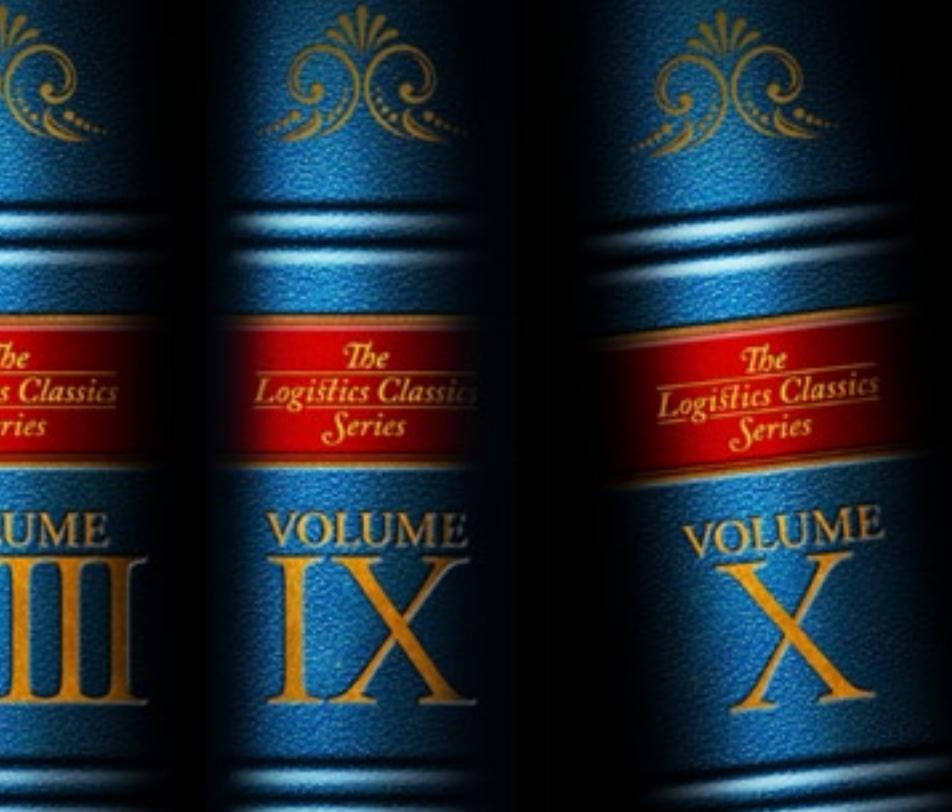


# <sup>inbound</sup>logistics

SPECIAL SUPPLEMENT



# 2009

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**LOGISTICS PLANNER**

## 3PLfinder.com

### Our Mission

Our goal is to make your search for distribution services as easy as possible.

Our provider list is the most comprehensive and easily searchable on the web. You can search by location, services provided, and industries served, or a combination of all three. Simply enter your search criteria and let 3PLfinder sniff out your solution.



### Online Directory Third-Party Logistics Finder

3PLfinder.com, a new on-line directory of logistic services, offers a comprehensive and easy to find listing of what will soon encompass every warehouse in North America. The new site features free listings as well as paid which are enhanced listings with advanced search features.

The purpose of 3PLfinder is to provide 3PLs with an economical and effective advertising medium that will reach a maximum number of qualified buyers of 3PL services by providing procurers of 3PL services an

easy and comprehensive site with advanced capabilities. 3PLfinder.com targets purchasers of 3PL services, who are familiar with their advantages, as well as non-users who may or may not have experience with the services offered.

3PLfinder.com's goal is to become the name-brand directory of logistics services.

Unlike the competition, 3PLfinder.com will be aggressively advertised in a select group of industry

publications and through industry trade shows and conventions.

Our site has:

- Free search – no membership required for use of our services
- Easy sign-up for advertisers
- Comprehensive 3PL listing
- Advanced search capabilities

Visit 3PLfinder.com to see first-hand the ease of navigation and sign up to be on the most complete, searchable listing of 3PLs.

**3PLfinder.com**  
336-908-0523  
blewis@3PLfinder.com  
www.3PLfinder.com

**3PL FINDER.COM**  
THE WAREHOUSE RETRIEVER

# A&R Logistics

**Mission Statement:**

Our mission is to provide "best in class" safety driven, cost effective solutions across the entire scope of services we provide to our customers. We will accomplish this through continued investment in our customers, employees, technology and culture of "doing the right thing" for our customers.



A&R Logistics doesn't simply get freight from point A to point B. Our goal is to provide manufactures and consignees with complete supply chain solutions.

Founded in 1969, A&R Logistics is an asset-based provider of bulk and van transportation, warehousing, and customized single-source supply chain solutions. After establishing ourselves as a leading provider in the bulk plastic transportation market, A&R has expanded to serve shippers of dry, flowable, and liquid commodities across the country and internationally.

In order to best serve our customers and help solve their transportation issues, A&R is comprised of three distinct, yet integrated divisions to

offer a one-stop shop for supply chain needs.

**A&R Transport**

- Leader in Bulk Transportation
- Over 30 Terminals across the US
- Fleet of 1250 Dry Bulk Trailers and 850 Drivers
- Best-in-Class Service

**A&R Packaging and Distribution**

- 10 Warehouses across the US
- On-site Packaging
- Railcar Transloading

**A&R Global Logistics**

- Customized Transportation Solutions
- Technology and Web Driven
- Routing for Truckload, LTL, and Bulk Transportation
- International Services

We want to know your business, and provide the solutions needed to help make your supply chain as efficient and cost-effective as possible.

Visit us at:  
[www.artransport.com](http://www.artransport.com).

**A&R Logistics, Inc.**  
8440 S. Tabler Rd  
Morris, IL 60450  
800-542-8058  
[info@artransport.com](mailto:info@artransport.com)  
[www.artransport.com](http://www.artransport.com)



## A.N. Deringer, Inc.



**Jake Holzscheiter**  
President & CEO

**Vision:**

To be first choice for logistics services in our market for goods moving between our primary service areas: North, Central, and South America, Europe, and the Pacific Rim.

**Mission:**

Using our network of offices and services and those provided by agents and carriers, we will provide to our customers top quality logistics services, such as transportation, warehousing, distribution, freight forwarding, customs brokerage, and consulting.



**C**ustomer care, service excellence, and a firm commitment to Customs compliance illustrate the differences that have led to Deringer's success as a leading logistics provider. 2009 represents a milestone in Deringer's history, as it celebrates, 90 years, of logistics excellence in providing a broad range of customizable services that include Customs brokerage, international freight forwarding, warehousing and distribution, cargo insurance, and consulting.

With over 30 offices strategically located at northern border and air/vessel ports through out the United States and a strong network of international agents, Deringer can help get your products to customers on time and in compliance.

Deringer understands that different companies have individual needs. As a flexible company, Deringer adapts its work processes and involvement appropriately to achieve

its customers' goals.

Deringer employs a consultative approach to understand the needs of each company. This collaborative approach involves asking many probing questions at all levels of the organization. Company operations, corporate goals, and the current logistics framework are then evaluated to determine the resources required to deliver a customized solution. Once the partnership is formed, a team is assembled to ensure a smooth transition and to establish the new processes.

Through these means, Deringer establishes mutually beneficial, sustainable partnerships that will grow over time.

Over the years, Deringer has achieved many firsts in the industry. Some of these accomplishments include earning one of the first Customs Brokerage Licenses (US Customs Brokerage License #22), obtaining one of the first ISO 9001 certifications in the industry, receiving the first national permit—in person by

the Customs Commissioner Raymond Kelly—and volunteering for and being selected by Customs as the pilot broker for the Broker Account Management Program. Additionally, Deringer has been certified as a full participant in the C-TPAT program by Customs since February 2003.

In 1919, Alfred Neel Deringer founded A.N. Deringer, Inc. as a privately held corporation providing Customs brokerage and clearing services. Today, the name Deringer still stands for the strong values and business ethics of its founder.

Deringer has an exemplary relationship with CBP and plays an important role in the formation of trade policies. Deringer's senior executives sit on committees with CBP, for example, Amy Magnus, District Manager, is a CBP Trade Ambassador and Robert DeCamp, Director of Regulatory Affairs and Consulting is a member of the Advisory Committee on Commercial Operations of Customs and Border Protection (COAC). Deringer also worked very closely with CBP during the test phase of eManifest and was the first company to submit an eManifest on a carrier's behalf.

Based on its strong relationship with CBP and its commitment to service excellence, Deringer is also involved with beta testing the new importer security filing transmissions with importers and offers online solutions for making this new requirement as seamless as possible.

At Deringer, our strong commitment to service excellence allows us to manage your logistics, so you can maximize your opportunities.



**A.N. Deringer, Inc.**  
64 North Main St.  
St. Albans, VT 05478-1682  
Phone: 802-524-8110  
Toll Free: 888-612-6239  
Fax: 802-524-5970  
www.nderinger.com

# Aankhen Inc.



**Subhash Chowdary**  
CEO

**Mission Statement:**

Aankhen is on a mission to deliver next generation Visual Supply Chain 2.0 solutions and services addressing international procurement and logistics visibility, enabling enterprises to see and respond to supply chain challenges.



**Visual Supply Chains**

Globalization of supply chains demands new visibility to “where in the world is your stuff?” Aankhen’s unique solutions address the demand for 24/7 global supply chain visibility enabling enterprises to see and respond to supply chain challenges in real time.

Using smart RFID & GPS technologies Aankhen delivers on its Supply Chain 2.0 vision to build next generation supply chains that are better, faster and smarter.

Existing supply chain solutions were not built to address the new generation of requirements. Aankhen addresses the new requirements with innovative and proven solutions that leverage existing investments in ERP and supply chain execution solutions to enhance the virtual integration of Physical, Financial and Information Supply Chains.

**Physical Supply Chain**

Aankhen’s supply chain visibility innovation

introduces smart RFID & GPS integrated forward looking visibility to prevent and proactively ensure procurement, supply logistics and fulfillment at the right cost. The key benefits of the unique ability to see and respond include:

- Reduced lead times
- Reduced inventory
- Reduced supply chain uncertainty
- Increased security
- Faster customs clearance

**Financial Supply Chain**

Aankhen’s Shouldbe Cost® innovation introduces a fundamental shift in financial management from a backward looking paradigm to a proactive forward looking management of “shouldbe” spend. The key benefits of Shouldbe Cost® based management include:

- Accurate computation of “Total Shouldbe Cost”
- Improved pricing accuracy and profitability
- Demand shaping

- Reduced financial uncertainty

**Information Supply Chain**

Aankhen’s proven technology uniquely integrates the financial and physical supply chains to deliver end-to-end “one truth” visibility and access to data and information in context of the user. The key benefits of the unique technology from Aankhen include:

- Fact based automated computation of Shouldbe Cost® and cost savings
- Integration of RFID, GPS, EDI and ERP data
- Elimination of “versions of truth”

Aankhen’s focus on the impact of globalization on supply chains and delivery of global solutions and services to enterprises is backed by best-in-class practitioners with hands-on world class experience in supply chain management and operations.

**Aankhen Inc.**

**Aankhen Inc.**  
2107 N. First St. #570  
San Jose, CA 95131  
Phone: 408-387-0083  
Fax: 408-387-0086  
info@aankhen.com  
www.aankhen.com

# ABC Depot

**Corporate Mission:**

- To deliver reliable services and offer the most competitive rates to our customers;
- To expand our customer base, thus further developing our business network;
- To grow with our customers and become a leading global logistic solution provider, based on innovative technology and developing effective solutions for our customers' shipping needs.



## ABC Depot

**ABC Depot**  
 100 Atlantic Avenue  
 Lynbrook, NY 11563  
 Contact: Kenneth H. Wright  
 Sales Manager  
 Tel: 516-208-6569  
 ken\_wright@abcdepot.com  
 www.abcdepot.com

**A**BC Depot Inc. (ABC) is an International Freight Forwarder with NVOCC (Non-Vessel Operating Common Carrier) licenses both in China and the USA, thus establishing an important role in trans-pacific transportation business. Over the years, as a result of our growing presence in North America, we have become an experienced service provider, specializing in international freight services, local transportation, bonded warehousing, customs clearance, inspection and insurance brokerage.

ABC has a well established logistics network and an entire business infrastructure. We have managed the effort to offer the most efficient means of ocean, air and land transportation modes with each method in our network offered at the best price to clients. ABC has an established distribution network affiliated with Sinotrans Group in China covering all of China and 30 states in the USA. This enables us to provide safe and quality service; ABC continually strives for customer satisfaction. As a result of volume price arrangements with shipping lines and airlines, we have the ability to provide professional service and offer the most competitive rates.

ABC manages and ships a significant volume of containers of which the focus is on the China/USA, China/Canada and China/Mexico routes.

ABC has EDI links to the Customs offices in both countries. This differentiates us from competitors and enables us to deliver quality services, including domestic supply chain services, warehousing and transportation for the FCL/CFS for product replenishment, distributions, city delivery for door-to-door inclusive of POD documentation. All of the above makes us a professional in providing nonstop service to manufacturers, international sourcing agencies, super chain store operators, product distributors and others.

We pride ourselves with the ability to work with growing companies who have never utilized a third party logistics provider before. No project or challenge is too small for us to evaluate and give you advice on how to proceed.

We will continue to strengthen our service in international and local supply-chain operations offering a full range of transportation, logistics and supply chain solutions to suit your needs. Our current expertise includes:

**Comprehensive Logistics Service**

- Ocean and Air transportation
- Trucking services
- Warehousing service
- Door to door services
- Time sensitive cargo services
- Project forwarding
- Tracking and tracing of air freight shipments

**Domestic Transportation Services**

- Domestic fleet based in Los Angeles
- Team Drivers for Expedited
- Delivery service on a 24/7 basis

**E-Service**

- B2B e-Commerce
- eFreight System
- Visibility

**Warehousing Services**

- General warehousing
- Wide affiliations of bond warehouse domestically
- Product handling, including order fulfillment, creating, packing and labeling
- Document scanning, PO management
- Customs clearance
- Consulting for exports

**Market Focus**

- Asia Logistics Specialist
- Apparel Logistics Specialist

## Access America Transport

Access America is a leading provider of transportation solutions in North America. We utilize industry leading technology customized specifically for each customer.

Access America provides solutions for all modes of transportation and our capabilities include:

- Supply chain analysis
- Rate negotiation
- Carrier compliance
- Reverse logistics
- Freight bill audit and payment
- Consolidated invoicing
- Shipment tracking
- Customizable reports
- E-mail notifications
- Private fleet continuous movement initiative



**A**ccess America is a full service transportation company with locations across the US. We provide truckload, less-than-truckload, intermodal, expedite, and specialized service to all points within the US, Canada, and Mexico. AAT is one of the fastest growing transportation providers in North America.

Our transportation capabilities are comprehensive at Access America Transport. We can transport a single load, perform pool distribution/consolidation, provide over-the-road contractual services or manage the entire transportation function. Our online transportation management system allows each user as much or as little control as they would like over their freight. Our technology accepts all types of transmissions and is able to interface with most systems.

### Diverse Carrier Network

Access America works to differentiate itself from the

competition. We currently partner with over 17,000 carriers. These carriers are continually monitored for safety, compliance, insurance, and performance. Access America Transport works closely with various common and contract carriers to identify the best fit for every account. In addition, Access America has developed one of the largest databases of private fleet carriers in North America. These carriers have given Access America a distinct advantage when it comes to freight cost and service.

### Heavy Haul & Specialized

In addition to dry van, flatbed, and temperature controlled shipping, Access America is a leader in handling over-dimensional shipments. We are one of the largest shippers of machinery by truck and rail in North America. We handle all turn-key operations including: permitting, route surveys, rigging, rail clearances, equipment tear-down,

truck/rail pricing, and even specialized train service if necessary. We work with each customer to design a transportation program suitable for their needs.

### AAT Advantages

- ISO 9001:2000 Registered
- SmartWay Transport Partnership – EPA
- Southeast's Fastest Growing Companies – GA State University
- Hot 100 Fastest Growing Companies in Tennessee
- Top 5 Best Employer List – Business Tennessee
- NASTC Award Winner
- TIA Platinum Performance Program
- DOD/GSA/FEMA approved
- Access Green
- Continuous Improvement Initiative
- 24 Hour customer service

If you would like to speak with one of our highly trained agents, call us today at 1-866-466-1671, or visit us on the web at: [accessamericatransport.com](http://accessamericatransport.com)



**Access America Transport**  
2515 E. 43rd Street, Suite B  
Chattanooga, TN 37407  
1-866-466-1671  
[sales@accessamerica.com](mailto:sales@accessamerica.com)  
[www.accessamerica.com](http://www.accessamerica.com)

**AFN®**  
**The Best Way Every Day®**

"We believe in winning. We never accept the status quo. No matter how well something is working, we challenge it and constantly try to make it better. It's what drives us to be the best."

— Ryan Daube and  
Mike Nervick  
AFN Co-Founders

Visit [TheBestWayEveryday.com](http://TheBestWayEveryday.com) or call 866-7MOVE-IT to move your business forward.



**A** great basketball legend once said, "talent wins games, but teamwork and intelligence wins championships." At AFN, we believe in "winning championships." And our winning attitude is reflected through our team's ability to provide proactive and customized solutions to your supply chain challenges. Every day.

Our focus and determination give us the competitive edge to meet your unique shipping needs. You get flexible and responsive service, strong carrier partnerships and advanced technology to keep your goods moving forward.

With a global network of transportation companies offering a wide range of services, we're ready to meet any customer need with a customized solution.

**Driven To Move Forward.**

Our Dedicated Service solutions keep your goods moving, efficiently and on time. Whether it's national or

local market routes, we know how to get your shipment delivered. We set up consistent, ongoing lanes to move your freight easily to every destination. And our ingenuity and knowledge of the marketplace allow us to make sure your shipment moves the best way every day.

**A Dynamic Collaboration.**

Trust, confidence and our ability to go the extra mile for you are the cornerstones of a collaborative partnership with AFN. And, it's our people and our carrier partnerships that help make AFN a transportation logistics leader. We're proud to offer a wide range of transportation modes including van, reefer, intermodal, sea, air and LTL.

**The Right Solution.**

At AFN, we think around corners and move beyond traditional solutions to better manage your supply chain challenges. You get a single point of contact, 24/7/365

accessibility and information updates, the latest supply chain technology and the highest-level customer service from start to finish.

Whatever your shipping needs, we create strategic and customized support services to fulfill them. And, we never lose sight of our philosophy to find a winning solution for every customer, every time. Ultimately, the championship is won with trusted partnerships and lasting customer relationships.

Visit [TheBestWayEveryday.com](http://TheBestWayEveryday.com) or call 866-7MOVE-IT to move your business forward.



**Advantage Freight Network, LLC**

7230 N. Caldwell  
Niles, IL 60714  
Toll Free: 866-766-8348  
In Illinois: 847-498-8885  
Fax: 847-498-5575

# American Airlines Cargo



**Dave Brooks**  
President

**Our Destination is Your Satisfaction**

**Our Values:**

**Focus**

- AA Cargo is customer focused. We strive to exceed our customers' expectations.

**Integrity**

- AA Cargo team members will lead by example, solve problems cooperatively, and communicate in a clear and timely fashion.

**Trust**

- All AA Cargo team members are held accountable for results. We strive to live up to our commitments, internal and external.

**American Airlines Cargo**  
www.AACargo.com

AA Cargo Reservations  
1-800-CARGOAA

Chicago  
773-686-3502

Miami  
305-870-4848

Los Angeles  
310-646-0075 opt.3



**A**merican provides one of the largest cargo networks in the world, with cargo terminals and interline connections available across the globe. American's extensive line-up of interline partnerships gives us true global reach; allowing us to connect to any airport in the world served by an IATA carrier.

American Airlines and its regional carriers fly to more than 250 cities in over 40 countries with more than 3,400 daily flights. American Airlines Cargo, a division of American Airlines, provides daily scheduled cargo lift capacity to major cities in the United States, Europe, Canada, Mexico, the Caribbean, Latin America and Asia. American continues to expand its network into key markets worldwide.

**Products**

American's product mix is flight specific, allowing you to

control the routing and track the status and availability time of your shipment. American's expedite<sup>fs</sup> provides you with more precise control over factors like boarding priority and provides high reliability and a 100% money back guarantee.

American's Priority Parcel Service has provided counter-to-counter Next Flight Out<sup>®</sup> service, throughout the U.S. and many parts of the world for over 30 years. Now, in response to customer feedback, we have increased the weight allowance of 100 pounds per piece for Priority Parcel shipments to and from points within the U.S. and San Juan. By expanding the product's core features, we intend to provide additional flexibility to this shipping product with the highest boarding priority.

**Technology**

Registered users of AACargo.com can book, track and personalize the site to create an air cargo management system that is available around the clock. The website now boasts easier navigation, streamlined product information and a new search tool. Based on input from our customers, these enhancements are part of our ongoing commitment to keep improving our customers' experience on AACargo.com.

In 2009, as always, we hope our customers around the world will continue to depend on American Airlines' broad network, product mix, and technology to help them simplify the growing complexity of doing business in today's world.

**American Airlines Cargo**<sup>SM</sup>

# American Public University Respected. Affordable. Online

**APU Degree Programs include:**

- Transportation & Logistics Management
- Emergency & Disaster Management
- Information Systems Security
- Security Management
- Homeland Security

**APU Certificate Programs include:**

- Logistics Management
- Emergency & Disaster Management
- Information Security Planning
- Security Management
- Homeland Security



**Supply Chain Management**

For years, the supply chain management (SCM) business has been primarily about cutting costs – but not anymore. The future is in the emergence of SCM 2.0. It leverages proven solutions designed to rapidly deliver results with the agility to quickly manage future change for continuous flexibility, value and success. This is delivered through competency networks composed of best of breed supply chain domain expertise, and the intimate understanding of how to manage these elements to achieve desired results.

The ability to adapt to new advantages and complexities are critically important, and companies are relying more heavily on the strategic thinking of their supply chain leadership. The good news is that the jobs will be more plentiful and lucrative. On the other hand, more will be demanded of these professionals.

**Education: A Competitive Edge**

Your SCM team is only as strong as its weakest link. American Public University (APU) offers affordable online degree and certificate programs that not only help build SCM careers, they strengthen them.

Professor Matthew J. Stork, Transportation and Logistics Management degree Program Director at American Public University offers some advice for those looking to advance a career or build expertise in this field. “Pursuing an APU Transportation and Logistics Management Bachelor’s or Master’s degree is essential to anyone looking for advanced SCM education. Tomorrow’s leaders in this field will have the ability to impact their company’s bottom line by finding intelligent ways for SCM to drive a company’s ability to successfully compete in the global market. APU’s Transportation and Logistics Management degree provides graduates with a real

world SCM education while expanding their knowledge of complementary areas such as air and sea transportation, hazardous materials, international trade, and other vital areas to succeed in a global career path.”

Today, companies are in great need of a well educated workforce who can work with their growing supply chain partners. The goal of APU’s Transportation and Logistics Management program is to ensure its students are trained and educated as leading experts in the field of supply chain management.

**About APU**

At APU you’ll find 35,000 fellow students who are balancing work and family responsibilities while studying online. Our students pursue a myriad of traditional and specialty online programs.

**Why APU?**

APU offers respectable online degrees at an affordable tuition. With monthly course starts and no specific login times, you can manage class work with your other obligations. APU offers books grants to all eligible undergraduate students to help manage educational expenses. Our faculty members are industry insiders who combine academic credentials with real world experience.

APU is a member of the regionally accredited American Public University System.



**American Public University**  
111 West Congress Street  
Charles Town, WV 25414  
Admissions: 1-877-777-9081  
[www.apu.apus.edu](http://www.apu.apus.edu)

# Americold

## Americold Overview— At a Glance:

- Cubic Feet of Multi-Temp Capacity: 570 Million
- North American Facilities: 103
- TOTAL Pounds of Freight Handled Annually: 60 Billion
- Accounts: 2,500
- Annual Truckloads Managed: 160,000
- Pounds of Freight Managed in Transportation: 4.8 Billion
- Employees: 6,000



**H**andling over 60 billion pounds of product annually, Americold is the largest provider of temperature-controlled food distribution services in the country. We are a single source for all of your supply chain needs, offering an array of innovative solutions designed to drive down costs, lower inventory investment, and gain efficiency.

### Temperature-Controlled Warehousing

Americold manages four types of warehouse facilities – Consolidation, Public Storage, Production, and Dedicated Distribution – each designed to meet specific supply chain needs.

### Transportation Services

Providing a full range of

cost-effective transportation management services, offering unmatched speed, efficiency, and service.

### Multi-Vendor Consolidation

MVC programs provide the manufacturing and retail communities an opportunity to reduce their inventory investment, improve their own warehouse efficiencies, and reduce overall distribution costs.

### National LTL Transportation

Americold can optimize time, cost savings, and reliability when you need regular delivery of temperature-controlled LTL shipments.

### i-3PL™ Technology

We deliver real-time information over the Internet on your orders and inventory in an interactive format.

### Seasonal Product Storage & Distribution

Americold offers holiday/seasonal opportunities for retailers and their suppliers to improve their bottom lines.

### Dedicated Facility Management

Our team works to ensure product quality and facility safety standards, maximum storage efficiency, and effective energy and material handling fleet management programs throughout our network of customer-specific, dedicated facilities.

### Supply Chain Optimization

Using industry leading technology, we analyze the entire supply chain – from selecting raw materials suppliers to customer deliveries – to define initiatives with high payback potential.

**Americold**  
10 Glenlake Parkway South  
Suite 800  
Atlanta, GA 30328  
1-888-484-4877  
www.americoldrealty.com



# APL Logistics



**Brian Lutt**  
President

**Mission Statement:**

To design, implement and execute end-to-end supply chain solutions and create competitive advantage for our customers that reduce costs and inventory, increase flexibility and better-match product to demand.



**APL Logistics**  
1111 Broadway  
Oakland, CA 94607  
866-862-6868  
Fax: 510-272-7011  
inquiries@  
apllogistics.com  
www.apllogistics.com

**A**s your company continues to globalize, your international supply chain grows in complexity. Inevitably, you'll need to find new sources of production, as well as the support of new trading partners and customers. APL Logistics is an ideal partner to help you manage the dynamics of international trade.

APL Logistics' broad spectrum of logistics solutions spans the entire supply chain, from overseas vendor management to retail distribution. And our information technology services make the supply chain more visible, more flexible, and more secure every step of the way.

With distribution and logistics capabilities in the world's major sourcing and consumer markets, our focus is on helping companies – particularly those in the

automotive, electronics/hi-tech, consumer goods, and retail/apparel sectors – drive efficiencies and improve flexibility in their supply chains.

APL Logistics offers a full suite of integrated, end-to-end supply chain management services including:

- Supply Chain Design
- Consolidation
- Vendor Management
- Manufacturing Support
- Global Freight Forwarding and Management
- Deconsolidation
- Warehousing and Distribution
- Information Management Solutions

APL Logistics has received numerous industry and customer awards and is consistently ranked a top global 3PL:

- Best Valued Partner Award; AAFES

- Marquee Supplier of the Year; Emerson
- Environmental Excellence Award; Environmental Protection Agency
- General Procurement Supplier of the Year; Dell
- Supply Chain Award; JCPenney
- Consolidator of the Year; Target
- Top 500 Largest and Most Innovative IT Users; InfoWeek Magazine
- CIO 100 Innovation for Growth; CIO Magazine

APL Logistics employs over 4,500 professionals in a global network of 260 offices in more than 50 countries. The company is a subsidiary of the NOL Group ([www.nol.com.sg](http://www.nol.com.sg)), and sister company to APL ([www.apl.com](http://www.apl.com)), a provider of global container transportation services.

# Appian Logistics Software



**Mike Kositzky**  
President and CEO

**Mission Statement:**

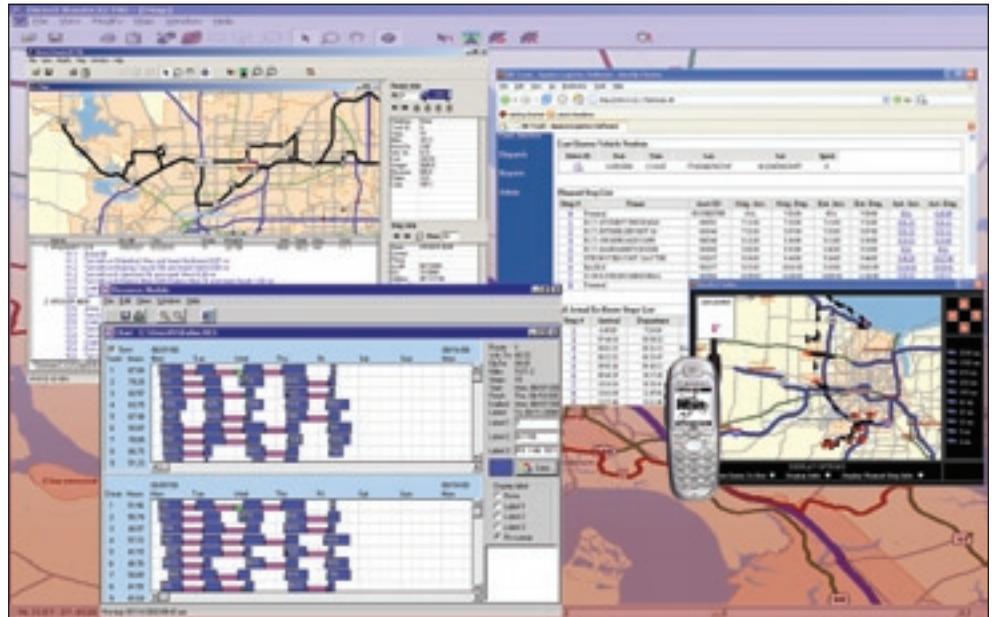
At Appian Logistics Software our mission is to create transportation software that generates quality solutions to cut costs and improve customer service. In doing that we recognize our key ingredients to success.

- Customer Service
- User-Friendly Interface
- Affordability
- Fast ROI

Founded in 1987, Appian Logistics Software has over 20 years of experience and expertise in implementing solutions with companies looking to streamline operations and reduce costs. Appian is acknowledged as an industry leader in providing solutions that work for transportation companies and has been recognized as one of the top 100 Logistics and Supply Chain software providers by leading trade publications. Appian's success is driven by consistently reducing client's planning time by 70-90% and reducing route operating costs by 10-25%. To date, Appian has installations at over 800 client sites.

**Appian Logistics Software**

10317 Greenbriar Place  
Suite 100  
Oklahoma City, OK 73159  
1-800-893-1250  
www.appianlogistics.com



**Suite of Solutions**

Appian Logistics Software provides a wide variety of solutions to assist in long-term strategic planning of resources to daily operations. All are easily integrated to your existing software applications.

- **Direct Route™** – Fleet Routing and Scheduling Optimization Software
- **DR Track™** – Dispatching Tool with Web Reporting and GPS Tracking
- **Resource Pro™** – Fleet Sizing and Driver Requirement Planning
- **Schedule Pro™** – Multiple Week Schedule Optimization Software
- **CMP™** – (Continuous Move Planner) Truckload Tour Optimization Software Using Origin-Destination Pairs
- **Territory Pro™** – Territory Creation and Balancing Optimization Software

**3PL Design Tools**

Direct Route™ has long been the design tool of choice

for many 3PL logistics organizations both large and small. Ease of use, solution quality, and flexibility help analysts do more work in a smaller amount of time while offering their company a competitive advantage in bid/proposal development. Furthermore, the cost of Direct Route™ makes it affordable to roll out at customer sites once they get the business regardless of the size.

The **Resource Pro™** module solves the design problem of determining Driver/Power Unit requirements once the routes have been constructed. By looking at rolling 7 or 8 day DOT cycles, Teams vs. Singles, depot assignment, and special equipment considerations the Resource Pro™ module can help determine the optimal number of Driver and Power units for a given operation.

**Daily Operations**

Our load planning/route planning software Direct

Route™ has been designed from the ground up to take full advantage of today's technology, operating systems, and hardware advancements. Our development team consists of personnel that have devoted years to working with end-users of routing systems before Direct Route was even on the drawing board. Our primary goals while developing Direct Route were to:

1. Produce a flexible routing system that will produce superior results in a wide variety of environments.
2. Create a routing system that is easy to learn, use and maintain.

Our customers wholeheartedly agree that we have indeed accomplished these goals.



# Aspen



**Connie Anderson**  
President

**Our Mission**

To provide "best in class" integrated logistics solutions that are customer focused, and cost-effective.

**Our Services**

- Multi-Client Warehousing
- Single Client Warehousing
- Transportation Management Solutions
- State-of-the-art Systems and Technology Solutions
- Value-added Service Solutions

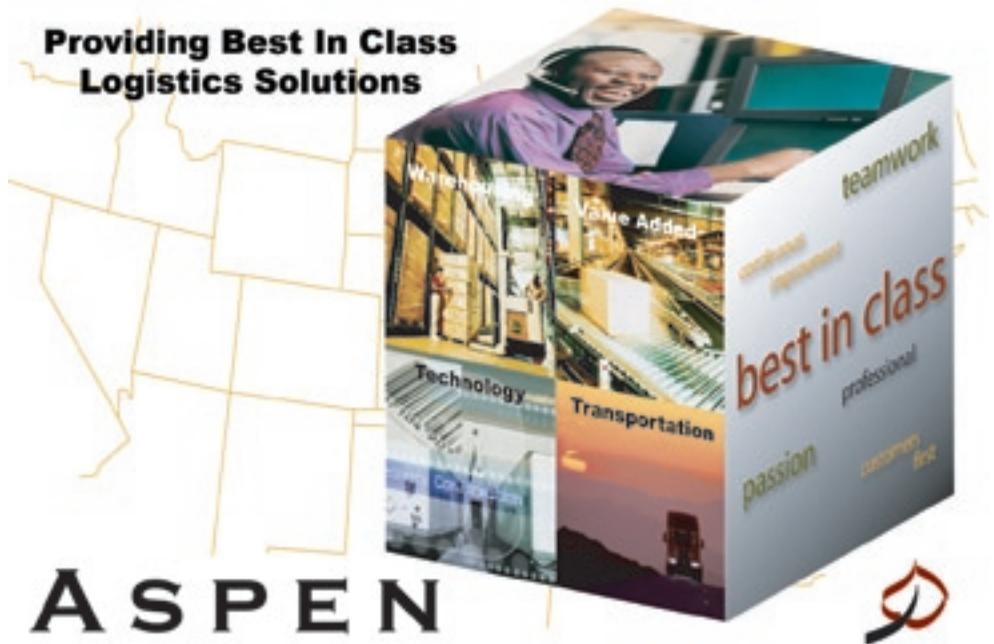
**Aspen Companies**

- Aspen Alliance Group
- Aspen Distribution
- Aspen Transportation
- Aspen Integrated Technologies

**WBENC**

Certified Women's-Owned Business

**Providing Best In Class Logistics Solutions**



**Our Company**

Aspen has been providing logistics solutions for over 25 years. We provide a competitive advantage through our excellence to execution. Our Best in Class Values ensure a focus on our customers by building relationships that are customer-centric. Our comprehensive solutions allow our customers to concentrate on their core business.

We provide value in optimizing operational efficiencies, network visibility and complete understanding of the retail supply chain.

Aspen establishes performance metrics that meet the needs of our customer's supply chain requirements. Those metrics are backed with

engineered standards and processes that ensure a continuous improvement lifestyle for network success.

Technology is used every step of the way in achieving the best solution for our customers. Our Warehouse Management Systems (WMS) and Transportation Management Systems (TMS) are integrated and provide Real-time visibility and business analysis for our customers. Connectivity to our customers is available and essential for a total comprehensive solution.

**Our Values:**

- Customers First
- Passionate People
- Team Work
- Continuous Improvement

- Professional Business Approach

**Our Commitment**

We are passionate about serving and will make a positive impact on our customers' business. Best in Class service is not only our only product – it's our unending commitment.

**Aspen Alliance Group, Inc.**

43385 Business Park Drive  
Temecula, CA 92590  
800-741-7360  
info@aspd.com  
www.aspd.com



# ATC Logistics & Electronics



**Antony Francis**  
President

ATC Logistics & Electronics (ATCLE) is a proven 3PL leader in supply chain strategies and services for manufacturers of high-velocity, high-tech devices, equipment and components. Our expertise ensures that we can successfully manage the unique supply chain challenges of the wireless, broadband, electronics and industrial sectors. Our fully-integrated operational expertise, state of the art technology and advanced management processes enable our customers to streamline their supply chain to enhance growth and increase profits.

For more information please contact us at 1.800.466.4202 or visit us at [atcle.com](http://atcle.com)



**ATC Logistics & Electronics**

13500 Independence Pkwy.  
Fort Worth, TX 76177  
800-466-4202  
[www.atcle.com](http://www.atcle.com)



## ATCLE Proven Performance

Since 1994, we've partnered with global leaders including AT&T, LG, Nokia, Pantech and TomTom to consistently deliver near perfect service and quality levels to keep products flowing in the marketplace. By partnering with ATCLE to manage your supply chain needs, you can focus on your company's core competencies, while realizing tangible benefits.

### Forward Logistics

Device tracking and same-day fulfillment. Services include receiving, cross-docking, warehouse and inventory management, order fulfillment and shipping logistics.

- 110 million serialized pieces processed annually
- 69 million orders shipped annually

### Reverse Logistics

Product exchange and returns management. Services include inspection, claims

processing, customer care and data collection.

- 12 million returns and exchanges processed annually

### Test & Repair

Superior board and component-level repair and testing. Services include "no-trouble-found" return minimization, failure analysis, asset disposal, recycling and reuse, as well as testing and refurbishment. ISO 9001:2000 certified.

- 4 million devices tested & repaired annually

### Kitting & Packaging

Customized fulfillment, kitting & packaging and light assembly services. Including labeling, RFID and security tagging, in addition to forecasting, procurement and inventory management. Last mile flexibility to tailor marketing messages or include recent upgrades.

- 8 million pieces kitted & packaged annually

### Asset Recovery

Electronics repair, remanufacturing and refurbishment for warranty and non-warranty parts. Services include distribution and liquidation of assets, resulting in less waste and increased customer revenue.

- 95 percent of all materials received are recycled

### Value-added Services

Web-based functionality for claims processing, product tracking, auctions and reliable data capture for management reporting. Turnkey customizable quality management, IT services, customer service and back-office operations.

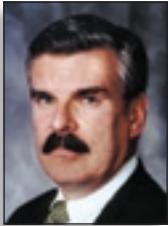
- 72 million transactions annually

### ATCLE Operations

Highly scalable, industry leading applications, such as Oracle, Red Prairie, Business Objects and WebSphere that deliver a full suite of turnkey, configurable products that can be rapidly deployed

- Four fully equipped facilities centrally located in DFW, with more than one million sq. ft.; global operations in Mexico & Canada
- Onsite integration with major transportation carriers
- Recycling and refurbishment programs to promote environmental responsibility
- Publicly held company with a sound financial infrastructure and available cash reserves (NASDAQ:ATAC)

# Atlantic Container Line



**Andrew J. Abbott**  
President/CEO

**ACL Provides the Most Unique Services:**

- RORO and Container Service to Europe, West Africa, Mediterranean and the World:
- 5 Weekly Container Services
- Direct, Weekly Service to 16 North American and European ports
- Weekly RORO and Container Service to 14 W. African ports
- Weekly RORO Service to 24 Mediterranean ports
- Unique ports – directly serving Göteborg and Liverpool.
- 3 UK port choices: Liverpool, Southampton and Thamesport.
- Fast connections to Ireland and Scotland.
- Best connections to Norway, Finland, Denmark and the Baltic via Göteborg and easy access to interior France and Germany via 5 Continental ports

**Atlantic Container Line**  
1-800-ACL-1235  
www.ACLcargo.com



**Our Company**

Atlantic Container Line has been carrying containers, project and oversized cargo, heavy equipment and vehicles between North America and Europe since 1967. With 4 weekly container services, ACL has direct calls at 16 ports and one weekly roll-on roll-off service. ACL is a Grimaldi Group Company of Naples, Italy. Headquartered in Iselin, New Jersey, USA, ACL has offices throughout North America and Europe.

**Our Vessels**

The ACL Roll-on/Roll-off (RORO)/Containerships are the largest vessels of their kind in the world. Containers are secured under-deck in cells and above-deck in our unique cell guides – providing

more security than virtually any other carrier can provide. Oversized cargo, break-bulk and vehicles are towed or driven directly onboard and parked securely in one of our eight garage decks. Integrating ocean, road, rail and feeder combinations, ACL provides door-to-door cargo pick-up and delivery for both containers and oversized cargo – the only transatlantic carrier able to offer this service for both types of cargo.

**Our Team**

With our own network of customer service centers in North America and Europe, ACL transport professionals evaluate complex logistical challenges and find the optimal solutions. Time is

valuable so we have designed ATLAS, a state-of-the-art computer system and software program to provide instant access to every aspect of a customer's shipment. Our small organization enables quick decision-making that is impossible in larger corporations.

All ACL European offices are ISO 9001:2000 certified. All five of ACL's RORO/Containerships are ISO 14001:2004 certified and we have introduced the latest marine environment safety measures at sea.



# Automated Distribution Systems



**Bruce Mantz**  
Executive Vice President

Automated Distribution Systems is an award-winning, full-service third-party logistics provider offering public and contract warehousing and distribution services designed to move any product with maximum speed and remarkable accuracy. ADS has the cutting edge technology, extraordinary flexibility and high level of expertise to maximize cost containment and allow its customers to focus on core competencies.



**A** leading provider of high-tech, full-service logistics operations, Automated Distribution Systems (ADS) specializes in customized warehouse and distribution solutions for industries where high volume and multiple SKUs place extreme demands on point-of-sale replenishment. Some of the world's top retailers and manufacturers rely on the award-winning ADS distribution model to help keep shelves stocked, track returns and move millions of units through the supply chain quickly and accurately every day, and aggressively lower costs associated with the supply chain.

### Capabilities

Automated Distribution Systems offers solutions ranging from public and contract warehousing to advanced 3PL distribution and fulfillment services. Services include:

- Complete supply chain management
- Pick and pack

- Crossdock/devanning
- Repacking and value-added services
- Short- and long-term storage
- Real-time inventory visibility
- Reverse logistics, returns and exchange management
- Light directed picking
- Software-controlled pick sortation and conveyor equipment
- Radio frequency computer network
- Paperless barcode-driven operations
- Just in time distribution
- Fulfillment
- Full EDI capabilities

ADS specializes in footwear, apparel, giftware, electronics, housewares, health and beauty aids, food, and pharmaceuticals, and is flexible enough to offer solutions to meet your specific logistics demands.

### Facilities

ADS's Edison, NJ location, just minutes from the ports of NY/NJ spans 360,000 SF, 35 dock doors and a container yard for 400 trailers. Built on

a platform of the latest technology, including high speed sorters processing 120 cartons a minute, this location offers unmatched cross docking throughput capabilities.

ADS's Gaffney, S.C., facility provides additional capabilities to match the stringent warehousing, logistics, and supply chain demands of any customer. Situated on a 77-acre site, with more than half a million square feet of logistics processing area, the facility offers quick throughput with 44 dock doors and a large-capacity container yard for 350 trailers.

### Award-Winning Service

Ranked in the Top 100 3PL Providers by *Inbound Logistics* for six consecutive years, ADS has been honored by its customers with the "Partners in Progress" award. These awards recognize ADS's ability to process more than 200 million units per year quickly and cost-effectively - with accuracy rates reaching as high as 99.87 percent.



### Automated Distribution Systems L.P.

23 Mack Drive  
Edison, NJ 08817  
Phone: 732-287-8900  
Toll Free: 877-ADS-1330  
Fax: 732-248-0064  
sales@adslp.com  
www.adslp.com

# Baton Rouge Area Chamber



**Adam Knapp**  
*President and CEO*

**BRAC Mission**

The Baton Rouge Area Chamber® is providing visionary leadership and taking decisive actions to propel our community to a more prosperous economic future.



**T**he Baton Rouge Area Chamber (BRAC) leads the recruitment, retention, and expansion of business and industry in the nine-parish Baton Rouge area. Through its Business Development Group, BRAC stands ready to assist site selection consultants, businesses, and investors who wish to explore the region's many assets and economic development incentives. The primary responsibility of the business development team is to create wealth within the region as

measured by job creation, payroll, capital investment, and public return on investment.

Primary areas of assistance include:

- General Economic Facts and Demographic Information
- Workforce Training and Education
- Available Site Information
- Available Buildings
- Federal, State, and Local Benefits and Incentives Assistance

**Baton Rouge Area Chamber**  
564 Laurel Street  
Baton Rouge, LA 70801  
Phone: 225-381-7125  
Fax: 225-336-4306  
[www.brac.org](http://www.brac.org)



## Battery Filling Systems



**Scott Elliott**  
President

### Mission Statement:

At Battery Filling Systems, our mission is to achieve profitability by being a company of excellence which delivers products and services that exceed our customer's expectations. We are perceived as the premium provider of products and services in our industry. We offer growth to our employees, contribute to our community and provide a work environment that is both professionally and personally rewarding.

**Faster.**

Reduce filling time by 90%

**Safer.**

Keep battery area safe and clean

**Better.**

Improve battery life and performance



**Battery Filling**  
SYSTEMS™

*The leader in battery filling technology.*

### Battery Filling Systems

6645 Holder Road  
Clemmons, NC 27012  
Toll Free: 877-522-5431  
Phone: 336-714-0448  
Fax: 336-714-0449  
freeinfo@batteryfilling  
systems.com  
batteryfillingsystems.com



**B**attery Filling Systems offers a quick and safe method for filling industrial and golf-cart batteries with water. With the soaring cost of industrial batteries – up more than 4½ times in the past three years – it only makes sense to take the best possible care of them.

Each kit contains valves that replace existing vent caps for the cells of the industrial and golf cart batteries. Water flows through a single connection, providing the right amount for each cell.

Maintaining batteries with a single point watering system does not require vent caps to be removed, so there is no risk of battery acid and vapors harming workers or spilling over to damage floors and equipment. There is a growing awareness that extending the life of these industrial batteries not only make good business sense, but environmental sense as well.

Safety and labor savings are the main selling features

to our products. We're providing a better-quality product that takes what had been a 10-20 minute chore per industrial battery to something that can be done in 10-20 seconds. A typical industrial forklift battery has 18 cells. When you take those time savings and multiply them by the number of forklifts in a typical distribution center, you can see how valuable our kits can be for a company.

Properly maintained, industrial batteries are cost-effective workhorses that should last as long as five years. If water is not added to a battery properly, it can kill the battery. Cells of batteries should be filled monthly, if not more often, to help extend their life.

With the introduction of our new **Low Profile Series** valves constructed of the highest quality materials that still keep all working parts above the battery cell, Battery Filling Systems will continue to be the leader in the

marketplace. The low profile valve works with high or low water pressure, has a hydrometer port and a built-in water level indicator. The new clip-in design makes installation of systems much easier, especially in tight-fitting cells. It has the same great patented lever arm that shuts off the water to maintain precise electrolyte levels and a water trap to prevent hydrogen gas movement from cell to cell. The new clip-in valve is 13 mm shorter than traditional valves allowing easy access to the battery and reducing wear and tear on your watering system.

Battery Filling Systems provides a quality product, a willingness to service the product, and we're willing to take the time to cultivate relationships with our customers. For more information on our watering systems or our water delivery items, please visit our web site at [www.batteryfillingsystems.com](http://www.batteryfillingsystems.com) or call us at 877-522-5431.

## Bender Group

Bender Group constantly seeks to provide intelligent supply chain solutions that substantially improve its client's bottom line or service to its customers through our focus on cost and time reduction, customer service, our emphasis on giving customers control as well as always thinking for the road ahead.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Getting real
- Communicating in a straight line



**B**ender Group is one of the most reliable and experienced third party logistics companies in North America with roots in the logistics demands of World War II. Founded in 1945 with a 60,000 square feet public warehouse in Reno, Nevada, Bender Group has responded to the evolution of the supply chain with an entrepreneurial spirit and emphasis on technology. Bender is now a full service 3PL, operating dedicated and multi-client distribution centers, a complete transportation network, and international logistics services. Bender uniquely blends its expertise and resources with an intelligent and focused small business approach.

Bender Group's chief focus has always been to provide flexible warehousing and distribution center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements. Our

warehousing services include Retail Logistics, Food Grade, E-Fulfillment, FTZ Services, and Reverse Logistics.

### Multi-Client Warehousing

Our multi-client locations provide flexibility and scalability to tackle ever changing business needs without the hassle of being locked into a long term, fixed warehouse space commitment. Utilizing one of our multi-client operations also allows our customers to take advantage of our professional expertise, shared labor resources, strong inventory control, and cost-effective transportation programs.

### Dedicated Warehousing

Enterprises seeking customized distribution center services will find Bender's dedicated warehouse operations offer powerful solutions under a longer term agreement. Bender Group proactively works to integrate our operation to behave as an extension of our clients' businesses. In a long-term, dedicated operation, we can

accomplish this much more so than in a multi-client facility. During the contract development and negotiation process, we will proactively suggest and seek to incorporate Key Performance Indicators (KPIs) and performance metrics that will drive us to meet critical supply chain objectives. We utilize a comprehensive implementation project plan to ensure a quick and efficient deployment from the start-up through ongoing operations.

### Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, small package carriers or are interested in private fleet conversion, Bender Group can help you organize and streamline your transportation needs to give you the cost-effective delivery of goods to meet your business needs.

### Technology

Bender Group provides you with a state-of-the-art warehousing management system, order processing, and communications systems to help you maintain clear visibility of your inventory and transactions from anywhere.

### International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services required to manage the ever-changing world of trade and tariffs, while making the strategic decisions necessary to compete on the world stage.



#### Bender Group

345 Parr Circle  
Reno, NV 89512  
800-621-9402  
775-788-8800  
775-788-8811

[www.bendergroup.com](http://www.bendergroup.com)

# Big Dog Group, Inc.



**Daniel Kirk**  
CEO



**Kirk Lane**  
President

**Mission Statement:**

Big Dog Group's mission is to provide a suite of seamless shipping solutions for manufacturers, distributors, and shippers of time-critical products, components and business mail. Big Dog's constant goal is improved service quality through superior routing and delivery management, proprietary web-based technology, cost saving innovation, and personal service.

**Big Dog Group, Inc.**  
1235 North Loop West  
Suite 500

Houston, TX 77008  
Phone: 713-996-8171  
Fax: 713-996-7823

klane@bigdoggroup.com  
www.bigdoggroup.com



**A**t Big Dog Group, we specialize in customized shipping, inventory management and creative logistics solutions. We serve a wide range of clients including mail expeditors, retailers, pharmaceutical companies and technology providers, including Fortune 500 companies where specialized services, security and time-critical performance are required.

Our network, experience, knowledge, and technology provide you with innovative problem solving and cost saving results. Manufacturers, distributors and business mailers benefit from tailored solutions for expedited and express shipments, logistics solutions, critical parts banking, and air freight/NFO services.

We have unique expertise in local routing, handling, and packaging for flat mail and irregular parcels, including 5 lbs. and up. We customize routes, pre-configure flat mail, and synchronize shipments for zone-skipping to generate savings and reduce transit time.

Big Dog Group also offers broad experience in retail pool distribution, including sorting centers, shipment reconfiguration and "last mile" delivery. We design and implement customized routing and delivery solutions, with cost savings, continuous visibility, and shorter delivery times.

Big Dog Group is managed by experienced specialists with the right tools to design and coordinate integrated solutions.

- **Big Dog Expedited:** Multi-market networks that simplify routing and create savings every day.
- **Big Dog Air:** No matter how big, how far, or how fast, we get it there safely and securely.
- **Big Dog Logistics:** A network of hubs and inventory locations insures that the flow of on-time critical deliveries is tracked and reconciled.
- **Affiliated Agent Network:** Professionals where and when you need them around the world.
- **Big Dog Express:** Worldwide small package delivery solutions.

**Powered by FrogFire Technologies™:**

Our proprietary on-line software solution provides a total view of every shipment and inventory location every step of the way. FrogFire Technologies incorporates rate quote, tracking, and a hot link network to local delivery companies. Interactive dispatching, GPS tracking and location, bar-coded POD, automatic e-mails of status, e-signature, and billing, are incorporated into software programs for ground delivery, WMS, and air cargo – all at your fingertips – all in a secure on-line environment with 24/7 visibility.

Let us show you how a true logistics partnership can work for you. [www.bigdoglogistics.com](http://www.bigdoglogistics.com). The premier networked provider of creative logistics solutions.



# Bilkays Express Co.

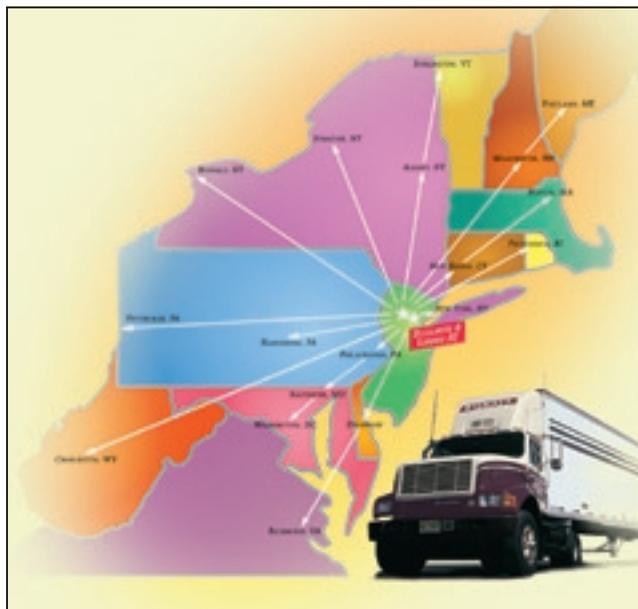
## Mission Statement

Since its inception in 1932, Bilkays/DWS has led the way in driving down transport costs while raising the standards of quality and service. Founded as a family business in 1932, our mission has been to satisfy the transportation and logistics needs of businesses in the Northeast. For 75 years, we've earned a solid reputation for delivering top quality service to our customers that only comes from hard work and years of experience. To us, quality isn't part of the job, it's a way of life.



## Bilkays Express Co. Distribution Warehouse & Service Corp.

400 South 2nd Street  
Elizabeth, NJ 07206  
Phone: 800-526-4006  
908-289-2400  
Fax: 908-289-6364  
sales@bilkays.com  
www.bilkays.com



**B**ilkays Express sets the standards in shipping by which all others are judged. Businesses throughout the Northeast have come to depend on our accurate, on-time delivery for all of their shipping needs. Why? Because we get the job done better and for less by maintaining a modern state-of-the-art fleet so you can be sure your shipments are on the road to an on-time delivery.

Bilkays provides overnight delivery to the greater New York, New Jersey and Connecticut metropolitan area. Additionally, Bilkays provides extended overnight and second-day service to all of New England and the Middle Atlantic region.

Bilkays/DWS has two strategically located warehouses – one in Elizabeth,

the other in Linden, NJ – just minutes from all New York bridge and tunnel crossings, major ports, and major rail yards. Bilkays/DWS is in the heart of the Northeast and at the gateway to the world. This puts us in the driver's seat when it comes to time-critical delivery of your shipments.

Bilkays/DWS uses the most modern equipment to handle the quickest of warehouse needs for the vast variety of businesses in the Northeast. We have all the equipment you would expect to provide warehousing for all of your needs. Our specialized equipment and expertise handles the toughest jobs.

The future of distribution, logistics, shipping, and warehousing has already arrived at Bilkays/DWS. Our state-of-the-art computers, as well as in-house programming,

allow us to easily meet all your logistics and data processing requirements.

## Technology

Our capabilities allow us to provide:

- Shipment status reporting
- Real-time inventory and lot control
- Inventory activity reports
- Electronic invoicing
- Electronic funds transfer
- Warehouse shipping notices

## Warehousing

- Bar code scanning
- Contract warehousing
- Custom packaging
- Order picking
- Pick pack ticketing
- Pool consolidation

## Transportation

- Assembly
- Brokerage
- Dedicated contract service
- Distribution
- Driver and equipment leasing
- Driver management services
- Innovative pricing
- Logistics
- Piggyback drayage
- Pool consolidation/distribution
- Protective services
- Refrigerated services
- Tailored distribution programs
- Transloading

Bilkays lives this philosophy every day: "the customer comes first and everything else falls into place behind that to satisfy the customers' needs."

**BILKAYS EXPRESS CO.**  
**DISTRIBUTION WAREHOUSE & SERVICE CORP**

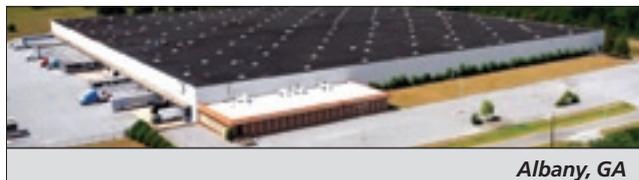
# Binswanger



**Frank G. Binswanger, III**  
President  
Binswanger International

**Mission Statement:**

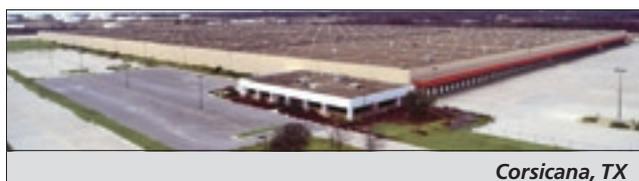
To provide superior real estate services to corporations and institutions on a local, regional, and international level—following the “single point of contact” philosophy to create a seamless, value-added provision of services in any location around the globe.



*Albany, GA*



*Plano, TX*



*Corsicana, TX*



*Somerset, NJ*

**B**inswanger is a global, full-service real estate organization uniquely positioned to provide a single source of cross-border services, combining first hand local market knowledge with sophisticated, international real estate expertise and the latest technology.

Headquartered in Philadelphia, Pa., Binswanger offers a complete range of fully integrated services, including advisory/consulting, property acquisition and disposition, management services including facility and project management, financial services, valuation, and global asset recovery.

Through its pioneering Special Project Groups, the

company channels the industry-specific knowledge of its interdisciplinary experts and the information generated by its global sales force into best-in-class client services. The Global Distribution and Logistics Group provides world-class niche service to its clients. The team possesses an insider’s understanding of key trends currently affecting the logistics industry and renders the kind of client-specific information that is essential to strategic real estate decisions.

Binswanger is focused on a seamless communication network, which creates a managed environment of information sharing and a unified force of real estate professionals committed to common goals and procedures. Binswanger’s experienced professionals around the world have established relationships and maintain regular contact with the major corporations and institutions in their regions. A unified resource structure allows Binswanger to provide clients and prospects alike with personalized, targeted, and enthusiastic cross-border real estate solutions.

Globally, Binswanger professionals serve a vast number of the Global 500 companies. The company completed over 11 billion dollars in transaction activity last year across a diversified portfolio of businesses. Binswanger offers unparalleled experience in satisfying the requirements of the world’s most demanding corporate and institutional clients, including Wal-Mart, The TJX Companies, Kohl’s, Jones Apparel Group, Home Shopping Network, Eckerd, Bridgestone/Firestone and Toys R Us.

Founded in 1931, the company is now in its third generation of family ownership.

**Binswanger**  
Two Logan Square  
Philadelphia, PA 19103  
Tel: 215-448-6000  
Fax: 215-448-6238  
info@binswanger.com  
www.binswanger.com



## BNSF Logistics, LLC



**Eric Wolfe**  
Vice President and  
General Manager

### Mission Statement:

BNSF Logistics is the most valuable link in our client's supply chain through positioning the right products, at the right place, at the right price, at the right time, in the right condition.

BNSF Logistics is an industry-leading transportation intermediary, committed to providing value to each of our customers through professional acumen, entrepreneurial drive, and individual commitment. We are dedicated to helping our clients develop environmentally and financially sustainable supply chain solutions that reduce environmental impact while improving their bottom line.



**B**NSF Logistics, an indirect wholly owned subsidiary of Burlington Northern Santa Fe Corporation, provides comprehensive services to clients with complex supply chain challenges. We offer efficient, cost effective solutions with unparalleled modal breadth, from parcel to boxcar and international geographic coverage. We pride ourselves on service flexibility and welcome your most difficult transportation challenges. Services are provided within three product lines: Supply Chain Services, Consulting Services, and International Services.

### Supply Chain Services

Effective supply chain management is critical to the strategic health of every company, and BNSF Logistics ensures that your supply chain operates at peak efficiency. We offer comprehensive supply chain outsourcing services, enabling you to focus on core competencies while our seasoned professionals concentrate on the value chain.

Whether you experience a sudden surge in production, a capacity failure on the part of a primary carrier, or you

are searching for a partner to become a primary capacity provider, the right solution is to rely upon BNSF Logistics.

The BNSF brand exemplifies superior customer service, comprehensive rail network capacity, and broad modal expertise. BNSF Logistics complements that proficiency with exceptional flexibility in solution design and execution, including facilitation of transload site and provider selection, loading configuration, tracking, rail transaction management and consultative services. A single communications point reduces complexity in managing your operation and mode conversion and load configuration capabilities ensure your shipments move cost-effectively.

### Consulting Services

The supply chain is at the core of value creation – it's the engine that transforms sales into real, economic results, and makes or breaks customer relationships. BNSF Logistics' consulting services team creates winning supply chain strategies that support your business objectives, using leading optimization and

engineering applications to improve your logistics processes and networks. BNSF Logistics focuses on producing supply chain solutions using a mix of highway and rail transportation systems.

BNSF Logistics offers innovative solutions that include services as varied as re-designing a distribution network, moving shipments via rail, executing intermodal and rail-related services and negotiating and executing less than truck-load activity.

### International Services

BNSF Logistics handles the intricacies of international import and export freight transportation. Our experienced ocean and air staff facilitates the required transit, secures equipment and compiles proper documentation to safely transport products between your dock and any market in the world, while our customs clearance division ensures the accurate, efficient and economical flow of your goods across international borders. Utilizing a worldwide network of strategic alliances and partnerships, we balance your needs with competitively priced transportation solutions.

Our mature industry relationships and expertise in international trade ensure the competent service you expect from your customs broker. An in-depth knowledge of ever-changing governmental regulations is vital to our success. BNSF Logistics simplifies cargo insurance for you, filing your application and issuing required certificates. We are C-TPAT certified and validated.



**BNSF Logistics LLC**  
4700 S. Thompson  
Springdale, AR 72764  
Phone: 877-853-4756  
sales@bnsflogistics.com  
www.bnsflogistics.com



# C.H. Robinson Worldwide, Inc.



**John Wiehoff**  
CEO and  
Chairman of the Board

**C.H. Robinson Worldwide, Inc. Offers:**

- Global, multimodal (truck, rail, ocean, and air) transportation, logistics, and information services
- Access to more contract capacity than any other 3PL in North America
- A worldwide network of more than 220 offices
- More than 7,700 dedicated employees with industry knowledge and expertise
- Innovative technology systems for supply chain visibility, tracking, and reporting
- A single point of contact for complete transportation management

**C.H. Robinson Worldwide, Inc.**  
14701 Charlson Road  
Eden Prairie, MN 55347  
800-323-7587  
solutions@chrobinson.com  
www.chrobinson.com



**Broad Industry Experience**

Founded in 1905, C.H. Robinson Worldwide, Inc. ("C.H. Robinson") is one of the largest third party logistics companies in the world. We develop supply chain plans, manage single-source, door-to-door transportation solutions, and execute these solutions to meet the needs of our customers.

More than 29,000 customers, ranging from Fortune 500 companies to small businesses in a variety of industries, utilize our services.

Our 7,700+ employees serve our customers' needs through a network of over 220 offices in the United States, Canada, Mexico, Europe, Asia, and South America.

**Steadfast Customer Relationships**

Our company prides itself on our strong customer relationships, and that tradition continues to influence how we do business. We have a finely meshed team of employees who are dedicated to understanding our customers' businesses, and they refuse to accept anything less

than superior results for every customer, every time.

Our unwavering dedication to our customers has allowed us to foster relationships measured not just in years, but in decades.

**Insightful Technology**

We've invested millions in technology systems so that every customer has access to today's top technologies and resources. Instead of spending money and manpower to build and maintain your own systems, you're free to use our online tools to gain insight for your business. Our systems capture details on every shipment and give you complete visibility, online tracking and reporting capabilities, status updates, online document management, and customized reports to help you optimize your supply chain.

**Fresh Solutions for Supply Chains Big and Small**

No matter how bewildering your challenges may seem, our people are eager to uncover unique solutions that will turn unruly scenarios into easy-to-manage supply chains. For companies with sophisticated requirements, we provide a wide

range of value added logistics services, including supply chain analysis, freight consolidation, core contract carrier program management, and information reporting. For companies with even more complex requirements, we offer complete transportation management services. We work with supply chains of all sizes and create a custom package of services depending on your needs.

**Unmatched Access to Capacity**

We help our customers stay industry-savvy by using our competitive advantages to their benefit. Because of our non-asset, multimodal business model, we can choose the most cost-efficient mode and source whatever capacity your shipment requires. We can quickly access the equipment from a pool of more than 48,000 contract carriers, making our ability to find capacity unbeatable in the industry.

**Execution Excellence**

Our people care about your business and are proactive on every order, every call, and every request. We do more than just apply brainpower to your operations—we also do the heavy lifting. When you work with us, our employees combine ingenuity, knowledge of local market conditions, connections with the offices in our worldwide network, and industry-leading technology to see every shipment from origin to delivery.



# California State University, Long Beach Center for International Trade and Transportation (CITT)



**Marianne Venieris**  
*Executive Director-CITT*

**Mission Statement:**

CITT is a collaborative forum dedicated to the development, distillation and broad dissemination of objective information about the goods movement industry. This is accomplished through the development and the delivery of targeted education, innovative research, and outreach programs, serving the mission of the university and the needs of industry and the community.



**Center for International Trade and Transportation  
California State University, Long Beach**

1000 Studebaker Road, Ste. 3  
Long Beach, CA 90815  
562-985-2872  
Fax: 562-985-2973  
mvenieris@uces.csulb.edu  
www.uces.csulb.edu/citt



**T**he Center for International Trade and Transportation (CITT) is a university-approved multi-disciplinary center for multimodal transportation studies at California State University, Long Beach. The Center supports integrated logistics research, education, training, policy analysis, and community outreach. CITT is also a partner with the University of Southern California in the METRANS Transportation Center ([www.metrans.org](http://www.metrans.org)), designated by United States Department of Transportation (US DOT) as a University Transportation Center (UTC).

CITT provides an ongoing and neutral forum where all parties in the logistics industry and its community stakeholders can come together to present alternative solutions to complex trade problems. This forum provides an opportunity to build

consensus around those solutions; and share expertise and resources. CITT is also a catalyst for sustainable growth and competitiveness through innovative training and education programs.

CITT fulfills its mission through education and training, research and outreach, including:

**Professional Development Programs:**

The Global Logistics Specialist (GLS) Professional Designation Program is the cornerstone of CITT's efforts to set a professional standard for the international trade and logistics industry. The GLS program is offered at the CSULB campus or in an innovative online format.

**Executive Seminars:**

■ **Understanding Goods Movement and the Supply Chain: A Workshop for Policymakers** is a half-day

seminar for city council members and other elected officials, city managers, and planning commissioners who are in a position to make decisions about issues tied to the movement of freight and its impact on quality of life in local communities.

■ **Goods Movement/Logistics Seminar for Planners** is a three day seminar for MPOs designed to encourage active participation and interaction with industry experts and leaders.

**Graduate Program:**

■ **The Master of Arts in Global Logistics (MAGL)** combines analytical business skills with a strong emphasis on logistics in a global setting. Targeted toward those with some experience in the industry, the MAGL program offers a strong foundation in supplier relations, purchasing negotiations, warehousing, electronic commerce, transportation and inventory management among others. The degree requires the completion of 30 units.

**Outreach:**

- Annual CITT State of the Trade and Transportation Industry Town Halls
- Conferences
- Industry Stakeholder Workshops
- White Papers
- Videos

# Cardinal Logistics Management Corporation



**Vincent P. McLoughlin**  
*Chairman of the Board*

**Mission Statement:**

At Cardinal Logistics Management, our mission is to provide knowledge-based, integrated logistics and transportation solutions using advanced systems technology and experienced industry professionals. Cardinal fully understands the needs of each customer. Our goal is to develop the most expedient, cost-efficient and functional solutions for our customers and then implement the plans with flawless execution.



and quality at Cardinal, the results speak for themselves. Cardinal has been recognized by leading industry publications and organizations as one of the fastest-growing and most successful 3PLs in the business.

How do we do it? By hiring the best drivers, contractors and management team and working with the best customers.

The team at Cardinal is unparalleled when it comes to helping our customers find the most expedient and cost-effective means to move products along the supply chain. Our long-standing commitment to customizing even the most challenging supply chain problems has been the hallmark of Cardinal's diverse array of transportation services in the past, and we plan for it to continue to be for many years to come.

**Cardinal's Vision**

For more than two decades, Cardinal Logistics Management has built a solid reputation based on the promise of a single phrase... experience counts most. As many companies work to meet ever-changing supply chain demands, Cardinal works that much harder to find expedient, cost-effective solutions that meet and exceed our customers' expectations.

How can we make that commitment? By delivering on an unwavering promise to work with the best drivers, treat our employees fairly and work every day to thrill our customers. Our hands-on management team is

compromised of some of the most respected, hard-working veterans in the industry.

Some might say we are brutally honest, but that honesty has built a trust our customers respect and helped propel Cardinal to one of the fastest growing 3PLs in the business.

**Experience Counts Most**

Are you looking for the leading final mile delivery carrier in the business? How about a reliable partner to help you deliver bulky, hard-to-handle, special order merchandise? Or a warehouse partner to help you maintain inventory and shorten cycle times? Look no further than Cardinal Logistics Management.

When it comes to progress

**Cardinal's Proven Technology**

Cardinal's proven technology includes: handheld scanning at delivery and digital POD capabilities; real-time order, product and transit visibility; event and alert management capabilities; and comprehensive WMS and TMS modules. Every solution we develop fully interfaces with the client's primary operating system, making the Cardinal solution seamless with optimal portability.

Cardinal may not be the largest 3PL in the business, but when it comes to personalized service, customized solutions and a willingness to go that extra mile, Cardinal is the trusted transportation and logistics partner that customers turn to every day.



**Cardinal Logistics Management Corp.**  
5333 Davidson Highway  
Concord, NC 28027  
www.cardlog.com

Skip Stritzinger, Sr. VP Sales  
Office: 401-295-0806  
sstritzinger@cardlog.com

# Carlile Transportation Systems

## We're in this business for the long haul.

**Services:**

- 75-foot public scale
- Bulk commodities
- Container freight station
- (US Customs bonded facility)
- Consolidation and distribution
- Covered flatbed loading area
- Hazardous materials
- Heavy haul/lowboy services
- Industrial shrink-wrap
- Project lay-down
- Rail load/off-load
- Third-party logistics
- Warehousing

**Terminals:**

- Alaska
- Texas
- Minnesota
- Washington
- Alberta, Canada



**Carlile Transportation Systems**

**Anchorage Main Terminal**  
1800 East 1st Avenue  
Anchorage, AK 99501  
Phone: 907-276-7797  
800-478-1853  
Fax: 907-278-0972

**Tacoma Terminal**  
2301 Taylor Way  
Tacoma, WA 98421  
Phone: 253-874-2633  
800-323-2296  
Fax: 253-874-8615  
shubbard@carlile.biz  
www.carlile.biz

**Road Tested**

Carlile puts its reputation on the road every day, transporting full and partial loads across North America. With six terminals in Alaska and four in Canada and the continental United States, we make it easy to move whatever you have—wherever it is. Our fleet of more than 1,500 vehicles includes refrigerated and standard trailers, lowboys and tankers. We also offer select expedited services for shipments between Alaska and the rest of North America.

**Locations, Locations, Locations**

Whether you're shipping within Alaska or between the state and the rest of North America, Carlile has strategic terminal locations and

supply-chain relationships to deliver your freight as quickly and cost-effectively as possible. Our Minneapolis and Houston terminals are perfect for shipping from every corner of the continental United States to Alaska. Our Tacoma facility sits at the edge of Alaska's waterways. Our Edmonton terminal provides dedicated shipping services between Alaska and Canada. And our network of road, rail, air, port and sea partners extends our continental services even further.

*Carlile now also offers service to Hawaii via ship and barge from Tacoma and other West Coast ports!*

**Heavy Lifting**

Carlile made its mark by hauling some of the heaviest,

bulkiest and one-of-a-kind pieces of freight in Alaska's unforgiving climate. As a result, we have first-class equipment and technologies for heavy-lifting projects as well as specially trained drivers and on-the-ground support personnel. So we can deliver your heavy-haul load on time, on budget and in one piece.

**Hazardous Materials**

Our professionally-trained team manages and transports all classes of hazardous materials, including bulk, non-bulk and waste. Our network of transportation partners shares our commitment to ensure safe, compliant transportation of hazardous materials.

# Cass Information Systems, Inc.

Cass Information Systems, Inc. is the leader in customized freight bill audit, rating, payment and information services. We service over 1,200 customers in North America including more Fortune 500 companies than any similar service.

Cass has the most industry experience in implementing complex processing systems that meet the unique internal requirements of large companies. Our system architecture allows us to provide customized solutions. We do not fit companies into a "standardized" system. Cass prides itself on providing system solutions that companies are unable to develop internally, or with other service providers.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market.



**Cass Information Systems, Inc.**

13001 Hollenberg Drive  
Bridgeton, MO 63044  
314-506-5500  
Fax: 314-506-5840  
cass@cassinform.com  
www.cassinform.com



**C**ass is the leading provider of freight audit, payment and information services, leveraging over 50 years of experience in providing solutions to major corporations having complex transportation payment and information needs. By understanding our customer's critical transportation and accounting processes, we provide customized information solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

Our goal is to not just duplicate existing systems but to provide enhancements to the freight processing system that will help to maximize a customer's supply chain efficiency. Cass' team of industry experts perform an in-depth analysis of your unique needs.

**Solutions**

Cass offers solutions in these key areas:

- Freight bill processing and payment
- Freight bill auditing
- Freight accruals
- Freight rating
- General Ledger Accounting
- System design and development
- Electronic billing conversion
- Package level audit and reporting
- Vendor compliance reporting
- Carrier compliance reporting
- Billing procedures
- Information Delivery
  - Standard Reporting
  - Customer designed reports
  - Web-based reporting and analysis

■ **Carrier services**

- Freight bill inquiry
- Exception analysis

■ **Financial Security**

Cass Information Systems Inc. is a Missouri-based Bank Holding Company. We are publicly held and traded on the NASDAQ Stock Market (CASS). We furnish our financial information and projections to the Securities and Exchange Commission and the NASDAQ on a regular basis.

We comply with the provisions of Sarbanes-Oxley and we make the Statement on Auditing Standards (SAS) 70 Type II Report available to our customers and prospective customers.

■ **Experience and Service**

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Contact Cass today to learn more about the freight audit, payment and information solutions that you can count on today and into the future.

**CEVA**



**Joe Bento**  
President  
CEVA Americas and Global  
Freight Management

At CEVA, we help business flow more efficiently for our customers by designing globally recognized supply chain strategies that optimize the flow of products. With an ongoing focus on operations excellence and supply chain visibility, CEVA provides the end-to-end design, implementation and operation of logistics solutions in contract logistics, freight forwarding, distribution management and transportation management.



**W**e focus on a diverse range of market sectors, including automotive & tires, technology, industrial, retail & consumer goods, health care, publishing, aerospace and oil & gas. Our sector solutions are based on sophisticated technology, advanced engineering and proven global operational expertise. CEVA is recognized as the leading logistics provider for the automotive sector, and is among the top three 3PLs in several regions in retail & consumer goods and tires.

We employ more than 56,000 people and operate an extensive global network with facilities in over 100 countries worldwide. CEVA operates 614 warehouses around the globe summing a combined space of approximately 8.6 million square meters.

**Freight Management Solutions**

Our non-asset based model allows CEVA to provide customized transportation services to customers without schedule limitations and the high costs of dedicated aircraft, truck fleets and

ocean liners. Additionally, CEVA continues to cultivate dependable, cost-effective partnerships with suppliers offering volume contracts which complement the company's flexibility of services.

- International & Domestic Freight Forwarding (via air, ocean and ground)
- Critical Shipment Services
- Customs Brokerage
- Compliance Services
- Import & Export Trade Facilitation
- Shared Warehousing & Distribution
- Materials Handling
- Project Management
- Information Technology
- Vendor Managed Inventory

**Contract Logistics Solutions**

CEVA focuses on providing services to customers in five strategic areas:

**Inbound Logistics**

The reliable and controlled management of the flow of materials into production.

- Inbound transportation
- Vendor managed inventory
- Quality control
- Kitting and sequencing

**Outbound Logistics**

The most critical stage of your supply chain is the final delivery to your customers.

- Dedicated warehousing
- Multi-user warehousing
- Bonded warehousing
- Automated warehouses
- Picking and packing
- Home delivery
- Line hauls

**Manufacturing Logistics**

- Inventory planning
- Sub-assembly
- Packing

**Aftermarket Logistics**

- Delivery
- Returns and reverse logistics
- Call centers

**Lead Logistics Provider**

We undertake the total management of your supply chain using a combination of our own logistics resources and other specialist providers, with a focus on managing your information flows.

- Logistics network design
- Partner selection
- Planning and execution
- Operations excellence



**CEVA**  
www.cevalogistics.com  
800-888-4949

## CEVA Ground



**Clayton T. Halla**  
COO

### Mission Statement:

CEVA Ground is committed to the success of our customers and passionate about providing outstanding ground transportation solutions and services. Our promise is to be customer focused and easy to do business with.



**I**n today's competitive marketplace, companies are looking for partners and solutions to help operate and run their business effectively. CEVA Ground's portfolio of products and services is designed to create a competitive advantage for your business. Our experienced professionals have a thorough knowledge of the industry which we use to design, implement and operate the most competitive ground transportation solutions for your company.

When you partner with CEVA Ground, you can be assured that we are going to be here today, tomorrow and for years to come. The financial backing of the 4th largest logistics company in the world coupled with our history of continuous growth make CEVA Ground the obvious choice when you are concerned with stability and reliability in your transportation supply chain. CEVA Ground is a non asset based carrier which allows us to quickly scale up and back as the market demands. Our Owner Operator fleet numbers over 600 tractors, and

this capacity is supplemented by our brokerage division with over 900 vetted carriers. This combined capacity and flexibility ensures that CEVA Ground can consistently meet your business demands.

At CEVA Ground, our goal is not to just offer the best services in the industry, but to provide best in class solutions to your transportation dilemmas. Our Total Transportation solutions encompass a wide range of transportation and carrier management products as well as Truckload, LTL, Dedicated Fleet and Intermodal services all tailored to meet your needs.

■ **Carrier Management** – all tasks related to contracting and managing carriers and transportation providers.

■ **Transportation Planning and Execution** – includes transportation network design, capacity planning and optimization as well as the management of all physical transportation tasks from dispatch to delivery including exception management and fall-back scenarios.

■ **Truckload** – CEVA Ground offers complete North American coverage for all your truckload needs. With our equipment or utilizing our vast carrier network, CEVA Ground can meet all your cargo and service requirements.

- Dry Van
- Flatbed
- Refrigerated
- Drop Deck
- Oversize and Permit Loads

■ **Less than Truckload Network** – CEVA Ground runs over 2000 scheduled linehaul segments each week, connecting your business to all major air gateways, ports and logistics centers throughout the USA.

■ **Dedicated Fleet** – Fluctuations in the marketplace and your business mean your equipment needs are not always static. Quickly scale up for peak seasons or special projects – and leave the fleet management to us.

- Flexible Scheduling
- Scalable Capacity
- Full Service Dispatch and Tracking
- Power and Trailers or Power Only

■ **Intermodal** – CEVA Ground's Intermodal services offer you yet another avenue of success in your transportation quest. Whether it's local or across the US, our dray and intermodal services provide your ocean and rail connection.

- Dray
- Container Transloading
- Truck-to-Rail



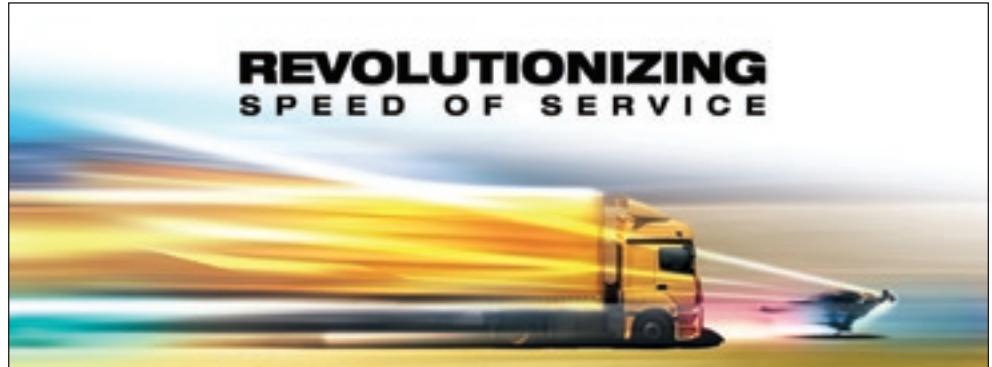
**CEVA Ground**  
North American  
Headquarters  
15390 Vickery Dr.  
Houston, TX 77032  
Phone: 281-227-5000  
Fax: 281-227-5050  
1-877-GO-CEVA-Ground  
customercare@  
cevalogistics.com  
www.cevalogistics.com

## Cheetah Software Systems



**Stephan Karczag**  
Vice President  
Sales & Marketing

Cheetah offers affordable integrated software and hardware solutions for real-time optimized routing, scheduling, loading, delivery and pickup that "connect the dots" between the key areas of your operations. Cheetah offers companies with fleets of any size technology rivaling and even surpassing those used by international carriers for a small fraction of the cost.



### Revolutionizing Speed of Service

Founded in 1987, Cheetah Software Systems, Inc. provides dynamic, intelligent, wireless solutions for automating and optimizing pickup, delivery, dispatch, and customer service. Fully scalable and Web-based, Cheetah solutions increase productivity and profitability for carriers of any size with minimal up-front costs. Cheetah's 3PL, private fleet and LTL customers utilize GPS-enabled phones and PDAs to schedule, route, and track drivers and shipments.

Cheetah streamlines business and home delivery transactions for business leaders such as Macy's, Central Freight, Ward Trucking, JS Logistics, Exel Direct, Frozen Food Express, and hundreds of other firms across North America. Cheetah makes your services faster, more competitive, and more cost-effective. For the first time, you can quickly and easily increase productivity, efficiency and customer service – doubling your volume with fewer dispatchers and CSRs.

### What Cheetah Customers Are Saying

"With Cheetah Freight, we've lowered the number

of miles driven by 6% and increased stops by 10%, saving us over \$1,500,000 annually in fuel and labor costs." – *Gregory S. Confer, VP of Asset Management at Ward Trucking*

"The Cheetah system works fantastically and has helped us provide outstanding customer service with fewer people. Automatic delivery updates and item exception data is immediately available to dispatchers on our web interface." – *Tom Tunt, President of VinLux*

"My operations department went from 10 dispatchers to five, and I was able to increase my volume from 3,000 deliveries to about 7,000 deliveries per day. By utilizing Cheetah technology, we are able to be a very low cost provider and still make our margin." – *John Cochran, President of JS Logistics*

### Cheetah Real Time Logistics Solutions

Cheetah Delivery. The Cheetah Delivery dynamic routing, delivery, and dispatch system enables private fleet and 3PL firms to reduce operational costs by greatly increasing the efficiency of route planners, dispatchers

and CSRs. Cheetah Delivery is the easy-to-deploy and affordable system for any size home or commercial delivery company.

Discover for yourself why America's best performing fleets use Cheetah to transform their operations, in no time.

**Cheetah Freight.** Cheetah Freight increases margins by simultaneously delivering dynamic, optimized routing, delivery, dispatch, and tracking information to Less-Than-Truckload (LTL) companies. The system is affordable, easy to implement and learn, and runs on your existing Windows computers. Cheetah Freight eliminates inefficiency and increases your speed and control of deliveries and pickups. Leverage the technology that helps you compete with international carriers for a fraction of the cost.

*Cheetah Software Systems, Inc. Revolutionizing Speed of Service.*



**CHEETAH**

Revolutionizing Speed of Service

**Cheetah Software Systems**  
200 N. Westlake Blvd.  
Suite 200  
Westlake Village, CA 91362  
Phone: 805-373-7111  
Toll Free: 888-CHEETAH  
Fax: 805-373-7112  
Email: [info@cheetah.com](mailto:info@cheetah.com)  
[www.cheetah.com](http://www.cheetah.com)

**CHEP**



**Kevin Shuba**  
Group President  
CHEP Americas

**Mission**

■ Be the world's leading provider of innovative business solutions in supply chain services

■ Use outsourcing expertise to add exceptional value for customers

■ Create superior shareholder value through people and their enterprising spirit

■ To pursue the Mission, the conduct of all CHEP employees is guided by these Shared Values:

1. All things begin and end with the customer
2. CHEP believes in people and teamwork
3. CHEP employees have a passion for success
4. CHEP always acts with integrity and respect for the community and the environment



CHEP is the global leader in pallet and container pooling services. The company counts many of the world's largest companies as customers. With an unprecedented combination of supply chain cost reduction, size, scale, superior technology and global reach, CHEP issues, collects, conditions and reissues more than 300 million pallets and containers each year. Using a global network of service centers, CHEP helps manufacturers and growers transport their products to distributors and retailers. Combining superior technology, decades of experience and an unmatched asset base, CHEP handles pallet and container supply chain logistics for customers in the consumer goods, produce, meat, home improvement, beverage, raw materials, petro-chemical and automotive industries.

CHEP services are based on a unique combination of customer-driven operating solutions, quality products, sophisticated control systems and a well-managed global service center infrastructure. This enables its customers to reduce the need for capital expenditures and concentrate

on both their day-to-day operations and core business competencies.

CHEP, a Brambles company, benefits from more than five decades of industry experience worldwide. Brambles is a leading global support services group, providing a variety of industrial and business services, including pallet and container pooling and information management services.

CHEP is committed to driving environmental sustainability in the global supply chains served. As the leader in pallet and container pooling solutions, the company's goal is to improve overall supply chain efficiency and sustainability through product and service offerings. To accomplish this goal of driving integrated business performance and environmental stewardship, sustainable development criteria will always be a core component in the design and execution of all products, services and processes. A commitment to continuous improvement and social accountability is expected of every CHEP employee, working with customers and

industry partners to drive supply chain efficiency and sustainability.

CHEP Environmental Sustainability Strategic Objectives include:

1. Further integrate environmental considerations and eco-efficiency into business planning processes, product and service development and standard operating procedures

2. Work as partners with employees, suppliers, customers, service providers and other key environmental stakeholders to jointly achieve the highest possible environmental standards

3. Establish and enforce organizational accountability, responsibility and performance expectations related to Environmental Sustainability

4. Monitor industry and government advances and provide regular communications to CHEP employees, business partners and the public regarding Environmental Sustainability efforts and progress

The company has more than 7,000 employees and operates in 45 countries. Combining superior technology and an asset base of over 300 million pallets and containers, CHEP offers its customers exceptional value, a platform that enables reduction in customer product damage, and an environmentally sustainable logistical solution. With global partners that include Procter & Gamble, SYSCO, Kellogg's, Kraft, Nestle, Ford and GM, CHEP is known for *Handling the World's Most Important Products. Everyday.*



**CHEP**  
8517 South Park Circle  
Orlando, FL 32819  
1-800-CHEPUSA  
info@CHEP.com  
www.chep.com

**CLS**  
**An Inmar Company**



**Mark Doughton**  
*President*



CLS, an Inmar Company, is an industry leader in providing technology-driven reverse logistics and supply chain solutions to the consumer and healthcare markets.

Our retailer and manufacturer solutions include:

■ **Returns Management** – Single Source Solution from return authorization to final disposition, including facility management, processing of physical returns, debit and credit financial management, and policy consulting

■ **Asset Recovery** – Value added liquidation for discontinued, overstocks, withdrawn, surplus, close-outs, salvage, obsolete and distressed inventory balanced between optimal revenue maximization and brand and channel protection

■ **Risk Management** – Regulatory Compliant Disposition, Recall Management including notification, product retrieval and payment, and Counterfeit Detection and Monitoring for

brand protection and supply chain integrity

■ **Returns Prevention** – Supply Chain Analysis for Returns Reduction and Avoidance, Best Practices, Score carding and Packaging Analysis at all touch points including manufacturer plant, distribution center, retailers' regional distribution center and retail store

■ **Information Intelligence** – Web-based information with dashboards and analytics for returns inventory management and customer, event, and supply chain intelligence coupled with industry knowledge and insight.

Through excellent execution and information intelligence, our solutions provide the foundation for fostering collaboration between our clients and their trading partners to improve the overall supply chain.

CLS provides custom designed solutions to over 250 clients in diverse markets including Grocery, Home

and Hardware, Auto parts, Toys, Consumer Goods, Healthcare, Pharmaceuticals, HBC, Grocery Non-Food, OTC, Specialty Retail, Soft Goods, Footwear & Apparel.

Our resources include a nationwide footprint of reverse logistics facilities, a highly skilled team of supply chain field analysts, a technology-driven infrastructure and a large, diverse client base. By combining expert capabilities with a commitment to service, CLS, an Inmar Company, provides best-in-class solutions.

**CLS, an Inmar Company**  
2601 Pilgrim Court  
Winston-Salem, NC 27106  
Tel: 866-440-6917  
Fax: 336-770-1939  
www.cls.inmar.com  
cls.solutions@inmar.com



## Con-way Inc.



**Doug Stotlar**  
President & CEO

### Vision Statement:

At Con-way, our employees are our greatest competitive advantage. By focusing on our values, we will realize the vision of making Con-way our clients' greatest competitive advantage in global supply chain services.



**C**on-way Inc. (NYSE:CNW) is a \$4.7 billion freight transportation and logistics services company headquartered in San Mateo, Calif. Con-way delivers industry-leading transportation and logistics services through its primary operating companies of Con-way Freight, Con-way Truckload (formerly CFI), and Menlo Worldwide Logistics.

These operating units provide high-performance, day-definite less-than-truckload (LTL); full truckload as well as logistics, warehousing and supply chain management services; and trailer manufacturing. Con-way and its subsidiaries operate from more than 600 locations across five continents.

**Con-way Freight** delivers superior less-than-truckload (LTL) performance, comprehensive coverage and service excellence across North America. Con-way Freight's single network of more than 400 operating locations ensures reliable and seamless coverage nationwide. This network, the largest in North America, enables Con-way Freight to provide improved exception-free delivery, better

on-time service performance and faster transit times to markets of all sizes. Con-way Freight also extends our customers' reach by providing full-service LTL throughout Canada and cross-border service to and from Mexico.

Exceptional, personal customer service at every level is supported by the most experienced people in the business and state-of-the-art technologies ensure visibility, help customers save time, and provide them with the confidence that their freight will be there – when and where they need it.

**Menlo Worldwide Logistics** designs and implements logistics solutions that become our customers' greatest competitive advantage in their global supply chains. Menlo helps our customers achieve their business objectives and improve performance while delivering the lowest total cost. Menlo provides consulting to determine optimal network design, and creates value when we carry this theory into practice. Menlo has developed and implemented this plan for some of the top companies around the globe.

Coupling our leadership in

lean logistics and extensive transportation management resources with the assets of more than 16 million square feet of warehouse space, Menlo designs, delivers and operates flexible and cost-efficient supply chain management programs for customers, globally and across industries.

**Con-way Truckload** is one of the industry's largest dry-van truckload carriers, providing exceptional service to our customers throughout the United States, Mexico and Canada. Con-way Truckload's asset-based operations provide consistently superior, on-time performance and industry-leading capacity. The company provides full-truckload transportation servicing the shipping needs of retail and manufacturing businesses.

Additionally, Con-way's non-asset-based operation, **Con-way Multimodal**, provides truckload capacity where and when our customers need it, and delivery performance consistent with the high standards they have come to expect from a Con-way company. With a network of more than 15,000 carriers, Con-way Multimodal's options include dry van, intermodal and specialized services for any equipment combination needed throughout North America.

Our customer-first thinking, innovative solutions and advanced technology have made Con-way one of the industry's most recognized and trusted brands in freight transportation and supply chain management.

To learn more, visit us at [www.con-way.com](http://www.con-way.com).



**Con-way Inc.**  
2855 Campus Dr.  
Suite 300  
San Mateo, CA 94403  
Tel: 650-378-5200  
Fax: 650-357-9160  
[info@con-way.com](mailto:info@con-way.com)  
[www.con-way.com](http://www.con-way.com)

## Corporate Traffic

**Mission Statement:**

At Corporate Traffic our mission is to make sure you never have to settle for anything less than being number one.



**T**he biggest challenge in logistics is the unknown. That's why you need a company with flexible solutions. Corporate Traffic is like a multi-purpose tool with more instruments to move your products around the world, faster and with more precision even when unforeseen challenges arise.

For eight straight years, Corporate Traffic has been recognized as one of *Inbound Logistics'* Top 100 third-party logistics providers, and with good reason. As an asset-based company, we provide stability, accountability and a unique combination of resources, technology and creativity to cut your costs,

open more channels for your freight and perfect the supply chain from beginning to end.

It's a new world of logistics with emerging markets, time critical needs, security threats and extreme fluctuations in supply and demand. Our experience, capabilities and cutting edge technology can increase efficiencies, lower costs and meet higher customer service standards. All this means mean more merchandise sold, increased sales margin and additional cash flow for you and your customers.

With Corporate Traffic, you have a logistics partner that's ready for anything. Precision, adaptability and control

mean greater results. When it's your money on the line, Corporate Traffic makes all the difference.

- Information delivery services
- Extensive EDI capabilities
- Custom reporting
- Freight bill pre-audit and payment
- Freight claim recovery
- Safety and training seminars
- Freight forwarding, including TL and LTL
- Shipment building and routing
- High volume traffic, frequent inventory replacement, multiple drop shipments



**Corporate Traffic, Inc.**  
2002 Southside Blvd.  
Jacksonville, FL 32216  
800-787-2334  
Fax: 904-727-6804  
cti@corporatetraffic.com  
www.corporatetraffic.com

# COSCO Container Lines Americas, Inc.



**F**ounded in 1961, COSCO has consistently been the world's fastest growing shipping company over the past decade and is now one of the largest container operators in the world. 85 representative offices are maintained in 49 countries around the world, while operational agencies are located in 1000 cities in 160 countries.

#### **Bigger, Faster Ships**

COSCO continues to make major investments in its equipment. New, larger ships have greatly increased COSCO's capabilities. Included is the addition of five 5,250 TEU vessels with expanded refrigerated capacity for 1,000 plugs per vessel. Currently the company owns and operates a fleet of more

than 117 container ships for a total capacity of 256,171 TEU. Capacity on owned and leased containers total nearly 535,000 TEU. Included in this total are 191,687 40-foot containers and 22,862 temperature controlled units. Cargo handling capabilities include 20 ft. and 40 ft. dry containers, refrigerated containers, flat-racks, open tops, high cubes and other specialized equipment.

#### **Quicker, More Efficient Shipping Than Any Other Carrier**

In addition to the improvements in equipment, recent scheduling additions and revisions have resulted in significantly faster transit times for COSCO's customers... as much as 10% faster than

just a year ago. COSCO's 20 Main Line Services connect over 100 ports worldwide to reach more direct ports of call than any other carrier in the world. COSCO's knowledge of China is unmatched by any other carrier. In particular, COSCO offers invaluable expertise of the rail, truck and feeder services. Especially important for shipments that are bound for or being shipped from the nation's interior. Backed by the company's outstanding track record, COSCO remains committed to outstanding service and dynamic, consistent growth. The company's management team in the North American headquarters look forward to a very bright future for both COSCO and their customers.



**COSCO Container Lines  
Americas, Inc.**  
100 Lighting Way  
Secaucus, NJ 07094 USA  
800-242-7354  
201-422-0500  
Fax: 201-422-8956

# Covenant Transportation Group



**David Parker**  
CTG Chairman & CEO



Covenant Transportation Group (CTG) is a stable of specialized, thoroughbred transportation companies with long histories of distinguished performance. These include: Covenant Transport, Star Transportation, Southern Refrigerated Transport, Solutions and Fleet\$avings. We combine the abilities of these proven winners to offer shippers an array of transportation services, award-winning service and substantial capacity.

CTG is committed to providing customers with solo and team transit options. Our services provide our customers with the type of capacity solutions and pricing they need in their business (Dedicated, Committed and On-Demand). Additionally, when requested or needed, we offer the following value-added services:



We back our commitment to our customers and to the environment by blending diverse offerings, cutting edge technology and well-trained people together to enhance your supply chain performance.



*Quality and Integrity...Our Covenant since 1986*



- Among the Industry's Largest Team Fleets
- Dock to Dock Transit Standard of 1,000 Miles/24 Hours



- Private Fleet Alternative
- Minimize Liability Risk, Regulatory Issues and Capital Outlays
- Custom Programs



- Solo OTR Service East of Rockies



- Expedited Ground Service as Alternative to Costly Air Service
- Call OnDemand Expedited 24/7 to Solve Your Emergency TODAY!  
1-866-400-CVTI



*Specializing in Temp Control and Haz Mat shipments that "Cannot Fail"*

- National Top 10 Refrigerated Truckload Carrier Headquartered in Texarkana, AR
- Providing Over 2 Decades Of Excellent Service
- Web-Based Temperature Monitoring
- Haz-Mat Endorsed Drivers
- Premium Service in the 48 states and Canada
- EDI Compatible
- Convenient Internet Tracking System



*Leverage Our Preferred Partner Carrier Network*

- Added Capacity During Surge Periods - Special Projects
- Provides Specialized Equipment
- Concentrated Density for Problem Lanes
- Seamless Load Tracking
- **Fleet\$avings** Uses CTG's Purchasing Power to Offer Small/Private Fleets a Business-to-Business Service for Fuel, Tire and Insurance Purchases.



