



BUYER'S GUIDE 2010

Transportation management technology vendors are pulling out all the stops to keep freight moving, tailoring unique solutions that plug into shippers' needs. *Inbound Logistics'* annual TMS Buyer's Guide offers a benchmark and provides a front end to just some of the many TMS solutions available.

From standalone, licensed installations to on-demand, mode- and industry-specific solutions, transportation technology vendors are expanding their offerings and their customers' operational bandwidth. Use this guide as a starting point for vetting providers and solutions that can take your transportation organization to new heights.



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	VENDOR	PRODUCT	DESCRIPTION
L	Applan Logistics Software Oklahoma City, Okla. appianlogistics.com	Direct Route	Automates routing and scheduling using shippers' data and work rules. Features customer importing, route printing, and route exporting capabilities. Users can view and modify routes on a full-color detailed map or through spreadsheet updates.
H	BestTransport.com Columbus, Ohio besttransport.com	BestShippers TMS	Enables shippers to optimize loads, execute advanced tendering rules (both inbound and outbound), track shipments, pay freight bills, and have immediate and accurate visibility into every transaction. Users can also view available carrier capacity in real time to optimize carrier selection.
H	Cheetah Software Westlake Village, Calif. cheetah.com	Cheetah Freight	Delivers real-time wireless solutions to automate and optimize pickup, delivery, dispatch, and customer service for private fleet and LTL carriers of any size.
H	ClearTrack Brentwood, Tenn. cleartrack.com	Global Logistics Management	Provides automated shipment visibility, real-time status information, distribution center appointment management, key performance indicator dashboards, flexible analysis reports, and email notifications.
H L	Codeworks Columbus, Ohio ctcodeworks.com	Traffic	Allows shippers to identify loads and consolidate freight to minimize costs, review shipment savings before consolidation, find carriers with the lowest shipping costs or best margin, and use stored route histories to choose the most fuel-efficient routes.
H L	CT Logistics Cleveland, Ohio ctlogistics.com	FreitRater	Gives ratings and reporting for audit or quotes from multiple carriers in all modes. Provides global freight payment for all modes.
H L	CTSI Memphis, Tenn. ctsi-global.com	CTSI TMS	Manages orders; optimizes loads; selects best carriers; tenders, executes, and tracks shipments; manages claims; and audits/pays freight bills.
H L	Descartes Systems Group Waterloo, Ont. descartes.com	Descartes Transportation Management	Helps logistics managers, shippers, and third parties simultaneously evaluate transportation alternatives to find the most efficient shipping method. Manages contract carriers from shipment planning through execution and settlement.
H L	eShipGlobal Irving, Texas eshipglobal.com	eShipGlobal TMS	Handles every aspect of the transportation lifecycle, including strategic sourcing, rate quotes, transportation execution, freight audit, and payment settlement.
H	Flow Logistics Bend, Ore. flowlogistics.com	eFlow	Provides a real-time application to accurately build, route, optimize, assign, track, and bill shipments. Manages the entire shipment process, regardless of mode—truckload, LTL, intermodal, rail, air, small parcel, or ocean.



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H	Foxfire Software Greenville, S.C. foxfiresoftware.com	Foxfire Transportation Management System	Allows instant visibility to all shipments in a single-source platform across locations; helps obtain real-time rate quotes from an approved carrier pool (small package, LTL, TL); and enforces smart routes for better on-time delivery and cost savings.
H L	HighJump Software Eden Prairie, Minn. highjump.com	HighJump Transportation Management	Provides rate quotes from multiple carriers in all modes; automated shipment execution; real-time status information; and reporting, searching, and data mining.
H L	Infor Alpharetta, Ga. infor.com	Infor SCM Transportation Management	Manages inbound and outbound product transportation from order inception to delivery.
H	InMotion Global TMS St. Petersburg, Fla. inmotionglobal.com	InMotion Global TMS	Provides a Web-based collaboration portal, electronic carrier tendering, and real-time access to a private freight capacity network.
H L	JDA Software Scottsdale, Ariz. jda.com	JDA Transportation and Logistics Management	Helps shippers, carriers, and transportation service providers manage multi-modal logistics networks. Covers the entire closed-loop transportation process—from strategic transportation sourcing, planning, and optimization to shipment visibility, payment, and performance analysis.
H L	Kewill Chelmsford, Mass. kewill.com	Kewill Flagship	Supports high-volume, international origin and destination, global trade compliance, unlimited locations, wave planning, and complex business processes.
H	LeanLogistics Holland, Mich. leanlogistics.com	On-Demand TMS	Features daily planning, execution, settlement, and procurement functions. SaaS network functionality includes supplier inbound management, appointment scheduling, benchmarking, network-wide reporting, and total supply chain visibility.
H L	Logility Atlanta, Ga. logility.com	Voyager Transportation Planning and Management	Balances logistics strategies with customer required policies; improves carrier effectiveness and inventory management; analyzes productivity; and utilizes KPIs to provide daily, weekly, and monthly snapshots.
H L	Management Dynamics East Rutherford, N.J. managementdynamics.com	International Transportation Management	Manages ocean contracts and air rates; calculates rates with all assessorial fees; evaluates routing decisions and transit times; performs end-to-end freight bill audits; and optimizes carrier selection.
L	Manhattan Associates Atlanta, Ga. manh.com	Transportation Lifecycle Management	Provides tools to reduce transportation costs, reroute around trouble spots, and coordinate deliveries.



