## in Airfreight Forwarding

Despite turbulent economic times, the global air cargo industry is emerging from the clouds with new direction. Faced with unprecedented regulatory and operational challenges, airfreight carriers have sought alliance partners to help mitigate the financial impacts of shrinking volumes and soaring fuel costs.

The International Air Transport Association's global e-freight initiative has defined a path for industry to upgrade antiquated IT infrastructure. Elsewhere, carriers are optimizing asset utilization, assessing flight lanes and frequency, targeting new markets for growth, and expanding value-added logistics capabilities beyond their core.

No less important, airfreight forwarders are similarly leveraging their pivot in the supply chain

to provide shippers and consignees with better options and services so they can make more informed decisions.

Whether it's mixing ocean and air modes to match urgency and economy, navigating labyrinthine regulatory compliance requirements, chartering project cargo moves, or booking high-value freight for Next Flight Out, air cargo intermediaries perform an integral role in today's changing global landscape.

Inbound Logistics' annual Who's Who in Airfreight Forwarding provides a composite directory of leading intermediaries - from small, non-asset-based agents to global integrators - to help you assess and engage partners that can meet your unique shipping needs.

## in Airfreight Forwarding

| отн | E D . | C F | - 11 | 66 |
|-----|-------|-----|------|----|
|     |       |     |      |    |

|   |  | rwaraing       |                                 | AIR                  | FREIG        | HISE          | RVICE  | .5           |            |           |                 |         |            | OTH   | ER SE                 | RVICE        | 5         |  |
|---|--|----------------|---------------------------------|----------------------|--------------|---------------|--------|--------------|------------|-----------|-----------------|---------|------------|-------|-----------------------|--------------|-----------|--|
| • |  | • • • • •      | ASSET- OR •<br>NON-ASSET-BASED* | CUSTOMS<br>CLEARANCE | COMPLIANCE * | HEAVY FREIGHT | HAZMAT | DOOR-TO-DOOR | PERISHABLE | OVERNIGHT | NEXT FLIGHT OUT | CHARTER | HIGH VALUE | OCEAN | <b>CUSTOMS BROKER</b> | CONSOLIDATOR | LOGISTICS |  |
|   | A.N. Deringer<br>www.anderinger.com              | (888) 612-6239 | N                               | ×                    | ×            | ×             | ×      | ×            | ×          |           |                 |         | ×          | ×     | ×                     | ×            | ×         |  |
|   | Agility<br>www.agilitylogistics.com              | (714) 617-6300 | B                               | ×                    | ×            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | AIT Worldwide Logistics<br>www.aitworldwide.com  | (800) 323-6649 | N                               | X                    | ⋪            | ×             | X      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | Associated Global Systems<br>www.agsystems.com   | (516) 627-8910 | В                               | ×                    | ×            | X             | X      | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | BDP International<br>www.bdpinternational.com    | (215) 629-8900 | В                               | ×                    | X            | ×             | X      | ×            | ⋪          | त्र       | ×               | ×       | ×          | ×     | ⋪                     | ×            | ×         |  |
|   | C.H. Robinson<br>www.chrobinson.com              | (952) 683-3950 | N                               | ×                    | X            | ×             | X      | ×            | ×          | त्र       | ×               | ×       | ×          | ×     | ⋪                     | ×            | ×         |  |
|   | CEVA Logistics<br>www.cevalogistics.com          | (800) 888-4949 | В                               | X                    | ⋪            | X             | X      | ×            | ×          | ×         | ×               | ×       | ×          | ×     |                       | ×            | ×         |  |
|   | Concert Group Logistics<br>www.cglship.com       | (630) 795-1300 | N                               | X                    | ⋪            | X             | X      | ×            | ×          | ×         | ×               | ×       | ×          | ×     |                       | ×            | ×         |  |
|   | Dachser USA<br>www.dachser.us                    | (678) 302-9111 | N                               | ×                    | ∢            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | Damco USA<br>www.damco.com                       | (973) 514-5356 | N                               | ×                    | ∢            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | DB Schenker<br>www.dbschenkerusa.com             | (800) 225-5229 | N                               | ×                    | ×            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | DHL Global Forwarding<br>www.dhl-dgf.com         | (800) 426-5962 | N                               | ×                    | ∢            | ×             | ×      |              | ×          | ×         | ×               | ×       |            |       | ×                     | ×            | ×         |  |
|   | EA Logistics<br>www.ealogistics.com              | (800) 863-5948 | N                               | ×                    | ×            | ×             |        | ×            |            | ×         | ×               | ×       | ×          | ×     |                       |              | ×         |  |
|   | Expeditors<br>www.expeditors.com                 | (206) 374-3400 | N                               | ×                    | ×            | ×             | ×      | ×            |            |           | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | FedEx<br>www.fedex.com                           | (800) 463-3339 | B                               | ×                    | ×            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | Freight Solution Providers<br>www.shipfsp.com    | (916) 373-3353 | B                               | ×                    | ×            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          |       |                       |              | ×         |  |
|   | Geodis Wilson<br>www.geodiswilson.com            | (877) 469-0510 | N                               | ×                    | ×            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     |              | ×         |  |
|   | Hellmann Worldwide Logistics<br>www.hellmann.net | (305) 406-4500 | В                               | ×                    | ⋪            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ⋪                     | ×            | ×         |  |
|   | IJS Global<br>www.ijsglobal.com                  | (203) 504-9760 | N                               | ×                    | ×            | ×             | *      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | ×         |  |
|   | Kuehne + Nagel<br>www.kuehne-nagel.com           | (201) 413-5500 | N                               | ×                    | ⋪            | ×             | ×      | ×            | ×          | ⋪         | ×               | ×       | ×          | ×     | ×                     |              | ×         |  |
|   |  |                |                                 |                      |              |               |        |              |            |           |                 |         |            |       |                       |              |           |  |