*Regional Dry Van Solo Truckload Services*

- Providing Premium Truckload Service for Over a Quarter Century
- Regional Coverage from Terminals Located in the Eastern USA
- On-Time Pick up and Delivery Routinely Exceeding 98%
- Committed to Quality and Excellence
- Professional and Proactive Customer Service
- Dedicated Transportation Services
- Experienced Management Team
- Strong IT Capabilities



**Harness The Power!**

**Covenant Transportation Group**  
800-974-8332 Option 4  
www.ctginfo.com

# CRST International, Inc.



**John Smith**  
President & CEO

More services, more solutions—it's all about getting you where you need to be.

When CRST International, Inc. announced the transformation from trucking firm to the Transportation Solution back in 1997, it was a move made with our customers in mind.

More than just our tagline, the Transportation Solution describes the benefit a partnership with CRST International delivers. It begins with one of the broadest scopes of trucking services in the industry. We also offer comprehensive logistics services that help you streamline and more effectively manage your logistics activities to help save you money, save time and simplify your job.



**CRST International, Inc.**  
3930 16th Avenue SW  
Cedar Rapids, IA 52406  
800-736-CRST  
Fax: 319-390-2649  
www.crst.com



**F**ounded in 1955, the CRST International family of companies puts more than a half-century of transportation expertise to work on your toughest supply chain challenges. Our senior management team has more than 117 years of combined experience, and you'll find our stability, product knowledge and commitment invaluable in helping your company achieve its transportation goals.

At CRST International, there is no cumbersome chain of command or a group of stockholders to appease. We are a second-generation family business whose primary concern is anticipating and responding to our customers' needs. Unlike public companies whose main focus is earning, our actions are driven by the best interest of our customers and our company.

Our focus on every aspect of product transfer, from long

hauls to supply chain logistics, has allowed our five operating companies to drive the industry.

With more than 1,750 trucks and 3,500 drivers, **CRST Van Expedited** is the nation's largest team carrier. The company provides customers a solution for all truckload shipping needs by offering irregular or scheduled routes in long haul, short haul, air cargo and dedicated fleets with secure, on-time delivery.

**CRST Malone** is one of the nation's largest flatbed organizations. With more than 1,600 contractors, including flatbeds, specialized trailers and the largest fleet of sidekits in the country, we have the capacity you are looking for.

**CRST Dedicated Services** provides customers with

services ranging from a totally dedicated fleet to a single-source transportation network. Our services are available in van, solo or teams, to flatbed to bulk containers.

**CRST Capacity Solutions** provides supplemental truck capacity to the Carrier Group of companies, including CRST Van Expedited, CRST Malone and CRST Dedicated Services, during peak shipping season and where additional truck capacity is needed.

Finally, as a full-service third-party logistics provider, **CRST Logistics** helps its customers manage freight transportation and ensure that their valuable product moves from loading dock to loading dock in the most efficient way possible. CRST Logistics is a non-asset-based company.

## CSX Intermodal



**James R. Hertwig**  
President

**Mission Statement:**

To be the premier, asset-based Intermodal transportation service and capacity provider in North America, with an unflinching commitment to: safe and precise operations, exceeding customer expectations, ethical business practices and capitalizing on the value of our network



**CSX Intermodal:  
How Tomorrow Moves**

CSX Intermodal (Intermodal), one of the nation's largest coast-to-coast intermodal transportation providers, offers customers the value of rail combined with the advantages of trucking. Through its network of more than 40 terminals, Intermodal serves all major markets east of the Mississippi and operates nearly 400 scheduled intermodal trains a week. Intermodal transports mainly manufactured consumer goods in containers, providing Intermodal customers with truck-like service in long- and medium-haul traffic lanes. CSX has invested in its infrastructure, with commitments for significant improvements by 2011. These investments have immediate returns to its customers

through reduced transit times and improved safety.

CSXI has modern terminals, efficient gate systems, wireless technology and improved train velocity. CSXI can help customers improve asset utilization through the use of container yards, wireless terminal technology (RF) and chassis pools.

The U.S. Department of Homeland Security issued a list of security protocols and regulations designed to protect U.S. ports, citizens and international commerce from acts of terrorism. The Department of Homeland Security has certified that CSX is compliant with all new measures, making CSXI

compliant with all C-TPAT initiatives. CSX is dedicated to safeguarding your business while traveling on CSX trains and terminals, through the use of technology advancements, security strategies and CSX's commitment to the environment.

CSXI offers customers the most efficient and user-friendly service possible.

In addition to being a highly efficient intermodal service provider, CSXI offers enhanced technical conveniences to customers. With eBusiness tools that put the power into customers' hands, secure, web-based tools, allow them to access the most up-to-date information available.

**CSX Intermodal**  
301 West Bay Street  
Jacksonville, FL 32202  
800-288-8620  
www.csxi.com

*How tomorrow moves*



# CT Logistics



**Jack H. Miner**  
CEO

**Mission Statement:**

The associates of CT Logistics are committed to providing quality demand chain business services and software solutions.

Our foundation of confidence and trust has been earned through professional leadership since 1923.

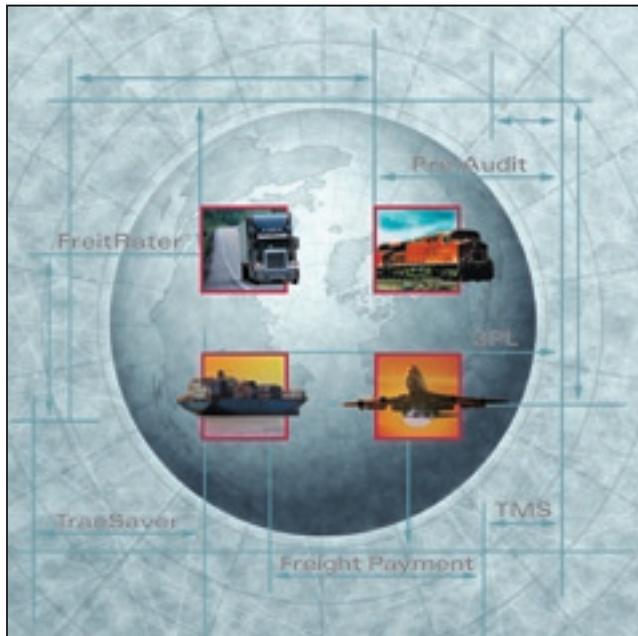
ISO 9001-2000

SAS 70 TYPE II



**CT Logistics**

12487 Plaza Drive  
Cleveland, OH 44130-1084  
216-267-2000  
Fax: 216-267-5945  
www.ctlogistics.com



**Confidence**

More than 86 years of experience and a wide, in-depth selection of freight cost allocation and reporting solutions tailored to meet your company's specific needs. We give you the confidence to trust CT Logistics, one of the largest U.S. providers in third-party freight bill audit and payment, along with transportation management consulting services. It is our desire to work with you by managing your transportation data behind the scenes so you can focus on what matters most, that is efficiently and effectively running your supply chain management program.

**Trust**

Small firms to Fortune 100 corporations across the country, and around the globe, have relied on CT Logistics to assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting many of these same companies – utilizing our expertise and technology to maximize their returns on investments and provide the flexibility they need to cope within an ever-changing market.

**Leadership**

CT Logistics is a leader in the freight bill audit, payment

and transportation management consulting industry. With our proprietary transportation software, FreightRater™, our specialized freight bill audit, payment and management information services like AuditPay, and TranSaver, our exclusive shipper's program, we take paths least explored to find solutions that will keep your company abreast of shifting business venues and ahead of your competition.

**Confidence. Trust. Leadership...Traditions since 1923.**

They've become part of an important tradition that our customers have relied on for more than 86 years. But just as important is the future the CT Logistics team can help you build. Our services and software are constantly evolving to provide you with the latest, cutting-edge tools and systems that can help trim and manage costs while adding more black to your bottom line.

Visit [www.ctlogistics.com](http://www.ctlogistics.com) for more information about our company. Or call (216) 267-2000 Ext. 2190 to speak with one of our knowledgeable CT Logistics representatives regarding your company's freight, shipping, logistics or supply chain challenges.

# DF Young



**A. Wesley Wyatt**  
President and CEO

**Mission Statement:**

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

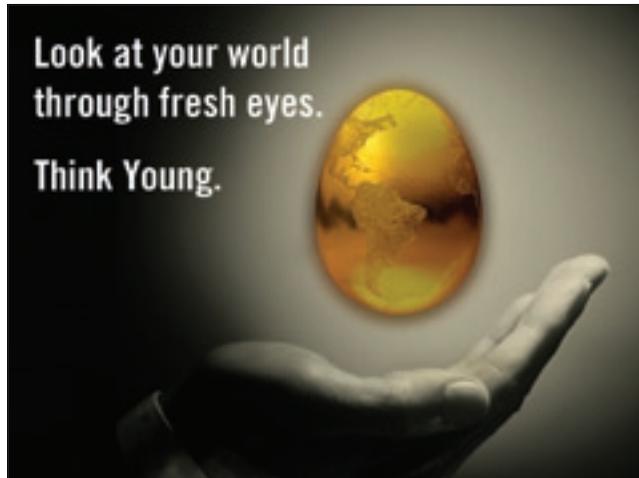
**DF Young Services**

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- EBusiness



**DF Young Inc.**  
1235 Westlakes Drive  
Suite 255  
Berwyn, PA 19312  
Phone: 610-725-4000  
Fax: 610-725-0570  
www.dfyoung.com

Contact: Dave Smith  
VP of Client Relations  
610-725-4000 ext 4019  
dave.smith@dfyoung.com



DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

**Automotive**

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration.

**Services are geared to:**

- Prototype and exhibition vehicle shipments
- Fully- and semi-knocked down shipments
- Built-up vehicle shipments

**Commercial Goods**

Full front/back end services support multi-national manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

**Front End Services:**

- Import/Export flow and distribution
- Quality Assurance program

**Back End Services:**

- Vendor direct inventory
- Reverse logistics
- Store setup and fixtures

**Supply Chain Services:**

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

**Food/Humanitarian Aid**

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. Provide computer record-keeping, documentation and complete logistics solutions.

**Services include:**

- Tendering and procurement of Food Aid cargoes
- Contracting with U.S. and Foreign Flag carriers
- Customs clearances
- Warehousing
- Small commercial contracts and liner parcels shipments

**Foreign Military Service**

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

**Services include:**

- Air and ocean freight shipping and/or charters
- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

**Petrochemical**

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

**Services include:**

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

# Diamond Phoenix



**Tom Coyne**  
CEO

### Mission Statement

Throughout our history, one key aspect of our philosophy has remained unchanged: the way to design the ideal material handling solution is to first listen to your concerns and your needs, and then work with you from analysis to system design to implementation and beyond.

Our commitment is demonstrated by our people. We have assembled an unmatched group of highly experienced managers, logistics professionals, engineers, software experts and support staff, all dedicated to creating the right system for your operation. Our team stands ready to assist you with all of your material handling needs.

**Diamond Phoenix**  
90 Alfred Plourde Parkway  
PO Box 1608  
Lewiston, ME 04241  
Phone: 207-784-1381  
Toll Free: 888-233-6796  
Fax: 207-786-0271  
info@diamondphoenix.com  
www.diamondphoenix.com



### Integrated Material Handling Solutions

Diamond Phoenix is a U.S. company dedicated to helping logistics and distribution centers, warehouses, and manufacturing operations achieve reduced operating costs through integrated material handling solutions...solutions that can make your facility more effective, productive, accurate and profitable. We focus on the unique needs of your particular operation and industry, also taking into account your concerns and desires for your business so we can design, engineer and implement the most intelligent processes from receiving, stocking, selecting and shipping.

Fulfillment systems by Diamond Phoenix are backed by solid industry experience and many happy customers. Our reliable, highly effective designs and material handling equipment are coupled with the belief that long-term, value based relationships work the best. This is in fact the foundation with which we are able to offer you the very best in design and system implementation.

### Your Key Advantages

Advantages that our customers realize through significant cost reductions from labor and footprint size, less land use, the ability to sustain future growth within the same building, increased storage density, increased accuracy and more efficient inventory handling are the keys to their competitive edge. That is capital saved and added directly back to the bottom line.

Diamond Phoenix offers a series of flexible solutions that will meet your unique needs and contribute significantly to your efficiency as well as your reputation.

Our solutions bring various modules together and integrate them into an entire business process for you. Our method is to completely understand your entire operation and then design and implement your solution around your unique requirements.

With solution options for areas such as controlled and clean room environments, automated warehousing, flexible automated order picking systems for seasonal

businesses, continuous flow wave-less picking, and many others, you can rely on Diamond Phoenix. A discussion with any one of our many happy customers or a visit to our company will make that abundantly clear.

### Your Profitability

We have the right solutions to increase your productivity, flexibility, accuracy and throughput while saving you time and money. Our customer service program offers up a dedicated customer service department, web based tracking, and a trained nationwide support network. You get the expertise of our factory trained technicians, the software experience required to maintain and modify your current operating system or WMS, and a choice of flexible service plans, so you can choose the coverage that is best for you. Call us today to talk about your application.



# Distribution by Air

## A DBA Distribution Services, Inc. Company



**Alan Brown**  
Director of Sales & Marketing

**The Mission:**

DBA is dedicated to providing outstanding global logistics products on time, safely and securely.

Our goal is to provide the highest level of personalized service to our customers with accurate and consistent state-of-the-art communication 24/7.

It is this effective communication and outstanding service that sets DBA apart from their competitors.



**D**istribution by Air is a global logistics provider with a difference: it specializes in helping you cut time from your logistics operations, which translates to better customer service, more efficient operations, and cost savings.

**History of Tradition**

DBA has a long-standing reputation as an outstanding transportation company. Since 1981, DBA has served the United States as a domestic and international air freight forwarder providing time-definite service.

**Domestic Transportation Services**

- **Same Day:** Immediate response for the next available flight for any situation.
- **Overnight:** Delivered the next business day for urgent shipments.
- **2 Day:** An economical alternative for last minute air freight shipments delivered by the second business day.

- **3 Day:** Designed for your "Just In Time" commitments for delivery by the third business day.
- **3-5 Day (LTL):** Time definite service at cost competitive prices.

**International Transportation Services**

DBA has evolved into a global logistics provider and continues to expand its network of offices and partners throughout the United States and around the world.

**Logistics Services**

DBA offers a wide range of logistics and fulfillment services committed to supplying the right solutions for our customers. DBA specializes in taking time out of your logistics operations to make you more efficient, serve customers faster, and keep costs in line.

**Special Services**

- **Charter Service:** A wide variety of aircraft are available for complete door to

door service to any destination for your special requirements.

- **Exclusive Use Vehicles:** Fast transit times are accomplished by utilizing direct point to point vehicles to ensure safety and security.
- **Trade Show & Conventions:** Trained coordinators will handle shipments to a customer's exact specifications.
- **Entertainment Production Services:** Customized Programs for the Film and Broadcast Industry.

**Web-based Shipping Tools**

The DBA web-based shipping system is an easy-to-use shipping, tracking and management system that can be accessed with an account number and password without installing any software. A full menu of options are available that allow the user to manage the entire shipping process online in a real-time environment.



**Distribution by Air  
A DBA Distribution  
Services, Inc. Company**

PO Box 6090  
Somerset, NJ 08875  
732-560-9030  
1-800-272-1379  
Fax: 732-560-9269  
info@dbaco.com  
www.dbaco.com

## Distribution Technology



**Tom Miralia**  
President

### Company Description:

Founded in 1969, Distribution Technology is a privately held, full-service logistics and management company. Located near the Eastern seaboard in Charlotte, N.C., with a second distribution center in Los Angeles, Distribution Technology offers a complete range of logistics management services including public warehousing, contract warehousing, third-party distribution, cross docking, freight consolidation, records management, trucking and transportation management services, and logistics consulting.

With five warehouse locations in the Carolinas, Distribution Technology offers a one-million-square-foot warehousing campus and provides logistics services that can cost-effectively manage requirements from a point of origin to destination anywhere in the world.

For more information on Distribution Technology, please visit [DistributionTechnology.com](http://DistributionTechnology.com).

### Distribution Technology

1701 Continental Blvd.  
Charlotte, NC 28273  
704-587-5601

Fax: 704-319-7705

[rgriffith@](mailto:rgriffith@)

[DistributionTechnology.com](http://DistributionTechnology.com)  
[DistributionTechnology.com](http://DistributionTechnology.com)



### Opening Opportunity

Distribution Technology is more than a warehouse or 3PL—we are a full-service 'logistics concierge.' Located in Charlotte, NC, our distribution center is served by the largest consolidated rail system in the country. We also operate a fleet of tractors and trailers as well as a 1 million-square-foot warehouse campus that offers state-of-the-art flexibility.

However, in today's logistics environment, we recognize that resources alone do not drive business decisions. By asking the right questions at the right time, Distribution Technology has a reputation for implementing strategic solutions to your complex supply chain requirements. Experience Distribution Technology's concierge service for yourself visit [DistributionTechnology.com](http://DistributionTechnology.com)

Distribution Technology has a 38-year history of helping national and internationally-based customers streamline their logistics needs. How do we work with clients like you? We start by understanding your business strategy and channel requirements. This knowledge plays

an important role in our logistics recommendations.

Through our 2 Distribution Center network, we have the resources, expertise and added technology to provide flexible solutions designed to help increase efficiencies and ultimately reduce your costs. From domestic logistics to import solutions, Distribution Technology can speed cycle time while complying with increased regulatory requirements.

### Warehousing Division

Currently Distribution Technology has 1 million square feet of warehouse space for a variety of services including public warehousing, cross docking and plant replenishment. The operation utilizes real time inventory control and has full EDI capabilities. Approximately 200 people are employed with these operations, servicing more than 125 corporate manufacturing, national and international accounts. We handle approximately 2 billion pounds of product annually. The company is non-union and shares its profits with employees.

### Transportation Services

Distribution Technology is licensed and regulated by the Interstate Commerce Commission. We have 48-state authority and offer very competitive and creative transportation solutions. Distribution Technology also owns and operates a trucking line with 10 power units and 75 trailers. This gives us a greater amount of flexibility in LTL as well as just-in-time plant replenishment services.

### Foreign Trade Zone

North Carolina's first Foreign Trade Zone (FTZ) is operated by Distribution Technology to stimulate and expedite international commerce by providing duty-free and quota-free entry of foreign goods into a designated area for an unlimited amount of time. Although this area is supervised by U.S. Customs, the zone is officially considered to be outside of U.S. territory, offering many advantages to the international user. We also provide bonded storage and a container facility offering import and export services.

Open the door by visiting [DistributionTechnology.com](http://DistributionTechnology.com) or call 704-587-5601.



**Distribution**  
TECHNOLOGY

## DSC Logistics

At DSC Logistics, we know how to master change, to step up to the challenge of designing, integrating, managing and adapting customized supply chain solutions.

We work with dynamic companies – all across the U.S. and beyond – to find creative solutions to even the most complex challenges.

We manage change and information in the supply chain to help our customers achieve their goals through:

*Supply Chain Analysis & Design*

*Network Management*

*Logistics Center Management*

*Transportation Management*

*Value-Added Services*

*Business Process Integration*

*Supply Chain Visibility*

Find out more about DSC at [www.dsclogistics.com](http://www.dsclogistics.com)



*Six of eight members of DSC's Corporate Leadership Team with Ann Drake (center) CEO.*

### **Everything we've learned in 2008!**

And the year before, and the year before. As a thinking, learning supply chain partner, we work with some of the world's smartest, most dynamic, most successful companies. To help them face their challenges, advance their strategies, and achieve their goals, we've developed six key strengths: Leadership, Collaboration, Information, Execution, Flexibility, and Integrity.

We've learned how to customize solutions that help our customers reduce total system costs, improve service to customers, transform business processes, and facilitate growth and change.

Here's what others have to say about DSC:

Armstrong & Associates, 2008: "DSC has more intellectual capital than companies which are much larger."

Exec Magazine: "Today, increasing numbers of Fortune 50 and 100 companies rely on DSC for logistics and supply chain management services... global suppliers are forming strategic partnerships with DSC as a way to save money and improve processes."

Fortune 100 company, customer for 20 years: "Way to embrace change and drive efficiencies." "Thanks for being a team that provides solutions!"

Successful, growing distributor of organic, gourmet, ethnic and specialty foods for whom DSC manages transportation and

### **What makes us ready for anything! in 2009?**

consolidation: "We have saved more than one million dollars a year through our partnership with DSC."

Leading tobacco company: "DSC continues to set the standard for our warehouse operations. The overall organization, cleanliness and product handling methods are top notch. The process control and ability to meet the demands of this ever changing industry are proven time and time again."

Internationally-known maker of musical instruments: "I wanted to recognize your efforts this month-end. As usual, you accepted the challenge and turned in another positive win."

Together, we can achieve things neither of us could alone.

Are you ready? We are!

**DSC Logistics**  
1750 S. Wolf Road  
Des Plaines, IL 60018  
(800) 372-1960



*ready for anything!*

# Dupré Logistics, LLC



**Reggie Dupré**  
CEO



**Tom Voelkel**  
President/COO

Dupré Logistics is a team of professionals who design and deliver safe, diversified logistics solutions and services for quality-focused clients committed to increasing their competitive advantage over their competition.



**D**upré Logistics looks farther down the road to give you and your business a competitive edge. They are a team of creative thinkers who believe there is always room for improvement. The Dupré team members are problem solvers. Whether it is servicing your facility with fewer moves or custom designing equipment to improve load size, Dupré's clients have come to rely on the team's expertise, integrity and deployment of technology to provide unique supply-chain solutions. Dupré Logistics is ALWAYS FORWARD THINKING!

Dupré provides customized solutions in three distinct industry segments:

### Site and Private Fleet Services

Dupré Logistics provides added value in any site-based or private fleet management scenario for companies at any stage of the supply chain. Through our Value Cycle™ approach, Dupré develops logistics solutions that address the way business works. Dupré helps its clients save time, reduce costs and increase productivity.

### Strategic Capacity Services

Dupré Logistics Strategic Capacity Services is a premier sourcing group capable of developing and managing truckload carrier capacity for either bulk, package or flatbed

shipments of any size via a variety of modes. We work with clients as a full-service third party logistics provider or as a broker handling both hazardous and non-hazardous products. Our focus is to provide transportation services with industry-leading safety, as represented through our unique carrier safety approval process and unparalleled service.

### Energy Distribution Services

Dupré Logistics manages the inventories of thousands of retail and fleet fueling stations and is equipped to offer dedicated fleets. The fuel transportation automated data flow is customizable, which means our clients choose which types of data are integrated into a business' system. Dupré Logistics' Energy Distribution Services has achieved 99.7% error-free service over a five-year period. Safety is our top priority.

Efficient use of technology, a proven commitment to safety and delivery of measurable results are the cornerstones to Dupré Logistics' business model. Dupré has more than 1,000 team members and will produce more than \$131 million in revenue in 2009. Dupré is headquartered in Lafayette, La., with principal hubs in Baton Rouge, Houston, Dallas, Atlanta and Memphis.



*Always forward thinking.*

**Dupré Logistics, LLC**  
Corporate Headquarters  
201 Energy Parkway  
Suite 500  
Lafayette, LA 70508  
1-800-356-3659  
www.duprelogistics.com

# Echo Global Logistics



**Doug Waggoner**  
Chief Executive Officer

**Mission Statement:**

Echo Global Logistics is a leading provider of technology-enabled transportation management outsourcing. Our proprietary web-based technology, dedicated service teams and robust procurement power enable our clients to achieve significant transportation efficiencies while receiving best in class service. We provide solutions across all transportation modes and our core logistics services include:

- Pre-engagement freight analysis
- RFP and rate negotiation
- Shipment execution and tracking
- Carrier management
- Routing compliance
- Freight bill audit and payment
- Performance management
- Reporting functions

**Echo Global Logistics**  
600 W. Chicago  
Suite 725  
Chicago, IL 60654  
Phone: 866-845-3909  
Fax: 888-796-4445  
info@echo.com  
www.echo.com



**Evolved Transportation Management**

Echo Global Logistics is the next step in the evolution of transportation management.

It is not a surprise that freight management is not a core competency of most businesses. In this case, Echo can be a strategic partner, helping create transportation process efficiencies to generate hard and soft savings. Echo offers web-based technology, extensive buying power and a dedicated team service model for turnkey transportation management services. Whatever your need and regardless of size, Echo has a solution to fit your business.

**Technology**

Echo's web-based technology suite includes customizable portals for your customers, as well as carrier and vendor management. The Echo Evolved

Transportation Manager (ETM™) technology gives single point visibility into all transportation providers regardless of mode or technical capabilities, allowing for flexible freight management and execution.

**Procurement Power and Carrier Relationships**

Echo has relationships with the top LTL, truckload, expedited, international and small parcel carriers. Our Carrier Quality Certification program is a dynamic system in which carriers are ranked by relevance and appropriateness for all shipments. This program results in optimum carrier sourcing and performance management.

**Dedicated Teams**

Echo clients receive a dedicated team of transportation professionals with the tools needed to find shipping efficiencies while keeping your

business needs in mind.

How do we do it? With our web-based technology, this team of transportation professionals is armed with superior market intelligence and instant access to open capacity to maximize your transportation dollars. Your Echo dedicated team has the tools they need to save you significant dollars and provide you the highest level of service.

Whether you move three shipments a day or have a transportation budget in the millions, Echo has a solution to improve your bottom line.



# Elmhurst College



**Dr. S. Alan Ray**  
*Elmhurst College President*

**Mission Statement:**

Today's progressive firms understand that the future of competition is between supply chains – not between companies. But highly-trained professionals with a thorough understanding of supply chain management are in short supply. That's why our master of science in Supply Chain Management will put you in high demand.

**About the Program**

- The only program of its kind in the Chicago area.
- Master Strategies for the new global marketplace
- Study with leading professionals in the industry
- Complete hand-on, "real-world" projects
- Enhance your skills at leadership and crucial thinking
- Build a great new professional support network
- Complete your master's degree in two years—in evening classes—on a beautiful, easy-to-access, suburban campus

**Elmhurst College**  
Master's of Science in  
Supply Chain Management  
190 Prospect Ave.  
Elmhurst, IL 60126  
Graduate Admission  
Phone: 630-617-3300  
800-581-4723  
sal@elmhurst.edu  
elmhurst.edu/request/scm



**Philosophy**

We created the Chicago area's first graduate program in supply chain management to help fill a pressing need for managers with SCM expertise. Many firms are abandoning traditional channels of distribution and are rebuilding around a supply chain management (SCM) model—a process-oriented, integrated approach to procuring, producing, and delivering products and services to consumers. Our program builds on our extensive experience as the only local provider of an undergraduate program in logistics and transportation management. It also draws on our location at the geographic center of one of the world's great transportation and logistics hubs.

**Curriculum**

This is a 22-course (with one final project), 21-month program. In it you'll gain a

sound technical foundation while honing the personal and professional skills you need to succeed: communication, negotiation, team building, information technology, analytical thinking, working in diverse business environments, and sound business decision making. You'll balance current theory with its practical applications in every course.

**Faculty**

You'll study with Elmhurst's exceptional CBE faculty – no teaching assistants. You'll work closely in small classes with professionals who know what it takes to succeed in the real world, because they've done it themselves.

**Cohorts**

Built on a cohort model, the program embraces the College's belief that students play a significant role in one another's learning,

motivation, and success. Students who start in the Fall Term form a cohort that stays intact throughout the program. You will work closely with members of your cohort in classroom and study projects, and you'll help one another maintain a sense of progress and achievement. Because of the vital role the cohort plays in each student's success, students are selected to complement one another in the learning process.

**Advising**

You'll work face-to-face with the program director to create the schedule of courses that meets your academic and professional goals.

**Practicalities**

You'll complete the program in 21 months. You'll attend classes one evening per week to accommodate your busy schedule. You'll prepare to step with confidence into a position of leadership in your profession.

**The MBA Option Program**

The MBA is a logical complement to several other Elmhurst master's degrees, including the master's in supply chain management. As a graduate of this program, you may apply for admission to the MBA Option Program. This one-year, part-time program comprises six core courses and leads to the Master of Business Administration.



# Evans Distribution Systems



**John A. Evans**  
President

### Quality Mission:

Evans Distribution Systems will create an atmosphere of confidence and comfort for our customers by understanding their changing needs and efficiently implementing the processes which will exceed their expectations of quality.

### Nine Point System

1. Listen
2. Innovate
3. Communicate
4. Assign Responsibility
5. Set Standards
6. Document
7. Implement
8. Monitor
9. Review

### Evans Distribution Systems

18765 Seaway Drive  
Melvindale, MI 48122  
313-388-3200  
Fax: 313-388-0136  
sales@evansdist.com  
www.evansdist.com

**E**vans Distribution Systems helps customers enjoy a smoother glide through the supply chain by simplifying complex processes and delivering results efficiently. Just as our tagline suggests, "It's easier with Evans."

Our underlying philosophy boils down to this: make it easier for our customers to succeed by making it easier for our employees to provide the best service possible. This philosophy has evolved over four generations of family ownership and management, and it continues to be Evans' greatest edge.

We're a strategic partner closely involved in our clients' supply chain decision-making, serving as their eyes and ears, anticipating supply chain challenges and proactively looking for opportunities to improve processes and increase profitability.

### Heritage

From our founding in 1929, Evans Distribution Systems has evolved into a full-service warehousing, value-added packaging and transportation third-party logistics provider serving the automotive, manufacturing, food and beverage, and chemical industries. This extensive and diverse experience provides our customers with flexible, consistent service that helps them become more successful.

Now in our fourth generation of Evans family leadership, the company employs about 300 associates and operates more than 1,800,000 square feet of space in Michigan, Virginia and Massachusetts.

### Innovation

Evans is particularly adept at meeting changing customer demands by adopting new technologies such as automation and high-tech inventory management systems that provide customers with real-time shipment visibility. Wireless and mobility are at the forefront of our warehousing operations. Packaging, inspection, labeling, assembly and customization save time and money. Our state-of-the-art Warehouse Management System delivers real-time inventory tracking, customized reporting, event management, complete web visibility and some of the most flexible customized solutions available anywhere. Providing these extra services helps our clients better utilize their staff, freeing up time they can devote to other areas of their business.

### Passion

The Evans team includes many long-time, dedicated employees devoted to providing the highest quality of service. This loyalty provides customers with confidence and comfort that the job will be handled right – no matter what. It's a commitment that enables us to provide premium service: the right people, systems and programs are in place at the right time, every time.

### Simplified Systems

Our goal at Evans is to work seamlessly as an extension of each customer's organization. We blend our logistics expertise with the experience and expertise of each customer to develop

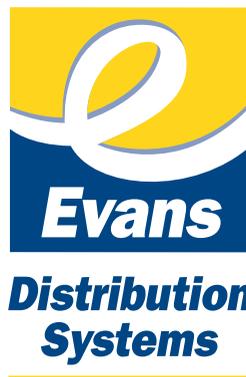
efficient and synchronized processes specifically designed to face the challenges at hand.

### Specialized Services

- Public or Contract Warehousing
- Foreign Trade Zone and US Customs Bonded Space
- Contract Packaging, Shrink Wrapping, Kitting, Fulfillment
- Quality Inspection and Sortation Services
- Sub-Assembly
- Testing and Rework
- Transportation Management Services
- Complete Local and Long-Distance Transportation Services
- Logistics Staffing Services

Evans firmly believes that excellent customer service is the key to continued success. As our Chairman John W. Evans says, "Our success is based on our ability to listen to our customers, develop innovative solutions and then pay meticulous attention to the day-to-day details that make it all happen."

Ask our customers..."It's easier with Evans."



**FINSA**



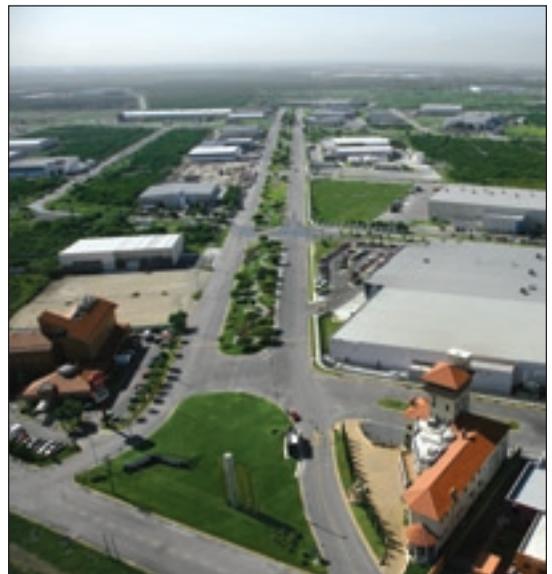
**Sergio Arguelles Gonzalez**  
*President and CEO*

**Service Portfolio**

- Location Selection
- Building Selection
- Infrastructure Development (electric plants and networks, natural gas, land development, industrial water treatment and sewage)
- Construction, Design, and Engineering
- Market Studies and Analysis
- Environmental Impact Studies
- Manufacturing
- Real Estate Development and Management
- Public and Government Relations
- Asset Management
- General Management for Third Parties
- Brokerage

**Product Portfolio**

- Built to Suit Construction
- Inventory Buildings
- Sale Lease-Back
- Real Estate Development



**FINSA: Industrial Real Estate Developers – Developing Great Ideas**

With its strategic coverage in Mexico, the US, and Argentina, FINSA is the largest real estate developer in the country of Mexico. Its experience includes more than 40 million square feet (3.7 million m<sup>2</sup>) of developed projects and land reserves available to serve various types of industrial and commercial activities.

FINSA is currently developing an investment program that guarantees the offer of new, first-class industrial complexes in Mexico. FINSA's Industrial Parks stand out because of their infrastructure, flexibility, customization, and construction of high quality spaces that offer comprehensive solutions.

FINSA has developed experience and leading-edge service since 1977, resulting

in strong consolidation in the industrial sector throughout Mexico, primarily in the logistics, automotive, metal-mechanic, electronic, aerospace, and medical sectors. FINSA is internationally recognized thanks to the trust of its distinguished customers and the strength developed from its strategic alliances.

FINSA intends to maintain specialized services, aimed at satisfying the customers' requirements and exceeding their expectations. Evidence of this is the new projects portfolio, which consists of more than 50 percent of returning clients.

The new industrial parks; the purchase of land reserves, through our acquisitions and new developments program; the project of building and leasing more than 10 million square feet (1 million m<sup>2</sup>) in Mexico in the next 3 years, as well as the development of

spaces that merge residential, commercial, and industrial sectors have positioned FINSA as the main developer in Mexico. At FINSA, we are confident that we will maintain our leadership position, quality and solid tradition in order to continue developing great ideas.



**FINSA**

Parque Corporativo  
Santa Engracia Ave.  
Ricardo Margain 555-C  
Valle del Campéstre  
Garza García, N.L.  
C.P.66267  
Tel: +52(81) 8152-4200  
Fax: +52(81) 8152-4201  
[www.finsa.net](http://www.finsa.net)

# Flash Global Logistics, Inc.



**Jim van Leenen**  
CEO and President

**Mission Statement:**

Our goal is to provide world class mission critical logistics solutions and customer service to every client...Our focus is to work with each client to provide value...Our vision to collaboratively pioneer logistic advancements is endless...



**I**magine... a global supply chain solution supporting mission critical requirements through creative, scalable solutions... solutions delivering real time inventory management and visibility throughout your entire service parts supply chain via a robust, user-friendly system... worldwide reach with local expertise working in concert to achieve your business aims and increase your customer satisfaction. Now imagine... working with a company that can actually deliver these services, enabling you to implement your global vision for service execution worldwide.

Meet Flash Global Logistics. Serving clients since 1983, Flash works with clients who aim to expand their offering globally, and those seeking to improve their existing market reach. Today, Flash combines operational and management expertise, with its global infrastructure, superior systems and complete mission critical logistics suite of services, to streamline processes and improve the bottom line for its clients and their customers.

**Global Infrastructure**

Headquartered in NJ, with

offices in the US, Brazil, China and Germany, Flash currently maintains 13 multi-client Distribution Centers, 4 Command Centers in multiple time zones for immediate responsiveness, and a growing network of 570 Forward Stocking Locations for ultimate flexibility and cost efficiency worldwide. Flash personnel span the globe yet work in unison and have strong local relationships across all facets of global supply chain management.

**Technology**

Flash Global Logistics' web-based, user friendly IT system provides complete real time visibility to client inventory in a segregated, secure environment. FLASHTRAC® was developed specifically for the mission critical environment and integrates to customer, carrier and intermediary systems. Online order management, FSE hand-held messaging, ship method control, standard and customized reporting capabilities and more are provided via FLASHTRAC® with real time visibility to inventory availability and movement throughout the supply chain along with delivery expectations.

**Services**

Global premium delivery service is available in 90 minute to 2 and 4 hour delivery, along with expedited and time defined. Asset recovery and comprehensive reverse logistics, solutions for defectives including VAT solutions and Warranty bonded warehouses, distribution including automated replenishment, inbound/outbound, cycles, PI's, consolidation and inventory management and optimization are all provided with complete visibility in real time. Global services encompassing IOR/EOR, trade management consulting, deployment and setup according to in country requirements are achieved for our clients with our personnel and local expertise acting as one across borders.

**Industries Served**

Our clients include market leaders in High Tech, Healthcare, Telecommunications, Semiconductor, Computer Data Storage, Networking, Automation, and other industries. Flash operates in partnership with clients in a customer centric culture, focused on creating, consistently sustaining and increasing their competitive advantage.

**Our DIME**

Flash Global Logistics continually invests in improvements and forward thinking industry advancements to Design, Implement, Manage and Execute solutions for our clients and their customers.

Imagine... North America |LATAM|EMEA|APAC| We're There...



**FLASH**  
GLOBAL LOGISTICS

**Flash Global Logistics, Inc.**

10 Old Bloomfield Avenue  
Pine Brook, NJ 07058  
866-611-7874  
973-808-3366  
Fax: 973-227-1839  
www.flashlogistics.com

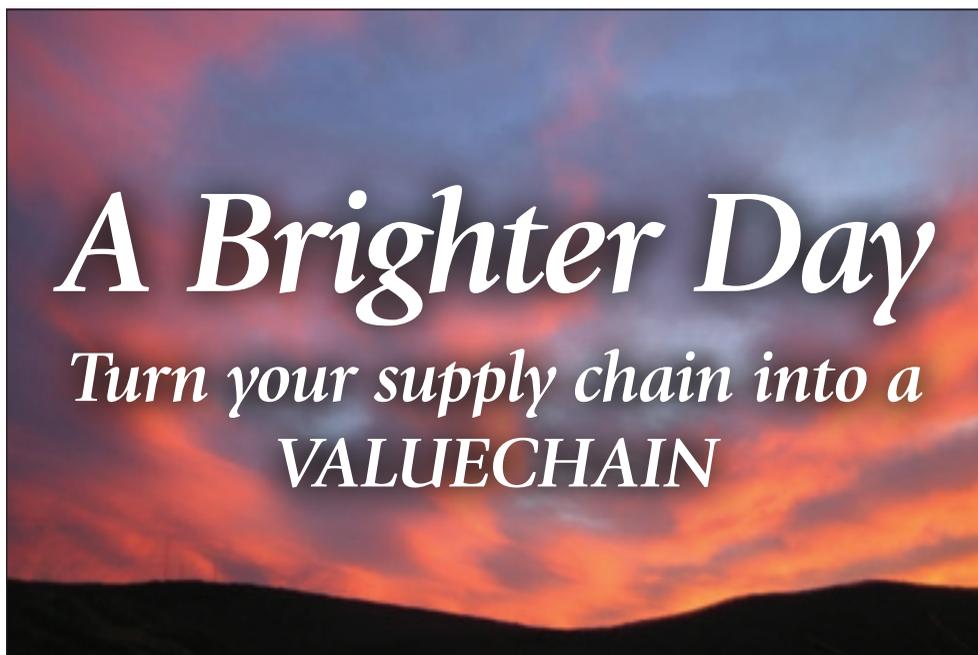
## **Franzetta & Associates, Inc.**



**Chuck Franzetta**  
CEO

**Mission Statement:**

To be our clients' champion of quantifiable value and profitable growth



*A Brighter Day*  
*Turn your supply chain into a*  
**VALUECHAIN**

**T**his morning you can make a phone call that will enable you to accelerate growth...eliminate waste...and go global! Call to find out how Franzetta & Associates can help you take total control of your supply chain. Let us show you how we deliver bottom-line benefits by enhancing supply chain management techniques:

- Reduced procurement and logistics costs
- Faster time-to-market
- Increased revenues from more customer-friendly operations

Our Associates have turned supply chains into value chains as C-level executives at UPS Logistics, Ryder Logistics, GE, USXpress, Mayflower,

McKesson and many others. We are "hands-on" managers who know how to turn cutting-edge concepts into real-world advantages.

Make that no-risk phone call today.

**Supply Chain Management Consulting**

Fast turnaround, with concise, value-focused, practical recommendations.

**SCM Technology**

Use modern systems to compete with global companies.

**SCM Recruiting**

We are the absolute best resource for the top logistics, technology, sales and marketing talent.

- 20% US & Canada
- 25% Asia & Europe

**Franzetta & Associates, Inc.**  
PO Box 770  
Boalsburg, PA 16827  
814-466-9010  
www.franzetta.com  
Submit resumes to:  
resumes@franzetta.com

**Franzetta**  
*& Associates, Inc.*

*Your Link to the VALUECHAIN*

# Freightgate



**Martin Hubert**  
CEO and President

### Freightgate Vision:

Since 1994, the Freightgate team has developed and supported our industry leading suite of Internet solutions for the logistics community. Our unique combination of industry and Internet expertise allows us to introduce our customers to new dimensions in e-logistics through products that are innovative, comprehensive and intuitive.

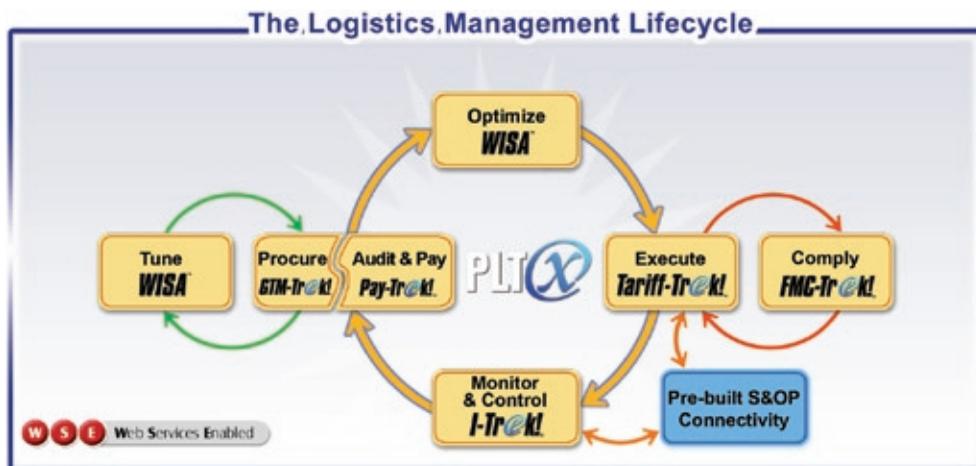
Freightgate solutions leverage Internet technology to easily increase the efficiency and manageability of supply chain processes for many of the industry's top companies.

But, more than just a software provider, Freightgate stays abreast of industry trends and innovates in a timely, logical manner to give our customers the functionality they need, when they need it, to realize their business objectives.

Freightgate strives for total customer satisfaction through our products and services. Our commitment to quality and improvement is evident in our ISO9001-2000 certification.

**Freightgate, Inc.**  
15061 Springdale St.  
Ste. 111

Huntington Beach, CA 92649  
Phone: 714-799-2833  
Fax: 714-799-0100  
With offices in North America, Europe and Asia



### Freightgate-aligning SaaS<sup>Plus</sup> with customers' businesses to meet new challenges

After pioneering 3PL shipment tracking, the first multi-modal online freight exchange, and the Web-Service Enabled PLTX Platform, Freightgate continually evolves to provide its customers with competitive advantage along the entire Logistics Management Lifecycle—Procure, Optimize, Execute, Comply, Monitor & Control, Audit & Pay and Tune. Only Freightgate offers PLTX's fully modular, scalable and integrated solutions, combined with SaaS<sup>Plus</sup>—value added expertise and optional hands on management—to address the business needs of enterprises and service providers alike.

### Service Contract Management

**Tariff-Trek!** answers the long-standing problem of service contract management, with an interactive, user-friendly, solution. Seven leg cross-modal routing guide handles the most complicated moves and customer quotations.

### FMC & CBP Compliance

For a complete compliance solution such as seamless FMC publishing select **FMC-Trek!**, Denied Person Screening, CBP Import Documentation and the new 10+2 functionality for smarter Import Security Filings.

### Global Tender and RFQ Management

**GTM-Trek!** manages complex freight RFQs and tenders in a consistent manner, enabling all parties to issue and answer inquiries efficiently and accurately. Collaboration tools promote coordination and cooperation on specific requirements and deadlines. **GTM-Trek!** also facilitates document and image sharing among authorized parties. **Tariff-Trek!** integrates with **GTM-Trek!** by providing contract rate data, while **WISA** (What If Scenario Analysis) dynamically optimizes tender responses to meet multiple business objectives. SaaS<sup>Plus</sup> offers the optional benefit of active bid management by Freightgate's industry experts.

### Total Visibility: Inventory, PO, Shipments

**I-Trek!** provides collaborative inventory-in-transit visibility and shipment status information—all modes, all carriers, end to end. Last-leg-management, dashboard and event driven alerts ensure maximum control and prevent unnecessary costs like demurrage, detention and downtime. **PO-Trek!** naturally extends the same logic and functionality to customer PO management. **PO-Trek!** integrates into **I-Trek!** for one comprehensive view of shipment and order.

### Freight Audit and Payment

**Pay-Trek!** is the logical extension of **Tariff-Trek!**'s powerful rating and routing engine into the realm of freight audit and payment. With **Pay-Trek!**, shippers and NVOCCs automatically audit their freight invoices against the applicable rates—all modes, leg by leg.



# Furniture Transport Group



**David E. Brenner**  
*President*

Our Mission is to deliver intelligent SOLUTIONS that are dependable, efficient and cost effective.

**Our Services**

- International Import Solutions
- LTL/Truckload Solutions
- Nationwide Custom Transport Solutions
- Metro Express-Time Sensitive Delivery Solutions
- Warehousing and Distribution Solutions

**Furniture Transport Group**

2550 Hickory Blvd., SW  
Lenoir, NC 28645  
Phone: 336-812-8207  
Fax: 336-812-8212  
ppowell@mgmtransport.com

The Best In Transportation And Distribution  
**Solutions Start Here.**



Our customers deserve SOLUTIONS that are as efficient as they are affordable. Furniture Transport Group consists of three of the best transportation companies in the business. FTG not only meets, but exceeds our customers' expectations by providing customized shipping solutions for their needs. FTG has one of the largest coverage areas in the industry and leading IT including online tracking, confirmation and reporting services. By combining LTL, truckload and deconsolidation with our

distribution facilities, international import logistics services, light assembly capabilities and the best customer care teams

in the business; FTG delivers the Best in Transportation and Distribution Solutions. Your Solutions Start Here.



**Furniture Transport Group**

FTG/CALDWELL FTG/FOOTHILLS FTG/MGM  
FREIGHT LINES, INC. TRUCKING CO., INC. TRANSPORT CORP.

[www.furnituretransportgroup.com](http://www.furnituretransportgroup.com)

## Georgia Institute of Technology



**John H. Vande Vate, PhD.**  
*EMIL Executive Director  
Professor*



**Georgia Institute  
of Technology  
EMIL Program**

765 Ferst Drive  
Atlanta, GA 30332  
Phone: 404-385-8123  
[www.isye.gatech.edu](http://www.isye.gatech.edu)

**T**he EMIL Program prepares executives from the world's leading companies to face a multitude of global logistics and supply chain issues by teaching them to design creative logistics solutions while expanding their network of international government, industry and academic contacts.

This unique 18-month masters program keeps key employees on-the-job while teaching them practical techniques for decreasing logistics costs and improving supply chain efficiencies across the globe.

Employees are required to participate in 5-two week residences over the course

of five semesters, requiring only 10-weeks in total away from work. The program is designed to challenge participants to stretch beyond their past experiences, to grasp new ideas and develop a better understanding of the processes used by successful leaders in logistics.

The academic program covers the extended supply chain and regional differences across Europe, Asia, Latin America, and the United States. EMIL provides participants with the analytical skills and intellectual framework needed to succeed in designing and implementing a global logistics strategy.

EMIL is offered through the # 1 Ranked School of Industrial and System's Engineering at Georgia Tech, as ranked by U.S. News and World Report. In fact the Georgia Tech ISyE graduate school has now been ranked # 1 for 17 of the past 18 years.

Georgia Tech's EMIL program is clearly in a category of its own. For senior logistics executives seeking an advanced degree in international logistics and supply chain strategy, EMIL is the program of choice. We combine a strategic blend of people, places, and content that goes far beyond a class or workshop. EMIL offers a life-enhancing opportunity to spend extended periods of time with others who, like you, seek to define the future of supply chain logistics.

