



**COST BASIS**

**TRANSACTIONAL:** scalable, depending on the number of transactions

**SYSTEM:** pricing for a complete install

**SEAT/USER:** scalable, depending upon system user

SPECIALIZATION	SOLUTIONS OFFERED																							
	AUDITING/CLAIMS/ FREIGHT PAYMENT	CRM*	DEMAND MANAGEMENT	DRP/MRP	E-BUSINESS FUNCTIONALITY	ERP	GLOBAL TRADE MGMT	INVENTORY MGMT	LOAD PLANNING	MODELING/ FORECASTING	OPTIMIZATION	PROCUREMENT	PLM	REVERSE LOGISTICS	RFID	ROUTING/SCHEDULING	SECURITY	SRM**	SCM	SUSTAINABILITY	TRANSPORTATION/ TMS	VENDOR MGMT	WAREHOUSING/WMS	WIRELESS/MOBILE TECHNOLOGY
Supply chain visibility								●				●					●		●	●				
Warehouse automation, TL/LTL transportation management	●	●			●			●	●		●					●			●	●			●	●
Multi-carrier, multi-mode, domestic and international	●													●		●			●	●		●		
Supplier to big box retailers				●				●	●		●				●				●	●		●	●	●
Fleet routing optimization, GPS tracking, driver performance reporting									●		●					●				●				●
Warehouse operations execution for manufacturers				●				●		●	●								●	●		●	●	●
Total cost optimization of global product sourcing, trade management	●	●	●	●		●	●	●	●	●	●	●	●	●		●	●	●	●	●		●	●	●
Warehouse management systems, manufacturing execution				●				●	●	●	●			●	●				●	●		●	●	●
Transportation execution	●				●				●		●	●				●		●	●	●	●			
Global commerce and trade management	●	●	●		●		●	●			●	●			●	●	●	●	●	●		●	●	●
Supply chain visibility and alerting								●		●	●			●		●			●	●		●	●	●
3PL, warehousing, distribution								●			●			●		●			●	●		●	●	●
Supply chain and packaging optimization, pallet and truck loading								●	●		●				●	●			●	●		●	●	●
Freight bill rating, audit, payment and information services	●																							
Food, medical	●	●		●	●	●	●	●	●	●	●	●							●	●		●	●	●
Supply chain software for large enterprises	●	●	●		●		●	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●
Transportation logistics automation and optimization										●	●					●				●				●
SCM, SRM, reverse logistics, process execution	●	●	●		●		●	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●
Supply chain visibility and analysis, event management	●						●										●	●	●	●		●	●	●
Aerospace and defense, high-tech and electronics, utilities, energy	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●

\*CRM: Customer Relationship Management \*\* SRM: Supplier Relationship Management