|   |             | ×         | ・<br>-      |  | • |
|---|-------------|-----------|-------------|--|---|
| KEY:<br>Asset- or Non-Asset-Based: A = Asset-<br>based; N = Non-asset-based; B = Both<br>Compliance: Shipments comply with<br>government, security, and trade regulations<br>Documents: Shippers can book/create<br>customs or import/export documents online | RATE QUOTES | REAL-TIME | DOCUMENTS * | CERTIFICATIONS   |   |
| Purchase order management   | ×           | ×         | ×           | С-ТРАТ   |   |
| Chemicals, project logistics, fairs and events  |             | ×         | ×           | ISO, IATA, C-TPAT, Lean, Six Sigma, Hazmat                                 |   |
| In-home, pharmaceuticals, government, automotive, energy, oil and gas   | ×           | ×         | ×           | IATA, SmartWay, C-TPAT, Hazmat   |   |
| Customized logistics solutions  | ×           | ×         |             | IATA, SmartWay, C-TPAT, Hazmat, TAPA                                       |   |
| All services related to international air freight   | ×           | ×         |             | ISO, IATA, C-TPAT, Six Sigma, Hazmat                                       |   |
| Supply chain consulting, managed TMS  |             | ×         |             | IATA, SmartWay, C-TPAT, Hazmat   |   |
| Contract logistics, end-to-end solutions, consulting, and solutions design  | ×           | ×         | ×           | ISO, IATA, C-TPAT, Lean, Six Sigma, Hazmat                                 |   |
| Time-critical, hotshot, LTL, TL, asset recovery, trade show services  | ×           | ×         |             | IATA, SmartWay, C-TPAT, Hazmat   |   |
| Food logistics, chemical logistics, contract logistics  |             | ×         |             | ISO, IATA, C-TPAT, Hazmat  |   |
| Supply chain development, consulting  |             | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Hazmat  |   |
| Logistics management, warehousing, European rail, ground  | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Hazmat  |   |
| Express services, warehouse management  | ×           | ×         |             | ISO 9001:2000, TAPA  |   |
| Oversized shipment logistics, trade show services, roll out, warehousing  | ×           | ×         | ×           | IATA, SmartWay   |   |
| Aircraft on Ground, project cargo, sea-air, distribution, insurance, order management   |             | ×         | ×           | ISO, IATA, SmartWay, C-TPAT,<br>Hazmat, PIP, ACE, AMS, PAPS                |   |
| Time definite, expedited services   | ×           | ×         | ×           |  |   |
| Asset tag and condition reporting, global white glove service   | ×           | ×         |             | IATA, SmartWay, C-TPAT, Hazmat   |   |
| Sea-air, integrated supply chain solutions  | _           | ×         | ×           | ISO, IATA, C-TPAT, Hazmat, CCSF Facilities                                 |   |
| Road freight, contract logistics, e-commerce  |             | ×         |             | C-TPAT, TSA, AES, ISO 9001, ISO 14001                                      |   |
| Trade consulting, project cargo and management  | ×           | ×         | ×           | ISO 9000:2000  |   |
| Temperature-sensitive cargo, insurance, just-in-time delivery, emergency and relief logistics   | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Lean, Hazmat,<br>Cargo 2000, Envirotainer QEP |   |
|   |             |           |             |  |   |

