



## BUYERS GUIDE 2009

A weak economy, fluctuating fuel costs, shifting capacity, lengthening supply lines, and demanding customer requirements are raising shipper and carrier interest in transportation management systems (TMS). A variety of solutions are available to meet every company's unique needs.

From on-demand Web-hosted applications to traditional licensing installations, over the road, on the rail, containerized, or parcel, TMS vendors and service providers are expanding their offerings to target specific end-user requirements. Because the choices can be overwhelming, *Inbound Logistics* offers this TMS Buyers Guide to some leading providers and solutions that can put you on the right road toward improved transportation management and performance.



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	VENDOR	PRODUCT	DESCRIPTION
H	<b>Agistix</b> Redwood City, Calif. agistix.com	<b>Logistics Management Automation (LMA)</b>	Manages optimized transportation plans and day-to-day global logistics activities that occur with carriers across all modes of transportation.
L	<b>Appian Logistics Software</b> Oklahoma City, Okla. appianlogistics.com	<b>Direct Route</b>	Allows users to enter and update data using a simple Excel environment for a straightforward interface as well as integrate mapping, mileage, and driving directions from sources such as GDT, NAVTEQ, Prophesy, MapPoint, and PC*Miler.
H	<b>BestTransport.com</b> Columbus, Ohio besttransport.com	<b>BestShippers TMS</b>	Enables shippers to optimize loads, execute advanced tendering rules (both inbound and outbound), track shipments, pay freight bills, and have immediate and accurate visibility into every transaction. Users can also view available carrier capacity in real time to optimize carrier selection.
L	<b>CDM Software Solutions</b> Chicago, Ill. cdmsoft.com	<b>CDM WinFrt</b>	Facilitates simple data flow from quotes to operations. Standard modules include quotes, booking confirmation, air import/export, air domestic, ocean import/export, invoicing and job costing, database maintenance, and multiple level security.
H	<b>Cheetah Software</b> Westlake Village, Calif. cheetah.com	<b>Cheetah Freight</b>	Delivers real-time wireless solutions to automate and optimize pickup, delivery, dispatch, and customer service for private fleet and LTL carriers of any size.
H	<b>ClearTrack</b> Brentwood, Tenn. cleartrack.com	<b>ClearTrack Import TMS</b>	Integrates retail clients' internal supply chain information systems with external carrier networks to provide end-to-end visibility of transportation activity events.
H L	<b>Codeworks</b> Columbus, Ohio ctcodeworks.com	<b>WDLS Traffic</b>	Maximizes margins on orders by pooling shipments, storing routes, and interfacing with existing systems.
H L	<b>CT Logistics</b> Cleveland, Ohio ctlogistics.com	<b>FreitRater</b>	Accrues, assigns, costs, rates, and accounts for all freight/shipping and transportation activity.
H L	<b>CTSI</b> Memphis, Tenn. ctsi-global.com	<b>CTSI TMS</b>	Gives users the ability to manage orders, optimize loads, select best carriers, tender shipments, track their progress, and file claims.
H L	<b>Descartes Systems Group</b> Waterloo, Ontario descartes.com	<b>Descartes Transportation Management</b>	Manages contract carriers from shipment planning through execution and settlement. Descartes Transportation Management helps logistics managers, shippers, and third parties simultaneously evaluate transportation alternatives to find the most efficient shipping method.