# INBOUND LOGISTICS TOP 100 LOGISTICS IT COMPANIES

COMPANY NAME & PHONE NUMBER	E-MAIL & WEB ADDRESSES	PLATFORM		COST BASIS			PRICE RANGE				INDUSTRIES				NICHE	
		LOCAL	WEB/HOSTED/ASP	TRANSACTIONAL	SYSTEM	SEAT/USER	LESS THAN \$50K	\$50K TO \$250K	\$250K +	NO CHARGE TO THE CUSTOMER	MANUFACTURING	RETAIL/E-BUSINESS/WHOLESALE	SERVICES/GOVERNMENT	TRANSPORTATION	SMALL/MEDIUM COMPANIES	LARGE COMPANIES
<b>Compliance Networks</b> 877-267-3671	cmsinfo@compliancenetWORKS.com www.compliancenetWORKS.com	●	●	●	●	●		●	●						●	●
<b>CT Logistics</b> 216-267-2000	sales@ctlogistics.com www.ctlogistics.com	●	●	●	●	●		●			●	●	●	●	●	●
<b>CTSI</b> 901-766-1500	solutions@ctsi-global.com www.ctsi-global.com	●	●	●	●	●	●	●			●	●	●	●	●	●
<b>Cypress Inland</b> 281-469-9125	info@yardview.com www.yardview.com	●	●		●		●				●	●	●	●	●	●
<b>Data2Logistics</b> 609-577-3756	harold.friedman@data2logistics.com www.data2logistics.com		●	●			●				●	●	●	●	●	●
<b>Datex</b> 800-933-2839	sales@datexcorp.com www.datexcorp.com	●			●	●		●			●		●		●	●
<b>Deposco</b> 877-770-1110	info@deposco.com www.deposco.com		●			●		●	●		●	●	●	●	●	●
<b>Descartes Systems Group</b> 416-741-2838	info@descartes.com www.descartes.com	●	●	●			●	●	●		●	●	●	●	●	●
<b>eCustoms</b> 877-328-7866	info@ecustoms.com www.ecustoms.com	●	●	●	●	●	●	●			●	●	●	●	●	●
<b>Epicor</b> 800-999-6995	info@epicor.com www.epicor.com	●	●		●	●		●			●	●	●	●	●	●
<b>Fortigo</b> 512-372-8884	sales@fortigo.com www.fortigo.com		●	●	●	●	●				●	●	●	●	●	●
<b>Freightgate</b> 714-799-2833	sales@freightgate.com www.freightgate.com		●	●	●	●	●	●			●	●	●	●	●	●
<b>GlobeRanger</b> 469-330-5526	mbecker@globeranger.com www.globeranger.com	●	●		●			●			●	●	●	●	●	●
<b>HighJump Software</b> 800-328-3271	info@highjump.com www.highjump.com	●	●	●		●	●	●			●	●	●	●	●	●
<b>I.D. Systems</b> 201-996-9000	info@id-systems.com www.id-systems.com	●	●		●			●			●	●	●	●	●	●
<b>i2 Technologies</b> 800-800-3288	(none) www.i2.com	●	●		●			●			●	●	●	●	●	●
<b>IES</b> 201-639-5000	sales@iesltd.com www.iesltd.com	●	●	●	●	●	●					●		●	●	●
<b>IFS North America</b> 888-437-4968	request@ifsworld.com www.ifsworld.com	●			●	●		●			●			●	●	●
<b>ILOG, an IBM Company</b> 800-367-4564	info@ilog.com www.supplychain.ilog.com	●	●		●			●			●	●	●	●	●	●
<b>Infor</b> 800-260-2640	sales@infor.com www.infor.com	●	●	●	●	●		●			●	●	●	●	●	●

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**TRANSACTIONAL:** scalable, depending on the number of transactions

**SYSTEM:** pricing for a complete install

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SPECIALIZATION	SOLUTIONS OFFERED																							
	AUDITING/CLAIMS/ FREIGHT PAYMENT	CRM*	DEMAND MANAGEMENT	DBP/MRP	E-BUSINESS FUNCTIONALITY	ERP	GLOBAL TRADE MGMT	INVENTORY MGMT	LOAD PLANNING	MODELING/ FORECASTING	OPTIMIZATION	PROCUREMENT	PLM	REVERSE LOGISTICS	RFID	ROUTING/SCHEDULING	SECURITY	SRM**	SCM	SUSTAINABILITY	TRANSPORTATION/ TMS	VENDOR MGMT	WAREHOUSING/WMS	WIRELESS/MOBILE TECHNOLOGY
Strategic supplier management, vendor compliance and scorecards											●							●	●	●		●	●	
Freight costing, auditing, rating	●								●	●	●	●				●			●		●			
High-tech companies and 3PLs	●				●				●	●	●					●			●		●	●		
Yard management																					●		●	
Global transportation information	●																			●				
3PL, cold storage, apparel distribution					●		●	●	●	●	●	●	●	●	●	●		●	●		●	●	●	●
Warehouse and inventory management								●							●				●				●	●
Customs compliance and security, end-to-end shipment management	●						●	●	●	●	●	●					●	●	●		●			●
Import/export customs compliance	●				●	●	●											●	●			●		
ERP solutions for manufacturing, retail and hospitality companies		●	●	●	●	●		●			●	●	●	●	●	●	●	●	●	●		●	●	
TMS, reverse logistics	●				●										●						●			●
SaaS software and industry expertise	●	●	●	●	●		●	●	●	●	●	●		●		●	●	●	●	●	●	●	●	●
Supply chain logistics software							●	●					●		●				●		●		●	●
Warehouse and transportation management, manufacturing execution								●	●						●	●		●	●		●		●	●
Vehicle management systems			●							●	●				●	●	●		●					●
Logistics planning and execution	●		●	●	●			●	●	●	●	●			●	●		●	●	●	●	●	●	●
AMS, ABI, WMS, CRM, EDI, ISF		●					●	●	●		●				●		●	●	●		●	●	●	●
Project-centered manufacturing and computerized maintenance management		●	●	●	●	●		●				●	●	●			●	●	●			●		●
Supply chain planning, network design, production sourcing								●		●	●					●			●		●			●
Solutions for the manufacturing, distribution and services industries	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●