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H L	MercuryGate Cary, N.C. mercurygate.com	MercuryGate TMS	Plans and executes domestic and international shipments in all modes, including parcel. Provides comprehensive route optimization, collaborative dock scheduling, settlement, and ad-hoc reporting.
H L	Next Generation Logistics Inverness, Ill. nextgeneration.com	FreightMaster TMS	Offers needs analysis, ROI calculation, system configuration, implementation, user training, and support programs structured to fit specific requirements and corporate cultures. Reduces freight spend, improves visibility, and enables users to make better transportation decisions.
H	NTE Chicago, Ill. nte.com	NTE Transportation Management	Provides shipment planning, optimization, routing guide execution, financial settlement, track-and-trace capabilities, and alerting and reporting options.
H	Nulogx Mississauga, Ont. nulogx.com	TMS Online (TMSO)	Supports activities necessary to manage and execute the full lifecycle of the transportation process, including order management, financial settlement, and shipment optimization.
H L	Oracle Redwood Shores, Calif. oracle.com	Oracle Transportation Management	Offers global service provider sourcing and optimization, planning, execution, visibility, payment and claims, and analytics and reporting.
H L	Precision Software Chicago, Ill. precisionsoftware.com	Precision Transportation Management	Streamlines transportation planning and execution, manages asset utilization, automates business processes, and processes freight payments. Users can rate, route, produce labels, and manage service levels for any shipment mode.
H L	RedPrairie Waukesha, Wisc. redprairie.com	Transportation Management	Supports global planning and execution for all modes, including parcel and fleet. Features freight settlement, client invoicing, event management, and trading partner Web portals.
H L	Retalix Plano, Texas retalix.com	Retalix Transportation Optimization (RTO)	Integrates and manages all aspects of the transportation process, including inbound/outbound optimization, yard management, and dock scheduling.
H	RMI Atlanta, Ga. railcarmgmt.com	ShipperConnect MTM	Handles multimodal transportation planning, execution, terminal operations, carrier settlement, and exception alerts while providing shipment visibility across all carriers and modes.
L	Royal 4 Systems Long Beach, Calif. royal4.com	Royal 4 TMS Suite	Automates carrier communications, including contract negotiation, load tendering, invoice processing, and payment approvals. Allows users to build loads, group orders, and plan routes to maximize asset utilization, manage carrier compliance, and identify the lowest-cost carriers.



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L	SAP Walldorf, Germany sap.com	mySAP Supply Chain Management	Offers transportation planning and shipment completion capabilities, shipment cost calculation and settlement, customer freight billing, and service agent selection.
H	ShipXpress Jacksonville Beach, Fla. shipxpress.com	RailSync	Tracks rail shipments across multiple carriers, handles local and interline rail activity, manages and reports freight revenue, provides accurate car hire expense summaries, and synchronizes communication among train crews, office staff, and customers.
H L	Shippers Commonwealth Charleston, S.C. shipperscommonwealth.com	Transportation Management System	Manages transportation automation, optimization, implementation packages, and rapid deployment – with complete analysis and execution.
H	Sterling Commerce Dublin, Ohio sterlingcommerce.com	Sterling Transportation Management System	Provides shippers with efficient planning and execution of inbound and outbound transportation processes. The solution delivers transportation planning, shipment execution, financial settlement, reporting, and analytics.
L	TECSYS New York, N.Y. tecsys.com	TECSYS TMS	Integrates into a company's business flow, and is ready for complete shipping automation, featuring optimized rating, routing, manifesting, tracking, and post-shipment analysis for all small package and LTL shipments.
H L	TMW Systems Beachwood, Ohio tmwsystems.com	Transportation Management Software	Automates contract rating for least-cost carrier assignments across multiple shipping locations. Includes carrier management, cost tracking and allocation, shipment visibility, national rating index, and load optimization tools.
H L	Transite Technology Raleigh, N.C. transite.com	Jaguar Transportation Management Suite	Manages LTL, TL, small package, ocean, and air shipments. Administers pricing contract changes and additions.
H	TransWorks Fort Wayne, Ind. trnswrks.com	Transportation Management Solution	Provides rating, tendering, exception management, scheduling, trailer pooling, freight pay, tracking, and reporting functionalities for truckload, intermodal, and rail shippers.
H	UltraShipTMS Wilmington, Del. ultrashiptms.com	UltraShipTMS	Gives logistics managers network visibility and control over all modes of inbound and outbound transportation, ensuring proper coordination, optimal planning, and consistent execution.
L	USTC Live Logistics Baltimore, Md. ustclive.com	On-Demand TMS	Provides all available carrier rates and terminal information, creates and stores bills of lading, and maintains carrier invoice records. Reports can be scheduled to run at pre-determined times.