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<b>H</b>	<b>Echo Global Logistics</b> Chicago, Ill. echo.com	<b>Evolved Transportation Manager (ETM)</b>	Tracks individual shipments, transfers shipment-level data to financial management systems, creates customized dashboards and reports detailing enterprise-wide carrier activity.
<b>H</b>	<b>Flow Logistics</b> Bend, Ore. flowlogistics.com	<b>eFlow</b>	Provides a real-time application to accurately build, route, optimize, assign, track, and bill shipments. eFlow makes efficient use of transportation resources by managing the entire shipment process, regardless of mode - truckload, LTL, intermodal, rail, air, small parcel, or ocean.
<b>H</b>	<b>HighJump Software</b> Eden Prairie, Minn. highjump.com	<b>HighJump Transportation Advantage</b>	Provides tools to automate once-manual optimization processes, improve customer service, and reduce costs. Managers can spend more time on strategic transportation requirements and less effort on running scenarios.
<b>H</b> <b>L</b>	<b>i2 Technologies</b> Dallas, Texas i2.com	<b>i2 Transportation Planning and Management</b>	Delivers transportation modeling and analysis, planning and management, bid collaboration, supply chain visibility, and replenishment planning.
<b>H</b> <b>L</b>	<b>Infor</b> Alpharetta, Ga. infor.com	<b>Infor SCM Transportation Management</b>	Simplifies the complex nature of global trade by managing the inbound and outbound transportation of products from order inception to delivery.
<b>H</b>	<b>InMotion Global TMS</b> St. Petersburg, Fla. inmotionglobal.com	<b>InMotion Global TMS</b>	Provides a Web-based collaboration portal, electronic carrier tendering, and real-time access to a private freight capacity network.
<b>H</b> <b>L</b>	<b>JDA Software</b> Scottsdale, Ariz. jda.com	<b>JDA Transportation and Logistics Management</b>	Helps shippers, carriers, and transportation service providers effectively manage multi-modal logistics networks. Covers the entire closed-loop transportation process - from strategic transportation sourcing, planning and optimization to shipment visibility, payment, and performance analysis.
<b>H</b> <b>L</b>	<b>Kewill</b> Marlborough, Mass. kewill.com	<b>Clippership</b>	Enables parcel shippers to shop for optimal rates, services, and routings and ship with multiple carriers from one system, thus eliminating the need to learn multiple systems.
<b>H</b>	<b>LeanLogistics</b> Holland, Mich. leanlogistics.com	<b>LeanLogistics On-Demand TMS</b>	Provides complete daily planning, execution, settlement, and procurement functions that improve business processes, increase operating efficiency, and reduce transportation costs.
<b>H</b>	<b>Logility</b> Atlanta, Ga. logility.com	<b>Voyager Transportation Planning and Management</b>	Automates shipment planning, shipment execution, and freight accounting. Uses exception-based workflows to drive efficiencies, and presents alternatives to optimally group and ship orders.



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H	<b>M33 Integrated Solutions</b> Greenville, S.C. m33integrated.com	<b>M33 Transportation Management System</b>	Streamlines critical tasks such as quote requests across multiple carriers, rate confirmation retrieval, carrier contact for routing, time spent tracking and tracing multiple Web sites, problem resolution, carrier meetings, delivery confirmation retrieval, and audit/payment.
H	<b>Management Dynamics</b> East Rutherford, N.J. managementdynamics.com	<b>Transportation Management</b>	Enables shippers to evaluate alternative routing options, optimize carrier selection for air and ocean freight, and audit transactions to avoid overcharges.
H	<b>Manhattan Associates</b> Atlanta, Ga. manh.com	<b>Transportation Lifecycle Management</b>	Links strategic plans to actual transportation processes to gain global visibility into all shipping activities, allowing for more coordinated operations among trading partners.
H L	<b>MercuryGate</b> Cary, N.C. mercurygate.com	<b>MercuryGate TMS</b>	Executes shipments across all modes, manages carrier rates and contracts, optimizes loads, tracks loads and compiles load data, and provides operational, tactical, and strategic reports.
H	<b>MyFreightWorld</b> Overland Park, Kans. myfreightworld.com	<b>MyFreightWorld</b>	Provides rate quotes from multiple carriers in all modes, automated shipment execution, real-time status information, and reporting, searching, and data mining.
H L	<b>Next Generation Logistics</b> Inverness, Ill. nextgeneration.com	<b>FreightMaster TMS®</b>	Includes a needs analysis, ROI calculation, system configuration, implementation, user training, and support programs structured to fit specific requirements and corporate cultures. Reduces freight spend, improves visibility, and enables users to make better decisions.
H L	<b>Oracle</b> Redwood Shores, Calif. oracle.com	<b>Oracle Transportation Management</b>	Integrates and streamlines transportation planning, execution, freight payment, and business process automation on a single application across all transportation modes.
H L	<b>Precision</b> Chicago, Ill. precisionsoftware.com	<b>PRECISION Transportation Management</b>	Streamlines transportation planning and execution, manages asset utilization, automates business processes, and processes freight payments. Users can rate, route, produce labels, and manage levels of service for any mode of shipment.
H L	<b>RMI</b> Atlanta, Ga. railcarmgt.com	<b>ShipperConnect FMS</b>	Traces railcars contained in permanently assigned fleets, or rail shipments loaded in "free-running" equipment. It monitors inbound and outbound rail shipments using information from Class I railroads and more than 300 short line and regional railroads.
L	<b>SAP</b> Walldorf, Germany sap.com	<b>mySAP Supply Chain Management</b>	Offers transportation planning and shipment completion capabilities, shipment cost calculation and settlement, customer freight billing, service agent selection, and follow-up supervision of shipments.

