



## BUYER'S GUIDE 2012

A weak economy, fluctuating fuel costs, shifting capacity, lengthening supply lines, and demanding customer requirements are raising shipper and carrier interest in transportation management systems (TMS). A variety of solutions are available to meet every company's unique needs.

From on-demand Web-hosted applications to traditional licensing installations, over the road, on the rail, containerized, or parcel, TMS vendors and service providers are expanding their offerings to target specific end-user requirements. Because the choices can be overwhelming, *Inbound Logistics* offers this TMS Buyer's Guide to some leading providers and solutions that can put you on the right road toward improved transportation management and performance.



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	VENDOR	PRODUCT	DESCRIPTION
L	<b>Accellos</b> Colorado Springs, CO accellos.com	<b>Accellos One Transport, Prophecy Trucking Software</b>	Builds loads; plans routes; monitors in transit progress; and executes the initial and settlement paperwork.
H	<b>Acuitive Solutions</b> Charlotte, NC acuitivesolutions.com	<b>Acuitive TMS</b>	Facilitates end-to-end collaboration during procurement negotiations and after the process with auditing capabilities. Manages, analyzes, and interprets key metrics including rates and rate history, routing patterns, audited invoices, contract terms, Sarbanes-Oxley compliance, and shipment details.
H L	<b>Agile Network</b> Chesterfield, MO agile-network.com	<b>Agile Elite Suite</b>	Evaluates multiple carrier options for accurate delivery time, date commitments, and delivery charge information; automates medium- to high-volume multi-carrier shipment processing from multiple locations.
H	<b>Agistix</b> Redwood City, CA agistix.com	<b>The Agistix Transportation Management Solution</b>	Provides real-time rating and bidding; automates shipment execution and real-time tracking across multiple carriers, all modes, inbound, outbound, third party, international, and domestic; offers on-demand route configuration, custom document generation, external point solutions, reporting, searching, data mining, and data visualization tools.
H L	<b>Aljex Software</b> Middlesex, NJ aljex.com	<b>Aljex Vision</b>	Automates shipment execution with least-cost routing, EDI, document imaging, integrated emailing and faxing, and burst communication. Suitable for use by manufacturers, retailers, 3PLs, and intermodal and asset-based carriers.
H	<b>Amber Road</b> East Rutherford, NJ amberroad.com	<b>International Transportation Management</b>	Enables shippers to manage ocean and airfreight transportation, with the ability to automate annual tender; centrally manage approved carriers, routes, and rates; optimize carrier selection; and audit freight bills.
H L	<b>AndSoft</b> Madrid, Spain and-soft.com	<b>e-TMS</b>	Cloud solution for FTL, LTL, small package, ocean, and air shipments. Supports high data volume, customizations, and changes in real-time. Flexibility to handle international transactions.
H	<b>BestTransport.com</b> Columbus, OH besttransport.com	<b>BestShippers TMS</b>	Enables shippers to optimize loads, execute advanced tendering rules (both inbound and outbound), track shipments, and pay freight bills. Provides immediate and accurate visibility into every transaction.
H	<b>CargoSmart Limited</b> San Jose, CA cargosmart.com	<b>CargoSmart Contract and Performance Management</b>	Automates ocean contract management, including rate search, rate comparisons, and routing guides. Integrated with transit times and booking for seamless execution. Performance management aids contract negotiation.
H L	<b>Cheetah Software Systems</b> Westlake Village, CA cheetah.com	<b>Cheetah Freight, Cheetah Delivery</b>	Provides optimized routing, dynamic dispatch, and real-time tracking information to LTL companies. Modular, integrated system. GPS-enabled supply chain visibility. Instant proof of delivery.
H	<b>ClearTrack</b> Brentwood, TN cleartrack.com	<b>Global Logistics Management</b>	Provides automated shipment visibility, real-time status information, distribution center appointment management, key performance indicator dashboards, flexible analysis reports, and email notifications.
H L	<b>Codeworks</b> Columbus, OH ctcodeworks.com	<b>Traffic</b>	Allows shippers to identify loads and consolidate freight to minimize costs, review shipment savings before consolidation, find carriers with the lowest shipping costs or best margin, and use stored route histories to choose the most fuel-efficient routes.

