superior performance of our people
- The only measure of superior performance is how the customer perceives it

Transport

Whether you're sending goods next door, across the country or transborder to our neighbors, Mainfreight's comprehensive network lets us find the best match for time, cost and performance to meet your needs, by road, rail, sea or air. As a SmartWay Certified Carrier, we control your freight from door to door, ensuring a constantly high standard of service while being responsible to our environment. The EPA has recognized our dedicated linehaul and extensive branch network for its commitment to deliver to destinations in the US, Canada & Mexico utilizing commercially available fuel saving strategies and emission reduction technologies to help protect the communities we service today and improve air quality for future generations.

Air & Ocean

As an IATA-accredited cargo agent, Mainfreight Air and Ocean offer a total international shipping import and export service via sea or air and a full documentation service for customs clearance including MPI Biosecurity. Worldwide freight is made simple with our cost-effective core services and specialist teams providing quality service, superior information and a custom-made solution giving you the reach to take your business to the world.

Warehousing

Mainfreight Warehousing provides specialist warehousing and omni-channel distribution solutions across all industry sectors and commodities. Whether you have one pallet or thousands of pallets, Mainfreight provides an integrated supply chain logistics solution for you. We have built a regional warehousing solution that optimizes end customer distribution across the U.S. including multi-site solutions with the focus on finding the best answer for the challenges of our customers.



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Mallory Alexander International Logistics



W. Neely Mallory III President

allory Alexander International Logistics is a leading third-party logistics provider. We support manufacturers, retailers and other suppliers in the storage and shipment of their valuable cargo, and we do it with confidence-on time, with care, everywhere. We recognize the invaluable role our customers play in the international economy and in lives around the world.

We navigate the complex logistics landscape and build safeguards into our processes, ensuring accuracy and providing our customers peace of mind. We create reliable yet nimble systems to meet our customers' dynamic needs, at every touch point, every time.

Your biggest challenges are met with creativity and supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure company, Mallory Alexander has the stability and commitment to develop longterm relationships in global commerce.

Rely on Mallory Alexander for superior supply chain performance around the world.





Mallory Alexander International Logistics

4294 Swinnea Road Memphis, TN 38118 Tel: 1-800-257-8464 Fax: 1-901-370-4288 info@mallorygroup.com www.mallorygroup.com











Mallory Alexander works to establish partnerships with our customers to develop customized business solutions that fit their particular needs, while ensuring that their corporate goals are met. Combining best in class operating procedures and systems with a comprehensive network of agents and service providers allows customers to maximize the value of their supply chain spend.

At Mallory Alexander, we align our objectives with our customers' objectives. As a solution provider first, we are not bound to a limited group of suppliers or services officers. Offering value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguishes us from other third party logistics providers.

Expertise

For more than 94 years, Mallory Alexander has been providing our expertise to a broad



range of diverse logistics problems. We lend our expertise to a wide range of customers in many industries. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

Excellence

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2015 and C-TPAT certified. We participate in government agencies and third party training and seminars to ensure the highest degree of compliance with the US government regulations. We are a winner of the President's E-Award for Exporting Excellence and the President's E Star Award for the promotion of U.S. Exports.

Mallory Alexander offers a proud tradition of innovative logistics solutions, tailored quality services, and leading edge technologies delivered every day by the best professionals in the business. We recognize that people are our greatest asset and our success is based on the integrity of people who have a passion and commitment to serve their customers.

Mallory Alexander is right-sized with the expertise and flexibility that our customers demand. We are proud to call Memphis, TN home for our company headquarters and the foundation for all our global offices.



Mantis



Yiannis Panagiotopoulos CEO

Mission:

To provide customers with the best-in-class "self-serve" and scalable Warehouse Management/ Optimization/Automation platform.



antis, established in 1996, is a leading international WMS/logistics software and solutions vendor with European origins. With 8 offices and many qualified partners, Mantis is present in 30+ countries in Europe, North America, Middle East and Asia.

Mantis' flagship Logistics Vision Suite (LVS) is the only highly scalable "selfserve" WMS/logistics platform in the world. Its design represents a great leap in WMS/logistics technology, offering outstanding adaptability and flexibility. It enables Mantis customers with complex warehouse operations to easily configure, deploy and support the WMS by themselves, thus responding fast to their continuously evolving needs while at the same time enjoying an unbeatable low multi-year TCO. It is also the WMS platform of choice for integrators because it allows them to perform fast and smooth implementations and painless ongoing support and thus to drastically increase their overall profitability.

More than 480 enterprises, many of them leading multinationals, representing all major industries (3PL, Retail, Distribution/ Wholesale & Manufacturing) and selling channels (traditional & multichannel e-commerce) rely on LVS to run and optimize their logistics operations. LVS customers spread across many vertical markets, such as Consumer Products, Food & Beverage, Fashion, Pharmaceuticals & Medical, Cosmetics, Grocery Chains,

Appliances & Electronics, Building Materials, Tobacco, Spare Parts & Accessories, Chemicals, Books & Office Supplies, Furniture, etc.

LVS goes well beyond the management of the warehouse, offering extended capabilities such as value-added services, kitting, light manufacturing, dock & gate management, logistics customer/partner service, parcel management, centralized control of local and remote warehouses, advanced slotting, labor management, inventory optimization, flexible 3PL billing, comprehensive traceability management and powerful warehouse analytics.

Mantis complements LVS with flexible and affordable warehouse automation systems consisting of a smart combination of proven competitively priced technologies (Voice Picking, Pick-to-Light, Put Walls, Smart Pick Carts, Smart Glasses, RFID, etc.) that have been tightly integrated with LVS using advanced proprietary technology that significantly enhance automation's overall performance, while at the same time minimizes costs due to the elimination of any relevant 3rd party control software.

Finally, in order to strengthen its warehouse optimization offering as well as its presence in North America, Mantis acquired in 2018, Insight GT, Inc., a leading international Slotting and Warehouse Optimization software solutions vendor headquartered in Toronto, Canada.



Mantis

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Maryland Port Administration



David M. Thomas Acting Executive Director

Mission Statement:

The Maryland Port Administration (MPA) oversees and manages the six public marine terminals of the Port of Baltimore. It is tasked to stimulate the flow of waterborne commerce through the State of Maryland in a manner that provides economic benefit to Maryland citizens. The MPA directly markets, promotes, and facilitates trade through the Port of Baltimore while supporting both public and private Port facilities. The Port of Baltimore annually generates about 15,300 direct jobs, and nearly 140,000 jobs in Maryland are linked to the POB.



Maryland Port Administration

401 East Pratt Street Baltimore, MD 21202 800-638-7519 410-385-4400 www.marylandports.com











ore than 300 years removed from its beginning as a colonial hub for the tobacco trade, then as a budding shipbuilding mecca famous for its "Baltimore Clipper," today the Port of Baltimore is widely celebrated for its specialization in moving a 20th century conveyance—the automobile. Among the most diversified cargo gateways in the United States, it is a leading port of departure and arrival for automobiles and roll on/roll off (ro/ro) cargo, while also laying claim as one of the top destinations for imported forest products, paper, gypsum, sugar, and iron ore.

Centrally located on the Atlantic Coast, the Port of Baltimore, which is managed by the Maryland Port Administration (MPA), is the farthest inland port in the United States with a 50-foot deep channel. Baltimore now has a 50-foot deep container berth that is ready to welcome the world's largest ships

It is also the closest Atlantic port to major Midwestern population and manufacturing centers and a day's reach from one-third of all U.S. households. Steel manufacturers in Pittsburgh, furniture makers in North Carolina, and consumers in Boston are all served in less than 24 hours from the port.

In terms of transportation, the Port of Baltimore is located adjacent to the East Coast's primary north-south corridor, I-95, proximate to east-west running I-70, and is served by both CSX and Norfolk Southern railroads.

One of the unique aspects of the port's trade is the diversity of cargo moving through its facilities. With a balanced portfolio of automobiles, forest and paper products, ro/ro, and container shipments, the port hosts a variety of global shippers and is less vulnerable to precipitous drops in niche trades

The MPA operates six public terminals:

- 1. Dundalk Marine Terminal (570 acres): Containers, breakbulk, wood pulp, ro/ro, autos, project cargo, farm and construction equipment
- 2. Fairfield Automobile Terminals (104 acres): Automobiles
- 3. The Intermodal Container Transfer Facility (84 acres): International and domestic containers
- 4. North Locust Point Marine Terminal (90 acres): Wood pulp, lumber, latex, steel, paper, and containers
- 5. Seagirt Marine Terminal (284 acres): Containers
- 6. South Locust Point Marine Terminal (79 acres): Forest products

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Matson



Matt Cox Chairman and CEO

Mission StatementTo move freight better than anyone.



leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features containerships, combination container and roll-on/roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, owned and operated, which provides significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support remote economies.

Providing a vital, reliable lifeline to the economies of Hawaii, Alaska, Guam, Micronesia and select South Pacific islands, Matson is a key supply chain partner allowing customers to rely on the company's dependable vessel schedules to continually replenish inventories.

Matson's China-Long Beach Express has a strong reputation in the Trans-Pacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times and offering next-day cargo availability on the West Coast.

Matson's Pacific services are further enhanced by the transportation and distribution network of the company's subsidiary, Matson Logistics. A leading provider of freight transportation, warehousing, and supply chain services to the North America market, Matson Logistics helps companies source, store, and deliver their products faster, more reliably and cost

efficiently. Its services and technology are customized to drive efficiencies in—and costs out—of supply chain networks for retailers, manufacturers, and distributors.

Matson Logistics' sourcing, transportation, and distribution solutions include:

- Long haul and regional highway FTL and LTL service
- Domestic and international intermodal rail service with all Class I providers
- Specialized hauling, flatbed, and project logistics
- Contract and public warehousing at key East and West Coast ports including transload, cross-dock, and product preparation and handling down to the sub-SKU level
- Freight forwarding in Alaska; crossborder service to Canada and Mexico
- Value-added retail packaging services, light assembly, and product customization
- E-commerce fulfillment and DtC programs
- Asia-origin consolidation, PO management, customs brokerage, and NVOCC services for FCL and LCL shipments
- Online, on-demand portal to book, track, and manage your shipments—from source to store

Matson is firmly committed to operational excellence and providing its customers with the highest level of service across all modes of transportation.

Learn more at matson.com.

Matson.

Matson

555 12th Street Oakland, CA 94607 1-800-4MATSON customerservice@ matson.com www.matson.com





LOGISTICS PI

MD Logistics



Mark Sell President and Co-Founder

Our Mission:

At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.

MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals. Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade zone warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and

freight management.

Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

Life Sciences and Pharmaceuticals

supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange for order management and reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

Retail & Omni-Channel Logistics

MD Logistics client shared facilities manage high-volume, high-value, marketdriven, retail-sensitive products for industries

Expectations have changed, have you? Life Sciences Foreigu Trade Trausportation



Customized Supply Chain Solutions

that expect maximum performance and

flexible infrastructure. We handle B2B and

top 100 retailers in the country. Our tier one WMS fully integrates with our customers'

ERP software and supports electronic data

interchange for order management and

reporting. By combining a wide array of

your supply chain from start to finish.

freight management, global freight

Transportation Services

transportation budgets.

custom solutions, the MDL team manages

Beyond traditional warehousing and

distribution services, MD Logistics offers

forwarding and brokerage services. Our

Indianapolis and Reno facilities are both

within a day's drive of over 80% of the US population. We are strategically positioned

to offer customers a range of all-inclusive

transportation services and optimize their

located near International airports and

e-commerce distribution, supporting the

MD Logistics designs customized



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MD Logistics

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MGN Logistics



Matthew Telesca
President & CEO

Mission statement: To provide the industry's most innovative Transportation Management Software through technology and dedication, thereby helping businesses efficiently manage their supply chain.



MGN Logistics is a leading provider of IT solutions for the freight management and transportation industry. Their Transportation Management Software or TMS platform has been the backbone of some of the country's largest 3PLs for many years. Now, this innovative technology is being made available to individual companies to assist in improving operational efficiencies.

MGN's cloud-based TMS supports all modes of transportation including Truckload, LTL, Ocean, Air, Rail, Intermodal and Parcel, providing customers with a powerful, yet easy-to-use, single platform for their entire supply chain. An early pioneer of webbased transportation management solutions, MGN's innovative and proprietary TMS was designed by transportation professionals with real-world experience.

Whether you are looking for a simple rate comparison or a complex, fully managed supply chain solution, MGN Logistics' state-of-the-art, NextGen platform has what you need. Their cloud-based TMS offers seamless integration into existing Enterprise Resource Planning (ERP) and Warehouse Management Systems (WMS) or can be implemented as a stand-alone solution. Services include mode and carrier selection, rate optimization, automated tracking and tracing, including GPS, freight bill auditing and payment, along with business intelligence, blockchain, artificial intelligence

and sophisticated analytical tools.

MGN provides the highest level of consulting intelligence coupled with technology to implement best practices, compliance, and auditing to maximize all available opportunities for improvement. Some of the benefits MGN Logistics' customers experience from our solution include:

- Immediate cost reduction from carrier and mode optimization
- Full transparency into all shipment invoices
- Real-time visibility into any shipment metric
- Vendor shipment execution and compliance reporting
- Artificial Intelligence for optimization
- Blockchain enhanced data security
- Access to live market data

Are you tired of hearing about other companies' supply chain successes? Then join the growing number of businesses that are now taking control of their transportation spends. MGN Logistics has been recognized by *Inc. Magazine* five years in a row as one of the country's fastest growing private companies. Find out why some of the industry's smartest professionals have turned to MGN Logistics for their TMS solution.



MGN Logistics

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www.mgnlogistics.com



MHI

The Industry That Makes Supply Chains Work



George W. Prest CEO

MHI is an international trade association that has represented the industry since 1945. MHI members include material handling, logistics, and supply chain equipment and systems manufacturers, integrators, consultants, publishers, and thirdparty logistics providers. Much of the work of the industry is done within its product- and solutionspecific groups. The association also sponsors trade events, such as ProMat and MODEX, to showcase the products and services of its member companies and to educate industry professionals on the productivity solutions provided through material handling and logistics.

MODEX 2020

Power endless supply chain possibilities at MODEX 2020, where you'll find 950+ exhibits and 100+ education sessions tailored to help you discover equipment and system solutions for your material handling and supply chain needs. With keynotes, networking, education, and product booths, MODEX is where manufacturing and supply chain innovation comes to life-in person and in action. Experience all the providers you could ever need as they demonstrate the latest equipment and systems that will power your possibilities, like:

- Improving visibility & accelerating time to market
- Reducing operating costs & increasing efficiency
- Streamlining & automating your operations
- Connecting with solution providers & key thought leaders
- Discovering the latest technologies & innovations
- Learning the latest trends in over 100 educational sessions

On March 9-12, manufacturing and supply chain professionals will have an unrivaled face-to-face opportunity to network, learn, share, and get a sneak preview of where our industry is headed.

IN-PERSON EXPERIENCES. OUTSTANDING RESULTS.

There's no substitute for meeting face-to-face and watching equipment and technology operate in real time. MODEX 2020 gives you the chance to do both. When you're here, you can connect with industry peers and solution providers to find what you need to move your business forward.

SET YOURSELF UP FOR FUTURE SUCCESS.

The future of the manufacturing and supply chain industry starts at MODEX. It's where the brightest minds in the industry gather to network, learn, and share. Get a sneak preview of where the industry is going and find the people, solutions, and resources you need to compete in an increasingly challenging marketplace.





EXPLORE GLOBAL OPPORTUNITIES.

MODEX is an international event with manufacturing and supply chain professionals attending from over 140 countries. To accommodate our international visitors, we offer special interpreting services, meeting rooms, and matchmaking tools to help you take full advantage of a global economy.

So whatever solutions you need to move your business forward, you'll find them all at MODEX 2020. Register today at modexshow.com and join us at Georgia World Congress Center in Atlanta.

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Mitco Global Logistics



Kevin May *CEO/President*

MITCO GLOBAL LOGISTICS

A full-service asset-based third-party logistics company specializing in Gateway Solutions. For over 30 years, Mitco has helped companies bring their products to market.

MITCO MISSION

Provide adaptive and scalable global supply chain solutions designed to customers' needs by investing in people and technology.

MITCO VALUE

Mitco is a Managed Supply Chain Solutions company delivering through dynamic technology, commitment to customer value, and improved financial results.

Mitco Global Logistics 2302 B St NW #101

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THE MITCO SOLUTION

The Challenges

Consumer behavior and the everchanging retail landscape require supply chains to evolve. Continuously balancing the needs of the customer with services and cost controls.

Speed to market and inventory visibility throughout the supply chain is critical through all logistics phases.

Demand is not static; flexibility and adaptability to balance speed and cost is a must. Static, one-size-fits-all solutions no longer meet today's requirements.

Why Mitco

Mitco delivers Managed Global Solutions designed to proactively manage all segments of your supply chain, developed to your requirements and KPI's. We integrate solutions across all segments of the supply chain, providing a single-source solution.

At the core of Mitco solutions: People, Technology, and Assets. Investing in these critical components, providing 3PL solutions specific to your business, to meet your customer demand and service levels.

The Mitco Solution

Beginning at origin of goods, domestic, or offshore, we integrate your inbound data into our systems. Programmatic tracking provides updates and the ability to react proactively.

Regional DCs provide crossdock, warehousing, and fulfillment for both B2B and B2C markets. We manage at PO, item level, and shipment level. Our interactive systems allow for in-transit changes supporting customer demand changes.

Final mile: Our team is focused on meeting "must deliver by" dates and retail compliance. Our TMS provides the ability to evaluate cost and speed to align with customers' requirements. Monitoring shipments in transit, we react and communicate when issues arise...not when you call to ask why it didn't deliver on time!