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<b>H</b> <b>L</b>	<b>Shippers Commonwealth</b> Charleston, S.C. shipperscommonwealth.com	<b>Transportation Management System</b>	Gives logistics managers control over load consolidation, optimized mode and carrier selection, load linking, and automated execution (Web or EDI load tendering, shipment tracking, and payment/settlement).
<b>H</b>	<b>Sterling Commerce</b> Dublin, Ohio sterlingcommerce.com	<b>Sterling Transportation Management System</b>	Provides shippers with efficient planning and execution of inbound and outbound transportation processes. The solution delivers transportation planning, shipment execution, financial settlement, reporting, and analytics.
<b>L</b>	<b>TECSYS</b> Montreal, Quebec tecsys.com	<b>TECSYS TMS</b>	Integrates into a company's business flow, and is ready for complete shipping automation featuring optimized rating, routing, manifesting, tracking, and post-shipment analysis for all small package and LTL shipments.
<b>H</b>	<b>Telargo</b> Jersey City, N.J. telargo.com	<b>Telargo Mobile Asset Management System</b>	Enables users to optimize resources, streamline business processes, maximize productivity, and minimize expenditures. Telargo solutions empower business owners to implement best practices for advanced fleet and workforce management.
<b>H</b> <b>L</b>	<b>Trans-i Technologies</b> Ft. Lauderdale, Fla. trans-i.com	<b>TranSHIP</b>	Integrated transportation management suite includes solutions for shipping cycle business management, terminal and facilities management, dockside and intermodal operations, fleet management, and claims management.
<b>L</b>	<b>Transite Technology</b> Raleigh, N.C. transite.com	<b>Transportation Management Solutions</b>	Comprises transportation management functions including least-cost rating, tracking, audit, and reporting; shipment pricing including rates, transit times accessorial and rules; and LTL rating technologies such as LTL neutral rate bases, carrier rate base modules, and transit time modules.
<b>H</b>	<b>Transplace</b> Plano, Texas transplace.com	<b>Transplace TMS</b>	Assists users with optimal mode selection by analyzing cost and service requirements for shipments, then recommending the optimal mode a user should select for the best performance.
<b>H</b>	<b>TransWorks</b> Fort Wayne, Ind. trnswrks.com	<b>Transportation Management Solution</b>	Provides rating, tendering, exception management, scheduling, trailer pooling, freight pay, tracking, and reporting functionalities for truckload, intermodal, and rail shippers.
<b>H</b>	<b>UltraShipTMS</b> Wilmington, Del. ultrashiptms.com	<b>UltraShipTMS</b>	Gives logistics managers total network visibility and control over inbound and outbound transportation, ensuring proper coordination, optimal planning, and consistent execution.
<b>H</b> <b>L</b>	<b>Web Freight Pro</b> Fort Mill, S.C. webfreightpro.com	<b>Web Freight Pro</b>	Allows users to use a core shipment entry and tracking system with optional add-on modules such as document imaging, warehouse management, and intelligent rate shopping.