



BUYERS GUIDE 2008

by Joseph O'Reilly

There are countless reasons why transportation management is such a hot topic these days. Ballooning fuel costs, lengthening supply lines, fluctuating capacity, and demanding customer requirements are raising eyebrows and competitive stakes alike. But as demand feeds supply, a variety of transportation management solutions (TMS) cater to unique shipper and carrier needs.

From global trade management solutions to domestic route optimization software, on-demand Web-hosted applications to traditional licensing installations, over the road, on the rail, containerized or parcel, TMS vendors and service providers are expanding their offerings to pinpoint specific end-user tastes. *Inbound Logistics'* TMS Buyers Guide serves up an assorted menu of market players and solutions that can help satisfy your enterprise's appetite for dynamic transportation management and performance.



BUYERS GUIDE

	VENDOR	PRODUCT	DESCRIPTION
L	Appian Logistics Software Oklahoma City, Okla. www.appianlogistics.com	Direct Route	Optimizes routes using various automated tools. The program allows users to enter and update data using a simple Excel environment for a straightforward interface as well as integrate mapping, mileage, and driving directions from sources such as GDT, NAVTEQ, Prophesy, MapPoint, and PC*Miler.
H	Banyan Technology Cleveland, Ohio www.banyantechnology.com	Banyan Carrier Connect	Creates and maintains real-time, direct connectivity between shippers and their preferred carriers, as well as collects client-specific rates, transit times, and quote IDs from carriers.
H	BestTransport.com Columbus, Ohio www.besttransport.com	BestShippers TMS	Enables shippers to optimize loads, execute advanced tendering rules (both inbound and outbound), track shipments, pay freight bills, and have immediate and accurate visibility into every transaction. Users can also view available carrier capacity in real time to optimize carrier selection.
L	CDM Software Solutions Chicago, Ill. www.cdmsoft.com	CDM WinFrt	Facilitates simple data flow from quotes to operations. Standard modules include quotes, booking confirmation, air import/export, air domestic, ocean import/export, invoicing and job costing, database maintenance, and multiple level security.
H	Cheetah Software Westlake Village, Calif. www.cheetah.com	Cheetah Freight	Delivers real-time wireless solutions to automate and optimize pickup, delivery, dispatch, and customer service for private fleet and LTL carriers of any size.
H	ClearTrack Brentwood, Tenn. www.cleartrack.com	ClearTrack Import TMS	Integrates retail clients' internal supply chain information systems with external carrier networks to provide end-to-end visibility of transportation activity events.
H L	Codeworks Columbus, Ohio www.ctcodeworks.com	WDLS Traffic	Maximizes margins on orders by pooling shipments, storing routes, and interfacing with existing systems.
H L	CT Logistics Cleveland, Ohio www.ctlogistics.com	FreitRater	Accrues, assigns, costs, rates, and accounts for all freight/shipping and transportation activity.
H L	CTSI Memphis, Tenn. www.ctsi-global.com	CTSI TMS	Gives users the ability to manage orders, optimize loads, select best carriers, tender shipments, track their progress, and file claims.
H L	Descartes Systems Group Waterloo, Ontario www.descartes.com	Descartes Transportation Management	Manages contract carriers from shipment planning through execution and settlement. Descartes Transportation Management helps logistics managers, shippers, and third parties simultaneously evaluate transportation alternatives to find the most efficient shipping method.