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<b>H</b> <b>L</b>	<b>CT Logistics</b> Cleveland, OH ctlogistics.com	<b>FreitRater</b>	Provides rate quotes from multiple carriers in all modes; automated shipment execution; real-time status information; reporting, searching, and data mining.
<b>H</b>	<b>CTSI-Global</b> Memphis, TN ctsi-global.com	<b>CTSI-Global Transportation Management System</b>	Allows shippers and 3PLs to manage all transportation networks to control orders, optimize loads, select the best carriers for all modes, tender shipments, issue parcel manifests, track progress, and manage claims.
<b>L</b>	<b>Datex</b> Clearwater, FL datexcorp.com	<b>Footprint TMS</b>	Shippers can manage drivers and assign them to routes; view real-time shipment tracking information; export routes to handheld devices; and import route status and customer signatures from handheld devices.
<b>H</b> <b>L</b>	<b>Descartes Systems Group</b> Waterloo, Ont descartes.com	<b>Descartes Transportation Management</b>	Helps logistics managers, shippers, and third parties simultaneously evaluate transportation alternatives to find the most efficient shipping method. Manages contract carriers from shipment planning through execution and settlement.
<b>H</b>	<b>Elemica</b> Exton, PA elemica.com	<b>Elemica Transportation Management</b>	Supports complete process of order-to-shipment planning, booking, execution and settlement, visibility, monitoring, alerts, exception management, connectivity, and collaboration.
<b>H</b> <b>L</b>	<b>eShip Global</b> Irving, TX eshipglobal.com	<b>eShipGlobal TMS</b>	Handles every aspect of the transportation lifecycle, including strategic sourcing, rate quotes, transportation execution, freight audit, and payment settlement.
<b>H</b> <b>L</b>	<b>Folio Logistics</b> Greenville, SC foliologistics.com	<b>Transportation Management System</b>	Optimizes loads across business units, locations, and customers; optimizes inbound and outbound loads, carbon footprint, real-time information, and reporting; and models impact of changes to transportation plan.
<b>H</b>	<b>Fortigo</b> Austin, TX fortigo.com	<b>On-Demand TMS</b>	Automates, optimizes, and audits logistics processes across the supply chain. Carrier-neutral, Web-based TMS supplies one system of record for logistics across multiples sites, and interfaces with enterprise resource planning and other supply chain management solutions.
<b>H</b> <b>L</b>	<b>Freight Management</b> Anaheim, CA freightmgmt.com	<b>EzShip</b>	Acts as a virtual shipping portal for quoting, booking, and tracking all modes of freight. Easily integrates with ERP, WMS, and other operating systems. Accommodates freight forwarders, shippers, and inbound programs of all sizes.
<b>H</b>	<b>GT Nexus</b> Oakland, CA gtnexus.com	<b>GT Nexus Cloud Supply Chain Platform</b>	Capabilities include real-time shipment/item-level visibility; ocean, air, and truck spend management; freight audit; shipment planning; consolidation management; and shipment execution.
<b>H</b> <b>L</b>	<b>HighJump Software</b> Eden Prairie, MN highjump.com	<b>Transportation Management</b>	Provides international multimodal shipment optimization, carrier and rate management, vendor compliance, vendor tracking, proof-of-delivery, and claims and reporting.
<b>H</b>	<b>IBM</b> Armonk, NY ibm.com	<b>IBM Sterling TMS</b>	Enables shippers and suppliers to collaborate; provides load planning, tendering, shipment execution and tracking, freight payment, and advanced analytics.