## Georgia Tech Supply Chain & Logistics Institute



**Harvey M. Donaldson**  
Managing Director

The Supply Chain & Logistics Institute (SCL) is a unit of the H. Milton Stewart School of Industrial and Systems Engineering at Georgia Tech. The Stewart School is the largest Industrial Engineering program in the United States (more than sixty faculty members, 1000 undergraduate students and 400 graduate students). For eighteen consecutive years, *U.S. News and World Report* has ranked the Stewart School as the best undergraduate and graduate industrial engineering program in the United States.

**Georgia Tech  
Supply Chain &  
Logistics Institute**  
765 Ferst Drive, N.W.  
Atlanta, GA 30332-0205  
Phone: 404-894-2343  
Fax: 404-894-6527  
[www.scl.gatech.edu](http://www.scl.gatech.edu)



**The Georgia Tech Supply Chain & Logistics Institute (SCL)** provides global leadership for education, outreach and research in supply chain engineering. While SCL has resources and programs in supply chain management, its primary focus is on development of new tools for analysis, design and management of logistics processes, and new concepts and strategies for the practice of supply chain engineering.

### Leaders in Logistics

SCL's Premier Industry Research Program, Leaders in Logistics provides a unique opportunity for select business and governmental organizations engaged in supply chain practice to interact with SCL's faculty, students, and one another. Annual Membership includes a research project and education/outreach activities. In 2009, there are 13 members that participate in the program.

### Supply Chain and Logistics Education

SCL offers an extensive curriculum of open-enrollment supply chain executive education courses. The curriculum,

offered in both in on-campus and online formats, includes comprehensive week-long courses in logistics, transportation, warehousing and supply chain management and more specialized courses in a wide range of topics from material handling to supply chain finance to supply chain analytics. Courses often include site visits and facility tours. Since 1992, more than 6,500 logistics professionals have attended the program with more than 600 participants earning SCL's Supply Chain and Logistics Certificate from Georgia Tech. In addition, the H. Milton Stewart School of Industrial and Systems Engineering offers a part-time Executive Masters in International Logistics (EMIL) for mid-career executives.

### Supply Chain Executive Forum

The Supply Chain Executive Forum (SCEF) provides executives from leading

supply chain organizations the opportunity to meet twice a year to discuss new and compelling ways to streamline operations and enhance profitability, and integrate supply chain strategy with corporate strategy. In 2009, SCEF has more than 29 participating member companies.

### Research Centers & Sponsors

SCL's research utilizes the outstanding faculty and graduate student resources of the Stewart School. More than twenty Stewart School faculty members focus their research on supply chain and logistics problems. SCL research activities are organized around eight major research centers of excellence: Supply Chain Strategy, Warehousing & Distribution, Global Transportation, Manufacturing Logistics, Health Care Logistics, Resource Scheduling, Humanitarian Logistics, and China Logistics.



**Supply Chain &  
Logistics Institute**  
Georgia Tech

# The Gilbert Company



**Gregg Prisco**  
CEO

"Gilbert's strength lies in our unparalleled understanding of the dynamics of the retail sector...from origin to store... coupled with our intense desire to provide services to our customers that will allow them to realize their Supply Chain objectives while reducing costs."



**The Gilbert Company**  
6725 Kimball Avenue  
Chino, CA 91708  
Phone: 909-393-7575  
Fax: 909-597-3647  
info@gilbertusa.com  
www.gilbertusa.com

**T**he Gilbert Company is a fully integrated 3rd-party warehousing, distribution and transportation service provider. Our over 2.2 million square feet of warehousing and distribution facilities are strategically located on the East and West Coast.

The company's main focus lies in servicing the retail sector from top retailers themselves, to major suppliers for those retailers. We consistently strive to develop strategies that will improve the Supply Chain process of our customers to improve speed-to-market... visibility...and cost savings.

Some of our core service offerings include:

**Value-added Warehousing**

- Full Case Packs or Complete Pick n' Pack

- Order Processing
- Powerful EDI/ASN Capabilities and Accessibility
- Labeling/Ticketing
- Inventory Control
- Quality Control
- Returns Handling

**Vendor Consolidation/Import Deconsolidation**

- Local and Regional Transportation
- PO Verification
- Multi-Shift Capabilities
- Container Drayage
- ASN Receipt and Scan Verification
- On-line Visibility

**Retail Store Delivery**

- Over 5000 Deliveries per week in Major Malls across the Country
- 99.5% On-time Delivery...

- most with 2 Hours or Less Delivery Windows
- Store Scanning to the Carton Level at Store
- On-Line Visibility

**Transportation**

- Domestic and International Air Cargo
- Truckload and Less-Than-Truckload Service
- Ocean LCL and Full Container Service
- Time Sensitive Critical Deliveries

**IT Power**

- In-House Implementation, Infrastructure and Application Teams
- State-of-the-Art Imaging System and On-line Visibility
- Full EDI Capabilities
- RF and RFID Utilization

# Hyster Company



**Paul Laroia**  
President, Hyster Company



Since 1929, when the first Hyster lift trucks started rolling off the assembly line, Hyster Company has been dedicated to providing our customers with the best value for their investment. Today, with the world's economies facing a crisis of potentially unprecedented proportion, that commitment continues.

As one of the world's largest manufacturers of lift trucks, we offer over 130 models, configured for gasoline, LPG, diesel, or electric power, with the widest capacity range in the industry – 2,000 lb to 115,000 lb. Included in the Hyster lineup is the Hyster Fortis® series, boasting the lowest cost of operation, maximum uptime, superior ergonomics, and unmatched performance.

This year, we are introducing a new series of electric trucks, the Hyster E45-70XN, which provides

superior energy efficiency and outstanding productivity capabilities. Our electric powered lift trucks are engineered to perform in the toughest of applications, and provide an alternative to internal combustion trucks.

What else are we doing to help ensure a cleaner tomorrow? Hyster Company continues to pursue the commercial development of alternate energy sources, including improved battery technology, advanced energy storage devices, and hydrogen fuel cells. In terms of emissions, all Hyster trucks currently exceed 2007 federal EPA standards, and most also meet the much more stringent 2010 CARB emissions standards.

To help our customers preserve working capital during these tumultuous economic times, we offer affordable and flexible financing programs through Hyster Capital, the

financial partner to Hyster Company.

Building on the success of our previous Invitation to Compare (ITC) events, our 2009 ITC events will highlight new products, including heavy duty trucks. We will continue to help Hyster customers lower operating costs and improve productivity in 2009 through our popular FleetSmart seminars, which present centralized fleet maintenance and analysis programs to effectively maintain, monitor, and optimize their material handling fleets.

With a complete package of products, services, and solutions to help improve efficiency, drive down costs, and streamline materials flow, and a dealer organization that is dedicated to helping you make the most of your lift truck investment, Hyster truly is – and will continue to be – The Safe Choice.



**The Safe Choice**

**Hyster Company**

North America

Phone: 1-800-HYSTER-1

Fax: 252-931-7877

info@hyster.com

www.hyster.com

# Hyundai Merchant Marine



**Brian Black**  
Senior Vice President

**Company Mission:**

Guided by an unwavering focus on customer service and customer satisfaction, HMM is dedicated to providing a high level of excellence in all product offerings.

- It is the collective goal of all Hyundai employees to deliver operational quality in each shipment we transport for every client.
- By definition, the Hyundai name is synonymous with innovation. We will rise to the challenge of our customers' changing needs.

Short and long term strategies are channeled by our pursuit of these goals.



**H**yundai Merchant Marine offers a service network with global reach. We operate more than 40 sea routes to over 100 ports of call, which enables HMM to collaborate strategically with the world's major consumers of ocean transportation products and logistics services.

HMM has five Regional Headquarters designed to manage business interests within a geographic scope:

Seoul, Korea	Northeast Asia
Dallas, Texas	North & South America
London, U.K.	Europe
Singapore, SP	So. & S.E. Asia, Oceania
Shanghai, PRC	China

In order to drive the company's enterprise and provide value generating solutions to meet the requirements

of our clients, HMM operates a global ERP (Enterprise Resource Planning) system. Our system allows Hyundai to offer state of the art web based B2B products for enhanced supply chain visibility:

- Customized reports
- Booking & Bill of Lading Transactions
- Tracking & Tracing
- Interactive Sailing Schedules

Our customers tell us that Hyundai has the most innovative and user-friendly website of all carriers. Check it out at [www.hmm21.com](http://www.hmm21.com). We think you will agree!

Our technical offerings also include EDI transactions for companies ready to bridge their data gaps. Hyundai supports either ANSI X.12 or UN/EDIFACT formats.

Each time HMM delivers a

shipment on schedule it is by design – not by accident. Our company is process oriented and functional processes are maintained and adhered in order to deliver consistently reliable service standards. We have obtained the following certifications:

- ISO 14001
- ISM Code
- ISO 9001 & 9002
- OHSAS18001

The company maintains an eco-friendly policy to preserve the environment, and subscribes to the principle of sustainable development. This policy not only suits the demands of the present generation but also insures the wellbeing of future generations.



**Hyundai Merchant Marine**  
222 Las Colinas Blvd. West  
Suite 700  
Irving, TX 75039  
Tel: 972-501-1202  
E-mail: [hsbbk@hmm21.com](mailto:hsbbk@hmm21.com)  
[www.hmm21.com](http://www.hmm21.com)

# IBM ILOG Supply Chain Applications

**The IBM ILOG**

**LogicTools Suite**

■ **IBM ILOG LOGICNET PLUS**

**XE®:** Network Design & Planning

■ **IBM ILOG INVENTORY**

**ANALYST™:** Global Inventory Optimization

■ **IBM ILOG PLANT**

**POWEROPS®:** Production Planning & Scheduling

■ **IBM ILOG**

**TRANSPORTATION**

**ANALYST®:** Strategic Transportation Planning

**Optimal Network For Cost**



▲ **Savings:** \$6 million  
**Service:** 40% next day

**Optimal Network For Service**



▲ **Savings:** \$3 million  
**Service:** 80% next day

## Which is Better?

**Why IBM ILOG Supply Chain Applications?**

IBM ILOG's Supply Chain Applications are a suite, called LogicTools, of optimization-based decision support solutions designed to complement and enhance existing investments in ERP and APS solutions. The LogicTools suite of packaged supply chain applications enable companies to make better decisions faster addressing global supply chain design and sourcing strategies, transportation planning, and the optimal flow and placement of inventory across the end-to-end supply chain. Companies with complex process manufacturing can improve their operations through IBM ILOG's sophisticated production planning and scheduling solution that

incorporate complex tank management, interdependent setups, and cleaning rules unique to this industry. Finally, IBM ILOG's Supply chain Applications can bring optimization based decision support to the sales and operations planning process.

The IBM ILOG LogicTools Suite of Supply Chain Applications help companies:

- Design the overall supply chain to optimize the number, size, and location of plants, warehouses, ports, and cross-dock facilities that provide the lowest total supply chain costs.
- Develop an optimized sourcing plan when products can be made at multiple sites across the globe.
- Develop seasonal build plans that optimize production, inventory, warehousing, and logistics costs.

■ Understand logistics and warehousing implications as fuel prices continue to rise.

■ Improve upon traditional rule of thumb inventory targets and service level policies.

■ Feed ERP and APS solutions optimal inventory targets on an on-going basis, driving further performance from these systems.

■ Create transportation plans and schedules that balance transport costs and service in complex freight networks.

■ Improve upon production planning and detailed scheduling to better incorporate tank management, CIP processes, and multi-dimensional changeovers unique to food and beverage, pharmaceutical, and chemical industry verticals.



An IBM Company

**IBM ILOG Supply Chain Applications**

200 S. Wacker Dr., Ste. 3100  
Chicago, IL 60606  
Tel: 800-367-4564  
Fax: 312-803-0448  
www.supplychain.ilog.com

# InMotion Global TMS



**Tim James Higham**  
*President and CEO*

- InMotion Global TMS shocked the logistics industry and garnered extraordinary press attention with their innovative pricing model and fully hosted web-based Transportation Management System as easy to use as e-mail or surfing the web.
- This company is different. As part of Interstate Logistics Group, InMotion Global TMS has been praised with re-defining the TMS concept and pioneering the "Software Plus Services" model that has been evolving from the "Web 2.0" world.
- The comprehensive offering includes paperless workflows, electronic carrier settlement, real-time verification of insurance and authority, Internet tendering, EDI, graphical reporting, collaboration web-portal and thousands of other features.

**InMotion Global TMS**  
Interstate Corporate Center  
324 First Avenue North  
Saint Petersburg, FL 33701  
800-990-8283  
[www.inmotionglobal.com](http://www.inmotionglobal.com)



**I**nMotion Global TMS is a "different" company to say the least. You won't find stodgy offices located in a neutered office park. You won't find dull personalities who remind you of your cousin Walter. What you will find is a buzzing and growing company based in the trendy downtown district of Saint Petersburg, Florida, a mere stone's throw from Tampa Bay.

From the moment you walk into the office building you can feel the vibe of fresh thinking, new ideas, and the energetic staff. The office walls are glass, flat screen TV's dot the walls, and team members regularly huddle-up to engage passionately about where to go next with their class-leading technology.

The InMotion Global TMS technology, which has led the way in the "Web 2.0" world for several years, is distinctly different than other TMS

offerings. From the ground up, it is based on ASP.NET technology and showcases several features and functions rarely seen in any TMS system. The system is fresh to look at, easy to use, and it literally takes 15 minutes to get a new client up and running. Ask InMotion Global TMS about their Common Ground technology—I think it will be something everyone will want to follow.

InMotion Global TMS sent shockwaves through the logistics industry by announcing a flat per user pricing of \$50 per month, establishing itself as the "Salesforce.com" of the TMS world. Their success has allowed InMotion Global TMS to introduce the lowest cost online TMS with the highest feature set available.

The team at InMotion Global TMS can do this because they are in an enviable position—they are 100%

debt free and have been profitable since they opened their doors—something that is important to know when selecting a vendor today. Moreover, they are part of the highly respected Interstate Logistics Group, encompassing leading 3PL and capacity providers.

With such a solid foundation, we found InMotion Global TMS to be a "must see" proposition. It is slick, inexpensive, and will make any decision-maker look like a hero when review time comes around.



# Institute of Logistical Management



**Frank R. Breslin**  
Dean, MBA,  
Interstate Commerce  
Law Practitioner

**Courses Offered:**

- Fundamentals of Transportation & Logistics
- Transportation I & II
- Business Logistics I & II
- Motor Carrier Operations
- Warehousing
- Global Logistics
- Transportation Law I & II
- Freight Claims
- Hazardous Materials
- Export
- Import
- Info Tech in Supply Chain
- Inventory Management

**FACULTY**

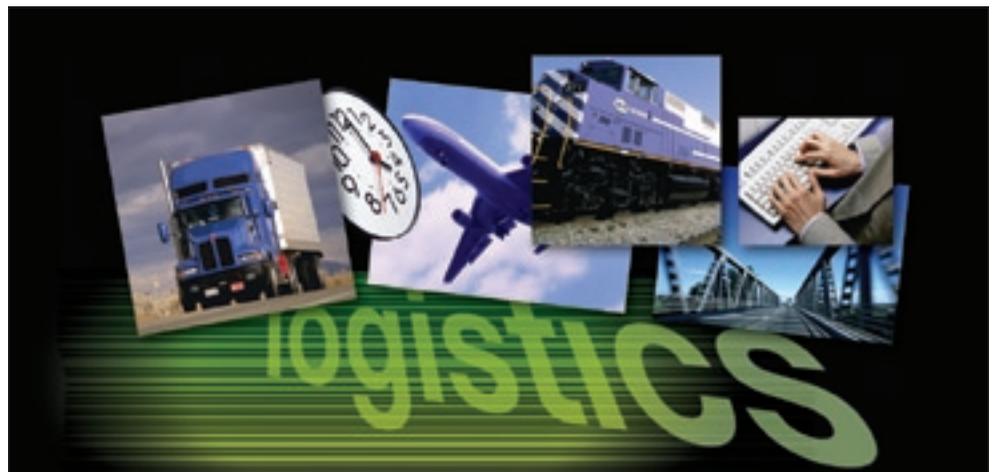
- Kenneth B. Ackerman
- Richard Armstrong
- Leon (Bud) Cohan
- Emmett O'Hare, Ph.D., Col., USA (Ret.)
- Brent Primus, J.D.
- Robert A. Schirmer, Ph.D.
- Michael B. Stroh, MBA, CTL
- John F. Christman, CLP
- Walter Weart
- Paul C. Kovarovic



**“ILM puts the logic in logistics.”**

– Sgt. H. Jennings, U.S. Army

**Course work is articulated with THE UNIVERSITY OF PHOENIX, and other leading degree-granting colleges & universities**



Since 1923, the Institute has pioneered the areas of transportation education and training. The curriculum of the Institute spans all possible areas of involvement within the transportation, logistics management, and supply chain fields.

Through the expertise of its Faculty, the Institute provides comprehensive knowledge to professionals who want to successfully compete in today's complex logistics and supply chain industry. We do this at the students' pace, not ours.

The Institute prides itself on its practical approach and skills training curriculum in our long tradition of teaching and employing the concept of "practical skills" training. Some 2,500 companies have hired many of the 84,000+ alumni of the Institute to manage their companies' logistics departments.

- Earn a CLP – Certified Logistics Practitioner Certificate
- Very flexible program, anywhere, anytime
- College Credits – we bring the resources of the school to the student
- Open Enrollment with very cost effective pricing
- No prerequisites required
- Students on Five Continents (40 Countries)
- Council of Supply Chain Management Professionals
- DANTES Affiliated for Military Personnel
- Listed in ACE Directory of Accredited Post-Secondary Institutions
- Accredited Member Distance Education and Training Council
- Approved for Veterans Benefits and Montgomery G.I. Bill
- Certified Claims Professional – CCPAC
- Licensed by the State of

- New Jersey
- Oldest logistics Distance Learning school in the world!
- 9 courses currently online



**Institute of Logistical Management**  
315 W. Broad Street  
PO Box 427  
Burlington, NJ 08016  
609-747-1515  
888-ILM-4600  
Fax: 609-747-1517  
info@logisticseducation.edu  
www.logisticseducation.edu

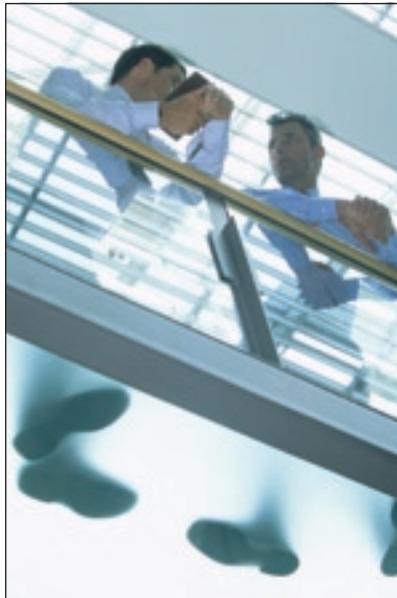
# Intramerica Real Estate Group



**Diego Semper**  
General Manager

**Mission Statement:**

To be recognized as Mexico's premier investor and operator of industrial properties, delivering world-class property management, comprehensive solutions and value added services to the diverse industry needs of our tenants.



**Intramerica, your property solution in Mexico**

Intramerica Real Estate Group, a wholly owned subsidiary of GE Commercial Finance Real Estate, is a leading real estate investor in Mexico, acquiring real estate investments either directly or with joint venture partners. We are one of the largest owners and operators of industrial real estate in Mexico with 16MM sq. feet in properties for lease or sale in 19 locations strategically located in the Central, North, Northeast and Northwest regions of Mexico: Tijuana, La Paz, Mexicali, Nogales, Los Mochis, Chihuahua, Ciudad Juarez, Ascención, Durango, Nuevo Laredo, Reynosa, Matamoros, Monterrey, Saltillo, Querétaro, Mexico

City, Puebla, Guadalajara and Villahermosa.

We currently own and operate nearly 160 properties with a portfolio value exceeding \$715MM. With headquarters in Monterrey and offices and staff in every city where we operate, we are capable of offering a number of value added services to complement your operational requirements while providing the real estate support you need. By leveraging a long-standing partnership with one of Mexico's leading park management and construction firms, we are ideally positioned to offer the best alternative to manufacturing

and logistics businesses looking to establish or expand operations in Mexico.

Our team combines extensive real estate expertise with a background in industrial management, which enables us to uniquely understand our tenants' operations and contribute to their success in innovative ways.

Our clients include more than 250 U.S., European and Asian companies participating in industries such as third party logistics, aeronautics, automotive, electronics, food and beverage, medical, metal-mechanic, plastics, telecommunications, and warehousing.

**Intramerica Real Estate Group**  
Calzada del Valle #205  
Colonia del Valle  
San Pedro  
Garza García, N.L. 66220  
Mexico  
Phone: +52 (818) 153-6430  
www.intramerica.com.mx



# J.B. Hunt Transport Services, Inc.

**Our Mission Statement:**

We forge long term partnerships with key customers that include supply-chain management as an integral part of their strategy. Working in concert, we drive out cost, add value and function as an extension of their enterprise.



**J.B. Hunt  
Transport Services, Inc.**  
615 J.B. Hunt Corporate Dr.  
Lowell, AR 72745  
800-452-4868  
addvalue@jbhunt.com  
www.jbhunt.com

**Why J.B. Hunt**

With a full range of solutions and a large network of carriers, J.B. Hunt offers the most value for your transportation dollar. From mode conversion to LTL consolidation, warehousing, home delivery, and single source freight management, J.B. Hunt takes the guess work out of your logistics needs. Contact a representative today with your supply chain needs and let us custom tailor a solution for your company.

**Our Solutions Include:**

- Intermodal
- Dedicated
- Truckload

- LTL
- Home Delivery
- Refrigerated
- Flatbed
- Expedited
- Single Source Freight Management
- LTL Consolidation
- Warehouse Management

Incorporated in Arkansas on August 10, 1961 and publicly traded since 1983, J.B. Hunt is the largest publicly held transportation solution company in the country. Leverage our strength with all your transportation needs.

**The J.B. Hunt Advantage**

- #1 Ranked Intermodal

- & Dedicated Contract Carrier in the U.S.
- Broad Solutions Portfolio
- Strong Balance Sheet & Disciplined Financial Management
- Personalized Solutions From Highly Trained Professionals
- Award-Winning Technology & Staff
- Best-In-Class Safety Programs
- Customer Value Delivery®
- Client-Focused Consulting
- Smartway<sup>SM</sup> Transport Partner
- National Transportation Network
- Flexibility

# Jacobson Companies



**Craig Petermeier**  
CEO

## Quality Policy and Mission Statement

To ensure Total Customer Satisfaction and Total Quality Management, all employees of the Jacobson Companies adhere to our quality policy and mission statement, which states that we will:

- Thoroughly understand the needs and requirements of all our customers
- Consistently provide services that meet or exceed our customers' needs and requirements
- Continue to look for new process improvements in all that we do
- Contribute to providing a safe, rewarding and supportive work environment
- Perform each of our functions with a **"Do It Right the First Time"** performance standard and a **"Can Do"** attitude.
- Strictly adhere to professional ethics, acting with the highest integrity and honesty in all our relationships
- Conscientiously act as a good citizen within the communities in which we conduct business

## Jacobson Companies is "Can Do" Logistics!

*What can we do for you?*

When it comes to supply chain management, the answer is:

*Leadership, Innovation and Quality Solutions*

Everything we do:

- Warehouse Operations and Management
- Total Freight Management
- Full Truckload & Asset Based Solutions
- Contract Packaging & Manufacturing Services
- Total Staffing Solutions and Temporary Services

We center these services around our companywide "Can Do" commitment to you.

Jacobson Can Do takes customer service to a higher level and means rowing out capabilities and strategic locations. Our recent merger with Dixie Warehouse Services means even more management and location service capabilities, to help us find solutions that optimize cost and service. And always asking, how can we serve you better?

We don't provide cookie-cutter solutions. We analyze every opportunity, every challenge to provide a custom solution that works best for you.

## Continuous Improvement

Our exceptional people are the cornerstone of Jacobson's Can Do service. They are experts in their fields. Energetic. Never satisfied with the status quo. Always looking for ways to drive cost out of the supply chain, all the while working to improve our service.

From the beginning, we've hired only the best and brightest. The most committed. Every member of our team is empowered to create and implement client-centered solutions.

Deploying our management team regionally means decision-making is kept local, on-the-scene. Our team structure means good ideas can come from anywhere within the company.

## You need solutions now. You get them now.

With world-class technology as the backbone of our solutions and service. Integrating systems and providing real-time information to help reduce cost by moving your products to market as efficiently as possible.

Our Can Do culture is rooted in customer service, flexibility and innovation. It's been that way since the Jacobson organization was launched over 40 years ago. Ours is a rich tradition of redefining service for the supply chain management industry.

This commitment to quality customer service led Jacobson to become the first third-party logistics provider to be certified to ISO Quality Management System standards!

Today, our Quality Management System not only serves as the foundation of our on-going Continuous Improvement in day-to-day

procedures, it also serves as the cornerstone of the Jacobson Integrated Solutions (JIS).

This process driven approach to problem-solving helps us exceed our customers' expectations, as we tackle service and cost issues within their supply chains.

## Why Jacobson?

When you go with Jacobson, you quickly realize you've made the right decision. The relationships we develop with our clients are built on trust and mutual respect, with open, honest communication.

When we ask... "what can we do for you?"...we're not just making conversation. We really want to find more ways to serve you, so you can focus your resources on your mission.

What  
can  
we  
do  
for  
you?

## Jacobson Companies

3811 Dixon Street  
Des Moines, IA 50313  
800-967-3914 x5519  
Fax: 515-265-8927

stan.schrader@jacobsonco.com  
www.jacobsonco.com

**JACOBSON COMPANIES**

Integrated Supply Chain Solutions

# Joplin Area Chamber of Commerce



**Rob O'Brian**  
*President*

**The Mission of the Joplin Area Chamber of Commerce:**

To improve the economic prosperity and quality of life in the Joplin region; and to be the principal advocate for, and provider of services to, its business community.

Adopted 1992



**Joplin's Logistics Advantages:**

- 670-acre Distribution Park adjacent to I-44 and new interstate grade U.S. 71 (future I-49 corridor)
- Rail-served sites up to 1,500 acres
- More than 50 trucking companies
- Excellent highway access
- Available sites and buildings
- Low operating costs

**Access to Success**

If easy access to U.S. and North American markets, low operating costs and skilled employees are important to your business, then Joplin, Missouri offers a number of dynamic opportunities for success.

Joplin sits astride interstate and Federal highway corridors running from coast to coast and from Canada to Mexico. The 670-acre Crossroads Business and Distribution Park is located adjacent to I-44 and new interstate grade U.S. 71 (future I-49 corridor). Also,

more than 50 trucking companies are located in the area.

Major Class I rail lines offer coast-to-coast and country-to-country connections. The community has up to a 1,000 acre site served by rail. Commercial and freight flights are also available at Joplin's regional airport.

While the Joplin metropolitan area comprises 157,000 people, the three-state market area encompasses more than 450,000. The labor pool of more than 220,000 people gets high marks for its productivity and quality of work. The excellent highway system makes it easy for businesses to access this talented labor market.

The workforce is enhanced with training opportunities at Missouri Southern State University, Crowder College, Pittsburg State University and Franklin Technology Center. All of these institutions offer standard and customized training in a wide variety of skills.

Along with a skilled workforce, companies locating in

Joplin find that overall operating costs are among the most favorable in the U.S. Utility and transportation costs are low. Local property tax rates are among the lowest in the country and state corporate tax rates are modest. Wage rates are very favorable, particularly given the strong work ethic of area residents.

Overall, Joplin, Missouri offers an ideal location for companies that need access to U.S. and North American markets, quality labor, available sites and buildings, low operating costs and a community with a high quality of living. Companies such as General Mills, Leggett & Platt, Owens Corning and CFM Home Products are successful in Joplin. Let us help you successfully meet your logistics needs as well.

**The Joplin Area Chamber of Commerce**

320 East 4th Street  
Joplin, MO 64801  
417-624-4150  
Fax: 417-624-4303  
robrian@joplincc.com  
www.Joplincc.com



# Kalmar Industries Corp.



### Worldwide Reach – World-class Moves

Kalmar is a foremost global provider of heavy-duty materials handling equipment and services to ports, intermodal traffic terminals and demanding industrial customers. With their market-leading line of Kalmar Terminal Tractors, precision engineered Kalmar Industrial Forklift Trucks, and other specialized products such as reach stackers, straddle carriers, and RTGs, they focus on supplying handling solutions that enable customers to operate with a higher level of efficiency and reliability.

The first Ottawa terminal tractor was produced in 1958 at the company's North American headquarters in Ottawa, Kansas. The plant also produces Kalmar medium-duty, industrial lift trucks with lifting capacities ranging from 20,000 to 40,000 lbs.

### Kalmar Trailer Spotters

Kalmar trailer spotters are considered to be "purpose-built" because they are designed specifically to move

trailers with a hydraulic actuated fifth wheel. Using the sliding rear door, operators can easily connect and spot trailers without climbing up and down out of the cab.

The elevating fifth wheel, controlled from inside the cab, eliminates the need for the operator to crank the trailer landing gear up or down. Also, they offer exceptional maneuverability in tight spaces and easy access for maintenance.

Kalmar studies show that an Ottawa model terminal tractor operator can move three trailers in the same time it would take someone doing the same work with a converted highway tractor.

### Kalmar Forklift Trucks

Over the years, Kalmar has developed handling solutions in close collaboration with its customers. The result has been powerful machines built for efficient handling in demanding, industrial environments.

Kalmar's focus with forklift trucks is primarily on customers within the timber/lumber, pulp/paper, steel/

pipe, concrete and other heavy products manufacturing companies.

As with their container handling equipment, ports and terminals also comprise an important business sector.

A wide range of forklift trucks are available with up to 110,000 lb. lifting capacities.

Whatever you need to lift, Kalmar has the machines to meet your requirements. They're synonymous with high quality, reliability, ease of service and an efficient driving environment. And, when it comes to the bottom line, Kalmar's wide-range of well-proven materials handling solutions are all about offering the lowest possible lifetime cost.

### Superior Product Support

In North America, Kalmar offers an unequalled customer support network with 67 dealers offering sales, parts and service through more than 170 locations.

For additional information on Kalmar machines, please contact your Kalmar dealer or visit Kalmar's web site, [www.kalmarind-northamerica.com](http://www.kalmarind-northamerica.com).



Kalmar is part of Cargotec Corporation

**Kalmar Industries Corp.**  
415 East Dundee Street  
Ottawa, KS 66067  
1-888-229-6300

# Kane Distribution Services



**Kevin Burwell**  
Freight Sales Manager

**Mission Statement:**

Kane Distribution Services will set the industry standard by providing expert, Best-in-Class distribution and logistics services to our customers. Kane Distribution Services will accomplish this by adhering to our set of core business values, maintaining our integrity, keeping our passion for excellence, and continually investing in the training and retention of our people.

**Kane Distribution Services—Offering Premier Logistics Management Services throughout the Mid-Atlantic and around the globe.**



**Kane Distribution Services**

3636 Pennsy Drive, D1  
Landover, MD 20875  
Phone: 301-773-2030  
Toll Free: 800-375-5263  
Fax: 301-773-6191  
kburwell@kanecompany.com  
www.kanedistribution.com  
services.com



**K**ane Distribution Services leads the Mid-Atlantic region for “white-glove” and final mile solutions. If your company needs holiday, off-hour, multiple-stop, or in-store deliveries, we can provide the specialized delivery options you need. As a recognized industry leader, we offer the highest levels of service, flexibility and response time.

Kane Distribution Services owns and operates nine state-of-the-art warehouses with over 1.5 million sq. ft. available throughout the Mid-Atlantic. And through our global partner network, we offer an even wider range of national and international transportation solutions.

Our trained and dedicated customer service representatives are waiting to design a personalized logistics solution for your business. If your company needs custom distribution services and logistics management, call the industry leader—call Kane Distribution Services.

Whether it’s one service or a combination of many, KDS has the answer.

**Warehouse and Cross-Dock Services**

- Local specialized delivery service

- Pool consolidation
- Freight forwarding
- Repackaging and pick and pack
- Regional and national line-hauls, LTL and FTL
- Freight management
- National & international air

**Specialized Delivery Options**

- Holiday, weekend, and off-hour delivery
- In-store delivery
- Bar code tracking

**Regional Trans-Loading/ Pooling**

- We offer regular lanes to:
- Virginia
  - Delaware
  - Southern New Jersey
  - Philadelphia Metro/ Central Pennsylvania
  - Baltimore / Washington, DC Metro Areas
  - Raleigh / Durham / Greensboro/North Carolina

**Warehousing—Pick and Pack Operations and Order Fulfillment**

- Bar-coding
- Inventory systems
- 24-hour Web access/ ordering
- Off-site tracking
- Repackaging and returns
- Inventory consolidation and reconfiguration

**Equipment and Drivers**

Kane is the only Pool Provider that offers an asset-based fleet with drivers employed exclusively by the Kane Company. 100% of our drivers are hired staff, not casual or temporary labor. We carry the newest fleet in the Mid Atlantic Area; an extensive inventory of cargo vans including 24’ straight trucks with power rail-gates and 53’ tractor trailers.

- 2007 & 2008 Freightliner 24ft straights with lift gates
- 2007 & 2008 Volvo and Freight Liner Tractors
- 53’ and 48’ trailers

We provide logistical expertise that will streamline and support your best business practices. By utilizing our fleet, your company can consolidate shipments, reduce shrinkage costs and lower capital expenditures.

Stop relying on LTL carriers—make the change to Kane Distribution Services Pool Consolidation and receive peace of mind that your merchandise will be delivered to your retail and customer locations without threat of damage or theft!

Kane Distribution continues to lead by providing the best service-to-cost ratio in the industry. Our dedicated customer service professionals are standing by to assist you with your shipping needs. Trust Kane Distribution Services to deliver on time, every time, anytime, anywhere! For Rate quotes please contact Kevin Burwell at (301) 773-2030 or e-mail kburwell@kanecompany.com.

*Kane Distribution Services—Delivering Best in Class Service Every Time!*

## Kane is Able, Inc. The CPG Logistics Specialists



**Eugene J. Kane, Sr.**  
Chairman

### A Focus on CPG Logistics

Kane Is Able is a third-party logistics provider that helps consumer packaged goods (CPG) companies warehouse and distribute goods throughout the U.S. Our integrated distribution and transportation services have been specially designed to meet the needs of CPG manufacturers.



### History

In 1930, Edward Kane traded his car for a used truck to provide local hauling to valley regions of Northeast Pennsylvania. That was the beginning of Kane Freight Lines. Today, Kane manages a truckload fleet of 200 power units and 925 trailers and operates more than 8.5 million square feet in 19 buildings across the U.S. The company remains family-owned and professionally managed.

### Customers

Kane has a strategic focus on the CPG sector. Our customers include some of the world's most respected consumer product companies and retailers, including Hershey's, Kimberly-Clark, Kraft, PepsiCo, Playtex, Procter & Gamble, Topps, and Wal-Mart.

### Services

**Distribution.** Kane DCs are really product transformation centers where we configure and package goods based on the exact requirements of your retail

customers. Facilities are FDA-compliant and consistently achieve superior ratings from the American Institute of Baking. Other features:

- Flexible space/labor to manage seasonal spikes
- Full-featured, RF-enabled WMS
- Basic to highly automated picking processes

**Packaging.** Kane has invested in advanced packaging equipment, such as Arpack machines, cartoners, check weight machines, and shrink wrapping machines to meet your simple and complex packaging needs.

**Transportation.** Kane's regional truckload service provides on-time, overnight delivery service to Northeast states for ambient, refrigerated and frozen products. In addition, Kane routinely services nationwide customer deliveries throughout the lower 48 states and Northeastern Canada. Specialized services:

- Cross-docking
- Northeast store delivery
- Load consolidation

### Information Systems/ Technology

Advanced technology and systems are a core element of all solutions:

- Support for all common electronic data interchange (EDI) formats, including advanced ship notices
- Full-featured warehouse management and transportation management systems
- Web access to inventory and order status in real time
- In-house MIS team to support your needs 24/7

### Our Able Team

In an outsourced services environment, culture matters. You can't afford to partner with a company of clock-watchers who see themselves as one-step removed from your customers. You need team players that understand the critical role they play in your supply chain and will do whatever it takes to satisfy you and your customers. That's the kind of culture we have cultivated at Kane over the last 75 years. Those are the kinds of people we employ.



### Kane is Able, Inc.

Stauffer Industrial Park  
PO Box 931  
Scranton, PA 18501-0931  
888-356-KANE (5263)  
kane@kaneisable.com  
www.kaneisable.com

# Kenco Logistic Services



**Gary Mayfield**  
Chairman and  
Chief Executive Officer

**Mission Statement:**

The Mission of Kenco is to further our reputation as a North American logistics solutions provider. We will capitalize on our proven professionalism in the following areas to expand our business and to position Kenco as the preferred provider/administrator of a range of logistic services including:

- Distribution/Logistics
- Real-Estate Development/Management
- Value-Added Services
- Information Technology
- Transportation Services/Management
- Equipment Expertise (Sales, Leasing, Management)

We are committed to a corporate culture that promotes honesty, integrity, dedication, enthusiasm, humility and respect for our customers, suppliers and each other. This culture combined with our relentless pursuit of innovation and excellence will enable us to exceed our customer's expectations while enhancing shareholder value.

**Kenco Logistic Services**

PO Box 1607  
Chattanooga, TN 37401  
Business Development:  
423-643-3316  
Toll Free: 1-800-758-3289  
Fax: 423-643-3500  
info@kencogroup.com  
www.kencogroup.com



**F**or over 59 years Kenco Logistic Services has guided some of the most demanding supply chains in the world. We are committed to providing the highest level of quality at the most competitive rates in the following areas:

**Warehousing**

Kenco operates over 100 facilities in 28 states and Canada totaling over 23 million square feet of warehouse space. Our Contract Warehousing Division manages over 80 facilities for many industries including pharmaceutical, automotive, food, textile, and appliance, while the Shared Warehousing Division offers over four million square feet of multi-client space in the United States.

**Transportation**

Companies rely on Kenco for innovative solutions that lower transportation costs,

improve customer service, and reduce order cycle times. Our transportation services include dedicated fleet management, rate negotiations, contract management, freight payment, supply chain modeling, and transportation management systems, as well as local, regional, and long-haul transportation.

**Value Added Services**

At Kenco, we perform services that go far beyond the receiving and storage of freight. Site optimization and selection, sequencing, shipping crate assembly, raw materials management, product testing, corporate mailroom management, vendor managed inventories, and regulated pharmaceutical destruction are just a few of the value-added services we perform.

**Real Estate Management**

With our nationwide presence and more than fifty

years of experience, we can meet all of your real estate requirements. Our services include: facility management, warehouse design, retrofitting for special needs, construction management, and aggressive space management.

**Information Systems**

We provide a combination of several powerful tools that can help you manage your information, workforce, space, and time. For over 20 years we have implemented our proprietary Warehouse Efficiency System (WES) or integrated with in-house and tier-1 systems, like Manhattan Associates and Red Prairie.



**KENCO**  
LOGISTIC SERVICES

# Kenneth Clark Company, Inc.



**Kenneth Clark**  
President

**The KCC Advantage:**

We have the resources and expertise to handle virtually every type of logistical need:

- 49 years of industry service
- Highly trained and knowledgeable staff, available 24/7
- Personalized service
- No automated attendants
- Timely and up-to-date information
- Single point of contact
- One stop shopping for all your logistics needs

**Kenneth Clark Company, Inc.**

10264 Baltimore Nat'l. Pike  
Ellicott City, MD 21042  
Phone: 866-999-5116  
Fax: 410-465-7397  
sales@kennethclark.com  
KennethClark.com



## Global Logistics Made Easy

**F**ounded in 1960 the Kenneth Clark Company (KCC) is a single source for your logistics needs. From domestic and international shipments to logistics and project consulting, let KCC become your logistics partner.

**Need Trucking Services? KCC provides:**

- Truckload and LTL
- Specialized, over-dimensional and overweight shipments
- Super loads
- Expedited delivery
- Short-notice and same-day pickup

**Need International Ocean Freight Services? KCC provides:**

- Single pallet to dedicated vessel
- Specialized and project shipments
- Oversized and overweight cargo
- Roll on/roll off
- Temperature-controlled

**Doing Business in Canada and Mexico?**

If you move shipments between the United States, Mexico and Canada, put Kenneth Clark Company to work for you. KCC offers:

- Full truckload shipments
- Over-dimensional and overweight shipments
- Multiple border-crossing points
- Thru-trailer service

**Project Management Services**

We provide you with a single point of contact to manage your entire transportation project from start to finish. Our service allows you to focus on what you do best versus spending your day chasing shipments and vendors. We take your project requirements and build a transportation plan that allows you to manage your project more efficiently and effectively as well as reduce costs and overhead. Our services include:

**Domestic Shipments**

- Load Planning
- Shipment Consolidation
- Scheduling
- Shipment Tracking
- Site Reviews and Surveys
- Loading and Unloading Services
- Transportation Services

**International**

- Container and Flat Rack Layout and Planning
- Warehousing and Consolidation
- Export Packaging
- Shipment Tracking
- Scheduling
- Site Reviews and Surveys
- Loading and Unloading Services
- Transportation Services

**And There's More....**

KCC provides a number of value-added services:

- In-depth analysis of your shipping practices
- Claims processing and handling
- Project consulting
- Logistics consulting
- Transportation risk exposure analysis

For information on these services, please call 866-999-5116.

No matter what you need, we can provide it. Contact KCC today for more details.



## Komatsu Forklift U.S.A., Inc.

Komatsu Forklift U.S.A., Inc. continues as a leading manufacturer and supplier of innovative and durable forklifts meeting the needs of customers in North America, Central and Latin America, Mexico, South America and the Caribbean.

For more information call us toll-free at 1-800-821-9365 or visit us on the Web.



### **Komatsu Forklifts: rugged, durable and dependable**

You know our name, Komatsu. As you have driven past construction sites or highway road work you most probably have seen our name and equipment hard at work building a better tomorrow. Komatsu Forklift U.S.A., Inc., a division of Komatsu Forklift Co., Ltd., International Division and Komatsu Utility Co., Ltd., builds rugged, durable and dependable forklifts that are an integral part of our supply chain.

### **A global giant**

Our heritage goes back a long way. Komatsu Ltd., founded in 1921, began in Japan as a manufacturer of construction and mining equipment. Through the years, Komatsu has evolved and grown through the use of innovative designs and technological superiority, and today is positioned as a global giant on the strength of its experience and expertise in

the fields of mining, construction, excavating, and logistics.

Since its beginnings in 1945, Komatsu Forklift Co., Ltd. has grown tremendously, building on its superior design and manufacturing capabilities to build the type of rugged and dependable forklift trucks that customers the world over have come to depend on.

Komatsu Forklift U.S.A., Inc. was established in 1976 to meet the ever-growing demand for its products in North America. In 1990, in order to improve efficiencies and cost competitiveness, all U.S. Komatsu Forklift manufacturing and product support operations were consolidated in a new state-of-the-art facility in Covington, Georgia.

### **State-of-the-art facilities**

Our Covington, Georgia plant is a state-of-the-art manufacturing facility that is very vertically integrated.

We start the manufacturing

process with raw steel, fabricate and weld, prepare and paint and then assemble, maintaining control of quality throughout the manufacturing cycle, assuring our customers that quality gets built-in from start to finish.

### **Service and support**

A quality product is only as good as the people who sell and support it. That's why at Komatsu Forklift we have an excellent and dedicated dealer network determined to exceed your expectations. All of our Komatsu Forklift Dealer locations nationwide have genuine Komatsu OEM parts on-hand to service your requirements as well as computerized, real-time access with next day delivery from a highly automated distribution center if needed. Factory support systems through our online K-Link system also are available to assist dealers with online parts management, acquisition and service for all major brands of lift trucks.

**KOMATSU**

**Komatsu Forklift U.S.A., Inc.**  
1-800-821-9365  
www.kfiusa.com

# Landoll Corporation



**Don Landoll**  
Founder and CEO

**Mission Statement:**

Landoll Corporation is a leader in innovative design, world class manufacturing, and global marketing of quality products and services for Agriculture, Transportation, Material Handling, OEM, and Government.

Our primary objectives are ensuring total customer satisfaction by continually improving quality and value in our products and services, providing employees an environment that encourages developing personal and professional abilities and being an asset to our community through growing quality employment and local leadership, while providing respectable return on investment.

We will ensure fulfillment of this mission through our commitment to the values of quality and integrity.



**L**andoll Corporation, which celebrated its 45th anniversary in December 2008, is located in Marysville KS and is a diverse manufacturer of products for the Material Handling,

Transportation, Agriculture and specialty OEM and Government markets. The Material Handling Division manufactures forklifts that operate in aisles as narrow as 56" with lift heights to 30'

and capacities from 3,000 to 12,000 lbs. The Narrow Aisle Forklifts include the original and popular Bendi front articulating forklift that has been converted to AC, as well as the Tier III-compliant IC truck.

Landoll is the manufacturer of the highly reputable Drexel SwingMast line of Very Narrow Aisle trucks. Both the Bendi and Drexel SwingMast forklifts provide maximum utilization of storage space by reducing aisle sizes while still performing all the jobs of a front loading forklift. This includes loading and unloading trailers, going from the dock to the rack without staging, climbing ramps and working in a variety of applications.

Landoll Corporation provides a wider range of solutions to those customers wanting to minimize storage aisle sizes, and maximize productivity and equipment utilization. Innovative new designs and continuous product improvements keep Landoll in its position as a leading provider of these narrow aisle forklifts. Landoll distributes and supports its forklift line through over 100 independent dealers worldwide.



For more information regarding our forklift products, contact:  
Ed Campbell  
540-582-3000  
ed.campbell@hughes.net

## Landstar System, Inc.



**Henry Gerken**  
*Landstar President &  
Chief Executive Officer*

Landstar is a worldwide, non-asset based provider of integrated supply chain solutions delivering safe, specialized transportation, warehousing and logistics services to a broad range of customers utilizing a network of agents, third-party capacity owners and employees.



**Landstar System, Inc.**  
13410 Sutton Park Dr., South  
Jacksonville, FL 32224  
Toll Free: 888-489-5644  
globallogistics@landstar.com  
www.landstar.com

# RELIABILITY. STABILITY. SERVICE.

The top three reasons to select Landstar  
as your Global Supply Chain Solution.










TRUCKLOAD • LESS-THAN-TRUCKLOAD • HEAVY HAUL/SPECIALIZED • LOGISTICS • EXPEDITED • INTERMODAL • WAREHOUSING • AIR • OCEAN

**Reliability.**

Quick, accurate transportation and logistics solutions – whenever and wherever you need them.

**Stability.**

Landstar is a financially sound industry leader with a global network of seasoned professionals prepared to service all your supply chain needs – whether that’s around the corner or around the world.

**Service.**

Responsive, customized service from independent agents who have a vested interest in your business, plus the backing of a recognized leader of industry technology.

# Lane Balance Systems



**Jeff Owen**  
President

The mission of Lane Balance Systems is to provide quality business solutions to our customers through collaborative business partnerships based on our core principles of quality and excellence.



**L**ane Balance Systems provides truckload capacity fulfillment, specialized equipment services, and dedicated operations; as well as private fleet utilization management, and carrier utilization partnerships.

We take great pride in the collaborative business partnerships we establish with our clients. Understanding the needs of our customer – and our customer’s customer – is the cornerstone of the Lane Balance Systems philosophy. Our focus is to learn and truly understand not only our clients’ business processes, but the expectations of our clients’ customers as well.

Our expansive network of shippers, private fleets, and carrier partners allows us the ability to offer quality business solutions and

sustainable economic value for all parties involved.

**Services for Our Shipping Customers:**

- Asset-based Dedicated Truckload
- Specialized Equipment
- Strategic Capacity Fulfillment
- Truckload Consulting/Analysis
- Private Fleet Capacity Optimization
- 24x7 Coverage & Customer Service
- Real-time Web Information Systems

**Services for Our Fleet and Carrier Customers:**

- Freight Procurement
- Strategic Capacity Allocation
- New Market Sales and Management

With Lane Balance Systems, you’re more than just a customer. You’re a collaborative partner with an organization committed to quality, excellence and success. Let our network be your solution.

*Lane Balance Systems – your true collaborative partner.*

**Lane Balance Systems**  
3169 Professional Plaza  
Germantown, TN 38138  
Phone: 901-753-9599  
Toll Free: 800-877-9966  
Fax: 901-753-9627  
www.lanebalance.com



# Laufer Group International Ltd.



**Mark Laufer**  
President

The Laufer Group, headquartered in New York City, has offices in Kansas City, Long Beach, Oklahoma City, and Seattle. For more information about how we can put our 60 years of expertise to work for you, give us a call or visit our website.