The Results



Visibility. On the water, on a truck, through our warehouse or delivery to your door, visibility to inventory from a single portal. Tracking by Item, PO, or Shipment ID.



Operational Performance. Assets, expertise and documented SLAs with real-time performance reporting provides the ability to measure results on demand.



Flexibility. Our interactive portal and dedicated customer service allow you to prioritize items, POs, and shipments through all segments of the supply chain.



Costs. By moving to a single-source solution and with services designed to your needs, the Mitco solution can deliver a lower Total Landed Cost.

Mitco operates as an extension of your company. Our success is only defined by your success. Delivering efficiencies, lower cost to serve, and customer satisfaction is our priority.

CORE SERVICES

DRAYAGE WAREHOUSING FULFILLMENT TRANSLOADING TRANSPORTATION



North Carolina State Ports Authority



Paul J. Cozza Executive Director

Mission Statement

The mission of the North Carolina State Ports Authority is to enhance the economy of the State of North Carolina. The Ports Authority will be managed like a business, focused on the requirements of its customers. North Carolina's Ports are recognized for selfsustaining operations, environmental stewardship, highly efficient workforce, satisfied customers, and modern, well-maintained facilities and equipment.

North Carolina State Ports Authority

2202 Burnett Boulevard P.O. Box 9002 Wilmington, NC 28402

> **Customer Service** 800-334-0682

customerservice@ ncports.com www.ncports.com













orth Carolina Ports has convenient locations in Wilmington and Morehead City, plus an inland port in Charlotte. Our customer-focused approach offers shippers excellent port communication and customized service.

If you're not yet working with NC Ports, here are our top 10 reasons why you should consider doing so:

- We're customer-focused, with limited red tape that aids our commitment to helping new customers transition.
- 2. We've got less congestion than other East Coast ports. Some may be larger, but they're often MUCH busier.
- 3. We're equipped to handle ultra-large container vessels, thanks to our harbor enhancements and three neo-Panamax container cranes.
- Our turnaround times are quicker than those of other ports. In fact, we've got the fastest turn times on the East Coast.
- 5. Our carriers do business all over the world, calling on ports in Asia, Europe, Africa and Latin America.
- 6. Our rates are very competitive, usually resulting in **cost savings** for you (and your customers, if that applies).
- We've got **room for growth** that will be tailored to the specific needs of our customers. If you need an accommodation, there's a good chance we can make it happen.

- 8. Our strategic plan is business-friendly, with the goal of providing you with a competitive advantage and more opportunity for profitability. We want to be your best business decision.
- Our infrastructure investment is designed to meet future industry needs, with some projects already done and more on the way. Recently, we added a new, 101,000-square-foot, on-terminal cold storage facility that can accommodate more customers than ever. And we're working to double the annual throughput capacity at the Port of Wilmington to more than one million TEUs and triple our on-terminal refrigerated container capacity.
- 10. Our location is second to none, with easy access to interstate highways and major railroads. North Carolina's ports are within 700 miles of 70 percent of the U.S. industrial base.

To learn more about how your business can benefit by working with North Carolina Ports, visit ncports.com.





The Northwest Seaport Alliance



John Wolfe Chief Executive Officer

About The Northwest **Seaport Alliance**

The ports of Seattle and Tacoma (Washington State, USA) unified management of their marine cargo facilities in August 2015. The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners.



he Northwest Seaport Alliance (NWSA) brings together two of the nation's premier harbors to form a single, integrated gateway for marine cargo. Our combined terminal facilities, carriers and ports of call provide unlimited options and flexibility to suit your unique supply chain needs.

We are one of the largest container load centers in North America. Strategically located in the northwest corner of the U.S., we offer shorter transits from Asia, and are the first and last ports of call for many Trans-Pacific liner services. We are also a major gateway to Alaska and Hawaii; more than 80% of trade between Alaska and the lower 48 states moves through our harbors. In addition to containers, we are also a center for bulk, breakbulk and project/ heavy-lift cargoes, and automobiles.

Make better connections

Shorter transit times from Asia make The Northwest Seaport Alliance the natural port of choice for time-sensitive container cargo headed to the Midwest, Ohio Valley and the East Coast.

Our on-dock rail, international and domestic rail service options from two Class 1 railroads along with near-terminal transload warehouse facilities offer plenty of options and the flexibility to move cargo how and when you want. Our close proximity to the 2nd largest concentration of warehousing on the U.S. West Coast also makes us an ideal location for warehousing, distribution, and transload operations.

We pride ourselves on being proactive and performance-driven, and put unrelenting focus on delivering operational excellence and best-in-class service for our customers. And our commitment to working handin-hand with our supply chain partners to provide cost-effective, innovative shipping solutions is unparalleled. At the end of the day, it's all about helping you, the shipper, get the job done.

Make our competitive advantages vours:



Big Ship Ready



Room to Grow



Hassle-free Connections



Cargo Handling Experts



Best-in-class Customer Service



SEATTLE + TACOMA

The Northwest Seaport Alliance

P.O. Box 2985 Tacoma, WA 98401 Phone: (800) 657-9808 info@nwseaportalliance.com nwseaportalliance.com











nVision Global



Luther M. BrownFounder & CEO

nVision Global World Headquarters

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We possess more than 25 years of expertise in Freight Audit and Payment, Data Normalization, Claims Processing, Freight Rate Procurement and Management, Spot Quote/Auction Platform and Best in Class Business Intelligence and Analytics, all of which are located within our Impact Transportation Management System.

Customers rely on our modular software solutions to provide the visibility and data that they need to increase efficiencies and reduce overall transportation costs.

While each customer has similar issues, every customer is different! We provide configurable solutions that meet every customer's needs because our solutions are robust enough to address global issues but flexible enough to fit into your environment. Unlike our competitors, we tailor our solution to fit your needs; not the other way around.

nVision Global Highlights include:

- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-Lingual Staff
- Process Invoices From Over 198 Countries
- Experts in Processing all Transport Modes
- Six Sigma Methodology

Core Services include:

Global Freight Audit/Payment

- Single Global Platform
- 120 Standard Data Elements Captured
- Utilize Latest Imaging Technology
- Experts in Complex Account Coding
- On-Demand Closings
- Non-Commingled Payments
- Online Exception Management
- Global Support & Services Teams
- Sarbanes-Oxley Compliant
- Automated Match Pay Processing



Business Intelligence/Information Management

- Industry Leading Analytics Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse
- Key Performance Indicator Development

Claims Management

- Loss & Damage Claims Processing
- Overcharge Claims Processing
- Service Failure Claims Processing
- nVision Global Managed or Self Service (Offered as a Software - SAAS)
- 87% Collection Rate
- Over 40 Years of Combined Experience

Freight Rate Procurement

- Online Procurement Software that Manages the Entire Procurement Project
- Transport Providers Submit Bids Online

Contract Management

- Online Management Portal
- Rate Approval & Imaging Process
- Rate Expiration Notifications
- Storage of Expired and Current Rates
- Standardized Pricing Templates Available

Transportation Management System (TMS)

- Global Freight Auto Rate and Auto Tender
- Shipment Tracking & Visibility
- Benchmarking
- Vendor Compliance Reporting
- EDI Compatible
- Vendor & PO Integration
- Shipment Creation & Rating
- Shipment Spot Bid & Approval
- Shipment Tender/Booking
- Shipment Visibility



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Odyssey

Odyssey Logistics & Technology Corporation



Robert H. Shellman President and CEO

Innovating Logistics, One Route at a Time

There are lots of ways to get from Point A to Point B, but there's only one optimal way. For your business to maximize its profit, you need to avoid weather disruptions, labor shortages, price increases and countless other inefficiencies.

Odyssey Logistics specializes in complex . logistics, creating customtailored solutions across multiple transportation modes. Door-to-Done® is not just our commitment to ensure the timing, safety and integrity of your shipment from the moment it leaves your facility all the way through to final delivery, it is our assurance that our worldclass logistics experts will manage the entire process, from request to receipt.







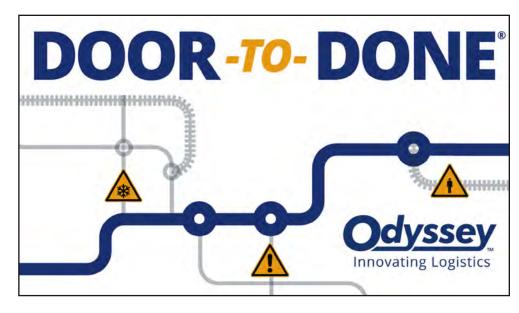
Odyssey Logistics & Technology Corporation

39 Old Ridgebury Road Danbury, CT 06810 866-487-7481 odysseylogistics.com salesandmarketing@ odysseylogistics.com









Odyssey's deep expertise, leading technology and extensive network provide clients with best-in-class logistics solutions

Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high-value logistics strategies. Our clients benefit from expert tailored solutions across multiple transportation modes, backed by the power of our freight network exceeding \$3B globally.

At Odyssey, we have assembled a diverse portfolio of solutions that we make available to our clients in multiple ways, including:

Managed Logistics Services: With our experience and vast supplier network, our transportation management services clients know we will strategically manage their logistics operations, from the routine to the most complex and challenging, regardless of cargo size, class or destination.

Intermodal Services: Odyssey is a leader in intermodal metals transportation and is an expert in intermodal ISO tank movement for products that require special handling including chemicals and food grade liquids. We are the largest independent logistics company in ocean container transportation, servicing all the major ports across the country.

International Services: Our customers rely on our comprehensive knowledge of import and export processes and regulations that enables us to design custom, cost-effective, end-to-end international transportation solutions for any size load.

Specialized Truck Services: From small less-than-truckload (LTL) going a short distance to large truckloads (TL) moving across the country, we find our customers the capacity they need.

Advanced Technology Solutions:

Through WIN, we offer a cost-effective transportation management web tool that has a scope that reaches beyond common TMS offerings. Operating through the Odyssey Logistics Global PlatformSM it brings the scale, efficiency and savings of the Odyssey carrier network directly to the client.



Old Dominion Freight Line, Inc.



Greg Gantt President and CEO

Vision Statement:

To be the premier transportation solutions company in domestic and global markets served.

Mission Statement:

To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.

Old Dominion Freight Line, Inc. 500 Old Dominion Way

Thomasville, NC 27360 800-235-5569 customer.service@odfl.com www.odfl.com











Id Dominion Freight Line, Inc. (Nasdaq: ODFL) is a leading, less-than-truckload ("LTL"), union-free motor carrier providing regional, inter-regional and national LTL services through a single integrated organization. Our service offerings, which include expedited transportation, are provided through a network of more than 236 service centers located throughout the continental United States. Through strategic alliances, the Company also provides LTL services globally. In addition to its core LTL services, the Company offers a range of value-added services including container drayage, truckload brokerage and supply chain consulting. For 86 years, Old Dominion has been Helping the World Keep Promises®.

Recently, Old Dominion was recognized with the following acknowledgments for company leadership in the industry:

- Mastio & Company, a global B2B research and consulting firm, ranked Old Dominion as the No. 1 National LTL carrier for an unprecedented tenth consecutive year. On top of being named the Top Value among national LTL carriers, OD ranked #1 in 33 of 35 attributes most important to logistics and LTL industry decision
- The U.S. Environmental Protection Agency recognized Old Dominion as a leader in freight supply chain environmental performance and energy efficiency for a fifth consecutive year.

- Logistics Management recognized Old Dominion with the Quest for Quality award as Top Multi-Regional LTL carrier for the tenth consecutive year.
- Inbound Logistics recognized the company as a 75 Green Supply Chain Partner (G75) for the tenth consecutive year as well as a Top 100 Trucker for the eighth year in a row.
- Forbes recognized Old Dominion as an employer of choice on three rankings in 2019: America's Best Large Employers List, America's Best Employers List, and America's Best-in-State Employers List. Forbes worked with Statista by surveying tens of thousands of working Americans.

For more information about Old Dominion. visit odfl.com or call 800-235-5569.





PCF, Inc.



Michael Giordana Executive Vice President

Our Mission

We aren't the biggest last-mile parcel delivery provider and that is not a bad thing. In fact, it brings a lot of advantages, such as being nimble, responsive and easy to work with, especially in our dense and desirable Northeast territory. We answer to our clients, not a board of directors. My family started this business on a philosophy of fair, firm and friendly partnerships, which continues to this day. The last-mile/parcel delivery environment continues to evolve rapidly, and our goal is simple: to take complexity—and pain—out of the equation.



PCF, Inc.

502 Washington Ave. Towson, MD 21204 877-PCF-6668 info@pcfcorp.com pcfcorp.com







PARCEL DELIVERY MADE EASY.

PCF is a logistics service provider focused on the last-mile delivery needs of the high-density, high-pressure Northeast region. Every day we work to earn your trust and provide value, making it easy and affordable to do business with us.

With over 40 warehouse facilities, a tenured team of distribution experts and a vast network of delivery providers, we've built a reputation for getting it right or making it right every day - accurately, safely and on time. Plus, people like doing business with us and so will you - no bull.

Northeast Know-How

We've got four decades' experience delivering every day in the cities and suburbs of the Northeast. We know the roads, the shortcuts, the workarounds and the customers. Our footprint covers southern New Jersey up through southern New Hampshire, a swath that includes over 11 million households. We've got hubs strategically located in Massachusetts and New Jersey and our network of couriers are on the road everyday -7/365. After billions of Northeast deliveries, we can say we've seen it all and we're undaunted.

The Earlier, The Better

We built our business on early morning demand, which gives you an affordable edge to have your customers' packages there, usually by 8AM. We do it all — early morning as well as standard day-side — while offering flexible transportation solutions, state-of-the-art tracking, verification and visibility every step of the way.

Deliberately Affordable

Satisfying Northeast customers is demanding. You need a partner who's got the technology to keep costs in check and an approach that is straightforward and easy. When it comes to pricing and accessorial charges, "nickel and diming" is not our thing. We take a streamlined approach, limiting and reducing accessorial fees to keep things simple. For example, we don't believe residential or delivery area surcharges are appropriate, because we're already in those neighborhoods, nor should you pay a lot extra for morning delivery, simply because it's early.

Call us today to learn how easy it is to partner with PCF, and how our simple approach to pricing and our ability to deliver on time can lead to better performance.

LET'S GET GOING. **CALL 1-877-PCF-6668 OR VISIT** PCFCORP.COM



Penske Logistics



Marc Althen President

Products and Services

- Dedicated Contract Carriage
- Distribution Center Management
- Transportation Management
- Lead Logistics
- Freight Management
- Freight Brokerage



enske Logistics engineers supply chain and logistics solutions that deliver powerful business results for market-leading companies. Through its design, planning, and execution, Penske gives you the confidence to move forward by boosting efficiency and driving down costs in your supply chain.

Industry-specific expertise

Our experts work with the world's leading companies across industries, from automotive and healthcare to food and beverage and retail. We offer specialized solutions tailored to your operations, production and market demands. Penske Logistics can help you:

- Ensure efficiency within your supply chain using smart technology
- Improve the product development cycle for a successful launch
- Drive dynamic supply chain solutions
- Achieve record savings

Our technical capabilities, depth of experience and practical creativity have been recognized by both our customers and the industries we serve, and our people deliver the results you need to succeed every day.

Innovative thinking

As a recognized industry thought leader, our award-winning teams bring fresh

thinking to benefit you and your business. By tapping into our knowledge and knowhow, you can start driving innovation that produces real value.

To keep ourselves and our customers on the cutting edge of industry trends and information, we partner with leading organizations such as the Council of Supply Chain Management Professionals, and sponsor well-respected longitudinal studies from top supply chain researchers at Penn State University.

Global capabilities

Penske Logistics has extensive experience successfully establishing operations in new territories and a proven ability to transfer knowledge across geographies and cultures. With offices in North America, South America, Europe, and Asia, we're committed to serving our customers anywhere, meeting the needs of suppliers, manufacturers and retailers around the globe.

That's how we deliver confidence. Let us show you how our winning strategies can work for you. Call 844-868-0818 or visit us online at penskelogistics.com today.

Penske Logistics

Worldwide Headquarters Route 10 Green Hills Reading, PA 19603 844-868-0818 www.penskelogistics.com













Rental Leasing Logistics



Performance Team



Craig Kaplan CFO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity.













Performance Team 2240 E Maple Ave. El Segundo, CA 90245 866-755-5120 x 6975

www.performanceteam.net

Cliff Katab, President marketing@ performanceteam.net

Locations

Los Angeles/Long Beach/ Inland Empire Northern California New York/New Jersey Dallas-Fort Worth Miami, FL Louisville, KY Shreveport, LA Charleston, SC









E-Commerce Fulfillment & Distribution

Whether e-commerce, omnichannel, reverse logistics, pick-and-pack, transload, or carton-in carton-out, we have distribution solutions to meet your most basic or complex needs. PT has the infrastructure, material handling equipment, information technology, and management expertise to handle any task. We are proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate the need for costly real estate investments, construction and equipment, labor management and technology purchases. As your business expands and requires additional space or more sophisticated solutions, Performance Team will rise to the challenge to not only meet but exceed your strategic distribution needs.

Transportation

Our customers compete in fast-paced retail and manufacturing industries, demanding precise, accurate and informed transportation services. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local pick-up, consolidation, and delivery to distribution facilities and stores, PT is ready to step up to the plate and make a difference for your company.

Supply Chain Consulting

For Performance Team, logistics means strategy, execution, and integrity. Our extensive experience in supply chain



consulting enables us to analyze your business and devise custom, effective, and flexible solutions to optimize the movement, handling, and distribution of your goods. Our logistics expertise can help you craft robust growth-oriented distribution networks, increasing your return on assets while managing overhead, without losing sight of your goal—giving you and your customers the best service available.

Technology

Performance Team utilizes best-in-class technology to streamline and improve the movement and visibility of your products. Our WMS and TMS systems are integrated with our customers' ERP systems and provide real-time updates and reporting 24/7. This is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI and API standards or proprietary interfaces as our customers require. Our API integration with Shopify and Magento enables seamless e-commerce integration.