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<b>H</b> <b>L</b>	<b>IES</b> Midland Park, NJ iesltd.com	<b>IES Supply Chain Suite</b>	Suite of import and export solutions serves freight forwarders, customs house brokers, NVOCCs, and other transportation intermediaries. Manages shipment flow, provides Web visibility with EDI and email status messages, and generates report data.
<b>H</b> <b>L</b>	<b>Infor</b> Alpharetta, GA infor.com	<b>Infor SCM Transportation Management</b>	Allows shippers to analyze inbound and outbound shipment orders based on origin and destination; consolidate orders into loads; and determine the most cost-effective way to move loads based on constraints.
<b>H</b>	<b>InMotion Global</b> St. Petersburg, FL inmotionglobal.com	<b>InMotion Global TMS</b>	Offers routing and optimization, lane rate management, Web-based load tendering, real-time shipment location/status visibility, reporting, and a shipper/carrier Web portal.
<b>H</b> <b>L</b>	<b>JDA Software Group</b> Scottsdale, AZ jda.com	<b>JDA Transportation and Logistics Management</b>	Helps shippers, carriers, and transportation service providers manage multi-modal logistics networks. Covers the entire closed loop transportation process – from strategic transportation sourcing, planning, and optimization to shipment visibility, payment, and performance analysis.
<b>H</b> <b>L</b>	<b>Kewill</b> Chelmsford, MA kewill.com	<b>Kewill Flagship</b>	Manages domestic and international services, carrier compliance, integrated parcel and freight shipment processing, and item-level packing control and visibility.
<b>H</b>	<b>LeanLogistics</b> Holland, MI leanlogistics.com	<b>On-Demand TMS</b>	Delivers complete transportation planning, execution, settlement, and procurement, as well as supply chain visibility and business intelligence to improve business processes, increase efficiency, and reduce costs.
<b>H</b>	<b>LOG-NET</b> Red Bank, NJ log-net.com	<b>LOG – NET Transportation Management</b>	Monitors events and status, filtering results to view only shipments deviating from trip plans; generates forwarder and carrier rating and performance reporting; performs appointment scheduling, contract fulfillment, route and rate management, and freight audit.
<b>H</b> <b>L</b>	<b>Logility</b> Atlanta, GA logility.com	<b>Logility Voyager Solutions</b>	Automates multi-modal shipment planning, execution, and freight accounting. Supports automated, unattended operation by monitoring ongoing activities and providing real-time alerts of potential problems. Analyzes productivity using key performance indicators to provide operations reports.
<b>H</b>	<b>Logistics Management Solutions (LMS)</b> St. Louis, MO lmslogistics.com	<b>TOTAL</b>	Supplies complete transportation management, including rating, freight optimization, load tendering, shipment tracking, and business intelligence.
<b>H</b>	<b>M33 Integrated Solutions</b> Greenville, SC m33integrated.com	<b>M33 TMS</b>	Manages the lifecycle of an order, from rate quoting through freight bill payment and reporting. Delivers accurate carrier rating and rate shopping, proper carrier execution for increased cost reduction, and real-time shipment visibility.
<b>H</b>	<b>Made4net</b> Paramus, NJ made4net.com	<b>TransportExpert</b>	Supports and optimizes carrier selection; manages freight rates and carrier contracts; generates shipment documents; electronically communicates transportation needs to carriers; and provides real-time, exception-based shipment status visibility.
<b>L</b>	<b>Magaya Corporation</b> Miami, FL magaya.com	<b>Magaya Cargo System</b>	Allows shippers to create import and export consolidations for air, ocean, and ground shipments; query and compare carrier rates; print labels to ID and track all packages; automate tariffs and billing; and receive proof of delivery, online shipment updates, and package tracking data.