**L**aufer Group International was established in 1948 as a Customs House Broker. For over 60 years, Laufer has been creating global logistics management solutions for the smallest of companies to the largest of corporations. We are committed to providing the highest level of quality customer service for our suite of logistics services:

### Logistics

We manage every aspect of international transportation to satisfy your unique business requirements:

- Take the initiative to learn about your business
- Tailor and implement a client-specific portfolio of strategies
- Proactively manage communication
- Plan purchase order shipping schedules to identify and eliminate problems before they occur
- Make your supply chain transparent by offering unparalleled visibility to the SKU and purchase order at ALL levels of the supply chain
- Facilitate documentation flow

### Air

We are strategically aligned with key carriers to provide consistency, frequency and economical routing of your shipments. Our office network enables us to deliver a dynamic and seamless service, whether it is I/E, airport/airport or door/door.

### Ocean

By integrating multiple service choices in each booking notification, we offer a powerful supply chain management tool that provides resources to manage service and cost flexibility on an individual shipment level, regardless of origin. It is called the Laufer Choices Program™. This program is complemented by our strong carrier partnerships that have enabled us to navigate through market and supply chain disruptions minimizing our customers' exposure to risk.

### Customs

We have comprehensive customs brokerage and trade consulting services.

- 10+2 Filing
- Pre-Clearance of cargo
- C-TPAT Consultation
- FDA food specialists

- Government agency reporting (FDA/USDA/FCC/DOT/EPA)
- Online 7501 visibility
- Document Imaging

### Visibility Tool

Peer Plus™, our on-line supply chain visibility tool, was established to give customers access to real-time information. You have the ability to control what you see and how you see it. Peer Plus™ allows you to view:

- Air Shipments
- Customs Entries
- Detailed Tracking
- EDI Purchase Orders to SKU-level detail
- Ocean Bookings
- Purchase Orders
- Multiple Report Functionality

### Expansion

In June 2008, Laufer Group acquired Trans-World Shipping Corporation. This acquisition strengthened Laufer Group's customs brokerage and freight forwarding businesses, especially in areas concerning FDA and OGA clearance, product specialization, and U.S. Customs compliance and security initiatives, like "10+2".

**Laufer Group International Ltd.**  
20 Vesey Street, Suite 601  
New York, NY 10007-2913  
Phone: 212-945-6000 x256  
Fax: 212-385-6763  
mvh@laufer.com  
www.laufer.com

# LeSaint Logistics



**Jeff Pennington**  
President

**Mission:**

LeSaint Logistics provides the highest value integrated third party supply chain solutions with an unsurpassed level of customer satisfaction.

Our work environment provides an opportunity for growth, participation and open communication so that we can attract and retain the highest quality individuals.

We are socially responsible and actively contribute to our communities.

**Key Markets:**

- Chemical
- Retail
- Pharmaceutical
- Beverage

**Engineering Retail Logistics Solutions:**

- Vendor Compliance
- Port Services
- Warehouse Management
- Inventory Management
- Transportation
- Reverse Logistics

**LeSaint Logistics**

2570 Northwest Parkway  
Elgin, IL 60123  
1-877-KNOW3PL  
Fax: 1-847-783-4976  
[www.lesaint.com/end2end](http://www.lesaint.com/end2end)



**Put LeSaint Logistics 3PL KnowHow™ to work for you.**

These days, achieving competitive advantage is all about effectively managing the complexities of your supply chain. Knowing when to outsource your logistics so you can focus on your core competencies may be the most critical decision you make. As a nationally recognized 3PL provider, LeSaint Logistics has the know-how, flexibility and service performance levels to power your supply chain with intelligent solutions that streamline efficiencies and boost your bottom line.

**Delivering value at every point in your supply chain.**

LeSaint has a proven track record of designing, implementing and managing sophisticated supply chain solutions. From warehousing and transportation to information technology and fulfillment, our experienced team of logistics experts can manage your entire network or any facet of it.

**LeSaint Integrated 3PL Services.**

- Supply Chain Management

- Warehouse Management
- Transportation Management
- Fulfillment
- Inventory Management
- Dedicated Contract Carriage
- Hazardous Materials Management
- Value-added Services

**We make it our business to know your business.**

Our customers come from a wide range of diverse industries, but they all have one thing in common: they expect us to understand their business and deliver high-performance logistics solutions designed to meet their unique needs.

For more than 25 years, LeSaint has been developing customized integrated supply chain solutions that help reduce our customers' total logistics costs, free up working capital, reduce risk and improve their customer service. We can design and deliver the right mix of services to create an integrated and effective supply chain solutions for you, while measuring and monitoring the key performance indicators that are critical to your business. Most of our customers have multiple manufacturing

facilities, distribution points and suppliers, as well as high inventory turns and hundreds or thousands of different products or parts to handle.

**LeSaint TechKnow™ adds visibility and control.**

LeSaint TechKnow™ adapts best of breed third-party information technology systems to provide management and reporting throughout the supply chain, with the accountability and visibility you need to streamline your logistics processes. Our WareTech™ manages all your inbound and outbound shipments, fulfillment and inventory control. For real-time reporting, count on our WareTech™ Portal, providing web-based order and inventory status, customized reporting and email alerts. Our TransTech™ solution manages your entire transportation processes, from order entry and dispatch through logistics management and settlement. We are continually adding and upgrading technologies to help manage the flow of your products more effectively.

**Growing to 33+ North American locations.**

Headquartered near Chicago in Elgin, IL, LeSaint has warehouse and distribution facilities located throughout North America. Put LeSaint 3PL KnowHow™ to work for your business. You'll see the difference on your bottom line.



## Lufthansa Cargo AG



**Carsten Spohr**  
CEO, Lufthansa Cargo AG

### Key Data:

Lufthansa Cargo AG became an autonomous company within the Lufthansa Group on Nov. 30, 1994, reflecting the growing importance of airfreight as a business area in its own right.

With a transport volume of 1.81 million tonnes of freight and mail, 8.45 billion revenue tonne kilometres and revenues of around 2.74 billion euros in 2007, Lufthansa Cargo ranks among the world's biggest cargo carriers. The company currently employs around 4,600 staff worldwide.

Lufthansa Cargo's core competency is the airport-to-airport business.



### Fleet and Route Network

Lufthansa Cargo operates a fleet of 19 of its own MD-11F aircraft and has other freighters on charter. The company also markets the belly capacities of all passenger aircraft operated by Deutsche Lufthansa AG and most of the capacities of its German-Sino subsidiary Jade Cargo International.

The route network encompasses 300 destinations, which are served by cargo and passenger aircraft as well as by trucking services. The bulk of the airfreight is transhipped at the Lufthansa Cargo Center at Frankfurt Airport, the company's main hub. Its other hubs are Leipzig and Munich.

### Products

In 1998, the logistics services provider in the Lufthansa Group converted its business system to time-definite services, or td.Services. The key feature of these services is that customers select the time

frame that specifies the latest acceptance time for their shipment and when it will be available at the destination.

Lufthansa Cargo serves three product types with its services portfolio: the general cargo segment td.Pro, the express segment with td.Flash and the Specials. The latter include six further products:

- **Care**/td for the transport of dangerous goods
- **Cool**/td for temperature-sensitive goods
- **Live**/td for the transport of live animals
- **Safe**/td 1 for valuable items
- **Safe**/td 2 for theft-endangered goods
- **cd.Solutions** for the immediate delivery of consignments – an additional logistics service, which fully complements and augments Lufthansa Cargo's core airport-to-

airport cargo business.

Four of Lufthansa Cargo's key products are steered in separate "Competence Centers": Airmail, Animals, Temperature Control, and Valuables.

Customers can book almost all of Lufthansa Cargo's services online. Three channels are available:

- eBooking, accessible via the new Lufthansa Cargo customer website eServices at <http://eservices.lufthansa-cargo.com> or via the company's corporate website at [www.lufthansa-cargo.com](http://www.lufthansa-cargo.com)

- The Internet-based Global Freight Exchange (GF-X) or Electronic Data Interchange (EDI) via TRAXON Europe, an integrated process solution that enables forwarders to make bookings directly from their own computer system.

**Lufthansa Cargo AG**  
[www.lufthansa-cargo.com](http://www.lufthansa-cargo.com)



**Lufthansa Cargo**  
Networking the world.

# Lynden



**Jim Jansen**  
CEO

**At Lynden, our job is to deliver customers innovative transportation solutions.**

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do.

Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.



**O**ver land, on the water, in the air – or in any combination – Lynden has been helping customers solve transportation problems for almost a century. Operating in such challenging areas as Alaska, Western Canada and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail and manufacturing.

The combined capabilities of the Lynden companies includes truckload and less-than-truckload transportation, scheduled and charter barges, rail barges, inter-modal bulk chemical hauls, scheduled and chartered air freighters, domestic and international air forwarding,

international ocean forwarding, customs brokerage, trade show shipping, remote site construction, sanitary bulk commodities hauling, and multi-modal logistics.

Lynden offers customers sophisticated technologies, including a suite of e-commerce services; to capture data and translate it into information that helps you with every aspect of your freight and logistics. EZ Shipping lets you book your shipments on line, including the printing of necessary forms and labels. EZ Tracing provides the visibility you need from origin to

destination with the ability to view signed delivery receipts and other documentation. EZ Reporting allows customers to specify what type of information and date ranges they would like to see in spreadsheet data reports, with links to shipment documents. EZ Invoicing sends you email notification that your latest invoices are ready in PDF format.

The Lynden family of companies delivers a completely integrated freight transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

**Proudly Serving Alaska for Over 50 Years**

**Lynden**  
6441 South Airpark Place  
Anchorage, AK 99502-1809  
1-888-596-3361  
Fax: 206-243-8415  
information@lynden.com  
www.lynden.com



# LynnCo Supply Chain Solutions, Inc.



**Wendy A. Buxton**  
President

**VISION**

LynnCo reflects a vision of advancing the logistics industry with innovative supply chain services, integrity, and high ethical standards.

**MISSION**

LynnCo specializes in providing unique logistics solutions powered by collaborative technology that creates value for our client's supply chain while reducing operating cost, and simplifying operations.



**At LynnCo every client is treated like they are the only client.**

**L**ynnCo Supply Chain Solutions is a logistics service provider that will improve efficiency of your delivery cycle, from order to product delivery. Lynnco was founded in 1991 by Lynn Fritz and is located in the Heartland of America, Tulsa, OK. At LynnCo every client is treated like the only client and is assigned their own team of logistics management professionals.

**The LynnCo Advantage**

- Affordable & customized technology tools
- Unsurpassed knowledge of the industry
- Personal attention to the details of your business
- Improved visibility/control of critical logistics
- Operating cost reductions 30% +
- Transportation savings of 20%-30% +
- Reduced inventory costs
- Improved order fill rates

- Consistent on-time delivery

**Lean Logistics and Strategic Planning**

- Lean Logistics Application
- Logistics Network Design
- Transportation Optimization
- Carrier Contract Negotiation
- Collaborative Communication Strategy
- Logistics Process Standardization

**Tactical Execution**

- Order to Delivery Visibility
- Dedicated Account Management
- Proactive Shipment Verification
- Carrier Contract Management
- Load Planning / Optimization
- Transportation Execution
- Part Level / Shipment Tracking
- Freight Audit and Payment

- Proactive Event Management
- Key Performance Metrics

**Specialized Shipping**

- Expedited
- Permit
- Over-dimensional
- Specialized equipment freight.

**LynnCo's 5 Step shipSMART Program**

- LynnCo's 5 step shipSMART program has a proven record of achieving year-over-year savings and significantly improving control and visibility of your logistics activities.
- Order Management
  - Transportation Management
  - Financial Services
  - Continuous Improvement
  - SuiteEdge™ Technology

*Teaming with LynnCo creates a partnership where operating excellence, technology, and quality customer service create bottom line results.*



**LynnCo Supply Chain Solutions Inc.**  
2448 East 81st Street  
Suite 2600  
Tulsa, OK 74137  
866-872-3264  
www.lynnco-scs.com

# Maersk Line

Maersk Line is proud to continue to create opportunities in global commerce.

We offer an array of ocean transportation services to and from every major destination and origin in the world.



### Looking Ahead:

Despite all that has occurred in 2008, we are looking optimistically towards upcoming challenges. Our network remains strong with 470 container vessels, 1.9 million containers and offices in over 125 countries. You can continue to expect a vast and modern fleet of containers and vessels. From dry container boxes to state-of-the-art controlled atmosphere reefers, we have the size and type of container to suit your needs. Our vessels are among the most modern, secure and environmentally friendly to sail the oceans. Rest assured your cargo always has a smooth and safe voyage with reliable on-time delivery of your precious cargo.

This network, coupled with dedicated and experienced Maersk Line staff offers container transportation services designed to provide a customer experience that is unparalleled, even during these challenging economic times.

We strive to be industry leaders in environmental activity and e-commerce capabilities.

### Environmental Leadership:

Maersk Line is committed to sustainability and preserving the environment. We continuously protect the environment through the careful use of resources, optimization of operations and the proper handling of waste streams.

This commitment to environmental performance is demonstrated by our ISO 14001 certification for Maersk Line owned vessels and numerous innovative environmental initiatives. Some of those ongoing initiatives include the fuel switch program that continues to significantly reduce harmful emissions in California ports, and our involvement in assuring that all of our owned vessels are being painted with TBT-free hull paint.

### The E-Commerce Advantage:

Through our advanced e-commerce services, we offer a full comprehensive suite of business tools including:

- Electronic Data Interchange (EDI) solutions
- Partnership with the leading industry portal INTTRA

- Sailing schedules, rates, booking and shipping instructions
- Tools to retrieve bills of lading and track your cargo anytime
- Live Help service team is also available to assist at [www.maerskline.com](http://www.maerskline.com), 24/5

We are ready to take on 2009 and sail into the New Year well prepared for the challenges ahead. Rest assured, Maersk Line, as part of the A.P. Moller Maersk Group, a consolidated conglomerate, is financially strong. You may be aware that since early 2008, we have initiated a focused streamlining of our organization, aimed at making us more efficient and customer focused. Customers have always been our #1 key priority. Our most recent customer satisfaction survey exemplifies this positive change. We have now seen the best feedback ever received since we started our survey approximately 5 years ago.

Customers have spoken and we are listening. Our customers can not afford disruptions in their supply chain, and need to meet their production schedules especially now during these critical times. When you ship with Maersk Line you will receive reliable, stable and competent service. We are confident that we can provide you with an even stronger partnership in the future and can assure you that we will continue to support your business needs.

We are constantly looking for ways to support you even better going forward, and wish all of you a prosperous and successful 2009!



**Maersk Line**  
2 Giralda Farms  
Madison Avenue  
Madison, NJ 07940  
Phone: 973-514-5000  
Fax: 973-377-7216  
[usacplcom@maersk.com](mailto:usacplcom@maersk.com)

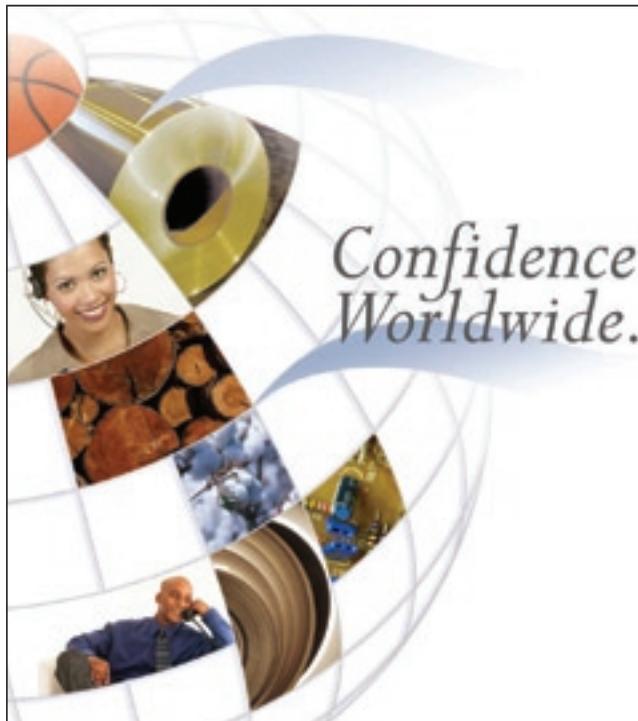
# Mallory Alexander International Logistics



**Neely Mallory III**  
President

**Mission Statement:**

Every day, Mallory Alexander International Logistics creates innovative logistics solutions, tailored quality services and leading-edge technologies, delivered by the best professionals in the business to enhance the value of our customer products and services.



**M**allory Alexander International Logistics ([www.mallorygroup.com](http://www.mallorygroup.com)) is a leading third-party logistics (3PL) provider. As a specialist in global logistics and supply chain services, Mallory Alexander acts as a single source for all logistics and supply chain needs.

Your biggest challenges are met with creativity, supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure, privately held company, Mallory Alexander has the stability and commitment necessary to develop long-term relationships in global commerce.

Rely on Mallory Alexander International Logistics for superior supply chain performance around the world. Our commitment to you:

- Better service
- Increased efficiency

- Higher customer satisfaction

**Experience**

Our proud tradition of innovative logistics solutions is built on a solid foundation established in 1925. Since then, we have carefully engineered a full-service supply chain management company that provides services in all modes of transportation, transportation management and lead logistics. As a privately-held company, we combine flexible and efficient information systems with a staff dedicated to your satisfaction.

Understanding that no two businesses are identical and each has its own unique challenges, Mallory partners with customers to develop customized business solutions that fit their particular circumstances, while

ensuring that their corporate goals are met. Value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguish Mallory Alexander International Logistics from other third party logistics providers.

**Expertise**

Mallory Alexander is known for passion and commitment. We find ways to enhance service to your customers, while shortening your cash cycle times and boosting overall profitability. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

**Excellence**

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2000 and C-TPAT certified. We are a winner of the President's E-Award for Exporting Excellence. Leading industry publications and consultants recognize us as a top provider of international logistics solutions.

Most importantly, we are proud of the loyalty we share with our customers. Let us demonstrate that Mallory Alexander sets the standard for logistics excellence, giving you Confidence Worldwide.



**Mallory Alexander International Logistics**  
4294 Swinnea Road  
Memphis, TN 38118  
800-257-8464  
Fax: 901-370-4288  
clientservices@mallorygroup.com  
[www.mallorygroup.com](http://www.mallorygroup.com)

# Materialogic



**A. Milton Cornwell, III**  
Chief Operating Officer

**Our Mission:**

Materialogic is committed to being the single best resource for outsourcing fulfillment, distribution and logistics services and solutions which assist our clients in optimizing their supply chains. We believe in our employees, in our clients, and in a commitment to continuous self improvement.

**Members Of:**



**Materialogic**  
1160 Research Blvd.  
St. Louis, MO 63132  
800-333-7144  
www.materialogic.com



**We're Not Your Ordinary 3PL Company**

For more than 30 years, Materialogic has provided businesses of all sizes with flexible, tailored and technology-driven third party logistics (3PL) solutions on a regional and national scale. The breadth of in-house services, coupled with our network of closely-aligned Materialogic Supply Chain Alliance partners, enables us to create solutions not available from our competitors.

Our combination of experienced people, proprietary technology, operations infrastructure, geographic locations and financial stability gives us additional competitive advantages and provides our clients with the resources

needed to become or remain leaders in their industries.

Experience in serving a wide range of industries has made us the preferred 3PL provider for smart clients seeking to profitably grow their business.

**Core Values**

Fundamental to our mission is an unrelenting passion to build meaningful and lasting partnerships with each client, and to evolve together with our client's growth and changing

overall needs. We achieve this through a combination of white glove service, supply chain technology that provides superior collaboration and control, and flawless daily operational performance.

**We Provide A Full Range Of Services**

As a leading provider of integrated fulfillment, distribution and logistics services and solutions, we think creatively, try harder, and always deliver on our commitments. This culture has led to solutions for literature, product, merchandise and e-commerce fulfillment and distribution programs for both B2B and B2C marketplaces. In short, our umbrella of services are as unique as they are powerful.

- Procurement
- Order Processing
- Pick, Pack and Ship
- Warehousing and Inventory Management
- Direct Marketing
- Print Management
- Freight Management
- Reverse Logistics
- Value Added Services
- Technologies for Complex Supply Chains

If the passion has waned with your 3PL, its time to talk to Materialogic. Let us become the strongest link in your supply chain, so you too can stand out in the crowd.



# Meridian 100° Free Trade Zones Developer



**Jorge Chávez Zárate**  
CEO

Meridian 100°'s Free Trade Zone and related logistics infrastructure at Port Laredo is designed to enhance the México & USA border's logistics competitiveness and thus contributing to a more agile & economic Global Supply Chain

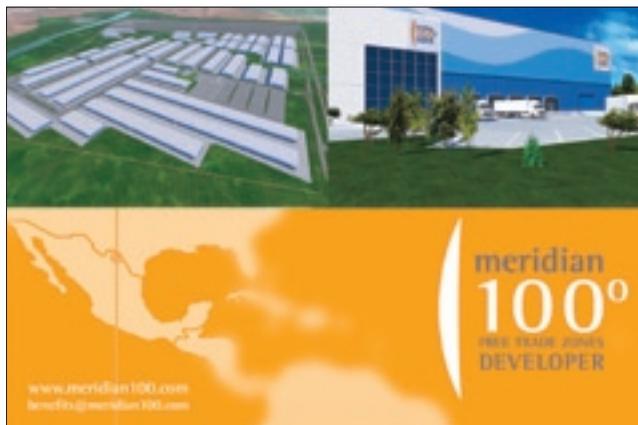


**Let's seize the opportunity together**

Leibnitz 34 5th Floor  
Col. Nueva Anzures  
Mexico City, Mexico  
Zip 11590

Tel. +(52)(55) 5545 5293  
Fax. +(52)(55) 5545 9459

www.meridian100.com  
info@meridian100.com



## Redefining North America's logistics competitiveness

Logistics competitiveness in Mexico and North America require new logistics infrastructure projects to facilitate the flow of globally produced goods. Besides being designed to fulfill the present and future needs of the global supply chain, these projects must envision to operate in accordance to sustainability and social responsibility practices.

Meridian 100° is committed to drive national and regional competitiveness and to improve global connectivity by making the global supply chain more agile and economic through the development of Free Trade Zones and its related logistics infrastructure. Worldwide, Free Trade Zones (FTZs) and Special Economic Zones (SEZs) have proved to be drivers of economic growth and competitiveness for countries like Brazil, China, Dubai, India and Korea among others.

## Port Laredo, North America's Logistics Heart

The Port Laredo region undoubtedly represents North America's Logistics

Heart for both México and the United States. It constitutes their most important land port and one of the most dynamic borders in the world for goods exchange since almost 5 million TEUs, equivalent to 45% trade among the two countries, cross through this region every year. For the year 2020 the movement of goods between North America and Asia is forecast to experience robust growth in the range of 200% to 400%.

Port Laredo is perfectly suited to handle future trade coming through México from Asia. Throughout the years the region has become the main land-access to the United States as its multimodal infrastructure network consisting of remarkable air, rail and road infrastructure allows global companies operations to be more efficient thanks to the connectivity with Mexico and USA's most important cities.

## Meridian 100°, Free Trade Zone at México-USA's most important border point

Conscious about the global trends and aware of value drivers available

in Port Laredo, Meridian 100° has decided to invest in the region with the clear objective to deliver a positive impact in enhancing the region's competitiveness by developing a world-class Free Trade Zone model. The 2,500 acre development will be the first Free Trade Zone in northern México's border and the only one with a 24/7 direct access to the Solidarity International bridge. For Asiatic, European and Latin American companies in sought of increasing their global competitiveness, the Free Trade Zone will provide the most important access gate to NAFTA through a confined, secure & high-tech environment with a range of facilities which will allow global logistics companies, manufacturers and international corporations in fields related to consumer goods, electronics, technology, retail, automotive and aerospace to have a faster and more economic operation and thus being positively impacted from the logistics-cost-saving-schemes and tax-saving benefits that the privileged location and the Free Trade Zone regime offer.

Meridian 100° has brought together a world-class advisory team. Let us show you the wide range of business opportunities and the direct effect of our Port Laredo's Free Trade Zone value proposal in reducing the costs in your business. Please address your inquiry to [benefits@meridian100.com](mailto:benefits@meridian100.com)

Meridian 100° is a privately owned Free Trade Zones Developer. To learn more about us and our development please visit [www.meridian100.com](http://www.meridian100.com)

# MOL (America) Inc.



**Noboru Kitazawa**  
*President, CEO & Chairman*  
*MOL (America) Inc.*

**MOL Corporate Principles:**

As a multi-modal transport group, we will actively seize opportunities that contribute to global economic growth and development by meeting and responding to our customers' needs and to this new era.

We will strive to maximize corporate value by always being creative, continually pursuing higher operating efficiency and promoting an open and visible management style that is guided by the highest ethical and social standards.

We will promote and protect our environment by maintaining strict, safe operation and navigation standards.



**MOL (America) Inc.**  
North America Headquarters  
One Concord Center  
2300 Clayton Road  
Suite 1500  
Concord, CA 94520 USA  
Phone: 925-688-2600

**U.S. Regional Offices**  
Atlanta: 678-855-7700  
Chicago: 630-812-3700  
Edison: 732-512-5200  
Long Beach: 562-983-6200

**Toll Free: 800-OK-GATOR**  
[www.MOLpower.com](http://www.MOLpower.com)

**M**OL is recognized as one of the world's leading providers of global liner and logistics services. By offering a wide-range of service options, MOL has the flexibility to respond quickly to global market forces, giving customers the power to maintain the production and delivery schedules of their increasingly complex, multi-sourced supply chains.

MOL's wholly-owned North American subsidiary is MOL (America) Inc. (MOLAM). MOLAM employs 500 transportation professionals in four U.S. regional offices and 26 sales offices

throughout the United States, Canada and Mexico. In addition to MOLAM, MOL's North America logistics network includes the wholly-owned subsidiaries of TraPac, Inc., MOL Consolidation Service, Ltd. and MOL-IT.

Headquartered in Tokyo, Japan, MOL is the world's largest multimodal shipping company. Founded in 1884, MOL's business diversity makes it one of the world's most financially solvent transportation companies.

**Global Services**

MOL, along with its alliance partners, operates weekly

Asia-North America, Europe-North America, Americas and Asia-Europe Services. MOL also has one of the industry's most extensive intra-Asia service networks with sailing schedules synchronized to its mainline services.



**MOL Delivers**

# National Industrial Transportation League

**Who We Are:**

The National Industrial Transportation League was established in 1907 to represent shippers in their dealings with various regulatory bodies. The League has a proud tradition of being the "Voice of the Shipper."

Recognizing the changes brought about by deregulation and the growth of the global economy, in 2002 the membership adopted Vision 2020, a sweeping proposal that makes all companies involved in freight transportation eligible for full, voting membership in the League.

The roles of carriers, shippers and intermediaries are increasingly blurred and intertwined, so the League membership has been expanded to allow for more cooperative efforts, because through the promotion of a safe, efficient freight transportation industry, the needs of shippers, and the entire economy, are best met. The National Industrial Transportation League is now "The Voice of the Freight Transportation Industry."



**National Industrial  
Transportation League**  
1700 N. Moore St., Ste. 1900  
Arlington, VA 22209  
Phone: 703-524-5011  
Fax: 703-524-5017  
info@nitl.org  
www.nitl.org



## NITL 102nd Annual Meeting & TransComp Exhibition November 13-18, 2009

**T**he National Industrial Transportation League offers tremendous professional value to its members in the following areas.

**Policy Development**

The League has long been recognized as a leader in developing and formulating freight policies over all transportation modes. Both domestically and internationally, the League is respected and is looked to as a reliable and credible resource in understanding how new initiatives will impact the freight industry.

Through its standing committees and Board of Directors our members are the driving forces in shaping freight transportation policy today and will continue to do so well into tomorrow.

**Networking**

Our diverse membership includes transportation decision makers, suppliers,

intermediaries as well as a nucleus of individuals dedicated to moving commerce both in the U.S. and abroad. As a result, the League is one of the largest professional freight transportation associations in the nation today.

Developing new relationships with your peers in the League will not only assist you in your daily responsibilities, but they will help advance your own professional status and development in the industry today.

**Education**

Career advancement, meeting new challenges and taking advantage of the latest opportunities and trends requires today's professional logistician to be up to date on the latest developments. The League has a proven track record of providing educational forums which meets all these needs. In 2003, for example, the League offered

a comprehensive one-day security program across the country on what every professional needs to know to move freight efficiently, and effectively.

**TransComp Exhibition**

TransComp is the transportation industry's leading trade exposition, where companies like yours showcase the latest innovations in information technology applications and management tools for transportation, logistics, and distribution operations.

Celebrating over twenty years, the TransComp Exhibition has become one of the transportation industry's most respected expositions.

This year's TransComp Exhibition takes place Nov. 13-18, 2009 in Anaheim, Calif. For more information, contact:

Ellie Gilanshah  
703-524-5011  
gilanshah@nitl.org

# Nebraska Public Power District

NPPD's Economic Development Team provides confidential plant location assistance.

We will help you with:

- Community Information
- Available Buildings
- Available Sites
- Customized Research
- Site Visitation
- State and Local Incentives
- Online Services

[sites.nppd.com](http://sites.nppd.com)

## An Economic Advantage to Businesses

Most businesses understand that electricity plays a critical role in operations, whether it is in lighting a 150,000 square foot warehouse or keeping a conveyor belt moving. The Nebraska Public Power District (NPPD) understands this, too.

That's why NPPD – a public power utility with a chartered service territory covering 91 of Nebraska's 93 counties – promises to "safely generate and deliver low cost, reliable energy and provide outstanding customer service." It is our obligation to provide the power that will meet our customers' current and future needs at a cost that keeps money in their pockets.

As a not-for-profit utility, we generate power using a mix of fuel resources, such as coal, nuclear, wind, gas, and hydro, to keep electric rates as low as possible. In fact, Nebraska's industrial rates are significantly lower than the U.S. average.

## A Central Hub for Business

Nebraska, located near the geographic center of the nation, offers manufacturers strong regional markets, a strategic supply chain location, and quick and easy access to all parts of North America. Nebraska's transportation routes allow for more efficient and timely delivery.

The 482-mile stretch of Interstate-80 in Nebraska links the East Coast to the West Coast. Within one day, goods shipped by truck reach 26 percent of the U.S. population; add a second day, and the percentage skyrockets to 91 percent. In addition, the nation's two largest rail companies – BNSF Railway

Company and Union Pacific Railroad – serve Nebraska. Union Pacific has its headquarters in Omaha and maintains Bailey Yard in North Platte, the largest rail freight car classification yard in the world.

## Resourceful

Look for yourself on NPPD's nationally recognized database – [sites.nppd.com](http://sites.nppd.com) – developed specifically to assist you in your search. Along with an integrated Geographic Information System, the database provides economic and demographic information for specific counties or communities within seconds. Spatial mapping allows instant information regarding the area.

Other information available online or from NPPD's Economic Development Team includes community facts books, profiles and available sites and buildings. We can also provide industry profitability studies or customized and confidential research.

Finally, NPPD's Economic Development Team is well acquainted with the state's tax incentive programs. They can assist you in understanding the benefits and guide you through the application process.



**Nebraska Public Power District**

*Always there when you need us*

**Nebraska Public Power District**  
PO Box 499  
Columbus, NE 68602-0499  
800-282-6773, Ext. 5534  
402-563-5534  
Fax: 402-563-5090  
Email: [dghall@nppd.com](mailto:dghall@nppd.com)  
[sites.nppd.com](http://sites.nppd.com)

# Network Global Logistics



**Raymond J. Garcia**  
Chief Executive Officer

**Right Part, Right Place,  
Right Time**

Network Global Logistics' mission is to be a premier provider of end-to-end, global supply chain solutions, with core areas of focus in mission-critical transportation, warehousing and distribution, service parts logistics, and international air, ocean and customs. Our success is based on exceeding our customers' expectations and maximizing their profitability and growth. We are committed to earning the trust and confidence of our customers by providing the highest operational performance levels in the industry, proactive problem solving and communication, and world-class customer service.

**NGL: Right Part, Right Place,  
Right Time.**

**Network Global Logistics**

Worldwide Headquarters  
320 Interlocken Parkway  
Suite 100  
Broomfield, CO 80021

Corporate Headquarters  
21061 S. Western Ave.  
Third Floor  
Torrance, CA 90501  
888-285-7447  
sales@nglog.com  
www.nglog.com



**A**t Network Global Logistics (NGL) our customers rely on us for global supply chain solutions that are customized, flexible, and improve supply chain performance while reducing operational costs. We are a leading provider of integrated global supply chain solutions, with facilities and strategic stocking locations that span the globe.

**Our services include:**

*Mission-critical Transportation*

- Next Flight Out
- Same Day Ground Courier Services
- Priority Air Freight

*Warehousing and Distribution*

- Dedicated contract logistics
- Multi-tenant warehousing
- Distribution
- Retail and e-commerce order fulfillment
- Manufacturing support services
- Vendor compliance
- An array of value-added services
- High volume distribution centers located throughout North America

*Service Parts Logistics*

- Global forward stocking locations
- Reverse logistics
- Time-critical door-to-door delivery of critical parts anywhere in the world

*International Services*

- International Next Flight

Out and Same Day Ground Courier

- Global Air Freight
- Ocean Shipping
- Customs Brokerage

We specialize in serving the needs of a diverse set of industries, including:

- Consumer packaged goods
- Food and beverage
- Medical
- Electronics
- Data Storage and Networking
- Semiconductor
- Telecommunications
- Aerospace

**You can be assured of:**

*Operational Excellence:* Our performance is unrivaled, consistently and reliably attaining superior inventory accuracy, order accuracy, and on-time shipment metrics.

*Real Time Visibility & Proactive Notification:* Our complete suite of powerful supply chain information systems allows for easy online shipping and tracking capabilities, proactive notification on shipment status changes,

and real time, 24/7-access to all aspects of your supply chain.

*Customized, Flexible*

*Solutions:* Our service offerings are designed to be flexible and easily customized to meet your company's individual goals and objectives. At every step of the process we work with you to develop custom-tailored logistics programs that maximize efficiencies, and minimize risks.

*Global Facilities:* Our state-of-the-art, high-volume distribution centers and critical parts forward stocking locations are strategically located throughout the world to meet your distribution and delivery needs.

*Our Availability:* Our call centers, stations and critical parts stocking locations are available and accessible seven days a week twenty four hours a day, throughout the year.

Please visit our web site at [www.nglog.com](http://www.nglog.com) or call us at 888-285-7447 to learn more.



**network**  
global logistics

## New Breed Logistics



**Louis DeJoy**  
CEO

Streamlining complex logistics operations while bringing new levels of visibility and control to the supply chain.

Combining methodical analysis with the intelligent application of systems to reduce and automate process steps across the supply chain.

Building a level of trust and confidence that allows us to become a true partner with our clients.

A culture of leadership that rewards innovation and originality.

These are the things that make us a "new breed" of 3PL.

**NB NEW BREED LOGISTICS**

**New ideas and solutions for better supply chain visibility and control. We define what it is to be a new breed of 3PL.**

We define what it means to be a "new breed" of third-party logistics provider. Here's how:

***We lead with process engineering and information systems.*** Logistics outsourcing is not about replacing nametags at the outsourced facility. It's about working smarter across the entire supply chain to achieve the highest levels of performance, at the greatest overall value for our clients. For that, you need talented resources to simplify and automate processes. And you need systems to analyze, access, and manage critical supply chain information—systems that are in-place and quickly deployable. Our people, operations and systems are the difference.

***We thrive on large, complex operations.*** We are confident we have the resources and capabilities to handle any challenge. From distribution center operations and transportation management to

highly sophisticated and technology-focused solutions for reverse logistics, repair and refurbishment, service parts management, manufacturing support, and supply chain consulting, our combination of expertise, resources and cutting edge technology allow us to provide complete visibility and put you in control.

***We're as big as you need us to be, but never overlook the smallest details.*** We manage millions of square feet of warehouse space across more than 50 distribution centers and employ more than 6,000 people. Our strength lies in developing and implementing comprehensive solutions for complex logistics supply chain operations.

***We meet the requirements. But we want to set the standard.*** New Breed operations conform to all the requirements of ISO 9001:2000, AS9120:2002, and ISO 14001:2004 standards for logistical warehousing,

transportation management, distribution, returns processing, repair, and remanufacturing services. But at New Breed, simply meeting the standard is never enough. We demand and expect more of ourselves, because we know you demand and expect more of us—and you should.

***We invest in our clients' success.*** New Breed values long-term, collaborative client relationships. Such relationships require hard work, commitment, and, the willingness to share risk. We've invested millions in labor and capital to support client solutions because we believe that if our clients succeed, so do we.

***We are ready to partner with you.*** Visit [www.NewBreed.com](http://www.NewBreed.com) to learn more about why some of the world's largest enterprises rely on New Breed, or contact us today to discuss what we can do for you. Discover for yourself why we are a "new breed" of 3PL.



**New Breed Logistics**  
4043 Piedmont Parkway  
High Point, NC 27265  
866-463-9273  
[info@newbreed.com](mailto:info@newbreed.com)  
[www.newbreed.com](http://www.newbreed.com)

**NFI**



**Sidney R. Brown**  
Chief Executive Officer

**Mission**

We free each of our customers to focus on their core business by managing commerce and “delivering the goods.” Our people make our solutions seamless through their uncompromising commitment to excellence and their can-do spirit.

**Values**

- Integrity
- People
- Customer Service
- Entrepreneurship
- Performance
- Social Responsibility



**F**ounded in 1932, NFI offers a variety of supply chain services to help businesses manage, grow and succeed in today’s marketplace. NFI is one of the largest privately held third party logistic providers in North America.

■ **NFI OTR Transportation:** Local, regional and OTR service available for your truckload needs. On-time performance, 24 hour friendly customer service and the ability to track shipments on-line. EPA SmartWay Transport Partner.

■ **NFI Dedicated Transportation:** Fleets

dedicated exclusively for your products – completely tailored solutions. We take the worries out of managing the fleet so you can concentrate on running your business.

■ **NFI Logistics:** combines decades of transportation and warehousing expertise with industry-leading technology and award-winning customer service so that we

can provide the best logistics solutions for your business.

■ **NFI Distribution:** We are experts in warehousing solutions and can store and distribute whatever you have in our millions of square feet of contract and public warehousing space. We adapt to your inventory system – you don’t have to fit into ours. We offer a full range of EDI interfaces and leading edge WMS software systems as well as value-added services.

■ **NFI Intermodal:** We get your products there by rail quickly and seamlessly. NFI RoadRail® combines the best abilities of all our transportation modes to deliver service, savings and customized solutions for your most complex shipping needs.

■ **NFI Real Estate:** Over 7 million square feet owned and managed across North America. We can build-to-suit or find you the perfect location to lease. We build the best warehouses in the country because we know what it takes to operate the best warehouses in the country.

NFI is your one-stop resource for integrated supply chain solutions.

**NFI**  
1515 Burnt Mill Road  
Cherry Hill, NJ 08003  
1-800-922-5088  
contactus@nfiindustries.com  
www.nfiindustries.com



# nVision Global



**Luther M. Brown**  
Founder & CEO

**Mission Statement:**

nVision has evolved as one of the fastest growing Global Freight Audit, Payment & Logistics Management solution providers in the industry through two simple underlying principles: "Providing Customers with the Operational Business Intelligence they require to increase efficiencies and reduce costs within their supply chain" and secondly by "Providing a true global enterprise-wide solution with unsurpassed Customer Service by delivering more than is expected."



nVision Global is a leading Global Freight Audit, Payment & Logistics Management Solutions provider. With locations in The Americas, EMEA and APAC regions; our staff, fluent in over 25 languages, processes and pays freight invoices from over 190 countries worldwide.

From our roots as a North American service provider nVision Global has evolved to one of the fastest growing Global Freight Audit, Payment and Logistics Management solution providers in the industry.

Our customers have come to rely on our prompt, accurate, Sarbanes-Oxley compliant freight audit and payment services and software as well as our leading-edge information management analytical tools to increase efficiencies and reduce their overall supply chain costs.

Over the years we've continued to build on our success by "Partnering" with some of

the world's most recognized companies from a wide array of industries to provide state-of-the-art technology, flexible processes and unparalleled customer service second to none in the industry.

As your global business partner, nVision Global is poised to provide your company a true single source global solution with the flexibility and foresight to meet your current and future needs. nVision Global's products and services provide year over year savings that go directly to the bottom line!

While each of our customer's demand products and services tailored to their unique needs, nVision Global with its flexibility and technology is ideally equipped to meet these requirements. Our commitment to excellence through continuous improvements, technology enhancements and customer service allows us to provide services efficiently and intelligently around the globe.

**nVision Global Highlights include:**

- Processing Facilities on Three Continents
- Global Single Source Solution
- Industry Leading Analytical Tools
- Multi-Lingual Staff
- Processing Freight Invoices From Over 190 Countries Worldwide
- Experts in Processing all Modes of Transportation
- Six Sigma Process Improvement Methodology

**Core Services include:**

*Global Freight Audit/Payment*

- Single Global Platform
- 120 Standard Data Elements Captured
- Latest Imaging Technology
- Experts in Complex Account Coding
- On-demand Closings
- Non-commingled Payments in any Currency

*Business Intelligence/Information Management*

- Industry Leading iFocus Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse

*Logistics Management*

- Benchmarking
- Vendor Compliance Reporting
- Shipment Tracking & Visibility
- Rate Negotiations
- Key Performance Indicator (KPI) Development

*Claims*

- Loss & Damage Claims Software or Service



**nVision Global Technology Solutions, Inc.**  
World Headquarters  
1900 Brannan Road  
McDonough, GA 30253 USA  
770-474-4122  
sales@nvisionglobal.com  
www.nvisionglobal.com

# Odyssey Logistics & Technology Corporation



**Bob Shellman**  
CEO

**Mission:** To provide global leadership in chemicals and process industry transportation and logistics management—offering clients “best practice” services with enhanced visibility and actionable data across all modes, and delivering better platforms for capturing and sustaining supply chain competitive advantage.

**Managed Logistics:** Integrated technology and global operations services that leverage clients’ supply chain strategies

**Third Party Services:** Scalable capacity solutions for domestic truck third-party services, including bulk product handling, ISO tanks, and packaged products

**Consulting:** Client project engagements that address network strategy, risk mitigation and cost reduction



## Complex logistics management that few others touch.

Odyssey Logistics & Technology Corporation (OL&T) provides international logistics management services with focus on the chemical industry and other process manufacturing. The unique combination of chemicals supply chain expertise, technology and versatile outsourcing models allows OL&T to efficiently manage complex logistics—delivering clients’ products safely, reliably, and economically. Our multimodal portfolio includes international freight forwarding, truck brokerage, multimodal freight management (bulk/ocean, ISO tank, container, truck, and rail), and coordinated asset management, storage, terminal, and transfer operations.

Clients include BASF, Chemtura, Dial, Firmenich, Hercules, and WR Grace—to name just a few of the more than 100 companies with whom we work.

## A network of industry expertise.

OL&T engineers, logisticians and systems specialists are chemical and process industry insiders—a team of experts with intimate knowledge of transport and handling requirements for all forms of chemical products, ranging from food grade to hazardous materials. We

share our expertise and commitment to best practices as a partner in the American Chemistry Council Responsible Care® Initiative.

Today, our freight under management is approaching \$1 billion and shipments exceed \$20 billion in product value. OL&T multimodal carrier networks handle product moving between more than 100,000 origin/destination pairs in North America and Europe, with reach to more than 235 foreign ports.

The OL&T technology behind these services—aligning multi-enterprise process and network capacity—is a visionary backbone of proprietary transportation management systems that gives clients easy-to-access visibility across all modes.

## Lower total cost with more to show for it.

With OL&T services, corporate logistics departments stop chasing orders and spend more time focused on refining logistics strategies that drive competitive advantage.

Lower risk exposure by implementing the highest safety standards and environmental process management.

Rapid performance improvement through network redesign that streamlines operations, leverages OL&T capacity, and reduces purchased freight expense.

Reduced technology investment by integrating OL&T technology specifically designed to meet process industry requirements.

Better logistics intelligence and agile decision making based on OL&T transaction data via our secure client portals or interfaced with clients’ ERP systems.

## We proved the value. Now, we’re expanding it.

In 2008, we launched European-based operations and will introduce OL&T in Asia in 2009 as we implement more versatile technology and integrated services across our global network—with a single point of contact and more options to improve clients’ global supply chain value.

## Odyssey Logistics & Technology Corporation

39 Old Ridgebury Road  
Danbury, CT 06810  
866-487-7481

[www.odysseylogistics.com](http://www.odysseylogistics.com)



**OHL**



**Scott McWilliams**  
CEO

**Mission Statement:**

OHL will be the preferred logistics solutions provider, supporting and meeting the changing needs of our customers in a global environment.



**OHL**  
7101 Executive Center Drive  
Suite 333  
Brentwood, TN 37027  
800-401-6400  
+1-615-401-6400  
ohlinfo@ohl.com  
www.ohl.com

OHL is a leading provider of global supply chain management solutions including transportation, warehousing and distribution, customs brokerage, freight management, and import and export consulting services. Our supply chain management solutions are flexible, scalable and offer visibility throughout the supply chain.

**Key Stats:**

- Founded in 1951
- Operates over 120 value-added distribution centers with over 28 million ft<sup>2</sup>/ 2.6 million m<sup>2</sup>
- Employs more than 6,000

- Achieves consistent above average U.S. Customs compliance ratings
- Located in primary global distribution markets across six continents

OHL specializes in temperature-controlled transportation, storage and distribution and serves the

- apparel
- chemical
- electronic
- food and beverage
- publishing
- consumer packaged goods
- and many other industries.

OHL provides customs brokerage and air and ocean freight services throughout the world. All OHL solutions are supported by technology that provides visibility of products throughout the supply chain.

To learn more, please visit us at [www.ohl.com](http://www.ohl.com) or contact +1-615-401-6400.



# Old Dominion Freight Line, Inc.



**David S. Congdon**  
President and Chief  
Operating Officer

**Vision Statement:** To be the premier transportation solutions company in domestic and global markets served.

**Mission Statement:** To provide innovative solutions designed to exceed customer expectations, increase shareholder value and ensure the continued success of the OD Company and our family of employees.



*Helping the world  
keep promises.™*

**Old Dominion  
Freight Line, Inc.**  
500 Old Dominion Way  
Thomasville, NC 27360  
336-889-5000  
www.odfl.com



**A**t OD, we pride ourselves on establishing long-lasting, mutually beneficial relationships with all our customers. Part of our job in building that relationship is to continually help you keep the promises you make to your customers. We do that through our four major product groups: OD•Domestic, OD•Expedited, OD•Global and OD•Technology.

**OD•Domestic** provides complete nationwide coverage – our single source operation helps you keep your Domestic Less-than-Truckload promises with confidence. Our super regional service allows you to ship nationally, interregionally and intraregionally within the Northeast, Southeast, Midwest, Central states, Gulf states and West regions of the country, with the most competitive transit times available. With over 206 service centers, we are your LTL solution.

**OD•Expedited** and our Speed Service products

provide the fastest, most affordable strategies for helping you keep your promises. You can customize our expedited services to fit your schedule. We provide daily, on-time deliveries, guaranteed deliveries within normal transit times and time-specific deliveries, including air – all tailored to meet your specific needs. We guarantee on-time delivery or your freight charges are free, excluding air. We provide online tracking and tracing, monitored shipments 24/7 and a seasoned, proactive team to serve you.

**OD•Global** helps you keep promises on a global scale, whether it's container drayage here in the U.S. or a seamless supply chain to or from the Far East. And it's our job to create the fastest, most affordable strategy to keep those promises. We offer direct service to Canada, Mexico, the Caribbean, Alaska and Hawaii, as well as reliable worldwide less-than-container load and full-container

load service to the Caribbean, Europe, the Far East, Central & South America and points in between. We also offer complete supply chain visibility, speedy bill of lading release and interchange agreements with all major steamship lines, as well as assembly and distribution, documentation services and international air freight service.

**OD•Technology** leads the industry in using advanced technology to help the world keep promises. We put the world at your fingertips through our award-winning web site, [www.odfl.com](http://www.odfl.com). Trace shipments, get rate estimates, schedule pickups, check transit times and access general information about OD. On the secured area of the site, [odfl4me.com](http://odfl4me.com), even more management tools are available to you, including enhanced tracing, customizable reports, view documents, interactive bill of lading and customized rate estimates for your specific pricing program.

At OD, we take "Helping the world keep promises" seriously. Very seriously. We've been doing it for 75 years now. We do it because we are ONE company, not separate operating groups or business entities pretending to act as one company. That's how we're able to provide you with a complete supply chain solution from beginning to end. On all levels of our customer service, thousands of OD employees are dedicated to helping you keep your promises each and every day. That's our promise to you.

**OOCL**



**Peter Leng**  
President  
OOCL (USA) Inc

**Mission Statement**

To be the best and most innovative international container transport and logistics service provider, providing a vital link to world trade and creating value for our customers, employees, shareholders and partners.



**OOCL—Your Vital Link to World Trade**

Orient Overseas Container Line Ltd. (OOCL) is one of the world's leading container transport and logistics service providers, with more than 280 offices in 58 countries around the world.

Since our first ship reached the U.S. Atlantic Coast and Europe in 1947, OOCL has been at the forefront of the transport industry. In 2009, we are celebrating the 40th anniversary of containerization. In 1969, OOCL took a giant step for global trade by embracing containerization—marking the beginning of a long, exciting journey.