PERFORMANCE TEAM



Pharr International Bridge

Investing Big for Faster Trade



Luis A. Bazán *Bridge Director*

The Pharr International Bridge allows for safe, orderly and efficient crossings for commercial and noncommercial vehicles. We do this by proactively implementing local, state and federal policies and procedures, coordinating bilateral efforts with government agencies, trade associations and businesses in the U.S. and Mexico. We deliver on our commitment striving for excellence in logistics by offering the fastest full-service commercial crossing in the South Texas region.





Pharr International Bridge

9900 S. Cage Blvd. Pharr, TX 78577 956-402-4660 pharrbridge@pharr-tx.gov www.pharrbridge.com



he Pharr-Reynosa International Bridge serves as one of the most important commercial ports of entry for the U.S.-Mexico border. Pharr now ranks 3rd in the nation for trade with Mexico, behind only Laredo and El Paso, and currently ranks as the 7th largest border crossing in the U.S. in terms of value for imports and exports.

Over 120,000 commercial trucks cross north and south through the Pharr Bridge on a monthly basis. These shipments consist of the following goods and commodities:

Top 5 Exports

- **No. 1** Petroleum gases and other gaseous hydrocarbons
- No. 2 Motor vehicle parts
- No. 3 TVs and computer monitors
- No. 4 Computer chips
- No. 5 Gasoline and other fuels

Top 5 Imports

- No. 1 TVs and computer monitors
- **No. 2** Avocados, dates, figs, and pineapples
- **No. 3** Electrical boards, panels and switches
- No. 4 Motor vehicle parts
- No. 5 Insulated wire and cable

The Pharr Port of Entry plays an important logistics role in the global economy with direct connectivity to freight corridors through land, air and sea. The Pharr Bridge's strategic location, surrounding infrastructure, services and potential for future investment and growth, give a competitive advantage to the City of Pharr, as well as, the City of Reynosa and the rest of the Southern Texas-Northern Mexico border region.

New infrastructure projects and process improvements inside the U.S. port of entry, as well as in Mexico, will augment the current facilities and streamline the cargo inspection process, allowing for increased truck throughput and reduction of wait times for maximum efficiency. By 2021, the City of Pharr will invest over \$35 million in infrastructure improvements. These enhancements, along with the new freight access road and dedicated lanes for F.A.S.T. cargo and empties to Mexico customs, as well as the recently completed construction



Future view 2021 after Pharr invests over \$35 million in port improvements

of the \$90 million modernized "Aduana" in Reynosa, will benefit trade and foreign investments in the years ahead. Importers, exporters, domestic and multinational manufacturing companies have found that using the Pharr-Reynosa International Bridge as the preferred port of entry is a strategic advantage to conduct their operations, as it has transformed into profits due to the region's low cost of doing business and its direct distribution access to clients and consumers.

Pharr's steadfast approach to positioning itself as one of the top leading bridges in the nation will be even more pronounced once process improvements, such as Unified Cargo Processing (UCP), are implemented in 2020. By monitoring trends in the manufacturing industry, perishables industry, the automotive and energy sectors, Pharr is poised for unparalleled growth.

With over \$35 billion in global trade, the Pharr Bridge continues to break import and export records by consistently registering 6% growth in imports and 5% growth in exports in the last few years. We're investing big for faster trade. Come grow with us. We are the Pharr International Bridge...Your Connection. Your Business. Your Bridge.

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Phoenix Logistics



Robert Kriewaldt Senior Vice President

Mission Statement

At Phoenix Logistics, customer satisfaction is always our first priority. Our team is dedicated to providing end-to-end supply chain solutions for our partners by combining our strategic national footprint of industrial real estate with substantial investments in state-of-the-art logistics technology.

We understand that our customers need warehouse capacity and supply chain management services at affordable rates. We specialize in renovating undervalued or distressed properties to create costeffective storage and distribution options that serve a broad range of primary and secondary markets.



Phoenix Logistics

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hoenix Logistics is an affiliate of Phoenix Investors, a well-known industrial real estate firm that has been in operation since 1994. Based in Milwaukee, Wisconsin, we provide a broad range of logistics solutions that are tailored to meet the unique needs of each customer.

We operate on principles of continuous operational improvement and aggressive technology investment, ensuring that we can always provide the most advanced endto-end supply chain support to our clients, includina:

- Real estate. Warehousing capacity in the United States is tighter than ever before. Shippers need to pair up with logistics partners who offer creative and effective solutions for reaching key markets. In conjunction with our affiliate Phoenix Investors, we maintain approximately 30 million square feet of industrial, retail, and office space spanning 22 states. We are constantly expanding this footprint by restoring underutilized properties for industrial use.
- Transportation management. From freight brokerage to vendor management, we can operate as a lead logistics partner to help you optimize all inbound and outbound shipments at your facility. Our extensive network of carrier partners enables us to offer highly competitive rates on shipments ranging from raw materials to finished goods.

- Distribution and fulfillment. Our experienced staff will help you build, operate, and maintain an efficient and costeffective distribution network powered by advanced warehouse management systems and other supply chain technologies that reduce costs, eliminate operational waste, and optimize labor.
- **Big data.** Through advanced WMS, EDI, transportation and distribution management solutions, and much more. Phoenix is focused on offering logistics solutions driven by informed decisionmaking. We will help you analyze your pool of data to identify pain points and risks, then help you create realistic plans to optimize your supply chain.
- Acquisitions. Phoenix Logistics and Phoenix Investors have an established history of making fair deals that benefit the seller. If we purchase your real estate assets or your entire logistics business, you can rest assured that we will continue to invest in the acquisition and make a positive impact in the community surrounding it.

Logistical support spans these functions and more, so it's critical to find a 3PL that can identify and implement the best possible solutions for your operation. The team at Phoenix Logistics is ready to help.

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Pierbridge



Bob Malley Managing Director

First-mile to Last-mile Shipping Technology that Solves Global-to-Local eCommerce Parcel Shipping Challenges



hy do thousands of shippers, developers, and logistics service providers trust Pierbridge technology to process millions of packages every year? Because we know shipping. Our customers and partners count on Pierbridge's expertise, technology, and unwavering support to roll out powerful shipping solutions across their supply chains. It's no wonder Transtream has helped our technology partners achieve the highest FedEx, UPS, and USPS certification levels. We deliver.

What makes us different?

Enterprise Class: Our enterprise shipping platform, Transtream, is built on a service-oriented architecture (SOA) that provides IT professionals with the controls and analytics they need to manage and monitor user permissions, security, and connections to hundreds of parcel and freight services worldwide. Whether you are a retailer onboarding thousands of users across hundreds of fulfillment centers, offices, and store locations globally, or a multi-national financial services company managing tens of thousands of desktops, or a 3PL supporting a shipper community, Transtream gives you the automation and transportation cost-savings tools you need to succeed

Scalability: Transtream can be deployed on premise, accessed from our cloud, or implemented in a hybrid environment. Our APIs enable developers to augment

their solutions with cartonization, rating, shipping, tracking, returns, and other transportation execution capabilities with sub-second response times. Transtream is resilient and responsive, ensuring high availability.

Flexibility: Our Composer UI design studio tools enable administrators to modify and adapt Transtream apps to rolespecific processes across the enterprise. Configure business rules to control processes by location, user, or user group. Then modify or create new apps as business requirements change.

Connectivity: Transtream's unique Internet of Things (IoT) tool, HubCapp, makes it easy to securely connect in real time to on-premise data sources and devices (such as scales, thermal label printers, conveyors, and cameras) from the cloud. Developers can also use HubCapp to quickly embed interactive plug-andplay rating, shipping, tracking, and returns "widgets" within their websites or apps.

Experience: Pierbridge's executive team has led the parcel software industry for over 25 years, introducing innovation after innovation that have transformed the way businesses ship. We have a passion for helping customers and partners turn complex problems into simple solutions.



Pierbridge 508-630-1220 sales@pierbridge.com www.pierbridge.com









PITT OHIO



Charles L. Hammel III President/Owner

Customer Driven

We strive to understand the diverse and emerging needs of our customer base. We provide reliable and dependable solutions that exceed our customers' expectations.

People Driven

We know that our most significant resource is our people. The success of our organization can be attributed to our employees' dedication, pride, and outstanding work ethic. The commitment and loyalty of our employees facilitates the success of our organization.

Quality Driven

We recognize that quality is important to our customers. We develop repeatable operations, safety, security, claims prevention and vehicle maintenance processes that minimize variance and improve consistency. We are committed to providing our customers with high-value, cost-efficient solutions. Our commitment to quality is integral to our company.

PITT OHIO

15 27th Street Pittsburgh, PA 15222 800-366-7488 cacybator@pittohio.com www.pittohio.com













tanding by our signature commitment, we work diligently behind the scenes to help you solve your supply chain problems. Focused on logistics, our process starts with a complete understanding of our customer's needs and our flexibility makes it possible to integrate customized solutions that exceed your expectations. Through technology, we drive simplicity for your supply chain.

In our 40 years, we have strongly believed in continuous improvement, innovation to improve service and accessibility, and sustainable growth. At the core is our commitment to deliver quality service day in and day out.

Technology is dominating logistics, which can add great efficiency to the supply chain. We are making the right investments to give our customers the tools they need to be more efficient, gain visibility and ultimately digitize their supply chain. By using big data and our forward-thinking approach, we are finding various advanced solutions helpful in streamlining the data our customers need to advance their digital supply chain.

Quality is one of our basic core principles. But it's not basic in execution. Our commitment to quality is integral to every part of our business and in every area of our company. Quality for us also means that we are ethical in our operations and maintain a distinct level of confidence with our customers. We are the carrier you can trust; a carrier with a flexible approach who can anticipate your needs.

Bring us your logistical challenges. It is likely we have the solution or we will use our creativity and years of experience to shape a solution for you. Ultimately, we listen to our customers and take actionable steps to make doing business with PITT OHIO easy. Whatever that may mean to you, whatever you require to make your day easier, PITT OHIO is the carrier listening to your needs and responding with solutions and innovation to improve the efficiency of your supply chain.

PITT OHIO provides SUPPLY CHAIN, LTL, Expedite, Protect From Freeze, and TRUCKLOAD solutions in the Mid-Atlantic, Midwest and New England States, and across all of North America.

PITTOHIO

SUPPLY CHAIN . GROUND . LTL . TL



Polaris Transportation Group

Mission

Founded in 1994. Polaris **Transportation Group** fosters a culture of mentorship and support for existing and future employees. In so doing we will create a customer experience unique to the transportation industry and we will continue to invest in the people and organizations that join our family of companies. We will support and recognize our social, cultural and environmental responsibilities to the communities we serve. Our reputation will be one of respect as an undisputed leader in our field and our company chosen over others as a trusted supplier and partner in the transportation industry.







POLARIS

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or over 25 years, Polaris Transportation Group has been an award winning carrier of choice for Fortune 500 companies, 3PLs, global freight forwarders and small to medium size businesses alike. The Polaris Transportation Group is comprised of five operating divisions that are not only leading providers of cross-border LTL but of global logistics, transport, technology and hazmat certified warehousing. With the recent development of their in-house digital laboratory Polaris is at the cutting edge of technological innovation in the supply chain sector. A snapshot of their individual service strengths as follows:

Polaris Transportation is the largest independently Canadian owned, cross border LTL carrier. They specialize in the shipment of dry goods, price by the hundredweight or by the skid and deliver industry leading transit times between Canada and the USA. Polaris Priority Plus service offers guaranteed overnight service between Toronto and Boston, NYC, Chicago, Cleveland, Cincinnati & Columbus. Customer service is a top priority at Polaris, you can rest assured your shipments will be delivered according to their stringent quality process.

Polaris Motor Freight Inc. is the U.S. headquarters of Polaris Transportation's LTL cross border operation based in Cleveland, Ohio. They are a full truckload and LTL carrier in the northeast Ohio market and specialize in distribution of freight in Ohio's largest metropolitan area. Polaris offers overnight daily departures to/from Canada and the USA.

Polaris Global Logistics (PGL) investigates larger opportunities within their customers' supply chain. These solutions include global requirements where PGL acts as the critical link for the North American transportation and distribution segment. Within North America, they provide all modes of transport, warehousing, distribution and supply chain management services. They can effectively deliver to every zip and



postal code within Canada and the USA on a daily basis.

Polaris Commercial Warehousing facilities in Toronto, ON, can effectively distribute anywhere in Canada and the USA. From inbound shipment requirements, to picking and distribution of orders by courier, LTL or truckload carriers. Polaris two facilities offer sorting, display assembly, co-packing for e-commerce, fulfillment and distribution. Commodities handled include CPG, bulk, medical devices, paper, apparel, hazmat, industrial and commercial products. Polaris specializes in the warehousing of hazardous materials and their operational facility and personnel are compliant with all regulations and safety protocols required for the handling of dangerous goods. If you need a presence in Canada, Polaris's Toronto facilities serve as the ideal distribution hub.

NorthStar Digital Solutions (NDS) is

a cutting-edge technology company providing intelligent automation software. Through innovative technical design and development, along with foundational industry experience, their smart people, partners and technology platform have combined the very best ingredients for intelligent systems processing across enterprise platforms. Their team of automation engineers, architects, data scientists, developers and seasoned industry leaders can move at great speeds with unconstrained research and development facilities and platforms. NDS has successfully integrated blockchain hyperledger, robotic automation and smart contract processes. NDS touches all vertical market spaces with a specialization in transportation.



Port Everglades



Glenn A. Wiltshire Acting Chief Executive & Port Director

Port Everglades is Florida's powerhouse global gateway. A respected leader in trade, travel and financial stability, we create economic and social value by working in partnership with worldclass clients. We achieve advancements focusing on efficient facilities, trade and cruise expansion, jobs growth, safety, security and environmental stewardship for our customers, stakeholders and community.

Port Everglades 1850 Eller Drive Fort Lauderdale, FL 33316 954-523-3404 Toll-Free: 800-421-0188 porteveralades@ broward.org Porteverglades.net









ort Everglades, handling more than one-million TEUs annually, serves as a gateway to Latin America, the Caribbean and Europe. Intermodal connections through Florida East Coast Railway's 43-acre Intermodal Container Transfer Facility reach 80 percent of the U.S. population within four days.

The Port's commitment to planning—both physical and financial—has made Port Everglades one of the top containerized cargo ports in the United States, one of the top three cruise ports in the world and the primary distribution fuel hub for all southern Florida. Currently there are more than \$1.6

billion in infrastructure improvements on the books for the next 10 years.

New cargo berths and Super Post-Panamax gantry cranes are part of the \$471 million Southport Turning Notch expansion, the largest infrastructure project in the Port's history. The project allows for new cargo berths by lengthening the existing notch from 900 feet to 2,400 feet and installing crane rail infrastructure to handle new Super Post-Panamax gantry cranes.

Additionally, three custom-designed Super Post-Panamax gantry cranes are scheduled for delivery in the fall of 2020 to meet demands from current customers and new services anticipated from the Port's expansion program. The Port has an option to purchase an additional three cranes within the next five years.

A new logistics center is being constructed at the Port through a publicprivate partnership with CenterPoint Properties. The Port Everglades International Logistics Center, constructed on 16.657 acres of Port property, will be divided into two buildings with the southernmost building (3145,000 SF) scheduled to be completed by June 2020, and the northernmost building (3156,000 SF) slated for September 2020. The project will contain warehouse, refrigerated warehouse, office space, and crossdocking facilities, which will enhance the services available to shippers using Port Everglades. The entire logistics center will be designated as a Foreign-Trade Zone.



To further enhance ship traffic at Port Everglades, the U.S. Army Corps of Engineers is moving forward with a progressive plan to deepen the Port's navigation channels from 42 feet to 48-50 feet and widen narrower sections of the channel for safe vessel passage.

Port Everglades follows an aggressive, comprehensive Master/Vision Plan that is updated every 2-4 years to reanalyze and update market trends, changes in the cruise, cargo shipping and petroleum industries, local planning initiatives and evolving technology to strategize for upcoming capital improvements. This in-depth analysis provides a projective, substantiated, marketdriven, environmentally sound, and phased roadmap for guiding cost-feasible capital investments over the next 20 years. During 2020, Port Everglades will unveil its most recent Master/Vision Plan Update which will include a 5-year Master Plan for the period fiscal years 2019 to 2023; the 10-year Vision Plan for the period fiscal years 2024 to 2028 and the 20-year Vision Plan for the period fiscal years 2029 to 2038.

As Port Everglades continues to advance major investments, all aimed at improving productivity, this South Florida powerhouse seaport is an ideal point of entry for international trade.





Port Jersey Logistics



Robert Russo President & CEO

Port Jersey Logistics exists to empower the success of our People, our Customers and our Network. This is done by developing tailored logistics solutions through creating collaborative partnerships with our customers to ensure their expectations are exceeded so they can focus on their core business. This is achieved by dedicating ourselves to focusing on 4 key areas:

Relationships: Working together as trusted partners, openly sharing ideas and expectations.

Teamwork: Recognizing, respecting & aligning our goals with the goals of each stakeholder.

Productivity: Continuous process improvement by working together to assess. plan, execute and then re-develop solutions for improved efficiency.

Culture/Ethics: Following the Golden Rule to operate with the highest level of integrity and respect.



Port Jersey Logistics

200 Liberty Way Cranbury, NJ 08512 Tel: 800-355-1009 sales@portjersey.com www.portjersey.com







ort Jersey Logistics offers six decades of 3PL experience providing comprehensive and integrated services that meet a broad range of logistics requirements. We build customized onestop solutions through our warehousing and transportation divisions, which cater to an array of products such as consumer packaged goods, specialty foods, food ingredients, health and personal care, alcoholic beverages, and more.

