

FORKLIFT

INBOUND LOGISTICS

2010

BUYER'S GUIDE

Add some muscle to your warehouse and distribution operations with the leanest, meanest lift trucks on the market. You'll find them all here, in *Inbound Logistics'* annual Forklift Buyer's Guide. The manufacturers featured in this special supplement offer the safest, best engineered, most ergonomic, efficient, and reliable forklifts available.

To request more information from the companies profiled, pick up the phone or navigate to their Web sites. Or, let *Inbound Logistics* do the work for you with our free RFP service. Log on to www.inboundlogistics.com/forklift to get answers to your lift truck questions.



Landoll	800-428-5655
	www.landoll.com/mhp



Drexel SLT30 and SLT35AC

CAPACITY: 3,000 to 3,500 lbs.

POWER SOURCE: Electric

MAXIMUM LIFT HEIGHT: 26'

TRAVEL SPEED: 6 mph loaded; 7 mph unloaded

APPLICATION: For use in a range of settings, including loading docks, inside trailers and warehouses, and especially suited to navigating very narrow aisles.

When it comes to maximizing your storage space, nothing else measures up to the Landoll Drexel SwingMast lift trucks. Their unique design enables drivers to turn only the mast assembly, not the entire truck. They operate in aisles as narrow as 4.5 feet, allowing you to store more than ever. The versatile Drexel SwingMast gives you four trucks in one, performing like a conventional counterbalanced truck, a reach truck, a sideloader, and a turret truck.



Bendi B3/30AC

CAPACITY: 3,000 lbs.

POWER SOURCE: Electric

MAXIMUM LIFT HEIGHT: 30'

TRAVEL SPEED: 5.5 mph loaded; 6 mph unloaded

APPLICATION: Designed with a slim mast and compact front end for easy stacking in narrow aisles. Suitable for use on indoor and outdoor paved surfaces.



Faster performance, improved control, and greater power efficiency are the main features of this new three-wheel model. All the maintenance benefits of Landoll's existing four-wheel AC models are now available on this unit. The Bendi B3/30AC can stack in 5.5-foot aisles, and offers 200-degree front-end articulation for easy load insertion and retrieval.

▲ Bendi B45AC-HL

CAPACITY: 2,250 lbs. to 36'; 4,000 lbs. to 20'

POWER SOURCE: Electric

MAXIMUM LIFT HEIGHT: 39'

TRAVEL SPEED: 6.5 mph loaded; 7 mph unloaded

APPLICATION: Can work in aisles as narrow as 6.5 feet.

This four-wheel articulating forklift maximizes cube utilization, productivity, operator comfort, and safety. It features heavy-duty dual rear-wheel planetary drives, powerful drive and hydraulic motors, forward and rearward mast tilt, and hydraulic power steering. With 100-percent AC power, it is energy efficient and economical to maintain.

SLT30AC VNA Swingmast

100% AC Power - Longer Run Times
Lower Maintenance Costs - Space Savings
Increased Productivity

**REAR WHEEL DRIVEN
VERY NARROW AISLE FORKLIFT**

**Two capacities -
3,000 lbs. (1,363 kg)
3,500 lbs. (1,590 kg)**

*Triple and Quad Masts with
Lift Heights to 26' (7.92M)*

*AC Traction, Hydraulics and
Steering*

*110 FPM Lift Speed and 7 MPH
Travel Speed*

*90° Rotating Mast and 20"
(500mm) Shift for Easy Load
Insertion and Retrieval*

*56" (1.42M) Stacking Aisle with
48" x 40" (1.2M x 1M) Load*

*Wire Guidance Available for
"Steer Free" Very Narrow Aisle
Performance*



DREXEL

a turn in the right direction.



LANDOLL CORPORATION

MATERIAL HANDLING PRODUCT DIVISION

1900 North Street · Marysville, KS 66508

785-562-5381 · Fax 785-562-4853

mhpsales@landoll.com · 800-428-5655

WWW.LANDOLL.COM/MHP

Raymond Corp.

607-656-2311

www.raymondcorp.com

iBattery Module

The iWarehouse fleet optimization system from Raymond now features the iBattery module to help maintain lift truck battery fleets. The module enables data-driven battery management by automatically notifying warehouse managers of key battery statistics, such as charge/discharge cycles, high and low temperatures, and low battery water levels—prolonging the life of the battery to its full lifecycle, resulting in increased uptime and reduced cost.



PowerSteer Option

APPLICATIONS: Provides consistent, responsive steering in dock, horizontal transport, and low-level order-picking applications.