From our roots as the first Asian carrier offering fixed-day container services from the Far East to the US West Coast; OOCL now offers more than 80 services covering the major international trading markets on a fleet of more than 300 ships, including Grand Alliance member line, feeder, and OOCL owned and operated vessels.

Our customer-centric service and revolutionary IT systems, our global network of logistics and transport services, and our commitment to safety, quality and environmental protection combine to provide the excellent service our customers have come to know and rely on.

**Vessels**

As a member of Grand Alliance, OOCL provides capacity on a fleet of more than 120 vessels, offering complete coverage of the major East-West corridors linking Asia-North America, Asia-North Europe in addition to our extensive Intra-Asia and Intra-Europe services. OOCL provides dedicated regular loops to Australia and New Zealand as well as services connecting to the Mediterranean, the Indian sub-continent and the Middle East.

**Containers**

At OOCL, we are constantly investing in new

equipment in order to provide our customers with the safest, most reliable and modern equipment in the industry. Our fleet of more than half a million Teus includes General Purpose containers, High cubes (40 foot and 45 foot), Open-Top containers, Flat Racks and Garmentainers. For reefer cargo, OOCL offers the finest technology available today, including our Controlled Atmosphere and Advanced Fresh Air Management Plus System (AFAM+).

**Intermodal**

OOCL is renowned for its pioneering approach to developing intermodal connections. All means of intermodal transport are carefully integrated with trunk ocean services to offer seamless connections across continents, using feeder services, barges, trucks and block trains.

**IT**

OOCL understands that information technology plays a vital role in the container transportation industry and we have been a pioneer in the use and development of IT solutions for over a decade. OOCL's Integrated Regional Information System (IRIS-2), was launched in 1999 and won a coveted Smithsonian Institute Award for Innovation. OOCL's website, [www.oocl.com](http://www.oocl.com), supports all aspects of our customers shipment cycle. Entrenched in the forefront of IT applications, OOCL continues to create and provide cutting-edge solutions for the industry.



**OOCL**

U.S. Headquarters  
2633 Camino Ramon  
Suite 400  
San Ramon, CA 94583  
Toll Free: 1-888-388-OOCL  
Fax: 925-358-6600  
[www.oocl.com](http://www.oocl.com)

# Pacer



**Mike Uremovich**  
Chairman/CEO

**Services at a Glance:**

**Intermodal Services**

- PacerDoor
- PacerRamp
- PacerCrossBorder

**Trucking**

- Highway Services
- JIT-Expedited
- Drayage
- Heavy Haul/Specialized Trucking

**Import & Export**

- Non-Vessel Operating Carrier (NVOCC)
- Export Freight Forwarding
- Customs House Brokerage

**Warehousing**

- Public & Contract Warehousing
- Consolidation & Deconsolidation
- Transloading and Cross-docking
- Harbor Drayage

**Logistics Services**

- Network Assessment & Design
- Load Control Center
- Contract Logistics
- International Traffic Management
- Ocean Container Dray Management



**The Pacer Difference**

Pacer is proud of its transportation heritage because we have provided industry leading transportation and logistics services for well over a decade, and for more than 39 years through our predecessor companies.

Pacer is a leader in North American-based asset-light intermodal and logistics freight transportation services. We have established the most reliable and comprehensive intermodal network of over 100,000 miles which allows us to reliably deliver best-in-class intermodal solutions to the marketplace. Our equipment fleet of domestic containers and chassis consists of more than 60,000, making it one of the largest in North America.

When combined with our other logistics services, the Pacer portfolio is one of the

most comprehensive in the industry.

**Pacer Has You Covered**

We offer an extensive portfolio of complementary transportation services including intermodal freight transportation, truck brokerage services, specialized truck services, international ocean and freight forwarding services, warehousing and distribution services, and supply chain management. With Pacer you're covered on the rail, on the road, on the ocean, in the warehouse, and in the supply chain.

**Best-in-Class Customer Service**

Through our unified brand and the integrated IT system we will be implementing this year, we will be able to provide a more efficient and customer-responsive platform

for doing business with Pacer—whether for an individual service or for multiple integrated transportation and logistics services. Pacer's new integrated identity and systems platform is the next step in our journey to becoming your preferred choice by reliably delivering best-in-class door-to-door transportation services and fulfilling our customer commitment of **Making Your World Run Smoother** every day.



**Pacer**

6805 Perimeter Drive  
Dublin, OH 43016  
Phone: 614-923-1400  
Toll-Free: 800-837-7584  
Fax: 614-923-1997  
www.pacerglobal.com

# Panalpina



**Lucas Kuehner**  
Managing Director, USA

Panalpina's business is Global Supply Chain Management. Panalpina successfully navigates the complex world of transport and logistics for customers, delivering tailor-made solutions with end to end services, which are designed to control and continually improve the global flow of goods and information. Panalpina delivers compelling solutions that provide value to all customers – every time! Our tight-knit air and ocean freight networks are part of the global supply chain and enable us to respond quickly and flexibly to customers' needs, whether they are multinational, small, or medium sized companies.



**Panalpina**  
1776 On-the-Green  
67 Park Place  
Morristown, NJ 07960  
Phone: 973-683-9000  
Fax: 973-254-5799  
info.usa@panalpina.com  
www.panalpina.com



**P**analpina is one of the world's leading providers of global transport and logistics services, specializing in intercontinental air freight and ocean freight shipments as well as associated and stand-alone supply chain management solutions. Panalpina has specific expertise in the telecom, hi-tech, retail and fashion, health-care, automotive, and oil and gas industries. The company also offers worldwide project transport. Thanks to its in-depth industry knowledge and state-of-the-art IT systems, Panalpina is able to provide globally integrated, door-to-door transport and supply chain management solutions tailored to its customers' specific needs. Panalpina operates a network of some 500 branches in 90 countries, has a presence in an additional 60 countries working closely with selected best-in-class partners, and employs more than

15,000 dedicated employees worldwide.

**Panalpina's strengths include:**

- Global air freight and ocean freight network
- Global presence
- Tailor-made end to end supply chain management and logistics solutions
- Integrated transport solutions precisely geared to its customers' needs
- Asset-light approach gives unrestricted access to virtually unlimited capacity and utmost flexibility
- Ability to regulate the flow of goods throughout the transport chain

**Air Freight**

Panalpina can handle any shipment, any time, to any location, according to customers' specific needs. In addition to close cooperation with selected first-class airlines, Panalpina operates its own worldwide air freight

network based around a number of strategically located hubs and sub-hubs. Panalpina has a wide range of air freight products to meet customers' requirements for speed, security, and cost-effectiveness. The company has global expertise in aircraft chartering and emergency services.

**Ocean Freight**

As a full service ocean forwarder and NVOCC, Panalpina offers ocean transportation services port-to-port or door-to-door. It also offers door-to-door intermodal and fully controlled LCL-services using its global hub and sub-hub network. With fixed, long term agreements with leading shipping lines, Panalpina is able to offer customers schedule integrity, dependability, and cost benefits.

**Supply Chain Management**

Panalpina's approach to designing and managing supply chain management solutions is based on a simple premise: to help customers get their goods to market in the most efficient and cost-effective manner. With extensive supply chain solutions, resources, and technology, Panalpina is able to reduce customers' inventory and supply chain costs, shorten lead times, and improve customers' overall productivity.

# Panther Expedited Services, Inc.



**Andrew C. Clarke**  
President and CEO



**Mission Statement:**

Panther Expedited Services, Inc. is committed to providing premium logistics solutions and consistently exceeding our customers' expectations. We will experience continued growth and enhanced corporate profitability through state-of-the-art technology and investing in our most valuable asset, our people.



- Transport Topics Top 100
- Inbound Logistics Top 100

**Panther Expedited Services, Inc.**

4940 Panther Parkway  
Seville, OH 44273  
800-685-0657  
Fax: 330-769-5845  
salesupport@  
pantherexpedite.com  
www.pantherexpedite.com

**Company Overview:**

Founded in 1992, Panther Expedited Services is the largest, independent provider of premium logistics services. With on-demand, single source solutions, Panther offers dedicated service to and from any location in the world.

Our technology, network strength, and world class customer service have resulted in industry leading on-time service levels, millions of dollars in cost-savings, and numerous industry awards. Our easy to use web-based quoting, booking, and tracking platform works in conjunction with our 24/7/365 customer service centers to provide real-time visibility into your supply-chain.

**Service Offerings:**

**Ground.** With over 1,600 unscheduled exclusive use vehicles, Panther operates the largest and most diverse ground expedite fleet. More than just cargo vans, straight trucks, and tractor trailers, our fleet includes sprinters, flat-bed,

step-deck, temperature-controlled and validated, AA&E, HAZMAT, and secret-cleared equipment. Our fleet is equipped with Qualcomm OmniVision satellite tracking, so we are able to electronically dispatch the "right" truck in 90 seconds with pick-up in less than 90 minutes. Finally, you can track your shipment down to the street level to give you piece of mind that your shipment is en route and on-time.

**Air.** Panther manages an unparalleled global network with over 4,000 ground and air integrators, line-haul carriers, and cartage agents for time definite services. With Air Charter, NFO, Next Day, 2nd Day, 3rd Day, and Deferred air freight services, Panther is able to optimize freight by mode, carrier, and delivery to ensure the lowest cost-to-service ratio in the industry.

**Ocean.** Panther offers a full array of ocean freight services. We can handle any size shipment, from less-than-container to full container loads, special equipment, and oversized cargo. We provide streamlined freight forwarding to book your cargo, arrange for pickup and delivery, and manage all shipping documentation.

**Warehousing.** Housing just enough inventory to meet demand can be challenging and costly. With Panther you can achieve a warehousing solution that will optimize your use of capital, enhance customer service, and improve inventory management.

Regardless of the mode, service or pick-up and delivery locations, we stand alone in our ability to provide the most cost effective supply-chain solutions for your time sensitive and high value freight.



*On-time, every time, anytime, anywhere*

## Pelican Products

### About Pelican Products

Pelican™ Products began as a part-time mail order business and has evolved into the global leader in the design and manufacturer of advanced lighting systems and virtually indestructible cases for protecting valuable equipment. Their products are considered the gold standard around the world and are backed by a Legendary Lifetime Guarantee of Excellence: "You Break It, We Replace It...Forever."™

Their 200,000 square foot, world headquarters is located in Torrance, California (just south of Los Angeles). Pelican Products now employs nearly 1,500 employees worldwide, operates in 12 countries, has 22 offices globally and maintains six manufacturing locations throughout Asia, Australia, Europe and North America.

For more information, visit [www.pelicanom.com/ibl](http://www.pelicanom.com/ibl).

**Pelican Products**  
23215 Early Avenue  
Torrance, CA 90505  
Phone: 310-326-4700  
Toll Free: 800-473-5422  
Fax: 310-326-3311  
[sales@pelican.com](mailto:sales@pelican.com)  
[www.pelicanom.com/ibl](http://www.pelicanom.com/ibl)

# SPEND ON | SAVE WITH



### Pelican Products/ Repeat-Use Packaging For Supply Chain Management

If you're involved with RL you already know the name of the game is cutting costs and saving money. So consider the benefits of a Pelican Protector™ Case with a lifetime guarantee; one durable case that gives you an endless number of shipping legs and significantly reduces your packaging "cost-per-use" (when compared to expendable packaging).

In addition, Pelican Cases are crush-resistant and watertight so you protect your assets by eliminating shipping damage.

And there are environmental benefits too as Pelican's multiple use cases reduces packaging disposal and its associated waste.

It's simple math: how many return cycles of your

expendable packaging will pay for a Pelican Case? Add to that the inventory hassle and total cost of expendable packaging usage and it's an easy decision.

Pelican Protector™ Cases feature a fully stackable, trademarked "Dual Band" design and an open cell-core construction that helps protect sensitive equipment from some of the harshest conditions on Earth. Pelican offers more than 38 case sizes to choose from with their largest model offering nearly 11,000 cubic inches of possible storage space.

To ensure easy and immediate access, most cases feature double-throw latches that have been tested to a failure threshold of nearly 400 pounds, but open with a light pull. Stainless steel reinforced padlock protector holes are also featured for added security.

Additional standard features include a lid equipped with a polymer o-ring for a dust and waterproof seal, and an automatic pressure equalization valve, that stops moisture from entering the case and prevents vacuum-lock so the case easily opens at any altitude.

Stringent product testing and quality control throughout the development and manufacturing process is the company's promise, ensuring that each and every product exceeds customer expectations and is something they can depend on.



# Penske Logistics



**Vincent W. Hartnett**  
*President*

**Customized Solutions:**

- Lead Logistics (LLP)
- Dedicated Contract Carriage (DCC)
- Distribution Center Management
- Regional Transportation Management
- International Transportation Management
- Inbound & Outbound Logistics Management



**Penske Logistics**  
Worldwide Headquarters  
Route 10, Green Hills  
Reading, PA 19603

**Global Offices**  
USA: 1-800-529-6531  
Brazil: +55-11-3306-0051  
China: +86-21-6288-9226  
Netherlands:  
+31-165-576700  
Mexico: +52-555-267-6551

[www.PenskeLogistics.com](http://www.PenskeLogistics.com)

**Helping you succeed, every day**

Our goal is to focus on your success. We work one-to-one and engineer customized solutions that drive down costs, elevate service and improve business performance. We also instill process excellence and continuous improvement in everything we do. Penske provides the experience, know-how, technology, and the customized supply chain solutions you need to succeed every day.

**Engineered solutions with global reach**

Leading companies around the globe trust Penske Logistics to help them reduce costs and manage the complexities of their expansive supply chains. Supply chain management requires careful engineering, planning, modeling, and proven results. Our people strive to ensure you get the same care virtually anywhere in the world.

**Thought-leadership and proven results**

Fresh perspectives and personal service are what our customers value most. Our 40 years of expertise spans many industries. This strong knowledge base coupled with innovative technology enables Penske to engineer and execute today's most sophisticated supply chain solutions.

## PeopleNet



**Ronald Konezny**  
Chief Executive Officer

### Mission Statement:

PeopleNet increases the efficiency, improves the safety, and increases the profitability of fleet owners through the use of our highly configurable and innovative solutions combined with our focused knowledge of the industry and the customer.



**P**eopleNet gives you a business edge unlike any other. Reconstruct accidents in real-time. Send documents from inside a cab. Locate vehicles with a click of the mouse. Capture signatures and bar codes – wirelessly. Get a question answered before it's asked. That's what PeopleNet customers experience day in and day out, mile after mile. No wonder PeopleNet is the fastest-growing mobile communications and onboard computer provider in the industry.

PeopleNet provides unparalleled flexibility and capability in building an onboard computing system.

- Precise GPS satellite tracking lets you pinpoint a vehicle's location, direction and speed, at any time.

- Locating & Messaging keeps track of fleets, monitors customer loads, predicts delivery times, prints mileage and routing reports and more.

- OTAP® (over-the-air-programming): this proprietary technology allows PeopleNet to wirelessly transmit system upgrades without taking

vehicles off the road.

- DOT compliant eDriver Logs® help automate hours of service and takes the paperwork out of the traditional driver logbook process.

- Activity Standards provides a benchmark for improving driver and fleet productivity. It gives you exacting knowledge about how your drivers and your fleet compare against the norm, so you can improve business efficiency, manage exceptions and ensure proper pricing of business based on time and miles.

- PerformX® increases fuel economy and manages drivers. As a monitoring and reporting tool, it manages operating costs and helps fleets run more effectively.

- PACOS Geofencing and Automated Messaging lets drivers drive, while automating communication across the supply chain from pick-up to delivery. The results? More efficient pickups and drop-offs, higher compliance and lower communication costs. In addition, exception-based reporting helps increase

dispatcher effectiveness by replacing traditional time-based communications such as hourly updates.

- Onboard Event Recording gives you the ability to access second-by-second recorded data. Fleets can monitor driver habits, alter behavior, take corrective action and potentially prevent accidents.

- In-Cab Navigation solutions give your drivers more control of their routes. Because out-of-route miles are a big expense, drivers need timely, accurate route information to avoid excessive fuel, labor and equipment expense in addition to meeting ever-increasing on-time delivery demands.

Anticipating your needs before potential problems happen. That's the level of commitment you can expect from PeopleNet. It goes beyond the support involved in implementing a system. From project management to conducting a complete process flow analysis and implementation, PeopleNet can help improve operations on any level.

Headquartered in Minneapolis, PeopleNet is the fastest-growing provider in the transportation industry – fulfilling the unique and specific needs of fleets coast-to-coast and throughout Canada. Its dedicated customer support team is available 24/7 to answer your questions. PeopleNet serves several Fortune 500 companies and has signed more than 1,500 customers since its inception 15 years ago.



### PeopleNet

1107 Hazeltine Blvd.  
Suite 350  
Chaska, MN 55318  
Phone: 888-346-3486  
Fax: 952-368-9320

info@peoplenetonline.com  
www.peoplenetonline.com

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# Performance Team



**Craig Kaplan**  
President

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity. Today's supply chain solutions depend on absolute commitment to these ideals.



Seattle • Los Angeles  
Las Vegas • San Diego • San Francisco • Dallas/Fort Worth  
Laredo • Miami • Charleston



## PERFORMANCE TEAM

**Performance Team**  
11204 Norwalk Blvd  
Santa Fe Springs, CA 90670  
562-345-2212  
Cliff Katab, Executive VP  
ckatab@ptgt.net

**WE'RE THE ONLY THING  
THAT SHOULD COME BETWEEN  
YOUR PRODUCTS AND YOUR CUSTOMERS**



## PERFORMANCE TEAM

CONSOLIDATION/DECONSOLIDATION • CROSS DOCK • WAREHOUSING  
& DISTRIBUTION • PICK AND PACK • TRANSPORTATION • RETAIL STORE  
DELIVERY • SUPPLY CHAIN LOGISTICS • EDI / INTERFACE SERVICES

**P**erformance Team has been providing the retail and manufacturing industries with a wide range of supply chain services for more than 20 years. Through nine domestic hubs, 3 million square feet of warehouse space, and a fleet of more than 200 trucks, our skilled team of 2500 dedicated employees process \$65 billion in wholesale goods annually. We've worked hard to earn and maintain a reputation as one of the leading trucking, consolidation, and distribution companies in the U.S. Here are ways we can help you serve your customers efficiently.

### Distribution

Whether your needs are basic or complex, we have the

infrastructure, material-handling equipment, information technology, and management expertise to handle any challenge. We are especially proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about eliminating lengthy and costly real estate investments, as well as unneeded construction and equipment, labor management and technology purchases.

As your business expands, requiring additional space or more sophisticated solutions, Performance Team can rise to meet your strategic distribution needs.

### Transportation

Our customers compete

in fast-paced retail and manufacturing industries, demanding precise, accurate, and informed transportation support. Performance Team has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from inventory management, local pick-up, consolidation, and delivery to distribution facilities and stores, Performance Team's experience makes us ready to step up to the plate and make a difference for your company.

### Logistics

To Performance Team, logistics means strategy, execution and integrity. Our solid experience in supply chain service enables us to analyze your business, devising custom, efficient, effective and flexible solutions to best maximize the movement, handling and distribution of your goods. Our logistics consulting expertise can help you craft robust growth-oriented distribution systems, increasing your return on assets while managing overhead without losing sight of your goal – giving your customers the best service available.

### Technology

Performance Team utilizes best-of-breed technology to streamline and improve the movement and visibility of your products and information. Integrating our world-class systems with yours, and your clients' ERP systems, is handled through sophisticated enterprise application integration tools, utilizing well-understood EDI standards or proprietary interfaces as our customers require.

# Pilot Freight Services



**Richard G. Phillips**  
Chairman of the Board

**Corporate Mission Statement:**

Pilot strives to be the best global provider of customized transportation and logistics in the industry. We focus on quality every day, by providing extraordinary service and innovative solutions. We continually empower our people and reward excellence.



**Transportation and Logistics Experts**

Pilot Freight Services is a full-service transportation and logistics company with 75 locations throughout North America and a worldwide network of overseas agents, offering global coverage in more than 190 countries. As your transportation and logistics experts, we equip you with everything you need to move your cargo, delivering your shipments by air, land and sea, anywhere in the world.

Though Pilot is North America's largest privately held freight forwarder, our full range of services is provided with a personal touch. These include time-definite Domestic and International air transport, Ocean Freight, Special Services such as B-to-B or home delivery,

Automotive Services for OEMs, Logistics Services such as warehousing and inventory, and Transborder Services with complete customs brokerage.

Pilot's ability to address each customer's need with a uniquely tailored solution makes it the right fit for shippers, and budgets, of all sizes. We leverage the resources of world-class air carriers, ocean shipping companies, ground transport and warehouse networks for you. That nimbleness helps us negotiate the best flights, overseas connections, drivers and carriers, and warehousing space and services to meet your exact cost criteria and standard of excellence.

This focus on proactive customer service is reflected in everything we do. Our advanced IT capabilities

provide you with access to a full range of convenient services to make your shipping process faster and easier. For example, CoPilot, our online shipping navigator, allows you to get quick quotes, book and track shipments anywhere in the world, receive proof of delivery, email alerts, customized reports and more.

Pilot Freight Services has dedicated more than 38 years building our reputation, customer by customer. We have earned a reputation for distinguished service in the industry and proudly carry the ISO 9001:2000 certification.

So, whether you ship nationwide or worldwide, trust Pilot's professionals to meet your needs. We are available 24 hours a day, 365 days a year, via our National Customer Service hotline at 1-800-HI-PILOT.



**Pilot Freight Services**  
314 N. Middletown Road  
Lima, PA 19037  
1-800-HI-PILOT  
www.pilotdelivers.com

# Platinum Logistics

**Mission Statement:**

Our mission is to provide innovative, practical, warehousing, fulfillment and logistic services that improve business operations and reduce cost for our clients.

**Goals and Objectives:**

Our goal is to offer superior customer service to our clients to achieve our Mission through the consistent pursuit of excellence and commitment to our common goals.



**P**latinum Logistics specializes in freight forwarding, warehousing, distribution, pick, pack and ship services to efficiently process orders to retailers, dealers, and distributors. Items we store and distribute include: apparel, socks, helmets, hazardous chemicals and other sales and promotional materials. Our facilities combine bulk, racked and high-velocity pick areas for efficient storage and picking. We are fully licensed to warehouse and ship controlled dangerous substances.

**Profile**

- Privately owned company
- Currently employ 40 employees
- In business over 10 years
- Specialize in freight forwarding and distribution
- Have two facilities in San Diego.
- EDI Compatible.
- Web based inventory management system. Inventory can be monitored and orders track via the web 24 hours per day.
- Web based camera

system to monitor warehouse activities.

■ Experienced team. Our management team averages 30 years experience in warehousing, distribution and freight forwarding. We can help assess your current operation and identify where we could drive cost and service improvements.

■ High-volume fulfillment with high accuracy. We consistently deliver 99.7% performance on order accuracy and on-time shipment.

**Platinum Logistics, Inc.**

2290 Enrico Fermi Dr.  
Suite 18

San Diego, CA 92154

Tel: 619-661-8020

Fax: 619-229-9736

info@platinumlogistics.com

www.platinumlogistics.com



## Port Freeport



**A.J. Reixach, Jr.**  
*Executive Port Director/CEO*

Port Freeport came into being more than 100 years ago when the first jetty system was built in Freeport, Texas. Since that time, Port Freeport has become one of the fastest growing ports on the Gulf Coast and currently ranks 14th among U.S. ports in international cargo tonnage handled.



Union Pacific Railroad; only a few minutes commute from quality schools, housing and medical care and just 59 miles south of downtown Houston, Texas - the nation's fourth largest city; surrounded by a highly qualified, technical labor pool; available existing water supply, wastewater collection, electrical distribution, gas and telephone; existence of adjacent properties that could support future growth and development; air freight service by all national carriers from multiple surrounding airports within 60-mile radius; availability of local, high-quality trainable workforce and close proximity to universities and technical colleges; ability to manage inventory and/or manufacture duty deferred, inside our Foreign-Trade Zone; Texas is a right-to-work state, which leaves you the right to choose between union and non-union labor; the state of Texas, Brazoria County and Port Freeport offer competitive incentives, tax credits and exemptions.

For more information about Port Freeport and the benefits we provide, please visit our Web site at [www.portfreeport.com](http://www.portfreeport.com) e-mail us at [wilson@portfreeport.com](mailto:wilson@portfreeport.com) or call us at 1-800-362-5743 extension 4265.

**W**ith a current channel of 45-foot depth, soon to be widened and deepened, just 3 miles from open Gulf of Mexico waters, Port Freeport offers more than 7,500 acres for future development.

Port Freeport serves its customers and stakeholders through development and marketing of competitive world-class navigational capabilities, technically advanced marine and multi-modal terminal services and port-related industrial facilities while achieving profits and creating jobs as a leading

economic catalyst for the Port and the Texas Gulf Coast. Port Freeport offers the following benefits: rail, highway, vessel and/or barge transportation can be seamlessly utilized; direct access to the Gulf Intracoastal Waterway, Brazos River Diversion Channel, State Highway 36, State Highway 288, and

**Port Freeport**  
200 W. Second St.  
Third Floor  
Freeport, TX 77541  
Tel: 800-362-5743  
Fax: 979-233-5625  
[wilson@portfreeport.com](mailto:wilson@portfreeport.com)  
[www.portfreeport.com](http://www.portfreeport.com)



# Port Jersey Logistics



**Robert M. Russo**  
President

**VISION:**

Port Jersey provides innovative, integrated logistics solutions. Continued growth and profitability are achieved because we understand the needs and expectations of our "partners", provide a professional and challenging environment, and operate effectively and efficiently.

**VALUES:**

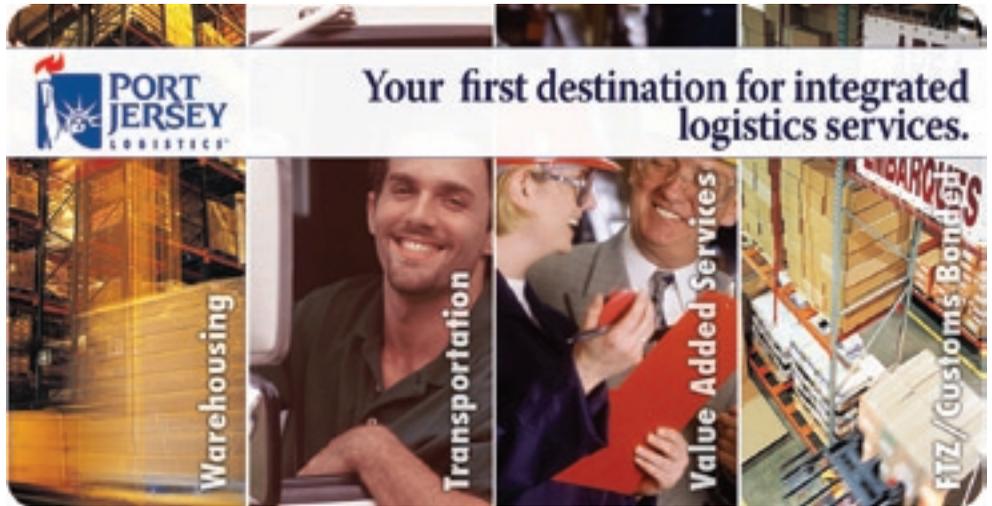
**Integrity.** We are true to our word.

**Quality.** We consistently provide high-level services that reach beyond customer expectations. We do this through superior performance with limited exceptions.

**Dedication.** We strive to deliver on our commitments.

**Leadership.** We are forward thinking and progressive. We set the example for our industry, provide direction to our employees; forge ahead of our competition, and blaze new trails for our customers.

**Trust.** With unquestioned reliability, we earn the trust of our employees, our customers, our suppliers, our industry peers, and our community.



**W**hether you are an international shipper or a domestic manufacturer, Port Jersey Logistics offers you fully integrated logistics solutions centered in the heart of the nation's largest market.

From storage and distribution to supply chain management, we combine 50 years of experience with state-of-the-art systems and facilities to meet your logistical requirements.

From our strategically situated warehouse locations, we are uniquely equipped to distribute your product throughout the Northeast or across the country - making sure every item arrives at the right location, at the right time, damage free.

**Warehousing**

Our locations are certified food-grade facilities, AIB approved, and Organic Certified, as well as FDA registered.

When dedicated operations are required, we have the re-

sources to rapidly implement a solution to meet your needs.

**Transportation**

From the heart of the New York metropolitan area, Port Jersey Logistics will get your goods where they need to be, when they need to be there.

Our in-house trucking fleet makes daily pick-ups and deliveries throughout the Northeast, providing LTL, Truckload, and consolidated delivery programs. Our national brokerage operation, can arrange pick-up and delivery throughout North America.

**Value Added Services**

To maximize value for our customers, we offer freight consolidation, an overweight container program, customs bonded/Foreign Trade Zone (F.T.Z.) services and product packaging projects.

We also provide a range of customized services, including labeling programs, return services, and online tracking.

**F.T.Z. and Customs Bonding**

Uniquely located in a U.S. Customs Port of Entry, our Foreign Trade Zone and Customs Bonded facilities provide storage, exhibition space, and assembly of imported and domestic materials - allowing you to defer, reduce or even eliminate duties.

Your first destination for warehousing and logistics.



**Port Jersey Logistics**  
4 South Middlesex Ave.  
Monroe Township, NJ 08831  
609-860-1010 x268  
Fax: 609-860-5489  
location@portjersey.com  
www.portjersey.com

## Port of Galveston



**T**he Port of Galveston is located on the northern shore of Galveston Island, at the mouth of Galveston Bay, only 9 miles from the open Gulf of Mexico. The Port is situated on the Gulf Intracoastal Waterway, the Interstate Highway system and is served by both Western U.S. Class 1 railroads; BNSF Railway and the Union Pacific Railroad.

The Port of Galveston is a significant contributor to the Galveston Bay-Houston regional and Texas state economies. The Port, through its activities, provides an annual estimated economic impact to the State of Texas of over \$900 million. Current average annual cargo volumes total approximately 6.2 million short tons.

In 2006, the Port of Galveston ranked as the #1 cruise ship port in Texas and

in the Gulf of Mexico, the 4th busiest cruise Port in the U.S. and the 11th overall in the top-twenty cruise ports in the world. The Port is currently the year-round "Home Port" to the Carnival Cruise Line ships, Carnival Conquest and Carnival Ecstasy, and seasonal "Home Port" to Royal Caribbean International's Voyager of the Seas.

The Port of Galveston, located less than an hour's drive from downtown Houston, is home to several ship repair facilities, one of

which operates one of the largest dry docks west of the Bahamas, two state-of-the-art cruise terminals with three cruise ship berths, a short-line port-terminal railway, an export grain elevator and facilities to handle all types of cargo including containers, dry and liquid bulk products and materials, general cargo, roll-on/roll-off cargo, refrigerated cargo and project cargoes. The Port of Galveston also has available property for lease and development.

**Port of Galveston**  
123 Rosenberg Ave., 8th Fl.  
Galveston TX 77550  
Phone: 409-765-9321  
Fax: 409-766-6171  
[www.portofgalveston.com](http://www.portofgalveston.com)



## Port of Houston



**H. Thomas Kornegay**  
Executive Director  
Port of Houston Authority



### The Port of Houston Delivers Diverse Facilities, World Class Service

As one of the largest ports in the world and moving 225 million tons a year, the Port of Houston is a 25-mile-long complex of public and private terminals located along the 53-mile-long Houston Ship Channel.

The port is the main driver of global trade and commerce along the U.S. Gulf Coast. More than 7,700 vessels and 150,000 barges transport goods through the port each year, and 88 steamship lines offer service linking Houston with more than 1,053 ports.

The Port of Houston Authority owns, operates, or leases out the public facilities of Houston's port, including

the Houston Public Grain Elevator, Bulk Materials Handling Plant, Woodhouse Terminal, Turning Basin Terminal, Care Terminal, Jacintoport Terminal, Fentress Bracewell Barbour's Cut Container Terminal, and the Bayport Container and Cruise Terminal. This diversification enables PHA to handle all types of cargoes: general cargo, containers, grain, dry bulk, project cargo and shipments of heavy-lift equipment.

Bayport's container terminal is expected to have a maximum capacity of about 2.3 million TEUs. The ultimately 1,043-acre facility is in its second year of operation and will be expanded in phases as market demands dictate. Committed to leadership in environmental

stewardship, PHA's award-winning environmental programs have helped heighten maritime industry standards for air quality, water quality, solid waste reduction and energy efficiency. PHA's Barbour's Cut Terminal and PHA's Central Maintenance Facility are the first of any U.S. port facilities to meet attain ISO 14001 certification.

Dove-tailing the success of its Environmental Management System, PHA attained ISO 28000:2007 certification for its Security Management System in 2008.



### Port of Houston Authority

111 East Loop North  
Houston, Texas 77029  
713-670-2400  
[www.portofhouston.com](http://www.portofhouston.com)

**THE PORT DELIVERS**  
*The goods*

# Port of Le Havre Authority



**Pierre-Yves Collardey**  
Marketing Director

As a deep-water seaport, Le Havre can accommodate the largest vessels (11,000 TEU or more containerships, oil tankers up to 500,000 dwt). Accessible around the clock, 7 days a week and all year through, the Port of Le Havre offers congestion-free inland connections throughout Western Europe, by roads, rail, waterways, feeding/short sea.



## The Port of Le Havre on the go

With global traffic of nearly 80 million tons in 2008, Le Havre is the 5th largest port in Europe in containerized traffic and the French leading port either for foreign trade and for containerized traffic. It controls more than 60% of the French market with 26.4 Mt, i.e. 2.64 MTEU (Twenty-foot Equivalent Unit-containers) in 2007.

As a general purpose commercial Port, Le Havre processes:

- liquid bulk, 40% of the crude oil supply for France (the raw material constitutes about 40% of the total tonnage transiting through the port) is unloaded each year on Le Havre terminals.
- solid bulk, coal, cement, animal feedstuff, etc.
- general cargo including containers, ro-ro freight and conventional cargo.
- passengers who cross the English Channel to the UK or related to international cruises.

## A remarkable location of shipping and sea access completed by congestion-free overland connections

Located 2 hours away from Paris, the Port of Le Havre is the first major port

in the Northwest of continental Europe on the English Channel/North Sea shipping corridor.

Owing to this exceptional geographical location, the Port of Le Havre is usually included in the round trips of the main vessels of regular shipping lines, as the first European port for imports or the last one for exports. So, it offers the best transit times for intercontinental trade.

## Fluid connections with Europe and optimal logistics facilities and services

Alongside with optimal maritime services with overseas regions, Port of Le Havre offers efficient transport means to connect with European markets:

- Short sea services with the UK, Spain, Portugal, French Atlantic ports
- Barge services with the Paris area for containerized cargo
- Rails connections with main economic centres in France, but also Germany, Northern Italy, Austria.

In line with trade development, logistics in Le Havre continues to expand: "temperature-controlled" yard, chemicals and dangerous cargo logistics, and more. The biggest names in logistics and the biggest shippers have now set up in Le Havre.

In total, the port of Le Havre provides 11.8 million square feet of existing warehouses and 6.5 Million square feet under project or construction, in the immediate neighborhood.

## Development of new facilities for containers

Since 2000, containerized traffic has seen an annual growth of almost 10%, i.e. twice the increase of total sea traffic. At the end of 2007, the number of containers handled already amounts to 2,638,000 TEU, a rise of 23.4% compared to 2006. These very good results are partly due to the opening of a new facility dedicated to containers "Port 2000," a public and private investment of more than \$1.6 billion for the first phase (i.e., a quay length of 4,600 feet). Port 2000 will in the long term comprise quay berths with an overall length of 13,800 feet. The first phase entered service in 2006. The 2nd construction phase (over a length of 6,900 feet) has been launched in mid-2007 to meet the shipping lines' requirements. Thanks to this new competitive infrastructure, the Port of Le Havre aims for 6 million TEU traffic in 2020.

## Port of Le Havre Authority

Terre-Plein de la Barre  
BP 1413  
76067 LE HAVRE Cedex  
(France)

Tel.: +33 (0)2 32 74 72 11  
dir.marketing@havre-port.fr  
www.havre-port.fr

PORT OF LE HAVRE AUTHORITY



## Port of Tacoma



**Timothy J. Farrell**  
Executive Director

### Vision Statement:

To be the most efficient global gateway in North America, a catalyst for community vitality, a steward of our environment and a source of regional pride.

### Mission Statement:

The Port's mission is to create sound economic growth in Pierce County and Washington state.



**Port of Tacoma**  
One Sitcum Plaza  
Tacoma, WA 98421  
Phone: 253-383-5841  
Fax: 253-593-4534  
[www.portoftacoma.com](http://www.portoftacoma.com)

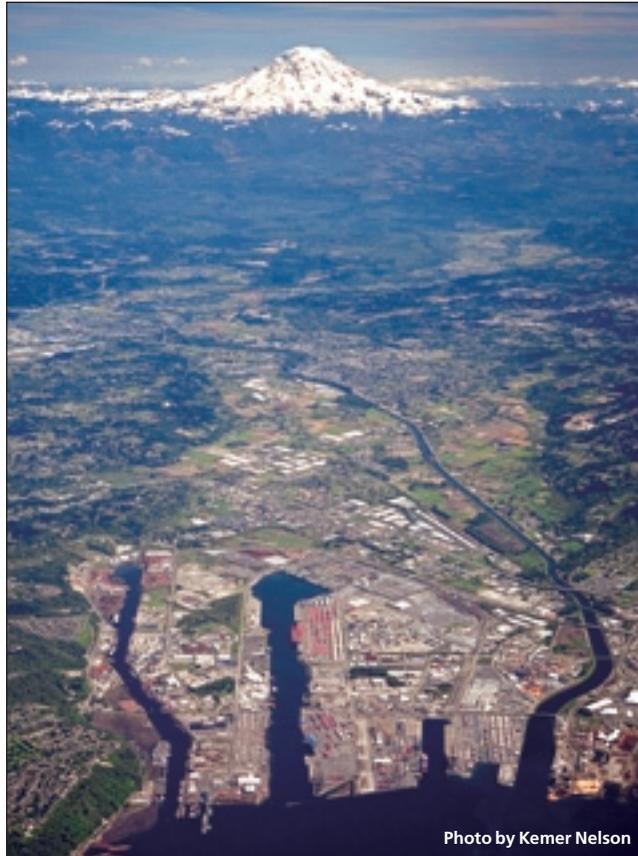


Photo by Kemer Nelson

**A** major U.S. West Coast maritime cargo gateway, the Port of Tacoma is a leading North American container port, handling more than \$36 billion in annual trade and about 2 million TEUs (20-foot equivalent units) each year. The Port is also a major center for breakbulk, project/heavy-lift cargoes, grain and automobiles and medium-duty trucks.

Located on about 2,000 acres on Commencement Bay—a natural, deep-water harbor in Southern Puget Sound—the Port's business is focused on shipping terminals, warehouse and distributing activities.

The Port leases marine

terminals and also operates its own facilities. Major international carrier customers include Evergreen, Hyundai Merchant Marine, "K" Line, Mitsui O.S.K. Lines and Yang Ming Line.

Horizon Lines and Totem Ocean Trailer Express (TOTE) serve the Alaska market from the Port of Tacoma. More than 70 percent of all waterborne commerce between the Continental United States and Alaska crosses Tacoma docks, making the Port the "Gateway to Alaska."

The Port's breakbulk carriers include Wallenius Wilhelmsen, World Logistics, NYK Ro/Ro and a wide variety of charter services. From

Port docks, large, oversized loads are easily permitted and expedited via a number of qualified trucking firms to and from all major points in the Northwest United States and Western Canada.

About 170,000 vehicles per year are processed at the Port's state-of-the-art Auto Facility. Customers include Isuzu, Kia, Mazda, Mitsubishi, Suzuki and Fuso medium-duty trucks.

The Port has outstanding intermodal operations, with four on-dock intermodal rail yards and direct connections to BNSF Railway, Union Pacific Railroad (UP) and short-line provider Tacoma Rail. Recently, the Port entered into a lease and operating agreement with UP, which will handle domestic intermodal lifts at the Port's South Intermodal Yard. More than 70 percent of the Port's international import container cargo heads east via rail to major markets, such as Chicago, Memphis and New York.

Port terminals are located less than five minutes from Interstate 5, a major north-south freeway, and just 30 minutes from Interstate 90, a major east-west freeway. This provides easy access to a large network of logistics providers, transloaders and distribution centers to serve a regional population expected to grow by 1 million over the next decade.

The Port is working on a \$1 billion expansion that includes terminal construction and new road and rail infrastructure. Port customers will benefit from additional services and shipping capacity.

Learn more at [www.portoftacoma.com](http://www.portoftacoma.com).

## Port San Antonio



**Bruce E. Miller**  
*President and CEO*

**Mission Statement:**

To create Port San Antonio as a high performance industrial airport, railport, and town center that is a quality place to live, play, work, and learn.



**P**ort San Antonio is a master-planned, 1,900 acre aerospace, industrial complex and international logistics platform, centrally located in San Antonio, Texas. Created from the former Kelly Air Force Base, Port San Antonio is approximately equidistant from the East and West coasts of the United States and at the center of the NAFTA Corridor between Mexico and Canada. The entire development enjoys designation as a Foreign Trade Zone (#80-10).

Transportation offerings include an airport with an 11,500 foot runway,

accessibility by two class I railroads, Union Pacific and Burlington Northern Santa Fe, and three interstate highways, IH-35, IH-10 and IH-37, which reside at the Port's front door. Markets of more than 90

million people are within two days drive of Port San Antonio. Five major seaports are accessible within a three day drive: the Ports of Houston, Corpus Christi, Manzanillo, Lazaro Cardenas and Veracruz.

**Port San Antonio**  
907 Billy Mitchell Blvd.  
San Antonio, TX 78226  
Phone: 1-866-535-5987  
Fax: 210-362-7807  
info@portsanantonio.us  
www.portsanantonio.us



**PREI®**

**Prudential Real Estate Investors – Latin America**

PREI's Partners in Mexico include:



**“Global Knowledge...  
Regional Expertise...  
Local Execution...”**

PREI (Prudential Real Estate Investors) is the real estate investment management business of Prudential Financial, Inc. (NYSE:PRU). PREI, comprised of fund management centers in the US in Parsippany, New Jersey and Atlanta, Georgia; and globally in Munich, London, Singapore and Mexico City; is supported by a network of local offices throughout the world. PREI's specialized operating units offer a broad range of investment opportunities and investment management services in the United States, Europe, Asia and Latin America.

As of September 30, 2008, PREI managed \$46.7 billion of gross assets (\$32.5 billion net) on behalf of more than 400 clients and is ranked among the largest real estate investment managers.

PREI offers a broad range of real estate investment management

services around the globe. PREI is active in all of Mexico's main industrial markets with an on-the-ground team of dedicated investment professionals who actively manage its expanding industrial portfolio in association with local partners.

Some of PREI's partners in Mexico include:

**Amistad**

Contact: Claudio F. Ramon  
Tel: +52 (844) 416 4040

**Bermudez International**

Contact: Sergio Bermudez  
Tel: +52 (656) 629 2381

**Brasa Desarrollos**

Contact: Benito Fernandez  
Tel: +52 (656) 688 0501

**Grupo O'Donnell**

Contact: David O'Donnell  
Tel: +52 (55) 5281 3600

**Industrial Global Solutions (IGS)**

Contact: Lachlan Elting  
Tel: +52 (55) 3098 9002

**Real Estate Management and Services Group**

Contact: Pablo Culebro  
Tel: +52 (614) 432 0950

PREI's Mexican operations leverage on extensive international experience in financing, developing and efficiently managing world-class industrial properties. With a sizeable portfolio of strategically located industrial properties, PREI has a wide array of options available for companies seeking to establish or expand their operations throughout Mexico.

**Locations:**

- Aguascalientes • Atitalaquia • Celaya • Chihuahua • Ciudad Acuña • Ciudad Juarez • Cuautitlan Izcalli • Durango • Guadalajara • Hermosillo • Matamoros • Mexico City • Monterrey • Nuevo Laredo • Puebla • Queretaro • Reynosa • Saltillo • San Luis Potosi • Silao • Tijuana • Toluca • Villahermosa

**Prudential  
Real Estate Investors  
Latin America**  
Andres Bello 10, 11th Floor  
Mexico DF 11560  
Tel: +52 55 5093 2770  
www.prei.com



## PSS Distribution Services, Inc.



**Gary Borne, CEO**



**Kurt Borne, COO**



**Mission Statement:**

PSS Distribution Services, Inc. employees are committed to providing reliable distribution, transportation and value-added services while maintaining a safe work environment at an acceptable level of return.

To facilitate continuous improvement and increase customer satisfaction by identifying, communicating, training and promoting the use of quality principles and technologies; and be recognized as a champion for public and contract warehousing and third party logistics services.

We promptly and efficiently inspect, count, track, and service all shipments to customer specifications.

**PSS Distribution Services, Inc.**

121 Ridge Road  
Dayton, NJ 08810  
Phone: 732-992-1300  
Fax: 732-992-1319  
info@pssdist.com  
www.pssdistribution.com

PSS Distribution Services Company is a third party logistics services provided in Dayton, NJ. Established in 1983 the primary focus of the company has been in the food, grocery and consumer products industries.

With 1 million square feet in its distribution network, including a new state of the art 200,000 corporate headquarters and distribution center, PSS is providing contract and public warehousing, LTL, Truckload and Direct Store delivery services as well packaging and cool storage.

In 2008, PSS teamed up with Softeon and implemented the Softeon Warehouse Management System and Distribution Management System which allows paperless flow of inbound and outbound product and most recently, the implementation of the Softeon Voice Pick

**Technology.**

The WMS and DMS Softeon system also provides 24 hour access to our clients in real time to provide them with the most up to the minute information available. All documents and reports are able to be viewed and or printed at the request of the client.

All EDI transaction sets are being utilized through an AS2 platform in an effort to maintain the most efficient methods of information sharing.

PSS Transportation Company, with LTL, Truckload and Direct Store Delivery Service provides

next day deliver to all major retail and grocery distribution centers throughout the Mid-Atlantic region.

The location of the PSS network, transportation capabilities and the Softeon WMS, DMS and information availability allows us to provide the regional expertise with technology that rivals the national providers.

The model for 2009 is to continue to roll out Softeon to the rest of the PSS Network, facility and equipment enhancements and upgrades which will allow us to continue to be the premier logistics services provider in the Northeast.



## Regal Logistics®

"We believe in doing things right the first time, and strive to exceed our customers' expectations each and every day. When you're looking for the right partner to effectively manage your logistics services, look no further than Regal Logistics."

—Roque Neeves, CEO



From right to left: Roque Neeves, CEO, Randy Neeves, Vice President of IT & Logistics and Garry Neeves, Vice President of Business Development

### The Company You Turn to When You Want it Done Right the First Time

#### Value & Savings

With four decades of experience as a leading 3PL, Regal Logistics delivers faster replenishment cycles, higher sales, better store shelf stock rates, lower logistics costs and superior customer service. Business leaders in the toy, apparel, footwear and housewares industries choose Regal to improve supply chain efficiency, reduce costs and increase profitability.

#### Expertise You Can Bank on

Retailers want orders shipped completely, accurately, just-in-time and exactly as they require. Regal Logistics is the #1 provider of 3PL services to Wal-Mart suppliers in the Pacific Northwest. Consistent service and significant volume with

the retail giant has earned us the distinction of being a preferred Wal-Mart provider. Regal's expertise in vendor compliance means our customers consistently meet or exceed major retailers' shipping standards for on-time performance, electronic data transmissions and more. And 2008 was no exception when Regal shipped millions of cartons with care and expertise on behalf of its customers to our top five retailers: Wal-Mart, Target, Toys R Us, K-Mart and Kohl's.

#### Full Service

Regal Logistics specializes in mass retailer distribution and offers dedicated and shared warehousing, distribution and transportation services—including import deconsolidation and cross docking—and value added, reverse logistics and product recall services. 1.3 million

square feet of high-velocity distribution warehouse space is designed for high-volume, quick-turnaround shipping and features 30-foot clear height for maximum storage capacity, closed circuit digital security cameras, state-of-the-art technology infrastructure and more. Experience counts—Regal Logistics shipped nearly 50 million cartons on behalf of its customers over the last three years.

#### Superior Location

Pacific Northwest ports move freight more efficiently and cost-effectively, and Regal Logistics offers a superior way to import through the West Coast. Accelerate product to market, reduce costs and further enhance your competitive edge. Better access to Asian markets is a great advantage for customers importing from the Far East. Regal's proximity to the Ports of Seattle and Tacoma means customer product is turned in 24 hours or less. Freight rates are cut in half and transit time accelerates a whole week.

#### Information Technology

Sophisticated logistics technology designed for our industry and mass retailers is fundamental to our customers' success. Regal Logistics provides the ideal import/export Distribution Center complete with:

- A tier one Warehouse Management System
- Full EDI capability
- RFID
- Electronic bills of lading
- Enhanced data redundancy and security
- Real time online shipment tracking.