Distribution and Fulfillment

We provide warehousing, inventory management, and fulfillment through our public warehousing operation, Tyler Distribution Centers, Inc. and our contract warehousing operation, 21st Century Distribution Centers, Inc. All facilities are food grade, FDA registered, AIB approved with superior ratings, and USDA Organic Certified. Manufacturers, importers, exporters, distributors and retailers benefit from our focus on compliance and technology in developing solutions.

Value-Added Services

As a comprehensive solution, Tyler Distribution and 21st Century Distribution provide:

- Retailer compliance
- Vendor consolidation
- E-commerce fulfillment
- Secondary packaging and assembly
- Shippers/point-of-purchase displays
- Ink jet printing & heat shrink packaging
- Labeling and ticketing, pick & pack
- Inventory, shelf life, lot code management

We have the space, capacity flexibility and specialized capabilities to cover your warehousing and distribution requirements. An integrated Warehouse Management System (WMS) guides our ambient and temp-controlled warehousing operations, ensuring accurate inventory visibility and order fulfillment. We have the resources to provide fast and effective dedicated solutions anywhere in the United States.



Transportation Management

Our national transportation management and logistics services operation, Continental Logistics, Inc., provides customers the human and technological resources that coordinate all of the logistics prior to pickup and see everything through to ensure delivery.

A dedicated Logistics Coordinator, combined with our interconnected Transportation Management System (TMS), manages your domestic supply chain to get things done the right way, on time and on budget! Continental Logistics offers:

- Retailer Compliance
- Import / Export Drayage
- Less than Truckload (LTL) /Full Truckload (FTL) / Intermodal
- Project Management
- Cross-Dock Transportation
- Vendor Consolidations

Scalable, Customized **Technology-Focused Solutions**

Beyond warehousing and transportation, Port Jersey provides added value by developing solutions tailored to the needs of our clients—and their clients. We exceed customer expectations by integrating transportation and warehousing services with a focus on compliance and technology. Our warehousing and transportation operations are systemically integrated to make sharing information simple. Automated data flows through Electronic Data Interchange (EDI) and file sharing through File Transfer Protocols (FTPs) allowing our partners to focus on managing the business rather than being tied up by daily operations. We provide real-time web access to both our WMS and TMS systems and can customize and schedule reports when you need them.



Port of Galveston

Galveston Wharves at the Port of Galveston



he Port of Galveston is one of Texas' major seaports. It does not rely on any tax dollars for operations. The Port generates current annual operating revenues of approximately \$43.5 million, provides an annual estimated economic impact to the State of Texas of over \$2.1 billion, and generates approximately 14,000 jobs.

The Port of Galveston, a Landlord Port with facilities and property approximating 850 acres on Galveston Island and adjacent Pelican Island, facilitates the movement of a diverse mix of domestic and international cargoes that deliver value to the region and the state. Situated on the Gulf Intracoastal Waterway and the Interstate Highway System (I-45), the Port is also served by two major western Class 1 railroads, the BNSF Railway Company, and the Union Pacific Railroad. The Galveston Ship Channel has an authorized depth of and is maintained at 45 feet, with channel widths up to 1,200 feet. The Port serves the cargo, cruise, and offshore oil and gas industries simultaneously.

One of the top 50 ports in the nation and one of the busiest seaports in Texas, the Port moves an average of 4 million short tons of cargo each year. This includes export grain, fertilizer and other dry and liquid bulk products, wind turbine towers, blades, nacelles and other components,

high and heavy cargoes, project cargoes, new, used and personally owned vehicles, agricultural machinery, construction equipment, and numerous other types of roll-on/roll-off cargoes, household goods, refrigerated fruit and produce, liner board, military cargo, and some containerized cargo. The Port maintains Roll-On/Roll-Off (Ro-Ro) terminal facilities in both the east and west end areas of the Port, currently serviced by 4 regular Ro-Ro shipping lines. They are Wallenius Wilhelmsen Logistics (WWL), American Roll-On Roll-Off Carrier (ARC), "K" Line, and ACL-Grimaldi Line. Nearly all of the Port's facilities have direct access to the Port's terminal railway services, Galveston Railroad, LP, which interchanges with the Class 1 railroads.

The Port of Galveston is also the Grantee for Foreign-Trade Zone (FTZ) No. 36, an Alternative Site Framework (ASF) Zone with activated sites located on Galveston Island Port facilities, Pelican Island, and other locations in Galveston County.



Galveston Wharves at the Port of Galveston 123 Rosenberg Ave., 8th Fl. Galveston, TX 77550 Phone: 409-765-9321

Fax: 409-766-6171 www.portofgalveston.com



Port of Long Beach



Mario Cordero Executive Director

Mission

The Port of Long Beach is an international gateway for the reliable, efficient and sustainable movement of goods for the benefit of our local and global economies.



he Port of Long Beach is the premier U.S. gateway for trans-Pacific trade and a trailblazer in innovative goods movement, safety, environmental stewardship and sustainability. As the second-busiest container seaport in the United States, the Port handles trade valued at more than \$200 billion annually and supports 2.6 million trade-related jobs across the nation, including 575,000 in Southern California

As the industry enters the "Big Ship Era," the Port of Long Beach is one of the few U.S. ports that can welcome today's largest vessels

Founded in 1911, the Port serves 175 shipping lines with connections to 217 seaports around the world. Goods moving through the Port reach every U.S. congressional district.

The Port encompasses 3,200 acres with 31 miles of waterfront, 10 piers, 80 berths and 68 post-Panamax gantry cranes. In 2019, the Port handled 7.6 million container units.

Led by the five-member Board of Harbor Commissioners and Executive Director Mario Cordero, the Port is investing \$2 billion over the next decade in capital improvements to build the most modern, efficient and sustainable port facilities in the world. The improvements will allow the Port to welcome the largest ships and attract the trade that generates thousands of jobs in the region.

The two largest projects are the replacement of the aging Gerald Desmond Bridge, budgeted at nearly \$1.5 billion, and the Middle Harbor Terminal Redevelopment Project at \$1.5 billion. Middle Harbor will be the most technologically advanced container terminal in North America, capable of moving more than three million container units annually while cutting air pollution by half from previous levels. The new landmark, cable-stayed bridge will be safer and provide better Port access than the current span.

The Port of Long Beach prides itself on its culture of customer service and the strong relationships it maintains with industry, community, environmental advocates and partner agencies. It has received many accolades for its operational excellence, and in 2019 was named the "Best West Coast Seaport in North America."

Port of Long Beach 415 West Ocean Blvd. Long Beach, CA 90802 562-283-7750 trade@polb.com www.polb.com/trade















Port of Los Angeles



Gene Seroka Executive Director

The Port of Los Angeles encompasses 7,500 acres of land and water along 43 miles of waterfront. It features 27 passenger and cargo terminals, including automobile, breakbulk, container, dry and liquid bulk, and warehouse facilities that handle billions of dollars worth of cargo each year.

When measured by container throughput, the Port has consecutively ranked as the number one port in the nation for the last 15 years.



Port of Los Angeles

425 S. Palos Verdes St. PO Box 151 San Pedro. CA 90733-0151 Phone/TDD: 310-SEA-PORT www.portoflosangeles.org









he Port of Los Angeles—America's Port® and the premier gateway for international commerce—is located in San Pedro Bay, 20 miles south of downtown Los Angeles. This thriving seaport not only sustains its competitive edge with recordsetting cargo operations, but is also known for its groundbreaking environmental initiatives, progressive security measures, diverse recreational and educational facilities, and visitor-serving LA Waterfront.

The Port is currently increasing supply chain efficiencies by continuously exploring new technologies and creative ideas that support business competitiveness, environmental sustainability, security, and efficiency. The Port is working with supply chain partners to improve the efficiency of marine terminal, trucking, rail and vessel

With an exceptional credit record, the Port maintains an Aa2 bond rating, the highest assigned to any seaport in the United States, operating without the benefit of taxpayer support. The Port also wields tremendous economic impact, generating employment for more than 3.3 million Americans nationwide. In California alone, nearly 1 million jobs are related to trade through the San Pedro Bay Port Complex.

Facilitating global trade while protecting the environment is a delicate balance at the nation's largest trade gateway. To strike that balance, the Port of Los Angeles is leading the way internationally when it comes to reducing air emissions, improving water quality, modernizing facilities and cultivating the development of new technologies.

The aggressive clean air program at the Port of Los Angeles shows it has reduced pollutants up to 97% in the past 10 years, measured by a detailed inventory of emissions of key pollutants from ships, trucks, locomotives, cargo-handling equipment and small harbor craft. At least half of container, refrigerated and cruise ships calling at the Port are required to run their auxiliary engines on shore-based electricity, which eliminates significant emissions at berth.

Complementing its busy terminal operations with green alternatives, the Port of Los Angeles remains committed to managing resources and conducting Port developments and operations in both an environmentally and fiscally responsible

The Port of Los Angeles: America's Port®.



The Port of New York and New Jersey



Sam Ruda Port Director Port Department Port Authority of NY & NJ

The Port of New York and New Jersev is the gateway to one of the world's most concentrated and affluent consumer markets. A system of terminals, rail, and roadways brings competitively priced goods to consumers' doorsteps and U.S.-produced exports to the world's buyers. We are the largest port on the U.S. East Coast, third largest in the United States and ranked in the 'Top 25 Ports' by the World Shipping Council (WSC).



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Twitter & Instagram: @portnynj





he Port of New York and New Jersey is a pivotal gateway for international commerce. Six container terminals serve the world's largest vessels, offering access to 27 million consumers in the New York-New Jersey metropolitan area and 98 million more in markets within 250 miles of the port. Additional business lines include auto, cruise passenger, bulk and break bulk, marine highway and over 1 billion square footage of industrial warehousing. One-third of the country's GDP is also located within 250 miles

of the Port of New York and New Jersey.

Our goal is to move cargo quickly, cost efficiently, and in a way that's environmentally friendly. Our terminal operators have made several improvements, investing in Ultra Large Container Vessel (ULCV) gantry cranes, increasing reefer capacity, adding terminal handling equipment, modernizing gate systems, upgrading terminal software, building new gate systems, deepening berths, and upgrading berth infrastructure.

One of the port's most significant improvements, the raising of the roadbed of the Bayonne Bridge in 2017, allowed the world's largest ships to enter the port, spurring an unprecedented surge in cargo handling. In 2018, the Port of New York and New Jersey handled more than 7 million TEUs for the first time in its history, representing a year-over-year increase in cargo of nearly 7 percent. In 2018, the port handled one-third of all containers on the East Coast and moved cargo valued at more than \$200 billion.

With more than 75 percent of the vessels arriving in the Port of New York and New Jersey as their first call, our efficient rail cargo system can deliver cargo to an inland destination before the vessel reaches the next U.S. port.

In 2019, the completion of a \$600-million investment expanded rail capacity at our container terminals to more efficiently move



cargo bound for the country's interior. For shippers, ExpressRail offers opportunities to access an additional 98 million consumers in the Midwest, New England and Eastern Canada using two Class 1 railroads. The total capacity at the four rail terminals increased the port's capacity to 1.5 million container lifts annually, higher than any other East Coast port.

Growth at the Port of New York and New Jersey also helps grow an economy. With opportunities ranging from trucking to technology development, the maritime sector is a driving force in an economy that provides 400,000 regional jobs, \$25.7 billion in personal income, more than \$64.8 billion in business income, and nearly \$8.5 billion in federal, state, and local tax revenues.

Safeguarding the region's air, land, and water is part of the Port of New York and New Jersey's commitment to be a global leader in addressing climate change. ExpressRail's five-year strategic goal aims to remove 1.5 million truckloads of cargo off roads, helping to reduce greenhouse gas emissions.





Port Tampa Bay



Paul Anderson
President and CEO

"Port Tampa Bay is by far Florida's largest port by cargo tonnage and land. We are also one of the most diversified ports in the Southeast, handling all major cargo categories as well as a top 10 cruise port with more than 1 million passengers per year. But it is our container business that is growing exponentially as the explosive growth along the Tampa Bay/Orlando I-4 Corridor in Central Florida drives the desire for BCOs and container carriers alike to get closer to their customers. Fortunately, we envisioned this ability to provide greater efficiencies years ago. We have invested in cranes, road, rail and berth improvements and continue to do so to better serve this market. In the process, we have become the most efficient port to serve all of Florida because we are serving it from its middle."

Port Tampa Bay 1101 Channelside Drive Tampa, FL 33602 800-741-2297 www.porttb.com



ort Tampa Bay has emerged as Florida's new supply chain solution for container cargo—and in many cases, it's most efficient.

The front door to I-4: The addition of three new direct Asia container services last year provided a giant leap forward in serving Florida's largest and fastest growing market the Tampa Bay/Orlando I-4 Corridor. This Central Florida region is also one of the hottest industrial real estate markets in the country and Florida's hub for distribution, logistics and manufacturing. Home to close to half of Florida's population of 21 million residents, and welcoming a majority of the more than 126 million tourists who visit every year, the I-4 Corridor has the largest concentration of DCs in the state. This growth is fueling demand for everything from retail, ecommerce, food & beverage, to energy products, and construction & building materials. To keep pace, the Port is busy expanding terminal capacity with additional paved storage, extended berths, cranes and equipment, and new trans-load warehouse facilities.

Last year alone, Port Tampa Bay welcomed CMA CGM, COSCO, Evergreen, APL, OOCL, Maersk and Sealand to its family of container lines offering new services, joining established carrier partners ZIM, MSC and Seacat. For the beneficial cargo owners in its immediate backyard, this was especially good news. These companies are seeing significant savings in their supply chain/distribution costs as truckers can now make as many as 3 to 4 round trip deliveries per day from Port Tampa Bay to their DCs, which then service the entire state and reach into markets throughout the Southeast and beyond.

Together with partners like container terminal operator Ports America and cold storage specialist Port Logistics Refrigerated Services, Port Tampa Bay is expanding infrastructure and capacity to ensure it is well positioned for continued strong growth. In keeping with the Port's master plan "Port Vision 2030," it continues to align capital investment to sustain and grow its core lines of business, while also capturing new business through strategic diversification into additional new markets and commodities.





ProTrans



Gary Cardenas CEO

For over 25 years, ProTrans has been providing innovative customer solutions. We are a fullservice 3PL provider offering logistics design, carrier procurement, supply chain management and transportation management.



Who we are

ProTrans is part of ProTrans Holdings, a private shareholder group, which includes ProTrans International, Inc., TOC Logistics International, Inc. and Millennial Transport Services.

ProTrans is a nonasset-based US logistics management company headquartered in Indianapolis, IN. We operate service centers throughout Canada, Mexico and the United States.

What we do

We are committed to providing solutions that expand our customers' resources through value-added service enhancements, leadingedge technology development and highly skilled customer support specialists.

How we do it

We create your unique logistics plan, utilize our versatile management and offer strategic control with our proprietary software and analytic tools; you control your shipments anytime and anywhere.

ProTrans Solutions

Turnkey third-party logistics (3PL): Our 3PL solutions, including supply chain management, supply chain design, transportation procurement and route management, are designed to fulfill the increasingly complex demands of today's

- logistics. Optimization through Consolidation: We move more of vour materials with fewer trucks, reducing your carbon footprint while keeping costs down and efficiencies high.
- Optimization through Pool Distribution: Our pool distribution solutions are an extended option available to provide cost savings in your supply chain. Our flexible network allows us to receive, validate and inventory your goods for final delivery in a particular geographic region thereby greatly reducing redundant shipping costs and unnecessary handling.

Unplanned/Expedited Freight Management:

ProTrans Freight Management solutions move your freight in the necessary time frames with real-time visibility by using dedicated teams focused on monitoring and tracking your loads.

- **Comprehensive Materials** Management: Flexible warehousing solutions that respond to your unique inventory and fulfillment needs.
- Simplified Cross Border **Processing:** Multiple validation and verification options for when you need to move inventory across the border.
- Intellectual Talent: ProTrans' overall success lies in our people. We've made a full commitment to our Talent Development Program, an in-depth program covering all departments in our company.



ProTrans International, Inc.

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R2 Logistics



Ben Gase Founder and CEO

The R2 Way

Obsess Over The Customer Do It Now Attitude Take Responsibility Be Different Always Think Positively Compete, Compete, Compete Over-Communicate Do Your Job Play The Long Game It's About The Team



WHO WE ARE

Founded in 2007, R2 Logistics is a global provider of transportation services and logistics solutions. As a third-party logistics company, we provide access to thousands of contracted transportation providers. With offices located across the United States we have the capacity to resolve all your shipping needs. Backed by gamechanging technology and our culture for Reliable Service and Relentless Passion, we've built a strong reputation as an industry leader.

CUSTOMER SERVICE IS PRIORITY NUMBER 1

At R2 Logistics we pride ourselves on offering a superior customer service experience. Whether you're a Fortune 500 company or a small family owned business you are valued by R2 Logistics. Our Customer Service Advisory Board was formed to ensure every customer across the board is given the time and attention they deserve. Comprising a member from each of our offices, this group holds a weekly conference call to hold everyone accountable by discussing any service issues or successes. The team also meets twice annually at our corporate headquarters to brainstorm new and innovative ways to offer the best customer service the transportation industry has ever

TAKING TECHNOLOGY FURTHER

R2 Logistics is superior to other 3PLs by how we utilize technology to ensure the highest level of accuracy and service. Our TMS creates data that help shippers streamline tasks and reduce costs. With an integrated customer portal, our tools deliver real-time connectivity across the supply chain. Whether you need transparent visibility to your operations, optimization of your business processes, or strategic data and reporting to help drive decisions, R2 Logistics has the tools you need.



SERVICES & CAPABILITIES

- Managed Transportation
- Truckload
- LTL
- Flatbed & Specialized
- Expedited & Air
- Intermodal
- Ocean
- Reverse Logistics



R2 Logistics

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Rakuten Super Logistics



Michael Manzione President & CEO

Rakuten Super Logistics' (RSL) mission is to empower e-commerce retailers to compete with any online retailer in the world.