\*CRM: Customer Relationship Management \*\* SRM: Supplier Relationship Management

# INBOUND LOGISTICS TOP 100 LOGISTICS IT COMPANIES

COMPANY NAME & PHONE NUMBER	E-MAIL & WEB ADDRESSES
<b>InMotion Global TMS</b> 800-990-8283	info@inmotionglobal.com www.inmotionglobal.com
<b>Inovis</b> 877-446-6847	info@inovis.com www.inovis.com
<b>INSIGHT</b> 703-366-3061	kmyers@insightoutsmart.com www.insightoutsmart.com
<b>InSync Software</b> 408-352-0600	contact@insyncinfo.com www.insyncinfo.com
<b>Integration Point</b> 704-576-3678	sales@integrationpoint.com www.integrationpoint.com
<b>Intergis</b> 860-496-4900	bdunne@intergis.com www.intergis.com
<b>Interlink Technologies</b> 800-655-5465	info@thinkinterlink.com www.thinkinterlink.com
<b>International Business Systems</b> 800-886-3900	info@ibsus.com www.ibsus.com
<b>IQMS</b> 866-FOR-ERP2	sales@iqms.com www.iqms.com
<b>JDA Software</b> 800-479-7382	info@jda.com www.jda.com
<b>Kewill</b> 978-482-2500	info@kewill.com www.kewill.com
<b>Knighted Computer Systems</b> 914-762-0505	sales@knightedcs.com www.knightedcs.com
<b>LeanLogistics</b> 616-738-6400	sales@leanlogistics.com www.leanlogistics.com
<b>LLamasoft</b> 734-418-3120	sales@llamasoft.com www.llamasoft.com
<b>Logility</b> 800-762-5207	asklogility@logility.com www.logility.com
<b>Logistics Management Solutions</b> 800-355-2153	info@lmslogistics.com www.lmslogistics.com
<b>LOG-NET</b> 732-758-6800	sales@log-net.com www.log-net.com
<b>Made4net</b> 201-645-4345	jim.hicks@made4net.com www.made4net.com
<b>MagicLogic Optimization</b> 206-274-6248	info@magiclogic.com www.magiclogic.com
<b>Management Dynamics</b> 201-935-8588	solutions@managementdynamics.com www.managementdynamics.com

PLATFORM		COST BASIS			PRICE RANGE				INDUSTRIES			NICHE		
LOCAL	WEB/HOSTED/ASP	TRANSACTIONAL	SYSTEM	SEAT/USER	LESS THAN \$50K	\$50K TO \$250K	\$250K +	NO CHARGE TO THE CUSTOMER	MANUFACTURING	RETAIL/E-BUSINESS/WHOLESALE	SERVICES/GOVERNMENT	TRANSPORTATION	SMALL/MEDIUM COMPANIES	LARGE COMPANIES
●	●			●	●				●	●	●		●	
●	●	●	●	●	●				●	●	●		●	●
●	●		●		●	●			●	●	●	●	●	●
●	●		●	●		●			●			●		●
●	●	●	●		●				●	●	●	●	●	●
●	●			●		●	●		●	●			●	●
●	●	●	●		●	●	●		●	●			●	●
●	●		●		●				●	●	●	●	●	●
●	●		●	●					●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●	●	●	●					●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●		●						●	●	●	●	●	●
●	●	●	●	●					●	●	●	●	●	●