**Regal Logistics**  
6500 26th Street East  
Fife, WA 98424  
253-922-2250  
Fax: 253-922-2251  
info@regallogistics.com  
www.regallogistics.com

# Regional Growth Partnership



**Steve Weathers**  
President

**Mission**

The mission of the Regional Growth Partnership is to expand the existing economic base and grow and attract new business by leveraging the region's geographic and knowledge-based assets through private sector leadership and regional collaboration.



**W**hy is the Toledo region a great logistics site? Within a 300-mile radius of Toledo, our region has access to the most industrial square footage in the United States and Canada. No other site in North America can make a similar claim.

No matter your choice of transportation and distribution, the Toledo region offers every available mode to meet the global needs of your business. Three of the country's most traveled interstates cross through Toledo (I-80, I-90, I-75). Its location has made it a center for the trucking industry, including distribution centers for UPS and Federal Express. Toledo is also the largest general cargo port on the Great Lakes, and together with the ports of Sandusky and Huron, Toledo links to global markets through the St. Lawrence Seaway. Toledo is one of the top five rail centers in the country, in terms of tonnage handled, with major trunk

lines providing service to the entire region. Toledo Express Airport is home to BAX Global/Schenker's North American air freight hub, which includes international freight service to Frankfurt, Dubai and Sydney, as well as Canadian and Mexican destinations. Toledo Express ranks as the 16th busiest cargo airport in the nation.

The region offers abundant acreage for development of air-related freight distribution centers at Toledo Express Airport and deep water sites for heavy industry at the Port of Toledo. With the ability to break bulk onsite at the port, along with intermodal terminals for Trailers on Flat Cars and Containers on Flat Cars, northwest Ohio is highly accessible to most locations across North America.

The Toledo region has been named a 5-star Logistics Metro by Expansion Management magazine, and IBM Global Business Services identified Toledo as a primary

and advantageous location for value-added logistics. Beyond its logistical advantages, the Toledo region provides opportunities and resources conducive to business growth. For starters, we offer, perhaps, the most ideal location for businesses in the United States. Nearly 100 million people live within a 10-hour drive. The region carries a long and proud tradition for recognition of its loyal and dedicated workforce. Labor has shown its commitment to retraining and education in order to meet the demands seen with technological advancements in all industries.

And when it comes to education, northwest Ohio can boast of nearly 180,000 students enrolled at one of the area's 49 universities, colleges or post-secondary institutions located within an hour's drive.

Recently, business leaders across Ohio collaborated to initiate the most sweeping tax reform in the state's history. Elimination of taxes on capital investment, inventory, sales of goods and services to customers outside of Ohio, as well as corporate income and franchise taxes, combine to help make Ohio the ideal location to build a successful global business.

The Regional Growth Partnership, as the lead economic development organization serving Toledo and northwest Ohio, is focused on working with site consultants and businesses in the logistics, transportation and distribution industries. And as a private firm, the RGP is adherent to confidentiality and meeting the needs of clients in an innovative and time-sensitive manner.



**Regional Growth Partnership**  
300 Madison Ave., Suite 270  
Toledo, OH 43604  
419-252-2700  
Fax: 419-252-2724  
www.rgp.org

# Reviva Logistics

**Mission Statement:**

Reviva Logistics specializes in third-party warehouse and asset-based outbound and reverse logistic services for the automotive, tire, and general transportation industry.



**P**ut the horsepower of 60 years in national warehousing, distribution, and reverse logistics services together with cutting edge EDI and there's no stopping you. We combine breakthrough innovation with day-in-day-out consistency and focus in these areas:

- Inbound container/truckload receiving management
- Total warehouse management
- Outbound shipping management & freight carrier optimization
- Call center support services
- EDI integration capability with all OEM operating systems
- 'Last Mile' nationwide

outbound and reverse logistics capability  
At Reviva Logistics, we are intent on managing our clients' inventory with 99.9% accuracy and efficiency and delivering the goods on time—all at a cost significantly less than most high profile third-party logistic firms.

Why do customers like Ford Motor Company, Hankook Tire, Continental Tire, Pirelli, Daimler Trucks, and UPS choose to partner with Reviva?

- We deliver on our mantra: The right part. On time. Every time.
- Our "Customer for Life" service approach
- We provide price

transparency in all bids and ongoing contract work

- Our nationwide location services assure the best fit for each company's warehousing and distribution needs
- Customers benefit from our "continuous improvement" philosophy
- We create time and cost efficiencies by adopting technology breakthroughs
- Our management is financially invested to incent long-term performance

Benefit from our automotive parts distribution expertise, including:

- Sophisticated MRP and planning software to manage inventory and predict sales
- EDI integration capability with all OEM operating systems
- Modern, lean warehouses in the Midwest/Great Lakes cities including Minneapolis, Milwaukee, Chicago, and Detroit, plus extend to locations nationwide as needed
- Powerful LTL discount rates based on 1995 tariffs
- One point of contact for duration of relationship ensuring continuity and fast resolutions



**Reviva Logistics**  
5130 Main Street NE  
Minneapolis, MN 55421  
Tel: 800-578-6009  
Fax: 800-598-6012  
bgoodwin@reviva.com  
www.revivalogistics.com

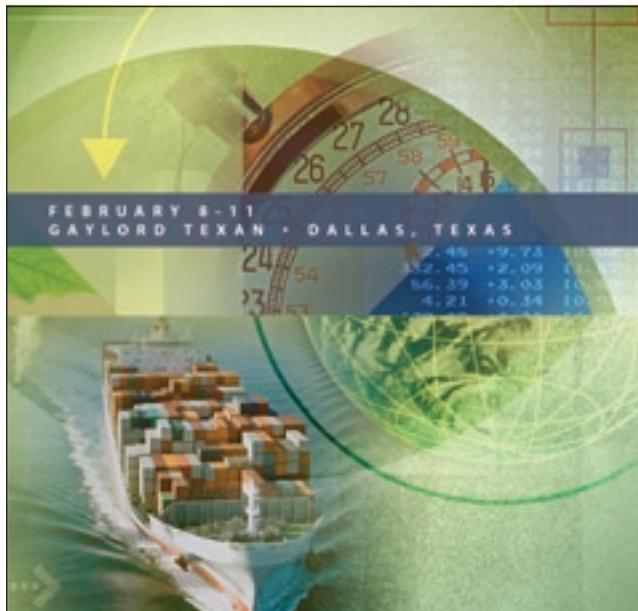
# RILA

**RILA's Mission:**

The Retail Industry Leaders Association's mission is to promote consumer choice and economic freedom through public policy and industry operational excellence.

**Corporate Values:**

- Member satisfaction is our core business. Strive for excellence in serving our customers.
- Be ethical and encourage others to engage in right, honest and ethical behavior. Respect the individual. Treat others with the same personal and professional respect that you expect for yourself.
- We are winners! Be responsive, positive and focused.
- Learn, teach, communicate, coach and listen. Create an environment where everyone can be a "star."
- Change is part of our culture and industry; accept it; embrace it; initiate it.
- Be entrepreneurial. Take initiative and ownership. Seek opportunities to lead. Use good judgment. Take intelligent risks. Champion ideas.



**T**he Retail Industry Leaders Association (RILA) is the home of the world's largest and fastest growing retail and consumer products companies, whose executives participate in RILA for its unique educational forums, its effective public policy advocacy, and its advancement of the retail industry.

RILA membership includes more than 200 member companies – from Abercrombie & Fitch to Walmart – representing more than \$1.5 trillion in sales.

Through its board of directors, Leaders Councils, committees and working groups, RILA members determine the issues and focus areas for public policy, educational offerings and research. RILA integrates public policy with retail operations to ensure consistent communication and flow of

information. Strategic communications supports both public policy and operations. Education focuses on driving relevant programs to the retail communities that RILA serves.

**Membership**

The RILA community is composed of companies across all segments of retailing, including retailers, product manufacturers and service suppliers. RILA is the only association whose membership is composed of all three sectors of the retail industry. This allows the association to gain insight from

across the industry to provide world-class education, advocacy and innovation. RILA is singularly focused on creating the forums retailers and suppliers need to learn and prosper.

Members have the opportunity to sit at the table with the who's who in retail. Our concentration on five strategic pillars – supply chain, human resources, asset protection, finance and enterprise issues such as environmental sustainability and data security – allows us to deliver focused products, services and communities for today's growing and successful retail company.

Through Councils, Committees and Working Groups senior leaders within respective fields obtain instant feedback and work on the top issues affecting the industry.

The need to innovate is bringing retailers and suppliers together, to learn from one another, to share best practices and to develop industry advancements that would not be realized by individuals and companies acting alone. By bringing industry leaders together, RILA is facilitating this sharing of information that benefits not only the industry, but the individuals and the companies that participate.

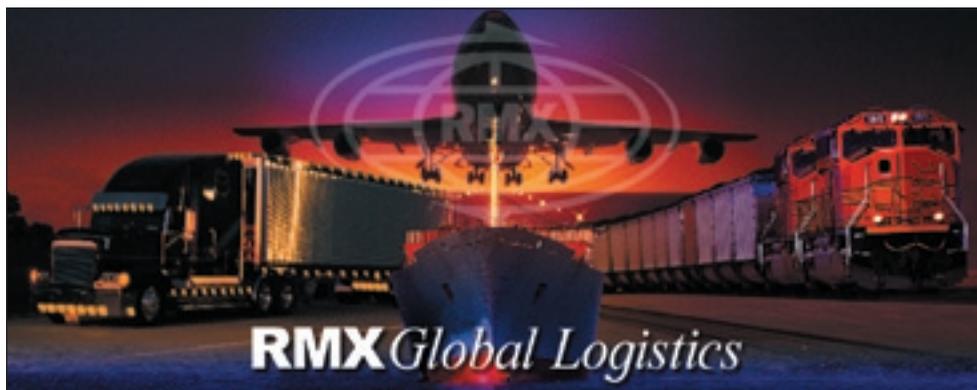
**Retail Industry Leaders Association (RILA)**

1700 N. Moore St., Ste. 2250  
Arlington, VA 22209  
703-841-2300  
www.retail-leaders.org



# RMX Global Logistics

RMX was established in 1983 and over the last 26 years has developed a reputation as a trusted transportation partner to the food products industry. RMX has become one of the leading third party logistics providers in the country and provides a broad scope of supply chain management services.



**R**MX Global Logistics is a multi-faceted logistics and transportation management company offering responsive, flexible service for your everyday and extraordinary transportation needs.

### Transportation Logistics Services

#### Domestic Transportation – dry & temperature controlled

- Full truckload
- Less than truckload
- Air freight
- Small package/samples management
- Railcar
- Bulkhead
- Intermodal
- DC and pool program support
- Consulting

#### Direct Driver Dispatch & Communication

RMX Global Logistics is unique among logistics companies because we personally dispatch drivers for every load. We require regular check calls by all drivers. These check calls are reported directly to RMX operations and stored in our system for remote office and web enabled access.

*24 Hours a Day, 7 Days a Week, 365 Days a Year*

RMX Global Logistics staffs its offices 7 days a week with night, weekend and holiday

services available through our 24 hour call center.

#### Carrier Certification Program

All of our carriers must have adequate insurance coverage, especially refrigeration breakdown coverage, as well as reference checks and signed contracts.

### 3PL & 4PL Services

#### Order Optimization

- Electronic order downloads.
- Order optimization and best cost determination of all orders.
- Pool order notification to pool DC, inventory and productions facilities.
- Release of optimized loads for shipment tendering.

#### Load Tendering

- Decision matrix software for optimal carrier determination.
- Order tendering via EDI/FTP with transaction set support for 204, 214, and 990.
- Monitor all electronic order tenders to ensure that all orders are accounted for and accepted by the service providers in all modes.
- Manage fall out/missed loads with RMX as backup carrier on all

lanes to ensure coverage.

- Coordination of shipping schedules with all facilities for all loads including CPU's.
- Handle railcar orders and car placement tracking.

#### Appointment Scheduling

- Responsible for all delivery appointments and reschedule requests.
- Primary point of contact for customer service.

#### Performance reports

- Maintain and distribute daily and weekly performance reports.
- Carrier compliance tracking.

### Web-Based Services

#### Status and Service Reporting

- Current Load Status Report
- Customer Service Report with detail and summary
- Order Status Report

#### Report Scheduling

- Schedule reports to run automatically hourly, daily weekly, or monthly with the output emailed to a specified email address

#### Shipment tracking

*Submit a request for quote to RMX*

*Track a request for quote*

*Tender loads to RMX*

*Track tendered loads*



RMX Global Logistics

### RMX Global Logistics

PO Box 4209

Evergreen, CO 80437-4209

888-824-7365

Fax: 303-674-3374

www.rmxglobal.com

# Ruan



**John Ruan III**  
Chairman and CEO

**Mission Statement:**

Employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.



**A Business Fueled By Ideas**

In 1932, during his first haul, John Ruan realized he could transport more materials by reducing the time it takes to complete a delivery cycle. Within a year, he had three trucks hauling 42 tons of coal a day. Ideas, he discovered, move business.

For more than 75 years, we've taken this idea-driven approach to each new challenge our customers face. Every day, our team of experts offer a variety of tailored transportation services to meet the diverse needs of businesses across the country.

**Supply Chain Solutions That Provide A Competitive Advantage**

At Ruan, we take nothing for granted. We know our

customers are held to measurable goals and must make decisions that enable them to reach those goals. So, whether we're building, maintaining, or deepening a customer relationship, we know it's our responsibility to intimately understand our customer's business. We integrate seamlessly with our customers' teams, and even work with other providers they might use, to create systems that solely focus on improving supply chain efficiency. We're confident that the solutions we implement today can be built upon to continuously improve our customers' results.

Look to Ruan for the following services:

**Dedicated Contract Carriage**

Our customers benefit from

our ongoing investments in equipment, driver management, and nationwide service centers. By employing the latest technologies, ranging from supply chain optimization to mobile communications, we demonstrate our commitment to delivering the highest quality of service.

**Bulk Carriage**

We provide the equipment, expertise, and leadership necessary to efficiently, profitably, and safely transport any bulk commodity. We successfully manage diverse customer needs through our breadth of hauling capabilities, including chemical products, construction materials, and food grade products such as bulk dairy.

**Ruan Certified Brokerage Services**

We offer a one-stop intermediary transportation solution that enables one-way truckload freight customers to replace empty miles with profitable backhaul revenue.

**Integrated Services**

We can integrate other scaleable supply chain solutions seamlessly into our customers' operations as needed - from cross-docking to intermodal freight management, logistics, LTL consolidation, and more.

At Ruan, we take care of our customers' business while continuously exploring new ways to improve logistics systems and save company resources. We're more than just a transportation company; we're a dedicated partner who's committed to our customers' success.

**RUAN**

DEDICATION THAT MOVES YOUR BUSINESS

**Ruan**

666 Grand Avenue  
Des Moines, IA 50309  
866-RUANNOW  
Fax: 515-245-2684  
E-mail: ruan@ruan.com  
www.ruan.com

# Ryder



**John Williford**  
*President, Global Supply Chain Solutions*

Ryder's vision is to partner with our customers in designing, developing and delivering innovative global supply chain solutions that provide a significant competitive advantage, enable improved financial and operational performance, and deliver exceptional customer service.

Ryder accomplishes this by:

- Making the client's business our business—delivering supply chain solutions tailored to their unique requirements and strategic objectives
- Employing best-in-class people, processes and technologies—enabling breakthrough innovation and continuous improvement
- Focusing on global operational excellence—empowering customers to quickly and confidently implement their business strategies

**Regional Headquarters**

- Canada—Toronto, Ontario
- Latin America—Miami, Florida
- Europe—London, United Kingdom
- Asia—Shanghai, China

**Industries Served**

- Automotive
- Consumer Goods
- Energy & Utilities
- High-Tech
- Industrial Manufacturing
- Retail
- Construction



**R**yder provides a complete array of leading-edge supply chain, warehousing and transportation solutions for multiple industry sectors in North America, South America, Europe and Asia. Services range from developing global supply chain strategies to managing and executing day-to-day logistics operations. We have over seven decades of experience in successfully partnering with companies in a variety of industries, optimizing their operations and maximizing their bottom line.

**Supply Chain Solutions**

Ryder applies operational expertise to an integrated set of transportation and warehousing processes, enabled by world-class technology, to deliver quantifiable value to its clients. Services include:

- Lead Logistics Management
- Professional Services
- Network Design

**Warehousing Solutions**

Ryder designs the layout of the facility, develops

the processes, deploys a Warehouse Management System (WMS) to manage the inventory, and provides the personnel to deliver its customer "Operational Excellence". Services include:

- Order Fulfillment
- Vendor-Managed Inventory
- Multi-Client Facilities
- Value Added Services:
  - RFID
  - Returns and Repairs
  - Configuration and testing
  - Kitting
  - Sequencing
  - Postponement

**Transportation Solutions**

Ryder's team of transportation experts provides shipment planning and execution, which include shipment consolidation, load scheduling, and delivery confirmation, through a series of electronic and web-based solutions. Services include:

- Transportation Consulting
- Carrier procurement
- Shipment planning and execution
- Freight bill audit and pay
- Dedicated Contract Carriage
- Freight brokerage
- Global Trade

Allow us to show you how Ryder's experienced people, proven processes and cutting edge technologies can help you reduce cycle time, improve customer service and quickly respond to changing market needs. All of which increases your speed to market—making you more competitive.

**Ryder**  
**Worldwide Headquarters**  
11690 NW 105th Street  
Miami, FL 33178  
1-888-88-RYDER  
www.ryder.com



# Saddle Creek Corporation

## The Integrated Advantage



**Cliff Otto**  
President

As a nationwide third-party logistics company, we tailor our dedicated and shared warehousing, transportation, contract packaging and logistics capabilities to help optimize your supply chain.



**W**hether you want to increase efficiencies in your supply chain, streamline your business or manage operational costs, Saddle Creek Corporation delivers the creative, integrated logistics capabilities you need.

We'll bring you new ideas for single-source solutions that can help manage costs and increase efficiency using our wide array of services:

■ **Warehousing** – We're ready to face your toughest warehousing and distribution challenges, from outsourcing current distribution operations to establishing a forward distribution center.

■ **Transportation** – We offer a full range of transportation capabilities nationwide, including truckload, LTL, flatbed, and consolidation services.

■ **Contract Packaging** – Whether it's assembling gift sets, producing POP displays, or printing and applying labels, we'll design a turnkey program that addresses your toughest packaging challenges.

■ **Integrated Logistics** – We will develop a logistics program tailored to fit your business and give you a competitive advantage – from cross-docking centers to kitting special retail packs to LTL deliveries.

Our services are backed by best-in-class software tools, and our systems can be

fully integrated with yours to provide accurate, up-to-the-minute information. We harness the power of leading-edge technology to find innovative logistics solutions that work for you.

While we deliver all of these "big company" capabilities, we offer the personal attention and responsiveness of a more nimble organization. We never lose sight of our commitment to service excellence. We pride ourselves on providing 3rd Party 1st Class solutions and services for our customers – *Whatever It Takes!*

**Saddle Creek Corporation**  
3010 Saddle Creek Road  
Lakeland, FL 33801  
863-665-0966  
info@saddlecrk.com  
www.saddlecrk.com



# Salina, Kansas



**Dennis Lauver**  
*President & CEO*

### Advantage-Salina

- 1200 acres of industrial sites, lots available from 1 to 240 acres, multiple available buildings
- Multiple developers available for build-to-suit projects
- Rail served sites available
- Excellent access to two interstates.
- Over 30 motor carrier companies
- Quality workforce, low operating costs



### Crossroads of America

Long known as "The Crossroads of America", Salina, KS is ideally suited as a location for warehousing and distribution. With a skilled workforce, ideal geographic location, and low cost of operation, Salina presents boundless opportunities for success.

Salina sits at the junction of I-70 and I-135, providing interstate access from coast-to-coast and border-to-border. Multiple development sites are available with easy access to the highway system. Salina is only 4 hours from Port of Catoosa, OK, an ice-free port providing year round shipping to points around the globe.

Rail service is provided by the Union Pacific, with rail lines stretching to points across the country, and capacity to serve your needs, including 110 car shuttles. The UP terminal in Salina

has nearly 30 miles of storage tracks, and multiple sites have access to rail.

The Salina Regional Airport is the home of a 12,300 foot runway that can handle any size aircraft flown today. The airport serves as a major refueling stop for thousands of aircraft each year, from private planes to heavy cargo and military aircraft. The airport provides daily commuter flights to Denver and Kansas City, with connections to points around the world. The Airport Industrial Center is home to businesses and industries that employ more than 4,000 people. Facilities include Schwan's Global Supply Chain, Hawker Beechcraft, and Eldorado National.

### Working for Success

Salina is known for its quality workforce, and we have the unique ability to quantify that statement:

- Lost-time accidents averaged less than 1% (.63) of potential work time
- Cost of recordable injuries averaged \$1.58 (Five companies with recordable injuries)
- Work completed on-time averaged 93.2%
- Drug Test Failure rate averaged 2.27%
- Absenteeism averaged 4.2% with a median of 2%
- Employees retained more than 1 year was 81%
- Employees retained more than 5 years was 59.4%

Training for a skilled workforce is a collaborative effort in Salina. Kansas State-Salina, Kansas Wesleyan University, Brown Mackie College, and Salina Area Technical College provide a wide range of training in various fields, and can customize a training program to meet your needs. Salina is a low cost community for operating a business, with favorable wage rates and limited union activity.

### Right Place. Right Reason. Right Now.

Salina is the ideal location for companies that require access to markets across the U.S. and the world. Affordable sites, good infrastructure, skilled workers, and quality of life have made Salina the choice for such companies as Exide Technologies, Philips Lighting, and Great Plains Manufacturing. Let us help you succeed, as well.



### Salina, Kansas

120 W. Ash  
PO Box 586  
Salina, KS 67402-0586  
785-827-9301  
[www.salinakansas.org](http://www.salinakansas.org)

# SATO America, Inc.



**Gary Krause,**  
Director of Marketing

"I've been waiting for a printer like this for a long time," is a comment we hear most often and substantiates our commitment to product development with the end user in mind. We solicited customer input during the design of our GLe series. It's simplicity of operation and maintenance, on-board emulations, low cost of ownership, performance throughput and application flexibility are key needs we heard and incorporated into its design."



### SATO's Integrated Services

SATO America, Inc. has solved supply chain management problems for over 25 years within many industries. We are committed to listening to our customers. We use their input to respond with high performance solutions that:

- Streamline and improve operational performance
- Present the best and most effective technology to achieve a positive ROI
- Increase profitability within their current marketplace
- Expand their markets
- Only implement what the client needs

Our relationships with our customers are built on trust, commitment, service and expertise. SATO works with organizations from small to large, many of which are Fortune 100 companies. We bring the same service to each

project, regardless the size.

Whether it's consulting, software development, Barcode or RFID solutions, custom industry development solutions, our commitment remains the same—to provide cost-effective integration solutions to satisfy our customers' needs.

### About SATO

SATO is a pioneer in the Automatic Identification and Data Collection (AIDC) industry and the inventor of the world's first electronic thermal transfer barcode printer. It revolutionized the barcoding industry by introducing the Data Collection System (DCS) & Labeling concept—a total barcode

and labeling solution providing high quality barcode printers, scanners/hand-held terminals, label design software and consumables. SATO is one of the first in the industry to introduce a complete, multi-protocol EPC-compliant, UHF RFID solution.

SATO is publicly listed on the first section of Tokyo Stock Exchange in Japan. It has worldwide offices in the United States, Belgium, France, Germany, Spain, United Kingdom, Poland, Singapore, Malaysia, Australia, New Zealand, Thailand and China. For the fiscal year ended March 31, 2008, it reported revenues of US\$767 million.



**SATO America, Inc.**  
10350-A Nations Ford Road  
Charlotte, NC 28273  
Phone: 704-644-1650  
Fax: 704-644-1662  
satosales@satoamerica.com  
www.satoamerica.com



## Service By Air, Inc.

### We offer our customers:

- **Stability** – We have provided value-added solutions for our worldwide customer base since 1972.
- **Flexibility** – We are never tied to filling our own trucks nor are we tied to booked schedules. We always have another carrier option, which allows us to get the job done for the customer.
- **Serviceability** – Our staff and our systems are proactive, so you won't be left guessing. Representatives at all terminals are available 24 hours a day, 7 days a week, including weekends and holidays.
- **Reliability** – We cater to your needs so your goals are met. We believe that creating appropriate solutions creates reliable service.



### Our Advantage to You

Since 1972, Service By Air ("SBA") has provided global supply chain management services to a wide range of satisfied customers. We are a dedicated team of highly trained specialists, structured to provide our customers with a competitive edge.

Our offices are staffed with seasoned professionals who specialize in global cargo transportation, documentation, banking services and complete supply chain management services. These staff members are backed by a seasoned team at our corporate headquarters and overseas by our partner organizations.

Working with SBA offers many advantages:

- Expert professionals monitoring your traffic
- Proactive communication
- Relationships with professionals you know and who know your business
- A dedicated network that picks up and delivers when and where you need it.

### How We Do It

We believe that our great people provide added value to your supply chain. Our personnel strive to achieve a high level of detail, in asking the right questions, making the extra phone call, and generally thinking of and communicating the information both the shipper and consignee need to know.

This proactive approach to freight forwarding (asking questions and getting answers before a problem occurs) creates an error- and hassle-free delivery and satisfies both the shipper and consignee.

### What We Do

We give our customers access to the world. Our key services include:

■ **Air Freight Services** – Our internal expertise and relationships with all major air carriers is unparalleled in the marketplace. Our knowledge and strong partner relationships allow us to offer customers reliable, flexible and cost-effective air freight solutions.

■ **Ground Freight Services** – Our USA ground transportation network is one of the best in the industry, providing our customers with ways to reduce costs, increase efficiencies and optimize distribution models.

■ **Ocean Freight Services** – SBA Consolidators (our affiliate O.T.I.), SBA, and our overseas agents can together offer customers

comprehensive ocean service to meet inbound, outbound and cross-trade movement requirements. We make sure that your cargo moves on a strict schedule that meets all of your supply-chain management needs.

■ **Customs Brokerage Services** – We team with customs brokers across the United States, or we can work with your own broker, to ensure that your cargo moves quickly and efficiently through U.S. customs and on to its ultimate destination. Put your worries to rest and allow our team to manage your difficult international intermodal cargo movement. It's that simple.

■ **Technology Support** – We have always been in the forefront of making technology work for you. Our online computer system allows you to manage your shipping needs from anywhere in the world. Ship. Track. Create Reports. The system is here when you need it the most. We also support all forms of EDI transfer and can set up customized technology programs to meet your needs.

### Service By Air

World Headquarters  
222 Crossways Park Drive  
Woodbury, NY 11797

Growth & Development  
3 Cedarbrook Drive  
Cranbury, NJ 08512

Phone: 609-655-3500  
Toll Free: 1-888-GO-MY-SBA  
Fax: 609-655-3545  
sbainfo@servicebyair.com  
www.servicebyair.com



# ServiceCraft Logistics



**Peter McLoughlin**  
President & COO

**Mission Statement:**

Our Mission is to provide customized logistics solutions  
More creatively,  
More quickly and  
More cost effectively than our competitors.

**The NEW ServiceCraft.**  
**More than your average 3PL...**  
**YOUR LOGISTICS PARTNER!**



**ServiceCraft Logistics**  
Corporate Headquarters  
6565 Knott Avenue  
Buena Park, CA 90620  
Phone: 714-690-6500  
Toll Free: 800-290-5952  
Fax: 714-690-6555  
sales@servicecraft.com  
www.servicecraft.com

**S**erviceCraft Logistics began operations in 1958 and is headquartered in Buena Park, California. The Company is a leading provider of third party logistics and specialized services to a wide array of industries, including Food and Beverage, Consumer Packaged Goods, and more.

ServiceCraft provides national multi-modal transportation management services and operates over 4-million square feet of ambient and temperature controlled warehousing and distribution space throughout the United States, with strategic locations near major ports in Southern California, Northern California and Texas.

We offer not just warehousing and transportation management, but complete supply chain solutions; which demands honed skills, depth of knowledge and resources, willingness to adapt, and ability to turn on a dime to meet Customers' changing needs.

Our service menu includes, but is not limited to:

- Customized supply chain options and solutions
- Transportation management
- Supply chain management (inbound logistics, value-added warehousing, outbound logistics, reverse logistics, and web visibility)
- Value-added services, such as labeling, packaging (club store programs), pick & pack, along with J.I.T. postponement (kitting and repacking) and J.I.T. replenishment
- Breakbulk
- Cross-docking / pool



- consolidation
- Desktop delivery LTL
- Direct to store delivery
- Logistics consulting
- National multimodal (truck, rail, intermodal)
- All supported by the latest technological solutions, including real-time web visibility

These integrated warehousing and transportation services can be scaled and customized to suit your needs – for part or all of your supply chain management function – based on market conditions and the demands and delivery service requirements for your products and materials.

Information management is critical to efficient supply chain administration, and ServiceCraft understands this. With ServiceCraft's information management systems, we can provide customers with a number of different options to make the transfer of information nearly effortless, speeding up the supply chain and being customizable to each clients needs. Our proprietary Warehouse Management System (WMS) with RF technology allows for a 24/7 track-ability of an order for a seamless flow of real-time information from the inbound receipt of product

into our facilities through the delivery of the product to our customer's customer 24-hours a day.

We go beyond traditional third-party logistics providers, specializing in de-fragmenting supply chains and providing increased visibility through our customer definable information systems. We are dedicated to delivering you quick, cost-effective, customized logistics' solutions.

Our customers are the leaders in their industries. Our success is based on their success, and we are proud to have some of the longest standing accounts in the industry – over 40 years with numerous Fortune 100 and Fortune 500 companies.

Our history reflects hard work, dedication, and a passionate commitment to meet and exceed the logistics needs of each individual customer. With over 50-years of expertise successfully managing clients' supply chains, our flexible distribution network is set up to handle your specific regional requirements, such as transporting imports from local ports to our Southern California based distribution facilities, or cross-docking your products for distribution to retailers throughout the United States.

# Smart Management Group

**Mission Statement:**

CTX-Smart Management Group draws on more than 80 years of experience to establish itself as a national full-service logistics solutions company for retail and manufacturing industries!

Whatever the size of your business or what unique logistics challenges you face, The CTX-Smart Supply Chain infrastructure is here to streamline your business and positively affect your bottom line, with one-source distribution solutions!

**Smart Management is your IMPORT SPECIALIST:**

- PAPER WAREHOUSE
- IMPORT CONTAINER DRAYAGE
- IMPORT BREAK BULK WAREHOUSE FACILITY
- INLAND TRANSPORTATION
- CROSS DOCKING SERVICES
- INBOUND CONTAINER MANAGEMENT
- LTL SERVICES
- TRUCKLOAD SERVICES
- LOGISTICAL SERVICES

**Smart Management Group**

16 Cabot Blvd  
Langhorne, PA 19047

270 Canal Rd  
Fairless Hills, PA 19030

Cabot Industrial Park  
50 Suffolk Rd  
Mansfield, MA 02048

1060 Monroe street  
Hoboken, NJ 07030

8125 Stayton Drive  
Jessup, MD 20794

Contact Robert Meehan  
Phone: 267-246-1150  
RMeehan@ctxgroup.com  
www.smartmanagement-group.com



**S**mart Management is part of the CTX Group, which has successfully serviced thousands of paper mills, product lines, manufacturers and distribution networks through millions of transactions for the past 80 years.

Our skills in operational logistics help fulfill your supply chain demands. We have the systems, procedures, technology and the people to manage inventory, products and vehicles to their destinations.

Let us become your logistics provider and a vital part of your transportation and distribution network. Our track record of success stems from continuous collaboration and streamlined communications with partners, customers, drivers and vendors.

Our mission is to help customers realize the powerful benefits of improved supply chain operations. A streamlined supply chain means that a business can get paid quicker, lower its

capital requirements, minimize management headaches, manage change and gain a competitive advantage.

We consistently help our customers achieve these results by utilizing the following:

- WAREHOUSING & DISTRIBUTION
- FULFILLMENT
- PICK & PACK
- DEDICATED WAREHOUSE SPACE
- PROJECT MANAGEMENT
- LOGISTIC INTEGRATION
- PAPER SPECIALISTS

**Smart Logistics**

Smart Logistics has what it takes to get the job done

every time. Your logistics provider is the most vital part of your transportation and distribution network. Our track record of success stems from continuous collaboration and streamlined communications with drivers, logistic partners, customers and vendors.

Our skills in operational logistics can help fulfill your supply chain demands. We have the systems, procedures and people to manage the products and vehicles.

Smart can deliver. Whether it's direct pick up and delivery, or storage and distribution, Smart Logistics is always the straightest line between you and your customers.



# SRC Logistics, Inc.



**Jeff DeCarlis**  
President

**Mission Statement:**

SRC Logistics, Inc. is dedicated to providing a variety of solution-oriented logistics services for our customers. Our commitments to our clients are geared toward reducing overhead, improving customer satisfaction and increasing sales. By maintaining a unique adaptability that flows with being an employee managed company, SRC Logistics is uniquely positioned to accommodate change and course redirections quickly and efficiently.

**Services:**

- Warehouse Management
- Asset Management
- Transportation Management
- Customer Service & Fulfillment Services
- Asset Recovery
- Global Sourcing
- Third Party Computer Solutions



**Our Company**

Springfield Remanufacturing Corp. (SRC) is a key founder of the reverse logistics process of remanufacturing, and after 25 years, has become a legend in the industry. Established in 1983 in a highly leveraged buyout from International Harvester, the company has grown from \$11 million in sales with a footprint of 60,000 sq ft, to more than \$274 million in sales and over 1 million sq ft today. Nearly half of this space is reserved for SRC Logistics, Inc. (SRCL), the logistics arm of the company.

SRC Logistics, Inc. provides customers with turn key solutions for transportation, supply chain management, customer service, global sourcing, asset recovery and reverse logistics. Strategically located in Springfield, Missouri directly off Interstate 44, SRCL resides in the geographic center of the United States. In order to better service their worldwide customer base, SRCL

also has locations in Canada and international efforts in Europe and China.

**Culture and Competitive Advantage**

SRC Logistics, like all SRC subsidiaries, is an employee owned company whose associates take great pride in finding solutions for their many clients. This is a reflection of the core values and business practices embodied in the company's goals from the very start and summarized in the best selling book, *The Great Game of Business*, authored by SRC founder and CEO Jack Stack.

**Best in Class Services**

Providing services to the agricultural, rail, automotive, construction and mining industries, SRCL's many clients include major corporations like John Deere, CNH, Navistar, AGCO, EMD and General Motors. The SRCL management structure provides the company with a unique adaptability, allowing

them to move quickly and provide valuable resources to help clients manage costs and increase profit potential. SRCL continuously strives to move beyond supplier agreements and become a successful and cost effective extension of their customer's supply chain.

"What makes SRCL unique is their ability to move quickly and augment customers current systems", says Jules Heinemann, Director of Sales and Marketing, AGCO Parts. "We outsourced our operations to SRCL and they helped take our service to an entire new level, while managing to reduce costs and improve our profit potential."

In the logistics industry, there is no other company quite like SRCL...A company that can provide the business literacy tools that virtually guarantee success. It's all part of *The Great Game of Business*. Stop by your local bookstore and read on.



**SRC Logistics, Inc.**

2065 East Pythian  
Springfield, MO 65802  
888-678-6070  
info@srclogisticsinc.com  
www.srclogisticsinc.com

Contact: Patrick Carpenter  
Director of Sales & Marketing  
pcarpenter@srclogisticsinc.com

# Standard Forwarding Company, Inc.



**John Ward**  
President

"We encourage you to experience the Standard Forwarding difference firsthand...where you'll find an LTL carrier with 'dedicated' roots and a team committed to exceeding customer expectations in all that it does!"



**F**or 75 years Standard Forwarding has provided award winning freight transportation to many great companies in the Midwest region. In 2008 our service has been recognized in the marketplace:

- Mastio (Industry Survey) LTL Carrier of the Year
- John Deere "Partner" Level
- Case New Holland Carrier of the Year
- Xerox Carrier of the Year
- Schneider Logistics Carrier of the Year
- Inbound Logistics Top 100 Carriers

This year marks our 75th year of setting the standard in freight transportation. Standard Forwarding was built on a model of progressive leadership that continues to be our framework today.

Our partnership philosophy is the foundation of our award winning service. We understand that we have a critical role in the supply chain for both you and your customers so every shipment is critical and nothing is taken lightly.

Since our founding in 1934, technologies have changed, customer expectations have risen and competition has increased. In every area, Standard has been on the leading edge of positive change. With a fleet of 300 late model tractors and 650 trailers, Standard's 500 dedicated employees work to provide dependable overnight LTL service in Iowa, Illinois, Wisconsin, Indiana, Minnesota, Omaha, Nebraska and Saint Louis,

Missouri. The latest in information technology, including on board computers and a state of the art website, combine with "Make the First Call" operating procedures to provide the best and most flexible service in the marketplace. With 99% on time deliveries and an industry-low claims ratio of .0027, Standard provides unmatched transportation services:

- Regional LTL Service (IA, IL, IN, MN, WI, Omaha NE, Saint Louis MO)
- Volume Shipments
- Canadian Service
- Fast Forwarding-100% Guaranteed Expedited Service
- Transportation Technology
- EDI
- New Green Link Division



**Standard Forwarding Company Inc.**

2925 Morton Drive  
East Moline, IL 61244  
800-447-2012  
Fax: 309-755-9774

[www.standardforwarding.com](http://www.standardforwarding.com)

# Star Building Systems



**Joe Edge**  
President

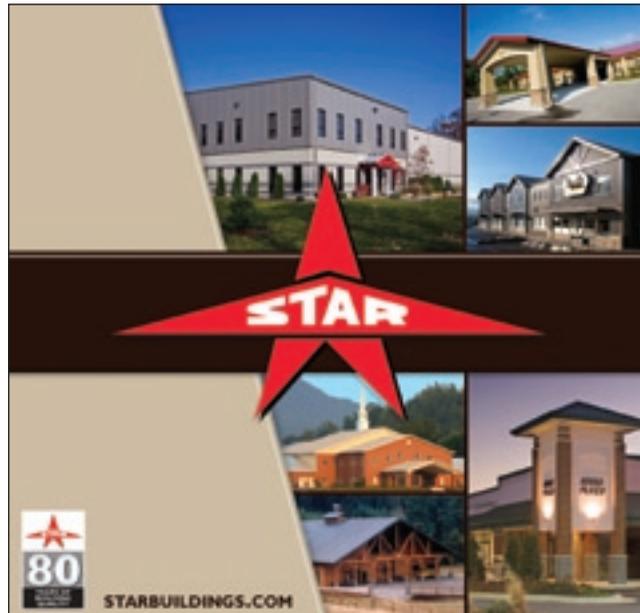
### Building Solutions For The World

We are committed to:

- Maintaining our uncompromising principals and integrity
- Providing building products and services that exceed our customers' needs and expectations
- Providing environmentally safe products
- Being the industry's technology leader
- Having a safe work environment where employees are treated with respect while encouraged and challenged to achieve their full potential
- Partnering with our suppliers for mutual success
- Recognizing that profitability and growth are essential to our future success

### Star Building Systems

An NCI Company  
8600 South I-35  
P.O. Box 94910  
Oklahoma City, OK 73143  
Tel: 1-800 TRY STAR  
Fax: 405-636-2037  
[www.starbuildings.com](http://www.starbuildings.com)



**S**tar Building Systems is a leading supplier of custom-designed building systems in an industry that has captured more than 43% of the low rise, non-residential construction in the United States over the last 10 years. Star's growth has enabled us to excel in offering customers the finest building system products on the market. More and more projects specify Star Building Systems because more and more people are discovering the advantages and the solid reputation that Star has built since 1927 by offering exactly what the building owner needs.

Star Building Systems was formed in 1927 to meet the

needs of oil drillers in the historic Oklahoma City oil boom. In the late 1930s, Star built aviation hangars for the Midwest, and with the onset of World War II, Star met the military's need for warehouses and aircraft hangars. During the 1950s, Star shifted to grain storage and sectional steel buildings for warehousing.

In the early 1960s, pre-engineered metal buildings were enhanced with the advent of computer-designed rigid frames, high yield steel and factory applied, baked on color coatings. Today, Star serves the non-residential, commercial, industrial, institutional, recreational, agricultural and retrofit

markets both nationally and internationally.

Star's state-of-the-art plants produce a completely integrated product line. Each component is inspected throughout the manufacturing process to assure the highest standards of quality are maintained.

Star products are the result of product development and engineering innovations that are proven in over 285,000 Star buildings worldwide. Star focuses on state-of-the-art computerized processing systems which aid all phases of design, drafting and manufacturing. This advanced technology enables Star to provide more specialized buildings with a variety of aesthetic features. Star building systems are engineer certified for all 50 states to meet the structural provisions of required model codes, as well as state and local codes.

Star's products are widely accepted, enjoying repeat business with many United States companies such as Smith Barney, Toys R Us, Roadway Express, W.L. Gore, Coca Cola, Anheuser Busch, Lockheed Martin and many others.



# Sunrise Logistics, Inc.

**Mission Statement:**

"Growing Ideas, Producing Excellence"



**Put Sunrise Logistics to work for you!**

Sunrise Logistics, Inc. is a full service 3PL company providing a range of services to companies throughout the United States. As a member of the Four Season Family of Companies that also include Four Seasons Produce, Earth Source Trading, and Sunrise Transport, we have built our business on our four core values of Integrity, Exceptional Partnerships, Winning Culture, and Dynamic Leadership. These are the backbone of our company and drive us to be an Exceptional Supply Chain Partner.

**Temperature Controlled Warehousing**

With facilities located in Pennsylvania, halfway between Philadelphia and Harrisburg and just off the Pennsylvania Turnpike, we are strategically located to receive, consolidate and store/cross-dock products for redistribution in the northeast

and Mid-Atlantic States. Additionally we serve as a gateway for storage and redistribution throughout the U.S. of products arriving at any of the east coast ports and easily handle seasonal storage requirements.

Sunrise Logistics' climate controlled storage areas are maintained at varying temperature zones to ensure products are stored in their ideal conditions.

**Transportation Services**

Utilizing our company-owned fleet of trucks Sunrise Logistics provides regular scheduled truckload and less-than-truckload deliveries to most of the major food distribution center locations in the northeast and Mid-Atlantic States. We also support direct-store deliveries to many retail, restaurant, and institutional locations within this same region.

Longer-haul transportation services are provided using a combination of our fleet and a network of

contracted carriers and we facilitate/manage cross-country shipments utilizing both intermodal and rail transportation.

**Multi-Vendor Consolidation and Redistribution**

Sunrise Logistics has established itself as a multi-vendor consolidation point for an increasing list of customers who are looking for ways to more efficiently and effectively distribute their products. With the increases in transportation costs, cost effectively handling LTL shipments has become a big challenge for many companies. This service was first offered to shippers/customers within the produce industry, but is quickly expanding to other food categories requiring temperature controlled storage and transportation.

**Other Value-Added and Logistics Services**

- Railcar transloading for customers without their own rail siding
- Product reconfiguration/repacking
- Citrus bagging
- Produce ripening capabilities
- Pick/Pack and package over-wrap capabilities

Sunrise Logistics, Inc. specializes in understanding our customers' needs and delivering supply chain solutions customized to fit those needs. We pride ourselves on developing and maintaining strong business partner relationships, and that influences how we do business each and every day. Our people care about our business and your business.



**Sunrise Logistics, Inc.**  
820 North Reading Road  
PO Box 584  
Ephrata, PA 17522-0584  
888-518-8502  
Fax: 717-721-2545  
info@sunriselogisticsinc.com  
www.sunriselogisticsinc.com

# Sunset Pacific Transportation



**Josh Craig**  
Vice President

**Mission Statement:**

Sunset Pacific Transportation provides trucking and consolidation services by providing unique solutions to save money and improve service for our clients through different methods of trucking. Our clients are treated to hands on, personal service through our customer service management team. Service is provided with a sense of urgency for fulfilling the needs of our clients.



**Southern California Consolidator, Trucking, and Logistics Company.**

Sunset Pacific Transportation is a Southern California consolidator that provides freight consolidation, larger volume LTL, partial truckload, full truckload, and other trucking solutions for clients. We work with large, well-known retailers as a vendor consolidation point.

We act as their local transportation representative in California. We can pick up multiple shipments from your vendors, and consolidate into one shipment direct to final destinations.

We own our own equipment, as well as a full-service logistics company, to provide the reliable capacity that is needed in today's market.

**Why Sunset Pacific Transportation?**

Save money, time, and hassle. Let us work with your vendors and consolidate your freight into a single truckload. Don't pay for empty space on trailers. Don't pay truckload

for shipments that are not full truckloads.

Let our customer service manager do all the work for you in California. You need a transportation representative in California!

**Volume LTL and Partial Truckload**

Never ship empty space! Are you paying truckload for 25 pallets or less? Can you afford to ship inefficiently these days? Sunset Pacific can provide partial truckload pricing, so you will only pay for the space that you utilize. Our niche market is providing competitive rates for volume LTL, partial Truckload, and Truckload freight from Southern California.

**Pricing**

Stop hassling with LTL classes. Sunset Pacific Transportation provides pricing to fit your needs. We can price by lineal footage, pallets, cubic feet, cubic meters, pounds, however you prefer. We can provide year-round contract pricing or spot pricing to suit your preference.

**Port to Door Service**

We can pick up containers from the port, cross-dock, sort, segregate, palletize, and ship to final destination, as well as LCL (less than full container) at all Container Freight Stations

**Warehousing**

Our 60,000 square foot warehouse facility allows for temporary and long-term storage in Chino, CA. Utilize Sunset Pacific Transportation as your California distribution center.

**Nearly Zero Damages and Shortages**

Our LTL and partial truckloads are loaded to go from our warehouse in Chino, CA direct to the customer. No terminal cross-docking, no split shipments. This allows for nearly zero damages or shortages. Our claim rate is less than 0.001% of revenue. If you have fragile shipments, you can ship with Sunset Pacific Transportation worry free.

**Service**

Quick transit time, daily Tracking, one point of contact for each customer. Our Customer Service team is eager to help you with your needs. You will develop a close relationship with your customer service manager whom will be your only point of contact for all your needs.

**Freight to California**

Sunset Pacific Transportation can also bring truckload freight back to California. Our pricing for these lanes is very competitive and our service is 4 days or less depending on the area.



**Sunset Pacific Transportation**

P.O. Box 865  
Chino, CA 91708-0865  
Toll Free: 800-280-1677  
909-464-1677  
Fax: 909-517-1149  
www.sunsetpacific.com

# Sunteck Transport Group



**Mike Williams**  
Chief Operating Officer

### Our Mission

Sunteck's mission is to provide the highest quality of customer service delivered with a sense of warmth, friendliness, individual pride and company spirit. Sunteck strives to continuously leverage technology with industry best practices to create a better business model for agents, customers and employees.

### Our Vision

Sunteck places special emphasis on the need for dynamic and responsible innovation that generates continuous growth and improvement. Personal assessments, remuneration and career development are linked, among other things, to this criterion, which is applied to all individuals. The key missions of management, at all levels, include developing and encouraging creativity and originality in all aspects of our business. High quality ideas that match with Sunteck's business strategy receive the resources needed for further development and, where applicable, implementation.

**Sunteck Transport Group**  
6413 Congress Ave., Ste. 260  
Boca Raton, FL 33487  
Tel: 800-759-7910  
www.suntecktransport.com



**S**unteck Transport Group, a wholly-owned subsidiary for AutoInfo, Inc., provides shippers with a balanced portfolio of transportation and logistics services through its broad freight brokerage and motor carrier operations. These operations are connected across the U. S. and Canada through one of the industry's most diverse networks of agents who specialize in delivering solutions to their customers.

As an experienced logistics company with both brokerage and contract carrier operating authority, Sunteck can quickly respond to changing market conditions and evolving customer needs. Our experienced freight coordinators and logistics managers have the flexibility and freedom to assess each of our customers' service and cost requirements and implement the best transportation solution for every shipment.

In addition to a complement of trucks, trailers and "safety first" company drivers and owner-operators, Sunteck has contracts with more than

28,000 independent motor carriers. This combination of resources enables our seasoned freight coordinators to cover and manage any freight and/or logistics need.

Sunteck's portfolio of services include truckload and LTL, intermodal, expedited, and distribution/logistics (pool distribution, "last mile", "white glove", warehousing) for the private and public sectors. We focus on providing these services within a diverse range of end-use markets, including food, automotive, paper, printing, electronics, general industry and various other consumer goods and retail products.

Sunteck's agents also have a long record of providing exemplary service to various agencies of the U.S government, including emergency response groups such as the Federal Emergency

Management Agency (FEMA). Our agents have coordinated several thousand disaster relief shipments throughout the Western Hemisphere for FEMA, the U.S. Department of Homeland Security (DHS), the U.S. Department of Defense (DOD) and various other federal and state government, quasi-government and private agencies.

For example, during the 2008 hurricane season, Sunteck's agents delivered more than 1,100 truckload shipments of bottled water and ice into the U.S. Southwest, particularly in the aftermath of Hurricane Ike.