RSL guarantees 100% order fulfillment accuracy and next-day shipments, providing the reliability e-commerce retailers need to grow their business.

RSL works with e-commerce retailers to determine where product should be located in order to get the lowest shipping rates.

Since 2001, RSL has evolved alongside the online seller, but the values have remained constant. RSL remains committed to complete transparency in operations and with responsive U.S.-based in-house client support.

Rakuten Super Logistics

Sales: Jason Chan VP of Sales and Marketing 500 Amigo Ct Ste 100 Las Vegas, NV 89119 866-955-7793 sales@rakuten.com www.rakutensl.com











akuten Super Logistics (RSL) is the definitive e-commerce fulfillment company committed to providing the best e-commerce fulfillment services worldwide. Founded in 2001 as Webgistix and acquired by Rakuten in 2013, RSL has a long history of order fulfillment experience. RSL currently operates 15 order fulfillment facilities in the United States. Each facility is strategically located near major U.S. ports and metropolitan areas. These strategic locations enable RSL to reach 98% of the U.S. within 1.5 ground shipping days.

RSL simplifies the order fulfillment process and empowers e-commerce retailers by providing the tools and resources that allow them to focus on their business. SmartFill, RSL's cloud-based fulfillment management system, allows online retailers to manage their order fulfillment anytime, and anywhere their business takes them.

SmartFill offers an easy, seamless integration with major shopping carts like Shopify and BigCommerce. SmartFill also provides automatic order importing from numerous marketplaces including Rakuten.com, Amazon, and eBay. SmartFill is accessible from any internet-enabled device at any time, including a mobile

Fulfillment data is automatically organized into charts, graphs, and reports that give clients visibility into their e-commerce order fulfillment operations. SmartFill simplifies billing, giving clients the ability to keep track of every fulfillment cost.

RSL also offers SmartFreight, an all-inone, turnkey freight service designed to provide the most efficient and economical transportation solutions to move and manage freight. SmartFreight's shipping solutions include domestic and international freight, customs consultation, and customs clearance. Additional SmartFreight features include door-to-door tracking and shipment optimization.

RSL's combination of infrastructure and technology provides clients a hassle-free fulfillment experience backed by RSL's signature 100% accuracy guarantee. RSL has an unwavering commitment to helping clients achieve their goals and is a true e-commerce partner. Clients can leverage RSL's partnerships with major shipping carriers including UPS, FedEx, USPS, and DHL, to significantly lower shipping rates. In addition to lower shipping rates, utilizing RSL's network of 15 order fulfillment centers allows clients to house their inventory closer to their customers - ensuring a faster shipping time.

With nearly 20 years in the order fulfillment business and as part of the Rakuten family, Rakuten Super Logistics is an experienced e-commerce service provider backed by one of the largest and most successful e-commerce companies in the world.

Rakuten SUPER LOGISTICS



RateLinx



Shannon Vaillancourt *President and Founder*

Corporate Mission:

We're on a mission to revolutionize the Supply Chain. We partner with customers to accelerate their supply chain intelligence by driving data quality in logistics and delivering real-time, accurate, and tailored analytics, dashboards, and reports.

Data quality delivers 2020 clarity into logistics.

In the Supply Chain of 2020, you're constantly relying on data to make decisions every day. But what if the data is bad? It probably is. In 2017, Deloitte discovered that nearly 50%

of businesses cited supply chain data as a major barrier. And it's costly. According to IBM, bad data costs US businesses more than \$3.1 Trillion per year.

So, what about your logistics data? Are exceptions a burden? Are costs growing? Can you trust your data enough to make confident decisions?



RateLinx is changing the logistics industry. We are the industry data technology leader in transportation intelligence and spend management. Using our nearly two decades of experience working with some of the largest and most reputable supply chain organizations in the world, we're powering the next generation of technology to deliver unprecedented intelligence and visibility into your logistics network.

Our cloud-based data-cleansing technology leverages artificial intelligence (AI) and machine learning to eliminate errors and standardize your data. It delivers powerful insights, accurate analytics, and tailored reporting through an all-in-one logistics data and analysis platform.

With TMS, track and trace, and freight invoice management capabilities, our customers are able to analyze logistics performance and optimize strategies in their global transportation network, from shipment to invoice—all in one place. Equipped with the complete picture and context, customers are able to reduce costs, optimize inventory allocations, and improve customer satisfaction.



Data collaboration and partnership.

We're more than a technology provider. We're your collaborative data partner. Our team uses our proprietary data-first approach called *Logistics-in-3D*Đ to help you diagnose problems in your logistics and supply chain networks, develop data-validated solutions, and deploy new strategies with confidence. You can tap our team for support at any time, without paying more.

Reduce costs and get 10x ROI.

With cleansed data at your fingertips, you'll have everything you need to confidently improve inventory management, enhance customer service, and optimize your network. We help you by eliminating exceptions and rate-tolerances, driving tangible results to cost-saving initiatives. By automating processes, we help improve the allocation of financial and human capital, equipping your team to focus more on what matters. Our analytics, reports, and dashboards will show exactly where you are at all times. In fact, we even have an ROI KPI built-in.

Live in 45 days, no IT resources required.

The industry today is placing everincreasing strain on limited IT resources: budget, personnel, and technology. That's why we've designed a cloud-based system that requires no internal IT resources. Our team will have you up and running, with the carriers of your choice, in as little as 45 days.

RateLinx

RateLinx

4602 S Biltmore Lane Suite 104 Madison, WI 53718 Phone: 262-565-6150 sales@ratelinx.com www.ratelinx.com









Red Classic

Outstanding Experiences. Exceptional Outcomes.

Dave Glancy President

Mission Statement

Our mission is to be the safest provider of transportation, logistics and maintenance solutions to enable our customers and communities to thrive.

Services

- Truckload
- ITI
- Dedicated
- Intermodal
- Flatbed
- Drayage
- Refrigerated
- Logistics Solutions
- Managed Transportation
- Fleet Maintenance







Red Classic

1800 Continental Blvd. Suite 103 Charlotte. NC 28273 866-768-8809 sales@redclassic.com www.redclassic.com





Who We Are

At Red Classic, we know that getting things where they need to go-on time and cost efficient—is what shippers need. Red Classic is a wholly-owned subsidiary of Coca-Cola Consolidated, the largest Coca-Cola bottler in the U.S. that's been serving the world's bestknown brand for more than 100 years. Today, we drive operational efficiency for customers across dozens of industries by offering a full range of transportation and fleet maintenance solutions customized for your business

needs. Great brands trust us with their products because we deliver outstanding experiences and exceptional outcomes every day.



With regional company-owned assets, a growing over-the-road (OTR) division and a network of more than 15,000 carrier partners managed through our full-service brokerage department, we have the reliable capacity your business demands. We offer truckload, less than truckload (LTL), dedicated and other logistics solutions for raw materials and finished products throughout the continental U.S. and Canada.

Fleet Maintenance Solutions

With more than 20.000 assets under management and 80+ fullservice maintenance shops, we provide customized maintenance solutions that reduce downtime and labor costs. Our skilled technicians service more than 150 equipment types including light duty vehicles, material-handling equipment, class 7 and 8 tractors and everything in between.

The Red Classic Difference

- Safety Comes First. Safety Comes First is Red Rule #1. We invest in extensive, systematic training and the latest technology to ensure our drivers, our equipment and our freight arrive safely.
- Assured Capacity. As an asset-based 3PL and one of the largest beverage haulers



in the U.S., we understand the demands of today's shipping environment. Our growing network means we can expand with your business as your need for capacity evolves.

- Industry Expertise. Our experienced logistics team has the expertise to address the most complex and demanding shipping environments, saving you time and money.
- Unparalleled Service. Our commitment to extraordinary customer service breeds a culture of partnership with our customers that is second to none. We're proactive and responsive, so you can rest easy knowing your freight is handled with care.

Our Promise to You:

- We want you to be delighted with every interaction.
- You can count on us to operate with integrity, always.
- Our expertise is there for you, whenever and wherever you need it.

Experience what our customers already know - no matter what you need, Red Classic delivers.



RMX



Kelly Greenlee President

Mission Statement

Deliver customer specific logistics solutions through exceptional customer service.

Memberships / Awards

- TIA Member
- NASTC Best Broker program
- EPA SmartWay Transportation Partner (Logistics)
- Diamond Broker Program - Truck Stop
- ITS Financial
- Transport Topics 2018 Top Freight Brokerage Firm
- SEDEX Respect Program
- Truckers Against Trafficking
- Top 3PL by Food Logistics Magazine

RMX Global Logistics

HQ - 355 Food Center Dr. Bronx, NY 10474 888-824-7365

With locations in Lakewood CO, Springdale AR, Monona WI, North Port FL, Fayetteville NC, Petersburg WV, Bronx NY, Manchester NH, Auburn ME

RMXsales@rmxglobal.com www.rmxglobal.com









The RMX Difference

RMX was established in 1983, and over the past 37 years has earned a reputation as a trusted transportation partner to the food products industry. RMX has become one of the leading third-party logistics providers in the country and provides a broad scope of supply chain management services. We value our long-term partnerships, and will earn your business through ongoing innovation, trust and continuous improvement. Come explore the RMX advantage.

Our Services and Solutions

- Full TL, Refrigerated / Dry
- Flatbed
- Intermodal
- Expedited
- Dedicated
- Specialized
- DC & Pool Support Programs
- Supply Chain Management 3PL / 4PL Solutions
- EDI / FTP Compliant
- Load consolidation & Order optimization for best cost determinization
- Order to Delivery Visibility
- Exceptional Customer Service
- Final Mile Services into New York Citv's **Five Boroughs**

Northeast Last Mile Logistics

Last Mile LLC has a long history of providing transportation in and around NYC, for over 50 years, and was formed to meet the growing final mile delivery needs. Our ability to navigate the difficult challenges of final mile delivery in the Northeast has allowed us to be a preferred vendor for some of the major protein providers in the United States, and provide them with warehousing and transportation solutions.

- Convenient locations in Carteret NJ and the Hunt's Point COOP Market in the Bronx, NY
- Customized Refrigerated Fleet
- Warehousing and Cold Storage
- White Glove Delivery
- Lift gate Service
- Cross Docking with Delivery Service
- LTL Consolidation
- Power Only Service into the 5 boroughs
- Real Time Tracking / Notifications

Lastmile.rmxglobal.com/deliver 718-775-3570





Rockfarm Supply Chain Solutions



Brad StewartChief Commercial Officer

Mission Statement

Rockfarm's Mission Statement is to lower our clients' supply chain "cost to serve." Since our inception, our goal is to deliver visibility of the true cost to serve the market. Whether at the unit or part level, seeing the cost to serve our clients' customers is at the forefront of our service offerings. As a provider of supply chain services, our focus is on creating workflow automation within transportation management solutions, extending our clients' logistics team with our truckload fulfillment solutions while delivering market intelligence through our Supply Chain Coach Services.

Rockfarm Supply Chain Solutions

300 Data Ct.
Dubuque, IA 52003
815-573-0138
info@rockfarm.com
www.rockfarm.com





ockfarm is a supply chain services company that delivers a competitive advantage for our clients through our four disciplines: Transportation Management, Truckload Brokerage, Global Forwarding and Supply Chain Consulting. Founded to address supply chain costs through visibility and actionable business intelligence, Rockfarm delivers solutions designed for each of our clients' specific challenges. Our business model deploys transparency to supply chain cost and the market, triggering real-time analytics to optimize under any market condition.

MercuryGate Integrator

Our roots began as a transportation management company using the MercuryGate TMS to support our clients' routing and the optimization of their supply chain across all modes. Due to our service model, Rockfarm developed a deep expertise within MercuryGate and now brings to bear that expertise in delivering MercuryGate technology direct to shippers and logistic service providers alike. In addition, our Supply Chain Coach services directly support existing MercuryGate TMS customers to enhance their MercuryGate experience.

Market Intelligence

Today's supply chain requires real-time visibility to both the order lifecycle and the conditions under which the routing and booking of the shipment occurs. Rockfarm meets those requirements through enhanced visibility of our clients' customers' experience and truckload rate intelligence. Truckload rate intelligence accounts for capacity constraints in the market and shipment planning windows to provide identifiable value in the truckload spot market. Our proprietary API Truckload Rate delivers rate digitization to both the contract and spot market, streamlining our clients' shipment execution process.

Supply Chain Services

Services define our value and Rockfarm delivers value through our technology. Rockfarm client solutions span across many industrial verticals to include food, pharma, hospitality, heavy industrial and others. Whether your supply chain needs are domestic or global, Rockfarm's suite of services and technology applications can provide the requirements to compete in today's competitive market. As your coach, our market insights, suite of technology and the Rockfarm team are your gateway to improving your bottom line.



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Romark Logistics



Marc Lebovitz President

Mission:

To deliver customized logistics solutions built on an unwavering commitment to providing outstanding service for our customers.

As a family-owned company with integrity, we've built long-term relationships by adhering to our core values:







Romark Logistics

822 South Avenue West Westfield, NJ 07090 Phone: 800-276-2719 sales@romarklogistics.com www.romarklogistics.com











PERSONALIZED SERVICE...ALWAYS

EXPERTS SINCE 1954

ounded in 1954, Romark Logistics is a leading third-party logistics and coldchain provider in North America. We service major food, beverage, pharmaceutical, and retail customers worldwide.

As a customized solutions provider, we handle logistics for a wide range of products, from the ingredients stage to finished goods. Romark has masterfully blended its acquisitions of leading packaging, transportation and warehousing companies in the United States into strong, valueadded business units that help provide our customers with personalized, dependable solutions, which include:

Distribution and Fulfillment Solutions

Romark offers contract and public foodgrade warehousing solutions and specializes in temperature-controlled requirements. With the latest automated systems and technologies, we offer a full suite of services, including short and long-term storage, crossdock operations, e-commerce fulfillment, packaging, assembly and JIT delivery, plant support, reverse logistics, and supply chain consulting.

Transportation Management

Whether our customers need dry or temperature-controlled applications, we can

provide customized transportation solutions, including dedicated fleet management, freight management, transportation brokerage, over the road transportation, pool distribution, white glove service, and shuttle service. Our offerings include both asset and non-asset-based solutions.

Packaging/Creating Value-Added **Solutions for Our Customers**

Romark has a proven record in custom packaging services to receive, package, store, and distribute products and displays to retail stores. Whether you require customized kit assemblies or primary and secondary packaging, Romark provides solutions that deliver superior results.

Real Estate Development and Facility Design

With more than 65 years' experience as an owner and developer of industrial real estate, we understand what it takes to run a modern distribution facility. Applying this operational expertise, we specialize in providing state-ofthe-art facilities that maximize flexibility and future expansion opportunities.



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RPM

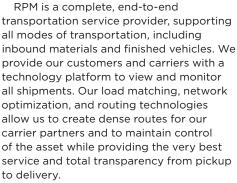


Al Samouelian

Al Samouelian serves as the chief executive officer. He has created a culture that embraces change and welcomes new ideas, leading to smart innovation and flawless execution driving dramatic value to our diversified customer base.

OUR MISSION

Our mission is to remove the complexity from logistics, providing our customers and carriers with clear communication and total transparency, including shipping, billing for on-time pickup, and delivery.



We move freight for many industries, including automotive, retail, metals, building materials, consumer packaged goods, food and beverage, energy & gas, and chemicals. We are committed to sourcing spot and dedicated capacity for our customers through our extensive carrier network and powerful industry relationships. We thoroughly vet and monitor every one of our carriers to ensure complete adherence to all regulatory standards, delivering tremendous value to our bulk transport customers' supply chain routes across the U.S.

We also move thousands of vehicles per month. Whether you need a full truckload, partial or single unit transport, we have your vehicle transport needs covered. We service all areas, including OEM, remarketing financial institutions, dealerships, fleet management, rental, e-commerce, auctions, cross-border, POV, and repo.



RPM

301 W. Fourth, Ste 200 Royal Oak, MI 48067 855-585-1910 www.RPMmoves.com



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Ruan



Ben McLean CEO

Mission Statement:

Empower the best team in logistics to deliver exceptional experiences for our partners.

Facts About Ruan

- Founded in 1932
- More than 300 operations in North America
- 6,000 team members
- Freight under management \$1.35 billion
- Award winning Megasafe Safety Program

uan has expertise in transporting and warehousing goods in every industry—and the right people, processes, and technology to meet your supply chain needs.

Flexible Integrated **Solutions**

Ruan's Integrated Supply Chain Solutions offer it all, including **Dedicated Contract** Transportation, Managed Transportation, Value-Added Warehousing, and Brokerage Services. We combine the flexibility of our non-asset and asset-

based capabilities with optimal technology and superior service focused on continuous improvement, cost savings, and supply chain efficiency. The Ruan team partners with customers to evaluate, optimize, and deliver a one-source, integrated supply chain solution. Ruan delivers these benefits and more because supply chain management is our core competency.

Dedicated Contract Carriage

Ruan's Dedicated Contract Transportation service provides complete door-to-door supply chain solutions without any of the hassles of owning and operating a private fleet. We assume all risk, handle labor, navigate regulations, and manage all of the equipment, taxes, and fuel.

Value-Added Warehousing

Innovative warehouse solutions are Ruan's specialty. Our Value-Added Warehousing services offer scalable and agile warehouse space tailored to our partners' requirements. We excel in warehouse management, engineered facility design, site selection, export consolidation, cross docking/ postponement, subassembly, kitting, international crating, and more. Integration with Ruan's warehouse management system reduces touches, improves storage density, and increases overall flow efficiency.