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SPECIALIZATION	SOLUTIONS OFFERED																							
	AUDITING/CLAIMS/ FREIGHT PAYMENT	CRM*	DEMAND MANAGEMENT	DRP/MRP	E-BUSINESS FUNCTIONALITY	ERP	GLOBAL TRADE MGMT	INVENTORY MGMT	LOAD PLANNING	MODELING/ FORECASTING	OPTIMIZATION	PROCUREMENT	PLM	REVERSE LOGISTICS	RFID	ROUTING/SCHEDULING	SECURITY	SRM**	SCM	SUSTAINABILITY	TRANSPORTATION/ TMS	VENDOR MGMT	WAREHOUSING/WMS	WIRELESS/MOBILE TECHNOLOGY
Web-based, on-demand transportation management system	●	●			●		●		●		●	●				●		●	●		●	●		●
B2B communications, EDI, data sync, managed file transfer	●		●		●		●					●				●	●	●	●			●		
Supply chain network design and planning	●		●	●			●	●		●	●	●					●	●	●		●			
Fresh food safety, harvest management											●				●		●		●			●		●
Trade compliance							●										●							
Field service, transportation and delivery		●						●	●		●				●	●	●	●			●	●		●
Warehouse management solutions					●			●	●		●		●		●	●	●	●	●		●	●	●	●
Wholesale distribution, supply chain execution, integration		●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●	●
Repetitive and process manufacturing		●		●	●	●		●					●			●		●				●		
Supply and demand optimization, transportation and logistics management		●	●	●	●	●	●	●	●	●	●	●	●			●	●	●	●	●	●	●	●	●
Parcel shipping, global trade and logistics							●									●			●		●			
Multi- and cross-channel retailers, mfg. Finished goods distribution								●			●											●		●
TMS for food and beverage, retail, chemical, pharma, construction, 3PLs, CPG	●								●		●	●				●		●	●		●			
Supply chain network design, analysis, optimization and simulation				●		●											●		●	●	●	●		
Consumer goods, food and beverage, wholesale distribution	●		●	●				●	●	●	●				●	●		●	●		●	●	●	●
Chemicals, manufacturing	●								●	●	●				●	●	●	●	●		●	●	●	●
Supply chain management	●	●	●	●	●	●	●	●	●	●	●	●	●		●	●	●	●	●	●	●	●	●	●
3PL, fast moving consumer goods, food and beverage								●	●							●						●		
Load planning					●		●	●	●		●													
Global trade content and compliance, supply chain visibility, transport management	●						●	●									●		●		●			

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COMPANY NAME & PHONE NUMBER	E-MAIL & WEB ADDRESSES
<b>Manhattan Associates</b> 770-955-7070	info_americas@manh.com www.manh.com
<b>MicroAnalytics</b> 703-841-0414	info@bestroutes.com www.bestroutes.com
<b>Mincron Software Systems</b> 281-999-7010	jallen@mincron.com www.mincron.com
<b>New Generation Computing</b> 305-556-9122	sales@ngcsoftware.com www.ngcsoftware.com
<b>Nulogx</b> 905-482-3840	info@nulogx.com www.nulogx.com
<b>nVision Global</b> 770-474-4122	sales@nvisionglobal.com www.nvisionglobal.com
<b>OATSystems</b> 781-907-6100	sales@oatsystems.com www.oatsystems.com
<b>One Network Enterprises</b> 972-385-8630	inquiries@onenetwork.com www.onenetwork.com
<b>Optiant</b> 781-238-8855	info@optiant.com www.optiant.com
<b>Oracle</b> 650-506-7000	ed.moran@oracle.com www.oracle.com
<b>ORTEC</b> 678-392-3100	jeff.keckler@ortec.com www.ortec.com
<b>PeopleNet</b> 888-346-3486	info@peoplenetonline.com www.peoplenetonline.com
<b>PINC Solutions</b> 510-845-4900	info@pincsolutions.com www.pincsolutions.com
<b>PowerTrack, U.S. Bank</b> 800-925-4324	info@powertrack.com www.powertrack.com
<b>Precision Software (Div. of QAD)</b> 312-334-8600	info@precisionsoftware.com www.precisionsoftware.com
<b>Prophesy Transportation Solutions</b> 800-776-6706	sales@prophesylogistics.com www.prophesylogistics.com
<b>QuestaWeb</b> 908-233-2300	wslossberg@questaweb.com www.questaweb.com
<b>Quintiq</b> 610-964-8111	ronald.thorburn@quintiq.com www.quintiq.com
<b>RedPrairie</b> 262-317-2442	jeff.constable@redprairie.com www.redprairie.com
<b>Retalix USA</b> 469-241-8400	infousa@retalix.com www.retalix.com