•••

•

## in Airfreight Forwarding

OTHER SERVICES

|  | warung         |                                 | AIR                  | FREIG        |               | RVICE  | .5           |            |           |                 |         |            |       | ER SE                 | RVICE        | .5        |
|--|----------------|---------------------------------|----------------------|--------------|---------------|--------|--------------|------------|-----------|-----------------|---------|------------|-------|-----------------------|--------------|-----------|
|  |                | ASSET- OR •<br>NON-ASSET-BASED* | CUSTOMS<br>CLEARANCE | COMPLIANCE * | HEAVY FREIGHT | HAZMAT | DOOR-TO-DOOR | PERISHABLE | OVERNIGHT | NEXT FLIGHT OUT | CHARTER | HIGH VALUE | OCEAN | <b>CUSTOMS BROKER</b> | CONSOLIDATOR | LOGISTICS |
| Landstar<br>www.landstar.com                           | (877) 696-4507 | N                               | ×                    | ⋪            | *             | *      | ×            |            | ×         | ×               | *       | ×          | ≯     | ×                     |              | *         |
| Lynden International<br>www.lynden.com/lint            | (888) 562-5703 | N                               | ×                    | ×            | ×             | ×      | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ⋪            | 7         |
| fach 1 Global Services<br>ww.mach1global.com           | (800) 553-7774 | в                               | ×                    | X            | ×             |        | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     |              | 7         |
| IQ Logistics<br>ww.miq.com                             | (877) 232-1845 | N                               | ×                    | ⋪            | ×             | ×      | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| IA Global<br>ww.oiaglobal.com                          | (503) 736-5900 | N                               | ×                    | ⋪            | ×             | ×      | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| <b>analpina</b><br>ww.panalpina.com                    | (973) 683-9000 | N                               | ×                    | ⋪            | ×             | ×      | ×            | ⋪          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| anther Expedited Services<br>ww.pantherexpedite.com    | (800) 685-0657 | N                               |                      | ×            | ×             | ×      | ×            |            | ×         | ×               | ×       | ×          | ×     |                       |              | 7         |
| egasus Logistics Group<br>ww.pegasuslogistics.com      | (469) 671-0300 | N                               | ⋪                    |              | ×             | ×      | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| ilot Freight Services<br>ww.pilotdelivers.com          | (610) 891-8100 | N                               | ×                    | ⋪            | ×             | ×      | ×            | ⋪          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| riority Worldwide Services<br>ww.priorityworldwide.com | (410) 766-7470 | N                               | ×                    | ⋪            | ×             | ×      | ×            | ⋪          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| CS Logistics<br>ww.rcslogistics.com                    | (201) 867-1222 | N                               | ×                    | ⋪            |               | ×      | ×            |            | ×         | ×               | ×       |            | ×     | ×                     | ×            | 7         |
| BA Global Logistic Services<br>ww.sbaglobal.com        | (888) 466-9722 | N                               |                      |              | ×             |        | ×            |            | ×         | ×               | ×       | ×          | ×     | ×                     | ×            |           |
| DV<br>ww.sdv.com                                       | (718) 525-8100 | в                               | ×                    |              | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 1         |
| EKO Logistics<br>ww.sekologistics.com                  | (630) 919-4800 | N                               | ×                    |              | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| eam Worldwide<br>ww.teamww.com                         | (903) 342-3516 | в                               | ×                    | ⋪            | ×             | ×      | ×            | ⋪          | ×         | ×               | ×       | ×          | ×     | ×                     |              | 7         |
| ransGroup Worldwide Logistics<br>ww.transgroup.com     | (206) 244-0330 | N                               | ×                    | ⋪            | ×             | ×      | ×            | ⋪          | ×         | ×               | ×       | ×          | ×     | ×                     |              | 7         |
| niGroup Worldwide Logistics<br>ww.ugwwlogistics.com    | (800) 374-9635 | в                               | ×                    | X            |               |        | ×            |            | ×         |                 | ×       | ×          | ×     | ×                     |              | 7         |
| PS<br>ww.ups.com                                       | (800) PICK-UPS | В                               | ×                    | ⋪            | *             | *      | ×            | X          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 1         |
| S Express Freight Worldwide<br>ww.usexpressfreight.com | (301) 683-9000 | В                               | *                    | ∢            | ×             | ×      | ×            | ×          | ×         | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |
| <b>TTi Worldwide</b><br>ww.go2uti.com                  | (562) 552-9400 | N                               | ×                    | ×            | ×             | ×      | ×            | ×          |           | ×               | ×       | ×          | ×     | ×                     | ×            | 7         |