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<b>H</b> <b>L</b>	<b>Manhattan Associates</b> Atlanta, GA manh.com	<b>Transportation Lifecycle Management (TLM)</b>	Provides a global view of transportation across all modes—inbound or outbound—from bidding to billing, to reduce costs, reroute around trouble spots, and coordinate deliveries precisely.
<b>L</b>	<b>McLeod Software</b> Birmingham, AL mcleodsoftware.com	<b>Freight Management Solutions</b>	Provides tools for bid procurement, less-than-truckload/truckload mode optimization, and load execution.
<b>H</b> <b>L</b>	<b>MercuryGate International</b> Cary, NC mercurygate.com	<b>MercuryGate TMS</b>	Delivers integrated multimodal TMS, allowing global shippers and service providers to optimize and execute loads. Analytics and a workflow engine automate processes for maximum efficiency.
<b>H</b> <b>L</b>	<b>NTE</b> Chicago, IL nte.com	<b>NTE Transportation Management</b>	Provides shipment planning, optimization, routing guide execution, financial settlement, track-and-trace capabilities, and alerting and reporting options.
<b>H</b> <b>L</b>	<b>Nulogx</b> Mississauga, Ont. nulogx.com	<b>Transportation Manager, Optimizer, Claims Manager</b>	Manages and executes the full lifecycle of the transportation process from electronic receipt of the shipment to routing, rating, dispatch, tracking, delivery, and payment.
<b>H</b> <b>L</b>	<b>Oracle</b> Redwood Shores, CA oracle.com	<b>Oracle Transportation Management</b>	Provides carrier rate bidding and management, shipment planning and execution, freight billing and claims, visibility, and key performance indicators.
<b>H</b> <b>L</b>	<b>Precision Software</b> Chicago, IL precisionsoftware.com	<b>Precision Transportation Management</b>	Streamlines transportation planning and execution, manages asset utilization, automates business processes, and handles freight payments. Users can rate, route, produce labels, and manage service levels for any shipment mode.
<b>H</b>	<b>RateLinx</b> Madison, WI ratelinx.com	<b>ShipLinx</b>	Provides rates and shipment execution using multiple carriers and multiple rate bases for all modes; tracks real-time key performance indicators; generates reports and status updates.
<b>H</b> <b>L</b>	<b>RedPrairie</b> Waukesha, WI redprairie.com	<b>Transportation Management</b>	Supports global planning and execution for all modes, including parcel and fleet. Features freight settlement, client invoicing, event management, and trading partner Web portals.
<b>H</b> <b>L</b>	<b>Retalix</b> Plano, TX retalix.com	<b>Retalix Transportation Management Solutions</b>	Integrates and manages all aspects of the transportation process, including inbound/outbound optimization, yard management, and dock scheduling.
<b>H</b>	<b>RMI</b> Atlanta, GA rmiondemand.com	<b>ShipperConnect</b>	Handles multimodal transportation planning, execution, terminal operations, carrier settlement, and exception alerts while providing shipment visibility across all carriers and modes.
<b>H</b> <b>L</b>	<b>Roadnet Technologies</b> Towson, MD roadnet.com	<b>Roadnet Transportation Suite</b>	Manages all aspects of transportation, from planning through execution. Determines optimal routes and loads; collects real-time shipment data; and analyzes results through reporting.



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<b>L</b>	<b>Royal 4 Systems</b> Long Beach, CA royal4.com	<b>Royal 4 TMS Suite</b>	Automates carrier communications, including contract negotiation, load tendering, invoice processing, and payment approvals. Allows shippers to build loads, group orders, and plan routes to maximize asset utilization, and manage carrier selection and compliance.
<b>L</b>	<b>SAP</b> Walldorf, Germany sap.com	<b>mySAP Supply Chain Management</b>	Offers transportation planning and shipment completion capabilities, shipment cost calculation and settlement, freight billing, and service agent selection.
<b>H</b>	<b>ShipXpress</b> Jacksonville Beach, FL shipxpress.com	<b>RailSync</b>	Tracks rail shipments across multiple carriers; handles local and interline rail activity; manages and reports freight revenue; provides accurate car hire expense summaries; and synchronizes communication among train crews, office staff, and shippers.
<b>H</b> <b>L</b>	<b>Supply Vision</b> Chicago, IL supply-vision.com	<b>Supply Vision Logistics</b>	Offers customizable shipper and logistics provider visibility tools with integrated warehouse management, document imaging, and intelligent rate shopping.
<b>H</b> <b>L</b>	<b>TECSYS</b> New York, NY tecsys.com	<b>TECSYS TMS</b>	Automates and optimizes small package and LTL shipment rating, routing, manifesting, tracking, and post-shipment analysis.
<b>H</b> <b>L</b>	<b>TMW Systems</b> Beachwood, OH tmwsystems.com	<b>Transportation Management Software</b>	Automates contract rating for least-cost carrier assignments across multiple shipping locations. Includes carrier management, cost tracking and allocation, shipment visibility, national rating index, and load optimization tools.
<b>H</b> <b>L</b>	<b>Transite Technology</b> Raleigh, NC transite.com	<b>Jaguar TMS</b>	Provides contract and pricing management; rate quotes from multiple carriers across modes; optimization; and automated shipment execution.
<b>H</b>	<b>TransportGistics</b> Bohemia, NY transportgistics.com	<b>TGI Transportation Suite</b>	Features shipment rating, bidding, supply chain visibility, freight audit and payment, routing guides, reverse logistics, and document creation.
<b>H</b>	<b>Transwide</b> New York, NY transwide.com	<b>Transwide TMS</b>	Enables users to source, plan, execute, settle, and analyze transportation processes.
<b>H</b>	<b>TransWorks</b> Fort Wayne, IN trnswrks.com	<b>Intermodal &amp; Drayage Transportation Management Solutions</b>	Automates communication between drayage and rail providers; optimizes drayage movements; and ensures efficient equipment use.
<b>H</b>	<b>Ultra Logistics</b> Fair Lawn, NJ ultralogistics.com	<b>UltraShipTMS</b>	Gives logistics managers total network visibility and control over inbound and outbound transportation, ensuring optimal procurement, execution, and reporting.
<b>L</b>	<b>USTC Live Logistics</b> Baltimore, MD ustclive.com	<b>On-Demand TMS</b>	Provides all available carrier rates and terminal information; creates and stores bills of lading, and maintains carrier invoice records. Reports can be scheduled to run at pre-determined times.