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●	●		●				●				●	●	●	●
●	●		●	●	●				●	●	●	●	●	●
●	●			●		●			●	●		●	●	●
●	●		●	●	●				●	●	●	●	●	●
●	●	●	●			●			●	●	●	●	●	●
●	●			●			●		●	●	●	●	●	●
●	●	●	●	●		●			●	●	●	●	●	●
●	●		●	●			●		●	●	●	●	●	●
●	●	●	●	●		●			●	●	●	●	●	●
●	●			●			●		●	●	●	●	●	●
●	●		●	●		●			●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●
●	●			●			●		●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●
●	●	●	●	●			●		●	●	●	●	●	●

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Supply chain optimization, planning through execution		●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Distribution planning		●						●	●	●						●								
Automated warehouse management						●	●												●			●	●	
Fashion: apparel, footwear, accessories				●		●	●	●				●	●					●	●			●		
Small to medium-sized manufacturers, wholesalers, 3PLs	●								●	●	●					●		●						
Global freight audit, payment and logistics information management	●									●	●					●			●					
Retail, industrial manufacturing, consumer goods															●									
Multi-party and multi-enterprise supply chain challenges	●		●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Inventory optimization, network design, supply chain cost reduction							●		●	●	●								●					
Transportation and logistics solutions	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
CPG; oil, gas and chemicals; trade, transport and logistics			●	●			●	●	●	●	●					●			●			●	●	●
Route management, supply chain communications, end-to-end vehicle mgmt.																			●					●
Yard management, supply chain visibility and optimization				●					●		●				●	●	●	●	●	●		●		●
Freight and global trade payment	●										●							●	●					
Transportation and global trade management	●						●	●						●			●		●		●			
Transportation management and logistics									●		●			●		●		●	●		●			●
Global trade management	●						●									●	●	●	●			●		
Supply chain planning and scheduling optimization				●					●		●					●		●	●		●			
Workforce and transportation management, inventory	●		●				●	●										●	●	●	●	●	●	●
ERP, supply chain, logistics, transportation solutions		●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●

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Rail transportation information	●				●										●						●			●
Food and beverage, tires and automotive aftermarket, industrial products							●	●							●								●	
Automotive, 3PL, food, distribution, manufacturing				●	●	●	●	●	●	●	●	●			●				●				●	●
Order management, planning, global trade mgmt. and compliance, dangerous goods	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Demand forecasting and planning, inventory optimization			●				●		●	●	●								●					
Warehouse management systems			●	●			●		●	●	●	●		●		●		●	●	●	●	●	●	
B2b integration solutions, supply chain execution applications	●	●			●		●	●		●	●			●	●		●	●	●		●	●	●	
Chemicals, food processing, semiconductors			●	●			●				●								●					
Inventory optimization, supply chain planning, data management			●				●		●	●	●								●					
Business management software	●	●	●	●	●	●	●	●	●	●	●	●		●		●	●	●	●	●	●	●	●	●
Supply chain management	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●
Demand sensing and planning, forecasting, inventory optimization			●				●		●	●	●								●		●			
Inventory optimization and supply chain planning			●				●	●	●	●	●								●					
Global trade management				●		●	●				●						●	●	●			●		
Transportation, logistics, supply chain management	●	●	●	●	●						●	●		●	●	●	●	●	●	●	●	●	●	●
Supply chain execution, transportation management systems	●			●	●						●					●			●		●	●	●	
Manufacturing, retail	●			●				●			●					●				●		●		
Transportation management, freight bill audit and payment	●								●												●			
Fleet management optimization											●										●			
Yard management											●				●			●						

\*CRM: Customer Relationship Management \*\* SRM: Supplier Relationship Management