Managed Transportation

Our Managed Transportation solution encompasses network optimization, freight planning and sourcing, mode selection, capacity management, freight audit and pay, inbound, and LTL consolidation. R2.0, Ruan's supply chain technology, is a best-ofbreed transportation management system that builds efficient shipments and provides rich analytics to identify opportunities for continuous improvement and cost savings. Our expert team utilizes these resources to continuously optimize your network.

Brokerage Services

We provide capacity aggregation for transactional shipment management with annual or short-term contracted rates. Our reliable, experienced team of certified transportation brokers is an excellent support for dedicated or private fleets.

Ruan Transportation Management Systems

666 Grand Avenue Suite 3200 Des Moines, IA 50309 866-782-6669 x1 solutions@ruan.com www.ruan.com













Saddle Creek Logistics Services



Mark Cabrera CEO

Leverage our wide array of logistics capabilities for omnichannel supply chain solutions that provide speed, service, and scalability.



t Saddle Creek, we specialize in helping retailers, manufacturers and e-commerce companies get products where they need to be quickly, costeffectively and seamlessly.

Sophisticated Solutions

As an asset-based 3PL, we focus on designing and delivering omnichannel logistics solutions for our clients. Our approach is solution based and data driven, using the most advanced operational methods and sophisticated technologies.

Full Range of Services

Clients utilize our omnichannel fulfillment, warehousing and transportation services as stand-alone offerings or as part of an integrated logistics solution. They can also take advantage of a host of value-added services such as packaging, kitting, display building, embroidery and engraving.

Through our custom fulfillment solutions, they're able to accommodate customer requirements in a variety of channels including e-commerce, direct selling and subscription/continuity programs.

Extensive Resources

Clients also have access to our nationwide network of strategic locations-46 sharedspace and dedicated facilities across the country-totaling more than 21 million square feet of warehouse space. They enjoy cost-effective, service-driven transportation capabilities including a large private fleet, a full set of brokerage services and extensive relationships with all major parcel providers.

Service Excellence

Saddle Creek is one of the largest familyowned logistics providers in the country. We have been in business for over 50 years and are recognized in our industry as an extremely high-level service provider.

Clients will tell you that we stand out due to our ability to deliver on our promises. This is driven by our company culture, which is one of integrity, strong performance expectations, a high level of accountability and the commitment to doing what is right for our clients and their customers each and every day.

We'll do Whatever It Takes! to ensure that your supply chain delivers.



Saddle Creek **Logistics Services**

3010 Saddle Creek Road Lakeland, FL 33801 888-878-1177 sales@sclogistics.com sclogistics.com







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Seaboard Marine

Edward Gonzalez

CEO

Mission Statement

To be the leader in ocean transportation and logistics to all the markets we serve. Our existence, progress, and success depend on our customers. By creating a positive environment where our employees can work in partnership with our customers, large and small, we shall provide the highest quality service without exception.

















stablished in 1983, Seaboard Marine is a wholly owned subsidiary of Seaboard Corporation. We are an ocean transportation and logistics company that provides direct, regular service between the United States and the Caribbean Basin, Central, and South America. Seaboard Marine plays a significant role in promoting trade in the Western Hemisphere.

Our success in the region for over three decades has enabled us to expand gradually into new markets. We now serve over 40 ports in over 25 countries. Seaboard Marine's facilities include a private terminal of nearly 90 acres at PortMiami. We carry more cargo to and from PortMiami than any other carrier. This facility complies with and exceeds all governmental security mandates; it operates seven days a week, 365 days a year, a unique convenience for our customers.

Additionally, Seaboard Marine provides services from other U.S. Gulf and Atlantic ports. Operating from our 62-acre terminal in Houston, we offer weekly services to multiple ports in the Caribbean and Latin America. Seaboard Marine also provides weekly service between Philadelphia,

PA, Brooklyn, NY, Savannah, GA and the Caribbean Basin, Central America and South America.

Seaboard Marine's fleet of nearly 30 vessels and over sixty thousand (60,000) dry, reefer, and specialized containers supports direct service between the U.S. and major ports of call throughout Latin America and the Caribbean. Our reliable fixed-day schedules make it simple for customers to coordinate manufacturing schedules and maintain inventories at costefficient levels. Convenient schedules, outstanding customer service, and an expanding fleet of ships both commanded and managed by a company of dedicated professionals, have become the trademark of Seaboard Marine.

Seaboard Marine

Headquarters 8001 Northwest 79th Ave. Miami, FL 33166 P 305.863.4444 F 305.863.4400

customerservice@seaboardmarine.com seaboardmarine.com











SEKO Logistics



James Gagne President and CEO

- Omni-Channel Logistics
- Air Freight Forwarding
- Ocean NVOCC Services
- Ground Transportation
- Home Delivery
- Heavyweight/Final Mile
- White Glove
- Cross-Border eCommerce
- Expedited Cargo
- AOG/NFO Services
- Aerospace Logistics
- MedTec Logistics
- Store Development Logistics
- Warehousing & Distribution
- Customs Brokerage
- Value-Added Solutions
- Supply Chain Software
- TMS
- WMS
- Purchase Order Management
- Asset Management
- Inventory Management
- Demand Chain Management
- 60 USA Locations
- 120 Global Locations
- 40 Countries



e provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a client-centric organization, we are powered by the expertise of our people and our in-house developed, best-in-class, configurable technology. It is this combination which gives SEKO its strength.

With over 120 offices in 40 countries worldwide, our unique ownership management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level.

We have a flat management structure, with just three layers between you and the CEO, making us 'fast on our feet' in delivering solutions that can meet your

exact requirements. This lean and nimble structure increases our decision-making speed and gives us an ability to implement scalable solutions which far exceed those of our competitors. This unique business model provides our clients with:

- Fast, efficient decision-making
- Minimal bureaucracy—easy to do business with
- Local expertise through people that really
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, configurable solutions
- Individual vertical sector experience

SEKO Logistics

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The Shippers Group



Rob Doyle President

Mission

Our mission is to provide the ultimate supply chain experience by **Understanding, Delivering** and Improving services that meet our customers' needs.



nce 1901, we've been in forward motion toward being an industry leader in third party logistics with a focus on our people, our processes and the technology we employ to enhance the overall customer experience.

With 12 locations and 5.3 million square feet of distribution space in 5 states from coast to coast, The Shippers Group is nationally recognized for the full range of logistics services we offer that include Public and Contract Warehousing, Contract Packaging, E-Commerce Order Fulfillment, and Transportation Services.

We are BRC Superior with an AA rating and AIB Superior with 990 out of 1000. The Shippers Group is a Green Citizen named by Inbound Logistics as a leading company that goes above and beyond to ensure global supply chains are sustainable and operations are socially and environmentally friendly.

World Class Supply Chain Support

Supply Chain performance drives our customers' bottom line and that's why The Shippers Group provides world class supply chain support from receiving inbound products to shipping outbound orders, inventory management and contract packaging. We are focused on Continuous Improvement to keep pace with consistent shifts in consumer demand. We are applying LEAN initiatives for improved productivity and accuracy. TSG is among Inbound Logistics' Top 100 3PL Providers for 2019.

The Shippers Group is implementing innovative solutions to effectively manage complex supply chains while reducing costs. Our systems provide agile support to meet the unique needs of our multi-customer distribution operations. From pick-tovoice, layer pickers, robust WMS and LMS systems, we're employing and developing innovative methods within our operations, improving accuracy and efficiency.

The Shippers Group

1015 W. Wintergreen Rd. Hutchins, TX 75141 214-381-5050 theshippersgroup.com info@ shipperswarehouse.com













Andrew Slusher President and CEO

Mission Statement

SMC³ is the transportation industry standard for intelligent data, technology and education solutions disseminated through the integration of innovation, excellence, neutrality and community. Through its logistics solutions and educational events, SMC3 works to consistently raise the level of knowledge, collaboration and technological capability in the freight transportation marketplace. SMC3's deep-seated core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for a unique portfolio of industry solutions. The company's goal is to create a frictionless world for the transportation of goods by seamlessly connecting and empowering the industry.

SMC³

500 Westpark Dr. Peachtree City, GA 30269 800-845-8090 sales@smc3.com www.smc3.com







LTL Technology and Data

With its range of solutions that integrate seamlessly into current business systems, SMC³ supports customers' needs as they grow, whether they're dealing with 10 shipments or 10,000 shipments per day. Shippers and 3PLs use SMC3's peerless rating solutions to optimize their transportation spend. saving time and money on their freight shipments throughout North America.

Throughout its history, SMC³ has built unrivaled cachet in the industry. establishing itself as a stable and trustworthy partner that is a neutral voice serving shippers, carriers and thirdparty logistics companies with equal attention. The company's position as a leader has been honed through decades of developing secure and reliable content. Even as the company grows, it remains committed to its founding principles, motivated not by profit but by introducing dependable products that fill an industry need.

SMC³'s wide array of shipment lifecycle optimization technology includes:

- CzarLite LTL base rates for the U.S.. Canada and Mexico
- Bid\$ense Truckload and LTL freight transportation bidding and pricing negotiation
- RateWare XL Multi-tariff pricing management
- BatchMark XL Rapid LTL freight rating and analysis
- CarrierConnect XL Carrier points of service and transit times
- Cost Intelligence System Profitability management for truckload and LTL

With these tools, SMC³ customers can remove manual processes from their supply chains, which can help their businesses rise above the rest by allowing them to re-deploy resources to revenue-generating activities.



Education

SMC³ extends its expertise through supply chain educational forums across North America. Attendees keep current on industry trends and best practices used by global supply chain leaders at Connections and Jump Start, SMC3's two annual supply chain conferences.

The strategic educational and networking events feature cutting-edge, forwardthinking sessions, top-tier presenters and unique networking opportunities. SMC3 works to create events that facilitate lasting collaboration between logistics and transportation professionals from carrier, shipper, 3PL and technologyprovider verticals. SMC3's technology, data and educational solutions are backed by a lifetime of industry understanding and technical expertise.





South Carolina Ports Authority



Jim Newsome President & CEO

Mission Statement

South Carolina Ports Authority (SCPA) promotes, develops and facilitates waterborne commerce to meet the current and future needs of its customers, and for the economic benefit of the citizens and businesses of South Carolina, SCPA fulfills this mission by delivering cost competitive facilities and services, collaborating with customers and stakeholders, and sustaining its financial selfsufficiency. Port operations create 1 in 10 S.C. jobs and generate nearly \$63.4 billion in economic activity annually.



South Carolina Ports Authority

200 Ports Authority Drive Mount Pleasant, SC 29464 843-577-8786 www.scspa.com













S.C. Ports offers shippers the expertise and flexibility needed to create customized solutions. Shippers benefit from S.C. Ports' Supply Chain Authority service — which brings together experts in operations and terminals, information technology, commercial real estate and economic development - to solve any logistics challenges.

This expertise is coupled by the Port of Charleston's skilled workforce, efficient operations and big-ship capabilities. SCPA is investing \$1.6 billion from fiscal years 2016 to 2021 to increase capacity and enhance infrastructure.

The densification and modernization of Wando Welch Terminal increases that terminal's capacity to 2.4 million TEUs; it will also have 15 ship-to-shore cranes with 155 feet of lift height by 2021.

In early 2021, S.C. Ports will achieve a major milestone with the opening of a new container terminal in North Charleston. The first phase of the Hugh K. Leatherman Sr. Terminal will have a 1,400-foot-wharf and five ship-to-shore cranes with 169 feet of lift height. The terminal will double port capacity at full build-out.

The opening of the Leatherman terminal will coincide with Charleston Harbor achieving a 52-foot depth in 2021, granting mega container ships access to terminals any time, regardless of the tides.

These major infrastructure investments will enable S.C. Ports to handle four 14,000-TEU ships at one time, ensuring the seamless movement of cargo in the era of big ships and growing e-commerce demands.



Port of Charleston customers benefit greatly from access to consumers in the Southeast, which is the fastest-growing population in the U.S.

S.C. Ports' two inland ports in Greer and Dillon, S.C., expand access to consumer markets and efficiently move cargo to and from the Port of Charleston via overnight rail, which drives efficiencies and cost savings for shippers.

With great experience handling cargo for South Carolina's booming advanced manufacturing sector, S.C. Ports is now focused on growing retail cargo volumes, expanding rail networks and developing port-dependent real estate.

Companies in need of well-run ports and distribution centers are turning to South Carolina to ensure the seamless delivery of goods to desired markets. The availability of Class A industrial space, combined with crucial access to both Southeast consumers and the Port of Charleston, makes South Carolina an ideal site for distribution centers.

S.C. Ports is ready to deliver customized business solutions for your shipping and distribution needs. Learn more at scspa.com/supplychainauthority/ and rightspacesc.com.

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Span Alaska

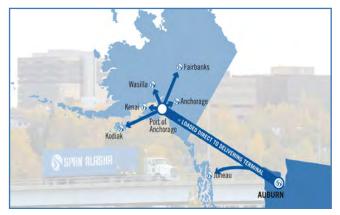


Tom Souply President

MISSION

To be recognized by our customers as providing the highest level of service and reliability in the Alaska marketplace.

Extreme reliability provides for long-lasting customer loyalty.









WE KNOW ALASKA

People know Span Alaska for our unmatched transportation services, smoothly moving freight from the lower 48 to the Last Frontier. With five Alaska terminal locations—in Anchorage, Fairbanks, Kodiak, Wasilla, and Soldotna—Span Alaska offers multiple strategic centers to better serve all of your transportation needs. Our locations, facilities, schedules, connections, strategies, services, equipment, and staff have been chosen with one goal in mind—to make your life easier by solving your transportation challenges.

EXPERIENCE

Span Alaska moves more LTL (less than truckload) freight than any other carrier to Alaska-we've built a solid infrastructure that includes equipment, manpower and facilities in key locations across the state to provide our clients with service that is consistent, fast and flexible.

RELIABILITY

Our comprehensive logistics, single chain of responsibility, guaranteed sailings and focus on customer service give you the peace of mind that your shipment will be on time and in good hands.

CUSTOMIZED SOLUTIONS

Shipping is not a one-size-fits-all solution. We take the time to find the solution that best fits your company's shipping needs, including shipping size, type, timing, warehousing, inventory needs and more.

Email rate@spanalaska.com for rate quotes.



Span Alaska 800-257-7726 rate@spanalaska.com www.spanalaska.com



Suddath



Brad Liddie SVP of Global Logistics Operations The Suddath Companies

Global Logistics Supply Chain Provider

Whether you are shipping product around the world or need final-mile delivery, Suddath® is trusted by 100s of brands nationwide because of our streamlined processes and care for all products from dry non-perishable foods to sensitive medical equipment. Suddath works as a collaborative partner, helping to simplify supply chains by improving efficiency, scaling with our client's needs and providing personalized and innovative solutions to solve unique challenges. Working as an extension of your team, we leverage our 100 years of experience, breadth of services and extensive resources to quickly respond to changes while maintaining the stability and reliability of your supply chain.



QMS Certification Services

Suddath

800-288-7833 suddath.com/logistics









Why Suddath

Ranging from small startups to large multi-national corporations, our customers know they can depend on us to be there when and where they need us. Suddath aligns with your business by acting as an extension of your organization, tailoring solutions to meet your business objectives. As a strategic partner, we help customers enhance visibility, drive synergies, and provide scalable solutions to your challenges, often anticipating needs before they arise. With over 800 days lost time injury (LTI) free and our recent ISO 9001:2015 certification, our global logistics clients entrust their brand and merchandise into our care based on our mutual dedication to continuous improvement.

Scalable End-to-End Service Solutions

As a full-service logistics company, we address needs quickly and efficiently through our breadth of services, which include:

- Temperature-controlled, medicalcompliant and food-grade warehousing
- Labeling, kitting and other value-added
- Cross docking, consolidation, distribution and B2C fulfillment
- Air and ocean freight forwarding with customs clearance as NVOCC
- Access to foreign trade zone activated, bonded space
- Less Than Truckload (LTL) and truckload transportation management

Our end-to-end service solutions make it easy for you to assess your requirements, while adjusting according to your current project needs.

Innovative Technology for Greater Transparency

Always know where your products are and when they will arrive with Suddath's advanced warehouse management systems (WMS). Our technology enables you to manage inventory 24/7 from any device, with visibility and direct access through a user-friendly customer portal.

Specialized Care in Your Industry

Our experienced team blends a consultative approach with the value-added services, delivery solutions, technology, facilities and a comprehensive global network required to handle all your logistics needs. With over 100 years in operation, we have developed specialized skills and expertise in a wide range of industries, including but not limited to:

- Medical/pharmacy
- Food/beverage
- E-commerce
- Retail

Global Reach, Local Touch

With Suddath as your global logistics provider, you can always expect reliable service, consistent quality and a commitment to safety around the globe. We have 20 owned national locations as well as vetted partners around the world serving more than 150 countries.





202 LOGISTICS PLANN

Sunland Logistics Solutions



Arch Thomason CFO

Purpose:

To help our customers do what they do better!

Vision:

To become a great 3PL company where people want to work and customers want to buy.

Company Values:

- Safety First
- Servant Leadership
- Learning Organization
- Results Matter

Industry Expertise:

- Retail / e-commerce
- Automotive
- Chemical
- Industrial





Sunland Logistics Solutions, Inc.

Corporate Office 1312 Old Stage Road Simpsonville, SC 29681 864.295.0081 Solutions@SunlandLS.Com SunlandLogisticsSolutions.com









unland Logistics Solutions is a supply chain and logistics partner specializing in providing warehouse, inventory management, and value-added services to companies primarily in the retail/ e-commerce, automotive, industrial, and chemical industries. Originally founded in 1982, Sunland has been experiencing significant growth and attracting some of the industry's top talent. The team is focused on being a flexible partner who provides world-class service with a winning continuous improvement culture. Sunland's services include, but are not limited to:

- Inventory management
- Order fulfillment
- Reverse logistics
- Supply chain visibility
- Warehousing
- ISO-9001 certified operations
- Foreign Trade Zone
- Hazmat Storage
- Shuttle Transportation
- Value-Added Services

High-Performance Team

The executive leaders at Sunland are intent on getting the right people on the bus, in the right seats. Building, growing, and aligning a diverse team of talent with a positive culture is essential to providing customers with high performance.