Technology is at the center of Sunteck's operations, providing optimization, integration and visibility for our customers. Our state-of-the-art, proprietary dispatch and tracking software is complimented by one of the industry's most proficient data storage and disaster recovery programs.

Sunteck supports the latest EDI and non-traditional proprietary formats to transmit and receive vital business documents. Sunteck utilizes value-added networks (VANS) and the Internet to effectively transport this data in both real time and batch environments.

- Truckload Services
- LTL Services
- Intermodal Services
- Expedited Services
- Distribution Services



**TLC**



**Pete Westermann**  
*President and CEO*

**Mission Statement**

TLC's mission is to be a world class supply chain solutions provider within the markets we serve; delivering consistent, competitive capabilities across all aspects of our customers' value chains.

We believe the future belongs to firms that demonstrate and deliver value in ways that the customer cannot otherwise obtain. None of this is possible without an absolute commitment to world class excellence from our people.

**TLC**

10717 Adams St., Suite 200  
Holland, MI 49423  
800-333-5599  
www.totallogistic.com

**TLC is a source-to-shelf supply chain solutions provider.** As an independent operating unit of one of the world's largest retailers, TLC delivers large scale, complex supply chain solutions to businesses of all sizes.

**It's about focus:** Thinly spread resources provide marginal results. TLC focuses everything on the consumer sector. 97% of revenues are from retail-bound solutions. This gives us the power of focus—and it gives our clients true supply chain value.

**It's about resources:** You can't serve from an empty wagon. With an enterprise network of over 80 distribution centers and 34 million square feet, TLC has the DC resources you need. With an enterprise fleet of over 3,000, we have the transportation resources to create high-value networks for your goods.

**It's about services:** We build solutions from a complete supply chain tool kit. Categories include: Dedicated and shared distribution solutions, fulfillment operations, temperature controlled environments, transportation management, dedicated fleets, strategic sourcing, contract manufacturing, contract packaging, conversion, assembly, product completion.

**It's about competencies:** Our supply solutions teams contain some of the most talented and creative professionals in the industry. By combining your goals and objectives with the TLC resource base, we create new, sustainable supply chain value for our clients.

**It's about bench strength:** With over 21,000 enterprise associates in front line supply chain positions, TLC has depth, experience and expertise in a broad range of value chain disciplines. Getting the right people involved early, and working as a team to deliver the best solution creates new value across the supply chain.

**It's about technology:** Supply chains run on information. TLC invests millions into best-of-breed solutions

that form an integrated SOA platform upon which we deliver highly tailored services that enhance performance and provide real-time visibility.

**It's about culture:** You can't talk about TLC without talking about culture. Our clients talk about it constantly. It's part of what sets us apart. Performance based and built around the individual, it is the key component of the TLC solution. For more on the TLC culture we would refer you to a TLC client.

**It's about a partner:** If you are looking for a supply-chain partner that can add real, sustained, competitive advantage to your enterprise, then it's about time to contact TLC. We welcome the opportunity to earn your business.



**TOTAL LOGISTIC CONTROL**

## TMSi Logistics



**Ron Cain**  
President & CEO

### Mission:

TMSi Logistics is a leading distribution, technology and integrated logistics provider that differentiates itself through a unique performance-driven culture resulting in sustainable cost savings and improved service levels.



### About TMSi Logistics

TMSi Logistics is a leading distribution, technology and integrated logistics provider that has built a powerful reputation in the industry by successfully managing costs and optimizing customer service. TMSi is highly respected as a national logistics provider as a result of their demonstrated expertise in designing and executing extremely efficient and collaborative supply chain management solutions. TMSi has been recognized for the third consecutive year by *Inbound Logistics* as one of the nation's Top 100 3PL providers, and was also honored this year as one of *Inc. Magazine's* 5000 Fastest Growing Companies in America.

A dynamic team of industry veterans leads TMSi. Collectively, this team has developed, implemented and managed warehouse and transportation management solutions for companies of all sizes and complexities. Their breadth of experience in transportation management, technology solutions, operations management, and cultural development is unmatched in the industry.

TMSi Logistics has demonstrated expertise in optimizing enterprises' supply chain operations by

providing services including distribution network modeling, long term facility planning, and operations consolidation. By identifying and adhering to performance markers such as time to market, inventory turns, profitability goals, and other Key Performance Indicators (KPIs), TMSi has established a reputation of effectively monitoring and maintaining supply chain performance.

In addition to crucial performance tracking tools, TMSi is known for optimizing the critical product support aspect of a client's supply chain strategy. Through TMSi's Total Logistics Provider (TLP) business model, they are able to design, build, and run distribution networks that support clients' product flows.

While technical aspects of managing a supply chain are a significant part of TMSi's logistics management style, the company prides itself on its ability to create a cultural system that delivers on the "promise of outsourcing." Outsourcing is the promise of providing a highly efficient logistics solution that offers tremendous results to clients and their customers. Proactive in planning and managing, TMSi embraces a culture that promotes decision-making and job ownership.

To achieve its desired culture, the company focuses on

the communication process and establishing goals while speaking with, and engaging, the front line employees and clients for feedback. This is unique in the logistics industry and has consistently delivered year over year for clients. The TMSi difference is the culture that it develops and the results that it delivers. While other logistics companies talk about designs, technology, and process, TMSi focuses on people, relationships, rewards and recognition, personnel development, quality methodologies, and leadership. The TMSi team believes that their people and leadership are the key ingredient – the very foundation that brings real and sustainable performance to all of their client relationships.

For nearly 25 years, TMSi has differentiated itself through this unique performance-driven culture resulting in sustainable cost savings and improved service levels. With organizational experience in designing, building, and executing multi-dimensional and flexible logistics solutions, TMSi Logistics has helped companies create worldwide supply chains. TMSi maintains industry focus in Manufacturing, Consumer Products, Retail, Healthcare, High Tech and Government.

If you believe your company could benefit from TMSi's demonstrated expertise in implementing a performance-driven culture that stimulates bottom-line results, or would just like to learn more about the services TMSi Logistics provides, please visit [www.tmsilog.com](http://www.tmsilog.com) or call 603-422-0777.

# TMSi

### TMSi Logistics

40 Congress Street, 3rd Floor  
Portsmouth, NH 03801  
Office: 603-422-0777  
Fax: 603-422-7337

Ron Cain  
603-422-0777 x7233  
[ronc@tmsilog.com](mailto:ronc@tmsilog.com)  
[www.tmsilog.com](http://www.tmsilog.com)

# Transfreight



**Chris Painter**  
Chief Executive Officer

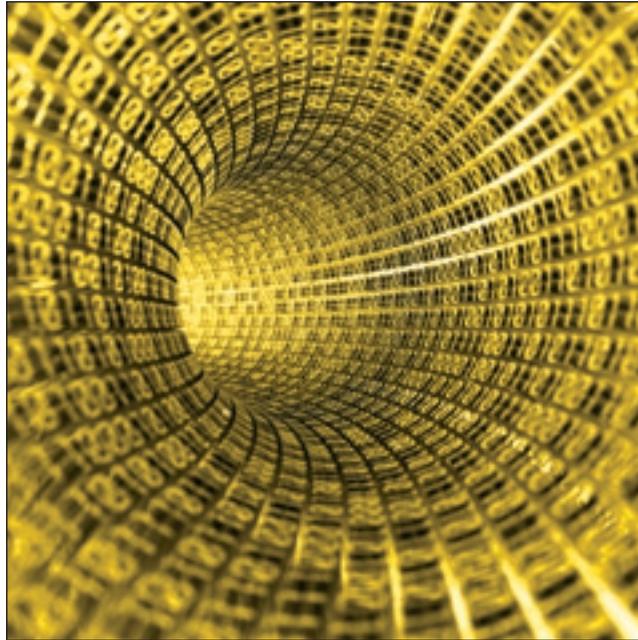
**Corporate Perspective:**

Transfreight creates competitive advantage for manufacturers. Using our systems approach, which is focused on reducing each customer's total logistics cost, we deliver customized solutions through our:

- **Innovative, multidisciplinary team:** We consistently do the right thing for each customer.
- **Proven processes/tools:** We use both technology- and process-based tools to engineer lean solutions and optimized networks.

Transfreight is focused on achieving each customer's desired business results by effectively integrating our proven services with their unique systems and operations.

**Transfreight**  
4123 Olympic Blvd.  
Erlanger, KY 41018  
888-890-0400  
Fax: 859-282-9028  
lean\_logistics@transfreight.com  
www.transfreight.com  
USA/Canada/Mexico



**Reduce your transportation costs & inventory**

Transfreight recognizes that each customer's business challenges are unique ... and that they evolve. Today's fiercely competitive environment may require one type of solution, while tomorrow's may require another. That's where we excel. With deep expertise in transportation and logistics, we engineer solutions that help you succeed now and in the future.

**Creating the future of logistics**

**Network Optimization:** After understanding your business goals, Transfreight develops a solution that connects your manufacturing operations and supply chain.

Focused on waste elimination, measurement, and continuous improvement, we reduce total logistics cost by:

- utilizing sound business processes and robust technology applications,
- redesigning routing to reflect changes in production and sourcing,
- selecting optimal transportation mode(s),
- providing visibility and control,
- improving transportation resource utilization, and
- helping you anticipate and adapt to changes in your business.

**Transfreight solutions often include:**

- **Transportation:** We use an optimal mix of assets and resources to reduce your costs through operational efficiencies and flexibility.
- **Crossdocking & facility services:** Linking suppliers and manufacturing plants, our logistics solutions centers offer crossdocking and a wide range of expertise in facility services such as sequencing, repack, and returnable packaging management.
- **Packaging design & management:** Transfreight solutions generate rapid ROI while minimizing environmental impact. We're experts in efficient, durable rack/container design, procurement, implementation, and ongoing management.
- **Consulting:** Our expertise helps prepare your operations for greater effectiveness and efficiency.

Transfreight, a subsidiary of Mitsui & Co., Ltd., has helped business leaders meet their transportation and logistics challenges since 1988.

*"The logistics, transportation, sequencing, and packaging expertise of Transfreight has helped CAMI Automotive achieve excellent productivity."*  
— Robert C. Parcell, President, CAMI Automotive Inc.



# TransGroup Worldwide Logistics

*U.S. Owned  
Globally Connected*

*Industry-Leading  
Software*

*Transport & Logistics  
Nationwide/Worldwide*

*Global Warehousing  
& Distribution*

*Customer Centric  
Approach*

*Integrated Supply  
Chain Management*

*Custom Tailored  
Systems & Solutions*

*Cross-Enterprise  
Value & Results*



**TransGroup  
Worldwide Logistics**  
18850 8th Ave S.  
Seattle, WA 98148  
800-444-0294  
Fax: 206-244-7463  
email: info@transgroup.com  
www.transgroup.com



**T**ransGroup Worldwide Logistics, founded in 1986, is a U.S. owned full service Domestic and International Freight Forwarder and Global Logistics Provider. We have achieved positive annual revenue growth since inception and, through our 40 North American logistics centers, now attain annual gross revenues in excess of \$250 Million.

TransGroup is an International Air Transportation Association (IATA) Approved Agent. Our Indirect Air Carrier (IAC) security program is recognized by the Transportation Security Administration (TSA) and we are Customs-Trade Partnership Against Terrorism (C-TPAT) Certified and Validated. We are also a Licensed Customhouse Broker and Ocean Transportation Intermediary/Non-Vessel Operating Common Carrier (OTI/NVOCC).

We provide nationwide and worldwide transportation, logistics and specialized solutions. Our coverage is complete and when combined with our proprietary web-based logistics

management tools delivers a seamless and integrated flow of goods and information across the entire supply chain.

Our business model is unique in that we have an entrepreneurial attitude, with people empowered to make decisions at the local level. This gives us a decentralized approach to customer service, operations and key account management to work with customers locally.

At TransGroup, customer relationships are based on providing value through 'customer centric' solutions to improve efficiencies and reduce costs by:

- Identifying existing transportation and logistics inefficiencies within the supply chain and providing operational or technological solutions to correct them.

- Selecting the best suited carriers and facility/service providers based on price, availability and reliability.

- Providing logistics management tools that bring automated shipment initiation and integrated supply chain transparency to the parties our customers determine, thereby reducing excessive intra/inter office and company communications.

### **Competitive Differentiators**

- Our structure as a non-asset based full service logistics provider gives us access to the best-suited providers of specific services in any location within North America, or around the world. We are not hindered by our own facility locations or entrenched operating procedures.

- Our 'customer centric' approach makes TransGroup the most innovative transport logistics system available. This approach enables us to understand, first hand, each customer's specific needs, challenges and requirements and to effectively tailor the best solution for each.

- Our proprietary web-based logistics management tools are the most flexible, intuitive and customer focused available. They are designed, programmed and supported in-house, giving us the flexibility to customize any or all of our systems to fit the specific needs of each customer.



# Transplace



**Tom Sanderson**  
*Chairman, CEO and President*

#### Mission Statement:

To achieve global supply chain excellence for our customers—manufacturers, retailers and distributors of all types and sizes. To exceed customer expectations by delivering lower costs, better service, greater inventory velocity, and higher capital utilization.

We are unique in providing an optimal and flexible combination of logistics services and technology. Our assets are people, processes, proprietary technology, and scale from our critical mass of shippers and carriers.

**T**ransplace is a non-asset based third-party logistics (3PL) provider offering manufacturers and retailers the optimal blend of logistics technology and transportation management services. Transplace streamlines supply chain operations to increase on-time performance, significantly reduce costs and help manage growth. As a Lean Six Sigma service company, we emphasize eliminating waste, simplifying processes, and continuous improvement. Transplace logistics technology is used to design, optimize, and manage complex supply chains, serving a large and rapidly growing client base of manufacturers, retailers and food & beverage companies. Transplace provides direct transportation coverage to all of North America. Transplace is a licensed NVOCC and OTI with a physical presence in China. Additionally, Transplace offers international logistics services to provide import and export freight management services.

Transplace excels at providing clients comprehensive, executable logistics technology solutions that optimize the supply chain, enhance customer service and reduce total logistics cost. As a comprehensive logistics service

provider, Transplace provides value-added services to clients in a series of steps. First, Transplace works strategically with potential clients to gain an understanding of specific supply chain challenges and jointly explore supply chain opportunities. Second, Transplace provides strategic design and tactical decision-making services that bridge the gap between strategic planning and operational execution. Finally, Transplace can also offer additional operational execution services to manage all aspects of transportation, from freight optimization to carrier load tender and freight bill audit and payment. Transplace provides comprehensive technology to clients that prefer a technology only package, as well as combination packages of technology and services.

Transplace provides logistics technology and transportation management services that total more than two million truckloads (TL) annually. Our Scenario Pro Technologysm (SPT) uses industry leading optimization algorithms, combined with extensive electronic communication capability

to provide highly automated load control center services for high volume shippers. Leading the way in innovation, Transplace also has a Data Center located in Dallas that houses its On Demand technology. Our clientele includes major manufacturers, retailers and distribution service providers.

Transplace's industry-leading logistics services and technology have received numerous awards including being recognized by *Inbound Logistics* as a Top 10 3PL in 2008 for the sixth consecutive year. Additionally, Transplace is recognized as the world's leading provider of on-demand TMS solutions, according to AMR Research.

**Transplace**  
Corporate Headquarters:  
3010 Gaylord Parkway  
Suite 200  
Frisco, TX 75034

Nationwide Offices:  
Lowell and Stuttgart, AR  
Laredo, Texas

972-731-4500  
solutionsales@transplace.com  
www.transplace.com

# **TRANSPLACE**

## TransportGistics

www.blgen.com  
www.freighttracing.com  
www.insourceaudit.com  
www.productreturns.com  
www.routingguides.com

TransportGistics puts you in control with global, multi-product and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our web-based solutions enable you to:

- Reduce costs
- Improve processes
- Identify hidden costs of transportation
- Improve vendor compliance routing guide
- Improve Supplier Relationship Management (SRM)
- Monitor vendor performance
- Improve shipment visibility
- Generate automatic, status driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services



### Simpler is Better Transportation Management and Logistics Solutions

TransportGistics is a global, multi-product and services company that provides market leading, simple, incremental solutions for transportation and logistics management. Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our simpler is better model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost effective independence from legacy practices has been highly successful resulting in double digit cost savings and cost avoidance.

### Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better and that is the approach that we have taken with our web-based products and services. These are easy to implement, easy to use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately

or in an integrated environment to meet requirements to improve business processes, reduce costs and enhance service offerings.

■ **BLGen:** Create and communicate transportation forms including packing slips, carton labels, LTL and TL Bills of Lading.

■ **CARRm:** Our Carrier Relationship Management Solution. With thousands of carriers to choose from and varying requirements for each shipment, CARRm simplifies the process. CARRm maintains a self service environment for carrier to enroll as vendors, maintains their profiles and makes approved, user filtered profiles available to disseminate bids to.

■ **CARSEL:** An automated, multi modal, shipment pricing, carrier selection and document generation solution. CARSEL enables users to view available carriers and select the most appropriate carrier considering price and service.

■ **FreightTracing:** Provides complete shipment visibility including alerts.

■ **InsourceAudit:** A freight bill management, shipment information, cost control portal that enables users to manage and control pricing and performance, freight

invoices, payment and information.

■ **ProductReturns:** Enables users to automatically generate return authorizations, route shipments via least cost carriers, generate bar coded Bills of Lading and facilitates the receiving and accounts payable/receivable processes.

■ **RoutingGuides:** Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute and track receipt of new or updated Routing Guides.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at 631-567-4100, or visit us on the web at [www.transportgistics.com](http://www.transportgistics.com)

**TransportGistics, Inc.**  
4170 Veterans Highway,  
Suite 202  
Bohemia, NY 11716  
631-567-4100  
Fax: 631-563-2497  
[sales@transportgistics.com](mailto:sales@transportgistics.com)



# TT Club



**Dan Negrón**  
Vice President

**Mission Statement:**

To be at the heart of the transport and logistics industry.



**T**he TT Club is the international transport and logistics industry's leading provider of insurance and related risk management services.

Established in 1968 as a mutual association, the TT Club specializes in the insurance of liabilities, equipment and property for multi-modal operators. Customers range from some of the world's largest shipping lines, busiest ports, biggest freight forwarders and cargo handling terminals, to purely domestic or regional operators. With so many different categories of customers around the world, the TT Club has learned to work closely with brokers to tailor insurance packages that meet individual needs.

Having developed in step with the multi-modal industry, the TT Club is recognized as an independent industry forum, liaising with national and international trade and government associations including, FIATA, IAPH,

AAPA and ICHCA.

Since its inception, the TT Club has grown steadily in terms of premium income, at an average rate of 10% per annum for the last 20 years, rising from net premiums of US\$14.5m in 1980 to US\$205m in 2007. Customer loyalty has been an essential factor in this growth. Indeed, 92% of Members stay with the TT Club at renewal each year.

**TT Club has:**

- Offices in 20 locations
- 800+ Members in 150 countries

**TT Club insures:**

- 70% of the world's container fleet
- Over 2000 port/terminal and transport and logistics operations

As a mutual association, the TT Club is owned by its policyholders (Members) and is non-profit making.

This means not only that

the Members decide how the TT Club is run, but also that all the funds of the TT Club are used for the benefit of the Members. Income is derived from premiums, service fees and earnings on invested funds. Outgoings are limited to claims payments, administrative expenses and reinsurance costs.

**TT Club customers also benefit from:**

- Insurance products packaged for specific requirements.
- Underwriting expertise in key locations providing a pro-active broker interface.
- A claims philosophy based upon the best result for the policyholder.
- Acknowledged expertise in risk management and loss prevention.
- A personalized service including the allocation of a claims executive and an underwriter to each customer.

Contact your insurance broker or call us



**Thomas Miller (Americas) Inc.**

Harborside Financial Center  
Plaza Five, Suite 2710  
Jersey City, NJ 07311  
USA

201-557-7300  
daniel.negrón@thomasmiller.com  
www.ttclub.com

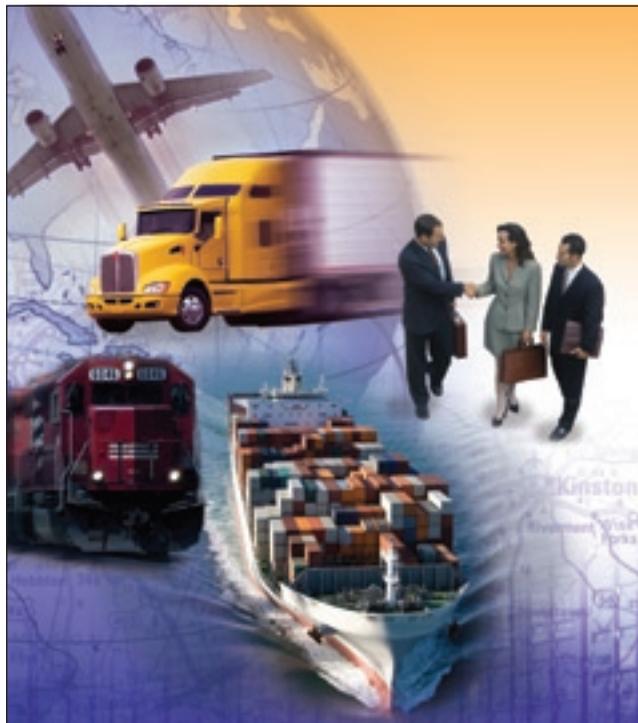
# Tucker Company Worldwide, Inc.



**Jeff Tucker**  
CEO



**Jim Tucker**  
President & COO



With Tucker in the picture, your organization can scale up, down, flex or recover at a moment's notice. We've got you covered.

### Specialized Divisions at your Service

- Core Business Division (brokerage)
- Dedicated Logistics Division (3PL)
- Government Freight Division
- Tucker Consulting, Inc.

### Specialties

- Truckload, Van, Temp Control, Flat
- Heavy Haul & Specialized Equipment
- LTL
- Inbound & Outbound Logistics
- Supply Chain Safety & Security
- Customized Freight Management Solutions
- Ports/ Pier Work

### High Safety & Security Cargo

- Healthcare & Pharmaceuticals
- Medical Diagnostics
- Specialty Chemicals
- Capital Equipment
- Energy Industry
- Electronics

### Expedited Services

- Truckload & LTL
- Air Freight & Chartered Flights

### Tucker Consulting, Inc. Services

- Carrier Inspection, Verification & Certification
- Carrier Safety Qualification & Due Diligence Review
- Standard of Care Analysis & Certification Programs
- Document Management & Control

#### Mission Statement:

Tucker Company is committed to safely providing our customers with competitively priced, comprehensive freight management programs that deliver.



**Tucker Company Worldwide, Inc.**  
900 Dudley Avenue  
Cherry Hill, NJ 08002  
800-229-7780  
856-317-9600  
Fax: 856-317-0741  
info@tuckerco.com  
www.tuckerco.com

**T**ucker Company Worldwide, Inc. operates America's oldest privately held freight brokerage and third party logistics (3PL) authority. Our unique divisional structure segments our service offerings, allowing us to provide you with more customized and focused logistics services and expertise throughout a broad array of industries. Whether your needs are fairly straight-forward, or require complex logistical planning, coordination and execution, Tucker seamlessly adapts to meet your supply chain needs safely and efficiently.

Our product specialty categories include: general commodities, healthcare, temperature control, energy industry, military and government related as well as flatbed, heavy haul, over-dimensional and project cargo.

Areas of concentrated expertise include: extremely high value cargo, selection and use of credentialed carriers and high security carriers, Rx and OTC pharmaceuticals, JIT/tight timetables, adherence to, and validation of contractual, site-specific and product-specific care requirements.

Tucker's service covers all points in North America, with all modes: truck, air and rail, and in early 2009, Tucker expects to expand its offerings globally, with the launch of an NVOCC and ocean freight forwarding division.

Tucker values building strong carrier and customer relationships to leverage and ensure that its network delivers results for your business. As industry capacity and market forces ebb and flow, Tucker keeps you well positioned to reach your market every day.

# U.S. Xpress Enterprises



**Patrick E. Quinn**  
Co-Chairman  
**Max L. Fuller**  
Co-Chairman



Since 1986, U.S. Xpress has removed the traditional boundaries to deliver options and innovations for our customers. U.S. Xpress first built our reputation within the world of transportation as a leading truckload carrier with expertise in providing award-winning traditional, time-definite and expedited truckload services. Over the past several years, the Company has developed highly-respected dedicated and regional services as well as multi-modal truck/rail and truckload drayage options. U.S. Xpress Enterprises has continued to diversify our transportation offerings to include floor covering logistics, warehousing and distribution, LTL, on-demand expedited truckload services and brokerage through Xpress Network Solutions. Additionally, our Xpress Internacional service offers a seamless bridge between the U.S. and Mexico.

U.S. Xpress Enterprises has worked for more than 20 years now to change the landscape of the transportation world. Our company stands today as a billion-dollar, privately-owned truckload carrier and as one of the premier transportation solutions in North America.

Building an efficient supply chain in today's world has become a constantly changing puzzle. At U.S. Xpress Enterprises, we have developed a variety of award-winning services and a strong network of affiliated companies that can integrate solutions. With 8,500 trucks and 26,000 trailers in our overall fleet, we deliver a complete picture for our customers.

To learn more about what U.S. Xpress Enterprises has to offer, we invite you to review the following highlights from our featured services:

■ **Traditional OTR:** The truckload market has seen significant changes over the past few years, and U.S. Xpress features cutting-edge solutions to accompany our award-winning traditional OTR service.

■ **Team Xpress:** This operation is comprised of more than 800 two-person teams,

typically able to cover 1,000 miles in 22 hours. Team Xpress is a great tool for customers looking to closely manage inventories.

■ **Dedicated Contract Carriage:** Our award-winning approach offers an alternative to private fleets with experienced on-site management, including reliable shuttle and yard service. We specialize in close-loop movements and can easily handle surge capacity.

■ **Regional:** A growing portion of our truckload offerings, our regional operation provides overnight and same-day service within a 500-mile range. The strength of our regional coverage is bolstered by the expertise of our affiliated companies, featuring...

■ **Arnold:** With a fleet of 1,500 trucks and 4,800 trailers, Arnold's services are focused primarily on the Northeast, Mid-Atlantic, Southeast, Midwest, Southwest and California markets.

■ **Total:** With a strong terminal network east of the Mississippi, Total has a particular concentration with truckload and LTL service on routes to and from the Southeast and into Northeast.

■ **Smith Transport:** Joining our Family of Companies in 2008, Smith provides medium length of haul and dedicated dry van service primarily in the eastern United States.

■ **C&C Trucking:** Serving customers along the eastern seaboard, C&C features regional, dedicated and expedited truckload services.

■ **Truck-Rail Services:** With a local and drayage fleet supported by a nationwide network of rail hubs, this multi-modal approach offers a broader range of capacity options and transit times equal to solo service. We feature a seamless system with state-of-art equipment.

■ **Xpress Direct:** A leader in the on-demand expedited market, Xpress Direct has developed the expertise for surge projects, product rollouts, load recovery, and month-end, quarter-end and year-end needs. Xpress Direct offers on-demand capacity to 60 major markets in six hours or less.

■ **Xpress Global Systems:** Our LTL and distribution services provider, Xpress Global provides a full range of consolidation, warehousing and other cross-docking services. XGS is also a leader in the field of floor covering logistics.

■ **Xpress Network Solutions:** A brokerage service, Xpress Network Solutions works with our established carrier network to handle all modes of transportation and loads, including refrigerated, flatbed and more.

■ **Xpress Internacional:** A seamless networked bridge between Mexico and the U.S., Xpress Internacional offers customers a host of transportation solutions and has been certified by C-TPAT and BASC.

**U.S. Xpress Enterprises**  
Corporate Headquarters  
4080 Jenkins Road  
Chattanooga, TN 37421  
Fax: 423-510-4081  
askusx@usxpress.com  
www.usxpress.com

# Unyson Logistics

## A Hub Group Company



**Donald Maltby**  
*Executive Vice President*

**Mission Statement:**

Our mission is to be the best 3PL in providing multi-modal capabilities while guaranteeing supply chain savings and adapting our services to meet each client's ever increasing needs.

**Markets We Serve:**

- Retail
- Manufacturing
- Consumer Goods
- Pharmaceutical Specialty Markets

**Strategic Solutions:**

- Strategic and Tactical Modeling
- Transportation Bid Management
- Transportation Optimization
- Project Management
- Carrier Management
- Reporting



**U**nyson Logistics is a network of logistics professionals dedicated to developing, implementing and operating customized logistics solutions. Our people, processes and technology enable us to deliver tangible, quantifiable savings for our customers typically ranging from 12%-25%. Equally important, our solutions improve the performance of our customers' supply chain through proactive management, implementation of best practices, and increased visibility to critical activities.

Unyson's collaborative approach allows us to develop tailored solutions to meet the

unique needs of each customer. We empower our customers to own the process with us, blending our best thinking with our customer's best thinking, to develop the best overall solution. By harnessing the power of our collective strengths we jointly develop a solution that turns into a clear competitive advantage for our customers.

We would welcome the opportunity to work with your company. Contact our

office or visit our website at [www.unysonlogistics.com](http://www.unysonlogistics.com) to learn how our comprehensive set of solutions and services could generate value for you.

**Unyson Logistics**

3050 Highland Parkway  
Suite 100

Downers Grove, IL 60515

Toll Free: 866-409-9759

Fax: 314-993-5682

[info@unysonlogistics.com](mailto:info@unysonlogistics.com)

[www.unysonlogistics.com](http://www.unysonlogistics.com)



A Hub Group Company

## USTC Live Logistics



**Fred Sigman**  
Executive Director  
Business Development



USTC Live Logistics provides professional transportation management solutions designed to significantly reduce transportation and logistics expenses.

Strong customer relationships have always been the foundation of USTC Live Logistics' services and products. Commitment to total quality enables us to successfully assist our customers in reducing their freight costs and managing their bottom line.

Our experience, integrity and superior customer service have helped us to retain a broad range of valued clients, including manufacturing, retail, and distribution companies.

### **Live System. Live Solution. Live Logistics**

USTC Live Logistics provides a premium Live Transportation Management Solution (TMS). Our TMS is flexible enough to meet the constant demands of transportation professionals...it will work when you do.

Our live, online solution will benefit shippers, brokers and agents who are looking for real-time ways to manage their transportation, while ultimately controlling their bottom lines.

USTC Live's TMS has many features that will help you effectively manage your company's transportation needs. Our TMS' routing and rating engine, bill of lading writer and report writer put total shipment management under your control. Rapid implementation and training put our TMS at your fingertips immediately.

In addition to the TMS, USTC Live offers the following services:

### **Bid Negotiation**

USTC Live has a proven, no-risk Bid Negotiation that will substantially reduce your freight cost and improve your company's ability to manage transportation. USTC Live guarantees savings and there is no charge for the Bid.

Combining our TMS and Bid Negotiation with over 25 years of freight audit and payment experience enables USTC Live to provide our clients with a complete transportation management solution.

### **Freight Bill Audit and Payment**

USTC Live's comprehensive freight bill audit recovers hundreds of thousands of dollars annually in carrier overcharges. Our leading-

edge technology and experienced staff protects USTC Live's clients from costly billing errors. This enables our clients to better manage their transportation costs and improve their bottom line.

### **Broker/Agent Partnerships**

USTC Live has developed a system to help broker/agents enter into the LTL market. With no investment on your end, USTC Live can make our TMS available for your company and your customers. Your company can make money moving LTL and your customers can take advantage of the full benefits of the TMS.

### **Teamwork**

We are always looking for ways to provide benefit to other companies...how can we help your company grow?



**USTC Live Logistics**  
8019 Belair Road  
Baltimore, MD 21236-3711  
Phone: 800-245-2839  
410-882-4200  
Fax: 410-882-4205  
info@ustclive.com  
www.USTClive.com

## UTXL, Inc.



**Mark Hogan**  
President & CEO

**Mission Statement:**

Safely pursue perfection and always achieve excellence!



**UTXL, Inc.**  
10771 NW Ambassador Dr.  
Kansas City, MO 64153  
800-351-2821  
Fax: 816-891-8401  
info@UTXL.com  
sales@UTXL.com  
www.UTXL.com

**Start 2009**  
*with*  
**SAVINGS**

**BUDGET**

**Truckload SAVINGS from Coast-to-Coast and all points in between**

**S**ince 1997, the professionals at UTXL have been recognized by our customers for near perfect, door-to-door, truckload services.

UTXL arranges the on-time pick-up and door-to-door delivery of Van, Refrigerated, Flat Bed and

Specialized Deck full trailer or multiple stop off shipments, between any points in North America, over-the-road.

UTXL's record for safety and automated systems (including full EDI and Web Based Tracking) remain

leading edge and unmatched for being proactive and user friendly. Combined with UTXL's efficiently lean, process based operations, we are able to consistently satisfy shippers who demand both excellent service and real SAVINGS, 24 hours, everyday.

## Wagner Industries, Inc.



**John Wagner**  
President

### The Perfect Order.

Everyone wants it, but not every Third Party Logistics provider (3PL) can deliver it. The perfect order is complete and on time, every time. Wagner sets the stage for the Perfect Order by first taking the time to understand your needs and the needs of your customer and then developing sets of processes to deliver complete orders on time, every time. We know that one size does NOT fit all; so, we adapt our work processes to fit yours—you won't have to adapt to accommodate Wagner.



**Wagner Industries, Inc.**  
1201 E. 12th Avenue  
No. Kansas City, MO 64116  
800-817-1264 ext. 320  
816-421-3520  
Fax: 816-421-2568  
[www.wagnerindustries.com](http://www.wagnerindustries.com)



**F**or over 60 years, courtesy, reliability and dedication have been reasons why Fortune 500's, and entrepreneurial start ups alike trust the Wagner name for their integrative logistics solutions. We're here to help you select the best balance of resources available by personally vesting ourselves in the success of your logistics operations.

### Dedicated DC

We work with companies across the nation who have chosen not to develop in-house logistics capabilities or who've made a commitment to focus on their core business strengths. Whether your company is quickly expanding existing markets or penetrating new ones, we're confident that we can help you reach your goals without the hassle. You can rely on us for scalable supply chain management solutions implementing dedicated or multi-client facilities as well as an extensive range of contract packaging services.

### Fulfillment

Wagner provides end-to-end systems inter-operability by minimizing product loss and damage, maintaining the

integrity of inventory and processing and delivering orders in the most efficient manner possible. We facilitate your most complex materials handling processes by helping you manage your entire supply chain more effectively. We can provide you with order processing by "eaches" or by the case and all inventories are able to be tracked in real time.

### Transportation

We deliver solutions made up of the most effective combo of carriers, routes and delivery methods in the nation. Our veteran shipping managers are the most knowledgeable in the business, drawing upon years of front-line experience, so no matter what you're shipping, where you're shipping to and when it needs to get there, our "hands on" approach guarantees success.

### Technology

Managing a lineup of the most effective logistics technologies available, including full EDI integration, the Red Prairie WMS, and online load tracking, Wagner works hand in hand with you to keep your profits up and costs under control.

### Packaging

With rampant globalization and hyper-competition occurring across every business sector in America, it's understood that customers want products delivered faster, keep the rates as low as possible and not sacrifice any quality. Wagner helps you accomplish this by collaboratively integrating the strengths of CPG manufacturers, big box retailers and packaging design firms. Tell us what you'd like to accomplish and we'll make it happen. With over 4 million square feet of distribution center space across the nation, we can rapidly develop, deploy and manage packaging solutions anywhere your business takes you.

On the production floor, Wagner's "packaging plant" capabilities include, current inventory tracking, co-packing, repack-aging, display assembly and returns processing.

From planning to implementation, choose Wagner for Integrative Logistics Solutions. Visit our website at [www.wagnerindustries.com](http://www.wagnerindustries.com) or give us a call at 1-800-817-1264 ext 320 to learn more about how we can help.

# Weber Distribution



**William H. Butler, Jr.**  
President & CEO

**Mission Statement:**

Successful companies share a competitive advantage—superior logistics execution. Created in 1924, Weber Distribution remains family-owned and professionally managed. From day one, our mission has been to deliver personalized service, exceptional quality, and superior logistics execution to each and every one of our clients. Our team delivers these services Proactively, Professionally, and Positively. These goals have not changed during our 85 years of experience.



**B**ased in Los Angeles, Weber Distribution has evolved into a nationwide provider of logistics solutions. Our expertise includes non-asset freight management, asset-based LTL and TL services, including temperature-controlled, dedicated and shared warehousing, distribution, cross-docking/pool distribution, transloading, network optimization modeling and analysis, retail compliance, order fulfillment, material handling, supply chain management, real estate development, and personnel staffing.

Weber specializes in providing its clients unique logistics solutions primarily to three vertical markets:

- Retail and Import
- Food & Beverage

■ Chemical/Specialty Products

We proudly serve many well-known and respected companies such as Wal-Mart, Safeway, PPG, Chevron, Proctor and Gamble, General Mills, Dr. Pepper Snapple Group, Scholastic Books, Hershey, Nestlé, Coors, Ocean Spray, and Welch's.

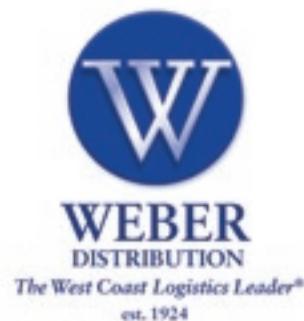
As a result of our on-going innovation, experience and dedication, we have been the recipient of numerous industry awards, including:

- Inbound Logistics' Top 100 3PLs
- Logistics Management's Top 50 3PLs
- The Los Angeles Business Journal's Top 100 Privately-Held Companies
- Food Logistics Magazine's Top 50 3PLs

■ Food Logistics Magazine's FL100 listing of the top technology solution and service providers to the food industry.

For more information about Weber Distribution and our services, please call us today at 877-624-2700 or visit [www.weberdistribution.com](http://www.weberdistribution.com).

**Weber Distribution**  
13530 Rosecrans Ave.  
Santa Fe Springs, CA 90670  
Toll Free: 877-624-2700  
[clientsolutions@weberd.com](mailto:clientsolutions@weberd.com)  
[www.weberdistribution.com](http://www.weberdistribution.com)



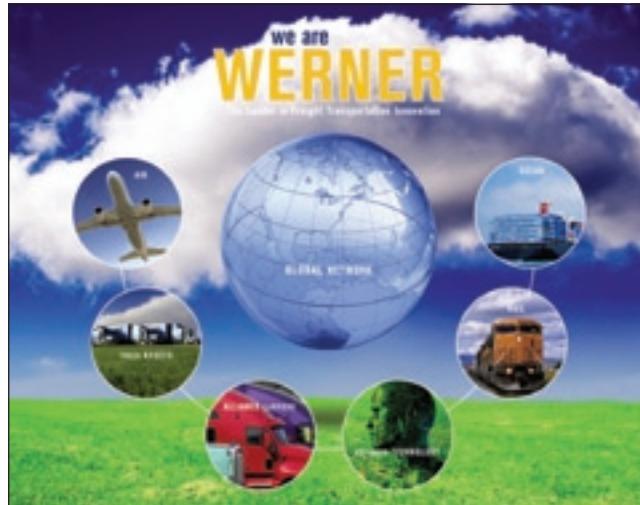
# Werner Enterprises



**Greg Werner**  
President and CEO

**Mission Statement:**

To deliver value to our customers, business partners and shareholders through leading edge global supply chain solutions that exceed expectations and promote safety while we remain customer focused and asset-backed.



**The Leader in Freight Transportation Innovation**

*Diversified Portfolio of Services*

Werner Enterprises offers a variety of freight management solutions for customers of all sizes and industry types. In over 50 years, the company has evolved from a one-truck operation to a full-service transportation and logistics provider with coverage throughout the United States, Canada, Mexico, Asia, Europe and South America.

From design through implementation, Werner Enterprises delivers complete freight management programs customized to meet the customer's unique needs. From project specific initiatives to full-fledged single source freight management, customized programs provide a single point of contact for customers, door-to-door visibility, integrated optimization

technology and a full range of managed services.

Supporting the company's comprehensive solutions is Werner Enterprises' leading-edge technology, experienced professionals and extensive global network.

*Freight Movement*

Our portfolio of supply chain solutions throughout the U.S., Mexico, Canada and other international locations is backed by our network of 8,000 trucks and 8,000 alliance partners across all modes. This provides an assortment of movement options including:

- Regional and long haul trucking
- Expedited
- Dedicated
- Flatbed and Temperature Controlled
- Brokerage
- Intermodal
- Air
- Ocean
- LTL

In addition, Werner Enterprises is a licensed NVOCC, Freight Forwarder and U.S. Customs Broker.

*Global Implementation*

As customers have expanded overseas, Werner Enterprises has developed logistics and cross border initiatives to support their needs. Werner Global Logistics, established in 2006, provides seamless supply chain solutions and door-to-door services using one operating platform. This is achieved through significant IT investments, warehouse alliances, cross-dock facilities and alliance carriers; all supported by Werner Enterprises' U.S. assets.

Werner Global Logistics was recognized as one of the first North American companies to receive combined approval to operate as a wholly-owned foreign entity in freight forwarding, ground transportation, logistics, trading and NVOCC services.

*Technological Advantages*

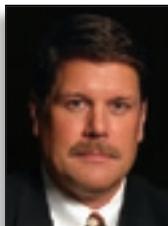
Throughout all initiatives, domestic or global, Werner Enterprises' freight management programs are strategically implemented with the company's proprietary software to provide customers visibility, capacity loading and timely deliveries. From comprehensive 3PL supply chain solutions for freight in China or for dedicated loads in Nebraska, leading-edge technology and precision care is a Werner Enterprises' standard.



**Werner Enterprises  
Global Headquarters**  
14507 Frontier Road  
Omaha, NE 68138  
1-800-228-2240  
www.werner.com

# West Brother's Transportation Services, Inc.

## Productivity in Motion™



**Michael J. Flanagan**  
President

#### Asset-based Equipment

- 300+ Power Units
- 500+ Trailers
- Integrated logistics services

#### Geographic Coverage

Continental U.S.

#### Commodities Shipped

- Pharmaceutical
- Utilities
- Heavy Industrial Mfg.
- Fast Moving Consumer Goods
- Hi-Tech
- Tier 1 Suppliers
- Retail

Year Established: 1946

#### West Brother's Transportation Services, Inc.

224 North Hoover Road  
Durham, NC 27703  
1-800-743-9378  
www.westbros.com

Contact: Douglas J. Ostanek  
Executive Vice President  
Sales & Marketing  
919-281-1162  
Fax: 919-281-1172  
dostanek@westbros.com



#### Welcome to West Brothers

West Brother's Transportation Services, Inc. is a different kind of dedicated transportation services resource. Our culture is both client centric and client driven. What sets West apart begins early in our capabilities presentation and discovery process with prospects. We begin by going beyond determining what each prospect's basic transportation requirements are, to gain a complete understanding of their continuous productivity improvement goals and expectations. Once we understand these needs we set about optimizing our resources into a customized, dedicated proposal that accurately contributes to these specific productivity goals being met. We proudly call this *Productivity in Motion™* and it is the driving force behind our dedicated contract relationships.

#### Working With West

On the ground, West Brother's offers an impressive array of resources ranging

from a state-of-the-art fleet of over 300 power units and more than 500 trailers to the latest in efficient route planning and design software. There are over 25 freestanding terminal locations and other equipment domiciles throughout the West network.

#### Safety First, Last and Everything In Between

We pride ourselves on our safety standards and our drivers are routinely trained and retested in our specially equipped "Excellence Training Vehicle," a reconfigured sleeper cab. West Brother's' safety commitment has been recently recognized with the highest awards in six different categories by the NCTA.

#### Our Expanding Footprint

Although our head office is located in North Carolina our network now spreads across the Continental U.S. from North Carolina to the Texas Panhandle. As a demonstration of our *Productivity in Motion™* culture and commitment we can establish, staff, equip, open and manage

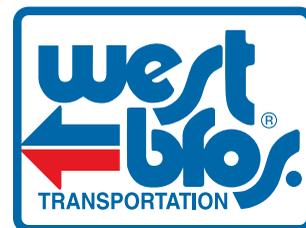
a new dedicated operation within a 30-45 day window, from contract signing to day one of full scale operations.

#### More Than a Trucking Company

Through our sister companies West Brother's also offers clients access to a full range of other logistics services that includes commercial truck leasing and contract maintenance, distribution and warehousing, transportation brokerage and trailer storage and rental. These services can be added seamlessly thereby reducing the number of individual vendors clients need to deal with.

#### Remembering Our Roots

Since our modest beginnings in 1946 as a single truck, local delivery operation, West Brother's has grown and expanded dramatically. Over the years the key to what made our company successful in the beginning has never been lost on us. Listening to our client's needs, understanding how to solve them and delivering our *Productivity in Motion™* promise is our focus and our commitment at West Brother's.



**PRODUCTIVITY  
IN MOTION™**



**Bob Schroeder**  
President & CEO

**CONDITION.  
COUNT.  
TIME.**



*Supply chain solutions you can depend on.*

**One of the country's largest** privately-held logistics companies.

**Fully integrated supply chain capabilities** include logistics, warehousing, distribution, transportation and beyond.

**Condition, Count & Time™** ensures that products will be delivered in an accurate, timely and sound manner.

**Experienced, educated employees** exceed customer expectations and ensure success.

**Long-term customer relationships** demonstrate our dedication to reliability, integrity and innovation.



**Warehouse Specialists, Inc.**  
2525 N. Casaloma Drive  
Appleton, WI 54912-7067  
800-999-2545  
920-830-5199 fax  
inquiry@wsinc.com  
www.wsinc.com

**F**or more than 40 years, WSI has helped customers succeed through reliable warehousing, distribution and logistics. Our customer-focused approach and unwavering business ethics have helped us retain long-term customers and become recognized as one of the top 3PLs in North America.

**Third Party Logistics**

WSI offers integrated solutions to maximize efficiency, improve reliability and reduce costs across a customer's entire network. Sophisticated analytics identify trends and facilitate more informed decisions.

**Warehousing/  
Distribution**

Operating over 45 integrated facilities nationwide - totaling more than 14 million sq. ft. - WSI offers specialized distribution services tailored to customer needs. Facility throughput analysis and design ensures efficient product flow, lower costs, higher accuracy and reduced damage.

**Fulfillment**

Whether your market is wholesale, retail, B-to-B or

B-to-C, WSI can provide tailored fulfillment solutions. We support customers with value-added services including pick & pack, cross-docking, consolidation and more.

**Dedicated Contract Svcs.**

Offering specialized expertise, efficiencies of scale and reduced operating costs, WSI manages over 4.5 million sq. ft. of customer-dedicated warehousing.

**Transportation**

From sourcing carriers to dispatch and billing, WSI manages it all: truck, rail, LTL, intermodal, expedited freight and more. We handle annual volumes of more than 30,000 rail cars and 500,000 truckloads/LTL, utilizing optimization models to ensure efficient handling of volume.

**Information Technology**

WSI's real-time information system provides complete, thorough and timely data for customers' reporting and processing needs. Technology solutions include EDI, barcoding, web-based reporting, pick-to-voice and system development.

**Customer Support Svcs.**

WSI's company-owned domestic call center offers knowledgeable, specialized support. Solutions include call management, order processing, remote site interaction and bilingual capabilities.

**Industries Served:**

- Paper, Packaging & Print
- Chemicals & Industrial
- Healthcare/Pharma
- Dry Food Products
- Consumer Goods
- Electronics
- And more...



**Integrated Logistics | Supply Chain Solutions**

# YardView

## Yard Management Software



**Jim Harris**  
President

YardView yard management software provides our customers with efficient and economical network-wide visibility and control of trailer and container inventory.

Our customers see immediate operational improvements, a very fast return on investment and rapid improvement in customer service.

See what you've been missing with YardView.

**YardView**  
12539 Sableleaf Drive  
Cypress, TX 77429  
281-469-9125  
info@yardview.com  
www.yardview.com

Replace this...



...with this!



YardView is a fast, easy and economical way to bring yard management sophistication to your operations.

YardView yard management software allows you to do more with fewer resources:

- Achieve 50% reduction in wait time for trailer moves.
- Minimize detention and demurrage.
- Gain 100 percent visibility between the fence line and the warehouse.

### Perfect Visibility

YardView provides perfect visibility and management of your distribution center trailers and containers.

### Flexibility

YardView can handle any size operation and can grow as you grow.

### Designed by operators

Designed from an operators perspective. Guards and

Warehouse workers have a simple interface.

### Easy to Learn

YardView follows current processes and uses familiar names. Learning is easy and intuitive.

### Quick Deployment

YardView logistics software can be quickly deployed. Once we have the data we need to configure YardView we can have you ready in a few days.

### Built-in Reports

Quick reports are available by clicking on drag and drop icons from the report menu and all reports are exportable to Excel.

### Multiple Facilities

YardView can handle multiple facilities, multiple areas and many parking locations, including inter-plant activity if

desired. Each facility and each user role can have it's own data page configuration and localized drop down values.

### Meeting Your Needs

YardView has the operational expertise and software know-how to meet the most challenging yard management requirements. Our knowledgeable experts will work with you to understand your processes and requirements so YardView is configured the way you need it.

Whether you have a single yard driver or many, YardView will help you save time and money by automating your yard operations.

See what you've been missing with YardView.