# THE 3PL ALTERNATIVE

Shippers may be able to gain access to transportation management system functions through their third-party logistics (3PL) provider. Here's a sample of some 3PLs offering TMS, either as a standalone option or part of the outsourced transportation service.

VENDOR	PRODUCT	DESCRIPTION
<b>BlueGrace Logistics</b> Riverview, FL mybluegrace.com	<b>BlueShip TMS</b>	Allows users to customize their transportation process, providing functions such as rating, routing, tracking, and reporting.
<b>Cardinal Hosted Logistics</b> Concord, NC cardlog.com	<b>Cardinal Activity Tracker</b>	Enables order and shipment management from order creation to final mile delivery. Features dynamic workflow at point of delivery, including scanning, electronic proof of delivery, exception codes, and real-time visibility.
<b>Echo Global Logistics</b> Chicago, IL echo.com	<b>ETM</b>	Offers routing guide management, automated load entry, tendering and acceptance, load visibility, customized reporting, and analytics.
<b>Exel</b> Westerville, OH exel.com	<b>Transportation Management System</b>	Configured and deployed to customer specifications to manage transportation processes.
<b>Jacobson Companies</b> Des Moines, IA jacobsonco.com	<b>Logistics Integrated Network Collaboration System</b>	Offers access to shipment information to enhance order visibility and product flow throughout the supply chain.
<b>LeSaint Logistics</b> Romeoville, IL lesaint.com	<b>TransTech TMS</b>	Gives shippers visibility to shipping costs and activities.
<b>Menlo Worldwide Logistics</b> San Mateo, CA menloworldwide.com	<b>Logistics Management Solutions Suite</b>	Executes a full menu of transactional transportation functions across all modes.
<b>SEKO Worldwide</b> Itasca, IL sekologistics.com	<b>SEKO Transportation Management System</b>	Automatically audits invoices, reports exceptions, and generates real-time track-and-trace information for international and domestic shipments.
<b>TMC, a division of C.H. Robinson</b> Chicago, IL mytmc.com	<b>Managed TMS</b>	Features constraint-based bidding software, mode/route optimization, automated shipment tender, rate assignment, freight payment, yard management, dock and appointment scheduling, global visibility, and business intelligence.
<b>Transplace</b> Frisco, TX transplace.com	<b>Transplace Transportation Management System</b>	Automates order management, shipment optimization, shipment tracking, and overall performance. Enables route and mode selection, load consolidation, asset utilization, and reporting.
<b>Weber Logistics</b> Santa Fe Springs, CA weberlogistics.com	<b>Weber Web Portal</b>	Provides shippers access to shipment visibility, reporting, and custom business rule setup.
<b>Werner Enterprises</b> Omaha, NE werner.com	<b>SMART</b>	Delivers shipment validation, visibility, and optimization, and facilitates comprehensive data collection.