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**Vertical Specialization Key**

- **AERO**: Aerospace
- **AGRI**: Agriculture
- **APP**: Apparel & Textiles
- **AUTO**: Automotive
- **CHEM**: Chemicals
- **CONS**: Construction & Building Mat'l's
- **COS**: Cosmetics
- **CPG**: Consumer Packaged Goods
- **ELEC**: Electronics
- **ENER**: Renewable Energy
- **F&B**: Food & Beverage
- **FURN**: Furniture
- **GROC**: Grocery
- **OIL**: Oil & Gas
- **PHARMA**: Pharmaceuticals
- **TRADE**: Trade Show

**Inbound Logistics**

July 2012 • Inbound Logistics 2
## INBOUND LOGISTICS 3PL PROVIDERS 2012

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- **N**: Non-asset Based
- **B**: Both
- **Asia Only**: ◆
- **Europe Only**: ■
- **U.S. Only**: ♦

### VERTICAL SPECIALIZATION(S)

- **AERO**: Aeronautical Services
- **APP**: Apparel
- **AUTO**: Automotive
- **CHEM**: Chemicals
- **CONS**: Consumer Goods
- **CPG**: Consumer Packaged Goods
- **ELEC**: Electronics
- **ENER**: Energy
- **F&B**: Food & Beverage
- **FURN**: Furniture
- **GROC**: Grocery
- **HEALTH**: Health Care
- **OIL**: Oil & Gas
- **PHARMA**: Pharmaceutical
- **TRADE**: Trade

### LOGISTICS SERVICES

- **INTEGRATED LOGISTICS**
- **GLOBAL TRADE SERVICES**
- **INBOUND LOGISTICS**
- **PAYMENT AUDITING/PRICING**

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### INTEGRATED LOGISTICS

- Vertical Specialization(s)

### GLOBAL TRADE SERVICES

- Vertical Specialization(s)

### INBOUND LOGISTICS

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**Vertical Specialization Key**
- **AER**: Aerospace
- **AGRI**: Agriculture
- **APP**: Apparel & Textiles
- **AUTO**: Automobile
- **CHEM**: Chemicals
- **CONS**: Construction & Building Materials
- **COS**: Cosmetics
- **CPG**: Consumer Packaged Goods
- **ELEC**: Electronics
- **ENER**: Renewable Energy
- **F&B**: Food & Beverage
- **FURN**: Furniture
- **GROC**: Grocery
- **HEALTH**: Healthcare
- **OIL**: Oil & Gas
- **PHARMA**: Pharmaceuticals
- **TRADE**: Trade Show

**Transportation Services**
- **INVENTORY MANAGEMENT**
- **VENDOR MANAGEMENT**
- **SORTED SERVICES**
- **AIR CARGO**
- **LCL**
- **TMC/AIR FREIGHT**
- **OCEAN**
- **RAIL**
- **BULK**
- **DE/PACKED CONTRACT CARRIAGE**
- **EQUIPMENT/DRIVERS**
- **FLEET ACQUISITION**
- **FINAL MILE**
- **PACK/PACK, SUB-ASSEMBLY**
- **DC MANAGEMENT**
- **SITE LOCATION**
- **VENDOR MANAGED INVENTORY**
- **LIFELIFE**
- **DIRECT TO HOME**
- **IMPROVED OPERATIONS**
- **REVERSE LOGISTICS**
- **SITE LOCATION SERVICE**
- **GLOBAL EXPANSION**
- **SECURITY ANALYSIS**
- **LIFELIFE**
- **CONTINGENCY PLANNING**
- **LOGISTICS/TRANSPORT CONSULTING**
- **SUSTAINABILITY/GREEN LOGISTICS**
- **EDI**
- **WIRELESS RFID**
- **TMS**
- **WMS**
- **VISIBILITY**
- **CUSTOMER SUPPLIER MANAGEMENT**

**Warehousing Services**
- **INVENTORY MANAGEMENT**
- **VENDOR MANAGEMENT**
- **SORTED SERVICES**
- **AIR CARGO**
- **LCL**
- **TMC/AIR FREIGHT**
- **OCEAN**
- **RAIL**
- **BULK**
- **DE/PACKED CONTRACT CARRIAGE**
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**Special Services**
- **INVENTORY MANAGEMENT**
- **VENDOR MANAGEMENT**
- **SORTED SERVICES**
- **AIR CARGO**
- **LCL**
- **TMC/AIR FREIGHT**
- **OCEAN**
- **RAIL**
- **BULK**
- **DE/PACKED CONTRACT CARRIAGE**
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- **WMS**
- **VISIBILITY**
- **CUSTOMER SUPPLIER MANAGEMENT**