	VENDOR	PRODUCT	DESCRIPTION
H	Flow Logistics Bend, Ore. www.flowlogistics.com	eFlow	Provides a real-time application to accurately build, route, optimize, assign, track, and bill shipments. eFlow makes efficient use of transportation resources by managing the entire shipment process, regardless of mode - truckload, LTL, intermodal, rail, air, small parcel, or ocean.
H	HighJump Software Eden Prairie, Minn. www.highjumpsoftware.com	HighJump Transportation Advantage	Provides tools to automate once-manual optimization processes, improve customer service, and reduce costs. Managers can spend more time on strategic transportation requirements and less effort on running scenarios.
H L	i2 Technologies Dallas, Texas www.i2.com	i2 Transportation Planning and Management	Delivers transportation modeling and analysis, planning and management, bid collaboration, supply chain visibility, and replenishment planning.
H L	Infor Alpharetta, Ga. www.infor.com	Infor SCM Transportation Management	Simplifies the complex nature of global trade by managing the inbound and outbound transportation of products from order inception to delivery.
H L	JDA Software Scottsdale, Ariz. www.jda.com	JDA Transportation and Logistics Management	Helps shippers, carriers, and transportation service providers effectively manage multi-modal logistics networks.
H L	Kewill Marlborough, Mass. www.kewill.com	Clippership	Enables parcel shippers to shop for optimal rates, services, and routings and ship with multiple carriers from one system, thus eliminating the need to learn multiple systems.
H	LeanLogistics Holland, Mich. www.leanlogistics.com	LeanLogistics On-Demand TMS	Provides complete daily planning, execution, settlement, and procurement functions that improve business processes, increase operating efficiency, and reduce transportation costs.
H	Manhattan Associates Atlanta, Ga. www.manh.com	Transportation Lifecycle Management	Links strategic plans to actual transportation processes to gain global visibility into all shipping activities, allowing for more coordinated operations among trading partners.
L	Oracle Redwood Shores, Calif. www.oracle.com	Oracle Transportation Management	Integrates and streamlines transportation planning, execution, freight payment, and business process automation on a single application across all transportation modes.
H L	RedPrairie Milwaukee, Wisc. www.redprairie.com	Transportation Management	Automates transportation tasks and brings better visibility to the entire set of order fulfillment activities in play at any moment. It connects multiple parties and business processes throughout the broader supply chain, while continuously optimizing all transport variables, bringing organizational efficiencies and cost reductions.



BUYERS GUIDE

H Hosted on the vendor's site
L Licensed to the user

	VENDOR	PRODUCT	DESCRIPTION
H L	RMI Atlanta, Ga. www.railcarmgt.com	ShipperConnect FMS	Traces railcars contained in permanently assigned fleets, or rail shipments loaded in "free-running" equipment. It monitors inbound and outbound rail shipments using information from Class I railroads and more than 300 short line and regional railroads.
L	SAP Walldorf, Germany www.sap.com	mySAP Supply Chain Management	Offers transportation planning and shipment completion capabilities, shipment cost calculation and settlement, customer freight billing, service agent selection, and follow-up supervision of shipments.
H	Sterling Commerce Dublin, Ohio www.sterlingcommerce.com	Sterling Transportation Management System	Provides shippers with efficient planning and execution of inbound and outbound transportation processes. The solution delivers transportation planning, shipment execution, financial settlement, reporting, and analytics.
L	TECSYS Montreal, Quebec www.tecsys.com	EliteSeries Transportation Management System (TMS)	Empowers shippers by optimizing the rating, routing, manifesting, tracking, and post-shipment analysis for all small package and LTL shipments. This allows users to improve customer service and reduce costs through the efficient planning and execution of their inbound and outbound transportation processes.
H	Telargo Jersey City, N.J. www.telargo.com	Telargo Mobile Asset Management System	Enables users to optimize resources, streamline business processes, maximize productivity, and minimize expenditures. Telargo solutions empower business owners to implement best practices for advanced fleet and workforce management.
H	Transplace Plano, Texas www.transplace.com	Transplace TMS	Assists users with optimal mode selection by analyzing cost and service requirements for shipments, then recommending the optimal mode a user should select for the best performance.
H	TransWorks Fort Wayne, Ind. www.trnswrks.com	Transportation Management Solution	Provides rating, tendering, exception management, scheduling, trailer pooling, freight pay, tracking, and reporting functionalities for truckload, intermodal, and rail shippers.
H	UltraShipTMS Wilmington, Del. www.ultrashiptms.com	UltraShipTMS	Gives logistics managers total network visibility and control over inbound and outbound transportation, ensuring proper coordination, optimal planning, and consistent execution. The Web-based systems architecture integrates silo applications for true end-to-end information sharing and process accountability.
H L	Web Freight Pro Fort Mill, S.C. www.webfreightpro.com	Web Freight Pro	Allows users to make use of a core shipment entry and tracking system with or without the benefit of add-on modules such as document imaging, warehouse management, and intelligent rate shopping, among others.
H L	Wireless Matrix Reston, Va. wirelessmatrixcorp.com	FleetOutlook	Facilitates the full value chain of dynamic schedule planning execution. From vehicle mapping and XML data export to optional telematics monitoring, it offers features that maximize productivity and reduce cost.