| KEY:  |                                     |             |           |             |   | • |
|---|-------------------------------------|-------------|-----------|-------------|---|---|
| Asset- or Non-Asset-Based: A = Asset-<br>based; N = Non-asset-based; B = Both<br>Compliance: Shipments comply with<br>government, security, and trade regulations<br>Documents: Shippers can book/create<br>customs or import/export documents online |                                     | RATE QUOTES | REAL-TIME | DOCUMENTS * |   |   |
| VALUE-ADDED SERVICES AND SPECIALTIES Freight brokerage, project cargo, supply chain management,   | , integrated solutions, warehousing | æ           | α⊢        |             | ISO, IATA, SmartWay, C-TPAT, Hazmat   |   |
| Supply chain management, scheduled Alaska service, trade s  | show services, home delivery        | ×           | ×         | ×           | IATA, C-TPAT, Hazmat  |   |
| Warehousing, supply chain management, pool distribution, e  | expedited services                  |             | ×         |             | ISO, IATA, SmartWay, C-TPAT, Women's<br>Business Enterprise (WBE)               |   |
| Project logistics, transportation management, truckload bro<br>contract logistics, warehousing, fulfillment, DC bypass  | kerage,                             |             | ×         |             | IATA, SmartWay, C-TPAT, Six<br>Sigma, Hazmat, AEO, BASC                         |   |
| Packaging, warehousing and distribution support   |                                     | $\varkappa$ | ×         | ×           | ISO, IATA, C-TPAT   |   |
| End-to-end supply chain management solutions, interconti  | inental air/ocean freight           | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT,<br>Lean, Six Sigma, Hazmat                         |   |
| Expedited ground, elite services  |                                     | ×           | ×         |             | ISO, IATA, SmartWay, C-TPAT, Hazmat   |   |
| Warehousing, white glove, time definite, global routing cente   | ۶C                                  |             | ×         | ×           | IATA, SmartWay, Hazmat  |   |
| Government and automotive services, home delivery, inbound  | logistics, merge and deliver        | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Hazmat, TAPA, ITAR                                 |   |
| Project cargo, warehousing and inventory control, packing a   | nd crating                          | ×           | ×         | ×           | IATA, SmartWay, C-TPAT, Hazmat, CCSF  |   |
| Supply chain management, apparel, footwear, accessories, h  | ome goods and electronics           | ×           |           | ×           | IATA, C-TPAT, Hazmat  |   |
| Ground shipping services, trade show services, healthcare, f  | urniture, CPG, white glove          | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT   |   |
| Multi-modal transport, integrated logistics, supply chain management, aerospace, oil and gas, healthcare  |                                     |             | ×         | ×           | ISO, IATA, C-TPAT, Hazmat, TRACE  |   |
| Customized logistics solutions, global fulfillment, contract w  | arehousing                          | ×           | ×         | ×           | ISO, IATA, C-TPAT, Hazmat, ACAS   |   |
| Domestic surface transport, warehousing and distribution  |                                     | ×           |           |             | IATA, SmartWay, Lean, Hazmat, TeamO<br>program based on Prior ISO certification |   |
| Home delivery/white glove, specialized B2B and B2C  |                                     | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Hazmat, OTI<br>FMC/NVOCC, ITAR, DoD/DoS Approved   |   |
| Project management, IT relocation   |                                     | ×           | ×         | ×           | ISO, IATA, C-TPAT   |   |
| Consolidation, transload/crossdock, DC bypass, hand carry, ç  | round freight, rail intermodal      | ×           | ×         | ×           | ISO, IATA, SmartWay, C-TPAT, Hazmat   |   |
| Trade show and convention services, priority same-day service   | e, dedicated trucking               |             | ×         | ×           | IATA, Hazmat  |   |
| Freight management, contract logistics  |                                     |             | ×         |             | ISO, IATA, SmartWay, C-TPAT,<br>Lean, Six Sigma, Hazmat                         |   |
| Information supplied by forwarders. Where data was not provided, historical and   | 1 Web site information was used.    | •           |           |             |   |   |

۲

ĕ

•

November 2012 • Inbound Logistics 5

.