**Technology/WEB Services**
- **INVENTORY MANAGEMENT**
- **VENDOR MANAGEMENT**
- **SORTED SERVICES**
- **AIR CARGO**
- **LCL**
- **TMC/AIR FREIGHT**
- **OCEAN**
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- **CUSTOMER SUPPLIER MANAGEMENT**

**July 2012 • Inbound Logistics**
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SPECIALIZATION KEY

- Inbound Logistics
- Shared Services
- Distribution Services
- Technology/WEB Services
- Special Services
- Warehousing Services
- Transportation Services
- Vendor Management
- Shared Services
- Small Package
- Air Cargo
- LTL
- FMS
- Intermodal
- Rail
- Bulk
- Dedicated Contract Carriers
- Equipment/Drivers
- Final Mile
- Pick/Pack/Assembly
- Cross Docking
- Dc Management
- Site Location
- Vendor-Managed Inventory
- fulfillment
- Direct To Home
- Import/Export/Logistics
- Reverse Logistics/Lifecycle Management
- Global Expansion-Sourcing/Selling
- Security Analysis
- Logistics/Transport Consulting
- Labor Management
- Sustainability/Green Logistics
- EDI
- Wireless_RFID
- Trade
- Visibility
- Customer/Supplier Management
- Vendor Management
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**Asset/Area Key**
- A: Asset-based
- N: Non-asset Based
- B: Both
- ◆: Asia Only
- n: Europe Only
- ◗: U.S. Only
### Vertical Specialization Key

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<td>UTI Worldwide</td>
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### Vertical Specialization Key

**AER**  
**AGRI**  
**APP**  
**AUTO**  
**CHEM**  
**CONS**  
**COS**  
**CPG**  
**ELEC**  
**ENER**  
**F&B**  
**FURN**  
**GROC**  
**HEALTH**  
**OIL**  
**PHARMA**  
**TRADE**

**Inventory Management**  
**Vendor Management**  
**Shares Services**  
**Air Cargo**  
**LTL**  
**Freight Rail**  
**Intermodal**  
**Ocean**  
**Bulk**  
**LTL/FLAC**  
**Final Mile**  
**Dedicated Contract Carriage**  
**Fleet Acquisition**  
**Equipment/Drivers**  
**Pick/Pack, Sub-Assembly**  
**Cross-docking**  
**DC Management**  
**Site Location**  
**Vendor/Managed Inventory**  
**DRF/FLR**  
**First to Time**  
**Import/Export Services**  
**Revenue Life Cycle Management**  
**Shipment/Consolidation Services**  
**Global Expansion–Sourcing/Support Services**  
**Security Analysis**  
**Contingency/Crisis Planning**  
**Labor Management**  
**Sustainability/Green Logistics**  
**EDI**  
**Wireless/RFID**  
**TMS/WMS/Visibility**

**Transportation Services**  
**Warehousing Services**  
**Special Services**  
**Technology/Web Services**

### Manufacturing

- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Construction & Building Materials (CONS)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Renewable Energy (ENER)
- Food & Beverage (F&B)
- Furniture (FURN)

### Retail/E-Business

- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Food & Beverage (F&B)
- Furniture (FURN)

### Service Industries/Government

- Agriculture (AGRI)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Oil & Gas (OIL)

### Agriculture

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Food & Beverage (F&B)
- Furniture (FURN)

### Oil & Gas

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Oil & Gas (OIL)

### Pharma

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Trade

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Aerospace

- Aerospace (AER)
- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Food & Beverage (F&B)
- Furniture (FURN)

### Food & Beverage

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Pharma

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Furniture

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Electronics

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)

### Consumer Packaged Goods

- Agriculture (AGRI)
- Apparel & Textiles (APP)
- Auto (AUTO)
- Chem (CHEM)
- Consumer Packaged Goods (CPG)
- Electronics (ELEC)
- Energy (ENER)
- Food & Beverage (F&B)
- Pharmaceuticals (PHARMA)