Process Leadership

Sunland implements the 10 Deliverables of Process Leadership to ensure the team is

consistently executing to our customer's service expectations whether we're kitting, quality testing electronics, or subassembling automotive bumpers. Process leadership is the foundation for achieving operations excellence and earning customer trust.

Advanced Technology & Innovation

The Solutions Lab is the innovation center for Sunland's IT and engineering team who are passionate about leveraging data to provide customers with powerful insight, so they can make better, faster business decisions. The Solutions Lab offers:

- Efficient integration
- A stable + secure cloud-based infrastructure
- Quality control
- Inventory visibility
- Improved productivity

Quantified Value to Customers

Adding value to customers' supply chains is the goal. Sunland's Strategic Customer Success Teams collaborate with customers to develop supply chain solutions that help support their organization's strategic goals & specific initiatives.

Types of Quantified Value:

- Decreased
 - · costs, risk, or inventory
- Increased
- Safety, service levels, quality, compliance, visibility, cash flow, profit, capabilities, market share

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Sunset Transportation



Lindsey Graves Chief Operating Officer

Customized Solutions:

- Logistics Management
- Cross-border Logistics & Warehousing (MX)
- Shipper Technology
- Freight Audit & Payment
- · Domestic & International Brokerage
- Expedite

Customer Service Promises:

- Savings
- Visibility
- · Data-Driven decisions
- Continuous Improvement
- · Relationships, not Transactions

Industry Verticals:

- Automotive
- Construction
- · Consumer Goods
- Food/Beverage
- Manufacturing
- Packaging
- Pet Food/Ingredients

two-time Inbound Logistics Top 10 3PL Provider, Sunset is proud to deliver on our five customer promises through diverse and holistic 3PL solutions, our proprietary domestic and international LOGIK shipper dashboard and a strong focus on transparent, flexible service.

Is it time to TRULY manage your supply chain?

Sunset customers can get back to mission-critical business knowing their supply chain is being analyzed, monitored and improved month over month. We are accountable for providing ongoing savings and efficiencies through:

- Bid management and carrier procurement
- Route optimization & load planning
- TMS integration and visibility
- Freight bill audit and payment
- KPI compliance and reporting specific to your business needs

Need more visibility in your logistics program?

- Do you have eyes on every domestic and international shipment within your network?
- Can you access multiple carriers' pricing across modes within your system?
- Do you know if you're utilizing the lowestcost carrier and right mode for every shipment?

If the answer is no, you're not alone! Even the most complex supply chains operate with significant gaps in visibility due to inefficient technology or unknown solutions. Sunset works to bridge these gaps with LOGIK, our proprietary shipper dashboard that provides:



- Shipment metrics, by spend, volume, mode, and charge
- Future, in-transit, and past shipment status via interactive maps for both domestic and international shipments
- Carrier selection, safety and compliance
- GL reconciliation
- Analytics to monitor shipment location details, assessorial costs, lane volume, commodity information and user specific **KPI** reporting

Why Sunset?

As a second-generation family business, Sunset places a high value on reliable, flexible customer service; putting our customers first as we have for the past 30 years! Let us help you navigate the challenges of strategic supply chain management. Join the Sunset family and see the difference.

Sunset Transportation

11325 Concord Village Ave. St. Louis. MO 63123 Sales@SunsetTrans.com www.SunsetTrans.com Phone: 314-756-8593

















LOGISTICS PLAN

Syfan Logistics



Steve Syfan Executive Vice President

Who We Are:

Syfan Transport is a Southeast-based carrier fleet featuring 24-7 dispatch, on-board GPS and ELD-compliant systems on every truck, and transparent reporting on all shipments. Together with its 3PL arm, Syfan Logistics, the company provides a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

Vision Statement:

We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.



Syfan Logistics

PO Box 1294 Gainesville, GA 30503 Steve Syfan, Executive Vice President Steve.Syfan@ SyfanCorp.com SyfanCorp.com Toll-Free: 855.287.8485 Local: 770.287.8485







Shipping & Logistics Without the Drama

Syfan Logistics and asset-based Syfan Transport have always focused on delivering the highest level of transparency and reliability for customer shipments—with no surprises and zero drama.

To better serve customers, Syfan expanded its offices last year, bringing all departments under one roof. The 18,000 square-foot addition will accommodate projected growth with more room for accounting, human resources and training departments that are now together with the sales and logistics staff at the company's headquarters north of Atlanta in Gainesville, Ga.

Syfan currently employs approximately 350 professionals, and the extra space will allow for another 100 or more new team members, according to CEO Jim Syfan.

Growing Fleet

Meanwhile, Syfan continues to grow its over-the-road fleet with a new contingent of Peterbilt trucks for 2020-addressing customer demands for even greater accessibility to equipment across the country. Syfan Transport's carrier fleet is supported by several hundred trailers dry vans, flatbeds and the industry's most advanced temperature-controlled reefers with cold-chain monitoring and solar panels.

On the logistics side, Syfan further draws from an expansive network of carrier partners to bolster its service and fill gaps. Syfan Logistics has grown into one of the leading logistics services in the United States. Inbound Logistics, Transport Topics and other publications have consistently recognized the company in their rankings of the nation's top 3PLs.

Primary Insurance

Syfan goes the extra mile by backing every load with primary cargo insurance—a commitment practiced by only a small percentage of the industry.

Syfan Services

Transport

Numerous Syfan Transport fleet trucks and equipment options are available around the clock. And all support is personally handled by the company's own 24-7 dispatch team (as opposed to a third-party answering service).



Executive team: Steve, Jim and Greg Syfan

Expedited

Syfan's long history with JIT shipping for automotive manufacturers and small parcel air loads has forged a unique sensitivity to deadline-oriented shipping.

Third-Party Logistics

For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics fills those emergency gaps.

Syfan Power Only

With much greater shipper demand these days for drop-and-hook shipments, Syfan's Power-Only single drivers and teams excel in easing sudden spikes in your shipping volume or filling in for company drivers who may be out of hours under ELD rules.

Yard Management Support

For warehouse and storage operations, our independent Yard Management Support division—Turbo Sales & Leasing—provides sales and leasing of terminal tractors.

Freight Management Services

Syfan Logistics also can manage a company's entire shipping program, providing significant cost savings.

Project Management

Whether relocating a frozen food shipment from a damaged warehouse or moving large equipment, no job is too big or too small.

Customer Industries:

- Food and Beverage
- Parcel shipping
- Automotive
- Manufacturing
- Healthcare
- Construction materials
- Retail/Consumer products
- Electronics
- Paper products

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Taylored Services



Jim DeVeau President and CEO

Mission Statement:

We have become a leader



in fulfillment by thinking like our clients, providing the services they need when and where they need them. We strive to be the top provider of distribution and fulfillment services to the retail apparel, footwear and accessory markets.



Taylored Services

33 S. Wood Ave. Iselin, NJ 08830 844-RING-TDF www.tayloredservices.com

> Contacts: **Brian Southwell** VP of Business Development and Marketing bsouthwell@ tpservices.com

Chris Kearns VP of Key Accounts chris@tpservices.com

Taylored Fulfillment

Services. Since our humble beginnings in New Jersey in 1992, Taylored Services has grown to become a national leader in distribution, fulfillment and warehousing. We have achieved this status by providing the services our clients need when and where they need them.

Our distribution centers are located near the nation's busiest ports of Los Angeles, Long Beach and New York. We work with a diversified client base including

wholesalers, manufacturers and retailers and our expertise extends to multiple brand and accessory categories.

We have invested significantly in systems and technology and maintain long-term relationships with all of the other interim suppliers along our clients' boxes journey. As a result, our clients can track their merchandise at every step through and from our warehouse to multiple points of destination.

Our services include:

- Warehousing and Distribution
- Supply Chain Management
- Value-Added Services and Merchandise
- Transportation Management Services

Warehousing & Distribution

Taylored Services operates strategically located warehousing facilities in major locations on both coasts of the US. While our clients' products are stored with us, they are safe, secure and well-tracked. If products require a dedicated facility, or need to share space in one of our distribution centers, we have the resources and experience to meet our clients' warehousing and distribution needs, including:

- Pick & Pack
- E-Commerce
- Receiving All receipts processed against service orders - EDI or flat file transmissions
- Inventory Control Radio frequency barcode scanning and cycle counts
- 24/7 real time inventory visibility & reports through Taylored Access
- Fulfillment Designed to meet



- client-specific needs (FIFO, LIFO, serial or
- Electronic Notification (EDI, flat file or Taylored Access)

Supply Chain Management

We work closely with our clients and all of their and our channel partners to ensure that we are implementing the most effective and efficient supply chain solutions, particularly with regard to warehousing, distribution and packaging.

Value-Added Distribution Solutions

From product inspection to ticketing, we offer a wide range of services to meet our clients' needs inside the box. Among the multiple value-added services Taylored provides are:

- Re-packing, re-ticketing & assortments
- Point-of-purchase display assembly
- Inserts and labeling
- Returns client-defined processing, inspection, quality control and tracking

Transportation Management Services

Our expertise, experience and relationships extend to flexible and cost effective transportation solutions. We help our clients reliably move their products into and out of our warehouses.

Our shared commitment to your objectives makes us a dedicated provider focused on the very same goals that drive your business. Contact us today at (844) RING TDF, and let us put our experience to work for you.



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TransGroup Global Logistics

- U.S. Owned Globally Connected
- Transport & Logistics Nationwide/Worldwide
- Global Warehousing & Distribution
- Integrated Supply Chain Management
- Industry-Leading Technology
- Customer Centric Approach
- Custom Tailored Systems & Solutions
- Heavy Project Logistics









ur logistics expertise is a balanced cross-discipline of domestic, international and warehouse/distribution services, making TransGroup a true single-source transportation and logistics provider. Our 'Customer Centric' approach, global reach and industry-leading software enable us to do just that. We partner with our clients to tailor and integrate logistics systems and solutions that deliver value across the entire enterprise.

We create logistics solutions that matter.

International Services

- Global Air
- Worldwide Consolidation
- FCL / LCL
- Air & Ocean Charter
- Complete Project Cargo Services
- Dangerous Goods
- Customs Brokerage
- C-TPAT Validated
- Overseas Warehousing & Distribution
- FMC OTI / NVOCC Licensed

North American Services

- Next Flight Out
- Next Day AM / PM
- Second Day
- TranSaver 3-5 Day

- Express LTL / FTL
- Hot Shot Options
- Specialized Equipment
- Air Charter
- Trade Show Services
- Asset Recovery / Reverse Logistics
- White Glove Services
- Warehousing & Distribution
- TransBorder Expertise (Canada/USA/ Mexico)

Technology

- Global Tracking
- Online Shipment Initiation
- Worldwide P.O. Management
- Proactive Milestone & Status Notifications
- Reports / Metrics
- Global Warehouse Management
- TMS Online LTL Rating & Dispatch
- EDI / XML / ERP Integration
- Internally Developed for Maximum Flexibility

Get our Mobile App by visiting: http://app.transgroup.com





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TransGroup Global

Logistics

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LOGISTICS PLAN

Transporeon



Ed Moran Managing Director and SVP Sales & Marketing

Mission Statement

Transporeon provides logistics professionals with new ways to improve processes and significantly increase logistics efficiency and sustainability with an unsurpassed global network that creates an extensive ecosystem for shipper-carrier collaboration. By running ever-evolving logistics platforms, publishing unique industry insights and offering modular digital solutions, we enable shippers and carriers to engage at different levels of digital maturity and achieve continuous improvement.

ransporeon cloud-based logistics platforms provide end-toend transportation management software solutions—a full-service portfolio for shippers, suppliers, retailers, goods recipients and carriers that enables shared efficiencies for all logistics partners in the supply chain.

The company connects a worldwide network of more than 1,200 shippers and retailers with over 90,000 logistics service providers in 100+ countries in real time through its three transportation management platforms: Transporeon for shipment execution, Ticontract for transportation procurement and Mercareon for retail-specific dock scheduling.

These platforms for intelligent transport logistics create a digital connection between shippers and carriers to boost logistics performance and profitability with every freight load. By leveraging the latest capabilities, including artificial intelligence and predictive analytics, Transporeon solutions cut CO2 emissions, empty runs and truck waiting times while digitizing manual processes.

Delivering Connections

Global, security-certified Transporeon platforms optimize logistics processes with solutions that include:

- Transportation Sourcing/RFP Management
- Rate Management
- Shipment Execution
- **Dock Scheduling**
- Tracking & Visibility
- Connectivity & Integration
- Market Intelligence

Transportation Sourcing

The Ticontract multimodal freight bid management platform accelerates your strategic sourcing process. A neutral sourcing technology specifically created to comprehensively analyze and optimize



transportation bids, Ticontract can help you find the right logistics service providers and reduce administrative workload associated with the RFP process for greater market transparency, easily comparable offers and insightful reports at the click of a mouse. Simplify your bid communications with a fully customizable RFI/RFP platform, with integrated features for FTL, LTL, air and ocean.

Automated Shipment Execution

The Transporeon transportation management platform is purpose-built for supply chain communication and efficient, scalable freight assignment. Transporeon offers full connectivity to ERP and a complete range of transportation management functionality to help solve your daily logistics challenges. Cut transportation and administration costs by utilizing spot-market freight assignment for day-by-day capacity and demand matching in real-time to a closed pool of carriers, or fully automated freight assignment to automatically assign the freight order to a contract carrier based on pre-set criteria.

Modular Logistics Software and Agile Connectivity

With access to one of the world's largest and fastest-growing carrier networks, Transporeon provides you with connectivity and services for your carriers on top of your existing ERP or TMS system, in addition to onboarding, consultancy and lifetime multilingual support for both shippers and carriers. Transporeon Americas is based in Fort Washington, PA, with global locations across Europe, Russia and Asia.



Transporeon Group Americas

500 Office Center Drive Suite 400 Fort Washington, PA 19034 contact-us@transporeon.com www.transporeon.com







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202 LOGISTICS PLANN

Transport America



Eric Anson President

Mission:

At Transport America our mission is to change trucking for the better through a focus on safety, respect, and operational excellence. We fuel this mission through creativity, innovation, and strategic thinking. We create meaningful solutions while delivering the respect our drivers and customers deserve through straightforward communications.



651-686-2500 transportamerica.com











TRUCKLOAD

Transport America, a TFI International, Inc. company, is a leading truckload and logistics transportation provider based in Eagan, MN since 1984. We have a history of superior service that drives long-term partnerships resulting in the Quest for Quality and Top 100 Best Companies to Work For awards. The trucking company that's changing trucking, Transport America's culture is based on the company core values of safety, sustainability, integrity, and respect. We continually seek to align ourselves with partners who share the same values. Transport America provides a wide range of services to include: over-theroad solo, over-the-road teams, dedicated services, intermodal, and logistics; all servicing the United States, Mexico, and Canada.

For dry-van truckload, we focus on being the right-sized carrier. Transport America is big enough to provide capacity and small enough to know and care about your business. We commit to what we promise and deliver loyalty. In our dedicated division we have customer partnerships spanning decades. To better know and service our customers, we offer the option to enlist on site resources for your business. That's right, a Transport America associate based out of your location to provide personal and responsive service.

At Transport America our mission is to change trucking for the better through a focus on safety, respect, and operational excellence. We drive this mission through creativity, innovation, and strategic thinking. We create meaningful solutions and deliver respect to our drivers and customers through straightforward communication.

TA LOGISTICS

At TA Logistics, smoothing your supply chain is our purpose. TA Logistics, founded in 2000, has long provided third-party logistics services for manufacturing, industrial and retail-based business. Building from our 20 years in brokerage, we've broadened our portfolio of service offerings. Now we provide for dedicated truckload capacity, freight brokerage, transportation management and network optimization, warehousing and distribution, and supply chain engineering. We take a unique approach to logistics:

- 1. Understand your supply chain to solve your needs
- 2. Research asset-based logistics solutions
- 3. Provide protection for the fluctuations in your demand



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TransportGistics

www.blgen.com
www.freighttracing.com
www.insourceaudit.com
www.productreturns.com
www.routingguides.com
www.tgibid.com
www.tgirater.com

TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services

TransportGistics, Inc.

28 N. Country Rd. Suite 103 Mt. Sinai, NY 11766 631-567-4100 Fax: 631-563-2497 sales@transportgistics.com





Transportation Management and Logistics Solutions

TransportGistics is a global, multiproduct and services company that provides market leading, simple, incremental solutions for transportation and logistics management.

Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-to-implement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to meet requirements to improve business processes, reduce costs and enhance service offerings.

- BLGen: Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- FreightTracing: Provides complete shipment visibility, including alerts.
- InsourceAudit: A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- ProductReturns: Enables users
 to automatically generate return
 authorizations, route shipments via leastcost carriers, generate bar-coded Bills of
 Lading, and facilitates the receiving and
 accounts payable/receivable processes.
- RoutingGuides: Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute

Simpler-is-better transportation management and logistics solutions.

- and track receipt of new or updated Routing Guides.
- TGIBid: TGIBid is a cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria (price, transit time, etc).
- TGIRater: Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at 631-567-4100, or visit us on the web at www.transportgistics.com





LOGISTICS PL

Trax

Total Transportation Spend Management - Freight Audit Transformed.









Transportation Spend Management

At Trax our Total TSMSM platform is a purpose-built spend management solution for transportation; combining 20 years of best-in-class data management, industry defining rate management and cutting edge Transportation Spend Intelligence (TSI). Total TSMSM represents the next generation of freight and parcel audit driving the industry toward comprehensive transportation spend management. Finally delivering the capabilities shippers require to better manage and control their transportation costs.