Raymond offers a PowerSteer option on its Model 8400 end rider pallet truck to significantly reduce the effort required to maneuver a pallet truck, resulting in increased operator comfort over the course of a shift. Speed-sensitive steering gives operators steer assistance where they need it most—at slow speeds.

◀ Model 4250

CAPACITY: 3,000 to 5,000 lbs.

POWER SOURCE: Battery

TRAVEL SPEED: 8 mph

APPLICATIONS: Suitable for loading and unloading trailers and railcars; transporting materials from dock to storage; operating in refrigerated and cold storage; and placing loads in multi-racking methods, including push-back, flow, and drive-in.

The Model 4250 stand-up counterbalanced lift trucks offer greater visibility for the operator; increased maneuverability provided by agile steering, a shorter head length, and dual steer tires; and the ComfortStance suspension for operator comfort. Available in load capacities from 3,000 pounds to 5,000 pounds, the Model 4250 provides a smooth ride from dock to stock.



Maines gets fresh solutions from **RAYMOND**

For Maines Paper & Food Service, Inc., one of the leading and most honored independent food service distributors in the country, every day is ripe for improvement. So when it needed a partner to help it continuously achieve higher service levels, profitability and safety, while reducing time-consuming lift truck equipment management at all of its locations, it chose Raymond and our 100% integrated authorized Sales and Service Center Network.

Driven by its relentless pursuit of perfection and accountability, Maines chose the superior ergonomics and reliability of our *Reach-Fork®* trucks, *Swing-Reach®* trucks, orderpickers, counterbalanced trucks and pallet trucks, and our comprehensive fixed-price maintenance program for precision budgeting.

The results: more than 50,000,000 cases moved annually with 10% fewer accidents, 99% uptime, and higher efficiencies at every point. Better, smarter and faster. That's how Raymond goes above and beyond.



MAINES

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*"Raymond is more than
a truck, it's a real partner."*

Pat DeOrdio
Vice President of Operations
Maines Paper & Food Service, Inc.
www.maines.net



8000 Series
Pallet Truck

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RAYMOND
Above. And beyond.®

Lift Trucks | *iWarehouse®* | Service | Training | Parts | Rentals | Leasing | Engineering

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▲ ERP030-040VF

CAPACITY: 3,000 to 4,000 lbs.

WIDTH: 48"

POWER SOURCE: Electric

TIRE TYPE: Pneumatic shaped solid

TRAVEL SPEED: 12 mph

POWER STEERING: Standard

APPLICATIONS: A multi-purpose truck for loading and unloading, dock operations, and high-speed transport.

The ERP030-040VF features independent, front-wheel motors that rotate drive tires in opposite directions, balancing the turn center over them. This electric rider lift truck is ideal for warehouse applications and has exceptional maneuverability due to zero turn radius steer axles and dual AC drive motors.

◀ ERP030-040VT

CAPACITY: 3,000 to 4,000 lbs.

WIDTH: 48"

POWER SOURCE: Electric

TIRE TYPE: Pneumatic shaped solid

TRAVEL SPEED: 12 mph

POWER STEERING: Standard

APPLICATIONS: Designed for close-quarters load handling in warehouses and trailers.

The sit-down three-wheel ERP030-040VT electric rider lift truck is ideal for warehouse applications. Its maneuverability is due to zero-turn radius steer axles and dual AC drive motors. Brushless AC technology motors provide powerful acceleration and faster travel speeds while supporting quick lift and lower speed handling.

▼ ERC045-070VG

CAPACITY: 4,500 to 7,000 lbs.

WIDTH: 48"

POWER SOURCE: Electric

TIRE TYPE: Cushion

TRAVEL SPEED: 12 mph

POWER STEERING: Standard

APPLICATIONS: Suitable for use indoors and outdoors, in a wide variety of warehousing, dock, and manufacturing environments.

This sit-down four-wheel electric rider truck is designed with a focus on human engineering to minimize operator fatigue. Its ergonomic advantages include 20 percent greater floor space, available seat side hydraulic controls with thumb-actuated direction selection, and a tilt/telescoping steer column.





Internal combustion truck performance. No emissions.

Yale's 4,500-7,000 lbs. capacity ERC-VG rider trucks are intelligently designed with critical components to maximize your uptime and save you money. That means our dependable internal combustion engine trucks aren't just good for the environment—they're also good for your operation.

We make it easy to put a Yale® truck to work for you. Ask your authorized Yale Dealer about leasing specials or visit yale.com.

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