Analytics can transform transportation cost data into an advantage for any shipper. Knowledge gained through analytics can eliminate the pain involved with managing raw transportation data and converting it into actionable intelligence-reducing the time required to take action.

Trax delivers transportation spend intelligence through our TSI solution suite, enabling shippers to analyze their transportation spending and answer key questions like "What happened?" "Why did it happen?" and "What can I do about it?" Whether it's our TSI Insights solution, which captures all spending and KPIs in a best-inclass business intelligence solution or our patent pending TSI Variance Analysis, which quickly lets you measure the changes in your spending and identify the root causes of those changes, TSI gives you control.

Why Trax

Trax delivers solutions that move beyond traditional freight and parcel audit. We enable shippers of all sizes to quickly gain the benefit of transportation spend management—allowing you to better manage and control one of your most significant and complex spend categories.



Trax

14500 N. Northsight Blvd. Ste 113 Scottsdale, AZ 85260 1-800-755-0110 sales@traxtech.com traxtech.com





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Trinity Logistics



Sarah Ruffcorn President

Mission Statement

Trinity Logistics delivers creative logistics solutions through a dynamic mix of human ingenuity and innovative technology, enriching the lives of those we serve.



rinity Logistics, a Burris Logistics Company, is a top 3PL providing a people-centric approach to freight solutions. Trinity's commitment to being different on purpose, whether it be through innovative supply chain solutions or outstanding customer service is what makes us stand out. Trinity has specialized in truckload, less-than-truckload, warehousing, managed transportation, intermodal, expedited, and international freight management solutions for over 40 years.

Trinity services food manufacturing, flatbed, chemical and other industries through offices in Delaware, Missouri, Minnesota, Florida, Texas, Maryland, Georgia, Iowa, and 100 Authorized Agent Offices.

Trinity's in-house team of developers help them provide best-in-class service through technology tools, including a customer portal, capacity tools, a proprietary TMS, and digital freight matching.

For more information about Trinity's freight services and how we can help your business, visit trinitylogistics.com.

Trinity Logistics 50 Fallon Ave. Seaford, DE 19973

P: 302-262-8467

Corporate Contact Info **Brittany Siegel** Director of Marketing Email: Brittany.siegel@ trinitylogistics.com

Trinitylogistics.com











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Tucker Company Worldwide



Jeff Tucker CEO



Jim Tucker President and COO

Tucker Company Worldwide Affiliations

- TIA
- NITL
- TAPA SC&RA
- NDTA
- NCBFAA
- QualifiedCarriers.com
- ISNetworld

Services We Offer:

Truckload

- Dry Van
- Temperature Control

Flatbed & Specialized

Project Management

- Product launches
- Managed LTL programs
- Inbound and outbound
- Freight management

Tucker Company Worldwide

www.tuckerco.com 800-229-7780 info@tuckerco.com











e are Tucker Company Worldwide the oldest privately-held freight brokerage in North America. For nearly 60 years, we have been providing industry-leading logistics services and award-winning support to our customers.

We take great pride in moving high-touch, high-security freight in industries where reputation and track record are paramount.

We arrange just about anything, but difficulty is our specialty. So, whether your shipment is oversized, delicate, high-value, or hazardous, we're prepared to manage it with the utmost care - using carefully designed procedures to get the job done right.

Our Service Sets us Apart

The Tucker difference starts with our customer onboarding. We are accustomed to the rigorous operational and safety compliance standards required in the industries we serve, and tailor our services to you - providing unique modifications to our TMS that reflect your specific quality, security, and escalation needs.

We Only Work With the Best Carriers

We (literally) wrote the book on carrier selection, and collaborate with the best minds in safety, security, and risk management at USDOT and within the industry to ensure we're providing services and carriers who protect your cargo and brand.

We're Leading the Digital Tracking Revolution

We pair our tried-and-true tracking and tracing techniques with cutting-edge digital, GPS-based technology to offer near-time location data, better predictive arrival times, and deeper transportation insights. It's no wonder we're on-time more than 98% of the timel

From small and medium-sized businesses to large Fortune 500 companies—our customers choose Tucker because we're freight experts. Learn more about the Tucker difference at tuckerco.com.







U.S. Bank Global Transportation Payment Solutions



Jeff Pape Senior Vice President Head of Product & Marketing Global Transportation





We go the distance

No matter what role you play in managing a successful supply chain, you count on reliable partners and visibility into critical data to make informed decisions. Depend on the strength and experience of U.S. Bank to provide the payment integrity, efficiency and security only a bank can provide.

U.S. Bank Freight Payment

Get the reliability and visibility you need to make your supply chain a strategic advantage. U.S. Bank Freight Payment is a comprehensive solution designed to streamline freight invoice audit and payment processes at every mile through:

- 100% pre-payment audit to uncover
- Enhanced working capital while providing carriers timely, predictable payment
- Collaborative tools and dedicated customer service to reduce errors and resolve exceptions quickly
- Dynamic freight analytics tools and services that turn raw data into smart decisions

U.S. Bank Voyager® Fleet Program

Managing fleet expenses and payments can be a major challenge—especially if you don't have the right solutions. The Voyager Fleet Program enhances driver efficiency and reduces costs while supporting data integrity and preventing fraud and misuse.

We offer:

- Convenience: Pay for fuel and maintenance expenses at more than 320.000 locations nationwide.
- Control: Support fleet policies, budgeting, forecasting and auditing with streamlined data.
- Cost savings: Prevent fraud and misuse with automated controls, reporting and real-time alerts.
- Customer service: Available 24 hours a day, whether you're in the office or on the road.

U.S. Bank **Global Transportation Payment Solutions**

usbpayment.com/ transportation-solutions 866-274-5898 CPSTransportation@ usbank.com







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UTXL



Mark Hogan CEO

Our Mission:

- ...place safety FIRST.
- ...pursue perfection.
- ...achieve excellence.







UTXL

Corporate Office 12200 NW Ambassador Dr. Kansas City, MO

Direct Telephone: (816) 891-7770 Toll Free: (800) 351-2821 www.UTXL.com







Together, let's expedite excellence.

The best transportation brokers enhance safety and service, provide proactive communications with in-transit visibility, and help reduce supply chain costs. Shippers also rely on their most dependable brokers, such as UTXL, to support their core carrier group during surges and to back-haul their dedicated fleets.

How does a broker affect good service? Most of our customers' shipments have a high consequence of failure – bad, expensive things happen if we don't deliver on time. We cannot fail our customers or their supply chains. Our proven carrier vetting process plays a huge role in achieving our excellent service record. We strive to match, and often exceed our customers' selection standards that they use to select their direct core carriers.

As a result, UTXL utilizes fewer carriers than other large brokers. Even so, our extensive database of contract carriers includes more than 500 carriers that have been licensed and safely operating for over 25 years. These carriers have an average fleet size of 35 trucks and combined assets of over 17,500 trucks. Many can provide drop trailers for loading or unloading.

Can a broker really enhance safety? In our 20-year history, there has never been a single dollar charged to any of UTXL's extensive insurance policies or bonds. For the few cargo claims that have occurred, each one was processed to the complete satisfaction of our shippers.

For one of our long-time customers, we have arranged door-to-door transportation

of over 100,000 expedited, high-value truckloads - without a single cargo claim.

How can a resourceful broker provide responsive and dependable capacity? Small and medium-sized carriers are nimble and typically specialize in niche service lanes to get their drivers home (lower driver turnover) and their trucks maintained (fewer breakdowns). However, unlike large carriers, niche carriers have little or no sales support or TMS/EDI capabilities and are effectively "invisible" to most shippers.

A good broker efficiently connects this vast "invisible" capacity to the transportation marketplace by performing these necessary customer service activities for many carriers, as a seamless, single point of contact. Our comprehensive systems enforce compliance with all of our processes and send automated alerts if deviations occur. Management is engaged, and accessible around the clock.

For Van or Refrigerated Pricing (full trailer or multi-stops) visit www.UTXL.com or contact me anytime at: mhogan@UTXL.com and together, let's expedite excellence.



Vans & Reefers (teams too)

Nationwide (24 x 7)



LOGISTICS PL

Verst



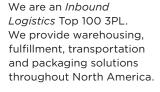
Paul T. Verst Chairman & CEO

Our Core Purpose:

To extend the expertise, capabilities and reach of our clients by providing logistics and packaging resources that relieve the need for operational investment, increasing speed to market and lowering costs.

Our Core Values:

Innovation Excellence Respect Safety Teamwork



Verst Provides a Broad Portfolio of Logistics Services

WAREHOUSING & DISTRIBUTION

- Inventory Management
- Reverse Logistics/Returns Management
- 21+ Dedicated & Multi-Client Locations
- Rail Served
- Automotive, Paper, Food & Beverage, Consumer Products
- Cross Docking
- (VMI) Vendor-Managed Inventory
- Value-Added Services
- Kitting
- Pick & Pack

FULFILLMENT

- Key Midwest Transportation Corridor
- 1 2 Day Ground to over 85% of U.S.
- Competitive Parcel & Freight Rates
- Shopping Cart Integration
- B2B & B2C
- Over 99% Order Accuracy
- Automated Systems
- Customized Billing & KPI Reporting
- Customer Web Portal
- Low IT Startup Cost

TRANSPORTATION SERVICES

- Brokerage
- ELD Compliant
- Full Truck Load
- Expedited Reefer Service
- Load Planning
- Electronic Load Tendering
- Freight Bill Audit & Payment
- Order-to-Delivery Visibility

DEDICATED TRANSPORTATION

- Dedicated Contract Carriage
- Experienced Drivers
- GPS Tracking
- GEO Fencing
- Time Critical & Window Deliveries



CONTRACT PACKAGING

- Technology-Leading Shrink Labeling
- Largest North American Shrink Sleeve Labeler
- Bundling and Kitting
- POP Displays
- High-Impact Graphics
- Custom Packaging

INTEGRATED LOGISTICS SERVICES

- Network Design
- Modal Optimization
- Event and Returns Management
- Private Fleet Analysis
- LTL Consolidation
- Customized Invoices
- Consulting Services

TECHNOLOGY

- Integrated TMS
- Advanced WMS Software
- Best-in-Class Application Suite
- Enterprise-Class Infrastructure
- Customer Web Portal
- 24 x 7 x 365 Support
- Full EDI Capabilities
- Voice-Activated Pick Technology

Verst Logistics

Our business is . . . an extension of your business



Verst Logistics

300 Shorland Drive Walton, KY 41094 800-978-9307 verstlogistics.com











202 LOGISTICS PLANNE

Family Values -**Exceptional Performance**

The Wagners developed the company on the principle that every customer is a big deal. Our team provides precise solutions to fit each customer's needs at the speed our customers require.

Wagner is driving forward by providing exceptional performance from startup as the industry continues to adapt to customer buying habits. We are eager to tackle your most complex supply chain challenges Whatever it is, whatever it takes - we say, "Bring It."

Wagner Logistics

1201 E. 12th Avenue N. Kansas City, MO 64116 www.wagnerlogistics.com

> Sales & Marketing 816-293-3503

Honored 19 years in a row







The Wagner Way

Wagner Logistics started servicing customers' needs in 1946 and is now a premier, fullscale North American 3PL. For 74 years, Wagner has placed customer service at the cornerstone of our actions, we know every customer is a big deal. Our ability to listen and react in a swift, calculated manner gives our customers the peace of mind knowing Wagner will get it done. By investing in systems and innovative thinking, we deliver better results than our competitors.

The company remains dynamic by being nimble when competitors cannot. We began by servicing customers' transportation needs and now

offer contract warehousing. robust fulfillment, network analysis and top-notch transportation services. We staff customer service heavily



in our business models to ensure a culture of providing exceptional performance to our customers. We are known for superior inventory management, sourcing competitively priced facilities and delivering freight better than other providers, even in toughest of freight markets.

Our customers guide our development into new geographic markets, technological advances and everchanging distribution challenges. Where do you want to be? We'll take you there!

Dynamic Transportation Services

Customers have trusted Wagner to deliver critical freight for over 70 years. Many companies offer freight solutions and only perform when it benefits their bottom line. We understand that when a promise is made, we must perform. That drive is the reason midsized to Fortune 100 companies bring thousands of shipments to our team. Wagner Logistics will work through the tough freight issues rather than just taking the low hanging fruit. We even haul freight to consignees that fine for late delivery because we know how to make it on time.

Wagner Logistics

We deploy assets when consistent volume demands consistent capacity. Our area of focus for our asset drivers is within a 100mile radius of our customers' operations, we can provide a complete freight management solution to fit your needs. On top of our world class freight solutions, we also have a phenomenal parcel program in place for all of your small shipment needs.

Contract Warehousing

We serve our customers with over 10 million square feet spanning from California to Florida. Customers rely on our expertise in network analysis and facility placement to consolidate operations and maximize savings. Did you know Wagner's CEO started out

> his career as an engineer? We bring a solutions focused mindset to the table when planning a new operation or improving a current operation.

Bring it.

Wagner

understands how to transition your distribution operation when others are failing. We know how to take you into a new market with flawless execution. Our start-up team is fast, precise and knows how to avoid the road blocks. Coast-to-Coast, we have you covered.

Fulfillment

Ecommerce has changed distribution and internet shopping has forever changed customer expectations. Wagner Logistics opened our fulfillment operation over 25 vears ago. Wagner worked out the kinks years ago and was ready when the ecommerce changes hit. Our strategically located fulfillment operations in the heartland allow our customers to reach over 86% of the continental US in 2 days with ease. Now more than ever customers are ordering products online. Wagner can provide you a multichannel ecommerce fulfillment center so you can focus on your core competencies while Wagner handles your fulfillment.

If there is anything we can do for you, as we say at Wagner...Bring It!

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2020 LOGISTICS PLANNER

Wen-Parker Logistics



John Singleton Chairman & Chief Executive Officer

Mission Statement

Our mission is to provide customized global supply chain solutions that deliver value, innovation, and world-class service.

US Offices

- New York
- Los Angeles
- Miami
- Louisville
- Columbus
- Columbus (Warehouse)
- Detroit (Sales)
- Dallas (Sales)
- Boston (Sales)

SUPPLY CHAIN BRAIN 2019 GREAT SUPPLY CHAIN PARTNER

Wen-Parker Logistics, Inc.

1975 Linden Boulevard Suite 420 Elmont, NY 11003 888-978-7817 info@wen-parker.com www.wen-parker.com







en-Parker Logistics operates a total of 27 offices worldwide, supplemented by a robust global network of agent partners in over 100 key sourcing and consumer markets across the globe. Since our inception, Wen-Parker Logistics has built a strong reputation for superior performance, reliability and innovation within both the apparel and footwear industries. Our current list of global clients includes several of the world's best-selling and most popular labels and brand names that are known worldwide. In 2019, for the 4th consecutive year, Wen-Parker Logistics was listed on the Great Supply Chain Partner list published by Supply Chain Brain magazine.

Having such diverse and long-term client relationships has enabled Wen-Parker Logistics to develop the experience and expertise necessary to offer an extensive menu of value-added services specific for fashion and retail that goes far beyond standard air freight and ocean freight forwarding.

While we are the go-to logistics partner for apparel and footwear brands, we also have significant experience with global companies in key vertical markets including but not limited to: Cosmetics, Consumer Electronics, Auto Parts and Accessories, and Medical Devices and Equipment.

Whether it is opening a new warehouse and office facility in Los Angeles or a new sales office in Dallas, Wen-Parker Logistics is always looking for new ways to enhance our business partners' revenue and competitive edge by offering the most optimal services in the industry. Equipped with extensive industry experience and supported by leading-edge information technology and business tools, Wen-Parker Logistics provides a customer experience unlike any other within the transportation and logistics industry.



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Werner Enterprises/Werner Logistics



Derek Leathers President & CEO

Purpose Statement

To deliver world-class supply chain solutions to the global marketplace responsibly and safely while exceeding the expectations of our customers, shareholders and associates.



Average Is for Other People

Werner Enterprises, Inc. was founded in 1956 and has evolved from a onetruck operation to the full-service premier transportation and logistics company it is today. Werner is among the five largest truckload carriers in the United States. Through our extensive network, we maintain coverage throughout North America, Asia, Europe, South America, Africa and Australia.

With its global headquarters located in Omaha, Nebraska, Werner also operates offices in the United States, Canada, Mexico and China. Our comprehensive solutions are supported by leading-edge technology, top transportation professionals and an extensive global network. Our highly trained and experienced professionals combined with our dedication to advancements in technology produce unmatched customer service.

Our diversified portfolio of transportation services includes oneway van, dedicated, cross-border Mexico and Canada, expedited, temperature controlled, freight management, brokerage, intermodal, flatbed, ocean and air, global freight forwarding, final mile and home delivery.

Werner Logistics is a comprehensive Top 20 logistics provider and key component of the company's portfolio of transportation services solutions. Werner Logistics generates over \$500 million of revenues annually with operations in over 150 countries.

A substantial focus has been placed on our 5T's initiative. This initiative includes

investments in trucks, trailers, talent, terminals and technology. While the average age of trucks in the industry is over five years, Werner's average truck age is 1.8 years. A newer fleet means less maintenance downtime and more on-time delivery. The 5T's initiative is designed to maintain Werner's standard of best-inclass well into the future.

Committed to conservation and sustainability, we have saved more than 275 million gallons of fuel and reduced the company's carbon footprint by more than 3 million tons since 2007.

Werner also developed the first truck driver apprenticeship program in the industry approved by the Department of Labor and the Department of Veterans Affairs. We are a proud supporter of military veterans and veteran spouses, who comprise approximately 20 percent of the company's workforce.

Beyond the Assets

With more than 60 years in business, Werner maintains a strong financial condition with low debt. Werner has consistently produced profitable financial results, a solid financial position and is publicly traded on NASDAQ under the symbol WERN.



800.228.2240 www.werner.com





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